

**SMART DEVELOPMENT TRAINING LIMITED**

**Annual report and financial statements**

Registered number 07293000

31 July 2015

FRIDAY



\*A55XNYB5\*

A10

29/04/2016

#207

COMPANIES HOUSE

## Contents

Company Information	1
Report of the directors	2
Report of the Independent Auditor to the Members of Smart Development Training Limited	3
Profit and Loss Account	5
Balance Sheet	6
Notes	7

## Company Information

**DIRECTORS:** Mr N I Bowles

**SECRETARY:** Mr N I Bowles

**REGISTERED OFFICE:** Raleigh House  
Unit 3 Langstone Business Park  
Langstone Park  
Newport  
South Wales  
NP18 2LH

**REGISTERED NUMBER:** 07293000 (England and Wales)

**AUDITOR:** KPMG LLP  
3 Assembly Square  
Britannia Quay  
Cardiff  
CF10 4AX

## Report of the Directors

The directors present their report with the audited financial statements of the company for the period ended 31 July 2015.

### DIRECTORS

The directors who served the company during the period, and since the period end, were as follows

Mr N I Bowles

Mr G Ridewood (Resigned 30 June 2015)

Mr J Hayward (Resigned 14 March 2016)

Mr S Edwards (Resigned 10 November 2015)

### CHANGE OF OWNERSHIP

During the period the entire issued share capital was acquired by Smart Solutions (Recruitment) Limited.

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

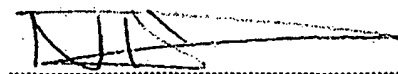
### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditor is unaware, and the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

### AUDITOR

KPMG LLP is deemed to be re-appointed under section 487(2) of the Companies Act 2006.

### ON BEHALF OF THE BOARD:



Mr N I Bowles - Director

Date:

27 April 2016



**KPMG LLP**

3 Assembly Square  
Britannia Quay  
Cardiff  
CF10 4AX  
United Kingdom

**Report of the Independent Auditor to the Members of Smart Development Training Limited**

We have audited the financial statements of Smart Development Training Limited for the period ended 31 July 2015 set out on pages 5 to 12. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditor**

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

**Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2015 and of its loss for the period then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Other matter - Prior period financial statements**

In forming our opinion on the financial statements, which is not modified- we note that the prior period financial statements were not audited. Consequently, International Standards on Auditing (UK and Ireland) require the auditor to state that the corresponding figures contained within these financial statements are unaudited.

**Opinion on other matters prescribed by the Companies Act 2006**

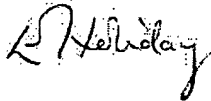
In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

## **Report of the Independent Auditor to the Members of Smart Development Training Limited (*Continued*)**

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies exemption from the requirement to prepare a strategic report.



**Emma Holiday (Senior Statutory Auditor)  
for and on behalf of KPMG LLP, Statutory  
Auditor**

*Chartered Accountants  
3 Assembly Square  
Britannia Quay  
Cardiff  
CF10 4AX  
29 April 2016*

**Profit and Loss Account**  
*for the period ended 31 July 2015*

		7 month period ended 31 July 2015 £	Year ended 30 November 2014 (unaudited) £
	<i>Note</i>		
<b>Turnover</b>		<b>1,250,221</b>	<b>1,850,464</b>
Cost of sales		(406,875)	(615,835)
		<hr/>	<hr/>
<b>Gross profit</b>		<b>843,346</b>	<b>1,234,629</b>
Administrative expenses		(1,119,528)	(1,133,571)
		<hr/>	<hr/>
<b>Operating (loss)/profit</b>	<b>4</b>	<b>(276,182)</b>	<b>101,058</b>
Interest payable and similar charges		(28)	(150)
		<hr/>	<hr/>
<b>(Loss)/profit on ordinary activities before taxation</b>		<b>(276,210)</b>	<b>100,908</b>
Tax on (loss)/profit on ordinary activities	<b>5</b>	-	(22,597)
		<hr/>	<hr/>
<b>(Loss)/profit for the financial period</b>		<b>(276,210)</b>	<b>78,311</b>
		<hr/>	<hr/>

All activities derive from continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account in either period.

The notes on pages 7 to 12 form part of these financial statements.

**Balance Sheet**  
*for the period ended 31 July 2015*

		31 July 2015	30 November 2014 (unaudited)
	Note	£	£
<b>Fixed assets</b>			
Tangible assets	6	41,278	24,612
		<u>41,278</u>	<u>24,612</u>
<b>Current assets</b>			
Debtors	7	552,362	665,277
Cash at bank		14,906	43,837
		<u>567,268</u>	<u>709,114</u>
<b>Creditors</b>			
Amount falling due within one year	8	(516,460)	(440,668)
<b>Net current assets</b>		<u>50,808</u>	<u>268,446</u>
<b>Total assets less current liabilities</b>		<u>92,086</u>	<u>293,058</u>
<b>Creditors</b>			
Amounts falling due after more than one year	9	(99,599)	(24,361)
Provisions for liabilities	10	(4,922)	(4,922)
<b>Net (liabilities)/assets</b>		<u>(12,435)</u>	<u>263,775</u>
<b>Capital and reserves</b>			
Called up share capital	11	100	100
Profit and loss account	12	(12,535)	263,675
<b>Shareholders' (deficit)/funds</b>		<u>(12,435)</u>	<u>263,775</u>

The notes on pages 7 to 12 form part of these financial statements.

The financial statements of Smart Development Training Limited, registered number 07293000, were approved by the Board of Directors on 27 April 2016 and were signed on its behalf by:

  
.....  
Mr N I Bowles - Director



## Notes to the Financial Statements

### 1. ACCOUNTING POLICIES

The principal accounting policies are summarised below. They have all been applied consistently throughout the period and the preceding period.

#### **Basis of preparation**

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom law and accounting standards. The director believes that the company is well placed to manage its business risks successfully. The company is dependent for its working capital on funding provided by Smart Solutions (Recruitment) Limited, its ultimate parent undertaking. Smart Solutions (Recruitment) Limited has indicated that for at least 12 months from the date of approval of these financial statements, it will continue to make available such funds as are needed by the company and in particular will not seek repayment of the amounts currently made available. This should enable the company to continue in operational existence for the foreseeable future by meeting its liabilities as they fall due for payment.

As with any company placing reliance on other group entities for financial support, the director acknowledges that there can be no certainty that this support will continue although at the date of approval of these financial statements, they have no reason to believe that it will not do so. Thus the company continues to adopt the going concern basis in preparing the annual financial statements.

As the company is a wholly owned subsidiary of Smart Solutions (Recruitment) Limited, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with other wholly owned subsidiaries which form part of the group.

#### **Turnover**

Turnover represents amounts (excluding value added tax) derived from the provision of services to customers. Revenue on training courses is recognised over the period of the course.

#### **Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset, less its estimated residual value, over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Plant and machinery	- 20% on cost
---------------------	---------------

#### **Taxation**

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted at the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

#### **Hire purchase and leasing commitments**

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

## Notes to the Financial Statements (Continued)

### 1. ACCOUNTING POLICIES (CONTINUED)

#### Hire purchase and leasing commitments (continued)

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability. Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

### 2. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
Depreciation - owned assets	5,265	4,870
Pension costs	5,522	7,161
Audit fees	4,500	-

### 3. EMPLOYEES

#### Number of employees

The average monthly number of employees during the period was:

	31 July 2015	30 November 2014 (unaudited)
	Number	Number
Management	6	4
Consultants	30	19
	<u>36</u>	<u>23</u>

#### Directors' emoluments

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
Salary	120,485	202,915
Pension costs	1,411	2,141
	<u>121,896</u>	<u>205,056</u>

#### Employment costs (including directors)

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
Wages and salaries	709,646	745,343
Social security costs	66,820	74,154
Other pension costs	5,522	7,161
	<u>781,988</u>	<u>826,658</u>

## Notes to the Financial Statements (Continued)

### 4. INTEREST PAYABLE

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
Other interest	28	150
	<u>28</u>	<u>150</u>

### 5. TAXATION

#### Analysis of the tax charge

The tax charge on the (loss)/profit on ordinary activities for the period was as follows:

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
<b>Current tax</b>		
UK corporation tax	-	20,786
Deferred tax	-	1,811
<b>Total current tax</b>	<u>-</u>	<u>22,597</u>

#### Factors affecting the tax charge

The tax assessed for the period is higher (2014: higher) than the blended rate of corporation tax in the UK of 20 % (2014: 22%).

	7 month period ended 31 July 2015	Year ended 30 November 2014 (unaudited)
	£	£
(Loss)/Profit on ordinary activities before tax	(276,210)	100,908
(Loss)/Profit on ordinary activities multiplied by the blended rate of corporation tax in the UK of 20% (2014: 22%)	(55,242)	22,200
Effects of:		
Expenses not deductible for tax purposes	3,575	-
Capital allowances less than/(in excess of) depreciation	(3,333)	(1,414)
Group relief claimed	55,000	-
<b>Current tax charge</b>	<u>-</u>	<u>20,786</u>

A reduction in the UK corporation tax rate to 20% (effective from 1 April 2015) was substantively enacted on 2 July 2014. Further reductions to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective from 1 April 2020) was announced in the Budget on 16 March 2016. This will reduce the company's future current tax charge accordingly.

## Notes to the Financial Statements (Continued)

### 6. TANGIBLE FIXED ASSETS

	Plant & Machinery £
<b>Cost</b>	
At 1 December 2014	34,457
Additions	21,931
	<hr/>
At 31 July 2015	56,388
	<hr/>
<b>Depreciation</b>	
At 1 December 2014	9,845
Charge for the period	5,265
	<hr/>
At 31 July 2015	15,110
	<hr/>
<b>Net Book Value</b>	
At 31 July 2015	41,278
	<hr/>
At 30 November 2014	24,612
	<hr/>

### 7. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31 July 2015	30 November 2014 (unaudited)
	£	£
Trade debtors	137,875	285,038
Other debtors	414,487	380,239
	<hr/>	<hr/>
	552,362	665,277
	<hr/>	<hr/>

## Notes to the Financial Statements (Continued)

### 8. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31 July 2015	30 November 2014 (unaudited)
	£	£
Trade creditors	222,911	98,031
Other taxation and social security	56,806	46,005
Other creditors and accruals	236,743	296,632
	<u>516,460</u>	<u>440,668</u>

### 9. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31 July 2015	30 November 2014 (Unaudited)
	£	£
Amounts due to Parent Company	<u>99,599</u>	<u>24,361</u>

### 10. PROVISIONS FOR LIABILITIES

	Deferred Taxation £
Balance at 1 December 2014	4,922
Charge/(Credit) for the period	-
Balance at 31 July 2015	<u>4,922</u>

The deferred taxation liability consists of the tax effect of timing differences in respect of accelerated capital allowances. The deferred tax liability at 31 July 2015 has been calculated based on the rate of 20% which was substantively enacted at the balance sheet date.

### 11. SHARE CAPITAL

	31 July 2015	31 July 2015	30 November 2014 (Unaudited)	30 November 2014 (Unaudited)
	No	£	No	£
Allotted, called up and fully paid Ordinary shares of £1 each	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>
	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>

## Notes to the Financial Statements (Continued)

### 12. RESERVES

	Profit and loss account £
At 1 December 2014	263,675
Loss for the financial period	(276,210)
	<hr/>
At 31 July 2015	(12,535)
	<hr/>

### 13. RECONCILIATION OF MOVEMENT IN SHAREHOLDER'S FUNDS

	31 July 2015 £	30 November 2014 (Unaudited) £
At start of period	263,775	185,444
Profit for the financial period	(276,210)	78,331
	<hr/>	<hr/>
At end of period	(12,435)	263,775
	<hr/>	<hr/>

### 14. PENSION COMMITMENTS

The company operates a defined contribution scheme for its employees. The assets of all schemes are held separately from those of the company in independently administered funds. The pension cost charge represents contributions payable by the company to the fund and amounted to £5,522 (2014: £7,161), the amount outstanding at the period end was £2,323 (2014: £2,447).

### 15. RELATED PARTY DISCLOSURES

Smart Development Training Limited is a wholly owned subsidiary of Smart Solutions (Recruitment) Limited.

At the period end the company owed director J Hayward £13,000 (2014: £13,000).

### 16. ULTIMATE CONTROLLING PARTY

The company's immediate parent is Smart Solutions (Recruitment) Limited. The company is ultimately controlled by Mr N Bowles by virtue of his 100% ownership of the parent company, Smart Solutions (Recruitment) Limited.