

**IMI plc**  
Annual Report & Accounts  
2018

PAYMENT ACCOUNT  
IMMEDIATE PAYMENT LTD  
7272 31

**IMI**

WEDNESDAY



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21/08/2019  
COMPANIES HOUSE



**great solutions**

## Introduction



Chairman's statement

Group overview

IMI eco-system

## Strategic Review<sup>†</sup>



We review our 2018 performance and provide an update on our strategy and other key aspects of our business.

Chief Executive's review

Our strategic model

Strategic growth priorities

Operational review

Corporate responsibility

Measurements and targets

How we manage risk

## Corporate Governance



We introduce our Board, and explain our governance structure and how it operates.

The Board

Letter from the Chairman

Corporate Governance Report

Audit Committee Report

Nominations Committee Report

Directors' Remuneration Report

## Financial Statements



Our financial statements for the year presented in a user-friendly format.

Finance Director's introduction

Primary statements

Section 1 - Basis of preparation

Section 2 - Results for the year

Section 3 - Operating assets and liabilities

Section 4 - Capital structure and financing costs

Section 5 - Other notes

Directors' Report

Five year summary

Shareholder and general information

<sup>†</sup> The Strategic Report on pages 10 to 49, 85, 86 to 87, 89 and 91 has been approved by the Board of Directors and signed on their behalf by Mark Selway, Chief Executive, on 28 February 2019.

# 2018 highlights

Adjusted revenue <b>£1,907m</b> Up 5% <sup>1</sup> ^	Statutory revenue <b>£1,907m</b> Up 9% ^
Adjusted profit before tax <b>£251m</b> Up 12% ^	Statutory profit before tax <b>£213m</b> Up 18% ^
Segmental operating margin <b>14.0%</b> Up 20bps ^	Adjusted operating profit before tax <b>£222m</b> Up 2% ^
Adjusted basic earnings per share <b>73.2p</b> Up 12% ^	Total dividend for 2018 <b>40.6p</b> Up 3% ^

- » Results ahead of market expectations
- » Good growth across all Precision Engineering verticals
- » Critical Engineering sales growth despite continued New Construction Power weakness
- » Hydronic Engineering margin recovery delivered
- » Bimba integration progressing well
- » Adjusted Basic EPS increased 12%
- » Further reduction of global pension liabilities
- » 3% increase in the full year dividend recommended
- » Roy Twite to succeed Mark Selway as Chief Executive

All figures are stated on an adjusted basis excluding the effect of adjusting items in the income statement. For other statutory measures see Consolidated Income Statement on page 84.

<sup>1</sup> On an organic basis, after adjusting for the impact of disposals and acquisitions and movements in exchange rates, see Section 2.1.1 on page 93.

<sup>2</sup> Operating Cash Flow before adjusting items as described in the commentary to the cash flow statement on page 91.

<sup>3</sup> Adjusted measures are defined in Section 2.1.1 on page 93.



Turn to page 05

IMI eco-system



## Chairman's statement

# 2018 – another year of important progress

We delivered on our commitment to exceed market expectations and continued to make our strategic objectives a reality.



**Lord Smith of Kelvin**  
Chairman

### Continuous improvement now firmly established

As we enter the final year of our five year plan it is an appropriate time to reflect upon the significant progress that has been made to date and the work that remains to be done.

Our culture has been transformed. IMI is now a business that, as a matter of course, strives for continuous improvement and recognises the significant opportunities that flow from ever increasing operational efficiency and productivity. This mindset is fundamentally important and, now embedded throughout the Group, it will support the delivery of our overall strategic goal – the creation of long-term, sustainable value for our shareholders, employees and other stakeholders.

During the year we improved our health and safety performance in a number of areas. The total number of LTAs (lost time accidents) reduced more than 20% and following the launch of a targeted campaign, the Group delivered a reduction in hand injuries in the year of over 40%.

The Chief Executive's review on page 12 and the operational reviews on pages 28 to 33 provide more details on the recent progress made in each of the Group's three divisions. Whilst some of the markets we serve did offer some support to our performance during the year, elsewhere we did face a number of economic and trading challenges. Strengthening our business, and in particular our market competitiveness, to make the Group more resilient regardless of market conditions, continues to be a key priority.

In relation to geopolitical uncertainty, we have developed a number of Brexit related contingency plans, including building long lead-time inventories to mitigate supply chain interruptions in the event of increased border controls, or delays in obtaining clearance to and from the UK.

### Our people and culture

Our people around the world remain key to our success and they have contributed significantly to the progress we have made during the year. On behalf of the Board, I would like to thank all of our employees for their continued hard work and commitment.

Throughout the year the Board has had the opportunity to spend time with our employees on a number of occasions. In April I participated in our senior management conference. This is an annual event over 2-3 days involving 300 of our business leaders from across the Group and is a valuable opportunity to discuss all aspects of the business with them. Later in the year we also held our October Board meeting at Bimba's University Park facility near Chicago. Although Bimba joined the Group only in January, the team there has embraced our continuous improvement culture with great enthusiasm and our Lean processes are already becoming apparent throughout the business. The Board also took the opportunity to visit IMI CCI RSM in California. During our visit we toured the site and learned about the continuous improvements being made across the business as well as its plans to expand the product offering to gain market share. We were also shown remote inspection technologies provided by IMI and increasingly accepted by customers as a means by which the product approval process can be made even more efficient by reducing unnecessary site visits by engineers.

### Board and Governance

During the year two new non-executive directors joined, bringing considerable and relevant experience as well as fresh perspectives to the IMI Board. Thomas Thune Andersen joined the Board on 1 July 2018 and also became a member of the Nominations and Remuneration Committees. Thomas has extensive knowledge and experience in some of the key sectors we operate in, including oil, energy and critical infrastructure. Katie Jackson also joined the Board on 1 July 2018 and became a member of the Nominations and Remuneration Committees. Katie has deep knowledge of the international Oil & Gas market, and significant corporate finance and business development experience. Further information about Thomas and Katie, and the other members of the Board, is set out on page 52 to 53.

We acknowledge the introduction of the 2018 UK Corporate Governance Code and during the year we took appropriate steps to prepare for compliance with the new requirements which came into effect from 1 January 2019.



[EO]

Lord Smith receives a demonstration of remote inspection technology at IMI CCI RSM, which allows customers to access the facility remotely to inspect equipment during assembly, test and final inspection.

In November 2018, we announced the appointment of Birgit Nørgaard as non-executive director with responsibility for workforce engagement. This important role, which is in line with the revised Code's recommendations, will build on the various mechanisms we already operate to ensure we continue to engage effectively with our people.

We have also revised our corporate governance framework and the business cycles for the Board and its committees to reflect the 2018 Code and appropriate training has been provided to the Board.

#### Chief Executive succession

Mark Selway will be stepping down as Chief Executive at the Annual General Meeting in May and retiring from the Board on 31 July 2019. He will be succeeded by Roy Twite, currently Divisional Managing Director of IMI Critical Engineering.

Under Mark's leadership IMI's market position has been significantly enhanced. The Group's infrastructure has been modernised, its operational performance radically improved and its customer offering refreshed. As a result, IMI is now a much more robust and sustainable business. On behalf of the Board I would like to thank Mark for his leadership, drive and commitment. He has made a significant contribution to the Group, and while fully respecting his decision to return home to retire, we are very sorry to see him go. We wish him well in his retirement back in Australia.

Roy was appointed following a comprehensive global search process that included both internal and external candidates. Roy joined IMI in 1988 and has been a member of the Board since 2007. He has held senior management roles in all parts of the Group including President of IMI Hydronic Engineering, President of IMI

Precision Engineering and, since 2011, Divisional Managing Director of IMI Critical Engineering. The Board is delighted to appoint Roy as IMI's next Chief Executive. He is a strong and experienced successor who has been pivotal to the Group's continued success. He has extensive operational experience, deep knowledge of our core markets and outstanding leadership qualities.

#### Dividend

Reflecting the continued confidence in the Group's prospects, the Board is recommending an increase in the final dividend of 3% to 26.0p (2017: 25.2p) making a total dividend for the year of 40.6p, an increase of 3% over last year's 39.4p.

IMI eco-system  
inside

# Group overview

IMI plc is a specialist engineering company that designs, manufactures and services highly engineered products to ensure control of the precise movement of fluids.

## IMI

### Critical Engineering

IMI Critical Engineering is a world-leading provider of critical flow control solutions that enable vital energy and process industries to operate safely, cleanly, reliably and more efficiently.



IMI Critical Engineering operational review  
Turn to page 28

## IMI

### Precision Engineering

IMI Precision Engineering specialises in developing motion and fluid control technologies for applications where precision, speed and reliability are essential.



IMI Precision Engineering operational review  
Turn to page 30

## IMI

### Hydronic Engineering

IMI Hydronic Engineering is a leading global supplier of products for hydronic distribution systems which deliver optimal and energy efficient heating and cooling systems to the residential and commercial building sectors.



IMI Hydronic Engineering operational review  
Turn to page 32

Revenue

**£682m**

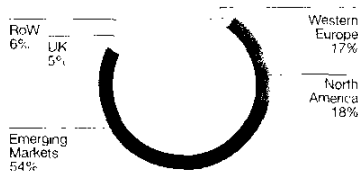
Adjusted operating profit

**£88.3m**

Number of employees

**3,200**

Revenue by geography



Revenue

**£916m**

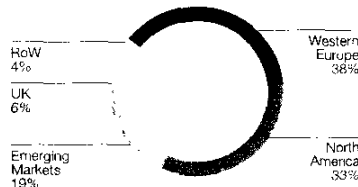
Adjusted operating profit

**£153.2m**

Number of employees

**6,100**

Revenue by geography



Revenue

**£309m**

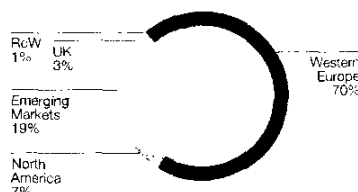
Adjusted operating profit

**£52.0m**

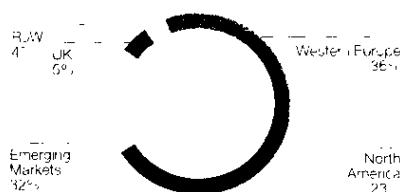
Number of employees

**1,800**

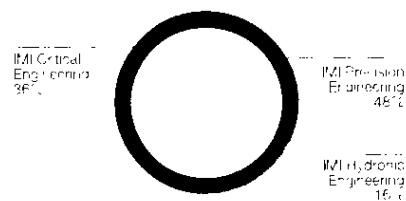
Revenue by geography



Group revenue by geography



Revenue by division



## IMI's global footprint

<http://www.imiplc.com/about-iml/our-divisions/imi-at-a-glance.aspx>

## Key brands

IMI Bopp & Reuther, IMI CCI, IMI Fluid Kinetics, IMI InterActiva, IMI NH, IMI Orton, IMI Remosa, IMI STI, IMI TH Jansen, IMI Truflo Marine, IMI Truflo Rona, IMI Truflo Italy, IMI Z&J, IMI Zikesch

## Main markets

Oil & Gas, Fossil Power, Nuclear Power, Petrochemical, Iron & Steel, Desalination and Process Industries

## Major operational locations

Brazil, China, Czech Republic, Germany, India, Italy, Japan, South Korea, Sweden, Switzerland, UK and USA



## Power

We are the world leading supplier of engineered to order turbine bypass valves for critical applications in conventional and nuclear power plants – helping to provide the safest, most reliable and efficient power generation.

**2018 revenue: £266m**



## Oil &amp; Gas

We supply anti-surge valve and actuator systems to the world's largest LNG compression facilities. Our systems are capable of ultra-fast response to maximise LNG production while protecting the compressor.

**2018 revenue: £224m**



## Petrochemical

We design and manufacture integrated flow control systems for critical applications in Fluid Catalytic Cracking. We also supply bespoke valves into the ethylene, polypropylene and delayed coking production processes.

**2018 revenue: £117m**



## Actuation

We focus on the design and production of complete actuation systems to operate industrial valves for the most demanding applications and processes in terms of forces, speed and accuracy and harsh environments.

**2018 revenue: £25m**

## Key brands

IMI Norgren, IMI Buschjost, IMI FAS, IMI Herion, IMI Maxseal, Bimba

## Main markets

Commercial Vehicle, Energy, Food and Beverage, Industrial Automation, Life Sciences and Rail

## Major operational locations

Brazil, China, Czech Republic, Germany, India, Mexico, Switzerland, UK and USA



## Industrial Automation

We supply high performance products including valves, valve islands, proportional and pressure monitoring controls and air preparation products, as well as a comprehensive range of pneumatic actuators.

**2018 revenue: £525m**



## Commercial Vehicle

We design and manufacture a range of cab chassis and powertrain solutions which deliver fuel efficiency, emissions reduction and faster assembly times for the world's leading commercial vehicle manufacturers.

**2018 revenue: £196m**



## Oil &amp; Gas

We offer a comprehensive range of products which deliver precision control in even the harshest environments, including stainless steel valves and regulators, nuclear class valves and emergency shutdown controls.

**2018 revenue: £77m**



## Life Sciences

We supply precision flow control solutions used in medical devices, diagnostic equipment and biotech and analytical instruments. Our products help to reduce the size of equipment, while enhancing accuracy, throughput and fluid control performance.

**2018 revenue: £77m**



## Balancing &amp; Control

Our hydronic balancing and control solutions enable buildings to keep comfort at the right level while improving HVAC efficiency by up to 30%. Our expertise covers constant and variable flow and both static and dynamic balancing.

**2018 revenue: £151m**



## Thermostatic Control

We design and manufacture thermostatic control systems which guarantee direct or automatic control of radiators and underfloor heating systems to perfectly control individual room temperatures.

**2018 revenue: £98m**



## Pressurisation

Reliable pressurisation is a basic requirement for a trouble-free operation of heating, cooling and solar systems. Our robust range of pressure maintenance systems with compressors or pumps and expansion vessels maintains the right pressure in the system at all times.

**2018 revenue: £32m**



## Water Quality

The single most important component in any hydronic system is the water itself. When compromised, the effects can be felt throughout the system. Our dirt and air separators and pressure step degassers protect the installation by keeping water free of microbubbles and sludge.

**2018 revenue: £10m**

## Key brands

IMI Flow Design, IMI Heimeier, IMI Pneumatex, IMI TA

## Main markets

Water based heating and cooling systems for commercial buildings, and temperature control for residential buildings

## Major operational locations

Germany, Poland, Slovenia, Sweden, Switzerland and USA

# IMI

Goggle valves



## Refinery

We keep the world moving from petrol to diesel and jet fuel, our specialist valves refine crude oil to provide a wide range of products.



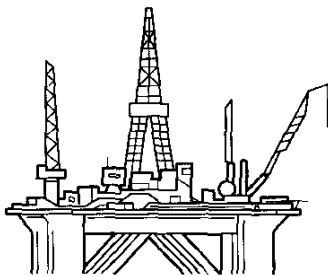
Conventional control valves



Specialist triple eccentric butterfly valves



100DMT choke valve



## Offshore platform

We design and provide valves for the most critical applications including offshore.



Control valves

Specialist ball valves



## Industrial Automation

We develop solutions for our customers in the machinery; food and beverage; printing; and factory automation industries.

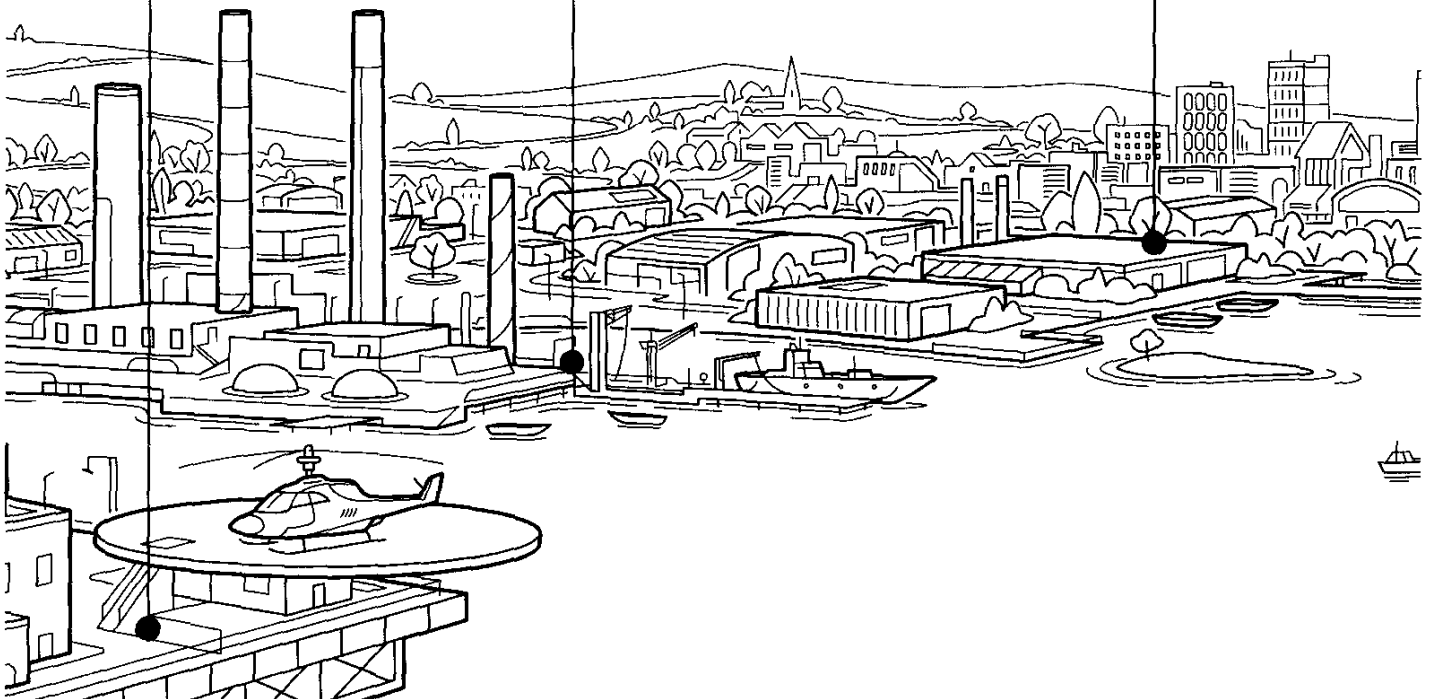
ISOLine™ actuator



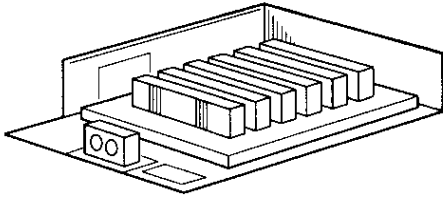
Excelon® preparati



Bimba Intellisense







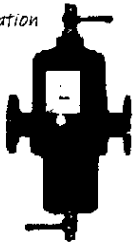
## Data centres

We ensure stable pressure and clean water for high cooling intensity applications, preventing premature equipment failure and costly downtime.

*Pressurisation*



*Dirt separation*



*air*



*Balancing valves*

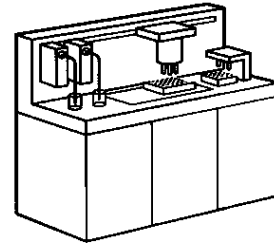
## Hospitals

Our products help to deliver quality, energy-efficient HVAC systems, which ensure optimal patient comfort.

*Differential pressure controls*



*Thermosatic controls*



## Medical devices and instrumentation

We help OEMs increase performance of their systems, enabling cutting edge devices that improve health and the environment.

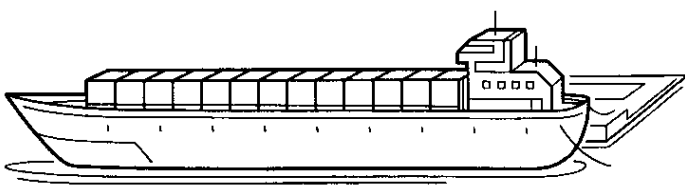
*MICROSOL MS-E*

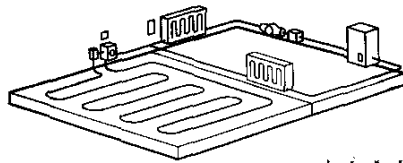


*Gadent 3 pump*



*Bimba Versagrip™ solenoid pinch valve*





## Family house

We provide a comprehensive range of thermostatic control products, ensuring optimal temperature control and energy efficiency.



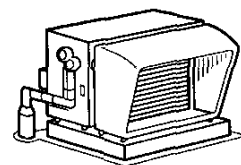
Underfloor heating manifolds



Radiator valves with automatic flow control



Thermostatic controls



## Multipurpose commercial building

Our balancing and control solutions combine highly precise mechanical valves and digital actuation allowing complete electronic integration and greater efficiency in complex heating and cooling systems.



Pressure independent modulating control

Combined control & balancing



Digital actuation



Triple eccentric butterfly valves



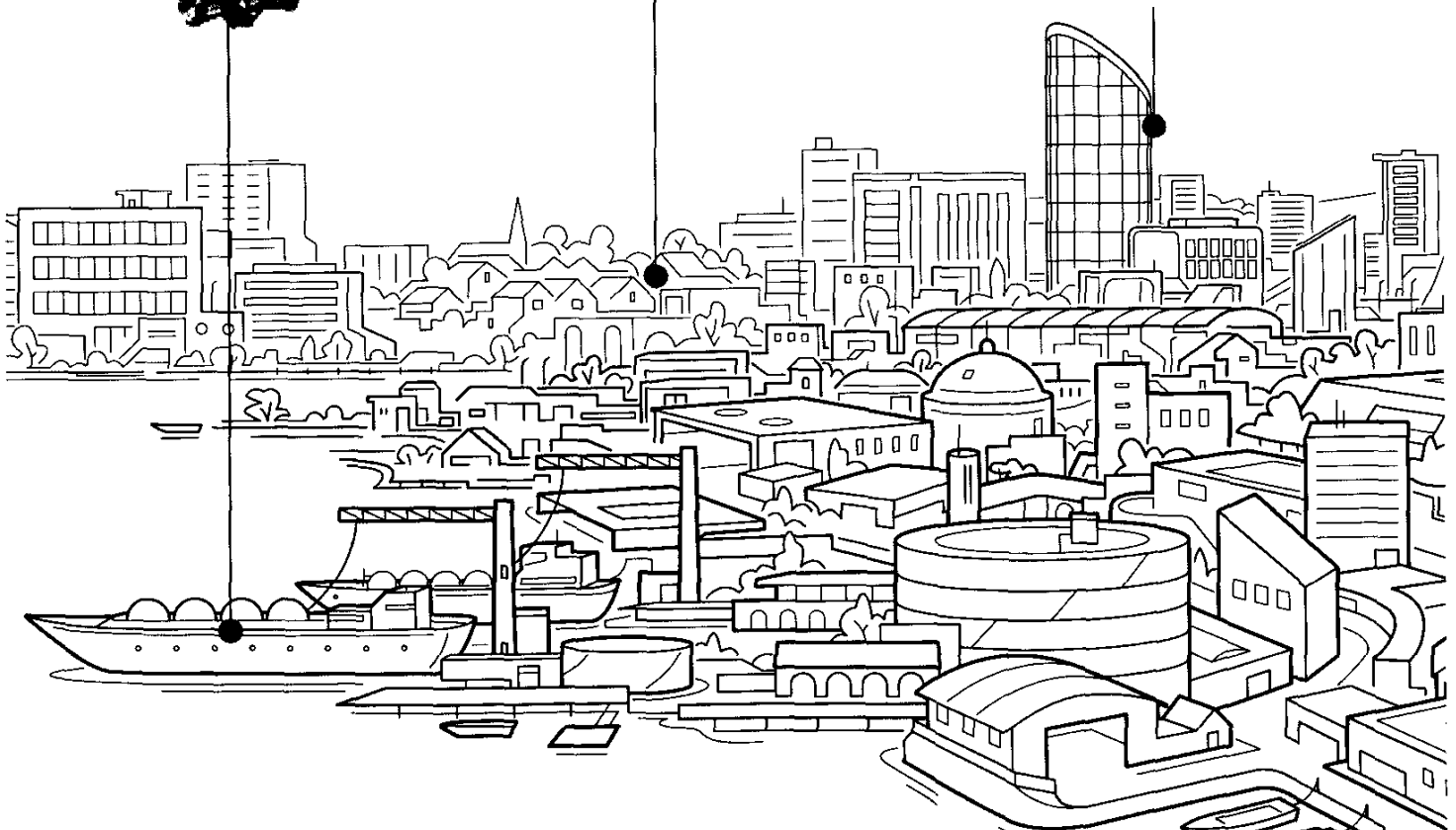
Anti-surge valves



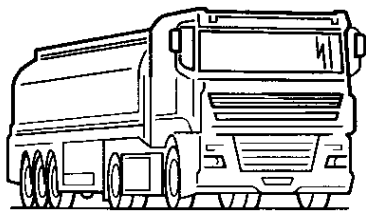
Isolation cryogenic ball valves

## LNG

We provide the control and safety systems to ensure safe delivery of liquefied natural gas to power cities across the world.



Engineering  
**GREAT** the  
IMI Way



## Commercial Vehicle

Our range of cab, chassis and powertrain deliver fuel efficiency, emissions and faster assembly times.



Engine control  
multi-valve block

Valve arrays

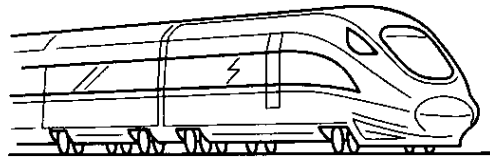
## Combined cycle power plant

Products designed to cope with high pressure and temperature differences in the most critical applications ensures power is available when needed.



Desuperheaters

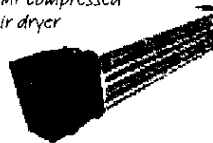
Turbine bypass  
valves



## Rail

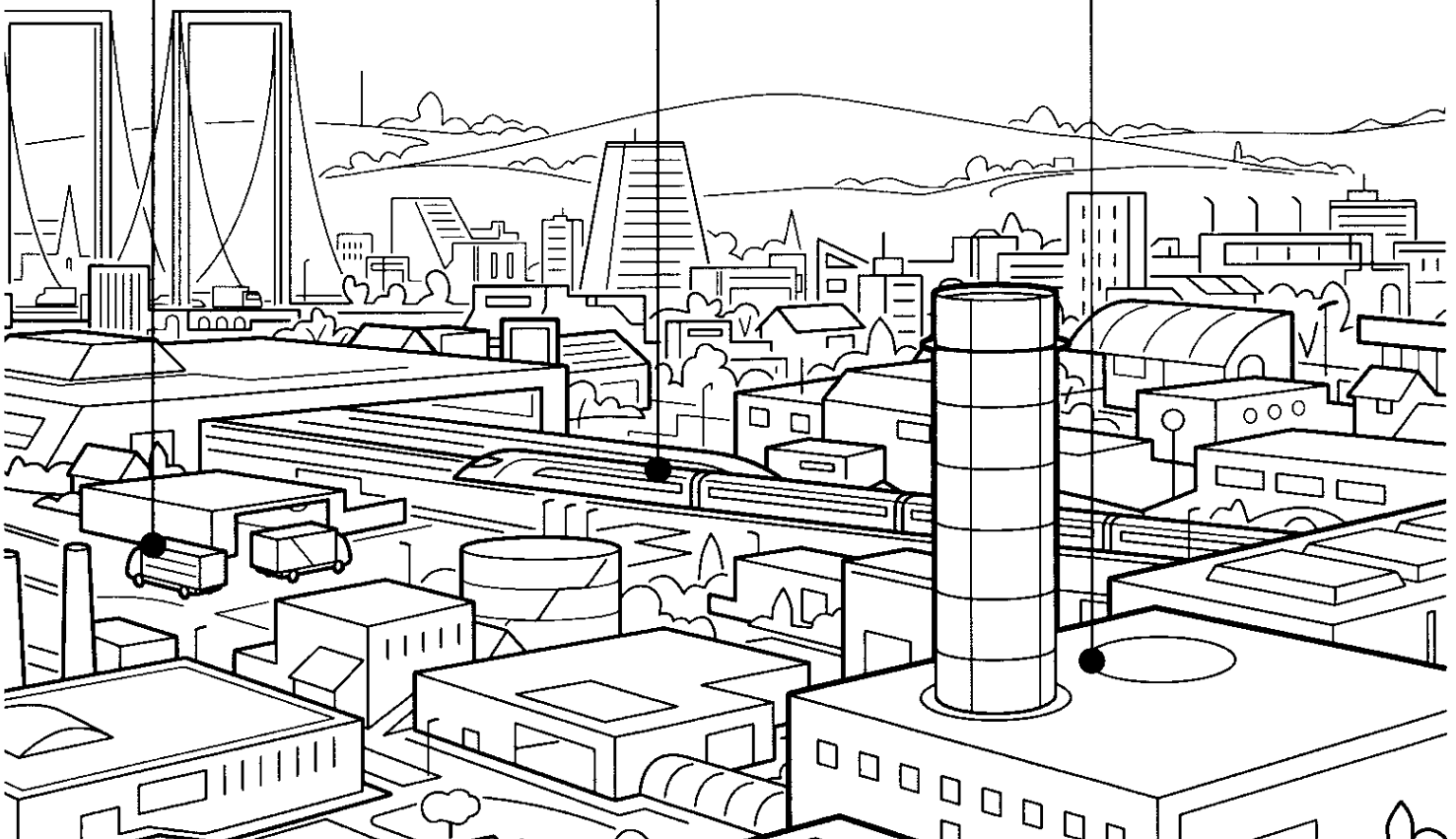
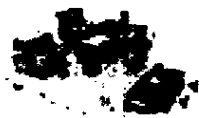
We offer customised solutions for all types of rail applications.

AMT compressed  
air dryer



Pantograph  
control systems

Door control  
valve systems





[O]

*IMI Critical Engineering are renowned for design and manufacture of specialist products in offshore applications.*

# Strategic Review



12

Chief Executive's review

16

Our strategic model

18

Strategic growth priorities

28

Operational review

34

Corporate responsibility

44

Measurements and targets

46

How we manage risk



Engineering  
**GREAT** the  
IMI Way

## Chief Executive's review

# An increasingly robust portfolio

in 2018 that is likely to continue to be supported by momentum with growth in sales, changes in management which completed in 2017. We entered 2018 with a new and robust portfolio profile, a balance sheet, a healthy cash and strong and solid underlying operating performance for 2018 overall.



**Mark Selway**  
Chief Executive

### Overview

It is pleasing to report the continuation of the progress achieved in the first half of 2018. Our strategic plan to drive sustainable long-term growth continues to make a real difference across all parts of the Group. Our new product pipeline is developing well, our manufacturing operations have further improved and the new systems and processes being embedded throughout the business are delivering gains in efficiency and competitiveness.

### Integration of Bimba Manufacturing Company ('Bimba')

The acquisition of Bimba for a total consideration of £138m (US\$198m) was completed on 31 January 2018. The transaction has increased our US revenues while extending IMI Precision Engineering's presence in its core Industrial Automation segment. Good progress has been made with the integration of Bimba into Precision Engineering's North American operations. We have also accelerated some of our plans for Bimba to improve its operations and IT infrastructure in readiness for the opportunities for growth and margin improvement.

### Trading environment

Trading conditions across our three divisions continued to be mixed throughout 2018 with growth in IMI Precision Engineering's end markets offsetting declines in New Construction Fossil Power and Energy markets in IMI Critical Engineering.

For IMI Critical Engineering, the Petrochemical market again produced some encouraging opportunities which reflect the division's success at extending its reach into a broader range of applications. The improving outlook in some parts of the Oil & Gas sector again contrasted with the challenging outlook for coal-fired power generation.

In IMI Precision Engineering, all of the division's verticals and regions showed further good progress in the year. This was achieved despite tougher comparators and increased market volatility, particularly in Industrial Automation, through the latter part of 2018.

Within IMI Hydronic Engineering where European construction represents over 79% of the division, markets were marginally stronger than the previous year. Although less significant for the division overall, the North America and China construction markets also continued to grow.

While we have a broad international manufacturing footprint and less than 5% of sales in the UK, it would be remiss not to mention the potential impact of Brexit on the Group's operating performance. Despite prevailing uncertainty, the Group has developed a number of Brexit related contingency plans, including a programme of building long lead-time inventories to support customers in the event of increased border controls or delays in getting clearance to and from the UK. While we hope that these increased inventories will not be required, it is essential that we do as much as we can to minimise potential supply chain disruption and ensure our customer delivery commitments are met.

### Results overview

2018 was another year of important progress for IMI. A now well-established culture of continuous improvement, both within our operations and in our product offering, further enhances our competitive position, irrespective of the market environment.

Adjusted Group revenues were 9% higher at £1,907m (2017: £1,751m). Excluding adverse foreign exchange and the acquisition of Bimba, Group revenues on an organic basis were 5% higher when compared to the prior year. Adjusted segmental operating profit was 11% higher at £266m (2017: £241m). Excluding the impact of adverse foreign exchange and Bimba, segmental

## Strategic timeline



operating profits were 9% higher on an organic basis. The Group's operating margin was 14.0% against 13.8% in 2017 and adjusted earnings per share were 12% higher at 73.2p (2017: 65.3p).

Adjusted operating cash flow of £222m (2017: £218m) followed a strong performance last year and reflected higher working capital to support growth in Precision Engineering and comparatively higher advanced payments received by Critical Engineering in 2017. Both debtor and inventory days showed modest improvement while creditors reflected the impact of lower pre-payments in Critical Engineering. Net Debt of £405m (2017: £265m) reflected

payment of the consideration for Bimba and resulted in a Net Debt to adjusted EBITDA ratio of 1.3x against 0.9x at the end of 2017.

We continue to be proactive in our efforts to manage the Group's pension liabilities and in 2018 successfully completed the transfer of a further £409m of liabilities to insurance partners. This brings the total value of pension schemes removed from our balance sheet over the last two years to £838m. The UK schemes remain in surplus and the overseas deficit remained constant at £80m in the year.

### Good strategic progress

Our strategic plan to drive long-term sustainable growth is making a real difference across all parts of the Group. Significantly improved operational performance, new systems and processes that are helping us operate more efficiently and a new product pipeline all continue to enhance our competitive position.

## Chief Executive's review

a part of  
**IMI** Precision  
 Engineering

**BIMBA.**



[O]

- 1 IMI's Board visits the Bimba University Park site in Illinois.
- 2 Lamp lighting at the Precision Engineering's new India manufacturing site opening.
- 3 The IMI Board receive a safety briefing ahead of a tour of IMI CCI RSM in California.
- 4 Mark Selway greets employees at the India site opening.





## Executive Committee

**Mark Selway**  
Chief Executive



**Daniel Shook**  
Financial Director



**Roy Twite**  
Divisional Managing Director, IMI Critical Engineering



**Massimo Grassi**  
Divisional Managing Director, IMI Precision Engineering



**Phil Clifton**  
Divisional Managing Director, IMI Hydronic Engineering



**Paul Roberts**  
Group Business Development Director



**Geoff Tranfield**  
Group Human Resources Director



**John O'Shea**  
Group Legal Director and Company Secretary



### Improving our operational performance

During 2018 each of our divisions further enhanced their operational performance. At the year-end the Group's average Lean score increased to 75% compared to 71% at the same point in 2017. Scrap rates, on-time-delivery and inventory management all improved and the benefits were evident in the Group's results in the year. Most importantly, this improved performance provides an important foundation for our increased competitiveness and responsiveness to customers.

### Positioning our businesses for growth

In the past four years much has been done to simplify the way our businesses operate and make them more efficient.

We have invested heavily in new systems and processes which are essential if the Group is to deliver long-term sustainable growth. An increasing number of our businesses are upgrading their core IT systems to modern divisional platforms that automatically manage business processes to deliver consistent, accurate data. As a result, we have better visibility across the production process and we are able to manage our day-to-day operations more cost and time effectively and make our product and service offering more competitive.

Across all of our operations we have embedded disciplined and efficient processes, including New Product Development and Value Engineering. These consistent processes support our continuous improvement culture and help ensure that our investments ultimately deliver an earlier and greater return.

### New product pipeline

For each division targeted New Product Development initiatives remain a key focus. We launched a significant number of new products during 2018 covering a range of applications. All three divisions have ambitious plans to continue their focused product development strategies in 2019 and beyond.

By increasingly combining New Product Development initiatives with Value Engineering processes, we have continued to expand our addressable markets and are competing in segments that were not previously accessible.

### Business development

Alongside our organic growth initiatives, targeted acquisitions that meet our clearly defined and disciplined criteria continue to represent a core part of our strategy. We seek opportunities that are culturally aligned and have the potential to deliver sustainable long-term profitable growth. As was the case with the acquisition of Bimba in January 2018, we aim to engage early with potential partners with the ambition of securing preferred buyer status ahead of any formal process being started.

### Our people

This is my final IMI Chief Executive's review. Choosing to leave IMI has been a tough decision, but the time is now right to hand over to a successor to continue the Group's development. Roy will do a great job leading the business through its next phase of development and growth.

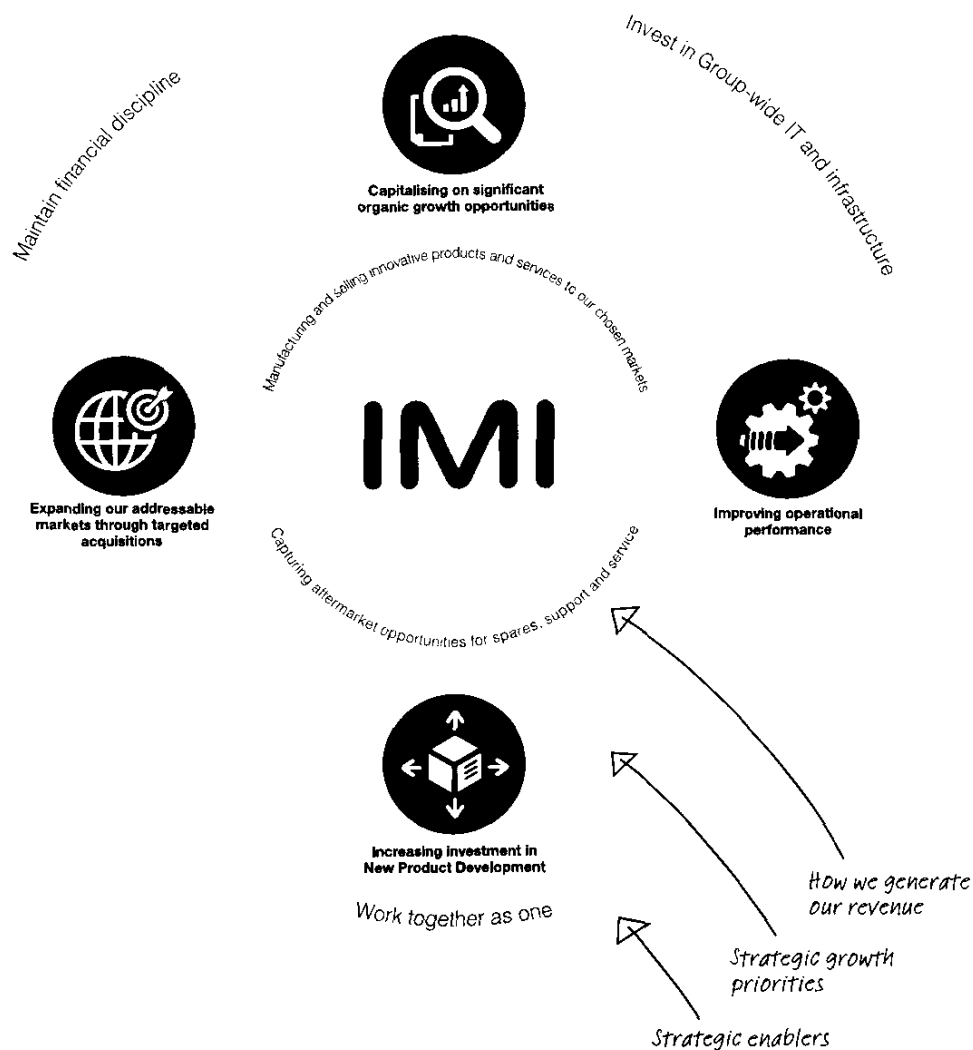
I am very proud of what the team at IMI has delivered and I would like to thank our employees for their hard work, commitment and passion. They have contributed significantly to the progress we have made in recent years. I am confident that the solid foundations put in place in recent years position the Group well for the future and I would like to wish all our employees around the world much success.

### Outlook

In the first half of 2019 we expect organic revenues to be lower than the same period in 2018 due to the phasing of Critical Engineering's order book and slowing market demand in the Industrial Automation sector in Precision Engineering. Margins are expected to be broadly similar, supported by our operational initiatives and an improved performance from Hydronic Engineering. Results for the full year will also reflect the benefits of restructuring and our normal second-half bias.

# Our strategic model

Our business model has built around our core strategic priorities of capitalising on growth opportunities, operational excellence, low carbon and product innovation, together with targeted acquisitions. Continuous investment in these areas is delivering more innovative products and services to our customers and has helped us to realise our competitive advantage. By meeting our customers' needs and investing in our leading market positions, we are well placed to grow profitably to the benefit of all stakeholders, including our shareholders.





- 1 Collaboration between divisions ensures best practice shared across all functions.
- 2 World-class engineering in IMI Remosa, Italy relies on the best tools and processes.
- 3 Engineering expertise through Value Engineering has helped transform IMI Critical Engineering's competitiveness.

1

2

3

2

3

Introduction

Strategic Review

Corporate Governance

Financial Statements

## Strategic growth enablers

Our five-year strategic plan sets objectives while capitalising on the geographic and operational capabilities of the Group. We continue to focus on the following key strategic enablers.

### Maintaining financial discipline

As we execute our strategy to deliver accelerated growth, we continue to maintain financial discipline. Capital is allocated to drive organic growth, maintain a progressive dividend policy in line with earnings and to fund acquisitions. Whilst retaining flexibility to develop IMI's full potential, we continue to focus on maintaining an efficient balance sheet and, in the event of us having cash in excess of the Group's current needs, we will return this excess capital to shareholders. Through the life of our five year plan we will work to maintain net debt to EBITDA of no more than two times through the cycle.

### Net debt to adjusted EBITDA

2017 0.9x 2018 1.3x

### Working together as one simplified IMI

To harness the Group's full potential we remain determined to maximise the opportunity that our scale provides us by acting as one IMI. Establishing core processes has provided a strong platform that underpins a framework for creating consistent Group-wide standards and behaviours. The impact goes far beyond

manufacturing with industry best practice now consistently adopted across back-office functions. The Group intranet is a catalyst for knowledge and best practice transfer and the conferences and Leadership Programmes help build a strong and collaborative environment across the whole of IMI.

### Investing in Group-wide IT and infrastructure

Since 2014 we have significantly enhanced our IT enabled business capabilities. We are standardising the ERP systems, business processes and reporting in our Divisions to provide us with access to accurate and consistent data. As a result, we have better visibility across the production environment, can manage our day-to-day operations more efficiently and make our product and service offerings more competitive.

IMI Hydronic Engineering rolled out new systems across its sales and service offices in Spain, Italy, Switzerland, Austria, Czech Republic, Australia and the Netherlands and also installed a new system at its plant in Fullinsdorf in Switzerland. Today 50% of the division's plants and over 40% of its sales and service offices share a common IT system.

Over the past three years, the Group has also established a solid foundation of IT security capabilities and controls across the business. This investment will continue to identify and remediate new and emerging threats through a 24/7 Security Operations Centre. The Group policies include a requirement that all businesses maintain a robust backup of all critical operating data so business continuity can be maintained even in the event of a system failure.

The delivery of standardised ERP solutions in each of our divisions continues to be a high priority in terms of major systems investment. In IMI Critical Engineering, implementations have taken place in China, Germany, Switzerland and Italy. IMI Hydronic Engineering has rolled out new systems in its Swiss factory and its sales offices in Switzerland, Austria, Netherlands, Czech Republic, Spain and Italy. IMI Precision Engineering has finalised ERP solutions at its core US sites and will commence ERP implementations in Asia during 2019.

IT infrastructure investment extends far beyond manufacturing. In Engineering and New Product Development, IMI Precision Engineering's new AutoDesk capability allows engineers to collaborate on product design and specification regardless of where they are located, enhancing our service through driving out complexity. This globalisation of the division's design capability generates several benefits including making the design process more efficient and cost-effective. Most importantly, it also makes it easier to develop the optimal product for a specific market and localise the manufacturing process accordingly.

Innovative marketing campaigns and digital communication tools in both IMI Precision Engineering and IMI Hydronic Engineering are improving the quality of contact we have with our customers and allowing them better access to our products and services, much more efficiently.

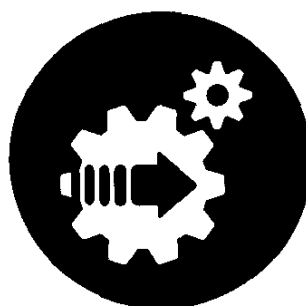
# Strategic growth priorities

Our strategic plan to accelerate growth is focused on four key growth priorities



## Capitalising on significant organic growth opportunities

Our priority is to capitalise on end-markets where we already are, or have the potential to be, in a leading position.



## Improving operational performance

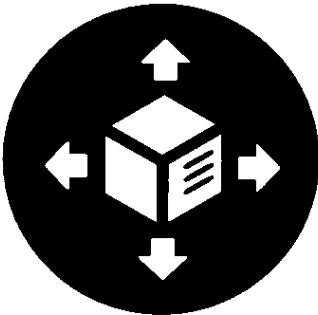
Our self-help Lean journey is underpinned by the engagement of management and employees at all levels.



Turn to page 20



Turn to page 22



## Increasing investment in New Product Development

All three divisions are increasingly delivering on our promise to introduce great new products and solutions for our customers, more quickly and more effectively than ever before.



Turn to page 24



## Expanding our addressable markets through targeted acquisitions

Beyond our existing business portfolio, we have the potential to expand through the careful execution of value enhancing acquisitions.



Turn to page 26

## Strategic growth priorities

# Capitalising on significant growth opportunities



The Group currently operates in a number of attractive end markets and to achieve our ambitions you must focus on those that offer the greatest potential in terms of delivering top and bottom line growth. Our priority is to capitalise on those end markets where we already are, or have the potential to be, in a leading position – markets where we can grow and where there are significant future system replacement opportunities.



### New facility – Japan

Over the last four years IMI Critical Engineering has successfully repositioned its business. In particular, its global footprint has been realigned and today the division has world-class manufacturing facilities in the heart of the industry's fastest growing markets. Building on the success of its new facilities in China, India and South Korea, in 2018 the division committed to relocating its existing factory in West Kobe, Japan to a new purpose-built facility near Kobe Airport. Aside from offering a much more efficient layout, the new plant will focus on the design and manufacture of large valves and hydraulic actuating systems – products that the existing facility is not equipped to manufacture. This investment will enhance IMI Critical Engineering's offering in the attractive Petrochemical market in Japan.



### Strengthening our position in growing markets

IMI Precision Engineering is continuing to strengthen its presence in growth markets around the world. During 2018 the division completed the relocation of its plant in Noida near New Delhi to a new purpose-built facility, nearby. The new facility, which is three times the size of the old plant provides a core low cost manufacturing and engineering capability to Precision Engineering's, already competitive Asian operations. Our New Delhi operations include sales and customer service, production, distribution and a technical centre, and provides increased production capacity to meet the growing demand for IMI Precision products in the Indian market.



### Capitalising on growing market demand

The global underfloor heating market is expected to grow at a compound annual growth rate of nearly 5% over the next five years, driven by a number of factors including increasing legislation aimed at reducing carbon emissions. IMI Hydronic Engineering's product portfolio includes a range of products that control underfloor heating systems, including manifolds which incorporate the division's Automatic Flow Control ('AFC') technology. This unique AFC technology ensures that the correct flow rates of water are delivered to each room thereby ensuring precise temperature control. In the last 12 months the division has won a number of significant contracts to supply its underfloor heating products and technology to both new build and refurbishment projects across Europe. In particular a number of municipal and social housing authorities across central Europe, including Austria & Germany, have installed IMI Hydronic Engineering's AFC technology solution to help save energy across their building stock.



1 Precision Engineering's new Indian manufacturing facility in Noida, India.

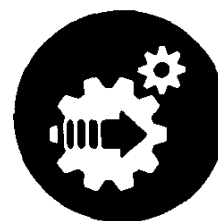
2 IMI Critical Engineering's new Lean factory in Japan will support regional growth.

3 Hydronic Engineering's leading underfloor heating manifold, Dynacon Eclipse, not only helps to save energy in homes, but is also easy to install.

4 Cardboard engineering in action, with a scale replica of Precision Engineering's new Indian manufacturing facility.

5 Hydronic Engineering's underfloor heating solutions are providing comfort to home owners and tenants across Central Europe.

## Strategic growth priorities



# Improving operational performance

As we improve how our business operates we are better utilising capacity, enhancing our competitiveness, reducing working capital and generating cost savings by operating more efficiently. By doing this, we are improving our service to customers. We are well on our way in the self-help Lean journey, underpinned by the engagement of more partners and employees at all levels and we remain absolutely committed that by embedding Lean across the whole of IMI we will improve our competitiveness and sustain our achievements.



### Better operational performance enhances customer offering

Across the Group we have continued to optimise the use of Obeya, the visual tool which facilitates project management by bringing together multiple work streams and encouraging collaborative working practices. The IMI Remosa team in Italy is now using Obeya to manage its aftermarket business more effectively. In particular, current and future field service workload, together with field engineering capability and availability, is now clearly mapped to ensure that the appropriate engineering service is available when required. As a result, the time taken to identify and match the appropriate service engineer to each job has reduced by 62% and service engineers, spares and tools are more effectively utilised.

## 74%

Lean score up 50%  
from first assessment



### Enhancing Bimba's operational performance

We completed the acquisition of Bimba in January and shortly thereafter launched a Lean implementation programme to begin the process of transforming the operational performance across Bimba's eight sites. The first assessment process started in March where Bimba's operations achieved a 19% Lean score. At the end of 2018, this score had improved significantly to 27%. In particular the business' accident rates have fallen by 86% and more generally a continuous improvement culture is now becoming embedded across the Bimba business. Bimba's University Park site underwent an accelerated transformation and improved their assessment score from 20% to 44% in under 10 months.

## 75%

Lean score up 42%  
from first assessment



### Embedding the voice of the customer in our operational processes

IMI Hydronic Engineering's facilities in Olkusz, Poland, and Brezice, Slovenia were two of the first plants in the Group to achieve world-class operational benchmark performance. The division's effective application of Lean within its production facilities is now being extended across its sales offices and distribution hubs to ensure that customer requirements are consistently delivered. Additionally, the IMI Hydronic Engineering senior operations team now meet regularly with sales teams and customers out in the field, to better understand their needs and collaborate on projects to address any customer issues or opportunities which might arise. One such project focussed on improving our quality processes to drive down average response times and has reduced unresolved complaints by 85% in the final quarter of 2018.

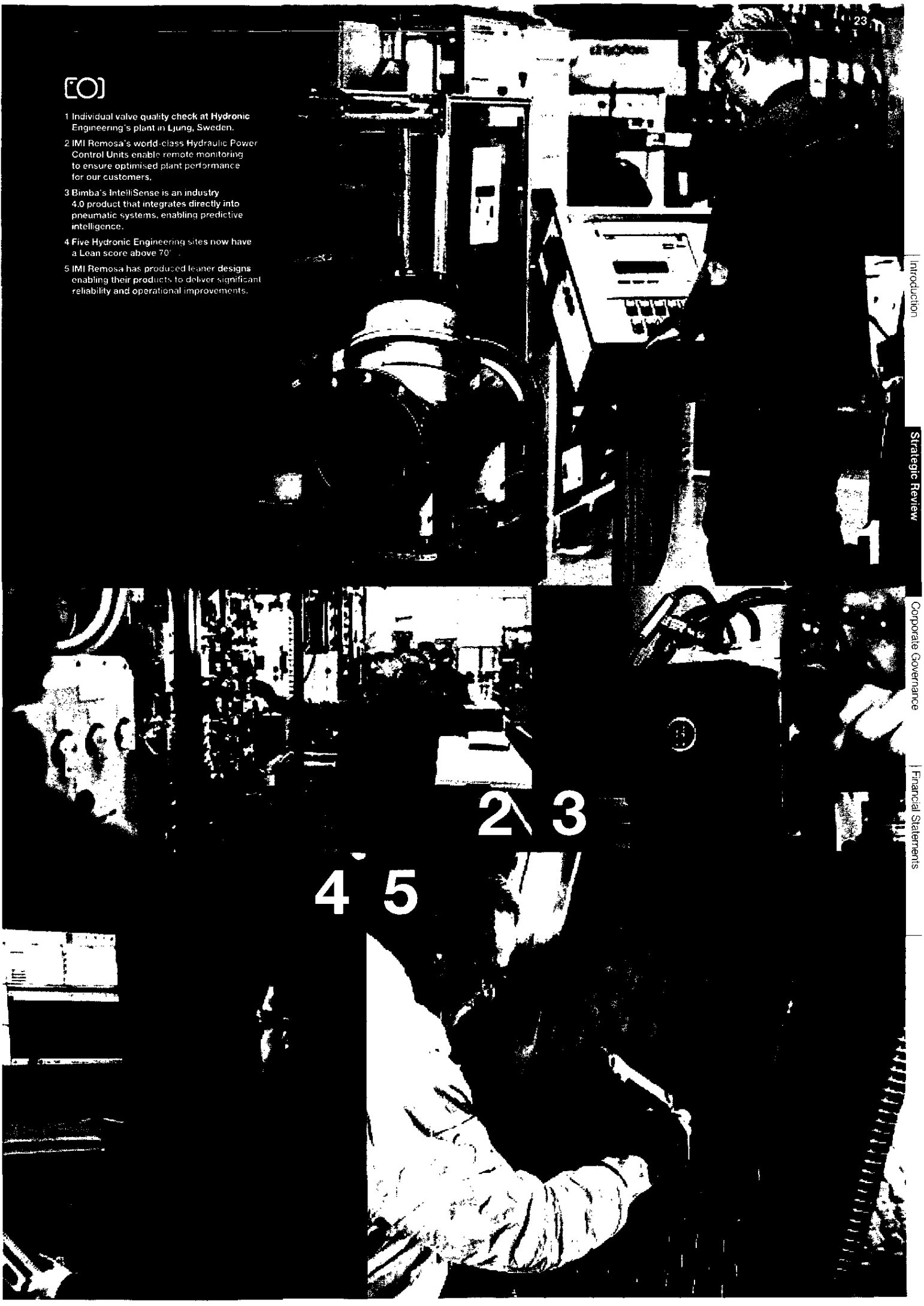
## 78%

Lean score up 41%  
from first assessment



# [O]

- 1 Individual valve quality check at Hydronic Engineering's plant in Ljung, Sweden.
- 2 IMI Remosa's world-class Hydraulic Power Control Units enable remote monitoring to ensure optimised plant performance for our customers.
- 3 Bimba's IntelliSense is an industry 4.0 product that integrates directly into pneumatic systems, enabling predictive intelligence.
- 4 Five Hydronic Engineering sites now have a Lean score above 70%.
- 5 IMI Remosa has produced leaner designs enabling their products to deliver significant reliability and operational improvements.



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## Strategic growth priorities

# Increasing investment in New Product Development



Over the course of the past five years, we have successfully embedded New Product Development systems and disciplines across the Group. These systems and disciplines include a Group-wide advanced product quality planning process (APQP), continuous competition product teardown, Value Engineering and an increased focus on transformational technologies. All three divisions now have strong new product pipelines and are bringing new products and solutions to market quicker and more effectively than ever before.



### Value Engineering delivering competitive advantage

Value Engineering is a core component of the division's New Product Development activities and, over the last two years, our enhanced skills and capability in this area have significantly improved our competitiveness. Despite challenging market conditions, since 2016 IMI Critical Engineering has won nearly half a billion pounds of new contracts through the application of Value Engineering tools and processes. On average, a 15% cost reduction for our customers has been delivered. Included in the division's 2018 contract wins was an order for IMI Remosa to provide a package of products for installation in a Spanish oil refinery which was being refurbished. The product package included control systems, actuators and slide valves, which operate together in extreme temperatures of up to 980°C. These products control and shut down the flow of liquids and gases during the critical "crude oil to liquid fuels" conversion process. Using Value Engineering, IMI Remosa was able to re-develop its products which significantly reduced welding and other manufacturing costs and created a compelling solution for the customer at a competitive price.



### Industry 4.0 at the centre of New Product Development

Digitisation is at the centre of IMI Precision Engineering's New Product Development process where investment is being focused on product control and data monitoring. This in essence, allows our products to be used as integrated components in a customers' connected application.

During the year the division expanded its portfolio of high performance, platform and bespoke products which offer enhanced digital capability and connectivity. New connected products include a range of electric actuators which are expected to launch in Spring 2019 at Hannover Messe, the world leading technology trade fair.

Digital technology is providing a competitive dynamic in IMI Precision's commercial activities. The division's IMI Norgren Express™ App, which enables customers to find and buy products quickly and easily using their smartphone, is now available worldwide. This efficient and effective digitised customer service, which provides access to over half a million parts, is enhancing our customer support offering.



### Maintaining our position at the forefront of innovation

In the last five years IMI Hydronic Engineering has launched numerous new products, many of which incorporate software that allows them to be digitally enabled and connected to other components and systems. This software is developed by the division's dedicated in-house Electronic Research & Development team which focuses on creating solutions to satisfy customer demand and maintain IMI Hydronic Engineering's leading position at the forefront of innovation. During the year the division continued to expand its digital product portfolio. In December we extended our existing market leading TA-Slider actuator range to include a number of new products suitable for smaller applications such as ceiling cooling. These new actuators, which open and close valves to control the flow of water in HVAC systems, connect to building management systems and gather large amounts of data ultimately used to drive energy and cost efficiencies.

# [O]

- 1 Discipline in design with operator input ensures successful competitive products.
- 2 IMI FAS launched the new Microsol MS-E at the Medica 2018 fair in Dusseldorf.
- 3 IMI Critical's strong reputation means customers work with our businesses to develop products that improve their processes.
- 4 The extended TA-Slider digital actuator range was developed across four different sites by Hydronic Engineering R&D teams.
- 5 IMI Norgren's new electric actuator will be launched in 2019.
- 6 Since launch, TA-Sliders have been installed in hundreds of buildings world-wide.
- 7 The IMI Norgren Express app.

Strategic Review

Corporate Governance

Financial Statements

3-4

5

7

6



## Strategic growth priorities



# Expanding our addressable markets through targeted acquisitions

Our ambition remains to support our organic growth with targeted acquisitions that enhance our business size in select reach and leverage the process and integration capabilities developed in the last few years. As a result, each division remains an active, but relatively short list of potential acquisition partners. We engage with these companies very early to ensure relationships are established well before any potential deal. Financial discipline is maintained throughout any process to ensure a deal has a clear integration plan that will deliver acceptable returns, including a financial return in excess of the Group's weighted average cost of capital within three years.

## Our acquisition strategies for the divisions are:



### IMI Critical Engineering

Within IMI Critical Engineering, focus remains on extending the division's reach into new, adjacent markets and applications to capture a greater share of customer spend. Such an expansion might include severe and semi-severe applications and could also involve extending our geographical footprint. IMI Critical Engineering's capabilities in Value Engineering and New Product Development would support value creation in any completed acquisition. Many of the potential acquisitions in this segment are small and mid-sized businesses with a specific market niche and would fit well into the IMI global network and culture.



### IMI Precision Engineering

As IMI's largest division, IMI Precision Engineering is also the division that offers the greatest potential for a more significant acquisition. A number of potential partners in the market are of a larger size and match our criteria of cultural fit and combination logic. Given the size of the market and IMI's strength of process and market expertise, we are confident in our ability to successfully deliver value from an acquisition in this industry. The advancement of the Bimba integration in 2018 provides further confidence of the significant potential achievable through consolidation in this market.

This feedback from one of our customers attests to the success of the acquisition and integration of Bimba:

*"The acquisition of Bimba by IMI plc brings together two of the most recognised brands in the industry. Bimba is very well known as a leader in actuators with extensive product options and a willingness to create unique solutions for even one customer. Combining the Bimba and IMI brands solidifies IMI as a market leader in the pneumatics industry as well as in electric and hydraulic. This acquisition has put the industry on notice that IMI is serious about being a solution provider for pneumatic and overall motion products on a global level."*

**Brendon Connolly**  
Air Inc, US industrial distributor



### IMI Hydronic Engineering

For IMI Hydronic Engineering, we believe that an effective way to expand the business in new geographies is to acquire businesses in our desired locations that have similar strengths to those we enjoy in our own, core regions. Those target businesses tend to be smaller, often privately-owned enterprises. The most likely value to be generated from such a combination would be derived from the synergies available by sharing complementary routes to market and product ranges.

[EO]

- 1 The Bimba brand holds strong prominence among the North American market for Industrial Automation.
- 2 Parts are checked for quality as they pass through production at Bimba's University Park, Illinois facility in the USA.
- 3 Manufactured components undergo strict quality control measures at Bimba.
- 4 Bimba's PneuMoment™ pneumatic actuator is designed to move heavy loads.
- 5 A machinist checks pneumatic actuator rod guides for dimensional conformance at Bimba.

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IC VOP-B  
HP 2-SPEED  
CIRCUIT

## Operational review



## Critical Engineering

IMI Critical Engineering is a world leading provider of flow control solutions that enable vital energy and process industries to operate safely, cleanly, reliably and more efficiently. Our products control the flow of steam, gas and liquid in harsh environments and are designed to withstand temperature and pressure extremes as well as intensely abrasive or corrosive cyclic operations.

Adjusted revenue

**£682m**

Up 5%



Adjusted operating profit

**£88.3m**

Up 5%



## Key achievements

- » Value Engineering secured £180m of new orders and underpinned excellent order win-rates
- » Further success in securing new business in adjacent markets
- » Profit growth supported by successful restructuring programme
- » On-time and on-budget ERP implementation across fourteen sites
- » Increased average Lean score to 74%

## Performance

In 2018 the division continued to experience a mixed trading environment in some of its most important markets. Value Engineering and New Product Development programmes continued to provide competitive levers which have enabled us to outpace the market. Our continuing high order win-rate indicates that we have been capturing more of the available projects than our competitors.

Full year order intake at £652m (2017: £658m) was flat on an organic basis and, as expected, included a strong second half recovery. The Value Engineering process, which is now fully embedded within the division and used on all New Construction quotes of scale, supported the delivery of £180m or 60% of New Construction orders in the year.

Strong order growth from Water contrasted with softer market conditions elsewhere. HIPPS orders were also ahead of 2017, partially offsetting lower Upstream and Midstream orders. Aftermarket orders were 11% higher and reflected a 22% increase in upgrades and a 6% increase in parts, when compared to the prior year. At the year-end, the order book was £474m (2017: £510m) with margins slightly higher, compared with 2017.

Revenues of £682m (2017: £648m) were 5% higher on an adjusted basis and, after excluding £6m of adverse foreign exchange and £3m from disposals, were 7% higher on an organic basis. Segmental operating profit of £88.3m (2017: £84.0m) was 5% higher on an adjusted basis and 6% higher on an organic basis. Margins were flat versus 2017, reflecting the division's ongoing work to counter softer markets with the benefits from restructuring and Value Engineering.

Lean scores improved significantly in the year from 70% to 74% and our core customer satisfaction metrics also showed continued progress. The division progressed its long-term

footprint reorganisation which has resulted in the closure or transfer of thirteen lower growth operations. These initiatives delivered £12m of benefit in 2018 and have strengthened the division's competitive position by realigning its manufacturing footprint with customers in higher growth markets.

In addition to the product and operational investments, the division continued its programme of ERP roll-out. This system is now fully embedded in fourteen of IMI Critical Engineering's sites.

## Outlook

Based on current order book phasing and the comparatively large Petrochemical deliveries in early 2018, we expect first half organic revenues and profits to be lower when compared to 2018. Results for the full year are expected to reflect a more favourable second half phasing and the benefits from restructuring.

Find out more: [www.imi-critical.com](http://www.imi-critical.com)

*at the heart of our success is our new quote to order design procedures. Great new products at lower costs has increased our success rates which protect product margins."*

**Roy Twite**  
Divisional Managing Director

**World-class engineering expertise, innovative technologies and reliable cost effective solutions are at the heart of IMI Critical Engineering's customer offering. During the year these key attributes were key enablers to the division's success at winning a diverse range of significant contracts.**

In September, IMI Truflo Italy and IMI Critical China won a new order to supply pneumatic actuated ball valves for a petrochemical plant in Dalian, China. The plant, which is owned by Hengli Petrochemical, processes purified terephthalic acid ("PTA"), which is used to produce a range of materials including textiles and food and drink packaging.

Previously Hengli Petrochemical had awarded contracts to other businesses within the IMI Critical Engineering division including IMI Z&J and IMI Remosa. Prior knowledge and experience of IMI's technical engineering capabilities, our products and customer service, helped IMI Truflo Italy secure the Dalian contract.

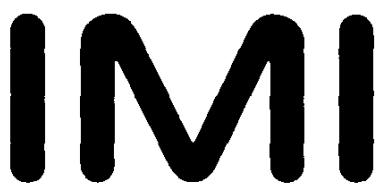
Working closely with Invista, the company that licenses the PTA technology to the Dalian plant, IMI Truflo Italy developed customised ball valves capable of operating with extremely viscous and corrosive fluids. The technical specification and know-how associated with the product's design were originated at IMI Truflo Rona's plant in Belgium, and then transferred to IMI Truflo Italy.



*Hengli's plant in Dalian, China, is one of the world's largest Petrochemical operations.*



## Operational review



## Precision Engineering

IMI Precision Engineering specialises in the design and manufacture of motion and fluid control technologies, where precision, speed and reliability are essential to the processes in which they are involved.



## Key achievements

- » On-time and on-budget completion of world-class facility in India
- » Commercial Vehicle contract wins support growth
- » Improved underlying margin despite cost pressures
- » Increased average Lean score to 75%
- » Bimba integration progressing to plan

## Performance

IMI Precision Engineering had another year of good progress and delivered solid growth across all verticals and regions. Revenues of £916m (2017: £791m) were 16% higher on an adjusted basis and, after excluding £10m of adverse foreign exchange and £88m from the Bimba acquisition, were 6% higher on an organic basis.

Strong Industrial Automation sales in the first half of 2018 slowed in the third quarter and declined slightly in the fourth, leaving the full year up 2% when compared to 2017. Commercial Vehicle related sales of £196m reflected stronger than anticipated markets and were 8% higher in the year, despite £8m of contract completions. European Commercial Vehicle revenues were slightly higher whilst North America grew by 15%. Energy sales were 16% higher than 2017 while Life Sciences and Rail were 12% and 14% higher, respectively.

Segmental operating profit of £153.2m (2017: £133.5m) was 15% higher on an adjusted basis and, after excluding £2m of adverse foreign exchange and £7m from the Bimba acquisition, was 11% higher on an organic basis. Operating margins of 16.7% (2017: 16.9%) reflect the impact of the Bimba acquisition in the year. Excluding Bimba, underlying margins compared favourably to last year at 17.7%.

Good progress has been made with the integration of Bimba into Precision Engineering's North American operations. We have also accelerated some of our plans for Bimba to improve its operations and IT infrastructure, in readiness for the opportunities for growth and margin improvement.

Operationally, the division continued to make solid progress and the combination of Lean, New Product Development and cost-reduction initiatives all contributed to a good performance in the year. We also completed the relocation of our Indian operation to a new and larger facility in New Delhi which was officially opened in October. This new plant expands Precision Engineering's low-cost,

world-class manufacturing and engineering capabilities and enhances the division's ability to serve our rapidly expanding market positions across Asia.

The implementation of Lean throughout the division has continued to make excellent progress. At the end of 2018 Precision Engineering's Lean score increased to 75% compared to 70% at the end of 2017.

Our focus on New Product Development to enhance our market competitiveness gathered momentum. The addition of integrated intelligence and connectivity across our product range remains an important element of that strategy. In 2018, new products were introduced across the entire range and represented an increase in the vitality index (sales from new products introduced in the last three years) to 12%.

In-sourcing actions already completed combined with improved market conditions have helped increase utilisation in the year. Localisation and low-cost manufacturing transfers continue to reduce lead times and improve customer service and competitiveness.

In addition to product and operational investments, the division continues to implement its new ERP system and now has a world-class, fully integrated IT system which is now planned to be rolled-out in our Asian operations.

## Outlook

The industrial outlook has become more volatile with leading indicators pointing to continued but slower growth in the Industrial Automation and the Commercial Vehicle markets in 2019.

Based on current market conditions, we expect first half organic revenues to be slightly higher, with broadly flat margins, when compared to the first half of 2018. The benefits of new product launches and operational improvements are expected to support improved results for the full year.



Find out more: [www.imi-precision.com](http://www.imi-precision.com)



*"2018 was a year of further success for IMI Precision Engineering. Great new products, improved operational performance and the addition of Bimba were all highlights in the year."*

**Massimo Grassi**  
Divisional Managing Director

The Rail industry is highly competitive. Reliability, safety and cost control are vital – and the need to maximise operational efficiency is a key priority. IMI Precision Engineering, with more than 30 years' experience in the rail sector, provides a range of products and technologies which enable rolling stock to operate effectively.

In particular the division's innovative and patented AMT air dryer system removes moisture and impurities from compressed air ensuring that pneumatically operated systems, such as doors, suspension and brakes operate reliably and safely. The AMT system offers market-leading levels of performance and reliability.

During 2018 demand for the AMT system continued to grow and IMI Precision Engineering won a number of new orders including a contract to supply Metro Trains Melbourne Pty Ltd in Australia with 270 AMT air dry systems and a major OEM order covering approximately 90 new Metro trains from Biaoding in China.

A constantly improving production process has been required to help the division meet increasing demand, efficiently. At the Leeds facility where the AMT system is manufactured, a fully engaged team and their passion for continuous improvement and Lean have delivered the required improvements. Lead times have been reduced, inventory management improved and standardisation of the build process has reduced the production cycle time.



Metro Trains Melbourne Pty Ltd in Australia will be supplied with 270 AMT air dry systems.

## Operational review



## Hydronic Engineering

Adjusted revenue

**£309m**

Down 1%



Adjusted operating profit

**£52.0m**

Up 5%



## Key achievements

- » Second half margins improved to 18.4% (2017: 15.9%)
- » Successfully re-established foundations for sustainable and profitable growth
- » New product launches continue to build sustainable competitive advantage
- » Maintained excellent Lean score of 78%
- » On-time on-budget implementation of divisional ERP

## Performance

IMI Hydronic Engineering's 2018 performance was a tale of two halves with the first half being focused on the actions necessary to deliver significant improvements in the second half of the year. The actions taken successfully recovered margins and consolidated the division's position as a market leader in our core geographies and sectors.

Recovering substantially from the decline experienced in the first half of the year, revenues on an adjusted basis of £309m (2017: £312m) were 1% lower than 2017 and, after excluding £3m of adverse foreign exchange, were flat on an organic basis. The result was affected by the actions taken to return to satisfactory margins, including the closure of a loss-making service business and the decision to avoid product and project sales that generated unacceptable margins.

Segmental operating profit of £52.0m (2017: £49.7m) was 5% higher on an adjusted basis and, after excluding £1m of adverse foreign exchange, 6% higher on an organic basis. Margins improved to 16.8% (2017: 15.9%) for the full year, with a significant improvement in the second half to 18.4% (2017: 15.9%).

In our core territories market shares have remained strong. Our key distributors, installers and specifiers have responded positively to our refreshed product offering, constantly improving customer service and ongoing commitment to customer support.

New product investment continued and contributed £69m, or 22% of sales, in the year. The division also maintained its excellent Lean score of 78%, with the Polish plant once again achieving the highest Lean score in the Group.

The roll-out of the new JD Edwards ERP system continued throughout 2018 with the system now live in three manufacturing businesses and thirteen of the division's sales offices.

## Outlook

Based on current market conditions organic revenue is expected to grow in the first half of 2019 with margins slightly improved when compared to the first half of last year. Results for the full year are expected to reflect the benefits of our 2018 restructuring and our normal second half bias.

Find out more: [www.imi-hydronic.com](http://www.imi-hydronic.com)

*"Our in depth hydronic experience in many varied projects around the world and our ability to share the knowledge across the local market and engineering teams, gives confidence to our customers and is a significant competitive advantage for IMI Hydronic Engineering."*

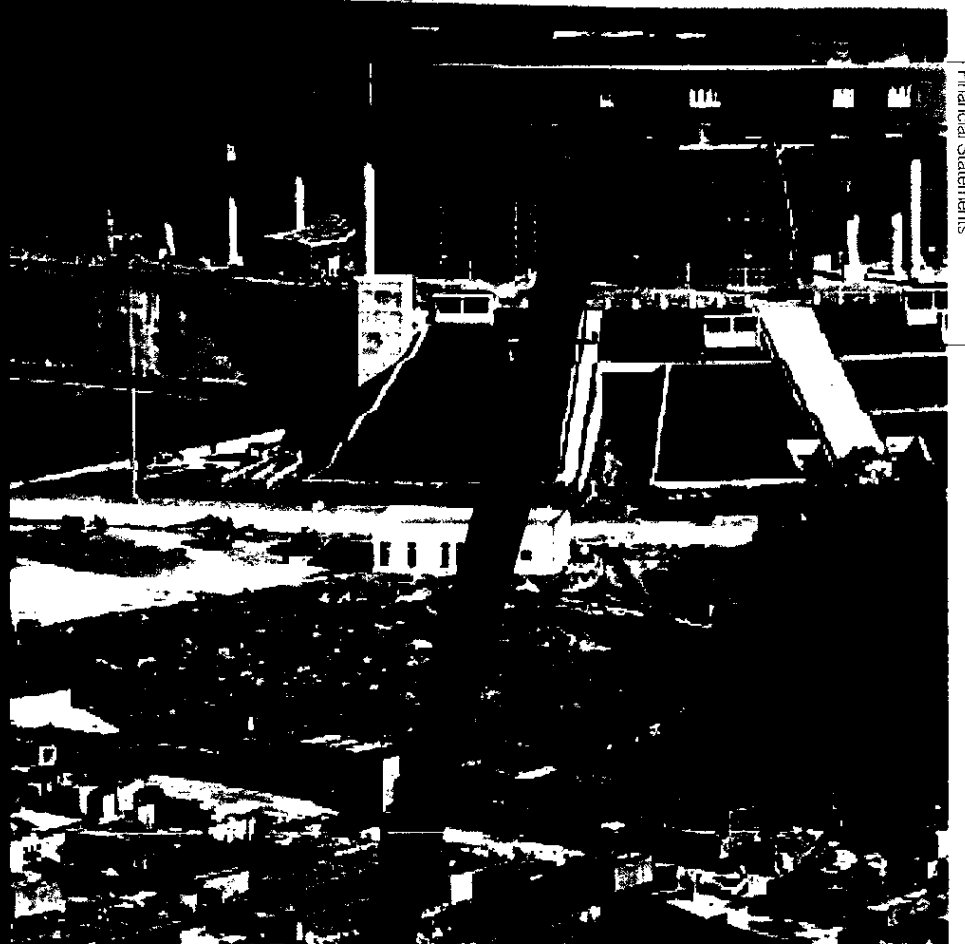
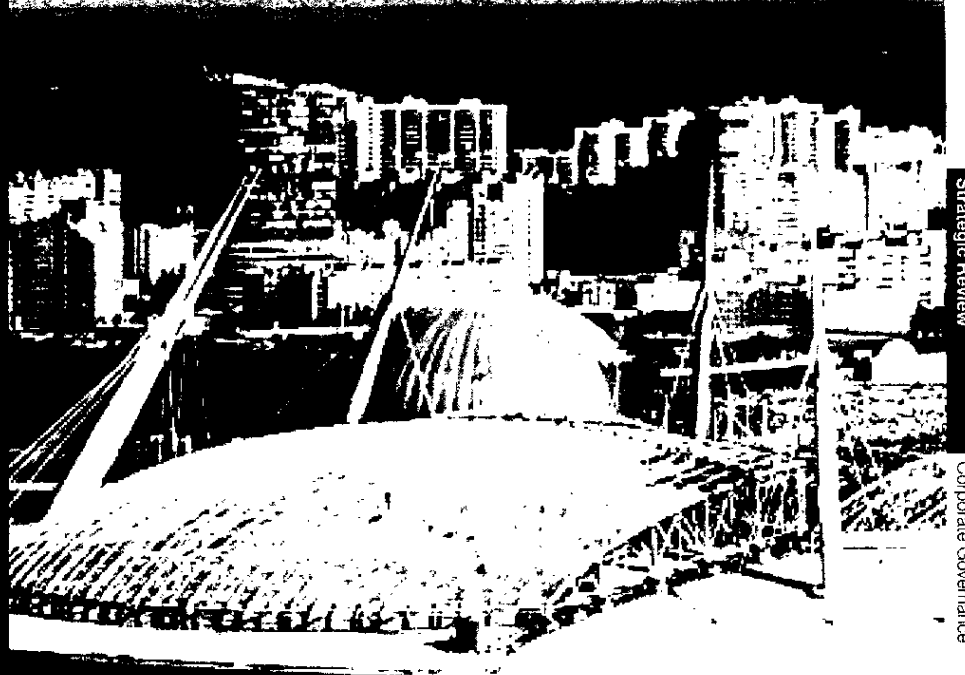
**Phil Clifton**  
Divisional Managing Director

**IMI Hydronic Engineering has a long and successful track record of working closely with designers and consultants to create some of the most energy efficient and highly successful commercial and residential developments in the world.**

These credentials, including the division's work on the Maracanã Stadium in Brazil, which hosted the 2014 World Cup final, helped IMI Hydronic Engineering win contracts to design and install temperature control systems in four of the World Cup 2018 stadia. The systems installed at each stadium, including the St. Petersburg Stadium which has a seating capacity of 67,000, incorporated products from IMI Pneumatex, IMI TA and IMI Heimeier, three of the division's market leading brands. In addition, through effective cross-divisional collaboration with IMI Precision Engineering, Norgen solenoid valves were also incorporated into each temperature control system.



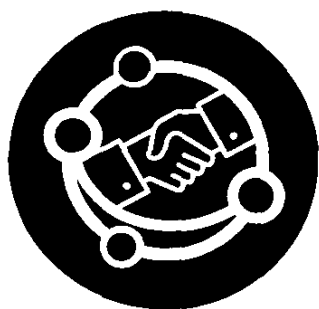
*Four Russian 2018 World Cup stadiums were fitted with Hydronic Engineering products to provide great temperature control.*



# Corporate responsibility

Our ambition is for IMI to become a world-class business – a truly great company that leads its marketplace, that thinks long-term, that delivers sustainable value to all stakeholders and operates all aspects of its business in a responsible way.

To help ensure we achieve this ambition we focus on:



## Creating a positive and collaborative place to work

We are committed to creating a positive and collaborative workplace where our culture is underpinned by core values and behaviours which promote fair and ethical working practices.



Turn to page 36



## Attracting the best people and developing and engaging with our employees

Our performance is dependent on developing, retaining and recruiting the best people with the most relevant skills and experience who are aligned with our values and behaviours and who can contribute to delivering our strategic ambitions.



Turn to page 38



*Members of IMI Remosa's team, where IMI's investment together with talented employees has created a world-class business.*

IMI

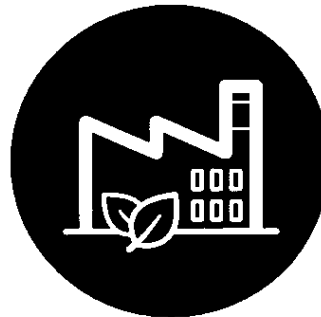


## Prioritising health and safety

The health and safety of our employees, contractors and visitors is a primary priority for the Group. Our combined Lean and Health and Safety audits underpin Group-wide rigour and continuous improvement throughout our operations.



Turn to page 40



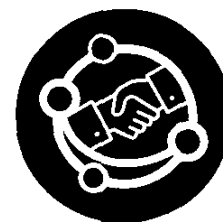
## Ensuring that we minimise our environmental impact

We have a responsibility to minimise the environmental impact of our day-to-day operations. Our products help our customers operate their systems and processes safely, cleanly and cost effectively.



Turn to page 42

## Corporate responsibility



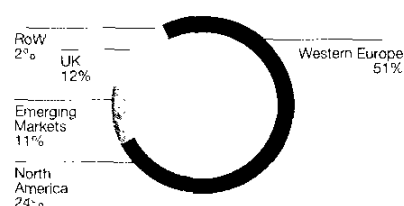
# Creating a positive and collaborative workplace

We are committed to creating a positive and collaborative workplace where the culture is underpinned by core values and behaviours which promote fair and ethical working practices. Not only are we convinced that creating this culture is the right thing to do, but it also enables us to operate more effectively while attracting and retaining great people.

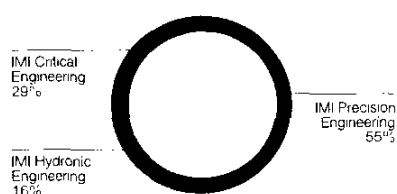


**We employ around 11,000 people around the world**

Breakdown of employees by geography



Breakdown of employees by division



UK Gender Pay Gap Summary for the year ending 5 April 2018\*

UK Gender Pay Gap	2018	2017
Mean Gap	32.6%	36.5%
Median Gap	21.7%	25.1%

\* As highlighted in the graphic above, we are a global business employing around 11,000 people around the world. The above summary only covers our 1,046 UK employees. Further information about our UK gender pay gap, together with an explanation of how these figures were calculated, is provided on our website: [www.imipic.com](http://www.imipic.com).

## Culture

We have a clear purpose and a well-established set of values and behaviours that help shape our culture and outline the standards and conduct expected of everyone across the Group. Our values and behaviours are embedded in all our internal processes and procedures, including our Code of Conduct, and they are integral to the "The IMI Way", which defines how we do business.

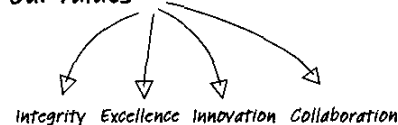
### Our purpose

"We deliver **GREAT** solutions for our customers tackling the world's most demanding engineering challenges."

### Our mindset

"Engineering **GREAT** together."

### Our values



## Human rights, equality, diversity and inclusion

We are committed to creating a diverse and inclusive working environment where everyone is treated fairly and with respect.

We are a signatory to the UN Global Compact which establishes standards for human rights, labour practices and anti-corruption. We also deploy our own policies and procedures, which set out how people should be treated and how we should conduct our business.

We believe it is essential that across all parts of our business we employ people from different backgrounds and cultures to serve our global footprint and our diverse customer base.

To ensure that our workplace is inclusive and that all employees and workers are treated fairly in an environment which is free from any form of discrimination, we operate a Group-wide Diversity and Inclusion Policy. We implement this policy using a number of mechanisms including:

- » the principles that underpin our Diversity and Inclusion Policy are embedded in all our human resource processes and procedures which are regularly reviewed for both appropriateness and competitiveness;
- » we run diversity awareness training programmes, including an E-learning module (translated into core languages) which employees can access via our global intranet;
- » when creating shortlists for internal and external vacancies, we insist that external recruiters provide diverse shortlists;
- » as part of our internal management performance process, each Divisional Managing Director is set and further cascades objectives and local metrics aimed at improving diversity and inclusion in their division;
- » we are committed to employing and developing local employees in our geographies to align with our customers and the communities in which we work. As a result, we have a very small and focused expatriate population; and
- » we have piloted workshops to promote diversity of thought across key areas of our business including in relation to product development and innovation.

#### Gender mix across the Group\*

	Female	Female %	Male	Male %
All employees	3,281	28%	8,617	72%
Managers	237	20%	921	80%
Senior managers	124	19%	518	81%
Board	3	33%	6	67%

\* Including agency and contractors.

### The WISE Campaign

Having a diverse workforce is essential to delivering our business goals. During the year the Group joined the WISE Campaign, a UK initiative that is focused on increasing the participation, contribution and success of women in science, technology, engineering and mathematics ('STEM'). Being part of WISE helps to demonstrate our commitment to encouraging gender diversity and we aim to be a preferred employer for anyone looking to build a career in engineering.

### Ethical behaviour

It is essential that we run our business in an ethical way with the highest standards of integrity.

As part of their induction, every employee who joins the Group receives training in relation to the IMI Way and our Code of Conduct which covers, amongst other things, anti-bribery and anti-corruption. Refresher training on our Code of Conduct is provided regularly, and is reinforced through our annual IMI Way Day, as well as face-to-face and on-line training sessions.

During the year, 7,000 employees undertook an online training module in anti-bribery and around 4,000 participated in a similar programme covering competition law. In addition, we have a series of policies and procedures including regular on-site legal and compliance reviews, which are designed to help instil the highest ethical standards and regulatory compliance. These are embedded in our risk assessment processes, further details of which are provided on page 46.

We encourage all employees to report to their manager any incident that is not in keeping with our values and behaviours. We operate a confidential independent hotline in 12 languages, which allows anonymous reporting. Hotline activity is reviewed each month by the Group's Ethics and Compliance Committee. An overview was presented to the Audit Committee in 2018 and will go to the full Board in 2019. All reports are investigated thoroughly and, where required, appropriate action is taken to resolve issues fully and quickly. During 2018, 49 cases were reported via the hotline which compared to 52 in 2017 and 48 in 2016.

We conduct advanced due diligence on our business partners including our agents and distributors. We do this using a software tool that covers a range of areas including initial and ongoing background checks, screening against sanctions lists, a compliance certification process and the signing of a formal agreement. In addition, all our businesses carry out checks (including sanctions screening) to understand potential customers and to identify risks that may be involved in supplying to them.

### Managing our supply chain

Our commitment to human rights extends across our supply chain. We conduct regular audits to make sure that child or forced labour is not used in our supply chain and that suppliers' workplaces are safe. If suppliers are unable to comply with our strict responsible business requirements we terminate our relationship with them.

We use a combination of general corporate responsibility policies and specific supply chain compliance actions to avoid any potential for modern slavery in our supply chain. Our full statement on the Modern Slavery Act and detail about the steps we take to ensure that slavery and human trafficking do not take place within our supply chain or any part of our business is available on our website at: [www.imiplc.com](http://www.imiplc.com).

### Community activities

We recognise our responsibility to the communities around the world in which we operate. We support a range of local charities and contribute funding to organisations who provide emergency support in crisis situations. During our annual 'IMI Way Day' our employees across the Group spend time supporting a local community charity or project. These initiatives contribute to the local community, help build trust and reinforce our team building and collaborative approach.

#### Some of our IMI Way Day 2018 activities

- » Planting trees in SriCity, India to coincide with World Environment day.
- » Donating blood in India / raising funds for medical equipment for a care home for the elderly.
- » Donating bicycles to a charity which supports neglected and disadvantaged children, (Farmington, USA).
- » Developing an outdoor space to be used by school children and their families (Birmingham, UK).

### Promoting science, technology and engineering excellence

During 2018 we entered into partnerships with three museums located near our headquarters in the Midlands. They all have links to our engineering heritage and they are also actively promoting Science, Technology, Engineering and Manufacturing. In the year we supported:



The Derby Museum

The Derby Museum of Making's new Midland Maker Challenge Prize which will be launched in 2019. Schools and higher education providers will compete to design solutions to address environmental and societal challenges;

The redevelopment of the Ironbridge Gorge Museum Trust's Eureka centre which is a national design and technology centre and interactive museum; and

ThinkTank in Birmingham's restoration of The Smethwick Engine, the world's oldest working steam engine.



Smethwick Engine in action

Credit: Birmingham Museum's Trust

## Corporate responsibility



# Attracting, developing and engaging the best people

The Group's continued success is dependent upon our people. We recognise the need to attract and retain great people, provide them with opportunities to make a difference in a positive work environment while supporting their personal and professional development.

### Recruitment

Our performance and ability to execute our strategy relies upon recruiting the best people with the most relevant skills and experience who share a passion for our values and behaviours and are aligned with our strategic ambition. We operate a robust process for selecting and integrating new employees. We follow the principles embedded in our Recruitment Policy which aims to ensure our process is fair, transparent and consistent with our ambition to develop our own talent and leaders for the future.

### Development and succession planning

At IMI we have a strong talent pipeline and training and procedures which enable our employees to enhance their skills and progress their careers. We operate a wide ranging platform of training and development programmes designed to increase employee skills across a number of disciplines. During the year the internationally renowned Brandon Hall Group awarded our "Leading the Way to Engineering GREAT" programme a gold award for excellence in leadership development.

In addition to our training and development programmes, all employees are provided with on-the-job training and where appropriate, personal mentoring. We also operate a Performance Management Process to ensure that all employees are appraised in a fair and consistent way. This process provides employees with regular opportunities to discuss their objectives and personal development plans during the year.

In line with our ambition to develop our own talent for future leadership roles we set and achieved our target of 40% for our 2018 leadership group internal succession rate (32% in 2017). For 2019 we are aiming to improve this further.

### Overview of our development and training programmes

#### "Leading the Way to Engineering GREAT" programme

**Delegates:** our leadership group

**Objective:** to ensure we have leadership skills across the Group capable of supporting our strategy and growth

**Number of participants:** since launch in 2015 around 230 people including 70 in 2018. Target for end of 2019 – 300.



#### "Being a GREAT IMI Manager"

**Delegates:** newly promoted and existing managers

**Objective:** to build a pipeline of management talent capable of supporting our strategy and growth

**Number of participants:** since launch in 2015 around 1,150 people including 400 in 2018. Target for end of 2019 – 1,450.

#### "IMI Learn" – our Group-wide E-training platform

**Delegates:** all employees across IMI

**Objective:** to provide accessible and effective on-line training to support training and development across IMI globally

**Number of participants:** we have 8,000 registered users on our learning management system

#### "IMI Lean" – the key to operational excellence

**Delegates:** senior organisational leaders

**Objective:** to equip site leaders to accelerate their lean improvements

**Number of participants:** 300 people have completed the training and taken the learning back to their sites. Target for end of 2019 – 480.

### Our graduate programme

Each year around 30 graduates, predominantly with engineering backgrounds, join our business. Recruited from around the world, our graduates participate in a two-year structured programme which includes different rotations and involvement in live projects across the Group.

### Our apprenticeship schemes

We operate our apprenticeship schemes in many of our European based businesses including in Germany, UK and Sweden. Around 50 new apprentices join us each year and for each of them we create a career development plan which covers on and off the job training across a range of relevant technical skills.

### Here some of our apprentices explain how their careers have developed

#### NAME AND CURRENT ROLE:

**Maria Collins**  
Apprentice, Junior Applications Engineer, IMI Precision Engineering Fradley.



#### WHY I JOINED:

I wanted to gain workplace skills and experience that I could put into practice while studying and my interests in science and problem solving led me to choose a career in engineering. I wanted to work at IMI for several reasons, including the continuous improvement culture which provides lots of opportunities for me to get involved in really interesting projects.

#### MY EXPERIENCE:

I have gained so many skills including machine operation, computer aided design, lean and ergonomics. I have also worked on a number of live assignments including several factory improvement programmes and a project to design a large-scale model for use at a trade fair in Germany. At the same time, I have gained further qualifications and have also been able to promote engineering to pupils at local schools and careers fairs.





1 Graduates from the September 2018 intake attend induction meetings at IMI HQ.

2 Investing in and developing our people is key to future success at IMI.

Introduction

1 2

## Engagement

Given how important people are to our success, maintaining an active dialogue with them is essential. We keep them informed about the Group's performance and development as well as specific matters that affect them as employees. And we listen to their feedback to identify the key issues that matter to them.

To facilitate this dialogue we operate a number of regular and ad hoc mechanisms, some of which are detailed on this page. In addition, in November 2018 Birgit Nørgaard, one of our non-executive directors, was designated as the Director responsible for undertaking Board level workforce engagement. In this role Birgit will participate in our Group management conference and our European Communications Forum as well as other events involving employees.

### NAME AND CURRENT ROLE:

#### Nils Nesladek

Trainee Production Designer, IMI Z&J, Germany



### WHY I JOINED:

IMI has a reputation for being a good employer that offers an excellent training programme. And because the Company recruits quite a number of apprentices, I knew there would be a good support network and lots of opportunities to share experiences.

### MY EXPERIENCE:

I am currently a trainee production designer. My role covers both product design and production engineering. Every day we're looking to improve our customer offering which means always evolving what we do and moving forward. I am impressed by the future focus of the company and the emphasis on continuous improvement. I am pleased to feel part of a secure, yet constantly improving work environment.

## How we engage with our employees

Forum	Engagement
IMI Way Day	All employees participate in this annual event. Senior management provide a business update, and employees then have an opportunity to ask questions and discuss a range of issues. During the day employees complete an employee engagement survey which covers their views on a number of important business subjects. Survey results are recorded and the data is shared with employees. Action plans are developed and used to measure and track progress. Further and ongoing survey work is conducted where appropriate to maintain positive momentum.
Group Conference	300 senior employees from across the Group meet for an update on strategy and initiatives for the coming year. The agenda includes a Q&A session with the Executive Directors and Divisional Managing Directors and the Chairman also addresses participants. Feedback is gathered during and after the event with the conference's key messages and outputs then communicated to all employees.
European Communications Forum ("ECF")	Employee representatives from around ten European countries meet regularly with senior management to discuss strategic progress and performance compared to our key performance objectives. The discussions cover updates on key initiatives such as IT security, New Product Development, Lean and Value Engineering. Following the meeting, minutes and newsletters are produced and used by the employee representatives to share information with their colleagues.
Town hall meetings	Our Divisional Managing Directors hold quarterly online town hall meetings covering recent results and current initiatives. Employees are invited to ask questions and provide feedback on their own concerns and/or share best practice on current initiatives.
Pulse surveys	Where required we use quick and effective localised real-time surveys to gather specific insights from employees. We use the findings to inform our plans for improvement.
IMI Eye	Our cross-divisional magazine is published twice a year and covers news stories and best practice sharing from around the Group.
Group-wide and divisional intranet	Our global and divisional intranets are used to communicate key developments and share best practice across the Group quickly and effectively.

**In 2018 over 8,900 employees participated in our IMI Way Day survey. Results were consistent with the encouraging feedback from previous years. In particular, 71% would recommend IMI as a good employer to family and friends and 87% are clear about the key priorities their division is focused on.**

Strategic Review

Corporate Governance

Financial Statements

## Corporate responsibility



# Prioritising health & safety

The health and safety of our employees, contractors and visitors to our facilities is of paramount importance and integral to our ambition to be a world-class business with a world-class health & safety record. To achieve this ambition, we take a proactive approach and strive to continuously improve our performance.

## Our proactive approach

Health and safety is our key priority and monitoring and improving our performance is a core metric which is embedded in our reporting systems at multiple levels across the whole of IMI. All areas of our business continuously assess their operations and twice yearly we undertake a formal Group-wide health and safety audit at every major operation to monitor the progress against our formal improvement actions. Details of this review process are outlined below.

## Our bi-annual review process

Timing	Activities	Objectives and outputs
November/December* and May/June*	Local assessment of key operational and safety areas, focused on business performance issues and rate of improvement. Undertaken by independent IMI Group or divisional specialist health and safety experts.	<ul style="list-style-type: none"> <li>» Audit current benchmark scores.</li> <li>» Identify business-critical issues, develop improvement actions to progress and track KPI trends.</li> <li>» Agree further improvement activities with local and divisional leadership.</li> <li>» Monitor improvement activities.</li> </ul>
January and July	Publication of Lean - HSE benchmarking data on Group intranet.	<ul style="list-style-type: none"> <li>» Identify commonly recurring Group-wide hazards.</li> <li>» Develop remedial plans to address.</li> <li>» Share best practice.</li> </ul>

\* Combined with semi-annual Lean benchmarking reviews.

In line with our established policies and procedures we strive to ensure that accidents are avoided and that our operations are risk assessed to be as safe as possible. All employees, as part of their induction, receive health and safety training relevant to their role in line with health, safety and environmental compliance principles. Further on-site training in relation to hazard identification, risk assessment and action planning is provided to employees engaged in manufacturing operations.

We report, record and investigate every incident requiring first aid, or medical intervention and in addition, a full root cause investigation of every Lost Time Accident ("LTA") is presented to the relevant Divisional Managing Director. Following a formal review at divisional level, a remediation plan is agreed and implemented, and safety alerts are issued to share lessons learned and increase safety awareness across the Group.

## Progress during the year

During the year we improved our health and safety performance in a number of areas:

- » During the year the total number of LTAs reduced more than 20% to 18 against 23 in 2017. The 2018 figure includes 3 LTAs recorded by Bimba, which was acquired in January 2018. The Precision Engineering division is currently executing a range of plans and initiatives to integrate fully Bimba into their North American operations and our key priority is to embed the IMI health and safety culture and supporting procedures across Bimba's entire business.
- » There has been a slight reduction in the number of sites reporting zero LTAs (79% compared with 83% in 2017). This reflects the restructuring of IMI Critical Engineering's manufacturing footprint and the acquisition of Bimba.
- » The LTA frequency rate improved considerably (26%) in 2018 and across IMI there was 0.8 LTAs for every million hours worked compared to 1.1 in 2017.
- » In 2017, we launched a Group-wide campaign to prevent hand injuries which were the largest volume of injuries reported in 2017. In 2018 IMI Critical Engineering delivered a 65% reduction in hand injuries and IMI Precision Engineering and IMI Hydronic Engineering reported reductions of 35% and 56% respectively.

## 2018 Health & Safety initiatives

Our passion to continue to improve our health & safety performance resulted in the launch of a number of new procedures and training initiatives during the year including “Learning to See” and “Lock Out Tag Out”.

### “Learning to See”

In all our manufacturing operations management routinely undertake “Gemba Walks” – a Lean term used to describe the detailed observation and identification of potential hazards and risks. During 2018 we launched our “Learning to See” training programme which equips our operational management with further knowledge and skills to make their Gemba Walks even more effective. The two-day training programme takes place on site and provides practical instruction on taking the process beyond completion of health and safety checklists to a more interactive discussion with employees. This process allows questions to be asked, encourages suggestions for improvement and creates more effective and proactive engagement on health and safety issues. During the year over 600 employees based at our manufacturing sites participated in the Learning to See programme.



### “Lock Out Tag Out”

Lock Out Tag Out is a safety procedure used to ensure that machines are properly shut off and not able to operate during maintenance and repair work. Prior to 2018 every IMI business operated its own Lock Out Tag Out procedure and as a result, standards of protection varied across the Group. In an effort to reduce the risk of serious injury in the high-risk shutdown procedure, we introduced a new and more stringent Lock Out Tag Out procedure which all our operations are required to adopt.



[O]

- 1 Binba maintains an expansive actuator testing lab to ensure that parts meet specified performance characteristics.
- 2 The Group's continued focus on wearing appropriate gloves resulted in a significant reduction in hand injuries at IMI Critical.
- 3 Throughout 2018, Learning to See training was delivered to all Hydronic Engineering manufacturing sites.
- 4 Ensuring safe practices and the correct clothing protect our people.

## Corporate responsibility



# Ensuring that we minimise our environmental impact

Our purpose is to deliver great solutions that tackle the most demanding engineering challenges and help our customers operate their systems and processes safely, cleanly and cost-effectively. We are committed to doing this in a way that minimises the impact on the environment.

## Our operations

We operate globally with manufacturing facilities in more than 20 countries. We are committed to operating these facilities in a sustainable way and to minimise their impact on the environment.

We monitor and report our environmental performance at the monthly Executive meetings with a view to delivering continuous improvement and reducing our CO<sub>2</sub> emissions year-on-year.

### Energy efficiency

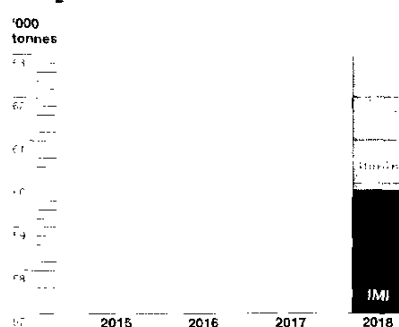
Given the nature of our production processes, our main focus is energy efficiency and our Group-wide energy efficiency programme delivered a number of improvements during the year. Details of some of the key projects are set out below:

- » **IMI Critical Engineering** installed a new award-winning heating system in three of the manufacturing halls at IMI Z&J's facility in Dören, Germany. As a result, gas consumption in the three halls has been reduced by 30%.
- » **IMI Precision Engineering** introduced a renewable power system in parts of its facility in Alpen Germany. Following the installation of solar panels and heat pumps the facility's CO<sub>2</sub> emissions and energy consumption have reduced.
- » **IMI Hydronic Engineering** installed new LED lighting throughout its Swedish plant in Ljung which has helped reduce CO<sub>2</sub> emissions and electricity consumption.

We support the Carbon Disclosure Project ("CDP") climate change initiative and submit annual CDP reports which cover our risk management approach to climate change and our emissions performance.

Since 2015, on a like for like basis (excluding Bimba), we have reduced our CO<sub>2</sub> emissions by over 4%. In line with our continuous improvement culture and investment in our operations, we are committed to further reducing our emissions in the future.

## CO<sub>2</sub> emissions



## Reduction in waste and scrap

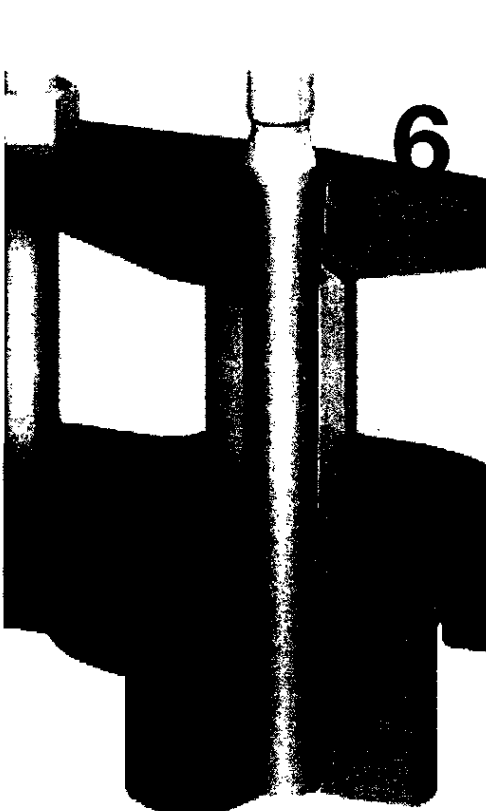
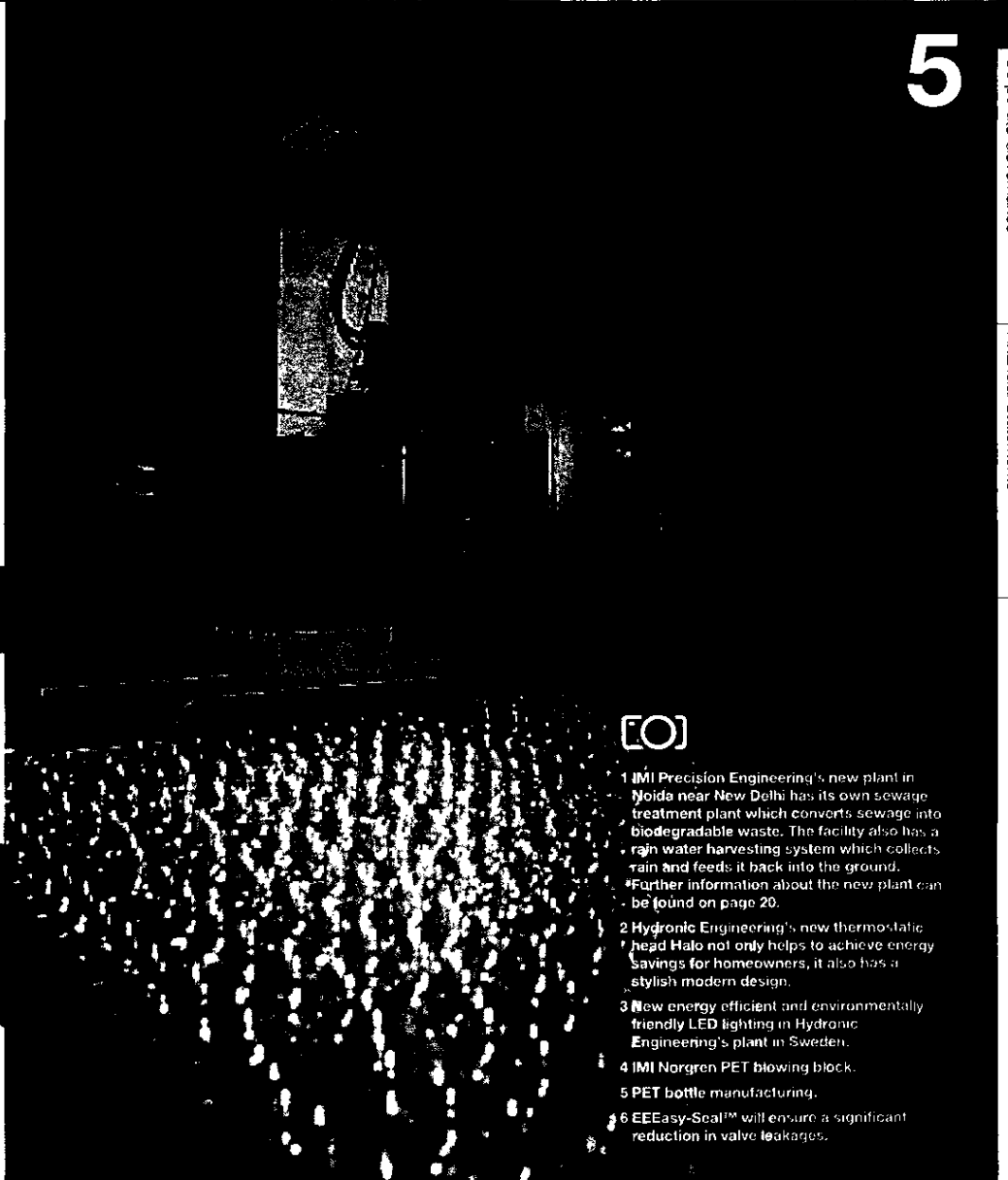
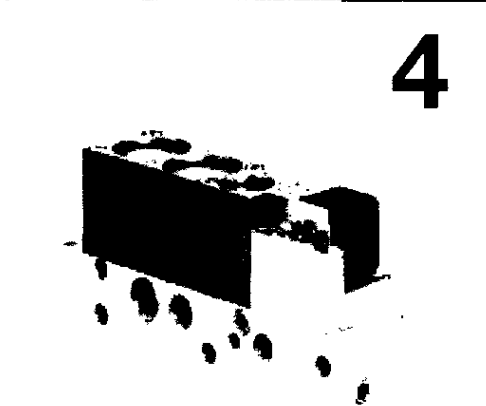
As outlined on page 22, improving operational performance is one of our key strategic priorities. By running our business more efficiently we enhance our competitiveness, save costs and reduce waste and scrap levels. Each of our divisions has made significant progress in this area including:

- » **IMI Critical Engineering:** at IMI Z&J's facility in Germany, Lean methodology problem solving techniques were used to identify three main areas for improvement, including welding errors. Processes in the plant have been adapted and improved and as a result scrap levels have reduced by 58% year on year.
- » **IMI Precision Engineering:** since 2017, IMI Precision Engineering Fradley's scrap levels have reduced by 67%, driven by the implementation of Lean process design and the Fradley team undertaking regular problem solving and Kaizen continuous improvement activities. Lead times and inventory levels have shown radical improvement as a result.
- » **IMI Hydronic Engineering:** the division's facility at Erwitte, Germany has continued to reduce its scrap. Building on the 50% reduction achieved in 2017, the plant reduced its scrap levels by a further 10% in 2018. The application of Lean methodology and problem solving to identify the root cause and implementing improvement actions underpinned the improvement.

## Our products

Our products and technologies help our customers operate their processes safely, cleanly and efficiently and help address some of the biggest global challenges facing the world today including climate change and resource scarcity. Below are some of our products that help reduce emissions and energy consumption.

- » **IMI Critical Engineering's EEEasy-Seal™:** this innovative sealing system for control valves prevents the leakage of emissions in oil refineries and petrochemical plants.
- » **IMI Precision Engineering's PET blowing blocks:** this market leading product reduces the amount of air, and as a result energy, required to manufacture plastic bottles.
- » **IMI Hydronic Engineering's Halo:** launched in 2018, this thermostatic radiator head, which has a built-in sensor, controls the temperature of individual rooms by automatically adjusting flows, depending on ambient temperature. Compared with a manual radiator head, it can reduce energy consumption by as much as 28%.



## [O]

1 IMI Precision Engineering's new plant in Noida near New Delhi has its own sewage treatment plant which converts sewage into biodegradable waste. The facility also has a rain water harvesting system which collects rain and feeds it back into the ground.

\*Further information about the new plant can be found on page 20.

2 Hydronic Engineering's new thermostatic head Halo not only helps to achieve energy savings for homeowners, it also has a stylish modern design.

3 New energy efficient and environmentally friendly LED lighting in Hydronic Engineering's plant in Sweden.

4 IMI Norgren PET blowing block.

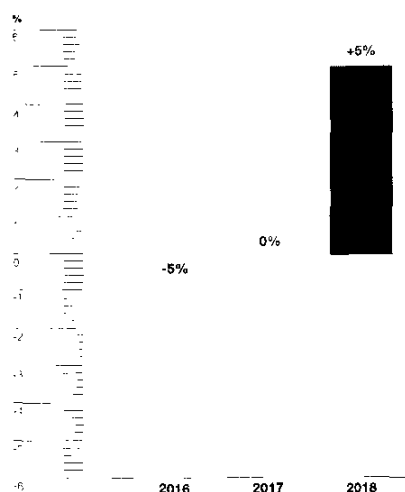
5 PET bottle manufacturing.

6 EEEasy-Seal™ will ensure a significant reduction in valve leakages.

# Measurements and targets

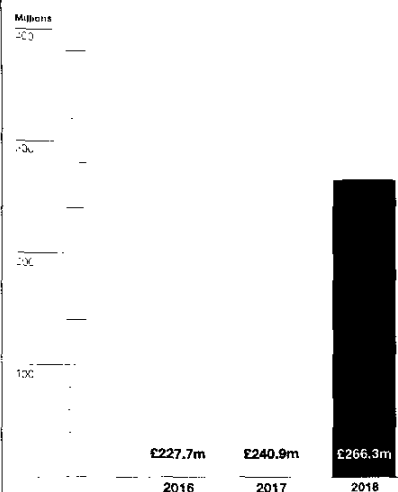
Our business performance is measured through a programme of Group-wide targets and improvement measures. Every IMI business participates in an annual round of planning meetings with the Executive Committee, during which performance and future plans for that business are reviewed and updated. The Key Performance Indicators ('KPIs') set out below represent financial and non-financial targets which are integral to the delivery of our strategy.

## Organic revenue growth



Organic revenue growth excludes the impact of acquisitions, disposals and foreign exchange movements. The revenues from acquisitions are only included in the current year for the period during which the revenues were also included in the prior period. In 2018 the Group's continuing businesses delivered 5% organic revenue growth.

## Segmental operating profit

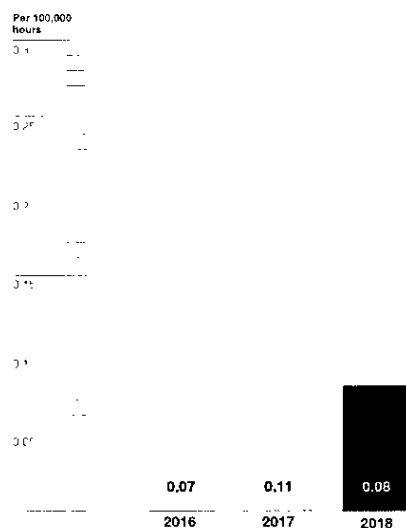


In 2018, Group segmental operating profit was £266m compared to £241m representing an increase of 11% on an adjusted basis. On an organic basis, after adjusting for the impact of exchange rates, acquisitions and disposals, segmental operating profit increased by 9%.



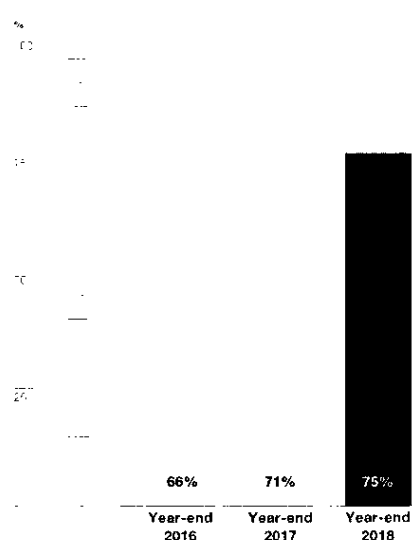
*Skilled employees help ensure world-class quality products for our customers.*

## Health & Safety lost time accident rate



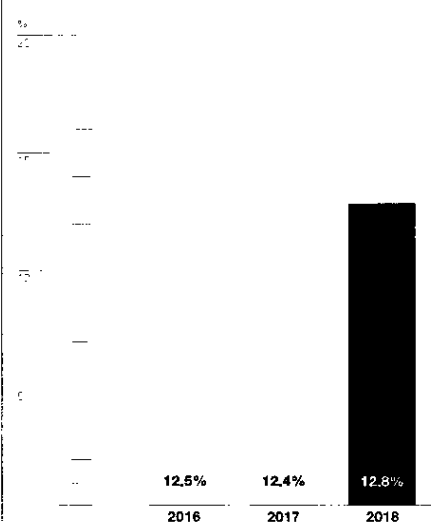
The health and safety of all our employees is paramount. We measure our progress in this area by tracking our >1 day lost time accident frequency rate ('LTA rate'). In 2018 our LTA rate reduced to 0.08, reflecting the Group's continued focus on identifying and reducing workplace hazards.

## Lean assessment



During the year we continued to improve our operational performance and Lean scores. Our six monthly benchmarking process is now fully embedded, and scores continue to reflect the improvement which is being achieved across all Group operations. Our highest score is now 95% and the average has increased from 31% when we first benchmarked the business in 2014 to 75% at year-end 2018.

## Return on capital employed



Return on capital employed ('ROCE') is defined as segmental operating profit after tax divided by capital employed. Capital employed is defined as net assets adjusted to remove net debt, derivative assets/liabilities, deferred tax and to reverse historical impairments of goodwill and amortisation of acquired intangible assets. In 2018, ROCE was 12.8% which compares to 12.4% in 2017 and reflects the Group's ability to deliver improved profitability despite mixed market conditions.

# How we manage risk

Our risk management processes are embedded in all our businesses and are designed to identify, evaluate and manage the risks which could impact our performance, our reputation or our ability to successfully execute our growth strategy.

## Our risk management framework

The Board has overall responsibility for ensuring that we manage our risk exposure appropriately to achieve our strategic objectives and build sustainable shareholder value.

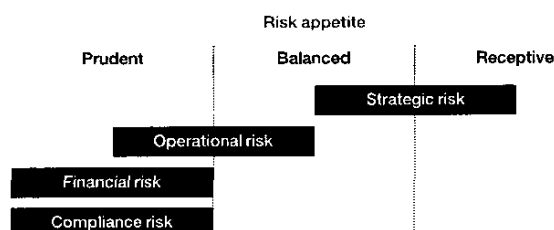
The Board determines our risk appetite and monitors and reviews the risk management processes we operate. The Board delegates responsibility for implementing and monitoring internal controls and other elements of risk management to the Chief Executive and the Executive Committee. The Board has also tasked its committees with responsibility for key areas of risk, as follows:

- » oversight of financial reporting, internal financial controls and assurance processes – the Audit Committee;
- » succession risk – the Nominations Committee; and
- » remuneration and incentive structure risk – the Remuneration Committee

Further information about the roles and responsibilities of the Board and each Committee is set out on pages 52 to 79.

## Our risk appetite

In determining our risk appetite, the Board considers a number of factors including our strategic opportunities, the risks that could affect our business and our ability to mitigate their impact. Our risk appetite, the nature and level of risk we are prepared to accept to achieve our strategic objectives, is divided into three categories: prudent, balanced and receptive.



## How we approach risk management

Across the Group we operate a "top-down, bottom-up approach" to risk management which is illustrated in the graphic below. This approach allows the Board and the senior leadership team to actively assess strategic risks and monitor the measures used to mitigate, transfer or avoid such risks. It also ensures that operational risks are identified and managed at multiple levels and that key risk information is communicated effectively across the Group.

Our risk management process is embedded in all our businesses. It provides guidance on how to identify, evaluate and manage risks which could impact our performance and our ability to implement our strategy.

### STRATEGIC RISK MANAGEMENT PROCESS

- » Determines risk appetite
- » Reviews principal risks.
- » Monitors and reviews risk management processes

**Board**

**Divisional and Executive Committee**

**Operating companies**

- » Responsible for ensuring risk management culture is integrated across their division and aligned to the Group's objectives.
- » Determines principal risks and mitigation strategies.
- » Monitors changes in the risk profile.
- » Monitors quality and effectiveness of business level risk management processes.

- » Operates and monitors an active and effective risk management process.
- » Updates operating companies on principal risks and mitigation strategies.
- » Operates reporting systems that increase management ownership and accountability.

### OPERATIONAL RISK MANAGEMENT PROCESS

- » Reviews bi-annually a detailed analysis of the Group's risk profile including supporting divisional data and the actions undertaken to ensure compliance with the UK Corporate Governance Code.
- » Reviews annually the effectiveness of the Group's internal controls

- » Develops bi-annually a detailed Group and divisional risk profile which is based on information uploaded to the Group intranet by each manufacturing operation. This profile analyses each division's most significant risks and outlines mitigation strategies.

- » Maintains an up-to-date risk profile which identifies the key risks facing the business, assesses mitigating processes and controls, operates key performance indicators to validate the effectiveness of those controls and identifies areas for improvement
- » Publishes risk profiles for each manufacturing operation to the Group intranet twice a year.
- » Provides monthly updates on key risks, mitigation and controls through incorporation of risk profile data in monthly management reporting process.



# Our principal risks

The principal risks facing the Group are shown in order of priority in the table below. This analysis covers how each risk could impact our strategy and explains what we are doing to monitor and mitigate each risk area.

The Group is also exposed to broader financial market risks, in particular, currency exchange rate volatility following the Brexit referendum. A description of these risks and our centralised approach to managing them is described in Section 4.4 of the financial statements.

## STRATEGIC GROWTH PRIORITIES KEY



Capitalising on significant organic growth opportunities



Improving operational performance











Increasing investment in New Product Development



Expanding our addressable markets through targeted acquisitions

PRINCIPAL RISKS – CHANGES DURING 2018	STRATEGIC GROWTH PRIORITIES THAT COULD BE AFFECTED	WHY WE THINK THIS IS IMPORTANT	HOW WE ARE MANAGING THE RISK
<b>GLOBAL ECONOMIC OR POLITICAL INSTABILITY</b> <p> </p> <ul style="list-style-type: none"> <li>▶ The possibility that the UK leaves the EU with neither a transition period nor a free trade agreement in place continues to pose a risk to the supply chains, ongoing operations and profitability of the Group</li> <li>▶ IMI Critical Engineering continued to face highly competitive markets and an ongoing slow-down in the New Construction Fossil Power sector. The impact has been managed through ongoing restructuring actions including expanding the division's Value Engineering activities and entering new less severe market areas.</li> <li>▶ Whilst remaining in a strong competitive position, IMI Precision Engineering has also experienced volatility in some geographies and sectors.</li> <li>▶ IMI Hydronic Engineering markets remained stable with steady growth in most markets, and right-sizing actions were undertaken to ensure the business could respond to market changes.</li> </ul>		<ul style="list-style-type: none"> <li>▶ The threat of a 'no-deal' Brexit is the risk of both EU and UK ports not coping with the additional volume of customs work which could impact our supply chain and sales delivery.</li> <li>▶ The Group operates in diverse global markets and demand for our products is dependent on economic and sector-specific environments</li> <li>▶ A downturn in a global or regional economy or political instability could impact end market demand, negatively impacting revenue and our ability to deliver our strategy and achieve market expectations.</li> </ul>	<ul style="list-style-type: none"> <li>▶ Build flexibility to respond to market conditions and the potential impact associated with Brexit</li> <li>▶ Divisional project teams formed to identify 'no-deal' Brexit risks and build mitigation contingency plans. EU-UK cross-border transaction flows have been mapped and critical supply chain risks identified by customer and part, with specific action plans put in place. Our main objective and the focus of our contingency planning is to minimise interruptions to our supply chain and ensure our customer delivery commitments are met.</li> <li>▶ Maintain a balanced portfolio operating across a range of markets, sectors and geographies with no single dependency.</li> <li>▶ Monitor key customers and respond quickly to changes in their demands</li> <li>▶ Utilise core forecasting processes that ensure operational output can be right-sized to market demand.</li> <li>▶ Undertake enhanced stress testing and sensitivity analysis of business plans and regularly review key market and sector metrics.</li> <li>▶ Focus on enhancing competitiveness by increasing investment in New Product Development and Value Engineering and improving operational performance</li> <li>▶ Develop robust contingency plans to ensure agility to realign the cost base as required</li> </ul>
<b>FAILURE TO DELIVER MAJOR TRANSFORMATIONAL PROJECTS ON TIME AND ON BUDGET</b> <p> </p> <ul style="list-style-type: none"> <li>▶ Successful ERP implementations across the Group in 2018 continued to demonstrate the proficiency of our system implementation teams and proven effective control.</li> <li>▶ IMI Critical Engineering has successfully managed a number of significant restructuring projects over the course of 2018 – including several plant closures – on time and to budget.</li> </ul>		<ul style="list-style-type: none"> <li>▶ The Group is continually evolving, both in response to external market pressures and to achieve our strategic goals.</li> <li>▶ Change projects include business reorganisations and implementations of complex new IT systems.</li> <li>▶ Failure to deliver these change projects on time and on budget, and failure to respond to changing market conditions, could adversely impact our financial performance.</li> </ul>	<ul style="list-style-type: none"> <li>▶ Operate robust systems and procedures to manage and monitor business projects, including clear and measurable milestones, which are reviewed regularly by Divisional Managing Directors</li> <li>▶ Review major project progress at monthly Executive Committee meetings.</li> <li>▶ Continue to enhance risk assessment processes and mitigation action plans</li> <li>▶ Undertake specialist IT and Group Assurance reviews of major IT projects</li> <li>▶ Develop detailed contingency plans</li> <li>▶ Hold monthly operational and ERP steering committee meetings which rigorously review project progress.</li> <li>▶ Post go-live audits to review progress on implementation plans</li> </ul>
<b>QUALITY ISSUES LEADING TO PRODUCT FAILURE, RECALL, WARRANTY ISSUES, INJURY, DAMAGE OR DISRUPTION TO CUSTOMERS' BUSINESS</b> <p> </p> <ul style="list-style-type: none"> <li>▶ Our operational performance continued to improve over the course of 2018. Details of key developments can be found on page 22.</li> <li>▶ During the year, we successfully launched a range of new products, maintaining our high standards for quality and customer satisfaction. The level of risk has remained the same year-on-year due to the strength of the procedures and controls in the New Product Development process.</li> </ul>		<ul style="list-style-type: none"> <li>▶ Developing safe, innovative and technically advanced products is at the heart of what we do.</li> <li>▶ Failure to deliver the quality required could result in negative financial and reputational damage.</li> </ul>	<ul style="list-style-type: none"> <li>▶ Established Group-wide standard for Advanced Product Quality Planning process (APQP) which every business reports on weekly and monthly. This identifies improvements in the early phases of the development process.</li> <li>▶ Continued focus on Quality Management Systems and audits.</li> <li>▶ Test finished products and secure customer sign-off on the most critical products.</li> <li>▶ Deploy targeted Lean events to improve quality, including implementation of Obeya reviews. Reviewed every 6-months with Group-wide Lean assessment programme.</li> <li>▶ Continue to upgrade talent with a focus on quality and product development expertise and experience.</li> </ul>

## Our principal risks

PRINCIPAL RISKS – CHANGES DURING 2018	STRATEGIC GROWTH PRIORITIES THAT COULD BE AFFECTED	WHY WE THINK THIS IS IMPORTANT	HOW WE ARE MANAGING THE RISK
<b>FAILURE TO INTEGRATE ACQUISITIONS SUCCESSFULLY AND DELIVER THE REQUIRED SYNERGIES</b> <p>  </p> <p>  </p> <ul style="list-style-type: none"> <li>» Our post acquisition integration process, which deploys a mix of divisional and Group resources, ensures that the right people across all disciplines are available to successfully project manage acquisition integration.</li> <li>» Successfully deployed the integration process to monitor and manage Bimba Manufacturing post acquisition. Progress has been tracked using a structured integration plan with key milestones and responsibilities.</li> </ul>		<ul style="list-style-type: none"> <li>» An integral part of our strategic plan is to make value enhancing acquisitions.</li> <li>» Failure to deliver the post-acquisition strategy could reduce the value of acquired businesses.</li> </ul>	<ul style="list-style-type: none"> <li>» Undertake annual review to identify potential target acquisitions that align with our strategy</li> <li>» Identify hard and soft synergies within targeted acquisition opportunities.</li> <li>» Adhere to formal acquisition approval, due diligence and post-acquisition integration processes.</li> <li>» Deploy a rigorous 100-day process to effectively monitor and manage post acquisition integration.</li> </ul>
<b>FAILURE TO COMPLY WITH LEGISLATION OR A BREACH OF OUR OWN HIGH STANDARDS OF ETHICAL BEHAVIOUR</b> <p>  </p> <p>  </p> <ul style="list-style-type: none"> <li>» We do not engage with customers, suppliers or any other third parties who are not aligned with our own code of conduct and strong ethical standards.</li> <li>» During the year we introduced internal controls and procedures to ensure compliance with the EU General Data Protection Regulation.</li> <li>» Prior to the November 2018 deadline, we closed down all trading activities with Iran following the re-imposition of US sanctions.</li> <li>» The challenging territories in which we operate make the risk of regulatory breach a continued area of focus. As such, our risk profile remains unchanged.</li> </ul>		<ul style="list-style-type: none"> <li>» The global markets and regulatory environment demand the highest standards of conduct and adherence to compliance rules and procedures.</li> <li>» Failure to comply with legislative requirements or a breach of our Code of Conduct could result in significant financial and reputational damage</li> <li>» As we expand our operations to achieve growth it is essential that we maintain our high standards of conduct and compliance procedures.</li> <li>» Legislative requirements in relation to tax, anti-bribery, fraud and competition law include rigorous monitoring and training of new and existing employees.</li> </ul>	<ul style="list-style-type: none"> <li>» Committed to fostering a positive culture underpinned by core values and behaviours that promote fair and ethical working practices.</li> <li>» Continue a robust internal controls declaration process.</li> <li>» Established dedicated compliance resources at Group, divisional and local levels. Each division have specific compliance plans in place which are executed over the course of the year</li> <li>» All employees are provided with easy access to policies, manuals, guidelines and standard operating procedures via our global intranet.</li> <li>» Undertake regular employee training focused on key risk areas such as fraud, antibribery and corruption and how to apply the IMI Way in everyday situations.</li> <li>» Operate a confidential independent hotline to report concerns.</li> <li>» Undertake rigorous due diligence and approval procedures on third party agents. Terminate all non-compliant agents.</li> <li>» Operate stringent procedures and processes for dealings with higher risk territories, including formal training for relevant employees.</li> <li>» Actively monitor and manage trade sanctions</li> </ul>
<b>FAILURE TO MANAGE THE SUPPLY CHAIN</b> <p>  </p> <p>  </p> <p>  </p> <p>  </p> <ul style="list-style-type: none"> <li>» The possibility that the UK leaves the EU with neither a transition period nor a free trade agreement in place continues to pose a risk to the supply chains, ongoing operations and profitability of the Group.</li> <li>» Growth in our IMI Precision Engineering markets has placed pressure on our suppliers, in some cases impacting on our delivery performance in 2018. In response, the division upgraded its supplier management processes and is executing specific improvement plans for critical suppliers.</li> </ul>		<ul style="list-style-type: none"> <li>» We depend on a significant number of suppliers who provide essential products and services.</li> <li>» Failure to manage our supply chain, especially in respect of quality or on-time delivery to our customers, could have a material impact on our financial performance and reputation.</li> </ul>	<ul style="list-style-type: none"> <li>» Authorise the purchase and manufacture of long lead-time components to and from our UK/EU supply base.</li> <li>» Execute our contingency plans in the case of a 'no-deal' Brexit and continue to monitor the situation and react accordingly.</li> <li>» Monitor risks on a regular basis and develop contingency plans to mitigate the impact of supplier failure, increased pricing or any other supplier associated risk.</li> <li>» Assess specific Supplier Code of Conduct risks across divisional supply chains and audit high-risk suppliers for all aspects of supply chain risk including Modern Slavery.</li> <li>» Operate preferred supplier lists for all major materials and components. Where appropriate, certain suppliers are operating under a framework agreement.</li> <li>» Regular review meetings with key suppliers and, as required, deploy escalation meetings.</li> <li>» Monitor key supplier performance using supplier scorecards</li> <li>» Carry adequate safety stock and/or maintain dual supply sources for critical components.</li> </ul>

## STRATEGIC GROWTH PRIORITIES KEY



Capitalising on significant organic growth opportunities



Improving operational performance

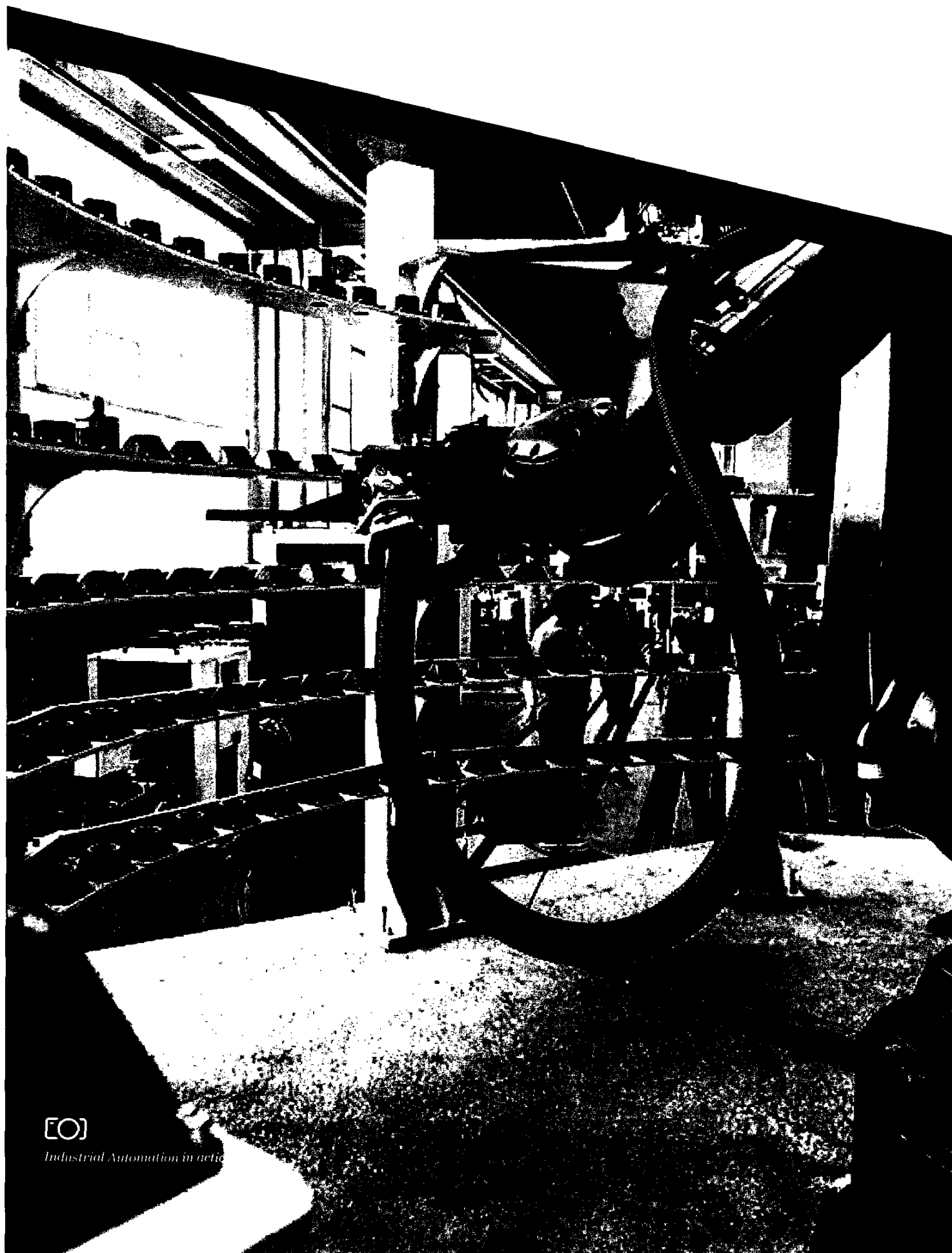


Increasing investment in New Product Development



Expanding our addressable markets through targeted acquisitions

PRINCIPAL RISKS – CHANGES DURING 2018	STRATEGIC GROWTH PRIORITIES THAT COULD BE AFFECTED	WHY WE THINK THIS IS IMPORTANT	HOW WE ARE MANAGING THE RISK
<b>UNAUTHORISED ACCESS TO OUR IT SYSTEMS</b> <p><b>RISK MOVEMENT</b> INCREASED</p> <ul style="list-style-type: none"> <li>The digital and security threat environment in relation to our IT systems and infrastructure is constantly and quickly evolving. We continued to invest in strengthening our IT systems and protecting our data, alongside raising awareness of cyber security across all parts of our business.</li> <li>During 2018 the Group significantly upgraded our anti-malware, intruder detection, USB device control and internet filtering capabilities. In addition, we have deployed laptop encryption and completed a significant number of firewall replacements to reinforce our infrastructure against new and emerging threats.</li> <li>A security awareness campaign, 'Be Cyber Safe' commenced roll out during 2018 and will continue to run throughout 2019.</li> </ul>		<ul style="list-style-type: none"> <li>While we have a well-developed strategy to keep abreast of new threats and continually improve the Group's IT infrastructure, we cannot guarantee that our actions are keeping pace with the constantly evolving threat environment</li> <li>Unapproved access to our IT systems could result in loss of intellectual property, fraudulent activity, theft and business interruption.</li> </ul>	<ul style="list-style-type: none"> <li>Continue our IT Security Improvement programme across the Group. This includes 24/7 network monitoring via a security operations centre.</li> <li>Centralised security software in place. Continued emphasis on upgrading and strengthening our existing hardware and software against new and emerging threats</li> <li>Monthly reviews with Divisional Managing Directors to assess progress and monitor future actions and priorities.</li> <li>Continue to raise awareness of cyber security through regular employee communications.</li> <li>Instigated disaster recovery plans on all essential IT assets, including stringent system back up procedures at all of our businesses</li> </ul>
<b>INCREASINGLY COMPETITIVE MARKETS</b> <p><b>RISK MOVEMENT</b> INCREASED</p> <ul style="list-style-type: none"> <li>Market dynamics continues to be a significant consideration for the Group and impacts all three divisions. We have experienced increases in material, labour and other costs which impacted our business over the course of 2018</li> <li>Value Engineering processes enabled IMI Critical Engineering to win £180m of new orders in 2018.</li> <li>Divisional restructuring activities continue to efficiently manage our fixed cost base and will remain an ongoing focus over the course of 2019.</li> </ul>		<ul style="list-style-type: none"> <li>Increased competition could lead to loss of customers and/or pricing pressures resulting in lost sales, reduced profits and margin deterioration.</li> </ul>	<ul style="list-style-type: none"> <li>Continue to embed effective New Product Development processes including competitor tear down testing, benchmarking competitor products and Value Engineering.</li> <li>Active participation in international trade fairs and shows</li> <li>Utilise our metrics to track performance and identify areas for improvement</li> <li>Continue to review site capacity to ensure best utilisation and improve productivity.</li> <li>Developed standard costings to ensure thorough understanding of product cost and internal processes to track and manage cost increase appropriately.</li> <li>Continue to enhance operational performance, quality delivery and service standards through Lean implementation.</li> <li>Undertake regular customer feedback performance surveys and implement action plans where improvements are required.</li> <li>Continue Value Engineering activities in all three divisions to deliver better, more cost-effective products to the customer.</li> <li>Operate market specific pricing strategies to maintain margins and continually review supply chain performance to mitigate or defer input cost inflation</li> </ul>
<b>NEW PRODUCT DEVELOPMENT</b> <p><b>RISK MOVEMENT</b> NO CHANGE</p> <ul style="list-style-type: none"> <li>Our end to end Advanced Product Quality Planning (APQP) and New Product Development processes have successfully delivered competitively priced new products to market.</li> <li>During 2018, processes covering design, prototyping, testing, costing and launch to markets, were embedded across all three divisions.</li> <li>A New Product Development and Future Innovation strategy was put in place for each division in 2018.</li> <li>Further information about our New Product Development activities are detailed on page 24.</li> </ul>		<ul style="list-style-type: none"> <li>Our sustainable long-term growth is reliant on delivering a pipeline of innovative new products.</li> <li>Failure to deliver market leading products on time and on budget will impact our ability to grow.</li> </ul>	<ul style="list-style-type: none"> <li>Embed New Product Development into strategic planning process with technology and product roadmaps included in each division's five-year plan.</li> <li>Continue to invest in research and development to ensure we target the most profitable opportunities</li> <li>Established centres of design and technological excellence</li> <li>Track new product introduction plans and actions on both a weekly and monthly basis.</li> <li>Track key performance metrics including sales from new products and research and development spend against sales.</li> <li>Continue competitor product tear down and testing.</li> </ul>



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*Industrial Automation in action*

# Corporate Governance



52

The Board

54

Letter from the Chairman

55

Corporate Governance Report

60


Audit Committee Report

64

Nominations Committee Report

66

Directors' Remuneration Report



Engineering  
GREAT the  
IMI Way

# Board of Directors



**Lord Smith of Kelvin**  
Chairman (74)

**Nationality**

British

**Committee membership**

Nominations Committee – Chair

**Date of appointment**

2015

**Expertise**

Significant UK and international board experience  
Extensive knowledge of both engineering and manufacturing  
Strong track record in private equity, mergers and acquisitions  
Specialist capability in finance

**Key external appointments**

Non-executive Chairman of Alliance Trust plc  
Non-executive Chairman of the British Business Bank plc



**Mark Selway**  
Chief Executive<sup>1</sup> (59)

Australian

Executive Committee

2013

Experienced and proven Chief Executive  
Solid track record running international engineering businesses  
In-depth knowledge of relevant end-markets including oil & gas, energy and automotive



**Roy Twite**  
Executive Director<sup>1</sup> (51)

British

Executive Committee

2007

Proven organisational and engineering expertise  
Management capability having run all of IMI's divisions  
Extensive knowledge of end-markets and customer base

Non-executive director of Halma plc



**Daniel Shook**  
Finance Director (51)

American British

Executive Committee

2015

Extensive financial management experience  
Extensive knowledge of complex process manufacturing across a range of industrial sectors  
Strong international perspective, having worked in a number of key geographies during his time with two leading global businesses



**Carl-Peter Forster**  
Senior independent non-executive director (64)

German

Audit Committee  
Nominations Committee  
Remuneration Committee

2012

Experienced international business leader  
In-depth knowledge of the automotive sector  
Expert in operational excellence and Lean manufacturing  
Significant experience in technology management

Non-executive director of Geely Automobile Holdings, Hong Kong  
Chairman of London Taxi Company  
Non-executive director of Volvo Cars Corporation  
Chairman of Chemring Group plc  
Member of the PWC Advisory Board

<sup>1</sup> Roy Twite assumes Chief Executive role from Mark Selway on 9 May 2019.



## Board experience

### International business responsibility

### Engineering

### Public company board

### Finance

### Regulatory & legal

### Mergers & acquisitions



**Birgit Nørgaard**  
Independent  
non-executive director (60)

#### Nationality

Danish

#### Committee membership

Remuneration Committee – Chair  
Audit Committee  
Nominations Committee  
Non-executive director for employee engagement

#### Date of appointment

2012

#### Expertise

Experienced non-executive  
Held senior executive positions in engineering consultancy  
Wide ranging sectoral experience including energy, water, infrastructure and building industries  
Experience in strategy as well as finance and accounting

#### Key external appointments

Non-executive director of DSV A/S and NCC AB  
Non-executive director of WSP Global Inc.



**Isobel Sharp**  
Independent  
non-executive director (63)

British

Audit Committee – Chair  
Nominations Committee

2015

Considerable accounting, audit, governance and transactions experience including time as the Senior Technical Partner at Deloitte in London, President of the Institute of Chartered Accountants of Scotland and membership of the UK Accounting Standards Board and the Reporting Review Panel

Non-executive director and Audit Committee Chair of The Bankers Investment Trust PLC  
Non-executive director and Audit Committee Chair of Winton Group Limited  
Honorary Professor at Edinburgh University Business School



**Thomas Thune Andersen**  
Independent  
non-executive director (63)

Danish

Nominations Committee  
Remuneration Committee

2018

Experienced international business leader in sectors including oil, energy, marine and critical infrastructure  
Broad experience as a non-executive director of various public companies

Chairman of Lloyds Register Group. Non-executive director of BW Offshore Limited and Chairman of Orsted A/S  
Member of the Danish Committee for Good Corporate Governance



**Katie Jackson**  
Independent  
non-executive director (45)

British

Nominations Committee  
Remuneration Committee

2018

Senior executive experience in major oil companies and investment banking  
Specialist knowledge of the oil and gas sector and excellent corporate finance experience

Executive Vice President of Commercial and New Business Development at Royal Dutch Shell

## Corporate Governance introduction

# Chairman's Governance letter



### Dear Shareholder

It is a pleasure to present the Corporate Governance report for 2018. As Chairman, my formal responsibility is to be overseeing that the Board provides effective leadership and maintains the highest standards of corporate governance and integrity. I allude to in the Corporate Governance Report on pages 12 to 14, we describe our governance arrangements and the practical workings of the Board and its committees.

### Leadership

I am now in my fourth year as Chairman and very much enjoying my role. During the year two new non-executive directors joined the Board bringing considerable and relevant experience as well as fresh perspective. The Board is fully engaged, able to both support and challenge the executive team, and has the skills and experience to oversee governance, financial controls and risk management. The quality of debate at meetings is high and we get valuable input from all of our non-executive directors. I benefit from a strong working relationship with the Chief Executive and we keep in close contact on a weekly and more frequent basis as necessary.

### Culture

The Board sets the tone at the top and has established clear leadership values and behaviours which are underpinned by a comprehensive Code of Conduct and governance framework. The IMI Code of Conduct is given to every employee and features in induction and other training and the annual IMI Way Day. Our values and expected behaviours are built into our leadership development programmes and performance assessment processes. Excellent leadership behaviours are a pre-requisite for satisfactory performance and career advancement in the Group. We have also embedded policies and processes to set clear standards for compliance and doing business in the right way.

During 2019 the Board will commence an increasingly formal review of the Group's culture by reference to a range of key indicators including Group-wide employee survey data and other stakeholder feedback.

### Governance highlights

- » Following a rigorous selection process supported by Russell Reynolds that included both internal and external candidates, the Board agreed to appoint Roy Twite as IMI's next Chief Executive.
- » The new chairs of the Audit and Remuneration Committees were fully inducted and have made an excellent start in their roles.
- » Following wide ranging search processes led by the Nominations Committee, Thomas Thune Andersen and Katie Jackson were appointed to the Board as non-executive directors.
- » A review of the Directors' Remuneration Policy was completed by the Remuneration Committee following stakeholder consultation and the resulting proposals were approved by the 2018 Annual General Meeting.
- » We continued to refine the detailed plans behind the Group's strategy and to oversee progress in the implementation of the strategy at a business level.
- » We completed the significant, complementary acquisition of Bimba Manufacturing Company for £138m and following the Bimba acquisition, the Board visited the principal manufacturing site near Chicago.
- » An audit tender process was run by the Audit Committee which resulted in a decision to reappoint Ernst & Young LLP as auditor subject to annual shareholder approval at the Annual General Meeting.
- » We continued to maintain good investor relationships and the directors met with major shareholders as part of our ongoing investor relations programme.

### Compliance with the 2016 UK Corporate Governance Code (the "2016 Code")

I am pleased to report that IMI complied with the principles of the 2016 Code throughout the year. We also complied with the 2016 Code provisions save for a period when our Remuneration Committee membership was reduced to two while we brought other non-executives on board following the sad death of Bob Stack late in 2017.

We acknowledge the introduction of the 2018 UK Corporate Governance Code (the "2018 Code") and during the year we took appropriate steps to prepare for compliance with the new requirements which came into effect from 1 January 2019. In November 2018, we announced the appointment of Birgit Nørgaard as non-executive director with responsibility for workforce engagement. We have also revised our corporate governance framework and the business cycles for the Board and its committees to reflect the 2018 Code and appropriate training has been provided to the Board.

Yours faithfully

**Lord Smith of Kelvin**  
Chairman

28 February 2019



# Corporate Governance Report

Set out below is the Board's annual report on corporate governance and separate reports from the Audit, Nominations, and Remuneration Committees.

## 2016 Code - Compliance statement

The Board is committed to maintaining good governance and confirms that throughout the year-ending 31 December 2018 the Company has applied the principles contained in the 2016 Code and complied with its best practice provisions save for a temporary shortfall in the membership of the Remuneration Committee. The 2016 Code provisions require a Remuneration Committee to have at least three members and there was a period of six months when the membership was reduced to two following the sad death of Bob Stack in December 2017. Two new non-executives joined us on 1 July 2018 and became members of the Committee.

Further details of how we have applied the 2016 Code appear below, in the Directors' Report and other cross-referenced sections of this Annual Report, all of which are incorporated by reference into this report. A description of the main features of the Company's internal control system and disclosures on other regulatory matters including statements on going concern and viability can be found in the Directors' report on pages 139 to 142. A summary of our risk management systems and information about the risks and uncertainties that relate to our business is detailed within the 'How we manage risk' section on pages 46 to 49. Information on corporate responsibility can be found in the Corporate Responsibility section on pages 34 to 43.

## Board composition

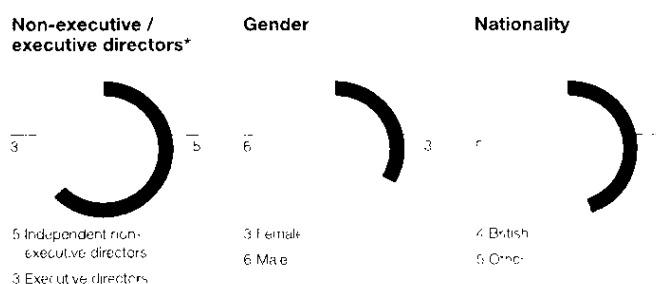
Seven directors served on the Board throughout 2018: the Chairman; the Chief Executive; three independent non-executive directors; the Finance Director and one operational executive director. In addition, two new non-executive directors were appointed with effect from 1 July 2018. The Board now comprises nine directors. All continuing directors stand for re-election at each Annual General Meeting.

## Independence of non-executive directors

The Board considers that all of the non-executive directors are free from any business or other relationship which could materially interfere with the exercise of their independent judgement and all meet the criteria for independence under the Code. All of the non-executive directors are regarded by the Board as independent. The Chairman was also regarded as independent at the date of his appointment to the Board.

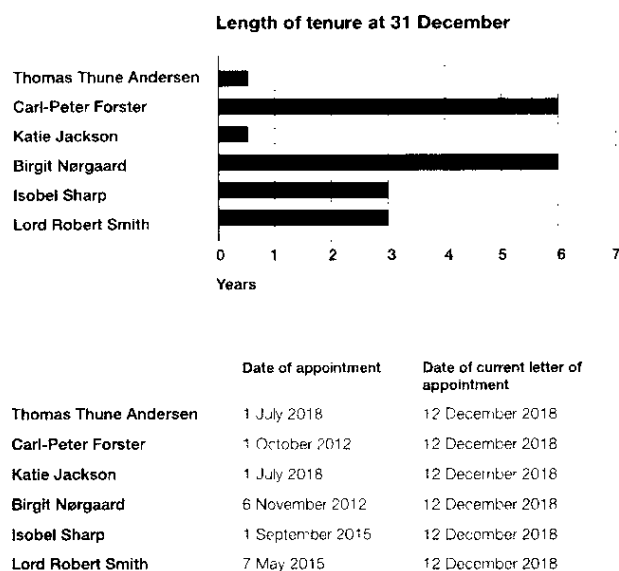
## Board diversity

The non-executive directors are a diverse group from different backgrounds and nationalities and bring with them a wide range of skills and experience in commerce, finance and industry from around the world. More than half the Board are non-British and there are five different nationalities on the Board. Three of the nine directors are female (i.e. 33%). Our approach to diversity is set out in more detail in the Corporate Responsibility section on pages 34 to 43 and in the Nominations Committee Report on pages 64 and 65.



\* Under the 2018 Code, the Chairman is excluded when considering the independent non-executive composition of the Board.

## Dates of appointment for the Chairman and non-executive directors



## Share ownership for the Chairman and non-executive directors

The Chairman and non-executive directors are encouraged to hold some shares in IMI within a reasonable period after their appointment. As at 31 December 2018, the Chairman and non-executive directors all held IMI shares as set out in the table on page 77.

## Corporate Governance Report

### Meetings and use of Board time

The Board met on six occasions during the year including two results reporting meetings, a day dedicated to strategy discussions and regular review meetings at which updates are provided as appropriate covering health and safety, operational and financial matters, investor relations, risk and legal affairs. In addition, there were several days spent on Board site visits and attendance at other events.

### 2018 Board cycle

In addition to the regular agenda items for operational matters, business performance and corporate affairs, the following matters were dealt with at Board meetings in the year:

#### February

Approval of the preliminary results announcement and Annual Report  
Approval of the final dividend recommendation  
Approval of the notice of Annual General Meeting  
Review of the first monthly phased forecast (the "Q1 Forecast")  
Review of a significant possible acquisition

#### May

Review of trading and other updates  
Approval of the interim management statement  
Preparation for the Annual General Meeting  
Strategy update  
Review of the Q2 Forecast  
Bimba integration update  
Bopp & Reuther post-acquisition review  
IT update

#### July

Approval of the half year results announcement  
Approval of the interim dividend  
Interim risk review  
Review of the Q3 Forecast

#### September

Strategy review  
Five year business plan review

#### October

Site visit to US operations  
Corporate Governance Update  
Review of the Q4 Forecast  
Approval of the interim management statement

#### December

Budget for 2019  
Annual risk review  
Board evaluation  
Strategy update  
Board evaluation report  
Post-investment reviews

### Board attendance

Director	Board meetings	% attended where eligible
Thomas Thune Andersen <sup>1</sup>	4/4	100
Carl-Peter Forster	6/6	100
Katie Jackson <sup>1</sup>	4/4	100
Birgit Nørgaard	6/6	100
Isobel Sharp	6/6	100
Lord Smith	6/6	100
Mark Selway	6/6	100
Daniel Shook	6/6	100
Roy Twite	6/6	100

<sup>1</sup> Joined the Board on 1 July 2018.

In 2019 to date the Board has met once with all members in attendance.

### Board roles and reserved matters

A description of Board roles and reserved matters is included in the IMI Corporate Governance Framework (which can be found on the Company website) and is summarised in the Directors' Report on pages 139 to 142.

### Induction and continuing development programme

A formal induction process for new non-executive directors is well established and is the responsibility of the Chairman with support from the Chief Executive and Company Secretary.

Business familiarisation is at the core of induction and continuing development for non-executive directors at IMI and is centred around gaining an understanding of the business and getting to know the wider management team. The two new non-executive directors appointed in July 2018 have had induction meetings with all of the members of the Executive Committee and the auditor. In addition, all new non-executive directors will attend a corporate induction day for senior managers held at head office. There is also a committee induction process designed to brief new committee members on the relevant committee and the issues it faces.

Non-executive directors are required to visit business units around the Group and to meet face-to-face with senior operating management and key corporate staff. There is regular contact between management and non-executive directors during site visits, formal meetings and other company events.

During 2018 all of the non-executive directors made site visits and the whole Board visited US operations including IMI CCI in IMI Critical Engineering and Bimba in IMI Precision Engineering. Feedback on Board and individual site visits is discussed by the Board.

Appropriate training and other continuing professional development is available to all non-executive directors and regular updates are given during the year where relevant to the business arising at Board and committee meetings. For example, appropriate best practice updates were provided to the Remuneration Committee and to the Board during 2018 including training on the 2018 Code. Non-executive directors are encouraged to undertake additional training and several did attend external training during the year.

## Board visit to US operations

Site visits are an important, regular feature of the Board calendar. In October 2018 the Board visited IMI CCI in California and Bimba in Illinois where it held meetings and toured the manufacturing sites. IMI's core processes were seen to be well embedded at IMI CCI and the business has made excellent progress with its Value Engineering programme. Bimba is progressing well as a business and has achieved the integration milestones as planned.

IMI has a substantial presence in the USA which is home to business units in all three divisions. In particular, IMI Critical Engineering has four business units in the country including, IMI CCI in California, and IMI Precision Engineering has 10 business units including Bimba in Illinois. IMI CCI is a powerful brand for IMI Critical Engineering and offers a range of valves for power plants and other severe service applications. Bimba is a key player in the US Precision Engineering Industrial Automation market which joined the Group from January 2018.

During the factory tours, management and staff had the opportunity to showcase a wide range of improvements and local management made business presentations. Senior managers from US businesses joined the Board for discussions over dinner. Each visit provided an excellent opportunity for the Board to meet a wider group of employees and gain a more in-depth understanding of the businesses.

## Board evaluation

The Chairman arranged an internally facilitated evaluation process in 2018. An externally facilitated evaluation was last conducted in 2017 with Egon Zehnder. Based on that review Egon Zehnder's overriding conclusion was that the Board is run in an effective manner. Following discussion of the report by Egon Zehnder the Board noted some areas for development including routine feedback on site visits, continuing development of strong relationships among Board members and regular strategic progress updates for the Board to be expanded. All of these development areas have received appropriate attention during the year.

The 2018 internal evaluation exercise was carried out through a questionnaire process run by the Company Secretary and by the Chairman canvassing the views of directors individually. While the findings of the internal evaluation were overwhelmingly positive, in keeping with the Group's commitment to continuous improvement, the Board agreed that it will make it a priority to allocate a generous proportion of time to strategy. In addition, external training opportunities for directors will be expanded and participation encouraged.

As senior independent director, Carl-Peter Forster conducted a review of the Chairman with the other non-executive directors and shared the results with the Chairman. During the year the Chairman also met with the non-executive directors individually for performance review and feedback sessions and as a group to review the performance of the Chief Executive. The Chairman passed on to the Chief Executive appropriate feedback from the review of his performance.

The Chairman is satisfied that the Board is fulfilling its responsibilities appropriately and that the Board and its committees are effective and that each director demonstrates a valuable contribution and is committed to their role.



IMI's Board visit Bimba's University Park site in October 2018.



# Corporate Governance Report

## Standing committees of the Board

The standing committees of the Board are the Audit Committee, the Nominations Committee and the Remuneration Committee. Each of these committees operates under written terms of reference which clearly set out their respective delegated responsibilities and authorities. The full terms of reference of these committees are part of the IMI Corporate Governance Framework (which can be found on the Company's website). The committees report to the Board on their work, normally through their respective chair, following each meeting.

Separate reports from the committees appear in this Annual Report as follows: Audit Committee Report on pages 60 to 63; Nominations Committee Report on pages 64 and 65 and Remuneration Committee Report on pages 66 to 79.

### Audit Committee

**Isobel Sharp**  
Chair



#### Membership

Carl-Peter Forster  
Birgit Nørgaard

#### Main responsibilities

##### Financial reporting

- » Oversight role in relation to financial statements
- » Reviewing significant areas of judgement and accounting policies
- » Reviewing the proposed statements on going concern and viability to appear in the Annual Report
- » Advising the Board on whether the draft Annual Report is fair, balanced and understandable
- » Monitoring announcements in respect of financial performance

##### Financial control and risk

- » Monitoring the effectiveness of internal financial controls
- » Reviewing financial risks including fraud risk
- » Oversight of internal audit and other key processes for monitoring internal financial control
- » Overseeing the external audit process, its objectivity, effectiveness and cost with responsibility for setting the audit fee
- » Making recommendations to the Board for the appointment of the auditor including oversight of the audit tender process
- » Reviewing the system for confidential whistleblowing and the treatment of reports received (this became a Board responsibility from 2019)

### Nominations Committee

**Lord Smith of Kelvin**  
Chair



#### Membership

Thomas Thune Andersen  
Carl-Peter Forster  
Katie Jackson  
Birgit Nørgaard  
Isobel Sharp

#### Main responsibilities

- » Board and committee composition
- » Oversight of succession plans for the Board and the Executive Committee
- » Search for and recommendation of candidates for appointment as non-executive directors, Chief Executive and other executive director positions
- » Diversity policy, promotion of diversity and monitoring of progress

### Remuneration Committee

**Birgit Nørgaard**  
Chair



#### Membership

Thomas Thune Andersen  
Carl-Peter Forster  
Katie Jackson

#### Main responsibilities

- » Define and recommend the remuneration policy for the Chairman and members of the Executive Committee
- » Determine the individual remuneration packages for the Chairman and members of the Executive Committee within the policy approved by shareholders
- » Set annual and long-term incentive metrics and awards and determine the outcomes for the members of the Executive Committee
- » Report on remuneration matters and constructively engage with shareholders
- » Assess risk in respect of remuneration and incentive structures in particular

## Executive Committee

The Executive Committee is chaired by the Chief Executive and the other members are shown on page 15. The Committee meets monthly and more often as may be required. Regular attendees at its meetings include the Group Financial Controller, Director of Risk and Compliance, and the Head of Investor Relations.

The Executive Committee is the senior management body and as part of the broad remit set by the Chief Executive it monitors and manages business performance, reviews progress against strategic objectives and formulates budgets and proposals on strategy and resource allocation for consideration by the Board. The Executive Committee is a management committee which takes its authority from the Chief Executive and is not a committee of the Board.

The Executive Committee plays a key part in risk assessment, risk management and monitoring processes and receives regular reports on investor relations, human resources, health and safety, internal audit, compliance, legal and other corporate affairs.

## Investor relations

The Board oversees shareholder engagement and maintains a balanced understanding of the issues and concerns of major shareholders. The Chief Executive and Finance Director have primary responsibility at Board level for investor relations and they, and the Head of Investor Relations, report to the Board on shareholder issues at every Board meeting during the year. Financial analysts' notes are circulated to the directors and the Board receives regular feedback reports from the Company's brokers and public relations advisers as well as from management. Dialogue is maintained with the principal shareholders and the executive directors meet regularly with institutional investors. During 2018 there were over 130 such meetings with institutional shareholders. The Chairman and the senior independent director also are available to shareholders as needed and both have had contact with investors during the year.

The 2018 Annual General Meeting was presided over by the Chairman and attended by all of the serving directors. The Chairman and the other directors met shareholders informally afterwards. Each substantively separate issue was put to the Annual General Meeting as an individual motion. Notice of the Annual General Meeting was issued more than twenty working days in advance of the meeting and the level of votes lodged for and against each resolution, together with details of abstentions, are shown on the IMI website. The Board values the support of shareholders and the poll results for all resolutions proposed at the Annual General Meeting were well above 80% in favour in each case.

In addition to the Annual Report, the Company issues preliminary results and half year results announcements, as well as two interim management statements between results announcements. The IMI website includes recordings of results presentations made by senior management, recent annual and half year reports, interim management statements, other corporate announcements and links to the websites of the Group's businesses.

The Company has arranged a dealing service for the convenience of shareholders with Equiniti (details are shown on page 164). A sponsored Level 1 American Depositary Receipt programme has been established for which Citibank, N.A. acts as depositary (details can be found on page 164).

By order of the Board

**John O'Shea**

Group Legal Director and Company Secretary

28 February 2019

# Audit Committee Report



## Dear Shareholder

This report covers the Audit Committee's composition and the main areas of activity and focus over the last year. Our role is to monitor the integrity of the Group's financial reporting, to review internal financial controls and the effectiveness of internal audit, and to make recommendations to the Board on the appointment of our external auditor whose independence, objectivity and effectiveness is reviewed by us. The full terms of reference of the Committee can be found in the IMI Corporate Governance Framework on the Company's website and was revised with effect from 1 January 2019 to take account of the 2018 Code.

Two particular areas of activity for the Committee in 2018 have been the acquisition of Bimba and the audit tender process, details on which are given below.

## Composition of the Audit Committee

Birgit Nørgaard, Carl-Peter Forster and I were members of the Audit Committee throughout the year. All of the Committee members are regarded by the Board as independent non-executive directors. I have chaired the Audit Committee since 1 October 2017 and became a member on 1 September 2015. I spent my earlier career in the accounting and audit profession and the Committee is satisfied that I have significant recent and relevant financial experience. I also currently chair the audit committee at The Bankers Investment Trust PLC and Winton Group Limited. In my role as Chair I have had significant interactions with key senior executives and reviewed in advance selected papers and agendas for meetings of the Committee. I also have met with our external auditor prior to Committee meetings.

My colleagues on the Committee also have experience at audit committee level and collectively the Committee has the skills, experience and objectivity to be an effective Audit Committee and to challenge constructively. During the year, Committee members received updates covering changes in accounting standards, best practice guidance and other key topics. Furthermore, we each attend as appropriate external training sessions to update our knowledge.

The Committee asks the following to join all or part of its meetings: the Chairman, the Chief Executive, the Finance Director, the Group Financial Controller, the Director of Risk and Compliance, the Group Assurance Director and the external auditor, Ernst & Young LLP ('EY'). In addition, other non-executive directors are welcome to attend.

The Committee holds at least part of several meetings each year alone with the external auditor and with the Director of Risk and Compliance and the Group Assurance Director. The Committee has the power to call on any employee to attend. The Secretary to the Committee is the Company Secretary, who is also the Group Legal Director.

## Main areas of activity

The Audit Committee met four times in 2018. For two meetings the focus was on the forthcoming results reporting and for the other two the focus was on planning and review matters.

The effectiveness of internal financial controls continues to be a key area for the Committee which welcomes management's continuing commitment to improve the Group's internal financial controls. Based on its review of selected key controls, EY agreed with management's assessment that the level of

control effectiveness at the locations assessed as full or specific in the audit remains high at 95%. Nonetheless, the Committee continues to assess with management opportunities for improvement, which has resulted in a number of further control initiatives being identified for 2019. The IT investment and infrastructure programme is continuing and its implementation facilitates improvements in the audit efficiency as well as in internal controls.

The Committee has reviewed reports on the six-monthly Internal Control Declarations which are submitted by each business unit and cover internal controls on financial affairs, IT, human resources and other key areas. The process is managed by Group Assurance, which follows up declarations with on-site visits to review scores and track appropriate improvement actions. During the year, the Committee has sought information on the accounting systems and internal controls at Bimba and has been pleased to note the progress achieved to date and the way in which its staff have responded to the additional financial reporting requirements which come with being part of a public company.

A presentation on tax policy and compliance from the Head of Group Tax was received by the Committee. Treasury matters were discussed with the Group Treasurer.

The Committee approved the proposed external audit approach and its scope based on the size and level of risk of the entities concerned. The Group and EY take a risk based approach to audit and other assurance activity. The key audit matters identified by EY are set out in its report on pages 145 to 147 and were reviewed by the Committee in approving the audit scope and plan.

The Committee reviewed and approved for submission to the Board the statements on going concern and viability, which are in the Directors' Report on pages 139 to 142.

The Committee advises the Board on the fair, balanced and understandable requirements for the Annual Report and half year results statement. The Committee has made positive reports to the Board against these criteria. The Committee's review included consideration by the Committee of alternative performance measures and the presentation of adjusting items in accordance with the Group accounting policy. In respect of the Annual Report, the fair, balanced and understandable criteria are also a review area for the external auditor, in relation to which it did not report any exceptions. The statement of Directors' responsibilities on page 143 includes confirmation by the Board that it considers the Annual Report, taken as a whole, to be fair, balanced and understandable.

### Oversight of financial reporting

The Committee acts in an oversight role in respect of the Annual Report and other announcements with financial content, all of which are prepared by management. The Committee received reports on the annual and half year statements from management and the external auditor.

### Significant judgements related to the financial statements

In preparing the accounts, there are a number of areas requiring the exercise by management of judgement and estimation. These matters were the subject of appropriate detailed analysis and commentary in papers and

reports to the Committee by management and the external auditor. The Committee reviewed the most significant accounting areas involving such judgements and estimates and these are described below.

### Acquisition accounting for Bimba

Bimba was acquired on 31 January 2018 for a cash consideration of £138m. The Group had a 12-month measurement period after the acquisition date to finalise the accounting for the acquisition of Bimba. Management exercises judgement on the types of intangible assets acquired and estimates were made of the fair value of all assets and liabilities. The provisional fair value amounts recognised at the half-year in respect of the identifiable assets acquired and liabilities assumed were included in the notes to the half-year financial statements. As set out in note 3.4 to the financial statements on page 108, one change in these provisional values was made at the year end totalling £1.9m. The external auditor provided confirmation that the judgements made in this connection, including the assumptions used to value the acquired customer relationships and the Bimba brand, were considered to be acceptable.

### Impairment of goodwill and intangibles arising from acquisitions

The Committee considered the level of goodwill and intangible assets held on the Group's balance sheet in respect of a number of past acquisitions and whether, given the future prospects of these businesses, the carrying value in each material case remained appropriate.

The year end balance sheet includes goodwill of £437m and intangible assets arising on acquisitions of £79m. The Committee reviewed the assumptions and calculations used by management in the assessment of any impairment of goodwill and intangible assets and agreed that an impairment of the £2m goodwill held relating to the IMI Hydronic Engineering service companies CGU was required. Impairment was also a key audit matter for EY which reported its findings to the Committee. Section 3.2 to the financial statements on page 105 provides details regarding the Group's intangible assets and goodwill.

### Revenue and profit recognition

The Committee discussed the timing of revenue and profit recognition on some of the Group's larger contracts. In addition, this is a key audit matter on which EY reported to the Committee.

Having reviewed management's process and EY's report, the Committee concluded that revenues and profits were appropriately reflected in the financial statements. Section 5.4 note C to the financial statements on page 135 provides further information.

The Committee also reviewed management's assessment of the impact of IFRS 15 'Revenue from Contracts with Customers' which came into effect from January 2018 and is discussed further in Section 1 on page 92.

### Inventory valuation

The year end balance sheet includes inventories of £273m after £33m of provisions. The Committee reviewed the judgements applied to standard costing valuations and provisions against excess and obsolete inventory and concurred with management's assessment. This was a key audit matter for EY, in respect of which it reported to the Committee that inventory valuation across the Group is considered appropriate. Section 3.1.1 to the financial statements on page 104 provides details of inventory valuation.

## Audit Committee Report

### Other judgement areas

The Committee reviewed the appropriateness of the accounting treatment in respect of pension scheme liabilities, including the actuarial assumptions used and the impact of one-off special pension events. The Committee also reviewed reporting from the external auditor, which concurred with the accounting for pensions proposed by management. The Committee supported management's on-going efforts to de-risk the Group's pension obligations which in 2018 included the buy-out by an insurance company of £409m of UK defined benefit obligations. Further details can be found in Section 4.9 on page 122.

In addition the Committee reviewed the appropriateness of restructuring costs disclosed as adjusting items, leasing arrangements and the impact of IFRS changes, property sales and the adequacy of taxation provisions. Further details on these matters can be found in Sections 2.2 and 2.4 respectively, on pages 98 and 100.

### Internal audit

The Committee received reports from and monitored the work of the Group's internal audit function, known as Group Assurance. Group Assurance reports through the Director of Risk and Compliance to the Chief Executive. Group Assurance also has a direct reporting line to the Committee. Group Assurance work is primarily directed towards financial control audits but also covers other selected areas including project planning and implementation for major business changes and internal control declarations. The principal projects reviewed in 2018 were major computer systems implementations in each of the three divisions and a review of the Bimba integration process.

During the year 46 internal audit reviews were completed with 42 of these supported by divisional finance managers. Centrally the Group Assurance team is led by experienced, senior internal audit professionals and across the Group there are over 70 staff trained to conduct internal financial control audits. Locations to be reviewed each year are selected on a risk assessed basis, discussed with the Audit Committee and co-ordinated with the external auditor. The completion of actions arising from internal audits and reviews is monitored by the Committee and the track record is excellent.

Group Assurance works closely with the divisions to implement monitoring and review processes to complement the internal and external audit coverage. The annual plan and resourcing for internal audit were approved by the Committee and take account of the enhanced monitoring and review activity within the divisions. From 2017 the scope of internal audits has been extended to cover certain other operational and commercial risks.

To achieve this a co-sourcing model has been adopted, where experienced financial managers from the divisions work with the Group Assurance team on combined audits covering financial, operational and commercial matters. Group Assurance has also trained divisional finance managers in financial control auditing skills and provided a toolkit to enable them to carry out financial control audits at selected sites in the internal audit plan. Financial control evidence binders have been introduced across the Group in 2018. These binders help internal audits become more efficient and support transition and continuity in the event of the changes in finance staff. The Committee welcomed management's decision to introduce the binders as a further step to ensure robust financial controls.

The Committee reviewed the effectiveness of Group Assurance with management and received input from the external auditor. The Committee was pleased with the further development of the co-sourcing model with the Group Assurance Team and experienced financial managers from the divisions working together to enhance the effectiveness of assurance processes. An area for improvement which was identified is for Group Assurance to do more to share best practice around the Group.

### External audit independence and performance review

The Committee approved the proposed external audit approach and its scope. The Committee considered the independence and objectivity of the external auditor to be satisfactory. In assessing auditor independence the Committee had regard to the Financial Reporting Council's best practice guidance for audit committees. In addition, the external auditor confirmed that its ethics and independence policies complied with the requirements of the Institute of Chartered Accountants in England and Wales.

The policy on the use of the auditor for non-audit work was reviewed and updated by the Committee in 2016 to take account of developments in regulatory requirements and ethical guidelines for the audit profession. The policy requires approval by the Committee Chair for any non-audit engagement which is more than trivial. The Finance Director monitors any proposed non-audit engagements of EY and refers to the Committee Chair for approval as appropriate. The policy does not allow work to be placed with the auditor if it could compromise auditor independence, such as functioning in the role of management or auditing its own work. Non-audit fees paid to the auditor were £0.1m (2017: £0.1m), which represents 3% of the audit fee and demonstrates the tight control which is maintained in this area. One non-audit engagement involved fees above £30,000 and the main areas of activity were the interim results review and an operating risk assessment. The Committee considers the level and nature of non-audit work to be modest and not to compromise the independence of the external auditor. We are satisfied that EY is fully independent from the management and free of conflicts of interest.

Benchmarking of the audit fee was conducted in the context of the full audit tender process described below and the fee is considered by the Committee to be appropriate. The Committee reviewed and approved the proposed audit fee payable to EY.

To maintain the objectivity of the audit process, the external audit partner responsible for the Group is rotated within the audit firm at least every five years and the current Senior Statutory Auditor, Simon O'Neill, was appointed following completion of the 2017 audit.

We formally reviewed the effectiveness of the external audit process. As in other years, a questionnaire was used to review the external auditor's performance. In 2018 the Committee also received feedback on EY through the audit tender process (discussed further below). As a result of the questionnaire and audit tender feedback, the Committee believes the external auditor's performance has been good and effective. To enhance further the external audit process, certain improvement actions were identified and plans have been put in place by EY to address these. These included action to improve continuity of junior level staff on the audit and more rigorous structure in the audit process, especially in relation to audit deliverable requests and progress meetings.



## The audit tender process

Pursuant to the statutory requirement for audit tendering after ten years (i.e. in time for the 31 December 2019 audit) and as signalled in the 2017 Annual Report, the Committee led an audit tender process during the year, the result of which was our recommendation to the Board to select EY as auditor for the 2019 year. The Board approved the recommendation and is seeking shareholders' approval to re-appoint EY as the external auditor at the forthcoming Annual General Meeting. The term of appointment is annual and there are no contractual restrictions on the Committee's choice of external auditor.

The audit tender process involved the following main steps:

### Considering how the tender should be conducted and agreeing how the firms should be assessed

The Committee agreed that three firms should be invited to tender. This decision was reached after considering the needs of the Group, the existing substantial relationship with one firm which currently provides tax services to the Group and initial soundings taken from other first and second tier international audit firms.

To support the Committee, the day-to-day running of the tender process was managed by a panel which consisted of the Audit Committee Chair, the Chief Executive Officer, the Group Finance Director, the Group Financial Controller, the Chief Financial Accountant and the Global Head of Procurement.

To assist in evaluating overall audit quality, the key assessment criteria were the capability and competence of the audit team; the approach to, and management of, the audit; relationships and cultural fit with the Group; and quality of the proposal and management of fees. Throughout the process, all relevant staff were provided with the detailed assessment criteria and asked to provide their feedback to the tender panel.

### Running the process

The tender panel issued the Request for Proposal to the three firms and made available, in a data room, information on the Group and its divisions to assist the firms. After receipt of the proposals, meetings were held with Group representatives in our major geographies and the firms' staff. This was followed by individual meetings with divisional heads and with Group representatives, including the Chief Executive, Finance Director and Audit Committee Chair. The results were then collated and made available to the Committee.

In May 2018, the three firms were invited to meet with representatives of the Audit Committee and the Group Executive to present their proposals for the audit.

### Selecting the firm

At its meeting in June 2018, the Audit Committee reviewed the process and the information and views gathered therein and agreed to recommend to the Board that, subject to shareholders' approval, EY should be appointed auditors for the year to 31 December 2019. The Committee believes that a robust audit tender process was executed and that EY has the skill and experience to ensure that a rigorous and challenging audit, led by EY's Simon O'Neill who has just completed his first year as Senior Statutory Auditor, is carried out.

## Compliance hotline

During 2018 the Committee reviewed the operation of the independent compliance hotline for reporting concerns, reviewed the more significant reports received and considered how these are investigated and followed up. The Committee believes that the hotline process and investigations are effective and that proportionate action is taken by management in response. In line with the 2018 Code, this responsibility has been transferred to the Board from the start of 2019.

## Committee attendance and evaluation

Director	Audit Committee meetings	% attended where eligible
Carl-Peter Forster	4/4	100
Birgit Nørgaard	4/4	100
Isobel Sharp	4/4	100

The Committee reviewed its own performance and terms of reference and received positive feedback from the evaluation exercise carried out in relation to the Board and each of its standing committees. As a result of the evaluation, the meeting cycle for future years been adjusted to improve efficiency.

The Committee approved this report on its work.

Yours faithfully

**Isobel Sharp**  
Chair of the Audit Committee

28 February 2019

# Nominations Committee Report



## Dear Shareholder

I am pleased to make my report on behalf of the Nominations Committee. This report is intended to give an account of the Committee and its activity. The core responsibilities of the Committee are succession planning and appointments of Board level and oversight of appointments to the Executive Committee. The full terms of reference of the Committee can be found in the IMI Corporate Governance Framework on the Company's website and was revised with effect from 1 January 2019 to take account of the 2018 Code.

## Composition

Carl-Peter Forster, Birgit Nørgaard, Isobel Sharp and I were members of the Committee throughout the year. Thomas Thune Andersen and Katie Jackson joined the Committee on 1 July 2018. For the purposes of the 2018 Code, all of the non-executive directors on the Committee are regarded as independent non-executive directors.

## Attendance

Director	Nominations Committee meetings	% attended where eligible
Thomas Thune Andersen <sup>1</sup>	3/3	100
Carl-Peter Forster	4/4	100
Katie Jackson <sup>1</sup>	2/3	67
Birgit Nørgaard	4/4	100
Isobel Sharp	4/4	100
Lord Smith	4/4	100

<sup>1</sup> Joined the Committee on 1 July 2018. Katie Jackson had a prior commitment on appointment which prevented her attendance at one of the three meetings held since her appointment.

## Main areas of activity

### Chief Executive succession

Following a rigorous selection process supported by Russell Reynolds that included both internal and external candidates, the Board agreed to appoint Roy Twite as IMI's next Chief Executive. He is a strong and experienced successor who has been pivotal to the Group's continued success. He has extensive operational experience, deep knowledge of our core markets and outstanding leadership qualities.

The Committee is also reviewing the succession choices for a new Divisional Managing Director in the IMI Critical Engineering division. An announcement on that appointment will be made in due course.

### Board changes and recommendations for election and re-election

The Committee commissioned Zygos Partnership to undertake a full search process to recruit two new non-executive directors and recommended to the Board the appointment of Thomas Thune Andersen and Katie Jackson. The Committee also recommended the appointment of Birgit Nørgaard as non-executive director with responsibility for employee engagement. All of the directors standing are recommended for re-election at the Annual General Meeting. The Board approved all of the recommendations made by the Committee for the renewals of appointment for continuing directors.

### Succession planning

The Committee reviews Board composition and has formulated a structured, medium-term plan for Board succession.

As already highlighted, during the year Thomas Thune Andersen and Katie Jackson joined the Board. Originally it was envisaged that they would join all three Board committees, but in the interests of better balance of overall committee memberships, it was decided that they would serve on two, the Nominations and Remuneration Committees.

During the year we reviewed talent development and succession planning for the top 220 roles in the Group with the support of the Chief Executive and Group Human Resources Director. We were encouraged to see that significant progress continues to be made in terms of cultivating a stronger pipeline of high-calibre talent as demonstrated by the internal appointment of the new Chief Executive and the strong list of internal candidates for the Critical Engineering, Divisional Managing Director role. Further details of our leadership development and succession planning processes are set out in the Corporate Responsibility section on pages 34 to 43.

### Review of time commitments and contributions

The appointments of the Chairman and non-executive directors are made on the basis of a formal letter of appointment including a stated minimum time commitment judged appropriate by the Committee. The Committee considers that the time given to IMI by each non-executive director is sufficient. The Board is satisfied that I have the necessary time to devote to my role as Chairman.

### Diversity

The Board recognises the benefits a diverse pool of talent can bring to a boardroom and remains committed to increasing diversity across IMI by voluntary measures. We will continue to review the composition of our management teams and the Board to ensure that we have the right mix of skills and experience while maintaining our effectiveness and execution capabilities.

At Board level, more than half the Board are non-British and there are five nationalities. Three of the non-executive directors are female, representing 33% of the Board, and there is a broad mix of backgrounds and experience. We are supportive of the need to improve gender diverse representation at Board and senior executive levels and are working hard to this end. Further information on workforce diversity matters is given in the Corporate Responsibility section on pages 34 to 43.

The Committee welcomes its responsibility under the 2018 Code for promoting broader diversity at Board and senior management level.

### Committee evaluation

The Nominations Committee reviewed its own performance and terms of reference and received positive feedback from the evaluation exercise carried out in respect of the Board and each of its committees.

The Committee approved this report on its work.

Yours faithfully

**Lord Smith of Kelvin**

Chair of the Nominations Committee

28 February 2019

## Directors' Remuneration Report

# Annual Statement from the Chair of the Committee



### Dear Shareholder

On behalf of the Board, I am pleased to present the Directors' Remuneration Report for the year ended 31 December 2018. In May 2018 the Directors' Remuneration Policy (the "Policy") was put to Shareholders for a binding vote at the Annual General Meeting. The Policy, and the annual remuneration report, were both approved by almost 90% of votes cast at the meeting.

During the year we refreshed the composition of the Committee. In July 2018 Thomas Thune Andersen and Katie Jackson joined IMI as non-executive directors and became members of the Remuneration Committee at the same time. Information about Thomas and Katie is set out on page 63.

### Pay for performance in 2018

Our focus this year has been twofold: to ensure consistent application of our Policy and to ensure our remuneration arrangements remain appropriate in the context of the challenging economic and market conditions we are continuing to face in a number of our key markets.

At the heart of our Policy is pay for performance and a high proportion of our executive directors' remuneration is closely tied to business performance. The Committee select performance measures that align to strategy and when setting stretching performance targets take into account a number of factors, including the strategic plan, annual budget, analysts' forecasts and economic conditions. Our objective is always to set stretching targets while at the same time ensuring that strong underlying performance, which can sometimes be obscured by external macro-economic conditions, is recognised. When assessing the level of performance achieved the Committee takes into account wider circumstances to ensure incentive outcomes are a fair reflection of actual performance. Further information about the process we follow when setting targets and assessing performance is set out on page 71.

2018 has been a year of good progress for IMI despite continued mixed economic and market conditions. Group adjusted profit before tax has increased by 12% to £251.2m while organic revenue growth increased 5% to £1,907m on a constant currency basis. Cash conversion was 83% in 2018. Subject to their approval at the forthcoming Annual General Meeting, shareholders will receive a total dividend of 40.6p – an increase of 3% from last year.

Our various strategic initiatives, which are aimed at harnessing the Group's full potential, are progressing well. In particular we remain focused on building both competitive advantage and shareholder value by continuing to invest in new product development and improving our operational performance. Our cost reduction initiatives have been successfully implemented and our integration plan for Bimba, the business we acquired in January 2018, is now being executed.

## How were pay outcomes linked to performance in 2018?

Annual incentives paid to executive directors in respect of performance in 2018 were based on strong financial performance and achievement of stretching targets relating to Group adjusted profit before tax, organic revenue growth, cash conversion and strategic and personal objectives. Further information about these incentive arrangements is set out on page 71. The Committee is confident that the annual incentive outcomes, which range between 56.8% and 75.0% of maximum, fairly reflect business and individual performance in the context of our ongoing challenging operating environment.

2019 marks only the second year of vesting under the IMI Incentive Plan ('IIP'). Mark Selway, Roy Twite and Daniel Shook were granted a performance share award under the IIP in 2016 and the awards will vest at 29.2% in March 2019.

## What decisions were made during the year?

The Committee reviewed the base salary levels for executive directors taking into account a number of factors including individual performance, 2018 business performance, prevailing economic conditions and wider circumstances, the Group's financial performance, and salary increases for other employees. The Committee concluded that an increase of 2.2% for Roy Twite and Daniel Shook effective 1 January 2019 was appropriate and in line with the wider employee workforce. The Committee concluded that Mark Selway would not receive a base salary increase for 2019.

The Chairman and non-executive director fees were also reviewed and were increased by 2.2%, with effect from 1 January 2019.

## Looking forward

Chief Executive, Mark Selway, has given notice to the Board of his wish to retire. Mark will step down as Chief Executive at the 2019 Annual General Meeting before retiring from the Board on 31 July 2019. Remuneration arrangements relating to his retirement will be in line with his service contract and the shareholder approved remuneration policy. In respect of 2019, Mark will be eligible for a pro-rated bonus for time served paid wholly in cash in accordance with the IIP rules. Full retrospective disclosure of performance against targets set will be made in the 2019 Annual Report. All IIP deferred bonus share awards will vest in accordance with policy. Mark will not be eligible for a base salary increase or an IIP performance share award in 2019. Taking into account Mark's performance in the five years he has been Chief Executive, and his departure being for reason of retirement, the Committee have agreed that all outstanding IIP performance share awards shall continue to their ordinary vesting date when performance will be assessed against the targets set and any vesting will be pro-rated.

Roy Twite will succeed Mark Selway as Chief Executive at the 2019 Annual General Meeting. Roy will be appointed on a base salary of £720,000. Additionally, the pension opportunity for Roy will reduce from the current level of 35% of base salary to 11%<sup>1</sup>. Roy Twite will participate in the annual incentive bonus and IIP on the same terms as the previous Chief Executive.

Finally, the Committee welcomes the changes introduced by the 2018 UK Corporate Governance Code and updated remuneration reporting regulations published in the Summer of 2018. Supporting our strategy, promoting long-term sustainable success, transparency and independent judgment are already at the core of our remuneration policy but alongside the Board led review of the new Code requirements, the Committee has discussed at length the implications for remuneration and taken steps in readiness for their application from 1 January 2019. I look forward to reporting next year on how the Committee has complied with the new Code obligations.

### Birgit Nørgaard

Chair of the Remuneration Committee on behalf of the Board

28 February 2019

<sup>1</sup> In order to align with the pension contributions of the majority of the global workforce.

## Directors' Remuneration Report

# Annual Remuneration Report

The Remuneration Committee (the "Committee") presents the Directors' Remuneration Report, which will be put to shareholders for an advisory (non-binding) vote at the Annual General Meeting to be held on 9 May 2019. The report includes details of the Committee, the pay received during the year in accordance with our current remuneration policy as it was approved on 3 May 2018 and comparative internal and external data. A copy of the approved directors' remuneration policy is included in the 2017 annual report which can be found on the IMI website.

### The Committee

#### Composition

The members of the Committee throughout the year were Birgit Nørgaard (Chair), Carl-Peter Forster, and from 1 July 2018 Thomas Thune Andersen and Katie Jackson. In accordance with the UK Corporate Governance Code, all of the non-executive directors are regarded by the Board as independent.

#### Responsibility

The Committee determines the remuneration policy and rewards for the executive directors and other members of the Executive Committee and the Chairman. The Committee also considers the levels of pay and benefits across the Group. A copy of the Committee's terms of reference, which has been updated to reflect the 2018 UK Corporate Governance Code, is included in the IMI Corporate Governance Framework and available on the IMI website.

#### Internal advisers to the Committee

During the year, the Committee consulted the Chief Executive, regarding the packages of the other executive directors and senior managers. It also received support from the Finance Director, the Group Human Resources Director, the Head of Group Reward and the Company Secretary, who is also secretary to the Committee. None of these individuals were involved in determining their own remuneration.

#### External advisers to the Committee

Independent remuneration consultant, Willis Towers Watson, is formally appointed by the Committee and provided advice on executive remuneration to the Committee in 2018. The Committee noted that the firm are actuaries and administrators for the IMI Pension Fund. The Committee is comfortable that these activities do not represent a conflict of interest and that objective and independent advice continues to be received by the Committee from the dedicated team servicing it at Willis Towers Watson.

During 2018, Willis Towers Watson has also supported management on some broader reward and human resource matters. The fees charged by Willis Towers Watson in respect of advice and services to the Committee totalled £79,594 in 2018. Willis Towers Watson are signatories to the Remuneration Consultants' Code of Conduct in the UK.

### A summary of the Committee's activities during 2018

The Committee had three formal meetings during the year; attendance can be viewed in the table below. The principal agenda items were as follows:

- » consideration of shareholder feedback and engagement with major shareholders in relation to the proposed remuneration policy;
- » final approval of the new Directors' Remuneration Policy ('the Policy') for submission to the Annual General Meeting in May 2018;
- » a review of total compensation packages of the executive directors and the most senior management of the Group as well as a review of workforce remuneration and related policies to ensure alignment with IMI's strategic growth plan;
- » approval of achievements and outcomes under the incentive plans;
- » consideration of the fees for the Chairman;
- » setting the framework and target levels for the 2018 incentive cycle;
- » approval of the granting of 2018 share awards to executive directors and certain other levels of management including a review of the Total Shareholder Return comparator group to ensure it remains appropriate;
- » review of the performance targets in respect of the 2019 long term incentive plan awards;
- » review of IMI's gender pay gap results for the year ended 5 April 2018 and ensured compliance with legislation (see page 36);
- » review of the UK corporate governance and regulatory environment following issuance of the 2018 UK Corporate Governance Code and updated reporting regulations;
- » review of the engagement of the independent remuneration consultants to the Committee; and
- » review of the Committee's own performance, constitution and terms of reference.

### Attendance

Director	Remuneration Committee meetings	% attended where eligible
Birgit Nørgaard	3	100
Carl-Peter Forster	3	100
Thomas Thune Andersen <sup>1</sup>	2	100
Katie Jackson <sup>1, 2</sup>	1	50

<sup>1</sup> Joined the Committee on 1 July 2018.

<sup>2</sup> Katie Jackson had a prior commitment on appointment which prevented her from attending one of the two meetings held since her appointment.

## Annual General Meeting voting outcomes

The following table summarises the details of votes cast for and against the 2018 directors' remuneration policy, and the 2017 annual remuneration report resolutions along with the number of votes withheld. The Committee will continue to consider the views of, and feedback from, shareholders when determining and reporting on remuneration arrangements.

Voting outcome	Votes for	Votes against	Votes withheld
Directors Remuneration Policy 2018	89.1%	10.9%	0.1%
Annual Remuneration Report 2017	94.6%	5.4%	0.7%

## Executive single figure table (audited)

Director		Fixed pay (£000)		Annual variable pay (£000)		Long-term variable pay (£000)	Other items in the nature of remuneration (£000)		Total (£000)
		Base salary	Pension	Taxable benefits	Annual incentive bonus	IMI Incentive Plan (IIP)	All-employee share plans	Dividend equivalent payments	
See page		Page 70	Page 70	Page 70	Pages 71 to 73	Page 74		Page 75	
Mark Selway	2018	822	247	67	1,232	673	4	2	3,047
	2017	801	240	63	1,525	138	5	1	2,773
Roy Twite	2018	475	166	30	405	312	4	-	1,392
	2017	463	162	27	541	64	4	-	1,261
Daniel Shook	2018	439	88	40	409	211	3	-	1,190
	2017	418	84	39	506	43	3	-	1,093

Roy Twite served on the Board of Halma plc during the year and received fees of £55,750 in respect of this appointment which he retained.

### These figures have been calculated as follows:

Base salary:	the actual salary receivable for the year.
Pension:	the cash allowance paid in lieu of pension.
Taxable benefits:	the gross value of all taxable benefits (or benefits that would be taxable for a person tax resident in the UK) received in the year.
Annual incentive bonus:	the value of the annual incentive payable for performance in respect of the relevant financial year (half of this is automatically delivered in the form of deferred bonus share awards when the executive does not meet the share ownership requirement).
IMI Incentive Plan (IIP):	the value on vesting of the nil cost options that were subject to performance conditions over the three-year period ending on 31 December in the relevant financial year (see share price assumptions below).
Share price assumptions:	for shares vesting in 2019, that related to performance in the three years to 31 December 2018, the average share price over the final three months of 2018 (971.20 pence) is used to estimate the value of shares on vesting.

All-employee share plans:	the value of free shares at award and dividends under the Employee Share Ownership Plan in the relevant financial year and the intrinsic value of Save As You Earn share options on the date of grant in the relevant financial year (applying a 10% discount as permitted under the Save As You Earn Share Plan).
Dividend payments:	For the IIP an additional number of shares proportional to the dividends paid between the date of the award and the date of vesting are delivered on the vesting date (no further dividends are accrued after the vesting date). This applies to both the performance share awards and deferred bonus share awards under the IIP. Dividend equivalent payments arise from unexercised awards under the legacy PSP.

# Directors' Remuneration Report

## Annual Remuneration Report

### Executive remuneration received in respect of 2018

#### Base salary

Salaries effective 1 January 2018 were agreed taking into account a range of factors including the prevailing economic conditions, the financial performance of the Group and comparative salary increases awarded from other relevant employee benchmarks. The average increase for employees in 2018 was 3.0%, compared to 2.6% for the executive directors. Mark Selway's and Roy Twite's salaries were increased by 2.6% to £822,000 and £475,000 respectively. As noted in last year's report, taking into account the progress made during his three year tenure and taking into account relevant financial director benchmarks Daniel Shook's salary was increased by 5.0% effective 1 January 2018 to £439,000.

#### Pension

The 'Policy' reduced the current maximum pension related allowance for new hires from 30% to 25% of base salary for a Chief Executive and 20% for any other executive director. The Committee considers this to be more closely aligned with the wider employee pension provision at senior management level within the Group and comparable with norms.

Under existing service agreements, executive directors received a taxable cash allowance instead of pension benefits. Mark Selway receives a cash allowance of 30% of salary and Daniel Shook receives a cash allowance of 20% of salary. Roy Twite receives a cash allowance of 35% of salary as a legacy obligation from his appointment as an executive director in 2007 which continues to be honoured.

#### Pension benefits for past service

Roy Twite was previously an active member of the defined benefit IMI Pension Fund. He opted out with effect from 1 February 2007, before he became an executive director and as a result, he retains past pensionable service up to that date in the IMI 2014 Deferred Fund ('the Fund').

The key elements of the benefits in the Fund are summarised below:

- » the normal retirement age under the Fund is 62 and Roy Twite may retire from employment with IMI any time after age 60 without actuarial discount.
- » on death after retirement, a dependant's pension is provided equal to 50% of the member's pension.
- » should he die within the first five years of retirement, the dependant's pension is increased to 100% of the member's pension for the remainder of the five year period.
- » pensions in payment, in excess of any guaranteed minimum pension, are increased each year in line with price inflation up to a maximum of 5% in respect of pension built up before 1 January 2006, and 2.5% in respect of pension built up after 1 January 2006.

	Accrued pension in the Fund as at 31 December 2018	Accrued pension in the Fund as at 31 December 2017
	£000pa	£000pa
Roy Twite	74	71

### Benefits

During the year the executive directors received a number of benefits. These are summarised below and amounts less than £10,000 p.a. are combined.

	Mark Selway		Roy Twite		Daniel Shook	
	2018	2017	2018	2017	2018	2017
Non-cash benefits (£000)	22	14	13	10	26	21
Company car and fuel allowance (£000)	20	20	17	17	14	14
Allowances and reimbursement (£000)	25	29	-	-	-	4
<b>Total</b>	<b>67</b>	<b>63</b>	<b>30</b>	<b>27</b>	<b>40</b>	<b>39</b>

In addition to the above benefits and allowances that are included in the single figure table (refer to table on page 69), the executive directors are also beneficiaries of company policies that have no taxable value, including directors' and officers' insurance, death in service cover, travel insurance and personal accident cover.



## Annual Incentive Bonus

In setting targets and assessing performance the following process is adopted by the Committee:



As per the Policy, the Committee reviews and selects performance measures, targets and ranges annually, which take account of the economic conditions, strategy and the priorities of IMI at the time.

### 1. Set performance measures aligned with strategy and budget

The Committee reviewed and selected performance measures that were fully aligned to the business strategy and the annual budget. These remain unchanged from prior year. The 2018 annual incentive bonus focused on a number of financial metrics and non-financial metrics considered central to strategy. These included:

- » Group adjusted profit before tax (40%).
- » Organic revenue growth (20%).
- » Cash conversion (20%).
- » Strategic and personal objectives (20%).

*There was a health and safety underpin to allow bonuses to be paid only when minimum standards were achieved.*

### 2. Set stretching performance targets

At the time of setting stretching performance targets the Committee considered a range of influencing factors that included the strategic plan, the annual budget, analysts' forecasts, economic conditions, individuals' areas of responsibilities and the Committee's expectations over the relevant period.

The performance target range was established based on the annual budget, which required true outperformance for Executive Directors to achieve the maximum. The Remuneration Committee has a history of setting challenging targets, evidenced by the average Annual Incentive Plan pay-out over the previous five years of 59% of the established target maximum.

### 3. Assess performance

2018 has been a year of good progress for IMI despite continued mixed economic and market conditions:

- » Group adjusted profit before tax increased to £251.2m in 2018 from £224.1m in 2017, representing a 12% increase;
- » Group revenue increased to £1,907m in 2018 from £1,751m in 2017;
- » Cash conversion was 83% in 2018, compared with 92% in 2017;
- » Adjusted Basic EPS increased 12% from 65.3p to 73.2p;
- » The total dividend for the year increased by 3% compared to 2017; and
- » Good health and safety performance and delivery of measurable benefits from Lean and other health, safety and environmental initiatives.

### 4. Take account of wider circumstances

The Committee believes that the range of measures used to assess performance of the annual incentive bonus ensures that performance is assessed using a balanced approach, without due focus on a single metric which could be achieved at the expense of wider initiatives. Given the performance noted above and wider operational achievements noted the Committee is comfortable that the annual incentive bonus outcomes represent a fair reward for performance delivered.

### 5. Discretion to override formulaic outcomes and to apply malus and clawback

Depending on the nature of the measure e.g. health and safety, the Committee may exercise judgement in assessing performance and determining the level of achievement. The Committee has full discretion to override formulaic outcomes. As per the Policy, the Committee also has the power to operate malus and/or clawback provisions in the event that the Company misstated financial results. The Committee also has the authority to give such permission for recovery of awards in cases of serious reputational damage, corporate failure and other circumstances. No such discretion has been applied in respect of the financial metric outcomes to the 2018 annual bonus plan awards.

# Directors' Remuneration Report

## Annual Remuneration Report

Summarised in the table below is the achievement against Group targets for Mark Selway and Daniel Shook and a combination of Group adjusted profit before tax and Divisional targets for Roy Twite.

Director	Measure	Maximum opportunity (% of salary)	Performance Targets			Actual performance <sup>1</sup>	Actual performance (as % of salary)
			Threshold	Target	Maximum		
Mark Selway	Group adjusted profit before tax <sup>2</sup>	80%	£211.0m	£248.2m	£273.0m	£257.7m	55.3%
	Group organic revenue growth <sup>3</sup>	40%	£1,713.9m	£1,778.5m	£1,843.5m	£1,844.4m	40.0%
	Group cash conversion <sup>4</sup>	40%	70.7%	83.2%	91.6%	84%	19.7%
	Strategic personal objectives	40%	See table on page 73			87%	34.8%
		200%					149.9%
Daniel Shook	Group profit before tax <sup>2</sup>	50%	£211.0m	£248.2m	£273.0m	£257.7m	34.6%
	Group organic revenue growth <sup>3</sup>	25%	£1,713.9m	£1,778.5m	£1,843.5m	£1,844.4m	25.0%
	Group cash conversion <sup>4</sup>	25%	70.7%	83.2%	91.6%	84%	12.3%
	Strategic personal objectives	25%	See table on page 73			85%	21.3%
		125%					93.2%
Roy Twite	Group profit before tax <sup>2</sup>	52.5%	£211.0m	£248.2m	£273.0m	£257.7m	36.3%
	Divisional operating profit <sup>5</sup>	22.5%	£84.1m	£99.0m	£108.9m	£88.7m	3.5%
	Divisional organic revenue <sup>6</sup>	22.5%	£645.9m	£672.3m	£698.5m	£689.6m	18.7%
	Divisional cash conversion <sup>4</sup>	22.5%	81.2%	95.5%	105.1%	84%	1.4%
	Strategic personal objectives	30.0%	See table on page 73			84%	25.3%
		150%					85.2%

<sup>1</sup> Actual performance is stated at the exchange rates used in the targets.

<sup>2</sup> Adjusted Group profit before tax, as set out in Section 2.1.1 page 94, adjusted for the impact of foreign exchange and acquisitions.

<sup>3</sup> Growth of organic revenue, as set out in Section 2.1.1 page 94, adjusted for the impact of foreign exchange.

<sup>4</sup> This is calculated as management operating cash flow divided by management operating profit at the stated exchange rates used in the targets.

<sup>5</sup> Management divisional operating profit adjusted for the impact of foreign exchange.

<sup>6</sup> This is as set out in Section 2.1.1 page 94, adjusted for the impact of foreign exchange.

## Strategic personal objectives

As part of the strategic growth plan, the Committee sets each executive director a number of strategic personal objectives each year. Performance against these objectives is assessed using a combination of quantitative and qualitative reference points to ensure a robust assessment process. Mid-way through the year the executive is reviewed against their progress towards achieving the strategic personal objectives with a full review undertaken by the Committee at the end of the performance period. As well as performance against strategic personal objectives, the Committee considers the wider performance of the Group. A summary of the strategic personal objectives set for 2018 and the performance against them is provided in the table below.

Director	Strategic personal objectives	Commentary
<b>Mark Selway</b>	<p><b>Strengthen organisation:</b> Transition of IMI Hydronic Engineering leadership and strengthen organisational structure; continue to improve operational performance through Lean with addition of Policy Deployment across the Group; and actively sponsor and support the Group's diversity agenda.</p> <p><b>Strategic growth:</b> refine acquisition targets against clearly defined and disciplined criteria and build strong relationships with acquisition targets; continue to build strong relationships with investors; and ensure successful execution of 2018 growth strategies.</p> <p><b>Deliver projects:</b> strengthen IMI capabilities through enhanced IT improvement plans; revised go-to-market strategies; new product portfolios and compelling customer solutions.</p>	<p>Secured the appointment of Phil Clifton as Managing Director of IMI Hydronic Engineering and strengthened the management team. Lean improvements continue to positively impact the performance of all areas of the Group, and Policy Deployment now embedded throughout the organisation. Group and Divisions actively engaged with Diversity plans.</p> <p>Acquisition target list is fully developed and relationships with key targets continue to develop. Significant progress made to continue to build strong investor relationships with some notable successes.</p> <p>Continued successful rollout of enhanced IT systems in all three divisions, and a significant upgrade of the Group's firewall, authentication and third party providers completed on time and on budget. Supply chain improvement plans in Precision Engineering now fully developed with additional resources embedded across the regions. All three divisions have now established strong sales and marketing plans to support go-to-market strategies.</p>
<b>Daniel Shook</b>	<p><b>Strengthen finance organisation:</b> execute strong succession planning, robust transition arrangements with clear visibility of resources and capabilities around the Group; support the achievement of best practice documentation for the divisional audit teams; and deliver agreed outcomes for Group Finance Control, Treasury and Tax.</p> <p><b>Deliver projects:</b> strengthen IMI capabilities through enhanced IT improvement plans e.g. ERP; IT IoT advancements; desktop collaboration standards; and the security enhancement programme.</p>	<p>Strong succession planning in place at senior levels, with robust transition plans established across the organisation. Divisional audit teams' controls processes further enhanced through best practice documentation processes. Inventory and fixed assets controls processes further enhanced. Strong performance from treasury and tax functions.</p> <p>Successful delivery of IT projects including ERP, Security Enhancement Programme and IoT advancement, ensuring that divisions continue to effectively develop focused initiatives to advance IMI's connected products.</p>
<b>Roy Twite</b>	<p><b>Strengthen division:</b> deliver rationalisation projects in line with the approved business cases; further enhance team diversity when opportunities arise; improve Lean scores by the end of the year; collaborate with other Divisional Managing Directors to drive growth and technology agenda; and build strong relationships with acquisition targets.</p> <p><b>Deliver projects:</b> develop plan to support continued margin growth in 2019; deliver 2018 ERP milestones; and develop artificial intelligence strategy.</p>	<p>Rationalisation projects delivered on time and on budget in line with approved business cases. All divisional diversity targets (including recruitment targets) met. Lean scores across the Critical Engineering division have increased significantly to an average 74% from 70% in 2017. Strong relationships have been developed with key acquisition targets.</p> <p>Scenario plans have been developed to support budgeted margin growth in 2019. New ERP installations delivered on time and on budget. New artificial intelligence strategy now fully developed to support growth agenda.</p>

Based on the performance described above, the annual incentive bonus outcomes for 2018 are set out below:

	2018 maximum bonus opportunity (% of salary)	Total bonus awarded (£000)	Total bonus awarded (% of salary)	Achievement of share ownership guidelines at 31 Dec 2018 <sup>1</sup>	Bonus delivered in form of cash (£000)	Bonus delivered in form of share awards (£000)
<b>Mark Selway</b>	200%	1,232	149.9%	114%	616	616
<b>Roy Twite</b>	150%	405	85.2%	253%	405	
<b>Daniel Shook</b>	125%	409	93.2%	65%	204.5	204.5

<sup>1</sup> Details of the share ownership guidelines for Mark Selway, Roy Twite and Daniel Shook can be found on page 74.

# Directors' Remuneration Report

## Annual Remuneration Report

### Awards vesting under the IIP

In March 2016, performance share awards were made to the executive directors under the IIP. The vesting of the awards was subject to the achievement of three independent performance conditions as described below, measured over the three-years ending 31 December 2018. The 2016 IIP award will vest in March 2019 at 29.2% of maximum.

	Initial award	Value on date of award <sup>1</sup> (£000)	Number of initial shares vesting	Additional dividend equivalent shares	Total shares vesting	Value of shares on vesting <sup>2</sup> (£000)
Mark Selway	213,007	1,962	62,198	7,152	69,350	673
Roy Twite	98,553	908	28,777	3,309	32,086	312
Daniel Shook	66,751	615	19,491	2,241	21,732	211

The three day average mid-market price on the date of award was 921.33 pence.

<sup>1</sup> The price on vesting is unknown at this time and so the total number of shares vesting is valued at the average price over the last quarter of 2018 (971.20 pence).

### Return on capital employed (ROCE)

25% of the award was subject to the achievement of ROCE. This measure is defined as segmental operating profit as a percentage of the capital employed during the financial year ended 31 December 2018. Capital employed being Intangible Assets (excluding Acquired Intangibles and Goodwill), Property Plant and Equipment and Working capital. It compares the earnings of the Company with the capital invested. ROCE was chosen as a measure as it represents how well the Company has used its investment made by shareholders and capital from creditors to generate a profit.

The portion of the share award that will vest related to ROCE depends on ROCE in the final year of the performance period. For ROCE of less than 40% no award under this element will vest. 25% of the award will vest for ROCE of 40%, rising on a straight-line basis to full vesting for ROCE employed of 50%. At the end of the performance period return on capital employed was 38.4% resulting in this element vesting at nil.

### Total Shareholder Return (TSR)

25% of the award was subject to the achievement of a relative TSR performance measure against a defined group of companies adjusted during the performance period to take account of merger and acquisition activity during the performance period in line with the Committee's established guidelines. TSR is defined as the movement in share price during the performance period, measured in local currency, with adjustment to take account of changes in capital structure and dividends, which are assumed to be reinvested in shares on the ex-dividend date. TSR was chosen as a measure as it is an external, relative benchmark for performance that aligns executives' rewards with the creation of shareholder value.

The portion of the award that will vest related to TSR depends on where IMI ranks in the comparator group. For a TSR rank that is below median, no award under this element will vest. 25% of the award will vest for median TSR, rising on a straight-line basis to full vesting for upper quartile TSR. At the end of the three-year performance period, the Company ranked in the lower quartile of the peer group. The resultant vesting outcome for this element of the award is nil.

### Group adjusted profit before tax growth

50% of the award was subject to the achievement of the Group adjusted profit before tax growth measure. This measure is defined as the profit before tax before adjusted items as shown in the audited accounts of the Group, adjusted to reflect changes in the Company's capital structure and any adjusted items, at the Remuneration Committee's discretion.

Adjusted profit before tax growth is a key measure for IMI as it gives an indication of the strength of the Company's financial performance and shows the amount available to reinvest into the business, and pay a return to shareholders through dividends. For growth of less than 2.5% per annum, no award under this element will vest. 25% of the award will vest for growth of 2.5% per annum rising on a straight-line basis to full vesting for growth of 7.5% per annum.

Over the three year performance period ending 31 December 2018 IMI delivered a compound annual growth rate of 4.7%. The resultant vesting outcome for this element of the award is 29.2%.

### Deferred bonus share awards

In March 2016, deferred bonus share awards were also made under the IIP which vest in March 2019. These are the form of share award used for mandatory bonus deferral into shares of up to 50% of annual bonus payable where the executive director is yet to reach their shareholding guideline.

### Discretion to override formulaic outcomes and to apply malus and clawback

The Committee has the discretion to override formulaic outcomes and may apply discretion to adjust the number of shares which would otherwise vest to effect recovery in circumstances where it sees fit, and it has the authority to give permission for recovery of awards in cases of serious reputational damage, corporate failure and other circumstances. No such discretion has been applied to the 2016 IIP award outcome for executive directors.

### Share ownership guideline

It is a requirement of remuneration policy that executive directors are subject to guidelines which require them to build a shareholding in IMI worth at least 250% of salary for Mark Selway, 150% of salary for Daniel Shook and 200% of salary for Roy Twite. The Policy permits the Committee discretion to determine that 50% of any annual bonus earned is deferred into shares until the share ownership guideline is achieved together with 50% of any vested share awards. Each executive is then required to maintain this share ownership guideline (subject to allowances for share price fluctuations and changes in base salary thereafter). When assessing compliance with this guideline the Committee reviews both the level of beneficial share ownership and vested but unexercised share incentive awards on a post-tax basis. Although Mark Selway and Daniel Shook continue to make progress towards this guideline, and have a material interest in the Company's shares, the Committee has determined that half of the annual bonus payable to Mark Selway and Daniel Shook as outlined on page 73 will be delivered in the form of deferred bonus share awards which must be held for a period of at least three years and until the share ownership guideline has been met. Further, the Committee has determined that half of the performance share awards made to Mark Selway and Daniel Shook in March 2016 and due to vest in March 2019 must also be retained until such time as the share ownership requirement is met. At the end of the year Roy Twite significantly exceeded the share ownership guideline.

## Share interests granted to executive directors during 2018 (audited)

### Grants made under the IIP

Performance share award grants under the IIP were made on 12 March 2018 in the form of nil-cost options. Awards are due to vest on 12 March 2021, subject to performance in three core areas aligned to our longer-term strategic priorities: ROCE (25%), relative TSR (25%) and Group adjusted profit before tax (50%).

The performance targets and vesting scale that apply to the 2018 IIP awards are as follows:

	ROCE	Relative TSR	Group adjusted profit before tax growth <sup>1</sup>	Level of vesting
<b>Threshold</b>	40%	Median	2.5%	25%
<b>Maximum</b>	50%	Upper quartile	7.5%	100%
<b>Weighting</b>	25%	25%	50%	-

<sup>1</sup> Annualised Compound Annual Growth Rate over 3 years.

Further details of the above performance targets can be found in the awards vesting under the IIP section on page 74.

The following performance share award grants were approved and made in 2018:

	IIP shares awarded	Value on date of award <sup>1</sup> (£000)	Award as a percentage of salary
<b>Mark Selway</b>	181,644	2,055	250%
<b>Roy Twite</b>	83,971	950	200%
<b>Daniel Shook</b>	58,205	658	150%

<sup>1</sup> The three day average mid-market price on the date of award was 1131.33 pence.

The IIP is also used to grant deferred bonus awards exercisable after three years to satisfy bonuses delivered in the form of shares. Details of these additional IIP awards made in 2018 are shown in the table on page 77 under the 'without performance conditions' column. No performance conditions apply to these awards.

For share awards granted in 2018 the TSR group included 17 companies to ensure complete alignment with our peers and comparison to companies with similar products, customers and global spread. The 2018 peer group includes the following companies and these have been adjusted to take into account merger and acquisition activity during the performance period in line with the Committee's guidelines:

### TSR comparator group companies

1. AirTAC	7. Ingersoll-Rand	13. SMC
2. Belimo	8. ITT	14. Smiths Group
3. Curtiss-Wright	9. Morgan Advanced Materials	15. Spectris
4. Eaton	10. Parker-Hannifin	16. SPX
5. Emerson Electric	11. Rockwell Automation	17. Weir
6. Flowserve	12. Rotork	

GKN has been removed from the TSR comparator group following its acquisition by Melrose Industries PLC in May 2018.

### All-employee share plans

Executive directors are eligible to participate in the all-employee share plans on the same terms as other eligible employees at IML. In 2018, Mark Selway, Roy Twite and Daniel Shook received free share awards under the Employee Share Ownership Plan.

All Employee Share Ownership Plan				SAYE			Total value under the all-employee share plans (£000)
		Number of shares awarded	Value of free share award <sup>1</sup> (£000)	Number of options awarded	Value of SAYE options (£000)	Dividends (£000)	
<b>Mark Selway</b>	<b>2018</b>	336	4	-	-	-	4
	<b>2017</b>	278	4	813	1	-	5
<b>Roy Twite</b>	<b>2018</b>	336	4	-	-	-	4
	<b>2017</b>	278	4	-	-	-	4
<b>Daniel Shook</b>	<b>2018</b>	304	3	-	-	-	3
	<b>2017</b>	235	3	-	-	-	3

<sup>1</sup> In 2018 free shares were awarded at a share price of 1,071.00 pence (1,292.00 pence in 2017).

## Directors' Remuneration Report

### Annual Remuneration Report

#### Payments to past directors (audited)

It is the Committee's intention to disclose any payments to past directors, including the vesting of share-based awards post departure on a basis consistent with the continuing executive directors. There were no payments to past directors during the year.

#### Chairman's and non-executive directors' single figure table (audited)

The following table summarises the total fees and benefits paid to the Chairman and non-executive directors in respect of the financial years ending 31 December 2018 and 31 December 2017.

Director	2018 (£000)				2017 (£000)			
	Base fees	Additional fees	Taxable benefits <sup>7</sup>	Total	Base fees	Additional fees	Taxable benefits <sup>7</sup>	Total
Lord Smith of Kelvin	320	-	5	325	312	-	5	317
Carl-Peter Forster <sup>4</sup>	64	11	8	83	62	1	3	66
Birgit Nørgaard <sup>5</sup>	64	16	8	88	62	1	8	71
Robert Stack <sup>1</sup>	-	-	-	-	62	26	3	91
Ross McInnes <sup>3</sup>	-	-	-	-	47	12	5	64
Isobel Sharp <sup>2</sup>	64	16	5	85	62	4	2	68
Thomas Thune Andersen <sup>6</sup>	32	-	5	37	-	-	-	-
Katie Jackson <sup>5</sup>	32	-	1	33	-	-	-	-

<sup>1</sup> Includes fees for being Chair of the Remuneration Committee and Senior Independent Director until 7 December 2017.

<sup>2</sup> Includes fee for being Chair of the Audit Committee.

<sup>3</sup> Resigned as Director effective 30 September 2017.

<sup>4</sup> Includes fee for Senior Independent Director effective from 11 December 2017.

<sup>5</sup> Includes fee for being Chair of the Remuneration Committee effective from 11 December 2017.

<sup>6</sup> Pro-rata fee from date of appointment on 1 July 2018.

<sup>7</sup> Taxable benefits includes travel and hotel expenses plus tax costs associated with Board meetings held at IMI HQ.

## Directors' shareholdings and share interests (audited)

The following table summarises the share interests of any director who served during the year as at 31 December 2018 or at the date of leaving the Board. During the period 31 December 2018 to 28 February 2019 there were no changes in the interests of any current director from those shown save for purchases within the IMI All Employee Share Ownership Plan on 8 January 2019 of 13 shares each on behalf of Mark Selway, Roy Twite and Daniel Shook at 965.00 pence per share, and 12 February 2019 of 13 shares on behalf of each of Mark Selway, Roy Twite and Daniel Shook at 963.50 pence per share.

Director	Total interests	Beneficial interests	Scheme interests				All-employee share plans
			Nil-cost options				
			With performance conditions		Without performance conditions		
			Unvested <sup>1</sup>	Vested but unexercised	Unvested	Vested but unexercised	
Mark Selway	784,787	9,900	593,573	15,271	139,581	24,334	2,128
Roy Twite	405,316	123,107	274,514	-	-	-	7,695
Daniel Shook	241,524	7,507	187,295	-	45,424	-	1,298
Lord Smith of Kelvin	14,300	14,300	-	-	-	-	-
Carl-Peter Forster	2,625	2,625	-	-	-	-	-
Birgit Nørgaard	2,625	2,625	-	-	-	-	-
Isobel Sharp	3,000	3,000	-	-	-	-	-
Thomas Thune Andersen	2,625	2,625	-	-	-	-	-
Katie Jackson	2,618	2,618	-	-	-	-	-

<sup>1</sup> Vesting dates of share awards are shown in Section 4.11 on page 130.

# Directors' Remuneration Report

## Annual Remuneration Report

### Relative importance of spend on pay

The following information is intended to provide additional context regarding the total remuneration for executive directors.

	2018 (£m)	2017 (£m)	Change
Dividends	107.9	105.5	2%
Total employment costs for Group (see Section 2.1.3.1 on page 97)	615.8	578.7	6%

In 2018, the total dividend for the year of 40.6 pence represented an increase of 3% over last year's 39.4 pence.

### Relative percentage change in remuneration for Chief Executive

The Committee actively considers any increases in base pay for the Chief Executive relative to the broader IMI employee population. Benefits and bonus payments are not typically comparable given they are driven by a broad range of factors, such as geographical persuasion, local practices, eligibility, individual circumstances and role.

	Chief Executive	Employees <sup>1</sup>
Base salary	2.6%	3%
Benefits	6%	4%
Annual bonus	-19%	-24%

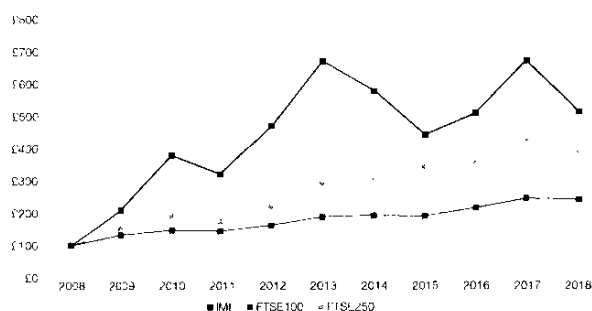
<sup>1</sup> All UK head office employees. This comparison excludes our international workforce which we believe would not provide a true comparison given differing local market factors.

### Historical performance and remuneration

In addition to considering executive remuneration in the context of internal comparisons, the Committee reviews historical outcomes under the variable pay plans.

The graph below compares IMI's total shareholder return (TSR) to the FTSE100 over the last ten years. We compare performance to the FTSE100 as IMI has been included in the index in the past and it is a position where IMI aspires to be. TSR measures the returns that a company has provided for its shareholders, reflecting share price movements and assuming reinvestment of dividends (source: DataStream), with data averaged over the final 30 days of each financial year. As the graph below illustrates, IMI's absolute and relative TSR performance has been strong over the last ten years.

Value of a hypothetical £100 investment



The following table summarises the total remuneration for the Chief Executive over the last ten years, and the outcomes of short and long-term incentive plans as a percentage of maximum.

Financial year-ended 31 December	2009 <sup>1</sup>	2010 <sup>1</sup>	2011 <sup>1</sup>	2012 <sup>1</sup>	2013 <sup>1</sup>	2014 <sup>2</sup>	2015 <sup>2</sup>	2016 <sup>2</sup>	2017 <sup>2</sup>	2018 <sup>2</sup>
Total remuneration (single figure, £000)	2,847	4,439	12,289	7,954	6,688	1,567	1,667	1,901 <sup>1</sup>	2,773	3,047
Annual variable pay (% of maximum)	91%	95%	85%	47%	62%	36%	40%	50%	95%	75%
Long-term variable pay (% of maximum) - Share Matching Plan	64%	97%	95%	100%	100%	-	-	-	-	-
Long-term variable pay (% of maximum) - Performance Share Plan	45%	100%	100%	100%	82.6%	-	-	3.5%	-	-
Long-term variable pay (% of maximum) - IMI Incentive Plan	-	-	-	-	-	-	-	-	6.55%	29.2%

<sup>1</sup> Represents remuneration for Martin Lamb who was Chief Executive from before 2009 until 31 December 2013.

<sup>2</sup> Represents remuneration for Mark Selway who was appointed Chief Executive on 1 January 2014.



## Application of the Policy in 2019

### Executive director fixed pay

Mark Selway will retire from the Board effective 31 July 2019 and will not receive a base salary increase for 2019. Mark will receive a payment in lieu of notice, representing two months' basic salary. Roy Twite is appointed Chief Executive from the conclusion of the 2019 Annual General Meeting, from which date his salary will increase to £720,000.

The base salary for the Finance Director was increased by 2.2% consistent with the average increase for 2019 awarded to employees.

To align with the pension contributions of the majority of the global workforce, the pension opportunity for Roy Twite will be reduced from the current level of 35% of salary to 11% from the date of his appointment as Chief Executive.

### Incentive pay

#### Annual bonus

In accordance with the Policy, the annual bonus plan will be operated as follows in 2019:

- » As in 2018, the 2019 maximum bonus opportunity is set at 200% of salary for Mark Selway and will be pro-rated for time served and paid wholly in cash.
- » Roy Twite will be eligible for a maximum bonus opportunity of 200% as Chief Executive and pro-rated in respect of 2019. The maximum bonus opportunity for Daniel Shook is 125%.
- » Target bonus is set at 50% of maximum bonus opportunity.
- » As in 2018, the annual bonus for Mark Selway and Daniel Shook will be subject to performance in Group adjusted profit before tax (40%), organic revenue (20%), cash conversion (20%) and strategic and personal objectives (20%). Health and safety will serve as an underpin to ensure bonuses are only paid out when minimum standards are achieved.
- » As in 2018, the annual bonus for the Chief Executive (both outgoing and incoming) and Finance Director will be subject to performance in Group adjusted profit before tax (35%), IMI Critical Engineering operating profit (15%), IMI Critical Engineering organic revenue (15%), IMI Critical Engineering cash conversion (15%) and strategic and personal objectives (20%).
- » The Committee has determined that the targets associated with the performance measures will be disclosed retrospectively on the same basis and to the same extent as for 2018 targets (see annual bonus metrics table on page 72).

### Performance share awards under the IIP

In accordance with the new remuneration policy, the IIP will be operated as follows in 2019:

- » No award to be made to Mark Selway in 2019.
- » As Chief Executive, Roy Twite will be eligible for a maximum opportunity of 250% of salary. The maximum opportunity for Daniel Shook will be set at 150%.
- » Awards will vest subject to performance in three core areas aligned to our longer-term strategic priorities: ROCE (25%), relative TSR (25%) and Group adjusted profit before tax growth (50%).
- » Awards will be subject to a two year post-vesting holding period, extending the total time horizon to five years. As per the Policy, vested awards which are subject to a holding period will not normally be forfeited on termination and the holding period will continue to apply to such awards (although the Committee may release awards early from the holding period in appropriate cases).
- » The performance targets that will apply to the 2019 IIP awards are as follows:

	ROCE	Relative TSR	Group adjusted profit before tax growth <sup>1</sup>	Level of vesting
<b>Threshold</b>	40%	Median	2.5%	25%
<b>Maximum</b>	50%	Upper quartile	7.5%	100%
<b>Weighting</b>	25%	25%	50%	-

<sup>1</sup> Annualised Compound Annual Growth Rate over 3 years.

### Service contracts

The unexpired terms of the non-executive directors' service contracts can be reviewed in the Board's Corporate Governance Report on page 55.

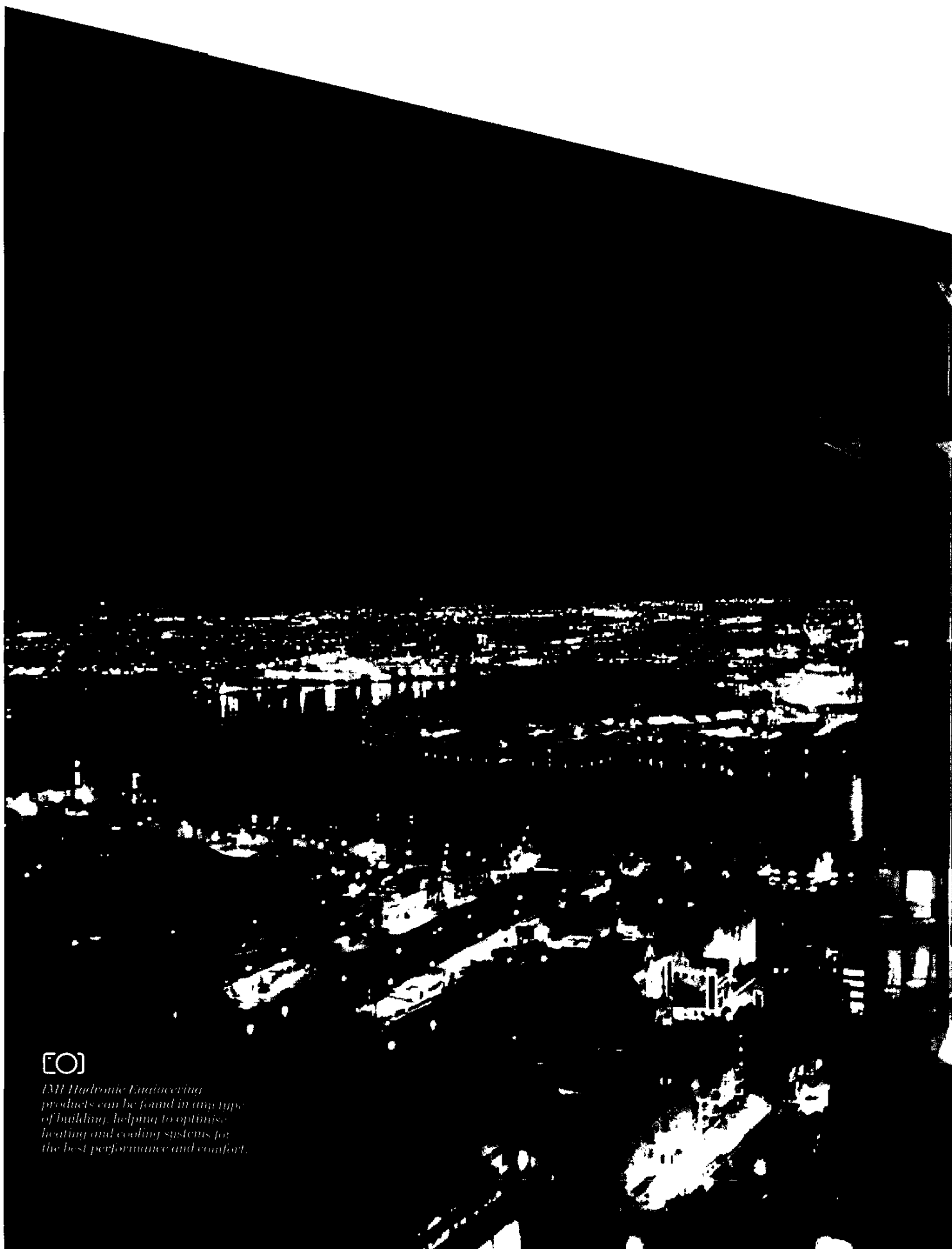
### Fees for the Chairman and non-executive directors

The Chairman and non-executive directors' remuneration increased by 2.2%, with effect from 1 January 2019. This is in line with the executive directors and compares with an 3.0% increase across the wider workforce.

### Birgit Nørgaard

Chair of the Remuneration Committee  
for and on behalf of the Board

28 February 2019



[O]

*IMI Hydronic Engineering products can be found in any type of building, helping to optimise heating and cooling systems for the best performance and comfort.*

# Financial Statements



82

Finance Director's introduction

84

Primary statements

93

Results for the year

104

Operating assets

139

Directors' report

162

Five year summary



Engineering  
GREAT the  
IMI Way

# Financial Statements

## Finance Director's Introduction



### Introduction from Daniel Shook

Dear Shareholder,

Welcome to the financial statements section of our Annual Report.

My financial review commentary is set out in this section alongside the primary statements. These financial statements are presented with the primary statements first, followed by five sections: 'Basis of preparation', 'Results for the year', 'Operating assets and liabilities', 'Capital structure and financing costs' and 'Other notes'.

Despite mixed market conditions, IMI delivered solid results for the year, with revenue, profits and operating cash flow all growing in 2018.

The company has further mitigated the risks associated with the defined benefit pension schemes through the buy-out of £409m of liabilities during the year. IMI continues to improve its overall control environment and risk management procedures in 2018 through the implementation of a co-sourcing model for internal audits between Group Assurance and the divisions.

In 2018 IMI completed the acquisition of Bimba Manufacturing Company, which is contributing in line with expectations.

**Daniel Shook**  
Finance Director

Notes to the financial statements provide additional information required by statute, accounting standards or the Listing Rules to explain a particular feature of the financial statements. The notes that follow will also provide explanations and additional disclosure to assist readers' understanding and interpretation of the Annual Report and the financial statements.

# Financial statements

## Table of contents

<b>Primary statements</b>	
Consolidated income statement and commentary	84
Consolidated statement of comprehensive income and commentary	86
Consolidated statement of changes in equity and commentary	87
Consolidated balance sheet and commentary	88
Consolidated statement of cash flows and commentary	89
<b>Section 1 – Basis of preparation</b>	<b>92</b>
<b>Section 2 – Results for the year</b>	
2.1 Segmental information and alternative performance measures	93
2.2 Adjusting items	98
2.3 Earnings per ordinary share	99
2.4 Taxation	100
2.5 Discontinued operations	103
<b>Section 3 – Operating assets and liabilities</b>	
3.1 Working capital	104
3.2 Intangible assets	105
3.3 Property, plant and equipment	107
3.4 Accruals	108
3.5 Disposals	108
3.6 Provisions	109
<b>Section 4 – Capital structure and financing costs</b>	
4.1 Net debt	110
4.2 Interest bearing loans and borrowings	111
4.3 Net financing costs	112
4.4 Financial risk management	113
4.5 Capital management	116
4.6 Debt and credit facilities	117
4.7 Fair value	119
4.8 Market risk sensitivity analysis on financial instruments	121
4.9 Retirement benefits	122
4.10 Share capital	128
4.11 Share based payments	130
<b>Section 5 – Other notes</b>	
5.1 Contingent liabilities	134
5.2 Related party transactions	134
5.3 Subsequent events	134
5.4 Significant accounting policies	134
<b>Directors' Report</b>	<b>139</b>
<b>Statement of Directors' Responsibilities</b>	<b>143</b>
<b>Independent Auditor's Report to the Members of IMI plc</b>	<b>144</b>
<b>IMI plc Company financial statements</b>	<b>152</b>
<b>Subsidiary undertakings</b>	<b>157</b>
<b>Five year summary</b>	<b>162</b>
<b>Shareholder and general information</b>	<b>164</b>

# Consolidated income statement

For the year ended 31 December 2018

	Notes	2018			2017		
		Adjusted £m	Adjusting items £m	Statutory £m	Adjusted £m	Adjusting items £m	Statutory £m
<b>Revenue</b>	2.1	<b>1,907</b>		<b>1,907</b>	<b>1,761</b>		<b>1,761</b>
Segmental operating profit	1.1	<b>266.3</b>		<b>266.3</b>	<b>270.5</b>		<b>270.5</b>
Reversal of net economic hedge contract for acquisition	2.2.4		<b>1.9</b>	<b>1.9</b>		<b>(6.6)</b>	<b>(4.7)</b>
Restructuring costs	2.2.1	<b>(0.8)</b>	<b>(12.4)</b>	<b>(13.2)</b>	<b>(1.7)</b>	<b>(34.6)</b>	<b>(36.3)</b>
Gain on special dividend	2.2.2		<b>6.8</b>	<b>6.8</b>		<b>11.8</b>	<b>10.6</b>
Acquired intangible amortisation and other acquisition items	2.2.6		<b>(28.8)</b>	<b>(28.8)</b>		<b>10.5</b>	<b>(18.3)</b>
Gain/loss on disposal of subsidiaries	2.2.3		<b>0.6</b>	<b>0.6</b>		<b>(6.1)</b>	<b>(5.5)</b>
Gain on disposal of properties	2.2.5		<b>3.2</b>	<b>3.2</b>			
Impairment losses	2.2.7		<b>(2.0)</b>	<b>(2.0)</b>			
Indirect taxes arising on reorganisation	2.2.8		<b>(3.2)</b>	<b>(3.2)</b>			
<b>Operating profit</b>		<b>265.5</b>	<b>(33.9)</b>	<b>231.6</b>	<b>(59.1)</b>	<b>(16.2)</b>	<b>19.7</b>
Financial income	4.2	<b>5.8</b>	<b>16.1</b>	<b>21.9</b>	<b>1.5</b>	<b>12.5</b>	<b>14.0</b>
Financial expense	4.2	<b>(18.7)</b>	<b>(20.5)</b>	<b>(39.2)</b>	<b>(19.5)</b>	<b>(6.2)</b>	<b>(25.7)</b>
Net financial expense relating to defined benefit pension scheme	4.9 & 2	<b>(1.4)</b>	<b>(1.4)</b>	<b>(1.4)</b>	<b>(0.5)</b>		<b>(0.5)</b>
Net financial expense		<b>(14.3)</b>	<b>(4.4)</b>	<b>(18.7)</b>	<b>(15.5)</b>	<b>(3.7)</b>	<b>(11.8)</b>
<b>Profit before tax</b>		<b>251.2</b>	<b>(38.3)</b>	<b>212.9</b>	<b>(11.1)</b>	<b>(45.2)</b>	<b>18.9</b>
Taxation	2.4.3	<b>(52.8)</b>	<b>9.3</b>	<b>(43.5)</b>	<b>(17.1)</b>	<b>11.5</b>	<b>(65.6)</b>
<b>Profit from continuing operations after tax</b>		<b>198.4</b>	<b>(29.0)</b>	<b>169.4</b>	<b>(28.2)</b>	<b>(33.7)</b>	<b>(46.7)</b>
Profit from discontinued operations after tax	1.5					<b>15.2</b>	<b>16.9</b>
<b>Total profit for the year</b>		<b>198.4</b>	<b>(29.0)</b>	<b>169.4</b>	<b>(28.2)</b>	<b>(18.5)</b>	<b>(29.8)</b>
<b>Attributable to:</b>							
Owners of the parent		<b>198.4</b>		<b>169.4</b>	<b>(28.2)</b>		<b>(29.8)</b>
Non-controlling interests					<b>15.1</b>		<b>13.1</b>
<b>Profit for the year</b>		<b>198.4</b>		<b>169.4</b>	<b>(13.1)</b>		<b>(16.7)</b>
<b>Earnings per share</b>	2.3						
Basic - from profit for the year				<b>62.5p</b>			<b>59.5p</b>
Diluted - from profit for the year				<b>62.4p</b>			<b>59.5p</b>
Basic - from continuing operations				<b>62.5p</b>			<b>59.5p</b>
Diluted - from continuing operations				<b>62.4p</b>			<b>59.5p</b>

# Finance Director's commentary on the consolidated income statement

For further information on the consolidated income statement, please refer to the consolidated income statement on page 100.

## Results summary

The Group's operating profit for 2018 of £215.7m (2017: £215.7m) represents a 1% increase on 2017. The Group's operating profit for 2018 was £215.7m (2017: £215.7m) and the Group's operating profit for 2017 was £215.7m (2017: £215.7m). The Group's operating profit for 2018 was £215.7m (2017: £215.7m) and the Group's operating profit for 2017 was £215.7m (2017: £215.7m).

Supplementary information on the Group's operating profit for 2018 and 2017 is provided in the supplementary information on the Group's operating profit for 2018 and 2017 on page 100. The supplementary information on the Group's operating profit for 2018 and 2017 is provided in the supplementary information on the Group's operating profit for 2018 and 2017 on page 100.

A further breakdown of the Group's operating profit for 2018 and 2017 is provided in the supplementary information on the Group's operating profit for 2018 and 2017 on page 100. The supplementary information on the Group's operating profit for 2018 and 2017 is provided in the supplementary information on the Group's operating profit for 2018 and 2017 on page 100.

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The adjusted effective tax rate for the Group for 2018 and 2017 is 19.1% (2017: 19.1%). The adjusted effective tax rate for the Group for 2018 and 2017 is 19.1% (2017: 19.1%). The adjusted effective tax rate for the Group for 2018 and 2017 is 19.1% (2017: 19.1%). The adjusted effective tax rate for the Group for 2018 and 2017 is 19.1% (2017: 19.1%).

## Adjusting items

Statutory operating profit was £252.2m (2017: £215.7m). As a consequence of the presentation of adjusted results, in addition to statutory results, a further adjustment is made to the statutory operating profit of the Group for 2018 and 2017. Adjusting items are discussed below.

### Restructuring costs

Restructuring costs presented at a netting point in 2018 of £15m (2017: £35m) and are a result of a number of significant restructuring projects across the Group, in particular within Critical Engineering and Electronic Engineering. The restructuring is explained in more detail in Section 2.2.1. Restructuring costs of £1m (2017: £2m) that arose from normal recurring cost reduction exercises are included in the adjusted financial performance of the Group.

### Gain from UK deficit period ended

During 2018, an arising activity relating to a UK deficit period ended, which included the completion of certain period benefits to non-influential UK companies in the UK, which resulted in a net gain of £1.4m. Regulatory charges and the completion of a buy-out in 2017 resulted in a gain of £3.6m. The cancellation of the buy-out of a UK deficit period ended by a financial period to the relevant company, the right to a financial buy-out, has been resolved in a net gain of £2.8m. An expense of £1.4m arising from the capitalisation of the UK deficit period ended, has been recognised following the ruling on the test case on a UK deficit period ended (Enson).

### Loss on disposal of subsidiary

No subsidiary has been disposed of in 2018. A gain of £1m has been recognised following the expiry of an indemnity provision on a historical disposal. In 2017, the Group disposed of Stalder & Suter (Switzerland) Limited resulting in a loss of £2m.

### Reversal of net economic hedge contract (gains) losses

For segmental reporting purposes, changes in the fair value of economic hedges which are not designated as hedges for accounting purposes, together with the gains and losses on their settlements, are included in the adjusted revenue and operating profit of the relevant business segment. The adjusting item at the operating level reverses this treatment with the net loss of £2m (2017: reversal of a gain of £1m) and records a charge within interest paid. Section 2.2.4.

### Financing costs

A net loss arose on the revaluation of financial instruments and derivatives under IFRS 9 of £4m (2017: £5m) gain, principally reflecting net movements in exchange rates during the year on forward foreign exchange contracts.

## Operating profit for continuing operations after tax

The operating profit for continuing operations after tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations after tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations after tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations after tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations after tax for 2018 and 2017 is £215.7m (2017: £215.7m).

## Operating profit for continuing operations before tax

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## Operating profit for continuing operations before tax

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## Operating profit for continuing operations before tax

The operating profit for continuing operations before tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations before tax for 2018 and 2017 is £215.7m (2017: £215.7m). The operating profit for continuing operations before tax for 2018 and 2017 is £215.7m (2017: £215.7m).

## Operating profit for continuing operations before tax

A tax credit of £2m (2017: £12m) arose in connection with the above adjusting items.

## Statutory profit from continuing operations after tax

Statutory profit after taxation for 2018 and 2017 is £145m.

## Earnings per share ('EPS')

The Board considers that a more meaningful indication of the performance of the Group is provided by adjusted earnings per share. Details of this calculation are given in Section 2.3 to the Group's annual statement on page 99. Adjusted basic EPS was 13.2p, an increase of 12% on 2017 (11.8p). Statutory basic EPS increased by 12% on 2017 (11.8p) and statutory diluted EPS increased by 12% on 2017 (11.8p).

## Exchange rates

The most important foreign currencies for the Group are the Euro and the US dollar, and the effect of a range of exchange rates for the consolidated income statement will be:

	2018	2017
Euro	1.13	1.14
US dollar	1.33	1.29

The movement in average exchange rates between 2017 and 2018 resulted in our adjusted 2018 revenue being 1% lower and segmental operating profit being 1% lower as the average Euro rate was 1% stronger and the US dollar rate was 3% weaker.

If the average exchange rates for January 2019 of US\$1.37 and €1.14 were projected for the full year and applied to our 2018 results, it is estimated that adjusted revenues would be in line and profits (including corporate costs) would have been approximately 0.1% higher.

# Consolidated statement of comprehensive income

For the year ended 31 December 2018

	2018		2017	
	£m	£m	£m	£m
<b>Profit for the year</b>		<b>169.4</b>		<b>162.2</b>
<b>Items that may be reclassified to profit and loss</b>				
Change in fair value of effective net investment hedge derivative		1.9		0.4
Exchange differences on translation of foreign operations, net of hedge settlements and foreign exchange income		(4.5)		11.6
Fair value gains on available-for-sale financial assets		0.2		0.2
Deferred tax effect of temporary differences on goodwill, deferred tax, deferred capital and other		(0.3)		0.5
		(2.7)		12.7
<b>Items that will not subsequently be reclassified to profit and loss</b>				
Re-measurement gain on defined benefit pensions		11.6		12.3
Fair value loss on equity instruments not held for trading		(9.8)		-
Deferred taxation effect		(3.5)		1.1
Effect of taxation rate change on previously recognised items		-		9.3
		(1.7)		10.7
<b>Other comprehensive expense for the year, net of taxation</b>		<b>(4.4)</b>		<b>19.4</b>
<b>Total comprehensive income for the year, net of taxation</b>		<b>165.0</b>		<b>181.9</b>
<b>Attributable to:</b>				
Owners of the parent		165.0		181.9
Non-controlling interests		-		0.1
<b>Total comprehensive income for the year, net of taxation</b>		<b>165.0</b>		<b>181.9</b>

## Finance Director's commentary on the consolidated statement of comprehensive income and the consolidated statement of changes in equity

### Movements in shareholders' equity

Shareholders' equity at the end of 2018 was £569m (2017: £509m). Movements in shareholders' equity can be split into three categories:

- the profit for the year attributable to the equity shareholders of £169m (2017: £162m). This is discussed in the commentary to the income statement;
- other comprehensive income net cost to the year decreased shareholders' equity by £4m (2017: £19m decrease). These are discussed below;
- movements taken directly to equity in the year reduced shareholders' equity by £106m (2017: £19m). These are discussed overleaf.

### Other comprehensive income

When the Group makes unrealised gains or losses on assets and liabilities, instead of being recorded in the income statement, they are credited or charged to reserves and recorded in the statement of comprehensive income. In accordance with the amendment to IAS 1, these items are allocated between those items that have been reclassified to the income statement, those that may be reclassified to the income statement and those items that will not subsequently be reclassified to the income statement.

Assets and liabilities hedge derivatives which have not been settled by the year end are marked to market on the balance sheet at the year end and the movement has been booked in the hedging reserve. The movement has been included in other comprehensive income and in 2018, amounted to a gain of £2m (2017: £5m) including the related taxation effect.

The Group's foreign denominated net assets are translated into sterling using exchange rates prevailing at the year-end. To the extent that these differ from the rates used at the previous year end to translate net assets at that date and from the average exchange rate used to translate foreign denominated income during the year, a difference on reserves arises, which is included in other comprehensive income, along with the settlement of net investment hedge derivatives and revaluations of foreign debt, which are used to protect the Group from this risk. These items including the related taxation effect, amounted to a loss of £5m in 2018 (2017: £11m loss).

Actual movements in the Group's defined benefit pension obligations are also recorded in other comprehensive income. These movements are explained in detail in Section 4.9 on page 122. Together with the taxation effect, the gain in the year was £2m (2017: £11m loss).



# Consolidated statement of changes in equity

For the year ended 31 December 2018

	Share capital £m	Share premium account £m	Capital redemption reserve £m	Hedging reserve £m	Transaction reserve £m	Retained earnings £m	Total parent equity £m	Non- controlling interests £m	Total equity £m
As at 1 January 2017	21.5	11.1	1.0	1.0	4.2	148.1	186.9	-	186.9
Profit for the year	-	-	-	-	-	169.4	169.4	-	169.4
Other comprehensive income/(expense)	-	-	-	1.8	(4.5)	(1.7)	(4.4)	-	(4.4)
Profit for the year and other comprehensive income/(expense)	-	-	-	1.8	(4.5)	167.7	165.0	-	165.0
Issue of share capital	-	0.6	-	-	-	-	0.6	-	0.6
Dividends paid	-	-	-	-	-	(107.9)	(107.9)	-	(107.9)
Share-based payments (net of tax)	-	-	-	-	-	7.0	7.0	-	7.0
Shares acquired for:	-	-	-	-	-	-	-	-	-
employee share scheme trust	-	-	-	-	-	(5.9)	(5.9)	-	(5.9)
As at 31 December 2018	81.8	13.3	174.4	2.8	25.3	368.6	666.2	-	666.2

## Changes in equity in 2018

### Profit for the year

### Other comprehensive income/(expense)

### Total comprehensive income/(expense)

### Issue of share capital

### Dividends paid

### Share-based payments (net of tax)

### Shares acquired for:

### employee share scheme trust

### As at 31 December 2018

On adoption of FRS 9 an election was made to designate an external investment held as not for trading at a fair value of \$10m. The fair value of the investment has increased by management on 31 December 2019 resulting in a movement of £10m being recognised in other comprehensive income.

### Items recognised directly in equity

Movements in reserves which represent transactions with the shareholders of the Group are recognised directly in equity rather than in the income statement or through other comprehensive income.

On 1 January 2018, 1m shares were issued during the year, resulting £0.6m (2017: £0.6m) in the share capital and share premium account.

The 2017 final dividend of 25.2p per share and the 2018 interim dividend of 14.0p per share were paid during the year (2017: 2016 final dividend of 24.7p and 2017 interim dividend of 14.2p) which reduced equity by £108m (2017: £106m).

The credit for share-based payments, which reverses the £8m (2017: £8m) charged through the income statement in the year, thereby deferring the reduction in reserves until such time as the options are exercised, is also recognised here together with the reversal of the associated £1m tax credit (2017: nil).

In exchange to support resulting to the purchase of shares by the employee share trust to satisfy share options, net of amounts received from employee representatives, the proceeds on exercise of those options was £6m (2017: £3m) largely reflected in Section 4.10 for more information.

### Derecognition of minority interest

On 31 January 2017, the terms of the conditional entities set for the RMI 2014 Deferred and Redemption Fund, to receive income of £4.4m per annum from the Group was altered. This resulted in the Siffert Limited Partnership and its associated non-controlling interest being derecognised from the Group's balance sheet from this date.

On 23 November 2017, the Group acquired the remaining 50% of shareholding in Shanghai CCI Power Control Equipment Co Limited for £1.1m. Following the transaction the associated minority interest was derecognised from the Group's balance sheet from this date.

# Consolidated balance sheet

At 31 December 2018

	Notes	2018 £m	2017 £m
<b>Assets</b>			
Intangible assets	2.2	606.7	609.1
Property, plant and equipment	3.3	284.4	276.1
Employee benefit assets	1.6	27.8	0
Deferred tax assets	2.4.1	17.0	20.9
Other non-current assets		3.2	1.2
<b>Total non-current assets</b>		<b>939.1</b>	<b>907.3</b>
Introductions	3.1.1	272.5	251.2
Trade and other receivables	3.1.2	450.3	413.3
Other current financial assets	1.4	1.0	1.1
Current tax		4.0	6.5
Investments	1.5	3.7	15.8
Cash and cash equivalents	1.1	132.2	98.4
<b>Total current assets</b>		<b>863.7</b>	<b>785.3</b>
<b>Total assets</b>		<b>1,802.8</b>	<b>1,692.6</b>
<b>Liabilities</b>			
Bank overdraft	4.1	(82.6)	(31.3)
Interest-bearing loans and borrowing	4.2	(78.8)	(115.8)
Provisions	3.6	(12.5)	(19.7)
Current tax		(62.5)	(61.6)
Trade and other payables	3.1.3	(390.9)	(416.6)
Other current financial liabilities	4.7	(4.0)	(3.9)
<b>Total current liabilities</b>		<b>(631.3)</b>	<b>(648.9)</b>
Interest-bearing loans and borrowing	4.2	(375.3)	(219.0)
Employee benefit obligations	1.6	(80.1)	(83.6)
Provisions	3.6	(14.6)	(15.4)
Deferred tax liabilities	2.4.2	(29.8)	(2.1)
Other payables	3.1.3	(5.5)	(6.6)
<b>Total non-current liabilities</b>		<b>(505.3)</b>	<b>(336.7)</b>
<b>Total liabilities</b>		<b>(1,136.6)</b>	<b>(985.6)</b>
<b>Net assets</b>		<b>666.2</b>	<b>707.0</b>
<b>Equity</b>			
Share capital	4.10.1	81.8	81.8
Share premium		13.3	11.1
Other reserves		202.5	205.2
Retained earnings		368.6	308.9
<b>Equity attributable to owners of the parent</b>		<b>666.2</b>	<b>607.0</b>
<b>Total equity</b>		<b>666.2</b>	<b>607.0</b>

Approved by the Board of Directors on 28 February 2019 and signed on its behalf by

**Lord Smith of Kelvin**  
Chairman

The share price of 3<sup>rd</sup> Floor for 2018 was £9.44 (2017: £13.33) and the average for the year was £11.21 (2017: £12.19) representing increases of 20% and 8%, respectively. Based on the 2018 average share price, the proposed total dividend of 4.00p represents a yield of 4.1%.

# Consolidated statement of cash flows

For the year ended 31 December 2018

	2018 £m	2017 £m
<b>Cash flows from operating activities</b>		
Operating profit for the year from continuing operations	231.6	192.7
Operating profit for the year from discontinued operations	-	1.2
Adjustments for:		
Depreciation and amortisation	79.7	63.2
Impairment of property, plant and equipment and intangible assets	3.2	3.3
Share-based payment expense	(0.6)	1.1
Other non-cash items	3.7	-
Gain on disposal of subsidiaries	(6.8)	(10.3)
Profit on disposal of property, plant and equipment	(3.0)	1.2
Capitalised share-based payment expense	8.2	8.0
Decrease in prepayments	5.5	2.9
Increase in trade and other receivables	(8.4)	(20.3)
Decreased increase in trade and other payables	(47.3)	22.4
Decrease in provisions and employee benefits	(7.6)	(1.0)
<b>Cash generated from operations</b>	<b>258.2</b>	<b>261.2</b>
Income tax credit	(41.1)	(39.8)
<b>Cash generated from operations after tax</b>	<b>217.1</b>	<b>221.4</b>
Additional pension scheme funding	(10.1)	(3.3)
<b>Net cash from operating activities</b>	<b>207.0</b>	<b>218.1</b>
<b>Cash flows from investing activities</b>		
Interest received	5.8	3.5
Proceeds from sale of property, plant and equipment	12.8	0.6
Net sale of investments	0.1	0.6
Settlement of financial derivatives	(1.3)	(0.3)
Settlement of currency derivatives, including foreign exchange	(17.1)	(16.3)
Acquisitions of subsidiaries in cash	(137.6)	-
Acquisition of property, plant and equipment and non-current intangible	(58.4)	(69.3)
<b>Net cash from investing activities</b>	<b>(195.7)</b>	<b>(82.2)</b>
<b>Cash flows from financing activities</b>		
Interest paid	(18.7)	(19.8)
Payment to non-controlling interest	-	(0.2)
Share acquired for employee share scheme trust	(5.9)	(0.7)
Proceeds from the issue of fixed capital for employee share schemes	0.6	0.1
Net overdraft/repayment of borrowings	100.9	(2.1)
Dividends paid to equity shareholders and non-controlling interest	(107.9)	(105.3)
<b>Net cash from financing activities</b>	<b>(31.0)</b>	<b>(127.9)</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(19.7)</b>	<b>0.2</b>
Cash and cash equivalents at the start of the year	67.6	67.5
Effect of exchange rate fluctuations on cash held	1.7	(0.1)
<b>Cash and cash equivalents at the end of the year*</b>	<b>49.6</b>	<b>67.6</b>

\*Net of bank overdrafts of £82.6m (2017: £31.0m).

# Finance Director's commentary on the consolidated statement of cash flows

	2018 £m	2017 £m
Movement in net debt	320.1	287.5
Adjusted EBITDA* from continuing operations	(50.3)	1.0
Adjusted operating cash flow**	(58.4)	217.9
Operating cash flow	212.6	188.7
Cash generation	(12.9)	115.4
Free cash flow before corporate activity	(140.2)	112.1
Net cash flow (excluding debt movements)	(130.1)	112.1
Net debt acquired	(107.9)	112.1
Closing net debt	(404.5)	(265.2)

## Operating cash flow

Adjusted operating cash flow is defined as Adjusted EBITDA\* less adjustments for changes in working capital, net of tax paid. Adjusted operating cash flow is a measure of the cash generated by the Group's continuing operations, excluding the impact of non-recurring items and the effect of changes in working capital.

Adjusted operating cash flow for 2018 was £58.4m, compared with £217.9m for 2017. The decrease in adjusted operating cash flow is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

Operating cash flow for 2018 was £212.6m, compared with £188.7m for 2017. The decrease in operating cash flow is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

Free cash flow before corporate activity for 2018 was £140.2m, compared with £112.1m for 2017. The decrease in free cash flow before corporate activity is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

Net cash flow (excluding debt movements) for 2018 was £130.1m, compared with £112.1m for 2017. The decrease in net cash flow (excluding debt movements) is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

## Free cash flow before corporate activity

Free cash flow before corporate activity is defined as Adjusted operating cash flow less adjustments for changes in working capital, net of tax paid. Free cash flow before corporate activity is a measure of the cash generated by the Group's continuing operations, excluding the impact of non-recurring items and the effect of changes in working capital.

## Net cash outflow (excluding debt movements)

Net cash outflow (excluding debt movements) is defined as Free cash flow before corporate activity less adjustments for changes in working capital, net of tax paid. Net cash outflow (excluding debt movements) is a measure of the cash generated by the Group's continuing operations, excluding the impact of non-recurring items and the effect of changes in working capital.

Net cash outflow (excluding debt movements) for 2018 was £130.1m, compared with £112.1m for 2017. The decrease in net cash outflow (excluding debt movements) is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

Net cash outflow (excluding debt movements) for 2018 was £130.1m, compared with £112.1m for 2017. The decrease in net cash outflow (excluding debt movements) is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

## Closing net debt

Closing net debt is defined as Net cash outflow (excluding debt movements) plus adjustments for changes in working capital, net of tax paid. Closing net debt is a measure of the cash generated by the Group's continuing operations, excluding the impact of non-recurring items and the effect of changes in working capital.

Closing net debt for 2018 was £404.5m, compared with £265.2m for 2017. The decrease in closing net debt is primarily due to the impact of the acquisition of Bimble, which resulted in a net cash outflow of £107.9m. This was offset by the impact of the disposal of the Bimble subsidiary, which resulted in a net cash inflow of £112.1m.

## Reconciliation of Adjusted EBITDA to movement in net debt

The Group's consolidated statement of cash flows is based on the operating cash flow, which excludes the operating profit for the year. The reconciliation of Adjusted EBITDA to movement in net debt is provided for information only and is not intended to be a substitute for the consolidated statement of cash flows.

However, because the Group's debt financing also includes other items, such as the impact of changes in the fair value of debt, an analysis of the effect of the transactions in the year on net debt has been provided. An analysis of the reconciliation between Adjusted EBITDA and net debt is shown in the table above, upon which this section provides commentary.

## 1.1 Introduction

## 1.2 Basis of accounting

• **IFRS 15 Revenue from Contracts with Customers** – this standard was adopted from the date of initial application – 1 January 2018. The five step model for revenue recognition has been applied to each significant revenue stream for each operating segment which are identified in Section 23.1. The accounting policy for revenue

The GCM has yielded 4 HSE Group assignments for all 100,000 members. The data have been collected from the GCM's servers and stored for use as the number of HSE assignments for each member.

Following the adoption of IFRS 16, management have reviewed its practice of making internal property recharges to evaluate the impact of rent and depreciation at a division and site-level and concluded that the recharge will no longer be required from 2019 onwards. This will have the effect of increasing divisional profits (Critical Engineering – \$1.6m, Precision Engineering – \$1.5m, Hydraulic Engineering – \$0.8m) with a corresponding increase in corporate costs by \$3.9m.

# Section 2 – results for the year

## What you will find in this section

This section focuses on the results and performance of the Group. On the following pages you will find disclosures explaining the Group's results for the year, including segmental information, adjusting items, taxation and earnings per share. You will also find a summary of the Group's alternative performance measures, including the definition of each and the rationale for their use.

## 2.1 Segmental information and alternative performance measures

Organic revenue growth and operating profit are the two short-term key performance indicators or measures that reflect the way the performance of the Group is managed and monitored by the Executive Committee. In this section the key constituents of these two KPI's, being the Group's adjusted revenues and segmental operating profits, are analysed by reference to the performance and activities of the Group's segments and their operating costs.

### 2.1.1 Segmental information

Segmental information is presented in the consolidated financial statements for each of the Group's operating segments. The operating segment reporting format relates to the Group's management and internal reporting structures and represents the information that was presented to the chief operating decision maker, being the Executive Committee. As described on page 5, each of the Group's three divisions had a number of key brands across its main markets and operational locations. For the purposes of reportable segmental information, operating segments are aggregated into the Group's three divisions, as the nature of the product, production processes and typical customer are similar within each division. Inter-segment revenues, inputs and

#### IMI Critical Engineering

IMI Critical Engineering is a world-leading provider of flow control solutions that enable vital energy and process industries to operate safely, reliably, reliably and more efficiently. Our products control the flow of petroleum, gas and liquids in harsh, hot, corrosive and/or designed to withstand temperature and pressure extremes, as well as internal, abrasive, or corrosive chemical operations.

#### IMI Precision Engineering

IMI Precision Engineering specialises in the design and manufacture of motion and fluid control technologies, where precision, control and reliability are essential to the processes in which they are involved.

#### IMI Hydronic Engineering

IMI Hydronic Engineering is a leading provider of technologies that deliver operational and energy efficient water-based heating and cooling systems for the residential and commercial building sectors.

Performance metrics are based on adjusted segmental operating profit which is defined in the table to the right. Businesses enter into forward currency and metal contracts to provide economic hedges against the impact on profitability of swings in rates and values in accordance with the Group's policy to minimise the risk of volatility in revenue, costs and margins. Segmental operating profits are therefore charged/crédited with the impact of these contracts. In accordance with IFRS 9, these contracts do not meet the requirements for hedge accounting and gains and losses are reversed out of operating profit and are recorded in net financial income and expense for the purposes of the consolidated income statement.

#### Alternative Performance Measures ('APMs')

Adjusted revenues and operating profit are the two short-term key performance indicators or measures that reflect the way the performance of the Group is managed and monitored by the Executive Committee. In this section the key constituents of these two KPI's, being the Group's adjusted revenues and segmental operating profits, are analysed by reference to the performance and activities of the Group's segments and their operating costs. The table below details the definition of each APM and a reference to where it can be found in the Report and Financial Statements.

APM	Definition	Reconciliation to statutory measure
Adjusted revenue	These measures are as reported to management and do not reflect the impact of adjusting items described in Section 2.2.	See income statement on page 84
Adjusted operating profit before tax		
Adjusted net interest cost		
Adjusted earnings per share		See Section 2.3.
Adjusted effective tax rate		See Section 6.4
Adjusted EBITDA	This measure reflects adjusted profit after tax before interest, tax, depreciation and amortisation.	See cash flow commentary on page 91
Adjusted segmental operating profit and margin	These measures are as reported to management and do not reflect the impact of adjusting items described in Section 2.2.	See income statement on page 84 and segmental reporting table in Section 2.1.1
Organic growth	This measure removes the impact of adjusting items, acquisitions, disposals and movements in exchange rates	
Adjusted operating cash flow	This measure reflects cash generated from operations as shown in the statement of cash flows less cash spent acquiring property, plant and equipment, non-acquired intangible assets and investments; plus cash received from the sale of property, plant and equipment and the sale of investments, excluding the cash impact of adjusting items.	See cash flow commentary on page 91
Operating cash flow	These measures are sub-totals in the reconciliation of adjusted EBITDA to Net Debt and are presented to assist the reader to understand the nature of the current year's cash flows.	See cash flow commentary on page 91
Free cash flow before corporate activity		

## Section 2 – results for the year

(continued)

The following table illustrates the results for the continuing operations for the year ended 31 December 2018 and 2017

	Revenue		Operating profit		Operating margin	
	2018 £m	2017 £m	2018 £m	2017 £m	2018 %	2017 %
<b>Continuing operations</b>						
IMI Critical Engineering	682	618	88.3	81.0	12.9%	13.1%
IMI Precision Engineering	916	791	153.2	132.0	16.7%	16.9%
IMI Electronic Engineering	309	312	52.0	49.7	16.8%	15.9%
Corporate costs			(27.2)	(16.5)		
<b>Total adjusted revenue/segmental operating profit and margin</b>	<b>1,907</b>	<b>1,721</b>	<b>266.3</b>	<b>249.2</b>	<b>14.0%</b>	<b>13.9%</b>
Restructuring costs (non-adjusted)			(0.8)	(1.0)		
<b>Total adjusted revenue/operating profit and margin</b>	<b>1,907</b>	<b>1,721</b>	<b>265.5</b>	<b>248.2</b>	<b>13.9%</b>	<b>13.8%</b>
Reversal of net currency hedge contract losses			1.9	(1.9)		
Restructuring costs			(12.4)	(11.0)		
Gain on special dividend event			6.8	10.2		
Acquired intangible, amortisation and other acquisition items			(28.8)	19.2		
Gain/loss on disposal of subsidiaries			0.6	(2.0)		
Gain on disposal of properties			3.2			
Impairment losses			(2.0)			
Indirect taxes on reorganisation			(3.2)			
<b>Statutory revenue/operating profit</b>	<b>1,907</b>	<b>1,731</b>	<b>231.6</b>	<b>182.7</b>		
Net finance expense			(18.7)	(11.8)		
<b>Statutory profit before tax from continuing operations</b>			<b>212.9</b>	<b>170.9</b>		

The following table illustrates how revenue and operating profit have been impacted by movements in foreign exchange, acquisitions and disposals

	Year ended 31 December 2017				Year ended 31 December 2018				
	As adjusted	Movement in foreign exchange	Disposals	Organic	As adjusted	Acquisitions	Organic	Adjusted growth (%)	Organic growth (%)
<b>Adjusted revenue</b>									
IMI Critical Engineering	618	(5)	(3)	609	682	-	682	5%	7%
IMI Precision Engineering	791	(10)	-	781	916	(88)	828	16%	6%
IMI Electronic Engineering	312	(3)	-	309	309	-	309	-1%	0%
<b>Total</b>	<b>1,721</b>	<b>(18)</b>	<b>(3)</b>	<b>1,729</b>	<b>1,907</b>	<b>(88)</b>	<b>1,819</b>	<b>9%</b>	<b>5%</b>
<b>Segmental operating profit</b>									
IMI Critical Engineering	81.7	(1.3)	0.0	80.3	88.3	-	88.3	5%	6%
IMI Precision Engineering	132.0	(1.5)	-	130.5	153.2	(6.7)	146.5	15%	11%
IMI Electronic Engineering	49.7	(0.5)	-	49.2	52.0	-	52.0	5%	6%
Corporate costs	(26.3)	-	-	(26.3)	(27.2)	-	(27.2)		
<b>Total</b>	<b>240.9</b>	<b>(3.3)</b>	<b>0.6</b>	<b>238.2</b>	<b>266.3</b>	<b>(6.7)</b>	<b>259.6</b>	<b>11%</b>	<b>9%</b>
<b>Segmental operating profit margin (%)</b>	<b>13.8%</b>			<b>13.8%</b>	<b>14.0%</b>		<b>14.3%</b>		



The following table summarises the segmental assets and liabilities of the Group as at 31 December 2018 and 2017.

	Assets		Liabilities	
	2018 £m	2017 £m	2018 £m	2017 £m
IMI Oilfield Engineering	723.7	566.1	186.6	171.6
IMI Precision Engineering	669.7	597.1	135.8	126.1
IMI Hydraulic Engineering	215.8	210.6	66.8	64.7
<b>Total segmental assets/liabilities</b>	<b>1,609.2</b>	<b>1,373.8</b>	<b>389.2</b>	<b>362.4</b>
Corporate assets	11.4	15.4	43.3	43.6
Intangible assets	27.8	-	80.1	63.6
Investments	3.7	10.5	-	-
Net debt items	132.2	189.6	536.7	562.2
Net taxation and others	18.5	10.6	87.3	87.9
<b>Total assets and liabilities in Group balance sheet</b>	<b>1,802.8</b>	<b>1,599.9</b>	<b>1,136.6</b>	<b>997.7</b>

The following table summarises other impairment for the Group. Certain costs are allocated between the segments of the Group.

	Restructuring costs <sup>1</sup>		Capital expenditure		Amortisation <sup>2</sup>		Depreciation	
	2018 £m	2017 £m	2018 £m	2017 £m	2018 £m	2017 £m	2018 £m	2017 £m
IMI Oilfield Engineering	9.2	2.1	18.5	24.2	16.7	21.6	13.5	13.4
IMI Precision Engineering	1.5	0.6	28.6	26.1	16.4	10.1	20.6	15.4
IMI Hydraulic Engineering	2.5	3.0	11.2	18.4	3.3	2.0	8.2	8.5
	<b>13.2</b>	<b>5.7</b>	<b>58.3</b>	<b>68.7</b>	<b>36.4</b>	<b>33.7</b>	<b>42.3</b>	<b>37.3</b>
Corporate costs	-	-	0.2	0.1	0.5	0.6	0.5	0.5
<b>Total</b>	<b>13.2</b>	<b>5.7</b>	<b>58.5</b>	<b>68.8</b>	<b>36.9</b>	<b>34.3</b>	<b>42.8</b>	<b>37.8</b>

<sup>1</sup> Restructuring costs include both acquisition and non-acquiring costs.

<sup>2</sup> The amortisation figures above include the amortisation of acquired intangibles of £31.9m in 2017 and £19.9m in 2018 and in respect of Oilfield Engineering, £13.5m in 2017 and £10.5m is included in respect of Precision Engineering and £10.2m is included in respect of Hydraulic Engineering.

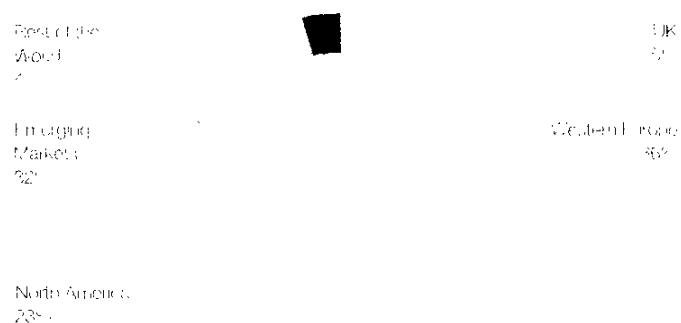
## Section 2 – results for the year

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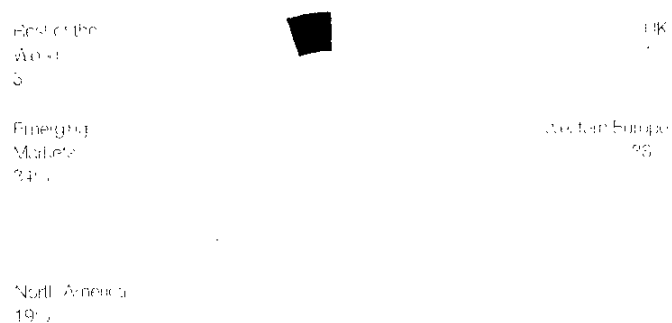
The following table shows a geographical breakdown of how the group's revenue is derived by destination

	2018 Revenue £m	2017 Revenue £m
<b>UK</b>	<b>90</b>	<b>79</b>
Germany	289	267
Other Western Europe	392	393
<b>Western Europe</b>	<b>681</b>	<b>653</b>
USA	427	418
Canada	24	20
<b>North America</b>	<b>451</b>	<b>438</b>
<b>Emerging Markets</b>	<b>608</b>	<b>590</b>
<b>Rest of World</b>	<b>77</b>	<b>66</b>
<b>Total statutory revenue</b>	<b>1,907</b>	<b>1,751</b>

### Adjusted revenue by destination (2018)



### Adjusted revenue by destination (2017)



The Group's revenue streams are disaggregated in the table below. For details of the performance obligations relating to these revenue streams, please refer to Section 5.4.C.

Sector	2018 Revenue £m	2017 Revenue £m
New Construction	361	33
Aftermarket	321	311
<b>Critical Engineering</b>	<b>682</b>	<b>648</b>
Industrial Automation	525	416
Commercial Vehicle	196	183
<i>Energy</i>	77	67
Life Sciences	77	60
Rail	41	37
<b>Precision Engineering</b>	<b>916</b>	<b>791</b>
TA	151	147
Heimeler	98	104
Pneumatex	43	11
Other	17	20
<b>Hydronic Engineering</b>	<b>309</b>	<b>312</b>
<b>Total revenue</b>	<b>1,907</b>	<b>1,751</b>

## 2.1.2

### Operating costs by function

The following table is included to show how much of the operating costs deducted from revenue to arrive at the Group's statutory operating profit, relate to cost of sales, selling and distribution costs, administrative expenses and adjusting items.

	2018 £m	2017 £m
Adjusted revenue	1,907.1	1,771.1
Cost of sales	(1,089.4)	(940.4)
Segmental gross profit	817.6	830.7
Selling and distribution costs	(242.2)	(145.2)
Administrative expenses	(309.1)	(266.8)
Research and development	(0.8)	(0.1)
Adjusted operating profit	265.5	318.2
Adjusting items	(33.9)	(10.5)
Statutory operating profit	231.6	307.7

The adjusting items are analysed in detail in Section 2.2.

The following table shows a geographical analysis of the location of the Group's property, plant and equipment and intangible assets.

	2018 £m	2017 £m
UK	76.6	81.8
Germany	251.1	252.9
Rest of Europe	219.7	170.6
USA	263.5	141.7
Asia Pacific	60.4	40.8
Rest of World	19.8	10.0
Total	891.1	798.4

## 2.1.3

### Specific elements of operating costs

Certain specific items of operating expenses are disclosed to provide the reader of financial statements with more information regarding these costs. This section provides this analysis.

#### 2.1.3.1 Employee information

The average number of people employed by the Group during the year was:

	2018	2017
IMI Critical Engineering	3,274	3,173
IMI Precision Engineering	5,933	5,172
IMI Hydronic Engineering	1,790	1,820
Corporate	109	165
Total Group	11,106	10,330

The increase in 2018 was due to the acquisition of Birba in Precision Engineering.

The following table shows the breakdown of the Group's operating lease charges.

	2018 £m	2017 £m
Manufacturing	519.4	431.1
Selling and distribution	8.2	8.7
Services and support	87.7	105.2
Administered	0.5	0.7
Total	615.8	545.7

The Group's operating lease charges for 2018 were £615.8m, compared to £545.7m in 2017. The charges are disclosed at a subtotal within the Cash Flow Statement.

#### 2.1.3.2 Operating lease charges and operating lease commitments

The Group enters into leases for property, plant and equipment assets when doing so represents a more cost-effective or lower risk option than purchasing them. This leads to an income statement charge for the year and future commitments for the Group in respect of these leases.

Continuing operating costs include a charge of £11.4m (2017: £10.5m) relating to the lease of property, plant and equipment. £8.1m (2017: £8.1m) related to the lease of plant and machinery. The continuing commitments are shown in the continuing operating lease commitments table in the following table by geographical area.

	2018		2017	
	Land and buildings £m	Others £m	Land and buildings £m	Others £m
Within one year	21.6	13.6	18.1	17.9
In the second half of the year	54.2	24.3	50.1	28.0
After five years	12.3	-	15.6	-
Total	88.1	37.9	73.8	19.9

#### 2.1.3.3 Research and development expenditure

The continuing cost of research and development expenditure charged directly to the income statement was £24.3m (2017: £48.0m) and included in the reclassification of capital expenditure to development costs, which amounted to £3.5m (2017: £6.1m) and added to the Group a further £7.1m (2017: £9.0m) was capitalised in the year.

#### 2.1.3.4 Exchange on operating activities net of hedging arrangements

The transactional foreign exchange gains in the Group were £2.0m (2017: gains of £3.5m).

#### 2.1.3.5 Audit fees

The Group engages its auditor, EY, to perform other assurance assignments in addition to their statutory audit duties where their expertise, experience and knowledge of the Group should enable them to perform these assignments more efficiently than other similar service providers.

The Group's policy on such assignments is set out in the Audit Committee Report on page 62. Fees earned by EY and its associates during the year are set out below.

	2018 £m	2017 £m
Fees earned by the Company's auditor for the audit of the Company's annual accounts	0.2	0.2
The audit of the Company's subsidiaries pursuant to legislation	2.6	2.5
Other assurance services	0.1	0.1
Total	2.9	2.8

## Section 2 – results for the year

### (continued)

#### 2.2 Adjusting items

The adjusting items category in the income statement includes those items which are removed from statutory measures to provide insight as to the performance of the Group. Accordingly, adjusting items are included in a separate column on the face of the income statement.

They include restructuring costs, special pension events, gains/losses on disposals of subsidiaries and properties, impairment losses, the reversal of gains/losses on economic hedges, acquisition costs, the release of inventory uplifts recognised on acquisition and acquired intangible amortisation.

##### 2.2.1 Restructuring costs

The restructuring costs for 2018 adjusting items totalled £12.4m (2017: £3.6m) are as a result of a number of single and multi-related projects across the Group. This includes the realisation of one of our Critical Engineering sites in Sweden and right sizing of operations in 6,000m<sup>2</sup> the Global Restructuring Programme within Hydroic Engineering's China and the finalisation of restructuring projects related to the Swiss Controls & Nurve businesses in Critical Engineering (2018: £2.0m) and the Engineering Business in Critical Engineering (2018: £0.6m).

Adjusting restructuring cost in 2018 included £12.4m relating to the closure of one of our Critical Engineering sites in Belgium, £3.0m for the restructure of the Switzerland Controls & Nurve business in Critical Engineering, £0.6m for the restructure of our Engineering Business in Critical Engineering and £0.8m in relation to restructuring undertaken in the Hydroic division.

Other restructuring costs of £0.8m (2017: £1.0m) are not included in the measure of segmental operating profit reported to the Executive Committee. These costs have been charged before segmental operating profit as they arise from normal restructuring for efficiency exercises and are included in the adjusted financial performance of the Group.

##### 2.2.2 Gains on special pension events

During 2018, our linking activities relating to our defined benefit schemes continued including the conversion of certain pension benefits to being non-qualified linked, occurring in the UK, which resulted in net gains of £1.4m. Regulatory changes and the completion of a buy-out in Switzerland resulted in gains totalling £3.0m. The completion of the transfer of £409m of liabilities covered by insurance policies to the insurance companies through a formal buy-out transaction resulted in a net gain of £2.6m. An expense of £0.9m, arising from the realisation of the UK defined benefit schemes, has been recognised following the ruling on the test case on Qualified Minimum Pensions. Gains on special pension events in the UK and Switzerland of £10.8m were recognised in 2018.

##### 2.2.3 Losses on disposal of subsidiaries

No subsidiaries have been disposed of in 2018. A gain of £0.6m has been recognised following the expiry of an indemnity provided on a historic disposal. In 2017, the Group disposed of Stainless Steel Fasteners Limited resulting in a loss of £2.3m.

##### 2.2.4 Reversal of net economic hedge contract losses/gains

For accounting purposes, the net gain on the forward foreign exchange hedge contract not designated as a hedge for accounting purposes together with the gains and losses on the settlement are included in the adjusted revenue and operating profit of the relevant business segment. The adjusting items at the operating level reverse the treatment for net foreign currency gains/losses on the change in value or settlement of these contracts with the financial institution as well as from they were transferred. The former comprised a reversal of a loss of £1.9m (2017: reversal of a gain of £0.9m) and the latter amounted to a loss of £1.4m (2017: gain of £2.3m).

##### 2.2.5 Acquired intangible amortisation and other acquisition items

For segmental purposes, acquired intangible amortisation is shown, then adjusted, directly, to allow for better comparability of the performance across divisions. The amortisation of the financial element is again a clearer understanding of the performance of the business, with the impact of an amortisation charged separately, and is not included in the segmental performance.

Acquired intangible amortisation in 2018 is as follows: £2.0m (2017: £1.5m). The increase in 2018 relates to the amortisation of the intangible assets acquired on the acquisition of Binha during the year, using the full fair value of the Binha order book which contributed £4m to the change. An amortisation segment of acquired intangible amortisation is included in Section 2.1.1.

Also included is a reversal of the net gain up to inventory, recognised as part of the Binha acquisition, accounting in accordance with IFRS 3 'Business Combinations' at £3.0m (2017: £1.0m). Acquisition costs of £2.0m were incurred in 2017 arising from the acquisition of Binha Manufacturing Company, which completed on 31 January 2018 (see Section 3.4).

##### 2.2.6 Gain on disposal of properties

A gain of £3.2m (2017: Nil) was recognised in 2018 following the disposal of the Critical Engineering site in Seto, Fukuoka, Japan. The proceeds of the sale will be used to construct a property in Tokyo, Japan, which will allow Critical Engineering to better meet customer demand in this region.

##### 2.2.7 Impairment losses

As reported on page 100, the Group recorded an adjusting impairment charge of £2.0m against the goodwill associated with the Hydroic service companies (CGU). The carrying value of the goodwill was reassessed after a sales process for the CGU was cancelled.

##### 2.2.8 Indirect taxes arising on reorganisation

Following a retrospective change to European tax law on the transfer of assets a provision of £3.2m to reflect the probable exposure has been recognised. The provision is recognised as an adjusting item in operating profit as it relates to indirect taxes.

##### 2.2.9 Taxation

The tax effects of the above items are included in the adjusting items column of the income statement.

## 2.3

### Earnings per ordinary share

Earnings per share ('EPS') is the amount of post-tax profit attributable to each share (excluding those held in the Employee Benefit Trust or by the Company). Basic EPS measures are calculated as the Group profit for the year attributable to equity shareholders divided by the weighted average number of shares in issue during the year. Diluted EPS takes into account the dilutive effect of all outstanding share options priced below the market price, in arriving at the number of shares used in its calculation.

Both of these measures are also presented on an adjusted basis, to assist the reader of the financial statements to get a better understanding of the performance of the Group. The note below demonstrates how this calculation has been performed.

	Key	2018 million	2017 million
Weighted average number of shares for the purpose of basic earnings per share	A	271.0	271.1
Dilutive effect of convertible share option		0.3	0.5
Weighted average number of shares for the purpose of diluted earnings per share	B	271.3	271.6

	Key	£m	£m
Statutory profit for the year		169.4	162.7
Net of controlling interests		-	0.1
Statutory profit for the year attributable to owners of the parent	C	169.4	162.7
Statutory profit from discontinued operations - net of tax		-	116.9
Continuing statutory profit for the year attributable to owners of the parent	D	169.4	145.2
Total adjusting items and charges included in profit before tax		38.3	45.2
Total adjusting items credits included in taxation		(9.3)	(11.0)
Earnings for adjusted EPS	E	198.4	179.4

	Key	2018	2017
<b>Statutory EPS measures</b>			
Statutory basic EPS	C/A	62.5p	59.8p
Statutory diluted EPS	C/B	62.4p	59.7p
Statutory basic continuing EPS	D/A	62.5p	56.6p
Statutory diluted continuing EPS	D/B	62.4p	56.5p
<b>Adjusted EPS measures</b>			
Adjusted basic EPS	E/A	73.2p	65.6p
Adjusted diluted EPS	E/B	73.1p	65.4p

#### Discontinued earnings per share

Statutory basic discontinued earnings per share: £0.00 nil (2017: £0.2p), Statutory diluted discontinued earnings per share: £0.00 nil (2017: £0.2p)

## Section 2 – results for the year

### (continued)

#### 2.4 Taxation

IMI operates through subsidiary companies all around the world that pay many different taxes such as corporate income taxes, VAT, payroll withholdings, social security contributions, customs import and excise duties. This note aggregates only those corporate income taxes that are or will be levied on the individual profits of IMI plc and its subsidiary companies for periods leading up to and including the balance sheet date. The profits of each company are subject to certain adjustments as specified by applicable tax laws in each country to arrive at the tax liability that is expected to result on their tax returns. Where these adjustments have future tax impact then deferred taxes may also be recorded.

##### 2.4.1 Tax governance, risk and strategy

IMI recognises its corporate responsibility to ensure that all business activities within the IMI Group follow responsible tax practices. Accordingly, the IMI Tax Policy sets out the principles of compliance, fairness, and transparency for the management of the Group's tax affairs.

This Policy has been approved by the Board, fully communicated to subsidiary companies and is related to ensure responsible business conduct across the IMI Group and maintained. A robust tax governance framework has also been established under which the Executive Committee and the IMI Board are responsible on a regular basis of any material or significant tax matters, so that appropriate action can be effected. This upholds the IMI Commitment of their Group's committed policies, procedures, guidelines and best practice to enhance the management of taxation across its subsidiary companies worldwide.

**Compliance:** IMI seeks to manage its taxation obligations worldwide in compliance with applicable tax laws and regulations, as well as fully in line with the Group's Code of Conduct. Accordingly, the tax contributions by the individual businesses is monitored and robust standard tax compliance processes operate together with appropriate financial controls to ensure that all tax returns are complete, accurate and filed on a timely basis with the tax authorities around the world and the declared taxes paid on time.

Recently enacted UK legislation regarding third party disclosure has also been incorporated in to the Group's prevention procedures including employee training. Furthermore, the preparation and filing of the corporate income tax returns for IMI subsidiary companies worldwide have been largely outsourced to one tax advisory firm.

Tax laws are often complex, which can lead to inconsistent interpretations, by different stakeholders. Where this occurs, IMI may require uncertainty and controversy through various actions, including proactive dialogue with the fiscal authorities to obtain early resolution and securing external tax advice to ensure the correct interpretation of tax laws and practices.

**Fairness:** IMI seeks to record its profits across the subsidiary companies around the world on an arm's length basis in accordance with internationally accepted best practices, recognising the relative contributions of people, assets, intellectual property and risks borne by the various businesses. The resulting allocation of profits is regularly tested for compliance with this standard.

IMI has taken action to ensure that it meets the enhanced transfer pricing disclosures and documentation requirements by tax authorities as a result of the Base Erosion & Profit Shifting (commonly referred to as BEPS) initiative by the OECD.

**Value:** IMI manages the impact of taxation on its businesses in a responsible manner by only adopting legitimate, commercial and generally acceptable positions. In particular, IMI seeks to follow not only the law itself but the intention of the local laws where this can reasonably be ascertained. As a UK Headquartered group, IMI's profits are ultimately subject to UK taxation, although as the Group pays significant taxes overseas, the overall effective tax rate for the Group is marginally above the UK statutory tax rate.

**Transparency:** IMI aims to build resilient, zeroed-risk relationships with tax authorities by cooperating in a constructive, open and timely manner. IMI seeks to disclose its tax affairs in a transparent manner and its tax returns are fully in accordance with the applicable standards and where appropriate will support external tax advisers with further information to better inform, and to be transparent to, its stakeholders.

**Risk:** IMI engages external support to manage tax risks and the related financial objectives outlined above. Tax risks are regularly assessed for materiality and are then the Group's responsibility, addressed and reported so that IMI may be appropriately disclosed and disclosed in the relevant accounts and to return to the extent that identified tax risks are material they will be reported to the Executive Committee through the Group's process for strategic risk management as described in paragraph 46.

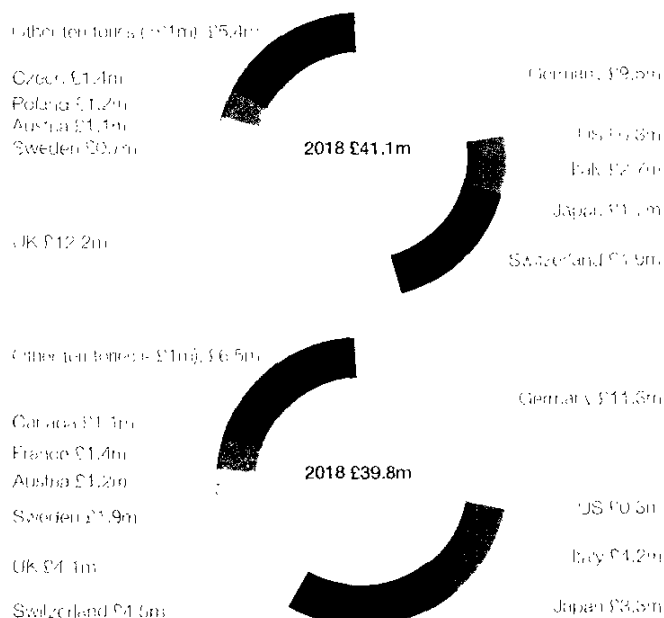
##### 2.4.2 UK corporation tax

The average weighted rate of corporation tax in the UK for the 2018 calendar year was 19.1% (2017: 19.2%). Changes to the rate of UK corporation tax were substantively enacted in 2015 to reduce the rate to 19% from 1 April 2017 and to 18% from 1 April 2020. The budget of 16 March 2016 then proposed to further reduce the rate to 17% from 1 April 2017. An additional change was subsequently enacted on 6 September 2016. UK deferred tax assets and liabilities have therefore been calculated using a rate of 17% (2017: 17%).

##### 2.4.3 Tax payments

During the year, the Group made payments of corporate income tax of £41.1m (2017: £39.8m), principally arising as follows:

###### Jurisdiction of companies making corporate income tax payments:



There is normally an element of volatility in the annual payments of corporate income taxes due to the timing of assessments, acquisition and disposals, adjusting items and payments on account in the many countries in which the Group operates. Changes in the jurisdictions in which profits are earned can have an impact on cash flow needs which may take time to be reflected in the tax cash flow.

the US Tax Cuts and Jobs Act became law on 15 December 2017 and lowered the rate of Federal income tax from 35% to 21% from 1 January 2018. Given that the rate change was substantively enacted by the balance sheet date, US deferred tax balances were remeasured and resulted in a credit off credit in 2017 to the Income Statement of £5m and a charge to the Consolidated Statement of Comprehensive Income of £5.5m.

In addition, the Group has also taken into account the effect of the new rate on the amount of deferred tax attributable to discontinued operations, which is £0.4m.

## 2.4.4

### Recognised in the income statement

The following table summarises the current and deferred tax charges for the year, together with the effective rate of tax based on the consolidated income statement.

	2018 £m	2017 £m
<b>Current tax charge</b>		
Current year charge	46.1	46.6
Adjustments in respect of prior periods	(4.3)	(21.1)
	41.8	25.5
<b>Deferred taxation</b>		
Origination and reversal of temporary differences	1.7	(1.4)
<b>Total income tax charge</b>	<b>43.5</b>	<b>24.1</b>

The following table summarises the current and deferred tax charges for the year, together with the effective rate of tax based on the consolidated income statement.

	2018 £m	2017 £m
<b>Current tax charge</b>		
Continuing operations	41.8	25.5
Discontinued operations	-	(1.1)
	41.8	24.4
<b>Deferred tax charge</b>		
Discontinued operations	1.7	(1.4)

	2018 £m	2017 £m
<b>Total income tax charge</b>		
Continuing operations	43.5	25.6
Discontinued operations	-	(1.1)
	43.5	24.5

## 2.4.5

### Reconciliation of effective tax rate

As a UK head office and parent company is domiciled in the UK, the Group determines its effective tax rate to the UK, dependent on tax rate applicable to a substantial portion of the Group's business activity in the tax. Therefore, the following tax reconciliation applies the UK corporation tax rate for the year to profit before tax, with before and after adjusting items. The resulting tax charge is reconciled to the actual tax charge for the Group by taking account of specific tax adjustments as follows:

Section	2018			2017		
	Adjusted £m	Adjusting items £m	Statutory £m	Adjusted £m	Adjusting items £m	Statutory £m
<b>Profit before tax from continuing operations</b>	<b>251.2</b>	<b>(38.3)</b>	<b>212.9</b>	244.1	(18.2)	185.9
<b>Profit before tax from discontinued operations</b>					(1.2)	(1.2)
<b>Profit before tax</b>	<b>251.2</b>	<b>(38.3)</b>	<b>212.9</b>	244.1	(19.4)	185.1
Income tax using the Company's domestic rate of tax of 19.0% (2017: 19.0%)	47.7	(7.3)	40.4	46.4	(3.9)	26.2
Effects of:						
Non-deductible costs	0.7	0.7	1.4	1.6	(3.7)	(2.1)
Non-taxable impairment losses on disposal of goodwill etc.	-	0.3	0.3	-	0.4	0.4
Utilisation of losses on which no deferred tax had been recognised	(0.4)	-	(0.4)	(2.6)	-	(2.6)
Current year losses for which no deferred tax credit has been recognised	3.0	-	3.0	6.5	0.4	6.9
Change in future tax rate on deferred tax	-	-	-	(5.0)	-	(5.0)
Differing tax rates	5.2	(3.0)	2.2	0.5	(4.4)	(3.9)
Over provided in prior years	(3.4)	-	(3.4)	(2.4)	(18.5)	(20.9)
<b>Total tax in income statement</b>	<b>52.8</b>	<b>(9.3)</b>	<b>43.5</b>	47.1	(26.2)	20.9
Income tax expense reported in the consolidated income statement	52.8	(9.3)	43.5	47.1	(11.5)	35.6
<b>Effective rate of tax - continuing operations:</b>	<b>21.0%</b>		<b>20.4%</b>	21.0%		19.5%
Income tax attributable to discontinued operations					(11.7)	(11.7)
<b>Effective rate of tax - discontinued operations:</b>						
<b>Total tax in income statement</b>	<b>52.8</b>	<b>(9.3)</b>	<b>43.5</b>	47.1	(26.2)	20.9
<b>Effective rate of tax - total Group:</b>	<b>21.0%</b>			21.0%		11.5%

The US Tax Cuts and Jobs Act became law on 15 December 2017 and lowered the rate of Federal income tax from 35% to 21% from 1 January 2018. Given that the rate change was substantively enacted by the balance sheet date, US deferred tax balances were remeasured and resulted in a credit off credit in 2017 to the Income Statement of £5m and a charge to the Consolidated Statement of Comprehensive Income of £5.5m.

## Section 2 – results for the year

### (continued)

#### 2.4.6

#### Recognised outside of the income statement

Impairment allowances charged to the income statement, income current tax and deferred tax assets are the net hedge fundable to take a portfolio of alternative investments, and are recognised outside of the income statement.

	2018 £m	2017 £m
<b>Deferred tax:</b>		
On equity settled transactions	0.1	(0.3)
On remuneration arrangements and on early withdrawal plan	3.5	(1.3)
	<b>3.6</b>	<b>(1.6)</b>
<b>Current tax:</b>		
On change in value of effective net investment hedge derivatives	0.3	0.1
On equity settled transactions	1.1	-
	<b>5.0</b>	<b>(1.1)</b>
Of which the following amounts are charged (credited):		
to the statement of comprehensive income	3.8	(2.8)
to the statement of changes in equity	1.2	(1.1)
	<b>5.0</b>	<b>(1.1)</b>

#### 2.4.7

#### Recognised deferred tax assets and liabilities

Deferred taxes represent the tax consequences of temporary differences between the accounting and taxable recognition of an item, as explained below.

	Assets		Liabilities		Net	
	2018 £m	2017 £m	2018 £m	2017 £m	2018 £m	2017 £m
Non-current assets	0.9	1.1	(34.8)	(34.1)	(33.9)	(33.0)
Inventories	3.9	4.2	(2.8)	(3.5)	1.1	0
On revaluation of derivatives	0.2	1.3	(3.1)	(3.8)	(2.9)	(3.1)
Employee benefits and provisions	30.3	30.3	(8.6)	(8.7)	21.7	20.6
Current tax assets	1.2	2.1	-	-	1.2	2.1
	<b>36.5</b>	<b>39.1</b>	<b>(49.3)</b>	<b>(44.9)</b>	<b>(12.8)</b>	<b>(6.8)</b>
Offsetting within tax jurisdictions	(19.5)	(17.2)	19.5	17.2	-	-
<b>Total deferred tax assets and liabilities</b>	<b>17.0</b>	<b>21.9</b>	<b>(29.8)</b>	<b>(27.7)</b>	<b>(12.8)</b>	<b>(6.8)</b>



Deferred tax assets and liabilities are recognised for the expected future tax benefits to be derived from the following:

	Balance at 1 Jan 18 £m	Recognised in the income statement £m	Recognised outside the income statement £m	Exchange £m	Balance at 31 Dec 18 £m
Non-current Assets	15.4	0.2	-	(1.1)	(33.9)
Intangibles	-	0.6	-	(0.2)	1.1
Other deferred income assets	10.7	0.2	-	-	(2.9)
Other deferred income liabilities	50.6	(1.8)	(3.6)	0.5	21.7
Other tax assets	2.0	(0.9)	-	0.1	1.2
Net deferred tax asset	6.8	(1.7)	(3.6)	(0.7)	(12.8)

	Balance at 1 Jan 17 £m	Recognised in the income statement £m	Recognised outside the income statement £m	Exchange £m	Balance at 31 Dec 17 £m
Non-current Assets	48.8	11.2	-	1.6	13.9
Intangibles	30.9	1.7	-	0.4	3.7
Other deferred income assets	11.2	1.9	-	-	13.1
Employed benefits and provisions	38.2	(11.1)	1.8	(2.9)	18.9
Other tax assets	0.5	1.6	-	(0.1)	2.0
Net deferred tax liability	(9.2)	(0.4)	1.8	1.0	(3.9)

All exchange differences arise from the acquisition of subsidiaries.

## 2.4.8

### Unrecognised deferred tax assets and liabilities

Deferred tax assets of £60.2m (2017: £49.3m) have not been recognised in respect of tax losses of £60.4m (2017: £56.4m), interest of £50.0m (2017: £35.0m) and capital losses of £118.0m (2017: £118.4m). The majority of the tax losses have no expiry date. No deferred tax asset has been recognised for these temporary differences due to the uncertainty over their offset against future taxable profits and therefore their recoverability. In some instances, these balances may also not be accepted by the tax authorities and could therefore be challenged in the event of an audit.

It is likely that the majority of unrecognised earnings of companies subject to the UK corporation tax exemption (Hazelton) of £55.2m (2017: £50.0m) at those earnings may still result in a tax liability, principally as a result of withholding taxes levied by the over-seas jurisdictions in which those subsidiaries operated. These tax liabilities are not expected to exceed £9.0m (2017: £10.0m) of which £2.0m (2017: £2.0m) has been provided on the grounds that the Group expects to remit these amounts.

## 2.5

### Discontinued operations

When the Group has assets and liabilities that have been sold in the year or are likely to be sold rather than being held for continuing use, these assets and liabilities are included in current assets and liabilities and denoted 'held for sale' rather than in their usual categories. They are recognised at the lower of carrying amount and fair value less costs to sell. Impairment losses on the initial classification of assets as held for sale are included in the Income Statement, even for assets measured at fair value, as are impairment losses on subsequent remeasurement and any reversal thereof. Once classified as held for sale, assets are no longer depreciated or amortised.

If they represent a significant enough proportion of the Group, they are also treated as discontinued operations. A discontinued operation is a component of the Group's business that represents a separate major line of business that has been disposed of, is held for sale or is a subsidiary acquired exclusively with a view to re-sale. This means that their trading performance, i.e. their revenues, costs and other items of income and expense, are no longer reported within the headline figures in the Income Statement and are instead reported in a separate line, net of tax, called 'discontinued operations'. These amounts no longer form part of continuing earnings per share. Comparative figures are restated to be shown on the same basis.

This enables the Income Statement for the current and prior year to be presented on a consistent basis and to convey a more forward-looking version of the results for the year.

There was no profit or loss from discontinued operations in 2018.

A pre-tax gain of £12.2m and post-tax gain of £10.9m was recognised in 2017 as a result of the finalisation of a number of matters relating to historical discontinued operations.

## Section 3 – operating assets and liabilities

### What you will find in this section

This section shows the assets used to generate the Group's trading performance and the liabilities incurred as a result. Liabilities relating to the Group's financing activities are addressed in Section 4. Deferred tax assets and liabilities are shown in Section 2.4.7. On the following pages there are sections covering working capital, non-current assets, acquisitions, other payables due after more than one year, provisions and pensions.

#### 3.1 Working capital

Working capital represents the assets and liabilities the Group generates through its trading activities. The Group therefore defines working capital as trade and other receivables, inventory and trade and other payables. Working capital is managed very carefully to ensure that the Group can meet its trading and financing obligations within its ordinary operating cycle.

To provide the Executive Committee with insight into the management of working capital, an important measure monitored is cash conversion. Cash conversion is defined as the operating cash flow (as defined in the commentary on the cash flow statement) divided by the segmental operating profit which therefore represents the proportion of segmental operating profit generated during the year that has been converted into cash.

##### 3.1.1 Inventories

	2018 £m	2017 £m
Raw materials and consumables	101.6	149.5
Work in progress	104.6	113.1
Finished goods	66.3	58.2
	<b>272.5</b>	<b>320.8</b>
<b>Inventories are stated after:</b>		
Allowance for impairment	<b>33.3</b>	38.2

In 2018 the net change in inventory recognised as an expense (other segmental cost of sales) amounted to £1,689.4m (2017: £867.1m). The Group's inventory increased by £21.2m due to increases in inventory held in Precision Engineering relating to the acquisition of Bimba and by other Engineering.

In 2018 the write down of inventories to their recoverable value amounted to £6,900.0m (£14.1m). The reversal of write downs amounted to £33.5m (2017: £96.0m). Write downs and reversals in both years relate to on-going assessments of inventory obsolescence, excess inventory holding and inventory resale value across all of the Group's businesses.

##### 3.1.2 Trade and other receivables

	2018 £m	2017 £m
<b>Current</b>		
Trade receivables	370.2	338.9
Other receivables	58.1	52.2
Prepayment and accrued income	22.0	36.1
	<b>450.3</b>	<b>427.2</b>
<b>Receivables are stated after:</b>		
Allowance for impairment	<b>13.2</b>	17.5

The Group's trade and other receivables are stated at the £427.2m (2017: £427.2m) due to foreign exchange movements including trading movements of £39.0m on payment of £10m following the Precision Engineering.

The Group's exposure to credit and market risk related to trade and other receivables is disclosed in Section 4.4.

##### 3.1.3 Trade and other payables

	2018 £m	2017 £m
<b>Current</b>		
Trade payables	198.4	222.0
Social security and other taxation	28.4	26.8
Other payables	8.2	7.8
Accruals and deferred income	155.9	159.9
	<b>390.9</b>	<b>416.5</b>
<b>Non-current</b>		
Other payables	5.5	6.6
	<b>396.4</b>	<b>423.1</b>

The Group's trade and other payables decreased by £22.1m due to foreign exchange movements of £16.1m and an increase of £10.0m following the Bimba acquisition offset by trading movements of £147m.

## 3.2

### Intangible assets

The following section shows the non-physical assets used by the Group to generate revenues and profits. These assets include goodwill, customer relationships, order books, patents, development costs and software development costs. The cost of these assets is the amount that the Group has paid for them or, when they have arisen due to a business combination, the fair value of the specific intangible assets that could be sold separately or which arise from legal rights.

In the case of goodwill, its cost is the amount the Group has paid in acquiring a business over and above the fair value of the individual assets net of the liabilities acquired. The value of the goodwill can arise from a number of sources, but in relation to our more recent acquisitions, it has been represented by post-acquisition synergies and the skills and knowledge of the workforce. The value of the Group's intangible assets, with the exception of goodwill, reduces over the number of years over which the Group expects to use the asset, the useful life, via an annual amortisation charge to the income statement.

The Group splits its intangible assets between those arising on acquisitions and those which do not, because the amortisation of acquired intangibles is recognised as an adjusting item in the income statement.

Where there are indications that the value of intangible assets is no longer representative of their value to the Group, for example where there is a customer relationship recognised but revenues from that customer are reducing, or where goodwill was recognised on an acquisition but the performance of the business acquired is below expectations, the directors review the value of the assets to ensure they have not fallen below their amortised values. If this has happened, a one-off impairment charge is recognised. This section explains the overall carrying values of the intangible assets within the Group and the specific judgements and estimates made by the directors in arriving at these values.

### 3.2.1

#### Analysis of intangible assets

	Goodwill £m	Acquired customer relationships £m	Other acquired intangibles £m	Total acquired intangibles £m	Other non- acquired intangibles £m	Non-acquired intangibles under construction £m	Total £m
<b>Cost</b>							
As at 1 January 2017	426.9	190.1	95.6	712.6	90.3	21.1	814.0
Exchange adjustments	6.5	2.0	5.1	13.6	6.2	10.6	47.9
Disposals of subsidiaries	-	-	(5.1)	(5.1)	(0.1)	-	(5.2)
Additions	-	-	-	-	6.7	13.7	20.4
Transfers from assets in the course of construction	-	-	-	-	13.2	(13.2)	-
Deposals	-	-	-	-	(5.1)	(0.1)	(5.2)
As at 31 December 2017	420.4	190.4	99.9	710.7	111.4	20.1	852.2
<b>Exchange adjustments</b>	<b>16.0</b>	<b>7.0</b>	<b>4.6</b>	<b>27.6</b>	<b>2.6</b>	<b>(0.1)</b>	<b>30.1</b>
<b>Acquisitions</b>	<b>39.1</b>	<b>34.2</b>	<b>20.0</b>	<b>93.3</b>	<b>3.4</b>	<b>-</b>	<b>96.7</b>
<b>Additions</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6.7</b>	<b>13.7</b>	<b>20.4</b>
<b>Transfers from assets in the course of construction</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21.4</b>	<b>(21.4)</b>	<b>-</b>
<b>Disposals</b>	<b>-</b>	<b>-</b>	<b>(2.2)</b>	<b>(2.2)</b>	<b>(1.9)</b>	<b>-</b>	<b>(4.1)</b>
<b>As at 31 December 2018</b>	<b>475.5</b>	<b>236.6</b>	<b>122.3</b>	<b>834.4</b>	<b>143.6</b>	<b>17.3</b>	<b>995.3</b>
<b>Amortisation</b>							
As at 1 January 2017	34.7	140.1	87.6	262.4	51.4	-	419.0
Exchange adjustments	1.1	0.9	(0.3)	2.0	0.3	-	2.3
Disposals of subsidiaries	-	-	(0.1)	(0.1)	(0.1)	-	(0.2)
Disposals	-	-	-	-	(5.1)	-	(5.1)
Amortisation for year	-	16.0	2.5	17.5	9.1	-	27.2
As at 31 December 2017	36.1	161.0	89.9	287.0	56.2	-	443.2
<b>Exchange adjustments</b>	<b>0.2</b>	<b>3.3</b>	<b>2.8</b>	<b>6.3</b>	<b>3.0</b>	<b>-</b>	<b>9.3</b>
<b>Disposals</b>	<b>-</b>	<b>-</b>	<b>(2.2)</b>	<b>(2.2)</b>	<b>(1.8)</b>	<b>-</b>	<b>(4.0)</b>
<b>Impairment</b>	<b>2.0</b>	<b>-</b>	<b>-</b>	<b>2.0</b>	<b>1.2</b>	<b>-</b>	<b>3.2</b>
<b>Amortisation for year</b>	<b>-</b>	<b>16.2</b>	<b>8.9</b>	<b>25.1</b>	<b>11.8</b>	<b>-</b>	<b>36.9</b>
<b>As at 31 December 2018</b>	<b>38.3</b>	<b>180.5</b>	<b>99.4</b>	<b>318.2</b>	<b>70.4</b>	<b>-</b>	<b>388.6</b>
Net book value at 31 December 2017	384.3	34.4	10.0	428.7	55.2	20.1	509.0
<b>Net book value at 31 December 2018</b>	<b>437.2</b>	<b>56.1</b>	<b>22.9</b>	<b>516.2</b>	<b>73.2</b>	<b>17.3</b>	<b>606.7</b>

## Section 3 – operating assets and liabilities

### (continued)

#### 3.2.2

#### Goodwill impairment testing

Goodwill is not subject to an annual amortisation charge. Instead, its carrying value is assessed annually by comparison to the future cash flows of the business to which it relates (the cash generating unit or 'CGU'). These cash flows are discounted to reflect the time value of money and this discount rate, together with the growth rates assumed in the cash flow forecasts, are the key assumptions in this impairment testing process.

Goodwill is allocated to 17% of the synergies expected to be derived from the acquisition upon which the goodwill arose. The Group has 25 (2017: 19) cash generating units to which goodwill is allocated. The contribution of CGUs relates to the areas in which synergies will be generated and the internal reporting structure. Where our businesses operate closely with each other, goodwill is treated as being wholly attributable to that unit as a single CGU.

Goodwill is tested annually for impairment as part of the overall assessment of assets against their recoverable amounts. The recoverable amount of a CGU is the higher of its fair value less costs to sell and its value in use. Value in use is determined using cash flow projections from financial budgets, forecasts and plans approved by the Board management, where possible, and a terminal value multiple. The projections and flows reflect the latest expectations of demand for products and services.

The key assumptions in the projections are the long-term growth rates and the discount rate applied to the cash flows. In addition to the projections of the future cash flows, long-term growth rates are based on long-term economic forecasts for and within the manufacturing sector in the geographical regions in which the cash generating unit operates. Pre-tax discount rates specific to each cash generating unit are calculated by adjusting the Group post-tax weighted average cost of capital (WACC) of 11.2% (2017: 11.2%) for the rate relevant to the jurisdiction before adjusting upwards for the size of the unit, the characteristics of the investment in which it resides, and the geographical regions from which the cash flows are derived.

This exercise resulted in the use of the following ranges of values for the key assumptions:

	2018 %	2017 %
Pre-tax discount rate	8.9 - 14.8	8.4 - 14.4
Long-term growth rate	0.8 - 3.1	0.5 - 2.1

For the purpose of assessing the significance of CGUs, the Group uses a threshold of 20% of the total goodwill balance. Goodwill of £95.2m (2017: £93.1m) associated with the Control Values CGU in Control Engineering is considered to be significant. The recoverable amount of the CGU is determined from a value in use calculation. The key assumptions for the value in use calculation are the discount rate, growth rate and operating cash flows. These estimates are determined using the methodology described above. The discount rate applied for Control Values is 9.5% (2017: 11.2%) and a growth rate of 2% (2017: 2.1%) is applied into perpetuity.

The other cash generating units all have recoverables significantly in excess of the Group's total goodwill. As a consequence, CGUs use the same key assumptions for the purpose of impairment testing as they apply for the full.

The Group recorded an increasing impairment charge of the carrying value of £1.4m (where this specific asset is related to the trading services component of GCU). The carrying value of the goodwill was reduced to zero after which, prior to the CGU was cancelled.

The aggregate amount of goodwill arising from acquisitions prior to 1 January 2014 which had been deducted from the profit and loss reserves and incorporated into the ILS has since a balance sheet as at 1 January 2018 amounted to £36.4m. The cumulative impairment recognised in relation to goodwill is £11m (2017: £59m).

### 3.3 Property, plant and equipment

The following section concerns the physical assets used by the Group to generate revenues and profits. These assets include manufacturing, distribution and office sites, as well as equipment used in the manufacture of the Group's products. The cost of these assets represents the amount initially paid for them.

With the exception of the Group's land and assets under construction which have not yet been brought into use, a depreciation expense is charged to the income statement to reflect the annual wear and tear and the reduction in the value of the asset over time. For details on the periods over which assets are depreciated, see Section 5. Depreciation is calculated by reference to the assets' useful lives, by estimating the number of years over which the Group expects the asset to be used. As we do for our intangible assets (see Section 3.2), if there has been a technological change or decline in business performance the directors review the value of the assets to ensure they have not fallen below their depreciated value. If an asset's value falls below its depreciated value, a one-off impairment charge is made against profit.

	Land & buildings €m	Plant & equipment €m	Assets in the course of construction €m	Total €m
<b>Cost</b>				
As at 1 January 2017	182.4	626.1	11.9	820.4
Exchange adjustments	1.5	1.1	(6.1)	0.5
Disposals of subsidiaries	(1.4)	(2.1)	(0.1)	(3.6)
Acquisitions	1.7	13	21.1	35.8
Transfers from assets in the course of construction	3.3	20.6	(24.6)	-
Deposals	(1.6)	(15.7)	(0.2)	(17.5)
As at 31 December 2017	182.9	632.9	21.1	836.9
<b>Exchange adjustments</b>	<b>14.4</b>	<b>34.7</b>	<b>(1.7)</b>	<b>47.4</b>
<b>Acquisitions</b>	<b>7.4</b>	<b>11.0</b>	<b>0.4</b>	<b>18.8</b>
<b>Additions</b>	<b>0.7</b>	<b>16.3</b>	<b>21.1</b>	<b>38.1</b>
<b>Transfers from assets in the course of construction</b>	<b>1.6</b>	<b>20.0</b>	<b>(21.6)</b>	<b>-</b>
<b>Disposals</b>	<b>(15.0)</b>	<b>(27.0)</b>	<b>(0.1)</b>	<b>(42.1)</b>
<b>As at 31 December 2018</b>	<b>194.0</b>	<b>687.5</b>	<b>19.2</b>	<b>900.7</b>
<b>Depreciation</b>				
As at 1 January 2017	95.8	408.1	-	503.9
Exchange adjustments	-	6.2	-	6.2
Disposals of subsidiaries	(10.2)	(1.1)	-	(11.3)
Leases	5.4	(37.0)	-	(31.6)
Impairment charge	0.4	2.3	-	2.7
Depreciation	3.6	35.3	-	38.9
As at 31 December 2017	95.2	471.5	-	566.7
<b>Exchange adjustments</b>	<b>12.9</b>	<b>24.8</b>	<b>-</b>	<b>37.7</b>
<b>Disposals</b>	<b>(6.2)</b>	<b>(26.1)</b>	<b>-</b>	<b>(32.3)</b>
<b>Depreciation</b>	<b>2.9</b>	<b>39.9</b>	<b>-</b>	<b>42.8</b>
<b>As at 31 December 2018</b>	<b>105.8</b>	<b>510.5</b>	<b>-</b>	<b>616.3</b>
<b>NBV at 31 December 2017</b>	<b>86.7</b>	<b>160.6</b>	<b>21.1</b>	<b>268.4</b>
<b>NBV at 31 December 2018</b>	<b>88.2</b>	<b>177.0</b>	<b>19.2</b>	<b>284.4</b>

A net impairment charge of €m relating to continuing operations occurred during the year 2017/18 and 2018/19. The recoverable amount of these assets has been determined using their fair value less costs to sell, estimated by both internal and external valuation specialists.

Group contract for respect of future capital expenditure which had been paid at the balance sheet date relating to the continuing business amounted to €4.0m (2017: €1.9m).

Included in the total net book value of plant and equipment is €0.2m (2017: €0.4m) in respect of assets acquired under finance leases. Depreciation for the period on these assets was €0.2m (2017: €0.2m).

## Section 3 – operating assets and liabilities

(continued)

### 3.4 Acquisitions

The following section discusses businesses acquired by the Group, which have given rise to the additions to the acquired intangible assets (including goodwill) reported in Section 3.2 and which contributed to the Group's profits, working capital and other balance sheet asset and liabilities.

On 31 January 2018, the Group acquired 100% of the share capital and associated voting rights of Birima Manufacturing Company (Birima) and its subsidiaries for cash consideration of £158.4m. Birima is a manufacturer of pneumatic, hydraulic and electric motion control products in North America.

This acquisition has been accounted for as a business combination. The fair value for the amounts recognised in respect of the identifiable assets acquired and liabilities assumed are set out in the table below.

	Fair value at 31 January 2018 £m
Intangible assets	59.4
Property, plant and equipment	18.3
Inventories	24.3
Trade and other receivables	9.3
Cash and cash equivalents	5.8
Trade and other payables	(13.1)
Provisions	(1.7)
Total identifiable net assets	99.3
Goodwill arising on acquisition	59.1
Total cash for consideration	158.4

The goodwill recognised above includes certain intangible assets that cannot be separately identified and measured due to their nature. This includes, but is not limited to, the acquired business' tacit skill and experience of the assembled workforce, the purchase price synergies and the future growth opportunities that the businesses provide to the Group's operations. The goodwill and all intangible assets recognised are amortisable for the purpose of. Acquisition costs of £2.0m were recognised as an adjusting item in the Income Statement in 2017.

The revenue and operating profit included in the Consolidated Income Statement in 2018 contributed by Birima were £28.0m and £6.7m respectively. There is no difference between adjusted and statutory operating profit for Birima.

If the acquisitions had taken place on 1 January 2018 they would have contributed adjusted revenue of £96.7m and adjusted operating profit of £7.0m to the Group results.

There were no acquisitions during 2017.

### 3.5 Disposals

There were no disposals of subsidiaries during 2018.

On 1 September 2017, the group disposed of *Stamps Ltd* (SSF) a subsidiary resulting in a loss of £2.3m which is presented in the consolidated statement as an operating item. The loss on disposal is not disclosed within discontinued operations as SSF did not represent a major line of business. A summary of the proceeds received, assets disposed and resulting loss on disposal is included in the table below.

	SSF 1 September 2017 £m
Sale consideration	0.1
Liabilities assumed	(1.1)
Costs of disposal	(1.3)
Loss on disposal	(2.3)
Net cash flow arising on disposal	
Cash disposed of	
Costs of disposal	(0.6)
Net cash flow arising on disposal of operations	(0.6)

### 3.6 Provisions

A provision is recorded instead of a payable (see Section 3.1.3) when there is less certainty over how much cash will be paid and when the payment might be made. Provisions are recognised when: the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are valued at management's best estimate of the amount required to settle the present obligation at the balance sheet date.

A provision for restructuring is recognised when the Group has approved a detailed and formal restructuring plan, and the restructuring has either commenced or has been announced publicly.

The recognition of a provision requires estimation. The principal estimates made in respect of the Group's provisions concern the timing and amount of payments required to:

- cover the costs of known restructuring projects;
- reimburse customers for potential product warranty claims;
- ensure that current and former manufacturing sites meet relevant environmental standards;
- reflect the estimated outcome of ongoing legal disputes; and
- provide against indemnities following the disposal of subsidiaries.

#### Analysis of the Group's provisions:

	Restructuring £m	Trade warranties £m	Environmental legal & indemnity £m	Total £m
Current	13.5	6.1	-	19.6
Non-current	1.5	7.6	7.2	16.3
At 1 January 2018	14.5	12.8	7.3	34.6
Arising during the year	3.6	0.9	3.4	7.9
Utilised during the year	(13.5)	(1.8)	(0.4)	(15.7)
Exchange adjustment	0.1	0.2	-	0.3
At 31 December 2018	4.7	12.1	10.3	27.1
Current	4.3	5.0	3.2	12.5
Non-current	0.4	7.1	7.1	14.6
	4.7	12.1	10.3	27.1

The restructuring provision reflects residual amounts committed but not spent in relation to a number of specific projects.

Trade warranties are given in the normal course of business and cover a range of product, typically due to technical issues, with the expectation of outstanding disputes that are both greater than one year separately reported above. Amounts set aside represent the directors' best estimate regarding the amount of the settlement and the timing of resolution with customers.

Environmental and legal provisions recognise the Group's obligation to remediate contaminated land at a number of current and former sites, together with current legal cases for which a settlement is considered probable. As a result of the long term nature of the liabilities, the losses are non-cancellable and the provisions represent the directors' best estimate of these costs.

Provisions for indemnities included in the agreed terms of disposal of subsidiaries are provided for based on the expected probability of indemnified losses that may be suffered by the purchaser.

## Section 4 – capital structure and financing costs

### What you will find in this section

This section outlines how the Group manages its capital and related financing costs. The directors determine the appropriate capital structure for the Group, specifically, how much cash is raised from shareholders (equity) and how much is borrowed from financial institutions (debt) in order to finance the Group's activities both now and in the future. The directors consider the Group's capital structure and dividend policy at least twice a year ahead of announcing results in the context of its ability to continue as a going concern and deliver its business plan.

The Board is mindful that equity capital cannot be easily flexed and in particular raising new equity would normally be likely only in the context of an acquisition. Debt can be issued and repurchased more easily but frequent changes lead to high transaction costs and debt holders are under no obligation to accept repurchase offers.

### 4.1

#### Net debt

Net debt is the Group's key measure used to evaluate total outstanding debt, net of the current cash resources. Some of the Group's borrowings (and cash) are held in foreign currencies. Movements in foreign exchange rates affect the sterling value of the net debt. Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### a) Reconciliation of cash and cash equivalents

	2018 £m	2017 £m
Cash and cash equivalents in current assets	132.2	93.6
Bank overdraft in current liabilities	(82.6)	(41.9)
<b>Cash and cash equivalents</b>	<b>49.6</b>	<b>51.7</b>

#### b) Reconciliation of net cash to movement in net borrowings

	2018 £m	2017 £m
Net (decrease)/increase in cash and cash equivalents excluding foreign exchange	(19.7)	0.2
Net (drawdown)/repayment of borrowings, excluding foreign exchange and net debt disposals/acquired	(86.0)	2.1
<b>(Increase)/decrease in net debt before acquisitions, disposals and foreign exchange</b>	<b>(105.7)</b>	<b>2.3</b>
Net debt acquired	(15.0)	
Currency translation differences	(18.6)	15.1
<b>Movement in net borrowings in the year</b>	<b>(139.3)</b>	<b>17.4</b>
Net borrowings at the start of the year	(265.2)	(282.6)
<b>Net borrowings at the end of the year</b>	<b>(404.5)</b>	<b>(265.2)</b>



### c) Analysis of net debt

	Cash and cash equivalents £m	Borrowings and finance leases due within one year £m	Borrowings and finance leases due after more than one year £m	Total net debt £m
At 1 January 2018	0.6	(13.6)	(11.0)	(24.0)
Net change during the year from new borrowings and repayments and other movements	(3.4)	36.6	(121.8)	(88.6)
Net debt at year end	0.8	-	(15.8)	(15.0)
Repayment of borrowings and finance leases	(17.1)	-	-	(17.1)
Current year provision of resources	1.7	(1.6)	(18.7)	(18.6)
At 31 December 2018	49.6	(78.8)	(375.3)	(404.5)

## 4.2

### Interest-bearing loans and borrowings

The Group borrows money from financial institutions in the form of bonds and other financial instruments. These generally have fixed interest rates and are for a fixed term or are drawn from committed borrowing facilities that generally have floating interest rates.

This section provides information about the terms of the Group's interest-bearing loans and borrowings. For more information about the Group's exposure to interest rate and foreign currency risk, see Section 1.4.3.

	2018 £m	2017 £m
<b>Current liabilities</b>		
Short-term borrowings and other loans	78.6	115.2
Finance lease liabilities	0.2	-
	78.8	115.2
<b>Non-current liabilities</b>		
Long-term borrowings and other loans	375.2	218.6
Finance lease liabilities	0.1	0.1
	375.3	218.7

On 14 February 2018, the Group repaid unsecured loan notes of £108.7m and agreed new interest rate swap and loan notes totaling £108m. The new loan notes have a five-year term and an effective interest rate of 4.75%.

On 31 January 2018, following the acquisition of Binba Manufacturing Germany, the Group repaid £15.8m of short-term loans held by the Binba Group to its acquisition. On 5 April 2018, the Group entered into new unsecured loan notes for £28.7m and £53.2m which have terms of 8 and 9 years, respectively. The new loan notes have effective interest rates of 3.86% and 3.92%, respectively. The new loan notes were used to repay the short-term borrowings used to fund the acquisition of Binba Manufacturing Germany.

## Section 4 – capital structure and financing costs

(continued)

### 4.3

#### Net financing costs

This section details the income generated on the Group's financial assets and the expense incurred on borrowings and other financial assets and liabilities. The finance income and expense taken into account in arriving at adjusted earnings only includes the income and expense arising on cash balances, borrowings and retirement benefit obligations. The finance income or expense on mark-to-market movements on interest and foreign exchange derivatives and other financing costs are excluded from adjusted earnings.

##### Recognised in the income statement

	2018			2017		
	Interest £m	Financial instruments £m	Total £m	Interest £m	Financial instruments £m	Total £m
Interest income on bank deposits	5.8		5.8	5.5		5.5
Financial instruments at fair value through profit or loss:						
Other economic hedges						
current year trading		13.9	13.9		6.9	6.9
future year transactions		2.2	2.2		3.6	3.6
<b>Financial income</b>	<b>5.8</b>	<b>16.1</b>	<b>21.9</b>	<b>5.5</b>	<b>10.5</b>	<b>16.0</b>
Interest expense on interest-bearing loans and borrowing	(18.7)		(18.7)	(19.8)		(19.8)
Financial instruments at fair value through profit or loss:						
Other economic hedges						
current year trading		(15.9)	(15.9)		(6.8)	(6.8)
future year transactions		(4.6)	(4.6)		(2.4)	(2.4)
<b>Financial expense</b>	<b>(18.7)</b>	<b>(20.5)</b>	<b>(39.2)</b>	<b>(19.8)</b>	<b>(9.2)</b>	<b>(29.0)</b>
<b>Net financial income relating to defined benefit pension schemes</b>	<b>(1.4)</b>		<b>(1.4)</b>	<b>(0.8)</b>		<b>(0.8)</b>
<b>Net financial expense</b>	<b>(14.3)</b>	<b>(4.4)</b>	<b>(18.7)</b>	<b>(15.1)</b>	<b>(3.3)</b>	<b>(18.4)</b>

Included in financial instruments are current year trading gains and losses on economically effective transactions which for management reporting purposes are included in adjusted revenue and operating profit (see Section 2.1). For statutory purposes these are required to be shown within net financial income and expense above. Gains or losses for future year transactions are in respect of financial instruments held by the Group to provide liability of future trading cash flows.

##### Recognised in other comprehensive income

	2018 £m	2017 £m
Change in fair value of effective portion of net investment hedges	1.9	2.1
Foreign currency translation differences	(4.5)	(11.6)
Change in fair value of other financial assets	0.2	(0.2)
Income tax on items recognised in other comprehensive income	(0.3)	(6.6)
<b>Total items recognised in other comprehensive income (net of tax)</b>	<b>(2.7)</b>	<b>(6.3)</b>
Recognised in:		
Hedging reserve	1.8	2.6
Translation reserve	(4.5)	(11.6)
	<b>(2.7)</b>	<b>(6.3)</b>

## 4.4 Financial risk management

The Group's activities expose it to a variety of financial risks: interest rate, foreign exchange and base metal price movements in addition to funding and liquidity risks. The financial instruments used to manage these risks themselves introduce exposure to credit risk, market risk and liquidity risk.

This section presents information about the Group's exposure to each of these risks: the Group's objectives, policies and processes for measuring and managing risks, including each of the above risks; and the Group's management of capital.

### 4.4.1 Overview

The Board has overall responsibility for the establishment and oversight of the Group's financial management framework. As disclosed in the Corporate Governance Report on page 57 the Executive Committee monitors risk and internal controls and the Audit Committee monitors financial risk, while the other Board committees also play a part in contributing to the oversight of risk.

The Audit Committee oversees how management monitors compliance with the Group's financial management policies and procedures and reports the accuracy of the risk management framework in relation to the financial risks facing the Group. The Finance Assurance department undertakes both required and for-reasons-of-risk management activities and procedures; the results of which are reported to the Audit Committee.

The following section provides the management of the Group's financial risk factors in detail, including credit risk, foreign exchange risk, cash flow, interest rate risk, counterparty risk and liquidity risk.

### 4.4.2 Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers, cash and cash equivalents held by the Group's banks and other financial assets. At the end of 2018 these totalled £503.4m (2017: £442.5m).

#### 4.4.2.1 Managing credit risk arising from customers

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Group's customer base, including the default risk of the industry and country in which customers operate, have less of an impact on credit risk. Our largest single customer accounted for 2.1% of our 2018 revenues (2017: 2.3%).

Geographically, there is no unusual concentration of credit risk. The Group's contract approval procedure ensures that large contracts are signed off at executive director level at which time the risk profile of the contract, including potential credit and foreign exchange risks, is reviewed. Credit risk is minimised through due diligence on potential customers, appropriate credit limits, cash flow management and the use of documentary credits where appropriate.

#### 4.4.2.2 Exposure to credit risk in respect of financial assets

The maximum exposure to credit risk in respect of financial assets is represented by their carrying amount at the reporting date.

	Carrying amount	
	2018 £m	2017 £m
Cash and cash equivalents	132.2	91.6
Receivables	3.7	4
	<b>135.9</b>	<b>95.6</b>

#### 4.4.2.3 Exposure to credit risk in respect of trade receivables

	Carrying amount	
	2018 £m	2017 £m
UK	16.2	13.5
Germany	26.1	21.2
Rest of Europe	109.5	90.1
USA	66.0	54.3
Asia Pacific	84.9	81.6
Rest of World	67.5	133.5
	<b>370.2</b>	<b>393.9</b>

The maximum exposure to credit risk for trade receivables at the reporting date by segment was as follows:

	Carrying amount	
	2018 £m	2017 £m
IMI Medical Engineering	188.5	118.4
IMI Precision Engineering	135.8	115.3
IMI Electronic Engineering	45.9	46.2
	<b>370.2</b>	<b>399.9</b>

## Section 4 – capital structure and financing costs

(continued)

### 4.4.2.4

#### Impairment provisions for trade receivables

The ageing of trade receivables at the reporting date was:

	2018		2017	
	Gross £m	Impairment £m	Gross £m	Impairment £m
Not past due	299.9	(0.1)	299.6	(0.6)
Past due 1-30 days	36.0	(0.5)	28.4	(0.5)
Past due 31-90 days	22.7	(0.9)	14.0	(0.8)
Past due over 90 days	24.8	(11.7)	20.8	(10.0)
<b>Total</b>	<b>383.4</b>	<b>(13.2)</b>	<b>262.8</b>	<b>(11.9)</b>

The net impairment charge recognised for impairment in respect of trade receivables during the year was as follows:

	2018 £m	2017 £m
Net balance at 1 January	12.5	11.4
Adjustments	0.1	-
Utilised during the year	(1.7)	(1.3)
Charged to the income statement	2.6	3.0
Released	(0.3)	(0.6)
Exchange	-	(0.5)
<b>Net balance at 31 December</b>	<b>13.2</b>	<b>11.5</b>

The net impairment charge recognised of £2.3m (2017: charge of £2.3m) relates to the movement in the Group's assessment of the creditworthiness of a range of customers across all of its business.

### 4.4.2.5

#### Managing credit risk arising from counterparties

A group of relationship banks provided the bulk of the banking services with pre-approved credit limits set for each institution. Financial covenants are entered into with the major banks and the credit exposure to these institutions is regularly taken considering the credit exposure to the counterparties. At the end of 2018, credit exposure including cash deposited did not exceed £18.9m with any single institution (2017: £15.6m).

### 4.4.3

#### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and commodity prices will affect the Group's income and cash flows or the value of its financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

Under the management of the central treasury function, the Group enters into derivatives in the ordinary course of business and also manages financial liabilities in order to mitigate market risks. All such transactions are carried out within the guidelines set by the Board and are undertaken only if they relate to underlying exposures.

### 4.4.3.1

#### Foreign exchange risk

The Group publishes consolidated accounts in sterling but conducts much of its global business in other currencies. As a result it is subject to the risks associated with foreign exchange movements affecting transaction costs ('transactional risk'), translation of foreign profits ('profit translation risk') and translation of the underlying net assets of foreign operations ('asset translation risk').

##### a) Management of transactional risk

The Group's wide geographical spread both in terms of cost base and customer locations helps to reduce the impact on profitability of swings in exchange rates, as well as creating opportunities for centralising of exposures. It is the Group's policy to minimise risk to exchange rate movements affecting sales and purchases by economically hedging or netting certain exposures at the time of commitment or when there is a high probability of future commitment, using currency instruments, primarily, forward exchange contracts. A proportion of forecast exposures are hedged depending on the level of confidence and hedging is periodically adjusted following regular reviews. On this basis, c. 60% of the Group's annual exposure to transactional risk is likely to be hedged at any point in time and the Group's net transactional exposure to foreign currencies tends to remain close to zero.

##### b) Management of profit translation risk

The Group is exposed to the translation of profits and income into sterling, which is reflected in the sterling-based income statement. The impact is reflected in the currency translation reserve in the consolidated balance sheet. A hedge to the exposure to short-term currency option contracts may be used to provide partial protection against changing strength on an opportunistic basis. The translation of US dollar and euro-based profits represent the most significant translation exposures for the Group.

##### c) Management of asset translation risk

The Group hedges its net investment in its major overseas operations by way of external currency loans and forward currency contracts. The intention is to manage the Group's exposure to gains and losses in Group equity resulting from translation of currency net assets at balance sheet dates.

To the extent that an instrument used to hedge a net investment in a foreign operation is determined to be an effective hedge, the gain or loss, varying from exposure directly in the foreign currency, is recognised as part of the recognised income or expense in the consolidated income statement.

#### d) Currency profile of assets and liabilities

	Cash* 2018 £m	Debt 2018 £m	Exchange contracts 2018 £m	Assets subject to interest rate risk 2018 £m	Other net assets 2018 £m	Total net assets 2018 £m	Total net assets 2017 £m
Strong	41	-	485	526	(11)	515	522
US dollar	-	(248)	(11)	(259)	318	59	10
Yen	(11)	(207)	(216)	(434)	520	86	10
Other	20	-	(258)	(238)	244	6	(13)
<b>Total</b>	<b>50</b>	<b>(455)</b>	<b>-</b>	<b>(405)</b>	<b>1,071</b>	<b>666</b>	<b>60</b>

\* Cash includes bank overdrafts

Exchange contracts and other floating rate are from currency derivatives used to manage the currency risk of the Group

#### 4.4.3.2

##### Interest rate risk

The Group is exposed to a number of global interest rates through assets and liabilities denominated in jurisdictions to which these rates are applied, most notably US, Eurozone and UK rates. The Group is exposed to these because market movements in these rates will increase or decrease the interest charge recognised in the Group income statement.

##### a) Management of interest rate risk

The Group adopts a policy of maintaining a portfolio of debt liability with fixed interest rates, and managing the balance of the floating rate exposure to ensure that if interest rates rise globally the effect on the Group's income statement is managed.

Interest rates are managed using fixed and floating rate financial instruments. The Group's policy is to manage its floating rate exposure to short term debt which bears interest at short term bank rates, and the liability side of exchange contracts, representing the net element of cash flows only on these monthly rate benchmark.

All cash exposures are allocated for fixed periods and are treated as floating rate movements.

Non interest bearing financial assets and liabilities include cash at term bank deposits and payables have been excluded from the following analysis.

## Section 4 – capital structure and financing costs

(continued)

### b) Interest rate risk profile

The following table shows how the Group's interest rate risk profile has changed over the period and how the Group has managed its interest rate risk.

	Debt and exchange contracts 2018 £m	Cash and exchange contracts 2018 £m	Assets subject to interest rate risk 2018 £m	Floating rate 2018 £m	Fixed rate 2018 £m	Weighted average fixed interest rate %	Weighted average period for which rate is fixed years
Sterling	-	526	526	526	-		
US dollar	(259)	-	(259)	(12)	(248)	5.2	5.2
Euro	(423)	(11)	(434)	(226)	(207)	1.4	7.3
Other	(258)	20	(238)	(238)	-		
<b>Total</b>	<b>(940)</b>	<b>535</b>	<b>(405)</b>	<b>50</b>	<b>(455)</b>		

	Debt and exchange contracts 2017 £m	Cash and exchange contracts 2017 £m	Assets subject to interest rate risk 2017 £m	Floating rate 2017 £m	Fixed rate 2017 £m	Weighted average fixed interest rate %	Weighted average period for which rate is fixed years
Sterling	-	526	526	526	-		
US dollar	(211)	36	(181)	15	(196)	6.1	1.0
Euro	(156)	9	(147)	91	(138)	1.4	7.3
Other	(268)	20	(248)	(119)	(129)		
<b>Total</b>	<b>(635)</b>	<b>591</b>	<b>(452)</b>	<b>61</b>	<b>(511)</b>		

#### 4.4.3.3

### Commodity risk

The commodity inputs to the Group's production process typically consist of base metals. Commodity risk for the Group is the risk that the prices of these inputs could rise, thus reducing Group profits.

The Group's operating companies produce metal and metal components and are therefore exposed to changes in commodity prices.

#### Management of commodity risk

The Group manages this exposure through a combination of physical hedging, copper, zinc and aluminium using a combination of financial contracts and local supply agreements designed to minimise the volatility of short-term margins.

#### 4.4.4

### Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

#### a) Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have adequate resources to meet its liabilities when they fall due, with sufficient headroom to cope with abnormal market conditions. This position is reviewed on a quarterly basis.

Funding for the Group is provided principally by the treasury function and comprises committed bilateral facilities with major group of banks, and a series of US loan note issues. The level of facilities is maintained such that facilities and term loans exceed the forecast peak gross debt of the Group over a rolling 12-month view by an appropriate amount taking into account market conditions and corporate activity, including acquisitions, organic growth plans and share buybacks. In addition, we undertake regular covenant compliance reviews to ensure that we remain fully within these covenant limits. At the end of 2018, the Group had increased committed facilities totaling £240m (2017: £302m) and was holding cash and cash equivalents of £132m (2017: £190m). There are no significant seasonal funding requirements or capital intensive investment areas for the Group.

### 4.5

### Capital management

Capital management concerns the decision as to how the Group's activities are financed and specifically, how much of the Group capital is provided by borrowings (or debt) and how much of it is financed with equity raised from the issue of share capital.

The Board's policy is to maintain a balance sheet with a broad capital base and the strength to sustain the future development of the business including acquisitions. This section discusses how the Board views the capital base of the Group and the impact on leverage, distribution policy and investment policy.

### 4.5.1 Overview

The Group's financial strategy is to maintain a strong and resilient capital base, supported by the equity, debt and cash resources of the Group. The capital base of the Group is made up of Equity, Debt and Cash. The Group's financial strategy is to maintain a strong and resilient capital base, supported by the equity, debt and cash resources of the Group. The Group's financial strategy is to maintain a strong and resilient capital base, supported by the equity, debt and cash resources of the Group.

### 4.5.2 Capital base

	2018 £m	2017 £m
Total equity	666	601
Debt and credit facilities	537	584
Provisions	(132)	(191)
Other items	1,071	912
Employee benefits and deferred tax assets	45	2
Extended capital base	1,116	899
Current funding facilities	300	300
Available capital base	1,416	1,201

Part of the capital base is held in currencies other than the pound sterling, which is the currency of the assets being funded. The details of the assets being funded are disclosed in the notes to the financial statements.

### 4.5.3 Debt or equity

The balance between debt and equity in the capital base of the Group is considered regularly by the Board in light of market conditions, business forecasts, growth opportunities and the ratio of net debt to underlying adjusted EBITDA. Funding covenants currently limit net debt to a maximum of 3.0 times EBITDA. The net debt to EBITDA ratio at the end of 2017 was 1.5 times (2017: 1.9 times). Through the life of our five-year plan, the Board would consider appropriate opportunities that could take net debt up to 2.5 times EBITDA on acquisition, provided that a clear plan exists to reduce the ratio back to under 2.0 times. It is expected that at the end of our five-year plan, the ratio will continue to be protected as investment grade. The potential benefits to equity of greater use of greater leverage are offset by higher risk and the cost and volatility of funding. The Board will consider raising additional equity in the event that it is required to support the capital base of the Group.

### 4.5.4 Dividend policy and share buy-backs

The Group's dividend policy is to pay a dividend to shareholders of the Group, which is determined by the Board in light of the Group's financial performance, cash resources and other factors. The Group's dividend policy is to pay a dividend to shareholders of the Group, which is determined by the Board in light of the Group's financial performance, cash resources and other factors.

The Group's dividend policy is to pay a dividend to shareholders of the Group, which is determined by the Board in light of the Group's financial performance, cash resources and other factors. The Group's dividend policy is to pay a dividend to shareholders of the Group, which is determined by the Board in light of the Group's financial performance, cash resources and other factors.

### 4.5.5 Weighted average cost of capital

The Group's weighted average cost of capital (WACC) is determined by the Board in light of the Group's financial performance, cash resources and other factors. The Group's WACC is determined by the Board in light of the Group's financial performance, cash resources and other factors.

## 4.6 Debt and credit facilities

This section provides details regarding the specific borrowings that the Group has in place to satisfy the debt elements of the capital management policy discussed above.

### 4.6.1 Undrawn committed facilities

The Group has various undrawn committed financing facilities. The facilities are available at 31 December in respect of which the conditions precedent have been satisfied, as follows:

	2018 £m	2017 £m
Expiring within one year	50.0	51.5
Expiring between one and two years	125.0	50.0
Expiring after more than two years	125.0	200.0
	300.0	301.5

The weighted average life of these facilities is 1.3 years (2017: 1.1 years).

## Section 4 – capital structure and financing costs

(continued)

### 4.6.2

#### Terms and debt repayment schedule

The terms and conditions of the financial instruments held at a reporting date are as follows:

	Effective interest rate %	Carrying value £m	Contractual cash flows £m	0 to <1 year £m	1 to <2 years £m	2 to <3 years £m	3 to <4 years £m	4 to <5 years £m	5 years and over £m
<b>2018</b>									
Cash and cash equivalents	Floating	132.2	132.2	132.2					
US loan notes 2019	7.61%	(78.6)	(84.1)	(84.1)					
US loan notes 2022	7.17%	(11.7)	(15.1)	(0.8)	(0.8)	(0.8)	(12.6)		
US loan notes 2025	1.39%	(135.1)	(147.3)	(1.9)	(1.9)	(1.9)	(1.9)	(1.9)	(138.0)
US loan notes 2026	3.86%	(97.7)	(125.9)	(3.8)	(3.8)	(3.8)	(3.8)	(3.8)	(107.1)
US loan notes 2027	3.92%	(58.6)	(78.1)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(66.6)
US loan notes 2028	1.53%	(72.1)	(82.5)	(1.1)	(1.1)	(1.1)	(1.1)	(1.1)	(77.0)
Finance leases	Various	(0.3)	(0.4)	(0.2)	(0.2)				
Bank overdrafts	Floating	(82.6)	(82.6)	(82.6)					
<b>Total</b>		<b>(404.5)</b>	<b>(483.8)</b>	<b>(44.6)</b>	<b>(10.1)</b>	<b>(9.9)</b>	<b>(21.7)</b>	<b>(9.1)</b>	<b>(388.7)</b>
<b>2017</b>									
Cash and cash equivalents	Floating	98.6	98.6	98.6					
US loan notes 2018	5.98%	(111.1)	(110.1)	(110.1)					
US loan notes 2019	6%	(74.1)	(80.8)	(6.4)	(6.4)				
US loan notes 2022	1.1%	(11.1)	(15.9)	(3.6)	(3.6)	(3.6)	(4.8)	(11.8)	
US loan notes 2025	1.23%	(129.1)	(143.9)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(136.9)
Finance leases	Various	(0.4)	(0.4)	-	(0.4)				
Bank overdrafts	Floating	(31.0)	(31.0)	(31.0)					
Indicured bank loans	Floating	(3.4)	(3.4)	(2.7)	(2.7)				
<b>Total</b>		<b>(265.2)</b>	<b>(292.1)</b>	<b>(65.4)</b>	<b>(31.3)</b>	<b>(2.6)</b>	<b>(2.6)</b>	<b>(13.6)</b>	<b>(136.9)</b>

Contractual cash flows include undiscounted committed interest cash flows and, where the amount payable is not fixed, the amount disclosed is determined by reference to the conditions existing at the reporting date.



## 4.7

### Fair value

Financial instruments included in the financial statements are measured at either fair value or amortised cost. The measurement of this fair value can in some cases be subjective, and can depend on the inputs used in the calculations. The Group generally calculates its own fair values using comparable observed market prices and a valuation model using the respective and relevant market data for the instrument being valued.

### 4.7.1

#### Total financial assets and liabilities

The following table shows the Group's accounting classification of its financial instruments at 31 December 2017 and 31 December 2016. Under IFRS 9, all derivative financial instruments, not in a hedge relationship, are classified by default at fair value through the income statement. The Group does not use derivatives for speculative purposes, and transacts in derivatives with a net investment grade counterparty. All transactions in derivative financial instruments are undertaken to manage the risks arising from the Group's business activities.

	Designated at fair value £m	Other derivatives at fair value £m	Financial assets at fair value <sup>*</sup> £m	At amortised cost £m	Total carrying value £m	Fair value if different £m
<b>2018</b>						
Cash and cash equivalents			132.2		132.2	
Bank overdrafts				(82.6)	(82.6)	
Borrowings due within one year				(78.8)	(78.8)	(79.8)
Borrowings due after one year				(375.3)	(375.3)	(379.9)
Trade and other payables				(396.4)	(396.4)	
Trade receivables				370.2	370.2	
Investments			2.9	0.8	3.7	
Other current financial assets / liabilities						
Derivative assets <sup>***</sup>		1.0			1.0	
Derivative liabilities <sup>***</sup>	(3.5)	(0.5)			(4.0)	
<b>Total</b>	<b>(3.5)</b>	<b>(0.5)</b>	<b>136.1</b>	<b>(562.1)</b>	<b>(430.0)</b>	
<b>2017</b>						
Cash and cash equivalents			98.6		98.6	
Bank overdrafts				(31.5)	(31.5)	
Borrowings due within one year				(113.8)	(113.8)	(111.6)
Borrowings due after one year				(219.0)	(219.0)	(225.4)
Trade and other payables <sup>**</sup>				(423.1)	(423.1)	
Trade receivables				339.9	339.9	
Investments <sup>***</sup>			13.7	0.8	14.5	
Other current financial assets / liabilities						
Derivative assets <sup>***</sup>		4.1			4.1	
Derivative liabilities <sup>***</sup>	(2.5)	(1.6)			(3.9)	
<b>Total</b>	<b>(2.5)</b>	<b>2.5</b>	<b>113.6</b>	<b>(136.2)</b>	<b>(330.6)</b>	

\* This classification includes items for which the movement in fair value will be recognised in both profit or loss or in other comprehensive income.

\*\* Trade and other payables exclude corporation tax and other tax liabilities and include liabilities of £5.5m (2017: £16.6m) falling due after more than one year.

\*\*\* Includes £m (2017: £0.1m) falling due after more than one year.

\*\*\* Derivative liabilities include liabilities of £0.3m (2017: £0.1m) falling due after more than one year, £m in 1-2 years and £m in 2-3 years (2017: £0.3m in 1-2 years and £m in 2-3 years). Derivative liabilities designated at fair value represent the fair value of net investment hedge derivatives. The increase in value of net investment hedge derivative liabilities in the year of £1.9m is shown in the consolidated statement of comprehensive income (net of tax).

\*\* On adoption of IFRS 9 an election was made to designate an external investment of £9.8m held as not for trading at fair value through other comprehensive income.

There are no other financial liabilities included within payables disclosed above and financial assets disclosed in section 4.6.2.

## Section 4 – capital structure and financing costs

(continued)

The following table shows the Group's financial assets and liabilities at fair value

	Quoted prices in active markets for identical assets and liabilities Level 1 £m	Significant other observable inputs Level 2 £m	Unobservable inputs Level 3 £m	Total £m
<b>As at 31 December 2018</b>				
<b>Financial assets measured at fair value</b>				
Equity instruments	2.9			2.9
Derivative contracts	132.2			132.2
Foreign currency forward contracts		1.0		1.0
	135.1	1.0	-	136.1
<b>Financial liabilities measured at fair value</b>				
Foreign currency forward contracts		(4.0)		(4.0)
	-	(4.0)	-	(4.0)
<b>As at 31 December 2017</b>				
<b>Financial assets measured at fair value</b>				
Equity instruments	3.2		9.8	13.0
Derivative contracts	98.1			98.1
Foreign currency forward contracts		4.1		4.1
	101.3	4.1	9.8	115.2
<b>Financial liabilities measured at fair value</b>				
Foreign currency forward contracts		(3.9)		(3.9)
		(3.9)		(3.9)

Equity instruments relate to investments in funds in order to satisfy long term benefit arrangements.

### Valuation techniques for level 2 inputs

Derivative assets and liabilities of \$1.1m and \$4.0m respectively, are valued by level 2 techniques. The valuations are derived from discounted contractual cash flows using observable and directly relevant market interest rates and foreign exchange rates from market data providers.

### Valuation techniques for level 3 inputs

The Group has no financial assets or financial liabilities measured at fair value using significant unobservable level 3 inputs. The valuation is derived using the cash flows of the investment, which indicates a fair value of \$m.

## 4.7.2

### Valuation methodology

Cash and cash equivalents, bank overdrafts, trade payables and trade receivables are carried at their book values as this approximates to their fair value due to the short term nature of the instruments.

Long term and short term borrowings, apart from any which are subject to hedging arrangements, are carried at amortised cost as it is the intention that they will not be repaid prior to maturity, where this option exists. The fair values are calculated by the Group based on parameters such as interest rates and foreign credit spreads.

Long term borrowings which are subject to hedging arrangements are valued using appropriate discount rates to value the relevant hedged cash flows.

Derivative assets and liabilities, including foreign exchange forward contracts, interest rate swaps and metal hedges, are valued using comparable observed market prices and a valuation model using foreign exchange spot and forward rates, interest rate curves and forward rate curves for the underlying commodities.

### 4.7.3

#### Fair value hierarchy

- The fair value hierarchy classifies financial instruments based on the fair value measurement level to which they are assigned (see table below).
- Level 1 includes financial instruments that are traded in active markets for identical assets or liabilities.
- Level 2 includes financial instruments that are traded in active markets for similar, but not identical, assets or liabilities or are derived from level 1 instruments.
- Level 3 includes financial instruments for which no observable inputs are available, so that the fair value is determined using valuation techniques.

## 4.8

### Market risk sensitivity analysis on financial instruments

This section shows how the fair value of financial instruments presented can change for a given change in market rates.

The values shown in the table below are estimates of the impact on financial instruments only. The risks that these financial instruments have been acquired to hedge will move in an opposite direction.

### 4.8.1

#### Overview

In estimating the sensitivity of the financial instruments, a range of variables are included and it is important to determine the impact on profit before tax. The analysis is an illustrative purpose only, as in practice, a range of scenarios, including correlations, are used.

Actual results in the future may differ materially from these estimates due to the movements in the underlying transactions, actions taken to mitigate any potential losses, the interrelation of more than one sensitivity assumption, and further developments in global financial markets. As such, the tables should not be considered as a representation of likely future gains and losses in the financial instruments.

### 4.8.2

#### Financial derivatives sensitivity table

The outputs from the sensitivity analysis are estimates of the impact of market risk assuming that the specified changes occur only to the financial derivatives, and do not reflect the opposite movement from the impact of the specified change on the underlying business that they are designed to hedge.

	1% decrease in interest rates £m	1% increase in interest rates £m	10% weakening in sterling £m	10% strengthening in sterling £m	10% decrease in base metal costs £m	10% increase in base metal costs £m
<b>At 31 December 2018</b>						
Impact on income statement (loss)/gain	-	-	(7.1)	7.1	(0.4)	0.4
Impact on equity (loss)/gain	-	-	(92.5)	92.5	-	-
<b>At 31 December 2017</b>						
Impact on income statement (loss)/gain	-	-	(5.2)	5.2	(0.5)	0.5
Impact on equity (loss)/gain	-	-	(77.9)	77.9	-	-

## Section 4 – capital structure and financing costs

(continued)

### 4.9 Retirement Benefits

IMI offers a number of defined benefit arrangements to employees that will not be paid until more than a year after the period in which they are earned, for example pension benefits, jubilee plans, post-employment and other long-term employee benefit arrangements.

There is a significant degree of estimation involved in predicting the ultimate benefits payable under these defined benefit arrangements in respect of which the Group holds net liabilities on its balance sheet. This section explains how the value of these benefits payable and any assets funding the arrangements are accounted for in the Group financial statements and gives details of the key assumptions upon which the estimations are based.

Assets and liabilities for defined contribution arrangements are minimal as they relate solely to short-term timing differences between the period during which benefits have accrued and when contributions are paid into schemes.

**Defined contribution ('DC'):** Arrangements where the employer pays fixed contributions into an external fund on behalf of the employee (who is responsible for making the investment decision and therefore assumes the risks and rewards of fund performance). Contributions to these arrangements are recognised in the income statement as incurred.

**Defined benefit ('DB'):** A defined benefit pension plan is a pension arrangement in which the employer promises a specified annual benefit on retirement that is predetermined by a formula based on the employee's earnings history, tenure of service and age, rather than depending directly on individual investment returns. In some cases, this benefit is paid as a lump sum on leaving the Company or while in the service of the Company rather than as a pension. The Group underwrites one or more risks in meeting these obligations and therefore any net liability or surplus in these arrangements is shown on the Group balance sheet.

#### 4.9.1 Summary information

##### Net pension deficit: £52.3m (2017: deficit of £77.9m)

The assets and liabilities of the defined benefit schemes are aggregated, recognised in the consolidated balance sheet and shown with net current liabilities on the consolidated assets and liabilities summary below. The defined benefit liability is

##### Number of defined benefit arrangements: 67 (2017: 69)

The number of defined benefit arrangements has decreased due to the wind-up of a pension scheme in the UK.

The following table shows a summary of the geographical profile of the Group's defined benefit schemes.

	Quantity 2018	Quantity 2017	Assets £m	Liability £m	Net Surplus/ (deficit) £m
Australia	2	2	-	0.4	(0.4)
Austria	6	6	-	3.4	(3.4)
France	3	3	0.2	1.0	(0.8)
Germany	28	28	6.9	57.6	(50.7)
India	6	6	-	0.8	(0.8)
Italy	5	5	-	2.8	(2.8)
Mexico	6	6	-	0.4	(0.4)
Spain	2	2	-	0.1	(0.1)
Switzerland	5	5	64.1	77.6	(13.5)
UAE	1	1	-	1.4	(1.4)
US*	2	2	-	5.8	(5.8)
UK	1	3	473.3	445.5	27.8
	<b>67</b>	<b>69</b>	<b>544.5</b>	<b>596.8</b>	<b>(52.3)</b>

\* The US deficit above excludes £2.6m of assets relating to unqualified plans, classified as investments (see Section 4.1).

Type of scheme	Qty No	Assets £m	of total assets %	liability £m	of total liabilities %
<b>2018</b>					
Final salary*	25	473.5	87%	494.9	83%
Cash balance**	10	64.3	12%	80.4	14%
Jubilee***	14	-	0%	3.2	0%
Other	18	6.9	1%	18.3	3%
<b>Total</b>	<b>67</b>	<b>544.7</b>	<b>100%</b>	<b>596.8</b>	<b>100%</b>
Asset ceiling		(0.2)			
<b>Revised assets</b>		<b>544.5</b>			
<b>2017</b>					
Final salary	21	515.3	92%	506.2	89%
Cash balance	10	77.3	14%	91.9	16%
Jubilee***	14	-	0%	3.6	1%
Other	18	4.5	1%	14.1	2%
<b>Total</b>	<b>63</b>	<b>597.1</b>	<b>100%</b>	<b>615.8</b>	<b>100%</b>
Asset ceiling		(0.2)			
<b>Revised assets</b>		<b>596.9</b>			

### Asset profile of schemes

the authors have set out the objectives of the study, the general methodology and the statistical analysis. Some of the main findings have already been reported (1980), and a preliminary paper has been published (1981). The authors also present a critical appraisal of the

	2014 €m	2013 €m
Government	21.0	30.0
Governmental	299.2	1,168.9
Non-governmental	320.2	54.0
Private sector	113.9	111.1
Private non-profit	17.9	131.9
Bridge fund	0.8	1.1
Private	17.8	20.6
Other	74.1	53.5
Total supported and not	224.5	647.6
Not supported and not	544.7	1,002.1
Restriction due to non-compliance	(0.2)	(0.2)
Disputes over insurance schemes	(532.8)	(1,113.6)
DBSs for capitalised schemes	(64.0)	(62.2)
Not capitalised DBSs for DBPs	(52.3)	(52.3)
Schemes in net pension deficit	(80.1)	(80.0)
Schemes in net pension surplus	27.8	30.1

The value is applied to the projected pension liability based on an assumption of third party actuary having regard to the liabilities insured and in particular the IAS 19 discount rate, the expected pension increases and the assumed life expectancy of the employees insured.

\* "Other" assets include the market value of interest, inflation, equity, and currency contracts relative to UK dollar assets and liabilities.

The average assets of 14,200,000,000 for the corporate entities of 123 companies in 1997, the total of 23,900,000,000, as a ratio of 17.5% (2017: 14.2%) and the total of 14,600,000,000,000 and office assets of 6,000,000,000,000.

**Funded:** The majority of the Group's activities are funded off capital expenditure of the oil companies and therefore, which means they are linked to spend to plan a year, but the Group is operated in a trust for its operations.

**Unfunded:** Plans that are not funded and those that are not backed by segregated assets. These include non-qualified pension plans that are a subset of other employee benefit plans for the benefit of all employees, with benefits payable while they are employed by the company but more than 12 months after the related service is rendered. Accounting and issues on other long-term arrangements are reflected in the income statement in the period in which they arise.

### Average duration by geography

The following table shows the rougher average number of years of duration over which persons benefit are expected to be paid:

Country	2018	2017
UK	21.5	18.7
Switzerland	17.4	18.3
US	6.5	6.9
Eurozone	15.5	15.8

## Section 4 – capital structure and financing costs

### (continued)

#### 4.9.2

#### The UK and overseas pension funds

##### 4.9.2.1

##### The UK Funds

The United Kingdom consists of the IMI 2014 Pension Fund and the IMI 2015 Pension Fund. The IMI Pension Fund offered final salary benefits to UK employees until closed to new entrants in 2015 and to future pensioners on 31 December 2017. In December 2017, funding operations commenced and those members who were not eligible or did not take up the offer of a single cash lump sum transferred to one of two new Funds: IMI 2014 Pension Fund or the IMI 2015 Deferred Fund. The UK Funds' ongoing pension benefits in the UK are covered by a funded trust's defined contribution plan. The IMI Retirement Savings Plan. All UK pension assets are run on behalf of the Trustee by the Board of the IMI Common Investment Fund.

The Trustee has determined an investment objective to achieve, over time, a proportion of steady return, defined using a real rate of return of 2%.

##### Asset allocation

The Trustee has, over recent variations, continued to maintain asset volatility and consistency to UK onshore stock, inflation and various currencies. In December 2018 £108m of liabilities were transferred to the pension funds, which were permanently transferred to the insurance company, through a formal buy-out payment plan. This resulted in the pension asset and corresponding DBO being removed from the balance sheet. These activities created gains of £2.8m, which are classified as adjusting items (see Section 2.2.2). Following completion of the buy-out, the sole UK beneficiaries remain in the 2014 Pension Fund and, therefore, this affected IMI Fund will be closed up in 2019.

##### Liability management

The Trustee has continued to undertake, where practicable, liability management programs. During 2018, de-risking activities continued, including the conversion of certain pension benefits to non-inflation linked occurring in the UK which resulted in net gain of £1.4m which are classified as adjusting items (see Section 2.2.2). An expense of £0.4m, arising from the equalisation of the UK defined benefit schemes, has been recognised following the ruling on the test case on Guaranteed Minimum Pensions.

##### Contributions

The March 2018 Valuation was completed in December 2018 and the Fund's Actuary certified that no deficit funding contributions would be required over and above the projected investment returns at the scheduled payments, of £7.0m per annum, due from the Scottish Limited Partnership on the basis of full funding of the UK Deferred Fund in 2030.

#### 4.9.2.2

#### Overseas pension funds

Regulatory changes and the completion of a buy-out in Switzerland resulted in gains, totalling £5.0m. These are related to the overseas pension funds and are classified as adjusting items (see Section 2.2.2).

#### 4.9.3

#### Specific effect on financial statements

The corresponding entries for increases and decreases in the net pension deficit are detailed in the balance sheet and related as follows. Other movements include foreign exchange.

- Cash flow statement:** When the Group makes cash contributions to fund a net deficit they are reflected in the cash flow statement and feature the net deficit (or a net surplus).
- Income statement:** Movements in the overall net pension deficit are recognised in the income statement. Adjustments relate to changes in the overall pension liability, due to either an additional period of service (known as 'current service cost'), increased by pension term in the income statement (known as 'past service cost'), or closure of all or part of an existing pension plan (known as 'curtailment'). The impact of changes to one of the net deficit liability position is also recognised in the income statement.
- Other comprehensive income (OCI):** Movements in the overall net pension deficit are recognised through OCI when they relate to changes in actuarial assumptions or the difference between experience gains or losses between the actual assumptions and actual results.

The table below reconciles the movement in the UK defined pension defined benefit obligation between 1 January 2018 and 31 December 2018.

	UK £m	Overseas £m	Total £m
Net defined benefit surplus/(obligation) at 1 January 2018	1.6	(79.8)	(77.9)
<b>Movement recognised in:</b>			
Income statement	3.9	(4.4)	(0.5)
OCI	12.2	(0.6)	11.6
Cash flow statement	10.1	6.4	16.5
Other movements	-	(2.0)	(2.0)
<b>Net defined benefit surplus/(obligation) at 31 December 2018</b>	<b>27.8</b>	<b>(80.1)</b>	<b>(52.3)</b>

## 4.9.3.1

## Cash flow impacts

	2018			2017		
	UK £m	Overseas £m	Total £m	UK £m	Overseas £m	Total £m
Employer's share of employee contributions	-	2.1	2.1	-	0.1	0.1
Assets held in employee funds	10.1	2.3	12.4	11.0	1.3	12.3
Overseas pension contributions paid on behalf of employees	-	4.1	4.1	-	15.1	15.1
<b>Total</b>	<b>10.1</b>	<b>8.5</b>	<b>18.6</b>	<b>11.0</b>	<b>15.5</b>	<b>26.5</b>

The employer's contribution to the defined benefit arrangements is 10.1% (2017: 11.0%) of normal employer contribution plus 1% (2017: 1%) of normal employee contribution. Both in relation to overseas pension funds. Employer contributions of £4.1m were made in the UK in 2018.

## 4.9.3.2

## Other comprehensive income

Movements in pension assets and liabilities that arise during the year from changes in actuarial assumptions are based on actual experience. Actuarial gains and losses, and transfers, are recognised in equity in other comprehensive income. These movements are analysed in detail below.

	2018				2017			
	UK £m	Overseas post employment £m	Overseas non-post employment £m	Total £m	UK £m	Overseas post employment £m	Overseas non-post employment £m	Total £m
Change in discount rate	43.3	2.3	-	45.6	(31.9)	1.1	-	(30.2)
Change in inflation	(3.1)	(0.5)	-	(3.6)	6.2	-	-	6.2
Change in other actuarial plans	(6.8)	1.4	-	(5.4)	21.8	1.6	-	23.6
Actuarial experience	1.9	0.2	-	2.1	10.7	5.6	-	16.3
Asset experience	(23.1)	(4.0)	-	(27.1)	(11.8)	1.4	-	(10.4)
<b>Actuarial gains/(losses) in the year</b>	<b>12.2</b>	<b>(0.6)</b>	<b>-</b>	<b>11.6</b>	<b>(35.6)</b>	<b>8.1</b>	<b>-</b>	<b>(30.1)</b>
Change in the asset ceiling	-	-	-	-	-	(1.2)	-	(1.2)
Exchange differences/gains	-	(1.9)	(0.2)	(2.1)	-	-	0.5	0.5
<b>Gains/(losses) recognised through equity</b>	<b>12.2</b>	<b>(2.5)</b>	<b>(0.2)</b>	<b>9.5</b>	<b>(35.6)</b>	<b>6.9</b>	<b>0.5</b>	<b>(30.0)</b>

IMI takes advantage of independent actuarial valuations regarding the appropriateness of the assumptions used to determine the present value of the defined benefit obligations. The assumptions include the discount rate applied to the assets and liabilities, the life expectancy, or the number of years expected to live and pension increases and inflation. The assumptions used for the purpose of the financial statements are summarised below.

	31 Dec 2018		Weighted Averages		31 Dec 2016	
	UK % pa	Overseas % pa	UK % pa	Overseas % pa	UK % pa	Overseas % pa
Inflation - RPI	3.3	n/a	3.3	n/a	3.4	n/a
Inflation - CPI	2.3	1.4	2.3	1.3	2.4	1.2
Discount rate	2.7	1.5	2.4	1.3	2.6	1.4
Expected salary increases	n/a	1.8	n/a	1.3	2.2	1.4
Rate of pension increases	3.3	0.6	3.3	0.5	3.4	0.4

## Section 4 – capital structure and financing costs

(continued)

	2018 Years	2017 Years	2016 Years
<b>Life expectancy at age 65 (UK Funds only)</b>			
Current male pensioners	21.3	20.5	21.2
Current female pensioners	24.3	23.6	24.1
Future male pensioners	23.0	22.6	23.5
Future female pensioners	26.2	25.6	26.4

The mortality assumptions used for the UK Funds above reflect the scheme specific experience, together with an allowance for improvements over time. The experience was reviewed as part of the formal actuarial valuation carried out as at 31 March 2018, and the assumptions used as at 31 December 2018 reflect the results of this review.

The table below illustrates how the UK Funds' net pension liability would decrease, excluding the impact of net interest at different rates, had they as at 31 December 2018, in the event of the following reasonable changes in the key assumptions above:

<b>UK</b>	
Discount rate 0.1% (vs current)	19.6m
Inflation linked pension increase 0.1% (vs higher)	53.6m
Increase of one year in life expectancy from age 65	113.0m
1% fall in non-bond use assets <sup>1</sup>	111.8m

<sup>1</sup> This is an unpaired portfolio, hence sensitivity.

<sup>2</sup> Fund assets excluding cash, bonds, insurance policies and the Funds' interest in the IMI Scottish Limited Partnerships.

The table below shows how the net pension deficit for IMI's non-UK plans would increase in the event of the following reasonable changes in the key assumptions above:

<b>Non-UK</b>	
Discount rate 0.1% (vs lower)	52.4m
Salary increases 0.1% (higher)	51.0m
Increase of one year in life expectancy at age 65	53.8m

In each case, all other assumptions are unchanged.

### 4.9.3.3

#### Income statement

In accordance with IAS 19, pension costs are recorded through the income statement primarily represent the net return on the defined benefit obligation based on employee service during the year and the interest on the net liability or surplus for defined benefit obligations in respect of employee service in previous years. The table below shows the total cost reported in the income statement in respect of pension obligations and therefore also includes the cost of the defined contribution schemes.

	2018				2017			
	Overseas post employment		Overseas non-post employment		Overseas post employment		Overseas non-post employment	
	UK £m	£m	£m	Total £m	UK £m	£m	£m	Total £m
Current service cost	-	4.3	0.8	5.1	-	5.1	1.0	6.1
Past service cost (credit)	0.4	(1.0)	-	(0.6)	(0.3)	1.7	(0.1)	1.0
Settlement/corridorment gain	(4.2)	(2.0)	-	(6.2)	(8.7)	(1.8)	-	(10.5)
Recognition of losses	-	-	0.8	0.8	-	-	0.2	0.2
DC employer contributions	-	-	-	-	-	-	-	-
Pension (income) expense - operating costs	(3.8)	1.3	1.6	(0.9)	(9.5)	(1.0)	1.3	(9.2)
Interest on DBO	20.4	1.9	0.2	22.5	25.3	2.0	0.3	27.6
Interest on assets	(20.5)	(0.6)	-	(21.1)	(26.2)	(0.6)	-	(26.8)
Interest (income) expense - financing costs	(0.1)	1.3	0.2	1.4	(0.9)	1.4	0.3	0.8



## 4.9.4

## Overall reconciliation of changes in the net surplus/(liability) for defined benefit obligations

	2018				2017			
	Defined benefit obligation £m	Assets £m	Asset ceiling £m	Net defined benefit asset/ (liability) £m	Defined benefit obligation £m	Assets £m	Asset ceiling £m	Net defined benefit asset/ (liability) £m
<b>Brought forward at start of year</b>	<b>(1,079.8)</b>	<b>1,002.1</b>	<b>(0.2)</b>	<b>(77.9)</b>	<b>(1,091.5)</b>	<b>1,011.1</b>	<b>-</b>	<b>(80.4)</b>
<b>Income Statement (charges)/credits</b>								
Interest income/(cost)	(5.1)	-	-	(5.1)	(6.1)	-	-	(6.1)
Cost of services cost (including maintenance)	0.6	-	-	0.6	(1.2)	-	-	(1.2)
Paid service cost (including maintenance)	-	-	-	-	5.4	-	-	5.4
Settlement	436.9	(430.7)	-	6.2	(482.9)	(480.7)	-	(11.2)
Net interest (Cost) Income on Net Defined Benefit/(Liability) Asset	(22.5)	21.1	-	(1.4)	(1.6)	(26.9)	-	(25.3)
Finance (Re)ognition of losses/(gains) on Plan Assets	(0.8)	-	-	(0.8)	(0.2)	-	-	(0.2)
<b>Total charged to income statement</b>	<b>409.1</b>	<b>(409.6)</b>	<b>-</b>	<b>(0.5)</b>	<b>488.2</b>	<b>(507.6)</b>	<b>-</b>	<b>(19.4)</b>
<b>Remeasurements recognised in other comprehensive income</b>								
Actuarial gain/(loss) due to Actuarial Experience	2.2	-	-	2.2	(10.7)	-	-	(10.7)
Actuarial Gain/(Loss) due to Financial Assumptions Changes	44.1	-	-	44.1	(1,406)	-	-	(1,406)
Actuarial Loss/(Gain) due to Demographic Assumptions Changes	(7.5)	-	-	(7.5)	(13.6)	-	-	(13.6)
Return on Plan Assets, less than Discount Rate	-	(27.1)	-	(27.1)	-	(22.4)	-	(22.4)
Change in Effect of Asset Ceiling	-	-	-	-	-	-	(1.2)	(1.2)
<b>Total remeasurements recognised in other comprehensive income</b>	<b>38.8</b>	<b>(27.1)</b>	<b>-</b>	<b>11.7</b>	<b>(10.6)</b>	<b>(22.4)</b>	<b>(1.2)</b>	<b>(11.2)</b>
De-recognition of Scottish Limited Partnership	-	-	-	-	-	(18.0)	-	(18.0)
<b>Total recognised directly in equity</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(18.0)</b>	<b>-</b>	<b>(18.0)</b>
<b>Cash flows in the year</b>								
Employer contributions	-	12.4	-	12.4	-	6.6	-	6.6
Employee contributions	(2.1)	2.1	-	-	(2.2)	2.5	-	0.3
Benefits paid (including contributions paid directly by the company)	4.1	-	-	4.1	(18.2)	-	-	(18.2)
Benefits paid from plan assets	38.4	(38.4)	-	-	(1.6)	(38.4)	-	(36.8)
<b>Net Cash Inflow/Outflow</b>	<b>40.4</b>	<b>(23.9)</b>	<b>-</b>	<b>16.5</b>	<b>(6.6)</b>	<b>(39.3)</b>	<b>-</b>	<b>(21.6)</b>
<b>Other movements</b>								
Changes in exchange rates	(5.3)	3.2	-	(2.1)	1.5	(1.2)	-	0.3
New material plans	-	-	-	-	(1.4)	-	-	(1.4)
<b>Total other movements</b>	<b>(5.3)</b>	<b>3.2</b>	<b>-</b>	<b>(2.1)</b>	<b>3.1</b>	<b>(4.2)</b>	<b>-</b>	<b>(1.1)</b>
<b>Carried forward at end of year</b>	<b>(596.8)</b>	<b>544.7</b>	<b>(0.2)</b>	<b>(52.3)</b>	<b>(1,079.8)</b>	<b>1,002.1</b>	<b>(0.2)</b>	<b>(77.9)</b>

\* Net of management costs

## Section 4 – capital structure and financing costs

(continued)

### 4.10

#### Share capital

The ordinary shareholders of the Group own the Company. This section shows how the total number of ordinary shares in issue has changed during the year and how many of these ordinary shares are held as treasury shares or in Employee Benefit Trusts, to be used to satisfy share options and awards to directors and employees of the Company, as part of employee share ownership programmes. This section also sets out the dividends paid or proposed to be paid to shareholders.

#### 4.10.1

##### Number and value of shares

	2018		2017	
	Ordinary Shares 28.47p per share		Ordinary Shares 28.47p per share	
	Number (m)	Value (£m)	Number (m)	Value (£m)
In issue at the start of the year	286.2	81.8	286.2	81.8
Issued to satisfy employee share schemes	0.1	-	-	-
In issue at the end of the year	286.3	81.8	286.2	81.8

A period share capital at 31 December 2018 is 286.3 million ordinary shares, at a nominal value of £1.00 each.

#### 4.10.2

##### Share movements in the year

Movements in shares due to share issues and purchases during the year were as follows:

	Number of ordinary shares of 28.47p each (million)			
	Employee Benefit Trust	Treasury	Other	Total
In issue at 31 December 2017	1.0	14.3	270.9	286.2
New issues to satisfy employee share scheme awards	-	-	0.1	0.1
Market purchases	0.6	-	(0.6)	-
Shares allocated under employee share schemes	(0.2)	-	0.2	-
At 31 December 2018	1.4	14.3	270.6	286.3

During the year of 1m (2017: nil) shares were issued under employee share schemes making 0.6m (2017: 0.1m).

##### Employee Benefit Trust

The Employee Benefit Trust made market purchases of a total of 0.6m (2017: 0.3m) shares with an aggregate market value of £1.6m (2017: £1.0m) and a nominal value of £0.6m (2017: £0.3m). Associated transaction costs amounted to £nil (2017: £nil).

Share options exercised in 2018 were settled using the shares in the Group's Employee Benefit Trust. In 2018, 0.2m (2017: 0.2m) shares were issued for cash of £1.0m (2017: £1.3m).

Of the 15.3m (2017: 15.3m) shares held within retained earnings, 1.3m (2017: 1.3m) shares with an aggregate market value of £10.4m (2017: £13.0m) are held in trust to satisfy employee share scheme vesting.

## 4.10.3

## Dividends

Dividends are paid to shareholders in cash or in kind. The dividend is the amount of the dividend payable to the shareholder. The dividend is the amount of the dividend payable to the shareholder.

	2018 £m	2017 £m
Current year dividend (2018) (2017)	70.4	64.5

Dividends are paid to shareholders in cash or in kind. The dividend is the amount of the dividend payable to the shareholder.

	2018 £m	2017 £m
Current year dividend (2018) (2017)	68.3	64.5
Current year dividend (2018) (2017)	39.6	34.5
Current year dividend (2018) (2017)	107.9	99.0

## Section 4 – capital structure and financing costs

(continued)

### 4.11

#### Share-based payments

The Group uses share option schemes to reward and retain its employees. The estimated cost of awarding these share options is charged to the income statement over the period that the Group benefits from the employees' services. This cost is then added back to retained earnings, to reflect that there is no overall impact on the Group's balance sheet until the shares are issued to the employees when the options are exercised.

The individual share option schemes, the number of options outstanding under each of them, the estimated cost of these options recognised in the income statement and the assumptions used in arriving at this estimated cost are described in this section.

#### 4.11.1

##### Outstanding share options

At 31 December 2018, options to purchase ordinary shares have been granted to, but not yet exercised by, participants of IMI share option schemes as follows:

	Date of grant	Number of shares	Price	Dates from which exercisable
<b>IMI Sharesave Scheme</b>	06/05/14	1,513	1264.02p	01/08/14 to 31/08/19
	05/06/15	20,135	1015.32p	01/08/15 to 31/08/20
	29/03/16	16,440	845.10p	01/08/16 to 31/08/21
	21/01/17	41,085	1106.00p	01/08/17 to 31/08/22
	01/01/18	21,685	1112.60p	01/08/18 to 31/08/23
		<b>335,830</b>		
<b>Global Employee Share Purchase Plan</b>	11/08/11	15,905	1067.1	11/08/11
	15/08/16	33,325	1049.3	15/08/20
		<b>77,230</b>		
<b>IMI Incentive Plan</b>	07/05/15	19,421	-	07/05/17 to 07/05/18
	09/03/16	317,488	-	09/03/18 to 09/03/19
	09/03/17	1,358,897	-	09/03/19 to 09/03/20
	12/03/18	820,988	-	12/03/20 to 12/03/21
		<b>2,461,794</b>		
<b>IMI Share Option Plan</b>	22/03/10	19,503	645.00p	22/03/13
	23/03/11	141,500	911.85p	23/03/14
	04/05/12	276,800	980.67p	04/05/15
	27/11/12	12,200	1007.35p	27/11/15
	12/03/13	337,000	1322.00p	12/03/16
	22/10/13	74,000	1518.33p	22/10/16
	11/03/14	302,350	1467.00p	11/03/17
		<b>1,135,950</b>		
<b>Incentive Plan (also known as Performance Share Plan)</b>	22/10/13	3,418	-	22/10/16
Share Matching Plan	28/03/11	1,160	-	28/03/14
Share Matching Plan	10/05/12	28,284	-	10/05/15
Share Matching Plan	09/04/13	1,296	-	09/04/16
		<b>40,720</b>		
<b>Total</b>		<b>4,054,524</b>		

### 4.11.2 Schemes under which options are outstanding

The details of the schemes are set out in the following table and the relevant schemes:

#### IMI Sharesave Scheme ('SAYE')

The Sharesave Scheme gives the majority of the Group's UK employees the opportunity to purchase shares in the Company under the grant of a SAYE option. The first SAYE option was granted in April 2017. The current term agreement is for a period of three years and the maximum number of shares that can be purchased is 10,000. The Sharesave Scheme is a cash plan, which means that employees must pay for their shares out of their own pockets. Grants of shares are made on a rolling basis within six months of the date they first become exercisable.

#### Global Employee Share Purchase Plans ('GESPP')

The GESPPs were introduced in 2014 for the US and Germany. The German and US GESPPs offer the opportunity to buy shares in IMI at a discount to the market price. The German GESPP mirrors the UK Sharesave Scheme with a minimum maximum savings limit per month and a three year vesting period of three years. The US GESPP also operates on a similar basis to the UK Sharesave Scheme with a minimum and maximum savings limit per month but has a vesting period of up to a maximum of two years and different tax conditions apply to the exercise period. No further awards are intended to be granted under the German GESPP.

#### IMI Share Option Plan ('SOP')

Share options were made from 2009 to selected senior managers and certain other employees under the SOP. These awards are not subject to performance conditions but are subject to a three year vesting period. The purpose of the SOP is to give selected IMI employees who are not executive directors of the Company the opportunity to share in the benefit of share price growth and to increase their IMI shareholding.

#### IMI 2005 Long-term Incentive Plan (also known as Performance Share Plan ('PSP'))

Awards have been granted to the Company's executive directors and selected senior managers within the Group. Awards have been granted to meet the short-term performance targets, the pattern of which differs depending upon the year in which the award was granted. No further awards can be granted under the PSP. The outstanding PSP awards will expire in 2023.

### 4.11.3 Other share-based payment arrangements

The details of the arrangements are set out in the following table:

#### Share Matching Plan ('SMP')

The SMP gives the executive directors the opportunity to participate in an award of shares in the Company if the performance of the Company for a period of three years (the 'SMP Period') is measured positively against the target set out in the IMI Incentive Plan. The SMP is a cash plan, which means that employees must pay for their shares out of their own pockets. Grants of shares are made on a rolling basis within six months of the date they first become exercisable. The SMP is a cash plan, which means that employees must pay for their shares out of their own pockets. Grants of shares are made on a rolling basis within six months of the date they first become exercisable. The SMP is a cash plan, which means that employees must pay for their shares out of their own pockets. Grants of shares are made on a rolling basis within six months of the date they first become exercisable.

When the conditions of the SMP are met, the Company will make a grant of shares to the executive directors and other participants in the SMP. The grant will be made on a rolling basis within six months of the date they first become exercisable. The SMP is a cash plan, which means that employees must pay for their shares out of their own pockets. Grants of shares are made on a rolling basis within six months of the date they first become exercisable.

The performance is measured for the SMP in terms of the Company's performance over the period in which the award was granted. The award can only be granted under the SMP.

#### Share Incentive Plan ('SIP')

The SIP is open to the majority of the Group's UK employees, including the executive directors. This scheme offers two separate opportunities for employees to share in IMI's success as follows:

- **Partnership Shares** – allow employees to invest up to the statutory maximum amount in the Company's shares, which is used to buy IMI shares.
- **Free Shares** – allows a grant of shares to employees each year, up to the statutory maximum.

Shares granted or awarded under the SIP are not subject to performance conditions and offer tax incentives to encourage employees to build up their share holdings with the Company.

#### The IMI Incentive Plan ('IIP')

In light of the expiry in 2015 of both the PSP and SMP, the IIP was introduced to act as the Company's core executive long-term incentive plan. The IIP acts as a umbrella plan which allows the Company to grant different types of award to different employee groups in an efficient way. The IIP is to focus on awards to grant Performance Share Awards to respect of ordinary shares to the executive directors and other members of senior management subject to performance conditions. The IIP will also be used annually to grant 'Bonus Share Awards' below board level. The IIP also gives the Company the ability to grant 'Restricted Stock Unit Awards' and 'Share Options'. It is currently intended that Restricted Stock Unit Awards and share options will only be granted in response to specific business requirements.

## Section 4 – capital structure and financing costs

(continued)

### 4.11.4

#### Options granted during the year

	Number of options granted (thousand)	Weighted average option price	Normal exercise period
<b>SAYE</b>			
2017	51	1106p	2020-2021
2018	100	1013p	2021-2024
<b>GESPP</b>			
2017	50	1064p	2019
2018	54	1409p	2020
<b>IIP</b>			
2017	942	-	2019-2020
2018	835	-	2020-2021

### 4.11.5

#### Movement in outstanding options in the year

	Options not granted at nil cost <sup>1</sup>			Options granted at nil cost <sup>2</sup>	Total
	Number of options (thousand)	Range of option prices	Weighted average option price	Number of options (thousand)	Number of options (thousand)
Outstanding at 1 January 2017	2,099	411-1518p	1136p	2,162	1,561
Exercisable at 1 January 2017	1,235	441-1528p	1128p	105	1,341
Granted	81	1065-1106p	1091p	942	1,023
Exercised	195	645-1384p	955p	82	277
Lapsed	267	835-1467p	1241p	539	786
Outstanding at 31 December 2017	1,718	441-1518p	1162p	2,592	4,310
Exercisable at 31 December 2017	1,346	441-1518p	1218p	118	1,464
<b>Granted</b>	<b>153</b>	<b>1013-1049p</b>	<b>1026p</b>	<b>1,222</b>	<b>1,375</b>
<b>Exercised</b>	<b>164</b>	<b>441-1322p</b>	<b>989p</b>	<b>68</b>	<b>232</b>
<b>Lapsed</b>	<b>153</b>	<b>845-1467p</b>	<b>1208p</b>	<b>699</b>	<b>852</b>
<b>Outstanding at 31 December 2018</b>	<b>1,555</b>	<b>645-1518p</b>	<b>1162p</b>	<b>3,257</b>	<b>4,812</b>
<b>Exercisable at 31 December 2018</b>	<b>1,156</b>	<b>645-1518p</b>	<b>1229p</b>	<b>128</b>	<b>1,284</b>

<sup>1</sup> Options not granted at nil cost include options granted under the following schemes: IMI Shares 2006 Scheme, Global Employee Share Purchase Plan and IMI Share Option Plan.

<sup>2</sup> Options granted at nil cost are those granted under the Performance Share Plan, Share Matching Plan and IMI Incentive Plan.

#### 4.11.6

##### Share-based payment charge for the year

The share-based payment charge for the year ended 31 March 2018 was £1,000,000 (2017: £1,000,000) and £1,000,000 (2016: £1,000,000) respectively. The share-based payment charge for the year ended 31 March 2017 was £1,000,000 (2016: £1,000,000).

The share-based payment charge for the year ended 31 March 2018 was £1,000,000 (2017: £1,000,000) and £1,000,000 (2016: £1,000,000) respectively.

#### 4.11.7

##### Share-based payment valuation methodology

The fair value of services received in return for share options granted are measured at the time of grant. The fair value of share options granted is determined using the Black-Scholes option pricing model. The assumptions used for quarter 1 2018 included a volatility of 13.1% (2017: 15.1%), expected share price volatility of 10.1% (2017: 10.1%), a risk-free rate of 0.1% (2017: 0.1%), a dividend yield of 0.1% (2017: 0.1%) and a weighted average interest rate of 0.1% (2017: 0.1%). The expected life of the options is based on the historical volatility calculated based on the weighted average remaining life of the share options, adjusted for any expected changes in future volatility due to potential regulatory changes.

#### 4.11.8

##### Other share-based payment disclosures

The share-based payment charge for the year ended 31 March 2018 was £1,000,000 (2017: £1,000,000) and £1,000,000 (2016: £1,000,000) respectively. The share-based payment charge for the year ended 31 March 2017 was £1,000,000 (2016: £1,000,000).

The share-based payment charge for the year ended 31 March 2018 was £1,000,000 (2017: £1,000,000) and £1,000,000 (2016: £1,000,000) respectively.

## Section 5 – other notes

### 5.1 Contingent liabilities

A contingent liability is a liability that is not sufficiently certain to qualify for recognition as a provision because significant subjectivity exists regarding its outcome.

Group contingent liabilities relating to guaranties in the normal course of business and other items amounted to £132m (2017: £159m).

### 5.2 Related party transactions

Related parties are solely the key management personnel. The Board is considered to be the key management personnel of the Group.

	2018 £m	2017 £m
Short term employee benefits	5.1	6.2
Share based payments <sup>1</sup>	2.4	2.1
<b>Total</b>	<b>7.5</b>	<b>8.3</b>

Short term employee benefits comprise salaries and bonus payments, short term pension benefits, benefits earned during the year and bonus awarded for the year.

<sup>1</sup> For details of the share based payment charge for key management personnel, see section 4.11.6.

There are no other related party transactions.

### 5.3 Subsequent events

Events that occur in the period between 31 December and the date of approval of the annual report can be categorised as adjusting or non-adjusting depending on whether the condition existed at 31 December. If the event is an adjusting event, then an adjustment to the results is made. If a non-adjusting event after the year end is material, non-disclosure could influence decisions that readers of the financial statements make. Accordingly, for each material non-adjusting event after the reporting period we disclose the nature of the event and an estimate of its financial effect, or a statement that such an estimate cannot be made.

There were no adjusting or subsequent events after the balance sheet date of 31 December 2018.

### 5.4 Significant accounting policies

#### A. Subsidiaries

The Group's financial statements consolidate the financial statements of IMI plc and the entities it controls (subsidiaries) for the year to 31 December. The Group has included subsidiaries below which are controlled by the consolidated financial statements.

Subsidiaries are consolidated from the date of their acquisition (being the date on which the Group obtains control) and continue to be consolidated until the date that such control ceases. Control comprises the power to govern the financial and operating policies of the subsidiary so as to obtain benefits from its activities that are agreed through the exercise of financial or voting rights. Control exists where or convertible potential voting rights, or now or in the future agreement. The financial statements of subsidiaries included in the preparation of the consolidated financial statements are prepared for the same reporting year as the parent company and are based on the same accounting policies. All subsidiary balances and transactions, including unclaimed profits transferred from them, are eliminated in full.

A change in the ownership of a subsidiary without loss of control is accounted for as an equity transaction if the Group loses control over a subsidiary if:

- acquires or loses assets including any goodwill relating to the subsidiary and liabilities of the subsidiary;
- does not give rise to any new or additional financial interest;
- does not give rise to a change in the substance of the ownership of equity;
- recognises the fair value of the consideration received;
- recognises the fair value of any investment retained;
- recognises any surplus or deficit in profit or loss; and
- recognises the parent's share of any components previously recognised in other comprehensive income or profit or loss, or retained earnings, as appropriate.

Losses on the above accounting entries should always be expressed where appropriate.

#### B. Use of judgements and estimates

The preparation of financial statements requires a number of judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. As a result, it may differ from these estimates.

##### i. Key judgements

###### Classification of adjusting items

Management has applied judgement in the selection of the Alternative Performance Measures (APMs) used in the Annual Report and Accounts. The APMs presented are used in discussions with the investment analyst community and by the Board and management to monitor the trading performance of the Group. We consider that the presentation of APMs allows for an insight to the trading performance of the Group. The adjusting items in the income statement include restructuring costs, special pension events, gains/losses on disposals of subsidiaries, impairment losses, the reversal of gains/losses on economic hedges, gains on property disposals, acquisition costs, acquired intangible amortisation and other acquisition items. See Section 2.2 for further details of the items that are classified as adjusting items.

##### ii. Key estimates and assumptions

The key estimates and assumptions concerning the future and other sources of estimation uncertainty at the reporting date are described below. The Group bases its assumptions and estimates on information available when the consolidated financial statements are prepared. Market changes or circumstances arising beyond the control of the Group are reflected in the assumptions and estimates when they occur. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.





## Section 5 – other notes

### (continued)

After a business combination, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill is required to be borne on consolidated cash generating units. Goodwill is allocated to each of the Group's cash generating units, a portion of each general unit that is expected to benefit from the combination, irrespective of whether other assets, or a subset of the assets, are assigned to those units. Each unit or group of units to which goodwill is allocated shall represent the lowest level within the unit at which the goodwill is monitored for internal management purposes, and should not be larger than any operating segment before aggregation.

Where goodwill forms part of a cash generating unit and part of the operation within that unit is discontinued, the goodwill is allocated to that operation if disposed of, or included in the cash generating unit of the operation which now carries the cash generating unit, disposed of the operation. Goodwill is assessed on this basis and is measured based on the relative values of the operation disposed of and the portion of the cash generating unit retained.

#### E. Intangible assets

Intangible assets are as defined in the notes to these financial statements on *Intangible assets*. Intangible assets are not a cash generating unit. Any disposal of acquired intangible assets is treated as an adjusting item as described in Section 2.2 of these accounting policies, because of its immateriality. The accounting policy for goodwill is described in accounting policy D.

#### i. Research and development

Expenditure on research activities undertaken with the prospect of gaining new scientific or technical knowledge and understanding is recognised in the income statement as an expense as incurred.

Expenditure on development activities (whereby research findings are applied to a plan or design for the production of new or substantially improved products and processes) is capitalised provided benefits are probable, costs can be reliably measured and, and only if the product or process is technically and commercially feasible and the Group has sufficient resources and intention to complete development. The expenditure capitalised includes the cost of materials, direct labour and directly attributable overheads. Other development expenditure is recognised in the income statement as an expense as incurred. Capitalised development expenditure is stated at cost less accumulated amortisation (see below) and impairment losses (see accounting policy 'Impairment') and is included in the other acquired or other non-acquired category of intangible assets depending on its origin.

#### ii. Software development costs

Software applications and systems that are not an integral part of other non-computer equipment are capitalised on initial recognition as intangible assets at cost. Cost comprises the purchase price plus directly attributable costs incurred on development of the asset to bring it into use following initial recognition. Software development costs are carried at cost less any accumulated amortisation (see below) and accumulated impairment losses (see accounting policy 'Impairment') and are included in the other acquired or other non-acquired category of intangible assets depending on their origin.

#### iii. Customer relationships and other acquired intangible assets

Customer relationships and other intangible assets that are acquired by the Group as part of a business combination are stated at their fair value calculated by reference to the net present value of future benefits accruing to the Group from utilisation of the asset, discounted at an appropriate discount rate. Expenditure on other internally generated intangible assets is recognised in the income statement as an expense as incurred.

#### iv. Amortisation of intangible assets other than goodwill

Amortisation is charged to the income statement on a straight-line basis (other than for customer relationships and order books, which are charged on a sum of digits basis) over the estimated useful lives of the intangible assets. Amortisation commences from the date the intangible asset becomes available for use. The estimated useful life for

- Patents of development costs are the life of the intangible asset usually a maximum of 10 years.
- Software development costs are the life of the intangible asset up to 10 years.
- Customer relationships are the life of the intangible asset up to 10 years.
- Other intangible assets are based on either a fixed and limited term or the life of the intangible asset up to 10 years.

#### F. Financial income and expense

Financial income and expense are interest income and interest expense, dividend income and gains on non-current financial assets that are recognised in the income statement. Interest income is recognised in the income statement as an accrual taking into account the effective yield and the cost of funds and income is recognised in the income statement on the date that the dividend is declared.

Financial expense comprises interest payable on borrowings. Interest expense, using the effective interest rate method, the interest related element of derivatives and losses on financial instruments that are recognised in the income statement. The interest expense is a component of financial expense, as disclosed in the income statement using the effective interest rate method.

But the difference arising from defined benefit pension schemes, and the actuarial element on the difference between employee benefit payable and the actuarial benefit payable.

But the difference arising from defined benefit pension schemes, and the actuarial element on the difference between employee benefit payable and the actuarial benefit payable.

#### G. Income tax

Current tax payable (or receivable) represents the expected tax payable (or receivable) on the taxable income for the year, using tax rates enacted or substantiated, enacted at the balance sheet date and taking into account any adjustments on account of losses.

Deferred tax is provided, using the balance sheet method, on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit; and differences relating to investments in subsidiaries, to the extent that the timing of the reversal of the difference can be controlled and it is probable that the difference will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to apply when the temporary differences reverse, based on the tax rates that have been enacted or substantiated by the balance sheet date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profit will be available against which the temporary difference can be utilised.

#### H. Foreign currencies

##### i. Foreign currency transactions

Monetary assets and liabilities denominated in foreign currencies have been translated into sterling at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising on translating transactions at the exchange rate ruling on the transaction date are reflected in the income statement. Non-monetary assets and liabilities that are measured at historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated into sterling at foreign exchange rates ruling at the balance sheet date.

## ii. Foreign operations

The Group's foreign operations are accounted for in the consolidated financial statements in accordance with the provisions of the Companies Act, 2013 and the Companies (Accounts) Regulations, 2014.

The assets and liabilities of foreign operations are translated into Indian Rupee at the closing rate of the exchange rate prevailing at the balance sheet date.

Foreign exchange differences arising from the translation of the financial statements of foreign operations are recognised in the consolidated statement of profit and loss.

## I. Financial instruments and fair value hedging

Financial instruments are initially recognised at fair value, which is directly attributable to the acquisition of the financial instrument, and adjusted for any transaction costs. Subsequent to initial recognition, the financial instruments are measured at amortised cost or fair value, depending on the classification of the instrument.

- Transaction costs for debt instruments are recognised as an expense in the consolidated statement of profit and loss.
- Derivatives, comprising interest rate swaps, foreign exchange contracts, currency options, credit default swaps, and other financial instruments, are initially recognised at fair value through profit or loss. If the derivative is designated as a hedge of a financial instrument, the changes in its fair value are recognised in the consolidated statement of profit and loss.
- Long term debt and other financial instruments are generally held at amortised cost using the effective interest rate method. Where the long term debt is designated as a hedge of a financial instrument, the changes in its fair value are recognised in the consolidated statement of profit and loss.
- Trade receivables are stated at cost, less provision for impairment.
- Trade payables are stated at cost.
- Financial assets and liabilities are recognised on the balance sheet at the time the Group becomes a party to the contractual provisions of the instrument.
- Available for sale financial assets are carried at fair value, with changes in fair value being recognised in equity, except for impairment losses which are recognised in the income statement.

## J. Other hedging

### i. Hedge of monetary assets and liabilities, financial commitments or forecast transactions

Where a derivative financial instrument is used as an exposure hedge of the foreign exchange or metals commodity price exposure of a recognised monetary asset or liability, financial commitment or forecast transaction, but does not meet the criteria to qualify for hedge accounting under IFRS 9, no hedge accounting is applied and any gain or loss resulting from changes in fair value of the hedging instrument is recognised in the consolidated statement of profit and loss.

Where such a derivative is a formally designated hedge of a forecast transaction for accounting purposes, movements in the value of the derivative are recognised directly in other comprehensive income to the extent the hedge is effective. The Company assesses the effectiveness of the hedge based on the expected fair value of the amount to be received and the movement in the fair value of the derivative designated as the hedge.

Where a hedge of net investment in a foreign operation is used, the changes in the fair value of the derivative are recognised in other comprehensive income.

### ii. Hedge of net investment in foreign operation

Where a hedge of net investment in a foreign operation is used, the changes in the fair value of the derivative are recognised in other comprehensive income.

## K. Property, plant and equipment

Property, plant and equipment in the course of construction are recognised at their cost, including the cost of purchase and equipment, and the cost of installation.

When an item of property, plant and equipment is ready for use, it is transferred to the carrying amount, which includes the cost of purchase and equipment, and the cost of installation.

Depreciation is charged to the income statement over the useful life of the asset, based on the carrying amount of the asset at the beginning of the period, less its estimated residual value.

- Freehold buildings - 25 to 30 years
- Plant and equipment - 5 to 10 years

## L. Leased assets

Leases where the Group owns the underlying asset and the lease term is greater than 75% of the economic life of the asset are classified as finance leases.

Plant and equipment acquired by lease is recognised at the lower of its fair value and the present value of the minimum lease payments, discounted at the lease interest rate.

Payments on lease under operating lease are recognised in the income statement on a straight-line basis over the term of the lease.

Lease income received are recognised in the income statement over the period of the lease under a different systematic method, more appropriate under the terms of the lease. The majority of lease contracts are entered into by the Group for operating leases.

## M. Inventories

Inventories are valued at the lower of cost and net realisable value. Due to the operating nature of the Group's operations, the first-in, first-out (FIFO) and weighted average methods are employed in the respect of stock in progress and finished goods. Cost includes all direct costs of production and the appropriate proportion of indirect costs overheads.

## N. Impairment

The carrying amount of the Company's non-financial assets (other than inventories) are reviewed at each balance sheet date to determine whether there is any indication of impairment.

## Section 5 – other notes

### (continued)

an asset with no other assets, then the recoverable amount of the asset will be its carrying amount, generating profit as expected. As a principle, these are recognised, thereby the carrying amount of an asset or liability generating and expected to recoverable amount. In payment of a price, the company has no other statement.

For goodwill, the carrying amount is not adjusted for losses, the recoverable amount is calculated at each balance sheet date.

#### i. Calculation of recoverable amount

The recoverable amount of the Group's recoverables other than financial assets held at fair value is calculated as the present value of expected future cash flows discounted at the original effective interest rate inherent in the asset. Recoverable amount is the maximum of the two methods described above.

The recoverable amount of other assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, an individual assessment is made of the estimated future cash flows generated for each asset, generating and discounting the cash flows at the Group's cost and extrapolated using an appropriate long-term growth rate for each cash generating unit in order to reflect a constant rate of the rate of the long-term GDP growth. These are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the assets. Management believe that the cash flow projections are based upon such historical experience and because it is one of the major management office to evaluate the fair value of investment opportunities. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the smallest cash generating unit to which the asset belongs.

#### ii. Reversals of impairment

As required by IAS 36, *Impairment of Assets*, an impairment of goodwill is available for sale transfer asset is non-recoverable. In respect of other assets, an impairment loss is reversed if at the balance sheet date there are indicators that the loss has decreased or no longer exists following a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the assets carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### O. Dividends

Final dividends payable are recognised as a liability at the date at which they are approved by the Company's shareholders or by the subsidiary's shareholders in respect of dividends to non-controlling interest. Interim dividends payable are recognised on the date they are declared.

#### P. Investments not held for trading

Investments that are designated as being not held for trading are initially recognised at fair value. Subsequently the fair value of the investment is reassessed at each balance sheet date with movements in the fair value recognised in other comprehensive income.

#### Q. Employee benefits

##### i. Defined contribution pension plans

Contributions to defined contribution pension plans are recognised as an expense in the income statement as incurred.

##### ii. Defined benefit pension plans

The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by reference to the amount of future benefit that employees have earned in return for their service, with the interest and payments that benefits are expected to be made in the present, and the fair value of any plan assets are deducted. Expected future costs are recognised in profit or loss on the basis of the rate of the plan assets net of capital gains and the date that the Group recognises its obligation of interest costs. The discount rate is the yield of the balance sheet date on high quality corporate bonds of the appropriate currency that have durations approximating those of the Group's obligations. The calculation is performed by discounting back using the projected unit credit method. When the calculation results in a net asset to the Group, the recoverable asset is added to the present value of any future return from the plan or reduction in future contributions to the plan and restricted by any relevant asset ceiling. Any deduction made by the tax authorities in the cost of a number of salaries could being reduced by the Group's income tax.

When the benefits of a plan are improved, the expense is recognised immediately in the income statement. The measurement gain and loss are recognised in other comprehensive income and disclosed in the statement of comprehensive income.

##### iii. Long-term service and other post-employment benefits

The Group's net obligation in respect of long-term service and other post-employment benefits other than pension plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods. The obligation is calculated using the projected unit credit method and is discounted to its present value and the fair value of any related asset is deducted. The discount rate is the yield of the balance sheet date on high quality bonds of the appropriate currency that have durations approximating those of the Group's obligations.

##### iv. Equity and equity-related compensation benefits

The Group operates a number of equity and equity-related compensation benefits as set out in Section 4.11. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense each year. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, excluding the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. The fair value of the options is determined based on the Black-Scholes option pricing model.

At each balance sheet date, the Group revalues its estimate of the number of options that are expected to vest. It recognises the impact of the revision of original estimates, if any, in the income statement.

For newly issued shares, the proceeds are net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.



# Directors' Report

(continued)

was accounted for 31 December 2018 and up to the date of this financial report, changes affecting elements have been added to the Group's financial statements. The first is the Goodwin and Thompson's Hales, Merck and 3M Finance Services Company's impairment provision in their holding for 10.95% of their Partnership Limited Partnership, as notified an increase in their holding to 10.8%.

As far as the Company is aware, there are no persons with significant holdings in the Company, other than all of the directors.

## Statement on corporate governance

The required disclosures are contained in the Corporate Governance Report on pages 64 to 59 and are incorporated into this Directors' Report by reference.

## Employee engagement and diversity

Every effort is made to ensure that applications for employment from disabled employees are treated at all times on an equal basis and that disabled employees have equal opportunity in training, succession planning and promotion. Further resources relating to employee diversity, employee engagement and related policies are set out on pages 58 to 59.

Details of employee wage schemes are set out in the remuneration report on page 48 and in Section 1.11 of the financial statements on page 19 to 20.

## Health, safety and the environment

It is our policy to improve our safety and health, working conditions and to operate always in an environmentally responsible manner.

Our carbon reporting gross tonnes CO<sub>2</sub>e performance was equivalent in 2017 to the acquisition of Bimba in 2016 – 61,000. 2017 – 58,500, 2018 – 63,000. On a like for like basis, excluding Bimba, our 2018 gross tonnes CO<sub>2</sub>e is 53,000. Of the 2018 total, our direct Scope 1 emissions of CO<sub>2</sub> (essential) and diesel and fuel oil consumed amounted to 1,1750 tonnes. Our indirect (Scope 2) emissions of CO<sub>2</sub> (essentially the emissions generated on our behalf to provide our electricity) amounts to 45,250 tonnes.

In addition to gross tonnes of CO<sub>2</sub>e, we report CO<sub>2</sub>e intensity, relative to UK iron sales. Our result for 2018 is 33.0. On a like for like basis, excluding Bimba, CO<sub>2</sub>e intensity was 32.0 for 2018 which is an improvement relative to the 33.0 we achieved in 2017 when related on a constant currency basis (2017 reported figure of 33.4).

We plan to drive further savings in our CO<sub>2</sub>e emissions by improving continuity, the condition of our sites and modernising processes, energy and sustainable.

Our CO<sub>2</sub>e accounting methodology follows DEFRA guidelines and includes all material emissions across IMI. See page 42 for further CO<sub>2</sub>e and energy efficiency details.

## Political donations

No political donations were made during the year.

## Directors

The membership of the Board and biographical details of the directors are given on pages 52 and 53 and are incorporated into this report by reference.

The rules for the appointment and replacement of directors are set out in the Company's articles of association. Each new appointee to the Board is required to stand for election at the next Annual General Meeting following their appointment. In addition, the Company's articles of association require each director to stand for re-election at least once every three years. However, in accordance with the UK Corporate Governance Code 2018 (the 'Code'), all directors wishing to serve again will submit themselves for re-election at the next Annual General Meeting and are recommended for re-election.

## Qualifying indemnity provisions and liability insurance

The Company has taken out directors' and officers' liability insurance for all directors and the Company has taken out qualifying third party indemnity provisions which were in place during the financial year. At the date of the Annual Report there are such indemnity provisions with each director in respect of the costs of defending civil criminal and regulatory proceedings brought against them as a director or employee of the Company, to the limitations set in the Companies Act 2006.

The Group operates pension schemes in the UK which are defined contribution and death benefits for employees and former employees of the Group. The corporate trustee of the pension schemes is IMI Pension Trust Limited, a subsidiary of the Company. Qualifying provisions of the indemnity provisions are defined in section 238 of the Companies Act 2006, which is set out in the financial year ended 31 December 2018 and from 1 January 2019 for the benefit of each of the directors of the corporate trustee of the pension schemes. These indemnity provisions cover to the extent permitted by law, certain losses of the directors and a director or officer of the corporate trustee of the pension schemes.

The Group also has in place third party qualifying indemnity provisions as defined in section 238 of the Companies Act 2006 in respect of certain employees who are charged responsibility for various wholly owned subsidiary companies and their subsidiaries and officers or directors of the above.

## Role of the Board

The role of the Board is:

- to provide the long-term success of the Company with the benefit of its members;
- to understand the views of key stakeholders and the role of engagement and channels;
- to set monitor the Company's values, purpose, strategy and ensure that the company's culture are aligned;
- to select and appoint the Executive Committee and ensure that the necessary resources are available to them;
- to ensure that the Company's obligations to shareholders are understood and met;
- to demonstrate ethical leadership and high standards of behaviour and to oversee governance, risk and the control environment;
- to ensure that the Board has the policies, processes, information, time and resources it needs to function effectively and efficiently.

The Board provides leadership, direction and governance for the Company and oversees business and management performance. The Board has adopted a corporate governance framework which defines Board roles and includes the list of matters reserved to it and written delegations of authority to its committees and the Executive Committee. Board reserved matters include strategy and key areas of policy, major operational and strategic risks, significant investment decisions and material changes in the organisation of the Group.

In the IMI Corporate Governance Framework, 2018, the Board has clearly defined in writing those matters which are reserved to it and the respective delegated authorities of its committees and it has also set written limits of authority for the Chief Executive. The Group has a clear organisational structure and well established reporting and control disciplines. Managers of operating units assume responsibility for and exercise a high degree of autonomy in running day to day trading activities. They do this within a framework of clear rules, policies and delegated authorities regarding business conduct, approval of proposals for investment and material changes in operations and are subject to regular senior management reviews of performance.



IMU plc is registered in England No. 714275



The authors have no competing financial interests. The authors declare that they have no competing financial interests.

With a view to the above, the Director of the Department of Health has decided to conduct a pilot project in the District of North Devon in which all the health visitors in the district will be asked to complete a questionnaire. This questionnaire is being sent to the Regional Health Service, and is supported by the European Commission's major programme on health, which is a coordinated United Kingdom General Practitioner Reporting Practice (United Kingdom Reporting Scheme) and a pilot scheme of the same name in the District of North Devon. The questionnaire is being sent to the Regional Health Service, and is supported by the European Commission's major programme on health, which is a coordinated United Kingdom General Practitioner Reporting Practice (United Kingdom Reporting Scheme) and a pilot scheme of the same name in the District of North Devon. The questionnaire is being sent to the Regional Health Service, and is supported by the European Commission's major programme on health, which is a coordinated United Kingdom General Practitioner Reporting Practice (United Kingdom Reporting Scheme) and a pilot scheme of the same name in the District of North Devon.

- [illegible]

Directors are responsible for ensuring adequate accounting procedures have been put in place and explained to management and to those with reasonable knowledge of the true financial position of the Group, and the parent company, in order to ensure that the Group's consolidated company financial statements comply with the Companies Act 2006 and Article 4 of the IAS Regulation as appropriate. They are also responsible for safeguarding the assets of the Group and the parent company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The above two are not considered the main objectives and are part of the supporting objectives and are not the main objectives of the company. They are not the main objectives of the company, but they are the main objectives of the company.

Each of the curves  $\gamma_{\alpha}$  is a piece of the ray  $\rho_{\alpha}$  and thus that

- the Group and parent company financial statements in this Annual Report, which have been prepared in accordance with applicable UK law, and with the appropriate set of accounting standards, give a true and fair view of the assets, liabilities, financial position and profit of the Group; and
- the Annual Report, which includes the Directors' Report and the Strategic Report, contains a fair review of the development and performance of the business and the position of the Company and the Group taken as a whole, together with a description of the principal risks, and uncertainties that they face.

The director is not entitled to preparing the Annual Report in accordance with the applicable accounting legislation, taken at the authority of law. The Audit Committee of the Board considers the report and accounts taken as evidence are to be balanced and accurate, reliable and based on the dominance of honesty to shareholders. It assesses the Group's performance, on a long-term model and system.

By order of the Board:

**John O'Shea**  
Corporate Secretary

26 February 2019

# Independent Auditor's Report to the Members of IMI plc

## In our opinion:

- IMI plc's consolidated financial statements and related two parent financial statements and financial statement supplementary information and commentary of the Group and of the Parent Company are as at 31 December 2018 and of the Group's profit for the year then ended;
- the consolidated financial statements have been properly prepared in accordance with IFRS as adopted by the European Union;
- the Parent Company financial statements have been properly prepared in accordance with United Kingdom General Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and in respect of the Group financial statements, Article 4 of the IAS Regulation.

We have audited the financial statements of IMI plc (the company)

Group	Parent Company
Consolidated income statement for the year ended 31 December 2018	Balance sheet as at 31 December 2018
Consolidated statement of comprehensive income for the year then ended	Statement of changes in equity for the year then ended
Consolidated statement of changes in equity for the year then ended	Notes 1 to 10 to the financial statements including summary of significant accounting policies
Consolidated statement of cash flows for the year then ended	
Consolidated balance sheet as at 31 December 2018	
Related sections 11.1.1 to the report on statements prepared in accordance with significant accounting policies	

The financial reporting framework that has been applied in the preparation of the Group financial statements is applicable law and International Financial Reporting Standards (IFRS) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the Parent Company financial statements is applicable law and United Kingdom Accounting Standards including FRS 101 Reduced Disclosure Requirements.

## Basis for opinion

We conducted our audit in accordance with International Standard on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under these standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the Group and Parent Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, as applied to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to principal risks, going concern and viability statement

We have nothing to report in respect of the following information in the annual report, in relation to which the ISAs (UK) require us to report to you whether we have anything material to add or draw attention to:

- the disclosures in the annual report set out on pages 46 to 49 that describe the principal risks and explain how they are being managed or mitigated;
- the directors' confirmation set out on page 142 in the annual report that they have carried out a robust assessment of the principal risks facing the entity, including those that would threaten its business model, future performance, solvency or liquidity;
- the directors' statement set out on page 142 in the financial statements about whether they considered it appropriate to adopt the going concern basis of accounting in preparing them, and their identification of any material uncertainties to the entity's ability to continue to do so over a period of at least twelve months from the date of approval of the financial statements;
- whether the directors' statement in relation to going concern required under the Listing Rules in accordance with Listing Rule 9.86(2) is materially inconsistent with our knowledge obtained in the audit; or
- the directors' explanation set out on page 142 in the annual report as to how they have assessed the prospects of the entity over what period they have done so, and why they consider that period to be appropriate, and their statement as to whether they have a reasonable expectation that the entity will be able to continue in operation and meet its liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

## Overview of our audit approach

Key audit matters	<ul style="list-style-type: none"> <li>Revenue recognition for the Critical Engineering division in management accounts</li> <li>Frontier Group's intangible intangible assets and related intangible assets and intangible assets</li> <li>Intangible assets</li> <li>Intangible assets and intangible assets</li> <li>Intangible assets and intangible assets</li> </ul>
Audit scope	<ul style="list-style-type: none"> <li>At the end of the year, the Critical Engineering division was the only division of the Group that was not audited by a third party component and therefore not audited by the Critical Engineering division.</li> <li>The components where the audit was not performed by a third party component were the Critical Engineering division and the Critical Engineering division.</li> </ul>
Materiality	<ul style="list-style-type: none"> <li>Overall Group materiality of £1.6m, with a specific risk of £1.6m for the Critical Engineering division.</li> </ul>

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant risks of material misstatement (whether or not due to fraud) that we identified. These matters were those that had the greatest effect on the overall audit strategy, the allocation of resources in the audit and the nature, timing and extent of audit procedures performed. These matters are addressed in the context of our audit of the financial statements as a whole and our opinion on the financial statements as a whole is not affected by these matters.


Risk	Our response to the risk
<p><b>Revenue recognition (£1,907m, PY comparative £1,751m)</b></p> <p><i>Refer to the Audit Committee report, paragraph 2.1.1, for a description of the risk and the response to the risk.</i></p> <p>There is a risk in the Critical Engineering division of inappropriate revenue recognition if deliveries are recorded within the wrong accounting period. This could result in a value of deliveries recorded in significant shipments near the December period end and an associated cut-off risk.</p> <p>There is a risk in all three divisions of inappropriate revenue being recognised if there is management override through manual top-of-the-journal entries.</p>	<p><b>Cut-off</b></p> <p>We performed the following audit procedures to address the risk of inappropriate revenue recognition:</p> <ul style="list-style-type: none"> <li>We carried out testing of controls over revenue recognition with a focus on those related to the timing of revenue recognition.</li> <li>We performed cut-off testing by tracing a sample of transactions around the period end to the cut-off delivery note documentation and customer acceptance.</li> <li>We performed cut-off testing on a sample of revenue transactions to confirm the transactions had been appropriately recorded in the accounting period with reference to the delivery note and customer acceptance.</li> <li>Analysing the contract and terms of the sale to determine that the Group had fulfilled the requirements of the contract.</li> <li>Confirming revenue could be reasonably measured by reference to clearly agreed documentation and</li> <li>Confirming the reliability of the revenue was reasonably assured by agreeing to the delivery note.</li> </ul> <p>For the components considered as not significant to the Group we performed specified procedures for a sample of transactions, then these entries to the cut-off.</p> <p><b>Management override</b></p> <p>At the full and specific scope locations where revenue from scope was obtained, support for unusual and/or material revenue journal. Revenue at these locations represents 61% of the total revenue balance. For the components we considered as not significant to the Group we analysed the monthly gross margin recorded and obtained management explanations for movement in margin that we considered unusual.</p> <p><b>Cut off and management override</b></p> <p>For all components we performed analytical procedures to compare revenue recognised with our expectations from past experience, management's forecasts and, where possible, external market data.</p>

## Key observations communicated to the Audit Committee:

Our audit procedures did not identify evidence of material misstatements in revenue recognition arising from the risk of cut-off in the Critical Engineering division or management override through manual top-of-the-journal entries in any of the three divisions.


# Independent Auditor's Report to the Members of IMI plc

(continued)

Risk	Our response to the risk
<b>Profit recognition</b> <i>Refer to the Audit Committee Report page 131. An external review was undertaken by the firm of the Consolidated Financial Statements for 2018.</i> <p>The risk of inappropriate profit recognition for contract loss provisions in the Central Engineering division has been investigated.</p> 	<p>We performed the following audit procedures at 16 locations globally to assess all Engineering locations where the risk of contract profit recognition exists:</p> <p>In respect of contract loss provisions in the Central Engineering division we tested a sample of management's assessment of forecast costs to complete, considering the tender, agreed in principle, required to show expected and future production plans, subcontracting, any contract losses, and appropriate margins.</p> <p>We checked to ensure entries recorded by management to record any provisions required and investigated any unusual or large movements in the provision. These procedures included, amongst other things, investigating contracts in order to assess the completeness of contract loss provisions.</p> <p>For the components considered as not significant to the Group we obtained the forecast margin on significant open contracts at year end in the Central Engineering division and investigated any over margin contract. We analysed the movements in the total loss contract provision balance and investigated any significant movement relating to the full scope or specific software components.</p>

## Key observations communicated to the Audit Committee:

Our audit procedures did not identify evidence of material misstatements regarding profit recognition.

Risk	Our response to the risk
<b>Inventory valuation (£273m, PY comparative £251m)</b> <i>Refer to the Audit Committee Report page 611 for accounting policies page 134, and Section 2.1.1 of the Consolidated Financial Statements (page 104).</i> <p>The valuation of inventory across the Group is dependent on establishing appropriate valuation processes. This includes the effective operation of controls. Management judgement is applied to formulate, calculate and for standard costing and excess and obsolete inventory provisions. If these judgements are not appropriate then this increases the risk that inventory is incorrectly valued.</p> 	<p>We performed the following audit procedures at 21 full and some selective production where inventory is a work in progress, at three locations representing 81% of the total inventory balance:</p> <p>We carried out testing of controls over inventory valuation.</p> <p>We performed tests of details for a sample of inventory items to check the calculation of cost, for materials, confirming the valuation reflected the product's stage of completion and the agreement to the physical inventory counts which we attended.</p> <p>We obtained evidence to support the standard costs used and performed procedures to assess whether any normal production overheads had been capitalised in the year end inventory balance and material and normal efficiencies had been appropriately expensed. This included comparing actual production rates to budget.</p> <p>We obtained evidence to support inventory is held at the lower of cost and net realisable value by adding the adequacy of excess and obsolete provisions held against inventory. This included comparing forecast product usage to customer orders, considering historical usage, historical accuracy of forecasting and understanding management's future plans to utilise the inventory.</p> <p>We performed clerical procedures on the formulae calculations to evaluate the accuracy of the inventory provisioning.</p> <p>For the components we considered as not significant to the Group we:</p> <ul style="list-style-type: none"> <li>investigated any significant standard to actual cost variances posted to the income statement or recorded in the inventory and obtained supporting evidence for the adjustments; and</li> <li>we analysed the management judgement applied to the excess and obsolete provision and obtained supporting evidence where this was significant.</li> </ul>

## Key observations communicated to the Audit Committee:

Inventory valuation across the Group is considered appropriate including the adequacy of the excess and obsolete provision. Our audit procedures confirmed variances between standard and actual costs and the overheads absorbed in the inventory valuation had been appropriately calculated and accounted for.

[illegible]

Risk	Our response to the risk
<p><b>Accounting for the acquisition of Bimba Manufacturing</b></p> <p><i>Refer to the Audit Committee Report (page 10), Accounting policies (page 134) and Section 8.4 of the Consolidated Financial Statement (page 103)</i></p> <p>Management are required to estimate the assets and liabilities to account for the acquisition of Bimba Manufacturing. This included identifying and valuing any intangible assets, which is an inherently judgmental exercise. In particular, judgement is required in determining the appropriate assumptions to use to value the acquired customer relationships under lock for the Bimba Manufacturing brand.</p>	<p>We performed procedures over key contracts associated with the acquisition including the sale and purchase agreement, to confirm that significant terms and conditions have been appropriately accounted for.</p> <p>We supported EY's evaluation of management's determination of the fair value of the assets and liabilities acquired and in particular the valuation of intangible assets. We checked the key assumptions made by management, such as the overall economic level and confidence applied and the forecast future cash flows.</p> <p>We worked with EY tax specialists and confirmed the necessary tax computations of the acquired and entered tax balances included in the working paper, including the treatment of the tax balances of the intangible adjustments applied in the acquisition accounting.</p> <p>We analysed the disclosure and a type report of the acquisition of Bimba Manufacturing with reference to the requirements of IFRS 3 Business Combination.</p> <p>The audit procedures performed to address this risk have been performed by the Group audit team.</p>

We continued management but used appropriate valuation techniques to determine the fair value of the identified assets and liabilities acquired. Our audit procedures did not identify evidence of material misstatement requiring the accountant for the acquisition of Barba Mar, Inc. to restate.

# Independent Auditor's Report to the Members of IMI plc (continued)

## An overview of the scope of our audit

### Tailoring the scope

Our assessment of materiality, our evaluation of materiality at the level of performance materiality, determination of audit risk profile within the Group, taken together, enables us to focus on parts of the consolidated financial statements. We take into account the contribution to Group revenue and operating profit, risk profile and the country risks associated to each entity, based on the qualitative factors and findings, control findings, historic knowledge and any arising from change in the period including changes to IT systems, internal management personnel, the number of significant accounts, history of performance materiality and any other known factors, when assessing the level of work to be performed at each entity.

In assessing the risk of material misstatement in the Group financial statements and to ensure we have adequate qualitative coverage of significant accounts in the financial statements, of the full reporting component level of the Group, we selected 34 components which represent the predominant business within the Group.

Of the 34 components, 12 were full scope components and the remaining 22 financials included 44 components (the scope component which were selected based on their size and risk characteristics). Of the remaining 22 components, 5 specific scope components were performed with procedures on specific accounts within that component that we considered had the potential for the greatest impact on the significant accounts in the financial statements, either because of the size of the accounts or the nature of the

The reporting components which represent the predominant procedures accounted for 88% (2017: 63%) of the Group's adjusted profit before tax measure used to calculate materiality, 67% (2017: 53%) of the Group's Revenue and 89% (2017: 77%) of the Group's Total assets.

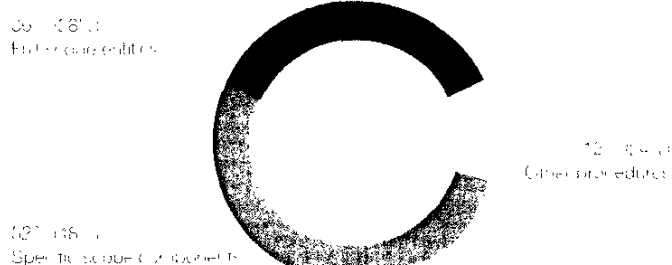
For the current year, the full scope components contributed 36% (2017: 28%) of the Group's Adjusted profit before tax measure used to calculate materiality, 41% (2017: 58%) of the Group's Revenue and 68% (2017: 57%) of the Group's Total assets. The specific scope components contributed 52% (2017: 48%) of the Group's Adjusted profit before tax measure used to calculate materiality, 26% (2017: 24%) of the Group's Revenue and 15% (2017: 14%) of the Group's Total assets. The audit scope of the specific scope components may not have included testing of all significant accounts of the component but will have contributed to the coverage of significant accounts tested for the Group.

We also performed procedures over the revenue recognised in the Precision and Hydroc divisions' marketing programmes, which provided an additional coverage of 18% (2017: 59%) of the Group's revenue.

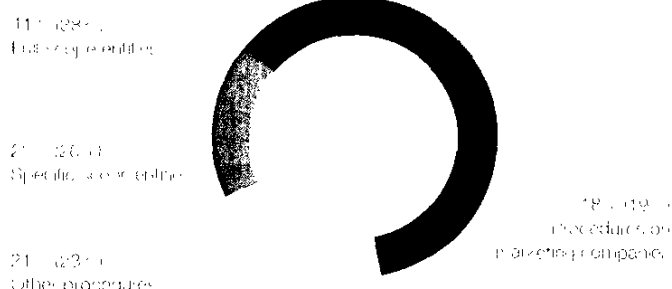
On the remaining 114 components that together represent 12% of the Group's Adjusted profit before tax, none are individually greater than 1% of the Group's Adjusted profit before tax. For these components, we performed certain substantive audit procedures relevant to the key audit matters as set out above and other procedures, including analytical review, testing of consolidation journals, intercompany eliminations, foreign currency translation calculations and enquire of management to respond to any potential risk of material misstatement to the Group financial statements.

Two charts to the right illustrate the coverage obtained from the work performed by our audit team.

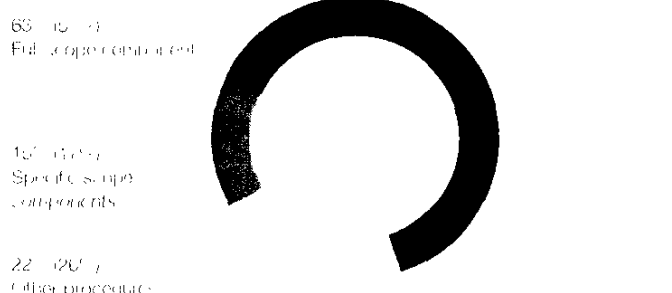
### Group Adjusted profit before tax



### Group Revenue



### Group Total assets



### Changes from the prior year

The number of full scope entities has increased to 14 (2017: 13) and the number of specific scope entities has reduced to 23 (2017: 25). These changes predominantly reflect recent acquisitions and restructuring undertaken by the Group which has resulted in a reduction of the size and risk profile of certain entities previously in scope.



# Independent Auditor's Report to the Members of IMI plc

(continued)

In this context, we used our professional judgement regarding our responsibility to specifically address the following matters in the above information and to report on or correct material misstatements of the information or to state that we could not find them to be in line with the following conditions:

## • Fair, balanced and understandable set out on page 143

The statement given by the directors that they consider the Annual Report and financial statements taken as a whole is fair, balanced and understandable is a report that the information is reliable. Our knowledge is based on the Group's performance, financial results and strategy as materially inconsistent with our knowledge gained from the audit.

## • Audit Committee reporting set out on pages 60 to 63

The board are responsible for the work of the Audit Committee and we are not responsible for assessing matters relating to the Audit Committee or its appropriate independence matters.

## • Directors' statement of compliance with the UK Corporate Governance Code set out on page 55

The part of the directors' statement required under the Listing Rules relating to the company's compliance with the UK Corporate Governance Code containing provisions specified in the Code by the UK Corporate Governance Code (including Rule 9.8.1(4)(2)) did not properly disclose a departure from a relevant provision of the UK Corporate Governance Code.

## Opinions on other matters prescribed by the Companies Act 2006

As a company, the part of the Directors' Remuneration Report to be audited has been properly prepared in accordance with the Companies Act 2006.

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the Parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report by audit, in our opinion:

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us;
- the Parent Company financial statements and the part of the Directors' Remuneration Report to be audited are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 143, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group and Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements are, as a whole, free from material misstatement, whether due to fraud or error, and to issue an auditor's report that reflects our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs will detect all material misstatements. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users based on the financial statements.

## Explanation as to what extent the audit was considered capable of detecting irregularities, including fraud

The objective of our audit in relation to fraud was to obtain reasonable assurance that the risk of material misstatement of the financial statements due to fraud was reduced to an acceptably low level. Our audit procedures included the use of analytical procedures and evidence regarding the assessed risks of material misstatement due to fraud, through understanding and implementing appropriate controls, and to respond appropriately to fraud or suspected fraud identified during the audit. However, the primary responsibility for the prevention and detection of fraud rests with those charged with governance of the entity, and management.

Our approach was as follows:

- To obtain an understanding of the applicable regulatory framework that we applied to the Group and determined that the most significant areas of non-compliance with the applicable regulatory framework, which are directly relevant to the financial statements, are those that relate to the reporting framework of FRS, FRS 101, the Companies Act 2006 and UK Corporate Governance Code. In addition, we considered that there are certain standards, laws and regulations, which may have an effect on the determination of the amount and disclosure in the financial statements being the Listing Rules of the UK Listing Authority and those laws and regulations relating to health and safety and employee matters.
- We understood how IMI plc is complying with those frameworks by meeting enquiries of management, internal audit, those responsible for legal and compliance procedures and the company secretary. We corroborated our enquiries through our review of board minutes, matters provided to the Audit Committee and correspondence received from regulatory bodies.
- We assessed the susceptibility of the Group's financial statements to material misstatement, including how fraud might occur by meeting with management from various parts of the business to understand where it considered there was susceptibility to fraud. We also considered performance targets and their influence on efforts made by management to manage earnings, and the risk of misstatements or errors. We considered the programmes and controls that the Group has established to address risks identified, or that otherwise prevent, detect and deter fraud, and how senior management monitors those programmes and controls. Where the risk was considered to be higher, we performed audit procedures to address each identified fraud risk. These procedures included testing manual journals and were designed to provide reasonable assurance that the financial statements were free from fraud or error.
- Based on this understanding we designed our audit procedures to identify non-compliance with such laws and regulations. Our procedures involved journal entry testing, with a focus on manual consolidation journals and journals indicating large or unusual transactions based on our understanding of the business, enquiries of legal counsel, Group management, internal audit, divisional management and full and specific scope management, and focused testing, as referred to in the key audit matters section above.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.



### Other matters we are required to address

Following the recommendation of the Audit Committee, the new directors have agreed that the statutory financial statements for the year ending 31 December 2019 will be audited by the firm – PricewaterhouseCoopers LLP – for the year ending 31 December 2020. The new directors have agreed that the firm will be asked to audit the statutory financial statements for the year ending 31 December 2021. The new directors have agreed that the firm will be asked to audit the statutory financial statements for the year ending 31 December 2022.

The new directors have agreed that the firm will be asked to audit the statutory financial statements for the year ending 31 December 2023. The new directors have agreed that the firm will be asked to audit the statutory financial statements for the year ending 31 December 2024.

The new directors have agreed that the firm will be asked to audit the statutory financial statements for the year ending 31 December 2025.

### Use of our report

The report is addressed to the company's members in compliance with Chapter 3 of Part 16 of the Companies Act 2006. The report has been prepared on the basis of the information provided to the auditors by the company's management. The auditors are not responsible for the preparation of the financial statements for the purposes of the Companies Act 2006. The auditors are not responsible for the preparation of the financial statements for the purposes of the Companies Act 2006. The auditors are not responsible for the preparation of the financial statements for the purposes of the Companies Act 2006.

### Simon O'Neill (Senior statutory auditor)

for and on behalf of Ernst & Young LLP Statutory Auditor  
Birmingham  
28 February 2019

### Notes

1. The maintenance and integrity of the IMLP is a matter of the responsibility of the directors; the auditors have no responsibility for the maintenance and integrity of the IMLP and, accordingly, the auditors accept no responsibility for any changes that may be made to the IMLP after the date of the financial statements or for any statements made in the IMLP.
2. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# Company balance sheet

at 31 December 2018

	Note	2018 £m	2017 £m
<b>Fixed assets</b>			
Intangibles	C5	173.2	173.2
Current assets			
Debtors	C6	418.1	181.9
Deferred tax assets	C7	2.2	2
Cash at bank and in hand		0.3	0.8
		420.6	284.9
<b>Creditors: amounts falling due within one year</b>			
Other creditors	C8	(4.3)	(4.2)
<b>Net current assets</b>		<b>416.3</b>	<b>280.7</b>
<b>Total assets less current liabilities</b>		<b>589.5</b>	<b>458.9</b>
<b>Net assets</b>		<b>589.5</b>	<b>458.9</b>
<b>Capital and reserves</b>			
Called up share capital	C9	81.8	81.8
Share premium account		13.3	11.7
Capital redemption reserve		174.4	174.4
Profit and loss account		320.0	189.0
<b>Equity shareholders' funds</b>		<b>589.5</b>	<b>456.9</b>

Approved by the Board of Directors on 25 February 2019 and signed on behalf of the Board by

Lord Smith of Kelvin

Chairman

# Company statement of changes in equity

for the year ended 31 December 2018

	Share capital £m	Share premium £m	Redemption reserve £m	Retained earnings £m	Parent equity £m
At 1 January 2017	214.8	12.1	1.1	172.1	500.1
Profit/loss for the year	-	-	-	111.1	111.1
Dividends paid on ordinary shares*	-	-	-	(107.9)	(107.9)
Shares issued in the year	-	0.6	-	-	0.6
Share-based payments	-	-	-	9	9
Shares acquired for: employee share scheme trust	-	-	-	(2)	(2)
At 31 December 2017	214.8	12.7	1.1	183.1	409.7
Retained profit for the year	-	-	-	237.5	237.5
Dividends paid on ordinary shares*	-	-	-	(107.9)	(107.9)
Shares issued in the year	-	0.6	-	-	0.6
Share-based payments	-	-	-	7.0	7.0
Shares acquired for: employee share scheme trust	-	-	-	(6.0)	(6.0)
At 31 December 2018	81.8	13.3	174.4	320.0	589.5

\* Details of the amount of employee paid share scheme dividends are contained in Section 4.10 of the annual financial statements and details of the dividends paid and provided in the financial statements notes 34.

All of the retained earnings (total of both 31 December 2018 and 31 December 2017) are considered to be distributable as cash.

# Company notes to the financial statements

## C1. Significant accounting policies

The following accounting policies have been applied consistently in preparing the financial statements, except where otherwise noted.

### Basis of accounting

The financial statements have been prepared in accordance with the Financial Reporting Standard 101 (Revised) Issued Financial Statements (FRS 101).

The Company has not presented a separate profit and loss account as permitted by Section 403 of the Companies Act 2006.

The Company has also presented extracts of the following disclosures contained in IFRS 101:

- a) the requirements of paragraph 10 to and 10 to 2 of IFRS 2 'Share-based Payment';
- b) the requirements of IFRS 7 'Financial Instruments';
- c) the requirements of paragraph 91-99 of IFRS 13 'Fair Value Measurement';
- d) the requirements of paragraph 32 of IAS 1 'Presentation of Financial Statements' to present comparative information in respect of paragraph 19 of IAS 1;
- e) the requirements of paragraphs 10 to 13 and 12 to 13 of IAS 1;
- f) the requirements of IAS 1 'Statement of Cash Flows';
- g) the requirements of paragraph 40 and 41 of IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors';
- h) the requirements of paragraph 12 of IAS 24 'Related Party Disclosures'; and
- i) the requirements in IAS 24 'Related Party Disclosures' to disclose related party transactions entered into between two or more members of the Group, provided that any subsidiary which is party to the transaction is wholly owned by such member. Related party transactions with the Company's key management personnel are disclosed in the Remuneration Report on pages 68 to 79 and in Section 5.2 on page 134 of the Group financial statements.

### Judgements and key sources of estimation uncertainty

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities at the balance sheet date and the periods reported for income and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

### Foreign currencies

The Company's functional currency and presentation currency is sterling. Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of transaction.

Monetary assets and liabilities denominated in foreign currencies have been translated into sterling at the rates of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

### Investments

Investments in subsidiaries are accounted for at cost less any provision for impairment. The Company's cost of investments in subsidiary undertakings is stated at the aggregate of (a) the cash consideration and either (b) the nominal value of the shares issued as consideration when Section 613 of the Companies Act 2006 applies or (c) in all other cases, the market value of the Company's shares on the date they were issued as consideration.

### Taxation

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of temporary differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised in respect of all temporary differences, between the treatment of certain items for taxation and accounting purposes, which have arisen and not reversed by the balance sheet date, except as otherwise stated and except for deferred taxes. Deferred tax is recognised at the tax rates that are expected to apply when the temporary differences are reversed. In the tax laws that are expected to apply, but only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

### Equity and equity-related compensation benefits

The Company operates a number of equity and equity-related compensation or benefits as set out in Section 5.11 to the Group financial statements. The fair value of the employee services received in exchange for the grant of the equity is recognised and fed to the principal employer company and accordingly, there is no net charge or credit in the Company's financial statements. The net charge amount is recognised as an expense relating to the payment within one year.

The total amount recognised over the vesting period is determined by reference to the value of the options granted, excluding the impact of any net market-related conditions (for example, profitability and sales growth targets). The market-related conditions are included in a non-conditional manner in the number of options that are expected to become exercisable. The fair value of the options at the date of grant is determined based on the Black-Scholes option pricing model.

At each balance sheet date, the Company will estimate the number of options which are expected to vest. Any changes are reported in the statement of cash flows as an expense or charge to subsidiaries and directors.

For newly issued shares, the proceeds received, net of any directly attributable transaction costs, are credited to share capital (new shares) and share premium (if applicable) and are reported.

### Treasury shares

The consideration paid by the Company on the acquisition of treasury shares is charged directly to retained earnings in the year of purchase. Consideration received for the sale of such shares is also recognised in equity, with any difference between the proceeds from sale and the original cost taken to 'share premium'. If treasury shares are subsequently cancelled, the nominal value of the canceled shares is transferred from share capital to the capital redemption reserve. No gain or loss is recognised on the purchase, sale or cancellation of treasury shares.

### Dividends

Dividend unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are authorised and are no longer at the discretion of the Company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements.

## C2. Remuneration of directors

The detailed information concerning directors' remuneration, shareholding, and options are shown in the audited section of the Remuneration Report on pages 68 to 79, Section 5.2 and Section 2.1.3 of the Group financial statements.

## C3. Staff numbers and costs

The number of people employed by the Company, including directors, during the year was 26 (2017: 26), all of whom were employed in administrative roles. The costs associated with them were borne by a subsidiary undertaking.

The Company participates in the IMI UK Funds, which are defined benefit schemes in which the assets are held independently. The total net defined benefit costs of these Funds are borne by a subsidiary undertaking and therefore, in accordance with IAS 19, no net defined benefit costs are recognised in the Company's financial statements. Section 5.11 to the Group financial statements provides further details regarding the defined benefit schemes.

#### C4. Dividends

For a description of the dividend policy, see page 16.

	2018 £m	2017 £m
Dividend paid to shareholders (2018) and to non-executive directors (2017)	68.3	6
Dividend tax credit receivable (2018) and dividend tax credit receivable (2017) (1)	39.6	26.0
Dividend received from subsidiaries in the financial year	107.9	128.6

(1) Dividend tax credit receivable of £11.17 £m was not fully applied in 2018 (2017: £8.5m).

After the dividend is paid, the tax credit receivable is used primarily by the dividend holder for use in its business and there are no other tax consequences.

	2018 £m	2017 £m
Current year final dividend (2018) per qualifying ordinary share (2018: 20.2p)	70.4	68.0

Dividend payments after the balance sheet date are not included in the total dividend paid. This is because the total number of qualifying ordinary shares entitled to dividend is known from their inclusion in the balance sheet date.

#### C5. Fixed assets - investments

	Subsidiary undertakings	
	2018 £m	2017 £m
At 1 January 2018 and 31 December 2018 cost and net book value	173.2	175.2

Details of subsidiary undertakings at 31 December 2018 are shown on pages 101 to 103.

#### C6. Debtors

	2018 £m	2017 £m
Falling due for payment after more than one year: Amounts owed to subsidiary undertakings	313.9	1,10.5
Falling due for payment within one year: Amounts owed to subsidiary undertakings	104.2	112.4
	418.1	222.9

#### C7. Deferred tax

	2018 £m	2017 £m
The deferred tax included in the balance sheet is as follows:		
Employee benefits and share based payments	2.2	2.7
Deferred tax asset included in the balance sheet	2.2	2.7
Reconciliation of movement in deferred tax asset:		
At 1 January 2018	2.7	1.1
Deferred tax credit in the profit and loss account	(0.4)	1.3
Deferred tax credit in equity	(0.1)	0.3
At 31 December 2018	2.2	2.7

Changes to the rate of UK corporation tax were substantively enacted in 2016 to reduce the rate to 19% from 1 April 2017 and to 17% from 1 April 2020. The deferred tax balance has been calculated based on the rates applicable when the balances are expected to reverse, which is mainly 17% (2017: 17%).

# Company notes to the financial statements

(continued)

## C8. Other creditors falling due within one year

	2018 £m	2017 £m
Amounts owed to the company undertaking	2.8	5.2
Other payables	1.5	1.1
	4.3	6.3

## C9. Share capital

	2018 £m	2017 £m
<b>Issued and fully paid</b>		
286.3m (2017: 286.2m) ordinary shares of 28.47p each	81.8	81.8

## C10. Contingencies

Contingent liabilities relating to guarantees in the normal course of business – as of new items granted to 31/12/2017 – £111.5m

There is a capital set off with three of the Company's banks relating to the advances of the Company, secured under an inter-which, covered by a guarantee.

Where the Company enters into financial guarantee contracts to guarantee the liabilities of other companies within Group, the Company is not responsible to business guarantee contracts and accounts for them as such. It is required by the Company to treat the guarantee contract as a contingent liability, and such liabilities are more probable that the company will be required to meet a payment under the guarantee.

[illegible]

IMM Interiors Ltd., London and IM Vertikal AG, Berlin, Germany	60000 Emslandstrasse, D-98763 Bamberg, Germany
IMC Recycling Services Limited, Richmond Estate, Limited, IMI CIP Finance Limited, IMI Easychair Limited, IMI Euro Finance Limited, IMI Fluid Controls Finance Limited, IMI Geomark Limited, IMI Group Limited, IMI Kinnor Limited, IMI Marston Limited, IMI Overseas Investments Limited, IMI Parsons Turbine Engine, IMi plc, IMI Process Engineering Limited, IMI Property Investments Limited, IMI Ration Limited, IMI Reliance Industrial Equipment Limited, IMI Sweden Finance Limited, IMI Tascan Limited, Lammek & Co. Limited, Linn Group Limited, Linto International Limited, Linto Investments Limited,	
IMI Global Engineering Holding GmbH, IMI Deutschland Handel & Service KG, IMI Deutsch-Brasilianische Vertriebs-GmbH, IMI Germany Holding Limited & Co. KG, Norgrin GmbH,	Buckstapfstrasse 30, 4140 Alphen, Germany
IMI Americas Inc., IMI Fluid Controls Holdings Inc., Norgrin Inc.,	6500 Southparkway, Suite 1, Littleton, CO 80120, United States
IMI Australia Pty Ltd., IMI Lakeside Australia Pty Ltd., Tapco of Hong Kong Sales Pty Limited,	32 South Corporate Avenue, Boxville VIC 3113, Australia
IMI Holding Italy S.R.L., Orton S.R.L., Imflo Roma S.R.L.	Via Stenohal 65, I-20146 Milano, Italy
Gimba Manufacturing Company, Gimba Properties Inc,	22150 S. Governor Frey, University Park IL 60164, United States
Ferner e GmbH, IMI Hydronic Engineering Deutschland GmbH	Vödinghauser Weg 2, 59697 Ennette, Germany
IMI Aero Dynamics BVBA, IMI Hydronic Engineering NV	Boomssteenvoeg 28, B-3132 Schelle, Belgium
IMI Components Limited, Imflo Maine Limited	Weetwood Road, Birmingham, EC 7UL, United Kingdom
IMI Finance SA, IMI Hydronic Engineering International SA	Routé de Grasse 19, Lake Geneva Business Park, 1262 Evroz, Switzerland
IMI Hydronic Engineering A/S, Norgrin A/S	Mønstredvej 18, DK-2730 Herlev, Denmark
IMI Hydronic Engineering BV, IMI Neel Holland's Holdings BV	Randgaweg 20, Alphen aan den Rijn, NL-2408 AB, Netherlands

# Subsidiary undertakings

(continued)

IMI Scotland Limited The IMI Scotland Limited Partnership	15 Calder Street, Edinburgh EH3 8JW, United Kingdom
Imaging Finance Holdings Corporation Imaging Finance Limited Company	100 State Street, 30 State Street, Suite 100, Boston, MA 02109, United States
Imogen Corporation Ltd Imogen Manufacturing Co Ltd	Imogen Drive, 1825, Dabin Road, Mingyong District, Shanghai, China
Imogen Manufacturing De México S de CV Imogen S de CV	AV De la Montaña 123, Parque Industrial Quetzacoatl, San Diego de los Baños, Querétaro, 76100, México
Imzox Holding GmbH Imzox Technologies GmbH	Imzoxweg 6, 50355 Düren, Germany
Imzox Associates Inc.	Imzox Canada Ltd, 5700 Avenue Roy, #500, Dorval, Quebec H9P 2M5, Canada
IFA Controls LLC	1050, Corporation Trust Center, 1200 Orange Street, Wilmington DE 19801, United States
Bopp & Bopp Water GmbH	Carl-Heinrich-Str. 1, 68345 Mannheim, Germany
Brookvale International Insurance Co Limited	Canterbury House, Church Street, Hamilton, HM11 1BQ, Bermuda
Burghard GmbH	Eintrachstrasse 256, 32545 Bad Oeynhausen, Germany
CCI AG	Fabrikstrasse 15, 8330 Simbach, Swit.erland
CCI America Co - Sra Comercio de Equipamentos Industriais Ltd	Rua Ilhéus 1, 25040-950 9679 - São Paulo, Brazil, Brazil
CCI Asia Pacific Pte Ltd	25 International Business Park, ACFE Building, Tower A, 60701, Singapore, 609970, Singapore
CCI Czech Republic sro	Křídelská 189/1, 0 Šlapanice, 621 00, Czech Republic
CCI Flow Control Shanghai Co Ltd	Room 108, Unit 15, 108 Tian Zhou Road, Cao He Jing Development Zone, Shanghai, 200203, China
CCI International Limited	Unit A3, Boscawen Business Park, Greengate, Middleton, Manchester, M14 1GS, United Kingdom
CCItaly S.R.L.	Via Leopardi 26, 20123, Milan, Italy
CCI Limited	14 Dangdong 2-ro, Miran-eup, Paju-si, Gyeonggi-do, 10810, Republic of Korea
CCI Valve Technology AB	Industriergatan 13, Box 603, 661 29 Sättele, Sweden
CCI Valve Technology GmbH	Leinbachgasse 63/1, 1230 Wien, Austria
Control Component India Pvt Limited	Ground, 1st & 2nd floor, Lower 4, 5, 6 & 7, Plot # 13, 14 & 15, EPIP Zone Phase 1, Whitefield Road, Bangalore, 560090, India
Control Components Inc.	22591 Avenida Empressa, Rancho Santa Margarita CA 92688, United States
F&S Medic SA	Route de Besenmens 2, 1607, Palézieux, Switzerland
Fluid Automation Systems GmbH	Stuttgarter Straße 170, 70736 Eching, Germany
Hendrix Systems Technik GmbH	Unter Tarnstrasse 65, 71263 Weil der Stadt, Germany
IMI Agro Dynamics BV	Haarsteat 9, 3861 VS, Nijkerk, Netherlands
IMI CCI South Africa (Pty) Ltd	15 Van Dinsburg North Avenue, Ext 66, Welbank, 1030, South Africa
IMI Consulting (Shanghai) Co Limited	Units 03,06 & Floor No. 500 Fushan Road, Pudong New Area, Shanghai, 200122, China
IMI Critical Engineering (Shanghai) Company Limited	B3 2, No. 303, Xinke Road, Qingpu District, Shanghai, 201100, China
IMI Critical EZE	Office No. FZJ0A13108, FZJ0A13110, FZJ0A13111A, Jebel Ali Free Zone, Dubai, United Arab Emirates
IMI Energi & VVS Utveckling AB	Annedalsvägen 9, 22161 Lund, Sweden
IMI Engineering Sdn. Bhd	Level 22, Axata Tower, No. 9, Jalan Stesen Sentral 5, Kuala Lumpur Sentral, 50470 Kuala Lumpur, Malaysia
IMI France SARL	52 Boulevard de Sebastopol, 75003 Paris, France
IMI Hidronik Mühendislik, Klimlendirme Sistemleri Ltd Sti	Atasehir Bulvarı Ata Cars. no. 50-59, Atasehir, Istanbul, Turkey
IMI Holdings LLC	101 Broadway Street West, Suite 204, Osseo, MN 55059, United States
IMI Hydronic Engineering AB	Annelund, SE-524 80, Ljung, Sweden
IMI Hydronic Engineering AS	Glyntveien 7, Skj. N-1400, Norway
IMI Hydronic Engineering China	Room 360, Xin Mao Building, No 2 Tai Zhong Nan Road, Pilot Free Trade Zone, Shanghai, 200131 China





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\* Monitor an external event needs.

### Subsidiary audit exemptions

that the law issued governs only the liability over the following companies of 31 December 2018 under Sections 90 of Companies and 176b of the Criminal Code, and the scope of the Act referred to the credit of individual accounts in virtue of Section 479A of the Act.

Company name	Company number	Company name	Company number
Hollard Estates Limited	011814705	IMI Scotland Limited	SC038722
IMI Deutschland Limited	07832554	IMI Sweden Finance Limited	07272531
IMI Luxembourg Limited	06929408	IMI Vice Limited	04121176
IMI Fluid Controls Finance Limited	08528502	Triffo Group Limited	04450946
IMI Germany Limited	07812576	Triffo International Limited	06164822
IMI Marston Limited	00355508	Triffo Investments Limited	06430692
IMI Refiners Limited	00148303		

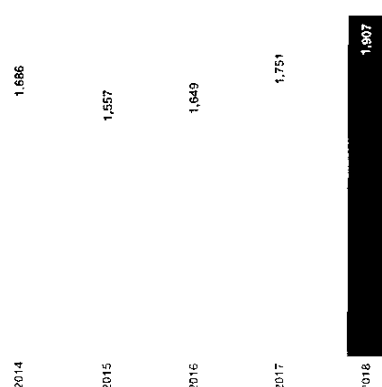
# Geographic distribution of employees

The following table shows the geographic distribution of employees by region as of 31 December 2016, expressed in thousands of employees.

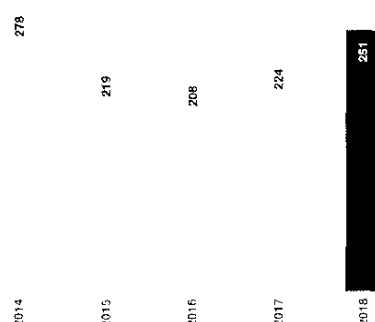
United Kingdom	1,255
Continental Europe	5,123
Asia Pacific	2,719
Latin America	211
Rest of World	215
<b>Total</b>	<b>10,967</b>

# Five year summary

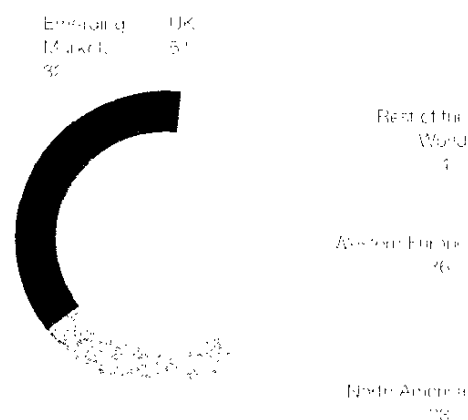
Adjusted revenue £m



Adjusted profit before tax\* £m



Adjusted Group revenue by geography 2018



\* On an after-tax basis

## Income statement

	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m
Statutory revenue	1,692	1,567	1,657	1,751	1,907
Adjusted revenue	1,660	1,557	1,649	1,751	1,907
Adjusted operating profit	293.5	230.9	224.2	235.2	265.5
Adjusted profit before tax	278.1	218.7	208.0	224.1	251.2
Special pension costs	(7.0)	9.1	2.8	19.8	6.8
Restructuring costs	(8.6)	(21.1)	(18.8)	(34.6)	(12.4)
Acquired intangible amortisation and impairment	(60.4)	(32.2)	(25.5)	(17.5)	(27.1)
Other acquisition items	(1.8)	-	-	(2.0)	(3.7)
Contributions on disposal of subsidiaries	31.2	(8.4)	-	(2.3)	0.6
Financial instruments, excluding economic hedge contract gains/losses	(2.3)	2.6	(1.2)	2.4	(2.5)
<b>Profit before tax from continuing operations</b>	<b>245.7</b>	<b>162.7</b>	<b>165.5</b>	<b>180.9</b>	<b>212.9</b>
Adjusted EBITDA	371	263	273	288	320

## Group sales by destination

	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m
UK	98	90	75	79	90
Western Europe	644	583	630	653	681
North America	318	234	344	338	451
Emerging Markets	511	506	520	595	608
Rest of World	82	65	80	86	77
Adjusted Revenue	1,686	1,557	1,649	1,751	1,907
Reversal of net economic hedge contract losses/gains	6	10	8	-	-
Statutory Revenue	1,692	1,567	1,657	1,751	1,907

\* Defined as Germany, France, Holland, Italy, Spain, Denmark, Greece, Belgium, Republic of Ireland, Portugal, Luxembourg, Sweden, Ireland, Austria, Cyprus, Switzerland and Norway.

## Earnings and dividends

	2014	2015	2016	2017	2018
Adjusted diluted earnings per share	5.14	5.14	55.52	63.34	<b>73.2p</b>
Shareholder return (annualized return on investment)	40.21	14.14	6.29	13.61	<b>62.5p</b>
Dividend yield (annualized)	2.16%	1.64%	3.54%	2.34%	<b>40.6p</b>

## Balance sheet

	2014 £m	2015 £m	2016 £m	2017 £m	2018 £m
Segmental net assets	549	520	1,041	1,151	<b>1,220</b>
Other net non-operating liabilities (excluding noncontrolling interests)	(80)	(110)	(118)	(153)	<b>(149)</b>
Net debt	(1,035)	(1,077)	(986)	(965)	<b>(405)</b>
Net assets	594	529	1,033	1,027	<b>666</b>

## Statistics

	2014	2015	2016	2017	2018
Segmental operating profit as a percentage of segmental revenue	11.1%	15.1%	13.8%	13.2%	<b>14.0%</b>
Segmental operating profit as a percentage of segmental net assets	34.8%	28.9%	21.9%	23.4%	<b>21.8%</b>
Effective tax rate on adjusted profit before tax	25.5%	22.5%	21.0%	21.0%	<b>21.0%</b>
Net assets per share (excluding preference) and EBT share	215.1p	211.3p	215.1p	221.0p	<b>245.8p</b>
Net debt as a percentage of shareholders' funds	36.1%	40.2%	48.5%	43.7%	<b>60.7%</b>
Net debt, Adjusted EBITDA	6	19	10	19	<b>13</b>
Adjusted EBITDA, Interest	53	15	16	20	<b>25</b>

# Shareholder and general information

## Announcement of trading results

The trading results for the group for the financial year of 2019 will be announced on 26 July 2019.

The trading results for the first quarter ending 31 December 2019 will be announced on 1 February 2020.

Interim management statements will be issued in May and November 2019.

## Dividend payments

Final: 17 May 2019

Interim: September 2019

## Share prices and capital gains tax

The closing price of the Company's ordinary shares on the London Stock Exchange on 31 December 2018 was 944.5p (2017: 1,233.6p). The market value of the Company's ordinary shares on 31 March 1992, as calculated for capital gains tax purposes, was 59.5p per share.

The Company's SEAIQ number is 214143.

## Enquiries about shareholdings

For enquiries concerning shareholdings (personal holdings), please contact the Company's registrar. Enquiry contact details appear to the right.

Please remember to tell Equiniti if you move house, change bank details or if there is any other change to your account information.

## Managing your shares on-line

Shareholders can manage their holdings on-line by registering with Shareview, the internet based platform provided by Equiniti. Registration is a straightforward process and allows shareholders to:

- help us to reduce print, paper and postage costs and the associated environmental impact of these;
- cast your AGM votes online;
- receive an email alert when important shareholder documents are available online such as Annual Reports and Notices of General Meetings;
- access details of your individual shareholding quickly and securely;
- set up a dividend mandate online; and
- change your registered postal address or your dividend mandate details.

To find out more information about the services offered by Shareview, and to register, please visit: [www.shareview.co.uk](http://www.shareview.co.uk)

## Corporate website

The IMI plc website provides a wealth of useful information for shareholders and should be your first port of call for general queries relating to the Company and your shares. As well as providing share price data and financial history, the site also provides background information about the Company.

Shareholders are also encouraged to sign up to receive the latest news by email in the Investors' section of the website. These include all of the financial news released from throughout the year that are relevant to shareholders by post. You can receive this on our website at: [www.imiplc.com](http://www.imiplc.com)

## Annual General Meeting 2019

This year's AGM will be held at the Grosvenor Hotel, 101 Broadgate Way, Birmingham B2 01JF on Thursday 9 May 2019 at 10am. For further information, please refer to the Notice of Meeting which is on the corporate website.

## Individual Savings Account (ISA)

IMI's ordinary shares can be held in an ISA. For information about the ISA operation, visit the Regulator. Enquiries please call the Equiniti ISA helpline on 0345 900 9450. Lines are open from 8.30am to 5.00pm Monday to Friday, excluding public holidays in England and Wales.

## Share dealing service

Managed by Equiniti, the Company's registrar, the IMI plc share dealing service provides shareholders with a simple way of buying and selling IMI ordinary shares. Telephone: 0345 603 7007. Full written details can be obtained from Equiniti on contact details appear to the right.

## Share fraud

Share fraud includes schemes where investors are lured out of the blue and offered shares that often turn out to be worthless or non-existent, or an inflated price for shares they own. These calls come from fraudsters operating in 'boiler rooms' that are mostly based abroad. Further information on how to spot share fraud or report a scam can be found on our corporate website.

## American Depositary Receipts

IMI plc has an American Depositary Receipt (ADR) programme that trades on the Over-the-Counter market in the USA, using the symbol IMIAY. ADR enquiries should be directed to Citicorp Shareholder Services, 100 Essex Street, Providence RI 02903-0977, USA. Toll free number in the USA is 1-877-0011-ADR (x7 240-1201) and from outside the USA is 1-331-667-1122. You can also email [shareholder@citicorp.com](mailto:shareholder@citicorp.com)

## Headquarters and registered office

10 Broadgate  
Solihull Parkway  
Birmingham Business Park  
Birmingham  
B37 7YU

Telephone: +44 (0)121 317 5000

IMI plc is registered in England No. 214275

## Registrars

Equiniti  
Aspect House  
Specsavers Building  
100 Brook Street  
West Sussex  
BN1 9GF

Telephone: 0371 384 2916 or from overseas  
+44 121 415 7047

Lines are open 8.5.30am to 5.30pm Monday to Friday, excluding public holidays in England and Wales

## Stockbrokers

JPMorgan Chase  
Bank of America Merrill Lynch

## Auditor

Ernst & Young LLP

## Cautionary statement

Our Annual Report may contain forward-looking statements that may or may not prove accurate. For example, statements regarding expected revenue growth and operating margins, market trends and our product pipeline are forward-looking statements. It is believed that the expectations reflected in those statements are reasonable but they may be affected by a number of risks and uncertainties that are inherent in any forward-looking statement which could cause actual results to differ materially from those currently anticipated. Any forward-looking statement is made in good faith and based on information available to IMI plc as of the date of the preparation of this Annual Report. All written or oral forward-looking statements attributable to IMI plc are qualified by this caution. IMI plc does not undertake any obligation to update or revise any forward-looking statement to reflect any change in circumstances or in IMI plc's expectations.



# IMI

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