

## **ECFR**

# Report and Financial Statements For the Year Ended 31 December 2021

Charity Number: 1143536

**Company Registration Number: 07154609** 

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## **European Council on Foreign Relations** Legal and administrative information

**Governing Document:** Memorandum and Articles of Association

Registered Offices: First Floor

10 Queen Street Place

London EC4R 1BE

Trustees/Directors: Franziska Brantner

> Ian Clarkson Lykke Friis Teresa Gouveia

Chair of Board of Trustees/Directors Lykke Friis

**Chair of Executive Committee** lan Clarkson

**Key Management Personnel:** Programme Director Mark Leonard Alba Lamberti

**Deputy Director - Operations** 

Azets Audit Services, **Auditors:** 2<sup>nd</sup> Floor, Regis House, 45 King William St,

London, EC4R 9AN

**Barclays Bank** Bankers:

2 Victoria Street London SW1

Solicitors: Bates Wells & Braithwaite

2-6 Cannon Street London EC4M 6YH

The Directors, who are also Trustees for the purposes of company law, present their report together with the financial statements for the year ended 31 December 2021. The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the Charity's memorandum and articles of association, the Charities Act 2011, the Companies Act 2006 and the Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) effective 1 January 2015.

#### **Objectives and Activities**

The objective of the European Council on Foreign Relations (also "Charity", "Company") is to conduct research and promote informed debate across Europe on the development of a coherent and effective European values-based foreign policy. First launched in October 2007, the Charity is part of the first pan-European think-tank, comprised of a Group of ECFR entities (also "ECFR") with presence in selected EU member states.

ECFR has developed a strategy with three distinctive elements that define its activities:

- A distinctive research and policy development process. ECFR has brought together a team of distinguished
  researchers and practitioners from all over Europe to advance its objectives through innovative projects with a panEuropean focus. ECFR's activities include primary research, publications of policy reports, private meetings and
  public debates, 'friends of ECFR' gatherings in EU capitals and outreach to strategic media outlets.
- A pan-European Council. ECFR has brought together a distinguished Council of over 330 Members politicians, decision makers, thinkers and business executives from across Europe which meets once a year as a full body. Through geographical and thematic task forces, members provide ECFR staff with advice and feedback on policy ideas and help with ECFR's activities within their own countries.
- A physical presence in the main EU member states. ECFR, uniquely among European think-tanks, has offices
  in Berlin, London, Madrid, Paris, Rome, Sofia and Warsaw. The offices are platforms for research, debate,
  advocacy and communications.

The Directors confirm that they have referred to the guidance provided by the Charity Commission on public benefit when reviewing the Company's aims and objectives and in planning future activities. The Charity, together with its sister organizations and through their combined pan-European research and outreach work supports European governments, foreign policy debate and diplomacy.

#### **Achievements and Performance**

For 2021, our effort was aimed at creating a more effective, ambitious, and cooperative European foreign policy. Within our five research programs (Africa, Middle East and North Africa, Asia and China, Wider Europe and European Power), our efforts focused on gaining an analytical understanding of Europe's foreign policy dilemmas, recommending innovative solutions, and promoting those solutions through publications, convening conferences, media appearances, and other forms of advocacy.

In 2021, much of this work focused on how the EU and its member states could protect European interests and shape the international system against a background of geopolitical competition further complicated by the emergence of the Covid-19 pandemic. We complemented this work with an effort to understand the domestic bases for an internationalist foreign policy through the European Union, and the impact of Covid-19 on Europeans' vision of the EU and the world, including through ECFR's influential pan-European data polling.

#### Achievements and Performance - continued

Other strands of work included:

- Explaining Russa-China relations
- Promoting alternative British foreign policies
- Pushing for new European Initiatives toward Eastern Partnership countries
- Exploring the geopolitics of climate change and the European green deal
- Understanding and helping partner countries defend against Russian subversion
- · Exploring public attitudes on a US-China Cold War
- · Understanding the directions of German foreign policy after Merkel
- Analyzing the effect of corruption on international relations
- · Exploring the geopolitics of technology

We supported those activities through 46 long-form publications and 222 shorter commentaries, all published on our website which received 2.7 million unique page views in 2021. We additionally sent more than 21 private notes to key stakeholders.

In 2021, despite lingering uncertainty over Covid-19 restrictions, ECFR has proved its mettle when it comes to strategic convening – virtually or in-person. Across its five Programs and seven National Offices, it organized some 135 virtual events and 15 in-person events (in the second half of 2021). Much of the second half of the year focused on reconnecting foreign policy communities that had not met throughout the pandemic. Highlights of the ECFR in-person convening include the Annual Middle East and North Africa Forum, which for many participants from Europe and the MENA region was the first in-person convening, the 14th Annual Council Meeting where some 100 Council members and ECFR friends gathered in the early days of the new German government, and; the European Caucus on China which aimed to showcase key voices in the debate about future EU-China relations, featuring key China watchers from ministries, think-tanks, and the media. We also convened several strategy groups to broker frank discussions in safe spaces between European policymakers, including on Russia, Iran, the Indo-Pacific, Africa, Western Balkans and Libya, as well as a high-level task force on economic coercion with officials and private sector representatives. ECFR once again underpinned many of its events with data insights based on polling in order to better connect policymakers with voters' expectations of European foreign policy, particularly around the implications of the Covid-19 pandemic as well as transatiantic relations and the new US government.

#### Financial Review

#### Results for the year

Net incoming resources for the year ending 31st December 2021 were €5,282k and net resources expended were €4,648k, resulting in a surplus for the year of €634k. The Open Society Foundation provided an unrestricted grant of €2,100k to support ECFR. Restricted donations of more than €250k were received from the Open Society Foundation, the Swedish International Development Agency and the Bill & Melinda Gates Foundation. The Charity re-granted in total €1,471k to other ECFR entities and received €35k from other ECFR entities.

#### Reserves

The Charity's reserves policy is to build sufficient reserves to meet the identified risks assessed each year. The alm is to invest in reserves until they cover at least four months operational running costs so that organisational liabilities to staff and other stakeholders can be met at all times. The Charity ended 2021 with a surplus of €634k. As a result, unrestricted reserves as of 31 December 2021 increased to €2,977k, in excess of 5 months of ECFR operational running costs. The Board has approved a break-even budget for 2022 for ECFR to maintain strong reserves. Beyond 2022 the Board is committed to continue break-even to surplus budgets in line with the stated policy.

#### Financial Review - continued

#### Effects from the Covid-19 pandemic and Subsequent Events

With the Covid-19 pandemic one traditional avenue of delivery on our mission and commitments by way of in-person activities effectively had come to a stop since spring 2020 and for most of 2021. Also, office operations were significantly impacted by the pandemic's effects. Our strategy to manage these and other implications from the Covid-19 pandemic with a focus on protecting staff and stakeholders, delivery and financials alike was to take action swiftly and sustainably-prudently by:

- · switching to remote and virtual operations, research and delivery
- · innovating further our advocacy and developing alternative and new ways of delivery
- staying close to our funders (repurposing activities, adapting our offering structurally and on content and formats)
- closely monitoring costs (including contingency planning)
- staying vigilant to and assessing the pandemic's developments.

With this strategy we could minimize adverse effects from the pandemic onto our organization, operations and delivery. As a result, the shorter-term impact of the pandemic onto our financials, we believe to be manageable and limited, reconfirmed by our 2022 break-even Budget. Longer-term financial impacts, not yet noticeable, for us may be more significant in as much as the pandemic potentially would seriously affect our funders financial bases and their relevant environments including financial markets. By building on and further using the tools we have developed and successfully applied to date to handle the pandemic's challenges for us up to now, we also believe we can quickly adjust to as well as manage and mitigate future related challenges.

#### Plans for the Future

For 2022, ECFR will need to continue adjusting its operations and strategy to reflect further developments of the pandemic and the Russian invasion of Ukraine. The war has reinforced the need for Europe to improve its cohesion and effectiveness, and to try to shape the post-war world in areas such as technology, climate, trade and health, in line with its interests and values. The strong European response to the war has increased European cohesion and European commitment to building a more coherent foreign policy, but the question of how much to support Ukraine and how to deal with Russia also threatens to divide Europe.

ECFR's priorities for 2022 reflect the major factors of political change and concerns of European citizens and the growing need for Europeans to think and act more geopolitically. They also offer European decision-makers concrete solutions to address those concerns by showing how Europe can serve as the first line of defence. In more detail our priorities are:

- Understanding the effects of the Russia-Ukraine war on the European and global order As the international
  system continues to be affected by the geopolitical dynamics emerging from the war, we will focus on how the
  evolution of the crisis is affecting Europe's global capacity to act. We will use research meetings and expert
  contributions from our policy fellows and council members to look at the opportunities and challenges for the EU
  and its member states, focusing the tools that the Europeans have at their disposal (sanctions, force deployments,
  weapons transfers, etc) and trying to map a long-term trajectory for re-establishing a European security order, either
  with or without Russia.
- Rebalancing Transatlantic Relations in the United States Through our research and through policy dialogues
  with US counterparts, we will seek opportunities to increase US support for European sovereignty and increase
  European contributions to common defense efforts. The effective US-European cooperation over Ukraine presents
  opportunities for enhanced cooperation on key files, from the Iran nuclear deal to China policy, multilateralism and
  technology. But the possibility of radical changes in US foreign policy toward Europe under a new congress or a
  new administration mean that Europeans must also prepare for the possibility of a post-American European security
  order.
- Bolstering the European neighborhood against external threats and internal instability Through our
  research and advocacy work on containing Russia, enhancing security in the eastern neighbourhood, promoting
  dialogue in the Western Balkans, building on diplomatic openings in Libya and assessing moves to reduce tensions
  in the Middle East, our goal is first and foremost to support our values, prevent escalation, promote concerted
  European action and to pursue stabilisation of the immediate neighborhood while not losing sight of ongoing reform
  efforts.
- Building European capacity to practice climate foreign policy Through our efforts to understand the effects
  of European climate policy on foreign policy and through detailed analysis of opportunities to promote European
  climate goals in Africa, the Middle East and Asia, we promote European to use foreign policy as a tool to realise
  European climate goals and to help partner countries join Europe in transitioning to a more sustainable future.

#### Plans for the Future - continued

- Help develop a cohesive European policy on the Indo-Pacific We will launch a new strand of work aiming to
  map European views on this region that is attracting increasing geopolitical attention, exploring the potential to build
  relationships that embody democratic values and can stand as a counterweight to Chinese ambitions in the region.
- Reveal the political foundations of European foreign policy Through our polling efforts, we are helping
  European policymakers understand how the public sees key foreign policy issues such as the War in Ukraine, the
  Climate Crisis, and the Transatlantic Alliance. We use this data to spot political trends early and to warn
  policymakers when their policies lack political roots.
- Move towards new forms of communications and advocacy We continue to increase our use of data
  visualisation, of infographics, of podcasts and of social media to allow our ideas to profit from new forms of
  communications. As we work our way through the pandemic and look beyond the initial crisis phases, we continue
  to develop new formats and innovative ways of working and communicating with partners that will enable us to
  make the most of our opportunities and resources.

#### Structure, Governance and Management

#### Constitution

The Charity, a UK company limited by guarantee incorporated on 11 February 2010, is a not-for-profit organisation which obtained UK charitable status on 24 August 2011. The liability of members is limited to £1. The Company is governed by its Memorandum & Articles of Association, as last revised and adopted on 16 August 2011. The objects of the Company are 'the advancement of education in the field of foreign policy and related areas by undertaking and promoting research for the public benefit and publishing the useful results thereof'.

ECFR is made up of the UK Company and five legal ECFR entities established in Germany, France, Spain and Italy under the common control and unified management of the German ECFR e.V. Board of Trustees.

#### Governance

The Charity is governed by a Board of Trustees/Directors, which meets three times a year. Trustees/Directors are recruited by invitation based on the skills, experience and influence they have in the European political arena. At the end of 2021 the Board was composed of Lykke Frils, lan Clarkson, Franziska Brantner and Teresa Gouveia. The Board is supported by an Executive Committee which meets quarterly and is composed of three or four Board members. This Committee has been delegated responsibility for overseeing the administrative and financial governance of the Charity on behalf of the Board, whilst noting that the Board retains final responsibility for the performance of that delegated authority. Its decisions and recommendations are reported to the Board so as to ensure the full Board can continue to discharge its overall responsibility.

All members of the Board give their time freely and no board members received remuneration in the year. Details of expenses reimbursed to trustees are disclosed in note 14. There are no related party transactions.

#### Key management personnel

The management of the Charity is delegated to the Director and through him to the members of the senior management team. Remuneration for the Director is reviewed annually and set by the Board. Remuneration for senior management and the rest of the staff team is set by the Director.

#### Structure, Governance and Management - continued

#### Principal risks and uncertainties

The Board of Directors is responsible for ensuring that there are effective and adequate risk management and internal control systems in place to manage the major risks to which the Charity is exposed. It discharges this responsibility through its review of the effectiveness of the Charity's risk management framework as part of ECFR's risk management framework.

This is designed to support informed decision-making regarding the risks that affect ECFR's and the Charity's performance and their ability to achieve their objectives. It also provides for a consistent approach to identifying, assessing and dealing with the risks facing ECFR and the Charity so as to ensure that they do not exceed the level of risk ECFR and the Charity are willing to assume. It should be noted that the framework is designed to manage, rather than to eliminate, the risks to ECFR's and the Charity's objectives and to provide reasonable, but not absolute, assurance against material misstatement or loss.

The Charity board together with the senior management team have reviewed the risks faced by the Charity and updated the risk register to capture and monitor all risks identified. The key risks have been assessed as:

- Loss of key Trustees
- · Loss of key staff members
- · Risks to the organisation arising from cyber-attacks and loss of key data
- Raising insufficient funds to cover costs

Actions taken to mitigate the risks associated with loss of key trustees includes active recruitment of trustees with the right skillset to support the Charity's mission. Loss of key staff members is being mitigated through the annual performance review and objective setting process, transparent staff policies, and active line management combined with regular communication with staff. I.T. security risks are being addressed through related investments in hard- and software, data back-up routines and staff training. Actions taken to mitigate the risks associated with funding include close monitoring of fundraising strategy and progress, diversifying sources of funding to include a wider range of donors, seeking multi-year partnerships, and maintaining good relations with current major funders.

#### Statement of Directors' responsibilities

The Directors are responsible for preparing the Report of Directors and the financial statements in accordance with applicable law, UK accounting standards and UK GAAP.

Company law requires the Directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the charitable company and of incoming resources and application of resources, including the income and expenditure of the charitable company for that period.

In preparing these financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently
- . Observe the methods and principles in the charities SORP (FRS 102)
- Make judgements and accounting estimates that are reasonable and prudent
- State whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- · there is no relevant audit information of which the charitable Company's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit
  information and to establish that the auditor is aware of that information.

#### Statement of Directors' responsibilities - continued

#### Disclosure of information to the auditors

We, the directors of the Company who held office at the date of approval of these Financial Statements as set out above each confirm, so far as we are aware, that:

- · there is no relevant audit information of which the Company's auditors are unaware; and
- we have taken all the steps that we ought to have taken as directors in order to make ourselves aware of any
  relevant audit information and to establish that the Company's auditors are aware of that information.

#### **Auditors**

Azets Audit Service have expressed their willingness to act as auditors in accordance with Section 419 (2) of the Companies Act 2006.

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

Approved by the trustees and signed on their behalf:

Lykke Friis

Chair of the Board of Trustees/Directors

22/9-2.22

Date

## European Council on Foreign Relations Independent Auditor's Report to the members of ECFR

#### Opinion

We have audited the financial statements of ECFR (the 'charitable company') for the year ended 31 December 2021 which comprise the Statement of Financial Activities, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 December 2021, and of its
  incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the charitable company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### Other information

The other Information comprises the information included in the trustees annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report (incorporating the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the trustees were not entitled to prepare the financial statements in accordance with the small companies' regime
  and take advantage of the small companies' exemptions in preparing the directors' report and from the
  requirement to prepare a strategic report.

## European Council on Foreign Relations Independent Auditor's Report to the members of ECFR

#### Responsibilities of trustees

As explained more fully in the trustees' responsibilities statement, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to Issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The specific procedures for this engagement and the extent to which these are capable of detecting irregularities, including fraud is detailed below:

- Enquiry of management and those charged with governance around actual and potential litigation and claims as well as actual, suspected and alleged fraud;
- · Reviewing minutes of meetings of those charged with governance;
- Assessing the extent of compliance with the laws and regulations considered to have a direct material effect on the financial statements or the operations of the company through enquiry and inspection;
- Reviewing financial statement disclosures and testing to supporting documentation to assess compliance with applicable laws and regulations;
- Performing audit work over the risk of management bias and override of controls, including testing of journal
  entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions
  outside the normal course of business and reviewing accounting estimates for indicators of potential bias.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/Our-Work/Audit/Audit-and-assurance/Standards-and-guidance/Standards-and-guidance-for-auditors/Auditors-responsibilities-for-auditors-responsibili

#### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

J Howard FCA (Senior Statutory Auditor)
For and on behalf of Azets Audit Services
Statutory Auditor, Chartered Accountants

Azel And It Services

2<sup>nd</sup> Floor, Regis House, 45 King William St, London, EC4R 9AN

Date 22 Septeles 2022

# European Council on Foreign Relations Statement of Financial Activities for the year ended 31 December 2021

		Unrestricted	Restricted	Total 2021	Total 2020
	Note	É	€	€	€
Incoming Resources					
Donations & Legacies	2,3	281,841		281,841	334,952
Charitable activities	2	2,099,817	2,899,923	4,999,740	5,310,202
Investment Income	2	1	-	j.	4
Other Income	2	548		548	1,774
Total Incoming Resources		2,382,207	2,899,923	5,282,130	5,646,932
Resources Expended	4				
Charitable activities:					
Asia & China programme		23,671	57,590	81,261	58,902
Middle East & North Africa programme		136,973	1,011,944	1,148,917	1,114,124
European Power programme		403,696	537,532	941,228	909,115
Wider Europe programme		145,002	154,834	299,836	439,417
Africa programme		32,455	128,761	161,216	91,066
Advocacy & National offices		442,621	101,762	544,383	706,092
Regrant		563,500	907,500	1,471,000	1,668,500
Total Resources Expended	-	1,747,918	2,899,923	4,647,841	4,987,216
Net income/(expenditure)	5	634,289	<u> </u>	634,289	659,716
Other recognised gains/(losses)		•	•	•	
Net movement in funds		634,289	_	634,289	659,716
Reconciliation of funds					
Total funds brought forward	_	2,342,627		2,342,627	1,682,911
Total funds carried forward		2,976,916		2,976,916	2,342,627

The statement of financial activities includes all gains and losses in the year. All income and expenditure derive from continuing activities.

The notes on pages 13-23 form part of these financial statements.

## European Council on Foreign Relations Balance Sheet as at 31 December 2021

(Company number: 07154609)

		2021	2020
	Note	€	€
Fixed assets			
Tangible assets	8	1,322	2,654
Investments		<u>•</u>	-
Total Fixed assets		1,322	2,654
Current assets			
Debtors	9	468,079	472,345
Cash at bank and in hand	10	3,782,162	3,959,966
Total Current assets		4,250,241	4,432,311
Current Liabilities Creditors: amounts falling due within one year	11	(1,274,647)	(2,092,338)
Total Current liabilities		(1,274,647)	(2,092,338)
Net Current Assets		2,975,594	2,339,973
Total assets less current liabilities		2,976,916	2,342,627
Total net assets		2,976,916	2,342,627
Funds of the Charity			
Restricted Funds	12/13	•	-
Unrestricted Funds		2,976,916	2,342,627
Total Funds		2,976,916	2,342,627

Approved by the board of directors and trustees on 22 Septemb 2022 and signed on its behalf by:

Lykke Friis, Chair of the Board of Trustees/Directors

The notes on pages 13-23 form part of these financial statements.

# European Council on Foreign Relations Cashflow Statement for the year ended 31 December 2021

		2021	2020
	Note	€	€
Cash flows from operating activities:			
Net cash provided by operating activities	17	(177,804)	2,286,215
Cash flows from investing activities:			
Purchase of assets			(2,136)
Net cash used in investing activities			(2,136)
Change in cash and cash equivalents in the year		(177,804)	2,284,079
Cash and cash equivalents at beginning of the year		3,959,966	1,675,887
Cash and cash equivalents at end of year	11	3,782,162	3,959,966

The notes on pages 13-23 form part of these financial statements.

#### 1) Accounting Policies

#### (a) General information and basis of preparation

ECFR (The European Council on Foreign Relations) is a company limited by guarantee in England and Wales. In the event of the charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the charity. ECFR meets the definition of a public benefit entity under FRS 102.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) issued on 16 July 2014, the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Practice as it applies from 1 January 2015.

The financial statements are presented in Euro (EUR), which is the presentational currency of the charity from 1 January 2018.

The financial statements are prepared on a going concern basis under the historical cost convention, modified to include certain items at fair value. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy note(s). The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented unless otherwise stated.

#### (b) Going Concern

The financial statements have been prepared on a going concern basis as the trustees believe that no material uncertainties exist. The trustees have considered the level of funds held and the expected level of income and expenditure for 12 months from authorising these financial statements. The budgeted income and expenditure is sufficient with the level of reserves for the charity to be able to continue as a going concern.

#### (c) Funds

Unrestricted funds - represent funds which are free to be spent in accordance with the charitable objects at the discretion of the trustees.

Designated reserves are set aside out of unrestricted reserves by the trustees, for particular purposes.

Restricted funds - represent funds that have been given for particular purposes and/or projects, which have legal restrictions on their use and must be spent wholly to undertake activities in accordance with donor requirements.

#### (d) Income

All incoming resources are recognised where the charity is legally entitled to the income, the amount can be reliably measured and it is probable that the income will be received.

Donated Services and Gifts in Kind are recognised at their open market value in the period in which they are receivable as incoming resources, where the benefit to the charity can be reliably measured. An equivalent amount is included as expenditure under the relevant heading in the Statement of Financial Activities.

Donations and legacies are recognised in the financial statements when the trustees are convinced that there is entitlement to the income, it is probable that the income will be received and the amount in question is measurable. Any administration fee that is charged is recognised as unrestricted income.

Grant income is recognised in the period the grant relates to and to the extent that certainty to their entitlement can be measured.

#### 1) Accounting Policies - continued

#### (e) Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Expenditure is recognised where there is a legal or constructive obligation to make payments to third parties, it is probable that the settlement will be required and the amount of the obligation can be measured reliably.

Expenditure on charitable activities includes spending on ECFR's 5 Programmes (Asia & China, Middle East & North Africa, European Power, Wider Europe, Africa) and the National Offices.

Irrecoverable VAT is charged as an expense against the activity for which expenditure arose.

Staff costs are allocated between cost headings according to the function of each employee.

#### (f) Allocation of support and governance costs

Support costs are those that assist the work of the charity but do not directly represent charitable activities and include governance costs, administrative office function costs, and depreciation, HR and recruitment, and premises costs. They are incurred directly in support of expenditure on ECFR's charitable objects.

Governance costs comprise all costs involving the public accountability of the charity and its compliance with regulation and good practice. These costs include costs relating to the statutory audit, legal fees, as well as staff and consultancy costs in relation to senior management.

Support and Governance costs have been allocated across charitable activities using percentage allocations.

#### (g) Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation. All assets costing more than £500 (€555) are capitalised. Assets are depreciated once the asset is ready for use. Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost of each asset on a straight-line basis over the assets estimated useful lives as follows:

Computer equipment — 33% straight line Furniture, Fixtures and fittings — 25% straight line Office equipment — 33% straight line

#### (h) Debtors

Other debtors including amounts owed from ECFR Group entities are recognised at the settlement amount due. Prepayments are valued at the amount prepaid. Accrued income including gift aid is measured at the amount due to be received.

#### (i) Cash at bank and in hand

Cash at bank and cash in hand includes cash and short term highly liquid investments with a short maturity of three months or less from the date of acquisition or opening of the deposit or similar account.

#### (j) Creditors and provisions

Creditors and accruals are recognised at their known or reliably estimated settlement amount due. Sundry creditors including provisions are recognised where the charity has a present obligation resulting from a past event that will probably result in the transfer of funds to a third party and the amount due to settle the obligation can be measured or estimated reliably.

#### 1) Accounting Policies - continued

#### (k) Financial instruments

The charity only has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective Interest method.

#### (I) Operating Leases

The charity classifies the lease on the London office building as an operating lease; the title to the building remains with the lessor. Rental charges are charged on a straight-line basis over the term of the lease.

#### (m) Pensions

The company subscribes to a defined contribution pension scheme provided by Standard Life. Contributions payable for the period are charged in the Statement of Financial Activities.

#### (n) Foreign Currency

In preparing these financial statements, transactions in the foreign currencies have been recorded in the presentational currency using an average exchange rate or the rate prevailing at the time.

Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising on translation are reported in the Statement of Financial Activities

#### (o) Taxation

No charge to taxation arises on the result for the year because the company is able to take advantage of the tax exemptions available to charities.

#### (p) Judgements and key sources of estimation uncertainty

Accounting estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The following judgements (apart from those involving estimates) have been made in the process of applying the above accounting policies that have had the most significant effect on amounts recognised in the financial statements:

Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually.

They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets, see note 8 for the carrying amount of the fixtures and equipment and computer equipment, and note I(g) for the useful economic lives for each class of assets.

There are no other key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### 2) Analysis of income

•	Unrestricted	Restricted	Total 2021	Total 2020
	€	€	€	. €
Donations and legacies:				
Donations and gifts	50,000	-	50,000	-
Donated goods, facilities and services (Note 3)	231,841		231,841	334,952
	281,841	-	281,841	_334,952
Charitable Activities:				
Grants	2,099,817	2,899,923	4,999,740	5,310,202
	2,099,817	2,899,923	4,999,740	5,310,202
Investment Income:				
Interest Income	1		1	4
	1	•	1	4
Other Income	548		548	1,774
	548		548	1,774
Total Income	2,382,207	2,899,923	5,282,130	5,646,932

ECFR is very grateful for the continuing support of the Open Society Foundation for their core funds of €2,099,817 (2020: €2,232,422).

In 2020, all of the €334,952 Income In relation to donations and legacies was attributable to the unrestricted funds.

In 2020, €2,300,532 of income from charitable activities was attributable to the unrestricted fund and the remaining €3,009,670 of the income was attributable to the restricted fund.

In 2020, all of the €1,774 income from other income was attributable to the unrestricted fund.

#### 3) Donated goods, facilities and services

	Total 2021	Total 2020
	€	€
Ásia & China programme	-	-
Middle East & North Africa programme	19,270	76,350
European Power programme	15,485	5,500
Wider Europe programme	47,000	18,142
Advocacy & National Offices	150,086	234,960
Total Gifts in Kind	231,841	334,952

Gifts in Kind consist of 8.1% (2020: 6.7%) of donated office services and 91.9% (2020: 93.3%) of event services. It includes contributions to office space, speakers time, provision of venue space and support to public events.

### 4) Analysis of expenditure

Loss on sale of assets

	Direct Staff Costs	Activity	Support	Total 2021	Total 2020
·		Costs	Costs		•
	€	€	€	€	€
Asia & China programme	÷	47,356	33,905	81,261	58,902
Middle East & North Africa programme	377,954	367,086	403,877	1,148,917	1,114,124
European Power programme	147,667	579,874	213,687	941,228	909,115
Wider Europe programme	73,902	159,053	66,881	299,836	439,417
Africa programme	-	99,725	61,491	161,216	91,066
Advocacy & National Offices	298,371	187,670	58,342	544,383	706,092
Regrant		1,471,000		1,471,000	1,668,500
	897,894	2,911,764	838,183	4,647,841	4,987,216
				Total 2021	Total 2020
Support Costs				€	€
Staff Costs				575,107	581,985
Office Rental				242,491	224,637
Communications	•			24,214	27,733
Professional costs				71,664	52,327
IT costs				16,299	23,991
Depreciation, equipment hire & asset impa	airment			1,839	6,807
Bank charges & loss on exchange				(104,725)	123,376
Governance costs				11,294	2,528

### 5) Net Income/(Expenditure) for the year is stated after charging:

	Total 2021	Total 2020
	€	€
Auditors remuneration for the charity:	·	
Audit fees for the audit of charity	12,649	11,447
Other services	15,991	7,903
	28,640	19,350
Depreciation	1,332	5,803
Operating lease office rentals	175,064	169,442

838,183

1,044,044

#### 6) Staff costs and employee benefits

Staff Costs	Total 2021	Total 2020
	€	€
Salaries & wages	1,188,966	1,248,913
Social security costs, Incl. pension arrangements for non-UK staff	156,887	159,786
Pension costs (defined contribution scheme for UK staff)	88,187	61,354
Other employee benefits	38,961	33,741
	1,473,001	1,503,794

Staff costs of support staff costs of €575,107 (2020: €581,985) and direct activities staff costs of €897,894 (2020: €921,809). Please see note 4.

Average monthly number of employees during the year calculated on a full-time equivalent basis was 18 (2020: 19).

The following number of employees received a gross salary between the below bands during the year:

Band	2021	2020
€70,000 to €79,999	-	1
€80,000 to €89,999	-	-
€90,000 to €99,999	-	
€100,000 to €109,999	1	1
€110,000 to €119,999	-	2
€120,000 to €129,999	1	
€140,000 to €149,999	-	-
€170,000 to €179,999	-	-
€180,000 to €189,999	-	1
€190,000 to €199,999	•	_
€200,000 to €209,999	-	-
€210,000 to €219,999	1	-

Key management comprise the senior management team (noted on page 1). The total cost to company of key management for the group were €428,301 (2020: €500,528).

Redundancy payments made during the year were €Nil (2020: €Nil).

Accrued annual leave of €42,582 (2020: €16,901) has been provided for.

#### 7) Defined Contribution

The Standard Life Group Self Invested Personal Pension is available to all UK employees in line with current statutory requirements. The company makes 5% contribution to employees, in exceptional cases up to 10% contribution. The charity complied with the requirements of auto-enrolment in the UK in July 2015 and re-enrolment by September 2019. Pension related costs for the year amounted to €88,187 (2020: €61,354). Pension contribution payments of €9,402 (2020: €7,949) were outstanding at year end.

Pension contributions for non-UK staff are paid in line with the social security arrangements in place in each country.

## 8) Tangible Fixed Assets

Charity	Computer Equipment	Office Equipment	Fixtures, fittings & equipment	Total
-	<b>:€</b>	€	€	€
Costs				
At 1st January 2021	62,833	50,910	22,570	136,313
Additions	· -	-		-
Disposals	(33,735)	(50,308)	(22,570)	(106,613)
At 31st December 2021	29,098	602		29,700
Depreciation				
At 1st January 2021	60,179	50,910	22,570	133,659
Charge for the year	1,332	· -	-	1,332
Disposals	(33,735)	(50,308)	(22,570)	(106,613)
At 31st December 2021	27,776	602	•	28,378
Net Book Value				
At 31st December 2021	1,322		-	1,322
At 31st December 2020	2,654			2,654

#### 9) Debtors

	2021	2020
	€	€
Trade Debtors	28,950	32,073
Accrued Income	50,000	144,985
Property Deposit	54,720	42,533
ECFR Group Debtors	267,529	175,157
Other Debtors	2,626	• -
Prepayments	64,254	77,597
	468,079	472,345

### 10) Cash at bank and in hand

	•	2021	2020
		€	€
Cash at bank and in hand	3,7	82,162	3,959,966
	3,7	82,162	3,959,966

## 11) Creditors: amounts falling due within one year

	2021	2020
Analysis of creditors	€	€
ECFR Group Creditors	78,799	80,718
Trade Creditors	102,071	44,863
Other Tax and Social Security Costs	2,325	1,097
Pension Contributions	9,403	7,949
Sundry Creditors	107,751	65,183
Accruals	105,765	113,722
Deferred Grant income	868,533	1,778,806
	1,274,647	2,092,338
Deferred Income	2021	2020
Movement in deferred income account:	€	€
Balance at 1 January	1,778,806	65,266
Amounts added in current period	868,533	1,778,806
Amounts released to income from previous periods	(1,778,806)	(65,266)
Balance at 31 December	868,533	1,778,806

Deferred income relates to income received during the year for projects taking place after the year end.

#### 12) Restricted Funds

Donor	Restricted Purpose	01 January 2021 €	Income €	Expenditure €	31 December 2021 €		
Support greater than	€250,000:						
Open Society Foundations (OSF)	Unlock 2021 & 2020, Democratic transition in Belarus	•	- 1,691		4 004 450	(4.004.450)	
Bill & Melinda Gates Foundation Swedish International	Africa Programme Support 2020-2022 MENA & WE Programme			1,691,158	(1,691,158)	- 	
Development Agency	Support 2021				_		
Support between €10	0,000 and €250,000:						
Ministry of Foreign Affairs Norway	MENA Programme Support 2018-2020 & 2022-2024, Africa 2021 with NUPI	· · · · · · · · · · · · · · · · · · ·	760,387				
Japan Bank for International Cooperation	MENA Programme Support 2021	-		760,387 (760,387)	-		
Ministry of Foreign Affairs Sweden	EP & WE Programme Support 2021, Economic Coercion TF 2021						
Ministry of Foreign Affairs Denmark	MENA Programme Support 2019-2022						
Support between €50,	,000 and €100,000:			<del></del>			
Compagnia di San Paoli	Strategic Partnership 2020- 2021						
Ericsson	Asia Programme Support 2021-2022		290,626				
Fondation Calouste Gulbenkian	EP Programme Support 2021	-		290,626 (290,626)	(290,626)	'   -	
Rockefeller Brother Fund	Iran taskforce 2019-2021, Iran SG and Women's Dialogues Initiative 2021-2023						
Support between €25,	,000 and €50,000:						
JETRO – London	Asia Programme Support 2021		117,000	(117,000)			
Ministry of Foreign Affairs Ireland	North Africa & MEPP Core support 2021						
ECFR Italy	Strategic Partnership CdSP 2021-2022		,				
Banco Santander	ECFR Madrid Support 2021						
Support below €25,00	0:						
6 Donors	ECFR Madrid Support 2020/21, Multilateralism project, China's influence in Bulgaria, Turkey-Armenia normalization: A policy workshop	-	40,752	(40,752)	-		
	1		2,899,923	(2,899,923)			

ECFR contributed to the work supported by each of these restricted funds and the restricted funds were fully expensed. ECFR is grateful to all its funders for their generous support provided in 2021, especially from our core funder, the Open Society Foundation.

## 13) Restricted Funds – Prior Year (2020)

Donor	Restricted Purpose	01 January 2020	Income	Expenditure	31 December 2020	
		€	€	€	€	
Support greater than	€250,000:	_		•		
Open Society Foundations (OSF)	Unlock 2020 & 2019 Phase III		·			
Compagnia di San Paolo	Strategic Partnership 2019- 2020 & 2020-2021	-	- 2,069		2,069,368 (2,069,368)	-
Ministry of Foreign Affairs Norway	MENA Programme Support 2018-2020, Africa 2020 with NUPI			2,069,368		
Swedish International Development Agency	MENA & WE Programme Support 2020					
Support between €10	0,000 and €250,000:					
Bill & Melinda Gates Foundation	Future of Development Aid, Africa Programme Support 2020-2022	-				
Ministry of Foreign Affairs Sweden	EP & WE & MENA Programme Support 2020		- 643,933	643 033	(643,933)	_
Japan Bank for International Cooperation	MENA Programme Support 2020			043,933	(043,933)	-
Ministry of Foreign Affairs Denmark	MENA Programme Support 2019-2022				i	
Support between €25,	,000 and €50,000:					
Embassy of the UK in Moscow	Building bridges to a younger Russia				•	
Enagás	ECFR Madrid Support 2019- 2020 & 2020-2021					
Rockefeller Brothers Fund	Iran Taskforce 2019 -2021					
European External Action Service (EEAS)	European Sovereignty Phase	_	245,084	(245,084)		
Konrad-Adenauer- Stiftung (KAS)	Al in geopolitics and warfare					
JETRO – London	New Power Map					
Equinor	Partnership 2020					
Ministry for Foreign Affairs Finland	Multilateralism project				:	
Support below €25,00	0:					
6 Donors	Trust and Security in Cyberspace, Asia Programme Support, Clingendael Project, Unlock Polling	-	51,285	(51,285)		
			3,009,670	(3,009,670)	-	

#### 14) Transactions with trustees

During the year, no trustees (2020: nil) were paid or received any other benefit from employment with the charitable company. 3 trustees (2020: 5) were reimbursed for travel and meeting expenses amounting to €2,925 (2020: €958).

#### 15) Transaction(s) with related parties

The charity has taken advantage of the exemption not to disclose transactions with entities that are part of the Group by virtue of its status as a subsidiary of the parent whose financial statements are consolidated and are made publicly available.

#### 16) Reconciliation of net income/(expenditure) to net cashflow from operating activities

	2021	2020
	€	€
Net income/(expenditure) for the reporting period	634,289	659,716
Adjustments for:		
Depreciation	1,332	5,803
Loss/(profit) on sale of fixed assets	•	660
(Increase)/Decrease in debtors	4,266	(19,202)
Increase/(Decrease) in creditors	(817,691)	1,639,238
Foreign Currency Translation reserve	•	-
FX movement on fixed assets	•	-
FX Loss/ (Profit) on sale of investment		
	(177,804)	2,286,215

#### 17) Operating lease commitments

	2021	2020
	€	` €
The charity had total commitments under an operating lease as follows:		
Not later than one year	89,748	142,257
Later than one and not later than five years	88,338	11,855
Later than five years	-	-

#### 18) Ultimate Controlling Party

The ultimate parent entity is European Council on Foreign Relations (ECFR) e.V, a not-for-profit association registered in Germany, No. VR 37797 B. The consolidated accounts may be obtained from the registered address of the parent entity which is Unter den Linden 17, 10117 Berlin, Germany.