# **Bolt Equity Limited**

**Annual report and financial statements** 

For the year ended 30 June 2014

Registered Number 07151408

\*A420HQVS\*

COMPANIES HOUSE

### **Directors**

T Karlsson

M Harris

J Grover

M Clark

P Southwell

P Bulmer

# Registered Office Bampton Road

Bampton Road Harold Hill Romford Essex

RM3 8UG

# **Independent Auditors**

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
The Portland Building
25 High Street
Crawley
West Sussex
RH10 1BG

### **Bankers**

HSBC PLC 60 Queen Victoria Street London EC4N 4TR

# Strategic report

The Directors present their strategic report of the Group for the year ended 30 June 2014.

#### Results and dividends

The results for the year are set out in the profit and loss account on page 13. The consolidated loss for the financial year amounted to £1,600,000 (2013: profit of £1,960,000). No dividends were paid during the year (2013: £nil). The Directors do not recommend the payment of a final dividend (2013: £nil).

#### **Review of business**

The Group has endeavoured to take advantage of the current climate for pharmaceuticals by leveraging its well respected and understood brand name with a heritage of supplying key medicines, established relationships with multiple customers in the decision making process for use of medicines and a broad range of products in priority areas of health spend.

The Group is delivering across three areas:

- Continuing to restore the consistency and quality of its supply chain during the year significant investment has been made in infrastructure, particularly in respect of sterile ampoule manufacture at the Romford manufacturing site. This has been accompanied by a restructuring of the manufacture of the Unlicensed Medicines range at the Brentwood site following a decline in the level of business, which led to a number of redundancies at the end of 2013 the costs of which have been treated as exceptional. Progress has been made improving supply from certain key third party suppliers of finished products and raw materials, although in the first half of 2014 the Group was adversely impacted by supply problems in respect of its pre-filled syringes range;
- Re-positioning elements of the existing portfolio internationally; endeavouring to maximise growth potential by obtaining regulatory approvals in international markets to expand potential customers. During the year there were some new products launched internationally for the first time as well as success in retaining and growing sales of existing products onto tenders for international markets; and
- Building depth into key therapeutic areas by launching new products which complement our current product range and implementing new presentations of existing products Tapclob®, an oral liquid formulation of clobazam which plays a key role in treating epilepsy especially in children and adolescents which was launched in May 2013 was a major success, capturing significant market share in the UK; Noyada®, an oral liquid formulation of captopril indicated principally in the treatment of paediatric chronic heart failure in neonates, infants and children has also been a success. Prenoxad® injection, the world's first licensed emergency treatment for acute opioid related overdose for use at home or other non-medical settings was launched in the UK and also used in national opioid overdose programmes in other markets. In addition the Group has undertaken the launch of innovative, proprietary products in the wound care market. The Group has also successfully undertaken selective clinical trials for new products during the year.

# Strategic report (continued)

## Review of business (continued)

During the year the Group successfully embedded the new enterprise wide IT system launched in 2013, significantly improving the internal control environment. In January 2014, the Group moved its Commercial, Regulatory, Medical and Head Office activities from Essex to a new corporate headquarters in Wooburn Green in Buckinghamshire. This process necessitated limited restructuring across certain functions the costs of which have been treated as exceptional.

During the financial year turnover has slightly declined to £67.1 million (2013: £69.4 million). The business has achieved some market share growth in key UK markets and has had several product launches in the year. Operating profit before exceptional items in the financial year was £11.9 million (2013: £13.9 million). EBITDA before exceptional items was £18.8 million (2013: £20.1 million).

On 1 October 2013 and 1 April 2014, through its wholly owned subsidiary, Nut Bond Limited, the Group issued £1,916,644 and £2,033,367 Fixed Rate Unsecured PIK Loan Notes respectively as payment in lieu of cash interest accrued to certain holders of the Loan Notes. These Loan Notes were subsequently admitted to the Official List of the Channel Islands Securities Exchange Authority.

On 18 July 2013 subsidiary undertakings Macarthy Limited, Eldon Laboratories Limited and Martindale Pharma Company Limited, which had been placed into members' voluntary liquidation as part of a group-wide corporate simplification process, were dissolved.

### Principal risks and uncertainties facing the Group and Company

Management continues to review risks proactively to keep the Group at an acceptable level of overall business risk. The key strategic risks are quality compliance, regulatory approvals, failure to develop and introduce new products and exposure to economic conditions and competitor actions.

The Group operates in a pharmaceutical sector which is highly regulated. The Group has to meet stringent quality requirements in order to maintain its manufacturing licences. Constant monitoring of the supply chain is required to ensure customer satisfaction and the maintenance of trading relationships.

Regulatory requirements are a major factor in determining whether new products can be developed and existing products can be continued. The Group is required to comply with a wide range of regulatory controls over the manufacturing and testing of its products. The Group places high importance on its quality control procedures, both through maintenance of proper systems of control and appropriate qualifications and experience of quality control personnel.

The Group operates in a business sector which continually develops new products. In order to remain competitive the Group must continue to develop innovative products that satisfy customer needs. Developing new products is a costly, lengthy and uncertain process and potential products may not be brought to market for a number of reasons, such as failure to receive regulatory approval or competitor actions. Regular internal and market focused reviews are undertaken to ensure such risks are minimised and the

# Strategic report (continued)

## Principal risks and uncertainties facing the Group and Company (continued)

Group uses a wide body of technical and medical experts to challenge and support its research and development activities.

The Group is impacted by underlying macro-economic events, particularly those that have a direct impact on the NHS in the UK where funding has been reduced in real terms. Changes to the set up and funding of the NHS are areas that the Group has to adapt to in respect of its commercial practices. The Group's sales and marketing team is sufficiently flexible to change its contact points within the NHS in order to be able to influence the relevant decision makers.

In addition there are several financial risks which are detailed in the Directors' report on page 7.

As the Company has no trade, but acts as a holding company, the Directors consider the principal risk is that of the performance of the Company's investments. The Directors of the Company closely monitor the performance of the subsidiary undertakings.

# **Key performance indicators (KPIs)**

The Board monitors a number of key financial and non-financial performance indicators including turnover, gross margins, earnings before interest, tax and depreciation and amortisation (EBITDA) and operating cash flows.

- Turnover decreased by 3.3% to £67.1 million principally due to the decline in Unlicensed Medicines and supply shortages in pre-filled syringes, offset by strong growth of new products and tender successes in certain markets;
- Gross margin improved from 49.9% to 50.8% due to an improved turnover mix, efficiencies and cost savings;
- EBITDA before exceptional items declined by 7% due to the profit impact of the decline in turnover and higher administrative expenses; and
- Operating cash flow was £15.6 million.

In addition the Group measures, staff numbers, quality matters, customer complaints, and health and safety performance through an executive management committee process.

# Strategy and future developments

The Group's strategy is to continue the transformation of the Group from a supplier of commodity generic products focussed on the UK, to an international specialty pharmaceutical company. The execution of this strategy is based on the implementation of three strategies:

 Maximising the portfolio: focussing on core product areas; growing the patient base; increasing the market segments in which our products can compete and protecting our products from competition;

# Strategic report (continued)

# Strategy and future developments (continued)

- Increasing the International scope of the Group: focussing on countries investing
  in healthcare; building enduring relationships with strong local distributors to
  access the market; managed by a strong Regional Manager framework; and
- Creation of a global supply chain: to drive efficiencies in manufacture and distribution; effectively manage third party suppliers; improve consistency of supply to the customer.

The Group focusses on five niche product areas:

- Which can generate significant turnover and profit;
- Have sustainable growth prospects;
- With clearly defined areas of unmet medical need;
- · Where treatment is opinion leader led; and
- Which have technical, commercial or IP-related barriers to entry.

Three product areas will provide the majority of our sales growth through the launch of new products and launching the current and new portfolio in new countries; these product areas are Addiction, Critical Care (including Wound Care) and Hospital Specialty Products. Two product areas will continue to provide the platform for our business, where we will maximise the potential of these areas by improving product presentations, innovating our services and driving manufacturing efficiencies; these product areas are Unlicensed Medicines and Retail Specialty Products (including Ophthalmics).

Prospects for the Group in the UK market in the forthcoming year remain challenging. The Group is a leader in most of the markets that it operates in and continues to seek opportunities to develop its business both in the UK and overseas. Recent restructuring has resulted in a more focused and responsive organisation better placed to take advantage of opportunities in a rapidly changing environment.

Further infrastructure changes will be made in the year ending 30 June 2015 to improve the cost base of the business, particularly with regards to the Brentwood site. The Group has entered into a long term agreement to outsource its logistics and warehousing activities, a practice common in the pharmaceuticals sector, which is expected to commence at the end of 2014. As a result certain assets have been impaired and provisions have been made against possible dilapidations claims under lease agreements, the costs of which have been treated as exceptional and are disclosed separately.

Approved by the Board and signed on its behalf by

J Grover Director

29 September 2014

# **Directors' report**

The Directors present their report on the affairs of the Group together with the audited consolidated financial statements and auditors report for the year ending 30 June 2014.

# **Principal activities**

The Group's business is the manufacture and sale of pharmaceutical products to hospitals, retail pharmacies and wholesalers in the UK and overseas. The Group trades as "Martindale Pharma".

#### **Business environment**

The Group continues to operate in a challenging economic and regulatory environment and continues to be responsive and adaptable to healthcare market needs, while actively seeking new product and service solutions and business development opportunities.

In the UK against an austerity undertone the year saw the public spending environment increasingly hostile to medicines, encroaching into certain areas of our product portfolio. A decrease in real terms in National Health Service ('NHS') funding impacts drug pricing to hospitals, with framework agreements for the supply of medicines being reviewed more frequently, increasing use of tenders to reduce acquisition costs and use of health technology assessments to ensure only innovative medicines representing value for money can be prescribed. Further there have been increased pressures on reducing the prescribing of unlicensed medicines with a focus on price rather than quality and service encouraged. The reorganisation within the NHS from Primary Care Organisations to Clinical Commissioning Groups was effective in 2013 and has meant many drug prescribing policy decisions have been delayed with consequent impacts on procurement requirements being clarified. Other impacts of these changes include delays in approvals for new marketing authorisations and longer review times.

Wound care and infection control as well as substance misuse remain areas of focus for the Department of Health given the substantial costs associated with patients in these areas. There is a high interest in new products for these areas if accompanied by an evidence base and a cost-effectiveness argument and these are areas of focus for the Group's new product development programme.

At the end of 2013 the pharmaceutical industry concluded its renegotiation with the Department of Health of the Pharmaceutical Price Regulatory Scheme for branded products. Effective from January 2014 the pharmaceutical industry has agreed to keep NHS expenditure on branded medicines in the scheme flat for two years and within agreed levels for a further three years. If the allowed growth rate is exceeded, companies will make quarterly retrospective cash payments based on their NHS net sales. For calendar year 2014 the levy to be paid to the Department of Health has been set at 3.74% of relevant branded medicine sales. The relevant percentage for 2015 will be set at the end of 2014. This effective pharmaceutical sales tax creates further challenges for UK pharmaceutical companies.

#### **Business environment (continued)**

In Europe and Australia healthcare markets face continued downward pressure on pricing, not only from the economic environment, but also the changing demographic of an ageing population. There are increasing barriers to adoption of new products in those markets to ensure only new, cost-effective products are prescribed and also mechanisms to reduce spend on medicines include mandatory price decreases, a reduction in reimbursement coverage and generic substitution at pharmacy level. The Middle East and North Africa region, particularly the Gulf Co-operation Council states, will see significant increases in healthcare spend and in particular infrastructure spend for new hospitals which will lead to increased usage of hospital medicines. There are a number of other countries where spend on medicines is increasing particularly in the area of emergency care and there continues to be demand for low cost, high quality generic products, but with constraints from limited funding and growing populations. There remains opportunity for additional growth to that generated in the UK, as the Group's essential products portfolio, existing and new, addresses health care priorities in several major markets.

### **Future developments**

The future developments of the Company have been disclosed in the Strategic report on pages 4 and 5.

## Financial risk management

The Group undertakes a certain level of sales in foreign currencies, and also sources certain raw materials and finished products from non-UK based manufacturers. The Group's risk to foreign exchange rate fluctuations is reviewed on a regular basis. The Group manages its credit risk with the setting of appropriate credit limits and actively monitors its outstanding trade debtor balances.

In order to maintain liquidity to ensure sufficient funds are available for on-going operations and future developments, the Group uses a mixture of short term and long term debt finance. Surplus liquid funds are invested in short term deposits with financial institutions with high credit ratings assigned by international credit rating agencies.

There is a comprehensive budgeting system in place with an annual budget approved by the Board. Management information systems provide Directors with relevant and timely reports that identify significant deviations from approved plans and include regular reforecasts for the year, in order to facilitate timely reaction to changes in economic conditions and competitor actions.

#### Corporate and social responsibility

The Group manages its Corporate Social Responsibility programme based on four key areas: Our Community, Our Environment, Our Marketplace and Our People. Within each of these areas, it has identified key priorities that reflect its values and support its objectives of building a sustainable Group and maintaining high ethical standards:

# Corporate and social responsibility (continued)

- Our Community wherever the Group does business, its priority is to make a
  positive contribution to the communities that it serves. The Group contributes to
  its community and supports active engagement of employees with the local
  community and charitable fund raising activities;
- Our Environment at a time when climate change is of increasing concern, the Group's highest environmental priority is to improve its carbon management, and as such it engages in activities to reduce its carbon footprint for all facilities and by focusing on efficient logistics activities which reduce emissions. In addition it focuses on activities to reduce waste and recycle materials;
- Our Marketplace the Group recognises the trust in it that is held by its customers and wider stakeholders. The Group aims to maintain the highest standards of integrity in everything it does. Its products have direct impacts on the quality of life, health and well-being of our ultimate customer, the patient. The Group takes this responsibility seriously; and
- Our People the health and wellbeing of its employees is a very high priority. The Group has policies and a code of conduct that aims to cover a wide range of issues including:
  - Provision of a safe and hygienic working environment and taking steps to prevent accidents and injuries;
  - Ensuring pay is sufficient to meet basic needs and provide some discretionary income;
  - Ensuring working hours comply with national laws and benchmark industry standards, whichever affords greater protection;
  - Ensuring there is no discrimination in hiring, wages, access to training, promotion, termination or retirement based on race, national origin, religion, age, disability, gender, marital status, sexual orientation or union membership; and
  - o Prohibiting and not tolerating actual, or the threat of, physical, verbal, sexual or other harassment or abuse or other forms of intimidation.

#### **Employees**

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on various factors affecting the performance of the Group. This is achieved through formal and informal meetings and an internal company magazine. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests. We encourage the future interest and involvement of our people in the Group's future through reward schemes that are linked to business and individual performance.

Efforts are made to provide as much suitable employment as possible for disabled people. Depending on their skills and abilities employees have the same opportunities for training, career development and promotion as other employees. Wherever possible this includes the retraining and retention of staff who have become disabled during their employment.

## Research and development

The Group continues to invest in research and development and the Directors regard investments in this area as a prerequisite for success in the medium to long term future. The cost incurred in the year amounted to £258,000 (2013: £381,000).

#### **Directors**

The Directors who held office during the year and up to the date of signing the financial statements are given below:

J Grover

P Southwell

P Bulmer

T Karlsson appointed 6 January 2014

M Clark M Harris appointed 12 May 2014 appointed 7 July 2014

R de Souza

resigned 6 January 2014

#### **Directors' indemnities**

The Group maintains liability insurance for its Directors and officers. Paul Southwell and Patrick Bulmer, directors of the Company, are the beneficiaries of a qualifying third party indemnity provision, as defined in section 234 of the Companies Act 2006, granted to them by the Company.

## Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the group and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company and the Group will continue in business.

#### Statement of Directors' responsibilities (continued)

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure of information to the auditors

As at the date of this report, as far as each Director is aware, there is no relevant audit information of which the Group's auditors are unaware, and each Director has taken such steps as he should have taken as a Director in order to make himself aware of any relevant audit information and to establish that the Group's auditors are aware of that information.

Approved by the Board and signed on its behalf by

J Grover Director

29 September 2014

# Independent auditors' report to the members of Bolt Equity Limited

# Report on the financial statements

### Our opinion

In our opinion the financial statements, defined below:

- give a true and fair view of the state of the Group's and Company's affairs as at 30 June 2014 and of the Group's loss and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

This opinion is to be read in the context of what we say in the remainder of this report.

#### What we have audited

The Group financial statements and Company financial statements (the "financial statements"), which are prepared by Bolt Equity Limited, comprise:

- the consolidated and Company balance sheets as at 30 June 2014;
- the consolidated profit and loss account for the year then ended;
- the consolidated cash flow statement for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the Directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the Directors; and
- the overall presentation of the financial statements.

In addition, we read all the financial and non-financial information in the annual report and financial statements (the "Annual Report") to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

# Independent auditors' report

to the members of Bolt Equity Limited (continued)

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Other matters on which we are required to report by exception

# Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Directors' remuneration

Under the Companies Act 2006 we are required to report to you if, in our opinion, certain disclosures of Directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

# Responsibilities for the financial statements and the audit

#### Our responsibilities and those of the Directors

As explained more fully in the Statement of Directors' responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Stephen Wootten (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

Gatwick

29 September 2014

# Consolidated profit and loss account for the year ended 30 June 2014

	Note	2014 £000	2013 £000
Turnover Cost of sales	2	67,095 (32,993)	69,367 (34,766)
Gross profit Distribution costs Administrative expenses		34,102 (3,124) (22,411)	34,601 (3,215) (19,342)
Operating profit	•	8,567	12,044
Operating profit before exceptional items		11,922	13,895
Exceptional items	3	(3,355)	(1,851)
Operating profit after exceptional items		8,567	12,044
Finance charges (net)	4	(8,003)	(8,216)
Profit on ordinary activities before taxation	5	564	3,828
Tax on profit on ordinary activities	8	(2,164)	(1,868)
(Loss) / profit for the financial year		(1,600)	1,960

There is no difference between the profit on ordinary activities before taxation and the (loss) / profit for the financial year as stated above and its historical cost equivalents.

All of the Group's operations during the year related to continuing operations.

There were no recognised gains or losses other than those reported in the profit and loss account and therefore no separate statement of total recognised gains and losses has been presented.

# **Consolidated Balance Sheet** as at 30 June 2014

	Note	2014 £000	2013 £000
Fixed assets			
Intangible assets	10	5,640	3,443
Goodwill	11	59,852	63,635
Tangible assets	12	11,113	11,513
		76,605	78,591
Current assets			
Stocks	14	9,059	8,064
Debtors	15	13,643	13,980
Cash at bank and in hand		7,535	7,988
		30,237	30,032
Creditors: amounts falling due within one year	16	(24,759)	(23,716)
Net current assets		5,478	6,316
Total assets less current liabilities		82,083	84,907
Creditors: amounts falling due after one year	17	(79,142)	(81,194)
Provisions for liabilities	18	(1,759)	(931)
Net assets		1,182	2,782
Capital and reserves			
Called up share capital	19	528	528
Share premium account	20	2,805	2,805
Profit and loss account	20	(2,151)	(551)
Total shareholders' funds	21	1,182	2,782

The consolidated financial statements on pages 13 to 36 were approved by the Board of Directors and were signed on its behalf by:

J Grover Director

29 September 2014

Registered number: 07151408

# Company Balance Sheet as at 30 June 2014

Fixed assets	Note	2014 £000	2013 £000
Investments	13	21,784	21,784
	-	21,784	21,784
Current assets			
Debtors	15	85	98
Cash at bank and in hand		13	13
		98	111
Creditors: amounts falling due within one year	16	(7,013)	(5,336)
Net current liabilities	·	(6,915)	(5,225)
Total assets less current liabilities		14,869	16,559
Creditors: amounts falling due after one year	17	(18,541)	(18,541)
Net liabilities		(3,672)	(1,982)
Capital and reserves			
Called up share capital	19	528	528
Share premium account	20	2,805	2,805
Profit and loss account	20	(7,005)	(5,315)
Total shareholders' deficit	21	(3,672)	(1,982)

The financial statements on pages 13 to 36 were approved by the Board of Directors and were signed on its behalf by:

J Grover Director

29 September 2014.

Registered number: 07151408

# Consolidated cash flow statement for the year ended 30 June 2014

	Note	2014 £000	2013 £000
Net cash inflow from operating activities	22	15,578	16,449
Returns on investments and servicing of finance	23	(1,773)	(2,503)
Taxation	23	(2,048)	(1,715)
Capital expenditure and financial investment	23	(6,006)	(5,418)
Cash inflow before management of liquid resources and financing	-	5,751	6,813
Financing	23	(6,204)	(5,922)
(Decrease) / increase in cash in the year	_	(453)	891
Opening cash and cash equivalents	_	7,988	7,097
Closing cash and cash equivalents	=	7,535	7,988

# Notes to the financial statements

for the year ended 30 June 2014

# 1. Accounting policies

The financial statements have been prepared in accordance with applicable Accounting Standards in the United Kingdom and the provisions of the Companies Act 2006.

#### **Basis of preparation**

The financial statements are prepared under the historical cost convention. The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

#### Going concern

The Directors consider the Group has adequate resources to remain in operation for the foreseeable future, and have therefore continued to adopt the going concern basis for preparing the Group and Company financial statements.

#### Basis of consolidation

The Group financial statements consolidate the financial statements of the Company and its subsidiary undertakings drawn up to 30 June each year. The results of subsidiaries acquired or sold are consolidated for the periods from or to the date control passed. Acquisitions are accounted for under the acquisition method. Uniform Accounting polices are applied across the Group and any profits or losses on intra group transactions have been eliminated.

### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction, unless settlement has been covered by a forward exchange contract, in which case the contract rate is used.

Monetary assets and liabilities denominated in foreign currencies are translated using the rates of exchange ruling at the balance sheet date or at the rate at which they are covered by matching forward exchange contracts. Gains and losses on retranslation are included in the profit and loss account.

#### Intangible assets - licences

Licences are valued at cost on acquisition and are amortised in equal annual instalments over their estimated useful economic lives with a maximum life of ten years. Provision is made for any impairment.

#### Intangible assets – development expenditure

Expenditure incurred in the research of the new products is written off to the profit and loss account as incurred. Development expenditure is also written off, except where the Directors are satisfied as to the technical, commercial and financial viability of individual projects. In such cases the identifiable expenditure is deferred and amortised over the period during which the Group is expected to benefit. This period is typically up to a maximum of 10 years. Provision is made for any impairment.

# 1. Accounting polices (continued)

#### Goodwill

In accordance with Financial Reporting Standard Number 10 "Goodwill and Intangible Assets", goodwill relating to the acquisition of businesses is capitalised and amortised in equal annual instalments over its estimated useful life. Goodwill is being amortised over 20 years. The Directors undertake an impairment review in each financial year where events or changes in circumstances indicate that the carrying value of goodwill may not be recoverable in full.

## Tangible assets and depreciation

Tangible fixed assets are stated at costs or valuation, net of depreciation and any provision for impairment. Cost includes the original purchase price of the assets and the cost attributable to bring the asset to its working condition for its intended use.

Depreciation is provided so as to write off the cost or valuation, less estimated residual value of tangible fixed assets over their estimated useful lives. The principal rates used are as follows:

Short leasehold improvements

Period of the lease or an appropriate shorter period

Fixtures, fittings & equipment

Fixtures, fittings Computer equipment Motor vehicles 10-20% on a straight line basis 20-33% on a straight line basis 25% on a straight line basis

#### **Fixed assets investments**

Investments in subsidiary undertaking are recorded at cost plus incidental expenses less any provision for impairment. Impairment reviews are performed by the Directors when there has been an indication of potential impairment.

#### **Stocks**

Stocks are valued at the lower of cost and net realisable value. The cost of work in progress and finished goods includes an appropriate proportion of attributable overheads. The stock valuation method used is standard cost. Provision is made for obsolete, slow moving, shorted dated or defective items where appropriate.

### **Borrowings**

Bank loans, loan notes and overdrafts are stated at the amount repayable at the balance sheet date, net of directly attributable issue costs which are amortised over the period of the relevant loans. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

#### **Provisions**

A provision is recognised as a liability when the Group has a present legal or constructive obligation as a result of a past event and it is probable that a transfer of economic benefits will be required to settle the obligation. The amount provided for is management's best estimate of the expenditure required to settle the present obligation at the balance sheet date. The Group recognises dilapidation provisions when: property leases have a legal or constructive obligation to reinstate any alteration or to make good dilapidations at the end of the lease; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Dilapidations provisions are not discounted.

# 1. Accounting policies (continued)

#### Turnover

Turnover represents cash and credit sales net of value added tax, trade discounts and rebates and is recognised at the point of dispatch of goods to the customer.

# **Operating leases**

Operating lease rentals are charged to the profit and loss account on a straight line basis over the life of the lease.

#### **Exceptional items**

Exceptional items are items that are unusual because of their size, nature or incidence and which the Group's management consider should be disclosed separately to enable a full understanding of Group's results. An amount of £3.4 million (2013: £1.9 million) has been charged to the Group's profit and loss account principally in respect of costs incurred in restructuring the business, the loss on the write-off and impairment of certain fixed assets and provisions made for dilapidations resulting from the decision to exit certain leased properties.

#### **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes.

Deferred tax is recognised in respect of all timing differences that have originated but not reserved at the balance sheet date where transactions or events that result in an obligation to pay more, or a right to pay less, tax in the future have occurred at the balance sheet date, with the following exceptions:

- Provision is made for gains on disposal of fixed assets that have been rolled over into replacement assets only where, at the balance sheet date, there is a commitment to dispose of the replacement assets with no likely subsequent rollover or available capital losses.
- ii. Provision is made for gains on revalued fixed assets only where there is a commitment to dispose of the revalued assets and the attributable gain can neither be rolled over nor eliminated by capital losses.
- iii. Deferred tax assets are recognised only to the extent that the Directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### **Pensions**

Pension costs in respect of the Group's defined contribution schemes are charged to the profit and loss account as incurred.

# 2. Turnover

The analysis of turnover by destination of geographical market is stated below:

	2014 £000	2013 £000
<b>Turnover</b> United Kingdom	57,294	58,815
Rest of World	9,801	10,552
	67,095	69,367

The Group operates in a single segment which is the manufacturing and sales of pharmaceutical and controlled drugs.

### 3. Exceptional items

The analysis of exceptional costs is stated below:

	2014 £000	2013 £000
IT systems upgrade project	-	1,617
Restructuring costs	1,220	534
Release of provision on disposal of German business	-	(300)
Loss on write-off of tangible fixed assets	167	-
Impairment of fixed assets	863	-
Provision for dilapidations	805	-
Provision for onerous contract	300	
	3,355	1,851

Restructuring costs consist of consultancy fees, interim staff fees and redundancy costs. The loss on write-off of fixed assets, impairment of fixed assets and provision for dilapidations relate to the decisions to exit from two property leases in Brentwood, Essex. The provision for onerous contracts is in respect of the expected net obligation in respect of a cancelled commercial arrangement.

### 4. Finance charges (net)

	2014 £000	2013 £000
Interest payable and similar charges Interest receivable and similar income	8,037 (34)	8,248 (32)
•	8,003	8,216

# 4. Finance charges (net) (continued)

Interest payable and similar charges	2014 £000	2013 £000
Bank loans	1,758	2,424
9% Cumulative preference share dividend	1,669	1,670
Unsecured PIK loan notes	4,093	3,637
Amortisation of bank loan fees	517	517
	8,037	8,248

The Group's and Company's preference shares are included in the balance sheet as a liability and accordingly the dividends on them are included as finance charges.

Interest receivable and similar income	2014 £000	2013 £000
Bank interest	34	32

# 5. Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging/(crediting):

		2014	2013
	Note	£000	£000
Amortisation of intangible fixed assets	10	89	75
Amortisation of goodwill	11	3,783	3,783
Depreciation of owned tangible fixed assets	12	2,999	2,351
Impairment of tangible fixed assets	12	863	-
Loss on disposal of tangible fixed assets	12	91	48
Loss on write-off of tangible fixed assets	12	167	-
Auditors' remuneration			
- audit services		114	128
- taxation compliance services		57	98
Foreign exchange losses / (gains)		233	(267)
Operating lease rentals:			
- land and buildings		489	848
- plant and machinery		168	160
- car leases		214	165
Research and development		258	381
Amortisation of loan fees		517	517

6. Em	ployee	inforn	nation
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7.

The average monthly number of people (including executive Directors) employed by the Group during the year was:

the Group during the year was.	2014 Number	2013 Number
Manufacturing and distribution Administration	353 46	385 40_
	399	425
Their aggregate remuneration comprised:	2014 £000	2013 £000
Wages & salaries Social security costs Other pension costs	14,417 1,447 324 16,188	15,272 1,430 343 17,045
The Company had no employees during either year.		
Directors' remuneration	2014 £000	2013 £000
Aggregate emoluments Compensation for loss of office Company contribution to personal pension or money	686 176	946 -
purchase pension schemes	<u> </u>	946
The number of Directors who	2014	2013
Company paid contributions to personal pension or money purchase pension schemes	1	-
Himbook world Discordan	2014 £000	2013 £000
Highest paid Director Aggregate emoluments Compensation for loss of office	176 176	528 

Details of transactions with directors during the year are disclosed in note 28.

# 8. Tax on profit on ordinary activities

a) The tax charge comprises:

UK corporation tax	2014 £000	2013 £000
Current year	2,183	2,316
Adjustment in respect of prior years	197	(356)
Total current tax	2,380	1,960_
Deferred taxation – UK		
Origination and reversal of timing differences	(160)	(104)
Effects of changes in tax rates	(11)	(12)
Adjustment in respect of prior years	(45)	24
Total deferred tax	(216)	(92)
Tax on profit of ordinary activities	2,164	1,868

b) The tax assessed for the year is higher (2013: higher) than the standard rate of corporation tax of 22.5% (2013: 23.75%). The differences between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax are as follows:

	2014 £000	2013 £000
Profit on ordinary activities before tax	564	3,828
Profit on ordinary activities multiplied by standard rate in the UK of 22.5% (2013: 23.75%) Effects of:	127	909
Permanent differences	451	5
Timing differences between capital allowances and depreciation Goodwill amortisation Dividends on preference shares Non-deductible interest	154 · 851 375 252	103 898 401
Other timing differences	(27)	-
Adjustment in respect of prior years	197	(356)
Current tax charge for the year	2,380	1,960

# 8. Tax on profit on ordinary activities (continued)

# c) Factors that may affect future tax charges

The Finance Act 2013 was enacted in July 2013 which included provisions to reduce the main rate of UK Corporation Tax to 21% from 1 April 2014 and to 20% from 1 April 2015.

These reductions were enacted at the balance sheet date and so have been used to measure deferred tax assets and liabilities in these financial statements.

### 9. Loss attributable to the Company

The loss for the financial year dealt with in the financial statements of the parent Company was £1.7 million (2013: £1.7 million loss). As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account is presented.

#### 10. Intangible assets

	Development expenditure £000	Licences £000	Total £000
Cost:	2000		
At 1 July 2013	1,826	2,795	4,621
Additions	2,227	59_	2,286
At 30 June 2014	4,053	2,854	6,907
Accumulated amortisation:			
At 1 July 2013	-	1,178	1,178
Amortisation charge		89_	89
At 30 June 2014	-	1,267	1,267_
Net book value:			
At 30 June 2014	4,053	1,587	5,640
At 30 June 2013	1,826_	1,617	3,443

The additions in the year relate to costs associated with the acquisition of product licences from third parties and costs for new product development.

The Company had no intangible fixed assets at 30 June 2014 and at 30 June 2013.

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• • • •				2014 £000
	Cost:			
	At 30 June 2013 and 30 June 2014			75,480
	Accumulated amortisation: At 1 July 2013 Amortisation charge			11,845 3,783
	At 30 June 2014			15,628
	Net book value:			
	At 30 June 2014			59,852
	At 30 June 2013			63,635
12.	Tangible assets	Short leasehold improvements £000	Fixtures fittings & equipment £000	Total £000
	Cost: At 1 July 2013 Additions Disposals Exceptional write-off	4,110 1,889 - -	13,902 1,849 (494) (502)	18,012 3,738 (494) (502)
	At 30 June 2014	5,999	14,755	20,754
	Accumulated depreciation: At 1 July 2013 Charge for the year Impairment Disposals Exceptional write-off	2,047 617 389 -	4,452 2,382 474 (385) (335)	6,499 2,999 863 (385) (335)
	At 30 June 2014	3,053	6,588	9,641
	Net book value:			
	At 30 June 2014	2,946	8,167	11,113
	At 30 June 2013	2,063	9,450	11,513

Short leasehold improvements include an asset of £610,000 recognised on establishment of dilapidations provisions in prior years.

The Company had no tangible fixed assets at 30 June 2014 or at 30 June 2013.

#### 13. Investments

Company

Investments in subsidiary undertakings

mvestments in subsidiary undertakings	2014 £000	2013 £000
Investments at cost	21,784	21,784

At 30 June 2014, the Company held the whole of the issued share capital either directly or indirectly of the following subsidiaries which are incorporated in England and Wales.

	Principal Activity	Number and value of share capital held
Nut Bond Limited	Holding company	21,688,018 £1 ordinary shares
Bolt Mezzanine Limited*	Holding company	21,688,018 10p ordinary shares
Martindale Pharma (Holdings 1) Limited*	Dormant	100,000 1p ordinary shares
Macarthys Laboratories Limited*	Pharmaceutical manufacturing	3,501,000 £1 ordinary shares
Martindale Pharmaceuticals Limited*	Dormant	100 £1 ordinary shares
Aurum Pharmaceuticals Limited*	Dormant	100 £1 ordinary shares

Held by subsidiary undertaking.

On 18 July 2013 Macarthy Limited, Eldon Laboratories Limited and Martindale Pharma Company Limited, which had been placed into members' voluntary liquidation as part of a group-wide corporate simplification process, were dissolved.

In the opinion of the Directors the values of the above investments are at least equal to the amounts at which they are stated in the balance sheet.

# 14. Stocks

	Group 2014 £000	Group 2013 £000
Raw materials and consumables Work in progress	2,186 648	2,039 637
Finished goods and goods for resale	6,225 9,059	5,388 8,064

There is no material difference between the balance sheet value of stocks and their replacement cost.

### 15. Debtors:

	Group 2014 £000	2013 £000	Company 2014 £000	2013 £000
Trade debtors	12,207	13,253	-	-
Amounts owed by Group undertakings	-	-	19	98
Other debtors	267	93	66	-
Prepayments and accrued income	1,169	634	-	-
	13,643	13,980	85	98

Amounts owed by Group undertakings are interest free, repayable on demand and unsecured.

# **16. Creditors:** amount falling due within one year

	Group 2014 £000	2013 £000	Company 2014 £000	2013 £000
Bank loans and overdrafts	6,519	6,204	-	-
Trade creditors	3,339	4,208	-	-
Amounts owed to group undertakings	-	-	98	96
Corporation tax	1,111	779	-	-
Other creditors	312	164	-	-
Other taxation and social security	1,469	1,361	-	-
Accruals and deferred income	12,009	11,000	6,915	5,240
	24,759	23,716	7,013	5,336

Amounts owed to group undertakings are not secured, are repayable on demand and do not accrue interest.

# 17. Creditors: amounts falling due after one year

	Group 2014 £000	2013 £000	Company 2014 £000	2013 £000
Bank loans	26,246	32,765	-	_
Unamortised loan fees	(1,200)	(1,717)	_	-
Unsecured PIK loan notes	35,555	31,605	-	-
Cumulative redeemable preference	18,541	18,541	18,541	18,541
	79,142	81,194	18,541	18,541
Borrowings are repayable as follows:	Group 2014	2013	Company 2014	2013
Unsecured PIK loan notes	£000	£000	£000	£000
Between two and five years	35,555	31,605	-	-
9% Redeemable preference shares	111111111111111111111111111111111111111			
Between two and five years	18,541	18,541	18,541	18,541
Bank loans				
Between one and two years	4,361	6,519	- -	-
Between two and five years	21,885	26,246	-	_
	26,246	32,765		
On demand or within one year	6,519	6,204	-	-
	32,765	38,969	-	
Total borrowings				
Between one and two years	4,361	6,519	-	-
Between two and five years	75,981	76,392	18,541	18,541
	80,342	82,911	18,541	18,541
On demand on within one year	6,519	6,204		-
	86,861	89,115	18,541	18,541

### 17. Creditors: amounts falling due after one year (continued)

Bank loans are secured by fixed and floating charges over the assets of the Group. The bank loans are repayable by instalments and are repayable by May 2017. The interest rate on the loans is LIBOR plus a margin and is paid quarterly. Interest rate swaps have been entered into that effectively fix a proportion of the interest charge on the bank loans.

18,541,352 cumulative redeemable preference shares of £1.00 each, were issued at par on 12 May 2010 and have a dividend of 9% per annum.

On 1 October 2013 and 1 April 2014, through its wholly owned subsidiary, Nut Bond Limited, the Group issued £1,916,644 and £2,033,367, Fixed Rate Unsecured PIK Loan Notes respectively as payment in lieu of cash interest accrued to certain holders of the Loan Notes. These Loan Notes were subsequently admitted to the Official List of the Channel Islands Securities Exchange Authority. The loan notes are repayable on 30 April 2018. Interest accrues at a rate of 3% per quarter and compounds quarterly if the interest is not paid.

The Group has an undrawn committed borrowing facility available at 30 June 2014 of £0.75 million (2013:£0.75 million), which is at a floating rate and expires in more than two years.

# 18. Provisions for liabilities Group

•	Deferred taxation £000	Onerous contracts £000	Dilapidations £000	Total £000
At 1 July 2013	265	· 56	610	931
Profit and loss account	(216)	300	805	889
Utilisation of provision	-	(56)	(5)	(61)
At 30 June 2014	49	300	1,410	1,759

#### **Onerous contracts**

The opening onerous contract provision was established following a review of the product development portfolio in May 2010. It represented the anticipated costs to fulfil the Group's commitments under licence agreements and was fully utilised in the year. The new provision in the year was created in respect of a cancelled commercial arrangement, the net obligations under which are expected to be resolved within one year.

#### **Dilapidations**

The dilapidations provision relates to anticipated costs of restoring the leasehold properties to their original condition at the end of the present leases. The provision will be utilised at the end of the leases if they are not renewed. Additional provisions were made during the year following the serving of notice to exit the leases of two properties in Brentwood, Essex and an assessment by the Directors of likely obligations arising before December 2015.

# 18. Provisions for liabilities (continued)

### **Deferred taxation**

Deferred taxation is provided as follows:

At 1 July 2013	<b>£000</b> 265
Other short term timing difference	(160)
Effects of change in tax rate	(11)
Prior year adjustment	(45)
At 30 June 2014	49

The amounts provided for deferred taxation and the amounts unprovided are set out below:

	2014 Provided £000	Unprovided £000	2013 Provided £000	Unprovided £000
Accelerated capital allowances	63	-	278	-
Short term timing differences	(14)	-	(13)	-
Chargeable gains rolled over	• -	1,044	-	1,144
Losses	-	-	-	(50)
At 30 June	49	1,044	265	1,094

The unprovided deferred tax relates primarily to a chargeable gain rolled over into replacement assets.

The Company had £nil (2013: £nil) provisions for liabilities.

# 19. Called up share capital

**Authorised** 

Group and Company as at 30 June 2014

	Number	£
Ordinary shares of £1.00 each	500,000	500,000
Ordinary A shares of £0.01 each	2,833,333	28,333
		528,333

# 19. Called up share capital (continued)

Called up, allotted and fully paid

	Number	£
Ordinary shares of £1.00 each	500,000	500,000
Ordinary A shares of £0.01 each	2,833,333	28,333
·		528,333
Group and Company as at 30 June 2013		
	Number	£
Ordinary shares of £1.00 each	500,000	500,000
Ordinary A shares of £0.01 each	2,833,333	28,333
		528,333

# 20. Reserves Group

•	Share premium account	Profit and loss account	Total
	£000	£000	£000
At 1 July 2013	2,805	(551)	2,254
Loss for the financial year	<u> </u>	(1,600)	(1,600)
At 30 June 2014	2,805	(2,151)	654

#### Company

Company	Share premium account	Profit and loss account	Total
	£000	£000	£000
At 1 July 2013	2,805	(5,315)	(2,510)
Loss for the financial year		(1,690)	(1,690)
At 30 June 2014	2,805	(7,005)	(4,200)

# 21. Reconciliation of movements in total shareholders' funds / (deficit)

	Group £000	Company £000
At 1 July 2013 Loss for the financial year	2,782 (1,600)	(1,982) (1,690)
At 30 June 2014	1,182	(3,672)
22. Reconciliation of operating profit to operating cash flo	ws	
•	2014 £000	2013 £000
Operating profit Depreciation, amortisation and impairment	8,567 7,992	12,044 6,209
Other non-cash items Increase in stocks	1,100 (995)	(235) (223)
Decrease / (increase) in debtors Decrease in creditors	337 (1,368)	(869) (142)
Decrease in provisions  Net cash inflow from operating activities	(55) 15,578	(335) 16,449
Net cash fillow from operating activities		
23. Analysis of cash flows	2014 £000	2013 £000
Returns on investments and servicing of finance Interest received Interest paid	34 (1,807)	32 (2,535)
Net cash outflow from returns on investments and servicing of finance	(1,773)	(2,503)
Tavatian		
Taxation UK corporation tax paid	(2,048)	(1,715)
Net cash outflow from taxation	(2,048)	(1,715)
Capital expenditure and financial investment Purchase of intangible assets	(2,286)	(1,341)
Purchase of tangible assets Proceeds from sale of tangible assets	(3,738) 18	(4,077)
Net cash outflow from capital expenditure and financial investment	(6,006)	(5,418)

# 23. Analysis of cash flows (continued)

	2014 £000	2013 £000
Financing Issue of ordinary share capital	-	13
Repayment of bank loan	(6,204)	(5,935)
Net cash outflow from financing	(6,204)	(5,922)

# 24. Analysis and reconciliation of net debt

·	Cash at bank and in hand £000	Debt due within one year £000	Debt due after one year £000	Net debt £000
At 1 July 2013	7,988	(6,204)	(81,194)	(79,410)
Repayment of debt	-	6,204	-	6,204
Maturity adjustment	-	(6,519)	6,519	-
PIK loan note issued for non-cash consideration	-	-	(3,950)	(3,950)
Amortisation of capitalised finance costs	-	-	(517)	(517)
Net decrease in cash and cash equivalents	(453)	_	-	(453)
At 30 June 2014	7,535	(6,519)	(79,142)	(78,126)

## 24. Analysis and reconciliation of net debt (continued)

	2014 £000	2013 £000
Decrease / (increase) in cash	453	(891)
Decrease in debt	(6,204)	(5,934)
Change in net debt resulting from cash flows	(5,751)	(6,825)
Amortisation of capitalised loan fees	517	517
PIK loan notes issued for non-cash consideration	3,950	3,510
Movement in net debt in the year	(1,284)	(2,798)
Net debt at 1 July 2013	79,410	82,208
Net debt at 30 June 2014	78,126	79,410

#### 25. Financial instruments

#### Interest rate swap contracts

Under interest rate swap contracts the Group agrees to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group to mitigate the risk of changing interest rates on the fair value of issued rate debt held and the cash flow exposures on the issued variable rate debt held. The fair value of interest rate swaps at the reporting date is determined by discounting the future cash flows using the interest rate curves at the reporting date and the credit risk inherent in the contract, and is disclosed below. The average interest rate is based on the outstanding balances at the end of the financial year.

The following tables detail the notional principal amounts and remaining terms of interest rate swap contracts outstanding as at the reporting date:

Outstanding receive floating pay fixed contracts	Average Contract fixed Interest rate %	Notional Principal value £000	Fair value £000
At 30 June 2014			
Between two to five years At 30 June 2013	0.795	22,000	(2)
Between two to five years	0.795	26,000	(70)

#### **Unsecured PIK loan notes**

The loan notes are registered on the Channel Island Securities Exchange Authority, they are held but not traded and therefore there is no market for them. The Directors consider that their fair value is par.

#### 26. Financial commitments

#### Group

Capital commitments are as follows:

Capital Communicates are as follows.	2014 £000	2013 £000
Contracted for but not provided for	346	2,094

At 30 June 2014 and 2013 the company had £nil capital commitments.

At 30 June 2014 the Group has lease agreements in respect of properties, vehicles, plant and equipment, to which the payments extend over a number of years.

Annual commitments under non-cancellable operating leases are as follows:

Group	Land and buildings 2014	2013	Other assets 2014	2013
	£000	£000	£000	£000
Commitments which expire:				
Within one year	81	-	130	139
Within two to five years	396	464	206	207
After more than five years	1,031	517	<u>-</u>	<u>-</u>
	1,508	981	336	346

The charge to the profit and loss account relating to operating leases for land and buildings differs to the note above due to the accounting treatment of the rent free period for two of the Company's sites, the difference amounts to £720,000, (2013: £518,000).

#### Company

At 30 June 2014 the Company had £nil (2013: £nil) lease commitments.

#### 27. Pension commitments

The Group's current United Kingdom pension arrangements provide for contributions towards personal money purchase pension plans administered by Aegon on behalf of the employees. At the end of the year, contributions of £73,000 (2013:£43,000), representing the unpaid contributions for June 2014, were outstanding and included in the accruals.

### 28. Related party transactions

Advantage has been taken of the exemption under FRS 8 "Related Party Transactions" with entities that are wholly owned by the Bolt Equity Limited group on the grounds that all the voting rights are controlled by that company.

During the year AAC Capital UK LLP, an affiliate of the Group's major shareholder, charged the Group a management fee of £61,212 (2013:£91,526), £nil was owed at the year end (2013:£nil).

In the year 61,667 (2013: 41,666) ordinary shares in the business were sold and purchased by certain key management and the employee benefit trust.

#### 29. Contingent liabilities

The Group has guaranteed bank and other borrowings amounting to £86.7 million (2013:£89.1 million).

At the 30 June 2014 the Group had the following additional contingent liabilities:

Guarantee for duty deferment in favour of HM Customs and Excise for £200,000 (2013: £100,000) with recourse.

Guarantees with recourse in favour of various commercial counterparties, principally in the Middle East region, totalling £89,306.

#### 30. Ultimate parent undertaking and controlling party

Bolt Equity Limited is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 30 June 2014. The consolidated financial statements of Bolt Equity Limited can be obtained from Bampton Road, Harold Hill, Romford RM3 8UG.

AAC Capital NEBO Feeder II LP, a partnership registered in the United Kingdom, is the Company's ultimate parent and controlling party, and is the parent undertaking of the Group.