Registered number: 07088009

### **THECITYUK**

(A Company Limited by Guarantee)

### **DIRECTORS' REPORT AND FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 MARCH 2021



**COMPANIES HOUSE** 

### **COMPANY INFORMATION**

**Directors** O Ali

E C Braham M Celic G R Dimitrova

G R Dimitrova H D Evans J R Heaps A Kail

C S McGuinness

S L Melvin

D J Postings (appointed 15 April 2021) Dr J K Swinburne (appointed 19 May 2021)

M E Tucker R J Watson J P Whitehouse

S G Williams (appointed 15 April 2021)

Sir D H Wootton

Company secretary M J Scott

Registered number 07088009

Registered office Sixth Floor

Fitzwilliam House 10 St. Mary Axe London

EC3A 8BF

Independent auditor Nexia Smith & Williamson

Chartered Accountants & Statutory Auditor

25 Moorgate London EC2R 6AY

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2021

The directors present their report and the financial statements for the year ended 31 March 2021.

### **Principal activity**

The principal activity of the Company is to promote a globally competitive UK Financial and related Professional Services sector.

The Company does this in two principal ways, firstly by building evidence to demonstrate the sector's contribution to society and sustainable economic growth and secondly by bringing together the highest levels of Government and the sector, both domestically and internationally, to influence better policy decisions. These decisions open markets and create business opportunities for our members, their customers and clients.

#### Results and dividends

The profit for the year, after taxation, amounted to £434,474 (2020: loss of £134,794).

No dividends were paid or proposed during the year (2020: £Nil).

### **Impact of COVID-19**

As well as the necessity for staff to work from home during the pandemic, it is clear that COVID-19 will have some impact on our business, both in the short and longer terms. In the short term this will impact our revenue, since our ability to host events in person and our ability to travel to overseas markets and conduct work for the UK Government's Prosperity Fund have been significantly curtailed. These have affected our ability to generate revenue in these areas.

Whilst these are far from existential threats, comprising a relatively small component of our revenue, these activities generated a contribution to overall costs.

In the longer term some of our members may face cost challenges in their own businesses and may be forced to review memberships. We will keep these developments under review and plan accordingly, updating the board as the impact becomes clearer.

### Retained earnings policy

The Company has a policy agreed by the board to ensure that the Company holds in Retained Earnings a minimum of three months fixed expenditure. Fixed expenditure includes staff and redundancy costs, ongoing contracts including leases and outstanding purchase invoices.

### **Directors**

The directors who served during the year were:

O Ali

E C Braham

M Celic

G R Dimitrova

H D Evans

J R Heaps

A Kail

C S McGuinness

S L Melvin (appointed 1 May 2020)

M E Tucker

R J Watson (appointed 3 June 2020)

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

Sir D H Wootton

R Agrawal (resigned 30 September 2020)

T J Clarke (resigned 31 December 2020)

M G Hoban (resigned 1 July 2020)

S E Jones (resigned 18 June 2020)

S G McGovern (resigned 30 September 2020)

R C M Wigley (appointed 1 July 2020, resigned 15 April 2021)

#### Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

#### **Auditor**

The auditor, Nexia Smith & Williamson, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

### Small companies' note

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In preparing this report, the directors have taken advantage of the small companies' exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

M Celic Director

Date:16 July 2021

### DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THECITYUK

#### **Opinion**

We have audited the financial statements of TheCityUK (the 'Company') for the year ended 31 March 2021 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows, the Analysis of Net Debt and the notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THECITYUK (CONTINUED)

#### Other information

The other information comprises the information included in the Directors' Report and financial statements, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the Directors' Report and financial statements. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies' regime and take advantage of the small companies' exemption in preparing the Directors' Report and from the requirement to prepare a Strategic Report.

### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THECITYUK (CONTINUED)

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We obtained a general understanding of the Company's legal and regulatory framework through enquiry of management in respect of their understanding of the relevant laws and regulations. We obtained an understanding of the entity's policies and procedures in relation to compliance with relevant laws and regulations. We also drew on our existing understanding of the Company's industry and regulation.

We understand that the Company complies with requirements of the framework through:

- Internal reviews and reporting;
- Updating operating procedures, manuals and internal controls as legal and regulatory requirements change;
   and
- Regular reporting to the directors from management, meaning that any litigation or claims would come to the attention of the directors timely.

In the context of the audit, we considered those laws and regulations which determine the form and content of the financial statements, which are central to the Company's ability to conduct its business and where failure to comply could result in material penalties. We have identified the following laws and regulations as being of significance in the context of the Company:

 The Companies Act 2006 and FRS 102 in respect of the preparation and presentation of the financial statements.

To gain evidence about compliance with the significant laws and regulations above we made enquiries of management and obtained written management representations regarding the adequacy of procedures in place.

The senior statutory auditor led a discussion with senior members of the engagement team regarding the susceptibility of the Company's financial statements to material misstatement, including how fraud might occur. The key areas identified as part of the discussion were the risk of manipulation of the financial statements through manual journal entries, valuation of financial assets and liabilities held at fair value and incorrect recognition of revenue. These areas were communicated to the other members of the engagement team who were not present at the discussion.

The procedures we carried out to gain evidence in the above areas included;

- Testing of a sample of revenue transactions to underlying documentation; and
- Testing of a sample of manual journal entries, selected through applying specific risk assessments based on the Company's processes and controls surrounding manual journal entries.

A further description of our responsibilities is available on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THECITYUK (CONTINUED)

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Giles Murphy (Senior Statutory Auditor)

for and on behalf of Nexia Smith & Williamson

Chartered Accountants Statutory Auditor

25 Moorgate London EC2R 6AY

Date: 21 July 2021

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2021

	Note	2021 £	2020 £
Turnover		5,957,329	6,187,822
Cost of sales		(741,426)	(866,533)
Gross profit		5,215,903	5,321,289
Administrative expenses		(5,031,628)	(5,394,143)
Operating profit/(loss)	5	184,275	(72,854)
Interest receivable and similar income		3,732	9,455
Gain/(loss) on current asset investments	12	246,467	(71,395)
Profit/(loss) before tax		434,474	(134,794)
Tax on profit/(loss)	8	-	-
Profit/(loss) for the financial year		434,474	(134,794)

There was no other comprehensive income for 2021 (2020: £Nil).

The notes on pages 12 to 25 form part of these financial statements.

### **THECITYUK**

### (A Company Limited by Guarantee) REGISTERED NUMBER:07088009

### STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2021

	Note		2021 £		2020 £
Fixed assets					
Tangible assets	9		513,923		609,577
Investments	10		220		220
			514,143		609,797
Current assets					
Debtors: amounts falling due within one year	11	637,626		602,840	
Current asset investments	12	1,071,142		838,938	
Cash at bank and in hand		2,500,246		1,720,719	
·		4,209,014		3,162,497	
Creditors: amounts falling due within one year	13	(2,710,811)		(2,212,422)	
Net current assets			1,498,203		950,075
Total assets less current liabilities Provisions for liabilities			2,012,346		1,559,872
Other provisions	14		(25,500)		(7,500)
Net assets			1,986,846		1,552,372
Capital and reserves		•		-	
Retained earnings	15		1,986,846		1,552,372
Total capital and reserves		•	1,986,846	·	1,552,372

The Company's financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

M Celic Director

Date:16 July 2021

Miles felto

The notes on pages 12 to 25 form part of these financial statements.

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

	Retained earnings £	Total equity £
At 1 April 2019	1,687,166	1,687,166
Comprehensive income for the year		
Loss for the year	(134,794)	(134,794)
At 1 April 2020	1,552,372	1,552,372
Comprehensive income for the year		
Profit for the year	434,474	434,474
At 31 March 2021	1,986,846	1,986,846

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH2021

	2021 £	2020 £
Cash flows from operating activities	_	~
Profit/(loss) for the financial year	434,474	(134,794)
Adjustments for:		
Depreciation of tangible assets	147,694	85,748
Interest received	(3,732)	(9,455)
(Increase)/decrease in debtors	(34,786)	276,429
Increase in creditors	498,389	68,104
Increase/(decrease) in provisions	18,000	(55,500)
Net fair value (gains)/losses on current asset investments	(246,467)	71,395
Net cash generated from operating activities	813,572	301,927
Cash flows from investing activities		
Purchase of tangible fixed assets	(52,040)	(638,417)
Sale of current asset investments	14,263	11,021
Interest received	3,732	9,455
Net cash used in investing activities	(34,045)	(617,941)
Net increase/(decrease) in cash and cash equivalents	779,527	(316,014)
Cash and cash equivalents at the beginning of the year	1,720,719	2,036,733
Cash and cash equivalents at the end of the year	2,500,246	1,720,719
Cash and cash equivalents at the end of the year comprise:		
Cash at bank and in hand	2,500,246	1,720,719

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 1. General information

TheCityUK is a company limited by guarantee, domiciled and incorporated in England and Wales (registered number: 07088009). The registered office address is Sixth Floor, Fitzwilliam House, 10 St. Mary Axe, London, EC3A 8BF.

The Company's functional and presentational currency is GBP.

### 2. Accounting policies

### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

### 2.2 Exemption from preparing consolidated financial statements

The Company is exempt from the requirement to prepare consolidated financial statements as all of its subsidiaries can be excluded from consolidation by section 402 of the Companies Act 2006.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 2. Accounting policies (continued)

#### 2.3 Going concern

The financial statements have been prepared on a going concern basis.

The directors have carefully reviewed the future prospects of the Company and its future cash flows, including an assessment of the potential impact of the COVID-19 pandemic. The full impact of the COVID-19 pandemic on the Company remains uncertain and as a result is unquantifiable at this stage.

In the short term the pandemic will impact the Company's revenues, since its ability to host events in person and travel to overseas markets and conduct work for the UK Government's Prosperity Fund have been significantly curtailed. These will affect the Company's ability to generate revenue in these areas. They comprise a relatively small component of revenue but did generate a contribution to overall costs.

In the longer term some of the Company's members may face significant cost challenges in their own businesses and may be forced to review memberships. The directors will keep these developments under review and plan accordingly, updating the board as the impact becomes clearer.

Nevertheless, having assessed this the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future being at least the next 12 months from signing of these financial statements based upon revised revenue projections and the level of cash reserves and current asset investments held by the Company.

For this reason the directors continue to adopt the going concern basis for the preparation of the financial statements. Accordingly, these financial statements do not include any adjustments to the carrying amount or classification of assets and liabilities that would result if the Company was unable to continue as a going concern.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 2. Accounting policies (continued)

#### 2.4 Turnover

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Company and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

### Subscriptions

Subscriptions invoiced by the Company are recognised over the period that the related services are provided to the members, with income relating to future periods being deferred accordingly and disclosed under deferred income.

#### Grant income

Grant income from the City of London Corporation is paid to the Company quarterly in advance and is recognised in the quarter to which it relates.

Grant income from government grants is paid to the Company quarterly in arrears and is recognised in the period in which it is earned.

### Other income

Other income is derived principally from events held and publications released and is recognised once the service to which it relates has been provided.

All income relates to the United Kingdom.

#### 2.5 Cost of sales

Direct activity costs incurred by the Company are matched to the period in which the service was provided, and accruals made where invoices have not been received at the period end.

### 2.6 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

### 2.7 Interest income

Interest income is recognised in profit or loss using the effective interest method.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

#### 2. Accounting policies (continued)

### 2.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Long-term leasehold property - 20% Fixtures and fittings - 33% Office equipment - 33%

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2.9 Investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in investment funds are remeasured to market value at each statement of financial position date. Market value is determined using publicly listed prices provided by the investment custodian. Gains and losses on remeasurement are recognised in profit or loss for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

### 2.10 Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the statement of financial position date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the statement of financial position date.

### 2.11 Pensions

### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 2. Accounting policies (continued)

#### 2.12 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the statement of financial position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

#### 2.13 Financial instruments

Financial assets and financial liabilities are recognised in the Statement of Financial Position when the Company becomes a party to the contractual provisions of the instrument.

Investments in un-listed shares are classified as basic financial instruments. They are initially measured at transaction price less impairment. Investments in investment funds are measured at fair value with gains and losses on remeasurement recognised in profit or loss.

Trade and other debtors and creditors are classified as basic financial instruments and measured at initial recognition at transaction price. Debtors and creditors are subsequently measured at amortised cost using the effective interest rate method. A provision is established when there is objective evidence that the Company will not be able to collect all amounts due.

Cash and cash equivalents are classified as basic financial instruments and comprise cash in hand and at bank, short-term bank deposits with an original maturity of three months or less and bank overdrafts which are an integral part of the Company's cash management.

Financial liabilities and equity instruments issued by the Company are classified in accordance with the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 2. Accounting policies (continued)

#### 2.14 Taxation

Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

Since the Company acts as a not-for-profit mutual organisation with the intention of benefiting its members, profits from trading with members are outside the scope of corporation tax. The Company therefore does not provide for corporation tax on any surplus generated.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 3. Judgements in applying accounting policies and key sources of estimation uncertainty

In the application of the Company's accounting policies, management are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Management do not consider there to be any judgements that have a significant effect on amounts recognised in the financial statements.

Management considers that the key sources of estimation uncertainty in preparing the financial statements are:

#### **Current asset investments**

Current asset investments are measured at fair value using publicly available valuations of the fund investments provided by the custodian. As at 31 March 2021, investments were valued at £1,071,142 (2020: £838,938), of which £246,467 was recognised as a gain during the year (2020: loss of £71,395).

### Trade debtor recoverability

The trade debtors balances of £212,094 (2020: £290,386) recorded in the Statement of Financial Position comprise a relatively small number of large balances. A full line by line review of trade debtors is carried out by management at the end of each month. Whilst every attempt is made to ensure that the bad debt provisions are as accurate as possible, there remains a risk that the provisions do not match the level of debts which ultimately prove to be uncollectible.

### Dilapidation provision

The dilapidation provision of £25,500 (2020: £7,500) is based upon the best estimate of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties. However, there remains a risk that the provision does not match the level of cost ultimately required.

### 4. Grant income

There are no unfulfilled conditions attached to the grant income recognised. Grant income has been received in relation to projects undertaken as well as rental and services undertaken under a service level agreement; further information on the funding from the City of London Corporation is described within note 19.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

<b>5</b> .	Operating profit/(loss)		
	The operating profit/(loss) is stated after charging:		
		2021 £	2020 £
	Depreciation of tangible fixed assets	147,694	85,748
	Operating lease rentals	374,047	522,998
	Pension costs	175,407 ———— =	171,910 ———
6.	Auditor's remuneration		
		2021 £	2020 £
	Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	15,785	12,920
	Fees payable to the Company's auditor and its associates in respect of:		
	Taxation compliance services	3,235	2,585
	Other services relating to taxation	6,000	-
	All other services	1,120	1,090
		10,355	3,675

### 7. Employees

The average monthly number of employees, including the directors, during the year was as follows:

	2021	2020
	No.	No.
Average number of employees	41	40
•		

The average number of directors who served during the year was 15 (2020: 18), 1 of which received remuneration during the year (2020: 1).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

Taxation		
	2021 £	2020 £
Total current tax	-	-
Total deferred tax	<u>-</u>	
Taxation on profit/(loss) on ordinary activities	-	- -

The Company has an unrecognised deferred tax asset of £144,166 (2020: £136,371).

### Factors affecting tax charge for the year

8.

There were no factors that affected the tax charge for the year which has been calculated on the profits/(losses) on ordinary activities before tax at the standard rate of corporation tax in the UK of 19% (2020: 19%).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 9. Tangible fixed assets

	Long-term leasehold property £	Fixtures and fittings	Office equipment £	Total £
Cost				
At 1 April 2020	426,307	138,430	277,275	842,012
Additions	1,367	16,112	34,561	52,040
At 31 March 2021	427,674	154,542	311,836	894,052
Depreciation				
At 1 April 2020	17,763	24,542	190,130	232,435
Charge for the year	42,694	50,701	54,299	147,694
At 31 March 2021	60,457	75,243	244,429	380,129
Net book value				
At 31 March 2021	367,217	79,299	67,407	513,923
At 31 March 2020	408,544	113,888	87,145	609,577

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 10. Fixed asset investments

Investments in subsidiary companies £

Cost

At 1 April 2020

220

At 31 March 2021

220

### Subsidiary undertaking

The following was a subsidiary undertaking of the Company:

Name	Registered office	Principal activity	Class of shares	Holding
TCUK Trading Limited	Sixth Floor, Fitzwilliam House, 10 St. Mary Axe, London, EC3A 8BF	Inactive	Ordinary	100%

The aggregate of the share capital and reserves as at 31 March 2021 and the profit or loss for the year ended on that date for the subsidiary undertaking were as follows:

	Name TCUK Trading Limited	Aggregate of share capital and reserves (880)	Profit 21
11.	Debtors		
		2021 £	2020 £
	Trade debtors	212,094	290,386
	Amounts owed by group undertakings	5,703	728
	Other debtors	-	52,211
	Prepayments and accrued income	419,829	259,515
		637,626	602,840
			<del></del>

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 12. Current asset investments

2021	2020
£	£
1,071,142	838,938

Current asset investments

Current asset investments consist of investments made in a diversified portfolio of assets which includes bonds, equities, commodities and real estate. The original cost of investments was £898,827 (2020: £887,598). Fair value gains during the year are £246,467 (2020: losses of £71,395) and have been recognised in profit or loss as part of (gain)/loss on current asset investments.

### 13. Creditors: Amounts falling due within one year

	2021 · £	2020
Trade creditors	368,767	133,816
Other taxation and social security	18,329	7,393
Other creditors	1,551,389	1,330,586
Accruals and deferred income	772,326	740,627
	2,710,811	2,212,422

### 14. Provisions

	Dilapidation provision £
At 1 April 2020	7,500
Charged to profit or loss	18,000
At 31 March 2021	25,500
	<del></del>

### 15. Reserves

#### Retained earnings

This reserve relates to the cumulative retained earnings less amounts distributed to members.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 16. Company status

The Company is a private company limited by guarantee and consequently does not have share capital. Each of the members is liable to contribute an amount not exceeding £1 towards the assets of the Company in the event of liquidation.

#### 17. Pension commitments

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £175,407 (2020: £171,910). There were no outstanding contributions at the reporting date (2020: £Nil).

### 18. Commitments under operating leases

At 31 March the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2021 £	202C £
Not later than 1 year	421,071	241,556
Later than 1 year and not later than 5 years	1,655,270	1,666,822
Later than 5 years	1,377,405	1,787,284
	3,453,746	3,695,662

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

### 19. Related party transactions

The Company received funding of £400,000 (2020: £400,000) from the City of London Corporation for services provided in accordance with the Service Level Agreement dated July 2019. At the year end, an amount of £Nil (2020: £Nil) was outstanding. The City of London Corporation is a related party of the Company due to the Corporation's level of financial support and associated rights, including the ability to appoint two board members.

In addition, the Company received £100,000 (2020: £100,000) from the City of London Corporation in relation to a contribution for rental expenses incurred by the Company. At the year end, an amount of £Nil (2020: £Nil) was outstanding.

During the year, the Company was invoiced £287,644 (2020: £94,473) by the City of London Corporation for rates and a small sponsorship event. At the year end, the Company was owed £Nil (2020: £15,120) which is included within debtors. At the year end, the Company owed £151,200 (2020: £Nil) which is included within creditors.

On 7 May 2020, the Financial Services Skills Commission Ltd was incorporated and subsequently renamed to Financial Services Skills Commission with TheCityUK being a founding member along with The Corporation of London with TheCityUK being registered as a person of significant control. The Financial Services Skills Commission is limited by guarantee. At the first Board Meeting on 15 May 2020 it was agreed that TheCityUK would cease to be a registered person of significant control once the founding members were appointed to the board. The founding members of the board were appointed on 23 December 2020 and the persons of significant control designation will now be removed. TheCityUK and Financial Services Skills Commission signed a Service Level Agreement to support the growth of the company by providing services to them at a nominal fee in lieu of paying a yearly subscription fee.

During the year, TheCityUK settled costs on behalf of Financial Services Skills Commission of £62,495 which was recharged at cost. At the year end, there was a balance on their account of £74,994 (including VAT) which is included in the debtors.

### Key management personnel

Key management are those persons having authority and responsibility for planning, controlling and directing the activities of the Company. In the opinion of the board of directors, the Company's key management are the Executive Team of TheCityUK. Total compensation to key management personnel during the year was £1,323,342 (2020: £1,309,432), which includes amounts payable as severance to departing members of key management personnel.

### 20. Controlling party

The directors consider there to be no ultimate controlling party.