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Financial Statements S'Porter International Limited

For the year ended 31 March 2012



Registered number: 07073526

Company Information

Directors

Mr G W Davies Ms M Davies Mr S Goodwin Mrs E Trayner

Company number

07073526

Registered office

The Studios GD International

Draycott Business Village

Draycott

Moreton-in-Marsh Gloucestershire GL56 9JY

Auditor

Grant Thornton UK LLP

Chartered Accountants & Statutory Auditor

Hartwell House 55-61 Victoria Street

Bristol BS1 6FT

Bankers

HSBC Bank plc 6 Broad Street Worcester Worcestershire WR1 2EJ

Solicitors

Herbert Smith LLP Exchange House Primrose Street London EC2A 2HS

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Directors' report For the year ended 31 March 2012

The directors present their report and the financial statements for the year ended 31 March 2012

Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activities

The company is engaged in the design, development and wholesale of clothing, accessories and souvenirs as well as retail, mail order and operational consultancy services

Business review

During the year, the company continued to provide consultancy services to related parties. However, at the year end, certain consultancy services were taken on by another related company. The remaining trade within the company relates entirely to football. The nature of the business remains the same. It is likely, however, that turnover in the forthcoming year will be at a lower level than previously.

The company's key financial and other performance indicators during the period were as follows

Gross margin - 34% (2011 36%)

Results

The profit for the year, after taxation, amounted to £1,063,472 (2011 - loss £782,660)

Directors' report For the year ended 31 March 2012

Directors

The directors who served during the year were

Mr G W Davies Ms M Davies Mr S Goodwin Mrs E Trayner

Principal risks and uncertainties

Cash flow

The company has identified cash flow risk as the main financial and business risk. Management maintain close control on cash resources and monitor both short and long term cash positions on a regular basis.

Objectives and policies

The company aims to manage its financial risk exposures so as to ensure the continuing trade into the foreseeable future. Management have taken steps to ensure that this will be the case. Forecasts have been prepared for the period to 31 March 2014 showing a continuing net profitability and positive cash flow.

Price risk, credit risk and liquidity risk

Steps have been taken to ensure that all such risks are minimised and the position is monitored on a continuing basis

Events since the end of the year

On 1 April 2012, the company's consultancy work for the FG4 group was taken on by another related company

Also on 1 April 2012, the company acquired the whole of the issued share capital, trade and assets of GD (Gem) Limited

Future developments

The company is now refocusing on its core activities around football and the supply of clothing and accessories to the UK retail sector

Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any
 information needed by the company's auditor in connection with preparing its report and to establish that
 the company's auditor is aware of that information

Auditor

The auditor, Grant Thornton UK LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

Directors' report For the year ended 31 March 2012

This report was approved by the board and signed on its behalf

Mr G W Davies

Director

Date 21 January 2013



Independent auditor's report to the members of S'Porter International Limited

We have audited the financial statements of S'Porter International Limited for the year ended 31 March 2012, which comprise the Profit and loss account, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www frc org uk/apb/scope/private cfm

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
 and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements



Independent auditor's report to the members of S'Porter International Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or

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we have not received all the information and explanations we require for our audit

James Morter (Senior statutory auditor)

for and on behalf of

Grant Thornton UK LLP

Chartered Accountants

Statutory Auditor Bristol

21 January 2013

Profit and loss account

For the year ended 31 March 2012

	Note	31 March 2012 £	16 month period ended 31 March 2011 £
Turnover	1,2	7,144,008	17,648,349
Cost of sales		(4,724,608)	(11,338,657)
Gross profit		2,419,400	6,309,692
Distribution costs		(45,461)	(20,370)
Administrative expenses		(5,176,964)	(5,289,703)
Other operating income	3	4,036,210	375,172
Operating profit	4	1,233,185	1,374,791
Exceptional items			
Exceptional items	8	174,467	(1,857,154)
Profit/(loss) on ordinary activities before interest		1,407,652	(482,363)
Interest receivable and similar income		-	224
Interest payable and similar charges	7	(28,092)	(39,521)
Profit/(loss) on ordinary activities before taxation		1,379,560	(521,660)
Tax on profit/(loss) on ordinary activities	9	(316,088)	(261,000)
Profit/(loss) for the financial year	16	1,063,472	(782,660)

All amounts relate to continuing operations

There were no recognised gains and losses for 2012 or 2011 other than those included in the profit and loss account

The notes on pages 8 to 20 form part of these financial statements

Balance sheet As at 31 March 2012

	Note	£	2012 €	£	2011 £
Fixed assets					
Tangible assets	10		127,901		215,664
Current assets					
Stocks		-		22,172	
Debtors	12	4,261,251		3,946,804	
Cash at bank and in hand		1,184,027		954,127	
		5,445,278		4,923,103	
Creditors. amounts falling due within one year	13	(2,292,367)		(2,885,427)	
Net current assets			3,152,911		2,037,676
Total assets less current liabilities			3,280,812		2,253,340
Provisions for liabilities					
Deferred tax	14		~		(36,000)
Net assets			3,280,812		2,217,340
Capital and reserves					
Called up share capital	15		3,000,000		3,000,000
Profit and loss account	16		280,812		(782,660)
Shareholders' funds	17	:	3,280,812	;	2,217,340

The financial statements were approved and authorised for issue by the board and were signed on its behalf by

Mr G W Davies

Director

Date 21 January 2013

The notes on pages 8 to 20 form part of these financial statements

Notes to the financial statements

For the year ended 31 March 2012

1. Accounting policies

11 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The company is itself a subsidiary company and is exempt from the requirement to prepare group accounts by virtue of section 400 of the Companies Act 2006. These financial statements therefore present information about the company as an individual undertaking and not about its group.

12 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1

13 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

Revenue relating to the wholesale and retail of clothing and footwear is recognised upon delivery of goods to customers

Revenue relating to the provision of retail, mail order and operational consultancy services is recognised in the period that the services are provided

1.4 Other operating income

Other operating income is income from operating leases and consultancy fees and service charges to related parties. The income is recognised in the period to which it relates

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Fixtures & fittings - 20 - 33 33% straight line
Computer equipment - 20 - 33 33% straight line
Leasehold improvements - over the period of the lease

16 Investments

Investments held as fixed assets are shown at cost less provision for impairment

Notes to the financial statements

For the year ended 31 March 2012

1. Accounting policies (continued)

1.7 Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

1.8 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

19 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying tuning differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and loss account

The results of foreign subsidiaries and their balance sheets are translated at the rates ruling at the balance sheet date

1.11 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year

Notes to the financial statements For the year ended 31 March 2012

2. Turnover

An analysis of turnover by class of business is as follows

		16 month period ended
	31 March	31 March
	2012	2011
	£	£
Wholesale and retail of clothing and footwear	6,415,793	14,771,197
Retail, mail order and operational consultancy services	728,215	2,877,152
	7,144,008	17,648,349

All turnover arose within the United Kingdom

3. Other operating income

	16 month period ended
31 March	31 March
2012	2011
£	£
-	375,172
4,036,210	-
4,036,210	375,172
	2012 £ 4,036,210

4. Operating profit

The operating profit is stated after charging/(crediting)

		16 month period
		ended
	31 March	31 March
	2012	2011
	£	£
Depreciation of tangible fixed assets		
- owned by the company	116,356	406,511
Auditor's remuneration	42,000	50,000
Auditor's remuneration - non-audit	30,448	28,000
Operating lease rentals		•
- land and buildings	104,899	518,481
Difference on foreign exchange	(92,795)	(14,336)

Notes to the financial statements

For the year ended 31 March 2012

5. Staff costs

Staff costs, including directors' remuneration, were as follows

		16 month period ended
	31 March	31 March
	2012	2011
	£	£
Wages and salaries	2,212,433	2,201,234
Social security costs	240,578	234,818
Other pension costs	191,370	152,473
	2,644,381	2,588,525

The average monthly number of employees, including the directors, during the year was as follows

Number of admin staff Number of management staff 68 4 —————————————————————————————————	31 March 2012 No.	16 month period ended 31 March 2011 No
72		46 4 50

6. Directors' remuneration

Emoluments	31 March 2012 £ 333,303	16 month period ended 31 March 2011 £ 508,634
Company pension contributions to defined contribution pension schemes	46,152	44,492

During the year retirement benefits were accruing to 3 directors (2011 - 3) in respect of defined contribution pension schemes

The highest paid director received remuneration of £142,157 (2011 - £185,982)

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £28,152 (2011 - £22,992)

Notes to the financial statements For the year ended 31 March 2012

7. Interest payable

		16 month period
		ended
	31 March	31 March
	2012	2011
	£	£
On bank loans and overdrafts	28,092	39,521
		

8. Exceptional items

S'Porter Limited provision Impairment of fixtures and fittings	31 March 2012 £ (174,467)	16 month period ended 31 March 2011 £ 1,164,295 692,859
	(174,467)	1,857,154

On 25 November 2009 the company acquired the trade and net assets of the wholesale business and the moveable fixtures and fittings of the retail business from a related party, S'Porter Limited

At 31 March 2011 the directors reassessed the value of the transferred retail business fixtures and fittings to the remaining business. As a result of this review, an impairment provision was made against these assets. During the year these assets have been disposed of at the impaired value.

At 31 March 2012 there were significant balances due from S'Porter Limited, a company in creditors voluntary liquidation. A provision was made at 31 March 2011 against the amounts viewed by the directors as being irrecoverable. During the year and subsequent to the year end, the company has recovered amounts in excess of expectation and the provision has been revised accordingly.

Notes to the financial statements For the year ended 31 March 2012

9. Taxation

	31 March 2012	16 month period ended 31 March 2011
	£	£
Analysis of tax charge in the year/16 month period		
Current tax (see note below)		
UK corporation tax charge on profit/loss for the year/16 month period	378,772	225,000
Adjustments in respect of prior periods	(26,684)	-
Total current tax	352,088	225,000
Deferred tax		
Origination and reversal of timing differences Effect of increased tax rate on opening liability Adjustments in respect of prior periods	(10,689) (891) (24,420)	36,000
Total deferred tax (see note 14)	(36,000)	36,000
Tax on profit/loss on ordinary activities	316,088	261,000
		_

Notes to the financial statements

For the year ended 31 March 2012

9. Taxation (continued)

Factors affecting tax charge for the year/16 month period

The tax assessed for the year/16 month period is lower than (2011 - higher than) the standard rate of corporation tax in the UK of 26% (2011 - 28%). The differences are explained below

		16 month period
		ended
	31 March	31 March
	2012	2011
	£	£
Profit/loss on ordinary activities before tax	1,379,560	(521,660)
Profit/loss on ordinary activities multiplied by standard rate of		
corporation tax in the UK of 26% (2011 - 28%)	358,686	(146,065)
Effects of		
Expenses not deductible for tax purposes, other than goodwill		
amortisation and impairment	2,537	367,046
Capital allowances for year/16 month period in excess of		
depreciation	12,995	4,019
Adjustments to tax charge in respect of prior periods	(26,684)	-
Other timing differences leading to an increase (decrease) in	(, ,	
taxation	49,915	-
Expenses not deductible for tax purposes on exceptional write back		
of bad debt provision	(45,361)	-
Current tax charge for the year/16 month period (see note above)	352,088	225,000
abovej	332,000	

Notes to the financial statements For the year ended 31 March 2012

10. Tangible fixed assets

Leasehold improvement	Fixtures &	Computer	
s	fitungs	equipment	Total
£	£	£	£
54,664	332,358	205,767	592,789
· -	6,649	21,944	28,593
-	(253,018)	(5,042)	(258,060)
54,664	85,989	222,669	363,322
			
8,228	266,264	102,633	377,125
7,264	16,591	92,501	116,356
<u>-</u>	(253,018)	(5,042)	(258,060)
15,492	29,837	190,092	235,421
39,172	56,152	32,577	127,901
46,436	66,094	103,134	215,664
	1mprovement \$ £ 54,664	## Fixtures & fittings	Improvement Fixtures & fittings equipment Computer equipment £ £ £ 54,664 332,358 205,767 - 6,649 21,944 - (253,018) (5,042) 54,664 85,989 222,669 8,228 266,264 102,633 7,264 16,591 92,501 - (253,018) (5,042) 15,492 29,837 190,092 39,172 56,152 32,577

11. Fixed asset investments

	Investments
	ın subsidiary companies
	£
Cost or valuation	
At 1 April 2011 Additions	27,112 81
At 31 March 2012	27,193
Impairment	
At 1 April 2011	27,112
Charge for the year	81
At 31 March 2012	27,193
Net book value	 _
At 31 March 2012	-
	
At 31 March 2011	<u> </u>

Notes to the financial statements

For the year ended 31 March 2012

11. Fixed asset investments (continued)

Subsidiary undertakings

On 6 April 2011, S'Porter Hong Kong International Limited was incorporated with 100% ownership held by S'Porter International Limited

Additionally, during the year S'Porter Garments India Private Limited, a wholly owed subsidiary of S'Porter International Limited, ceased trading

At the year end the company has the following subsidiary undertaking

Name	Class of shares	Holding
S'Porter Garments India Private Limited	Ordinary	100%
S'Porter International Hong Kong Limited	Ordinary	100%

The aggregate of the share capital and reserves as at 31 March 2012 and of the profit or loss for the year ended on that date for the subsidiary undertaking were as follows

	Name S'Porter Garments India Private Limited S'Porter International Hong Kong Limited	Aggregate of share capital and reserves £ 100,041 14,095	Profit/(loss) £ (61,618) 14,014
12.	Debtors		
		2012	2011
		£	£
	Trade debtors	892,269	1,473,549
	Amounts owed by group undertakings	71,060	-
	Amounts owed by related parties	3,161,670	2,306,240
	VAT repayable	42,549	-
	Other debtors	19,696	66,395
	Prepayments and accrued income	74,007	100,620
		4,261,251	3,946,804

Notes to the financial statements

For the year ended 31 March 2012

13. Creditors:

Amounts falling due within one year

	2012	2011
	£	£
Bank loans and overdrafts	792,584	588,760
Trade creditors	593,283	773,074
Amounts owed to group undertakings	167,996	68,519
Amounts owed to related parties	260,499	911,882
Corporation tax	257,088	225,000
Social security and other taxes	59,745	127,660
Director loan account	58	14,534
Other creditors	10,736	•
Accruals and deferred income	150,378	175,998
	2,292,367	2,885,427

The bank holds a debenture dated 29 July 2010 including a fixed and floating charge over all present freehold and leasehold property, a first fixed charge over book and other debts, goodwill and uncalled capital, both present and future, and a first floating charge over all assets and undertakings both present and future

14. Deferred taxation

	At beginning of year/16 month period (Released during)/charge for year/16 month period At 31 March 2011	2012 £ 36,000 (36,000)	2011 £ 36,000 36,000
	The provision for deferred taxation is made up as follows		
	Accelerated capital allowances	2012 £	2011 £ 36,000
15.	Share capital		
		2012 £	2011 £
	Allotted, called up and fully paid		
	3,000,000 Ordinary shares of £1 each	3,000,000	3,000,000

Notes to the financial statements

For the year ended 31 March 2012

16. Reserves

	At 1 April 2011 Profit for the year		Profit and loss account £ (782,660) 1,063,472
	At 31 March 2012		280,812
17.	Reconciliation of movement in shareholders' funds		
		2012	2011
		£	£
	Opening shareholders' funds	2,217,340	-
	Profit/(loss) for the year/16 month period	1,063,472	(782,660)
	Shares issued during the year/16 month period		3,000,000
	Closing shareholders' funds	3,280,812	2,217,340

18. Operating lease commitments

At 31 March 2012 the company had annual commitments under non-cancellable operating leases as follows

	Land and buildings		Other	
	2012	2011	2012	2011
	£	£	£	£
Expiry date				
Within 1 year	-	2,897	-	-
Between 2 and 5 years	9,540	-	-	1,776
After more than 5 years	91,950	91,950	-	

Notes to the financial statements

For the year ended 31 March 2012

19. Related party transactions

During the period the company entered into transactions with the entities noted below, which are related by common ownership and directorship. Amounts invoiced (exclusive of VAT) to and from these related parties during the period are set out below.

			Debtor/
	Sales to	Purchased	(creditor) at
	related party	from related	31 March
	2012	party 2012	2012
	£	£	£
FG4 General Trading FZE	3,454,185	-	2,608,950
Red Creative Limited	89,005	49,046	105,502
GIV Airways LLP	322	158,375	(96,618)
GIVe Properties	-	89,749	- '
S'Porter Management Limited	-	· -	(52,132)
S'Porter Limited	-	14,175	325,765
GD (Gem) Limited	241,543	-	83,379
GWD Enterprises Limited	840	-	840
		·	
	Sales to	Purchased	Debtor/
	related party	from related	(creditor) at
	2011	party 2011	31 March
	£	£	2011
	~		£
FG4 General Trading FZE	2,123,987	_	1,959,616
Red Creative Limited	74,283	137,875	(622,196)
GIV Airways LLP	3,488	334,457	(206,493)
GIVe Properties	· •	92,730	(31,061)
S'Porter Management Limited	-	68,832	(52,132)
	128,147	47,452	346,623
S'Porter Limited			

At 31 March 2012, the company owed Mr G W Davies, a director and shareholder of the company, £58 (2011, £14,534)

During the year in addition to the sales and purchases noted above S'Porter International Limited recharged expenses of £nil (16 month period 2011,£2,910,430) to S'Porter Limited. This included leasing charges of £nil (2011, £375,172). A dividend of £326,133 was received from the liquidator duing the year. At the year end the gross balance due from S'Porter Limited was £1,250,764 (2011,£1,510,918) against which a provision of £924,999 (2011,£1,164,295) has been made.

During the year S'Porter International Limited recharged expenses of £nil (16 months 2011,£26,833) to I-iveHongKong Limited At the period end the gross balance due from FiveHongKong Limited was £12,136 (2011, £26,833) which was fully provided for

At the year end the gross balance due from Five Hong Kong Limited to S'Porter International Limited was £26,833 which was fully provided for and from FG4 General Trading FZE to S'Porter International Limited was £2,800,933 of which £191,983 provided for

The company has taken advantage of the exemption under FRS 8 from disclosing transactions with wholly owned group companies

Notes to the financial statements

For the year ended 31 March 2012

20. Post balance sheet events

On 1 April 2012, the company's consultancy work for the FG4 group was taken on by another related company

Also on 1 April 2012, the company acquired the whole of the issued share capital, trade and assets of GD (Gem) Limited

21. Ultimate parent undertaking and controlling party

S'Porter 2009 Limited, incorporated in England, is the company's controlling related party by virtue of 100% shareholding in this company. The ultimate controlling related party is Mr G W Davies by virtue of his majority shareholding.