

FOR

SARANT LTD

CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 OCTOBER 2020

	Page
Company Information	1
Strategic Report	2
Report of the Director	3
Report of the Independent Auditors	4 to 5
Profit and Loss Account	6
Other Comprehensive Income	7
Balance Sheet	8
Statement of Changes in Equity	9
Cash Flow Statement	10
Notes to the Cash Flow Statement	11
Notes to the Financial Statements	12 to 19

SARANT LTD

COMPANY INFORMATION FOR THE YEAR ENDED 31 OCTOBER 2020

DIRECTOR:	P Backshall
SECRETARY:	B Isaacs
REGISTERED OFFICE:	3rd Floor 44-48 Paul Street London EC2A 4LB
REGISTERED NUMBER:	07041988 (England and Wales)
AUDITORS:	Prentis & Co LLP Chartered Accountants & Statutory Auditors 115c Milton Road Cambridge CB4 1XE

STRATEGIC REPORT FOR THE YEAR ENDED 31 OCTOBER 2020

The director presents his strategic report for the year ended 31 October 2020.

REVIEW OF BUSINESS

The director notes that the profit and loss account, as set out on page 7, shows turnover for the year of £20,391,692 (2019: £18,507,881) and a net profit, before tax, for the financial year of £1,148,635 (2019:£1,383,430).

Turnover has increased by roughly 10% this year.

The director considers the profit achieved on ordinary activities before taxation and also considers the state of affairs of the company to be satisfactory, in particular the margin on non-honey products.

There have been no events since the balance sheet date which materially affect the position of the company.

PRINCIPAL RISKS AND UNCERTAINTIES

The company has kept to its policy of meeting customers' requirements with quality products in order to manage the risk of losing customers to its competitors. This is achieved by the provision of meeting customers' expected response times with the supply of products, the handling of customer queries and by maintaining strong relationships with key accounts.

Financial risk management

The company's operations expose it to a variety of financial risks that include the effects of changes in prices, currency risks, and liquidity risk. The company has in place risk management procedures to seek to limit the adverse effects on the financial performance from these risks.

Price risk

The company has managed this risk by seeking and maintaining markets for the purchase of raw stocks and has succeeded in its task.

Currency risk

The company purchases the majority of its raw stocks and goods for resale in US Dollars and Euros. As such the potential currency risk is met by maintaining bank accounts in these currencies and allowing customers to pay in these currencies.

Liquidity risk

The company monitors cash flow as part of its day to day control procedures. The Board considers the overall cash position on a monthly basis and ensures that the appropriate funds in the correct currency are available and drawn upon as necessary.

FUTURE DEVELOPMENTS

The company will continue to seek to expand it's product portfolio in the year and take full advantage of the growth in the markets it operates in.

The director has considered the risks to going concern due to coronavirus and Brexit and considers that the company will be unaffected and will continue as a going concern in excess of twelve months from the point of signature.

APPROVED BY THE SOLE DIRECTOR:

P Backshall - Director

18 August 2021

REPORT OF THE DIRECTOR FOR THE YEAR ENDED 31 OCTOBER 2020

The director presents his report with the financial statements of the company for the year ended 31 October 2020.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of processing and distribution of honey and other food stuffs.

DIVIDENDS

No interim dividend was paid during the year. The director recommends a final dividend of 5000 per share.

The total distribution of dividends for the year ended 31 October 2020 will be £ 400,000.

DIRECTOR

P Backshall held office during the whole of the period from 1 November 2019 to the date of this report.

DISCLOSURE IN THE STRATEGIC REPORT

The company has chosen in accordance with s.414C(11) Companies Act 2006 to set out in the company's strategic report information required by Schedule 7 of the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 to be contained in the directors' report. It has done so in respect of future developments.

STATEMENT OF DIRECTOR'S RESPONSIBILITIES

The director is responsible for preparing the Strategic Report, the Report of the Director and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the director is aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

APPROVED BY THE SOLE DIRECTOR:

P Backshall - Director

18 August 2021

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF SARANT LTD

Opinion

We have audited the financial statements of Sarant Ltd (the 'company') for the year ended 31 October 2020 which comprise the Profit and Loss Account, Other Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Cash Flow Statement, Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 October 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the director's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the director has not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The director is responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Director, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Director for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Director have been prepared in accordance with applicable legal requirements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF SARANT LTD

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Director.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of director

As explained more fully in the Statement of Director's Responsibilities set out on page three, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the director determines necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the director is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the director either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Ian Shipley FCCA (Senior Statutory Auditor) for and on behalf of Prentis & Co LLP Chartered Accountants & Statutory Auditors 115c Milton Road Cambridge CB4 IXE

18 August 2021

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 OCTOBER 2020

		2020		2019	
	Notes	£	£	£	£
TURNOVER	3		20,391,692		18,507,881
Cost of sales GROSS PROFIT		_	15,067,592 5,324,100	-	13,542,281 4,965,600
Distribution and factory costs Administrative expenses		1,233,272 2,846,847 	4,080,119 1,243,981	1,045,394 2,552,605	3,597,999 1,367,601
Other operating income OPERATING PROFIT	5	-	(62,048) 1,181,933	-	73,711 1,441,312
Interest receivable and similar income		_	31,123 1,213,056	-	3,506 1,444,818
Interest payable and similar expenses PROFIT BEFORE TAXATION	6	-	64,42 <u>1</u> 1,148,635	-	61,388 1,383,430
Tax on profit PROFIT FOR THE FINANCIAL YEAR	7	_	234,338 914,297	-	289,060 1,094,370

OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 OCTOBER 2020

	Notes	2020 £	2019 £
PROFIT FOR THE YEAR		914,297	1,094,370
OTHER COMPREHENSIVE INCOME			
Income tax relating to other comprehensive income OTHER COMPREHENSIVE INCOME		-	-
FOR THE YEAR, NET OF INCOME TAX TOTAL COMPREHENSIVE INCOME			
FOR THE YEAR		914,297	1,094,370

BALANCE SHEET 31 OCTOBER 2020

		2020)	2019)
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	9		3,219,929		3,557,056
CURRENT ASSETS					
Stocks	10	5,134,815		5,501,954	
Debtors	11	5,095,243		3,726,594	
Cash at bank		393,355		969,775	
		10,623,413	_	10,198,323	
CREDITORS					
Amounts falling due within one year	12	5,992,375	_	6,925,977	
NET CURRENT ASSETS			4,631,038		3,272,346
TOTAL ASSETS LESS CURRENT					
LIABILITIES			7,850,967		6,829,402
CREDITORS					
Amounts falling due after more than one year	13		(987,873)		(464,698)
year	13		(307,073)		(404,020)
PROVISIONS FOR LIABILITIES	18		(197,767)		(213,674)
NET ASSETS		•	6,665,327		6,151,030
		-	/ /		
CAPITAL AND RESERVES					
Called up share capital	19		80		80
Retained earnings			6,665,247		6,150,950
SHAREHOLDERS' FUNDS		:	6,665,327		6,151,030

The financial statements were approved by the director and authorised for issue on 18 August 2021 and were signed by:

P Backshall - Director

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 OCTOBER 2020

	Called up share capital £	Retained earnings	Total equity £
Balance at 1 November 2018	80	5,356,580	5,356,660
Changes in equity Dividends Total comprehensive income Balance at 31 October 2019		(300,000) 1,094,370	(300,000) 1,094,370
Balance at 31 October 2019	80	6,150,950	6,151,030
Changes in equity Dividends Total comprehensive income	<u>-</u> -	(400,000) 914,297	(400,000) 914,297
Balance at 31 October 2020	80	6,665,247	6,665,327

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2020

		2020	2019
	Notes	£	£
Cash flows from operating activities			
Cash generated from operations	1	(929,588)	2,312,783
Interest paid		(64,421)	(61,388)
Tax paid		275,345	(427,544)
Net cash from operating activities		(718,664)	1,823,851
Cash flows from investing activities			
Purchase of tangible fixed assets		(209,516)	(2,042,525)
Sale of tangible fixed assets		2,000	-
Interest received		31,123	3,506
Net cash from investing activities		(176,393)	(2,039,019)
Cash flows from financing activities			
Finance received		911,607	-
Loan repayments in year		(41,036)	(12,762)
Capital repayments in year		(151,934)	(11,564)
Equity dividends paid		(400,000)	(300,000)
Net cash from financing activities		318,637	(324,326)
Decrease in cash at bank		(576,420)	(539,494)
Cash at bank at beginning of year	2	969,775	1,509,269
Cash at bank at end of year	2	393,355	969,775
			<u> </u>

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 OCTOBER 2020

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2020	2019
	£	£
Profit before taxation	1,148,635	1,383,430
Depreciation charges	546,643	398,338
Profit on disposal of fixed assets	(2,000)	-
Finance costs	64,421	61,388
Finance income	(31,123)	(3,506)
	1,726,576	1,839,650
Decrease/(increase) in stocks	367,139	(965,725)
(Increase)/decrease in trade and other debtors	(1,368,649)	249,240
(Decrease)/increase in trade and other creditors	(1,654,654)	1,189,618
Cash generated from operations	(929,588)	2,312,783

2. CASH AT BANK

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Vear	ended	31	October	2020

	31.10.20	1.11.19
	£	£
Cash at bank	393,355	969,775
Year ended 31 October 2019		
	31.10.19	1.11.18
	£	£
Cash at bank	969,775	1,509,269

3. ANALYSIS OF CHANGES IN NET FUNDS/(DEBT)

	At 1.11.19 £	Cash flow £	At 31.10.20
Net cash			
Cash at bank	969,775	(576,420)	393,355
	969,775	(576,420)	393,355
Debt			
Finance leases	-	(759,673)	(759,673)
Debts falling due within 1 year	(41,036)	(1,563)	(42,599)
Debts falling due after 1 year	(464,698)	42,599	(422,099)
	(505,734)	(718,637)	(1,224,371)
Total	464,041	(1,295,057)	(831,016)

1. STATUTORY INFORMATION

Sarant Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. ACCOUNTING POLICIES

Basis of preparation of the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover comprises the invoiced sale of goods net of sale rebates, discounts and VAT relating to the blending, mixing and packaging of food related products. Revenue is recognised when the outcome of a transaction can be measured reliably and when it is probable the economic benefit of the transaction will be received by the company following the transfer of ownership. Specifically this usually happens at the time the goods are delivered to the customers and title passes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off the cost less estimated residual value of each asset over its estimated useful life.

Freehold land and buildings - 2% on cost

Plant and machinery - 20% on cost, 8.33% on cost and 5% on cost Office equipment - 30% on cost, 25% on cost and 10% on cost

Motor vehicles - 25% on cost

Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow moving items. Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads and is calculated on a first in first out basis.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Profit and Loss Account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Page 12 continued...

2. ACCOUNTING POLICIES - continued

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

Finance leases and hire purchase contracts

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over their useful lives. Assets acquired under finance leases are depreciated over the shorter of the lease term and their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Pension contributions

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor, are charged against profit as incurred.

Factored debts

The company has a factor agreement. Its book debts can be factored out at 90% of their gross worth including VAT. All trade debtors approved by the factors are factored. Amounts owed to the factor company are disclosed separately under creditors. No significant risk has been passed on.

Forward foreign exchange contracts

The company applies hedge accounting in respect of forward foreign exchange contracts held to manage the cash flow exposures of forecast stock purchases that are denominated in foreign currencies. These financial instruments are measured at the fair market value, at the balance sheet date, with the gain or loss arising being recognised within the hedge reserve and then these are recycled through the profit and loss account as the forecasted transactions are settled.

3. TURNOVER

Turnover attributable to geographical markets outside the UK amounted to £5,301,840 (2019: £4,183,000) in the year.

4. EMPLOYEES AND DIRECTORS

	2020	2019
	£	£
Wages and salaries	2,002,997	1,771,917
Social security costs	206,584	174,389
Pension costs	49,876	23,113
	2,259,457	1,969,419
The average monthly number of employees during the year was as follows:		
	2020	2019
Management	2	2
Factory and administration	75	57
	77	59

Page 13 continued...

		2020	2019
	Director's remuneration	£ 147,294	£ 146,710
5.	OPERATING PROFIT		
	This is stated after charging:	2020	2019
	£	2020	2019
	Depreciation of tangible fixed assets Auditors remuneration	546,643	398,338
	- audit Operating lease rentals	6,155	6,435
	- property	122,426	117,575
 6. 7. 	INTEREST PAYABLE AND SIMILAR EXPENSES Loan interest Factor charges and interest TAXATION	2020 £ 36,869 27,552 64,421	2019 £ 32,571 28,817 61,388
7.			
	Analysis of the tax charge The tax charge on the profit for the year was as follows:	2020 £	2019 £
	Current tax: UK corporation tax	250,245	148,330
	Deferred tax Tax on profit	(15,907) 234,338	140,730 289,060
	UK corporation tax has been charged at 19%.		

7. TAXATION - continued

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		2020	2019
Profit before tax		£ 1,148,635	£ 1,383,430
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2019 - 19%)		218,241	262,852
Effects of:			
Expenses not deductible for tax purposes		1,883	28,505
Income not taxable for tax purposes		(380)	-
Capital allowances in excess of depreciation		-	(143,027)
Depreciation in excess of capital allowances		30,501	-
Deferred tax charge for the year		(15,907)	140,730
Total tax charge		234,338	289,060
Tax effects relating to effects of other comprehensive income			
		2019	
	Gross	Tax	Net
	£	£	£
Change in value of hedging instrument			

Factors affecting future and current tax charges

Subsequent announcement from the government published on the 3rd March 2021 means that Corporation tax will increase from 19% to 25% for financial years beginning 1st April 2023 for large businesses. The charge for Corporation tax for the current year is 19%.

8. **DIVIDENDS**

	2020	2019
	£	£
Ordinary shares of £1 each		
Final	400,000	300,000

Page 15 continued...

9. TANGIBLE FIXED ASSETS

TANGIBLE FIXED ASSETS			
	Freehold		
	land and	Long	Plant and
	buildings	leasehold	machinery
	£	£	£
COST			
At 1 November 2019	1,327,494	_	3,769,639
Additions	-	_	207,983
Disposals	_	_	201,505
Reclassification/transfer	(463,500)	463,500	_
At 31 October 2020	863,994	463,500	3,977,622
DEPRECIATION			3,777,022
At I November 2019	168,405		1,502,377
Charge for year	14,446	9,270	474,604
Eliminated on disposal	14,440	7,270	4/4,004
Reclassification/transfer	(83,430)	83,430	-
At 31 October 2020	99,421	92,700	1,976,981
	99,421	92,700	1,970,981
NET BOOK VALUE	764.572	270 200	2.000.641
At 31 October 2020	<u>764,573</u> _	370,800	2,000,641
At 31 October 2019	1,159,089	- _	2,267,262
	0.97		
	Office	Motor	
	equipment	vehicles	Totals
•	£	£	£
COST			
At 1 November 2019	81,514	195,291	5,373,938
Additions	1,533	-	209,516
Disposals	-	(22,000)	(22,000)
Reclassification/transfer			
At 31 October 2020	83,047	173,291	5,561,454
DEPRECIATION			
At 1 November 2019	61,671	84,429	1,816,882
Charge for year	8,179	40,144	546,643
Eliminated on disposal	-	(22,000)	(22,000)
Reclassification/transfer	<u></u>	<u> </u>	<u>-</u>
At 31 October 2020	69,850	102,573	2,341,525
NET BOOK VALUE			
At 31 October 2020	13,197	70,718	3,219,929
At 31 October 2019	19,843	110,862	3,557,056
			, , , , , , , ,

Long leasehold property has been reclassified in it's own separate heading this year.

Page 16 continued...

10.	STOCKS		
10.		2020	2019
		£	£
	Stocks	5,134,815	5,501,954
11.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
11.	DEDICKS, AMOUNTS FALLING DUL WITHIN ONE TEAK	2020	2019
		£	£
	Trade debtors	3,235,174	3,094,874
	Other debtors	1,757,675	568,525
	VAT	42,062	· -
	Prepayments and accrued income	60,332	63,195
		5,095,243	3,726,594
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE TEAK	2020	2019
		2020 £	2019 £
	Bank loans and overdrafts (see note 14)	£ 42,599	41,036
	Hire purchase contracts (see note 15)	193,899	71,000
	Trade creditors	1,416,591	1,531,994
	Factor obligations	211,075	1,068,684
	Tax	673,920	148,330
	Social security and other taxes	53,502	47,959
	Other creditors	114,811	105,398
	Accruals and deferred income	3,285,978	3,982,576
	reoratis and deferred meonic	5,992,375	6,925,977
13.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
		2020	2019
		£	£
	Bank loans (see note 14)	422,099	464,698
	Hire purchase contracts (see note 15)	565,774	
	•	987,873	464,698
1.4	LOANS		
14.	LOANS		
	An analysis of the maturity of loans is given below:		
		2020	2010
		2020 £	2019 £
	Amounts falling due within one year or on demand:	ı.	
	Bank loans	42,599	41,036
	Duint Iouris	<u> </u>	
	Amounts falling due between one and two years:		
	Bank loans - 1-2 years	<u>44,281</u>	42,599
	Amounts falling due between two and five years:		
	Bank loans - 2-5 years	143,554	138,064
			,

14.	LOANS - co	ntinued
17.	LOMNO - U	munucu

	2020	2019
	£	£
Amounts falling due in more than five years:		
Repayable by instalments		
Bank loans due in more than 5 years	<u>234,264</u>	<u>284,035</u>

15. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

	2020	2019
	£	£
Net obligations repayable:		
Within one year	193,899	_
Between one and five years	565,774	_
·	759,673	

Non-cancellable operating leases $\begin{array}{ccc} 2020 & 2019 \\ & \text{\pounds} & \text{\pounds} \\ \text{Within one year} & & \underline{} & \underline$

16. SECURED DEBTS

The total amount included in creditors for which security has been given is £1,398,577 (2019: £1,574,418)

An All Assets Debenture, Debenture Deed, Memorandum of Pledge and Hypothecation of Goods, Mortgage and Mortgage Deed are held by the company's bankers and factors over the company's assets.

17. DERIVATIVE FINANCIAL INSTRUMENTS - FORWARD CONTRACTS

The company enters into foreign currency contracts to mitigate the exchange rate risks for certain foreign currencies. At 31st October 2020, the outstanding contracts mature within 10 months (2019: 7 months) of the year end.

The company is committed to the following foreign currency contracts for which fixed sterling amounts are received:

		22,
Euro	€100,000	€35,000
United States Dollars	\$100,000	\$5,064,519

The forward currency contracts are measured at fair value using quoted exchange rates.

The total liability would have been £6,075. This is not material and has not been shown in the accounts.

18. **PROVISIONS FOR LIABILITIES**

	2020	2019
	£	£
Deferred tax	<u>197,767</u>	<u>213,674</u>

Page 18 continued...

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Hire purchase contracts

18. PROVISIONS FOR LIABILITIES - continued

	Deferred
	tax
	£
Balance at 1 November 2019	213,674
Credit to Profit and Loss Account during year	(15,907)
Balance at 31 October 2020	197,767

19. CALLED UP SHARE CAPITAL

Allotted, issu	ed and fully paid:			
Number:	Class:	Nominal	2020	2019
		value:	£	£
80	Ordinary	£1	80	80

20. RELATED PARTY DISCLOSURES

During the period the company transacted with Mind Pro Limited, to supply computer services worth £43,200 (2019: £43,200). The director of Mind Pro Limited is a relative of Paul Backshall (sole director).

During the period the company transacted with Property & Risk Management Services Limited, to supply insurance brokering services worth £8,100 (2019: £8,775). The director of Property & Risk Management Services Limited is a relative of Paul Backshall (sole director).

The services were provided at full market value and no amount was outstanding at the year end.

As at 31st October 2020, the sole director has a debit director loan balance of £1,303,616. The loan will not be paid off after 9 months of the year end.

Key management personnel

The company's key management personnel are considered to be the company's director, finance director and operations manager.

Total remuneration in respect of these individuals is £412,421 (2019: £364,698).

21. ULTIMATE CONTROLLING PARTY

The ultimate controlling party is P Backshall.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.