Company Registration Number: 06977344

DIRECTORS' REPORT AND FINANCIAL STATEMENTS for the year ended 31 December 2019



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#### Strategic report

The Directors present the Strategic report of Phoenix Life Holdings Limited ('the Company') for the year ended 31 December 2019.

## Principal activities

The principal activity of the Company is that of an investment company, and this will continue to be its principal activity for the foreseeable future.

#### Result and dividends

The results of the Company for the year are shown in the statement of comprehensive income on page 9. The loss before tax was £80.5m (2018: profit before tax of £151.8m).

Dividends of £nil were paid during the year (2018: £443.0m).

## Position as at 31 December 2019

The net assets of the Company at 31 December 2019 were £2,702.6m (2018: £2,768.6m). The decrease in the period reflects the loss after taxation arising in the year of £66.0m (2018: profit after tax of £195.6m).

Dividends of £nil were paid during the year (2018: £443.0m).

## Principal risks and uncertainties

The Phoenix Group applies a consistent methodology for the identification, assessment, management and reporting of risk that includes a high level framework for the management of key risks within each business unit.

The principal risks and uncertainties facing the Company are:

- interest rate risk, since the movement in interest rates will impact the value of interest payable by the Company;
- liquidity risk, as a result of normal business activities, specifically the risk arising from an inability to meet short-term cash flow requirements; and
- credit risk, arising from the default of the counterparty to a particular financial asset, with the carrying value of the asset representing the Company's maximum exposure to credit risk.

The Company's exposure to all these risks is monitored by the Directors, who agree policies for managing each of these risks on an ongoing basis.

## Covid-19

Post balance sheet date, the unfolding of the Covid-19 pandemic crisis exposes the Company to heightened operational and financial risks. Given the unprecedented nature of this event, there is significant uncertainty of its long term financial consequences. To mitigate macroeconomic risks, governments throughout the world have promised financial support to the economy at an unprecedented scale.

The temporary social distancing regulations introduced by the governments to counter the wider spread of the pandemic are leading to widespread closure of offices, schools, restaurants, shops and other social places throughout the world impacting the Company and its other strategic partners' operational capacity.

The Company has considered below the impact the Covid-19 pandemic has had subsequent to the balance sheet date, over the operations and business of the Company and its ability to continue in operation.

Operational impacts are being carefully managed through initiation of the Phoenix Group's business continuity arrangements, including focus on providing home working capability with appropriate controls and prioritising activities to focus on delivery of critical business services. Management consider there are no significant operational issues that impair the Company's ability to continue in operations for the foreseeable future.

The emergence of Covid-19 has created volatility in the financial markets. None of the Company's assets are expected to be significantly impacted by this volatility. Furthermore, the financial assets held by the Company are invested in highly liquid, readily available cash funds which are not exposed to changes in value. The Company's liquidity position is monitored daily and regular reviews are undertaken to identify cash flow requirements.

Management consider there are no significant financial impacts that impair the Company's ability to continue in operations for the foreseeable future.

## Strategic report (continued)

## Key Performance Indicators ('KPIs')

Given the straightforward nature of the business, the Company's Directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business.

## S172 statement

In accordance with section 172 of the Companies Act, the Directors have a duty to promote the success of the Company. In carrying out this duty during 2019, the Directors have had regard for, amongst other matters, the areas set out below:

## Strategy and Long term impact of decisions

The Directors of the Company, by virtue of their positions within the Group, are engaged with the Phoenix Group Holdings plc ('PGH') Board which sets the Group purpose, values and strategy. This engagement has enabled the Company's Board to consider the likely consequences of its decisions in the long term, in light of the Group's strategy, during the year ended 31 December 2019.

## **Employees**

The Company does not have any employees. Employment services are provided by Service Companies within the Group. Any decisions likely to impact employees within the Group are taken by the PGH Board and its Committees. During the year PGH maintained a policy of informing and involving employees on matters which concern them and in the achievement of its business goals.

## Community and Environment

The Directors of the Company are, by virtue of their positions within the Group, engaged with the Group wide environmentally and socially responsible activity. As much of this reflects Group wide activity, further information can be found within the PGH annual report and accounts.

## Acting fairly between members of the Company

Whilst not having external shareholders, the Board is required to link in with the activity of the PGH Board, their ultimate shareholder on matters such as strategic direction and financial performance. Any matters which required escalation to the shareholder are appropriately managed; for example, approval of the annual financial statements.

On behalf of the Board

-DocuSigned by:

Kakish Thakrar —F6607621210E455...

R Thakrar Director

23 September 2020

## Directors' report

The Directors present their report and the financial statements of the Company for the year ended 31 December 2019.

The Company is incorporated in the United Kingdom as a private limited company. Its registration number is 06977344 and its Registered Office is 1 Wythall Green Way, Wythall, Birmingham, B47 6WG.

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS').

## Going concern

The Strategic report and the Directors' report summarise the Company's activities, its financial performance and its financial position together with any factors likely to affect its future development. In addition, the Strategic report discusses the principle risks and uncertainties it faces. Note 25 to the financial statements summarises the Company's capital management and risk objectives and policies together with its financial risks.

The Directors have followed the UK Financial Reporting Council's 'Guidance on Going Concern Basis of Accounting and Reporting on Solvency and Liquidity Risks' (issued April 2016) when performing their going concern assessment. As part of their comprehensive assessment of whether the Company is a going concern, the Directors have prepared cash flow and solvency forecasts for the Company for the foreseeable future.

As a result of this review, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

## Directors and their interests

The names of those individuals who served as Directors of the Company during the year or who held office as at the date of signature of this report are as follows;

R K Thakrar

A Briggs C Bannister J McConville

Appointed 10 March 2020 Resigned 10 March 2020 Resigned 15 May 2020

## Secretary

The names of those individuals or corporate bodies who served as Secretary of the Company during the year or who held this office as at the date of signature of this report are as follows:

G Watson
Pearl Group Secretariat Services Limited

Resigned 27 February 2019 Appointed 27 February 2019

Disclosure of indemnity

Qualifying third party indemnity arrangements (as defined in section 234 of the Companies Act 2006) were in force for the benefit of the Directors of the Company during the year and remain in place at the date of approval of this report.

## Disclosure of information to auditors

So far as each of the Directors is aware, there is no relevant audit information (as defined in the Companies Act 2006) of which the Company's auditors are unaware, and each of the Directors has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information (as defined) and to establish that the Company's auditors are aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418(2) of the Companies Act 2006.

## Directors' report (continued)

## Re-appointment of auditors

In accordance with section 487 of the Companies Act 2006, the Company's auditors, Ernst & Young LLP, will be deemed to have been re-appointed at the end of the period of 28 days following circulation of copies of these financial statements as no notice has been received from members pursuant to section 488 of the Companies Act 2006 prior to the end of the accounting reference period to which these financial statements relate.

# On behalf of the Board

--- DocuSigned by:

Rakesh Thakrar

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R Thakrar Director

23 September 2020

## Statement of Directors' responsibilities

The Directors are required to prepare financial statements for each accounting period that comply with the relevant provisions of the Companies Act 2006 and International Financial Reporting Standards as adopted by the European Union ('IFRS'), and which present fairly the financial position, financial performance and cash flows of the Company for the accounting period. A fair presentation of the financial statements in accordance with IFRS requires the Directors to:

- select suitable accounting policies and verify they are applied consistently in preparing the financial statements
  on a going concern basis unless it is inappropriate to presume that the Company will continue in business;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRS is insufficient to enable
  users to understand the impact of particular transactions, other events and conditions on the Company's
  financial position and financial performance; and
- state that the Company has complied with applicable IFRSs, subject to any material departures disclosed and explained in the financial statements.

The Directors are responsible for maintaining proper accounting records which are intended to disclose with reasonable accuracy at any time the financial position of the Company. They are also ultimately responsible for the systems of internal control maintained for safeguarding the assets of the Company and for the prevention and detection of fraud and other irregularities.

## Independent auditor's report to the members of Phoenix Life Holdings Limited

#### Opinion

We have audited the financial statements of Phoenix Life Holdings Limited for the year ended 31 December 2019 which comprise the Statement of comprehensive income, the Statement of financial position, the Statement of cash flows, the Statement of changes in equity and the related notes 1 to 29 including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

In our opinion, the financial statements:

- give a true and fair view of the company's affairs as at 31 December 2019 and of its loss for the year then
  ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Emphasis of Matter - Effects of Covid-19

We draw attention to note 1 and note 28 of the financial statements, which describe the economic and operational consequences the company is facing as a result of Covid-19 which is impacting the potential results of the Company. Our opinion is not modified in respect of this matter.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report below. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial
- · statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the company's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are
  authorised for issue.

## Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in this report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and directors' report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

## Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Stuart Wilson (Senior statutory auditor)

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for and on behalf of Ernst & Young LLP, Statutory Auditor

London

23 September 2020

PHOENIX LIFE HOLDINGS LIMITED			
Statement of comprehensive income for the year ended 31 December 2019			
		2019	2018
	Notes	£m	£m
Revenue Investment income Other income	3 4	14.5 1.6	390.3 0.6
Total income	-	16.1	390.9
Expenses Impairment of investments in subsidiaries Other operating expenses	18 5	(4.0) (2.2)	(149.6) (1.2)
Total operating expenses		(6.2)	(150.8)
Profit before finance costs and tax	_	9.9	240.1
Finance costs	9	(90.4)	(88.3)
(Loss)/profit for the year before tax		(80.5)	151.8
Tax credit	10	14.5	43.8
Total comprehensive income for the year attributable to owners		(66.0)	195.6

#### PHOENIX LIFE HOLDINGS LIMITED Statement of financial position as at 31 December 2019 2019 2018 Notes £m £m Equity attributable to owners Share capital 12 806.0 806.0 Capital contribution 13 876.8 876.8 Retained earnings 1,019.8 1,085.8 **Total equity** 2,702.6 2,768.6 Non-current liabilities Long-term borrowings 14 1,249.4 1,697.5 Total non-current liabilities 1,697.5 1,249.4 **Current liabilities** Sort-term borrowings 434.7 14 Derivative liabilities 3.2 15 71.7 Amounts due to Group entities 184.0 44.8 Obligation for repayment of collateral received 54.7 7.8 Other payables 16 1.1 37.6 Accruals 17 53.8 **Total current liabilities** 0.008 93.4 **Total liabilities** 2,049.4 1,790.9 Total equity and liabilities 4,559.5 4,752.0 Non-current assets Investments in subsidiaries 3,875.9 18 3,871.9 Loans and receivables 19 373.8 238.0 Total non-current assets 4,249.7 4,109.9 **Current assets** Loans and receivables 19 142.3 44.9 Amounts due from Group entities 326.4 Accrued income 20 34.0 17.3 Financial assets at fair value through profit or loss 147.9 21 7.1 Derivative assets 15 53.9 3.6 21.1 Other receivables 22 78.4 Cash and cash equivalents 23 75.0 **Total current assets** 309.8 642.1

On behalf of the Board

**Total assets** 

Docusigned by:

Rakesh Thakrar

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R Thakrar Director 23 September 2020 4,752.0

4,559.5

PHOENIX LIFE HOLDIN	NGS LIMITED		
Statement of cash flows for the year ended 31 December 2019			
	Notes	2019 £m	2018 £m
Cash flows from operating activities			
Cash generated by operations	24	(109.2)	52.1
Net cash flows from operating activities	<del>-</del>	(109.2)	52.1
Cash flows from investing activities			
Realisation of financial assets		133.7	27.7
Dividends received from subsidiaries	3		530.0
Settlement of derivative liabilities		11.1	(171.5) 250.0
Loans repaid by group entities  Loans advanced to group entities		-	250.0 (625.1)
advantage to group change			(020.1)
Net cash flows from investing activities	_	144.8	11.1
Cash flows from financing activities		(440.0)	(00.0)
Interest paid on borrowings	14	(110.6)	(86.8)
Loans repaid to group entities Dividends paid	14	-	(9.4) (42.0)
Dividends paid	• • • • • • • • • • • • • • • • • • • •		(42.0)
Net cash flows from financing activities	_	(110.6)	(138.2)
Net decrease in cash and cash equivalents	_	(75.0)	(75.0)
The account of the control of the co		, ,	(70.0)
Cash and cash equivalents at the beginning of the year		75.0	150.0
Cash and cash equivalents at the end of the year	_	-	75.0
Supplementary disclosures on cash flow from operating ac	tivities		
Interest received		30.8	7.5

**Statement of changes in equity** for the year ended 31 December 2019

	Share capital (note 12) £m	Capital contribution reserve (note 13) £m	Retained earnings £m	Total £m
At 1 January 2019	806.0	876.8	1,085.8	2,768.6
Total comprehensive loss for the year	-	-	(66.0)	(66.0)
At 31 December 2019	806.0	876.8	1,019.8	2,702.6
	Share capital (note 12) £m	Capital contribution reserve (note 13) £m	Retained earnings £m	Total £m
At 1 January 2018	806.0	1,277.8	932.2	3,016.0
Total comprehensive income for the year	-	-	195.6	195.6
Dividend paid (see note 11)	-	(401.0)	(42.0)	(443.0)
At 31 December 2018	806.0	876.8	1,085.8	2,768.6

Included in Retained earnings are reserves of £399.8m (2018: £399.8m) which are considered to be non-distributable.

#### Notes to the financial statements

## 1. Accounting policies

## (a) Basis of preparation

The financial statements have been prepared on a historical cost basis except for those financial assets and financial liabilities that have been measured at fair value.

The financial statements are separate financial statements and the exemptions in paragraph 4 of IFRS 10 *Consolidated Financial Statements* and section 401 of the Companies Act 2006 have been used not to present consolidated financial statements.

Having assessed the principal risks and the other matters, the Directors considered it appropriate to adopt the going concern basis of accounting in preparing the financial statements. The potential impact of Covid-19 has been considered in the strategic report.

The results of the Company are consolidated into the accounts of the Company's ultimate parent Phoenix Group Holdings Public Limited Company ('PGH plc'), a company incorporated in the United Kingdom. The registered address of PGH plc is Juxon House, 100 St Paul's Churchyard, London, EC4M 8BU.

#### Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union ('IFRS').

The financial statements are presented in sterling (£) rounded to the nearest £0.1 million except where otherwise stated.

Assets and liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expenses are not offset in the statement of comprehensive income unless required or permitted by an international financial reporting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

## (b) Critical accounting estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Critical accounting estimates are those which involve the most complex or subjective judgements or assessments. The areas of the Company's business that typically require such estimates are the determination of the fair value of financial assets and liabilities and impairment tests for investment in subsidiaries and loans and receivables.

## Impairment of investments in subsidiaries and loans to Group entities

Investments in subsidiaries and loans to Group entities are subject to regular impairment reviews when management are aware of objective evidence of impairment. Impairments of investments in subsidiaries are measured at the difference between the carrying value of a particular asset and its estimated value in use. Impairments of investments in loans to Group entities are measured at the difference between the carrying value and the present value of the estimated future cash flows, excluding future credit losses that have not been incurred, discounted at the loans original effective interest rate. Impairments are recognised in the statement of comprehensive income in the period in which they occur. The Company's policies in relation to impairment testing of investments in subsidiaries and loans to Group entities are detailed in accounting policies (e) and (f) respectively.

# Fair value of financial instruments

The fair values of financial instruments are classified and accounted for as set out in accounting policy (h). Where possible, financial instruments are valued on the basis of listed market prices by reference to quoted market bid prices without any deduction for transaction costs. These are categorised as Level 1 financial instruments and do not involve estimates. If prices are not readily determinable, fair value is determined using valuation techniques including pricing models, discounted cash flow techniques or broker quotes. Financial instruments valued where valuation techniques are based on observable market data at the period end are categorised as Level 2 financial instruments. Financial instruments valued where valuation techniques are based on non-observable inputs are categorised as Level 3 financial instruments. Level 2 and Level 3 financial instruments therefore involve the use of estimates.

## 1. Accounting policies (continued)

## Impairment of financial assets

The impairment provisions for financial assets disclosed in accounting policy (h) are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's past history and existing market conditions as well as forward looking estimates at the end of each reporting period. For details of the key assumptions and inputs used, see accounting policy (h).

## (c) Borrowings

The majority of interest-bearing borrowings are recognised initially at fair value less any attributable transaction costs. The difference between initial cost and the redemption value is amortised through the income statement over the period of the borrowing using the effective interest method.

## (d) Income tax

Income tax comprises current and deferred tax. Income tax is recognised in the income statement except to the extent that it relates to items recognised in the statement of comprehensive income or the statement of changes in equity, in which case it is recognised in these statements.

Current tax is the expected tax payable on the taxable income for the year, using tax rates and laws enacted or substantively enacted at the date of the statement of financial position together with adjustments to tax payable in respect of previous years, except to the extent that it relates to items recognised in the statement of changes in equity, in which case it is recognised in that statement.

Deferred tax is provided for on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not provided in respect of temporary differences arising from the initial recognition of goodwill and the initial recognition of assets or liabilities in a transaction that is not a business combination and that, at the time of the transaction, affects neither accounting nor taxable profit. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates and laws enacted or substantively enacted at the period end.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## (e) Investment in subsidiaries

Investments in shares in subsidiaries held for strategic purposes are carried in the statement of financial position at cost less impairment.

The Company assesses at each reporting date whether an investment in a subsidiary or group of investments in subsidiaries held at cost is impaired. The Company first assesses whether objective evidence of impairment exists. If objective evidence of impairment exists the Company calculates the amount of impairment as the difference between the recoverable amount of the subsidiary and its carrying value and recognises the amount as an expense in the statement of comprehensive income.

## (f) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. Subsequent to initial recognition, these investments are carried at amortised cost, using the effective interest method.

The Company assesses at each period end whether a financial asset or group of financial assets held at amortised cost is impaired. The Company first assesses whether objective evidence of impairment exists for financial assets. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in the collective assessment of impairment.

## (q) Derivatives

Derivative financial instruments are classified as held for trading. They are recognised initially at fair value and subsequently are re-measured to fair value. Exchange-traded derivatives are valued at the published bid price, or, if these are not available, by using valuation techniques such as discounted cash flow models or option pricing models. The gain or loss on re-measurement to fair value is recognised in the statement of comprehensive income.

## 1. Accounting policies (continued)

#### Fair value estimation

The fair value of financial instruments traded in active markets such as derivatives are based on quoted market prices at the period end. The quoted market price used for financial assets is the current bid price on the trade date. The fair value of investments that are not traded in an active market is determined using valuation techniques such as broker quotes, pricing models or discounted cash flow techniques. Where pricing models are used, inputs are based on market related data at the period end. Where discounted cash flow techniques are used, estimated future cash flows are based on contractual cash flows using current market conditions and market calibrated discount rates and interest rate assumptions for similar instruments.

## (h) Financial assets

## Classification of Financial assets

Financial assets are measured at amortised cost where they have:

- contractual terms that give rise to cash flows on specified dates, that represent solely payments of principal
  and interest on the principal amount outstanding; and
- are held within a business model whose objective is achieved by holding to collect contractual cash flows.

These financial assets are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the financial asset. All transaction costs directly attributable to the acquisition are also included in the cost of the financial asset. Subsequent to initial recognition, these financial assets are carried at amortised cost, using the effective interest method.

Financial assets measured at amortised cost are included in note 19 Loans and receivables.

There has been no change in the classification of debt securities and collective investment schemes which continue to be designated at fair value through profit or loss and accordingly are stated in the statement of financial position at fair value.

## Impairment of financial assets carried at amortised cost

The Company assesses the expected credit losses associated with its loans and receivables and other receivables carried at amortised cost. The impairment methodology depends upon whether there has been a significant increase in credit risk.

The Company measures loss allowances which have low credit risk using the 12-month Expected Credit Loss ('ECL'). Interest revenue is recognised on a gross basis. A simplified approach is used to determine the loss allowances for other receivables as these are always measured at an amount equal to lifetime ECLs. See note 25 for detail of how the Company assesses whether the credit risk of a financial asset has increased since initial recognition and when estimating ECLs.

The loss allowance reduces the carrying value of the financial asset and is reassessed at each reporting date. ECLs are recognised using a provision for doubtful debts account in profit and loss. For other receivables, the ECL rate is recalculated each reporting period taking into account which counter parties are included in the reporting period.

ECLs are derived from unbiased and probability-weighted estimates of expected loss, and are measured as follows:

- 12-month ECLs Total expected credit losses that result from default events that are possible within 12 months after the reporting date.
- Lifetime ECLs Expected credit losses that result from all possible default events over the expected life of the financial asset.

No significant changes to estimation techniques or assumptions were made during the reporting period.

## (i) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with an original maturity term of three months or less at the date of placement. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are deducted from cash and cash equivalents for the purpose of the statement of cash flows.

#### 1. Accounting policies (continued)

## (j) Share capital and capital contributions

## Ordinary share capital

The Company has issued ordinary shares which are classified as equity. Incremental external costs that are directly attributable to the issue of these shares are recognised in the statement of changes in equity, net of tax.

# Capital contributions

Capital contributions received by the Company and which contain no agreement for their repayment are recognised directly in the statement of changes in equity as a distributable reserve.

## (k) Subordinated loans treated as equity

Certain subordinated loans meet the definition of equity for accounting purposes. Accordingly, they are shown at the proceeds of issue and interest payments are recognised on the date of payment and charged directly to the statement of changes in equity, net of tax relief.

## (I) Income recognition

#### Investment income

Investment income comprises interest, dividends and fair value gains and losses on financial assets.

Interest income is recognised in the income statement as it accrues using the effective interest method. Dividend income and interest income on perpetual subordinated loans and receivables are recognised in the income statement on the date the right to receive payments is established, which in the case of listed securities is the exdividend date.

## (m) Finance costs

Interest paid is recognised in the income statement as it accrues and is calculated by using the effective interest method.

#### (n) Dividends

Final dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Company's owners. Interim dividends are deducted from equity when they are paid.

Dividends for the year that are approved after the reporting period are dealt with as an event after the reporting period.

Declared dividends are those that are appropriately authorised and are no longer at the discretion of the entity.

## (o) Segmental reporting

The Company has one reportable segment. It is exempt from providing an analysis of operating segments as required by IFRS 8 *Operating Segments*.

## (p) Events after the reporting period

The financial statements are adjusted to reflect significant events that have a material effect on the financial results and that have occurred between the period end and the date when the financial statements are authorised for issue, provided they give evidence of conditions that existed at the period end. Events that are indicative of conditions that arise after the period end that do not result in an adjustment to the financial statements are disclosed.

## 2. Financial information

The financial statements for the year ended 31 December 2019, set out on pages 9 to 30, were authorised by the Board of Directors for issue on 23 September 2020.

In preparing the financial statements the Company has adopted the following standards, interpretations and amendments which have been issued by the International Accounting Standards Board ('IASB') and have been adopted for use by the EU. Apart from IFRS 9, none of the following have a material effect on the results of the Company.

- IFRS 16 Leases (2019). The new standard replaces IAS 17 Leases and removes the classification of
  leases as operating or finance leases for the lessee, thereby treating all leases as finance leases. This is
  not applicable to the Company.
- IFRIC Interpretation 23 Uncertainty over Income Tax Treatments (2019). The Interpretation explains how
  to recognise and measure deferred and current tax assets and liabilities where there is uncertainty over a
  tax treatment. This is not applicable to the Company.

## 2. Financial information (continued)

- Amendments to IAS 19 Employee Benefits (2019) Plan Amendment, Curtailment or Settlement (2019).
   The amendments address the accounting when a defined benefit plan amendment, curtailment or settlement occurs during a reporting period. These are not applicable to the Company.
- Annual Improvements Cycle 2015-2017: Amendments to IAS 12 Income Taxes, IAS 23 Borrowing Costs and IFRS 3 Business combinations/IFRS 11 Joint Arrangements. These are not applicable to the Company.

The IASB has issued the following new or amended standards and interpretations which apply from the dates shown. The Company has decided not to early adopt any of these standards, interpretations or amendments where this is permitted. The impact on the Group of adopting them is subject to evaluation:

- IFRS 9 Financial Instruments (2018 recommended implementation date extended to 2022). Under IFRS 9, all financial assets will be measured either at amortised cost or fair value and the basis of classification will depend on the business model and the contractual cash flow characteristics of the financial assets. In relation to the impairment of financial assets, IFRS 9 requires the use of an expected credit loss model, as opposed to the incurred credit loss model required under IAS 39 Financial Instruments. The expected credit loss model will require the Company to account for expected credit losses and changes in those expected credit losses at each reporting date to reflect changes in credit risk since initial recognition.
- Amendments to IFRS 9 Financial Instruments: Prepayment Features with Negative Compensation (2019 recommended implementation date extended to 2022 for those companies applying the IFRS 4 deferral option). The proposed amendments would allow for a narrow exception to IFRS 9 that would permit particular financial instruments with prepayment features with negative compensation to be eligible for measurement at amortised cost or at fair value through other comprehensive income. It is not currently expected that these amendments will have an impact on the entity and its financial statements.
- Amendments to References to the Conceptual Framework in IFRS Standards (2020).
- Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (2020). The amendments clarify the definition of material and how it should be applied and ensures that the definition of material is consistent across all IFRS Standards.
- Amendments to IFRS 3 Business Combinations (2020). The amendments have revised the definition of a
  business and aim to assist companies to determine whether an acquisition made is of a business or a
  group of assets. The amended definition emphasises that the output of a business is to provide goods
  and services to customers, whereas the previous definition focused on returns in the form of dividends,
  lower costs or other economic benefits to investors and others.
- Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7) (2020). The amendments have arisen following the phasing out of interest-rate benchmarks such as interbank offered rates ('IBOR'). Specific hedge accounting requirements have been modified to provide relief from potential effects of the uncertainty caused by IBOR reform. In addition, these amendments require entities to provide additional information to investors about their hedging relationships which are directly affected by these uncertainties. There is not expected to be an impact from these amendments but a review will be undertaken in 2020 to confirm this.
- Classification of Liabilities as Current and Non-current (Amendments to IAS 1 Presentation of Financial Statements) (2022). The amendments clarify rather than change existing requirements and aim to assist entities in determining whether debt and other liabilities with an uncertain settlement date should be classed as current or non-current. It is currently not expected that there will be any reclassifications as a result of this clarification.

Changes excluded from above list as potentially not applicable:

- Amendments to IAS 28 Investments in Associates and Joint Ventures: Long-term interests in Associates and Joint Ventures (2019).
- IFRS 17 Insurance contracts (2021).
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28) (Effective date deferred).

## 2. Financial information (continued)

All of the above have been endorsed by the EU with the exception of the following:

- IFRS 17 Insurance contracts;
- Amendments to IFRS 3 Business Combinations; and
- Classification of Liabilities as Current and Non-current (Amendments to IAS 1 Presentation of Financial Statements).

On 31 January 2020, the UK left the EU and consequently EFRAG will no longer endorse IFRSs for use in the UK. Legislation is already in place that will onshore and freeze EU-adopted IFRSs from the date of the exit, and the European Commission's powers to endorse and adopt IFRSs will be delegated by the Secretary of State to a UK endorsement board which will be set up by the UK Financial Reporting Council. IFRSs in the UK will be known as 'UK-adopted International Accounting Standards'.

## 3. Investment income

	2019 £m	2018 £m
Investment income		
Interest income on cash and cash equivalents	0.8	1.1
Interest income on loans and receivables	13.1	17.0
Dividends received	-	530.0
Net interest on cross currency interest rate swaps	-	3.5
	13.9	551.6
Fair value gains/(losses)		
Gain/(loss) on matured derivatives	11.1	(171.5)
Unrealised (loss)/gain on derivatives	(25.2)	32.0
Unrealised foreign exchange gain/(loss)	14.7	(21.8)
Investment income	14.5	390.3

Interest income on loans and receivables includes interest of £13.1m (2018: £17.0m) on loans to Group entities.

## 4. Other income

	2019 £m	2018 £m
Release of deferred income (see note 17) Compensation receipt	0.5 1.1	0.6
Other income	1.6	0.6
5. Other operating expenses		
	2019	2018
•	£m	£m
Recharged service costs	0.1	5.3
Compensation payment	2.1	-
Decrease in integration provision	-	(0.2)
Utilisation of integration provision	-	(3.9)
Other operating expenses	2.2	1.2

Recharged service costs include £0.1m (2018: £5.3m) for management services and project costs charged by Pearl Group Management Services Limited and Pearl Group Services Limited.

## 6. Employee information

The Company has no employees. Services are provided by Pearl Group Management Services Limited and Pearl Group Services Limited.

# 7. Directors' remuneration

The Directors received the following for their services as Directors of the Company.

	2019 £000	2018 £000
Salaries and other short-term benefits	165	149
Remuneration (excluding pension contributions and awards under share option schemes and other long-term incentive schemes)	165	149
Share-based payments	122	108
Contributions to money purchase pension schemes	1	
Highest paid Directors' remuneration:		
Remuneration (excluding pension contributions and awards under share option schemes and other long-term incentive schemes)	99	87
Share-based payments	77	70_
Contributions to money purchase pension schemes	-	
Number of Directors who are members of a money purchase pension scheme	1	
Number of Directors who exercised share options during the year	3	3

The Directors are employed by either Pearl Group Management Services Limited or Pearl Group Services Limited.

For the purposes of this note an apportionment of the total remuneration paid to the Directors of the Company by the Phoenix Group has been made based on an estimate of the services rendered to the Company.

## 8. Auditor's remuneration

The remuneration of the auditor of the Company, including their associates in respect of the audit of the financial statements was £0.1m (2018: £0.1m).

# 9. Finance costs

•	2019	2018
	£m	£m
Interest expense on borrowings at amortised cost	87.2	83.3
Debt utilisation and commitment fees	1.9	3.6
Amortisation of debt issue costs (see note 14)	1.3	1.4
	90.4	88.3

Interest expense on borrowings relates to interest of £85.1m (2018: £83.3m) on loans with Group entities.

## 10. Tax credit

On 31 December 2019 the UK formally left the EU. Talks are ongoing on the long term trading relationship between the EU and UK, with transitional arrangements to remain in place until 31 Dec 2020. No changes are required to the measurement of tax in these financial statements as a result of these transitional arrangements but this will be monitored and reassessed each period.

The standard rate of UK corporation tax for the accounting period is 19% (2018: 19%). Where provided, deferred tax assets are reflected at the rate of 17%: the substantively enacted rate at the balance sheet date which was expected to apply from 1 April 2020. The March 2020 Budget cancelled the planned tax rate reduction from 19% to 17% so the rate applying from 1st April 2020 will stay at 19%.

Current year tax credit		
	2019	2018
	£m	£m
Current tax:		
UK Corporation tax	(14.5)	(43.5)
Adjustments in respect of prior years	-	(0.3)
Total current tax for the year	(14.5)	(43.8)
Reconciliation of tax credit		
	2019	2018
	£m	£m
(Loss)/profit before tax	(80.5)	151.8
Tax at standard UK rate of 19.00% (2018: 19.00%)	(15.3)	28.8
Non-taxable income and gains	-	(100.7)
Adjustment to shareholder tax in respect of prior years	-	(0.3)
Non-taxable impairment of investments in subsidiaries	0.8	28.4
Total tax credit for the year	(14.5)	(43.8)
11. Dividends		
	2019	2018
	£m	£m
Dicidental de de d		440.0
Dividends declared	-	443.0
12. Share capital		
	2019	2018
•	£m	£m
Issued and fully paid: 806,000,022 (2018: 806,000,022) ordinary shares of £1 each	806.0	806.0
The Company's Articles of Association contain a restriction on the number of shares the	nat may be allot	ted.
13. Capital contribution		
	2019	2018
	£m	£m
At 1 January	876.8	1,277.8
Distributions	-	(401.0)
At 24 December	070.0	070.0
At 31 December	876.8	876.8

"The capital contribution reserve has been treated as a distributable reserve as there is no agreement for its repayment.

14. Borrowings

Total borrowings

Amounts due for settlement within 12 months

Amounts due for settlement after 12 months

#### PHOENIX LIFE HOLDINGS LIMITED Carrying value Fair value 2019 2018 2019 2018 £m fm £m fт Loans from Group companies at amortised cost: 425.9 a) £428.1m subordinated loan 426.2 503.8 441.9 b) £450.0m subordinated loan 447.8 447.0 447.4 472.4 c) £435.0m loan facility 434.7 434.7 4347 434.7 \$500.0m subordinated loan 375.4 389.9 386.9 341.6 1,684.1 1,697.5 1,797.8 1,665.6

1,697.5

On 23 January 2016 the Company entered into a £428.1m loan (as borrower) from PGH Capital plc ('PGHC') (as lender). The loan accrues interest at 6.675% and has a maturity date of 18 December 2025. The loan is subordinate to the senior creditors of the Company, and all payments under the loan are conditional upon the Company being solvent both at the time of payment and immediately thereafter. On 20 March 2017, PGHC was substituted as lender under this loan by Phoenix Group Holdings ('PGH').

434.7 1,249.4

On 12 December 2018, PGH was substituted as lender under this loan by Phoenix Group Holdings Plc ('PGHP'), the Company's ultimate parent entity.

Debt issue costs incurred were offset against the value of the loan and these are being amortised over the life of the loan. During the year £0.3m debt issue costs were amortised (2018: £0.3m), and interest of £28.6m was incurred (2018: £28.6m).

On 20 January 2017, the Company entered into a £300.0m loan (as borrower) from PGHC (as lender). The loan accrues interest at 4.175% and has a maturity date of 20 July 2022. The loan is subordinate to the senior creditors of the Company, and all payments under the loan are conditional upon the Company being solvent both at the time of payment and immediately thereafter. On 20 March 2017, PGHC was substituted as lender under this loan by PGH.

On 5 May 2017, the Company and PGH entered into a restated loan agreement in respect of this loan. Under the terms of the restated agreement, PGH advanced the Company a further £150.0m, increasing the loan to £450.0m. The interest rate on the restated loan was amended to 4.158%. The other terms of the restated loan, including the maturity date and subordination conditions, remained unchanged.

On 12 December 2018, PGH was substituted as lender under this loan by PGHP.

Debt issue costs of £4.7m were offset against the value of the loan and these are amortised over the life of the loan. During the year, £0.9m (2018: £0.9m) of debt issue costs were amortised and interest of £18.7m (2018: £18.9m) was incurred.

On 28 May 2015 the Company was advanced a loan from Pearl Group Holdings (No. 2) Limited. The loan accrues interest six month LIBOR plus a margin of 2.9% and has a maturity date of 28 May 2020.

Interest of £16.7m was incurred under this loan during the year (2018: £15.7m).

On 6 July 2017, the Company entered into a US \$500.0m loan (as borrower) from PGH (as lender), receiving £385.0m. The loan accrues interest at 5.375% and has a maturity date of 6 July 2027. The loan is subordinate to the senior creditors of the Company, and all payments under the loan are conditional upon the Company being solvent both at the time of payment and immediately thereafter.

On 12 December 2018, PGH was substituted as lender under this loan by PGHP.

Debt issue costs of £2.3m were offset against the value of the loan and these are amortised over the life of the loan. During the year, £0.1m of debt issue costs were amortised (2018: £0.2m) and interest of £20.3m (2018: £20.1m) was incurred.

## 14. Borrowings (continued)

## Reconciliation of borrowings

The table below details the changes in the Company's liabilities arising from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Company's statement of cash flows as cash flows from financing activities.

		Cash				
		flow items	No	n cash flow ite	me	
		items	Foreign	TI CASIT HOW ILE	1113	
		Loans	exchange	Interest	Issue costs	
2019	1 Jan 2019	repaid	gain	capitalised	amortised	31 Dec 2019
	£m	£m	£m	£m	£m	£m
£428.1m subordinated loan	425.9	_	_	-	0.3	426.2
£450.0m subordinated loan	447.0	-	-	-	0.8	447.8
£435.0m loan facility	434.7	-	-	-	-	434.7
\$500m subordinated loan	389.9	-	· (14.7)	-	0.2	375.4
Total borrowings	1,697.5	· -	(14.7)	· ·	1.3	1,684.1
		Cash				
		flow				
		items	No	n cash flow ite	ms	
			Foreign	_		
		Loans	exchange	Interest	Issue costs	
2018	1 Jan 2018	repaid	loss	capitalised	amortised £m	31 Dec 2018
	£m	£m	£m	£m	LIII	£m
£428.1m subordinated loan	425.6	-	-	-	0.3	425.9
£450.0m subordinated loan	455.3	(9.4)	-	0.2	0.9	447.0
£435.0m loan facility	434.7	-	-	-	-	434.7
\$500m subordinated loan	367.9	-	21.8	-	0.2	389.9
Total borrowings	1,683.5	(9.4)	21.8	0.2	1.4	1,697.5
Nature of borrowings						
					2019	2018
					£m	£m
Fixed rate borrowings					1,249.4	1,262.8
Floating rate borrowings					434.7	434.7

# Determination of fair value and fair value hierarchy of borrowings

Borrowings are categorised as Level 3 financial instruments. The fair value of borrowings with no external market is determined by internally developed discounted cash flow models using a risk adjusted discount rate corroborated with external market data where possible.

1,684.1

1,697.5

There were no level 1 or level 2 borrowings in 2019 or 2019.

There were no fair value gains or losses recognised in other comprehensive income.

## 15. Derivatives

The fair values of derivative financial instruments are as follows:

	Assets 2019 £m	Liabilities 2019 £m	Assets 2018 £m	Liabilities 2018 £m
OTC derivatives				
Foreign currency swaps	10.6	-	-	2.6
Cross currency interest rate swaps	-	37.0	3.0	0.6
Equity forward/options	12.3	31.0		
Group derivatives				
Cross currency interest rate swaps	31.0	-	0.6	-
Foreign currency swaps	-	3.7		-
Total derivatives	53.9	71.7	3.6	3.2

# Determination of fair value and fair value hierarchy of derivatives

The OTC and Group derivatives are both categorised as Level 2 financial instruments. Derivatives traded in active markets with less depth or wider bid-ask spreads which do not meet the classification as Level 1 inputs are classified as Level 2. The fair values of over the counter and group derivatives are estimated using pricing models. Where pricing models are used, inputs are based on market related data at the year end.

There were no level 1 or level 3 derivative liabilities in 2019 or 2018.

# 16. Other payables

	2019 £m	2018 £m
Reimbursement liability payable to a Group entity(see note 22)	1.1	-
Other payables	1.1	_
17. Accruals and deferred income		
	2019	2018
	£m	£m
Accrued interest on borrowings	19.5	19.8
Interest payable on cross currency interest rate swaps	32.1	15.1
Deferred income	2.2	2.7
Accruals and deferred income	53.8	37.6

PHOENIX LIFE HOLDINGS LIN	IITED	
18. Investment in subsidiaries		
	2019	2018
	£m	£m
Cost		
At 1 January	4,862.6	4,862.6
At 31 December	4,862.6	4,862.6
Impairment		
At 1 January	(986.7)	(837.1)
Impairment charge	(4.0)	(149.6)
At 31 December	(990.7)	(986.7)
At 31 December	3,871.9	3,875.9

The subsidiaries of the Company at 31 December 2018 were as follows:

	Country of incorporation and principal place of operation	Class of shares held (wholly-owned unless otherwise indicated)
Pearl Group Holdings (No. 2) Limited ('PGH2L')	UK	Ordinary shares of 5p A Ordinary shares of £1 B Ordinary shares of £1 C Ordinary shares of £1
Impala Holdings Limited ('IHL')	UK	D Ordinary shares of £1
Abbey Life Assurance Company Limited	UK	Ordinary shares of £1
Abbey Life Trustee Services Limited	UK	Ordinary shares of £1

The financial statements of PGH2L and IHL contain listings of all material subsidiaries of those companies.

Where indicators of impairment have been identified the carrying value of the Company's investments in its subsidiaries has been tested for impairment at the period end. Following an assessment of the Company's investments in its subsidiaries, a provision for impairment of £4.0m was made (2018: £149.6m).

The value in use has been used as the recoverable amount. The value in use for subsidiaries which are regulated entities has been determined using Solvency II own funds. For all other subsidiaries, value in use is determined using net assets.

## 19. Loans and receivables

	Carrying value		Fair value	
	2019	2018	2019	2018
	£m	£m	£m	£m
Loans to Group companies at amortised cost:				
a) £205.0m loan facility	142.3	140.2	142.3	139.4
•				
b) £198.8m loan facility	205.0	201.2	205.0	197.0
c) £32.0m loan facility	33.0_	32.4	33.0_	31.7
Total loans and receivables	380.3	373.8	380.3	368.1
Amounts due for settlement within 12 months	142.3			
Amounts due for settlement after 12 months	238.0	373.8		

## 19. Loans and receivables (continued)

a) On 27 December 2017, the Company entered into a £205.0m loan facility with Pearl Group Holdings (No. 2) Limited ('PGH2L'). Under this facility, PGH2L may draw down up to £205.0m at an interest rate of LIBOR plus a margin of 0.6%. The loan facility has a maturity date of 28 May 2020.

Interest of £2.1m was capitalised during the year (2018: £1.8m).

b) On 17 April 2018, the Company provided a £198.8m loan to PGH2L. Interest on the loan is at six month LIBOR plus a margin of 0.92%. The loan has a maturity date of 31 December 2022.

During 2019, interest of £3.8m was capitalised (2018: £2.4m).

c) On 23 March 2018, the Company provided a £32m loan to Pearl Life Holdings Limited. Interest on the loan is at six month LIBOR plus a margin of 0.92%. The loan has a maturity date of 31 December 2022.

During 2019, interest of £0.6m was capitalised (2018: £0.4m).

No loans are considered to be past due or impaired.

## Determination of fair value and fair value hierarchy of loans and receivables

Loans and receivables are categorised as Level 3 financial instruments. The fair value of loans and receivables with no external market is determined by internally developed discounted cash flow models using a risk adjusted discount rate corroborated with external market data where possible.

There were no level 1 or level 2 loans and receivables in 2019 or 2018.

There were no fair value gains or losses recognised in other comprehensive income.

## 20. Accrued income

	2019 £m	2018 £m
Interest receivable on cross currency interest rate swaps	34.0	17.3
21. Financial assets at fair value through profit or loss		
	2019	2018
	£m	£m
Financial assets at fair value through profit or loss		
Designated upon initial recognition		
Open ended investment companies	7.1	147.9

# Determination of fair value and fair value hierarchy of financial assets

The open ended investment companies are categorised as Level 1 financial instruments. The fair value of Level 1 financial instruments traded in active markets (such as publicly traded securities and derivatives) is based on quoted market prices at the period end. The quoted market price used for financial assets is the current bid price on the trade date. If the bid price is unavailable a 'last traded' approach is adopted. For units in unit trusts and shares in open ended investment companies, fair value is by reference to published bid values.

There were no level 2 or level 3 financial assets in 2019 or 2018.

PHOENIX LIFE HOLDINGS L	IMITED	
22. Other receivables		
	2019 £m	2018 £m
Collateral lodged against derivative liabilities	78.4	7.0
Reimbursement asset	-	14.1
Total other receivables	78.4	21.1

On 3 March 2016, the FCA published a thematic review report on the fair treatment of long-standing customers in the life insurance sector. Following completion of the review, Abbey Life Assurance Company Limited ('ALACL') was subject to additional investigations. Specifically, the FCA explored whether remedial and/or disciplinary action was necessary or appropriate in respect of exit or paid-up charges being applied. Additionally, ALACL was investigated for potential contravention of regulatory requirements across a number of other areas assessed in the thematic review. In addition, on 14 October 2016, the FCA published its thematic review of non-advised annuity sales. Following completion of the review, ALACL was subject to additional investigations.

On 14 December 2018, the ALACL was informed by the FCA that it had closed its investigation into ALACL following completion of the thematic review into the fair treatment of long-standing customers in the life insurance sector, having found that the conduct of ALACL did not warrant enforcement action.

Under the terms of the acquisition of ALACL, Deutsche Bank ('DB') has provided the Company with an indemnity, with a duration of up to eight years, in respect of exposures that may arise in ALACL as a result of the FCA's final thematic review findings. The maximum amount that can be claimed under the indemnity is £175.0m and it applies to all regulatory fines and to 80% to 90% of the costs of customer remediation.

A reimbursement asset of £23.1m (2018: £23.0m) has been recognised under this indemnity, of which £24.2m has been recovered in total from DB (2018: total recoveries from DB pf £8.9m). The benefit of the indemnity is held by the Company on behalf of a fellow subsidiary – see note 16.

2019

2018

# 23. Cash and cash equivalents

	2019 £m	£m
Bank and cash balances	<u>-</u>	75.0
The carrying amounts approximate to fair value at the period end.		
24. Cash flows from operating activities		
	2019	2018
	£m	£m
(Loss)/profit for the year before tax  Adjustments to reconcile profit for the year to net cash inflow from operating activities in respect of:	(80.5)	151.8
Interest expense on borrowings	90.4	88.3
Dividends received	-	(530.0)
Deferred income	(0.5)	(0.6)
Interest income on loans and receivables	16.9	(13.5)
Fair value losses on derivatives	(0.6)	139.5
Foreign exchange losses/(gains)	-	21.8
Impairments of investments in subsidiaries	4.0	149.6
(Decrease)/increase in provision	-	(0.2)
Change in operating assets and liabilities	(138.9)	45.4
Cash (absorbed)/generated by operations	(109.2)	52.1

## 25. Capital and risk management

The Company's capital comprises share capital and all reserves. The total capital of the Company at 31 December 2019 was £2,702.6m (2018: £2,768.6m). The movement in the period reflects the loss after taxation arising in the year of £66.0m (2018: profit after tax of £195.6m), and dividends paid of £nil (2018: £443.0m).

There are no externally imposed capital requirements on the Company. The Company's capital is monitored by the Directors and managed on an on-going basis via a monthly close process to ensure that it remains positive at all times

The principal risks and uncertainties facing the Company are:

#### Interest rate risk

The movement in interest rates will impact the value of interest payable and receivable by the Company.

An increase of 1% in interest rates, with all other variables held constant, would result in an increase in profit after tax in respect of a full financial year and in equity of £24.2m (2018: £29.7m). A decrease of 1% in interest rates, with all other variables held constant, would result in a decrease in profit after tax in respect of a full financial year and in equity of £25.0m (2018: £28.1m).

#### Liquidity risk

Exposure to liquidity risk arises as a result of normal business activities, specifically the risk arising from an inability to meet short-term cash flow requirements. The following table provides a maturity analysis showing the remaining contractual maturities of the Company's undiscounted financial liabilities and associated interest.

		1 year or less or on demand	1-5 years	Greater than 5 years	Total
		£m	£m	£m	£m
2019	Borrowings Amounts owed to	509.1	675.0	886.3	2,070.4
	Group entities Obligation for repayment of	326.4	-	-	326.4
	collateral received	54.7	_	-	54.7
	Other payables	1.1	-	-	1.1
	Derivatives	3.7	_	68.0	71.7
2018	Borrowings Amounts owed to	68.4	1,156.0	952.8	2,177.2
	Group entities Obligation for repayment of	44.8	-	-	44.8
	collateral received	7.8	-	_	7.8
	Derivatives	2.6		0.6	3.2

## Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. These obligations can relate to both recognised and unrecognised assets and liabilities.

Credit risk management practices

The Company's current credit risk grading framework comprises the following categories:

Category	Description	Basis for recognising an expected credit loss ('ECL')
Performing	The counterparty has a low risk of default and does not have any past-due amounts	12m ECL
Doubtful	There has been a significant increase in credit risk since initial recognition	Lifetime ECL – not credit impaired
In default	There is evidence indicating the asset is credit- impaired	Lifetime ECL – credit impaired
Write-off	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off

## 25. Capital and risk management (continued)

The table below details the credit quality of the Company's financial assets, as well as the Company's maximum exposure to credit risk by credit risk rating grades:

2019	Note	External credit rating	Internal credit rating	12m or lifetime ECL?	Gross carrying amount £m	Loss allowance £m	Net carrying amount £m
					~	2111	2
Loans and receivables Financial assets Derivatives Derivatives Amounts owed	19 21 15 15	N/A AAA A A-	Performing Performing Performing Performing	12m ECL 12m ECL 12m ECL 12m ECL	380.3 7.1 22.9 31.0	- - - -	380.3 7.1 22.9 31.0
by Group entities	-	N/A	Performing	12m ECL	326.4	-	326.4
Other receivables Cash and cash	22	N/A	Performing	12m ECL	78.4	-	78.4
equivalents	23	Α	Performing	12m ECL	-	-	
2018	Note	External credit rating	Internal credit rating	12m or lifetime ECL?	Gross carrying amount £m	Loss allowance £m	Net carrying amount £m
Loans and							
receivables Financial assets Derivatives Derivatives Amounts owed	19 21 15 15	N/A AAA A A-	Performing Performing Performing Performing	12m ECL 12m ECL 12m ECL 12m ECL	373.8 147.9 3.0 0.6	- - -	373.8 147.9 3.0 0.6
by Group entities	-	N/A	Performing	12m ECL	44.9	-	44.9
Other receivables	22	N/A	Performing	12m ECL	21.1	-	21.1
Cash and cash equivalents	23	Α	Performing	12m ECL	50.0	_	50.0
Cash and cash	25	^	r choming	12.111 2.02	00.0		

The Company considers reasonable and supportable information that is relevant and available without undue cost or effort to assess whether there has been a significant increase in risk since initial recognition. This includes quantitative and qualitative information and also, forward-looking analysis.

Loans and receivables, and Amounts owed by Group entities — the Company is exposed to credit risk relating to loans and receivables advanced to other Group Companies, and other amounts owed by Group entities, both of which are considered low risk. The Company assesses whether there has been a significant increase in credit risk since initial recognition by assessing whether there has been any historic defaults, by reviewing the going concern assessment of the borrower, the long term stability of the Phoenix Group and the ability of the parent company to prevent a default by providing a capital or cash injection.

Financial assets – The Company's financial assets are held in open-ended investment companies have investment grade ratings. The Company considers that its financial assets have a low credit risk based on the credit ratings, and there being no history of default.

Other receivables - The Company's exposure to credit risk is influenced mainly by the individual characteristics of each counterparty including historic loss experiences and current market conditions. The Company also reviews external ratings, if they are available, and financial statements.

## 25. Capital and risk management (continued)

Cash and cash equivalents – The Company's cash and cash equivalents are held with bank and financial institution counterparties, all of which have an investment grade credit rating. The Company considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties and there being no history of default.

The Company writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the Company's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

The Company's exposure to all these risks is monitored by the Directors, who agree policies for managing each of these risks on an ongoing basis.

# 26. Related party transactions

The Company enters into transactions with related parties in its normal course of business. These are at arm's length on normal commercial terms.

In 2019, the Company received interest income from its ultimate parent of £2.3m (2018: £nil) and from its fellow subsidiaries of £nil (2018: £3.0m). The Company paid interest to its ultimate parent undertaking of £68.5m (2018: £28.6m), its fellow subsidiaries of £nil (2018: £38.9m) and its subsidiaries of £16.7m (2018: £15.7m).

In 2019, the Company paid debt utilisation and commitment fees of £1.9m to its parent undertakings (2018: £3.6m).

	<b>Amounts</b>	due t	o related	parties
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	2019	2018
	£m	£m
Loans due to ultimate parent	1,249.4	1,262.8
Loans due to subsidiary	434.7	434.7
Amounts due to subsidiaries	160.9	21.7
Amounts due to fellow subsidiaries	23.1	23.1
Amounts due from related parties		
	2019	2018
	£m	£m
Loans due from subsidiaries	347.3	341.4
Loans due from fellow subsidiaries	33.0	32.4
Amounts due from ultimate parent	305.7	8.0
Amounts due from fellow subsidiaries	20.7	44.1

## Key management compensation

The total compensation payable to employees classified as key management, which comprises the Directors, is disclosed in note 7.

## Parent and ultimate parent entity

Information on the Company's parent and ultimate parent is given in note 29.

## 27. Contingent liability

The Company has agreed and undertakes to Pearl Group Holdings (No. 2) Limited ('PGH2L') that on written request from PGH2L, and to the extent that funds are not otherwise available to PGH2L to meet its liabilities, the Company shall either directly pay any debt or claim outstanding from PGH2L to any of its creditors or shall fund PGH2L in such manner as may be agreed to enable PGH2L to meet its obligations up to a maximum value of £205.0m.

During the year, the Company provided £nil (2018: £nil) to PGH2 under the above support arrangement, leaving the support available to PGH2L at a maximum value of £66.6m.

## 28. Events after the reporting date

The coronavirus 2019 (Covid-19) pandemic is affecting both economic and financial markets, and there are numerous challenges associated with the economic conditions resulting from efforts to address it. These include increased financial market volatility, liquidity concerns and government intervention. The Phoenix Group of which the Company is a member, has instituted a program of actions to ensure the financial and operational impact from Covid-19 is minimised as far possible. The Phoenix Group continually monitors the situation to ensure that it is able to continue to operate and maintain its service levels and meet its customers' requirements, while keeping staff safe and healthy.

In line with the Financial Reporting Council guidance issued in March 2020, the Company considers Covid-19 to be a non-adjusting post balance sheet event. The activities of the Company are not directly exposed to the impact of Covid-19, and the Company continues to operate with limited disruption. The Company has sufficient liquidity to meet its obligations for the foreseeable future and despite the sharp fall in interest rates since the year ended 31 December 2019, Covid-19 has not materially impacted the valuation of any of the items in the Company's statement of financial position.

## 29. Other information

The Company's principal place of business is the United Kingdom.

The Company's immediate parent company and its ultimate parent company is Phoenix Group Holdings Public Limited Company ('PGH plc'), a company incorporated in the United Kingdom. A copy of the financial statements of PGH plc can be obtained from the Company Secretary, The Phoenix Group, Juxon House, 100 St Paul's Churchyard, London, EC4M 8BU.