## REGISTERED NUMBER: 06947304 (England and Wales)

## Report of the Directors and

Financial Statements for the Period 1 November 2009 to 31 December 2010

for

Regus (Brentford GWR) Limited

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# **Contents of the Financial Statements**

for the Period 1 November 2009 to 31 December 2010

	Page	
Company Information	1	
Report of the Directors	2 to	3
Report of the Independent Auditors	4	
Profit and Loss Account	5	
Balance Sheet	6	
Notes to the Financial Statements	7 to	13

## Regus (Brentford GWR) Limited

## **Company Information**

for the Period 1 November 2009 to 31 December 2010

DIRECTORS

N Benbow

N McIntyre

REGISTERED OFFICE

3000 Hillswood Drive

Chertsey Surrey KT16 0RS

REGISTERED NUMBER

06947304 (England and Wales)

**AUDITORS:** 

KPMG

Chartered Accountants and Statutory Auditor

Stokes House

17-25 College Square East

Belfast BT1 6DH

## Report of the Directors

for the Period 1 November 2009 to 31 December 2010

The directors present their report with the financial statements of the company for the period 1 November 2009 to 31 December 2010

#### COMMENCEMENT OF TRADING

The company was incorporated on 29 June 2009 and commenced trading on 30 November 2009

#### PRINCIPAL ACTIVITY

The company's principal activity is the provision of serviced offices and related services

#### REVIEW OF BUSINESS

On 30 November 2009, the company entered into a Business Asset Sale and Subscription Agreement with Regus Estates (UK) Limited to buy the Business Assets of a business centre at Great West Road, Brentford in exchange for the issue of one share. As group reconstruction relief has been availed of, the value of the net liabilities acquired as part of the acquisition has been debited to the merger reserve.

The results for the company show a pre-tax loss of £(77,000) (period ending 31 October 2009 £nil) for the period and turnover of £684,000 (period ending 31 October 2009 £nil)

#### DIVIDENDS

No dividends will be distributed for the period ended 31 December 2010

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 November 2009 to the date of this report

N Benbow

N McIntyre

### POLITICAL AND CHARITABLE CONTRIBUTIONS

The company made no political or charitable contributions in either the period ending 31 December 2010 or the period ending 31 October 2009

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Report of the Directors

for the Period 1 November 2009 to 31 December 2010

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

## **AUDITORS**

Pursuant to Section 487 of the Companies Act 2006, the auditors will be deemed to be re-appointed and KPMG will therefore continue in office

## BY ORDER OF THE BOARD

N McIntyre - Director

13 October 2011

# Report of the Independent Auditors to the Shareholders of Regus (Brentford GWR) Limited

We have audited the financial statements of Regus (Brentford GWR) Limited for the period ended 31 December 2010 on pages five to thirteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

## Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www fre org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its loss for the period then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Jon D'Arcy (Senior Statutory Auditor) for and on behalf of KPMG

Chartered Accountants and Statutory Auditor

tokes House

17-25 College Square East

Belfast

BTI 6DH

13 October 2011

## **Profit and Loss Account**

for the Period 1 November 2009 to 31 December 2010

		Period 1.11.09	Period 29 6 09
	<b>37</b> .	to 31.12.10	to 31 10 09
	Notes	£'000	£'000
TURNOVER	2	684	-
Cost of sales		624	
GROSS PROFIT		60	-
Administrative expenses		133	
OPERATING LOSS	4	(73)	-
Interest payable and similar charges	5	(4)	
LOSS ON ORDINARY ACTIVITIES			
BEFORE TAXATION		(77)	-
Tax on loss on ordinary activities	6	41	-
LOSS FOR THE FINANCIAL PERIOD		(118)	-

## CONTINUING OPERATIONS

All of the current period results have arisen from acquired operations

## TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the loss for the current period

## NOTE OF HISTORICAL COST PROFITS AND LOSSES

The difference between the results as disclosed in the profit and loss account and the results on an unmodified historical cost basis is not material

## **Balance Sheet**

31 December 2010

		2010		2009	
	Notes	£'000	£'000	£'000	£'000
FIXED ASSETS					
Tangible assets	7		109		-
CURRENT ASSETS					
Debtors	8	225		-	
CDEDITORS					
CREDITORS		450			
Amounts falling due within one year	9	458			
NET CURRENT LIABILITIES			(233)		
THE CONTROL DE LA CONTROL DE L			(203)		
TOTAL ASSETS LESS CURRENT L	IABILITIES		(124)		_
CAPITAL AND RESERVES					
Called up share capital	11		_		
Merger reserve	12		(6)		_
Profit and loss account	12		(118)		_
	-~		<del></del>		
SHAREHOLDERS' FUNDS	15		(124)		_

These financial statements were approved by the Board of Directors on 13 October 2011 and were signed on its behalf by

N Benbow - Director

11 Berbow

## Notes to the Financial Statements

for the Period 1 November 2009 to 31 December 2010

#### 1 ACCOUNTING POLICIES

### Basis of preparation

The financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and comply with UK Generally Accepted Accounting Practice

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Cash flow statement

In accordance with FRS 1, a cash flow statement has not been prepared on the grounds that the company is a wholly owned subsidiary undertaking of Regus plc and its cash flows are included within the consolidated cash flow statement of that company

#### Turnover

Turnover represents the value of services provided to third parties in the year and is exclusive of VAT and similar taxes

Centre income is invoiced two months in advance and is deferred until the month in which the services are provided. Income for other services supplied to clients is charged and recognised in the month in which the related services are provided.

Services are deemed to have been delivered to customers when, and to the extent that, the company has met its obligations under its services contract

#### Tangible fixed assets and depreciation

Depreciation is provided on a straight line basis at rates calculated to write off the cost of fixed assets to estimated residual values over their estimated useful lives at the following rates

Furniture, telephone & office equipment

ther fixtures & fittings

Other fixtures & fittings

- 5 to 10 years

- Shorter of the lease term, the first break point of the building

lease or 10 years

Computers - 3 years

## Taxation

The charge for taxation is based on the profit or loss for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

#### 1 ACCOUNTING POLICIES - continued

#### Leases

### **Building Leases**

Building leases are all accounted for as operating leases because substantially all the risks and rewards of ownership remain with the lessor

The rental on certain leases is wholly or partly conditional on the profitability of the centre and therefore the risk to the business, in terms of rent, is reduced. Once all outstanding rent has been paid, landlords receive a share of the profits of the centre.

For leases which are wholly or partly conditional on the profitability of the centre, an estimate is made of the likely rent payable on profitability in respect of the period up to the date of the first market rent review or first break point in the lease, whichever is sooner, and this is spread on a straight line basis over that period. Any subsequent changes in estimates are spread over the remaining period to the date of the first market rent review or first break point in the lease, whichever is sooner. Amounts payable in respect of profit shares are accrued once a sufficient net surplus has been made which would result in a profit share being paid.

Any incentives or rent free periods on conventional leases and the conventional element of leases, which are partly conventional and partly conditional on profitability, are spread on a straight line basis over the period to the date of the first market rent review or first break point in the lease, whichever is sooner, so that the amounts charged to the profit and loss account are the same each year over that period

#### Going concern

The company's business activities are set out in the Report of the Directors on page 2. The directors believe the company's funding is likely to be sufficient to meet its day to day working capital requirements and that accordingly it is appropriate to prepare these financial statements on a going concern basis.

#### Related party transactions

As the company is a wholly owned subsidiary of Regus plc, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group

## Start-up costs

Start-up costs (including formation costs, costs related to finding property and any other centre opening costs) are charged to the profit and loss account as they are incurred

#### Refurbishment

The terms of most building leases require the company to make good dilapidation or other damage occurring during the rental period. Due to the nature of the business, centres are maintained to a high standard. Provisions for dilapidations are only made when the company considers that it is likely that the premises will be vacated by the company and it is known that a dilapidation has occurred.

The above accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements

#### 2 TURNOVER

All results are derived from the provision of serviced offices and related services in the United Kingdom

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

## 3 STAFF COSTS

	Period	Period
	1 11.09	29 6 09
	to	to
	31 12 10	31 10 09
	£'000	£'000
Wages and salaries	78	-
Social security costs	7	-
Other pension costs	1	-
	86	
	==	=
The average monthly number of employees during the period was as follows		
	Period	Period
	1.11.09	29 6 09
	to	to
	31 12.10	31 10 09
Operations	4	_
	==	<del>-</del>

Regus Management (UK) Limited recharges the payroll costs to Regus (Brentford GWR) Limited at cost

## 4 OPERATING LOSS

The operating loss is stated after charging

	Period	Period
	1 11.09	29 6 09
	to	to
	31.12 10	31 10 09
	£'000	£'000
Operating leases - property	153	-
Depreciation - owned assets	93	-
Operating leases - other assets	15	-
		===
	Period	Period
	1.11.09	29 6 09
	to	to
	31.12 10	31 10 09
	£	£
Directors' remuneration	-	_
	===	===

Amounts paid to the company's auditor in respect of services to the company have been paid for by Regus Management (UK) Limited Details of auditor's remuneration are disclosed in the accounts of Regus Management (UK) Limited

None of the directors received any remuneration in relation to their services to the company

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

## 5 INTEREST PAYABLE AND SIMILAR CHARGES

INTEREST TATABLE AND SIMILAR CHARGES		
	Period	Period
	1.11 09	29 6 09
	to	to
	31.12 10	31 10 09
	£'000	£'000
Interest marchine to mount and fallow or hardeness	T 000	£ 000
Interest payable to parent and fellow subsidiary		
undertakings	4	-
	==	
TAXATION		
Analysis of the tax charge		
The tax charge on the loss on ordinary activities for the period was as follows		
,	Period	Period
	1.11.09	29 6 09
	to	to
	31.12.10	31 10 09
D-f1	£'000	£'000
Deferred tax - current year	41	-
	<del></del>	
Tax on loss on ordinary activities	41	-

## Factors affecting the tax charge

6

The tax assessed for the period is higher than the standard rate of corporation tax in the UK. The difference is explained below

	Period 1.11.09 to 31 12 10 £'000
Loss on ordinary activities before tax	<del>(77)</del>
Loss on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28%	(22)
Effects of	
Expenses not deductible for tax purposes	5
Depreciation in excess of capital allowances	6
Deductible amounts included in reserves	(16)
Losses of current period not relieved	<u>27</u>
Current tax charge	- 

The company has tax losses carried forward of £97,000 (2009 £nil) and decelerated capital allowances of £42,000 (2009 £nil) for which no deferred tax asset has been recognised

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

## 7 TANGIBLE FIXED ASSETS

•			Fixtures and fittings £'000
	COST		
	Additions		202
	At 31 December 2010		202
	DEPRECIATION		
	Charge for period		93
	At 31 December 2010		93
	NET BOOK VALUE		
	At 31 December 2010		109
8	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£'000	£'000
	Trade debtors	91	-
	Amounts owed by group undertakings	24	-
	Prepayments and accrued income	110	
		225	-
		<del>=</del> =	===
9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£'000	£'000
	Amounts owed to group undertakings *	142	-
	Accruals and deferred income	316	<u>-</u>
		458	-
		===	

<sup>\*</sup> Included within this balance is a £140,000 loan from Regus No1 SARL (2009 £mil) The lender has a first ranking floating charge over the company's assets Interest is paid on the loan at LIBOR plus 4 95%

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

#### 10 OPERATING LEASE COMMITMENTS

Annual commitments in respect of property, vehicles plant and equipment under non-cancellable operating leases are as follows

		Prope	erty	Vehid plant equipr	<b>&amp;</b>
		2010	2009	2010	2009
		£'000	£'000	£'000	£'000
Expiring					
Within one y		-	-	1	-
	and five years	-	-	9	-
In more than	five years	215	-	-	-
			<del></del>	<del></del>	
		215	-	10	-
		===	<del></del>	===	
CALLED U	P SHARE CAPITAL				
Allotted, issu	ed and fully paid				
Number	Class		Nominal	2010	2009
2	Ondense		value £1	£	£
۷.	Ordinary		I.I		

A total of 1 Ordinary share of £1 was issued during the period as part of a business acquisition (see note 12)

#### 12 RESERVES

11

	Profit and loss account £'000	Merger reserve £'000	Totals £'000
Deficit for the period	(118)	_	(118)
Issue of shares	-	(6)	(6)
At 31 December 2010	(118)	(6)	(124)
ACT December 2010	(118)	===	(124)

One share was issued on the business acquisition of a centre at Great West Road, Brentford. As group reconstruction relief has been availed of, the value of the net liabilities acquired as part of the acquisition has been debited to the merger reserve.

## 13 ULTIMATE PARENT COMPANY

Regus (Brentford GWR) Limited is a wholly owned subsidiary of Regus Estates (UK) Limited, a company incorporated in Great Britain and registered in England and Wales

The smallest and largest group in which the results of the company are consolidated is that headed by Regus plc, a company incorporated in Jersey. The consolidated accounts of Regus plc are available to the public and may be obtained from the Company's website www regus com or from the Regus plc head office. 26 Boulevard Royal, L-2449 Luxembourg.

# Notes to the Financial Statements - continued for the Period 1 November 2009 to 31 December 2010

14	CAPITAL COMMITMENTS		
		2010 £'000	2009 £'000
	Contracted but not provided for in the		
	financial statements	-	-
		===	===
15	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS		
		2010	2009
		£'000	£'000
	Loss for the financial period	(118)	-
	Issue of shares (see note 12)	(6)	
	Net (reduction)/addition to shareholders' funds	(124)	-
	Opening shareholders' funds	` <u>-</u>	-
	Closing shareholders' funds	(124)	-
	-	<del></del>	