Company Registration Number: - 06913360

The Charity Registration Number is: 1130258

Fighting All Cancers Together

Report and Accounts

31 December 2018

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# Trustees' Annual Report for the year ended 31 December 2018

The Trustees present their Report and Accounts for the year ended 31 December 2018.

#### Reference and administrative details

The charity name.

The legal name of the charity is:- Fighting All Cancers Together

The charity is also known by its operating name, FACT

The charity's areas operation and UK charitable registration.

The charity is registered in England & Wales with the Charity Commission in England & Wales (CCEW) with charity number 1130258

#### Legal structure of the charity

The governing document of the charity is the Memorandum and Articles of Association establishing the company under company legislation.

The Governing Document is dated 21 May 2009 and ammended or

on 2 February 2011

By operation of law all, trustees are directors under the Companies Act 2006 and all directors are trustees under the Charities legislation and have responsibilities, as such, under both company and charity legislation.

# Trustees' Annual Report for the year ended 31 December 2018

The principal operating address, telephone number, email and web addresses of the charity are:-

Denise Robertson House Clasper Way, Swalwell Newcastle upon Tyne NE16 3BE

Telephone: 0191 4420833

Email Address: info@fact-cancersupport.co.uk Web Address: www.fact-cancersupport.co.uk

## The Trustees in office on the date the report was approved were:-

All trustees are individuals

Peter Armstrong Christine Schofield John Paul Hopkinson Alan Eddus Oscar Redman Caroline Brown Steven Clevland Diane Searle Stephen James Haigh

The trustees who served in the reporting period, and if applicable, their dates of appointment or resignation during the year were:-

Name	Appointed	Resigned/Retired
Peter Armstrong	21 May 2009	
Christine Schofield	21 May 2009	
John Paul Hopkinson	21 May 2009	
Alan Eddus Oscar Redman	21 May 2009	
Caroline Brown	08 November 2017	
Steven Clevland	08 November 2017	
Diane Searle	03 May 2018	
Stephen James Haigh	22 July 2018	

All of the trustees are also members of the charity.

# Trustees' Annual Report for the year ended 31 December 2018

#### **Executive Summary**

FACT's life began in 2008, only three years after its founder, Joanne Smith, was diagnosed with cancer. She soon understood the effect a diagnosis of cancer has within a family, for Joanne, her husband, children, mum, sister, grandparents and in laws all were affected. No matter who has cancer, families and friends are affected as well as the patient. As Joanne came to the end of over four years of treatment, the idea that is now FACT developed.

FACT held more than 12,000 support sessions in 2018 (up from 8,000 in 2017) in the North East area and continues to develop facilities and services in line with the founder's vision. FACT is unique and is currently the only local cancer organisation offering support in a non-clinical setting away from hospital grounds.

In 2018, FACT was awarded with "Charity of the Year" in the Newcastle Awards; the North East Equality Award for organisations up to 50 staff.

FACT was also a finalist in the award for outstanding practice and were awarded 'Highly Commended' in the North East Charity of the Year Awards held in association with Brewin Dolphin.

CEO Joanne won the Inspire Me Award at the North East Business Woman of the year awards, as well as being "highly commended" charity leader of the year in the North East Charity of the Year Awards.

#### Why FACT was founded

FACT was founded after Joanne became very aware that she had been looked after extremely well by local medical teams and services, however, once she stepped outside the hospital environment, there was no practical or emotional support for either herself, or more importantly, for her family; especially her young children. She wanted to make sure that everyone affected by cancer, either as the person diagnosed, or their family, carers, friends or colleagues, could find help easily, in good time and free of charge.

Joanne founded FACT in 2008, initially its aim was to build partnerships with health professionals, support groups and other charities to help strengthen the current support network. This remains a key area of FACT's work, however, when Joanne could not find the support services that people were looking for, she started to fill the gaps herself, either as a one off for an individual, or by developing a programme of regularly accessible support. And so, FACT's direct support to those diagnosed with cancer, their family, carers and friends began.

FACT has grown significantly since its humble beginnings, due to the vast demand of its service users. This has meant that FACT has outgrown premises on two occasions. At present it occupies Denise Robertson House, Swalwell where there is lots of space to deliver sessions and events.

# Trustees' Annual Report for the year ended 31 December 2018

#### **Mission Statement**

FACT's purpose is to source, promote, and form relationships between the support services, groups, organisations and charities that are available to cancer patients.

By bringing together these services, a network of cross referral and recommended support can be formed between statutory, voluntary and commercial bodies, and the strength gained in numbers be drawn on.

By strengthening the network of support, FACT will give those suffering from cancer, cancer survivors, and their friends and families the opportunity to access services more easily, and more quickly, often at a time when speed and ease is essential.

FACT provides social and support opportunities for all cancer patients, survivors, their family and friends to meet, form friendships, and build communities with others in similar positions to themselves.

FACT is working with adults and children to educate and raise public awareness of cancer related and healthy living issues. FACT delivers numerous awareness programmes in schools, colleges, workplaces and public buildings which are specifically tailored to suit their audience.

#### A Word from the Chief Executive

We know that every day, in the UK, around a thousand people are diagnosed with cancer and that they need support as they and their families and friends begin their cancer journey. The challenges our beneficiaries face continue, and FACT is there to support the people of the North East. We simply couldn't offer the range of services, help and support that we do without our wonderful army of donors, volunteers, supporters, patrons, staff and trustees.

2018 has seen our 10<sup>th</sup> birthday and we celebrated it with events throughout the year, culminating in the production of a giant birthday cake made up of cancer ribbons generously made and donated to us by many people from the North East and beyond.

2018 has been another whirlwind year for FACT with additional services being introduced such as our regular floristry sessions and successful ones being tailored and adapted to reflect the needs of our current service users. There have been fundraising events aplenty including our annual ball and wig walk and there are so many people to thank for making it all happen.

I would like to thank you all personally from the bottom of my heart.

Special thanks also go to 'Walk the Walk' for their continued support, the Pink Ribbon Foundation, National Lottery – Awards for All, Public Health England, Gateshead Council in relation to the Making Every Contact Count (MECC), Rutherford Centre, Newcastle Building Society, Hospital of God at Greatham, Ministry of Defence, Transform Foundation, Barbour Foundation, Rothley Trust, Persimmon, Ronald Cookson Community Fund and the Screwfix Foundation for their grants which allow us to undertake specific projects and introduce new sessions our service users would like.

There are many more people who need our help who haven't yet reached out to us. Our focus will continue to be to help every single person who is affected by cancer and with your help and support we know we are making a tangible difference to lives in the north east.

Thank you to everyone who has supported FACT over the last 10 years, or who will support us in the future.

Joanne Smith - Chief Executive Officer

# Trustees' Annual Report for the year ended 31 December 2018

## Objects and activities of the charity

# The purposes of the charity as set out in its governing document.

The company is a registered charity and exists to provide support and assistance to people who have suffered or are suffering from all forms of cancer by such means as the trustees consider fit including, without limitation;

- By advancing the education of the public in cancer awareness including (but not limited to) the distribution of literature relating to the detection and treatment of cancer.
- 2) By relieving the hardship of those persons directly or indirectly affected by cancer who are in need, including by:
- a) creating a platform for the exchange of experiences, views and information,
- b) providing facilities to improve their conditions of life.
- By providing support and guidance for cancer sufferers and friends, family and carers of cancer sufferers.
- 4) For the general purpose of such charitable bodies or for such other exclusively charitable purposes in each case as the trustees may from

#### The main activities undertaken in relation to those purposes during the year.

FACT's services are offered based on demand and therefore continually meets the needs of our beneficiary and our stated aims and objectives. FACT reacts to the needs of people, families and peer groups with us at any one time, and are planned around the need of support provision. We continually tailor events and sessions to the needs of our audience and work hard to publicise support as well as highlighting the opportunity for beneficiaries to request support that may not be listed.

During the year, in response to service users advising us that they would like to access FACT's services nearer to where they live. FACT have now opened drop in hubs around the region in Northumberland, Sunderland, North Tyneside and Durham as well as continuing its popular Newcastle/Gateshead hub based headquarters in Swalwell.

# Trustees' Annual Report for the year ended 31 December 2018

# The main activities undertaken during the year to further the charity's purpose for the public benefit.

FACT has continued to provide beneficiary led cancer support services. These are designed and delivered, bespoke to their audience, to individuals, families, carers and peer groups as no two people affected by cancer are alike and it is important that they can access the services that they need as and when they need them.

It also continued to run a wide range of support sessions open to anyone affected in any way by cancer. No referral is necessary to benefit from the services. One to one and family support are also vital to enabling FACT to respond to the diverse range of needs presented to it by service users.

There is a range of services available from group sessions, to one to one and family sessions these sessions include: -

#### Wig service

This service is available to anyone who has suffered hair loss or thinning due to any illness, not just cancer. Body image and the need to feel important are vital for service users and their needs are at the forefront of what FACT does.

FACT has a wide variety of wigs. The wig service is a very informal, private, friendly appointment where service users can come in and try on various styles with a member of staff.

#### Counselling/talking therapies

The counselling service is free to anyone who has been affected by cancer and who feels as though they need additional emotional support. The support provided is through fully qualified, experienced counsellors who will assess the needs of the individual and allocate

# Breast reconstruction advice/mastectomy wear/bra fitting services

The bra fitting service is run by Trulife once a month. Ladies can come in for a coffee and a chat as a coffee morning runs alongside this service. FACT has comfortable rooms where the ladies are privately and professionally measured. The service extends to providing low cost mastectomy wear to purchase, which is available on site or to order. FACT's staff are also being trained to fit the bra's so that they can offer a drop-in service for ladies who cannot attend the regular service.

FACT also hold regular breast reconstruction advice events. The decision to have, or not to have surgery isn't easy, and the journey through the process isn't simple. The event aims to inform ladies of the possible options for surgery, the surgical processes and the recovery implications. FACT also supports the ladies emotionally through the process.

#### Men's group

The men's group consists of men who have been affected by cancer in some way, the group is very much a social one, which enables individuals to have a catch up over a coffee and seek additional support where needed.

#### Other services include:-

- Chemotherapy support
- Coping with pain and fatigue
- Coping with terminal illness
- Complementary therapies
- Ladies that lunch
- Financial advice
- · Travel Insurance

- Pilates
- High Intensity Interval Training
- · Walking Groups
- Over 50s exercise
- Bounce Blast
- · Cookery demonstrations
- Floristry

# Trustees' Annual Report for the year ended 31 December 2018

## Education and awareness programmes

FACT's cancer awareness and education programmes continue to be a vital part of its work, raising awareness of cancer related issues including, but not exclusively, healthy living, cancer prevention, signs and symptoms, early detection and screening.

FACT has also increased the delivery of cancer awareness education programmes and activities throughout the region.

The FACT services team has attended local colleges, businesses and primary schools, to provide them with education and awareness on various cancers and NHS screening programmes. How this has been facilitated has been dependant on the needs of the client group. The sessions have varied from a whole assembly presentation through to drop-in, 'signs and symptoms' stands. All the sessions are bespoke to the individual needs required. These sessions have been very well received and resulted in excellent feedback. During visits into local schools, previously unreached by FACT, the children responded very well to the interactive sessions regarding being 'Safe in the Sun'. The feedback from the teachers was very positive and resulted in the schools sharing FACT information on a regular basis. The 'Safe in the Sun' sessions offered awareness about the importance of protection from the sun, with the hope that the children will take the message home to parents and guardians and that this will be effective in reducing the frequency of skin cancer being diagnosed in the future. The session includes advice on the importance of wearing sunscreen, hydration, taking shade at the hottest time of the day and wearing a sunhat/cap. These sessions give an indirect message regarding skin cancer and educate the children on general health awareness.

The sessions provided for local businesses, have included breast, skin and male cancers, in the format of an awareness stand and conversation regarding these cancers. Also included, was general health advice and discussion on other cancers. FACT also raised awareness and educated the team building attendees which it facilitated for local businesses. This session included a short cancer awareness quiz to gain insight into the groups' previous knowledge of cancer, allowing the session to be adapted as necessary.

Discussion into the three NHS screening programmes (bowel, breast and cervical) is always a part of the awareness events. FACT hope that by talking about the benefits of screening this will help in increasing the numbers of attendees at appointments. Keeping these sessions relaxed and informal, encourages more people to participate and no-one feels embarrassed to ask questions.

The trustees have had regard to the Charity Commission's guidance on public benefit in managing the activities of the charity.

## The short term and longer term aims and objectives.

FACT's aims in the longer term are to provide a full network of regular drop ins and community hub premises to deliver services across the North East.

This year has seen FACT increase service delivery in Northumberland, North Tyneside and Sunderland. FACT has continued building relationships with residents, businesses, other charities, local authorities and NHS over a wider area of the region.

# Trustees' Annual Report for the year ended 31 December 2018

The charity's strategies for achieving its aims and objectives in the future.

FACT evaluates all aspects of service delivery via the Kirkpatrick methodology, to establish whether the Charity is meeting its aims and objectives. The evaluation assists FACT to determine whether certain programmes need to be altered or eliminated altogether. In addition, this aligns with our fundraising strategy as it allows donors, to look at the history of FACT and examine whether aims and objectives have been met, in order to determine whether the charity is ethical, effective and warrants future donations. FACT collates outcome data to demonstrate impact and measure results with mission statement outcomes. This methodology allows FACT to examine whether specific objectives have been achieved and to demonstrate that resources have been spent wisely. We also collect customer satisfaction data which allows us to calculate a Net Promoter Score. In 2018 our NPS was 78% which is considered World class.

It's vital we understand what people think about our services and how we can improve them. In 2018 we completed 3 separate surveys with beneficiaries and the wider community. The findings confirmed that FACT is meeting its obligations as outlined in our mission statement. We learnt that 84% of people came to FACT to access social and support opportunities and to meet new people who were in a similar position and that 82% felt that our cancer related, education and awareness sessions and healthy living initiatives were making a positive impact upon the region. Over the next 12 months we will use all that we've learnt from the surveys to further improve the experiences of everyone we come into contact with. In particular, we'll do this by focusing on our online and digital platforms to increase our reach and engagement.

FACT has developed a fundraising strategy in order to support the delivery of the Charity's mission statement, which includes the objective to raise funds in a variety of ways, such as soliciting donations, holding fundraising events or obtaining grants.

FACT has developed an outreach programme of activity which aligns with the aim to deliver education and awareness sessions within the region.

# Trustees' Annual Report for the year ended 31 December 2018

How the activities undertaken during the year contributed to the achievement of the aims and objectives.

FACT's services are offered based on the demand for them, therefore they evolve to meet the needs of beneficiaries and FACT's aims and objectives. FACT reacts to the needs of people with cancer, their families and their friends and continuously tailors, or creates new events and sessions, to meet the needs of the current audience. FACT works hard to publicise the range of support that is available as well as highlighting the opportunity for beneficiaries to request support that may not be listed.

FACT reached the milestone birthday of ten years since it was created in 2018 and this was celebrated throughout the year, culminating in the tour of a giant birthday cake, covered in hand made cancer ribbons generously donated by the general public. These will now be sold to raise funds to support our services with those affected by cancer.

The number of people accessing FACT's services continues to grow every year and our delivery of sessions has increased by 58% from 8000 per year to 12670. These include men's and ladies groups, a group for families who have lost a parent, talking to children about cancer, wig and scalp care, bereavement support, coping with pain and counselling. There was an almost 4-fold increase in support for children who have lost a parent and almost a 5-fold increase in bereavement support.

FACT was supported in its work by 184 volunteers who gave 9,200 hours of their time to the charity across all areas of work, including painting and decorating, wrapping tombola prizes, helping at events, administration, working in the charity shops, gardening and much more.

New activities for service users have been introduced throughout the year including a very popular floristry class, our over 50's fitness sessions have doubled due to demand and distribution of Kindness Kits to those struggling financially following their cancer diagnosis has continued to rise.

Other popular regular sessions, such as exercise classes, bra fitting, light lunches, coffee mornings, men's group, ladies that lunch and the mesothelioma and walking groups continued throughout the year.

FACT also held other events for those affected by cancer including advice sessions on travel insurance, breast reconstruction and style as well as bowling nights for children and teenagers affected by cancer.

# Trustees' Annual Report for the year ended 31 December 2018

# Resources used in the activities undertaken during the year.

In 2018 FACT received grants from the Pink Ribbon Foundation, National Lottery – Awards for All, Public Health England, MECC, Rutherford Centre, Newcastle Building Society, Hospital of God at Greatham, Ministry of Defence, Transform Foundation, Barbour Foundation, Rothley Trust, Persimmon, Ronald Cookson Community Fund and the Screwfix Foundation, these grants allowed us to undertake specific projects and introduce new services.

In 2018, FACT's amounted 12,670 contacts for activities and interventions ranging from a women's support group, talking to children about cancer, wig and scalp care, bereavement support, coping with pain and support for children who have lost a parent, to name just a few.

FACT's services team attended 151 events delivering education and awareness, these were community events such as festivals, sports days, open days, exhibitions, fayres, there were also sessions delivered at places of study and employment across the North East.

FACT held more than 12,000 support sessions in 2018 (up from 8,000 in 2017) across the North East with additional services being introduced, tailored and adapted to reflect the needs of our service users. Our cancer prevention sign and symptoms awareness sessions introduced us to 20,000 new engagements across, schools, colleges, universities, businesses and within the community itself. Further development to our social media forums and the introduction of Instagram placed us directly in front of audiences in excess of 350,000.

## The contribution of volunteers during the year.

Approximately 180 local people volunteer for us on a regular basis (this figure does not include our corporate or event volunteers as they support us in an ad-hoc manner). Working alongside paid staff, volunteers offer their skills, experience and expertise to every department within the charity. In 2018 more than 9,200 hours of volunteering time was donated to FACT.

We recruit and train volunteers from local communities. They are subject to the same requirements as paid staff in respect of compliance with statutory and regulatory conditions, standards of competence, personal conduct and integrity.

Paid staff provide volunteers with ongoing training, guidance and support.

To demonstrate the contribution volunteers make, we've calculated an approximate equivalent cost of £72,036 to the organisation, if we had to pay for the additional support they provide, at the national living wage.

We are a volunteering organisation and without the support and commitment of our volunteers we would struggle to provide the vital services we do to local people and families.

# Trustees' Annual Report for the year ended 31 December 2018

The main achievements and performance of the charity during the year.

2018 has been another successful and busy year for FACT celebrating its 10<sup>th</sup> birthday, holding more than 12,000 support sessions for its beneficiaries, reaching over 20,000 people with sign and symptom cancer awareness sessions.

FACT prides itself on supporting the communities of the North East with cancer support services to all affected by cancer. We have a unique approach which is currently the only local cancer organisation offering a menu of support in a non-clinical setting away from hospital grounds which service users can pick and choose from as and when they need it. FACT achieves this through donors, volunteers, supporters, patrons, staff and trustees. Our 184 volunteers gave 9,200 hours of their time to help and centric to FACTS success.

FACT were also nominated in various charity awards throughout the year, winning Charity of the Year in the Newcastle Awards, the North East Equality Award for organisations up to 50 employees, was also a finalist in the award for outstanding practice and 'Highly Commended' in the North East Charity of the Year Awards. Won the Inspire Me Award at the North East Business Woman of the year awards, and was highly commended as charity leader of the year in the North East Charity of the Year Awards.

During 2018 FACT have opened outreach centres in Sunderland and Whitley Bay, supporting the needs of the community which was not provided by any other service provider previously. The hubs are located, in places and spaces that matter to the wider community, easily accessible, and open to all with a suite of support services. Our services include holistic and complementary therapies, coffee mornings, alongside exercise classes, counselling and health and wellbeing sessions.

FACT is in the early stages of the capital appeal which is raising funds for a purpose built Cancer Support Awareness and Education centre in Gateshead, the plans have been submitted to the local authority for approval.

# Trustees' Annual Report for the year ended 31 December 2018

#### Fundraising activities during the year.

FACT have a diverse range of fundraising activities, ranging from legacies, grants, donations, through to events including giving and community fundraising.

We continue to enhance our fundraising compliance function to promote good practice and monitor fundraising efforts.

We rely on obtaining consent to contact supporters about future fundraising. This has been achieved through a fully opt-in consent model. If supporters choose not to opt-in, then they won't receive marketing requests from us. In the short term, this means we will be speaking to fewer people, but we believe that putting our supporters first is the right thing to do and will ultimately lead to a greater level of engagement, loyalty and value.

Fundraising activity and overall strategy are regularly addressed by the Board of Trustees in exercise of their duties under CC20 Charity Commission Guidance, monitor significant risk and ensure they are being properly addressed.

The management team has oversight of all fundraising activities and monitors performance against key indicators to identify any significant challenges that are required.

FACT is very keen to fundraise appropriately from all our supporters and we are particularly conscious of our responsibilities to vulnerable people. Our Vulnerability Policy applies to all our fundraising activities and ensures that we are protecting the public from feeling pressure and persuasion, as well as identifying potential vulnerabilities.

FACT needs to raise funds as it receives no statutory support or funds for the services it delivers therefore fundraising activities were undertaken to allow its work to continue to grow. FACT organises a wide range of fundraising events and activities engaging a large community and corporate audience. FACT has events that appeal to all ages, and interests, including a charity ball, sponsored wig walk, pamper days and children's parties. It is important that FACT provides the local community with well organised events and activities to enable people to support it, and that its fundraising events engage a wide audience as they are also often an introduction to the services FACT provide.

During the year, the capital appeal committee has continued to meet monthly and will continue to operate over the next two to three years. A hugely successful, North East Honors Dinner was held to raise funds in support of the Big Build project to construct the UK's first Cancer Support, Awareness and Education Centre in the North East.

The committee continued to meet monthly during 2018 and was instrumental in the development of FACT's High 5 Club and 500 Club membership schemes. Organisations or individuals which join the High 5 club pledge to donate or fundraise £5,000 in a year and the 500 club pledge to raise or donate £500 in a year. There are benefits available that both clubs can access to help with their fundraising and once it is achieved to thank them for raising it. There is a dedicated membership area of the Big Build website <a href="https://www.fact-bigbuild.co.uk/">https://www.fact-bigbuild.co.uk/</a> on which members can interact with each other, advertise their services and news articles in a similar way to an exclusive LinkedIn.

# Trustees' Annual Report for the year ended 31 December 2018

# The difference the charity's performance during the year has made to the beneficiaries of the charity.

FACT's beneficiaries include people of all ages who are diagnosed with cancer, their families, carers, friends and social networks. Cancer is not a journey that affects individuals in isolation, and it is therefore essential that services demonstrate effectiveness across a wider community. FACT continually evaluates its services and performance, not only directly from service users, but also from other organisations and professionals throughout its community network.

In 2018, FACT had 12,670 contacts for activities and interventions ranging from a women's support group, talking to children about cancer, wig and scalp care, bereavement support, coping with pain and support for children who have lost a parent, to name just a few.

# The degree to which the achievements and performance during the year have benefited wider society.

FACT benefits wider society through its service users and outreach, education and awareness programmes, through its shops which offer advice and signposting in the local community and by being there for anyone who has been affected by cancer in any way and at any time. The testimonials that we receive are testament that the service users and stakeholders both admire and appreciate FACT's work with anyone affected by cancer in any way.

# Comments from those accessing counselling services:

Parent - I don't know how we would have managed without these sessions.

Child - I used to worry at night, but I feel more in control now.

Child - When I feel like I might get upset I now think happy thoughts.

Parent - You have given us some really useful advice and guidance for me personally your support has been invaluable.

Service user - I want to thank you with all my heart you have not only helped me once but twice to understand how to cope with the loss of my Dad and to control my anxiety, the support you have given me has been amazing and I wouldn't be where I am without your help the kindness you have shown me will stay with me a life time. I was so lost when my Dad passed away and over the years you have helped me find myself and you have taught me how to deal and understand every emotion and wave I have come across. Fact is an amazing charity but my special thank you is to you though Shirley you are a very special lady and you are amazing at your job you will never know how grateful I am to you, you have helped me find the person I was before all this pain I have felt over the years I can now smile and this week is the first time I have felt truly happy. I will always recommend your service.

# Trustees' Annual Report for the year ended 31 December 2018

Service user – Thank you to this special lady & this fabulous charity through Joanne I wouldn't be here today. I was in a bad way after 2 years of constant chemo and going through a tough break up with my boyfriend during it all this team turned my world around... it took time, but they got me here. Amazing I can't thank you all enough thank you to the counsellor. I'm in Spain at the moment I'm 1 year remission got my life back my own place & my 2 little chihuahuas which are the next best therapy. I never thought that I could achieve my goals like this. I'm so so grateful. So thank you again from the bottom of my heart & from my family and friends. Love from me.

Service user - From the first phone call I made to yourselves the support from your charity has been amazing, The counsellor has been so supportive and the help I have received so far has helped my whole way of thinking and with her support. I feel I am starting to enjoy life again, I will continue to see her for my bereavement and cognitive behavioural therapy counselling until she feels I'm in the best place I can get too. Once again, I'd like to thank your charity for giving me the help and support, I need you all do such an amazing work thank you dearly.

Service user - Following my cancer diagnosis, I knew I would benefit from counselling, but the waiting list was so long. I looked to FACT and was given an appointment within the week.

Service user - I wanted somewhere my children, husband and I could receive support following the news that my cancer is terminal. We all receive free counselling and the support, without being put on a waiting list. What also meant a lot is that we could all be seen at the same time and place. The support I have had and continue to receive is invaluable. What makes a difference is that FACT feels like a family and support is there any time I need it. A great comfort to me is knowing that when I am gone, my family will continue to receive support when needed. I don't know what we would have done without you all! Thank you from the bottom of hearts.

Service user - When I was diagnosed with cancer, my family, friends and I didn't have any help for myself or my family. About 3 years ago, I found FACT and that's when I found a place I can come to, to relax and have a laugh. I found a FACT family and I do my best to spread the word about all the good work FACT do because I don't want anyone else facing cancer to feel as alone as I did when I was diagnosed and especially after treatments when hospital appointments were not so frequent. I'm very pleased I got to know FACT. I think it's a fantastic charity who make a difference in difficult time. A little bit of sunshine in darker times.

Service user - Without FACT, I would have felt quite alone at a difficult time. They got me through it with lots of support, advice and laughter...Big thank you!

Child of service user - I'm pleased Mammy comes to FACT's coffee mornings. She is happier and doesn't shout as much after it." Child aged 5 years, Mother has terminal cancer.

# Trustees' Annual Report for the year ended 31 December 2018

Service user - I was struggling following the death of my wife, bringing up our young children alone. I had received support from FACT but would have really been grateful for support from other parents who had experienced the loss of a spouse. FACT is very good at providing services according to need and this saw the beginning of their "Being Mam and Dad group".

#### Comments from volunteers, corporate supporters and other professionals:

Cancer professional - I think you predominantly deal with the most difficult part of the patient pathway. FACT do an amazing job and that's why you have my support. (Proton Partners International)

MP for Blaydon - No other local charity offers such a wide menu of support, available to anyone affected by cancer, in a non-clinical setting, outside the hospital environment. The accessible support provided by FACT is available free of charge to anyone affected by cancer, without the need for any kind of referral and is much admired by the wider health community. FACT is there for the good times, the bad times and the sad times and in a vital part of the north east community.

Cancer professional – the more I find out about FACT, the more impressed I am with the range and quality of services you provide. You are leading the way in providing community based, cancer support and improving the lives of those on the cancer journey across the north east. I have been unable to find any other organisation that offers the range of services (in whole or in part), to adults and children alike, and also to not only the person with cancer, but their family, friends and carers too. Looking after the network of people affected by a diagnosis of cancer is vital to providing successful support services and you are without doubt providing this. Your community setting, homely atmosphere, out of hours provision and success in removing barriers to accessing your services are to be commended. Your uncomplicated approach helps not only your beneficiaries, but also the health and social care professionals that are able to signpost to you without unnecessary red tape and time delays.

Volunteer - I can't praise FACT enough for all their help and support. So worthwhile and a huge benefit to the local community.

Citizens Advice Chief Executive - FACT shares the passion which I have about providing a quality service which is holistic and responsive to the needs of the individual and the community. At Citizens Advice Gateshead we are frequently approached by individuals who present with complex needs and it is paramount that we signpost them to the most appropriate service provider. What we have found during our engagement with FACT is that they can identify and empathise with the unique needs of the individual and that they can offer a wide range of services under the same umbrella. For us, this represents a truly unique experience for our clients and is something which is currently unavailable from other service providers. The services which FACT offers, complements the clinical journey and supports both the patient and their family and friends. Citizens Advice Gateshead recognises the importance for people to live well outside a hospital setting and return to their lives as far as possible once their diagnosis/treatment has commenced and or ended. To that end, FACT, unlike other support organisations will support the individual, regardless of when they were diagnosed, to ensure they receive the best

# Trustees' Annual Report for the year ended 31 December 2018

#### Structure, governance and management of the charity

Fighting All Cancers Together is a company limited by guarantee, governed by its Memorandum and Articles of Association. The company was incorporated on 22 June 2009 and registered as a charity on 21 May 2009, when it commenced its activities.

#### The methods used to recruit and appoint new charity trustees.

The directors of the company are also charity Trustees for the purposes of charity law. Under the requirements of the Memorandum and Articles of Association:

- · Trustees are elected by members at the Annual General Meeting
- The Board is comprised of 8 Trustees
- Trustees serve for a fixed term of 9 years from their election at an Annual General Meeting.
- At other times of the year, the Board of Trustees may appoint a person who is willing to serve
  either to fill a vacancy or as an additional Trustee, provided the election does not cause the
  number of Trustees to exceed the maximum permitted.

In an effort to maintain a broad skill mix, the Board of Trustees reviews its effectiveness regularly and in the event of particular skills being needed or lost due to retirement, individuals are recruited to offer themselves for election or for appointment to the Board.

FACT is in the process of increasing the current board on a staggered basis to avoid all board members terms running in parallel. This will in turn enable the longer serving members to step down as appropriate which also on a staggered basis.

When recruiting new Trustees, we always seek to increase the diversity of the Board. During 2018, no Trustees retired from the Board and 2 were appointed. Trustees serving in 18 are listed on page 2.

# The policies and procedures for the induction and training of trustees.

New trustees undergo an induction to brief them on their legal obligations under charity and company law, the content of the company's Memorandum and Articles of Association, the committee and decision-making processes, the up to date business plan and recent financial performance of the charity. During their induction new trustees are encouraged to meet key employees and other trustees. New trustees are also advised to attend appropriate external training events, where these can facilitate a greater understanding of their legal responsibilities.

# Trustees' Annual Report for the year ended 31 December 2018

#### The charity's organisational structure.

The Trustees are directly responsible for the management and direction of the charity. Trustees meet 6 times per year to address policies, procedures, risks, finances and governance matters. Decisions considered high and medium risk are considered and taken by the Trustees.

The Trustees have appointed a Chief Executive who has been delegated responsibility for the day to day running of the charity in accordance with policies and strategies set by the Board. The Chief Executive is supported by a management team and support staff. The managers have delegated responsibility in accordance with their roles and area of expertise.

# How the charity makes decisions and how decisions are delegated.

The management of FACT is delegated to the Management Team comprising the Chief Executive (Joanne Smith) and three other Management Team members, each with responsibility for specific aspects of the work the charity undertakes. The Chief Executive, with the support of the Management Team, reports to the Board, which approves major decisions and has overall responsibility for the charity's activities and direction.

The Board reviews and approves its Reservation of Powers, Delegation of Powers, Scheme of Delegation, Standing Orders and Standing Financial Instructions on a biennial basis to ensure high quality governance, the safeguarding of its assets and the good name of the charity.

#### Setting pay and remuneration of key management personnel

The pay of the charity's Chief Executive and the management team is reviewed annually by the Board of Trustees. Any uplift normally matches that awarded to all other staff groups although from time to time a full review of the salary of the Chief Executive and the Management Team will take place. This will be benchmarked to other charities of similar size and turnover and seek to compare like with like posts.

# How the subsidiary undertaking(s) is/are constituted and managed.

The charity has two wholly owned subsidiaries:

Fighting All Cancers Together Trading Company Limited FACT Community Limited

The Group is a small group and consolidated financial statements are not required and have not been produced.

# Trustees' Annual Report for the year ended 31 December 2018

Bankers

Lloyds Bank Plc, Whickham, Tyne and Wear

Solicitors

Sintons LLP, The Cube, Barrack Road, Newcastle upon Tyne

Accountants

Laverick Walton & Co, B3 Kingfisher House, Team Valley, Gateshead

## Financial review

# The charity's financial position at the end of the year ended 31 December 2018

The financial position of the charity at 31 December 2018 and comparatives for the prior period, as more fully detailed in the accounts, can be summarised as follows:-

	2018	2017
	£	£
Net income	84,239	5,836
Unrestricted Revenue Funds available for the general purposes of the charity	166,937	154,426
Designated Revenue Funds	118,894	67,228
Total Unrestricted Funds	285,831	221,654
Restricted Revenue Funds	162,885	142,823
Total Funds	448,716	364,477

# Trustees' Annual Report for the year ended 31 December 2018

# Financial review of the position at the reporting date, 31 December 2018.

2018 saw FACT raise more funds than ever before as we celebrated our tenth birthday. We ended the year in a resilient position to build on for the coming years. We leveraged the celebration of our tenth anniversary with stable staffing in the fundraising function allowing us to further develop relationships leading to increased resources from a number of sources.

Our expenditure also increased, in line with the increase in our income in 2018 in terms of our direct delivery. The reserves remain healthy and compliant with our reserves policy of six months running costs as we start 2019.

We continue to seek to ensure a diverse funding base with no reliance on any single donor, and we receive no statutory funding.

Some of our key donors are Walk the Walk, Pink Ribbon Foundations, National Lottery – Awards for All, Public Health England, Gateshead Council in relation to the Making Every Contact Count (MECC), Newcastle Building Society, Hospital of God at Greatham, Barbour Foundation, Screwfix Foundation, Persimmon, Rotherly Trust and the Roland Cookson Community Fund and we are thankful to those who have chosen to support us again in 2018. We also extend our enormous thanks to the generous individuals who are not listed here as well as to all donors who contributed less than £1,000 - these gifts are truly vital to our work.

#### Policies on reserves.

At the reporting date £166,937 was held in general unrestricted reserves. We plan to hold unrestricted reserves to cover the running costs of the charity for at least six months.

A designated reserve exists which are unrestricted funds which have been earmarked by the trustees to build and maintain the Cancer Support, Awareness and Education Centre.

Restricted Funds are funds which are not available for general charitable purposes but which are available for objectives declared by the donors.

# Going Concern

After making appropriate enquiries, the Trustees have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

#### Availability and adequacy of assets of each of the funds

The board of trustees is satisfied that the charity's assets in each fund are available and adequate to fulfil its obligations in respect of each fund.

# Trustees' Annual Report for the year ended 31 December 2018

# Significant events which have affected the financial performance and the financial position.

During 2018 FACT has seen a significant increase in the amount of donations received as our 10<sup>th</sup> birthday celebrations spanned the full year we are very grateful for the generous support being given.

This was the first full year the capital appeal committee had been engaged with the charity and they quickly got to work in raising funds they developed FACT's High 5 Club and 500 Club membership schemes. They also organised a successful North East Honor's Dinner which was held to raise funds and awareness of the Big Build project.

# Factors likely to affect future financial performance.

The most significant financial risk facing FACT is the reliance on potentially volatile income streams such as grant income, voluntary donations and legacies. While FACT continues to be well supported locally, there is always the possibility that support could fall due to increasing popularity of other charities or as a result of local, national or international events. Changes in the economic climate of our region could also impact on the levels of support we receive each year.

# Trustees' Annual Report for the year ended 31 December 2018

#### Plans For the Future

Summary of plans for the future and the trustees' perspective of the future direction of the charity.

FACT will continue to grow its range of services, as well as extending its reach into North East communities.

As well as growing from its current base, there are plans to build a purpose-built Cancer Support Awareness & Education centre in Gateshead.

The centre will not only offer support to people diagnosed with cancer, but also to their families, carers and friends. FACT wants to help anyone who feels they have been affected by cancer, at any time, no matter how long ago they were diagnosed, or when they had their treatment. This will also include helping those who are close to someone who has cancer, or have lost someone close to them, without the need for clinical referrals. There is currently no other centre in the region offering this type of support.

FACT has proved that people respond to offers of support in gentle, non-clinical environments, and have evidence of increased attendance on programmes offered by FACT away from clinical and hospital settings. FACT also works closely with the NHS and medical professionals to deliver support, ensuring compliance with current guidelines and legislation.

FACT has spoken to other long-established support centres in other regions who say that many people turn up to their centres up to six times before they find the courage to go in – because they do not know what is behind the centre's closed door. FACT knows that by working with the community they build relationships that will make it easier for people to ask for support when they need it – this is especially the case with children and young people. They will know FACT, and they will know what the centre is all about.

Every two minutes someone is diagnosed with cancer in the UK, and this statistic increases in the North East. This means that almost everyone will be affected by cancer at some time in their lives, either by being diagnosed themselves, or by a family member or friend being diagnosed. This means that FACT's centre has the potential to benefit everyone in Gateshead, and the North East, and provides an innovative model with the potential to be replicated throughout the UK.

The new centre will also provide valuable volunteering, training and employment opportunities for local people and organisations. Medical staff also refer people during/post cancer treatment to volunteer with FACT as they recognise it to be a safe, secure environment that succeeds in building peoples' self-confidence, self-esteem and motivation to enable them to return to work if they want to and enjoy active social lives.

FACT is in the early stages of a capital appeal to build the centre and have an option agreement with Gateshead Council for a site for the project.

# Statement of Trustees' Responsibilities

The charity's trustees are responsible for the preparation of the accounts in accordance with the terms of the Charities Act 2011 and the Charities (Accounts and Reports) Regulations 2008. Notwithstanding the explicit requirement in the extant statutory regulations, the Charities (Accounts and Reports) Regulations 2008, to prepare the financial statements in accordance with the SORP 2005, in view of the fact that the SORP 2005 has been withdrawn, the Trustees determined to interpret this responsibility as requiring them to follow current best practice and prepare the accounts according to the FRS 102 SORP (Statement of Recommended Practice for Accounting and Reporting by Charities) 2015, (as amended by the Bulletin issued in February 2016), (The SORP).

# Trustees' Annual Report for the year ended 31 December 2018

In particular, charity law requires the Trustees, if they prepare accounts on an accruals basis, to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity as at the end of the financial year and of the surplus or deficit of the charity. In preparing those financial statements the Trustees are required to:-

- to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).
- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business;
- state whether applicable accounting standards and statements of recommended practice have been followed, subject to any material departures disclosed and explained in the financial statements;

The law requires that the trustees must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the charity and of the surplus or deficit of the charity for the year.

The Trustees are also responsible for maintaining adequate accounting records which disclose with reasonable accuracy at any time the financial position of the charity and which are sufficient to show and explain the charity's transactions and enable them to ensure that the financial statements comply with regulations made under the Charities Act 2011. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are also responsible for the contents of the Trustees' report, and the accountant preparing the accounts has no responsibilities in relation to the Trustees' report.

This report was approved by the board of trustees on 6 March 2019.

JOHN PAUL HOPKINSON Trustee

#### Basis of Independent Examiner's Statement and scope of work undertaken

Since the trustees are satisfied that the charity's gross income exceeded £250,000, the charity's examiner must be a member of a body listed in section 145 of the Act. I confirm that I am qualified to undertake the examination because I am an authorised member Chartered Certified Accountants or Chartered Accountants.

I report in respect of my examination of the charity's financial statements carried out under s145 of the Act. In carrying out my examination, I have followed all the applicable Directions given by the Charity Commission under section 145(5)(b) of the Act setting out the duties of an independent examiner in relation to the conducting of an independent examination. An independent examination includes a review of the accounting records kept by the charity and of the accounting systems employed by the charity and a comparison of the financial statements presented with those records. It also includes consideration of any unusual items or disclosures in the financial statements, and seeking explanations from you, as Trustees, concerning such matters. The purpose of the examination is to establish as far as possible that there have been no breaches of charity legislation and that, on a test basis of evidence relevant to the amounts and disclosures made, the financial statements comply with the SORP.

The procedures undertaken do not provide all the evidence that would be required in an audit, and information supplied by the Trustees in the course of the examination is not subjected to audit tests or enquiries and does not cover all the matters that an auditor would consider in arriving at an opinion. The planning and conduct of an audit goes beyond the limited assurance that an independent examination can provide

Consequently, I do not express an audit opinion on the view given by the financial statements, and in particular, I express no opinion as to whether the financial statements give a true and fair view of the affairs of the charity, and my report is limited to the matters set out in the statement below. I planned and performed my examination so as to satisfy myself that the objectives of the independent examination are achieved and before finalising the report I obtained written assurances from the Trustees of all material matters.

#### Independent Examiner's Statement, Report and Opinion

"Subject to the limitations upon the scope of my work as detailed above, I have completed my examination: and can confirm that:-

This is a report in respect of an examination carried out under 145 of the Act and in accordance with Directions given by the Charity Commission under section 145(5)(b) of the Act which may be applicable;

and that no material matters have come to my attention in connection with the examination giving me cause to

believe that in any material respect:-

accounting records were not kept in respect of the charity as required by with Section 130 of The Charities Act 2011;"

"the financial statements do not accord with those records;

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I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the financial statements to be reached."

J R Mills FCCA Independent Examiner

Signed:-

Laverick Walton & Co Chartered Accountants

**B3 Kingfisher House** 

Team Valley

Gateshead

Tyne & Wear

**NE11 0JQ** 

This report was signed on 6 March 2019

Fighting All Cancers Together - Statement of Financial Activities for the year ended 31 December 2018

# Statement of Financial Activities for the year ended 31 December 2018

	SORP Ref	Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
Income & Endowments from:		£	£	£	. <b>£</b>
income & Endowments from.					
Donations & Legacies	A1	272,499	258,578	531,077	321,279
Charitable activities	A2	42,315	-	42,315	18,775
Total income	Α .	314,814	258,578	573,392	340,054
Expenditure on:					
Raising funds	B1	56,375	359	56,734	47,944
Charitable activities	B2	174,200	258,219	432,419	286,274
Total expenditure	В	230,575	258,578	489,153	334,218
Net income for the year	•	84,239	-	84,239	5,836
Transfers between funds	С	(20,062)	20,062	-	-
Net income after transfers	A-B-C	64,177	20,062	84,239	5,836
Net movement in funds	,	64,177	20,062	84,239	5,836
Reconciliation of funds:-	E				
Total funds brought forward		221,654	142,823	364,477	358,641
Total funds carried forward		285,831_	162,885	448,716	364,477

The 'SORP Ref' indicated above is the classification of income set out in the formal SORP documents. As required by paragraph 4.60 of the SORP, the brought forward and carried forward funds above have been agreed to the Balance Sheet.

A separate Statement of Total Recognised Gains and Losses is not required as this statement includes all recognised gains and losses.

All activities derive from continuing operations

# Fighting All Cancers Together - Statement of Financial Activities for the year ended 31 December 2018

Fighting All Cancers Together - Analysis of prior year total funds, as required by paragraph 4.2 of the SORP

	SORP Ref	Prior Year Unrestricted Funds 2017 £	Prior Year Restricted Funds 2017 £	Prior Year Total Funds 2017 £
Income & Endowments from:				
Donations & Legacies	A1	129,132	192,147	321,279
Charitable activities	A2	18,775	-	18,775
Total income	A	147,907	192,147	340,054
Expenditure on:				
Raising funds	B1	47,944	-	47,944
Charitable activities	B2	94,127	192,147	286,274
Total expenditure	В	142,071	192,147	334,218
Net income for the year		5,836	-	5,836 .
Transfers between funds	С	(73,598)	73,598	-
Net income after transfers		(67,762)	73,598	5,836
Net movement in funds		(67,762)	73,598	5,836
Reconciliation of funds:-	E			
Total funds brought forward		289,416	69,225	358,641
Total funds carried forward		221,654	142,823	364,477

# All activities derive from continuing operations

A separate Statement of Total Recognised Gains and Losses is not required as this statement includes all recognised gains and losses.'

# Fighting All Cancers Together - Statement of Financial Activities for the year ended 31 December 2018

The notes attached on pages 32 to 55 form an integral part of these accounts.

# Fighting All Cancers Together - Resources applied in the year ended 31 December 2018 towards fixed assets for Charity use:-

	2018 £	2017 £
Funds generated in the year as detailed in the SOFA Resources applied on functional fixed assets	84,239 (20,797)	5,836 (11,029)
Net resources available to fund charitable activities	63,442	(5,193)

The resources applied on fixed assets for charity use represents the cost of additions less proceeds of any disposals.

The notes attached on pages 32 to 55 form an integral part of these accounts.

Movements in revenue and capital funds for the year ended 31 December 2018

# Revenue accumulated funds

	Unrestricted	Restricted	Total	Last year
	Funds	Funds	Funds	Total Funds
	2018	2018	2018	2017
	£	£	£	£
Accumulated funds brought forward	221,654	142,823	364,477	358,641
Recognised gains and losses before transfers	84,239		84,239	5,836
uansiers	305,893	142,823	448,716	364,477
(From)/To unrestricted revenue funds	(20,062)	20,062	-	-
Closing revenue funds	285,831	162,885	448,716	364,477

# Fighting All Cancers Together - Statement of Financial Activities for the year ended 31 December 2018

# Designated funds

Designated revenue funds included within the unrestricted funds above

-	Total	Last year	
	Funds 2018	Total Funds	
		2017	
	£	£	
At 1 January	67,228	133,645	
Transfer (to)/from revenue accumulated funds	51,666	(66,417)	
At 31 December	118,894	67,228	

The purposes for which these funds have been designated are described in Note 24 to the accounts.

#### Revaluation Reserve Fund

Summary of funds	Unrestricted and Designated fu	Restricted Funds unds	Total Funds	Last Year Total Funds
	2018	2018	2018	2017
	£	£	£	£
Revenue accumulated funds	166,937	162,885	329,822	297,249
Revenue designated funds	118,894	-	118,894	67,228
Total funds	285,831	162,885	448,716	364,477

The notes attached on pages 32 to 55 form an integral part of these accounts.

Fighting All Cancers Together - Statement of Financial Activities for the year ended 31 December 2018

# Fighting All Cancers Together Income and Expenditure Account for the year ended 31 December 2018 as required by the Companies Act 2006

	2018	2017
Income	£	£
Income from operations	399,042	240,793
Gift aid donations received from subsidiiary undertaking	174,350	99,261
Investment income		
Gross income in the year before exceptional items	573,392	340,054
Gross income in the year including exceptional items	573,392	340,054
Expenditure		
Charitable expenditure, excluding depreciation and amortisation	426,372	281,693
Depreciation and amortisation	2,446	1,761
Fundraising costs	56,734	47,944
Governance costs ·	3,600	2,820
Realised losses on disposals of social investments which are programme related	-	-
Total expenditure in the year	489,152	334,218
Net income before tax in the financial year	84,240	5,836
Tax on surplus on ordinary activities	-	-
Net income after tax in the financial year	84,240	5,836
Retained surplus for the financial year	84,240	5,836

All activities derive from continuing operations

In accordance with the provisions of the Companies Act 2006, the headings and subheadings used in the Income and Expenditure account have been adapted to reflect the special nature of the charity's activities.

The notes attached on pages 32 to 55 form an integral part of these accounts.

Fighting All Cancers Together - Balance Sheet as at 31 December 2018

	:	SORP	١			
	Note	Ref		2018		2017
				£		£
Fixed assets		Α				
Tangible assets	12	A2		41,131		22,780
Investments held as fixed assets	13	A4		2		2
Total fixed assets			-	41,133	_	22,782
Current assets		В		·		•
Debtors	15	B2	411,619		350,478	
Cash at bank and in hand		B4	223,465		173,241	
Total current assets			635,084	·	523,719	
Creditors: amounts falling due within one year	16	C1	(227,501)		(182,024)	
Net current assets				407,583		341,695
The total net assets of the charity			-	448,716	_	364,477
The total net assets of the charity are f	funded	by the	e funds of the c	harity, as foll	ows:-	•
Endowment funds						
Restricted funds						
Restricted Revenue Funds	21	D2	:	162,885		142,823
Unrestricted Funds						

The directors are satisfied that the company is entitled to exemption from the requirement to obtain an audit under section 477 of the Companies Act 2006.

166,937

118,894

448,716

154,426

67,228

364,477

The members have not required the company to obtain an audit in accordance with section 476 of the Act.

21 D3

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

The financial statements have been prepared in accordance with the provisions in Part 15 of the Companies Act 2006. applicable to companies subject to the small companies regime.

JOHN PAUL HOPKINSON

Unrestricted Revenue Funds

Designated Funds
Designated Revenue Funds

Total charity funds

Trustee

Approved by the board of trustees on 6 March 2019

The notes attached on pages 32 to 55 form an integral part of these accounts.

# Cash Flow Statement for the year ended 31 December 2018

		2018 £	2017 £
Cash flows from operating activities		L	L
Net cash provided by operating activities as shown below	Α .	71,021	18,731
Cash flows from investing activities Purchase of property, plant and equipment		(20,797)	(11,029)
Cash flows from financing activities			
Net cash provided by financing activities	c ]	<u> </u>	
Overall cash provided by all activities	A+B+C	50,224	7,702
Cash movements			
Change in cash and cash equivalents from activities in the year ended 31 December 2018	·	50,224	7,702
Cash and cash equivalents at 1 January 2018		173,241	-
Change in cash and cash equivalents due to exchange rate m	ovements	_ ,	<u>-</u>
Cash at bank and in hand less overdrafts at 31 Dece	mber	223,465	7,702

# Cash Flow Statement for the year ended 31 December 2018 Fighting All Cancers Together

# Cash Flow Statement for the year ended 31 December 2018 - Continued

# Reconciliation of net income to net cash flow from operating activities

Net income as shown in the Statement of Financial Activities		84,239	5,836
Adjustments for :-			
Depreciation charges		2,446	1,761
Write downs of investments		-	-
Net gains on investment assets		-	-
Increase in debtors		(61,141)	(88,748)
Increase in creditors, excluding loans		45,477	99,882
Net cash provided by operating activities	A _	71,021	18,731
Analysis of cash and cash equivalents			
		2018	2017
		£	£
Cash in hand at for the year ended 31 December 2018		223,465	173,241
Notice deposits - (less than 3 months)		-	-
Total cash and cash equivalents	_	223,465	173,241

## Notes to the Accounts for the year ended 31 December 2018

#### 1 Accounting policies

Policies relating to the production of the accounts.

#### Basis of preparation and accounting convention

The accounts have been prepared on the accruals basis, under the historical cost convention, and in accordance with the Financial Reporting Standard 102, (effective 1st January 2016) and 'FRS 102 SORP (Statement of Recommended Practice for Accounting and Reporting by Charities) 2015, (as amended by the Bulletin issued in February 2016), (The SORP), published by the Charity Commission in England & Wales (CCEW), effective January 2016, and in accordance with all applicable law in the charity's jurisdiction of registration, except that the charity has prepared the financial statements in accordance with the FRS 102 SORP (Statement of Recommended Practice for Accounting and Reporting by Charities) 2015, (as amended by the Bulletin issued in February 2016), (The SORP), in preference to the previous SORP, the SORP 2005, which has been withdrawn, notwithstanding the fact that the extant statutory regulations, the Charities (Accounts and Reports) Regulations 2008 refer explicitly to the SORP 2005. This has been done to accord with current best practice.

#### **Going Concern**

The charitable activities are entirely dependent on continuing grant aid and voluntary donations as well as trading revenues. As a consequence, the going concern basis is dependent on the future flow of these uncertain funding streams. Accordingly, the Trustees have obtained forecasts and, after reviewing the financial forecasts for future periods to 31 December 2018, the Trustees are satisfied that, at the time of approving the financial statements, it is appropriate to adopt the going concern basis in preparing the financial statements. Other than these matters, the Trustees are not aware of any material uncertainites about the charity's ability to continue as a going concern.

# Categories of income and income recognition Policies relating to categories of income and income recognition.

#### Nature of income

Gross income represents the value, net of value added tax and discounts, of goods provided to customers and work carried out in respect of services provided to customers.

#### Categories of Income

Income is categorised as income from exchange transactions (contract income) and income from non-exchange transactions (gifts), investment income and other income.

**Income from exchange transactions** is received by the charity for goods or services supplied under contract or where entitlement is subject to fulfilling performance related conditions. The income the charity receives is approximately equal in value to the goods or services supplied by the charity to the purchaser.

**Income from a non-exchange transaction** is where the charity receives value from the donor without providing equal value in exchange, and includes donations of money, goods and services freely given without giving equal value in exchange.

#### Notes to the Accounts for the year ended 31 December 2018

#### Income recognition

Income, whether from exchange or non exchange transactions, is recognised in the statement of financial activities (SOFA) on a receivable basis, when a transaction or other event results in an increase in the charity's assets or a reduction in its liabilities and only when the charity has legal entitlement, the income is probable and can be measured reliably.

Income subject to terms and conditions which must be met before the charity is entitled to the resources is not recognised until the conditions have been met.

All income is accounted for gross, before deducting any related fees or costs.

## Accounting for deferred income and income received in advance

Where terms and conditions relating to income have not been met or uncertainty exists as to whether the charity can meet any terms or conditions otherwise within its control, income is not recognised but is deferred as a liability until it is probable that the terms or conditions imposed can be met.

Any grant that is subject to performance-related conditions received in advance of delivering the goods and services required by that condition, or is subject to unmet conditions wholly outside the control of the recipient charity, is accounted for as a liability and shown on the balance sheet as deferred income. Deferred income is released to income in the reporting period in which the performance-related or other conditions that limit recognition are met.

When income from a grant or donation has not been recognised due to the conditions applying to the gift not being wholly within the control of the recipient charity, it is disclosed as a contingent asset if receipt of the grant or donation is probable once those conditions are met.

Where time related conditions are imposed or implied by a funder, then the income is apportioned to the time periods concerned, and, where applicable, is accounted for as a liability and shown on the balance sheet as deferred income. When grants are received in advance of the expenditure on the activity funded by them, but there are no specific time related conditions, then the income is not deferred.

Any condition that allows for the recovery by the donor of any unexpended part of a grant does not prevent recognition of the income concerned, but a liability to any repayment is recognised when repayment becomes probable.

## Notes to the Accounts for the year ended 31 December 2018

Donated goods, facilities and services

Donated fixed assets are recognised at the current fair value. All such donations are recognised as donation income, and debited to fixed assets.

**Donated goods that are not fixed assets** are accounted for at a fair value, unless it is impractical to reliably measure the value of the donated items.

In the absence of any direct evidence of fair value of donated goods, then a value is derived from the cost of the item to the donor or, in the case of goods that are expected to be sold, the estimated resale value after deducting any anticipated costs of sales.

If it is impracticable to measure the fair value of goods donated for resale, or the costs of valuation outweigh the benefits, the donated goods are recognised as income when sold, with an equivalent amount being recognised as an expense.

The costs of goods donated for distribution to beneficiaries is deemed to be the fair value of those goods upon receipt. When the goods are distributed freely or for a nominal consideration, then the carrying amount is adjusted at the time of sale, to the value at the point of distribution and the adjustment is shown as a cost of donations made.

The carrying amount of any stock held for distribution is assessed for impairment at the reporting date. All donated goods are recognised as donation income, and debited to trading stock. When trading stock is subsequently sold, or appropriated to meet an expense, then the carrying value of the stock is recognised as an expense. In accordance with the SORP, goods donated for distribution to beneficiaries, or for consumption by the charity are included in 'legacies and donations'. Goods donated for resale are included in 'Income from other trading activities'

The cost of any stock of goods donated for distribution to beneficiaries is deemed to be the fair value of those gifts at the time of their receipt. If the goods held are to be distributed freely or for a nominal consideration, then the carrying amount is subsequently adjusted to reflect the lower of deemed cost adjusted for any loss of service potential and replacement cost. Replacement cost is the economic cost incurred if the charity was to replace the service potential of the donated goods at its own expense in the most economic manner.

**Donated services and facilities** (including seconded staff and use of property) are included in the accounts on the basis of the value of the gift to the charity.

All donated services and facilities are recognised as donation income when received,(provided the value of the gift can be measured reliably) and recognised as an expense with an equivalent value.

#### Membership subscriptions

The income and any associated Gift Aid or other tax refund from a membership subscription received by the charity in the nature of a gift, is accounted for on the same basis as a donation.

The income from a membership subscription received by the charity where the subscription purchases the right to services or benefits is recognised as income from charitable activities.

# Notes to the Accounts for the year ended 31 December 2018

Policies relating to expenditure on goods and services provided to the charity.

#### Recognition of liabilities and expenditure

A liability, and the related expenditure, is recognised when a legal or constructive obligation exists as a result of a past event, and when it is more likely than not that a transfer of economic benefits will be required in settlement, and when the amount of the obligation can be measured or reliably estimated..

Liabilities arising from future funding commitments and constructive obligations, including performance related grants, where the timing or the amount of the future expenditure required to settle the obligation are uncertain, give rise to a provision in the accounts, which is reviewed at the accounting year end. The provision is increased to reflect any increases in liabilities, and is decreased by the utilisation of any provision within the period, and reversed if any provision is no longer required. These movements are charged or credited to the respective funds and activities to which the provision relates.

#### Allocating costs to activities

Direct costs that are specifically related to an activity are allocated to that activity. Shared direct costs and support costs are apportioned between activities.

The basis for apportionment, which is consistently applied, and proportionate to the circumstances, is :-

Staffing - on the basis of time spent in connection with any particular activity.

Staffing - on a per capita basis, based on the number of of people employed within any partiular activity.

Premises related costs - on the proportion of floor area occupied by a particular activity.

**Non specific support costs** - on the basis of the usage of resources, in terms of time taken, capacity used, request made or other measures

Estimation techniques used in apportioning costs - give details

#### **Volunteers**

In accordance with the SORP, and in recognition of the difficulties in placing a monetary value on the contribution from volunteers, the contribution of volunteers is not included within the income of the charity.

However, the trustees value the significant contribution made to the activities of the charity by unpaid volunteers and this is described more fully in Note6.

# Policies relating to assets, liabilities and provisions and other matters.

# **Fixed Asset Investments**

Fixed asset investments in quoted shares, traded bonds, investment properties and similar investments are shown initially at cost upon acquisition and at their market value at the balance sheet date at the end of the financial period. Investment properties are not depreciated.

Fixed asset investments in unlisted equities are shown at the balance sheet date at the best estimate of their market value, where practicable. Where valuation techniques are considered unreliable or where, in the opinion of the trustees, the costs outweigh the benefits to the users of the accounts, the investment is included at cost, and a review is undertaken at each year end as to whether the asset should be written down.

Investments in subsidiaries, associates and joint ventures Fighting All Cancers Together Trading Company Limited FACT Community Limited

All gains on fixed asset investments, whether realised or unrealised, are included in row B4 of the Statement of Financial Activities.

#### Notes to the Accounts for the year ended 31 December 2018

#### Tangible fixed assets

Tangible fixed assets are measured at their original cost value, or subsequent revaluation, or if donated, as described above. Cost value includes all costs expended in bringing the asset into its intended working condition.

Depreciation has been provided at the following rates in order to write off the assets to their anticipated residual value over their estimated useful lives.

Freehold land Nil

Plant and machinery 33.33 % straight line

#### **Debtors**

Debtors are measured at their recoverable amounts at the balance sheet date.

#### Creditors and provisions

Creditors are recognised on the accruals basis in accordance with normal accounting principles.

#### Financial instruments including cash and bank balances

Cash held by the charity is included at the amount actually held and counted at the year end. Bank balances, whether in credit or overdrawn, are shown at the amounts properly reconciled to the bank statements.

## **Fund Accounting**

Unrestricted funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity.

Designated funds are unrestricted funds earmarked by the Trustees for particular purposes.

Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal or as implied by law.

#### 2 Liability to taxation

The Trustees consider that the charity satisfies the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 for UK corporation tax purposes. Accordingly, the Charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by chapter 3 part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively on the specific charitable objects of the charity and for no other purpose. Value Added Tax is not recoverable by the charity, and is therefore included in the relevant costs in the Statement of Financial Activities.

## 3 Winding up or dissolution of the charity

If upon winding up or dissolution of the charity there remain any assets, after the satisfaction of all debts and liabilities, the assets represented by the accumulated fund shall be transferred to some other charitable body or bodies having similar objects to the charity.

## Notes to the Accounts for the year ended 31 December 2018

# 4 Significance of financial instruments to the charity's position

There are no significant implications of such matters.

## 5 Net surplus before tax in the financial year

	2018 £	2017 £
The net surplus before tax in the financial year is stated after charging:-		
Depreciation of owned fixed assets Pension costs	2,446 1,983	1,761 1,550

## 6 The contribution of volunteers

The charity depends on the support of its volunteers, which is much appreciated. The charity had 184 Volunteers who donated 9,200 hours of their time stewarding events and providing support in the head office. The arrangements with volunteers are difficult to value precisely in monetary terms and have not been recognised in the Statement of Financial Activities. The volunteers and the charity accept and agree that no contract of employment is created by these arrangements.

## 7 Staff costs and emoluments

Salary costs	2018	2017
	£	£
Gross Salaries excluding trustees and key management personnel	221,083	122,734
Employer's National Insurance for all staff	10,665	7,251
Employer's operating costs of defined contribution pension schemes	1,983	1,550
Total salaries, wages and related costs	233,731	131,535
Numbers of full time employees or full time equivalents	2018	2017
The average number of total staff employed in the year was	17	13_
The average number of part time staff employed in the year was	13	11
The average number of full time staff employed in the year was	4	2
The estimated full time equivalent number of all staff employed in the year was	17	13
The estimated equivalent number of full time staff deployed in different activities in the	e year was:•	
Engaged on charitable activities	9	9
Engaged on fundraising activities	_	1
• •	8	3
Engaged on management and administration		3
The estimated full time equivalent number of all staff employed as above	17	13

# Notes to the Accounts for the year ended 31 December 2018

Neither the trustees nor any persons connected with them have received any remuneration from the charity or any related entity, either in the current or prior year.

No employees received emoluments (excluding pension costs) in excess of £60,000 per annum.

Chief Executive Officer/ Highest paid employee

Total remuneration package included in total salaries above	35.362	30,291
Pension contributions paid by the employer	362	291
The remuneration in the year year was	35,000	30,000

#### 8 Defined contribution pension schemes

The charity operates a defined contribution pension scheme, the costs of which are shown above.

Any liabilities and assets associated with the scheme are shown under debtors and creditors.

#### 9 Remuneration and payments to Trustees and persons connected with them

No trustees or persons connected with them received any remuneration from the charity, or any related entity.

#### 10 Deferred income - Unrestricted and Designated funds

	Opening	Released	Received	Deferred	Deferred
	Deferrals	from prior	less released	at year end	at 2017
		years	in year		
	£	£	£	£	£
Sundry items under £1000	-	-	1,602	1,602	-
Charity Ball	10,645	10,645	6,356	6,356	10,645
Room Hire	833	833	45	45	833
Public Health England National Fund	-		37,500	37,500	-
Total .	11,478	11,478	45,503	45,503	11,478
2			2018	2017	
			£	£	
These deferrals are included in creditors			45,503	11,478	

The deferrals included in creditors relate to funding specified by the funders as relating to specific periods and represent those parts of unrestricted funds which relate to periods subsequent to the accounting year end and are treated as grants in advance, or, alternatively, where there are conditions which must be fulfilled prior to entitlement or use of the unrestricted funds by the charity.

**Fighting All Cancers Together** 

# Notes to the Accounts for the year ended 31 December 2018 11 Deferred income - Restricted funds

	Opening	Released	Received	Deferred	Deferred
	Deferrals	from prior	less released	at year end	at year end
		years	in year		
	£	£	£	£	£
MacMillan	10,868	(10,868)	-	-	-
JGW Patterson	3,261	(3,261)		-	-
Pink Ribbon	1,432	(1,432)	5,000	5,000	5,000
The Joicey Trust	1,045	(1,045)	-	-	-
Rotherly Trust	1,000	(1,000)	-	-	-
Walk the Walk	120,106	(120,106)	116,390	116,390	116,390
JGW Patterson	5,111	(5,111)	-	-	-
Barbour Foundation	•		10,000	10,000	10,000
Big Lottery			1,014	1,014	1,014
Coop			1,291	1,291	1,291
Newcastle Building Society			1,920	1,920	1,920
Gateshead Council - Making Every Contact Count			18,733	18,733	18,733
Screwfix		•	4,701	4,701	4,701
Roland Cookson	•		4,000	2,626	
The Armed Forces			1,210	1,210	1,210
Total	142,823	(142,823)	164,259	162,885	160,259
			2018	2017	
			£	£	
These deferrals are included in creditors			162,885	142,823	

The deferrals included in creditors relate to funding specified by the funders as relating to specific periods and represent those parts of restricted funds which relate to periods subsequent to the accounting year end and are treated as grants in advance, or, alternatively ,where there are conditions which must be fulfilled prior to entitlement or use of the restricted funds by the charity.

# Notes to the Accounts for the year ended 31 December 2018 12 Tangible fixed assets

	Land and Buildings	Plant & Machinery	Motor Vehicles	Total	Total
•	£	£	£	£	£
Cost					
At 1 January 2018	18,238	15,965	-	34,203	34,203
Additions	17,967	2,830	-	20,797	20,797
At 31 December 2018	36,205	18,795		55,000	55,000
Depreciation					
At 1 January 2018	-	11,423	-	11,423	11,423
Charge for the year	-	2,446	-	2,446	2,446
At 31 December 2018		13,869		13,869	13,869
Net book value					
At 31 December 2018	36,205	4,926	<u> </u>	41,131	41,131
At 31 December 2017	18,238	4,542		22,780	22,780

# Notes to the Accounts for the year ended 31 December 2018 13 Investments held as fixed assets

	Investments in subsidiaries	Listed investments	Other Classes of Investment	Total	Total
Carrying values of investments	£	£	£	£	£
At 1 January 2018	2	-	-	2	2
At 31 December 2018	2			2	2
Analysis between fair value and historical cost					
Investments as above held at fair value	2	-	-	2	2
		Included at historical cost, less write down	Included at market value	Total	Total
		£	£	£	£
Loans to group undertakings		316,043	-	316,043	316,043

The company holds 20% or more of the share capital of the following companies:

			Capital and	Profit (loss)	Profit (loss)
Company	Shares held		reserves	for the year	for the year
	Class	%	£	£	£
Fighting All Cancers Together Trading Company Limited	Ordinary	100	(255,075)	(45,715)	(45,715)
FACT Community Limited	Ordinary	100	1	-	-

# Notes to the Accounts for the year ended 31 December 2018 14 Subsidiary companies

The name of the subsidiary undertaking is Fighting All Cancers Together Trading Company Limited, registered in England & Wales with company number 07425991.

The name of the dormany subsidiary is FACT Community Limited registered in England & Wales with company number 10092310.

The aggregate amount of the holding company's investment in each of its its subsidiary is £1, which represents 100% of the issued ordinary share capital of the subsidiary. The subsidiary is controlled by the holding company by virtue of the power to appoint directors to the board of the subsidiary.

The subsidiary's activities relate to those of the holding company in that the subsidiary is a trading enterprise engaging in trades similar to the charitable activities of the holding company, and donates its entire taxable trading profit to the holding company by way of gift aid.

## A summary of the unaudited financial statements of the subsidiary is :-

	.2018	2017
•	£	£
Assets and Funds		
Aggregate amount of assets	79,805	69,381
Aggregate amounts of liabilities	(334,878)	(278,739)
Aggregate amount of funds	(255,073)	(209,358)
Profit and Loss		
Turnover net of VAT	311,574	273,876
Expenses net of VAT	(357,289)	(345,614)
Net loss for the year before tax	(45,715)	(71,738)
Net loss for the year after tax and Gift Aid	(45,715)	(71,738)

#### 15 Debtors

	2018	2017
	£	£
Trade debtors	80,610	66,360
Amounts owed by group undertakings and undertakings in which the charity has a		
participating interest	316,045	273,214
Prepayments and accrued income	14,964	10,904
	411,619	350,478

# Notes to the Accounts for the year ended 31 December 2018

16 Creditors: amounts falling due within one year	2018	2017
·	£	£
Trade creditors	9,984	19,499
Accruals	5,043	4,351
Deferred Income - Unrestricted & designated funds	45,503	11,478
Deferred Income - Restricted funds	162,885	142,823
PAYE, NIC VAT and other taxes	4,086	3,873
	227,501	182,024
17 Pension commitments		
	2018	2017
	£	£
Pension commitments under defined benefit/defined contribution schemes		
within one year	1,983	1,550
	1,983	1,550
18 Income and Expenditure account summary	2018	2017
io moonio and Exponentico document,	£	£
At 1 January 2018	364,477	358,641
Surplus after tax for the year	84,240	5,836
At 31 December 2018	448,717	364,477

# 19 No related party transactions

There are no related party tranactions in the reporting period that require disclosure.

# Notes to the Accounts for the year ended 31 December 2018

# 20 Particulars of how particular funds are represented by assets and liabilities

At 31 December 2018	Unrestricted funds £	Designated funds £	Restricted funds	Total Funds £	Total Funds £
Tangible Fixed Assets	41,131	-	-	41,131	41,131
Investments at valuation:-				•	
Fixed asset investments	2	-		2	2
Current Assets	553,690	81,394		635,084	635,084
Current Liabilities	(427,886)	37,500	162,885	(227,501)	(227,501)
	166,937	118,894	162,885	448,716	448,716
At 1 January 2018	Unrestricted	Designated	Restricted	Total	Total
	funds	funds	funds	Funds	Funds
	£	£	£	£	£
Tangible Fixed Assets	22,780	-	-	22,780	22,780
Investments at valuation:-					
Fixed asset investments	2	•	-	2	2
Current Assets	456,491	67,228		523,719	523,719
Current Liabilities	(324,847)	-	142,823	(182,024)	(182,024)
	154,426	67,228	142,823	364,477	364,477

Change in total funds over the year as shown in Note 20 , analysed by individual funds

**Fighting All Cancers Together** 

# Notes to the Accounts for the year ended 31 December 2018 21 Change in total funds over the year as shown in Note 20, analysed by individual funds

	Funds brought forward from 2017	Movement in funds in 2018	Transfers between funds in 2018	Funds carried forward to 2019	Funds carried forward to 2019
	•	See Note 22	See Note 23	•	•
·	£	£	£	£	£
Unrestricted and designated funds:-					
Unrestricted Revenue Funds	154,426	84,239	(71,728)	166,937	166,937
Designated Revenue Funds	67,228	-	51,666	118,894	118,894
Total unrestricted and designated funds	221,654	84,239	(20,062)	285,831	285,831
Restricted funds:-					
JGW Patterson	3,260	-	(3,260)	-	-
Pink Ribbon	1,432	-	(1,432)	-	-
The Joicey Trust	1,045	-	(1,045)	-	-
Rotherly Trust	1,000	-	(1,000)	-	-
JGW Patterson	5,111	-	(5,111)	-	-
Walk the Walk	120,107	-	(120,107)	-	-
Macmillan	10,868	-	(10,868)	-	-
Barbour Foundation	-	-	10,000	10,000	10,000
Big Lottery	-	-	1,013	1,013	1,013
Coop	-	-	1,290	1,290	1,290
The Hospital of God at Greatham			1,920	1,920	1,920
Public Health			18,734	18,734	18,734
Pink Ribbon			5,000	5,000	5,000
Roland Cookson			2,626	2,626	2,626
Screwfix			4,701	4,701	4,701
The Armed Forces			1,211	1,211	1,211
Walk the Walk			116,390	116,390	116,390
Total restricted funds	142,823		20,062	162,885	162,885
Total charity funds	364,477	84,239	•	448,716	448,716

# Notes to the Accounts for the year ended 31 December 2018 22 Analysis of movements in funds over the year as shown in Note 21

			Other		
	Income	Expenditure	Gains &	Movement	Movement
			Losses	in funds	in funds
	2018	2018	2018	2018	2018
	£	£	£	£	£
Unrestricted and designated funds:-					
Unrestricted Revenue Funds	314,814	(230,575)	•	84,239	84,239
Restricted funds:-				•	
JGW Patterson	8,374	(8,374)	-	-	-
Pink Ribbon	1,432	(1,432)	-	-	-
The Joicey Trust	1,045	(1,045)	-	-	•
Rotherly Trust	2,000	(2,000)	-	-	•
Walk The Walk	198,717	(198,717)	-	-	-
Macmillan	10,868	(10,868)	•	-	-
Big Lottery	8,926	(8,926)	-	•	-
Coop	1,818	(1,818)	-	-	-
Hospital of God at Greatham	80	(80)	-	-	-
Newcastle Building Society	3,000	(3,000)	•	-	-
Public Health	19,646	(19,646)	•	-	-
Persimmon	1,000	(1,000)	-	-	-
Roland Cookson	1,374	(1,374)	-	-	-
Screwfix	298	(298)	-	-	-
•		-	-	-	-
	573,392	(489,153)	-	84,239	84,239

# 23 Details of transfers between funds in the year as shown in Note 21

The transfers shown in note 21 above are:-	2018 £	2018 £
To/(from) Unrestricted Revenue Funds in accordance with the accounting policy 'Accounting for capital grants and fixed asset funds'.	(71,728)	(71,728)
To/(from) Designated Revenue Funds	51,666	51,666
To/(from) Restricted Revenue Funds	20,062	20,062
Net transfers	-	

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## Notes to the Accounts for the year ended 31 December 2018

## 24 The purposes for which the funds as detailed in note 21 are held by the charity are:-

#### Unrestricted and designated funds:-

These funds are held for the meeting the objectives of the charity, and to provide reserves for future activities, and , subject to charity legislation, are Unrestricted Revenue Funds

free from all restrictions on their use.

This fund represents the unrestricted surplus arising on the revaluation of Unrestricted Revaluation Reserve

the charity's assets.

This find is designated by the trustees for a specific purpose. Designated Revenue Funds

The purpose of these funds is described under the accounting policy **Designated Fixed Asset Funds** 

'Accounting for capital grants and fixed asset funds'.

Restricted funds:-

The purpose of these funds is described under the accounting policy Restricted Fixed Asset Funds

'Accounting for capital grants and fixed asset funds'.

This fund is restricted for expenses specified by the grant funder.

This fund is restricted for expenses specified by the grant funder.

This fund represents the restricted surplus arising on the revaluation of the Restricted Revaluation Reserve

charity's assets.

This fund is restricted for expenses specified by the grant funder. **Barbour Foundation** 

This fund is restricted for expenses specified by the grant funder. Big Lottery

This fund is restricted for expenses specified by the grant funder. Coop

This fund is restricted for expenses specified by the grant funder. The Hospital of God at Greatham

This fund is restricted for expenses specified by the grant funder.

This fund is restricted for expenses specified by the grant funder.

Persimmon

Pink Ribbon

Screwfix

This fund is restricted for expenses specified by the grant funder. The Armed Forces

This fund is restricted for expenses specified by the grant funder. Walk the Walk

This fund is restricted for expenses specified by the grant funder.

Roland Cookson

**Gateshead Council** 

## 25 Ultimate controlling party

The charity is under the control of its legal members.

For companies limited by guarantee - Every member of the charity is obliged to contribute such amount as may be required not exceeding £10 to the assets of the company in the event of its being wound up while he or she is a member, or within one year after he or she ceases to be a member.

Activity analysis of Income and expenditure for the for the year ended 31 December 2018

This analysis is classsified by activity and not by conventional nominal descriptions.

# 26 Analysis of income by activity

o Analysis of mostlie by dealing	SOFA ref	2018 £	2017 -
Activity			
Income from charitable activities			
Charitable activity 1		42,315	18,775
Summary of Total Income, includin	g the items above		
Charitable activities	A2	42,315	18,775
Donations & Legacies	A1	531,076	321,279
Total income as shown in the SOFA	A	573,391	340,054
Categories of income Income from exchange transactions		573,391	340,054

# 27 Analysis of charitable expenditure by activity

# **Activity**

•	Direct costs	Support costs	Grant funding of activities	Total	Total
	2018	2018	2018	2018	2017
	£	£	£	£	£
Charitable activity 1					
Direct costs	289,076	-	-	289,076	143,741
Employee costs not included in direct cos	-	44,982	-	44,982	21,994
Volunteer costs	-	14	-	14	82
Premises expenses	-	16,379	-	16,379	35,317
Administrative overheads	-	34,023	-	34,023	13,748
Professional fees	-	17,706	-	17,706	66,811
Financial costs	-	2,941	-	2,941	1,761
Grantmaking costs	-	-	23,697	23,697	-
Total Charitable activity 1	289,076	116,045	23,697	428,818	283,454

# Activity analysis of Income and expenditure for the for the year ended 31 December 2018 Summary of charitable costs by activity

-	Direct costs	Support costs	Grant funding of activities	Total	Total
	2018	2018	2018	2018	2017
	£	£	£	£	£
Total Charitable activity 1 Total Governance costs as detailed in	289,076	116,045	23,697	428,818	283,454
Note 35	-	3,600	-	3,600	2,820
Total charitable expenditure	289,076	119,645	23,697	432,418	286,274

The basis of allocation of costs between activities is described under accounting policies

The breakdown of this expenditure by type of spending (ie nominal classification) is detailed in note 36

## Analysis of support and governance costs by charitable activities

Activity	Governance	Finance	Human Resources	Other Overheads	Total
Charitable activity 1	3,600	2,941	44,996	68,108	119,645
Summary of grant making by activity	Grants to institutions	Grants to individuals	Support costs	Total	Total
•	2018 £	2018 £	2018 £	2018 £	2017 £
Charitable activity 1	-	-	23,697	23,697	-
•	<u> </u>		23,697	23,697	

Fuller details of grants made and related costs, including support costs, are shown in note 33.

## 28 Analysis of non charitable expenditure by activity

## **Activity**

Fundraising activities	Fundraising activities 2018	Fundraising activities 2017	
	£	£	
Direct fundraising costs	56,734	47,944	
Indirect fundraising costs:-	· · · · · · · · · · · · · · · · · · ·	-	

Activity analysis of Income and expenditure for the for the year ended 31 December 2018

Governance costs	Governance costs 2018 £	Governance costs 2017 £
Other Expenditure - Governance costs as detailed in Note 35	3,600	2,820
Total non charitable expenditure	2018 £	2017 £
Total costs of Fundraising activities	56,734	47,944
Total non charitable expenditure	56,734	47,944

The breakdown of this expenditure by type of spending (ie by nominal classification and by fund) is detailed in note 0

1

Detailed analysis of income and expenditure for the year ended 31 December 2018 as required by the SORP 2015

This analysis is classsified by conventional nominal descriptions and not by activity.

# 29 Donations and Legacies

;	Current year Unrestricted Funds 2018	Current year Restricted Funds 2018	Current year Total Funds 2018	Prior Year Total Funds 2017
	£	£	£	£
Donations and gifts from individuals				
Gift aid donation from subsidilary undertaking	174,350	-	174,350	99,261
Meldrum Construction Services Ltd	17,968	-	17,968	-
Barclays Bank Plc	19,992	-	19,992	6,000
Graham Wylie Foundation	10,000	-	10,000	-
Proctor and Gamble	2,000	-	2,000	-
Daisy Beck Studios	5,000	-	5,000	-
Mr & Mrs Hopwood	-	-	•	1,000
J Grigs	-	-	_	1,250
Streetcars	-	-	•	1,000
Paxman	_	_		1,000
Hathaways	_	-	-	1,829
The Barbour Foundation	-	-	•	5,000
Infinity Insurance	_	-	-	5,786
				5,. 50
Total donations and gifts from individuals	229,310	-	229,310	122,126

# Detailed analysis of income and expenditure for the year ended

# Revenue grants from government and public bodies

31 December 2018 as required by the SORP 2015

Gateshea Council - Making Every Contact Count	37,500	_	37,500	-
NHS	-	19,646	19,646	-
Total public sector revenue grants	37,500	19,646	57,146	-
Revenue grants and donations from nor	n public bodies			
Small grants individually less than £1000	-	380	380	572
JGW Patterson	-	8,372	8,372	6,631
Pink Ribbon	-	1,432	1,432	3,568
The Joicey Trust	-	1,046	1,046	254
The Rotherly Trust	-	2,000	2,000	_
Walk the Walk	-	198,717	198,717	104,993
MacMillan	-	10,868	10,868	43,722
Big Lottery	-	8,926	8,926	8,426
Соор	-	1,817	1,817	2,922
Persimmon	-	1,000	1,000	_
Newcastle Building Society	· •	3,000	3,000	1,500
Roland Cookson	-	1,374	1,374	-
The Hospital of God at Greatham				1,435
Community Foundation Comic				5,000
Community Foundation Dickons				2,000
Banks Grant				1,301
Morrisons				9,823
Total private sector revenue grants	-	238,932	238,932	192,147
Room hire income				
Room hire income individually less then £1000	5,689	· -	5,689	7,006

**Fighting All Cancers Together** 

# Detailed analysis of income and expenditure for the year ended 31 December 2018 as required by the SORP 2015

	Total Room hire income	5,689		5,689	7,006
	Total Donations and Legacies A1	272,499	258,578	531,077	321,279
30	Income from charitable activities -	Trading Activit	ties		
		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
		£	£	£	£
	Primary purpose and ancillary trading				
	Ticket Sales	42,315	-	42,315	18,775
	Total Primary purpose and ancillary trading	42,315	-	42,315	18,775
31	Total Income from charitable activities				
		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		£	£	£	£
		2018	2018	2018	2017
	Total income from charitable trading	42,315	-	42,315	18,775
	Total from charitable activities A2	42,315		42,315	18,775
32	Expenditure on charitable activities	- Direct spend	ding		
		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
		£	£	£	£
	Gross wages and salaries - charitable activities	8,352	148,822	157,174	100,169
	Employers' NI - Charitable	1,222	5,836	7,058	7,251
	Defined contribution pension costs - charitable activities	313	1,097	1,410	1,550
	Travel and Subsistence - Charitable Activities	91	15,804	15,895	5,891
	Service resource costs	6,430	54,313	60,743	27,871
	Printing	4,224	558	4,782	4,180
	Venue hire	260	1,358	1,618	2,720
	Office utilisation	28,539		28,539	-
	Equipment costs	80	11,777	11,857	-
	Total direct spending B2a	49,511	239,565	289,076	149,632

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# Detailed analysis of income and expenditure for the year ended 31 December 2018 as required by the SORP 2015

# 33 Expenditure on charitable activities- Grant funding of activities

		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
		£	£	£	£
Gross wages and salaries - grantmaking activities		16,968	5,358	22,326	-
Employers' NI - grantmaking		825	342	1,167	-
Defined contribution pension costs - grantmaking activities		134	70	204	-
Total grantmaking costs	B2c	17,927	5,770	23,697	-

# 34 Support costs for charitable

	Current year Unrestricted Funds 2018	Current year Restricted Funds 2018	Current year Total Funds 2018	Prior Year Total Funds 2017
	£	£	£	£
Employee costs not included in dire			Z.	~
Salaries - Administrative staff	36,225	5,358	41,583	15,288
Defined contribution pension	30,223	3,330	41,505	10,200
cost - administrative staff	299	70	369	-
	2,099	341	2,440	
Employers' NI - Administrative	•		2,440 590	730
Training and welfare - staff	360	230	590	
Recruitment expenses	-	-	-	85
Volunteer costs				
Volunteers' expenses	14	-	14	82
Premises Expenses				
Rent payable under operating	6,250	-	6,250	17,551
Rates and water charges	1,754	_	1,754	4,646
Light heat and power	1,025	: -	1,025	4,281
Cleaning and waste	380	105	485	2,519
Premises repairs, renewals and	2,619	425	3,044	4,007
Property insurance	3,821	-	3,821	2,313
Administrative overheads				
Telephone, fax and internet	4,319	_	4,319	3,886
•	2,881	12	2,893	1,778
Stationery and printing		12		
Subscriptions to periodicals	1,697	-	1,697	1,229 240
Hire of equipment	- 44 700	1.070	42.000	
Software licences and expenses	11,790	1,070	12,860	2,306
Advertising and marketing	10,279	172	10,451	2,876
Sundry expenses	1,803	-	1,803	1,002



# Detailed analysis of income and expenditure for the year ended 31 December 2018 as required by the SORP 2015

Professional fees paid to advisors other than the auditor or examiner				
Accountancy fees other than examination or audit fees	4,440	· -	4,440	4,392
Consultancy fees	6,038	5,100	11,138	60,920
Other legal and professional	2,128	-	<b>~2,128</b>	1,499
Financial costs	·			
Bank charges	495	-	495	431
Depreciation & Amortisation in total for the period	2,446	-	2,446	1,761
Support costs before reallocation	103,162	12,883	116,045	133,822
Total support costs	103,162	12,883	116,045	133,822

The basis of allocation of costs between activities is described under accounting policies

# 35 Other Expenditure - Governance costs

		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
		£	£	£	£
Independent Examiner's fees		3,600	-	3,600	2,820
Total Governance costs		3,600		3,600	2,820
36 Total Charitable expenditure					
		Current year Unrestricted Funds	Current year Restricted Funds	Current year Total Funds	Prior Year Total Funds
		2018	2018	2018	2017
·		£	£	£	£
Total direct spending	B2a	49,511	239,565	289,076	149,632
Total grantmaking costs	B2c	17,927	5,770	23,697	-
Total support costs	B2d	103,162	12,883	116,045	133,822
Total Governance costs	B2e	3,600	-	3,600	2,820
Total charitable expenditure	В2	174,200	258,218	432,418	286,274

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Detailed analysis of income and expenditure for the year ended 31 December 2018 as required by the SORP 2015

# 37 Expenditure on raising funds and costs of investment management

	Current year Unrestricted Funds 2018 £	ted Restricted	Current year Total Funds 2018 £	Prior Year Total Funds 2017 £
Cost of fundraising activities	56,375	359	56,734	40,667
Gross wages and salaries - fundraising	-	-	-	7,277
Total fundraising costs B1	56,375	359	56,734	47,944