

**LIGHTHOUSE TESTING LIMITED**  
**FINANCIAL STATEMENTS**  
**FOR THE PERIOD ENDED**  
**31 JULY 2011**

TUESDAY



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**LIGHTHOUSE TESTING LIMITED**  
**FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

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# **LIGHTHOUSE TESTING LIMITED**

## **THE DIRECTORS' REPORT**

### **PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

The directors present their report and the financial statements of the company for the period from 1 June 2010 to 31 July 2011

#### **PRINCIPAL ACTIVITIES AND BUSINESS REVIEW**

The principal activity of the company during the period was information technology consultancy

#### **RESULTS AND DIVIDENDS**

The loss for the period amounted to £30,204 (2010 £16,628 loss) The directors have not recommended a dividend (2010 £nil)

#### **FINANCIAL INSTRUMENTS**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

#### **PRINCIPAL BUSINESS RISKS**

Parts of the company's businesses depend on technology systems and services provided by third parties. Whilst the company has comprehensive contingency planning, disaster recovery procedures and insurance in place, it cannot guarantee that if there is any interruption to the systems or services provided by those third parties or those systems or services are not as scalable as anticipated or at all, or there are problems in upgrading such systems or services, the company's business will not be adversely affected. In addition, the company may be unable to find adequate replacement services on a timely basis or at all.

The company's growth plans will place additional demands on the company's management, customer support, marketing, administrative and technological resources. If the company is unable to manage its growth effectively, its businesses, operations and/or financial condition may deteriorate.

The company's success depends to a significant extent upon a limited number of key employees. No assurances can be given that the loss of any executive officer or key employee of the company would not have a material effect on the business, financial condition or results of operations of the company. In addition, the company may be adversely affected by staff turnover at more junior levels. The company has endeavoured to ensure that employees at all levels are incentivised, but the retention of such staff cannot be guaranteed.

#### **FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES**

The company uses various financial instruments which include cash, trade debtors, trade creditors and amounts due to and from group undertakings that arise directly from its operations. The main purpose of these financial instruments is to finance the company's operations. The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below.

# LIGHTHOUSE TESTING LIMITED

## THE DIRECTORS' REPORT *(continued)*

### PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011

The main risks arising from the company's financial instruments are credit risk and liquidity risk. The directors review and agree policies for managing each of these risks and they are summarised below.

#### CREDIT RISKS

The company's principal financial assets are cash and trade debtors. The credit risk associated with cash is limited as the counterparties have high credit ratings assigned by international credit-rating agencies. The principal credit risk arises, therefore, from trade debtors.

In order to manage credit risk, management set limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the financial controller on a regular basis in conjunction with debt ageing and collection history.

#### LIQUIDITY RISK

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and to invest cash assets safely and profitably.

The company's policy throughout the period has been to achieve this objective through management's day to day involvement in business decisions rather than through setting maximum or minimum liquidity ratios.

#### KEY PERFORMANCE INDICATORS

The directors use a range of performance indicators to measure the delivery of the company's strategic objectives. The most important of these measures are considered Key Performance Indicators ("KPI's") and their targets are determined annually. Our KPI's are set out below.

	2011	2010
	£	£
Revenue	1,094,370	1,011,426
GP %	16.1%	18.9%
Operating (loss) / profit	30,204	16,628
Net cash generated from operating activities	(6,895)	7,690

# LIGHTHOUSE TESTING LIMITED

## THE DIRECTORS' REPORT *(continued)*

### PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011

#### THE DIRECTORS AND THEIR INTERESTS IN THE SHARES OF THE COMPANY

The directors who served the company during the period together with their beneficial interests in the shares of the company were as follows

	Ordinary Shares of £1 each	
	At 31 July 2011	At 1 June 2010
Mr G Ashworth	-	-
Mr M Joyce	-	-

#### DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information of which the company's auditor is unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

# LIGHTHOUSE TESTING LIMITED

## THE DIRECTORS' REPORT *(continued)*

PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011


### AUDITOR

Grant Thornton UK LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006

### GOING CONCERN

The financial statements have been prepared on a going concern basis due to the parent company indicating their intention to continue to provide financial support to the company for a period not less than twelve months from the balance sheet date

Signed by order of the directors



M R S Joyce  
Company Secretary

Approved by the directors on

26<sup>th</sup> July 2012

# **LIGHTHOUSE TESTING LIMITED**

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF LIGHTHOUSE TESTING LIMITED**

**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

We have audited the financial statements of Lighthouse Testing Limited for the period from 1 June 2010 to 31 July 2011 which comprise the profit and loss account, the balance sheet, the cashflow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### **RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS**

A description of the scope of an audit of financial statements is provided on the APB's website at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm).

### **OPINION ON FINANCIAL STATEMENTS**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 July 2011 and of its loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements.

# **LIGHTHOUSE TESTING LIMITED**

## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF LIGHTHOUSE TESTING LIMITED *(continued)***

**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

### **MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

*Grant Thornton UK LLP*

**Mr Marc Summers FCA  
(Senior Statutory Auditor)**

**Signed for and on behalf of**

**Grant Thornton UK LLP  
Chartered Accountants  
Registered Auditors  
Grant Thornton House  
Melton Street  
Euston Square  
London  
NW1 2EP**

Date 26/07/12



**LIGHTHOUSE TESTING LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

	Note	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
<b>TURNOVER</b>	<b>2</b>	<b>1,094,370</b>	1,011,426
Cost of sales		<u>(918,340)</u>	<u>(820,192)</u>
<b>GROSS PROFIT</b>		<b>176,030</b>	191,234
Administrative expenses		<u>(206,234)</u>	<u>(207,862)</u>
<b>LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION</b>		<b>(30,204)</b>	(16,628)
Tax on loss on ordinary activities		—	—
<b>LOSS FOR THE FINANCIAL PERIOD</b>		<u><b>(30,204)</b></u>	<u>(16,628)</u>

All of the activities of the company are classed as continuing

The company has no recognised gains or losses other than the results for the period as set out above

The notes on pages 10 to 17 form part of these financial statements

# LIGHTHOUSE TESTING LIMITED

## BALANCE SHEET

31 JULY 2011

	Note	31 Jul 11 £	£	31 May 10 £
<b>FIXED ASSETS</b>				
Tangible assets	6		—	1,311
<b>CURRENT ASSETS</b>				
Debtors	8	772,868		467,777
Cash in hand		98		5,830
		<u>772,966</u>		<u>473,607</u>
<b>CREDITORS: Amounts falling due within one year</b>	9	<u>(818,798)</u>		<u>(490,546)</u>
<b>NET CURRENT LIABILITIES</b>			<u>(45,832)</u>	<u>(16,939)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>(45,832)</u>	<u>(15,628)</u>
<b>CAPITAL AND RESERVES</b>				
Called-up equity share capital	11		1,000	1,000
Profit and loss account			<u>(46,832)</u>	<u>(16,628)</u>
<b>DEFICIT</b>	12		<u>(45,832)</u>	<u>(15,628)</u>

These financial statements were approved by the directors and authorised for issue on ,  
and are signed on their behalf by

M R S Joyce

Company Registration Number 06907560

26<sup>th</sup> July 2012

The notes on pages 10 to 17 form part of these financial statements

# LIGHTHOUSE TESTING LIMITED

## CASH FLOW STATEMENT

**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

	Note	Period from 1 Jun 10 to 31 Jul 11 £	£	13 Month Period to 31 May 10 £
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	13		(6,895)	7,690
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	13		472	(472)
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	13		691	(1,388)
CASH (OUTFLOW)/INFLOW BEFORE FINANCING			(5,732)	4,830
FINANCING	13		—	—
(DECREASE)/INCREASE IN CASH	13		<u>(5,732)</u>	<u>5,830</u>

The notes on pages 10 to 17 form part of these financial statements

## 1. ACCOUNTING POLICIES

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**1. ACCOUNTING POLICIES** *continued*

A net deferred tax asset is regarded as recoverable and therefore recognised only when it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of underlying timing differences can be deducted

Deferred tax is not recognised when fixed assets are revalued unless by the balance sheet date there is a binding agreement to sell the revalued asset and the resulting gain or loss has been recognised in the financial statements. Neither is deferred tax recognised when fixed assets are sold and it is more likely than not that the taxable gain will be rolled over, being charged to tax only if and when the replacement assets are sold.

Deferred tax is measured at the average tax rates which are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws which have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

**Financial instruments**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

Where the contractual obligations of financial instruments (including share capital) are equivalent to a similar debt instrument, those financial instruments are classed as financial liabilities. Financial liabilities are presented as such in the balance sheet. Finance costs and gains or losses relating to financial liabilities are included in the profit and loss account. Finance costs are calculated so as to produce a constant rate of return on the outstanding liability.

Where the contractual terms of share capital do not have any terms meeting the definition of a financial liability then this is classed as an equity instrument. Dividends and distributions relating to equity instruments are debited direct to equity.

**2. TURNOVER**

The turnover and loss before tax are attributable to the one principal activity of the company. An analysis of turnover is given below.

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
United Kingdom	<u><b>1,094,370</b></u>	<u><b>1,011,426</b></u>

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**3. OPERATING LOSS**

Operating loss is stated after charging

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Depreciation of owned fixed assets	620	77
Staff pensions contributions	<u>350</u>	<u>252</u>

The audit fees of the company have been settled on the company's behalf by InterQuest Group Plc

**4. PARTICULARS OF EMPLOYEES**

The average number of staff employed by the company during the financial period amounted to

	<b>Period from 1 Jun 10 to 31 Jul 11 No</b>	<b>13 Month Period to 31 May 10 No</b>
Sales staff	1	1
Management	1	1
Directors	<u>1</u>	<u>1</u>
	<u>3</u>	<u>3</u>

The aggregate payroll costs of the above were

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Wages and salaries	149,590	156,941
Social security costs	16,575	18,459
Other pension costs	<u>350</u>	<u>252</u>
	<u>166,515</u>	<u>175,652</u>

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**5. DIRECTORS' REMUNERATION**

The directors' aggregate remuneration in respect of qualifying services were

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Remuneration receivable	<u><b>70,115</b></u>	<u><b>159,380</b></u>

**6. TAXATION ON ORDINARY ACTIVITIES**

The tax charge is based on the (loss) / profit for the period and represents

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Current tax		
United Kingdom corporation tax at 26% (2010, 28%)	—	—
Adjustments in respect of previous periods	—	—
Total current tax	<u>—</u>	<u>—</u>
Deferred tax		
Origination and reversal of timing differences	—	—
Tax on profit on ordinary activities	<u>—</u>	<u>—</u>

**(b) Factors affecting current tax charge:**

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Loss on ordinary activities before tax	<u><b>(30,204)</b></u>	<u><b>(16,628)</b></u>
Loss on ordinary activities by rate of tax	<u><b>(7,853)</b></u>	<u><b>(4,656)</b></u>
Unrelieved tax losses	<u><b>7,853</b></u>	<u><b>4,656</b></u>
Total current tax	<u><b>-</b></u>	<u><b>-</b></u>

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**7. TANGIBLE FIXED ASSETS**

	<b>Office Equipment</b> <b>£</b>
<b>COST</b>	
At 1 June 2010	1,388
Additions	743
Disposals	<u>(2,131)</u>
<b>At 31 July 2011</b>	<u>—</u>
<b>DEPRECIATION</b>	
At 1 June 2010	77
Charge for the period	620
On disposals	<u>(697)</u>
<b>At 31 July 2011</b>	<u>—</u>
<b>NET BOOK VALUE</b>	
<b>At 31 July 2011</b>	<u>—</u>
At 31 May 2010	<u>1,311</u>

**8. DEBTORS**

	<b>Period from</b> <b>1 Jun 10 to</b> <b>31 Jul 11</b> <b>£</b>	<b>13 Month</b> <b>Period to</b> <b>31 May 10</b> <b>£</b>
Trade debtors	—	161,253
Prepayments and accrued income	—	213,846
Amounts owed by group undertakings	771,868	91,206
Directors current accounts	—	200
Sundry debtors	1,000	1,272
	<u>772,868</u>	<u>467,777</u>



**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**9. CREDITORS: Amounts falling due within one year**

	<b>Period from 1 Jun 10 to 31 Jul 11 £</b>	<b>13 Month Period to 31 May 10 £</b>
Trade creditors	—	358
Accruals and deferred income	—	276,613
Amounts owed to group undertakings	<b>818,798</b>	187,768
Other taxation	—	25,807
	<u><b>818,798</b></u>	<u><b>490,546</b></u>

On incorporation the company was included in a Debenture which was executed on 9 June 2008 to secure all the company's assets to National Westminster Bank plc

**10. RELATED PARTY TRANSACTIONS**

The company has taken advantage of the exemption in Financial Reporting Standard No 8 "Related party disclosures" and has not disclosed transactions with group undertakings

There were no other related party transactions

**11. SHARE CAPITAL**

**Authorised share capital:**

	<b>31 Jul 11 £</b>	<b>31 May 10 £</b>
1,000 Ordinary shares of £1 each	<u><b>1,000</b></u>	<u><b>1,000</b></u>

**Allotted, called up and fully paid:**

	<b>31 Jul 11</b>	<b>31 May 10</b>
	<b>No</b>	<b>No</b>
	<b>£</b>	<b>£</b>
1,000 Ordinary shares of £1 each	<u><b>1,000</b></u>	<u><b>1,000</b></u>
	<u><b>1,000</b></u>	<u><b>1,000</b></u>

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**12. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	31 Jul 11 £	31 May 10 £
Loss for the financial period	(30,204)	(16,628)
New ordinary share capital subscribed	—	1,000
Net reduction to shareholders' deficit	(30,204)	(15,628)
Opening shareholders' deficit	(15,628)	—
Closing shareholders' deficit	<u>(45,832)</u>	<u>(15,628)</u>

**13. NOTES TO THE CASH FLOW STATEMENT**

**RECONCILIATION OF OPERATING LOSS TO NET CASH (OUTFLOW)/INFLOW  
FROM OPERATING ACTIVITIES**

	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
Operating loss	(30,204)	(16,628)
Depreciation	620	77
Increase in debtors	(305,563)	(466,305)
Increase in creditors	328,252	490,546
Net cash (outflow)/inflow from operating activities	<u>(6,895)</u>	<u>7,690</u>

**RETURNS ON INVESTMENTS AND SERVICING OF FINANCE**

	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
Interest received	472	(472)
Net cash inflow/(outflow) from returns on investments and servicing of finance	<u>472</u>	<u>(472)</u>

**CAPITAL EXPENDITURE**

	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
Payments to acquire tangible fixed assets	(743)	(1,388)
Receipts from sale of fixed assets	1,434	—
Net cash inflow/(outflow) from capital expenditure	<u>691</u>	<u>(1,388)</u>

**LIGHTHOUSE TESTING LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD FROM 1 JUNE 2010 TO 31 JULY 2011**

**13. NOTES TO THE CASH FLOW STATEMENT** *(continued)*

**FINANCING**

	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
Issue of equity share capital	—	—
Net cash inflow from financing	<u>—</u>	<u>—</u>

**RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS**

	Period from 1 Jun 10 to 31 Jul 11 £	13 Month Period to 31 May 10 £
(Decrease)/Increase in cash in the period	(5,732)	5,830
Movement in net funds in the period	<u>(5,732)</u>	<u>5,830</u>
Net funds at 1 June 2010	5,830	—
Net funds at 31 July 2011	<u>98</u>	<u>5,830</u>

**ANALYSIS OF CHANGES IN NET FUNDS**

	At 1 Jun 2010 £	Cash flows £	At 31 Jul 2011 £
Net cash			
Cash in hand and at bank	5,830	(5,732)	98
Net funds	<u>5,830</u>	<u>(5,732)</u>	<u>98</u>

**14. ULTIMATE PARENT COMPANY**

The ultimate parent undertaking and controlling party of the company is InterQuest Group plc, which is the parent undertaking of the smallest and largest group to consolidate these financial statements, incorporated in England and Wales. Copies of the group accounts can be obtained from the ultimate parent undertakings' registered office.