Registered number: 06886337



IXION HOLDINGS (CONTRACTS) LIMITED

Financial Statements

FOR THE YEAR ENDED 31 JULY 2015





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COMPANY INFORMATION

Directors J Govett

J Trigg R White A Sharples P Lloyd M Thorne

R Andrews (appointed 1 September 2014, resigned 1 June 2015) L Dobree (appointed 1 April 2014, resigned 1 September 2014)

P Baynham

R Watkins (appointed 1 September 2015)

Company secretary R White

Registered number 06886337

Registered office Halford House

2nd Floor Coval Lane

Chelmsford Essex CM1 1TD

Independent auditor Scrutton Bland

Chartered Accountants & Statutory Auditor

820 The Crescent

Colchester Business Park

Colchester Essex CO4 9YQ

STRATEGIC REPORT FOR THE YEAR ENDED 31 JULY 2015

Principal activities and business review

The principal activity of the Company during the period was the delivery of a range of: welfare to work employment services, skills training (Apprenticeships/Ttraineeships and Adult Learning), ex-offender rehabilitation, business start-up programmes for the unemployed. Ixion has also supported Universities and commercial clients across Europe to win innovation and research funding from the European Union.

The Company's revenue streams in the year are from Government Departments including the Skills Funding Agency, the Department for Work and Pensions (DWP), the Ministry of Justice, the EU and Local Authorities.

The Company has grown from a turnover of £5 million in 2009/10, to a Group £18 million turnover in 2014/15 through winning new government funded contracts and establishing a strong track record and reputation of high quality delivery within Government commissioners, key stakeholders and employers.

In 2014/15 the Company was awarded two contracts with the Ministry of Justice to help ex-offenders get training and find jobs, worth £30 million in value over a 5.5 year contract term across the West Midlands, South East England and the Thames Valley.

Furthermore, Ixion won all the contracts in London to support Job Centre Plus (DWP) for unemployed people to help them start-up and sustain in business.

In 2014/15, Ixion was one of the Skills Funding Agency largest 24+ Loans training providers and in terms of funding allocation is the 4th largest in the UK for 2015/16.

The focus of the Company during the 2014/15 year (and will continue into 2015/16) has been investing in business growth, embedding new infrastructure, mobilising key contracts as well as delivering quality outcomes, as it is to achieve the net profits (given Ixion is a Not-for-profit group of companies). Investment in new contracts and being "bid ready" for the major tenders from Government that will emerge during the next 18 months meant during 2014/15, the company made a small Net Operating Profit of £10,212, while looking to be a significant player in the future where it will then make a step change in its bottom line margin and Net Profits.

Key performance indicators

During the year, the Company has supported c. 9,000 clients with Apprenticeships, Traineeships and Adult Learning. Plus c. 3,000 clients from other contracts.

Ixion is delighted to say that at its Ofsted Inspection in October 2015 (under the new harder Common Inspection Framework) it achieved an overall GOOD, Grade 2 rating. The Ofsted report states: Ixion's strategic and operational arrangements to ensure the provision is designed, implemented, evaluated and adapted are OUTSTANDING.

STRATEGIC REPORT (continued) FOR THE YEAR ENDED 31 JULY 2015

The Company has achieved the UK's No1 delivery slot for best job outcomes for long term unemployed people on the DWP Work Programme, skilling individuals and supporting them into jobs, more than any other delivery provider in the UK.

The Company has over recent years helped c. 10,000 unemployed people set up in business in London, the East of England and the North East England, with 68% of clients running sustainable businesses over 6 months.

Ixion as a Joint Venture shareholder invested in Paragon Concord Ltd, where in 2014/15 the Troubled Families contract in Cornwall saw Paragon as the No1 for job outcomes in the UK (a DWP contract).

Ixion innovations and drive for life-long-learning (Ixion is owned by Anglia Ruskin University) saw in 2015 the launch of Ixion College, where in 2014/15 we made significant investments in building curriculum and the virtual learning environment that has led to new products and services such as; distance learning, "start- anytime" courses in the QCF and Access to Higher Education arena, that will see Ixion enter the FE college market re being a competitor in the 24+ loans training provider space.

Future developments

The Ixion Group has a 3 year Corporate Plan in place with stretching growth targets for the future, and will monitor its growth programme offering skills, employment, innovation and enterprise services within both the public and private sector over this period.

It is the intention of the Group to bid for, win and deliver: skills, employability, enterprise, EU and justice contracts through the Company.

The future will see Ixion bidding for a step-change in the scale of its bids to Government, having built a brand, infrastructure and governance arrangements that we deem fit for purpose. Ixion's cost base in both 2014/15 and forecast for 2015/16 has built in the major costs of supporting such large growth bids in the short term..

Principal risks and uncertainties

With continued reductions in public sector funding, the Ixion Group has continued to diversify into new markets during the year and will continue to exploit new funding opportunities for the Company and is very dependant on winning new and replacement tenders.

Financial key performance indicators

The Company prepares detailed income and expenditure budgets for each of its contracts with monthly phasing's. The key performance indicators used include ensuring that each contract has the potential to cover the direct costs and also to deliver the appropriate contribution to the company and group costs and profits.

STRATEGIC REPORT (continued) FOR THE YEAR ENDED 31 JULY 2015

The required deliverables for each contract are measured on a monthly basis in order to determine that the anticipated contributions are being made.

The directors use detailed management information in order to monitor financial performance on a monthly basis.

This report was approved by the board and signed on its behalf.

R White Director

Date:

DIRECTORS' REPORT FOR THE YEAR ENDED 31 JULY 2015

The directors present their report and the financial statements for the year ended 31 July 2015.

Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors

The directors who served during the year were:

J Govett

J Trigg

R White

A Sharples

P Lloyd

M Thorne

R Andrews (appointed 1 September 2014, resigned 1 June 2015)

L Dobree (appointed 1 April 2014, resigned 1 September 2014)

P Baynham

Of the directors who served during the year, J R Govett and R White were both Executive Directors. The remaining directors are all Non-Executive Directors.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 JULY 2015

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This report was approved by the board on

1 /1/1/20

2/11/16

and signed on its behalf.

R White Secretary

Halford House 2nd Floor Coval Lane Chelmsford Essex CM1 1TD

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF IXION HOLDINGS (CONTRACTS) LIMITED

We have audited the financial statements of Ixion Holdings (Contracts) Limited for the year ended 31 July 2015, set out on pages 9 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF IXION HOLDINGS (CONTRACTS) LIMITED

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2015 and of its profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Tim O' Connor (Senior Statutory Auditor)

for and on behalf of **Scrutton Bland**

Chartered Accountants Statutory Auditor

Souther Bland

820 The Crescent Colchester Business Park Colchester Essex CO4 9YQ

Date: 2/415

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 JULY 2015

	Note	2015 £	2014 £
Turnover		16,069,290	11,262,222
Cost of sales		(13,251,596)	(9,164,269)
Gross profit		2,817,694	2,097,953
Administrative expenses		(2,807,482)	(1,806,859)
Donated income	2	-	100,000
Operating profit	3	10,212	391,094
Gift aid to parent company	6	-	(406,299)
Profit/(loss) on ordinary activities before taxation		10,212	(15,205)
Tax on profit/(loss) on ordinary activities	7		<u>-</u>
Profit/(loss) for the financial year	14	10,212	(15,205)

All amounts relate to continuing operations.

There were no recognised gains and losses for 2015 or 2014 other than those included in the Profit and Loss Account.

The notes on pages 11 to 20 form part of these financial statements.

IXION HOLDINGS (CONTRACTS) LIMITED REGISTERED NUMBER: 06886337

BALANCE SHEET AS AT 31 JULY 2015

Note	£	2015 £	£	2014 £
			4	
8		386,221		367,134
9		2,502		2,502
		388,723		369,636
10	4,366,553		2,822,743	
	199,204		310,986	
	4,565,757		3,133,729	
11	(3,925,684)		(2,484,781)	
		640,073		648,948
		1,028,796		1,018,584
13		800,100		800,100
14		228,696		218,484
15		1,028,796		1,018,584
	8 9 10 11	8 9 10 4,366,553 199,204 4,565,757 11 (3,925,684)	Note £ £ 8 386,221 9 2,502 388,723 10 4,366,553 199,204 4,565,757 11 (3,925,684) 640,073 1,028,796 13 800,100 14 228,696	Note £ £ £ 8 386,221 9 2,502 388,723 2,822,743 10 4,366,553 310,986 4,565,757 3,133,729 11 (3,925,684) (2,484,781) 640,073 1,028,796 13 800,100 14 228,696

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 🕢

J Govett Director

R White Director

The notes on pages 11 to 20 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

1. Accounting Policies

Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent undertaking publishes a consolidated cash flow statement.

Consolidation

The company was, at the end of the period, a wholly-owned subsidiary of another company incorporated in the EEA and in accordance with Section 400 of the Companies Act 2006, is not required to produce, and has not published, consolidated accounts. These financial statements therefore present information about the company as an individual undertaking and not about its group.

Related parties transactions

The company has taken advantage of the exemption in Financial Reporting Standard 8 from disclosing transactions with members or other subsidiary undertakings of the Anglia Ruskin University group.

Turnover

Turnover is recognised in accordance with the terms of each contract and performance criteria set out in the contract. Accrued income arises where revenues have been generated in advance of the stipulated invoicing dates. Deferred income arises where invoices have been raised in accordance with the contracted terms, but where the revenue has not been earned.

Turnover also includes amounts due from group companies relating to management fees for services provided during the period.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

1. Accounting Policies (continued)

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Motor vehicles - 20% Straight line basis
Fixtures and fittings - 33% Straight line basis
Office equipment - 33% Straight line basis
Computer equipment - 33% Straight line basis

Investments

Investments held as fixed assets are shown at cost less provision for impairment.

Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

Deferred taxation

The company does not provide for deferred taxation on short-term timing differences on the basis that the company plans to gift aid any taxable profits to its parent undertaking for the foreseeable future. Taxable profits do not arise in the current year due to the availability of group relief, without charge, from the parent undertaking.

Financial instruments

Financial instruments are classified according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the entity after deducting all of its financial liabilities.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

2.	Donated income		
		2015	2014
		Ł	Ł
	Community work programme	-	100,000

The donation income for Community Work Programme related to a donation received from Ixion Social Enterprises Limited for the purchase of IT equipment to be used as an extension of Ixion Holdings (Contracts) Limited current contract delivery.

3. Operating Profit

Operating profit is stated after charging:

	2015	2014
Depreciation of tangible fixed assets:		
- owned by the company	184,099	59,611
Auditor's remuneration	24,755	9,650

The auditor's remuneration for the 2015 year end relates to the total for Ixion CG Limited, Ixion Social Enterprise Limited and Ixion Holdings (Contracts) Limited (2014 - £24,150)

4. Staff costs

Staff costs, including directors' remuneration, were as follows:

	2015 £	2014 £
Wages and salaries Social security costs	4,985,781 545,332	2,426,982 317,235
Other pension costs	124,122	57,586
	5,655,235	2,801,803

The average monthly number of employees, including the directors, during the year was as follows:

	2015	2014
	No.	No.
Office and management	178	151
		

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

5.	Directors' remuneration		
		2015 £	2014 £
	Remuneration	320,138	317,882
	Company pension contributions to defined contribution pension schemes	16,222	7,380
	During the year retirement benefits were accruing to 2 director contribution pension schemes.	ors (2014 - 2) in res	pect of define
	The highest paid director received remuneration of £171,14 contributions of £16,120 (2014 - £6,765).	1 (2014 - £169,400)) and pension
6.	Gift aid Payment		
		2015	2014
	To Anglia Ruskin University	£ -	£ 406,299
7.	Taxation		
		2015 £	2014 £
	UK corporation tax charge on profit/loss for the year	•	_

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

7. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2014 - lower than) the standard rate of corporation tax in the UK of 20% (2014 - 20%). The differences are explained below:

	2015 £	2014 £
Profit/loss on ordinary activities before tax	10,212	(15,205)
Profit/loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2014 - 20%)	2,042	(3,041)
Effects of:		
Expenses not deductible for tax purposes, other than		
goodwill amortisation and impairment	448	83,731
Capital allowances for year in excess of depreciation	(6,552)	(57,774)
Changes in the standard rate of tax	•	2,672
Marginal relief	-	(304)
Unrelieved tax losses carried forward	4,062	· -
Timing difference relating to gift aid	•	(25,284)
Current tax charge for the year (see note above)	-	

At 31 July 2015 the unprovided deferred tax liability amounted to £60,724 (2014: £58,234).

The deferred tax liability has not been provided for as it is expected to be extinguished by gift aid payments in future years.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

8.	Tangible fixed assets				•	
		Motor vehicles £	Fixtures and fittings	Office equipment £	Computer equipment £	Total £
	Cost					
	At 1 August 2014 Additions	14,477 -	136,774 18,033	3,955 1,088	271,539 184,065	426,745 203,186
	At 31 July 2015	14,477	154,807	5,043	455,604	629,931
	Depreciation					
	At 1 August 2014	804	12,146	1,208	45,453	59,611
	Charge for the year	2,574	47,798	1,409	132,318	184,099
	At 31 July 2015	3,378	59,944	2,617	177,771	243,710
	Net book value			•		
	At 31 July 2015	11,099	94,863	2,426	277,833	386,221
	At 31 July 2014	13,673	124,628	2,747	226,086	367,134

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

9. Fixed asset investments

	Group Companies £
Cost or valuation	
At 1 August 2014 and 31 July 2015	2,502
Net book value	
At 31 July 2015	2,502
At 31 July 2014	2,502

During the prior year the company acquired a 25% share in Paragon Concord Families Limited which was transferred from Ixion Social Enterprise Limited at cost of £2,500. The company also acquired a 33% share in Paragon Concord Limited at a cost of £2.

During the prior year the company assumed responsibility as sole member of Ixion Social Enterprise Limited, a company limited by guarantee, and is therefore held as a subsidiary company. No consolidation is required due to the exemption taken not to produce consolidation accounts as stated in the accounting policies note.

The most recent results of Ixion Social Enterprises are as follows:

	2015 £	2014 £
Net Assets	780,636	817,641
Operating profit/(Loss) for the year	(37,005)	125,349

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

10.	Debtors		
		2015	201
		£	1
	Trade debtors	1,074,965	613,410
	Amounts owed by group undertakings Other debtors	122,306	85,033
	Other deptors	3,169,282	2,124,300
		4,366,553	2,822,743
	year end of £3,096,758 (2014: £2,086,203).		
	Amounts owed by group undertakings represent the following	amounts:	
	Amounts owed by group undertakings represent the following	2015	2014
		2015 £	1
	Amounts owed by group undertakings represent the following Anglia Ruskin University	2015	:
l .		2015 £	:
1.	Anglia Ruskin University	2015 £	
1.	Anglia Ruskin University Creditors:	2015 £	1
	Anglia Ruskin University Creditors:	2015 £ 122,306	85,033
•	Anglia Ruskin University Creditors:	2015 £ 122,306 ————————————————————————————————————	85,033 = 2014
ı.	Anglia Ruskin University Creditors: Amounts falling due within one year Trade creditors Amounts owed to group undertakings	2015 £ 122,306 ————————————————————————————————————	2014 400,017 810,011
1.	Anglia Ruskin University Creditors: Amounts falling due within one year Trade creditors Amounts owed to group undertakings Other taxation and social security	2015 £ 122,306 ————————————————————————————————————	2014 400,017 810,011 29,658
1.	Anglia Ruskin University Creditors: Amounts falling due within one year Trade creditors Amounts owed to group undertakings	2015 £ 122,306 ————————————————————————————————————	85,033

Included within accruals and deferred income is an amount relating to deferred income at the year end of £nil (2014: £108,333).

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

Creditors (continued)		
Amounts owed to group undertakings represe	ent the following amounts:	
	2015 £	2014 £
xion Social Enterprise Limited	921,431	561,535
xion CG Limited	247,420	248,474
Paragon Concord Limited	2	2
Total	1,168,853	810,011

12. Related party transactions

The company is a wholly owned subsidiary within the Anglia Ruskin University group. Accordingly, the company has taken advantage of the exemption in Financial Reporting Standard 8 from disclosing transactions with other companies of the Anglia Ruskin University group. Balances with group companies are disclosed in notes 10 and 11.

During the year Ixion Holdings (Contracts) Limited has subcontracted delivery on a contract to Astral PS Limited, a company in which J Trigg is a director. Services provided by Astral PS Limited during the year totalled £46,485 (2014: £69,630).

13.	Share capital			
		2015	2014	
		£	£	
	Allotted, called up and fully paid			
	800,100 Ordinary shares of £1 each shares of £1 each	800,100	800,100	

14. Reserves

	Profit and loss
	account £
At 1 August 2014 Profit for the financial year	218,484 10,212
At 31 July 2015	228,696 ===================================

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2015

15.	Reconciliation of movement in shareholders' funds				
		2015 £	2014 £		
	Opening shareholders' funds Profit/(loss) for the financial year Shares issued during the year	1,018,584 10,212 -	233,789 (15,205) 800,000		
	Closing shareholders' funds	1,028,796	1,018,584		

16. Operating lease commitments

At 31 July 2015 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		Other	
	2015 2014 20 1		2015	2014
	£	£.	£	£
Expiry date:				
Within 1 year	250,444	92,988	-	_
Between 2 and 5 years	•	41,428	-	-

For operating leases with an annual commitment of £242,673 the company could terminate the lease by giving between two and eight months notice.

17. Ultimate parent undertaking and controlling party

The company is a wholly owned subsidiary of Anglia Ruskin University. The parent company of the smallest and largest group of which this company is a member, for which group accounts are prepared, is Anglia Ruskin University, a UK education institution.

Financial statements of Anglia Ruskin University are available from the Finance Director, Anglia Ruskin University, Rivermead Campus, Queen's Building, Bishop Hall Lane, Chelmsford, Essex, CM1 1SQ.