Registered number: 06872056

# J C PAYNE (UK) LIMITED

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022



#### **COMPANY INFORMATION**

**Directors** M K J Brandrick

G J E Brandrick N C Brandrick D L Scorer S J Horrocks

Registered number

06872056

Registered office

Unit 2 Westgate

Aldridge Walsall West Midlands WS9 8EX

Independent auditors

RMY Clements Limited Statutory Auditors Sterling House 71 Francis Road Edgbaston Birmingham B16 8SP

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#### STRATEGIC REPORT FOR THE YEAR ENDED 31 MARCH 2022

#### Introduction

The principal activity of the company during the year was that of the manufacture of commercial vehicle bodies and related components.

#### **Business review**

The directors are satisfied with the company's trading results for the year ended 31 March 2022.

The company faced extreme volatility in cost of materials during the course of the year ended 31 March 2022 which resulted in significant pressures on the company's margin, particularly in respect of work carried out on long term contracts with fixed pricing. Given global shortages of materials and high levels of demand, the company worked extremely hard to mitigate increased material prices wherever possible whilst still retaining a first class customer service, including through the continued growth of its aftersales team. In addition, tier one commercial vehicle manufacturers suffered from lengthy delays in delivering chassis which provided further difficulties for the company's production team. Additionally, despite demand for the company's products remaining strong, the UK's overall labour market ensured there were significant hurdles for the company to further increase production. Given these significant challenges, the directors consider that the company has performed satisfactorily in a competitive marketplace. During the period the company has continued to look to develop the business and diversify its product portfolio where possible.

#### Principal risks and uncertainties

The principal risks facing the company are strong competition, raw material purchase prices, reliability of chassis delivery and general market conditions. The directors feel that the company is well placed to deal with these risks but acknowledge that plans for the future growth and development of the company may be conditional on factors not controllable by the business.

The after effects of the COVID-19 pandemic, the war in Ukraine and the UK economy moving into a recession continue to cause uncertainty and challenges to the business. The directors anticipate that as global demand stabilises or even reduces, the disruption to the company's supply chain in all areas, including raw materials and chassis' from customers may ease. The company maintains close relationships with its suppliers and customers to ascertain the demand for both its components and products respectively.

# Financial key performance indicators

The directors consider key financial performance indicators to be turnover and gross profit margin. We feel that improvements and investments in processes made will improve efficiency and margin, resulting in a position that the directors are confident the company will continue to be profitable in the next financial year.

This report was approved by the board on 15 December 2022 and signed on its behalf.

C3D1FFABA217443...
G J E Brandrick

DocuSigned by:

Director

#### DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2022

The directors present their report and the financial statements for the year ended 31 March 2022.

#### Directors' responsibilities statement

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Results and dividends

The profit for the year, after taxation, amounted to £174,907 (2021 - £578,426).

The Directors recommended payment of dividends of £Nil (2021 - £Nil) during the period under review.

#### **Directors**

The directors who served during the year were:

M K J Brandrick G J E Brandrick N C Brandrick D L Scorer

S J Horrocks

# Future developments

The directors continue to improve and invest in processes with an aim to improve efficiency and margins. Several projects remain in the research and development stage and the Directors remain committed to ensuring these can be delivered into the market. The company continues to invest in Research and Development to ensure it remains innovative within the current market.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2022

#### Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

#### **Auditors**

The auditors, RMY Clements Limited, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board on 15 December 2022 and signed on its behalf.

GJE Brandrick

DocuSigned by:

Director

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J C PAYNE (UK) LIMITED

#### **Opinion**

We have audited the financial statements of J C Payne (UK) Limited (the 'Company') for the year ended 31 March 2022, which comprise the Statement of Comprehensive Income, the Balance Sheet, the Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2022 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J C PAYNE (UK) LIMITED (CONTINUED)

#### Other information

The other information comprises the information included in the Annual Report other than the financial statements and our Auditors' Report thereon. The directors are responsible for the other information contained within the Annual Report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J C PAYNE (UK) LIMITED (CONTINUED)

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' Report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- considered the nature of the industry and sector, control environment and business performance;
- considered the results of our enquiries of management about their own identification and assessment of the risks of irregularities;
- considered the opportunities and incentives that may exist within the organisation for fraud;
- performed specific procedures to respond to the risk common with all audits under ISA's of management override;
- considered the legal and regulatory frameworks the Company operates in, including UK Companies Act, local tax legislation and health and safety law;
- discussed among the engagement team how and where fraud might occur in the financial statements and any potential indicators of fraud.

We designed and executed procedures in line with our responsibilities to detect material misstatements in respect of irregularities, including fraud. These procedures, together with the extent to which they are capable of detecting irregularities, including fraud, are detailed below:

- We made enquiries of management and reviewed correspondence with the relevant authorities to identify any irregularities or instances of non-compliance with laws and regulations and to identify any irregularities or instances of fraud;
- We tested the appropriateness of a sample of accounting journals;
- We reviewed the Company's accounting policies for non-compliance with relevant accounting standards;
- We considered significant accounting estimates for evidence of misstatement; and
- We considered the appropriateness of the revenue recognition policies.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' Report.

#### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF J C PAYNE (UK) LIMITED (CONTINUED)

—DocuSigned by:

Manjinder Singh Sahota ACA FCCA CTA (Senior Statutory Auditor)

for and on behalf of RMY Clements Limited

**Statutory Auditors** 

Sterling House 71 Francis Road Edgbaston Birmingham B16 8SP

15 December 2022

### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2022

		2022	2021
·	Note	£	£
Turnover	4	11,095,094	9,404,612
Cost of sales		(8,540,710)	(7,058,698)
Gross profit		2,554,384	2,345,914
Administrative expenses		(2,315,792)	(2,187,450)
Other operating income	5	-	508,667
Operating profit		238,592	667,131
Interest payable and expenses	9	(22,478)	(12,765)
Profit before tax		216,114	654,366
Tax on profit	10	(41,207)	(75,940)
Profit for the financial year		174,907	578,426

There were no recognised gains and losses for 2022 or 2021 other than those included in the statement of comprehensive income.

There was no other comprehensive income for 2022 (2021 - £Nil).

# J C PAYNE (UK) LIMITED REGISTERED NUMBER: 06872056

### BALANCE SHEET AS AT 31 MARCH 2022

	Note		2022 £		2021 £
Fixed assets					
Tangible assets	11		36,912		62,733
		•	36,912	•	62,733
Current assets					
Stocks	12	1,659,946		1,070,474	
Debtors: amounts falling due within one year	13	2,236,721		2,343,225	
Cash at bank and in hand		338,456		260,774	
		4,235,123		3,674,473	
Creditors: amounts falling due within one year	14	(2,835,739)		(2,469,032)	
Net current assets			1,399,384		1,205,441
Total assets less current liabilities Provisions for liabilities		· ·	1,436,296	•	1,268,174
Deferred tax	16	(1,740)		(8,525)	
			(1,740)		(8,525)
Net assets			1,434,556	-	1,259,649
Capital and reserves		•		•	
Called up share capital	17		100		100
Profit and loss account	18		1,434,456		1,259,549
		•	1,434,556	-	 1,259,649

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 15 December 2022.

GJE Brandrick
Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2022

	Called up share capital £	Profit and loss account £	Total equity £
At 1 April 2021	100	1,259,549	1,259,649
Comprehensive income for the year Profit for the year	-	174,907	174,907
Total comprehensive income for the year	-	174,907	174,907
At 31 March 2022	100	1,434,456	1,434,556

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2021

	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 1 April 2020	100	681,123	681,223
Comprehensive income for the year			
Profit for the year	-	578,426	578,426
Total comprehensive income for the year	-	578,426	578,426
At 31 March 2021	100	1,259,549	1,259,649

### ANALYSIS OF NET DEBT FOR THE YEAR ENDED 31 MARCH 2022

	At 1 April 2021 £	Cash flows £	At 31 March 2022 £
Cash at bank and in hand	177,924	(56,272)	121,652
Invoice discounting facility	82,850	133,954	216,804
	260,774	77,682	338,456

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 1. General information

The Company is a private company, limited by shares, incorporated and domiciled in England within the United Kingdom.

The Company's registered office is Unit 2 Westgate, Aldridge, Walsall, West Midlands, WS9 8EX.

The principal activity of the company in the period under review was that of the manufacture of commercial vehicle bodies and related components.

The financial statements are presented in sterling which is the functional currency of the company and the financial statements are rounded to the nearest £1.

## 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland, and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving a high degree of judgment, complexity, or areas where assumptions and estimates are significant to the financial statements, are further explained in note 3 to these financial statements.

#### Cash flow

Under FRS 102 (section 1), the Company is exempt from the requirement to prepare a cash flow statement on the grounds that its parent company, KLGNV (Aldridge) Limited, includes the company's cash flows in its own published consolidated financial statements. The shareholders of the ultimate parent undertaking, have been notified in writing about the adoption of this exemption, and do not object to the adoption.

The following accounting policies have been applied:

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.2 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Company has transferred the significant risks and rewards of ownership to the buyer, which is at the point where the goods are completed and ready for collection;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### 2.3 Operating leases: Lessee

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

#### 2.4 Finance costs

Finance costs are charged to the Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount.

#### 2.5 Pensions

#### Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in profit or loss when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Company in independently administered funds.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.6 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a change attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date.

#### 2.7 Tangible fixed assets

The fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The Company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Company. The carrying amount of the replaced part is no longer recognised. Repairs and maintenance are charged to the Statement of Comprehensive Income during the period in which they are incurred.

At each balance sheet date, the company reviews the carrying amount of its tangible fixed assets to determine if there is any indication that any items have suffered an impairment loss. If any such indication exists, the recoverable amount of an asset is estimated in order to determine the extent of the impairment loss. Where it is not possible to estimate the recoverable amount of the asset, the company estimates the recoverable amount of the cash-generating units to which the asset belongs.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to the recoverable amount. Any impairment losses are recognised immediately as an expense within the Statement of Comprehensive Income.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.7 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

Plant & machinery

- 20%-25% straight line

Office equipment

- 20%-50% straight line

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

#### 2.8 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately, within the Statement of Comprehensive Income.

# 2.9 Debtors

Short-term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

#### 2.10 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.11 Creditors

Short-term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

#### 2.12 Holiday pay accrual

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the balance sheet date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the balance sheet date.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 2. Accounting policies (continued)

#### 2.13 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance Sheet.

#### 2.14 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost, unless it qualifies as a loan from a director in the case of a small company, or a public benefit entity concessionary loan.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in note 2 to these financial statements, management is required to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the Balance Sheet date and the amounts reported for revenues and expenses during the year. The estimates and assumptions are based on historical experience and other factors that are considered to be relevant.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The following judgments have had the most significant effect on the amounts recognised in the financial statements:

#### Depreciation

Management reviews its estimate of the useful lives of depreciable assets at each reporting date, based on the expected utility of the assets. Residual value and useful life assessments consider issues such as future market conditions, the remaining life of the asset and maintenance programmes.

#### Impairment

Management assesses the impairment of property, plant and equipment subject to depreciation whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors considered important that may trigger an impairment review include the following: significant underperformance relative to the historical or projected future operating results; changes in the manner of the use of the acquired assets or the strategy for the overall business; and significant negative industry or economic trends, taking into account market knowledge, professional judgment and historical comparable transactions.

# Stock provisions

Stocks are valued in the Balance Sheet after provision for slow moving and/or obsolete stocks. Such provisions take into account judgements of the current and future usage of each item of stock.

#### Bad debt provisions

Debtors are included in the Balance Sheet net of provision for bad or doubtful debts, based on an assessment of the likely future recoverable value of each debt.

There are no key assumptions concerning the future, and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

4.	Turnover		
	An analysis of turnover by class of business is as follows:		•
		2022 £	2021 £
	Truck bodies	8,907,288	7,497,227
	Parts, repairs and aftercare	2,187,806	1,907,386
		11,095,094	9,404,613
	All turnover arose within the United Kingdom.		
5.	Other operating income		
		2022 £	2021 £
	Government grants receivable	-	508,667
		-	508,667
6.	Auditors' remuneration		
		2022 £	2021 £
	Fees payable to the Company's auditor for the audit of the Company's annual accounts	7,050	8,000
		7,050	8,000

The Company has taken advantage of the exemption not to disclose amounts paid for non audit services as these are disclosed in the group accounts of the parent Company.

7.

8.

9.

# J C PAYNE (UK) LIMITED

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

Staff costs, including directors' remuneration, were as follows:           2022 2021 £           Wages and salaries         3,087,468         2,769,171           Social security costs         279,217         236,921           Cost of defined contribution scheme         59,776         49,403           The average monthly number of employees, including the directors, during the year was as follows:         2022 2021 No. No.           Employees         110         115           Directors' remuneration           Directors' emoluments         2022 2021 £         £           Directors' are considered to be the key management of the company.         101,750 91,500           Directors' are considered to be the key management of the company.           Interest payable and similar expenses         2022 2021 £         £           Cother loan interest payable         22,478 12,765         12,765	Employees		
Wages and salaries         3,087,468         2,769,171           Social security costs         279,217         236,921           Cost of defined contribution scheme         59,776         49,403           The average monthly number of employees, including the directors, during the year was as follows:           Employees         2022         2021           No.         No.         No.           Directors' remuneration         2022         2021           Directors' emoluments         101,750         91,500           Directors' are considered to be the key management of the company.         101,750         91,500           Interest payable and similar expenses         2022         2021         £         £           Cother loan interest payable         22,478         12,765	Staff costs, including directors' remuneration, were as follows:		
Social security costs         279,217         236,921           Cost of defined contribution scheme         59,776         49,403           3,426,461         3,055,495           The average monthly number of employees, including the directors, during the year was as follows:           Employees         2022         2021           No.         No.         No.           Directors' remuneration         2022         2021           £         £         £           Directors' emoluments         101,750         91,500           Directors' are considered to be the key management of the company.         Interest payable and similar expenses         2022         2021           £         £         £         £           Other loan interest payable         22,478         12,765			
Cost of defined contribution scheme         59,776         49,403           3,426,461         3,055,495           The average monthly number of employees, including the directors, during the year was as follows:           2022 2021 No. No.           Employees         110         115           Directors' remuneration           2022 £ £         £         £           £         £         £           Directors' emoluments         101,750         91,500           Directors' are considered to be the key management of the company.           Interest payable and similar expenses           2022 £ £         £           COther loan interest payable         2021 £         £           COther loan interest payable         22,478         12,765			
3,426,461   3,055,495	·		
The average monthly number of employees, including the directors, during the year was as follows:    2022   2021     No.   No.     No.   110     115     Directors' remuneration	Cost of defined contribution scheme	59,776	49,403 
2022   2021   No.   No.   No.		3,426,461	3,055,495
No.   No.   No.   110   115	The average monthly number of employees, including the directors,	during the year was as f	ollows:
Directors' remuneration   2022 2021			
Directors' remuneration  2022 2021 £ £ £ Directors' emoluments  101,750 91,500  101,750 91,500  Directors' are considered to be the key management of the company.  Interest payable and similar expenses  2022 2021 £ £ £ Other loan interest payable			
2022   2021   £   £	Employees	<u> </u>	
Directors' emoluments  101,750 91,500 101,750 91,500  Directors' are considered to be the key management of the company.  Interest payable and similar expenses  2022 £  Other loan interest payable 22,478 12,765	Directors' remuneration		
Directors' emoluments  101,750 91,500  101,750 91,500  Directors' are considered to be the key management of the company.  Interest payable and similar expenses  2022 £  Other loan interest payable 22,478 12,765	•		
Directors' are considered to be the key management of the company.  Interest payable and similar expenses  2022 2021 £ £  Other loan interest payable  22,478 12,765	Directors' emoluments		
Interest payable and similar expenses  2022 2021 £ £  Other loan interest payable  22,478 12,765		101,750	91,500
2022       2021         £       £         Other loan interest payable       22,478       12,765	Directors' are considered to be the key management of the compan	y.	
Other loan interest payable 22,478 12,765	Interest payable and similar expenses		
<del></del>			
<b>22,478</b> 12,765	Other loan interest payable	22,478	12,765
		22,478	12,765

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

Taxation		
	2022 £	2021 £
Corporation tax		
Current tax on profits for the year	47,992	113,282
Adjustments in respect of previous periods	-	(36,321
Total current tax	47,992	76,961
Deferred tax		
Origination and reversal of timing differences	(6,785)	(1,021)
Total deferred tax	(6,785)	(1,021)
Taxation on profit on ordinary activities	41,207	75,940
Factors affecting tax charge for the year		
actors affecting tax charge for the year		
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:	rate of corporation	on tax in the
The tax assessed for the year is lower than (2021 - lower than) the standard r	rate of corporation 2022 £	on tax in the 2021 £
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:	2022	2021
The tax assessed for the year is lower than (2021 - lower than) the standard r	2022 £	2021 £
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in	2022 £ 216,114	2021 £ 654,366
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:  Expenses not deductible for tax purposes, other than goodwill amortisation	2022 £ 216,114 ———————————————————————————————————	2021 £ 654,366 
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:	2022 £ 216,114	2021 £ 654,366 124,330
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	2022 £ 216,114 ———————————————————————————————————	2021 £ 654,366 124,330
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Capital allowances for year in excess of depreciation	2022 £ 216,114 ———————————————————————————————————	2021 £ 654,366 124,330 11 910 (36,321,
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Capital allowances for year in excess of depreciation  Adjustments to tax charge in respect of prior periods	2022 £ 216,114 ———————————————————————————————————	2021 £ 654,366 124,330 11 910 (36,321, (1,021,
The tax assessed for the year is lower than (2021 - lower than) the standard r UK of 19% (2021 - 19%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2021 - 19%)  Effects of:  Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Capital allowances for year in excess of depreciation  Adjustments to tax charge in respect of prior periods  Other timing differences leading to a decrease in taxation	2022 £ 216,114 ———————————————————————————————————	2021 £ 654,366

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

# 10. Taxation (continued)

#### Factors that may affect future tax charges

Increases in the UK corporation main tax rate (effective from 1 April 2023) were substantively enacted on 25 May 2021. The main tax rate will be increased to 25% applying to profits over £250,000. A small profits rate will also be introduced for companies with profits of £50,000 or less, who will continue to pay corporation tax at 19%. Companies with profits between £50,000 and £250,000 will pay tax at the main rate reduced by a marginal relief providing a gradual increase in the effective corporation tax rate.

This may increase the company's future tax charge accordingly.

Deferred tax balances must be recognised at the future tax applicable when the balance is expected to unwind.

#### 11. Tangible fixed assets

	Plant & machinery £	Office equipment £	Total £
Cost or valuation			
At 1 April 2021	181,339	67,991	249,330
Additions	6,156	-	6,156
At 31 March 2022	187,495	67,991	255,486
Depreciation			
At 1 April 2021	143,383	43,214	186,597
Charge for the year on owned assets	26,107	5,870	31,977
At 31 March 2022	169,490	49,084	218,574
Net book value			
At 31 March 2022	18,005	18,907	36,912
At 31 March 2021	37,956	24,777	62,733

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

Stocks		
	2022 £	2021 £
Raw materials and consumables	1,257,702	741,083
Work in progress	251,618	173,795
Finished goods and goods for resale	150,626	155,596
	1,659,946	1,070,474

Stock recognised within the Statement of Comprehensive Income during the year was £5,666,540 (2021 - £4,568,206) for the company.

Stock write downs in respect of slow moving and obsolete items, recognised within the Statement of Comprehensive Income during the year were £13,244 (2021 - £Nil) for the company.

#### 13. Debtors

12.

	2022 £	2021 £
Trade debtors	1,772,239	2,017,235
Other debtors	100	100
Prepayments and accrued income	464,382	325,890
	2,236,721	2,343,225
	<del></del>	

# 14. Creditors: Amounts falling due within one year

	2022 £	2021 £
Trade creditors	1,725,754	1,320,071
Amounts owed to group undertakings	305,000	273,009
Corporation tax	162,273	88,233
Other taxation and social security	275,266	495,726
Other creditors	94,411	77,462
Accruals and deferred income	273,035	214,531
	2,835,739	2,469,032

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

Financial instruments		
	2022 £	2021 £
Financial assets		
Financial assets measured at amortised cost	2,110,695	2,278,009
Financial liabilities		
Financial liabilities measured at amortised cost	(2,303,787)	(1,807,608)

Financial assets measured at amortised cost comprise bank and cash balances, trade debtors and other debtors.

Financial liabilities measured at amortised cost comprise trade creditors, accruals and amounts owed to group undertakings.

# 16. Deferred taxation

15.

		2022 £
		ć
At beginning of year		(8,525)
Charged to profit or loss		6,785
At end of year	=	(1,740)
The provision for deferred taxation is made up as follows:		
	2022 £	2021 £
Accelerated capital allowances	8,446	9,546
Unpaid pension contributions	(6,706)	(1,021)
	1,740	8,525

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 17. Share capital

Allotted, called up and fully paid	2022 £	2021 £
100 (2021 - 100) Ordinary shares of £1.00 each	100	100

#### 18. Reserves

#### **Profit & loss account**

The profit and loss reserves are all considered distributable.

### 19. Contingent liabilities

The company is party to an inter-company guarantee on bank loans with KLGNV (Aldridge) Limited. The total borrowing guaranteed as at 31 March 2022 was £1,859,399 (2021 - £1,999,769).

# 20. Pension commitments

The company operates a group defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £59,776 (2021 - £49,403). Contributions totalling £26,825 (2021 - £14,038) were payable to the fund at the balance sheet date and are included in creditors.

# 21. Commitments under operating leases

At 31 March 2022 the Company had future minimum lease payments due under non-cancellable operating leases for each of the following periods:

	2022	2021
	£	£
Land & Buildings		
Not later than 1 year	328,400	259,215
Later than 1 year and not later than 5 years	326,667	-
	655,067	 259.215
	======	=======================================

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2022

#### 22. Related party transactions

During the year the company was charged staff recharges of £Nil (2021 - £35,400) and made purchases totalling £213,329 (2021 - £229,303) from a company in which M K J, G J E, and N C Brandrick and D Scorer and S Horrocks are all directors. In addition the company made sales of £348,743 (2021 - £374,546) to said related company in the period. As at 31 March 2022, J C Payne (UK) Limited owed £26,637 (2021 - £48,359) in respect of purchases and was owed £12,569 (2021 - £23,695) in respect of sales made.

During the year the company made sales of £Nil (2021 - £851,440) to another company in which M K J, G J E and N C Brandrick are all directors.

All transactions with the above companies were made at arms length.

The company has taken advantage of the exemption in FRS102 (Section 33) 'Related Party Disclosures' not to disclose transactions with other members of the group, on the grounds that it is a wholly owned subsidiary, and consolidated financial statements are prepared by the ultimate parent company.

# 23. Controlling party

The company's ultimate parent undertaking is KLGNV (Aldridge) Limited, a company registered in England and Wales. A copy of the parent company consolidated accounts can be obtained from Companies House.