
BANSAL GROUP LTD

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2019

BANSAL GROUP LTD

COMPANY INFORMATION

Directors	Mrs R K Bansal J S Bansal
	Mr J S Bansal
	Mr K S Bansal
Company secretary	Mr P S Bansal
Registered number	06820675
Registered office	Leytonstone House Leytonstone Hanbury Drive London E11 1GA
Independent auditor	Barnes Roffe LLP Chartered Accountants
	Statutory Auditor Leytonstone House Leytonstone London E11 1GA

BANSAL GROUP LTD

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**GROUP STRATEGIC REPORT
FOR THE YEAR ENDED 31 MARCH 2019**

Introduction

Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

Business review

The Group continues to trade in the distribution of plumbing and heating materials and operates branches based around the M25.

The Group had a successful year with increased turnover. The Group continues to be competitive and by continuously reviewing its operations is well placed to take advantage of opportunities that arise.

Principal risks and uncertainties

The Group is subject to the same general risks and uncertainties as any other business, for example, the impact of natural disasters, changes in general economic conditions including interest rate fluctuations and the impact of competition. We do not consider there to be any principal risks and uncertainties that are specific to us.

Financial key performance indicators

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the Group as a whole, these being turnover and gross profit. Due to increased sales force activity turnover has increased to £25,600,103 (2018 - £23,246,902), and the gross profit has also increased to £4,346,647 (2018 - £4,064,839).

This report was approved by the board on 11 December 2019 and signed on its behalf.

J S Bansal

Director

BANSAL GROUP LTD

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MARCH 2019

The directors present their report and the financial statements for the year ended 31 March 2019.

Directors' responsibilities statement

The directors are responsible for preparing the Group strategic report, the Directors' report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Group's financial statements and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Principal activities

The company's principal activity is that of a holding company.

The principal activity of its subsidiary, Bansal Limited, is that of distributors of heating and plumbing materials.

The principal activity of its subsidiary, Bansal Management LLP, is that of the provision of personnel services.

Results and dividends

The profit for the year, after taxation, amounted to £155,116 (2018 - £181,851).

The directors do not recommend the payment of a final dividend.

Directors

The directors who served during the year were:

Mrs R K Bansal
J S Bansal

BANSAL GROUP LTD

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2019**

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company and the Group's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditor is aware of that information.

Post balance sheet events

There have been no significant events affecting the Company since the year end.

This report was approved by the board on 11 December 2019 and signed on its behalf.

J S Bansal

Director

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANSAL GROUP LTD

Opinion

We have audited the financial statements of Bansal Group Ltd (the 'parent Company') and its subsidiaries (the 'Group') for the year ended 31 March 2019, which comprise the Group Statement of comprehensive income, the Group and Company Balance sheets, the Group Statement of cash flows, the Group and Company Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 March 2019 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

BANSAL GROUP LTD

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANSAL GROUP LTD (CONTINUED)

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's or the parent Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANSAL GROUP LTD (CONTINUED)

Other information

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Group and the parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF BANSAL GROUP LTD (CONTINUED)

Responsibilities of directors

As explained more fully in the Directors' responsibilities statement on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditor's report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Andrew May (Senior statutory auditor)

for and on behalf of

Barnes Roffe LLP

Chartered Accountants

Statutory Auditor

Leytonstone House

Leytonstone

London

E11 1GA

23 December 2019

BANSAL GROUP LTD

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 MARCH 2019**

	Note	2019 £	2018 £
Turnover	4	25,600,103	23,246,902
Cost of sales		(21,253,456)	(19,182,063)
Gross profit		4,346,647	4,064,839
Selling and distribution costs		(439,511)	(464,173)
Administrative expenses		(3,632,305)	(3,349,383)
Other operating income	5	29,325	27,225
Operating profit	6	304,156	278,508
Interest receivable and similar income	10	9	-
Interest payable and similar charges	11	(68,323)	(50,173)
Profit before taxation		235,842	228,335
Tax on profit	12	(80,726)	(46,484)
Profit for the financial year		155,116	181,851
Profit for the year attributable to:			
Owners of the parent Company		155,116	181,851

There was no other comprehensive income for 2019 (2018: £NIL).

The notes on pages 15 to 31 form part of these financial statements.

BANSAL GROUP LTD
REGISTERED NUMBER: 06820675

CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2019

	Note	2019 £	2018 £
Fixed assets			
Intangible assets	13	416,031	457,636
Tangible assets	15	524,085	612,281
Investments	16	1,250	1,250
		<u>941,366</u>	<u>1,071,167</u>
Current assets			
Stocks	17	2,689,707	2,944,780
Debtors: amounts falling due within one year	18	4,719,665	4,945,081
Cash at bank and in hand	19	2,858,525	2,444,799
		<u>10,267,897</u>	<u>10,334,660</u>
Creditors: amounts falling due within one year	20	(8,229,257)	(8,580,937)
Net current assets		<u>2,038,640</u>	<u>1,753,723</u>
Total assets less current liabilities		<u>2,980,006</u>	<u>2,824,890</u>
Net assets		<u><u>2,980,006</u></u>	<u><u>2,824,890</u></u>
Capital and reserves			
Called up share capital	22	760	760
Capital redemption reserve	23	439	439
Merger reserve	23	301,258	301,258
Profit and loss account	23	2,677,549	2,522,433
Equity attributable to owners of the parent Company		<u><u>2,980,006</u></u>	<u><u>2,824,890</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 11 December 2019.

J S Bansal
Director

The notes on pages 15 to 31 form part of these financial statements.

BANSAL GROUP LTD
REGISTERED NUMBER: 06820675

COMPANY BALANCE SHEET
AS AT 31 MARCH 2019

	Note	2019 £	2018 £
Fixed assets			
Investments	16	1,534,667	1,534,667
Current assets			
Debtors: amounts falling due within one year	18	142,877	137,926
Cash at bank and in hand	19	4,730	4,760
		<u>147,607</u>	<u>142,686</u>
Creditors: amounts falling due within one year	20	(1,250,120)	(1,246,482)
Net current liabilities		(1,102,513)	(1,103,796)
Net assets		<u>432,154</u>	<u>430,871</u>
Capital and reserves			
Called up share capital	22	760	760
Capital redemption reserve	23	439	439
Merger reserve	23	301,258	301,258
Profit and loss account brought forward		128,414	124,833
Profit for the year		1,283	3,581
		<u>129,697</u>	<u>128,414</u>
Profit and loss account carried forward		<u>432,154</u>	<u>430,871</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 11 December 2019.

J S Bansal

Director

The notes on pages 15 to 31 form part of these financial statements.

BANSAL GROUP LTD

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2019**

	Called up share capital £	Capital redemption reserve £	Merger reserve £	Profit and loss account £	Total equity £
At 1 April 2017	760	439	301,258	2,340,582	2,643,039
Comprehensive income for the year					
Profit for the year	-	-	-	181,851	181,851
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 1 April 2018	760	439	301,258	2,522,433	2,824,890
Comprehensive income for the year					
Profit for the year	-	-	-	155,116	155,116
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 31 March 2019	760	439	301,258	2,677,549	2,980,006

The notes on pages 15 to 31 form part of these financial statements.

BANSAL GROUP LTD

**COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2019**

	Called up share capital £	Capital redemption reserve £	Merger reserve £	Profit and loss account £	Total equity £
At 1 April 2017	760	439	301,258	124,833	427,290
Comprehensive income for the year					
Profit for the year	-	-	-	3,581	3,581
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 1 April 2018	760	439	301,258	128,414	430,871
Comprehensive income for the year					
Profit for the year	-	-	-	1,283	1,283
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 31 March 2019	<u>760</u>	<u>439</u>	<u>301,258</u>	<u>129,697</u>	<u>432,154</u>

The notes on pages 15 to 31 form part of these financial statements.

BANSAL GROUP LTD

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 MARCH 2019**

	2019 £	2018 £
Cash flows from operating activities		
Profit for the financial year	155,116	181,851
Adjustments for:		
Amortisation of intangible assets	41,605	41,605
Depreciation of tangible assets	107,179	89,001
Interest paid	68,323	50,173
Interest received	(9)	-
Taxation charge	80,726	46,484
Decrease/(increase) in stocks	255,073	(275,788)
Decrease in debtors	226,172	819,521
(Decrease) in creditors	(596,207)	(778,871)
Corporation tax (paid)	(2,798)	(107,677)
Net cash generated from operating activities	335,180	66,299
Cash flows from investing activities		
Purchase of tangible fixed assets	(18,983)	(226,088)
Interest received	9	-
HP interest paid	(588)	(2,352)
Net cash from investing activities	(19,562)	(228,440)

BANSAL GROUP LTD

CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)
FOR THE YEAR ENDED 31 MARCH 2019

	2019	2018
	£	£
Cash flows from financing activities		
Repayment of finance leases	(5,138)	(20,460)
Movements on invoice discounting	170,981	395,403
Interest paid	(67,735)	(47,821)
Net cash used in financing activities	98,108	327,122
Net increase in cash and cash equivalents	413,726	164,981
Cash and cash equivalents at beginning of year	2,444,799	2,279,818
Cash and cash equivalents at the end of year	2,858,525	2,444,799
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	2,858,525	2,444,799

The notes on pages 15 to 31 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

1. General information

Bansal Group Limited ("the Group") is a private group limited by shares, incorporated in England and Wales. Its registered office is Leytonstone House, Hanbury Drive, Leytonstone, London, E11 1GA.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgment in applying the Group's accounting policies (see note 3).

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Profit and loss account in these financial statements.

The following principal accounting policies have been applied:

2.2 Basis of consolidation

The consolidated financial statements present the results of Group and its own subsidiaries ("the Group") as they formed a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the balance sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the consolidated statement of comprehensive income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 05 April 2015. Therefore, the Group continues to recognise a merger reserve which arose on a past business combination that was accounted for as an acquisition in accordance with UK GAAP as applied at that time.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019

2. Accounting policies (continued)

2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when all of the following conditions are satisfied:

- the Group has transferred the significant risks and rewards of ownership to the buyer;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the Group will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

2.4 Intangible assets

Goodwill

Goodwill represents the difference between amounts paid on the cost of a business combination and the acquirer's interest in the fair value of the Group's share of its identifiable assets and liabilities of the acquiree at the date of acquisition. Subsequent to initial recognition, Goodwill is measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is amortised on a straight line basis to the Consolidated statement of comprehensive income over its useful economic life of 20 years.

2.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

2. Accounting policies (continued)

2.5 Tangible fixed assets (continued)

Depreciation is provided on the following annual bases:

Short term leasehold buildings	- 10% straight line
Plant and machinery	- 10% straight line
Fixtures, fittings and computer equipment	- 10% & 20% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of comprehensive income.

2.6 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Group shares, whose market value can be reliably determined, are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in the Consolidated Statement of Comprehensive Income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance sheet date. Gains and losses on remeasurement are recognised in the Consolidated statement of comprehensive income for the period.

2.7 Stocks

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each balance sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the Consolidated statement of comprehensive income.

2.8 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

2. Accounting policies (continued)

2.9 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

2.10 Financial instruments

The Group only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade payables or receivables, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

2.11 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.12 Finance costs

Finance costs are charged to the Consolidated Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

2.13 Operating leases: the Group as lessee

Rentals paid under operating leases are charged to the Consolidated statement of comprehensive income on a straight line basis over the lease term.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019

2. Accounting policies (continued)

2.14 Pensions

Defined contribution pension plan

The Group operates defined contribution plans for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payments obligations.

The contributions are recognised as an expense in the Consolidated statement of comprehensive income when they fall due. Amounts not paid are shown in accruals as a liability in the balance sheet. The assets of the plans are held separately from the Group in independently administered funds.

2.15 Interest income

Interest income is recognised in the Consolidated statement of comprehensive income using the effective interest method.

2.16 Taxation

Tax is recognised in the Consolidated statement of comprehensive income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

3. Judgments in applying accounting policies and key sources of estimation uncertainty

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

a) Critical judgments in applying accounting policies

The company does not consider there to be any critical judgments in applying accounting policies.

b) Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities

within the next financial year are addressed below:

i) Impairment of stock

The company supplies heating, plumbing and bathroom products that are subject to technological advancement. As a result it is necessary to consider the recoverability of the cost of inventory and the associated provision required. When calculating the inventory provision, management considers the nature and condition of the inventory, as well as applying assumptions around anticipated saleability of the goods.

4. Turnover

An analysis of turnover by class of business is as follows:

	2019 £	2018 £
Sale of goods	<u>25,600,103</u>	<u>23,246,902</u>

Analysis of turnover by country of destination:

	2019 £	2018 £
United Kingdom	<u>25,600,103</u>	<u>23,246,902</u>

5. Other operating income

	2019 £	2018 £
Rent receivable	<u>29,325</u>	<u>27,225</u>

BANSAL GROUP LTD

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

6. Operating profit

The operating profit is stated after charging:

	2019	2018
	£	£
Depreciation of tangible fixed assets	107,179	89,001
Amortisation of intangible assets, including goodwill	41,605	41,605
Other operating lease rentals	581,343	584,694
Defined contribution pension cost	70,911	66,595
Inventory recognised as an expense	<u>21,648,815</u>	<u>19,402,658</u>

7. Auditor's remuneration

	2019	2018
	£	£
Fees payable to the Group's auditor and its associates for the audit of the Group's annual accounts	<u>16,063</u>	<u>13,213</u>

BANSAL GROUP LTD

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

8. Employees

Staff costs, including directors' remuneration, were as follows:

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Wages and salaries	1,901,416	<i>1,791,383</i>	-	-
Social security costs	145,176	<i>151,077</i>	-	-
Cost of defined contribution scheme	70,911	<i>66,595</i>	-	-
	<u>2,117,503</u>	<i><u>2,009,055</u></i>	<u>-</u>	<i><u>-</u></i>

The average monthly number of employees, including the directors, during the year was as follows:

	Group 2019 No.	<i>Group 2018 No.</i>	Company 2019 No.	<i>Company 2018 No.</i>
	44	<i>44</i>	-	-
Distribution and sales				
	10	<i>8</i>	2	2
Administration				
	<u>54</u>	<i><u>52</u></i>	<u>2</u>	<i><u>2</u></i>

9. Directors' remuneration

	2019 £	<i>2018 £</i>
Directors' emoluments	<u>76,500</u>	<i><u>76,500</u></i>

During the year retirement benefits were accruing to 2 directors (2018 - 2) in respect of defined contribution pension schemes.

Included in directors' remuneration is an amount of £76,500 (2018 - £76,500) in respect of members' remuneration charged as an expense in the company's subsidiary Bansal Management LLP ("the LLP"). This members' remuneration charged as an expense is due to individuals who are also directors of the company in their capacity as members of the LLP for managing the LLP. This is included in directors' remuneration above in accordance with the Companies Act 2006.

BANSAL GROUP LTD

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

10. Interest receivable and similar income

	2019	2018
	£	£
Other interest receivable	<u>9</u>	<u>-</u>

11. Interest payable and similar expenses

	2019	2018
	£	£
Group interest payable	67,301	47,102
Finance leases	588	2,352
Other interest payable	434	719
	<u>68,323</u>	<u>50,173</u>

12. Taxation

	2019	2018
	£	£
Corporation tax		
Current tax on profits for the year	76,273	46,484
Adjustments in respect of previous periods	4,453	-
	<u>80,726</u>	<u>46,484</u>

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

12. Taxation (continued)**Factors affecting tax charge for the year**

The tax assessed for the year is higher than (2018 - *higher than*) the standard rate of corporation tax in the UK of 19% (2018 - 19%). The differences are explained below:

	2019 £	2018 £
Profit on ordinary activities before tax	<u>235,842</u>	<u>228,335</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2018 - 19%)	44,810	43,384
Effects of:		
Non-tax deductible amortisation of goodwill and impairment	7,905	7,905
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	10,757	12,470
Deferred tax not provided	12,801	(17,275)
Adjustments to tax charge in respect of prior periods	4,453	-
Total tax charge for the year	<u><u>80,726</u></u>	<u><u>46,484</u></u>

Factors that may affect future tax charges

There were no factors that may affect future tax charges.

BANSAL GROUP LTD

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

13. Intangible assets**Group and Company**

	Goodwill £
Cost	
At 1 April 2018	832,081
At 31 March 2019	<u>832,081</u>
Amortisation	
At 1 April 2018	374,445
Charge for the year	41,605
At 31 March 2019	<u>416,050</u>
Net book value	
At 31 March 2019	<u><u>416,031</u></u>
At 31 March 2018	<u><u>457,636</u></u>

14. Parent Company Profit for the year

The Company has taken advantage of the exemption allowed under Section 408 of the Companies Act 2006 and has not presented its own statement of income and retained earnings in these financial statements. The profit after tax of the parent Company for the year was £1,281 (2018 - £3,581).

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

15. Tangible fixed assets**Group**

	Short term leasehold buildings £	Plant and machinery £	Fixtures, fittings and computer equipment £	Total £
Cost				
At 1 April 2018	395,359	169,669	419,179	984,207
Additions	-	4,486	14,497	18,983
At 31 March 2019	395,359	174,155	433,676	1,003,190
Depreciation				
At 1 April 2018	87,070	99,208	185,648	371,926
Charge for the year on owned assets	34,040	9,225	51,635	94,900
Charge for the year on financed assets	-	-	12,279	12,279
At 31 March 2019	121,110	108,433	249,562	479,105
Net book value				
At 31 March 2019	274,249	65,722	184,114	524,085
At 31 March 2018	308,289	70,461	233,531	612,281

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2019 £	2018 £
Fixtures, fittings and computer equipment	-	47,071

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

16. Fixed asset investments**Group**

**Other
investments
£**

Cost

As at 1 April 2018 and 31 March 2019

1,250

£750 of the investment is in quoted shares. It is the opinion of the directors that the market value of the investments is in excess of the cost, but not materially so.

Company

**Shares in group
undertakings
£**

Cost

As at 1 April 2018 and 31 March 2019

1,534,667

Details of the principal subsidiaries can be found under note number 29.

17. Stocks

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Goods for resale	<u><u>2,689,707</u></u>	<u><u>2,944,780</u></u>	<u><u>-</u></u>	<u><u>-</u></u>

BANSAL GROUP LTD

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

18. Debtors

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Trade debtors	4,202,039	4,470,860	-	-
Amounts owed by group undertakings	-	-	142,119	137,168
Other debtors	354,995	321,842	758	758
Prepayments	162,631	152,379	-	-
	<u>4,719,665</u>	<u>4,945,081</u>	<u>142,877</u>	<u>137,926</u>

19. Cash and cash equivalents

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Cash at bank and in hand	<u>2,858,525</u>	<u>2,444,799</u>	<u>4,730</u>	<u>4,760</u>

20. Creditors: Amounts falling due within one year

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Trade creditors	4,452,699	5,281,838	-	-
Amounts owed to group undertakings	-	-	1,248,980	1,243,997
Corporation tax	124,077	46,149	1,140	2,485
Other taxation and social security	353,251	150,672	-	-
Obligations under finance lease and hire purchase contracts	-	5,138	-	-
Proceeds of factored debts	2,651,043	2,480,062	-	-
Other creditors	510,742	461,676	-	-
Accruals	137,445	155,402	-	-
	<u>8,229,257</u>	<u>8,580,937</u>	<u>1,250,120</u>	<u>1,246,482</u>

Included in creditors is an amount of £2,651,043 (2018 - £2,480,062) secured on certain sales ledger balances of the company.

The obligations under finance leases are secured on the assets to which they relate.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

21. Financial instruments

	Group 2019 £	<i>Group 2018 £</i>	Company 2019 £	<i>Company 2018 £</i>
Financial assets				
Financial assets that are debt instruments measured at amortised cost	<u>4,557,034</u>	<u>4,792,702</u>	<u>142,877</u>	<u>137,926</u>
Financial liabilities				
Financial liabilities measured at amortised cost	<u>(7,740,445)</u>	<u>(8,373,163)</u>	<u>(1,248,980)</u>	<u>(1,243,997)</u>

Financial assets that are debt instruments measured at amortised cost comprise trade and other debtors.

Financial liabilities measured at amortised cost comprise trade creditors, other creditors, accruals and proceeds of factored debts.

22. Share capital

	2019 £	<i>2018 £</i>
Allotted, called up and fully paid		
760 (2018 - 760) Ordinary shares of £1.00 each	<u>760</u>	<u>760</u>

23. Reserves**Capital redemption reserve**

The capital redemption reserve represents amounts as a result of the share buyback.

Merger Reserve

The merger reserve represents amounts as a result of the share for share exchange with the former shareholders of Bansal Limited.

Profit and loss account

The profit and loss account represents accumulated profits and losses of the company since incorporation less dividends paid.

24. Contingent liabilities

The company has entered into an unlimited guarantee with its subsidiary in respect of borrowings.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

25. Pension commitments

The group operates a group pension scheme which is available to all employees. The pension cost charge represents contributions payable to the fund and amounted £70,911 (2018 - £66,595). At the balance sheet date contributions totalling £11,378 (2018 - £10,953) were payable to the fund and are included in other creditors due within one year.

26. Commitments under operating leases

At 31 March 2019 the Group had future minimum lease payments under non-cancellable operating leases as follows:

	Group 2019 £	<i>Group 2018 £</i>
Land and buildings		
Not later than 1 year	311,711	269,927
Later than 1 year and not later than 5 years	1,348,845	1,294,348
Later than 5 years	1,226,722	1,555,546
	<u>2,887,278</u>	<u><i>3,119,821</i></u>
	Group 2019 £	<i>Group 2018 £</i>
Other		
Not later than 1 year	62,737	71,792
Later than 1 year and not later than 5 years	37,613	97,531
	<u>100,350</u>	<u><i>169,323</i></u>

27. Related party transactions

At the year end an amount of £359,972 (2018 - £408,324) was owed by the group to the directors of the company.

The group occupies a property owned by a company under common control. The rent charged during the year was £81,700 (2018 - £81,700). At the year end, the group was owed £333,913 (2018 - £311,103) from this company.

28. Controlling party

The ultimate controlling party is J S Bansal.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 MARCH 2019**

29. Subsidiary undertakings

The following were subsidiary undertakings of the Company:

Name	Principal activity	Class of shares	Holding
Bansal Limited	Distributors of heating and plumbing materials	Ordinary	100%
Bansal Management LLP	Provider of personnel services	Ordinary	100%

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