

Financial Statements Amber Langis Limited

For the year ended 31 July 2014

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COMPANIES HOUSE

Registered number: 06754410

Company Information

Registered number 06754410

Registered office Fordbridge Lane
Blackwell
ALFRETON
Derbyshire
DE55 5JY

Directors H W Martin
K Martin
N C Falconbridge
G R Beswick

Independent auditor Grant Thornton UK LLP
Chartered Accountants & Statutory Auditor
2 Broadfield Court
SHEFFIELD
South Yorkshire
S8 0XF

Bankers Barclays Bank PLC
Derby Business Centre
PO Box 493
Sir Frank Whittle Road
DERBY
DE1 9UU

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Directors' Report

For the year ended 31 July 2014

The directors present their report and the financial statements for the year ended 31 July 2014.

Principal activity

The principal activities of Amber Langis Limited (the Company) are as follows:

- The design, installation, service and hire of traffic control and traffic management systems
- The provision of Variable Message Systems (VMS)

Results

The profit for the year, after taxation, amounted to £84,128 (2013: £21,465).

Directors

The directors who served during the year were:

H W Martin
K Martin
N C Faulconbridge
G R Beswick

Directors' responsibilities statement

The directors are responsible for preparing the Strategic report, the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report

For the year ended 31 July 2014

Disabled employees

The company gives full consideration to applications for employment from disabled persons where the requirements of the job can be adequately fulfilled by a handicapped or disabled person. Where existing employees become disabled, it is the company's policy wherever practicable to provide continuing employment under normal terms and conditions and to provide training and career development and promotion to disabled employees wherever appropriate.

Disclosure of information to auditor

Each of the persons who is a director at the time when this Directors' report is approved has confirmed that:

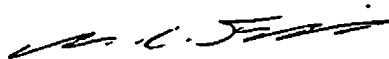
- so far as that director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Auditor

Grant Thornton UK LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board and signed on its behalf.



N C Faulconbridge
Director

Date: 10 November 2014

Strategic Report

For the year ended 31 July 2014

The directors present their Strategic report for the year ended 31 July 2014.

Business review

The Company has achieved significant growth whilst improving net profit margin to demonstrate impressive financial results for the year.

The market for the Company's services has improved during the year and the Group have provided investment for expansion. Most notably, at the end of the financial year the Company's main operating depot has relocated to larger and more suitable premises taken under a ten year lease arrangement close to the previous premises near Sevenoaks, Kent. Also the Company's satellite depot at Maidenhead has relocated, again to more suitable premises, at Slough under a five year lease arrangement.

A strong Client base and a close working partnership with the parent company H W Martin (Traffic Management) Limited will ensure continuity of demand for the Company's services.

Principal risks and uncertainties

The identification, assessment and management of opportunities and associated risks are an integral element of the business of Amber Langis Limited. Principal risks are:

- The effect of new legislation and regulation. The impact of which on operations may potentially increase costs. This risk is considered as a part of the tender approval process.
- Competitive risk. Contracts with major clients are secured by competitive tender and therefore no future contracts are guaranteed. The Company has now achieved a very competitive cost base and actively pursues "preferred supplier" status with Clients to give the best possible commercial advantage and targets long term contracts.
- Health and safety. Amber Langis Limited acknowledges that its employees work within a hazardous environment and training is given to reflect and mitigate this risk. Policies and procedures are continually monitored and reviewed.
- Financial risk. The main risk arising from the Company's financial instruments is liquidity risk. This risk is managed by maintaining a high cash reserve and by capital funding from the Martin Group providing sufficient liquidity to finance the Company's operations and to meet unanticipated costs.

Strategic Report (continued)

For the year ended 31 July 2014

Financial key performance indicators

The Company's key financial and performance indicators for the year are:

1. Sales growth of 38%.
2. An increase in net profit margin to 2.9%
3. Increase in net assets of 188%, now in excess of £120,000

This report was approved by the board on 10 November 2014 and signed on its behalf.



N C Faulconbridge
Director

Independent Auditor's Report to the Members of Amber Langis Limited

We have audited the financial statements of Amber Langis Limited for the year ended 31 July 2014, which comprise the Profit and loss account, the Balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.



Independent Auditor's Report to the Members of Amber Langis Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to take advantage of the small companies' exemption in preparing the Directors' report.

A handwritten signature in black ink, appearing to read "Paul Houghton", followed by the text "UK LLP.".

PAUL HOUGHTON (Senior statutory auditor)
for and on behalf of
Grant Thornton UK LLP
Statutory Auditor
Chartered Accountants
SHEFFIELD

10 November 2014

Profit and Loss Account

For the year ended 31 July 2014

	Note	2014 £	2013 £
Turnover	1,2	1,931,025	1,397,543
Cost of sales		(1,321,963)	(930,886)
Gross profit		609,062	466,657
Administrative expenses		(500,918)	(438,964)
Profit on ordinary activities before taxation		108,144	27,693
Tax on profit on ordinary activities	6	(24,016)	(6,228)
Profit for the financial year	14	84,128	21,465

All amounts relate to continuing operations.

There were no recognised gains and losses for 2014 or 2013 other than those included in the Profit and loss account.

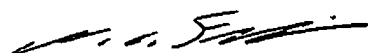
The notes on pages 9 to 15 form part of these financial statements.

Balance Sheet

As at 31 July 2014

	Note	£	2014 £	£	2013 £
Fixed assets					
Tangible assets	7		54,017		57,543
Current assets					
Debtors	8	352,291		607,588	
Cash at bank and in hand		216,892		170,662	
		<u>569,183</u>		<u>778,250</u>	
Creditors: amounts falling due within one year	9	<u>(240,952)</u>		<u>(584,383)</u>	
Net current assets			<u>328,231</u>		<u>193,867</u>
Total assets less current liabilities			<u>382,248</u>		<u>251,410</u>
Creditors: amounts falling due after more than one year	10		<u>(253,446)</u>		<u>(206,736)</u>
Net assets			<u><u>128,802</u></u>		<u><u>44,674</u></u>
Capital and reserves					
Called up share capital	13		5,000		5,000
Profit and loss account	14		<u>123,802</u>		<u>39,674</u>
Shareholders' funds	15		<u><u>128,802</u></u>		<u><u>44,674</u></u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



N C Faulconbridge
Director

Date: 10 November 2014

The notes on pages 9 to 15 form part of these financial statements.

Notes to the Financial Statements

For the year ended 31 July 2014

1. Accounting Policies

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

The accounting policies are set out below and have remained unchanged from the previous year.

1.2 Going concern

Based on review of forecasts and budgets the directors have formed a judgment at the time of approving the financial statements that there is a reasonable expectation that Amber Langis Limited has more than sufficient resources and available facilities to continue in existence for the foreseeable future.

1.3 Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes a consolidated cash flow statement.

1.4 Turnover and long-term contracts

Long-term contract balances represent costs incurred on specific contracts, net of amounts transferred to cost of sales in respect of work recorded as turnover, less foreseeable losses and payments on account not matched with turnover. Turnover is determined by reference to the value of work carried out to date. No profit is recognised until the contract has advantage to a stage where the total profit can be assessed with reasonable certainty. Provision is made for the full amount of foreseeable losses on contracts.

1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant & machinery	- 12.5% or 20% straight line
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1.6 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the year.

Notes to the Financial Statements

For the year ended 31 July 2014

1. Accounting Policies (continued)

1.7 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

2. Turnover

An analysis of turnover by class of business is as follows:

	2014	2013
	£	£
United Kingdom	<u>1,931,025</u>	<u>1,397,543</u>

3. Operating Profit

The operating profit is stated after charging:

	2014	2013
	£	£
Depreciation of tangible fixed assets:		
- owned by the company	20,633	48,864
Auditor's remuneration	950	950
Profit on fixed assets	<u>(17,442)</u>	<u>(8,667)</u>

Fees paid to the company's auditor for services other than the statutory audit are not disclosed in Amber Langis Limited's accounts since the consolidated accounts of the parent company are required to disclose non-audit fees on a consolidated basis.

Notes to the Financial Statements

For the year ended 31 July 2014

4. Staff costs

Staff costs, including directors' remuneration, were as follows:

	2014	2013
	£	£
Wages and salaries	667,872	525,870
Social security costs	72,782	56,802
Other pension costs	6,112	5,065
	<u>746,766</u>	<u>587,737</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2014	2013
	No.	No.
Direct labour	17	12
Administration and management	3	4
	<u>20</u>	<u>16</u>

5. Directors' remuneration

	2014	2013
	£	£
Remuneration	-	17,307
Company pension contributions to defined contribution pension schemes	-	298

During the year retirement benefits were accruing to no directors (2013 - 1) in respect of defined contribution pension schemes.

Notes to the Financial Statements

For the year ended 31 July 2014

6. Taxation

	2014 £	2013 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year	12,094	6,000
	<u>12,094</u>	<u>6,000</u>
Group relief payable	7,522	2,085
	<u>7,522</u>	<u>2,085</u>
Total current tax	19,616	8,085
	<u>19,616</u>	<u>8,085</u>
Deferred tax (see note 11)		
Origination and reversal of timing differences	4,400	(1,857)
	<u>4,400</u>	<u>(1,857)</u>
Tax on profit on ordinary activities	24,016	6,228
	<u>24,016</u>	<u>6,228</u>

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2013 - higher than) the standard rate of corporation tax in the UK of 22.33% (2013 - 23.66%). The differences are explained below:

	2014 £	2013 £
Profit on ordinary activities before tax	108,144	27,693
	<u>108,144</u>	<u>27,693</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 22.33% (2013 - 23.66%)	24,149	6,554
	<u>24,149</u>	<u>6,554</u>
Effects of:		
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	688	325
Depreciation for year in excess of capital allowances	(4,868)	2,306
Adjustment for small company rate of tax	(353)	(1,100)
	<u>688</u>	<u>325</u>
Current tax charge for the year (see note above)	19,616	8,085
	<u>19,616</u>	<u>8,085</u>

Notes to the Financial Statements

For the year ended 31 July 2014

7. Tangible fixed assets

	Plant & machinery £
Cost	
At 1 August 2013	311,618
Additions	17,106
Disposals	(127,175)
At 31 July 2014	<u>201,549</u>
Depreciation	
At 1 August 2013	254,075
Charge for the year	20,633
On disposals	(127,176)
At 31 July 2014	<u>147,532</u>
Net book value	
At 31 July 2014	<u>54,017</u>
At 31 July 2013	<u>57,543</u>

8. Debtors

	2014 £	2013 £
Trade debtors	323,683	268,554
Amounts owed by group undertakings	-	284,838
Prepayments and accrued income	15,708	36,896
Deferred tax asset (see note 11)	12,900	17,300
	<u>352,291</u>	<u>607,588</u>

9. Creditors:

Amounts falling due within one year

	2014 £	2013 £
Trade creditors	85,975	60,138
Amounts owed to group undertakings	106,628	491,983
Corporation tax	12,094	6,000
Other taxation and social security	17,677	13,373
Other creditors	6,936	6,935
Accruals and deferred income	11,642	5,954
	<u>240,952</u>	<u>584,383</u>

Notes to the Financial Statements

For the year ended 31 July 2014

10. Creditors:

Amounts falling due after more than one year

	2014	2013
	£	£
Amounts owed to group undertakings	253,446	206,736

11. Deferred tax asset

	2014	2013
	£	£
At beginning of year	17,300	15,443
Movement during year (P&L)	(4,400)	1,857
At end of year	12,900	17,300

The deferred tax asset is made up as follows:

	2014	2013
	£	£
Accelerated capital allowances	12,900	17,300

12. Related party transactions

As a wholly owned subsidiary of H W Martin Holdings Limited, the company is exempt from the requirements of FRS 8 to disclose transactions with other members of the group headed by H W Martin Holdings Limited.

13. Share capital

	2014	2013
	£	£
Allotted, called up and fully paid		
5,000 Ordinary shares of £1 each	5,000	5,000

14. Reserves

	Profit and loss account
	£
At 1 August 2013	39,674
Profit for the financial year	84,128
At 31 July 2014	123,802

Notes to the Financial Statements

For the year ended 31 July 2014

15. Reconciliation of movement in shareholders' funds

	2014	2013
	£	£
Opening shareholders' funds	44,674	23,209
Profit for the financial year	84,128	21,465
Closing shareholders' funds	<u>128,802</u>	<u>44,674</u>

16. Ultimate parent undertaking and controlling related party

The directors consider that the ultimate parent undertaking of the company and controlling related party is H W Martin Holdings Limited incorporated in England and Wales.

The largest and smallest group of undertakings for which group accounts have been drawn up is that headed by H W Martin Holdings Limited which is incorporated in England and Wales.

Consolidated financial statements can be obtained from H W Martin Holdings Limited, Fordbridge Lane, Blackwell, Alfreton, Derbyshire, DE55 5JY.