GRAVITY LONDON LIMITED

STRATEGIC REPORT, REPORT OF THE DIRECTORS AND

AUDITED FINANCIAL STATEMENTS

FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

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## GRAVITY LONDON LIMITED

## COMPANY INFORMATION FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

**DIRECTORS:** 

Mr M Lethbridge Mr S D Feast Mr P Anderson

SECRETARY:

Mr S D Feast

**REGISTERED OFFICE:** 

69 Wilson Street

London EC2A 2BB

**REGISTERED NUMBER:** 

06749773 (England and Wales)

**AUDITORS:** 

THP Limited

Chartered Accountants and Statutory Auditors 34-40 High Street Wanstead

Wanstea London E11 2RJ

## STRATEGIC REPORT FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

The directors present their strategic report for the period 1 June 2018 to 31 December 2018.

The results for this seven month accounting period are not directly comparable with the results for the previous year.

### **REVIEW OF BUSINESS**

The directors are pleased to report another very successful period for the business in terms of revenue growth and profits.

Our expertise in business to business marketing communications on a global scale is now well recognised in the markets we serve. As a result client retention and acquisition continues to hit new benchmarks and ensure revenues are sustainable.

The company's key performance indicators are as follows:

	PE 31.12.18	YE 31.5.18	
	£	£	
Turnover	6,613,567	11,228,618	
Profit before tax	1,131,975	1,949,696	

Growth in the coming year will come from expanding our talent, leveraging our category expertise, increasing our global reach and further adoption of technology that enables evidence based marketing strategies that deliver measurable outcomes.

The net assets of the company are £5,206,591 at the balance sheet date, up from £4,617,380 in May 2018. This reflects the solid position of the company from a solvency and liquidity point of view, and this strong balance sheet is the foundation on which the company can continue to grow and prosper.

## STRATEGIC REPORT FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

#### PRINCIPAL RISKS AND UNCERTAINTIES

The primary risks to which the company is exposed are common to all major providers of integrated marketing services.

The Directors have set out below the principal risks facing the business.

The Directors are of the opinion that a thorough risk management process is adopted which involves a formal review of all risks identified below. Where possible, processes are in place to mitigate such risks.

#### Client retention as the company operates in a highly competitive industry

The continued delivery of services which add value to our clients has always been the key to the company's client retention strategy. Recognised by multiple industry awards and several successful high profile campaigns the company is known as the B2B expert within the industry and will continue to win and retain clients through performance and reputation.

#### Retention of key employees

The Directors have always understood that success is driven by talent, assembling a team over a number of years. The company provides a dynamic and stimulating environment which is aimed at attracting and retaining the best talent in the industry and the success of this strategy is demonstrated by the company's low staff turnover.

#### Credit Risk in relation to amounts receivable from customers

Credit risk is mitigated through an ongoing risk appraisal procedure for all clients weighted by exposure and risk is minimised by staged invoicing to minimise the risk on larger contracts.

#### General economic uncertainty surrounding the Brexit

The Directors have embarked on a strategy to increase global turnover while maintaining the current UK position as the dominant B2B brand. With a presence in many of the worlds major cities the risk of any UK or European downturn is diversified.

#### ON BEHALF OF THE BOARD:

Mr M Lethbridge - Director

28 June 2019

## REPORT OF THE DIRECTORS FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

The directors present their report with the financial statements of the company for the period 1 June 2018 to 31 December 2018.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the period under review was that of providing integrated marketing services.

#### DIVIDENDS

The total distribution of dividends for the period ended 31 Dec 2018 will be £312,000 (YE 31 May 2018: £462,000).

#### **FUTURE DEVELOPMENTS**

The directors are confident that their continued focus on their employees and clients will continue to result in the growth of the business.

The company has taken the necessary steps in order to ensure that it complies with the requirements of GDPR.

#### **EVENTS SINCE THE END OF THE PERIOD**

Information relating to events since the end of the period is given in the notes to the financial statements.

#### DIRECTORS

The directors shown below have held office during the whole of the period from 1 June 2018 to the date of this report.

Mr M Lethbridge Mr S D Feast Mr P Anderson

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, THP Limited, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Mr M Lethbridge - Director

28 June 2019

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GRAVITY LONDON LIMITED

#### **Opinion**

We have audited the financial statements of Gravity London Limited (the 'company') for the period ended 31 December 2018 which comprise the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Cash Flow Statement and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF GRAVITY LONDON LIMITED

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Andrew Green LLB FCA (Senior Statutory Auditor) for and on behalf of THP Limited

Chartered Accountants and Statutory Auditors 34-40 High Street

Wanstead London E11 2RJ

28 June 2019

## STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

		period 1.6.18	
		to 31.12.18	year ended 31.5.18
	Notes	£	£
TURNOVER	4	6,613,567	11,228,618
Cost of sales		2,914,677	<u>5,574,181</u>
GROSS PROFIT		3,698,890	5,654,437
Administrative expenses		2,568,649	3,706,249
OPERATING PROFIT	6	1,130,241	1,948,188
Interest receivable and similar income		5,310	3,623
		1,135,551	1,951,811
Interest payable and similar expenses	7	3,576	2,115
PROFIT BEFORE TAXATION		1,131,975	1,949,696
Tax on profit	8	230,764	401,272
PROFIT FOR THE FINANCIAL PERIOR	D	901,211	1,548,424

The notes form part of these financial statements

### BALANCE SHEET 31 DECEMBER 2018

		20:	18	201	8
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	10		-		
Tangible assets	11		119,236		116,584
Investments	12				
			119,236		116,584
CURRENT ASSETS					
Debtors	13	2,680,232		3,865,868	
Cash at bank		4,373,155		2,823,700	
		7,053,387		6,689,568	
CREDITORS  Amounts falling due within one year	14	1 042 512		2 166 104	
Amounts falling due within one year	14	1,943,513		2,166,194	
NET CURRENT ASSETS			5,109,874		4,523,374
TOTAL ASSETS LESS CURRENT LIABILITIES			5,229,110		4,639,958
LIABILITIES			3,229,110		4,059,950
CREDITORS					
Amounts falling due after more than one					
year	15		(15,324)		(17,615)
PROVISIONS FOR LIABILITIES	17		<u>(7,195</u> )		(4,963)
NET ASSETS			5,206,591		4,617,380
CAPITAL AND RESERVES					
Called up share capital	18		1,500,000		1,500,000
Retained earnings	19		3,706,591		3,117,380
SHAREHOLDERS' FUNDS			<u>5,206,591</u>		<u>4,617,380</u>

The financial statements were approved by the Board of Directors on 28 June 2019 and were signed on its behalf by:

Mr M Lethbridge - Director

# STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

	Called up share capital £	Retained earnings £	Total equity £	
Balance at 1 June 2017	1,500,000	2,030,956	3,530,956	
Changes in equity Dividends Total comprehensive income  Balance at 31 May 2018	1,500,000	(462,000) 1,548,424 3,117,380	(462,000) 1,548,424 4,617,380	
Changes in equity Dividends Total comprehensive income		(312,000) 901,211	(312,000) 901,211	
Balance at 31 December 2018	<u>1,5</u> 00,000	3,706,591	5,206,591	

The notes form part of these financial statements

## CASH FLOW STATEMENT FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

Cash flows from operating activities	Notes	period 1.6.18 to 31.12.18 £	year ended 31.5.18 £
Cash generated from operations Interest paid	24	1,910,604 (2,997)	1,607,058
Interest paid Interest element of hire purchase paymer paid Tax paid	nts	(579) ———————	(2,115) <u>(374,119</u> )
Net cash from operating activities		1,907,028	1,230,824
Cash flows from investing activities Purchase of tangible fixed assets Sale of tangible fixed assets Interest received  Net cash from investing activities		(31,385) 	(71,705) 9,500 3,623 (58,582)
Cash flows from financing activities Capital repayments in year Amount introduced by directors Amount withdrawn by directors Equity dividends paid  Net cash from financing activities		(2,291) 604 (17,811) (312,000) (331,498)	8,830 (132,228) (462,000) (585,398)
Increase in cash and cash equivalents Cash and cash equivalents at beginning of period		1,549,455 2,823,700	586,844 2,236,856
Cash and cash equivalents at end of period	25	4,373,155	2,823,700

The notes form part of these financial statements

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

#### 1. STATUTORY INFORMATION

Gravity London Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. **ACCOUNTING POLICIES**

#### Basis of preparing the financial statements

These financial statements have been prepared on a going concern basis and under the historical cost convention.

#### Preparation of consolidated financial statements

The financial statements contain information about Gravity London Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company has taken the exemption under Section 405 of the Companies Act 2006 from preparing group accounts as its dormant subsidiary undertakings would all be excluded from any consolidation as their inclusion would not be material for the purpose of giving a true and fair view.

#### Significant judgements and estimates

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### a) Critical judgements in applying the entity's accounting policies

There are no specific judgements, apart from those involving estimates as detailed below, that management has made in the process of applying the entity's accounting policies that have a significant effect on the amounts recognised in the financial statements.

#### b) Critical accounting estimates and assumptions

The company makes estimates and assumptions concerning the future. The resulting accounting estimates can differ from the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of the assets and liabilities within the next financial year are addressed below.

## (i) Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates based on technological advancement, future investments, economic utilisation and the physical condition of the assets. See note 11 for the carrying amount of tangible assets and note 3 for the depreciation policy in respect of each class of asset.

#### (ii) Impairment of debtors

The company makes an estimate of the recoverable value of trade and other debtors. When assessing their impairment, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience. The company also makes an estimate of income accrued at the year end based on the expected outcome of the job in question, the expected margin and the element of costs incurred. See note 13 for the net carrying amount of debtors.

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents the provision of marketing services invoiced during the year, excluding value added tax.

Revenue is recognised when the significant risks and rewards have passed to the customer.

#### Goodwill

Goodwill, being the amounts paid in respect of the acquisition of a business in 2011, has been fully amortised over its useful economic life of 3 to 7 years.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

#### 3. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Short leasehold property

Over the period of the lease

Computer Equipment Fixtures and fittings

- 25% on cost - 20% on cost

Motor vehicles

- 20% on cost

#### **Investments in subsidiaries**

Investments in subsidiary undertakings are recognised at cost less any provision for impairment.

#### Financial instruments

The Company has chosen to adopt Sections 11 and 12 of FRS102 in respect of financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently carried at this value less any provision for impairment.

#### Cash and cash equivalents

Cash and cash equivalents in the balance sheet represent cash at bank and in hand.

#### Short-term debtors and creditors

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in profit or loss under operating expenses.

The carrying value of all short-term financial assets and liabilities are measured at amortised cost.

#### Taxation

Taxation for the period comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to profit or loss over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

## 3. **ACCOUNTING POLICIES - continued**

#### Staff benefits

The company provides a range of benefits to employees, including paid holiday arrangements and a defined contribution pension plan.

## (i) Short Term Benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

#### (ii) Pension Scheme

The company operates a defined contribution pension scheme for its employees. The contributions are recognised as an expense when they are due. Amounts not paid are shown as a creditor on the balance sheet. The assets of the scheme are held separately from the company in independently administered funds.

#### 4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below, as a percentage of overall turnover:

		PE 31.12.2018	YE 31.05.2018
	United Kingdom Rest of the World	51% 49%	
5.	EMPLOYEES AND DIRECTORS		
		period 1.6.18	
•		to 31.12.18 £	year ended 31.5.18 £
:	Wages and salaries Social security costs	1,741,982 136,112	2,564,233 225,746
1	Other pension costs	17,695	19,862
		1,895,789	2,809,841
	The average number of employees during the period was as follows:	period 1.6.18	
		to 31.12.18	year ended 31.5.18
	Creative and PR Finance and Administration	38 8	40 8
		46	<u>48</u>
٠		period 1.6.18 to 31.12.18	year ended 31.5.18
ı	Discrete and an accordance to	£	£
	Directors' remuneration Directors' pension contributions to money purchase schemes	199,615 806	254,912 390
	The number of directors to whom retirement benefits were accruing was	as follows:	
	Money purchase schemes	3	2

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

### 6. **OPERATING PROFIT**

The operating profit is stated after charging/(crediting):

•	period	
	1.6.18	
	to	year ended
	31.12.18	31.5.18
	£	£
Depreciation - owned assets	25,734	60,839
Depreciation - assets on hire purchase contracts	2,999	4,158
Profit on disposal of fixed assets	-	(507)
Auditors' remuneration - Audit	15,000	15,000
Auditors' remuneration for non audit work	4,945	11,545
Foreign exchange differences	(96,221)	(3,268)
Operating Lease Rentals	96,083	154,000

The Directors of the company are also its "key management" for the purposes of disclosure under FRS 102.

### 7. INTEREST PAYABLE AND SIMILAR EXPENSES

	period	
	1.6.18	
	to	year ended
	31.12.18	31.5.18
	£	£
Other interest	2,997	-
Hire purchase interest	579	2,115
	<u>3,576</u>	<u>2,115</u>

### 8. TAXATION

## Analysis of the tax charge

The tax charge on the profit for the period was as follows:

•	period 1.6.18 to 31.12.18 £	year ended 31.5.18 £
Current tax: UK corporation tax Under/(over) provision in	220,642	381,623
prior year	7,890	19,326
Total current tax	228,532	400,949
Deferred tax	2,232	323
Tax on profit	230,764	401,272

### **NOTES TO THE FINANCIAL STATEMENTS - continued** FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

#### 8. **TAXATION - continued**

### Reconciliation of total tax charge included in profit and loss

The tax assessed for the period is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	Profit before tax	period 1.6.18 to 31.12.18 £ 1,131,975	year ended 31.5.18 £ 1,949,696
	Profit multiplied by the standard rate of corporation tax in the UK of $19\%$ (2018 - $19\%$ )	215,075	370,442
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Adjustments to tax charge in respect of previous periods Movement on deferred tax	7,259 (1,692) - - 7,890 2,232	10,042 1,139 19,326 323
	Total tax charge	230,764	401,272
9.	A Ordinary shares of £1 each Interim B Ordinary shares of £1 each Interim C Ordinary shares of £1 each Interim	period 1.6.18 to 31.12.18 £ 104,000 104,000 312,000	year ended 31.5.18 £ 154,000 154,000 462,000
10.	INTANGIBLE FIXED ASSETS		Goodwill
	COST At 1 June 2018 and 31 December 2018		£ _4,124,393
	AMORTISATION At 1 June 2018 and 31 December 2018		4,124,393
	NET BOOK VALUE At 31 December 2018		
	At 31 May 2018		

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

11.	TANGIBLE FIXED ASSETS	Short leasehold property	Computer Equipment	Fixtures and fittings	Motor vehicles	Totals
	COST	£	£	£	£	£
	At 1 June 2018 Additions	71,006 	240,925 <u>31,385</u>	165,512 	25,705 	503,148 31,385
	At 31 December 2018	71,006	272,310	165,512	25,705	_534,533
	DEPRECIATION					
	At 1 June 2018 Charge for period	38,475 <u>4,144</u>	187,710 19,469	157,808 2,121	2,571 <u>2,999</u>	386,564 <u>28,733</u>
	At 31 December 2018	42,619	207,179	159,929	5,570	415,297
	NET BOOK VALUE					
	At 31 December 2018	28,387	65,131	<u>5,583</u>	20,135	119,236
	At 31 May 2018	32,531	53,215	7,704	23,134	116,584
	Fixed assets, included in the abo	ve, which are h	neld under hire pu	urchase contract	s are as follows	:: Motor vehicles £
	At 1 June 2018 and 31 December 2018					25,705
	<b>DEPRECIATION</b> At 1 June 2018 Charge for period					2,571 
	At 31 December 2018					5,570
	NET BOOK VALUE At 31 December 2018					20,135
	At.31 May 2018					23,134
12.	FIXED ASSET INVESTMENTS  COST					Shares in group undertakings £
	At 1 June 2018 and 31 December 2018					6,000,000
	PROVISIONS At 1 June 2018 and 31 December 2018					6,000,000
	NET BOOK VALUE At 31 December 2018					
	At 31 May 2018					-

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

12.	FIXED	<b>ASSET</b>	<b>INVESTMENTS</b>	- continued
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The company's investments at the Balance Sheet date in the share capital of companies include the following:

**AGA Public Relations Limited** 

Registered office: 69 Wilson Street, London EC2A 2BB

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

31.12.18 31.5.2018

£ £

Aggregate capital and reserves \_\_\_\_2 \_\_\_2

The A.G.A. Group Limited

Registered office: 69 Wilson Street, London EC2A 2BB

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

31.12.18 31.5.2018 £ £
Aggregate capital and reserves 4,511 4,511

**AGA Consult LLP** 

Registered office: 69 Wilson Street, London EC2A 2BB

Nature of business: Management consultancy

Class of shares: holding Interest 50.00

 Aggregate capital and reserves
 31.12.18
 31.5.2018

 E
 £
 £

 Profit for the period/year
 283,253
 283,253

 94,342
 94,342
 94,342

A.G.A Consult LLP has a financial year end of 31 May. The figures disclosed above represent those contained in the accounts for the year ended 31 May 2018.

**Project Gravity Limited** 

Registered office: 69 Wilson Street, London EC2A 2BB

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

**AGA Consult Limited** 

Registered office: 69 Wilson Street, London EC2A 2BB

Nature of business: Dormant

Class of shares: holding Ordinary 100.00

31.5.2018

31.12.18

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

13.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		31.12.18 £	31.5.2018 £
	Trade debtors	2,257,339	3,418,918
	Amounts owed by related parties Other debtors	92,400 6,118	128,985 6,234
	Directors' current accounts	214,018	205,583
	S455 tax recoverable	56,834	56,834
	Prepayments	<u>53,523</u>	49,314
		2,680,232	<u>3,865,868</u>
14.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	31.12.18	31.5.2018
	Him numbers contracts (con note 16)	£	£
	Hire purchase contracts (see note 16) Trade creditors	3,927 775,376	3,927 941,337
	Corporation tax	652,157	381,623
	Social security and other taxes VAT	78,560 211,287	48,279
	Directors' current accounts	211,267	186,284 8,772
	Accrued expenses	222,206	<u>595,972</u>
		1,943,513	<u>2,166,194</u>
15.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	24 42 40	21 5 2010
		31.12.18 £	31.5.2018 £
	Hire purchase contracts (see note 16)	15,324	17,615
16.	LEASING AGREEMENTS		
	Minimum lease payments fall due as follows:		
	Cross abligations required to	Hire purchase contracts 31.12.18 31.5.2018 £ £	
	Gross obligations repayable: Within one year	4,506	4,920
	Between one and five years	15,572	19,022
		20,078	23,942
	Finance charges repayable:		
	Within one year	579 248	993
	Between one and five years	248	<u>1,407</u>
		<u>827</u>	2,400
	Net obligations repayable:		
	Within one year	3,927	3,927
	Between one and five years	15,324	<u>17,615</u>
		19,251	21,542
		Non-cancellable operating leases	
		2018 £	2018 £
	Within one year	166,500	£ 154,000
	within the year		
	Between one and five years	481,645	553,134

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

16.	LEASING AGREEMENTS - continued			
	The above lease relates to the rental of the business premi	ses.		
17.	PROVISIONS FOR LIABILITIES			
,			31.12.18 £	31.5.18 £
	Deferred tax Accelerated capital allowances		<u>7,195</u>	4,963
				Deferred tax £
	Balance at 1 June 2018 Charge to Statement of Comprehensive Income during per	iod		4,963 2,232
	Balance at 31 December 2018	•		<u>7,195</u>
18.	CALLED UP SHARE CAPITAL			
	Allotted, issued and fully paid: Number: Class:	Nominal value:	31.12.18 £	31.5.18 £
	500,000         A Ordinary           500,000         B Ordinary           500,000         C Ordinary	£1 £1 £1	500,000 500,000 <u>500,000</u>	500,000 500,000 500,000
			1,500,000	1,500,000
	All shares rank equally.			
19.	RESERVES			Retained earnings £
	At 1 June 2018 Profit for the period Dividends			3,117,380 901,211 (312,000)
	At 31 December 2018			3,706,591
20.	DIRECTORS' ADVANCES, CREDITS AND GUARANTEES			
	The following advances and credits to directors subsisted year ended 31 May 2018:	during the period	ended 31 Decemb	er 2018 and the
			31.12.18 £	31.5.18 £
	Mr P Anderson Balance outstanding at start of period Amounts repaid Amounts written off		205,583 (604)	205,583 - -
	Amounts waived Balance outstanding at end of period		204,979	205,583
	Mr M Lethbridge Balance outstanding at start of period Amounts advanced Amounts repaid Amounts written off		(8,772) 176,469 (158,658)	(8,772) - -
•	Amounts written on Amounts waived Balance outstanding at end of period		9,039	<u>(8,772</u> )

## NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE PERIOD 1 JUNE 2018 TO 31 DECEMBER 2018

### 20. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES - continued

Interest is not charged on the above balances, which have both been repaid subsequent to the year end.

#### 21. RELATED PARTY DISCLOSURES

#### **AGA Consult LLP**

50% owned by Gravity London Limited.

During the year the company sold services to AGA Consult LLP of £Nil (2018 - £491) and purchased services from AGA Consult LLP of £186,410 (2018 - £188,688).

At the balance sheet date the company was owed £92,400 by AGA Consult LLP (2018: £128,985).

#### 22. POST BALANCE SHEET EVENTS

As part of a group reorganisation, the ownership of the company's entire share capital was transferred to a new parent company, Gravity Global Limited, on 17 January 2019.

#### 23. ULTIMATE CONTROLLING PARTY

There is was no ultimate controlling party.

## 24. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	1.6.18	
	to	year ended
	31.12.18	31.5.18
	£	£
Profit before taxation	1,131,975	1,949,696
Depreciation charges	28,734	64,997
Profit on disposal of fixed assets	-	(507)
Finance costs	3,576	2,115
Finance income	(5,310)	(3,623)
	1,158,975	2,012,678
Decrease/(increase) in trade and other debtors	1,194,070	(1,231,793)
(Decrease)/increase in trade and other creditors	(442,441)	826,173
Cash generated from operations	1,910,604	1,607,058

### 25. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

31.12.18

1.6.18

#### Period ended 31 December 2018

Cash and cash equivalents	£ 4,373,155	£ 2,823,700
Year ended 31 May 2018	31.5.18	1.6.17
Cash and cash equivalents	<u>2,823,700</u>	2,236,85 <u>6</u>

## 26. CHANGE OF ACCOUNTING PERIOD END

In order to align the accounting period with the calendar year, the company has shortened its year end to 31 December 2018 from 31 May 2019.

The comparative amounts on the balance sheet represent balances as at 31 May 2018 and the comparative profit and loss items relate to the year ended on the same date.