St. James's Place Reassurance (2009) Limited

Directors' report and financial statements Registered number 06718989 31 December 2009

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Directors and advisers

Executive directors

Mr D C Bellamy
Mr A M Croft
Mr I Gascoigne
Mr H J Gladman
Mr M Jackson (resigned 15 October 2008)
Mr D J Lamb
Mr W P Tonks

Auditors

PricewaterhouseCoopers LLP 31 Great George Street BS1 5QD Bristol

Secretary

St James's Place Administration Limited

Registered office

St James's Place House 1 Tetbury Road Circencester Gloucestershire GL7 1FP

Bankers

Bank of Scotland 150 Fountainbridge Edinburgh EH3 9PE

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Directors' report

The Directors present their Directors' report and financial statements for the period from incorporation on 8 October 2008 to 31 December 2009 The Company was incorporated as Hackremco (No 2583) Limited, and subsequently changed its name, to St James's Place (2009) Limited on 15 October 2008 and again to St James's Place Reassurance (2009) Limited on 20 November 2008 The Company was incorporated with share capital of £100, and further share capital of £4,990,900 was allotted on 1 January 2009

Principal activities

The Company was authorised by the FSA as an Insurance Special Purpose Vehicle (ISPV) for the transaction of long-term reassurance business in the United Kingdom from 1 January 2009. The Company is a wholly owned subsidiary of St. James's Place UK plc (SJPUK) (which is a wholly owned subsidiary of St. James's Place Wealth Management Group plc, a wholly owned subsidiary of St. James's Place plc (SJP plc)). Its purpose is to reinsure non-unit cashflows on new unit-linked pension business from SJPUK written after 31 December 2008.

Business review

The Company provides reinsurance on an annually renewable basis of the non-unit cashflows of SJPUK's new pension business, with the new pension business being reinsured capped at £1 billion. The unit-linked funds remain within SJPUK. The cashflows reinsured include the initial expenses of acquiring new business and annual management charges emerging over the life of the policy. These cashflows are calculated using a model which has been agreed by actuarial representatives of both the cedant and the Company.

The nature of the Company's business causes initial cashflow strain in the Company which leads to early losses, with profits emerging over time, typically after seven years. This profit results from the balance of future annual management charges less future expenses.

The loss arising from the early cashflow strain is funded by a contingent loan from SJPUK's long-term business fund on which interest is payable. The positive cashflow expected to emerge as future profits will be used to repay this loan in the future

The Company is required by the FSA to be fully funded at all times, holding sufficient cash to cover its liabilities. It is also required to hold positive net assets, as measured on a UK GAAP basis. A waiver from the FSA allows the Company to treat the contingent loan as capital for this purpose. For this reason, the Company's key performance indicators (KPIs) are

	2009
	0002
Gross premium on reassured business	1,000,000
Contingent loan	30,377
Modified UK GAAP net assets	9,957
Surplus cash	0

The Company's results for the period are in line with the expectation outlined above, and the new pension business cashflows reinsured were capped at £1 billion. The financial statements for the period ended 31 December 2009 are set out on pages 9 to 19. The retained loss for the period is shown on page 9 of the financial statements, and the position of the company is given on page 10.

Directors' report (continued)

Principal risks and uncertainties

The principal risk to the Company is that the expected future profit does not emerge to cover the initial expense strain. This could result from a number of factors including lower levels of annual management charges or higher lapse rates than expected.

The Company operates within the St James's Place group 'Risk Management Framework' as described in the SJP plc Annual Report & Accounts This 'Risk Management Framework' describes the risk management objectives, policies and procedures that are applicable to the Company The principal risks and uncertainties facing the St James's Place group are set out in the business review of the consolidated accounts within the SJP plc Annual Report & Accounts

Additional information on the Company's exposure to credit, liquidity and pricing risks can be found in Note 14 to these financial statements

Future outlook

The reinsurance agreement with SJPUK has been renewed for 2010

Going concern has been evaluated by the Directors of the Company They concluded that it was reasonable to expect the Company to remain in business for a period of not less than 12 months from the date of signing of the financial statements, and that the Company will continue to accept reassurance of pension business for the foreseeable future. The company's cashflow will continue to be funded by contingent loans from SJPUK. Further information on the basis of preparation of these accounts can be seen in the Basis of Preparation section within the Accounting Policy note to these accounts.

Dividends

The Directors do not recommend the payment of a dividend for the period ended 31 December 2009

Directors' interests

None of the Directors have a beneficial interest in the shares of the Company

Employees

The Company has no employees

Political and charitable contributions

The Company made no political or charitable donations during the period

Directors' Indemnity and Insurance

The Company has taken out insurance covering Directors and officers against liabilities they may incur in their capacity as Directors or officers. All members of the Board and other senior employees who act as Directors of subsidiary companies are each granted indemnities from the Company to the extent permitted by law. These indemnities are uncapped in amount and protect recipients from certain losses and liabilities that they may incur to third parties in connection with the furtherance of their duties as Directors of the Company or its subsidiaries. Copies of the indemnities are available to shareholders upon request.

Disclosure of information to auditors

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are individually unaware, and each Director has taken all the steps that he / she ought to have taken as a Director to make himself / herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

Directors' report (continued)

Auditors

The Directors have appointed PricewaterhouseCoopers LLP during the period PricewaterhouseCoopers LLP has indicated its willingness to continue in office and therefore a resolution to reappoint PricewaterhouseCoopers LLP as the Company's auditors will be proposed at the next AGM

By order of the Board

Steatorner
St. James's Place Administration Ltd

St James's Place House
1 Tetbury Road
Cirencester
Gloucestershire
GL7 1FP
25 March 2010

Statement of Directors' responsibilities in respect of the Directors' Report and the financial statements

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report to the Members of St. James's Place Reassurance (2009) Limited

We have audited the financial statements of St James's Place Reassurance (2009) Limited for the period ended 31 December 2009 which comprise the Profit and Loss Account, the Balance Sheet and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 7 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
 and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Craig Gentle (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Bristol 25 March 2010

Profit and Loss Account

for the period ended 31 December 2009

Long-Term Business Technical Account

•	Note	2009 £000	2009 £000
Earned premiums, net of reinsurance Gross premiums written	2	16,920	
Investment income	3	46	
			16,966
Claims incurred, net of reinsurance Claims paid, gross amount			(48,087)
Change in other technical provisions, net of reinsurance, not shown under other headings Long-term business provision, net of reinsurance Net operating expenses Investment expenses and charges Tax attributable to the long-term business	4 5 7	(3,819) (141) (226) 9,887	
			5,701
Balance on the long term business technical account			(25,420)
Non-Technical Account			
	Note	2009 £000	2009 £000
Balance on the long term business technical account		(25,420)	
Tax credit attributable to balance on long-term business technical account	7	(9,887)	
Loss on ordinary activities before taxation Tax on loss on ordinary activities	7		(35,307) 9,887
Loss on ordinary activities after tax, being loss	10, 11		(25,420)
for the financial period			

All activities relate to continuing operations There are no gains or losses recognised during the period other than the loss for the financial period shown above

Neither gains and losses of an insurance company arising on the holding or disposal of investments nor the effect of fair value accounting for financial instruments are required to be included in a note of historical profits and losses. There are no other differences between the loss on ordinary activities and their historical cost equivalents.

The notes on pages 11 to 19 form an integral part of these financial statements

Balance Sheet at 31 December 2009	Note	2009 £000	2009 £000
ASSETS			
Debtors Other debtors	8		9,887
Cash at bank and in hand			4,042
Prepayments and accrued income Deferred acquisition costs	4		70
Total assets			13,999
LIABILITIES			
Capital and reserves Called up share capital Profit and loss account	9 10	5,000 (25,420)	
Shareholders' funds – equity interests	11		(20,420)
Subordinated liabilities Contingent loan	17		30,377
Technical provisions Long term business provision	12		3,819
Creditors Creditors arising out of direct insurance operations Other creditors including taxation and social security	13		163 60
Total liabilities			13,999

The notes on pages 11 to 19 form an integral part of these financial statements

These financial statements were approved by the Board of Directors on 25 March 2010 and were signed on its behalf by

Director

Notes

(forming part of the financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements, except as noted below

Basis of preparation

These financial statements have been prepared under the provision of The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 ("SI2008/410") relating to insurance companies and in accordance with the Statement of Recommended Practice on Accounting for Insurance Business issued by the Association of British Insurers ('the ABI SORP') in December 2005 and as amended in December 2006 The financial statements are prepared in accordance with applicable UK accounting standards

As discussed in the Directors' report, the going concern basis has been adopted in preparing these accounts

The Company has taken advantage of the exemption permitted under FRS1 (revised) not to prepare a cash flow statement as it is a wholly owned subsidiary of SJP plc, which prepares a consolidated cash flow statement dealing with the cash flows of the group

Premiums

Premiums represent the underlying non-unit cash inflows of the reinsured contracts and are recognised when the underlying cash flows are recognised by the ceding undertaking. In accordance with the terms of the reinsurance contract, premiums are calculated using the actuarial model of the ceding undertaking.

Claims

Claims represent the underlying non-unit cash outflows of the reinsured contracts and are recognised when the underlying cash flows are recognised by the ceding undertaking. In accordance with the terms of the reinsurance contract claims are calculated based on the actuarial model of the ceding undertaking.

Investment income

Investment income represents interest on deposits and is accounted for when received

Acquisition costs

Acquisition costs relate to commission paid to SJPUK on reassured business. Acquisition costs which are incurred during a financial year are deferred and then amortised over twelve months during which the costs are expected to be recoverable and in accordance with the incidence of future related margins.

Long-term business provision and technical provisions

The long-term business provision is calculated on actuarial principles

Whilst the Directors consider that the long term provision is fairly stated on the basis of the current experience and economic conditions, the ultimate liability will vary as a result of subsequent changes in experience and economic conditions and may result in significant adjustments to the amount provided in future

The provision, estimation technique and assumptions are periodically reviewed in the light of changes in experience and economic conditions with any changes in estimates reflected in the long term business technical account as they occur

Taxation

The charge for taxation is based on the profit for the period and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS 19 Deferred tax assets are not discounted

1 Accounting policies (continued)

Taxation (continued)

Deferred tax assets are recognised to the extent that they are regarded as recoverable. They are regarded as recoverable to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Interest payable

Interest payable on the contingent loan is accounted for on an accruals basis

2 Segmental analysis

In the opinion of the directors, the Company operates in one business segment, being that of long-term insurance business in the United Kingdom. All premiums written in the period relate to the inward reassurance of new pension business generated as single individual premiums on new business.

3 Investment income - technical account

		2009 £000
Income from deposits		46
4 Net operating expenses		
	2009 £000	2009 £000
Acquisition commission Change in deferred acquisition costs	151 (70)	
Acquisition costs incurred		81
Administrative expenses		60
		141
Administrative expenses include the following Statutory audit fee		10

The statutory audit fee of £10,000 was paid on behalf of the Company by another group company, SJPMS

There were no fees paid to the Company's auditor, PricewaterhouseCoopers LLP, or its associates, for services other than the statutory audit of the Company

5 Investment expenses and charges

Investment expenses and charges comprise interest payable, which relates to the contingent loan from the parent company, and is payable to the parent company

6 Directors' remuneration

None of the directors received any emoluments in respect of their services to the Company for the period. There was no money payable to or receivable by the directors under long-term incentive schemes in respect of qualifying services.

The number of directors to whom retirement benefits are accruing is 6. The benefits are accrued in the pension scheme of St. James's Place UK plc, a fellow subsidiary company. The aggregate value of contributions paid to money purchase schemes in respect of qualifying services was nil.

The number of directors who exercised options over the shares in SJP plc during the period is 6. No shares were received by or receivable by any director in respect of qualifying services to the Company

7 Taxation

Analysis of credit for taxation in the long-term business technical account	2009 £000	2009 £000
Corporation tax at 28% Current tax on income for the period	(7,886)	
Deferred tax Valuation of tax losses	(2,001)	
		(9,887)
The majority of the corporation tax adjustments in respect of prior periods relates to withholding tax	o capital allowances	and overseas
The credit for taxation in the non-technical account is as follows		2009 £000
Taxation attributable to the balance on the long term technical account		(9,887)
The standard rate of corporation tax in the UK is 28% Differences to this in the period (which excludes the deferred tax charge) are explained below	actual current tax cl	
		2009 £000
Current tax reconciliation Loss on ordinary activities before tax		(35,307)
Current tax at 28%		(9,886)
Other differences		(1)
Total current tax charge (see above)		(9,887)

8 Other debtors	
	2009 £000
Taxation recoverable Deferred tax assets	7,886 2,001
At end of period	9,887
9 Called up share capital	2009 £000
Authorised, Issued, Allotted and Fully Paid 5,000,000 Ordinary shares of £1 each	5,000
During the period 5,000,000 ordinary shares were allotted with an aggregate nominal value o consideration received by the Company for these shares was £5,000,000	f £5,000,000 The
10 Profit and loss account	
	2009 £000
At beginning of period Loss for the period	(25,420)
At end of period	(25,420)
11 Reconciliation of movements in equity shareholders' funds	
	2009 £000
At beginning of period Issue of share capital Loss for the period	5,000 (25,420)
At end of period	(20,420)

12 Long-term business technical provision

The assumptions underlying the calculation of the long-term business provision for modified statutory solvency basis purposes have been determined in accordance with industry accepted actuarial techniques. The principal sensitive assumptions used in calculating the provision are noted below together with details of the sensitivity of these assumptions.

The long-term provision consists of sterling reserves designed to cover any future cash flows without recourse to additional capital. The cash flows are projected assuming

- unit growth rates of 4% per annum,
- a projection of current expenses assuming inflation at 3 3%,
- mortality and morbidity costs, which are derived from actual Group and industry experience and the rates charged by reinsurers,
- withdrawal rates which are derived from actual Group experience

The cash flows are discounted at 4% to calculate the sterling reserves

Sensitivity analysis

The table below sets out the sensitivity of the profit and net assets to key assumptions. The analysis reflects the change in the variable / assumption shown while all other variables / assumptions are left unchanged. In practice variables / assumptions may change at the same time as some may be correlated (for example, an increase in interest rates may also result in an increase in expenses if the increase reflects higher inflation). It should also be noted that in some instances sensitivities are non-linear.

Sensitivity	ana	iysis
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• •	Change in	Change in profit	Change in net assets
	assumption %	£', 000	£, 000
Withdrawal rates	-10%	(229)	(318)
Expense assumptions	-10%	515	715

A change in interest rates will have no material impact on insurance profit or net assets

13 Other creditors including taxation and social security

	2009 £000
Amounts due to fellow subsidiaries	60

14 Financial risk

Risk management objectives and risk policies

The Company adopts a risk averse approach to financial risk with a stated policy of not actively pursuing and accepting financial risk except when necessary to support other objectives. The Company seeks to manage risk by investing shareholder assets only in highly rated investments.

The Company's exposure to credit, liquidity and market risks is set out below in the following paragraphs. The process for accepting, measuring, monitoring and controlling these risks is set out in the group's Risk and Risk Management Report within the group's consolidated SJP plc annual report and accounts

Categories of financial assets and financial liabilities

The categories and carrying values of the financial assets and financial liabilities held in the Company's balance sheet are summarised in the table below

		31 Decemb	ber 2009	
	Financial assets at fair value through profit and loss*	Loans and receivables	Financial liabilities at fair value through profit and loss*	Financial liabilities measured at amortised cost
	£,000	£'000	£'000	£'000
Financial Assets Cash at bank and in hand Total Financial Assets		4,042 4,042		
Financial Liabilities Creditors Contingent loan				223 30,377
Total Financial Liabilities				30,600

^{*} All financial assets and liabilities at fair value through profit and loss are designated as such upon initial recognition

14 Financial risk (continued)

Income, expense, gains and losses arising from financial assets and financial liabilities

The income, expense, gains and losses arising from financial assets and financial liabilities are summarised in the table below

	31 December 2009			
	Financial assets at	Loans and receivables	Financial liabilities at	Financial liabilities
	fair value through		fair value through	measured at
	profit and loss*		profit and loss*	amortised cost
	£'000	£,000	£'000	£'000
Financial Assets Cash at bank and		46		
in hand Total Financial Assets		46		
Financial Liabilities Contingent loan				_(226)
Total Financial Liabilities				(226)

^{*} All financial assets and liabilities at fair value through profit and loss are designated as such upon initial recognition

Credit risk

The Company's exposure to credit risk is mitigated by a number of policies. Shareholders' funds are invested in AAA rated unitised money market funds, and deposits with approved banks, in accordance with the St. James's Place group Credit Policy, with a view to minimising credit and market risk. Maximum counterparty limits are set for each company within the group and aggregate limits are also set at a group level. The following table sets out the credit risk exposure and ratings of financial and other assets which are most susceptible to credit risk as at 31 December 2009.

	AAA	AA	A	Unrated	Nil Credit Exposure	Unit Linked Funds	Total
	£'000	£,000	£'000	£'000	£'000	£'000	£'000
Financial Assets Cash at bank and in hand	3,687		355				4,042

14 Financial risk (continued)

Financial assets that are either past due or impaired

There are no financial assets that are materially impaired, would otherwise be past due or impaired, whose terms have been renegotiated or are past due but not impaired

Liquidity risk

The Company is subject to minimal liquidity risk since it maintains a high level of liquid assets to meet its liabilities. The analysis of contractual maturities for the Company's financial liabilities is included within the table which follows

The following table sets out the contractual maturity analysis exposure of the Company's financial assets and liabilities as at 31 December 2009

1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Up to 1 Year	1 - 5 Years	Over 5 years	Non Interest Bearing	Unit- linked Funds*	Total
	£'000	£'000	£'000	£'000	£'000	£'000
Financial Assets						
Cash at bank and in hand	4,042					4,042
Financial Liabilities						
Creditors				223		223
Contingent loan			30,377			30,377

Interest rate risk

This is not considered to be a material risk to the Company

Market risk

This is not considered to be a material risk to the Company

Currency risk

The Company is not subject to any significant currency risk since all material financial assets and financial liabilities are denominated in Sterling

15 Ultimate parent company and parent undertaking of larger group of which the Company is a member

The Company regarded by the directors as the ultimate parent company is Lloyds Banking Group plc, a limited liability company incorporated and domiciled in Scotland, which is also the parent undertaking of the largest group of undertakings for which group accounts are drawn up and of which the Company is a member Copies of the consolidated accounts of Lloyds Banking Group Limited may be obtained from Lloyds Banking Group plc, 25 Gresham Street, London EC2V 7HN

The parent undertaking of the smallest group to consolidate the accounts of the Company is St James's Place plc, a company registered in England and Wales, copies of whose consolidated accounts may be obtained from the Company Secretary, St James's Place plc, St James's Place House, I Tetbury Road, Cirencester, Gloucestershire, GL7 1FP

The Company's related parties include other companies in the Lloyds Banking Group, pension schemes of the Company's ultimate parent company and the Company's key management personnel Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, which is determined to be the Company's directors

There were no transactions between the Company and key management personnel during the current period

16 Related party transactions

As the Company is a wholly owned subsidiary of SJP plc, the Company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions with entities which form part of the group (or investees of the group qualifying as related parties)

- During the period, deposits were placed with Bank of Scotland on normal commercial terms. At 31 December 2009 these deposits amounted to £355,000
- During the period, deposits were placed with Insight Investment on normal commercial terms. At 31 December 2009 these deposits amounted to £3 5 million and £46,000 interest was received during the period.

£000
60
30 377

163

Intra-group creditors
St James's Place Management Services Limited
St James's Place UK plc (contingent loan)

St James's Place UK plc

17 Contingent loan

The contingent loan is not repayable on demand, and is subordinated to the long term business provision and other creditors. Should the loan exceed the higher of 1.5 times the long term business provision and £5,000,000, the excess of the loan will be repaid, providing that this would leave the Company with positive net assets on an adjusted UK GAAP basis, and sufficient cash to cover its liabilities excluding the contingent loan.