# DOUGHTY HANSON & CO. INVESTMENTS LIMITED

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED

## **31 DECEMBER 2010**

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# Annual Report and Financial Statements for the year ended 31 December 2010

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### **Directors' Report**

The Directors present their Report to the member together with the audited financial statements for the year ended 31 December 2010

#### **Business review**

The principal activity of the Company is to hold investments in Doughty Hanson & Co Funds' portfolio companies on behalf of the DHC Limited Group for a variety of short and long term investment purposes

Despite the challenges presented by the current financial and economic outlook the Directors expect the performance of the Company to remain resilient

Given the nature of the business, the Company's Directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

#### Results and dividends

The results for the year are set out in the profit and loss account on page 7. The Directors do not recommend the payment of a dividend for the year (2009 £nil)

#### Directors

The Directors of the Company who served during the year were as follows

	Appointed	Resigned
N E Doughty	16 October 2008	-
R P Hanson	16 October 2008	-
M Lever	16 October 2008	12 July 2010
S C Marquardt	16 October 2008	-
R Lund	1 July 2010	-
G Stening	1 July 2010	-

#### Liability insurance

The Company has professional indemnity insurance in place in respect of the duties of the Directors and Officers

### **Directors' Report** (continued)

#### Principal risks and uncertainties

The Company's operations expose it to a variety of risks, the most significant are considered to be exchange risk, legal and regulatory risk and operational risk

#### **Exchange risk**

Exchange risk arises due to currency differences between the income and expense base. The level of this risk has been considered to fall within acceptable parameters to date, but the Company continues to review its exchange rate management policy to ensure they are appropriate

#### Legal and regulatory risk

The Company operates in the UK. The regulatory environment is becoming more complex and demanding and in response to this the Company has maintained its arrangements for regulatory compliance through the retention of recognised professional advisers who advise on the compliance function. Regular internal compliance reviews are undertaken and recommendations are approved and implemented by the Board where appropriate

#### Operational risk

This includes personnel risk, IT risk and the risk of business disruption. These risks are mitigated by the recruitment and retention of suitably qualified staff with remuneration set at an appropriate level, use of appropriate Directors and Officers insurance and business continuity provisions.

#### **Independent Auditors**

PricewaterhouseCoopers LLP have been appointed as the auditors of the Company In accordance with Section 485 of the Companies Act 2006, a resolution for their appointment will be proposed at the forthcoming Annual General Meeting

### Directors' Report (continued)

#### Statement of Directors' Responsibilities in respect of the Annual Report and the Financial Statements

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period

In preparing these financial statements, the Directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors confirm that they have complied with the above requirements in preparing the financial statements

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

So far as each Director is aware, there is no relevant audit information of which the Company's auditors are unaware Each Director has taken all the steps that he ought to have taken as a Director in order to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

By order of the Board

R Lund Director

26 April 2011

Registered Office 45 Pall Mall London SW1Y 5JG

# Independent Auditors' Report to the member of Doughty Hanson & Co. Investments Limited

We have audited the financial statements of Doughty Hanson & Co. Investments Limited for the year ended 31 December 2010 which comprise the Profit and Loss Account the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

#### Respective responsibilities of Directors and Auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overall presentation of the financial statements.

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2010 and of its loss and cash flows for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns or
- certain disclosures of Directors remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit

Graham Phillips (Senior Statutory Auditor)

For and on behalf of PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

London

26 April 2011

Registered in England No. 6674290

### **Profit and Loss Account**

### For the year ended 31 December 2010

	Notes	2010 £'000	17 month period ended 31 December 2009 £'000
Turnover			
Other income	2	-	290
Administrative expenses		( <u>4,178</u> )	( <u>7,561</u> )
Operating loss		(4,178)	(7.271)
Interest receivable and similar income Interest payable and similar charges Loss on disposal of assets	6	4,805 (889) <u>(22</u> )	6.313 (2,037) ( <u>6.677</u> )
Loss on ordinary activities before taxation	3	(284)	(9 672)
Taxation	7	( <u>1,125</u> )	<u>1,748</u>
Loss for the financial year / period	14	( <u><b>1,409</b></u> )	( <u>7.924</u> )

The Company has no recognised gains and losses other than that shown above and therefore no separate statement of recognised gains and losses has been prepared

There is no difference between either loss on ordinary activities before taxation and the loss for the financial year / period stated above and their historical cost equivalents

The notes on pages 10 to 16 form an integral part of these financial statements

# Doughty Hanson & Co. Investments Limited Registered in England No. 6674290

### **Balance Sheet as at 31 December 2010**

	Notes	2010 £'000	2009 £'000
Fixed assets Investments	8	<u>55,400</u>	<u>55.594</u>
Current assets Debtors Cash at bank and in hand	9	16,117	8,872
Creditors amounts falling due within one year	10	16,117 ( <u>80,850</u> )	8 872 ( <u>72 390</u> )
Net current liabilities  Total assets less current liabilities		( <u>64,733</u> ) (9,333)	( <u>63,518</u> ) (7 924)
Provisions for liabilities and charges		<u> </u>	
Net liabilities		( <u>9,333)</u>	( <u>7.924</u> )
Capital and reserves Called-up share capital Profit and loss account	12 14	( <u>9,333</u> )	( <u>7,924</u> )
Total shareholder's deficit	15	( <u>9,333</u> )	( <u>7,924</u> )

The notes on pages 10 to 16 form an integral part of these financial statements

The financial statements on pages 7 to 16 were approved by the board of Directors on 26 April 2011 and were signed on its behalf by

R Lund Director

Registered in England No. 6674290

### **Cash Flow Statement**

### For the year ended 31 December 2010

	Notes	2010 £'000	17 month period ended 31 December 2009 £'000
Net cash inflow from continuing operating activities	16	-	-
Returns on investments and servicing of finance Interest received		_	_
Interest paid		=	
Net cash inflow from investments and servicing of finance		<del>_</del>	
Taxation			
Corporation tax refunded		-	-
Corporation tax paid			<del></del>
		<del>_</del> :	<del></del>
Capital expenditure and financial investment			
Payments to acquire tangible fixed assets		•	-
Payments to acquire fixed asset investments		-	-
Receipts from disposals of fixed assets		<del></del>	
Net cash inflow from investing activities		<del>-</del>	
Equity dividends paid			
UK dividends paid		<del></del>	
Net cash outflow before use of liquid resources and financing		:	
Management of liquid resources			
Movement in short term deposits with banks			
Financing			
Movement in short term loan	18		
		<del>-</del>	
Movement in net cash	17		<del>-</del>

Payments for fixed asset investments and expenses are made by a fellow subsidiary undertaking and settled via an intercompany payable which includes both non-operating and operating items. Receipts for fixed asset investments and dividend income are also received by a fellow subsidiary undertaking and settled via an intercompany receivable.

### Notes to the financial statements for the year ended 31 December 2010

#### Accounting policies

#### Basis of accounting

These financial statements are prepared on the going concern basis, under the historical cost convention and in accordance with the Companies Act 2006 and applicable UK Accounting Standards. The principal accounting policies which have been applied consistently are set out below

The headings and formats adopted in the profit and loss account have been adapted from those specified in the Companies Act 2006 as, in the opinion of the Directors, those adopted more appropriately reflect the nature of the Company's business

#### Going concern

The Company has had an undertaking from its parent company DHC Limited that it will provide financial support to the Company for the 12 month period from the date of approval of the financial statements. Accordingly the Directors have prepared the financial statements on a going concern basis.

#### Fixed asset investments

Investments are valued at cost less provision, if appropriate, for impairment

#### **Deferred taxation**

Provision is made in full for all taxation deterred in respect of timing differences that have originated but not reversed by the balance sheet date. No provision is made for taxation on permanent differences. Deferred tax assets are recognised to the extent that it is more likely than not that they will be recovered. Deferred tax assets and liabilities recognised have not been discounted.

#### Foreign currencies

Assets and habilities in foreign currencies are translated into sterling at rates of exchange ruling at the end of the financial period. Transactions denominated in foreign currency are translated into sterling at the rate of exchange ruling on the date of transaction. Foreign exchange differences are taken to the profit and loss account in the year in which they arise.

#### 2 Turnover

Turnover represents income from financial instrument investments. Income, other than dividend income, is accounted for on an accruals basis. Dividend income from investments is accounted for on an ex-dividend basis net of any tax credit, which is not recoverable.

	17 month
	period ended 31
2010	December 2009
6,000 E	£,000

Dividends from other investments

<u>-</u> 290

### Notes to the financial statements for the year ended 31 December 2010

#### 3 Loss on ordinary activities before taxation is stated after charging:

		17 month
	2010 £°000	period ended 31 December 2009 £'000
Remuneration of the auditors		
Statutory audit	21	20
Taxation advisory fees	2	-
Net provisions on fixed asset investments	4,191	7,501

#### 4 Employee information

There were no employees of the Company during the year (17 month period ended 31 December 2009 £nil)

#### 5 Directors' emoluments

	2010 £'000	17 month period ended 31 December 2009 £'000
Directors emoluments (excluding pension contributions) Pension contributions	15 _1	19 _1
	<u>16</u>	<u>20</u>

As at 31 December 2010 retirement benefits are accruing under defined contribution schemes for 3 Directors (2009 2 Directors)

The emoluments of the Directors are paid by the parent company or a fellow subsidiary which makes no recharge to the Company. The Directors are also directors of the parent company and/or a number of fellow subsidiaries and for disclosure purposes an apportionment of Directors' emoluments is made to the Company based on services provided.

#### 6 Interest payable

	17 month period ended 31
2010 £°000	December 2009 £'000
Interest on amounts owing to parent undertaking 889	<u>2,037</u>

### Notes to the financial statements for the year ended 31 December 2010

#### 7 Taxation

	2010 £'000	17 month period ended 31 December 2009 £'000
Current tax		
UK Corporation tax		
Total current tax		_ <del>_</del> :
Deferred tax (note 11)		
Adjustment relating to prior years	1,188	_
Short term timing differences	69	-
Effect of change in tax rate	17	_
Unutilised losses carried forward	<u>(149</u> )	( <u>1.748</u> )
Total deferred tax	<u>1,125</u>	( <u>1,748</u> )
Tax on profit on ordinary activities	<u>1,125</u>	( <u>1,748</u> )

The tax assessed for the year / period differs from the standard rate of United Kingdom corporation tax of 28% (2009 – 28%) The differences are explained below

	2010 £'000	17 month period ended 31 December 2009 £'000
Loss on ordinary activities before tax  Loss on ordinary activities multiplied by the standard rate of corporation	( <u>284</u> )	( <u>9.672</u> )
tax in the United Kingdom of 28% (2009 – 28%)	(80)	(2,708)
Group relief surrendered	-	960
Unutilised losses carried forward	149	1,748
Short term timing differences	<u>(69</u> )	<del></del>
Current tax charge for the year / period	<b>-</b> _	<del>_</del>

During the year, as a result of the change in the UK main corporation tax rate from 28% to 27% that was substantively enacted on 20 July 2010 and effective from 1 April 2011, the relevant deferred tax balances have been re-measured at a rate of 27 25%

The UK Budget that was announced on 23 March 2011 and was substantively enacted on 29 March 2011, includes a reduction in main rate of corporation tax from 28% to 26% from 1 April 2011, which is in addition to the decrease to 27% enacted in July 2010. Further decreases are expected in future finance bills. These changes had not been substantively enacted at the balance sheet date and therefore are not included in these financial statements. It is not possible to estimate the impact of the effects of the changes in the tax rate due to future uncertainty.

### Notes to the financial statements for the year ended 31 December 2010

#### 8 Fixed asset investments

Other investments		
	2010	2009
	£'000	£'000
Investments at cost		
1 January / incorporation	63,095	-
Additions	15,704	70,579
Disposals	( <u>13,961</u> )	<u>(7.484</u> )
31 December	64,838	63,095
Provision for impairment in value (see below)	( <u>9,438</u> )	( <u>7,501</u> )
Net Book Value		
31 December	<u>55,400</u>	<u>55,594</u>
	2010	2009
	£'000	£'000
Provision for impairment		
1 January / incorporation	7,501	-
Additions	5,097	7,501
Releases	(906)	•
On assets disposed	(2,254)	( <u>7,484</u> )
31 December	<u>9,438</u>	<u>7,501</u>

The Company makes investments through the Doughty Hanson & Co Co-investment schemes which operate alongside the Doughty Hanson & Co Funds The Company has also made investments in portfolio companies invested in by Doughty Hanson & Co Technology In addition to this regular investment activity the Company has also made investments in other instruments during the year / period

### Notes to the financial statements for the year ended 31 December 2010

#### 9 Debtors

	2010 £'000	2009 £'000
Amounts owed by parent undertaking Interest receivable Deferred tax asset (note 11) Other debtors	4,345 10,977 623 <u>172</u>	514 6,313 1,748 
	<u> 16,117</u>	<u>8.872</u>

Of amounts owed by parent undertaking, £4,322,928 (2009 £513,946) is subject to interest at 1 month LIBOR plus 1% per annum and is repayable on demand, £22,352 (2009 £648) is not subject to interest and repayable on demand

#### 10 Creditors: amounts falling due within one year

	2010	2009
	£'000	£'000
Amounts owing to parent undertaking	60,085	59,196
Amounts owing to fellow subsidiary undertakings	20,325	12,732
Other creditors	417	442
Accruals and deferred income	23	20
	<u>80,850</u>	<u>72,390</u>

Of amounts owing to parent undertaking, £57,158,888 (2009 £57,158,888) is subject to interest at 1 month LIBOR plus 1% per annum, £2,926,023 (2009 £2,036,628) is not subject to interest and repayable on demand Amounts owing to fellow subsidiary undertakings are repayable on demand and are interest free

#### 11 Deferred tax asset

	2010 £'000	2009 £'000
1 January / incorporation Profit and loss account	1,748 ( <u>1,125</u> )	<u>1,748</u>
31 December (note 9)	<u>_623</u>	<u>1,748</u>
Deferred tax provided in the financial statements is as follows	2010 £'000	2009 £'000
Short term timing differences Unutilised losses carried forward	418 205	1 748
	<u>623</u>	<u>1,748</u>

### Notes to the financial statements for the year ended 31 December 2010

#### 12 Share Capital

	2010 and 2009		
	Number	Value £	
Authorised			
Ordinary Shares of £1 each	<u>1</u>	<u>1</u>	
	<u>1</u>	<u>1</u>	
Allotted, called up and fully paid			
Ordinary Shares of £1 each	<u>1,000</u>	<u>1,000</u>	
	<u>1,000</u>	<u>1,000</u>	

Ordinary Shares confer upon the Shareholder the right to vote at any general meeting of the Company

#### 13 Ultimate parent company

The ultimate parent company is DHC Limited registered in the Cayman Islands, which trades from 45 Pall Mall, London SW1Y 5JG. The controlling parties are Nigel Doughty and Richard Hanson. DHC Limited and all of its subsidiary companies, other than overseas operating companies, are subject to UK Corporation Tax. Overseas operating subsidiaries are subject to taxation in Germany. USA, Sweden and Italy. The controlling parties are UK domiciled and therefore subject to UK taxation.

#### 14 Profit and loss account

	17 month period ended 31	
	2010 £'000	December 2009 £'000
Opening profit and loss account Loss for the financial year / period	(7,924) ( <u>1,409</u> )	( <u>7,924</u> )
Closing profit and loss account	( <u>9,333</u> )	( <u>7.924</u> )

#### 15 Reconciliation of movements in shareholder's deficit

	17 month period ended 31	
	2010 £'000	December 2009 £'000
Opening shareholder's deficit	(7,924)	(7.024)
Loss for the financial year / period	( <u>1,409</u> )	( <u>7 924</u> )
Closing shareholder's deficit	( <u>9,333</u> )	( <u>7.924</u> )

### Notes to the financial statements for the year ended 31 December 2010

#### 16 Reconciliation of operating loss to net cash inflow from operating activities

				2010 £'000		17 month od ended 31 ember 2009 £'000
	Operating loss			(4,178)		(7,271)
	Net increase in provisions against investments			4,191		7,501
	Increase in debtors			(11)		(290)
	(Decrease) / increase in creditors, accruals and deferr	red income		<u>(2</u> )		60
	Net cash inflow from operating activities			<del></del>		<del></del>
17	Reconciliation to net cash					
				2010 £'000		17 month od ended 31 ember 2009 £'000
	Net cash at start of period					_
	Movement in net cash			-		-
	Movement in not cash					
	Net cash at 31 December			<b>=</b>		<del></del>
18	Reconciliation of movement in net debt					
		At 1	N7ah	C	1_	At 31 December
		January 2010	Non-cash Movements		ash ow	December 2010
		£'000	£'000		)00	£'000
	Cash at bank and in hand	-	-		-	-
	Debt due within one year			_	<u> </u>	
		<u></u>	<b></b>	=	<u>=</u>	<u> </u>

#### 19 Related parties

1

The Company purchased £57 158,888 of investments from another DHC Limited Group Company in an exchange for an intercompany loan on 8 October 2008. The amount owed at 31 December 2010 to the parent company DHC Limited relating to this transaction (including rolled up interest) is £60 084,911 (2009 - £59,195,516). This loan is subject to 1 month LIBOR plus 1% per annum, not compounding

The Company has an intercompany loan outstanding due from DHC Limited which is subject to LIBOR plus 1% per annum on a 1 month interest period not compounding. The balance at 31 December 2010 (including rolled up interest) was £4 345.280 (2009 - £513.946)

Doughty Hanson & Co Managers Limited has settled the Company's expenses and funded the Company's further investment activities during the year. The balance owed is not specifically settled and becomes part of the ongoing intercompany trading balance between the two group entities on which no interest is payable. The amount owed at 31 December 2010 is £20,324 966 (2009 - £12 732,185)