Registered number: 06666091

# THATCHERS HOLDINGS LIMITED

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020





# **COMPANY INFORMATION**

**DIRECTORS** Mr J Thatcher

Mrs A Thatcher Mr M Thatcher Mr R Davis

COMPANY SECRETARY Mrs A Thatcher

REGISTERED NUMBER 06666091

REGISTERED OFFICE Myrtle Farm

Station Road Sandford Winscombe Somerset BS25 5RA

INDEPENDENT AUDITORS Bishop Fleming LLP

Chartered Accountants & Statutory Auditors

10 Temple Back

Bristol BS1 6FL

BANKERS HSBC Bank plc

Weston-Super-Mare

Somerset BS23 1JE

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### GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 AUGUST 2020

The directors present their strategic report and the financial statements for the year ended 31 August 2020.

### **BUSINESS REVIEW AND FUTURE DEVELOPMENTS**

The Thatchers' range of ciders again outperformed the market and effectively gained further overall market share. The directors believe the company is well positioned to continue to grow the company on all measures.

The company continues with its established programme of investment in plant and machinery in line with its strategic plan. During the year a further £11m (2019: £18m) was invested in the production facility. The strategic direction of the company is continuously assessed by the directors to ensure that the company remains aligned with ever changing market and consumer expectations. The company prides itself on being able to develop new, innovative products whilst maintaining the Thatchers' reputation for quality premium ciders.

The directors believe the company has established a strong market position and intend to continue to re enforce the company's standing across all routes to market.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The consequences of Brexit still remain relatively unknown however the directors believe that the procurement of predominantly British suppliers will help to mitigate any risks associated with the final agreement.

The environment and sustainability are at the forefront of the company's agenda. The directors continue to review and develop programmes to reduce energy consumption and the need for plastics and packing materials throughout the production process and supply chain.

### FINANCIAL KEY PERFORMANCE INDICATORS

Turnover for the year has increased by 23% (£24m) and this turnover equates to £592,000 per headcount whilst growing and developing its employee base.

Operating profit percentage remains strong at 11% of turnover as a result of the additional volume of cider sold in the year.

### RESEARCH AND DEVELOPMENT ACTIVITIES

The group and its directors continue to actively participate in the furtherance of the cider industry whilst running their own core research and development project.

### GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

# DIRECTORS' STATEMENT OF COMPLIANCE WITH DUTY TO PROMOTE THE SUCCESS OF THE GROUP

Thatchers Holdings Limited is the parent company of Thatchers Cider Company Limited, a privately owned fourth-generation cider company established in 1904. It is the intension to develop and evolve the company into a fifth-generation business over the coming years.

During the year Covid-19 provided a significant challenge. However, the production facility remained open throughout. The flexibility of the workforce and production lines meant that the ever-changing demands of the customer base were able to be met. The dividend recommended and paid during the year was reduced to reflect the lower overall profitability of the company.

The Board receives regular updates and reports from all departments within the business. The reports focus on the key elements from within those departments. The Board regularly liaises with management, at all levels, to ensure it understands fully any issues and requirements in order that they can be addressed in a timely manner.

In order to maintain the well-being of its employees, customers and suppliers during the pandemic there was additional investment in IT to enable increased home working whilst still maintaining the service levels required. This investment significantly reduced the level of personal contact as well as adhering to the rules, both implemented and enforced, by all stakeholders on a regional and national basis.

Those employees who were retained under the Job Retention Scheme were offered the opportunity to undertake additional training and develop their core skills.

This report was approved by the board on

21/4/21

and signed on its behalf.

Mr M Thatcher Director

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 AUGUST 2020

The directors present their report and the financial statements for the year ended 31 August 2020.

### PRINCIPAL ACTIVITY

The principal activities of the group are those of manufacture and sale of cider, and the processing of fruit. The principal activities of the company is that of a holding company.

### **RESULTS AND DIVIDENDS**

The profit for the year, after taxation, amounted to £7,529,951 (2019: £9,778,722).

During the year dividends of £4,000,000 (2019: £5,000,000) were recommended and paid.

### **DIRECTORS**

The directors who served during the year were:

Mr J Thatcher Mrs A Thatcher Mr M Thatcher Mr R Davis

### **ENGAGEMENT WITH EMPLOYEES**

Health & Safety remains a priority within Thatchers. Employees undertake a tailored training programme to ensure each employee understands the risks posed and the responses required within their respective departments.

Covid-19 placed additional focus on the well-being of Thatchers' employees. Employees were able to work from home where possible and at short notice. Those with medical conditions were also able to stay at home.

Leadership and Development is pivotal to the ongoing growth and success at Thatchers. Interactive training programmes were developed and delivered for employees who were working from home during the pandemic.

Thatchers remain committed to the Apprenticeship programme it started three years ago. A further thirteen apprentices were recruited across all departments during the year.

### **ENGAGEMENT WITH SUPPLIERS, CUSTOMERS AND OTHERS**

The development of long-term relationships is critical to the success of Thatchers. Such relationships have enabled Thatchers to continue to focus on its targets, both short-term and long-term, whilst still maintaining the high levels of quality across the entire product range.

Suppliers are reviewed on a regular basis although site visits have been significantly reduced since March. However, direct communication has still been achieved through improved technology. Audits still form a significant part of the evaluation process and will be reintroduced when possible. Thatchers continues to recruit predominantly British suppliers and interacts with all elements of its supply chain to maximise efficiencies and performance.

Thatchers are committed to working with their customers to deliver the highest quality product range through its investment in its production facilities. The hosting of customers was stopped in March but the Sales team in 2020 has renewed its focus and mitigated the impact. The Account Management teams continue to liaise with their customers on a regular basis to ensure demands are being met and service levels maintained. Trade shows were also stopped during the pandemic and will be reintroduced when possible.

During the pandemic Thatchers has sought to recognise key workers by delivering its new alcohol-free cider into local hospitals. It also continues to support its local clubs and associations even though they are not currently operating as normal. It remains a proactive member of the National Association of Cidermakers and joined the Portman Group during the year.

### DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

### GREENHOUSE GAS EMISSIONS, ENERGY CONSUMPTION AND ENERGY EFFICIENCY ACTION

The Group's greenhouse gas emissions and energy consumption for the year was 27,948,999 kWh. It is estimated that Company produced 4,061 tonnes of carbon dioxide (CO2) in the year.

These amounts have been calculated using the GHG Reporting Protocol – Corporate Standard and using the guidance set out in Environmental Reporting Guidelines: Including streamlined energy and carbon reporting guidance – HM Government (March 2019). As this is the first year of reporting there are no prior year comparisons.

The Group continues to focus on its energy consumption and its environmental responsibilities. Purchases of green electricity (backed by Renewable Energy Guarantees of Origin) accounted for 93% of all electricity purchased during the year, therefore reducing net carbon emissions by 28%.

During the year solar panels were installed in order to generate some of the Group's own electricity and the biomass system was expanded to additional site locations. Aged plant was replaced with more efficient machinery improving site control. Automated energy efficiency metrics were also implemented.

### MATTERS COVERED IN THE STRATEGIC REPORT

The group has included mandatory directors' report disclosures within the strategic report as they are considered by the directors to be of strategic importance, as permitted by the Companies Act 2006 (Strategic Report and Director's Report) Regulations 2013.

### **DISCLOSURE OF INFORMATION TO AUDITORS**

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company and the Group's auditors are unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company and the Group's auditors are aware of that information.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

### **AUDITORS**

The auditors, Bishop Fleming LLP, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

This report was approved by the board and signed on its behalf.

Mr M Thatcher

Director

Date: 21/4/21

M. That

Myrtle Farm Station Road Sandford Winscombe Somerset BS25 5RA

# DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 AUGUST 2020

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THATCHERS HOLDINGS LIMITED

### **OPINION**

We have audited the financial statements of Thatchers Holdings Limited (the 'parent Company') and its subsidiaries (the 'Group') for the year ended 31 August 2020, which comprise the Group Statement of comprehensive income, the Group and Company Statements of financial position, the Group Statement of cash flows, the Group and Company Statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 August
   2020 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### CONCLUSIONS RELATING TO GOING CONCERN

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may
  cast significant doubt about the Group's or the parent Company's ability to continue to adopt the going
  concern basis of accounting for a period of at least twelve months from the date when the financial
  statements are authorised for issue.

### OTHER INFORMATION

The directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our Auditors' report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THATCHERS HOLDINGS LIMITED (CONTINUED)

We have nothing to report in this regard.

### **OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

### MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

In the light of the knowledge and understanding of the Group and the parent Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### **RESPONSIBILITIES OF DIRECTORS**

As explained more fully in the Directors' responsibilities statement on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

### **AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an Auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our Auditors' report.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF THATCHERS HOLDINGS LIMITED (CONTINUED)

### **USE OF OUR REPORT**

This report is made solely to the Company's members in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members for our audit work, for this report, or for the opinions we have formed.

Andrew Sandiford BCom FCA (Senior statutory auditor)

for and on behalf of Bishop Fleming LLP Chartered Accountants Statutory Auditors 10 Temple Back

Bristol BS1 6FL Date:

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# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 AUGUST 2020

|  | Note | 2020<br>£    | 2019<br>£    |
|--|------|--------------|--------------|
| Turnover                               | 4    | 129,107,653  | 105,039,425  |
| Cost of sales                          |      | (79,859,309) | (58,659,089) |
| GROSS PROFIT                           |      | 49,248,344   | 46,380,336   |
| Distribution costs                     |      | (10,050,517) | (10,196,173) |
| Administrative expenses                |      | (29,646,202) | (24,046,032) |
| Other operating income                 | 5    | 1,112        | 1,112        |
| OPERATING PROFIT                       | 6    | 9,552,737    | 12,139,243   |
| Interest receivable and similar income | 10   | 4,293        | 23,309       |
| Interest payable and expenses          | 11   | (91,967)     | (122,443)    |
| PROFIT BEFORE TAXATION                 |      | 9,465,063    | 12,040,109   |
| Tax on profit                          | 12   | (1,935,112)  | (2,261,387)  |
| PROFIT FOR THE FINANCIAL YEAR          |      | 7,529,951    | 9,778,722    |

There was no other comprehensive income for 2020 (2019:£NIL).

The notes on pages 19 to 40 form part of these financial statements.

All amounts relate to continuing operations.

# THATCHERS HOLDINGS LIMITED REGISTERED NUMBER:06666091

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 AUGUST 2020

|   | Note | ,            | 2020<br>£    |              | 2019<br>£    |
|---|------|--------------|--------------|--------------|--------------|
| FIXED ASSETS  |      |              |              |              |              |
| Intangible assets                                       | 15   |              | 159,913      |              | 194,230      |
| Tangible assets   | 16   |              | 47,123,895   |              | 46,551,320   |
|   |      |              | 47,283,808   |              | 46,745,550   |
| CURRENT ASSETS  |      |              |              |              |              |
| Stocks  | 18   | 10,358,383   |              | 6,626,588    | •            |
| Debtors: amounts falling due within one year            | 19   | 34,789,022   |              | 29,640,634   |              |
| Cash at bank and in hand                                | 20   | 13,611,290   |              | 3,191,203    |              |
|   |      | 58,758,695   |              | 39,458,425   |              |
| Creditors: amounts falling due within one year          | 21   | (68,765,297) |              | (51,052,837) |              |
| NET CURRENT LIABILITIES                                 |      |              | (10,006,602) |              | (11,594,412) |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |      |              | 37,277,206   |              | 35,151,138   |
| Creditors: amounts falling due after more than one year | 22   |              | (768,049)    |              | (1,692,883)  |
| PROVISIONS FOR LIABILITIES                              |      |              | (100,040)    | ·            | (1,002,000)  |
| Deferred taxation                                       | 24   | (170,351)    |              | (649,400)    |              |
| NET ASSETS  |      |              | 36,338,806   |              | 32,808,855   |
| CAPITAL AND RESERVES                                    |      |              |              |              |              |
| Called up share capital                                 | 25   |              | 3,272,000    |              | 3,272,000    |
| Revaluation reserve                                     | 26   |              | 32,293       |              | 35,522       |
| Capital redemption reserve                              | 26   |              | 777,100      |              | 777,100      |
| Merger reserve  | 26   |              | 1,336,426    |              | 1,336,426    |
| Profit and loss account                                 | 26   |              | 30,920,987   |              | 27,387,807   |
| EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY     |      |              | 36,338,806   |              | 32,808,855   |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

Mr M Thatcher

Director

# THATCHERS HOLDINGS LIMITED REGISTERED NUMBER:06666091

# COMPANY STATEMENT OF FINANCIAL POSITION AS AT 31 AUGUST 2020

|   | Note |              | 2020<br>£    |              | 2019<br>£    |
|---|------|--------------|--------------|--------------|--------------|
| FIXED ASSETS  |      |              |              |              |              |
| Tangible fixed assets                                   |      |              | 23,775,341   |              | 21,244,860   |
| Investments in subsidiary companies                     |      |              | 1,500,000    |              | 1,500,000    |
|   |      |              | 25,275,341   |              | 22,744,860   |
| CURRENT ASSETS  |      |              |              |              |              |
| Debtors: amounts falling due within one year            | 19   | 10,350,526   |              | 8,885,347    |              |
| Cash at bank and in hand                                | 20   | 178          | •            | 2,207        |              |
|   |      | 10,350,704   |              | 8,887,554    |              |
| Creditors: amounts falling due within one year          | 21   | (25,971,993) |              | (22,254,516) |              |
| NET CURRENT LIABILITIES                                 |      |              | (15,621,289) |              | (13,366,962) |
| TOTAL ASSETS LESS CURRENT<br>LIABILITIES                |      |              | 9,654,052    |              | 9,377,898    |
| Creditors: amounts falling due after more than one year | 22   |              | (7,784)      |              | (8,896)      |
| PROVISIONS FOR LIABILITIES                              |      |              | (,,,,,,      |              |              |
| Deferred taxation                                       | 24   | (236,758)    |              | (223,123)    |              |
| NET ASSETS  |      |              | 9,409,510    |              | 9,145,879    |
| CAPITAL AND RESERVES                                    |      |              |              | •            |              |
| Called up share capital                                 | 25   |              | 3,272,000    |              | 3,272,000    |
| Revaluation reserve                                     | 26   |              | 32,293       |              | 35,522       |
| Capital redemption reserve                              | 26   |              | 777,100      |              | 777,100      |
| Profit and loss account                                 | 26   |              | 5,328,117    |              | 5,061,257    |
|   |      |              | 9,409,510    |              | 9,145,879    |

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:

Mr M Thatcher

Director

Date: 21/4/21

# THATCHERS HOLDINGS LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2020

|  | Called up<br>share capital | Capital redemption reserve | reserve | Merger<br>reserve | loss account | Total equity |
|--|----------------------------|----------------------------|---------|-------------------|--------------|--------------|
|  | £                          | £                          | £       | £                 | £            | £            |
| At 1 September 2019                      | 3,272,000                  | 777,100                    | 35,522  | 1,336,426         | 27,387,807   | 32,808,855   |
| Profit for the year                      | •                          | -                          | -       | •                 | 7,529,951    | 7,529,951    |
| Dividends: Equity capital                | •                          | •                          | -       |                   | (4,000,000)  | (4,000,000)  |
| Transfer to/from profit and loss account | •                          | •                          | (3,229) | •                 | 3,229        | -            |
| AT 31 AUGUST 2020                        | 3,272,000                  | 777,100                    | 32,293  | 1,336,426         | 30,920,987   | 36,338,806   |

# THATCHERS HOLDINGS LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2019

|  | Called up<br>share capital<br>£ | Capital<br>redemption<br>reserve<br>£ | Revaluation reserve | Merger<br>reserve<br>£ | Profit and<br>loss account<br>£ | Total equity |
|--|---------------------------------|---------------------------------------|---------------------|------------------------|---------------------------------|--------------|
| At 1 September 2018                      | 3,272,000                       | 777,100                               | 38,751              | 1,336,426              | 22,605,856                      | 28,030,133   |
| Profit for the year                      | -                               | -                                     | •                   | •                      | 9,778,722                       | 9,778,722    |
| Dividends: Equity capital                | -                               | -                                     | •                   | -                      | (5,000,000)                     | (5,000,000)  |
| Transfer to/from profit and loss account | -                               | -                                     | (3,229)             | •                      | 3,229                           | -            |
| AT 31 AUGUST 2019                        | 3,272,000                       | 777,100                               | 35,522              | 1,336,426              | 27,387,807                      | 32,808,855   |

# THATCHERS HOLDINGS LIMITED COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2020

|                                     | Called up<br>share capital | Capital redemption reserve | Revaluation reserve | Profit and loss account | Total equity |
|-------------------------------------|----------------------------|----------------------------|---------------------|-------------------------|--------------|
|                                     | £                          | £                          | £                   | £                       | £            |
| At 1 September 2019                 | 3,272,000                  | 777,100                    | 35,522              | 5,061,257               | 9,145,879    |
| Profit for the year                 | •                          | -                          | •                   | 4,263,631               | 4,263,631    |
| Dividends: Equity capital           | -                          | -                          | -                   | (4,000,000)             | (4,000,000)  |
| Transfer to profit and loss account | · •                        | -                          | (3,229)             | 3,229                   | •            |
| AT 31 AUGUST 2020                   | 3,272,000                  | 777,100                    | 32,293              | 5,328,117               | 9,409,510    |
|                                     |                            |                            |                     |                         |              |

# THATCHERS HOLDINGS LIMITED COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 AUGUST 2019

|                                     | Called up<br>share capital<br>£ | Capital redemption reserve £ | £       | loss account £ | Total equity |
|-------------------------------------|---------------------------------|------------------------------|---------|----------------|--------------|
| At 1 September 2018                 | 3,272,000                       | 777,100                      | 38,751  | 4,858,118      | 8,945,969    |
| Profit for the year                 | •                               | -                            |         | 5,199,910      | 5,199,910    |
| Dividends: Equity capital           | •                               | •                            | -       | (5,000,000)    | (5,000,000)  |
| Transfer to profit and loss account | -                               | •                            | (3,229) | 3,229          | -            |
| AT 31 AUGUST 2019                   | 3,272,000                       | 777,100                      | 35,522  | 5,061,257      | 9,145,879    |

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 AUGUST 2020

|  | 2020<br>£    | 2019<br>£    |
|--|--------------|--------------|
| CASH FLOWS FROM OPERATING ACTIVITIES         | _            |              |
| Profit for the year                          | 7,529,951    | 9,778,722    |
| ADJUSTMENTS FOR:                             |              |              |
| Amortisation of intangible assets            | 34,317       | 34,280       |
| Depreciation of tangible assets              | 5,965,784    | 5,212,997    |
| Loss on disposal of tangible assets          | 4,332,940    | (5,439)      |
| Interest paid                                | 91,967       | 122,443      |
| Interest received                            | (4,293)      | (23,309)     |
| Taxation charge                              | 1,935,112    | 2,261,387    |
| (Increase) in stocks                         | (3,731,795)  | (2,125,123)  |
| (Increase)/decrease in debtors               | (4,552,077)  | 153,677      |
| (Increase) in amounts owed by groups         | (180,373)    | (530,113)    |
| Increase/(decrease) in creditors             | 12,184,670   | (1,396,348)  |
| Increase in amounts owed to groups           | 3,930,431    | 4,997,807    |
| Corporation tax (paid)                       | (3,455,178)  | (2,655,147)  |
| NET CASH GENERATED FROM OPERATING ACTIVITIES | 24,081,456   | 15,825,834   |
| CASH FLOWS FROM INVESTING ACTIVITIES         |              |              |
| Sale of intangible assets                    | -            | 9,489        |
| Purchase of tangible fixed assets            | (10,949,701) | (18,261,248) |
| Sale of tangible fixed assets                | 78,402       | -            |
| Interest received                            | 4,293        | 23,309       |
| HP interest paid                             | (21,056)     | (30,171)     |
| NET CASH FROM INVESTING ACTIVITIES           | (10,888,062) | (18,258,621) |
| CASH FLOWS FROM FINANCING ACTIVITIES         |              |              |
| Repayment of other loans                     | (300,000)    | -            |
| Repayment of/new finance leases              | (925,263)    | (859,977)    |
| Dividends paid                               | (4,000,000)  | (5,000,000)  |
| Interest paid                                | (70,911)     | (92,272)     |
| NET CASH USED IN FINANCING ACTIVITIES        | (5,296,174)  | (5,952,249)  |

# CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE YEAR ENDED 31 AUGUST 2020

|  | 2020<br>£   | 2019<br>£   |
|--|-------------|-------------|
| INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS       | 7,897,220   | (8,385,036) |
| Cash and cash equivalents at beginning of year         | 2,673,820   | 11,058,856  |
| CASH AND CASH EQUIVALENTS AT THE END OF YEAR           | 10,571,040  | 2,673,820   |
| CASH AND CASH EQUIVALENTS AT THE END OF YEAR COMPRISE: |             |             |
| Cash at bank and in hand                               | 13,611,290  | 3,191,203   |
| Bank overdrafts  | (3,040,250) | (517,383)   |
|  | 10,571,040  | 2,673,820   |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 1. GENERAL INFORMATION

Thatchers Holdings Limited is a company limited by shares incorporated in England and Wales. The registered office is Myrtle Farm, Station Road, Sandford, Winscome, BS25 5RA.

### 2. ACCOUNTING POLICIES

### 2.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of comprehensive income in these financial statements.

The following principal accounting policies have been applied:

### 2.2 BASIS OF CONSOLIDATION

The consolidated financial statements present the results of the Company and its own subsidiaries ("the Group") as if they form a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Statement of financial position, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated statement of comprehensive income from the date on which control is obtained. They are deconsolidated from the date control ceases.

In accordance with the transitional exemption available in FRS 102, the group has chosen not to retrospectively apply the standard to business combinations that occurred before the date of transition to FRS 102, being 01 September 2014.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 2. ACCOUNTING POLICIES (continued)

### 2.3 TURNOVER

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Group and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

### Sale of goods

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the Group has transferred the significant risks and rewards of ownership to the buyer;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the Group will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

### Rendering of services

Turnover from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of turnover can be measured reliably;
- it is probable that the Group will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

### 2.4 TANGIBLE FIXED ASSETS

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

#### 2. **ACCOUNTING POLICIES (continued)**

### 2.4 TANGIBLE FIXED ASSETS (CONTINUED)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the methods detailed below.

The estimated useful lives range as follows:

Freehold property

- 5% straight line

Plant and machinery

- 20% reducing balance

Motor vehicles

- 25% reducing balance

Fixtures and fittings

- 25% straight line

Kegs & casks (included within - 3 years straight line with a full year of

plant and machinery)

depreciation in the year of purchase

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

### 2.5 REVALUATION OF TANGIBLE FIXED ASSETS

Individual freehold and leasehold properties are carried at current year value at fair value at the date of the revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are undertaken with sufficient regularity to ensure the carrying amount does not differ materially from that which would be determined using fair value at the Statement of financial position date.

Fair values are determined from market based evidence normally undertaken by professionally qualified valuers.

Revaluation gains and losses are recognised in other comprehensive income unless losses exceed the previously recognised gains or reflect a clear consumption of economic benefits, in which case the excess losses are recognised in profit or loss.

### 2.6 VALUATION OF INVESTMENTS

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Group shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Consolidated statement of comprehensive income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

### 2.7 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in profit or loss.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 2. ACCOUNTING POLICIES (continued)

### 2.8 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

### 2.9 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

### 2.10 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

### 2.11 FOREIGN CURRENCY TRANSLATION

### **Functional and presentation currency**

The Company's functional and presentational currency is GBP.

### Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss except when deferred in other comprehensive income as qualifying cash flow hedges.

### 2.12 FINANCE COSTS

Finance costs are charged to profit or loss over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

### 2.13 DIVIDENDS

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 2. ACCOUNTING POLICIES (continued)

### 2.14 PENSIONS

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in the Consolidated statement of comprehensive income when they fall due. Amounts not paid are shown in other creditors as a liability in the Statement of financial position. The assets of the plan are held separately from the Group in independently administered funds.

### 2.15 PROVISIONS FOR LIABILITIES

Provisions are made where an event has taken place that gives the Group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the Group becomes aware of the obligation, and are measured at the best estimate at the Statement of financial position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of financial position.

### 2.16 INTANGIBLE ASSETS

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

The estimated useful lives range as follows:

Trademarks - 10 years

### 2.17 OPERATING LEASES: THE GROUP AS LESSOR

Rentals income from operating leases is credited to profit or loss on a straight line basis over the term of the relevant lease.

Amounts paid and payable as an incentive to sign an operating lease are recognised as a reduction to income over the lease term on a straight line basis, unless another systematic basis is representative of the time pattern over which the lessor's benefit from the leased asset is diminished.

## 2.18 OPERATING LEASES: THE GROUP AS LESSEE

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the lease term.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 2. ACCOUNTING POLICIES (continued)

### 2.19 LEASED ASSETS: THE GROUP AS LESSEE

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to profit or loss so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

### 2.20 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in profit or loss except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of financial position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 3. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the amounts reported for assets and liabilities as at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The following judgments (apart from those involving estimates) have had the most significant effect on the amounts recognised in the financial statements:

### Lease commitments

The Company has entered into commercial leases as a lessee for the use of property, plant and equipment. The classification of such leases as operating or finance lease requires the Company to determine, based on an evaluation of the terms and conditions of the arrangements, whether it retains or acquires the significant risks and rewards of ownership of these assets and accordingly whether the lease requires an asset and liability to be recognised in the Statement of Financial Position.

There are no critical accounting estimates adopted by management applicable to the Company.

### 4. TURNOVER

An analysis of turnover by class of business is as follows:

|    |   | 2020<br>£   | 2019<br>£   |
|----|---|-------------|-------------|
|    | Cider sales                             | 127,151,862 | 103,309,919 |
|    | Fruit processing                        | 1,835,722   | 1,596,786   |
|    | Property rental and other sundry income | 120,069     | 132,720     |
|    |   | 129,107,653 | 105,039,425 |
| 5. | OTHER OPERATING INCOME                  |             |             |
|    |   | 2020<br>£   | 2019<br>£   |
|    | Other operating income                  | 1,112       | 1,112       |
|    |   | 1,112       | 1,112       |
|    |   |             |             |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

| 6. | OPERATING PROFIT   |                        | ,                  |                  |                  |
|----|--|------------------------|--------------------|------------------|------------------|
|    | The operating profit is stated after charging                                      | <b>3</b> :             |                    |                  |                  |
|    |  |                        |                    | 2020             | 2019             |
|    | Depreciation of tangible fixed assets  |                        |                    | £<br>5,967,074   | £<br>5,212,997   |
|    | (Profit)/Loss on disposal of tangible fixed a                                      | ssets                  |                    | 107,495          | (5,439           |
|    | Amortisation of intangible assets, including                                       |                        |                    | 34,317           | 34,280           |
|    | Exchange differences   | . 3                    |                    | (172,700)        | (72,952          |
|    | Defined contribution pension cost  |                        | ·                  | 280,083          | 242,514          |
| _  |  |                        |                    |                  |                  |
| 7. | AUDITORS' REMUNERATION   |                        |                    |                  |                  |
|    |  |                        |                    | 2020<br>£        | 2019<br>£        |
|    | Fees payable to the Group's auditor and its<br>Group's annual financial statements |                        |                    | 26,970           | 26,216           |
|    | Fees payable to the group's auditor in resp services                               | ect of tax compliand   | e and related      | 3,210            | 3,100            |
| 8. | EMPLOYEES  Staff costs, including directors' remuneration                          | on, were as follows:   |                    |                  |                  |
|    | , ,  | Group                  | Group              | Company          | Company          |
|    |  | 2020                   | 2019               | 2020             | 2019             |
|    |  | 3                      | £                  | 3                | £                |
| ,  | Wages and salaries   | 8,067,639              | 8,018,126          | 262,939          | 263,564          |
|    | Social security costs  Cost of defined contribution scheme                         | 917,945<br>280,083     | 898,194<br>242,515 | 33,430<br>9,000  | 34,814<br>12,000 |
|    |  | 9,265,667              | 9,158,835          | 305,369          | 310,378          |
|    | The average monthly number of employees  | s, including the direc | ctors, during the  | e year was as fo | ollows:          |
|    |  |                        |                    | 2020             | 2019             |
|    |  |                        |                    | No.              | No.              |
|    | Production   |                        |                    | 76               | 81               |
|    | Distribution   |                        |                    | 115              | 111              |
|    | Office and administration  |                        |                    |                  | 32               |
|    |  |                        |                    | 218              | 224              |
|    |  |                        | =                  |                  |                  |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

Finance leases and hire purchase contracts

| 9.  | DIRECTORS' REMUNERATION   |                      |               |
|-----|---|----------------------|---------------|
|     |   | 2020<br>£            | 2019<br>£     |
|     | Directors' emoluments   | 262,939              | 263,564       |
|     | Company contributions to defined contribution pension schemes   | 9,000                | 12,000        |
|     |   | 271,939              | 275,564       |
|     | During the year retirement benefits were accruing to no directors contribution pension schemes.                                   | (2019: 1) in respec  | t of defined  |
|     | The highest paid director received remuneration of £219,183 (2019: £21  | 4,621).              |               |
|     | The value of the company's contributions paid to a defined contribution highest paid director amounted to £9,000 (2019: £12,000). | pension scheme in re | espect of the |
| 10. | INTEREST RECEIVABLE   |                      |               |
|     |   | 2020<br>£            | 2019<br>£     |
|     | Other interest receivable   | 4,293                | 23,309        |
|     |   | 4,293                | 23,309        |
| 11. | INTEREST PAYABLE AND SIMILAR EXPENSES   |                      |               |
|     |   | 2020<br>£            | 2019<br>£     |
|     | Bank interest payable   | 33,532               | 11,282        |
|     | Other loan interest payable   | 37,379               | 80,990        |
|     |   |                      |               |

21,056

91,967

30,171

122,443

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

| TAXATION   |  |   |
|--|--|---|
|  | 2020<br>£  | 2019<br>£   |
| CORPORATION TAX  |  |   |
| Current tax on profits for the year  | 2,701,655  | 2,245,263   |
| Adjustments in respect of previous periods   | (287,494)  | (208,957  |
|  | 2,414,161  | 2,036,306   |
| TOTAL CURRENT TAX  | 2,414,161  | 2,036,306   |
| DEFERRED TAX   |  |   |
| Origination and reversal of timing differences   | (635,123)  | 143,746   |
| Adjustments in respect of prior periods  | 94,774   | 81,335  |
| Effect of tax rate change on opening balance   | 61,300   | -   |
| TOTAL DEFERRED TAX   | (479,049)  | 225,081   |
| TAYATION ON PROFIT ON OPPINARY ACTIVITIES  |  |   |
| TAXATION ON PROFIT ON ORDINARY ACTIVITIES  | 1,935,112  | 2,261,387   |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  | 1,935,112<br>———   | 2,261,387   |
| •  |  | 2,261,387   |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the star   |  |   |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the star   | ndard rate of corp                                       | oration tax in  |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  | 2020<br>£<br>9,465,063                                   | oration tax ir<br>2019  |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:   | 2020<br>£<br>9,465,063<br>1,798,362                      | 2019<br>£<br>12,040,109<br>2,287,621  |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:  Fixed asset differences  | 9,465,063<br>1,798,362                                   | 2019<br>£<br>12,040,109<br>2,287,621<br>118,840                               |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:  Fixed asset differences  Expenses not deductible for tax purposes  | 2020<br>£<br>9,465,063<br>1,798,362<br>240,931<br>20,185 | 2019<br>£<br>12,040,109<br>2,287,621<br>118,840<br>26,632                     |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:  Fixed asset differences  Expenses not deductible for tax purposes Chargeable gains/(losses)  | 2020<br>£<br>9,465,063<br>1,798,362<br>240,931<br>20,185 | 2019<br>£<br>12,040,109<br>2,287,621<br>118,840<br>26,632<br>1,144            |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:  Fixed asset differences  Expenses not deductible for tax purposes  | 2020<br>£<br>9,465,063<br>1,798,362<br>240,931<br>20,185 | 2019<br>£<br>12,040,109<br>2,287,621<br>118,840<br>26,632<br>1,144<br>(28,106 |
| FACTORS AFFECTING TAX CHARGE FOR THE YEAR  The tax assessed for the year is higher than (2019: higher than) the stat the UK of 19.00% (2019: 19.00%). The differences are explained below:  Profit on ordinary activities before tax  Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)  EFFECTS OF:  Fixed asset differences  Expenses not deductible for tax purposes Chargeable gains/(losses) Other tax adjustments, reliefs and transfers | 2020<br>£<br>9,465,063<br>1,798,362<br>240,931<br>20,185 | 2019<br>£<br>12,040,109<br>2,287,621  |

1,935,112

2,261,387

TOTAL TAX CHARGE FOR THE YEAR

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 12. TAXATION (CONTINUED)

### **FACTORS THAT MAY AFFECT FUTURE TAX CHARGES**

Reductions in the UK corporation tax rate from 20% to 19% (effective from 1 April 2017) and 18% (effective from 1 April 2020) were substantively enacted on 26 October 2015. An additional reduction to 17% (effective from 1 April 2020) was substantively enacted in the Finance Act 2016.

Deferred tax at 31 August 2018 has been assessed based on these rates.

### 13. DIVIDENDS

|                                  | 2020<br>£ | 2019<br>£ |
|----------------------------------|-----------|-----------|
| Dividends paid on equity capital | 4,000,000 | 5,000,000 |
| -<br>-                           | 4,000,000 | 5,000,000 |

### 14. PARENT COMPANY PROFIT FOR THE YEAR

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of comprehensive income in these financial statements. The profit after tax of the parent Company for the year was £4,263,631 (2019: £5,199,910).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 15. INTANGIBLE ASSETS

**Group and Company** 

|                                     | Trademarks<br>£ |
|-------------------------------------|-----------------|
| COST                                |                 |
| At 1 September 2019                 | 354,646         |
| At 31 August 2020                   | 354,646         |
| AMORTISATION                        |                 |
| At 1 September 2019                 | 160,416         |
| Charge for the year on owned assets | 34,317          |
| At 31 August 2020                   | 194,733         |
| NET BOOK VALUE                      |                 |
| At 31 August 2020                   | 159,913         |
| At 31 August 2019                   | 194,230         |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 16. TANGIBLE FIXED ASSETS

Group

|                              | Freehold<br>property<br>£ | Plant and machinery £ | Motor<br>vehicles<br>£ | Fixtures and fittings £ | Total<br>£  |
|------------------------------|---------------------------|-----------------------|------------------------|-------------------------|-------------|
| COST OR VALUATION            |                           |                       |                        |                         |             |
| At 1 September 2019          | 25,769,476                | 47,161,539            | 2,170,752              | 802,257                 | 75,904,024  |
| Additions                    | 3,660,955                 | 6,701,377             | 400,890                | 186,479                 | 10,949,701  |
| Disposals                    | (151,231)                 | (4,809,841)           | (357,315)              | -                       | (5,318,387) |
| At 31 August 2020            | 29,279,200                | 49,053,075            | 2,214,327              | 988,736                 | 81,535,338  |
| DEPRECIATION                 |                           |                       |                        |                         |             |
| At 1 September 2019          | 4,524,616                 | 23,150,991            | 947,175                | 729,922                 | 29,352,704  |
| Charge for the year on owned |                           |                       |                        |                         |             |
| assets                       | 1,013,351                 | 4,530,349             | 351,769                | 71,605                  | 5,967,074   |
| Disposals                    | (34,108)                  | (624,329)             | (249,898)              | -                       | (908,335)   |
| At 31 August 2020            | 5,503,859                 | 27,057,011            | 1,049,046              | 801,527                 | 34,411,443  |
| NET BOOK VALUE               |                           |                       |                        |                         |             |
| At 31 August 2020            | 23,775,341                | 21,996,064            | 1,165,281              | 187,209                 | 47,123,895  |
| At 31 August 2019            | 21,244,860                | 24,010,548            | 1,223,577              | 72,335                  | 46,551,320  |

Freehold land and buildings includes £5,253,307 (2019: £10,097,483) of land and buildings that are not depreciated. Freehold land and buildings also includes assets under the course of construction amounting to £5,676,063 (2019: £7,258,749) on which depreciation has not been charged.

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

|                     | 2020<br>£ | 2019<br>£ |
|---------------------|-----------|-----------|
| Plant and machinery | 3,031,292 | 3,804,969 |
|                     | 3,031,292 | 3,804,969 |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 16. TANGIBLE FIXED ASSETS (CONTINUED)

Cost or valuation at 31 August 2020 is as follows:

Land and buildings £

AT COST 28,328,409

AT VALUATION:
Land and buildings held at valuation 950,791

29,279,200

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

|                          | 2020        | 2018        |
|--------------------------|-------------|-------------|
|                          | £           | £           |
| GROUP                    |             |             |
| Cost                     | 29,279,200  | 25,769,476  |
| Accumulated depreciation | (5,551,399) | (4,572,156) |
| NET BOOK VALUE           | 23,727,801  | 21,197,320  |
| ·                        |             |             |

The land and buildings were revalued on 17 October 2006 by King Sturge property consultants on an open market existing use basis.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 16. TANGIBLE FIXED ASSETS (CONTINUED)

Company

|                                     | Freehold<br>property<br>£ |
|-------------------------------------|---------------------------|
| COST OR VALUATION                   | _                         |
| At 1 September 2019                 | 25,769,476                |
| Additions                           | 3,660,955                 |
| Disposals                           | (151,231)                 |
| At 31 August 2020                   | 29,279,200                |
| DEPRECIATION                        |                           |
| At 1 September 2019                 | 4,524,616                 |
| Charge for the year on owned assets | 1,013,351                 |
| Disposals                           | (34,108)                  |
| At 31 August 2020                   | 5,503,859                 |
| NET BOOK VALUE                      |                           |
| At 31 August 2020                   | 23,775,341                |
| At 31 August 2019                   | 21,244,860                |

Freehold land and buildings includes £5,253,307 (2019: £10,097,483) of land and buildings that are not depreciated. Freehold land and buildings also includes assets under the course of construction amounting to £5,676,063 (2019: £7,258,749) on which depreciation has not been charged.

Cost or valuation at 31 August 2020 is as follows:

|  | Land and<br>buildings<br>£ |
|--|----------------------------|
| AT COST  | 28,328,409                 |
| AT VALUATION: Land and buildings held at valuation | 950,791                    |
|  | 29,279,200                 |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 16. TANGIBLE FIXED ASSETS (CONTINUED)

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

| •                        | 2020<br>£   | 2019<br>£   |
|--------------------------|-------------|-------------|
| GROUP                    | _           |             |
| Cost                     | 29,279,200  | 25,769,476  |
| Accumulated depreciation | (5,551,399) | (4,572,156) |
| NET BOOK VALUE           | 23,727,801  | 21,197,320  |

The land and buildings were revalued on 17 October 2006 by King Sturge property consultants on an open market existing use basis.

### 17. FIXED ASSET INVESTMENTS

Company

|                     | Investments<br>in<br>subsidiary<br>companies<br>£ |
|---------------------|---|
| COST                |   |
| At 1 September 2019 | 1,500,000   |
| At 31 August 2020   | 1,500,000   |
| NET BOOK VALUE      |   |
| At 31 August 2020   | 1,500,000   |
| At 31 August 2019   | 1,500,000   |

# **SUBSIDIARY UNDERTAKING**

The following was a subsidiary undertaking of the Company:

| Name                            | Principal activity                    | Class of<br>shares | Holding |
|---------------------------------|---------------------------------------|--------------------|---------|
| Thatchers Cider Company Limited | Sale of cider and processing of fruit | Ordinary           | 100%    |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 17. FIXED ASSET INVESTMENTS (CONTINUED)

# **SUBSIDIARY UNDERTAKING (CONTINUED)**

The aggregate of the share capital and reserves as at 31 August 2020 and the profit or loss for the year ended on that date for the subsidiary undertaking were as follows:

|     | Name  | Aggregate<br>of share<br>capital and<br>reserves | Profit/(Loss)      |
|-----|---|--|--------------------|
|     | Thatchers Cider Company Limited             | 28,429,296                                       | 7,266,320          |
| 18. | STOCKS                                      |  |                    |
|     |   | Group<br>2020<br>£                               | Group<br>2019<br>£ |
|     | Cider, concentrates, juices and ingredients | 9,281,624  | 5,797,170          |
|     | Containers and packaging                    | 900,385  | 572,399            |
|     | Equipment                                   | 176,374  | 257,019            |
|     |   | 10,358,383                                       | 6,626,588          |
|     |   |  |                    |

Stock recognised in cost of sales during the year as an expense was £36,000,089 (2019: £23,291,418).

The difference between purchase price or production cost of stocks and their replacement is not material.

### 19. DEBTORS

|                                    | Group<br>2020<br>£ | Group<br>2019<br>£ | Company<br>2020<br>£ | Company<br>2019<br>£ |
|------------------------------------|--------------------|--------------------|----------------------|----------------------|
| Trade debtors                      | 29,573,127         | 24,502,321         | -                    | -                    |
| Amounts owed by group undertakings | 3,524,808          | 3,344,435          | 10,349,210           | 8,885,347            |
| Other debtors                      | 515,938            | 67,763             | -                    | -                    |
| Prepayments and accrued income     | 1,175,149          | 1,726,115          | 1,316                | -                    |
|                                    | 34,789,022         | 29,640,634         | 10,350,526           | 8,885,347            |

Included within trade debtors is a provision for doubtful debts of £253,224 (2019: £199,328) and a provision for credit notes of £59,761 (2019: £130,899).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 20. CASH AND CASH EQUIVALENTS

|                          | Group<br>2020<br>£ | Group<br>2019<br>£ | Company<br>2020<br>£ | Company<br>2019<br>£ |
|--------------------------|--------------------|--------------------|----------------------|----------------------|
| Cash at bank and in hand | 13,611,290         | 3,191,203          | 178                  | 2,207                |
| Less: bank overdrafts    | (3,040,250)        | (517,383)          | -                    | -                    |
|                          | 10,571,040         | 2,673,820          | 178                  | 2,207                |

# 21. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

|  | Group      | Group      | Company    | Company    |
|--|------------|------------|------------|------------|
|  | 2020       | 2019       | 2020       | 2019       |
|  | £          | £          | £          | £          |
| Bank overdrafts                          | 3,040,250  | 517,383    | -          | -          |
| Other loans                              | -          | 300,000    | -          | 300,000    |
| Trade creditors                          | 15,883,818 | 12,346,653 | -          | -          |
| Amounts owed to group undertakings       | 25,753,333 | 21,822,902 | 25,753,333 | 21,789,095 |
| Corporation tax                          | 102,159    | 727,238    | 102,159    | 50,414     |
| Other taxation and social security       | 6,696,806  | 2,490,983  | 7,554      | 5,954      |
| Obligations under finance lease and hire |            |            |            |            |
| purchase contracts                       | 904,015    | 905,556    | -          | -          |
| Other creditors                          | 5,847,680  | 3,075,556  | -          | 1,000      |
| Accruals and deferred income             | 10,537,236 | 8,866,566  | 108,947    | 108,053    |
|  | 68,765,297 | 51,052,837 | 25,971,993 | 22,254,516 |
|  |            |            |            |            |

Other loans represents unsecured loan notes, on which interest of 2% is charged per annum.

Amounts due on hire purchase contracts are secured upon the assets to which they relate.

# 22. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|  | Group<br>2020<br>£ | Group<br>2019<br>£ | Company<br>2020<br>£ | Company<br>2019<br>£ |
|--|--------------------|--------------------|----------------------|----------------------|
| Net obligations under finance leases and hire purchase contracts | 760,265            | 1,683,987          | -                    | -                    |
| Other creditors  | 7,784              | 8,896              | 7,784                | 8,896                |
|  | 768,049            | 1,692,883          | 7,784                | 8,896                |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

| 23. | HIRE PURCHASE AND FINANCE LEAS                          | SES                      |                      |                      |                       |
|-----|---|--------------------------|----------------------|----------------------|-----------------------|
|     | Minimum lease payments under hire pure                  | chase fall due as follow | rs:                  |                      |                       |
|     |   |                          |                      | Group<br>2020<br>£   | Group<br>2019<br>£    |
|     | Within one year   |                          |                      | 916,468              | 927,321               |
|     | Between 1-2 years                                       |                          |                      | 763,724              | 1,700,088             |
|     | Interest  |                          |                      | (15,912)             | (37,865)              |
|     | •   |                          |                      | 1,664,280            | 2,589,544             |
| 24. | DEFERRED TAXATION                                       |                          | _                    |                      |                       |
|     | Group   |                          |                      |                      |                       |
|     |   |                          |                      |                      | 2020<br>£             |
|     | At beginning of year                                    |                          |                      |                      | (649,400)             |
|     | Charged to profit or loss                               |                          |                      |                      | 479,049               |
|     | AT END OF YEAR  |                          |                      | =                    | (170,351)             |
|     | Company   |                          |                      |                      |                       |
|     |   |                          |                      |                      | 2020<br>£             |
|     | At the extraction of the con-                           |                          |                      |                      | (000 400)             |
|     | At beginning of year Charged to profit or loss          |                          |                      |                      | (223,123)<br>(13,635) |
|     | AT END OF YEAR  |                          |                      | -                    | (236,758)             |
| ,   | The provision for deferred taxation is made             | de up as follows:        |                      |                      |                       |
|     |   | Group<br>2020<br>£       | Group<br>2019<br>£   | Company<br>2020<br>£ | Company<br>2019<br>£  |
|     | Accelerated capital allowances Other timing differences | (402,438)<br>232,087     | (866,258)<br>216,858 | (236,758)<br>-       | (223,293)<br>170      |
|     |   | (170,351)                | (649,400)            | (236,758)            | (223,123)             |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 25. SHARE CAPITAL

|   | 2020<br>£ | 2019<br>£ |
|---|-----------|-----------|
| ALLOTTED, CALLED UP AND FULLY PAID                        |           |           |
| 3,272,000 (2019: 3,272,000) Ordinary shares of £1.00 each | 3,272,000 | 3,272,000 |

### 26. RESERVES

### Revaluation reserve

Represents the surplus arising on the revalution of fixed assets. The group has elected to make an annual transfer to profit and loss account for excess depreciation

### Capital redemption reserve

This reserve records the nominal value of shares repurchased by the company.

### **Merger Reserve**

The merger reserve is a non distributable reserve created by the exercise of s612 merger relief for the amount in excess of the nominal value of the 1,500,000 ordinary share issued in connection with the acquisition of Thatchers Cider Company Limited.

### Profit and loss account

Includes all current and prior period retained profits and losses. All are available for distribution.

# 27. CAPITAL COMMITMENTS

At 31 August 2020 the Group and Company had capital commitments as follows:

|   | Group<br>2020<br>£ | Group<br>2019<br>£ | Company<br>2020<br>£ | Company<br>2019<br>£ |
|---|--------------------|--------------------|----------------------|----------------------|
| Contracted for but not provided in these financial statements | 100,000            | 7,532,000          | · •                  | 2,625,000            |
|   | 100,000            | 7,532,000          |                      | 2,625,000            |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

### 28. COMMITMENTS UNDER OPERATING LEASES

At 31 August 2020 the Group and the Company had future minimum lease payments under non-cancellable operating leases as follows:

|  | Froup<br>2020 | Group<br>2019 |
|--|---------------|---------------|
|  | £             | £             |
| Not later than 1 year 6                      | 3,280         | 176,040       |
| Later than 1 year and not later than 5 years | 5,000         | 88,250        |
| 8  | 8,280         | 264,290       |

### 29. RELATED PARTY TRANSACTIONS

During the year the group was charged rent of £54,255 (2019: £55,755) by its directors. At the year end, these directors were owed £Nil (2019: £Nil).

At the year end, loans to the group from directors of £Nil (2019: £Nil) were outstanding. Interest of £29,017 (2019: £54,759) was charged on these loans during the year.

During the year, the group paid consultancy fees of £35,675 (2019: £58,942) to its directors.

During the year the group made sales of £1,690 (2019: £622) to its directors. At the year end these directors owed the group £517 (2019: £Nil).

During the year the group made sales of £138,179 (2019: £198,791) to, and purchases of £16,000 (2019: £18,000) from other related parties. At the year end these related parties owed the group £40,598 (2019: £28,328).

The company is a wholly owned subsidiary of Thatchers (Myrtle Farm) Limited and as such has taken advantage of the exemption contained in FRS 102 not to disclose transactions or balances with that company. The group accounts of Thatchers (Myrtle Farm) Limited, within which this company is included, are filed at the Registrar of Companies, Companies House, Crown Way, Cardiff, CF14 3UZ.

### 30. CONTROLLING PARTY

The ultimate controlling party and parent company is Thatchers (Myrtle Farm) Limited, a company under the control of the principal directors who jointly own 100% of the share capital. Thatchers (Myrtle Farm) Limited is registered in England and Wales.

The largest group in which the results of the company and group are consolidated is that headed by Thatchers (Myrtle Farm) Limited. The consolidated accounts are available to the public and are filed at the Registrar of Companies, Companies House, Crown Way, Cardiff, CF14 3UZ.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2020

# 31. ANALYSIS OF NET DEBT

|                          | At 1<br>September<br>2019<br>£ | Cash flows<br>£ | At 31<br>August 2020<br>£ |
|--------------------------|--------------------------------|-----------------|---------------------------|
| Cash at bank and in hand | 3,191,203                      | 10,420,087      | 13,611,290                |
| Bank overdrafts          | (517,383)                      | (2,522,867)     | (3,040,250)               |
| Debt due within 1 year   | (300,000)                      | 300,000         | •                         |
| Finance leases           | (2,589,543)                    | 925,263         | (1,664,280)               |
|                          | (215,723)                      | 9,122,483       | 8,906,760                 |