Registered number: 06641019

## **British American Railway Services Limited**

Directors' report and financial statements

For the year ended 31 December 2013

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## **Company Information**

Directors K Busath

E Ellis S Gregory C Roper G J Hanson

Company secretary K Busath

Registered number 06641019

Registered office Stanhope Station

Stanhope Durham DL13 2YS

Independent auditors Reeves & Co LLP

Statutory Auditor & Chartered Accountants

Third Floor 24 Chiswell Street

London EC1Y 4YX

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## Directors' report For the year ended 31 December 2013

The directors present their report and the financial statements for the year ended 31 December 2013.

#### Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Directors**

The directors who served during the year were:

K Busath

E Ellis

S Gregory

C Roper

G J Hanson

## Disclosure of information to auditors

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of
  any relevant audit information and to establish that the company and the group's auditors are aware of
  that information.

Directors' report For the year ended 31 December 2013

## **Auditors**

Secretary

Under section 487(2) of the Companies Act 2006, Reeves & Co LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on

27 August 2014

and signed on its behalf.

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#### Independent auditors' report to the shareholders of British American Railway Services Limited

We have audited the financial statements of British American Railway Services Limited for the year ended 31 December 2013, set out on pages 5 to 17. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2013 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Independent auditors' report to the shareholders of British American Railway Services Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns;
   or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and to take advantage of the small companies' exemption from the requirement to prepare a Group strategic report or in preparing the Directors' report.

### Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosure made in note 1.2 to the financial statements concerning the group's capability to continue as a going concern.

The group has incurred a loss after taxation of £1,765,473 during the year ended 31st December 2013, current liabilities exceed its current assets by £3,256,271 and the group is showing a total net liabilities position of £7,089,636 as at 31 December 2013. These conditions indicate the existence of a material uncertainty, which may cast significant doubt about the group's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the group was unable to continue as a going concern.

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Stephen Tanner BSc(Econ) FCA (Senior statutory auditor)

for and on behalf of Reeves & Co LLP

Statutory Auditor Chartered Accountants

Third Floor 24 Chiswell Street London

EC1Y 4YX
Date: 21 4 August 2014

# Consolidated profit and loss account For the year ended 31 December 2013

	Note	2013 £	2012 £
Turnover	1	6,874,419	5,136,072
Cost of sales		(5,322,759)	(4,439,696)
Gross profit	2	1,551,660	696,376
Administrative expenses		(2,680,675)	(2,018,393)
Operating loss	2	(1,129,015)	(1,322,017)
Interest payable and similar charges		(665,291)	(522,140)
Loss on ordinary activities before taxation		(1,794,306)	(1,844,157)
Tax on loss on ordinary activities	4	-	943
Loss on ordinary activities after taxation		(1,794,306)	(1,843,214)
Minority interests		28,833	59,733
Loss for the financial year	12	(1,765,473)	(1,783,481)

The notes on pages 9 to 17 form part of these financial statements.

## **British American Railway Services Limited** Registered number: 06641019

## Consolidated balance sheet As at 31 December 2013

	Note	£	2013 £	£	2012 £
Fixed assets					
Intangible assets	5		(338,214)		(369,632)
Tangible assets	6		6,409,126		6,813,379
			6,070,912		6,443,747
Current assets					
Stocks		172,960		57,880	
Debtors	8	1,347,309		1,446,901	
Cash at bank and in hand		58,735		70,272	
		1,579,004		1,575,053	
Creditors: amounts falling due within one year	9	(4,835,275)		(4,416,387)	
Net current liabilities			(3,256,271)		(2,841,334)
Total assets less current liabilities			2,814,641		3,602,413
Creditors: amounts falling due after more than one year	10		(9,904,277)		(8,897,743)
Net liabilities			(7,089,636)		(5,295,330)
Capital and reserves					
Called up share capital	11		1,000		1,000
Other reserves	12		571,247		571,247
Profit and loss account	12		(7,879,928)		(6,114,455)
Shareholders' deficit			(7,307,681)		(5,542,208)
Minority interests			218,045		246,878
			(7,089,636)		(5,295,330)

The financial statements have been prepared in accordance with the provisions applicable to small companies within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 Angrust 2014.

K Busath

Director

The notes on pages 9 to 17 form part of these financial statements.

# British American Railway Services Limited Registered number: 06641019

Company balance sheet As at 31 December 2013

	Note	£	2013 £	£	2012 £
Fixed assets					
Investments	7		2,652,070		2,652,070
Current assets					
Debtors	8	1,991,766		1,477,120	
Cash at bank		1,731		187	
		1,993,497		1,477,307	
Creditors: amounts falling due within one year	9	(2,517,101)		(1,990,072)	
Net current liabilities			(523,604)		(512,765)
Total assets less current liabilities			2,128,466		2,139,305
Creditors: amounts falling due after more than one year	10		(3,177,573)		(2,626,501)
Net liabilities			(1,049,107)		(487,196)
Capital and Reserves					
Called up share capital	11		1,000		1,000
Other reserves	12		571,247		571,247
Profit and loss account	12		(1,621,354)		(1,059,443)
Shareholders' deficit			(1,049,107)		(487,196)

The financial statements have been prepared in accordance with the provisions applicable to small companies within Part 15 of the Companies Act 2006 and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 Award 2014.

The notes on pages 9 to 17 form part of these financial statements.

K Busath Director

# Consolidated cash flow statement For the year ended 31 December 2013

	£	2013 £	£	2012 £
Cash generated from operations	L	2	_	2
Operating loss	(1,129,015)		(1,322,017)	
Depreciation of tangible fixed assets	456,387		451,750	
Amortisation of intangible fixed assets	(31,418)		(31,419)	
Profit on disposal of tangible fixed assets	(11,555)		(93,000)	
(Increase)/decrease in stocks	(115,080)		3,661	
Decrease/(increase) in trade debtors	12,716		(453,937)	
Decrease/(increase) in other debtors	178,741		(120,710)	
Increase in trade creditors	85,574		543,848	
Increase in other creditors	1,021,008		1,476,672	
		467,358		454,848
Cash from other sources		407,338		434,040
Sale of tangible fixed assets	25,392		130,000	
		25,392		130,000
Application of cash		20,002		100,000
Interest paid	(164,250)		(86,582)	
Hire purchase interest	(21,662)		(41,723)	
Tax paid	-		943	
Repayment of loans	(292,135)		(117,039)	
Principal payment under finance lease	52,311		(86,674)	
Purchase of tangible fixed assets	(65,971)	_	(247,805)	
		(491,707)		(578,880)
Net increase in cash		1,043	•	5,968
Cash at bank and in hand less overdrafts at beginning of the year		8,969		3,001
Cash at bank and in hand less overdrafts at end of the year		10,012		8,969
Consisting of:				
Cash at bank and in hand		58,735		70,272
Overdrafts included in "bank loans and				
overdrafts falling due within one year"		(48,723) ————	-	(61,303)
		10,012	:	8,969 

The notes on pages 9 to 17 form part of these financial statements.

## Notes to the financial statements For the year ended 31 December 2013

### 1. Accounting policies

#### 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

## 1.2 Going concern

Notwithstanding that the group has net current liabilities of £3,256,271 and net liabilities of £7,089,636 at the balance sheet date and has made a loss for the year of £1,765,473, the financial statements have been prepared on a going concern basis. The directors believe that a combination of commercial initiatives now underway and continued financial support from its ultimate parent undertaking, lowa Pacific Holdings LLC, will ensure that adequate funding and investment is available to the group to enable it to meet its financial obligations as they fall due.

The directors, having assessed the responses of the directors of Iowa Pacific Holdings LLC to their enquiries, have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the group of companies to continue as a going concern.

#### 1.3 Basis of consolidation

The financial statements consolidate the accounts of British American Railway Services Limited and all of its subsidiary undertakings ('subsidiaries').

The company has taken advantage of the exemption contained within 408 of the Companies Act 2006 not to present its own profit and loss account.

The loss for the year dealt with in the accounts of the company was £561,911 (2012 - £176,312).

## 1.4 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts. Turnover is recognised when earned in accordance with obligations delivered.

Income from the hire of rolling stock is credited to the profit and loss account on a straight line basis over the period of the lease.

## 1.5 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its estimated economic life.

Amortisation is provided at the following rates:

Negative goodwill - over 14 years Goodwill - over 10 years

Notes to the financial statements For the year ended 31 December 2013

### 1. Accounting policies (continued)

#### 1.6 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is not charged on freehold land. Depreciation on other tangible fixed assets is provided at rates calculated to write off the cost of those assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property - 2% & 4% straight line

Leasehold improvements - over the term to expiry of lease

Plant and machinery - 25% straight line
Vehicles and rolling stock - 10 - 20% straight line
Furniture, fittings and equipment - 25% straight line

#### 1.7 Investments

Investments in subsidiaries are valued at cost less provision for impairment.

## 1.8 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

## 1.9 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

### 1.10 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

## Notes to the financial statements For the year ended 31 December 2013

## 1. Accounting policies (continued)

#### 1.11 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

#### 1.12 Pensions

The group operates a defined contribution pension scheme and the pension charge represents the amounts payable by the group to the fund in respect of the year.

#### 1.13 Invoice discounting

The group has an agreement whereby the majority of its trade debtors are invoice discounted, with recourse after 75 days. On the basis that the benefit and risks attaching to the debts remain with the company, a separate presentation has been adopted, in accordance with FRSSE - "Reporting the Substance of Transactions". On this basis the gross debts are included as an asset within trade debtors and the proceeds received are included within bank loans and overdrafts as a liability.

## 2. Operating loss

The operating loss is stated after charging/(crediting):

		2013	2012
		£	£
	Amortisation - intangible fixed assets	(31,418)	(31,419)
	Depreciation of tangible fixed assets:		
	- owned by the group	424,887	422,378
	- held under finance leases	31,500	29,372
	Auditors' remuneration	34,050	33,100
	Operating lease rental income	(951,693)	(1,482,408)
	Auditors fees for the company were £7,900 (2012 - £10,305)		
3.	Directors' remuneration		
		2013	2012
		£	£
	Aggregate remuneration	46,350	46,350
		<del></del>	

## Notes to the financial statements For the year ended 31 December 2013

## 4. Taxation

	2013 £	2012 £
Analysis of tax charge/(credit) in the year		
UK corporation tax charge on loss for the year Adjustments in respect of prior periods	•	(943)
Tax on loss on ordinary activities	-	(943)

## Factors that may affect future tax charges

A deferred tax asset has not been recognised in respect of timing differences relating to trading losses, accelerated capital allowances and short term timing differences as there is insufficient evidence that the asset will be recovered in the foreseeable future.

The company has unutilised trading losses of £279,172 (2012: £247,061) available to carry forward against future trading profits.

## 5. Intangible fixed assets

Group	Goodwill £	Negative goodwill £	Total £
Cost			
At 1 January 2013 and 31 December 2013	335,988	(910,247)	(574,259)
Amortisation			
At 1 January 2013	76,373	(281,000)	(204,627)
Charge for the year	33,600	(65,018)	(31,418)
At 31 December 2013	109,973	(346,018)	(236,045)
Net book value			
At 31 December 2013	226,015	(564,229)	(338,214)
At 31 December 2012	259,615	(629,247)	(369,632)

## Notes to the financial statements For the year ended 31 December 2013

## 6. Tangible fixed assets

Group	Land and buildings £	Plant and machinery £	Vehicles and rolling stock £	Furniture, fittings and equipment £	Total £
Cost					
At 1 January 2013 Additions Disposals	5,348,148 14,242 (13,837)	410,402 - -	2,758,068 32,959 (1,900)	200,006 18,770 -	8,716,624 65,971 (15,737)
At 31 December 2013	5,348,553	410,402	2,789,127	218,776	8,766,858
Depreciation			·		
At 1 January 2013 Charge for the year On disposals	294,249 103,954 -	323,258 15,290 -	1,209,671 293,520 (1,900)	76,067 43,623 -	1,903,245 456,387 (1,900)
At 31 December 2013	398,203	338,548	1,501,291	119,690	2,357,732
Net book value					
At 31 December 2013	4,950,350	71,854	1,287,836	99,086	6,409,126
At 31 December 2012	5,053,899	87,144	1,548,397	123,939	6,813,379

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2013	2012
Group	£	£
Vehicles and rolling stock	229,618	227,167

Included in land and buildings is freehold land carried at cost of £1,844,956 (2012: £1,844,956) which is not depreciated.

Included within vehicles and rolling stock are assets at cost of £2,789,127 (2012: £2,758,068) with accumulated depreciation of £1,507,461 (2012: £1,209,671) held for use in operating leases.

## Notes to the financial statements For the year ended 31 December 2013

## 7. Fixed asset investments

	Investments in
	subsidiary companies
Company	£
Cost or valuation	
At 1 January 2013 and 31 December 2013	2,652,070
Net book value	
At 31 December 2013	2,652,070
At 31 December 2012	2,652,070

Details of the principal subsidiaries can be found under note number 15.

## 8. Debtors

		Group		Company
	2013 £	2012 £	2013 £	2012 £
Due after more than one year				
Amounts owed by group undertakings	-	-	1,713,621	1,339,697
Due within one year				
Trade debtors	1,169,383	1,090,234	-	-
Other debtors	177,926	356,667	278,145	137,423
	1,347,309	1,446,901	1,991,766	1,477,120

The group invoice discounts the majority of its trade debtors with recourse after 75 days. The gross value of the debts which are invoice discounted at 31 December 2013 is £928,990. The group has had a proportion of its debtors advanced which, including charges, totals £345,380 and is included in other creditors.

## Notes to the financial statements For the year ended 31 December 2013

## 9. Creditors:

Amounts falling due within one year

		Group		Company
	2013 £	2012 £	2013 £	2012 £
Bank loans and overdrafts Other loans	48,723 2,270,371	61,303 1,975,853	- 2,270,371	1,005 1,975,853
Net obligations under finance leases and hire purchase contracts	8,263	19,499	-	-
Trade creditors	1,054,111	968,537	13,774	13,214
Other taxation and social security Other creditors	443,540 1,010,267	412,007 979,188	- 232,956	-
	4,835,275 ————	4,416,387	2,517,101 	1,990,072

The invoice discounting facilities, included in other creditors, are secured by a fixed and floating charge over the assets of the group.

## 10. Creditors:

Amounts falling due after more than one year

		Group		Company
	2013 £	2012 £	2013 £	2012 £
Other loans Net obligations under finance leases	500,529	655,941	200,529	355,941
and hire purchase contracts	67,047	3,500	-	-
Amounts owed to group undertakings	9,336,701	8,238,302	2,977,044	2,270,560
	9,904,277	8,897,743	3,177,573	2,626,501

Other loans are secured by a fixed and floating charge over all of the assets of the group. E Ellis, a director of the company, has personally guaranteed £2,156,463 (2012: £2,331,794) relating to loan notes issued.

## 11. Share capital

	2013 £	2012 £
Allotted, called up and fully paid		
1,000 Ordinary shares of £1 each	1,000	1,000
	<del></del>	

## Notes to the financial statements For the year ended 31 December 2013

## 12. Reserves

Group	Other reserves £	Profit and loss account £
At 1 January 2013 Loss for the financial year	571,247	(6,114,455) (1,765,473)
At 31 December 2013	571,247	(7,879,928)
	Other reserves	Profit and loss account
Company	£	£
At 1 January 2013 Loss for the financial year	571,247	(1,059,443) (561,911)
At 31 December 2013	571,247	(1,621,354)

## 13. Related party transactions

During the year, the group received £1,098,399 (2012: £3,035,889) from the lowa Pacific Holdings LLC group of companies, the ultimate parent company. At the balance sheet date £9,366,701 (2012: £8,238,302) was owed to these companies, shown within creditors due in more than one year. During the year no interest was accrued on these loans (2012: £168,828).

As at the year end, Weardale Railways CIC had a net creditor balance of £72,127 (2012: net deblor of £27,172) owed to British American Railway Services Limited, the parent company of Weardale Railways CIC, in respect of monies advanced within the group.

## 14. Ultimate parent undertaking and controlling party

The directors consider that the ultimate parent undertaking and controlling party of this company as at the balance sheet date is lowa Pacific Holdings LLC, a company incorporated in the United States. The largest and smallest group of undertakings for which group accounts have been produced is that headed by lowa Pacific Holdings LLC.

Notes to the financial statements For the year ended 31 December 2013

## 15. Principal subsidiaries

Company name	Percentage Shareholding	Description
Rail Management Services Limited	100	Maintenance, refurbishment and operation of industrial rail track and the hire of shunting locomotives
Weardale Railways CIC (limited by guarantee)	75	Statutory railway and associated leisure activities
Dartmoor Railway CIC	100	Statutory railway and associated leisure activities
Devon and Cornwall Railways Limited	100	Hold relevant licensing from the Office of Rail Regulation
Hanson Traction Limited	100	Dormant
R T Rail Limited	100	Dormant
RMS Locotec (IOM) Limited	100	Dormant