Registered number. 06580786

# **SERVEBASE GROUP LIMITED**

# DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012



# **CONTENTS**

|                                       | Page    |
|---------------------------------------|---------|
| Company information page              | 1       |
| Directors' report                     | 2 - 3   |
| Directors' responsibilities statement | 4       |
| Independent auditor's report          | 5 - 6   |
| Consolidated profit and loss account  | 7       |
| Consolidated balance sheet            | 8       |
| Company balance sheet                 | 9       |
| Consolidated cash flow statement      | 10      |
| Notes to the financial statements     | 11 - 27 |

# **COMPANY INFORMATION**

**Directors** 

R Steytler R Johnson S Webster K Willey

Registered number

06580786

Registered office

The Corn Mill Roydon Road Stanstead Abbotts Herts

**SG12 8XL** 

Independent auditor

Nexia Smith & Williamson

Chartered Accountants & Statutory Auditor 25 Moorgate London EC2R 6AY

### DIRECTORS' REPORT FOR THE PERIOD ENDED 31 MARCH 2012

The directors present their report and the financial statements for the period ended 31 March 2012

#### Principal activities

The principal activity of the Group in the year under review was that of software design with technical support and computer consultancy services

#### **Business review**

All Servebase entities and its Intellectual Property were acquired in early May 2011 by Abacus Partners (now Servebase Group Limited) The acquisition of the business (at a group level) has allowed the Servebase Computers Limited subsidiary to invest heavily in the business, to prepare it to execute our vision of multi-channel payment processing on a much larger global stage. Despite difficult trading conditions in a depressed European market, the company was able to grow revenue by 6% to over £4m over the year.

The company did make losses in the year as a consequence of investing a full 25% of its revenue in the business. This investment was focused on long-term developments to our new platform and the creation of a solution adaptable for our world-wide client base.

The company, with over 25 years' payments expertise and experience, retains accreditation for its solutions with 87 accredited acquirer links and has transaction presence in 32 countries throughout the world, delivered from the UK and other Servebase subsidiaries. The company processes over \$16bn worth of transactions each year with over 8 Million transactions per month. Servebase continues to take data security extremely seriously and we have been PCI-DSS Level-1 certified since 2006 and PA-DSS certified since 2008.

The company is strongly focused on its growth in the hospitality, travel and leisure markets and has successfully grown its presence through the year in the international retail market and sees this as a key development area for the next few years. Servebase delivers payment solutions that give our clients the ability to mix and match their multi-channel transaction capability whether in in-store, on-line or mobile environments and across multiple geographic territories.

The suite of solutions offered by the company, creating added value for our clients (and their customers) include the ability to pay the native currency of their debit/credit card (Dynamic Currency Conversion), Tokenisation and Offline and Online PIN verification for processing local debit/credit cards in online PIN regions

The year has been a focus for development and redress and the directors are very confident that the platforms and direction of the company is best placed for growth in 2012/13 and beyond. The directors believe that our multi-channel strategy is starting to bear fruit and we have consequently identified several opportunities that will deliver substantial benefit to our customers in the years to come.

### Results

The loss for the period, after taxation, amounted to £1,584,135 (2011 - loss £125,769)

# **DIRECTORS' REPORT** FOR THE PERIOD ENDED 31 MARCH 2012

#### **Directors**

The directors who served during the period were

R Stevtler

R Johnson

S Webster

K Willey

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the company and the group's auditor in connection with preparing its report and to establish that the company and the group's auditor is aware of that information

#### **Auditor**

The auditor, Nexia Smith & Williamson, will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

This report was approved by the board on 15 - 2 - 2013

and signed on its behalf

Director

Page 3

# DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE PERIOD ENDED 31 MARCH 2012

The directors are responsible for preparing the Directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF SERVEBASE GROUP LIMITED

We have audited the financial statements of Servebase Group Limited for the period ended 31 March 2012, which comprise the group Profit and loss account, the group and company Balance sheets, the group Cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' responsibilities statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www frc org uk/apb/scope/private cfm

# **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 March 2012 and of the group's loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### **Emphasis of matter**

Without qualifying our opinion, we draw attention to Note 1.1 in the financial statements concerning the financial support provided by the investors (detailed in note 17). This condition indicates the existence of a material uncertainty which may cast significant doubt about the Group's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the Group was unable to continue as a going concern.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements

#### INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF SERVEBASE GROUP LIMITED

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our
   audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Newy Smith & William.

Stephen Drew (Senior statutory auditor)

for and on behalf of Nexia Smith & Williamson

**Chartered Accountants & Statutory Auditor** 

25 Moorgate London EC2R 6AY Date of Tovok 2013

# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31 MARCH 2012

|   |      | 11 Months<br>2012 | 2011      |
|---|------|-------------------|-----------|
|   | Note | £                 | £         |
| TURNOVER                                    | 1,2  |                   |           |
| Continuing operations                       |      | •                 | 4,999     |
| Acquisitions                                |      | 3,806,073         | -         |
|   |      | 3,806,073         | 4,999     |
| Cost of sales                               | 4    | (1,070,269)       | -         |
| GROSS PROFIT                                |      | 2,735,804         | 4,999     |
| Administrative expenses                     | 4    | (4,243,766)       | (130,957) |
| Other operating income                      | 3    | 4,001             |           |
| OPERATING LOSS                              | 5    |                   |           |
| Continuing operations                       |      | (1,065,365)       | (125,958) |
| Acquisitions                                |      | (438,596)         | -         |
|   | _    | (1,503,961)       | (125,958) |
| Interest receivable and similar income      |      | 230               | 189       |
| Interest payable and similar charges        | 9    | (381,958)         |           |
| LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION |      | (1,885,689)       | (125,769) |
| Tax on loss on ordinary activities          | 10   | 301,554           |           |
| LOSS FOR THE FINANCIAL PERIOD               | 20   | (1,584,135)       | (125,769) |

There were no recognised gains and losses for 2012 or 2011 other than those included in the Profit and loss account

The notes on pages 11 to 27 form part of these financial statements

# SERVEBASE GROUP LIMITED REGISTERED NUMBER: 06580786

# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2012

|   |        |             | 31 March<br>2012 |           | 30 April<br>2011 |
|---|--------|-------------|------------------|-----------|------------------|
|   | Note   | £           | £                | £         | £                |
| FIXED ASSETS  |        |             |                  |           |                  |
| Intangible assets                                       | 11     |             | 4,453,890        |           | -                |
| Tangible assets   | 12     |             | 223,668          | _         |                  |
|   |        |             | 4,677,558        | _         | -                |
| CURRENT ASSETS  |        |             |                  |           |                  |
| Stocks  | 14     | 73,643      |                  | -         |                  |
| Debtors   | 15     | 1,081,741   |                  | 1,757     |                  |
| Cash at bank  |        | 317,767     |                  | 1,096,531 |                  |
|   |        | 1,473,151   |                  | 1,098,288 |                  |
| CREDITORS: amounts falling due within one year          | 16     | (1,393,280) |                  | (975,985) |                  |
| NET CURRENT ASSETS                                      |        | ·           | 79,871           |           | 122,303          |
| TOTAL ASSETS LESS CURRENT LIABILIT                      | TIES . |             | 4,757,429        | =         | 122,303          |
| CREDITORS: amounts falling due after more than one year | 17     |             | 4,784,321        |           | -                |
| ACCRUALS AND DEFERRED INCOME                            | 18     |             | 222,881          |           | •                |
| CAPITAL AND RESERVES                                    |        |             |                  |           |                  |
| Called up share capital                                 | 19     | 1,512,059   |                  | 300,000   |                  |
| Profit and loss account                                 | 20     | (1,761,832) |                  | (177,697) |                  |
|   | 21     |             | (249,773)        |           | 122,303          |
|   |        |             | 4,757,429        | -         | 122,303          |

The notes on pages 11 to 27 form part of these financial statements

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

RITE STETTLER.

Director

The notes on plages 11 to 27 form part of these financial statements

# SERVEBASE GROUP LIMITED REGISTERED NUMBER: 06580786

# COMPANY BALANCE SHEET AS AT 31 MARCH 2012

|   |      |             | 31 March<br>2012 |           | 30 April<br>2011 |
|---|------|-------------|------------------|-----------|------------------|
|   | Note | £           | £                | £         | £                |
| FIXED ASSETS  |      |             |                  |           |                  |
| Intangible assets                                       | 11   |             | 2,556,770        |           | -                |
| Investments   | 13   |             | 1,875,486        |           | -                |
|   |      |             | 4,432,256        | -         | •                |
| CURRENT ASSETS  |      |             |                  |           |                  |
| Debtors   | 15   | 970,007     |                  | 1,757     |                  |
| Cash at bank  |      | 449         |                  | 1,096,531 |                  |
|   |      | 970,456     |                  | 1,098,288 |                  |
| CREDITORS: amounts falling due within one year          | 16   | (307,578)   |                  | (975,985) |                  |
| NET CURRENT ASSETS                                      |      |             | 662,878          |           | 122,303          |
| TOTAL ASSETS LESS CURRENT LIABILI                       | TIES |             | 5,095,134        | -         | 122,303          |
| CREDITORS: amounts falling due after more than one year | 17   |             | 4,715,086        |           |                  |
| CAPITAL AND RESERVES                                    | 17   |             | 4,1 10,000       |           |                  |
| Called up share capital                                 | 19   | 1,512,059   |                  | 300,000   |                  |
| Profit and loss account                                 | 20   | (1,132,011) |                  | (177,697) |                  |
|   | 21   |             | 380,048          |           | 122,303          |
|   |      |             | 5,095,134        | -         | 122,303          |

The notes on pages 11 to 27 form part of these financial statements

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

RITZ STEYTLER.

Director

The notes on pages 11 to 27 form part of these financial statements

# CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED 31 MARCH 2012

|   | Note | 11 Months<br>2012<br>£ | 2011<br>£ |
|---|------|------------------------|-----------|
| Net cash flow from operating activities         | 22   | (11,780)               | 137,998   |
| Returns on investments and servicing of finance | 23   | (74,075)               | 189       |
| Taxation  |      | (49,180)               | -         |
| Capital expenditure and financial investment    | 23   | (1,161,286)            | -         |
| Acquisitions and disposals                      | 23   | (2,609,763)            | -         |
| CASH (OUTFLOW)/INFLOW BEFORE FINANCING          |      | (3,906,084)            | 138, 187  |
| Financing                                       | 23   | 3,127,320              | 735, 272  |
| (DECREASE)/INCREASE IN CASH IN THE PERIOD       |      | (778,764)              | 873,459   |

# RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT FOR THE PERIOD ENDED 31 MARCH 2012

|   | 11 Months<br>2012<br>£     | 2011<br>£            |
|---|----------------------------|----------------------|
| (Decrease)/Increase in cash in the period Cash inflow from increase in debt and lease financing | (778,764)<br>(1,915,261)   | 873,459<br>(735,272) |
| CHANGE IN NET DEBT RESULTING FROM CASH FLOWS Other non-cash changes                             | (2,694,025)<br>(2,172,581) | 138,187              |
| MOVEMENT IN NET DEBT IN THE PERIOD  Net funds at 1 May 2011                                     | (4,866,606)<br>361,259     | 138,187<br>223,072   |
| NET (DEBT)/FUNDS AT 31 MARCH 2012   | (4,505,347)                | 361,259              |

The notes on pages 11 to 27 form part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 1. ACCOUNTING POLICIES

# 1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The group made a loss after tax for the period of £ 1,584,135 and had net current assets of £79,871 at 31 March 2012

The directors have prepared cash flow forecasts for at least 12 months from the date of their approval of the financial statements. The forecasts show that the Group is reliant on the financial support of the investors who have provided various loans expiring on 30 June 2013, 31 March 2014 and 30 June 2017 (see note 17). The company is in discussions with the loan note holders to defer or convert the loan notes due for repayment on 30 June 2013 and March 2014.

There is significant risk to many businesses world-wide in the current climate. However, the company feels it has protection through a good spread of business over many clients with little dependency upon one, or a small number of clients. The company has demonstrated growth during the year and is forecasting further growth over the next 18 months with little change to its business costs.

Similarly, the company has over 70% of its business annually recurring and a significant number of clients remain on 12 months or longer contracts which it feels confident will be renewed and reinforce security to cashflow

The directors, therefore, consider that it is appropriate to prepare the financial statements on a going concern basis

# 12 Basis of consolidation

The financial statements consolidate the accounts of Servebase Group Limited and all of its subsidiary undertakings ('subsidiaries') made up to 31 March 2012

The results of subsidiaries acquired during the period are included from the effective date of acquisition, 11 May 2011

# 1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the period, exclusive of Value Added Tax and trade discounts

Turnover derives mainly from services provided under software and support agreements, which comprise of licence fees, set up fees, engineering consultancy fees, sale of hardware, support and maintenance charges for the term of the agreement

Fees from hosting, support and maintenance agreements are invoiced in advance of the services provided and an adjustment is made at period end to account for the deferred income element

For all existing agreements and where customers are operated on a hosted service, volume invoices are generated at month end for the number of transactions processed through the company's platforms. The revenue is recognised in the month or year in which the process or service took place and is therefore not subject to the same deferment adjustment as with the above

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 1. ACCOUNTING POLICIES (continued)

# 1.4 Intangible fixed assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value
of the identifiable assets and liabilities. It is amortised to the Profit and loss account over its
estimated economic life.

Acquired goodwill is written off in equal annual instalments over five years. In the opinion of the directors, this rate of amortisation is reasonable

Amortisation is provided at the following rates

Goodwill

Over 5 years

Intellectual Property Rights

20% on a straight line basis

### 1.5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Fixtures & fittings

25% straight line

Computer equipment

- 25% straight line

### 1.6 Investments

Investments in subsidiaries are valued at cost less provision for impairment

# 1.7 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

# 18 Operating leases

Rentals under operating leases are charged to the Profit and loss account on a straight line basis over the lease term

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate

### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

#### 1. ACCOUNTING POLICIES (continued)

#### 1.9 Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

Work in progress is assessed by the implementation manager at each stage of the project life from the point at which an order has been placed. Work in progress is calculated where a project has not reached the 'go live' date by the period end. An average margin over the last three years is then applied to the order value to calculate the cost.

#### 1.10 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 1.11 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction

Exchange gains and losses are recognised in the Profit and loss account

#### 1.12 Pensions

The company operates a defined contribution pension scheme and the pension charge represents the amounts payable by the company to the fund in respect of the period

# 1.13 Change in presentation

The Directors have decided to change the totalling of the balance sheet to emphasise their view that the value of the fixed assets is more fairly reflected by grouping long term creditors with Capital and Reserves

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 2. TURNOVER

The whole of the turnover is attributable to software design with technical support and computer consultancy services

The majority of the turnover arose within the United Kingdom

| 3          | OTHER OPERATING INCOME   |                                  |   |
|------------|--|----------------------------------|---|
|            |  | 2012<br>£                        | 2011<br>£   |
|            | Other operating income   | 4,001                            | - Z   |
|            |  |                                  |   |
| 4.         | ANALYSIS OF OPERATING LOSS   |                                  |   |
|            |  | 2012                             | 2011  |
|            |  | Continuing<br>£                  | Continuing<br>£   |
|            | Turnover   | 3,806,073                        | 4,999   |
|            | Cost of sales  | (1,070,269)                      | -   |
|            | Gross profit   | 2,735,804                        | 4,999   |
|            | Administrative expenses Other operating income   | (4,243,766)<br>4,001             | (130,957<br>-   |
|            | · -  | (1,503,961)                      | (125,958  |
|            | The fellowing consequents of the design of the control of the cont | 1_4 44                           |   |
|            | The following amounts were included within continuing activities period  | in relation to acquisitio        | ons during the  |
|            | period  Turnover   | in relation to acquisitio        | 2012<br>£<br>3,806,073  |
|            | period   | in relation to acquisitio        | 2012<br>£   |
|            | Turnover Cost of sales Gross profit  | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086   |
|            | Turnover Cost of sales Gross profit Administrative expenses  | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460                                 |
|            | Turnover Cost of sales Gross profit  | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086   |
|            | Turnover Cost of sales Gross profit Administrative expenses Other operating income   | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001                        |
| 5.         | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit   | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223             |
| <b>5</b> . | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit  OPERATING LOSS   | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223             |
| 5.         | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit   |                                  | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223<br>(438,596 |
| 5.         | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit  OPERATING LOSS   | in relation to acquisitio        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223             |
| 5.         | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit  OPERATING LOSS The operating loss is stated after charging/(crediting)   | 2012                             | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223<br>(438,596 |
| <b>5</b> . | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit  OPERATING LOSS The operating loss is stated after charging/(crediting)  Amortisation - intangible fixed assets Depreciation of tangible fixed assets   | 2012<br>£<br>1,048,220           | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223<br>(438,596 |
| 5.         | Turnover Cost of sales  Gross profit Administrative expenses Other operating income Other operating charges  Operating (loss)/profit  OPERATING LOSS The operating loss is stated after charging/(crediting)  Amortisation - intangible fixed assets Depreciation of tangible fixed assets - owned by the group - held under finance leases  | 2012<br>£                        | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223<br>(438,596 |
| 5.         | Turnover Cost of sales Gross profit Administrative expenses Other operating income Other operating charges Operating (loss)/profit  OPERATING LOSS The operating loss is stated after charging/(crediting)  Amortisation - intangible fixed assets Depreciation of tangible fixed assets - owned by the group  | 2012<br>£<br>1,048,220<br>63,419 | 2012<br>£<br>3,806,073<br>(1,036,987<br>2,769,086<br>(3,191,460<br>4,001<br>(20,223<br>(438,596 |

| 6. | AUDITORS' REMUNERATION  |                          |            |
|----|---|--------------------------|------------|
|    |   | 2012                     | 2011<br>£  |
|    | Fees payable to the company's auditor for the audit of the group's annual accounts  Fees payable to the company's auditor and its associates in | £<br>22,420              | -          |
|    | respect of Other services relating to taxation  | 12,445                   |            |
| 7. | STAFF COSTS   |                          |            |
|    | Staff costs, including directors' remuneration, were as follows   |                          |            |
|    |   | 2012<br>£                | 2011<br>£  |
|    | Wages and salaries<br>Social security costs   | 2,259,495<br>234,998     | -          |
|    |   | 2,494,493                | <u>-</u>   |
|    | The average monthly number of employees, including the directors, or  | during the period was as | s follows  |
|    |   | 2012<br>No.              | 2011<br>No |
|    | Administration  | 69                       | 4          |
| 8. | DIRECTORS' REMUNERATION   |                          |            |
|    |   | 2012<br>£                | 2011<br>£  |
|    | Emoluments  | 174,592                  | <u>-</u>   |
|    | Company pension contributions to defined contribution pension schemes   | 1,000                    | -          |

| 9.  | INTEREST PAYABLE   |                 |          |
|-----|--|-----------------|----------|
|     |  | 2012            | 2011     |
|     |  | £               | £        |
|     | On bank loans and overdrafts   | 2,448           | -        |
|     | On other loans   | 363,398         | -        |
|     | On finance leases and hire purchase contracts                        | 8,784           | -        |
|     | Interest and penalties on overdue tax                                | 7,328           | -        |
|     |  | 381,958         | -        |
|     |  | <del></del>     |          |
| 10. | TAXATION   |                 |          |
|     |  | 2012            | 2011     |
|     |  | £               | £        |
|     | Analysis of tax (credit)/charge in the period/year                   |                 |          |
|     | Current tax (see note below)   |                 |          |
|     | UK corporation tax (credit)/charge on loss for the period/year       | (155,000)       | -        |
|     | Adjustments in respect of prior periods                              | (170,524)       | -        |
|     | Total current tax  | (325,524)       |          |
|     | Deferred tax   |                 |          |
|     |  | 45 200          |          |
|     | Origination and reversal of timing differences Over/(under)provision | 15,329<br>8,641 | -        |
|     | Over/(under)provision  |                 | <u> </u> |
|     | Total deferred tax   | 23,970          | <u>-</u> |
|     | Tax on loss on ordinary activities                                   | (301,554)       | -        |
|     | •  |                 |          |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 10. TAXATION (continued)

# Factors affecting tax charge for the period/year

The tax assessed for the period is lower than the standard rate of corporation tax in the UK of 20% (2011 - 21%) The differences are explained below

|   | 2012<br>£   | 2011<br>£ |
|---|-------------|-----------|
| Loss on ordinary activities before tax  | (1,885,689) | (125,769) |
| Loss on ordinary activities multiplied by standard rate of corporation tax in the UK of 20% (2011 - 21%)                    | (377,138)   | (26,411)  |
| Effects of  |             |           |
| Non-tax deductible amortisation of goodwill and impairment<br>Expenses not deductible for tax purposes, other than goodwill | 94,850      | -         |
| amortisation and impairment   | 3,248       | -         |
| Capital allowances for period/year in excess of depreciation  | (2,527)     | -         |
| Adjustments to tax charge in respect of prior periods   | (170,524)   | -         |
| Adjustment in research and development tax credit leading to a  |             |           |
| decrease in the tax charge  | (155,000)   | -         |
| Unrelieved tax losses and other deductions in period  | 259,161     | -         |
| Other differences leading to an increase in the tax charge  | 22,406      | 26,411    |
| Current tax (credit)/charge for the period/year (see note above)  | (325,524)   |           |

# Factors that may affect future tax charges

The group has estimated trading losses of £574,669 (2011 £233,050) available to carry forward against future trading profits

|  | hada Ua adaaa I                    |              |                              |
|--|------------------------------------|--------------|------------------------------|
|  | Intellectual<br>property<br>rights | Goodwill     | Total                        |
| Group                                  | £                                  | £            | £                            |
| Cost                                   |                                    |              |                              |
| At 1 May 2011<br>Additions             | -<br>3,130,739                     | 2,371,371    | 5,502,110                    |
| At 31 March 2012                       | 3,130,739                          | 2,371,371    | 5,502,110                    |
| Amortisation                           | <del></del>                        |              |                              |
| At 1 May 2011<br>Charge for the period | -<br>573,969                       | -<br>474,251 | -<br>1,048,220               |
| At 31 March 2012                       | 573,969                            | 474,251      | 1,048,220                    |
| Net book value                         |                                    |              |                              |
| At 31 March 2012                       | 2,556,770                          | 1,897,120    | 4,453,890                    |
| At 30 April 2011                       | -                                  | -            | -                            |
|  |                                    |              | Intellectual property rights |
| Company                                |                                    |              | £                            |
| Cost                                   |                                    |              |                              |
| At 1 May 2011<br>Additions             |                                    |              | 3,130,739                    |
| At 31 March 2012                       |                                    |              | 3,130,739                    |
| Amortisation                           |                                    |              |                              |
| At 1 May 2011<br>Charge for the period |                                    |              | -<br>573,969                 |
| At 31 March 2012                       |                                    |              | 573,969                      |
| Net book value                         |                                    |              |                              |
| At 31 March 2012                       |                                    |              | 2,556,770                    |
| At 30 April 2011                       |                                    |              |                              |
|  |                                    |              |                              |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

| 12. | TANGIBLE FIXED ASSETS          |               |                |                         |
|-----|--------------------------------|---------------|----------------|-------------------------|
|     |                                | Fixtures &    | Computer       | T.4.1                   |
|     | Group                          | fittings<br>£ | equipment<br>£ | Total<br>£              |
|     | Cost                           | _             | _              | _                       |
|     | At 1 May 2011                  |               | -              | -                       |
|     | Additions                      | 6,308         | 166,960        | 173,268                 |
|     | On acquisition of subsidiaries | 117,935       | 627,954        | 745,889                 |
|     | At 31 March 2012               | 124,243       | 794,914        | 919,157                 |
|     | Depreciation                   |               |                |                         |
|     | At 1 May 2011                  | -             | -              | •                       |
|     | Charge for the period          | 2,179         | 84,515         | 86,694                  |
|     | On acquisition of subsidiaries | 117,935       | 490,860        | 608,795                 |
|     | At 31 March 2012               | 120,114       | 575,375        | 695,489                 |
|     | Net book value                 |               |                |                         |
|     | At 31 March 2012               | 4,129         | 219,539        | 223,668                 |
|     | At 30 April 2011               | -             | -              |                         |
|     |                                | <del></del>   |                |                         |
| 13. | FIXED ASSET INVESTMENTS        |               |                |                         |
|     |                                |               |                | Investments             |
|     |                                |               |                | IN<br>Section           |
|     |                                |               |                | subsidiary<br>companies |
|     | Company                        |               |                | £                       |
|     | Cost or valuation              |               |                |                         |
|     | At 1 May 2011<br>Additions     |               |                | 1,875,486               |
|     | At 31 March 2012               |               |                | 1,875,486               |
|     | Net book value                 |               |                |                         |
|     | At 31 March 2012               |               |                | 1,875,486               |
|     | At 30 April 2011               |               |                |                         |
|     |                                |               |                |                         |

Details of the principal subsidiaries can be found under note number 29

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

| 14. | STOCKS   |  |                       |                       |                       |
|-----|--|--|-----------------------|-----------------------|-----------------------|
|     |  |  | Group                 |                       | Company               |
|     |  | 31 March<br>2012<br>£                  | 30 April<br>2011<br>£ | 31 March<br>2012<br>£ | 30 Арпі<br>2011<br>£  |
|     | Raw materials<br>Work in progress  | 9,707<br>63,936                        | -                     | •<br>•                | -<br>-                |
|     |  | 73,643                                 | <u> </u>              | <u> </u>              | -                     |
| 15. | DEBTORS  |  |                       |                       |                       |
|     |  |  | Group                 |                       | Company               |
|     |  | 31 March<br>2012<br>£                  | 30 April<br>2011<br>£ | 31 March<br>2012<br>£ | 30 April<br>2011<br>£ |
|     | Due after more than one year   |  |                       |                       |                       |
|     | Other debtors  | 100,316                                | -                     | 84,506                | -                     |
|     | Due within one year  | 502 605                                |                       |                       |                       |
|     | Trade debtors Other debtors Prepayments and accrued income Tax recoverable | 503,685<br>65,252<br>54,687<br>357,801 | 1,757<br>-<br>-       | 885,501<br>-<br>-     | 1,757<br>-<br>-       |
|     |  | 1,081,741                              | 1,757                 | 970,007               | 1,757                 |
| 16. | CREDITORS <sup>.</sup><br>Amounts falling due withın one year              |  |                       |                       |                       |
|     |  |  | Group                 | <del> </del>          | Company               |
|     |  | 31 March<br>2012<br>£                  | 30 Apni<br>2011<br>£  | 31 March<br>2012<br>£ | 30 April<br>2011<br>£ |
|     | Other loans<br>Net obligations under finance leases                        | -                                      | 735, 272              | •                     | 735,272               |
|     | and hire purchase contracts Trade creditors                                | 57,689<br>279,923                      | 2                     | -                     | - 2                   |
|     | Social security and other taxes  | 573,175                                | -                     | •                     | -                     |
|     | Directors' current account   | -                                      | 240,711               | -                     | 240,711               |
|     | Other creditors Accruals and deferred income                               | 102,042<br>380,451                     | -                     | 307,578               | -                     |

1,393,280

975,985

307,578

975,985

### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 17. CREDITORS Amounts failing due after more than one year

|   |                       | Group                |  | Company               |
|---|-----------------------|----------------------|--|-----------------------|
|   | 31 March<br>2012<br>£ | 30 Арпі<br>2011<br>£ | 31 March<br>2012<br>£                        | 30 April<br>2011<br>£ |
| Shareholder loans<br>Net obligations under finance leases | 4,715,086             | -                    | 4,715,086                                    | -                     |
| and hire purchase contracts                               | 50,339                | -                    | -  | -                     |
| Other creditors   | 18,896                | -                    | <u>.                                    </u> |                       |
|   | 4,784,321             | -                    | 4,715,086                                    | -                     |

Creditors include amounts not wholly repayable within 5 years as follows

|                          |           | Group    |           | Company  |
|--------------------------|-----------|----------|-----------|----------|
|                          | 31 March  | 30 April | 31 March  | 30 April |
|                          | 2012      | 2Ò11     | 2012      | 2011     |
|                          | £         | £        | £         | £        |
| Repayable by instalments | 2,064,553 | -        | 2,064,553 | -        |
|                          |           |          |           |          |

In respect of the loan note instrument 2011 constituting up to £2,150,000 15% fixed rate secured loan notes 2011, interest is accrued on a calendar quarter basis in arrears from 1 July 2011 and the principal is contracted to be repaid by 30 June 2013

A further loan note instrument constituting up to £500,000 15 % fixed rate unsecured loan notes dated 31 March 2012 was issued at the end of the year. Interest is accrued on a calendar quarter basis in arrears from 1 May 2012 and the principal shall be repaid by 31 March 2014. In addition, each loan note holder is issued a warrant to purchase 12 ordinary shares in the capital of the Servebase Group Limited per £100 of principal value of notes at an exercise price of £0.01 per share up to an aggregate of 60,000 ordinary shares at any date until the expiration date of 31 March 2022.

In respect of a further loan note instrument 2011 constituting up to £2,150,000 fixed rate secured loan notes 2011, interest is payable on a monthly basis in arrears from 1 July 2011 and the principal shall be repaid by 30 June 2017. Interest shall accrue at the rate of 100 basis points above the 1- year fixed term deposit rate per annum, as determined and approved annually.

All loans are to existing shareholders and as such, the principle debt and accrued interest has been reclassified as non-current liabilities

Obligations under finance leases and hire purchase contracts, included above, are payable as follows

|                            | Group    |          |          | Company |  |  |
|----------------------------|----------|----------|----------|---------|--|--|
|                            | 31 March | 30 April | 31 March | 30 Арпі |  |  |
|                            | 2012     | 2011     | 2012     | 2011    |  |  |
|                            | £        | £        | £        | £       |  |  |
| Between one and five years | 50,339   | -        | -        | -       |  |  |
|                            |          |          |          |         |  |  |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

#### 18. ACCRUALS AND DEFERRED INCOME

|     |  |                       | Group                |   | Company                |
|-----|--|-----------------------|----------------------|---|------------------------|
|     |  | 31 March<br>2012<br>£ | 30 Арпі<br>2011<br>£ | 31 March<br>2012<br>£                     | 30 April<br>2011<br>£  |
|     | 1 to 2 years   | <u>222,881</u>        | -                    | -   | <u>-</u>               |
| 19. | SHARE CAPITAL  |                       |                      |   |                        |
|     |  |                       |                      | 31 March<br>2012<br>£                     | 30 April<br>2011<br>£  |
|     | Allotted, called up and fully paid   |                       |                      | _   |                        |
|     | 1,208,181 Redeemable Preferred sl<br>395,212 Ordinary shares of £0 01 et<br>449,310 A Preferred shares of £0 6<br>300,000 Ordinary shares of £1 each<br>60,100 Warrants issued for 60,000 of | ach<br>66188 each     | 01 each              | 1,208,181<br>3,952<br>299,325<br>-<br>601 | 300,000<br>-<br>-<br>- |
|     |  |                       | _                    | 1,512,059                                 | 300,000                |

During the period, 300,000 ordinary £1 shares were redesignated as 449,310 A preferred shares of £0 666188 each and 67,500 ordinary £0 01 shares. There was also an allotment of 327,716 ordinary £0 01 shares and 1,208,181 redeemable preference £1 shares which were paid up in full

The warrants issued during the period are pursuant to the loan note instrument dated 31 March 2012 relating to up to £500,000 15% fixed rate unsecured loan notes 2012 of the Company Each loan note holder is issued a warrant to purchase 12 ordinary shares in the capital of the Servebase Group Limited per £100 of principal value of notes at an exercise price of £0 01 per share up to an aggregate of 60,000 ordinary shares at any date until the expiration date of 31 March 2022

Shareholders holding a majority of the redeemable preferred shares may require the Company by notice in writing to redeem all the redeemable preferred shares at that time in issue upon the occurrence of a liquidation or sale event, and if any redemption notice is served, all the redeemable preferred shares will immediately become due for redemption on the date of the redemption notice. The redeemable preferred shares may also be redeemed (in whole or in part) at any time at the election of the Company, subject to approval by the directors with Investor Director Consent.

The company shall, without resolution of the board of the directors or the Company in general meeting and before application of any profits to reserve or for any other purpose first, pay in respect of each preferred share, a fixed cumulative preferred dividend at the annual rate of 0.5% of the nominal value per preferred share which shall be deemed to accrue from day to day until, and shall not be paid until, such time as the preferred shares are redeemed or the occurrence of a liquidation or sale event. Each preferred dividend shall, provided the Company has sufficient available profits out of which to pay the same and notwithstanding that such dividend is expressed to be cumulative, automatically become a debt due from and immediately payable by the Company on the relevant payment date.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

| 20. | RESERVES   |                        |                         |
|-----|--|------------------------|-------------------------|
|     |  |                        | Profit and              |
|     | Group  |                        | loss account<br>£       |
|     | At 1 May 2011  |                        | (177,697)               |
|     | Loss for the period                                  |                        | (1,584,135)             |
|     | At 31 March 2012                                     |                        | (1,761,832)             |
|     |  |                        | Profit and loss account |
|     | Company  |                        | £                       |
|     | At 1 May 2011  |                        | (177,697)               |
|     | Loss for the period                                  |                        | (954,314)               |
|     | At 31 March 2012                                     |                        | (1,132,011)             |
| 21. | RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS    |                        |                         |
|     | Crava  | 31 March<br>2012<br>£  | 30 April<br>2011<br>£   |
|     | Group  | _                      |                         |
|     | Opening shareholders' funds Loss for the period/year | 122,303<br>(1,584,135) | 248,072<br>(125,769)    |
|     | Shares issued during the period/year                 | 1,212,059              |                         |
|     | Closing shareholders' (deficit)/funds                | (249,773)              | 122,303                 |
|     |  |                        |                         |
|     |  | 31 March               | 30 April                |
|     | Company  | 2012<br>£              | 2011<br>£               |
|     | Opening shareholders' funds                          | 122,303                | 248,072                 |
|     | Loss for the period/year                             | (954,314)              | (125, 769)              |
|     | Shares issued during the period/year                 | 1,212,059              |                         |
|     | Closing shareholders' funds                          | 380,048                | 122,303                 |
|     |  |                        |                         |

The company has taken advantage of the exemption contained within section 408 of the Companies Act 2006 not to present its own Profit and loss account

The loss for the period/year dealt with in the accounts of the company was £954,314 (2011 - £-125,769)

| 22  | NET CASH FLOW FROM OPERATING ACTIVITIES                   |                  |           |
|-----|---|------------------|-----------|
|     |   | 2012             | 2011      |
|     |   | £                | £         |
|     | Operating loss  | (1,503,961)      | (125,958) |
|     | Amortisation of intangible fixed assets                   | 1,048,220        | -         |
|     | Depreciation of tangible fixed assets                     | 86,694           | -         |
|     | Increase in stocks  | (57,906)         |           |
|     | Decrease in debtors                                       | 404,139          | 23,243    |
|     | Increase in creditors                                     | 11,034           | 240,713   |
|     | Net cash (outflow)/inflow from operating activities       | (11,780)         | 137,998   |
| 23. | ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH        | FLOW STATEMENT   |           |
|     |   | 2012             | 2011      |
|     |   | £                | £         |
|     | Returns on investments and servicing of finance           |                  |           |
|     | Interest received   | 230              | 189       |
|     | Interest paid   | (65,521)         | -         |
|     | Hire purchase interest                                    | (8,784)          | -         |
|     | Net cash (outflow)/inflow from returns on investments and |                  |           |
|     | servicing of finance                                      | (74,075)<br>———— |           |
|     |   | 2012             | 2011      |
|     |   | £                | £         |
|     | Capital expenditure and financial investment              |                  |           |
|     | Purchase of intangible fixed assets                       | (1,066,162)      | -         |
|     | Purchase of tangible fixed assets                         | (95,124)         | -         |
|     | Net cash outflow from capital expenditure                 | (1,161,286)      | -         |
|     |   | 2012             | 2011      |
|     |   | £                | £         |
|     | Acquisitions and disposals                                |                  |           |
|     | Acquisition of subsidiaries                               | (2,302,242)      | -         |
|     | Net overdraft acquired with subsidiaries                  | (307,521)        | -         |
|     | Net cash outflow from acquisitions and disposals          | (2,609,763)      |           |
|     | 1101 04011 Outilott Holli doddiomono and dioboodio        |                  |           |

### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

#### 23. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT (continued)

|                                | 2012<br>f | 2011<br>£ |
|--------------------------------|-----------|-----------|
| Financing                      | _         | ~         |
| Issue of ordinary shares       | 1,212,059 | -         |
| Other new loans                | 1,915,261 | 735,272   |
| Net cash inflow from financing | 3,127,320 | 735,272   |
| <del>-</del>                   |           |           |

# 24. ANALYSIS OF CHANGES IN NET DEBT

|   | 1 May<br>2011<br>£ | Cash flow<br>£ | Other<br>non-cash<br>changes<br>£ | 31 March<br>2012<br>£ |
|---|--------------------|----------------|-----------------------------------|-----------------------|
| Cash at bank and in hand  Debt                              | 1,096,531          | (778,764)      | -                                 | 317,767               |
| Debts due within one year Debts falling due after more than | (735,272)          | (1,915,261)    | 2,592,844                         | (57,689)              |
| one year  | -                  | -              | (4,765,425)                       | (4,765,425)           |
| Net funds   | 361,259            | (2,694,025)    | (2,172,581)                       | (4,505,347)           |
|   |                    |                |                                   |                       |

#### 25. CONTINGENT LIABILITY

In respect of the redeemable preferred shares and A preferred shares issued during the period, the preferred dividend is payable if the redeemable preferred shares are redeemed or a liquidation or sale event takes place, provided the Company has sufficient available profits. Such unpaid dividend is expressed as cumulative and will automatically become a debt due from the Company to the preferred shareholders.

At the date of approval of the financial statements, the contingent liability is £8,287

#### 26. OPERATING LEASE COMMITMENTS

At 31 March 2012 the group had annual commitments under non-cancellable operating leases as follows

|                       | Land and buildings |      |  |
|-----------------------|--------------------|------|--|
|                       | 31 March 36        |      |  |
|                       | 2012               | 2011 |  |
| Group                 | £                  | £    |  |
| Expiry date:          |                    |      |  |
| Between 2 and 5 years | 164,582            | •    |  |
|                       |                    |      |  |

# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2012

# 27 RELATED PARTY TRANSACTIONS

Name of related party

Nature of Transaction Transaction Debtor/(creditor)
related party

type
value
at 31 March 2012
£

Servebase Computers Limited Subsidiary Ioan - 857,539

# 28. CONTROLLING PARTY

The group is controlled by the Directors of the parent company

# 29. PRINCIPAL SUBSIDIARIES

| Company name                                | Country        | Percentage<br>Shareholding | Description             |
|---|----------------|----------------------------|-------------------------|
| Servebase Computers Limited                 | United Kingdom | 100                        | IT consultancy services |
| Servebase Australia Asia Pacifi PTY Limited | cAustralia     | 100                        | IT consultancy services |
| Servebase (US) Inc                          | US             | 100                        | IT consultancy services |
| Servebase Limited                           | United Kingdom | 100                        | Dormant                 |