Company Registration No. 06534480 (England and Wales)

ALPHASIGHTS LTD ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2012

MONDAY

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20/05/2013 COMPANIES HOUSE #30

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INDEPENDENT AUDITORS' REPORT TO ALPHASIGHTS LTD UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 2 to 5, together with the financial statements of AlphaSights Ltd for the year ended 31 December 2012 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 444 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 444(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

Stephen Coleman BA(Hons) ACA (Senior Statutory Auditor)

for and on behalf of Gerald Edelman 19 April 2013

Chartered Accountants Statutory Auditor

25 Harley Street London W1G 9BR

ABBREVIATED BALANCE SHEET

AS AT 31 DECEMBER 2012

		2	2012		2011	
	Notes	£	£	£	£	
Fixed assets						
Tangible assets	2		121,209		112,803	
Investments	2		27,806		27,806	
			149,015		140,609	
Current assets						
Debtors		2,615,643		1,424,671		
Cash at bank and in hand		2,627,385		1,690,953		
		5,243,028		3,115,624		
Creditors: amounts falling due						
within one year		(1,635,328)		(549,590)		
Net current assets			3,607,700		2,566,034	
Total assets less current liabilities			3,756,715		2,706,643	
Capital and reserves						
Called up share capital	3		540,859		533,358	
Share premium account			2,465,947		2,465,947	
Profit and loss account			749,909		(292,662	
Shareholders' funds			3,756,715		2,706,643	
			=======================================		-	

These abbreviated financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime

Approved by the Board for issue on 19 April 2013

Mr Andrew Heath

And H. Hall

Director

Company Registration No. 06534480

NOTES TO THE ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2012

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008)

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

13 Turnover

Turnover represents amounts receivable in respect of information services rendered to clients net of VAT

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Land and buildings Leasehold

33% straight line

Computer equipment

33% straight line

Fixtures, fittings & equipment

25% on cost

1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value

1.6 Pensions

Each of the company's executive directors may elect to have the company make either defined contributions to pension arrangements or equivalent disbursements, provided always the economic position of the Company is left identical in either case. Any contributions or disbursements payable are charged to the profit and loss account in the period they are payable.

1.7 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

18 Group accounts

The financial statements present information about the company as an individual undertaking and not about its group. The company and its subsidiary undertakings comprise a small-sized group. The company has therefore taken advantage of the exemptions provided by section 399 of the Companies. Act 2006, not to prepare group accounts.

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

2	Fixed assets			
		Tangible assets	Investments	Total
		235613 2	£	£
	Cost	-	_	~
	At 1 January 2012	181,187	27,806	208,993
	Additions	83,104	· -	83,104
	Disposals	(19,964)	-	(19,964)
	At 31 December 2012	244,327	27,806	272,133
	Depreciation			
	At 1 January 2012	68,384	-	68,384
	On disposals	(7,746)	-	(7,746)
	Charge for the year	62,480	-	62,480
	At 31 December 2012	123,118		123,118
	Net book value			
	At 31 December 2012	121,209	27,806	149,015
	At 31 December 2011	112,803	27,806	140,609

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares held	
	incorporation	Class	%
Subsidiary undertakıngs			
AlphaSights Inc	USA	Ordinary	100 00
AlphaSights Limited	Hong Kong	Ordinary	100 00

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows

		Capital and reserves	Profit/(loss) for the year
		2012	2012
	Principal activity	£	£
AlphaSights Inc	Business information services	(169,844)	(114,958)
AlphaSights Limited	Business information services	(80,974)	(70,912)

NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

3	Share capital	2012	2011
	·	£	£
	Allotted, called up and fully paid		
	7,118,626 Ordinary Shares of 5p each	355,931	350,000
	3,111,065 Series 'A' Shares of 5p each	155,553	155,553
	462,683 Deferred Consideration Shares of 5p each	23,135	27,805
	124,800 Deferred Shares of 5p each	6,240	
		540,859	533,358

During the year the company issued 150,000 Deferred Shares of £0 05 each at par

25,200 of the Deferred Shares converted into 25,200 Ordinary Shares of £0 05 each at par 93,426 of the Deferred Consideration Shares converted into 93,426 Ordinary Shares of £0 05 each at par

Ordinary Shares and Series 'A' Shares rank pari passu in terms of voting rights or rights to receive any distribution of profits or proceeds of capital

Deferred Consideration Shares and Deferred Shares have no voting rights or rights to receive any distribution of profits or proceeds of capital