KITE PACKAGING GROUP HOLDINGS LIMITED **GROUP STRATEGIC REPORT,** REPORT OF THE DIRECTORS AND **CONSOLIDATED FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 DECEMBER 2022

> 29/06/2023 A27 **COMPANIES HOUSE**

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### **COMPANY INFORMATION** for the year ended 31 December 2022

**DIRECTORS:** 

B.G. McInnes (Chairman)

L.W. Durham C.G. McInnes B.A. Stiefel

**SECRETARY:** 

M-B. Ashe

**REGISTERED OFFICE:** 

Puma Park

102-106 Scimitar Way

Coventry CV3 4GB

**REGISTERED NUMBER:** 

06510008 (England and Wales)

**AUDITORS:** 

Dafferns LLP

**Chartered Accountants** 

**Statutory Auditor** One Eastwood Harry Weston Road Binley Business Park

Coventry CV3 2UB

**BANKERS:** 

Lloyds Bank Plc 125 Colmore Row

Birmingham

**B3 3SD** 

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

The directors present their Strategic Report of the Company and the Group for the year ended 31 December 2022.

#### **OVERVIEW**

2022 was a very busy year at the KPGH Group dealing with:

- packaging demand starting to slow, and in some sectors drop markedly, as the "Covid Packaging Demand Bubble" ended in the final quarter of 2021.
- volatile pricing for both paper and plastic products. These peaked towards the end of Q1 2022.
  Thereafter Plastic prices dropped back slightly, however Paper prices held up through the summer
  and then fell rapidly towards the year end. Overall, we believe there was modest price inflation over
  the year.
- inbound packaging product supply issues which started to ease from the beginning of 2022 and by Q4 there was actually an excess in supply, as demand dropped.
- very volatile prices throughout the year of packaging recovery notes (PRN's) which had to be navigated by Kite's Packaging Compliance Division.
- operating costs rising due to significant inflation in wages, energy and transport costs.
- the biggest single project of the year which was the relocation in Q3 of Kite's Central Teams, the National Distribution Centre, Kite's Compliance Division and the online business, kitepackaging.co.uk, to their new stunning home at the Kite Campus, Coventry. The logistics and scale of this move were considerable the move of c.18,000 pallets of stock and the relocation of 200 teammates and that it was achieved without the loss of any staff (but many long hours!) or a drop-off in customer service is a testament to all involved.

Notwithstanding all this activity, the KPGH Group produced exceptional results:

- Sales increased by 13.8% to £162.1m. It is worth noting that all this growth was organic.
- Operating Profit increased by 11.1% to £27.8m (2021: £25.0m).

The KPGH Group's properties, all of which are occupied by KPGH Group companies, remained unchanged through 2022 with only a modest upward revaluation at December 2022 of £330k.

Unusually, 2022 also saw significant capital expenditure:

- on a large number of new 18t trucks and
- of £4.2m at the new Kite Campus, which is a leased property. This has given the KPGH Group big efficiencies and operational benefits, as well as creating an exceptional working and training environment for Kite's most important asset, our people.

This capital expenditure is reflected in the increase in Tangible Fixed Assets.

Despite the large capex spend, cash generation was very strong and at the year-end cash on hand stood at £19.0m (2021: £7.3m), reflecting the record results as well as the financial characteristics of the KPGH Group and management's tight control of net trading assets.

It is a great testament to the Kite team that in 2022 they not only dealt with a very volatile market (both supply and demand) as well as some major operational changes, but also delivered all-time record results.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

#### PRINCIPAL RISKS AND UNCERTAINTIES

The principal risks and uncertainties facing the Company and the factors mitigating against these risks are as follows:

#### RISK

#### MITIGATING FACTOR

#### Trade receivables

The KPGH Group has several large customers who at any time can each owe well in excess of £100,000 on trade account.

The KPGH Group monitors the credit worthiness of all major customers on an on-going basis. Further, no customer represents more than 5% of the total trade debtor book at any time.

### Cost price fluctuations of packaging

The KPGH Group is exposed to fluctuations in cost prices of packaging from suppliers and also to exchange rate volatility on the purchases of imported products.

All the major participants in the UK packaging distribution market face these issues and generally move rapidly to raise selling prices to recover input price increases.

Price decreases however could result in packaging stock on hand being held at a higher cost than prevailing market selling prices. This exposure is mitigated by the KPGH Group's high stock turns. Furthermore, the KPGH Group has no customers which enjoy fixed long-term prices.

#### Cost price fluctuations of PRN's

The KPGH Group is exposed to fluctuations in the price of packaging recovery notes (PRN's) acquired to meet the Compliance Division's members' obligations.

The KPGH Group ensures that at the end of every quarter it is not materially long or short of any PRN's.

#### Supplier failure

As a distributor, the KPGH Group is exposed to the possible closure or failure of a manufacturersupplier of packaging.

The Compliance Division is also exposed to the potential failure of a PRN supplier.

The KPGH Group ensures that it has alternative sources of supply, at competitive prices, for all its core packaging products as well as PRN's.

#### Financial liquidity & interest rates

The KPGH Group may need access to short-term funding for its working capital in which case the KPGH Group would be exposed to interest rate increases on such borrowings.

The KPGH Group manages the quantum of any interest-bearing debt (when required) and its repayment profile. In addition, the KPGH Group has a committed, significant receivables finance facility available, at a competitive market interest rate. This facility is in excess of the KPGH Group's foreseeable needs and is currently not utilised.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

### **PRINCIPAL RISKS AND UNCERTAINTIES - continued**

#### RISK

#### MITIGATING FACTOR

#### **Properties**

The KPGH Group faces the risk of fire, flood, civil disturbance and theft resulting in damage to, or loss of, stock and building fabric, as well as disruption to operations, adverse environmental impact or harm to personnel.

The KPGH Group also occupies 4 properties leased from 3rd party landlords which give rise to a risk of rental increases and end-of-lease dilapidations.

The KPGH Group has in place risk assessments and fire management plans to mitigate these risks, as well as relevant insurance policies.

The leases are on agreed terms for future rentals and the properties are well maintained by the KPGH Group thereby lowering the risk of significant dilapidation claims. In addition, the KPGH Group makes a monthly financial provision for such future potential dilapidation claims.

#### People

The KPGH Group operates with a decentralised, partnership model. Local decision making could result in the KPGH Group facing an unanticipated risk.

The KPGH Group also faces the potential risk of the loss of key personnel.

The KPGH Group operates a very comprehensive reporting regime with tight financial controls. Authority levels are clearly documented and monitored for adherence.

The KPGH Group ensures that its remuneration programme is in line with the market while its employee share-ownership model also acts as a major financial incentive for key personnel.

### **IT Systems**

The KPGH Group operates its own IT systems across all operations and therefore faces the risk of IT software and / or hardware failure, as well as security failures and cyber-attacks.

The KPGH Group operates a continuous IT upgrade and replacement programme to ensure that security and performance are not compromised. In addition, the Group operates a full suite of security applications for its IT systems and routinely undertakes penetration testing. Operationally critical hardware and software functions are held at a secure off-site data centre together with a secondary back up site, both of which are managed on a 24/7 basis.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

# **SECTION 172(1) STATEMENT**

The Directors consider that they have acted in a manner that is most likely to promote the success of the KPGH Group for the benefit of shareholders as a whole, and in doing so, have had regard to all the stakeholders and the matters set out in Section 172 of the Companies Act 2006.

The Directors view the key company stakeholders and methods of engagement as:

#### STAKEHOLDER GROUP

### PRINCIPAL METHODS OF ENGAGEMENT

Shareholders	Kite communicates regularly with all its
	shareholders. It also believes passionately in the
	employee share ownership model operated by its
	ultimate holding company Kite Packaging Group
	Holdings.
	, rotalige.
Employees	Two-way communication with employees is a high
	priority in Kite and continues through a variety of
	methods and channels to ensure employees are
	fully informed about current issues related to the
	business. (See section "Employees" below for
	further information.)
Overtone and	1 17th
Customers	Kite prides itself on working closely with its
	customers to understand and fulfil their
	requirements, offering efficient, effective and
	competitive solutions for their packaging needs.
Suppliers	Kite believes strongly in having a long-term,
	mutually beneficial partnership relationship with its
	suppliers. Its strong balance sheet also provides
	assurance to suppliers that Kite is not a credit risk.

Within this report the Directors have recorded how they have considered the above in the decisions they have taken during the financial year.

#### **EMPLOYEES**

During 2022 the KPGH Group's average number of employees rose to 399 (2021:337), as the business expanded.

The KPGH Group's employee share-ownership model remains a keystone to the whole business and it was pleasing that during 2022 the number of employees participating in the KPGH Group Shareholder Incentive Plan grew to 287.

The KPGH Group believes strongly that its employees are the single biggest differentiator from our competitors. Their dedication and commitment cannot be over-stated, and our 2022 results are a credit to them all.

Acknowledging the critical part that its employees play in every facet of its business, the KPGH Group recognises that discrimination is unacceptable and is an equal opportunity employer treating all prospective and existing staff without favour. The KPGH Group is committed to providing opportunities and training for people with disabilities to be employed whenever suitable positions are available.

Two-way communication with employees is a high priority in the KPGH Group and continues through a variety of methods and channels to ensure employees are fully informed about current issues related to the business.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

#### **PROPERTIES**

The KPGH Group has a significant property portfolio which was valued at £22.0m at the year end and comprises 6 freehold properties and 1 long-leasehold property. All the KPGH Group's properties are occupied by Kite Packaging operations and internal rentals are paid by the occupying businesses to the relevant property-owning company to ensure fair cost attribution to operations. It also means that the majority of Kite's operations have security of location and are not exposed to excessive rent increases from, or dilapidation exposure to, third party landlords.

#### **BALANCE SHEET**

As reviewed earlier, in 2022 the KPGH Group had significant capex - on new trucks and the new Kite Campus - which is reflected in the increase in Tangible Fixed Assets. As always, strong focus on balance sheet management took place in 2022 with Net Trading Assets (stock + trade debtors – trade creditors) showing a modest increase to £14.8m (2021: £11.8m). Even after these cash outflows, the KPGH Group's cash generation was excellent helped by the record trading results, and at the year-end Cash on hand stood at £19.0m (2021: £7.3m).

KPGH's strong balance sheet with Consolidated Shareholders' Equity of £60.0m (2021: £41.1m) should continue to give customers confidence that we can invest to support their business with Kite, and suppliers assurance that Kite is not a credit risk. It also means that the KPGH Group has the financial resources to make significant investments for growth.

#### **DIVIDEND**

The Directors recommend a final dividend of 30p per share in respect of 2022, payable in late June 2023, subject to shareholder approval at the Annual General Meeting.

#### **KEY PERFORMANCE INDICATORS**

Within each of its business activities, the Kite Group closely monitors:

- a) Sales and sales growth
- b) % Trading Gross profit: Sales
- c) % Operating expenses: Sales
- d) % Operating profit: Sales

Key performance indicators b) and c) are extremely important and are not disclosed for competitive reasons.

# **FUTURE DEVELOPMENTS AND R&D**

As part of its service offering, the KPGH Group routinely designs and develops bespoke solutions for its key accounts. This R&D is predominantly carried out by the KPGH Group's in-house Packaging Technologists, Specialist Product & Solution Engineers, Data Specialists, Web Development and Programming teams. The KPGH Group continues to have success in developing and bringing to market new and innovative products within its standard product range. Where appropriate the KPGH Group seeks to protect its intellectual capital and know-how through patents and registered designs.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

#### **ENVIRONMENT**

The KPGH Group is committed to minimising its impact on the Environment and has maintained ISO14001 accreditation since 2008. Recent regulatory reviews including the Energy Savings Opportunity Scheme (ESOS) and Streamlined Energy and Carbon Reporting (SECR), and our own reviews have assisted the Company in identifying improvements to reduce GHG emissions (CO2e).

The annual quantity of energy consumed and GHG emissions from activities for which the KPGH Group is responsible for are:

By type of emission	2022	2021	2022	2021
	Emissions	Emissions	Consumed	Consumed
	tCO2e	tCo2e	kWh	kWh
Scope 1 which includes fuel and gas consumed	1,228	1,105	5,050,791	4,690,481
Scope 2 which includes electricity consumption across our sites	259	249	1,336,786	1,172,658
Scope 3 where we have identified our grey fleet as contributing	196	138	598,654	442,161
Total	1,683	1,492	6,986,231	6,305,300

Our intensity ratio of t CO2e per £'000 turnover was 0.0104 for the year (2021: 0.0105). We aim to reduce this year on year. The methodology of calculating our GHG emissions uses GHG Protocol Corporate Standards and the latest government conversion factors for company reporting.

Through our ISO14001 initiatives we have implemented improvements such as solar panels, water recycling, LED lighting and new sky lights. We have maintained our carbon neutral status for Scope 1 and 2, and business travel and delivery by third party carriers in Scope 3, and where necessary through certified carbon off-set programmes.

### **CORPORATE SOCIAL RESPONSIBILITY**

The KPGH Group always seeks to uphold the highest standards with regard to the environment, labour and human rights, ethics and sustainable procurement. We are currently working on bringing our policies, actions and results together into a cohesive and progressive sustainable system and report.

#### **STRATEGY**

The KPGH Group's strategy remains unchanged with our 3 key business units serving the UK packaging distribution market:

- Compliance Division. The Division supports its customer-members in complying with the Packaging Waste Regulations, which are evolving into the Extended Producer Regulations in 2023. Kite is the only packaging distributor in the UK which offers this added-value service to its customers.
- Regional Distribution Centres. Kite's 8 RDCs, which operate on a geographical territory basis, provide service & solutions to large customers who generally require mainly customer-specific packaging products.
- Kite-on-line. KOL sells and supplies a comprehensive range of standard packaging products to B2B customers, on either a pre-paid or credit account basis, via its website kitepackaging.co.uk and fulfils orders from its National Distribution Centre at Puma Park in Coventry.

# GROUP STRATEGIC REPORT for the year ended 31 December 2022

#### **OUTLOOK**

In 2021, Kite Packaging had to deal with severe warehouse space constraints, especially at Kite's National Distribution & Fulfilment Centre in Coventry. This was addressed with the move to the new Kite campus in Coventry in Q3 2022. This property has been leased for 15 years and is a newly-built 189,000 sq ft modern warehouse facility. Kite's previous warehouse complex (about 3 miles away) has been retained giving Kite Packaging around 360,000 sq ft of warehouse capacity in the Coventry area which will enable it to initiate several sales growth strategies in 2023.

In 2023 the KPGH Group will also undertake other property initiatives with:

- its Midlands RDC relocating to our vacated and upgraded old facility in Coventry.
- its Portsmouth RDC moving to a significantly larger leased unit.
- the move of the Sittingbourne RDC to a significantly larger freehold property which is in the final stages of refurbishment.
- the move of Kite's new Manchester RDC into its own leased property.

All of these RDC property moves will alleviate one of the major constraints to the KPGH Group's further growth.

The other major constraint is people recruitment. The KPGH Group has its own culture, and recruiting people successfully into operational roles has been difficult. The KPGH Group will therefore continue to invest strongly (c.£1 million in 2023) in its "grow our own" people strategy through its:

- Graduate Development Programme
- Telesales Academy
- Field Sales Academy
- Management Apprenticeship Programme

These programmes will continue to grow talent for the Kite team which is the KPGH Group's biggest and key differentiator in the industry, and the prime reason for the KPGH Group's performance and growth which we see continuing into 2023, albeit against a backdrop of softening demand.

ON BEHALF OF THE BOARD:

B.G. McInnes - Director

Date: 9 May 2023

# REPORT OF THE DIRECTORS for the year ended 31 December 2022

The directors present their Report together with the Financial Statements of the Company for the year ended 31 December 2022.

#### **PRINCIPAL ACTIVITIES**

The principal activities of the Group in the year under review were those of supplying packaging materials and related services.

#### **DIVIDENDS**

A dividend of 20p per Ordinary share (all classes) was paid in June 2022 in respect of 2021 results.

The directors recommend a final dividend of 30p per share in respect of 2022, payable in late June 2023 subject to shareholder approval at the Annual General Meeting.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2022 to the date of this report.

B.G. McInnes

L.W. Durham

C.G. McInnes

B.A. Stiefel

Other changes in directors holding office are as follows:

G.J. Roediger - resigned 12 April 2022

### **DISCLOSURE IN THE STRATEGIC REPORT**

Future developments, research and development, an environmental statement and policies relating to employees are set out in the Group Strategic Report in accordance with s414C(11) CA 2006.

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the Financial Statements in accordance with applicable law and regulations.

Company law requires the directors to prepare Financial Statements for each financial year. Under that law the directors have elected to prepare the Financial Statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and the Group and of the profit or loss of the Group for that period. In preparing these Financial Statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements; and
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's and the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group, and enable them to ensure that the Financial Statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# REPORT OF THE DIRECTORS for the year ended 31 December 2022

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the Group's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the Group's auditors are aware of that information.

### ON BEHALF OF THE BOARD:

B.G. McInnes - Director

Date: 9 May 2023

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF KITE PACKAGING GROUP HOLDINGS LIMITED

### **Opinion**

We have audited the financial statements of Kite Packaging Group Holdings Limited (the 'Parent Company') and its subsidiaries (the 'Group') for the year ended 31 December 2022 which comprise the Consolidated Income Statement, Consolidated Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Consolidated Cash Flow Statement and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the Parent Company affairs as at 31 December 2022 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the Financial Statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the Financial Statements are prepared is consistent with the Financial Statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF KITE PACKAGING GROUP HOLDINGS LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us: or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 9, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

- Enquiry of management and those charged with governance around actual and potential litigation and claims:
- Enquiry of entity staff in compliance functions to identify any instances of non-compliance with laws and regulations:
- Reviewing minutes of meetings of those charged with governance;
- Reviewing financial statement disclosures and testing to supporting documentation to assess compliance with applicable laws and regulations; and
- Performing audit work over the risk of management override of controls, including testing of journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing accounting estimates for bias.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the Financial Statements or non-compliance with regulations. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the Financial Statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the Financial Statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF KITE PACKAGING GROUP HOLDINGS LIMITED

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Geoffrey Cox BA FCA (Senior Statutory Auditor) for and on behalf of Dafferns LLP
Chartered Accountants

Chartered Accountants Statutory Auditor One Eastwood Harry Weston Road Binley Business Park Coventry CV3 2UB

Date: 9 May 2023

# CONSOLIDATED INCOME STATEMENT for the year ended 31 December 2022

	Notes	2022 £'000	2021 £'000
TURNOVER	4	162,059	142,442
Cost of sales		(115,307)	(99,539)
GROSS PROFIT		46.752	42,903
Administrative expenses		<u>(19,149</u> )	(18,020)
		27,603	24,883
Other operating income		<u> 121</u>	67
OPERATING PROFIT	6	27,724	24,950
Exceptional items	7	17	(344)
		. 27,741	24,606
Interest receivable and similar income		38	150
Gain/loss on revaluation of assets		27,779 	24,756 (75)
		27,779	24,681
Interest payable and similar expenses	8	<del>-</del>	(10)
PROFIT BEFORE TAXATION		27,779	24,671
Tax on profit	9	<u>(5,156</u> )	(4,794)
PROFIT FOR THE FINANCIAL YEAR		<u>22,623</u>	19,877
Profit attributable to: Owners of the parent		22,623	19,877

# CONSOLIDATED OTHER COMPREHENSIVE INCOME for the year ended 31 December 2022

Notes	2022 £'000	2021 £'000
PROFIT FOR THE YEAR	22,623	19,877
OTHER COMPREHENSIVE INCOME Revaluation of property Deferred tax relating to other comprehensive income	330 (80)	995 (371)
OTHER COMPREHENSIVE INCOME FOR THE YEAR, NET OF INCOME TAX	250	624
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u>22,873</u>	20,501
Total comprehensive income attributable to: Owners of the parent	<u>22,873</u>	20,501

# KITE PACKAGING GROUP HOLDINGS LIMITED (REGISTERED NUMBER: 06510008)

# CONSOLIDATED BALANCE SHEET 31 December 2022

FIXED ASSETS	Notes	2022 £'000	2021 £'000
Intangible assets Tangible assets	12 13	3,586 <u>28,484</u>	4,490 24,377
		32,070	28,867
CURRENT ASSETS			
Stocks	15 ,	12,858	12,119
Debtors	16	23,307	19,862
Cash & cash equivalents		<u>19,030</u>	<u>7,309</u>
CREDITORS		55,195	39,290
Amounts falling due within one year	17	(24,971)	(25,702)
NET CURRENT ASSETS		30,224	13,588
TOTAL ASSETS LESS CURRENT LIABILITIES		62,294	42,455
PROVISIONS FOR LIABILITIES	22	(2,088)	(1,325)
NET ASSETS		60,206	41,130
CAPITAL AND RESERVES			
Called up share capital	23	1,907	1,907
Share premium	24	10,222	10,222
Revaluation reserve	24	4,291	4,041
Capital redemption reserve Retained earnings	24 24	100 43,686	100 24,860
rretained earnings	24	43,000	24,000
SHAREHOLDERS' FUNDS		<u>60,206</u>	41,130

The financial statements were approved by the Board of Directors and authorised for issue on 9 May 2023 and were signed on its behalf by:

B.G. McInnes - Director

# KITE PACKAGING GROUP HOLDINGS LIMITED (REGISTERED NUMBER: 06510008)

# COMPANY BALANCE SHEET 31 December 2022

FIVED ACCETO	Notes	2022 £'000	2021 £'000
FIXED ASSETS Investments	14	23,883	23,783
		23,883	23,783
CURRENT ASSETS Debtors Cash & cash equivalents	16	3,387 4	2
		3,391	2
CREDITORS Amounts falling due within one year	17	<u>(49)</u>	(46)
NET CURRENT ASSETS/(LIABILITIE	ES)	_3,342	(44)
TOTAL ASSETS LESS CURRENT LIABILITIES		27,225	23,739
CREDITORS Amounts falling due after more than or year	ne 18	<del>-</del>	(3,437)
NET ASSETS		<u>27,225</u>	20,302
CAPITAL AND RESERVES Called up share capital Share premium Capital redemption reserve Retained earnings	23 24 24 24	1,907 10,222 100 <u>14,996</u>	1,907 10,222 100 8,073
SHAREHOLDERS' FUNDS		<u>27,225</u>	20,302
Company's profit for the financial year		10,720	20,563

The financial statements were approved by the Board of Directors and authorised for issue on 9 May 2023 and were signed on its behalf by:

B.G. McInnes - Director

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2022

	Called up share capital £'000	Retained earnings £'000	Share premium £'000
Balance at 1 January 2021	1,907	35,284	10,222
Changes in equity Dividends Total comprehensive income	<u>-</u>	(30,301) 19,877	<u>-</u>
Balance at 31 December 2021	1,907	24,860	10,222
Changes in equity Dividends Total comprehensive income	<u>-</u>	(3,797) 22,623	- -
Balance at 31 December 2022	1,907	43,686	10,222
	Revaluation reserve £'000	Capital redemption reserve £'000	Total equity £'000
Balance at 1 January 2021	3,417	100	50,930
Changes in equity Dividends Total comprehensive income  Balance at 31 December 2021	- 624 4,041	- - - 100	(30,301) 20,501 41,130
Changes in equity Dividends Total comprehensive income			(3,797) 22,873
Balance at 31 December 2022	4,291	100	60,206

# COMPANY STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2022

	Called up share capital £'000	Retained earnings £'000	Share premium £'000	Capital redemption reserve £'000	Total equity £'000
Balance at 1 January 2021	1,907	17,811	10,222	100	30,040
Changes in equity Dividends Total comprehensive income Balance at 31 December 2021	1,907	(30,301) 20,563 8,073	10,222		(30,301) 20,563 20,302
Changes in equity Dividends Total comprehensive income		(3,797) 10,720		<u>-</u>	(3,797) 10,720
Balance at 31 December 2022	1,907	14,996	10,222	100	27,225

# CONSOLIDATED CASH FLOW STATEMENT for the year ended 31 December 2022

	Notes	2022 £'000	2021 £'000
Cash flows from operating activities Cash generated from operations Interest paid	1	25,515 -	20,880 (10)
Tax paid		<u>(4,915</u> )	(4,778)
Net cash from operating activities		20,600	16,092
Cash flows from investing activities Purchase of tangible fixed assets Sale of tangible fixed assets Purchase of subsidiary Cash acquired Interest received		(5,154) 34 - - 38	(4,920) 9 (2,507) 865 150
Net cash from investing activities		(5,082)	(6,403)
Cash flows from financing activities Loan repayments in period Dividends paid			(3,964) (30,301)
Net cash from financing activities		(3,797)	<u>(34,265</u> )
Increase/(decrease) in cash and cas	h equivalents	11,721	(24,576)
Cash and cash equivalents at beginning of year	2	7,309	31,885
Cash and cash equivalents at end o year	f 2	19,030	7,309

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT for the year ended 31 December 2022

# 1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2022	2021
	£'000	£'000
Profit before taxation	27,779	24,671
Depreciation charges	1,084	856
Loss/(profit) on disposal of fixed assets due to relocation	254	(9)
Loss on revaluation of fixed assets	-	75
Amortisation of goodwill and patents	904	781
Impairment loss	5	-
Finance costs	-	10
Finance income	(38)	<u>(150</u> )
	29,988	26,234
Increase in stocks	(739)	(6,718)
Increase in trade and other debtors	(3,023)	(4,411)
(Decrease)/increase in trade and other creditors	<u>(711</u> )	5,775
Cash generated from operations	25,515	20,880

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of the following:

# Year ended 31 December 2022

Cash and cash equivalents	31/12/22 £'000 19,030	1/1/22 £'000 7,309
Year ended 31 December 2021	31/12/21	1/1/21
Cash and cash equivalents	£'000 _7,309	£'000 31,885

### 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1/1/22	Cash flow	At 31/12/22
	£'000	£'000	£'000
Net cash			
Cash at bank and in hand	<u>7,309</u>	<u>11,721</u>	<u> 19,030</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 December 2022

#### 1. STATUTORY INFORMATION

Kite Packaging Group Holdings Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

The Financial Statements are presented in pounds sterling which is the functional currency of the Company and rounded to the nearest £1,000.

#### 2. STATEMENT OF COMPLIANCE

These Financial Statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The Financial Statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

#### Basis of consolidation

The consolidated Financial Statements incorporate the accounts of the Company and all of its subsidiaries. The subsidiaries have been accounted for under the equity accounting method.

#### **Turnover**

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Turnover from the sale of goods is recognised when significant risks and rewards of ownership of the goods have transferred to the buyer, the amount of turnover can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the Company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. This is usually on dispatch of the goods.

Revenue from the rendering of services is recognised in the period in which services are delivered.

#### Intangible fixed assets

Goodwill arising on:

- the acquisition on 31 March 2008 of Kite Packaging Group Limited is being amortised over 20 years
- the acquisition of a business in February 2015 has been categorised between customer base which was amortised over 5 years and brand name which was written off over 12 months.
- the acquisition of a business in June 2016 has been attributed to the customer base and is being amortised over 7 years.
- the acquisition of a business in July 2017 has been categorised between customer base which
  is being amortised over 7 years and acquiring market share in a specific range of products which
  is being amortised over 10 years.
- the acquisition of a business in September 2021 has been attributed to the customer base and is being amortised over 7 years.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

#### 3. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Tangible fixed assets (excluding freehold and leasehold property) are recognised at cost and subsequently measured at historical cost less accumulated depreciation and any accumulated impairment losses.

Freehold and leasehold property is shown at fair value, with changes in fair value being recognised in Other Comprehensive Income. The Group engages independent valuation specialists to determine the fair value at each year end, and uses a valuation model using a rate per sq ft based on market evidence for similar properties.

Repairs and maintenance costs are charged to the income statement in the period in which they are incurred.

Depreciation is provided at the following annual rates in order to write off the cost of each asset over its estimated useful life.

Plant & machinery
Fixtures & fittings
Motor vehicles
Computer equipment

14% - 50% on cost
7% - 33% on cost
14% - 33% on cost
10% - 50% on cost

Any gains and losses on the disposal of tangible fixed assets are recognised in the income statement in the year that the disposal takes place.

#### **Stocks**

Stocks are stated at the lower of cost and estimated selling price less direct costs which includes all costs in bringing the product to its current location and condition and is maintained on a first in, first out basis.

As stocks are sold, the carrying amount of those stocks is recognised as an expense in the year in which the related revenue is recognised.

At each reporting date, stocks are assessed for impairment and due allowances are made for obsolete and slow-moving items to reduce the carrying amount of these goods to their estimated selling price less direct costs. The amount of any write-down is recognised as an expense in the year that the write-down occurs. The reversal of any previous write-downs is recognised as an expense, in the year that the reversal occurs.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

### 3. ACCOUNTING POLICIES - continued

### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### **Foreign currencies**

Assets and liabilities in foreign currencies are translated into pounds sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Pension costs and other post-retirement benefits

The Group operates a defined contribution pension scheme. Contributions payable to the Group's pension scheme are charged to the income statement in the period to which they relate.

### Debtors and creditors receivable / payable within one year

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction value. Any losses arising from impairment are recognised in the income statement in administrative expenses.

#### **Leasing commitments**

Rentals paid under operating leases are charged to the statement of comprehensive income on a straight line basis over the period of the lease, except where another systematic basis better represents the time pattern of the Company's benefit.

#### Investments in subsidiaries

Investment in subsidiary undertakings are shown at cost.

#### 4. TURNOVER

The turnover and profit before taxation are attributable to the principal activities of the Group.

An analysis of turnover by class of business is given below:

Sales of goods Compliance fees and PRN sales Rental income	2022 £'000 149,765 12,282 12	2021 £'000 137,517 4,866 59
	162,059	142,442
An analysis of turnover by geographical market is given below:		
	2022	2021
United Kingdom	£'000	£'000
United Kingdom Europe	160,763 982	141,295 940
Rest of the World	314	207
,	162,059	142,442

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

	for the year ended 51 December 2022		
5.	Wages and salaries Social security costs Other pension costs	2022 £'000 14,300 1,458 692 16,450	2021 £'000 13,034 1,226 578 14,838
	The average number of employees during the year was as follows:	2022 <u>399</u>	2021 <u>337</u>
	Key management personnel compensation in the year totalled £2,289k (202	:1: £1,908k).	
	Directors' remuneration	2022 £ 87,690	2021 £ 93,199
6.	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Depreciation - owned assets Loss/(profit) on disposal of fixed assets due to relocation Goodwill amortisation Auditors' remuneration Audit of accounts of subsidiary companies Taxation compliance services Other non-audit services Operating leases - motor vehicles and forklift trucks Operating leases - property	2022 £'000 1,084 254 904 7 18 6 21 98 1,035	2021 £'000 856 (9) 782 7 18 6 20 29 479
7.	EXCEPTIONAL ITEMS	2022	2021
		£'000	£'000
	Award of free SIP shares Roof repairs at group-owned property	<u>(17</u> )	344

During the year, provisions relating to roof repairs that had initially been recognised as an exceptional item in 2020 were released. In 2021, the KPG Holdings Ltd SIP Trust awarded free shares to qualifying employees through the HMRC-approved SIP Scheme. Kite Packaging Limited, a Group subsidiary, bore the cost of this share award.

### 8. INTEREST PAYABLE AND SIMILAR EXPENSES

	2022	2021
	£'000	£'000
Loan interest	-	_10

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

# 9. TAXATION

TAXATION			
Analysis of the tax charge The tax charge on the profit for the year was as follows:			
		2022 £'000	2021 £'000
Current tax: UK corporation tax Prior year adjustment		4,515 (42)	4,668 <u>(19</u> )
Total current tax		4,473	4,649
Deferred tax: Current year charge		683	145
Tax on profit		<u>5,156</u>	4,794
Reconciliation of total tax charge included in profit are The tax assessed for the year is higher than the stand difference is explained below:		poration tax in	the UK. The
		2022 £'000	2021 £'000
Profit before tax		27,779	24,671
Profit multiplied by the standard rate of corporation tax in 19% (2021 - 19%)	the UK of	5,278	4,687
Effects of: Expenses not deductible for tax purposes R&D Enhancement Prior year adjustment – current tax Prior year adjustment – deferred tax Goodwill amortisation Super-deduction capital allowances Changes in tax rates and rounding		11 (221) (42) 7 172 (211) 	49 (200) (19) 22 149 - 106
Total tax charge		<u>5,156</u>	4,794
Tax effects relating to effects of other comprehensive	e income		
Revaluation of property	Gross £'000 330	2022 Tax £'000 (80)	Net £'000 250
	Gross £'000	2021 Tax £'000	Net £'000

Revaluation of property

624

(371)

995

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

# 10. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

## 11. DIVIDENDS

	2022	2021
	£'000	£'000
Final dividends on ordinary shares		
2021 - 10p per share (final 2020)	-	1,879
2021 - 150p per share (interim 2021)	-	28,422
2022 - 20p per share (final 2021)	3,797	
	3,797	30,301

## 12. INTANGIBLE FIXED ASSETS

### Group

Cloup	Goodwill £'000
COST At 1 January 2022 and 31 December 2022	12,031
AMORTISATION At 1 January 2022 Amortisation for year	7,541 904
At 31 December 2022	8,445
NET BOOK VALUE At 31 December 2022	3,586
At 31 December 2021	4,490

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

#### **TANGIBLE FIXED ASSETS** 13.

Group
-------

Group		Freehold	Long	Plant and
		property	leasehold property	machinery
COST OR VALUATION		£'000	£'000	£'000
At 1 January 2022		17,031	4,675	1,968
Additions Disposals due to relocation		-	-	630 (778)
Revaluations		-	330	(110)
Impairment Transfer		-	(5)	- (7)
Transiei		<del></del>	<del>_</del>	<u>(7</u> )
At 31 December 2022		<u>17,031</u>	5,000	<u>1,813</u>
DEPRECIATION				
At 1 January 2022 Charge for year		-	-	1,463 282
Eliminated on disposal				<u>(707</u> )
At 31 December 2022			<del>-</del>	_1,038
NET BOOK VALUE				
At 31 December 2022		<u>17,031</u>	<u>5,000</u>	<u>775</u>
At 31 December 2021		<u>17,031</u>	4,675	<u>505</u>
	Fixtures			
	and	Motor	Computer	
	fittings £'000	vehicles £'000	equipment £'000	Totals £'000
COST OR VALUATION	£ 000	2.000	£ 000	£ 000
At 1 January 2022	2,138	2,317	1,840	29,969
Additions Disposals due to relocation	3,474 (921)	721 (354)	329 (66)	5,154 (2,119)
Revaluations	-	-	-	330
Impairment Transfer	-	-	- 7	(5)
·		<del></del>		
At 31 December 2022	4,691	2,684	2,110	33,329
DEPRECIATION				
At 1 January 2022 Charge for year	1,494 282	1,272 276	1,363 244	5,592 1,084
Eliminated on disposal	<u>(715</u> )	<u>(354</u> )	<u>(55</u> )	(1,831)
At 31 December 2022	1,061	1,194	1,552	4,845
NET BOOK VALUE				
At 31 December 2022	3,630	<u>1,490</u>	<u>558</u>	28,484
At 31 December 2021	644	1,045	<u>477</u>	24,377

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

### 13. TANGIBLE FIXED ASSETS - continued

### Group

Cost or valuation at 31 December 2022 is represented by:

		Freehold property	Long leasehold property	Plant and machinery
		£'000	£'000	£'000
Valuation change in 2015		593	-	-
Valuation change in 2016		197	(40)	-
Valuation change in 2017		792	134	-
Valuation change in 2018		632	862	-
Valuation change in 2019		455	(4)	-
Valuation change in 2020		125	192	-
Valuation change in 2021		695	225	-
Valuation change in 2022		-	330	-
Cost		13,542	<u>3,301</u>	<u>1,813</u>
		<u>17,031</u>	5,000	1,813
	Fixtures			
	and	Motor	Computer	
	fittings	vehicles	equipment	Totals
	£'000	£'000	£'000	£'000
Valuation change in 2015	-	-	-	593
Valuation change in 2016	-	-	-	157
Valuation change in 2017	-	-	-	926
Valuation change in 2018	•	-	-	1,494
Valuation change in 2019	-	-	-	451
Valuation change in 2020	-	-	-	317
Valuation change in 2021	-	-	-	920
Valuation change in 2022	-	-	<del>-</del>	330
Cost	<u>4,691</u>	2,684	<u>2,110</u>	<u>28,141</u>
	<u>4,691</u>	2,684	2,110	33,329

Land and buildings were valued on a fair value basis on 31 December 2022 by BNP Paribas Real Estate.

If land and buildings had not been revalued they would have been included at the following historical cost:

2022	2021
£'000	£'000
Cost <u>16,843</u>	<u> 16,848</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

# 14. FIXED ASSET INVESTMENTS

	Comp	
	2022 £'000	2021 £'000
Shares in group undertakings Loans to group undertakings	10,333 13,550	10,133 13,650
Loans to group undertakings	15,550	13,030
	23,883	23,783
•		
Additional information is as follows:		
Company		01
		Shares in group
		undertaking £'000
COST		
At 1 January 2022 Additions		10,133 200
		<del></del>
At 31 December 2022		10,333
NET BOOK VALUE		40.000
At 31 December 2022		<u>10,333</u>
At 31 December 2021		10,133
Company		l cono to
		Loans to group
		undertaking £'000
At 1 January 2022		13,650
Repayment in year		(100)
At 31 December 2022		13,550

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

### 14. FIXED ASSET INVESTMENTS - continued

The company holds 100% of the issued share capital of the following companies:-

Name of Company	Principal activity
Kite Packaging Group Limited	Holding company
Kite Packaging Properties 1 Limited	Property investment company
Kite Packaging Properties 2 Limited	Property investment company
Kite Packaging Properties 3 Limited	Property investment company
Kite Packaging Properties 4 Limited	Property investment company
Kite Packaging Properties 5 Limited	Property investment company
Kite Packaging Properties (Sittingbourne)	
Limited	Property investment company
Kite Packaging Properties (Shredhouse)	
Limited	Property investment company
Kite Packaging Properties 6 Limited	Dormant
Flying Investments Limited	Dormant

Kite Packaging Group Limited holds 100% of the issued share capital of the following companies:-

Kite Packaging Limited	Packaging materials distributor
Kite Environmental Solutions Limited	Packaging regulation compliance scheme
Paperpak Limited	Packaging regulation compliance scheme
Kite Consulting Limited	Dormant

Kite Packaging Limited holds 100% of the issued share capital of the following company:Shredhouse Limited Dormant

The registered office of all companies listed above is Puma Park, 102-106 Scimitar Way, Coventry, England, CV3 4GB.

### 15. STOCKS

	G	iroup
	2022	2021
	£'000	£'000
Goods for resale	12,858	12,119

An impairment expense of £107k (2021: £86k) relating to slow-moving and obsolete stock was recognised in cost of sales.

# 16. **DEBTORS**

	Group		Comp	any
	2022	2021	2022	2021
	£'000	£'000	£'000	£'000
Amounts falling due within one year:				
Trade debtors	20,233	18,225	-	-
Other debtors	1,252	619	-	-
Tax	508	86	-	-
Prepayments	<u>1,314</u>	932		
	23,307	19,862		

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

### 16. **DEBTORS - continued**

	Group		Company	
	2022	2021	2022	2021
	£'000	£'000	£'000	£'000
Amounts falling due after more than one year: Amounts owed by group undertakings		<del></del>	3,387	
Aggregate amounts	23,307	<u>19,862</u>	3,387	

#### 17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Com	oany
	2022	2021	2022	2021
	£'000	£'000	£'000	£'000
Trade creditors	18,283	18,541	-	-
Tax	124	144	33	38
Social security and other taxes	3,554	2,788	-	_
Other creditors	1,256	2,411	1	-
Accrued expenses	<u>1,754</u>	1,818	15	8
	24,971	25,702	<u>49</u>	<u>46</u>

# 18. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Company	
	2022	2021
	£'000	£'000
Amounts owed to group undertakings	-	3,437
- · · · · · · · · · · · · · · · · · · ·	<del></del>	

### 19. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

### Group

	Non-ca	ıncellable
	operatii	ng leases
	2022	2021
	£'000	£'000
Within one year	1,486	565
Between one and five years	7,475	739
In more than five years	13,838	203
	<u>22,799</u>	1,507

During the year, Kite Packaging Limited, a Group subsidiary, entered into a 15-year operating lease for the premises of the new Kite Campus at Puma Park in Coventry.

### 20. SECURED DEBTS

The Group has a receivables finance facility with Lloyds Bank, secured against trade debtors. This facility is currently not utilised. As part of this arrangement, the Group has also entered into an all asset debenture in favour of Lloyds Bank.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

#### 21. **FINANCIAL INSTRUMENTS**

	Group	
	2022	2021
Financial assets	£'000	£'000
Financial assets that are debt instruments measured at amortised cost	21,485	18,844
Financial liabilities		
Financial liabilities measured at amortised cost	<u>19,538</u>	<u>20,951</u>
Financial assets measured at amortised cost comprise trade debtors and of	other debtors.	

Financial liabilities measured at amortised cost comprise trade creditors and other creditors.

# 22.

22.	PROVISIONS FOR	LIABILITIES				
				<b>Gro</b> i 2022 £'000	<b>1p</b> 2021 £'000	
	Deferred tax Accelerated capital Short term timing d				2,227 <u>(139</u> )	1,423 <u>(98</u> )
					2,088	<u>1,325</u>
	Group					Deferred tax
	Balance at 1 Januar Accelerated capital a Short term timing dif	llowances				£'000 1,325 804 (41)
	Balance at 31 Decer	nber 2022				2,088
23.	CALLED UP SHAR	E CAPITAL				
	Allotted, issued and Number: Class		N	Nominal value:	2022 £'000	2021 £'000
	19,072,860 A Ord	linary		10p	1,907	1,907

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

### 24. RESERVES

G	ro	u	D

Cidap	Retained earnings £'000	Share premium £'000	Revaluation reserve £'000	Capital redemption reserve £'000	Totals £'000
At 1 January 2022 Profit for the year Dividends Property revaluations	24,860 22,623 (3,797)	10,222 - - - -	4,041 - - 250	100 - - -	39,223 22,623 (3,797) 250
At 31 December 2022	43,686	10,222	<u>4,291</u>	100	58,299
Company		Retained earnings £'000	Share premium £'000	Capital redemption reserve £'000	Totals £'000
At 1 January 2022 Profit for the year Dividends		8,073 10,720 (3,797)	10,222 - 	100 - 	18,395 10,720 (3,797)
At 31 December 2022		14,996	10,222	100	25,318

Share premium - represents the premium arising on the issue of shares net of any issue costs.

Revaluation reserve - represents the cumulative changes in the fair value of land and buildings, net of any deferred tax.

Capital redemption reserve - represents the redemption or purchase of the Company's own shares. This is a non-distributable reserve.

Retained earnings - represents cumulative profits and losses, net of dividends, and any other adjustments.

### 25. CAPITAL COMMITMENTS

	2022 £'000	2021 £'000
Contracted but not provided for in the		
financial statements	<u>1,016</u>	<u>644</u>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued for the year ended 31 December 2022

# 26. KPG HOLDINGS LIMITED SIP TRUST AND EMPLOYEE SHARE TRUST

The Kite Group operates an HMRC-approved Shareholder Incentive Plan (SIP). All employees with six month's service are eligible to participate in the Plan. The KPG Holdings Limited SIP Plan 2004 (SIP):

- holds employee contributions to the SIP
- holds allocated SIP shares on behalf of the employees
- acquires SIP shares from employee leavers (including retirees) and voluntary sales
- holds unallocated shares.

Unallocated shares

KPGH shares held by SIP Trust	2022 shares	2021 shares	
- shares held on behalf of employees - unallocated shares	1,110,617 167,097	1,212,447 	
	1,277,714	1,291,186	
The Kite Group also operates a separate Employee Benefit Trust (EBT). The EBT holds shares outside the SIP, effectively as treasury shares.			
KPGH shares held by EST	2022	2021	

shares

39,753

shares

135,993