# BRAC SAAJAN EXCHANGE LTD ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

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#### **COMPANY INFORMATION**

**Directors** Mr Kazi Mahmood Sattar

Mr Selim Reza Farhad Hussain

Mr Abdus Salam

Secretary Mr Rais Uddin Ahmed

Company number 06469886

Registered office 160-162 Lozells Road

Lozells Birmingham B19 2SX

Auditor Reddy Siddiqui LLP

183-189 The Vale

Acton London W3 7RW

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present the strategic report for the year ended 31 December 2018.

#### Fair review of the business

The company, a subsidiary of BRAC Bank Limited of Bangladesh, provides remittance services and cross-border payment solutions for South Asian and Eastern European migrants living in Europe. It offers a wide range of payment services principally to Bangladesh and Pakistan but also to India, Sri Lanka, Poland and Romania. The company also offers its services through a French subsidiary, based in Paris.

Revenue is earned through a combination of transaction fees and foreign exchange margin.

The company continues to grow with total remittance to all receiving countries up by £175m (57%) in 2018 to £480m. The primary driver of this growth was a boost in commercial aggregators' remittance volumes of £114m (353%). Retail volume increased by £49m (18%) and an expansion of the EU operation contributed £13m (30%).

As a result, turnover increased by 49% to just under £7m. The gross margin increased to 58%.

The table below shows a detailed comparison of 2018 performance vs. 2017.

Income Statement Line Item		2018		2017	Change
Income	£	6,917,796	£	4,629,558	49%
Cost of Services	£	2,906,039	£	2,150,668	35%
Gross Profit	£	4,011,757	£	2,478,890	62%
Gross Margin		58%		54%	4%
Expenses	£	3.241,467	£	2,123,366	53%
Net Operating Income	£	770,290	£	355,524	117%
Total OtherIncome	£	56,368	£	101,312	- 44%
Loan Interest and similar	£.	145,700	£	88,613	64%
Bad Debt	£	22,591	£	52,267	- 57%
Тах	£	122,705	£	53,166	131%
Total Other Expenses	£	290,995	£	194,047	50%
Net Income	£	535,662	£	262.789	104%

### STRATEGIC REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### Principal risks and uncertainties

The principal risks and uncertainties facing the company are compliance and operational risk, financial risks and strategic risks. The risk identification and mitigation activities are built into the day-to-day operations of the company. It is the responsibility of the Board to adopt and oversee the implementation of risk management and risk appetite throughout the company and its affiliates globally.

#### **Board expectations**

The business management (1st line of defence) will take responsibility for the implementation of risk appetite, and the Risk and Compliance function (2nd line of defence) will work with the 1st line to ensure that levels of risk against risk appetite is reported to the Board and escalated where lines of business are outside appetite. Audit (3rd line of defence) will ensure independent assurance of the systems and controls in place are adequate and effective to mitigate the risks.

#### Risks faced by the company

In summary, the company is exposed to the following types of risk.

- Operational & compliance risks (i.e. risks associated with people, processes and systems)
- · Financial risks (e.g. credit, liquidity & capital)
- Strategic risks (e.g. reputation risks)

Each risk category is further broken down into specific risk types:

#### Operational & compliance risks

Internal fraud - Loss due to acts intended to defraud, misappropriate property or circumvent regulations, the law or company policy (excluding discrimination events) which involve at least one internal party. The company strives to minimise the likelihood of fraud manifesting in the business and allocates human and technology resources to minimise its impact on business activities. The company has no appetite for internal fraud and has adopted a continuous improvement approach to the policies and procedures designed to deter and detect internal fraud. Non-compliance results in disciplinary action, which may include dismissal and qualified withdrawals for approved persons.

**External fraud** - Loss due to acts intended to defraud, misappropriate property or circumvent the law, which involve a third party. The company has adopted a continuous improvement approach to the policies and procedures designed to deter and detect external fraud. The firm accepts that external fraud may happen from time to time. Nonetheless, the company has no appetite for external fraud.

**Regulatory risk** – regulatory risks refer to the fact that a change in laws or regulations may materially impact the business or market. The company complies with all relevant legislation and regulations in all the jurisdictions in which it operates. It monitors the regulatory framework and takes any necessary actions to its operations in order to achieve compliance. The company also employs external compliance audits to ensure best practice.

Employment practices and workplace safety - Losses arising from acts inconsistent with health or safety laws or agreements, from payments of personal injury claims, discrimination or harassment events. The company will take all reasonable steps to ensure its employees are treated with dignity and respect and will have adequate business processes in place to ensure that employees are provided with a safe and comfortable environment to work in.

**Business disruption** – Losses arising from disruption of business or system failures. The company has implemented a business continuity plan to monitor and mitigate any disruption.

**Execution, delivery & process management** - Losses from failed transaction processing or process management, from relations with trading counterparties, clients, vendors and/or critical outsourcers.

**Data security** – The company will take proportionate measures to protect employee, client and other third-party data, intellectual property and put in place good business practices with respect to data protection and retention standards.

## STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

IT security – The company employs robust IT security practices in the application development lifecycle, monitors and protects its perimeters and takes measures to deter and detect insider threats.

#### Financial risks

Currency risk – The company deals in multiple currencies and may therefore be exposed to movements in exchange rates. It mitigates this risk by employing a dedicated team of foreign exchange specialists and tracking conversion rates of the trading currencies in real time. This allows the company the opportunity to minimise foreign exchange losses and make gains from the favourable shifts in exchange rates. Economic data with high, medium and low impact on exchange rates is collected from external sources at real time and their impact is closely monitored.

Market risk - Losses arising as a result of adverse changes in market prices. The company is an Authorised Payments Institution (API) and does not take outright market risk. Where market risks are inherent to the business activities (e.g. structural market risks such as those arising with respect to capital, liquidity and shareholder value) the company has implemented appropriate policies and procedures.

Credit risk - Losses arising as a result of one or more clients and/or trading counterparties failing to meet their financial obligations as they become due. Credit and counterparty risks are inherent in the business model through exposure to counterparty aged transactions and pre-settlement risks. The main credit risk faced by the company relates to agents failing to deposit monies collected on behalf of customers. The risk is managed by taking advance deposits, setting agent credit limits and performing a daily reconciliation of outstanding amounts.

**Liquidity and capital risks** - Losses arising as a result of the firm failing to meet its financial obligations as they become due. The company maintains sufficient liquidity and capital to fulfil business and regulatory requirements to meet its obligations as they become due, and has access to funding from its parent company, that will allow it to enact a contingency funding plan, if required.

#### Strategic risks

**Business risk** - Losses that arise from the decisions that the Board takes about the products or services that the company supplies, or the geographies that it operates in. They include risks associated with developing and marketing those products or services, economic risks affecting product sales and costs, and risks arising from changes in the regulatory, legal and/or technology environments which have an impact on those products and services or the way in which they are delivered.

Reputation risk - Losses that arise as a result of damage to the brand, howsoever caused. The company actively promotes its brand in the market place, takes pro-active steps to generate feedback from clients and employees and adheres to its core values and fulfil its corporate responsibilities by ensuring it acts responsibly, ethically and with integrity.

# STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

Key Performance Indicators				
	2017	2018	Movement	Movement
·			(Value)	(%)
Turnover	4,629	6,918	2,289	49.45%
Total remittance sent to all countries	305,398	480,290	174,892	57.27%
Staff Costs	686	987	301	43.88%
Operating Costs	4,468	6,438	1,970	44.09%
PBT	316	658	342	108.23%
PAT	263	536	273	103.80%
	2017	2018	Movement (Value)	Movement (%)
EPS	£0.79	£1.61	0.82	103.80%
Total number of agents	367	419	52	14.17%
Total number of countries to where remittances are distributed	5	5	0	0.00%
Total number of transactions	604,052	908,161	304,109	50.34%
Total number of employees	62	80	18	29.03%
Employees				
Italy	6	5	-1	
Portugal		3	3	
Spain	2	2	0	
UK	26	33	7	
Bangladesh	28	37	9	
Total	62	80	18	

### STRATEGIC REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2018

#### Development and performance

Expenses increased by almost £1.2m (53%) to £3.2m. Of this increase, £0.5m was attributable to bank charges, reflecting both the increased volume and higher banking costs in the industry.

In line with business growth, during the year the company invested significantly in human resources, with the total headcount growing from 66 to 80 across the UK and overseas, at a cost of £0.3m. The management team has been expanded to include recruitment of both a Chief Operating Officer and new Head of Finance.

There has been a continued emphasis on improving compliance in the industry and the company has made additional investments in compliance, recruiting experienced officers to improve both quality and quantity, as well as expanding its internal audit function. A Risk and Audit Committee was formed in the year bringing additional independent expertise to its enterprise-wide risk and AML oversight programme. Increased compliance costs include an additional £0.2m in external compliance and risk management advice.

Further investment in EU operations in both premises and personnel have been made to support both the growth of the EU business, where significant opportunity exists to support growing migrant populations, and to combat any potential Brexit-related issues which may adversely affect the EU operation, which is run on a passporting basis from the UK.

In April 2018 the company completed its FCA reauthorisation process, as required by the EU Payment Service Directive II. It has also applied for a license to operate as a stand-alone Authorised Payment Institution in Lisbon, Portugal. Upon authorisation, it will transfer the passporting of its European businesses from the UK to Portugal.

#### **IT Projects**

Risk matrix – a matrix of risk conditions has been implemented to enhance the company's defence against AML risks.

**MI** dashboard — a management information reporting dashboard was bought in to enhance oversight of a full spectrum of performance, AML and risk indicators.

**Data security** – multiple data and information security policy updates were completed in the year, and the company invested in additional hardware and software solutions to improve protection against penetration and data theft.

On behalf of the board

Mr Abdus Salam
Director

27 March 2019

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present their annual report and financial statements for the year ended 31 December 2018.

#### **Principal activities**

The principal activity of the company continued to be that of money remittance.

#### **Branches**

The company operates through overseas branches in Italy, Portugal and Spain.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr Kazi Mahmood Sattar Mr Selim Reza Farhad Hussain Mr Abdus Salam

#### Results and dividends

The results for the year are set out on page 10.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend. This is to assist with maintaining Cash Flow and re-investing into the growing business of BRAC Saajan.

#### **Future developments**

The company is forecasting more than 60% YOY remittance growth in 2019. It expects strong growth in aggregator sales, and in both the UK and Italian retail agent network. The company is also forecasting an increase in payments to other countries, including Pakistan, Sri Lanka, Nepal, Poland and Romania.

Investment in compliance and governance will continue, in line with regulatory requirements and the company's planned growth.

The strategic plan for 2019 involves rolling out a revamped online service, the launch of mobile applications across the European countries and further growth in aggregator volume.

#### Auditor

The auditor, Reddy Siddiqui LLP, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

#### Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

On behalf of the board

Mr Abdus Salam

**Director** 

27 March 2019

# DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- · make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF BRAC SAAJAN EXCHANGE LTD

#### **Opinion**

We have audited the financial statements of BRAC SAAJAN EXCHANGE LTD (the 'company') for the year ended 31 December 2018 which comprise the statement of comprehensive income, the balance sheet, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2018 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's *responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

### INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF BRAC SAAJAN EXCHANGE LTD

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Omar Siddiqui (Senior Statutory Auditor) for and on behalf of Reddy Siddiqui LLP

27 March 2019

Chartered Accountants
Statutory Auditor

Obdda :

183-189 The Vale Acton London W3 7RW

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2018

	Notes	2018 £	2017 £
Turnover Cost of sales	3	6,917,796 (2,906,039)	4,629,557 (2,150,668)
Gross profit		4,011,757	2,478,889
Administrative expenses Other operating income		(3,264,059) 54,878	(2,175,634) 92,415
Operating profit	5	802,576	395,670
Interest receivable and similar income Interest payable and similar expenses	8 9	1,490 (145,699)	8,898 (88,613)
Profit before taxation		658,367	315,955
Tax on profit	10	(122,705)	(53,166)
Profit for the financial year		535,662	262,789

The Profit And Loss Account has been prepared on the basis that all operations are continuing operations.

# BALANCE SHEET AS AT 31 DECEMBER 2018

		20	18	2017	
	Notes	£	£	£	£
Fixed assets					
Intangible assets	12		158,095		145,543
Tangible assets	13		558,600		554,348
Investments	14		44,765		83,961
			761,460		783,852
Current assets			•		
Debtors	16	5,506,510		2,020,209	
Investments	17	49,966		49,254	
Cash at bank and in hand		6,606,932		2,346,818	
		12,163,408		4,416,281	
Creditors: amounts falling due within one year	18	(10,487,865)		(3,287,081)	
Net current assets			1,675,543		1,129,200
Total assets less current liabilities			2,437,003		1,913,052
Creditors: amounts falling due after more than one year	19		(199,400)		(212,715)
Provisions for liabilities	21		(46,488)		(44,884)
Net assets			2,191,115		1,655,453
Capital and reserves					-
Called up share capital	24		333,333		333,333
Share premium account	25		249,999		249,999
Profit and loss reserves	26		1,607,783		1,072,121
Total equity			2,191,115		1,655,453

The financial statements were approved by the board of directors and authorised for issue on 27 March 2019 and are signed on its behalf by:

Mr Abdus Salam Director

Company Registration No. 06469886

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2018

		Share capital	Share premium account	Profit and loss reserves	Total
	Notes	£	£	£	£
Balance at 1 January 2017		333,333	208,383	876,124	1,417,840
Year ended 31 December 2017:					
Profit and total comprehensive income for the year Issue of share capital	24	-	- 41,616	262,789	262,789 41,616
Dividends	11	-	41,010	(66,792)	(66,792)
Balance at 31 December 2017		333,333	249,999	1,072,121	1,655,453
Year ended 31 December 2018:					
Profit and total comprehensive income for the year		-	-	535,662	535,662
Balance at 31 December 2018		333,333	249,999	1,607,783	2,191,115

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2018

		20	18	20	17
	Notes	£	£	£	£
Cash flows from operating activities		•			
Cash generated from operations	32		4,525,610		844,121
Interest paid			(145,699)		(88,613)
Income taxes paid			(45,858)		(34,597)
Net cash inflow from operating activit	ies		4,334,053		720,911
Investing activities					
Purchase of intangible assets		(48,562)		(38,663)	
Purchase of tangible fixed assets		(45,784)		(373,144)	
Proceeds on disposal of subsidiaries		39,196		31,374	
Proceeds from other investments and loa	ans	(712)		(1,713)	
Interest received		1,490		8,898	
Net cash used in investing activities			(54,372)		(373,248)
Financing activities					
Proceeds from issue of shares		-		41,616	
Repayment of borrowings		(13,315)		212,715	
Dividends paid				(66,792)	•
Net cash (used in)/generated from					
financing activities			(13,315)		187,539
Net increase in cash and cash equiva	lents		4,266,366		535,202
Cash and cash equivalents at beginning	of year		2,337,399		1,802,197
Cash and cash equivalents at end of y	rear		6,603,765		2,337,399
•			<del></del>		<del></del>
Relating to:					
Cash at bank and in hand	•		6,606,932		2,346,818
Bank overdrafts included in creditors					
payable within one year			(3,167)		(9,419)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

#### Company information

BRAC SAAJAN EXCHANGE LTD is a private company limited by shares incorporated in England and Wales. The registered office is 160-162 Lozells Road, Lozells, Birmingham, B19 2SX.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include certain financial instruments at fair value. The principal accounting policies adopted are set out below.

The company has taken advantage of the exemption under section 400 of the Companies Act 2006 not to prepare consolidated accounts. The financial statements present information about the company as an individual entity and not about its group.

Group accounts are prepared by parent company, BRAC Bank Limited. The consolidated group accounts are available at 1 Gulshan Avenue, Gulshan-I, Dhaka 1212, Bangladesh.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover is recognised at the fair value of the consideration received or receivable in the form of consumers' money transfer transaction fees. The transaction fees are based on the principal amount of the money transfer transaction and the locations from and to which funds are transferred. Transaction fees are set by the Company and recorded as revenue at the time of sale. The Company does not charge VAT on transactions owing to money transfer services being an exempt supply.

The Company also generates revenue based on the difference between the exchange rate set by the Company to the customer and the rate at which the Company or its agents are able to acquire the currency. This foreign exchange revenue is recognised at the same time at which the related money transfer transaction fee revenue is recognised.

#### 1.4 Research and development expenditure

Research expenditure is written off against profits in the year in which it is incurred. Identifiable development expenditure is capitalised to the extent that the technical, commercial and financial feasibility can be demonstrated.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### 1.5 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets acquired on business combinations are recognised separately from goodwill at the acquisition date where it is probable that the expected future economic benefits that are attributable to the asset will flow to the entity and the fair value of the asset can be measured reliably.

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

**Development costs** 

Straight line over useful life of five years

#### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Leasehold land and buildings

Straight line over ten to twelve years

Fixtures and fittings

Reducing balance at 10%

Computers

Straight line over useful life of three years

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.7 Fixed asset investments

Interests in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

An associate is an entity, being neither a subsidiary nor a joint venture, in which the company holds a long-term interest and where the company has significant influence. The company considers that it has significant influence where it has the power to participate in the financial and operating decisions of the associate.

Entities in which the company has a long term interest and shares control under a contractual arrangement are classified as jointly controlled entities.

#### 1.8 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.9 Cash at bank and in hand

Cash at bank and in hand are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.10 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value though profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

#### 1.11 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.12 Derivatives

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to fair value at each reporting end date. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

A derivative with a positive fair value is recognised as a financial asset, whereas a derivative with a negative fair value is recognised as a financial liability.

#### 1.13 Taxation

The tax expense represents the sum of the tax currently payable.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.14 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 1 Accounting policies

(Continued)

#### 1.15 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.16 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

#### 1.17 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation are included in the profit and loss account for the period.

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### 3 Turnover and other revenue

An analysis of the company's turnover is as follows:

	2018	2017
	£	£
Turnover analysed by class of business		
Commission Income	5,874,197	4,119,917
Foreign exchange Income	1,043,599	509,640
	6,917,796	4,629,557
	2018	2017
	£	£
Other significant revenue		
Interest income	1,490	8,898
Commissions received	1,368	2,500

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

3	Turnover and other revenue		(Continued)
		2018 £	2017 £
	Turnover analysed by geographical market		
	United Kingdom	6,180,637	4,052,142
	Europe	737,159	577,415
		6,917,796 =======	4,629,557
	Remittance Volume	2018	2017
	•	£	£
	UK	400,904,928	239,022,863
	Italy	39,248,721	35,167,055
	Spain	20,922,239	16,736,900
	France	11,320,963	11,433,998
	Portugal	7,893,078	3,037,774
		480,289,929	305,398,590
		======	======
4	Other operating income		
•	•		
		2018	2017
		£	£
	Agents fees received	53,510	89,915
	ATM rent	1,368	2,500
		54,878	92,415
		======	======

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

5	Operating profit		
		2018	2017
	Operating profit for the year is stated after charging/(crediting):	£	£
	Exchange losses/(gains)	(89,923)	26,272
	Overseas costs	530,155	399,010
	Fees payable to the company's auditors for the audit of the company's		
	financial statements	22,722	15,660
	Depreciation of owned tangible fixed assets	30,854	35,077
	Amortisation of intangible assets	36,010	27,443
	Cost of sales recognised as an expense	2,906,039	2,150,668
	Operating lease charges	61,110	67,467

#### 6 Employees

7

The average monthly number of persons (including directors) employed by the company during the year was:

	2018 Number	2017 Number
Administration	80	62
Their aggregate remuneration comprised:		
,	2018	2017
	3	£
Wages and salaries	884,608	612,560
Social security costs	77,390	52,410
Pension costs	. 6,181	2,349
	968,179	667,319
Directors' remuneration		
	2018	2017
	£	£
Remuneration for qualifying services	138,850	106,090

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

8	Interest receivable and similar income		
		2018	2017
	Interest income	£	£
	Interest income Interest on bank deposits	1,490	1,011
	Other interest income	-	7,887
	Total income	1,490	8,898
	Investment income includes the following:		
	Interest on financial assets not measured at fair value through profit or loss	1,490 ======	1,011
9	Interest payable and similar expenses		
		2018	2017
		£	£
	Interest on financial liabilities measured at amortised cost: Interest on bank overdrafts and loans	6,477	2,847
	Other interest on financial liabilities	139,222	85,766
		145,699	88,613
		====	
10	Taxation		
•		2018 £	2017 £
	Current tax	~	~
	UK corporation tax on profits for the current period	121,101 ————	45,858
	Deferred tax		
	Origination and reversal of timing differences	1,604 ======	7,308
	Total tax charge	122,705	53,166
		=======	====

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

(Continued)

The actual charge for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2018 £	2017 £
Profit before taxation	658,367	315,955 ———
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2017: 19.25%)  Tax effect of expenses that are not deductible in determining taxable profit Permanent capital allowances in excess of depreciation Depreciation on assets not qualifying for tax allowances  Other non-reversing timing differences  Taxation charge for the year	125,090 6,842 (18,722) 7,891 1,604 ————————————————————————————————————	60,821 5,960 (26,995) 6,072 7,308 ————————————————————————————————————
11 Dividends	2018	2017
Interim paid	£ 	<b>£</b> 66,792
12 Intangible fixed assets	Devel	opment costs
Cost		£
At 1 January 2018		201,810
Additions - separately acquired		48,562
At 31 December 2018		250,372
Amortisation and impairment		
At 1 January 2018		56,267
Amortisation charged for the year		36,010
At 31 December 2018		92,277
Carrying amount		
At 31 December 2018		158,095
At 31 December 2017		145,543

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

13	Tangible fixed assets				
13	Taligible likeu assets	Leasehold land and buildings	Fixtures and fittings	Computers	Total
		£	£	£	£
	Cost				
	At 1 January 2018	286,683	352,687	67,754	707,124
	Additions	· -	27,598	18,186	45,784 ———
	At 31 December 2018	286,683	380,285	85,940	752,908
	Depreciation and impairment			·	
	At 1 January 2018	3,937	90,356	58,482	152,775
	Depreciation charged in the year	8,226	25,750	7,557	41,533
	At 31 December 2018	12,163	116,106	66,039	194,308
	Carrying amount			<del></del>	
	At 31 December 2018	274,520	264,179	19,901	558,600
	At 31 December 2017	282,745 ======	262,331	9,272	554,348
14	Fixed asset investments				
	•			2018	2017
			Notes	£	£
	Investments in subsidiaries		29	44,765	44,373
	Loans to subsidiaries		29		39,588
				44,765	83,961
	Movements in fixed asset investments				
			Shares in	Loans to	Total
		und	group Iertakings un	group dertakings	
	·	unu	£	£	£
	Cost or valuation				
	At 1 January 2018		44,373	39,588	83,961
	Foreign exchange difference		392	-	392
<u>.</u>	Repayment		-	(39,588)	(39,588)
	At 31 December 2018		44,765	-	44,765
	Carrying amount		<del></del>		
	At 31 December 2018		44,765	_	44,765
	ALOT DECEMBER 2010		=====	<del></del>	
	At 31 December 2017		44,373	39,588	83,961

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

15	Financial instruments			
15	rinanciai instruments		2018	2017
			£	£
	Carrying amount of financial assets			
	Debt instruments measured at amortised cost		5,399,765	1,958,609
	Instruments measured at fair value through profit or loss		49,966	49,254
	Carrying amount of financial liabilities			
	Measured at amortised cost		10,516,746	3,428,393
			<del></del>	
16	Debtors			
			2018	2017
	Amounts falling due within one year:		£	£
	Trade debtors		5,168,737	1,894,117
	Other debtors		208,092	-
	Prepayments and accrued income		129,681	126,092
			5,506,510	2,020,209
47	Debtors include £332,961 due from BRAC Saajan France company.	as at the year-	end, a 100% subs	sidiary of the
17	Current asset investments		2040	2047
	•		2018 £	2017 £
			_	_
	Unlisted investments		49,966 ————	49,254 =======
	The company has invested in BBVA Mutual Fund in Spain as at 31st December 2018.	. The value of th	e investment was	EUR 55,810
18	Creditors: amounts falling due within one year			
			2018	2017
		Notes	£	£
	Bank loans and overdrafts	20	3,167	9,419
	Trade creditors		4,300,308	777,052
	Amounts owed to group undertakings		4,779,216	1,761,473
	Corporation tax		121,070	45,827
	Other taxation and social security		49,449	25,576
	Other creditors		935,259	570,838
	Accruals and deferred income		299,396	96,896

10,487,865

3,287,081

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

19	Creditors: amounts falling due after more than one year	÷		
	erounded amounts family and also more than one your		2018	2017
		Notes	£	£
٠	Other borrowings	20	199,400	212,715
20	Loans and overdrafts			
			2018 £	2017 £
	Bank overdrafts		3,167	9,419
	Other loans		199,400	212,715
			202,567	222,134
	Payable within one year		3,167	9,419
	Payable after one year		199,400	212,715
21	Provisions for liabilities			
			2018	2017
		Notes	£	£
	Deferred tax liabilities	22	46,488	44,884

#### 22 Deferred taxation

Deferred tax assets and liabilities are offset where the company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Liabilities 2018	Liabilities 2017
Balances:	£	£
ACAs	46,488 ———	44,884
Movements in the year:		2018 £
Liability at 1 January 2018 Charge to profit or loss		44,884 1,604
Liability at 31 December 2018	•	46,488

The deferred tax liability set out above is expected to reverse within 12 months and relates to accelerated capital allowances that are expected to mature within the same period.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

23	Retirement benefit schemes	2049	2047
	Defined contribution schemes	2018 £	2017 £
	Charge to profit or loss in respect of defined contribution schemes	6,181	2,349 ———
	The company operates a defined contribution pension scheme for all qual the scheme are held separately from those of the company in an independent		
24	Share capital	2018	2017
	Ordinary share capital	£	£
	Issued and fully paid		
	333,333 Ordinary shares of £1 each	333,333	333,333
		333,333	333,333
25	Share premium account		<del></del>
		2018 £	2017 £
	At beginning of year	249,999	208,383
	Share premium received	-	41,616
	At end of year	249,999	249,999
			<del></del>
26	Profit and loss reserves	2018	2017
		£	£
	At the beginning of the year	1,072,121	876,124
	Profit for the year	535,662	262,789
	Dividends declared and paid in the year		(66,792)
	At the end of the year	1,607,783	1,072,121

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 27 Operating lease commitments

#### Lessee

28

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

under non-cancellable operating leases, which land de as follows.	2018 £	2017 £
	70.400	70.400
Within one year	73,100	73,100
Between two and five years	155,567	185,567
In over five years	110,025	145,125
	338,692	403,792
Related party transactions		
Remuneration of key management personnel The remuneration of key management personnel is as follows.		
	2018	2017
	£	£
Aggregate compensation	138,850	106,090
	<del></del>	<del></del> .
Transactions with related parties		
The following amounts were outstanding at the reporting end date:		•
	2018	2017
Amounts owed to related parties	£	£
Entities with control, joint control or significant		
influence over the company	4,779,216	1,761,473
	4.779.216	1.761.473

BRAC Bank Limited, Bangladesh has control over the company by virtue of it's controlling shareholding in the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

28	Related party transactions	(Continued)
	The following amounts were outstanding at the reporting end date:	
		2018
	·	Balance
	Amounts owed by related parties	£
	Entities over which the entity has control, joint control or significant influence	332,961
	Key management personnel	26,696
		<del></del>
		359,657
		2017
		Balance
	Amounts owed in previous period	£
	Entities over which the entity has control, joint control or significant influence	550,171
	Key management personnel	36,083
		586,254
		<del></del>

The company has control over BRAC Saajan France by virtue of it's controlling shareholding in that company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

### 28 Related party transactions

(Continued)

The company has given guarantee to meet the debts and commitments of BRAC Saajan France, a 100% subsidiary of the company, as they fall due.

Bank guarantees given by the parent company, BRAC Bank Limited, for the company during the year are outlined below:

Beneficiary	Issue date	Value	Maturity
United Commercial Bank Limited	05 September 2013	\$10,000	04 September 2019
Dhaka Bank	27 March 2013	\$10,000	26 March 2019
AB Bank Limited	27 March 2013	\$10,000	26 March 2019
Islami Bank Bangladesh Ltd.	16 June 2013	\$10,000	15 June 2019
Uttara Bank Ltd.	10 December 2013	\$10,000	09 December 2019
Janata Bank Ltd.	23 April 2014	\$10,000	22 April 2019
Rupali Bank Ltd.	07 June 2015	\$10,000	06 June 2019
Southeast Bank Ltd.	07 June 2015	\$10,000	06 June 2019
Midland Bank Ltd.	07 June 2015	\$10,000	06 June 2019
Standard Bank Ltd.	29 August 2016	\$10,000	28 August 2019
Meghna Bank Ltd.	17 November 2016	\$10,000	16 November 2019
First Security Islami Bank	18 December 2016	\$10,000	17 December 2019
National Bank Limited	12 July 2017	\$10,000	11 July 2019
Mutual Trust Bank Limited	12 July 2017	\$10,000	11 July 2019
Al Arafah Islami Bank Limited	02 October 2017	\$10,000	01 October 2019
NCC Bank Limited	02 October 2017	\$10,000	01 October 2019
The City Bank Limited	02 October 2017	\$10,000	01 October 2019
Pubali Bank Limited	02 October 2017	\$10,000	01 October 2019
Mercantile Bank Limited	01 January 2018	\$10,000	31 December 2019
Exim Bank Limited	01 January 2018	\$10,000	31 December 2019
Agrani Bank Ltd	25 January 2018	\$10,000	24 January 2020
Sonali Bank Ltd	25 January 2018	\$10,000	24 January 2020
Bangladesh Krishi Bank Ltd	01 January 2019	\$10,000	31 December 2019
Jamuna Bank Ltd	01 January 2019	\$10,000	31 December 2019

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

#### 29 Subsidiaries

These financial statements are separate company financial statements for Brac Saajan France.

BRAC Saajan France is the only subsidiary of the company.

The company has taken advantage of the exemption under section 400 of the Companies Act 2006 not to prepare consolidated accounts. The financial statements present information about the company as an individual entity and not about its group.

Group accounts are prepared by parent company, BRAC Bank Limited. The consolidated group accounts are available at 1 Gulshan Avenue, Gulshan-I, Dhaka 1212, Bangladesh.

Details of the company's subsidiaries at 31 December 2018 are as follows:

Name of undertaking and country of incorporation or residency		Nature of business	Class of shareholding	% Held Direct Indirect
BRAC Saajan France	France	Money remittance	Ordinary	100.00

The aggregate capital and reserves and the result for the year of the subsidiaries noted above was as follows:

Name of undertaking	Profit/(Loss)	Capital and Reserves
	EUR	EUR
BRAC Saaian France	(60.510)	490.574

#### 30 Controlling party

The ultimate controlling party is BRAC Bank Limited, Bangladesh that owns 75% of the issued share capital of the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

### 31 Liquid resources

	0-1 months 1-3 months		0-1 months1-3 months		0-1 months 1-3 months		0-1 months1-3 months		3-12 months	·					1-5 years Over 5	Total
	£	£	£	£	£	£										
Assets																
Cash held on account	17,9 <u>4</u> 4					17,944										
Trade debtors						-										
Cash at bank and in hand	6,606,932					6,606,932										
Trade receivables	5,358,889					5,358,889										
Prepayments & accrued income	129,681					129,681										
Investments	49,966					49,966										
Director's loan	·			26,696		26,696										
Total Assets	12,163,412	-	~	26,696	-	12,190,108										
Liabilities																
Bank credit card	3,167					3,167										
Trade creditors	4,300,308					4,300,308										
Agent payables	638,873					638,873										
Corporation tax payable			121,070			121,070										
Agency deposit held			191,396			191,396										
Social security taxes	•	27,996	21,453			49,449										
Wages and salaries		131,686				131,686										
Accruals	299,397					299,397										
Amounts owed to parent company	4,779,216					4,779,216										
Bank loan					199,400	199,400										
Total Liabilities	10,020,961	159,683	333,919	-	199,400	10,713,962										
Net liquidity difference	2,142,451	(159,683)	(333,919)	26,696	(199,400)	1,476,146										

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

32	Cash generated from operations		
	<b>33</b>	2018	2017
		£	£
	Profit for the year after tax	535,662	262,789
	Adjustments for:		
	Taxation charged	122,705	53,166
	Finance costs	145,699	88,613
	Investment income	(1,490)	(8,898)
	Amortisation and impairment of intangible assets	36,010	27,443
	Depreciation and impairment of tangible fixed assets	41,533	35,077
	Movements in working capital:		
	(Increase) in debtors	(3,486,303)	(31,237)
	Increase in creditors	7,131,794	417,168
	Cash generated from operations	4,525,610	844,120