Report of the Directors and

Unaudited Financial Statements

for the Period 1st May 2019 to 31st October 2020

for

INDO LIGHTING LIMITED

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INDO LIGHTING LIMITED

Company Information for the Period 1st May 2019 to 31st October 2020

DIRECTORS: T R J Baynham

L P S Baynham O W Brooks Mrs RSL Hatch T F Vaughan S N Martin

SECRETARY: O W Brooks

REGISTERED OFFICE: Unit 18 Chancerygate Business Centre

Manor House Avenue

Southampton Hampshire SO15 0AE

REGISTERED NUMBER: 06419298 (England and Wales)

ACCOUNTANTS: Graham Martin & Co

Accountants 89 Leigh Road Eastleigh Hampshire SO50 9DQ

Report of the Directors for the Period 1st May 2019 to 31st October 2020

The directors present their report with the financial statements of the company for the period 1st May 2019 to 31st October 2020.

PRINCIPAL ACTIVITY

The principal activity of the company in the period under review was that of the supply of lighting equipment.

REVIEW OF BUSINESS

We extended the 2020 fiscal year and shortened the subsequent tax period, enabling alignment with the calendar year and providing better matching with customer spending profiles.

Although Government street lighting spending reduced at the start of the Covid-19 pandemic, INDO was in a unique position to pivot its production capabilities and answer the NHS's call for better PPE. INDO invested, in collaboration with a major NHS foundation trust, to bring a reusable form of respiratory protection to the market. We are forecasting strong growth across the lighting sector both domestically as well as internationally due to strategic market and product expansion, alongside an ongoing requirement for PPE to protect frontline workers against new variants of Covid-19 and other airborne contaminants.

DIRECTORS

The directors shown below have held office during the whole of the period from 1st May 2019 to the date of this report.

T R J Baynham L P S Baynham O W Brooks Mrs RSL Hatch

Other changes in directors holding office are as follows:

T F Vaughan - appointed 22nd November 2019 S N Martin - appointed 23rd January 2020

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

TRJBaynham - Director

22nd July 2021

Balance Sheet 31st October 2020

| | | 2020 | | 2019 | |
|---|-------|-----------|-----------|-----------|-----------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 4 | | 76,029 | | 69,992 |
| Investments | 5 | | 1 | | 1 |
| | | | 76,030 | | 69,993 |
| CURRENT ASSETS | | | | | |
| Stocks | | 1,356,791 | | 629,854 | |
| Debtors | 6 | 526,448 | | 408,416 | |
| Cash at bank and in hand | | 35,489 | _ | 622,206 | |
| | | 1,918,728 | | 1,660,476 | |
| CREDITORS | | | | | |
| Amounts falling due within one year | 7 | 1,055,792 | _ | 808,504 | |
| NET CURRENT ASSETS | | | 862,936 | | 851,972 |
| TOTAL ASSETS LESS CURRENT | | | | | , |
| LIABILITIES | | | 938,966 | | 921,965 |
| CREDITORS | | | | | |
| Amounts falling due after more than one | | | | | |
| year | 8 | | (200,000) | | (200,000) |
| PROVISIONS FOR LIABILITIES | | | (151,425) | | (151,425) |
| NET ASSETS | | | 587,541 | | 570,540 |
| THE TROOP IS | | | 507,511 | | 370,510 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | | | 1,263 | | 1,118 |
| Share premium | | | 699,737 | | 499,882 |
| Retained earnings | | | (113,459) | | 69,540 |
| SHAREHOLDERS' FUNDS | | | 587,541 | | 570,540 |

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the period ended 31st October 2020.

The members have not required the company to obtain an audit of its financial statements for the period ended 31st October 2020 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

Balance Sheet - continued 31st October 2020

The financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies regime.

In accordance with Section 444 of the Companies Act 2006, the Statement of Income and Retained Earnings has not been delivered.

The financial statements were approved by the Board of Directors and authorised for issue on 22nd July 2021 and were signed on its behalf by:

TRJBaynham - Director

Notes to the Financial Statements for the Period 1st May 2019 to 31st October 2020

1. STATUTORY INFORMATION

Indo Lighting Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

2. ACCOUNTING POLICIES

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Leasehold property improvement - 10% on cost Plant & equipment - 25% on cost

Motor vehicles - 25% on reducing balance

Office equipment - 25% on cost

Investments in subsidiaries

Investments in subsidiary undertakings are recognised at cost.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

Taxation for the period comprises current and deferred tax. Tax is recognised in the Statement of Income and Retained Earnings, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the period end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

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Notes to the Financial Statements - continued for the Period 1st May 2019 to 31st October 2020

2. ACCOUNTING POLICIES - continued

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

Warranty provision

Provision is made for the estimated cost of meeting obligations under warranties issued by the company.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the period was 24 (2019 - 24).

4. TANGIBLE FIXED ASSETS

| | Leasehold property improvement £ | Plant & equipment £ | Motor vehicles £ | Office equipment £ | Totals £ |
|----------------------|---|---------------------------|------------------------|--------------------------|-------------|
| COST | | | | | |
| At 1st May 2019 | 5,321 | 144,032 | 13,433 | 75,002 | 237,788 |
| Additions | | 44,511 | | 5,112 | 49,623 |
| At 31st October 2020 | 5,321 | 188,543 | 13,433 | 80,114 | 287,411 |
| DEPRECIATION | | | | | |
| At 1st May 2019 | 2,598 | 101,824 | 3,638 | 59,736 | 167,796 |
| Charge for period | <u>798</u> | 28,789 | 3,090 | 10,909 | 43,586 |
| At 31st October 2020 | 3,396 | 130,613 | 6,728 | 70,645 | 211,382 |
| NET BOOK VALUE | | | | | |
| At 31st October 2020 | <u>1,925</u> | <u>57,930</u> | <u>6,705</u> | 9,469 | 76,029 |
| At 30th April 2019 | 2,723 | 42,208 | 9,795 | 15,266 | 69,992 |

5. FIXED ASSET INVESTMENTS

| | Shares in group undertakings £ |
|-----------------------|---|
| COST | |
| At 1st May 2019 | |
| and 31st October 2020 | 1 |
| NET BOOK VALUE | |
| At 31st October 2020 | 1 |
| At 30th April 2019 | |

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Notes to the Financial Statements - continued for the Period 1st May 2019 to 31st October 2020

6. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

| ٠,٠ | DEDICATE THE BING DOE WITHIN ONE TERM | | |
|-----|---|-----------|---------|
| | | 2020 | 2019 |
| | | £ | £ |
| | Trade debtors | 519,128 | 324,593 |
| | Other debtors | 7,320 | 83,823 |
| | | 526,448 | 408,416 |
| 7. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
| | | 2020 | 2019 |
| | | £ | £ |
| | Bank loans and overdrafts | 301,737 | 288,998 |
| | Trade creditors | 576,129 | 209,640 |
| | Taxation and social security | 106,034 | 149,091 |
| | Other creditors | 71,892 | 160,775 |
| | | 1,055,792 | 808,504 |
| 8. | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | | |
| | | 2020 | 2019 |
| | | £ | £ |
| | Other creditors | 200,000 | 200,000 |
| | | | |

9. DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to directors subsisted during the period ended 31st October 2020 and the year ended 30th April 2019:

| | 2020 | 2019 |
|--|--------------|---------------|
| | £ | £ |
| T R J Baynham | | |
| Balance outstanding at start of period | 72,060 | 40,560 |
| Amounts advanced | - | 70,000 |
| Amounts repaid | (72,000) | (38,500) |
| Amounts written off | _ | _ |
| Amounts waived | - | - |
| Balance outstanding at end of period | <u>60</u> | <u>72,060</u> |
| L P S Baynham | | |
| Balance outstanding at start of period | 6,072 | 37,572 |
| Amounts repaid | - | (31,500) |
| Amounts written off | - | _ |
| Amounts waived | - | - |
| Balance outstanding at end of period | <u>6,072</u> | 6,072 |

10. RELATED PARTY DISCLOSURES

Included under provision for liabilities is an amount of £151,425 owed to Indo Services Limited in relation to warranties provided by that company on behalf of Indo Lighting Limited. This company is a 100% owned subsidiary.

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Notes to the Financial Statements - continued for the Period 1st May 2019 to 31st October 2020

11. ULTIMATE CONTROLLING PARTY

The controlling party is T R J Baynham.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.