Company Registration No. 6394100

Monster Energy Europe Limited

Report and Financial Statements

31 December 2012



26/09/2013 COMPANIES HOUSE

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## OFFICERS AND PROFESSIONAL ADVISERS

## DIRECTORS

Mr Guy Carling Mr Norman Epstein Mr Rodney Sacks Mr Hilton Schlosberg (Managing Director)

## SECRETARY

Mr Norman Fpstein

## REGISTERED OFFICE '

Unit 30, Riverside Way U\bridge Middlesex UB8 2YF United Kingdom

## **BANKERS**

HSBC
City of London Branch 60 Queen Victoria St
London, EC4N 4TR
United Kingdom

## **SOLICITORS**

Berwin Leighton Paisner LLP Adelaide House London Bridge London EC4R 9HA United Kingdom

## **AUDITOR**

Deloute LLP
Chartered Accountants & Statutory Auditor
St Albans

#### **DIRECTORS' REPORT**

The directors present their annual report and the audited financial statements for the year ended 31 December 2012

#### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the year has been the marketing of energy drinks across Europe, the Middle East and Africa

The business has achieved its goals in 2012 involving rapid expansion and investment in support of group activities. This has continued in 2013 as we intend to enter the new markets in East Europe and Middle East & Africa. During the year the company incorporated branches in Croatia, Estonia, Latvia, Dubai, Greece, Lithuania, Portugal and Slovenia. The directors anticipate the continuation of this model as the group continues to expand into further new markets.

In the opinion of the directors, the key performance indicator of the company is turnover. In the year to 31 December 2012, the company's turnover increased from £41,079,610 in 2011 to £44,969,463 in line with the planned expansion.

As at 31 December 2012, the company had net assets of £5,539,921 (2011 net assets of £2,493,776) and cash at bank and in hand of £1,718,034 (2011 £1,787,904)

#### **DIVIDENDS AND TRANSFERS TO RESERVES**

Full details of the results for the year are set out in the profit and loss account on page 7. The directors do not recommend any dividend payment for the year ended 31 December 2012 (2011 nil)

#### **DIRECTORS**

The directors of the company during the year and to date of this report were as follows

Mr Guy Carling Mr Norman Epstein Mr Rodney Sacks Mr Hilton Schlosberg

The Company Secretary of the company throughout the year was Mr Norman Epstein

#### GOING CONCERN

The directors view the company as continuing in business for the foreseeable future with neither the intention nor the necessity of liquidation, ceasing trading or seeking protection from creditors

The company has obtained a written confirmation from its intermediate parent company guaranteeing that it will provide financial support to the company for a period of at least 12 months from the date of approving these financial statements if required. The company continues to receive a high level of commitment to the growth of the Monster Energy brand across Europe and other territories from its intermediate parent Monster Energy Company and its ultimate parent Monster Beverage Corporation, both incorporated in the USA. The directors consider that the intermediate parent company has adequate liquidity and assets to support the company for the foreseeable future and where necessary will make funds available to meet the company's obligations as they fall due.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The company is not directly exposed to price, competition and credit risks as the principal activity during the year has been the provision of marketing services to a group company

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations, the company uses long term financial support from its immediate parent company, which continues to provide a high level of commitment

There is exposure to the financial risk of changes in foreign currency exchange rates on inter-company funding and transactions in foreign currency. The company does not operate a hedging policy as its parent company bears the risk of foreign currency fluctuations.

## **DIRECTORS' REPORT**

#### **DISABLED EMPLOYEES**

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees

#### **EMPLOYEE CONSULTATION**

The Company places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the Company. This is achieved through formal and informal meetings, the Company website and the annual financial statements.

#### **AUDITOR**

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself
  aware of any relevant audit information and to establish that the company's auditor is aware of that
  information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

A resolution to re-appoint Deloitte LLP will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signetion behalf of the Board

Mr Guy Carling

Director

16 September 2013

Mr Norman Epstein

Director

16 September 2013

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. 'Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to.

- · select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MONSTER ENERGY EUROPE LIMITED

We have audited the financial statements of Monster Energy Europe Limited for the year ended 31 December 2012 which comprise the profit and loss account, the balance sheet, and the related notes 1 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opmion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MONSTER ENERGY EUROPE LIMITED

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Matthew Hay

Matthew Hall FCA (Senior Statutory Auditor) For and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor St Albans, United Kingdom 25 September 2013

# PROFIT AND LOSS ACCOUNT Year ended 31 December 2012

	Note	2012 £	2011 £
TURNOVER	2	44,969,463	41,079,610
Administrative expenses		(43,820,762)	(38,745,619)
OPERATING PROFIT		1,148,701	2,333,991
Interest receivable and similar income	5	613,695	45,280
Interest payable and similar charges	6	(30,485)	(257,146)
		583,210	(211,866)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	1,731,911	2,122,125
Tax credit/(charge) on profit on ordinary activities	7	126,724	(439,706)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	14	1,858,635	1,682,419

All amounts relate to continuing activities

There are no recognised gains and losses for the current year or prior year other than those passing through the profit and loss account. Accordingly, a statement of total recognised gains and losses has not been presented

## BALANCE SHEET As at 31 December 2012

	Note	2012 £	2011 £
FIXED ASSETS I angible assets	8	4,495,532	4,974,735
Investments	9	280,944	153,837
		4,776,476	5,128,572
CURRENT ASSETS			
Debtors	10	18,390,651	17,581,047
Cash at bank and in hand		1,718,036	1,787,904
		20,108,687	19,368,951
CREDITORS. amounts falling due within one year	12	(19,345,240)	(22,003,747)
NET CURRENT ASSETS / (LIABILITIES)		763,447	(2,634,796)
NET ASSETS		5,539,923	2,493,776
CAPITAL AND RESERVES			
Called up share capital	13	500,000	500,000
Profit and loss account	14	5,039,923	1,993,776
SHAREHOLDERS' FUNDS		5,539,923	2,493,776

These financial statements of Monster Energy Europe Limited, registered number 6394100, were approved by the Board of Directors on 16 September 2013

Signed on behalf of the Board of Directors

Mr Guy Carling

Director

# NOTES TO THE ACCOUNTS Year ended 31 December 2012

#### 1. ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted are described below. They have been applied consistently throughout the year and the preceding year.

#### Basis of accounting

The financial statements have been prepared under the historical cost convention

#### Basis of consolidation

The financial statements contain information about Monster Energy Europe Limited as an individual company and do not contain consolidated financial information as the parent of a group. The company is exempt under Section 401 of the Companies Act 2006 from the requirement to prepare consolidated financial statements as it and its subsidiary undertakings are included in the consolidated financial statements of its ultimate parent undertaking, Monster Beverage Corporation, NASDAQ listed company incorporated in the USA.

#### Going concern

The directors view the company as continuing in business for the foreseeable future with neither the intention nor the necessity of liquidation, ceasing trading or seeking protection from creditors. The company continues to receive a high level of commitment to the growth of the Monster Energy brand across Europe from its intermediate parent Monster Energy Company and its ultimate parent Monster Beverage Corporation, both incorporated in the USA. The directors consider that the intermediate parent company has adequate liquidity and assets to support the company in the foreseeable future and where necessary will make funds available to meet the company's obligations as they fall due

#### Tangible fixed assets

Tangible fixed assets are stated at cost or valuation, net of depreciation and any provision for impairment

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets when the asset to which it relates to is first brought into use in the production or supply of services or for administrative purposes on a continuing basis in the company's activities. Assets under construction are not depreciated until they are brought into use

The periods of depreciation are as follows

 Leasehold improvements
 Over lease term

 Motor vehicles
 Over 4 years

 Office and computer equipment
 Over 3 – 5 years

 Coolers
 Over 3 years

#### Taxation

Current tax is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred taxation is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets are not discounted.

#### Leases

Operating lease rentals are charged to income in equal annual amounts over the lease term, even if the payments are not made on such basis

# NOTES TO THE ACCOUNTS Year ended 31 December 2012

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### For eign exchange

Monetary assets and liabilities in foreign currencies are translated into sterling at the rate of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken to the profit and loss account

#### Share options

Certain employees of the company have been granted Monster Beverage Corporation share options under the Monster Beverage Corporation share option plan. The company has applied the requirements of FRS 20 Share-based Payment. The fair value of options granted is calculated at the date the grant is made and is charged to the profit and loss account over the vesting period of the options. The value of the options granted is credited directly to reserves.

#### Cash flow statement

Under the provisions of Financial Reporting Standard No I (Revised), the company is exempt from the requirement to prepare a cash flow statement since its ultimate parent company prepares consolidated accounts including the results of the company, which include a cash flow statement and are available to the public

#### 2. TURNOVER

Turnover represents amounts derived from the provision of services which fall within the company's ordinary activities after deduction of Value Added Tax Turnover represents recharges for marketing services performed across Europe and other territories for another group company and is recognised on a quarterly basis

## 3. INFORMATION REGARDING DIRECTORS AND EMPLOYEES

	2012 £	2011 £
Directors' remuneration Emoluments	343,187	287,973
Remuneration of the highest paid director Emoluments	343,187	287,973

Other directors are remunerated by other group Companies The amount separable and allocated to their services to the company is £nil (2011, £nil)

One director was a member of the money purchase pension scheme during the year and the company's contribution during the year to the scheme was £10,250 (2011 £10,000)

, , ,	2012	2011
	£	£
Employee information (including directors)		
Wages and salaries	9,982,386	9,081,151
Social security costs	1,891,008	1,601,042
Other Pension costs	296,236	140,316
Share-based payments	1,187,512	883,630
	13,357,142	11,706,139
Average number of persons employed	No	No.
Marketing	314	304
Administration	33	17
	347	321

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

4.	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
		2012 £	

		2012 £	2011 £
	This is stated after chai ging.		
	Auditors' remuneration		
	Fees payable for the audit of the company's annual accounts	30,750	29,750
	Non-audit fees Tax compliance services	17,500	15,000
	Depreciation	1,987,187	1,562,024
	Loss on disposal of fixed assets	3,384	4,437
	Rentals under operating leases	212.216	250 252
	Land and buildings	313,316	359,757
	Foreign exchange loss	(586,628)	191,325
	Share-based payments	1,187,511	883,628
5	INTEREST RECEIVABLE AND SIMILAR INCOME		
		2012	2011
		£	£
		291	· 253
	Bank interest	26,776	45,027
	Interest receivable from group undertakings	586,628	43,027
	Foreign exchange loss on foreign currency borrowing	360,026	
		613,695	45,280
6.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2012 £	2011 £
	I oreign exchange loss on foreign currency borrowing	-	191,325
	Interest payable to group undertakings	30,485	65,821
		30,485	257,146

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

#### 7. TAX (CREDIT) / CHARGE ON PROFIT ON ORDINARY ACTIVITIES

	2012 £	2011 £
Current tax UK Corporation tax (24 5%)	340,806 125,906	268,230 79,775
Foreign tax Double tax relief	(63,266)	(38,815)
	403,446	309,190
Deferred tax Deferred tax (note 11)	(530,170)	130,517
Total (credit) / charge tax on profit on ordinary activities	(126,724)	439,706

#### Factors affecting tax charge for the current year

The tax assessed for the year is lower than that resulting from applying the standard rate of corporation tax in the UK 24 5% (2011 26 5%). The differences are explained below

	2012 £	2011 £
Profit on ordinary activities before tax	1,731,911	2,122,125
Tax at 24 5% (2011 26 5%) thereon	424,318	562,363
Effects of:		
- Expenses not deductible for tax purposes	1 <b>8,697</b>	148,494
- Capital allowances in excess of depreciation	220,265	83,549
- Movement in short term timing differences	(98,355)	24,622
- UK double tax credit relief for overseas tax suffered	(63,266)	(38,815)
- Foreign tax	125,906	79,775
- Share base acquisition	(224,119)	(338,554)
- B/F Losses utilised this period	<u>-</u>	(212,244)
Current tax charge for the year	403,446	309,190

On 21 March 2012 the Government announced that the main rate of Corporation Tax would fall to 23% with effect from 1 April 2013, this was substantially enacted on 3 July 2012. The government also announced there would be a subsequent 1% reduction to 22% in 2014. In the 2013 Budget, issued on 20 March 2013, the Chancellor announced that the main rate of corporation tax would be further reduced to 22% with effect from 1 April 2013, with further annual 1% rate reductions down to 20% by 1 April 2015. As these future rate reductions had not been enacted at the balance sheet date, they have not been reflected in these financial statements. The effect of these tax rate reductions will be accounted for in the period they are substantively enacted.

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

## 8. TANGIBLE FIXED ASSETS

	Leasehold Improvements	Motor Vehicles	Office & Computer Equipment	Coolers	Total
	£	£	£	£	£
Cost					
At 1 January 2012	217,585	4,533,406	1,467,097	1,147,477	7,365,565
Additions	•	888,568	425,538	399,418	1,713,524
Disposals	-	(150,061)	(115,431)	(46,131)	(311,623)
At 31 December 2012	217,585	5,271,913	1,777,204	1,500,764	8,767,466
At 1 January 2012	36,524	1,354,736	640,459	359,111	2,390,830
Charge for the year	21,536	1,122,465	436,098	407,089	1,987,188
Disposals	-	(52,496)	(32,150)	(21,438)	(106,084)
At 31 December 2012	58,060	2,424,705	1,044,407	744,762	4,271,934
Net book value					
At 31 December 2011	181,061	3,178,670	826,638	788,366	4,974,735
At 31 December 2012	159,525	2,847,208	732,797	756,002	4,495,532

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

r ea	r ended 31 December 201	. <b>L</b>				
9.	FIXED ASSET INVESTME	ENTS				
	Investments in subsidiary u	ndertakings			2012 £	2011 £
	At 1 January 2012				153,837	90,950
	Additions*				127,107	62,887
	At 31 December 2012			,	280,944	153,837
	*Addition in 2012 relate to in	creased holding ir	Monster Energy	Russia LLC duri	ng the year	
	Principal investment		•			
	The company has investments	in the following	subsidiary undert	akıngs		
	Subsidiary undertakings	Country of incorporation	Principal activity	Date of acquisition	Fair value of considei ation	Holding
	Monster Lnergy France	l·rance	Marketing of Monster Energy	30 03 2009	£I	100%
	Monster Fnergy Ukraine LLC	Ukraine	Marketing & distribution of Monster Energy	28 10 2010	£60,955	99%
	Monster Energy Austria GmbH	Austria	Marketing of Monster Energy	01 12 2010	£29,995	100%
	Monster Lnergy Russia LLC	Russia	Marketing of Monster Energy	20 01 2011	£189,911	100%
	Monster Energy Beverage Company of South Africa (Proprietary) Limited	South Africa	Marketing & distribution of Monster Lucrgy	01 12 2011	£80	100%
10	DEBTORS					
					2012 £	2011 £
	Amounts owed by group und Prepayments Other debtors Deferred tax asset (Note 11)	_			15,358,982 325,205 2,162,269 544,195	15,670,109 939,425 957,488 14,025

18,390,651 17,581,047

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

## 11. DEFERRED TAX ASSET

		2012 £	2011 £
	At I January	14,025	144,542
	Profit and loss account	530,170	(130,517)
	At 31 December	544,195	14,025
	Analysis of deferred tax balance		
	Capital allowances in excess of		
	depreciation	152,302	(82,936)
	Short term timing differences	(6,560)	96,961
	I'RS 20 tax expense on outstanding		
	share options	398,453	<del>-</del>
	At 31 December	544,195	14,025
12.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2012	2011
		£	£
	Trade creditors	1,393,630	1,861,342
	Amounts owed to group undertakings	14,915,192	17,044,930
	Taxation and social security	251,978	560,592
	Other creditors	61,572	308,385
	Accruals and deferred income	2,376,270	1,998,872
	Corporation tax	346,598	229,623
		19,345,240	22,003,747
13.	SHARE CAPITAL		
		2012	2011
		£	£
	Authorised	£00.000	500.000
	500,000 ordinary shares of £1 each	500,000	500,000
	Called up, allotted and fully paid		
	500,000 ordinary shares of £1 each	500,000	500,000

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

# 14 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS/ (DEFICIT) AND RESERVES

	Share Capital	Profit and Loss account	Share- holders' funds	Share- holders' (deficit)/ funds
	2012	2012	2012	2011
	£	£	£	£
Opening balance	500,000	1,993,776	2,493,776	(72,273)
Profit for the year	•	1,858,635	1,858,635	1,682,419
Share-based payments	-	1,187,512	1,187,512	883,628
Closing balance	500,000	5,039,923	5,539,923	2,493,776

## 15. OPERATING LEASES

At 31 December 2012 the Company was committed to making the following payments during the next year in respect of non-cancellable operating leases

	2012	2011
	Land and	Land and
	Buildings	Buildings
	£	£
Leases which expire		
Within one year	57,883	53,579
Between two and five years	41,599	56,977
After five years	154,404	135,240

## NOTES TO THE ACCOUNTS Year ended 31 December 2012

#### 16. SHARE BASED PAYMENTS

#### Equity settled share option plan

Certain employees of the Company have been granted Monster Beverage Corporation share options under the Monster Beverage Corporation Amended and Restated 2001 Stock Option Plan This plan provided for a grant price equal to the quoted price of Monster Beverage Corporation shares at the date of grant The vesting period is five years. These options are exercisable at such time and in such amounts as determined by the Compensation Committee of the Board of Directors of Monster Beverage Corporation up to a ten-year period after their date of grant.

If the options remain unexercised after a period of ten years from the date of grant the options expire Options are forfeited if the employee leaves the Group before the options vest

Details of the Monster Beverage Corporation share options granted to Monster Energy Europe Limited employees during the year ended 31 December 2012 are outstanding are as follows

	2012		2011	
	Options	Weighted average excicise price US \$	Options	Weighted average exercise price US \$
Outstanding at beginning of year	444,000	22 68	641,800	20 63
Granted during the year	64,000	57 82	32,000	46 04
Forfeited during the year	(45,600)	21 10	-	-
Adjustment	5,000	-	-	•
Exercised during the year	(57,500)	20 77	(229,800)	20 21
Outstanding at the end of the year	409,900	29 87	444,000	22 68
Exercisable at the end of the year	98,900	23 31	34,000	20 77
Granted during the year Forfeited during the year Adjustment Exercised during the year Outstanding at the end of the year	64,000 (45,600) 5,000 (57,500) 409,900	57 82 21 10 20 77 29 87	(229,800)	20

The weighted average exercise price has been expressed in US dollars, as that is the currency in which the options strike price has been granted.

The options outstanding at 31 December 2012 had a weighted average exercise price of \$29 87 (2011 \$22 68) and a weighted average remaining contractual life of 6 27 years (2011 8 11 years). In the year to 31 December 2012 options were granted on a number of dates. The aggregate of the estimated fair values of the options granted on those dates is \$1,605,900 (2011 \$694,933).

The inputs into the Black-Scholes-Merton Options Pricing Formula are as follows

	2012	2011
Weighted average share price (US \$)	25 09	21 72
Weighted average exercise price (US \$)	57 82	46 04
Expected volatility	48 32%	51 46%
Expected life (years)	5 38	5 59
Risk free rate	0 62%	0 97%
Expected dividend yield	0 00%	0 00%

Expected volatility was determined by calculating the historical volatility of Monster Beverage Corporation share price over a period of time equivalent to the expected term of option. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

The company recognised a total expense of £1,187,512 (2011 £883,628) related to equity-settled share based payment transactions in the year

# NOTES TO THE ACCOUNTS Year ended 31 December 2012

#### **Stock Options**

On 11 January 2012 the Board of Monster Beverage Corporation approved a share split and the Company's shares began trading on a post-split basis. Accordingly, all per share amounts and equity based compensation presented have been adjusted retroactively, where applicable, to reflect the stock split.

Stock based compensation cost for restricted stock awards and restricted stock units is measured based on the closing fair market value of the Company's common stock at the date of grant. In the event that the Company has the option and intent to settle a restricted stock unit in cash, the award is classified as a liability and revalued at each balance sheet date.

The following table summarizes the Company's activities with respect to non-vested restricted stock awards and non-vested restricted stock units as follows

	Number of Shates	Weighted Average Grant - Date Fair Value
Non-vested at 1 January 2012	28,000	\$41 87
Granted	35,500	\$63 03
Vested	( 7,400)	\$41 07
Forfested/cancelled	(2,750)	\$61 16
Non-vested at 31 December 2012	53,350	\$45 53

The weighted- average grant-date fair value of restricted stock units and restricted stock awards granted during the years ended December 31, 2012 was \$63.03 per share, respectively. As of December 31, 2012, 0.05 million of restricted stock units and restricted stock awards are expected to vest

At December 31, 2012, total unrecognized compensation expense relating to non-vested restricted stock awards and non-vested restricted stock units was \$2.6 million, which is expected to be recognized over a weighted-average period 4.0 years

### 17. ULTIMATE PARENT COMPANY AND RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemption available in Financial Reporting Standard 8 relating to the disclosures of transactions with group companies

The Company's ultimate parent company and controlling party and the parent company of the smallest and largest group in which the company is a member, for which consolidated accounts are prepared, is Monster Beverage Corporation, a NASDAQ listed company incorporated in the USA. Copies of the Group Financial Statements of Monster Beverage Corporation are available from monsterbeveorp com