BALDWINS HOLDINGS LIMITED ANNUAL REPORT FOR THE YEAR ENDED 30 JUNE 2013

WEDNESDAY



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DIRECTORS AND ADVISERS

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Directors

Mr J Baldwin

Mr D Baldwin

Mr S Southall

Secretary

Mr S Southall

Company number

06365189

Registered office

40 Lichfield Street

Walsall

WS1 1UU

Registered auditors

Robertson & Co

169 Spencefield Lane

Leicester Leicestershire LE5 6GG

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DIRECTORS' REPORT

FOR THE YEAR ENDED 30 JUNE 2013

The directors present their report and financial statements for the year ended 30 June 2013

Principal activities and review of the business

The principal activity of the group continued to be that of the provision of audit, accountancy and taxation services in the United Kingdom

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future

We consider that our key financial performance indicators are those that communicate the financial performance and strength of the group as a whole, these being turnover and profit margins. During the year the group's turnover has grown again by 33.1% and EBITDA was in excess of £1.9M compared to £1.4m in 2012. The group's operating overheads have increased in line with turnover. The directors are pleased to report an operating profit before tax of £848,489, up from the previous year of £506,940. Liquidity remains positive. The directors are pleased with the performance for the year which reflects our continued investment in people, brand and infrastructure for the enlarged group.

We feel that we are well positioned to move forward, maximising our partner led approach to provide a local, cost effective, value driven service with the support and expertise of a larger group. We believe that this is what businesses are demanding in the present market conditions.

Results and dividends

The consolidated profit and loss account for the year is set out on page 5

Future developments

The directors consider that they have a strong and stable management team in place to continue the growth of the business. Economic conditions continue to allow good opportunities for acquisition on a selective basis and discussions remain ongoing with a number of target firms and individuals.

Directors

The following directors have held office since 1 July 2012

Mr J Baldwin Mr D Baldwin Mr S Southall

Charitable Donations	2013 £	2012 £
During the year the group made the following payments		
Charitable donations	•	6,000
		

Auditors

The auditors, Robertson & Co, are deemed to be reappointed under section 487(2) of the Companies Act 2006

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,

- make judgements and accounting estimates that are reasonable and prudent,

- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,

- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information

By order of the board

S. N Jawth. all

Mr S Southall Secretary

14 March 2014

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BALDWINS HOLDINGS LIMITED

We have audited the group and parent company financial statements (the "financial statements") of BALDWINS HOLDINGS LIMITED for the year ended 30 June 2013 set out on pages 5 to 26 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 30 June 2013 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF BALDWINS HOLDINGS LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns,
 or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mr John Robertson (Senior Statutory Auditor) for and on behalf of Robertson & Co

18 March 2014

Chartered Accountants Statutory Auditor

169 Spencefield Lane Leicester Leicestershire LE5 6GG

CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 JUNE 2013

		2013	2012
	Notes	£	£
Turnover	2	9,763,510	7,334,247
Administrative expenses		(9,045,304)	(6,798,700)
Other operating income		312,208	113,018
Operating profit	3	1,030,414	648,565
Income from interests in associated			
undertakings	6	2,012	4,820
Other interest receivable and similar inc	come	134	714
Interest payable and similar charges	4	(184,071)	(147,159)
Profit on ordinary activities before			
taxation		848,489	506,940
Tax on profit on ordinary activities	5	(228,176)	(240,538)
Profit on ordinary activities after taxa	ation	620,313	266,402
Minority interests		(245,395)	(25,841)
Profit for the financial year	6	374,918	240,561

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

BALANCE SHEETS
AS AT 30 JUNE 2013

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		Grou	=	Compa	
		2013	2012	2013	2012
	Notes	£	£	£	£
Fixed assets					
Intangible assets	8	4,216,502	3,838,420	-	•
Tangible assets	9	629,892	526,303	-	-
Investments	10	3,246 	2,600	684,719	684,620
		4,849,640	4,367,323	684,719	684,620
Current assets					
Stocks	11	500	500	-	-
Debtors	12	5,170,448	4,215,784	5,388,150	4,429,064
Investments	13	80,000	-	80,000	-
Cash at bank and in hand		511,474	604,374	-	317,032
		5,762,422	4,820,658	5,468,150	4,746,096
Creditors: amounts falling due within					_
one year	14	(5,362,251)	(4,730,776)	(725,523)	(1,056,764)
Net current assets		400,171	89,882	4,742,627	3,689,332
Total assets less current liabilities		5,249,811	4,457,205	5,427,346	4,373,952
Creditors amounts falling due after more than one year	15	(3,147,338)	(2,604,840)	(1,640,833)	(1,312,500)
•				(,,	(- 1 7 7
Provisions for liabilities	16	(55,605)	(55,961)	-	
		2,046,868	1,796,404	3,786,513	3,061,452
					
Capital and reserves					
Called up share capital	18	993,825	993,825	993,825	993,825
Other reserves	19	841,617	841,617	-	-
Profit and loss account	19	400,989	93,571	2,792,688	2,067,627
Shareholders' funds	21	2,236,431	1,929,013	3,786,513	3,061,452
Minority interests	20	(189,563)	(132,609)	-	-
		2,046,868	1,796,404	3,786,513	3,061,452

BALANCE SHEETS (CONTINUED)

AS AT 30 JUNE 2013

Approved by the Board and authorised for issue on 14 March 2014

Mr J Baldwin Director

Company Registration No. 6365189

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

	٤	2013 £	٤	2012 £
Net cash inflow/(outflow) from operating activities		1,018,887		(346,980)
Returns on investments and servicing of finance				
Interest received	134		714	
Interest paid	(184,071)		(147,159)	
Dividends received from participating interests	•		2,250	
Dividends paid to minorities	(302,361)		(117,957)	
Net cash outflow for returns on investments and servicing of finance		(486,298)		(262,152)
Taxation		(415,027)		(187,476)
Capital expenditure				
Payments to acquire intangible assets	(1,410,371)		(321,123)	
Payments to acquire tangible assets	(139,265)		(151,289)	
Net cash outflow for capital expenditure		(1,549,636)		(472,412)
Acquisitions and disposals Purchase of subsidiary undertakings (net of cash				
acquired)	-		(451,747)	
Net cash outflow for acquisitions and disposals		-		(451,747)
Equity dividends paid		(67,500)		(100,320)
Net cash outflow before management of liquid resources and financing		(1,499,574)		(1,821,087)
Management of liquid resources				
Current asset investments	(80,000)		-	
		(000,08)		-
Financing				
Issue of ordinary share capital to minority interests	12		260	
Issue of preference share capital to minority	12		200	
interests	-		1	
	12		261	
New long term bank loan	497,500		900,000	
Other new long term loans	848,926		955,360	
Other new short term loans	486,694		649,613	
Repayment of long term bank loan	(190,000)		(275,000)	
Repayment of other long term loans	(505,668)		(86,889)	

CONSOLIDATED CASH FLOW STATEMENT (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

Repayment of other short term loans Capital element of hire purchase contracts	(491,423) (58,992)	(175,469) (21,923)
Net cash inflow from financing	587,0	49 1,945,953
Increase in cash in the year	(992,5	25) 124,866
	V	

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

1	Reconciliation of operating profit to net cash operating activities	h inflow/(outflov	v) from	2013	2012
				£	£
	Operating profit			1,030,414	648,565
	Depreciation of tangible assets			130,660	119,082
	Amortisation of intangible assets			775,028	674,120
	Profit on disposal of tangible assets			(729) (954,664)	(110.742)
	Increase in debtors			(954,664 <i>)</i> 38,178	(110,742) (1,678,005)
	Increase in creditors within one year				(1,070,000)
	Net cash inflow/(outflow) from operating act	ivities		1,018,887	(346,980)
2	Analysis of net debt	1 July 2012	Cash flow	Other non- 3 ash changes	0 June 2013
		£	£	£	£
	Net cash				
	Cash at bank and in hand	604,374	(92,900)	-	511,474
	Bank overdrafts	(1,631,702)	(899,625)	-	(2,531,327)
		(1,027,328)	(992,525)	-	(2,019,853)
	Liquid resources				
	Current asset investments	-	80,000	-	80,000
	Finance leases	(115,174)	58,992	(94,256)	(150,438)
	Debts falling due within one year	(1,044,174)	4,729	151,041	(888,404)
	Debts falling due after one year	(2,522,520)	(650,758)	106,220	(3,067,058)
		(3,681,868)	(587,037)	163,005	(4,105,900)
	Net debt	(4,709,196)	(1,499,562)	163,005	(6,045,753)
		*		2013	2012
3	Reconciliation of net cash flow to movemen	t in fiet debt		2013 £	£ 102
	(Decrease)/increase in cash in the year			(992,525)	124,866
	Cash outflow from increase in liquid resources			80,000	-
	Cash inflow from increase in debt			(587,037)	(1,945,692)
	Change in net debt resulting from cash flows			(1,499,562)	(1,820,826)
	New finance lease			(94,256)	(60,743)
	Adjustment to Cost of acquisition			257,261	-
	Balance of loans on acquisition				(209,529)
	Movement in net debt in the year			(1,336,557)	(2,091,098)
	Opening net debt			(4,709,196)	(2,618,098)
	Closing net debt			(6,045,753)	(4,709,196)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2013

1 Accounting policies

11 Accounting convention

The financial statements are prepared under the historical cost convention

1 2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

13 Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and its subsidiary undertakings made up to 30 June 2013. The acquisitions method of accounting has been adopted. The results of subsidiaries sold or acquired are included in the profit and loss account up to, or from the date control passes. Intra-group sales and profits are eliminated fully on consolidation.

14 Associated undertakings

The group's share of profits less losses of associated undertakings is included in the consolidated profit and loss account, and the group's share of their net assets is included in the consolidated balance sheet. These amounts are taken from the latest financial statements of the undertakings concerned.

1.5 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

Income has been recognised based on contract activity and adoption of amendment to FRS 5 "Reporting the Substance of Tansactions" Revenue Recognition, and UITF Abstract 40 " Revenue Recognition and Service Contracts"

Where Revenue exceeds the amount billed, this amount is included within Debtors as "Amounts Recoverable on Contracts"

16 Goodwill

Acquired goodwill is written off in equal annual instalments over its estimated useful economic life, which in the opinion of the directors is either 3 years for newly acquired businesses where client retention is uncertain, or 20 years in all other cases

1.7 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Plant and machinery
Fixtures, fittings & equipment
Motor vehicles

20% per annum reducing balance basis 15% per annum reducing balance basis 25% per annum reducing balance basis

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

1 Accounting policies

(Continued)

1.8 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

1.9 Investments

Fixed asset investments are stated at cost less provision for diminution in value Current asset investments are stated at the lower of cost and net realisable value

1.10 Stock

Work in progress is valued at the lower of cost and net realisable value

1 11 Revenue recognition

Revenue Recognition has been based on UITF Abstract 40, any amounts due on service contracts have been included within Debtors as "Amounts Recoverable on Contracts"

1 12 Pensions

The Group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

1 13 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

1.14 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

2 Turnover

The total turnover of the group for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3	Operating profit	2013 £	2012 £
	Operating profit is stated after charging		
	Amortisation of intangible assets	775,028	674,120
	Depreciation of tangible assets	130,660	119,082
	Operating lease rentals		
	- Plant and machinery	27,968	28,325
	- Other assets	317,967	263,446
	Fees payable to the group's auditor for the audit of the group's annual accounts (2013 company £1,500, 2012 company £1,000)	12,500	10,250
	and after crediting		
	Rents receivable	12,208	10,082
	Profit on disposal of tangible assets	(729)	-
4	Interest payable	2013 £	2012 £
	On bank loans and overdrafts	129,954	115,269
	Hire purchase interest	9,706	5,460
	Other interest	44,411	26,430
		184,071	147,159

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

5	Taxation	2013 £	2012 £
	Domestic current year tax		
	U K corporation tax	231,205	215,993
	Adjustment for prior years	(4,039)	
	Total current tax	227,166	215,993
	Deferred tax		
	Origination and reversal of timing differences	(356)	24,545
		(356)	24,545
		228,176	240,538
			
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	848,489	506,940
			
	Profit on ordinary activities before taxation multiplied by standard rate of UK		
	corporation tax of 25 2% (2012 - 27 2%)	213,819	137,888
	Effects of		
	Non deductible expenses	690	2,612
	Depreciation add back	66,788	111,855
	Capital allowances	(50,092)	(36,362)
	Adjustments to previous periods	(4,039)	
		13,347	78,105
	Current tax charge for the year	227,166	215,993

6 Profit for the financial year

As permitted by section 408 Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial year is made up as follows

,	2013 £	2012 £
Holding company's profit for the financial year	792,561	508,697

7	Dividends	2013 £	2012 £
	Ordinary interim paid	67,500	100,320
8	Intangible fixed assets Group		
	Group		Goodwill £
	Cost		L
	At 1 July 2012		8,521,822
	Additions		1,410,371
	Disposals		(257,261)
	At 30 June 2013		9,674,932
	Amortisation		·
	At 1 July 2012		4,683,402
	Charge for the year		775,028
	At 30 June 2013		5,458,430
	Net book value		
	At 30 June 2013		4,216,502
	At 30 June 2012		3,838,420

Tangible fixed assets				
Group	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	Total
	£	£	£	£
Cost				
At 1 July 2012	515,553	314,904	141,960	972,417
Additions	114,340	29,866	105,568	249,774
Disposals	-	-	(34,992)	(34,992)
At 30 June 2013	629,893	344,770	212,536	1,187,199
Depreciation				
At 1 July 2012	261,666	132,907	51,541	446,114
On disposals	_	-	(19,467)	(19,467)
Charge for the year	68,368	29,760	32,532	130,660
At 30 June 2013	330,034	162,667	64,606	557,307
Net book value		<u></u>		
At 30 June 2013	299,859	182,103	147,930	629,892
At 30 June 2012	253,887	181,997	90,419	526,303
Included above are assets held under fir	nance leases or hire purcha	se contracts as	s follows	
Included above are assets held under fir	nance leases or hire purcha Plant and machinery	Fixtures, fittings &	s follows Motor vehicles	Total
Included above are assets held under fir	Plant and	Fixtures,	Motor	
Included above are assets held under fir Net book values	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	
Net book values	Plant and machinery	Fixtures, fittings & equipment	Motor vehicles	
	Plant and machinery	Fixtures, fittings & equipment £	Motor vehicles £	£
Net book values At 30 June 2013	Plant and machinery £	Fixtures, fittings & equipment £	Motor vehicles £	
Net book values At 30 June 2013 At 30 June 2012 Depreciation charge for the year	Plant and machinery £ 24,700 30,875	Fixtures, fittings & equipment £	Motor vehicles £ 140,353 90,419	£ 183,386 121,294
Net book values At 30 June 2013 At 30 June 2012	Plant and machinery £	Fixtures, fittings & equipment £	Motor vehicles £	£ 183,386

10

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

ı	Fixed asset investments Group			
				Shares in participating interests £
	Cost			-
	At 1 July 2012			2,600
	Share of net assets of associated company			646
	At 30 June 2013			3,246
	Net book value			
	At 30 June 2013			3,246
	4.004			
	At 30 June 2012			2,600
	Company	Shares in participating	Shares in group	Total
		interests £	undertakıngs £	£
	Cost	L	L	2
	At 1 July 2012	30	684,590	684,620
	Additions		99	99
	At 30 June 2013	30	684,689	684,719
	Net book value			
	At 30 June 2013	30	684,689	684,719
				=====
	At 30 June 2012	30	684,590	684,620

In the opinion of the directors, the aggregate value of the company's investment in subsidiary undertakings is not less than the amount included in the balance sheet

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

10 Fixed asset investments

(Continued)

Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation	Shares held	
		Class	%
Subsidiary undertakings			
Baldwins Limited	England	Ordinary	100 00
Baldwins (Walsall) Limited	England	Ordinary	100 00
Baldwins (Tamworth) Limited	England	Ordinary	100 00
Baldwins (Leamington) Limited	England	Ordinary	76 50
Baldwins (Stourbridge) Limited	England	Ordinary	80 00
Baldwins (Ashby) Limited	England	Ordinary	90 00
Baldwins (Nuneaton) Limited	England	Ordinary	100 00
Baldwins (Nottingham) Limited	England	Ordinary	80 00
Baldwins Corporate Services Limited	England	Ordinary	100 00
Baldwins (Coventry) Limited	England	Ordinary	75 00
Baldwin McCranor Limited	England	Ordinary	100 00
Baldwin Gravestock & Owen Limited	England	Ordinary	99 00
Participating interests			
Baldwins & Simmons Business Solutions	England	Ordinary	
Limited			30 00

The principal activity of these undertakings for the last relevant financial year was as follows

	Principal activity
Baldwins Limited	Audit, Accountancy and Taxation Services
Baldwins (Walsall) Limited	Audit, Accountancy and Taxation Services
Baldwins (Tamworth) Limited	Audit, Accountancy and Taxation Services
Baldwins (Learnington) Limited	Audit, Accountancy and Taxation Services
Baldwins (Stourbridge) Limited	Audit, Accountancy and Taxation Services
Baldwins (Ashby) Limited	Audit, Accountancy and Taxation Services
Baldwins (Nuneaton) Limited	Audit, Accountancy and Taxation Services
Baldwins (Nottingham) Limited	Audit, Accountancy and Taxation
Baldwins Corporate Services Limited	Accountancy and Taxation Services
Baldwins (Coventry) Limited	Holding Company
Baldwin McCranor Limited	Audit, Accountancy and Taxation Services
Baldwin Gravestock & Owen Limited	Audit, Accountancy and Taxation Services

1.

10	Fixed asset investments				(Continued)
	Baldwins & Simmons Business Solutions Limited	Management Cor	nsultancy		
11	Stocks	Group		Compa	av
		2013	2012	2013	2012
		£	£	£	£
	Finished goods and goods for resale	500	500	<u>-</u>	-
12	Debtors				
		Group		Compa	•
		2013 £	2012 £	2013 £	2012 £
	Trade debtors Amounts recoverable on long term contracts	2,686,568 1,962,249	2,237,082 1,745,378	240,000	-
	Amounts owed by group undertakings	-	-	5,120,867	4,427,622
	Other debtors	322,179	360	· · · · -	109
	Prepayments and accrued income	199,452	232,964	27,283	1,333
		5,170,448	4,215,784	5,388,150	4,429,064
13	Current asset investments	Group 2013	2012	Compar 2013	2012
		£	£	£	£
	Other unlisted investments	80,000	-	80,000	-

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

	Grou	р	Compar	าง
	2013	2012	2013	2012
	£	£	£	£
Bank loans and overdrafts	2,960,660	1,981,702	471,090	350,000
Net obligations under finance lease and hire	е			
purchase contracts	70,158	32,854	-	-
Trade creditors	370,314	238,446	-	-
Amounts owed to group undertakings	-	-	-	423,633
Amounts owed to participating interests	30	30	30	30
Corporation tax	231,206	419,068	-	-
Taxes and social security costs	798,628	839,428	6	-
Directors current accounts	225,781	284,370	223,869	265,141
Other creditors	470,518	694,174	26,527	-
Accruals and deferred income	234,956	240,704	4,001	17,960
	5,362,251	4,730,776	725,523	1,056,764

The bank borrowings are secured by a Group Cross Guarantee over the assets of the Baldwins Holdings Limited group of companies and by limited Joint and Several Personal Guarantees given by certain directors

• • • •

15	Creditors · amounts falling due after more tha	n one year			
		Group	204.0	Company 2013	2012
		2013 £	2012 £	2013 £	2012 £
		-	-	_	-
	Bank loans	1,620,000	1,312,500	1,620,000	1,312,500
	Other loans	1,447,058	1,210,020	20,833	-
	Net obligations under finance leases and hire purchase agreements	80,280	82,320	<u>.</u>	<u>-</u>
		3,147,338	2,604,840 ————	1,640,833	1,312,500
	Analysis of loans Wholly repayable within five years	3,955,462	3,566,694	2,086,833	1,662,500
	Included in current liabilities	(888,404)	(1,044,174)	(446,000)	(350,000)
		2.007.050	2 522 520	1,640,833	1,312,500
		3,067,058 ————	2,522,520 	1,640,633	1,312,500
	Loan maturity analysis				
	In more than one year but not more than two years	833,496	384,076	448,667	350,000
	In more than two years but not more than	000, 100	001,070		000,000
	five years	2,233,563	1,075,166	1,192,166 ———	962,500
	Net obligations under finance leases and hire purchase contracts				
	Repayable within one year	70,158	62,543	-	-
	Repayable between one and five years	80,280	161,960	-	
		150,438	224,503	-	-
	Included in liabilities falling due within one year	(70,158)	(32,854)	-	-
		80,280	191,649	-	-
					
16	Provisions for liabilities				
10	Group				
	·				Deferred taxation £
	Balance at 1 July 2012				55,961
	Balance on aquisition				(050)
	Profit and loss account				(356)
	Balance at 30 June 2013				55,605

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

16 Provisions for liabilities (Continued)

The deferred tax liability is made up as follows

	Group		Company	
	2013	2012	2013	2012
	£	£	£	£
Accelerated capital allowances	55,605	55,961	-	-
			=	====

17 Pension and other post-retirement benefit commitments

Defined contribution

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund.

		2013 £	2012 £
	Contributions payable by the group for the year	77,938 ———	53,423
18	Share capital	2013 £	2012 £
	Allotted, called up and fully paid 592,800 Ordinary of £1 each 825 Ordinary 'A' non-voting of £1 each 385,000 Ordinary 'B' non-voting of £1 each	592,800 825 385,000	608,000 825 385,000
	15,200 Ordinary 'C' of £1 each	15,200 ———————————————————————————————————	993,825

19	Statement of movements on reserves Group		
		reserves see below)	
		£	£
	Balance at 1 July 2012 Profit for the year Dividends paid	841,617 - -	93,571 374,918 (67,500)
	Balance at 30 June 2013	841,617	400,989
	Other reserves Merger Reserve		
	Balance at 1 July 2012 & at 30 June 2013	841,617	
	Company	Profit ar	nd loss account
			£
	Balance at 1 July 2012 Profit for the year Dividends paid		2,067,627 792,561 (67,500)
	Balance at 30 June 2013		
20	Minority interests	2013 £	
	Minority interests' share of net assets and liabilities in subsidiary undertakings	(189,563	(132,609)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

21	Reconciliation of movements in shareholders' funds Group	2013 £	2012 £
	Profit for the financial year	374,918	240,561
	Dividends	(67,500) —————	(100,320)
	Net addition to shareholders' funds	307,418	140,241
	Opening shareholders' funds	1,929,013	1,788,772
	Closing shareholders' funds	2,236,431	1,929,013
		2013	2012
	Company	£	£
	Profit for the financial year	792,561	508,697
	Dividends	(67,500)	(100,320)
	Net addition to shareholders' funds	725,061	408,377
	Opening shareholders' funds	3,061,452	2,653,075
			

22 Financial commitments

At 30 June 2013 the group had annual commitments under non-cancellable operating leases as follows

	Land and buildings	Other
	2013	2013
	£	£
Expiry date		
Within one year	25,742	-
Between two and five years	138,700	17,225
In over five years	120,096	-
	284,538	17,225

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 JUNE 2013

23 Employees

Number of employees

The average monthly number of employees (including directors) during the year was

	2013	2012
	Number	Number
Total	167	141
Employment costs	2013	2012
• •	£	£
Wages and salaries	5,289,831	3,235,657
Social security costs	424,148	327,064
Other pension costs	77,938	555,945
	5 704 047	1 110 000
	5,791,917	4,118,666
		

24 Control

The company is controlled by the directors who own 97 5% of the ordinary voting share capital

25 Related party relationships and transactions

Dividends to Directors

The following directors were paid dividends during the year as outlined in the table below

	2013	2012
	3	£
J Baldwin	-	47,527
D Baldwin	-	20,064
S Southall	•	30,723
	-	98,314