#### Company Number 06324278

#### 25 April 2018

#### SPECIAL RESOLUTIONS

OF

# PERFORM GROUP LIMITED (the Company)

On the 25 April 2018 the following resolutions were duly passed as special resolutions by way of written resolution under Chapter 2 of Part 13 of the Companies Act 2006 (the Act).

The content of the special resolutions is set out below and the New Articles (as defined below) are appended.

#### SPECIAL RESOLUTIONS

#### Adoption of new articles of association

1. THAT, conditional upon and immediately following the registration in the Company's register of members of AI Perform Holdings LLP (Access) (or such affiliate of Access as Access may direct) as the holder of all of the I ordinary shares of 2 7/9 pence each in the capital of the Company (the I Shares), the articles of association attached to these Resolutions (the New Articles) be adopted as the articles of association of the Company in substitution for, and to the exclusion of, the Company's existing articles of association.

#### Dentsu subscription for Z Shares

- 2. THAT, in addition to all existing authorities (including the authority contained in Article 9 of the New Articles) and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot shares in the Company, and to grant rights to subscribe for or to convert any securities into shares in the Company, up to an aggregate nominal amount of £1,189,424 for a period expiring (unless previously renewed, varied or revoked) five years after the date on which this Resolution 2 is passed, provided that:
  - a. the Company may make an offer or agreement before this authority expires which would or might require shares to be allotted, or rights to subscribe for or convert any security into shares to be granted, after this authority has expired and the directors may allot shares and grant rights in pursuance of that offer or agreement as if this authority had not expired; and
  - b. this authority shall be limited to the allotment of Z ordinary shares of 2 7/9 pence each in the capital of the Company (Z Shares) in connection with the subscription by Dentsu Inc. (Dentsu) (or such affiliate of Dentsu as Dentsu may direct) for further Z Shares for cash at a price of £8.407434 per Z Share pursuant to the subscription deed entered into between Dentsu and the Company on 2 March 2018, details of which are set out in the Circular (the Dentsu Subscription Deed).

12/05/2018 #227 COMPANIES HOUSE

- 3. THAT, conditional upon Resolution 2 becoming effective, and in addition to all existing powers and all powers provided for elsewhere in these Resolutions, the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash, pursuant to the authority conferred by Resolution 2, as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of Z Shares under the Dentsu Subscription Deed; and
  - b. cease to have effect when the authority provided under Resolution 2 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### Dentsu option and corresponding Z Share bonus issue

- 4. THAT, if in the period ending on the date falling seven months after the date of the Dentsu Subscription Deed, Dentsu exercises its option to subscribe for further Z Shares in respect of a future "down-round" investment as further provided for in the amended and restated shareholders' agreement to be entered into by the Company, Access, Dentsu and certain managers, details of which are set out in the Circular (the *Dentsu Option*), then:
  - a. an amount standing to the credit of the Company's share premium reserve (up to a maximum of £1,189,424) shall, pursuant to Article 11 of the New Articles, be capitalised and appropriated as share capital for the purpose of paying up such number of Z Shares as is determined by the terms of the Dentsu Option (the Dentsu Option Shares) and that such shares be allotted and issued to Dentsu (or such affiliate of Dentsu as Dentsu may direct) credited as fully paid up; and
  - b. in addition to all existing authorities (including the authority contained in Article 9 of the New Articles), and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot the Dentsu Option Shares, up to an aggregate nominal amount of £1,189,424 and for a period expiring (unless previously renewed, varied or revoked by the Company in general meeting) five years after the date on which this Resolution 4 is passed.
- 5. That, conditional upon Resolution 4 becoming effective, and in addition to all existing powers and all powers provided for elsewhere in these Resolutions (and to the extent that the allotment pursuant to Resolution 4 does not fall within the exception to the right of preemption pursuant to section 564 of the Act), the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash, pursuant to the authority conferred by Resolution 4, as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of the Dentsu Option Shares under the Dentsu Option;
     and
  - b. cease to have effect when the authority provided under Resolution 4 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### Access subscription for A Shares

- 6. That, in addition to all existing authorities (including the authority contained in Article 9 of the New Articles), and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot shares in the Company, and to grant rights to subscribe for or to convert any securities into shares in the Company, up to an aggregate nominal amount of £2,555,224 for a period expiring (unless previously renewed, varied or revoked) five years after the date on which this Resolution 6 is passed, provided that:
  - a. the Company may make an offer or agreement before this authority expires which would or might require shares to be allotted, or rights to subscribe for or convert any security into shares to be granted, after this authority has expired and the directors may allot shares and grant rights in pursuance of that offer or agreement as if this authority had not expired; and
  - b. this authority shall be limited to the allotment of A ordinary shares of 2 7/9 pence each in the capital of the Company (A Shares) in connection with the subscription by Access (or such affiliate of Access as Access may direct) for further A Shares pursuant to the subscription deed to be entered into between Access and the Company on or around the date on which Z Shares are allotted to Dentsu pursuant to the authority contained in Resolution 2, details of which are set out in the Circular (the Access Subscription Deed).
- 7. That, conditional upon Resolution 6 becoming effective, and in addition to all existing powers and all powers provided for elsewhere in these Resolutions, the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash, pursuant to the authority conferred by Resolution 6, as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of A Shares under the Access Subscription Deed; and
  - b. cease to have effect when the authority provided under Resolution 6 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### Access option and corresponding A Share bonus issue

- 8. THAT, if in the period ending on the date falling seven months after the date of the Dentsu Subscription Deed, Access exercises its option to subscribe for further A Shares in respect of a future "down-round" investment as further provided for in the Access Subscription Deed (the Access Option) then:
  - a. an amount standing to the credit of the Company's share premium reserve (up to a maximum of £2,555,224) shall, pursuant to Article 11 of the New Articles, be capitalised and appropriated as share capital for the purpose of paying up such number of A Shares as is determined by the terms of the Access Option (the Access Option Shares) and that such shares be allotted and issued to Access (or to such other person or persons as Access may direct) credited as fully paid up; and

- b. in addition to all existing authorities (including the authority contained in Article 9 of the New Articles) and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot the Access Option Shares, up to an aggregate nominal amount of £2,555,224 and for a period expiring (unless previously renewed, varied or revoked by the Company in general meeting) five years after the date on which this Resolution 8 is passed.
- 9. THAT, conditional upon Resolution 8 becoming effective, and in addition to all existing powers and all powers provided for elsewhere in these Resolutions (and to the extent that the allotment pursuant to Resolution 8 does not fall within the exception to the right of preemption pursuant to section 564 of the Act), the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash, pursuant to the authority conferred by Resolution 8, as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of Access Option Shares under the Access Option; and
  - b. cease to have effect when the authority provided under Resolution 8 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### M Share bonus issue and I Share reclassification

- 10. THAT, conditional upon the New Articles (as defined in Resolution 1) being adopted as the articles of association of the Company:
  - a. the sum of £403,431 standing to the credit of the Company's share premium reserve shall, pursuant to Article 11 of the New Articles, be capitalised and appropriated as share capital for the purpose of paying up a maximum of 14,523,495 M ordinary shares of 2 7/9 pence each in the capital of the Company (M Shares) and that such M Shares (the Access M Shares) be allotted and issued to Access (or to such other person or persons as Access may direct) credited as fully paid up (the M Share Bonus Issue);
  - b. in addition to all existing authorities (including the authority contained in Article 9 of the New Articles) and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot the Access M Shares, up to an aggregate nominal amount of £403,431 and for a period expiring (unless previously renewed, varied or revoked by the Company in general meeting) five years after the date on which this Resolution 10 is passed; and
  - c. all of the I Shares then in issue be reclassified as M Shares on a one share for one share basis.

- 11. THAT, conditional upon Resolution 10 becoming effective, and in addition to all existing powers and all powers provided for elsewhere in these Resolutions (and to the extent that the allotment pursuant to Resolution 10 does not fall within the exception to the right of preemption pursuant to section 564 of the Act), the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash, pursuant to the authority conferred by Resolution 10, as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of the M Share Bonus Issue; and
  - b. cease to have effect when the authority provided under Resolution 10 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### Issue of Growth Shares

- 12. That, in addition to all existing authorities (including the authority contained in Article 9 of the New Articles) and all authorities provided for elsewhere in these Resolutions, the directors be authorised pursuant to section 551 of the Act to allot shares in the Company up to an aggregate nominal amount of £1,101,319 for a period expiring (unless previously renewed, varied or revoked) five years after the date on which this Resolution 12 is passed, provided that:
  - a. the Company may make an offer or agreement before this authority expires which would or might require shares to be allotted, or rights to subscribe for or convert any security into shares to be granted, after this authority has expired and the directors may allot shares and grant rights in pursuance of that offer or agreement as if this authority had not expired; and
  - b. this authority shall be limited to the allotment of G ordinary shares of 2 7/9 pence each in the capital of the Company as defined in, and with the rights and being subject to the restrictions set out in, the New Articles (the *Growth Shares*).
- 13. THAT, conditional upon Resolution 12 becoming effective, in addition to all existing powers and all powers provided for elsewhere in these Resolutions, the directors be empowered pursuant to section 571 of the Act to allot equity securities (within the meaning of the Act) for cash pursuant to the authority conferred by Resolution 12 as if section 561 of the Act (as modified by Article 10 of the New Articles) did not apply to the allotment, provided this power shall:
  - a. be limited to the allotment of Growth Shares; and
  - b. cease to have effect when the authority provided under Resolution 12 is revoked or (if not renewed) expires, except that the Company may make an offer or agreement which would or might require equity securities to be allotted after this power expires and the directors may allot equity securities in pursuance of that offer or agreement as if this power had not expired.

#### General authorisation and approval of the Transaction Steps

14. That, the carrying out by the Company of the Transaction Steps described in the Circular and any other steps and actions consequent upon or incidental thereto, including any of the Transaction Steps already carried out by the Company, and the entering into by the Company of all documentation considered by the directors of the Company to be necessary, expedient

or desirable to carry out and implement the Transaction Steps and any other steps and actions consequent upon or incidental thereto be and are hereby authorised, confirmed, approved and ratified.

Signed...

Director

# THE COMPANIES ACT 2006 PRIVATE COMPANY LIMITED BY SHARES

# **NEW**

# ARTICLES OF ASSOCIATION

(adopted by a special resolution passed on 25 April 2018 and with effect from 8 May 2018)

of

Perform Group Limited

Registered number 6324278

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# THE COMPANIES ACT 2006 PRIVATE COMPANY LIMITED BY SHARES

#### **NEW**

#### ARTICLES OF ASSOCIATION

of

Perform Group Limited (No. 6324278)

(Incorporated on 25 July 2007)

(adopted by a special resolution passed on 25 April 2018 and with effect from 8 May 2018)

#### DEFINED TERMS AND INTERPRETATION

#### 1. MODEL ARTICLES

The Model Articles (as defined below) shall apply to the company except where they are excluded or modified by these Articles or are inconsistent with these Articles, and, subject to any such modifications, exclusions or inconsistencies, shall together with these Articles constitute the articles of association of the company to the exclusion of any other articles or regulations set out in any statute or in any statutory instrument or other subordinate legislation.

# 2. DEFINITIONS AND INTERPRETATION

The schedule to these Articles contains the definitions and interpretation provisions applicable to these Articles. The schedule forms an integral part of these Articles.

# RIGHTS AND RESTRICTIONS ATTACHING TO SHARES

# 3. GENERAL

The rights and restrictions attaching to the Shares are as set out in Articles 4 to 8 below.

#### 4. INCOME

- 4.1 Subject to Article 4.2, the profits which are available for distribution (including retained distributable profits) shall be distributed by way of dividend among the holders of the A Shares, the Z Shares, the M Shares and the G Shares in accordance with Article 5.
- 4.2 No dividend may be proposed, declared or paid on any class of Share in the capital of the company, nor any other return of capital made for as long as:

- (a) any Shortfall (as defined in Article 42) is outstanding (in whole or in in part); or
- (b) such payment is prohibited by a Finance Document.

# 5. DISTRIBUTION OF LIQUIDITY PROCEEDS ON A LIQUIDITY EVENT

- 5.1 Subject to Article 5.2, the aggregate Liquidity Proceeds of a Liquidity Event, to the extent that they are distributable to the holders of Shares from time to time, shall be allocated as follows and in the following order of priority (in each case, when calculating Liquidity Proceeds, taking into account all Liquidity Proceeds of any previous Liquidity Event(s) distributed to such holders, with the intention that the order of priority below should operate as if all Liquidity Proceeds had been paid simultaneously):
  - (a) first, on a pro rata basis and pari passu as if the A Shares, M Shares and Z Shares constituted one class of shares, among the A Shareholders, M Shareholders and Z Shareholders in the proportion that the aggregate number of A Shares, M Shares and Z Shares held by each such holder bears to all of the A Shares, M Shares and Z Shares then in issue up to such amount of the Liquidity Proceeds as is less than or equal to the First Hurdle Amount;
  - (b) second, any amount of the Liquidity Proceeds which exceeds the First Hurdle Amount and is less than or equal to the Second Hurdle Amount (for the avoidance of doubt, if there is no Second Hurdle Amount, this paragraph (b) shall not apply, and instead paragraph (d) below shall apply) shall be distributed among the A Shareholders, M Shareholders, Z Shareholders and Vested G First Hurdle Shareholders in the proportion that the aggregate number of A Shares, M Shares, Z Shares and Vested G First Hurdle Shares held by each holder bears to all of the A Shares, M Shares, Z Shares and Vested G First Hurdle Shares then in issue;
  - then, the following step to be applied for each Nth Hurdle Amount which has been set in respect of a tranche of G Shares, starting with the Second Hurdle Amount (if any): any amount of the Liquidity Proceeds which exceeds the Nth Hurdle Amount and is less than or equal to the N+1th Hurdle Amount shall be distributed among the A Shareholders, M Shareholders, Z Shareholders and Vested G First to Vested G Nth Hurdle Shareholders inclusive in the proportion that the aggregate number of A Shares, M Shares, Z Shares and Vested G First to Vested G Nth Hurdle Shares held by each holder bears to all of the A Shares, M Shares, Z Shares and Vested G First to Vested G Nth Hurdle Shares then in issue;
  - (d) next, any amount of the Liquidity Proceeds which exceeds the Maximum Hurdle Amount (which, for the avoidance of doubt, shall be the First Hurdle Amount if no other Hurdle Amounts have been set) shall be distributed among the A Shareholders, M Shareholders, Z Shareholders and all Vested G Shareholders in the proportion that the aggregate number of A Shares, M Shares, Z Shares and Vested G Shares held by each holder bears to all of the A Shares, M Shares, Z Shares and Vested G Shares then in issue: and
  - (e) finally, nothing, unless the holders of each A Share, M Share and Z Share receive proceeds of £1,000,000 or more per share pursuant to Article 5.1(d), in

which case the holders of the Deferred Shares as a class shall be entitled to receive £1 in aggregate, on a pro rata basis.

- 5.2 If, on a Liquidity Event, the Shareholders are to receive proceeds which are neither: (i) cash or cash equivalent; nor (ii) in the form of securities readily realisable in cash or cash equivalent (together, "Non-cash Proceeds"), the Major A Shareholder shall:
  - (a) for the purposes of allocating such Non-cash Proceeds in accordance with Article 5, only determine each applicable Hurdle Amount (as applicable) at the time (the "Realisation Date") that such Non-cash Proceeds (or any part thereof) are realised in cash or cash equivalent or in the form of securities readily realisable in cash or cash equivalent by the applicable Shareholders ("Realised Non-cash Proceeds") and each Hurdle Amount at such Realisation Date shall be calculated by reference to the aggregate of: (i) the aggregate Liquidity Proceeds received by the applicable Shareholders in cash or cash equivalent or in the form of securities readily realisable in cash or cash equivalent from the Adoption Date up to (but excluding) the applicable Realisation Date; and (ii) the aggregate value of all Realised Non-cash Proceeds realised by the applicable Shareholders on that Realisation Date; and
  - (b) procure that: (i) upon the receipt of Liquidity Proceeds in cash or cash equivalent or in the form of securities readily realisable in cash or cash equivalent at the time of a Liquidity Event; and (ii) upon receipt of any Realised Non-cash Proceeds, the aggregate of all such Liquidity Proceeds in cash or cash equivalent or in the form of securities readily realisable in cash or cash equivalent and all such Realised Non-cash Proceeds are at the time that the Non-cash Proceeds are realised allocated in the manner set out in Article 5 and will discuss with the company in good faith and agree with the company a mechanism to effect the payment of the same (provided, always, that under such mechanism, all Shareholders are treated equally in respect of the form and timing of the proceeds).

# 5.3 For the purposes of this Article 5:

(a) "Liquidity Event" means any event which provides a distribution or other realisation to the Shareholders in respect of their Shares, whether in cash, property (including shares, debentures or other securities in or issued by any third party), or securities of the company, and whether by an Exit, dividend, liquidating distribution, recapitalisation or otherwise, but excluding: (i) any repurchase by the company of Shares from persons holding M Shares and G Shares; (ii) any recapitalisation or exchange of any outstanding Shares, or any subdivision (by share split, stock dividend or otherwise) of any outstanding Shares, in each case involving only the receipt of equity securities of a Group member in exchange for or in connection with any such recapitalisation or exchange or subdivision (provided that, in each case, when determining the number of equity securities to be received, the differential valuation set out in Article 5 is applied); (iii) any management or other fees paid or payable by the company to an A Shareholder or any of their Affiliates at any time; (iv) any exercise of the G Share Sale Right, the Sale Right or the Purchase Right; and (v) any transfer of Shares to a New Holding Company of the company which is established for the purposes of planning for a reorganisation or an Exit and in

- which the share capital structure (principally the shareholdings but including all economic rights) of the company is replicated in all material respects;
- (b) "Liquidity Proceeds" the amount of the cash or cash equivalent proceeds or Non-cash Proceeds (which shall, in the case of Non-cash Proceeds, be valued by the Board acting reasonably, on a bona fide basis and giving consideration to liquidity of the relevant securities) paid or payable to the holders of Shares in respect of such Shares pursuant to a Liquidity Event after deduction of any costs, charges or expenses incurred in respect of a Liquidity Event and, only in the case of a Liquidity Event which is a Liquidation or a sale of all or substantially all of the business of the Group to a single buyer or to one or more buyers as part of a single transaction or a series of related transactions, after the payment and/or settlement of the company's debts and liabilities.
- **5.4** Worked examples of the application of this Article 5 are set out in the Appendix to these Articles.

#### 6. VESTING OF G SHARES

- 6.1 For the purposes of these Articles, the number of G Shares that are to be deemed to be vested ("Vested G Shares") shall be determined as follows:
  - (a) at any time other than at the time of a 100% Sale, the aggregate number of G Shares in issue less:
    - the aggregate number of G Shares that would be determined to be Neutral Leaver Unvested G Shares upon the application of the formula in Article 61.1 to each tranche of G Shares held by Shareholders (and/or their Related Persons) who are not Leaving Shareholders or Former Employees (in each case rounded-up to the nearest whole number) on the basis that:
      - (A) for the purposes of Article 5, references to "Termination Date" in Article 61.2 are replaced by references to the relevant date of completion of a Liquidity Event;
      - (B) for the purposes of Article 31.1, references to "Termination Date" in Article 61.2 are replaced by references to the relevant date of the transfer; and
      - (C) for the purposes of Article 43, references to "Termination Date" in Article 61.2 are replaced by references to the date of the relevant Sale Right Exercise Notice; and
    - (ii) any G Shares which have not been acquired from a Leaving Shareholder (and/or their Related Persons) pursuant to Article 57, and which the Board (with A Investor Director approval) has not deemed to have vested; and
- at the time of a 100% Sale, all G Shares in issue as at such date, less any G Shares retained by a Leaving Shareholder or Former Employee (and/or their respective Related Persons) pursuant to Article 57 and which the Board (with A Investor Director approval) has not deemed to have vested.

# 7. VOTING

- 7.1 Each holder of an A Share, Z Share or M Share:
  - (a) is entitled to receive notice of, and to attend and vote at, general meetings of the company; and
  - (b) who is an individual (present in person or by proxy) or a corporate entity (present by a duly authorised representative or by proxy) or, if not present as aforesaid, whose Beneficiary is present in person, by authorised representative or proxy, has:
    - (i) on a show of hands, one vote; or
    - (ii) on a poll, one vote for each A Share and/or each Z Share and/or each M Share of which that person is the holder.
- 7.2 Each holder of G Shares is entitled to receive notice of and attend and speak at any general meeting, but is not entitled in his capacity as holder of such Shares to vote upon any resolution.
- 7.3 On any Shareholder vote in respect of any resolution of the company in order to effect an Emergency Share Issue, the Shares held by all A Shareholders together shall confer on the Major A Shareholder the right to exercise no less than 75% of the total number of votes of all the holders of Shares in the capital of the company exercisable at any general meeting of the company.
- 7.4 Each holder of Deferred Shares is neither entitled to receive notice of or attend or speak at any general meeting, nor in his capacity as holder of such Shares to vote upon any resolution.

# 8. VARIATION OF CLASS RIGHTS

- 8.1 The special rights attaching to the A Shares shall be deemed to be varied or abrogated by, amongst other things:
  - (a) any alteration to these Articles; or
  - (b) an alteration, increase, reduction, subdivision, consolidation or other variation of any of the rights attached to any Shares or shares for the time being in the capital of any of the company's subsidiaries or the reduction in the amount, if any, standing to the credit of the share premium account or capital redemption reserve fund of the company or any of its subsidiaries except as expressly provided in or permitted by these Articles; or
  - (c) the creation, allotment or issue of any Shares; or
  - (d) the transfer of any shares in the capital of the company or any of its subsidiaries (save for any transfer of Shares permitted under these Articles); or
  - (e) the grant of any right to require the allotment or issue of any Shares or securities in the company (other than the creation, allotment or issue of any Shares or securities on the Original Adoption Date or as expressly provided for or as

- expressly permitted by these Articles or any Shareholders' Agreement to which the holder or all holders of A Shares is or are a party); or
- the sale or transfer or other disposal (other than from one wholly owned subsidiary to another or from or to the company to or from a wholly owned subsidiary) of the whole or a substantial part of the undertaking, assets or property of the company or of any of its subsidiaries or any substantial part thereof; or
- (g) an alteration or relaxation of the restrictions on the powers of the Directors of the company or any of its subsidiaries to borrow or give guarantees or create any mortgage or charge; or
- (h) any change in the accounting reference date or the Auditors for the time being of the company; or
- (i) the application by way of capitalisation of any sum in or towards paying any debenture or debenture stock (whether secured or unsecured) of the company; or
- (j) any material alteration to the structure of the business of the company or of any of its subsidiaries or its cessation to a material extent; or
- (k) the purchase or other acquisition by the company or any of its subsidiaries of any share capital of the company; or
- (I) the passing of a resolution for the winding-up of the company or any of its subsidiaries; or
- (m) any Listing or Sale; or
- (n) any alteration to the Sale Right and/or Purchase Right.
- 8.2 Subject to Article 8.3, the rights attaching to the Shares other than the A Shares as a class may be varied by any ordinary resolution of the company.
- 8.3 The rights of a class of Shares other than the A Shares may only be varied or abrogated by an ordinary resolution passed at a separate class meeting of the holders if a majority of the Shares of that class vote in favour of the resolution where the effect of that resolution if passed would be to reduce or adversely vary the rights attaching to the Z Shares, M Shares and/or G Shares in respect of:
  - (a) capitalisation of profits (pursuant to article 36 of the Model Articles or Article 11.1);
  - **(b)** tag-along (pursuant to Articles 45 to 51);
  - (c) Shares' entitlements upon a Liquidity Event (pursuant to Article 5);
  - (d) pre-emption rights on issues of Shares (pursuant to Article 10);
  - (e) drag-along (pursuant to Articles 52 to 55);
  - (f) the G Share Sale Right, the Sale Right or the Purchase Right (pursuant to Articles 33 to 43);
  - (g) the Director appointment and quorum rights (pursuant to Articles 77 and 80); or

- (h) Article 8.2 or this Article 8.3.
- 8.4 If a bona fide third party acquirer agrees with holders of Shares who would hold, following any reclassification of Shares pursuant to this Article 8.4, at least 90% of the Shares in issue that it will make an offer to acquire all the Shares (the "Offer"), including pursuant to a Proposed Drag-Along Sale or Proposed Tag-along Transfer, the making of such Offer being conditional upon the Shares being converted into a single class of Shares prior to the Offer being made, then Article 8.3 and the words "Subject to Article 8.3," at the start of Article 8.2 will not apply (but in each case shall apply if the Offer is ultimately not made or, once made is not accepted by holders holding at least 90% of the Shares in issue at that time). Any Share converted pursuant to the operation of this Article 8.4 will be converted into such number of Shares of the single class in the proportion that the nominal value of that Share bears to the value of that Share when applying the differential determination of value of the Shares set out in Article 5.

#### SHARE CAPITAL

#### 9. DIRECTORS' AUTHORITY TO ALLOT SHARES

- 9.1 For a period of five years from the date of the special resolution pursuant to which these Articles were adopted and subject to the provisions of the Companies Acts, any other relevant law and any direction to the contrary that may be given by ordinary resolution of the company, the Board may (with the prior written consent of the A Shareholder Majority) offer, allot, issue, grant options or rights over Shares up to an aggregate nominal amount of:
  - (a) £1,101,318.12 in respect of G Shares (provided that at any one time there shall be no more than 39,647,452 G Shares in issue); and
  - (b) £555,555.00 in respect of any Shares other than G Shares or Deferred Shares,

including the issued share capital of the company on the Original Adoption Date or otherwise dispose of them to such persons, at such times and for such consideration and upon such terms and conditions and with such preferred, deferred or other special rights or restrictions whether as regards dividend, voting, return of capital or otherwise as the Board may determine, provided that no Shares are issued at a discount and the provisions of the Companies Acts are modified accordingly.

9.2 Article 22(2) of the Model Articles shall not apply.

# 10. PRE-EMPTION RIGHTS

- 10.1 Subject to the Companies Acts, the pre-emption provisions of section 561 and section 562 of the 2006 Act apply to an allotment of the company's equity securities provided that:
  - (a) the period specified in section 562(5) of the 2006 Act is 10 Business Days; and
  - (b) section 565 of the 2006 Act shall not apply;
  - (c) for the avoidance of doubt, section 571 of the 2006 Act shall apply;
  - (d) each Equity Shareholder who exercises pre-emption rights in accordance with this Article 10 will be required to subscribe at the same time for any other

Shares, bonds, loan notes or other securities or debt instruments acquired by the A Shareholder Majority as part of such issue in the same proportions as the number of Shares held by such Equity Shareholder bears to the total number of Shares in issue; and

- the Equity Shareholders who accept Shares may indicate that they will accept Excess Shares on the same terms as originally offered to all Equity Shareholders; and
- any Shares not so accepted must be allotted to the Excess Share Shareholders in accordance with the indications they have given and, if the number of Excess Shares is not sufficient for all Excess Share Shareholders to be allotted all the Excess Shares they have indicated they will accept, then the Excess Shares must be allotted in the proportion that the number of Shares each Excess Share Shareholder was entitled to accept when originally offered bears to the total number of Shares which all Excess Share Shareholders were entitled to accept when originally offered, subject to such adjustments for rounding to the nearest whole number as the Board may determine; and
- (g) any Excess Shares remaining unallotted shall be dealt with as determined by the company; and
- (h) such provisions shall not apply to an allotment and/or issue of Shares:
  - (i) pursuant to an Emergency Share Issue (save that an opportunity to:
    - (A) subscribe for Shares; or
    - (B) acquire Shares (with any costs or expenses on any such transfer (including any stamp duty thereon) being borne by the company) from those Shareholders who subscribed for Shares as part of an Emergency Share Issue,

on the basis set out in this Article 10 will be given to Shareholders who did not subscribe for Shares as part of such Emergency Share Issue within 20 Business Days of the date of such Emergency Share Issue as if such provisions had applied at the time of such Emergency Share Issue); or

- (ii) which are G Shares up until an aggregate number of 39,647,452 G Shares have been issued; or
- (iii) pursuant to an Acquisition Issue.
- 10.2 Any resolution passed, or consent given at a class meeting or by way of written resolution, prior to the adoption of these Articles in respect of the subject matter of Article 10.1 (including for the purposes of Chapter 3 of Part 17 to the 2006 Act) shall be as valid and effective as if such resolution had been passed, or consent given, on or after the adoption of these Articles.

# 11. CAPITALISATION OF PROFITS

11.1 Without prejudice to article 36 of the Model Articles, the Directors may, if so authorised by a special resolution of the company and ordinary resolutions passed in accordance

with Article 8.3 at separate class meetings of the holders of A Shares, M Shares and Z Shares:

- decide to capitalise any profits of the company (whether or not they are available for distribution) which are not required for paying a preferential dividend, or any sum standing to the credit of the company's share premium account, capital redemption reserve, redenomination reserve, merger relief reserve, revaluation reserve or any other reserve of the company (whether statutory or non-statutory) which can lawfully be capitalised; and
- (b) appropriate any sum which they so decide to capitalise (a "specified capitalised sum") to such member or members and in such proportions as are set out, or otherwise authorised, in the relevant special resolution and apply the specified capitalised sum in paying up new Shares of a nominal amount equal to the specified capitalised sum which are then allotted credited as fully paid to the relevant member or members (or as it or they may direct).

#### 11.2 The Directors may:

- (a) make such arrangements as they think fit to deal with Shares becoming distributable in fractions under Article 11.1 (including the issuing of fractional certificates or the making of cash payments); and
- (b) authorise any person to enter into an agreement with the company on behalf of the relevant member or members which is binding on them in respect of the allotment of Shares to them under Article 11.1.
- 11.3 Any special resolution passed, or consent given at a class meeting or by way of written resolution, prior to the adoption of these Articles in relation to the subject matter of Article 11.1, shall be as valid and effective as if such resolution had been passed, or consent given, on or after the adoption of these articles.
- 11.4 For the avoidance of doubt Article 11.1 shall not apply to a capitalisation of profits carried out in accordance with article 36 of the Model Articles.

# 12. RECLASSIFICATION OF SHARES

If any A Shareholder serves a notice on the company to such effect, any M Shares that are held by that A Shareholder (whether such M Shares were transferred to it or issued to it, or arose from the conversion of other Shares held by it into M Shares), or such lower number of its M Shares as may be specified in such notice, will automatically (upon receipt of the relevant notice by the company from the A Shareholder) be converted by way of reclassification into an equal number of A Shares and the company shall make such amendments to its register, and issue such new share certificates, in each case as are necessary to reflect that conversion.

# 13. NO ENCUMBRANCES

No Shareholder shall be entitled to grant an Encumbrance over any M Shares or G Shares, other than with the consent of the A Shareholder Majority.

#### **LIEN**

#### 14. LIEN ON ANY SHARES

- 14.1 Subject to Article 15, the company shall have a first and paramount lien on every Share whether or not fully paid, which is registered in the name of any person indebted or under any liability to the company, whether he is the sole registered holder of the Share or one of several joint holders, for all monies payable by him (either alone or jointly with any other person) to the company in respect of his Shares, whether payable immediately or at some time in the future. The lien shall apply:
  - (a) notwithstanding that those debts and liabilities have been incurred before or after notice to the company of any interest of any person other than such member;
  - (b) whether or not the period of time for the payment or discharge of the same shall have actually arrived; and
  - (c) notwithstanding that the same are joint debts or liabilities of such member, or his estate, and any other person, whether a member of the company or not. The company's lien shall extend to all dividends and other payments or distributions payable or distributable on or in respect of that share. The Directors may at any time either generally or in a particular case waive any lien which has arisen and declare any Share to be wholly or in part exempt from the provisions of this Article.
- 14.2 Article 21 of the Model Articles shall not apply.

# 15. DISAPPLICATION OF LIEN ON SHARES

Any lien on any Shares (whether part or fully paid) which the company has shall not apply in respect of any Shares that have been charged by way of security to a Secured Party.

#### 16. NOTICE OF SALE OF LIEN SHARES

The company may sell, in such manner as the Directors determine, any Shares on which the company has a lien if an amount in respect of which the lien exists is presently payable and is not paid within 14 clear days after notice has been given to the Shareholder, or the person entitled to it in consequence of the death or bankruptcy of the Shareholder or otherwise by operation of law. The notice must state the amount of payment due, demand payment and state that if the notice is not complied with the Shares may be sold.

# 17. ENFORCING LIEN BY SALE

To give effect to the sale, the Directors may authorise any person to execute an instrument of transfer of the Share(s) sold to, or in accordance with the directions of, the purchaser. The title of the transferee to the Share(s) shall not be affected by any irregularity in or invalidity of the proceedings in reference to the sale.

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# 18. APPLICATION OF PROCEEDS OF SALE OF LIEN SHARES

The net proceeds of the sale, after payment of the costs of sale, shall be applied in payment of so much of the amount for which the lien exists as is presently payable. Any residue shall (upon surrender to the company for cancellation of any certificate for the Share sold or the provision of an indemnity as to any lost or destroyed certificate required by the Directors and subject to a like lien for any amount not presently payable as existed upon the Share before the sale) be paid to the person entitled to the Share immediately prior to the sale.

#### CALLS ON SHARES AND FORFEITURE

#### 19. CALLS

Subject to the terms of allotment, the Directors may make calls upon the members in respect of any amounts payable by the members to the company and each member shall (subject to receiving at least 14 clear days' notice specifying when and where payment is to be made) pay to the company as required by the notice the amount called. A call may be required to be paid by instalments. A call may, before receipt by the company of an amount due under it, be revoked in whole or in part and payment of a call may be postponed in whole or part. Subject to the terms of allotment, the Directors may differentiate between members in the amounts and times of payment of calls on their Shares.

# 20. TIME OF CALL

A call shall be deemed to have been made at the time when the resolution of the Directors authorising the call was passed. A person upon whom a call is made shall remain liable for calls made upon him notwithstanding the subsequent transfer of the Shares in respect of which the call was made.

# 21. CALLS ON JOINT HOLDERS

The joint holders of a Share shall be jointly and severally liable to pay all calls in respect of it and any one of such persons may give an effectual receipt for any return of capital payable in respect of such Share.

# 22. INTEREST

If a call remains unpaid after it has become due and payable, the person from whom it is due shall pay interest on the amount unpaid, from, and including, the day it became due and payable until it is paid. The rate of interest shall be fixed by the terms of allotment of the Shares in question or in the notice of the call or, if no rate is fixed, be 5% per annum, together with all costs, charges and expenses which may have been incurred by the company by reason of such non-payment. The Directors may waive payment of the interest or such costs, charges and expenses wholly or in part. No dividend or other payment or distribution in respect of any such Share shall be paid or distributed and no other rights which would otherwise normally be exercisable in accordance with these Articles by a holder of Shares may be exercised by the holder of any Share so long as any such amount or any interest, costs, charges or expenses payable remains unpaid.

# 23. SUMS DUE ON ALLOTMENT TO BE TREATED AS CALLS

An amount payable in respect of a Share on allotment or issue at any fixed date, whether in respect of nominal value or premium or as an instalment of a call, shall be deemed to be a call on such fixed date and if it is not paid these Articles shall apply as if that sum has become due and payable on such fixed date by virtue of a call.

#### 24. PAYMENT OF CALLS IN ADVANCE

The Directors may receive from any member willing to advance it all or any part of the amount unpaid on the Shares held by him (beyond the sums actually called up) as a payment in advance of calls, and such payment shall, to the extent of it, extinguish the liability on the Shares in respect of which it is advanced. The company may pay interest on the amount so received, or so much of it as exceeds the sums called up on the Shares in respect of which it has been received, at such rate as the member and the Directors agree; but a payment in advance of a call shall not entitle the holder of the Shares to participate in respect of the payment of a dividend declared after such payment in advance but before the call to any greater extent than he would if the payment in advance had not been made.

#### 25. NOTICE OF FORFEITURE

If a call remains unpaid after it has become due and payable the Directors may give to the person from whom it is due, or the person entitled to the Share in respect of which the call was made in consequence of the death or bankruptcy of the holder or by operation of law, not less than 14 clear days' notice requiring payment of the amount unpaid, together with any interest which may have accrued and all costs, charges and expenses incurred by the company by reason of such non-payment. The notice shall name the place where payment is to be made and shall state that if the notice is not complied with, the Shares in respect of which the call was made will be liable to be forfeited.

# 26. NOTICE OF FORFEITURE NOT COMPLIED WITH

If the notice of forfeiture is not complied with, any Shares in respect of which it was given may, before the payment required by the notice has been made, be forfeited by a resolution of the Directors and the forfeiture shall include all amounts (including dividends) payable in respect of the forfeited Shares and not paid before the forfeiture. The Directors may accept the surrender of any Share liable to be forfeited and in such case reference in these Articles to forfeiture shall include surrender.

Once a Share has been forfeited the company shall give notice to the person who was before the forfeiture the holder or person entitled to the Share in consequence of the death or bankruptcy of the holder or by operation of law, but no forfeiture shall be invalidated by an omission to give such notice. An entry of the fact and date of forfeiture shall be made in the register.

# 27. DEALING WITH FORFEITED SHARES

Subject to the provisions of the Companies Acts, a forfeited Share together with all the rights attaching to it shall be deemed to be the property of the company and may be sold,

or otherwise disposed of on such terms and in such manner as the Directors may (with the written consent of the A Shareholder Majority) determine, either to the person who was before the forfeiture the holder or to any other person. Where for the purposes of its disposal a forfeited Share is to be transferred to any person, the Directors may authorise someone to execute an instrument of transfer of the Share to that person. The company may receive the consideration (if any) for the Share on its disposal and may register the transferee as the holder of the Shares.

# 28. POWER TO ANNUL FORFEITURE

The Directors may at any time, before any Share forfeited shall have been sold, reallotted or otherwise disposed of, annul the forfeiture upon payment of all calls and interest due and such costs, charges and expenses incurred in respect of forfeiture of the Share and upon such further terms and conditions as the Directors may (with the written consent of the A Shareholder Majority) determine.

# 29. FORFEITING PERSON SHALL CEASE TO BE A MEMBER BUT REMAIN A DEBTOR

A person any of whose Shares have been forfeited shall cease to be a member in respect of them and shall surrender to the company for cancellation any certificate for the Shares forfeited. The person whose Shares have been forfeited shall remain liable to the company for all amounts (including costs, charges and expenses) which at the date of forfeiture were payable by him to the company in respect of those Shares with interest at the rate at which interest was payable on those amounts before the forfeiture or, if no interest was so payable, at 5% per annum from the date of forfeiture until payment. The Directors may waive payment wholly or in part or enforce payment without any allowance for the value of the Shares at the time of forfeiture or for any consideration received on their disposal.

# 30. VALIDITY OF SALE AFTER ENFORCING LIEN OR AFTER FORFEITURE

A statutory declaration by a Director that a Share has been forfeited or sold by way of enforcement of a lien on a specified date shall be conclusive evidence of the facts stated in it as against all persons claiming to be entitled to the Share. The declaration together with the receipt of the company for the consideration (if any) given for the Share on the sale, or disposal thereof and any share certificate delivered to a purchaser or allottee shall (subject to the execution of an instrument of transfer) constitute a good title to the Share and the person to whom the Share is sold, re-allotted or disposed of shall not be bound to see to the application of the consideration, if any, nor shall his title to the share be affected by any irregularity in or invalidity of the proceedings in reference to the forfeiture, sale, re-allotment or disposal of the Share.

# TRANSFER OF SHARES

#### 31. RESTRICTIONS ON TRANSFER

#### 31.1 No G Shares may be transferred:

- (a) unless being bought back by the company or a company Designee;
- (b) without the prior written consent of the Major A Shareholder;

- (c) unless otherwise permitted under these Articles; or
- (d) other than to a Spouse and/or to the trustees of a Family Trust and any replacement trustees thereof, provided always that:
  - (i) only such G Shares as are Vested G Shares may be transferred; and
  - if, following such a transfer, the transferee ceases to have the requisite relationship with the original transferor of such G Shares (the "Original Transferor") the transferee shall transfer such G Shares back to the Original Transferor at the same price as that paid by such person to the Original Transferor on their initial transfer of such Shares pursuant to this Article 31.1(d). If such Spouse and/or trustees of a Family Trust fails to transfer such G Shares in accordance with this Article 31.1(d), any Director shall be authorised to do all such actions and execute all documents necessary to effect the transfer of such G Shares and Article 66 shall apply as if the Spouse and/or trustees of a Family Trust was a Defaulting Shareholder.
- 31.2 Subject to: (i) Articles 45 to 51 (Tag-Along Rights); (ii) Articles 52 to 55 (Drag-Along Rights); and (iii) any other restrictions on transfer set out in these Articles, the A Shares, the Z Shares and the M Shares are freely transferable.

#### SALE AND PURCHASE RIGHTS

#### 32. APPLICATION OF ARTICLES 33 TO 43

The provisions of Articles 33 to 43 (inclusive) which apply to Z Shareholders shall apply to Qualifying Z Shareholders only so that nothing in Articles 33 to 43 (inclusive) shall affect (or give any right to) any Z Shareholder which is not also a Qualifying Z Shareholder. References to Z Shares in Articles 33 to 43 (inclusive) shall accordingly be construed to refer only to Z Shares held by Qualifying Z Shareholders.

# 33. GRANT OF SALE RIGHT

Each M Share shall carry as a share right transferable with such Shares and not personal to any holder of such Shares, the right to require the Major A Shareholder to acquire or cause a Major A Shareholder Designee (as applicable) to acquire (provided that if such Major A Shareholder Designee defaults, the Major A Shareholder shall be jointly and severally liable) all or any of the M Shares at a price per Share equal to the Fair Value per Share on the terms and subject to the conditions of these Articles (the "Sale Right"). The Z Shareholders shall have the option to acquire their Pro Rata portion of the Shares being transferred pursuant to the Sale Right but shall not have any obligation to acquire such Shares.

# 34. EXERCISE OF THE SALE RIGHT

Timing – annual exercise window

34.1 The Sale Right shall only be exercisable on or after 2 June 2015, whereupon it shall be exercisable by an M Shareholder:

- (a) if the total number of Shares which are the subject of Sale Right Exercise Notices (as defined below) are, in the aggregate, equal to or greater than 1% of the Initial Share Number; and
- (b) for a period of 30 days from and including:
  - (i) 2 December 2018, and each anniversary of such date thereafter; or
  - (ii) the date of completion of an Unapproved Major Transaction or Unapproved Material Related Party Transaction,

(each a "Sale Right Exercise Period").

34.2 The M Shareholders shall have no right to exercise the Sale Right under Article 34.1(b) if an Unapproved Major Transaction occurs and if (at the time of that Unapproved Major Transaction) the M Shareholders hold between them a number of M Shares which is less than 2.5% of the Initial Share Number.

Pro rata exercise

34.3 Subject to Article 36, the Sale Right must be exercised such that the Shares are offered on a pro rata basis and pari passu as if the A Shares and the Z Shares constituted one class of shares, between the Major A Shareholder and the Z Shareholders (or the Major A Shareholder Designee(s) and/or the Z Shareholder Designee(s), if applicable) in the proportion that the aggregate number of A Shares held by the A Shareholders or Z Shares held by such Z Shareholder (as applicable) bears to the aggregate number of A Shares and the Z Shares then in issue ("Pro Rata"). The Z Shareholders shall have the option to acquire their pro rata portion of the Shares being transferred pursuant to the Sale Right but shall not have any obligation to acquire such Shares.

Sale Right Exercise Notice

- 34.4 In order to exercise the Sale Right, the exercising M Shareholder (the "Exercising Sale Right Holder" and, together with the Major A Shareholder and the Z Shareholders, a "Relevant Shareholder") shall give written notice to the Major A Shareholder and the Z Shareholders by giving notice to the company during the Sale Right Exercise Period of its exercise of the Sale Right, such notice to set out the number of M Shares held by the Exercising Sale Right Holder which are to be subject to the Sale Right (the "Sale Shares" and a "Sale Right Exercise Notice") and specifying the aggregate number of the Sale Shares to be purchased. The service of a Sale Right Exercise Notice, and thus the exercise of the Sale Right, shall be irrevocable.
- 34.5 Within 3 days from the expiry of the Sale Right Exercise Period (and assuming a valid Sale Right Exercise Notice has been served pursuant to Article 34.4), the company shall give written notice to the Major A Shareholder, the Z Shareholders and those Shareholders who have served a Sale Right Exercise Notice stating whether the total number of Sale Shares is less than, equal to or greater than 5% of the Initial Share Number, following which the applicable provisions of Article 35 shall apply (the "Sale Right Information Notice").

# 35. VALUATION OF SALE RIGHT

- 35.1 Unless FMV is to be calculated in accordance with Article 36.4, FMV shall be calculated in accordance with this Article 35.
- 35.2 Each of: (i) the M Shareholders (by decision of the relevant Exercising Sale Right Holder holding the greatest number of Sale Shares (the "Lead M Shareholder")); and (ii) the Major A Shareholder, shall appoint a Valuer to establish FMV as at the date of certification of FMV by that Valuer.
- 35.3 If within 30 days following service of the Sale Right Information Notice, either of the Lead M Shareholder and/or the Major A Shareholder fails to appoint a Valuer, the company shall be entitled to appoint a Valuer on each of their behalf.
- 35.4 Each of the Lead M Shareholder and the Major A Shareholder shall instruct its respective Valuer to deliver to such instructing shareholder and the company at the same time and as soon as reasonably practicable, and in any event within 30 days of its appointment, its written valuation report setting its bona fide determination of FMV (each a "Valuation").
- 35.5 If the higher of the two Valuations (the "High FMV") is up to and including 10% higher than the lower of the two Valuations (the "Low FMV"), then the two Valuations shall be averaged and the mean valuation shall be the FMV.
- 35.6 If the High FMV is more than 10% higher than the Low FMV, then the two Valuers shall jointly nominate a third valuer who shall be a reputable international investment bank (the "Ultimate Valuer") to be appointed by the company to determine FMV as at the date of certification of FMV by that Ultimate Valuer. The company shall instruct the Ultimate Valuer to deliver to the company as soon as reasonably practicable, and in any event within 30 days of its appointment, its written valuation report setting out its bona fide determination of FMV (the "Ultimate Valuation").
- 35.7 The Ultimate Valuation will be final and binding on the company and the Relevant Shareholders if it is greater than or equal to the Low FMV and less than or equal to the High FMV.
- **35.8** If the Ultimate Valuation is:
  - (a) greater than the High FMV, then FMV shall be the High FMV; or
  - (b) lower than the Low FMV, then FMV shall be the Low FMV,
  - and, in each case, the final determination of FMV will be final and binding on the company and the Relevant Shareholders.
- 35.9 The fees and expenses of the Valuers and, if applicable, the Ultimate Valuer will be borne by the company and taken into account by a Valuer when producing its valuation. The Relevant Shareholders shall each provide such documents and information to the Valuers and, if applicable, the Ultimate Valuer as are in their possession or control as the Valuer and/or, if applicable, the Ultimate Valuer may reasonably request from time to time. The company shall, subject to customary confidentiality undertakings being in place, provide the Valuers (and Ultimate Valuer, if relevant) with the information it requires in order to produce its valuation.

- 35.10 Any determination of FMV by a Valuer and, if applicable, the Ultimate Valuer, shall:
  - (a) be based only on facts and circumstances existing at the date of the valuation on the basis of an arm's length bona fide sale between a willing buyer and a willing seller for the whole of the issued share capital of the company;
  - (b) value the Sale Shares (or Purchase Shares as the case may be) in accordance with the provisions set out in these Articles, including the differential allocations set out in Article 5, without any premium or discount being attributed to the percentage of the issued share capital of the company which they represent or any restrictions on transfer on the Sale Shares or Purchase Shares:
  - take into account the then current business plan of the Group as approved by the Board and the actual financial results of the Group;
  - (d) exclude the impact on FMV arising as a result of entry by the relevant Group member into an Unapproved Material Related Party Transaction;
  - (e) include the impact on the value of the rights attaching to the G Shares by virtue of Article 5 and any consequential effect on the value of the A Shares, Z Shares and M Shares; and
  - (f) apply such other criteria as a Valuer or the Ultimate Valuer may, acting reasonably, consider appropriate.
- 35.11 A Valuer and, if applicable, the Ultimate Valuer, shall act as an expert and not as an arbitrator. The Relevant Shareholders may make representations to a Valuer in respect of the determination of FMV.

# 36. SALE RIGHT

36.1 If the total number of Sale Shares is less than 5% of the Initial Share Number, then the procedure in Article 36.1(a) applies. If the total number of Sale Shares is equal to or greater than 5% of the Initial Share Number, the Major A Shareholder may either elect to follow to procedure in Article 36.1(a), or instruct the company to comply with Article 36.1(b).

(a)

- (i) The Major A Shareholder shall within 5 Business Days of the date that the company provides the Sale Right Information Notice, give written notice to each Z Shareholder (a "Z Share Sale Right Entitlement Notice"):
  - (A) confirming that the Major A Shareholder accepts the exercise of the Sale Right and wishes to purchase the Sale Shares at the FMV determined using the valuation mechanism set out in Article 35; and
  - (B) offering each Z Shareholder the opportunity to acquire (or procure that a Z Shareholder Designee (as relevant) acquires) its Pro Rata share of the Sale Shares on the same terms as the Major A Shareholder and specifying the number of Sale Shares each Z Shareholder is consequently entitled to acquire;

- each Z Shareholder shall within 5 Business Days of receipt of a Z Share Sale Right Entitlement Notice confirm to the Major A Shareholder whether the Z Shareholder wishes to acquire its Pro Rata share of the Sale Shares (provided that: (A) any Z Shareholder who does not reply to the Z Share Sale Right Entitlement Notice within 5 Business Days shall be deemed to have chosen not to acquire any Sale Shares; and (B) any Z Shareholder who chooses to acquire its Pro Rata share of the Sale Shares shall be known as a "Participating Sale Right Z Shareholder"); and
- (iii) after the 5 Business Day period specified in Article 36.1(a)(ii) has lapsed and within 15 Business Days of service of any Z Share Sale Right Entitlement Notice, the Major A Shareholder shall give written notice on behalf of itself and any Participating Sale Right Z Shareholders to those Shareholders who have served a valid Sale Right Exercise Notice that either:
  - (A) the Major A Shareholder accepts the exercise of the Sale Right and wishes to purchase all of the Sale Shares; or
  - (B) any Participating Sale Right Z Shareholders accept the exercise of the Sale Right and wish to purchase their respective Pro Rata share of the Sale Shares with the Major A Shareholder purchasing the balance.

and in each case the FMV will be determined using the valuation mechanism set out in Article 35 and either: (i) the Major A Shareholder will be bound to acquire (or procure that a Major A Shareholder Designee acquires) all of the Sale Shares, or (ii) any Participating Sale Right Z Shareholders will be bound to acquire (or procure that a Z Shareholder Designee acquires) their relevant number of the Sale Shares (as the case may be), with the Major A Shareholder (or a Major A Shareholder Designee) acquiring the balance. Such notice given by the Major A Shareholder pursuant to this Article 36.1(a)(iii) shall constitute a legally binding contract between the relevant M Shareholder and the Major A Shareholder and any Participating Sale Right Z Shareholders for the sale and purchase of the entire legal and beneficial interest in the number of M Shares specified in the Sale Right Exercise Notice.

- (b) If the total number of Sale Shares is equal to or greater than 5% of the Initial Share Number, the Major A Shareholder may instruct the company to, and the company will appoint promptly (and, in any case, within 30 Days of service of the Sale Right Information Notice) a reputable international investment bank to commence a bona fide process to carry out a Sale or a Listing (the "Investment Bank") and the provisions of Articles 36.2 to 36.6 shall apply.
- 36.2 If within six months of the appointment of the Investment Bank (the "Appointment Period"):
  - (a) the company has received one or more offers from bona fide third party purchasers with certain funds and determines (acting reasonably) that a binding agreement to effect a Sale can be entered into before the expiry of the Appointment Period; or

(b) the company (acting reasonably) considers there is a likelihood of a Listing being completed before the expiry of the Appointment Period,

but, in such case, the Major A Shareholder refuses to consent to such Sale or Listing, then the Major A Shareholder shall promptly notify the company and each Relevant Shareholder in writing of such refusal (an "Exit Objection Notice") and the Major A Shareholder will, subject to the provisions of Articles 36.3 to 36.6, be bound to acquire the Sale Shares at the FMV, determined in accordance with Article 36.4.

- 36.3 If the Major A Shareholder becomes bound to acquire the Sale Shares pursuant to Article 36.2 at FMV:
  - (a) the Major A Shareholder shall within 5 Business Days of the date that the Major A Shareholder delivers to the company and each Relevant Shareholder an Exit Objection Notice, give written notice to each Z Shareholder (a "Z Share Exit Objection Sale Right Entitlement Notice"):
    - (i) confirming that the Major A Shareholder is bound to acquire the Sale Shares at the FMV determined using the valuation mechanism set out in Article 36.4; and
    - (ii) offering each Z Shareholder the opportunity to acquire (or procure that a Z Shareholder Designee acquires) its Pro Rata share of the Sale Shares on the same terms as the Major A Shareholder and specifying the number of Sale Shares each Z Shareholder is consequently entitled to acquire;
  - (b) each Z Shareholder shall within 5 Business Days of receipt of a Z Share Exit Objection Sale Right Entitlement Notice confirm to the Major A Shareholder whether the Z Shareholder wishes to acquire its Pro Rata share of the Sale Shares (provided that: (A) any Z Shareholder who does not reply to the Z Share Exit Objection Sale Right Entitlement Notice within 5 Business Days shall be deemed to have chosen not to acquire any Sale Shares; and (B) any Z Shareholder who chooses to acquire its Pro Rata share of the Sale Shares shall be known as a "Participating Exit Objection Sale Right Z Shareholder"); and
  - after the 5 Business Days period specified in Article 36.3(b) has lapsed and within 15 Business Days of service of any Z Share Exit Objection Sale Right Entitlement Notice, the Major A Shareholder shall give written notice on behalf of itself and any Participating Exit Objection Sale Right Z Shareholder to the company that either:
    - (i) the Major A Shareholder will purchase all of the Sale Shares; or
    - (ii) any Participating Exit Objection Sale Right Z Shareholders will purchase their respective Pro Rata share of the Sale Shares, with the Major A Shareholder purchasing the balance,
  - and in each case the FMV will be determined using the valuation mechanism set out in Article 36.4 and either: (i) the Major A Shareholder will be bound to acquire (or procure that a Major A Shareholder Designee acquires) all of the Sale Shares; or (ii) any Participating Exit Objection Sale Right Z Shareholders will be bound to acquire (or procure that a Z Shareholder Designee acquires) its relevant number of the Sale Shares (as the case may be) with the Major A Shareholder (or

a Major A Shareholder Designee) acquiring the balance. Such notice given by the Major A Shareholder pursuant to Article 36.3(c) shall constitute a legally binding contract between the relevant M Shareholder and the Major A Shareholder and any Participating Exit Objection Sale Right Z Shareholders for the sale and purchase of the entire legal and beneficial interest in the number of M Shares specified in the Sale Right Exercise Notice:

- **36.4** For the purposes of Article 36.3, the FMV will be the higher of:
  - (a) the highest bona fide third party offer received where the funding for such third party offer is on a certain funds basis; and
  - (b) the mid-market valuation available from any pulled Listing, or if no such valuation exists, as determined pursuant to Article 35 (save that the date on which the Exit Objection Notice is served shall be the date on which the Sale Right Information Notice is deemed served for the purpose of Article 34.5),

provided that if the Sale Right triggering such Exit process has occurred due to the completion of an Unapproved Material Related Party Transaction, then any diminution in value of the Shares which has occurred as a result of such transaction will be calculated pursuant to Article 35, which will apply mutatis mutandis (save that the date on which the Exit Objection Notice is served shall be the date on which the Sale Right Information Notice is deemed served for the purpose of Article 34.5), and such value will be added to the higher of the valuations under (a) and (b) above to give the FMV for the purposes of Article 36.3.

- 36.5 If at any point during the Appointment Period the company does not consider there being a reasonable likelihood of a Listing completing or a Sale being effected prior to the expiry of the Appointment Period, the company shall give prompt written notice to the Relevant Shareholders informing them of such circumstances (a "No Exit Notice") and FMV will be determined using the mechanism set out in Articles 35.1 to 35.11 with the date that the No Exit Notice is served being the date on the Sale Right Information Notice is deemed served for the purpose of Article 34.5 and the Major A Shareholder and any Participating Exit Objection Sale Right Z Shareholders will be bound to acquire (or procure that a Major A Shareholder Designee or a Z Shareholder Designee (as relevant) acquires) the Sale Shares.
- 36.6 If upon the expiry of the Appointment Period, bona fide third party offers on a certain funds basis have not been received by the company (or its representatives) or the company has not completed a Listing, FMV will be determined using the mechanism set out in Articles 35.1 to 35.11, with the last day of the Appointment Period being the date on which the Sale Right Information Notice is deemed served for the purpose of Article 34.5 and the Major A Shareholder and any Participating Exit Objection Sale Right Z Shareholders will be bound to acquire (or procure that a Major A Shareholder Designee or a Z Shareholder Designee (as relevant) acquires) the Sale Shares.

# 37. COMPLETION OF THE SALE RIGHT

37.1 Subject to Article 37.2, completion of the sale and purchase of the Sale Shares will take place at the London offices of Freshfields Bruckhaus Deringer LLP (or such other place as may be agreed between the Major A Shareholder and the company) on the Business Day which is 10 Business Days following the later of:

- (a) the date on which FMV is determined; or
- (b) 16 Business Days following the date of service of an Exit Objection Notice under which the FMV can be ascertained without following the mechanism set out in Article 35,

save that if any approvals from third parties (including any anti-trust filings or consents) are required for the transfer of any Shares which are the subject of the Sale Right, completion of those Shares only will take place 10 Business Days following receipt of such approvals ("Sale Right Completion").

- 37.2 The obligation of the Major A Shareholder and any Participating Sale Right Z Shareholder or Participating Exit Objection Sale Right Z Shareholder (as applicable) to complete the purchase of their respective Pro Rata share of any Sale Shares from an Exercising Sale Right Holder is subject to the Sale Shares to be transferred from that Exercising Sale Right Holder being transferred with full title guarantee and free from all Encumbrances.
- 37.3 At Sale Right Completion, subject to the obligations under Article 37.2 having been complied with by the relevant Exercising Sale Right Holder, the Major A Shareholder; and any Participating Sale Right Z Shareholder or Participating Exit Objection Sale Right Z Shareholder (as applicable) will pay, or will cause a Major A Shareholder Designee (or if applicable, a Z Shareholder Designee) to pay, (unless the Major A Shareholder and any Participating Sale Right Z Shareholders or Participating Exit Objection Sale Right Z Shareholders (as applicable) and the relevant Exercising Sale Right Holder agree otherwise) its or their Pro Rata share of the Sale Right Consideration to the company in cash and cleared funds and the company will hold the Sale Right Consideration on trust for the relevant Exercising Sale Right Holder and promptly make payment to such Exercising Sale Right Holder of the amount payable to him subject to the company first receiving: (i) share certificate(s) (or an express indemnity in the case of any share certificate(s) found to be missing); and (ii) duly executed stock transfer forms, from such Exercising Salc Right Holder in respect of all his Sale Shares. For the avoidance of doubt, the failure of one Exercising Sale Right Holder to comply with his obligations under Article 37.2 shall not prejudice the operation of this Article 37.3 in respect of any other Exercising Sale Right Holders who have so complied.
- 37.4 An Exercising Sale Right Holder shall be entitled to exercise all voting and other rights attached to the Shares referred to in the relevant Sale Right Exercise Notice and shall be entitled to receive and retain all dividends and other distributions in respect of such Shares until such time as the Major A Shareholder and any Participating Sale Right Z Shareholder or Participating Exit Objection Sale Right Z Shareholder (as applicable) has/have made payment to the company in accordance with Article 37.3 of the amount due to such Exercising Sale Right Holder.

# 38. GRANT OF PURCHASE RIGHT

Subject to the following provisions, the Major A Shareholder shall have the right to acquire, or have a Major A Shareholder Designee acquire (provided that if such Major A Shareholder Designee defaults, the Major A Shareholder shall be jointly and severally liable), any of the M Shares at a price per Share equal to the Fair Value per Share on the terms and subject to the conditions of these Articles (the "Purchase Right") and if the

Major A Shareholder chooses to exercise such right, the right to be paid Fair Value per Share shall attach to the relevant M Shares as a share right transferable with such Shares and shall not be personal to any M Shareholder.

# 39. EXERCISE OF PURCHASE RIGHT

- 39.1 The Purchase Right shall be exercisable by the Major A Shareholder at any time following 2 June 2015, but subject to the total number of M Shares in issue being in the aggregate, less than 2.5% of the Initial Share Number save that a Purchase Right may not be exercised in respect of those Shares for which a Sale Right Exercise Notice has been given (but may, for the avoidance of doubt, be exercised in respect of those Shares for which a Sale Right Exercise Notice has not been given).
- 39.2 To exercise the Purchase Right:
  - (a) the Major A Shareholder shall give written notice to each Z Shareholder (a "Z Share Purchase Right Entitlement Notice") setting out:
    - (i) the total number of M Shares which are held by the M Shareholder;
    - (ii) the total number of M Shares which are to be subject to the Purchase Right (the "Purchase Shares");
    - (iii) confirming that the Major A Shareholder intends to exercise the Purchase Right and acquire the Purchase Shares at the FMV as determined in accordance with Article 39.5, below; and
    - offering each Z Shareholder the opportunity to acquire (or procure that a Z Shareholder Designee acquires) its Pro Rata share of the Purchase Shares on the same terms as the Major A Shareholder and specifying the number of Purchase Shares each Z Shareholder is consequently entitled to acquire; and
  - (b) each Z Shareholder shall within 20 Business Days of receipt of a Z Share Purchase Right Entitlement Notice (the "Z Share Purchase Right Notice Period") confirm to the Major A Shareholder whether the Z Shareholder wishes to acquire its Pro Rata share of the Purchase Shares, and:
    - any Z Shareholder who does not reply to the Z Share Purchase Right Entitlement Notice before the expiry of the Z Share Purchase Right Notice Period shall be deemed to have chosen not to acquire any Purchase Shares; and
    - (ii) any Z Shareholder who chooses to acquire its Pro Rata share of the Purchase Shares shall be known as a "Participating Purchase Right Z Shareholder").
- 39.3 Within five Business Days from the expiry of the Z Share Purchase Right Notice Period, the Major A Shareholder shall give written notice to the M Shareholders on behalf of itself and any Participating Purchase Right Z Shareholder (a "Purchase Right Exercise Notice") confirming:
  - (a) the total number of Purchase Shares to be purchased by the Major A Shareholder and any Participating Purchase Right Z Shareholder; and

- (b) whether any Participating Purchase Right Z Shareholder will purchase their respective Pro Rata share of the Purchase Shares pursuant to the Purchase Right.
- 39.4 The service of a Purchase Right Exercise Notice shall be irrevocable. Such notice given by the Major A Shareholder pursuant to Article 39.3 shall constitute a legally binding contract between the relevant M Shareholder and the Major A Shareholder and any Participating Purchase Right Z Shareholders for the sale and purchase of the entire legal and beneficial interest in the number of M Shares specified in the Purchase Right Exercise Notice.
- 39.5 Within 30 days from the Major A Shareholder having served a Purchase Right Exercise Notice, each of: (i) the Major A Shareholder on behalf of itself and any Participating Purchase Right Z Shareholder; and (ii) the M Shareholders (by decision of the M Shareholders holding the greatest number of Purchase Shares) shall appoint a Valuer to establish FMV and the Fair Value per Share as at the date of certification of FMV by that Valuer and the provisions of Article 35 will apply mutatis mutandis.
- 39.6 Following the determination of FMV in accordance with Article 39.5, the Major A Shareholder and each Participating Purchase Right Z Shareholder will be bound to acquire (or procure that a Major A Shareholder Designee or a Z Shareholder Designee acquires) the Purchase Shares pursuant to Article 40.

#### 40. COMPLETION OF THE PURCHASE RIGHT

- 40.1 Subject to Article 40.2, completion of the sale and purchase of the Purchase Shares will take place at the London offices of Freshfields Bruckhaus Deringer LLP (or such other place as may be agreed between the Major A Shareholder and the company) on the Business Day which is 10 Business Days following the later of: (i) 16 Business Days following the determination of FMV in accordance with Article 39.5; and (ii) the date of receipt of any requisite third party approvals which are required for the transfer of any of the Shares which are subject to the Purchase Right ("Purchase Right Completion").
- 40.2 Each holder of Purchase Shares will transfer the relevant number of Purchase Shares to:
  (i) the Major A Shareholder; and (ii) any Participating Purchase Right Z Shareholders
  Pro Rata on Purchase Right Completion with full title guarantee and free from all
  Encumbrances and any purported Encumbrance over any Shares in breach of Article 13
  will be automatically released upon exercise of the Purchase Right.
- 40.3 At Purchase Right Completion, subject to the obligations under Article 40.2 having been complied with by the relevant holder of Purchase Shares, the Major A Shareholder and any Participating Purchase Right Z Shareholders shall pay, or will cause a Major A Shareholder Designee and/or, if applicable, a Z Shareholder Designee to pay, (unless the Major A Shareholder and/or the Participating Purchase Right Z Shareholders and the relevant holder of Purchase Shares agree otherwise) its or their Pro Rata share of the Purchase Right Consideration to the company in cash and cleared funds and the company will hold the Purchase Right Consideration on trust for the relevant holder of Purchase Shares and promptly make payment to such holder of Purchase Shares of the amount payable to him subject to the company first receiving: (i) share certificates(s) (or an express indemnity in the case of any share certificate(s) found to be missing); and (ii) duly executed stock transfer forms, from such holder of Purchase Shares in respect of all his Purchase Shares. For the avoidance of doubt, the failure of one holder of Purchase Shares to comply with his obligations under Article 40.2 shall not prejudice the

operation of this Article 40.3 in respect of any other holders of Purchase Shares who have so complied.

- 40.4 Notwithstanding Article 40.2, if any holder of Purchase Shares is unable to transfer such Purchase Shares to the Major A Shareholder and any Participating Purchase Right Z Shareholder with full title guarantee and free from Encumbrances, the Major A Shareholder and/or any Participating Purchase Right Z Shareholders may, in their discretion, require the transfer to it of such Purchase Shares and the Major A Shareholder and any Participating Purchase Right Z Shareholders will pay to the company their Pro Rata share of the Purchase Right Consideration for such Purchase Shares and the company shall hold such monies on trust for the relevant holder of Purchase Shares and the company will only disburse such amounts to the holder of Purchase Shares once all Encumbrances have been released over such Purchase Shares.
- 40.5 The relevant holder of Purchase Shares shall be entitled to exercise all voting and other rights attached to such Purchase Shares and shall be entitled to receive and retain all dividends and other distributions in respect of such Purchase Shares until such time as the Major A Shareholder and/or any Participating Purchase Right Z Shareholder has made payment to the company in accordance with Article 40.3 of the amount due to such relevant holder of the Purchase Shares.

#### 41. FAIR VALUE PER SHARE

41.1 The Investors covenant that they shall not, and shall procure that the company and each Group member shall not, take any action or omit to take any action, whose purpose is to reduce, suppress or adversely affect the Fair Value per Share to be determined pursuant to the exercise of the Sale Right and/or the Purchase Right. The Investors shall act in good faith in connection with their obligations under the Sale Right and/or the Purchase Right.

# 42. FAILURE TO PAY SALE RIGHT CONSIDERATION OR PURCHASE RIGHT CONSIDERATION

If either the Major A Shareholder or any Participating Sale Right Z Shareholder, Participating Exit Objection Sale Right Z Shareholder or Participating Purchase Right Z Shareholder fails to pay all or any part of the Sale Right Consideration pursuant to Article 37.3 or, as the case may be, all or any part of the Purchase Right Consideration pursuant to Article 40.3, then the amount unpaid shall remain outstanding falling as a debt to be paid by the Major A Shareholder and/or such Participating Sale Right Z Shareholder, Participating Exit Objection Sale Right Z Shareholder or Participating Purchase Right Z Shareholder (as applicable) to the relevant Shareholder and accruing interest at a rate equal to the Barclays Bank base rate plus 2% per annum until paid (the "Shortfall").

# 43. SALE RIGHT – G SHARES

# Grant of G Share Sale Right

43.1 Each G Share shall carry as a share right transferable with such Shares and not personal to any holder of such Shares, the right to require the company or cause a company Designee (as applicable) to acquire all or any of the G Shares at a price per Share equal to the Fair Value per Share on the terms and subject to the conditions of these Articles (the "G Share Sale Right").

# Exercise of the G Share Sale Right

Timing – annual exercise window

- 43.2 A G Shareholder shall only be able to exercise the G Share Sale Right in respect of those G Shares for which the G Share Anniversary has passed and provided that no Exit has occurred prior to such G Share Anniversary, whereupon it shall be exercisable by a G Shareholder:
  - (a) in respect of:
    - (i) the relevant G Shareholder's entire holding of G Shares; or
    - (ii) any or all of the relevant G Shareholder's G Shares if the total number of G Shares which are the subject of G Share Sale Right Exercise Notices (as defined below) are, in the aggregate, equal to or greater than 3% of the total number of G Shares in issue at that time;
  - (b) for a period of 30 days from and including:
    - (i) the G Share Anniversary and each anniversary of such date thereafter; or
    - (ii) the date of completion of an Unapproved Major Transaction or Unapproved Material Related Party Transaction,

# (each a "G Share Sale Right Exercise Period"); and

- in each case provided that, where the acquisition is to be made by the company, the company has sufficient financial resources (including but not limited to sufficient distributable reserves and having received the relevant permissions under any Finance Documents) to pay the consideration in respect of all of the G Shares in respect of which the G Share Sale Right has been exercised (the "Financial Condition").
- 43.3 The G Shareholders shall have no right to exercise the G Share Sale Right under Article 43.2(b)(ii) if an Unapproved Major Transaction occurs and if (at the time of that Unapproved Major Transaction) the G Shareholders hold between them a number of G Shares which is less than 2.5% of the G Shares in issue at that date.

# Secondary G Share Sale Right

43.4 If the Financial Condition is not met in respect of an exercise of the G Share Sale Right under Article 43.2 above, a G Shareholder who has served a G Share Sale Right Exercise Notice under Article 43.2 may elect to exercise such right in respect of the same number of his G Shares for a period of 30 days from and including the date falling

six months after the relevant G Share Anniversary or anniversary thereof (such period to be deemed a "G Share Sale Right Exercise Period" for the purposes of the remainder of this Article 43) provided that the Financial Condition is met at such time (such right to be deemed a "G Share Sale Right" for the purposes of the remainder of this Article 43).

43.5 If the Financial Condition is not met on an exercise pursuant to Article 43.4 above, but the company has sufficient financial resources (including but not limited to sufficient distributable reserves and having received the relevant permissions under any of Finance Documents) to pay the consideration in respect of some but not all of the G Shares in respect of which the G Share Sale Right has been exercised under Article 43.4 above, then the company shall acquire G Shares from each G Shareholder who has exercised a G Share Sale Right under Article 43.4 above on a pro rata basis in the proportion that the aggregate number of G Shares which the company has sufficient financial resources (as described above) to acquire bears to the aggregate number of G Shares in respect of which the G Share Sale Right under Article 43.4 above has been exercised.

# G Share Sale Right Exercise Notice

- 43.6 In order to exercise the G Share Sale Right, the exercising G Shareholder (an "Exercising G Shareholder") shall give written notice to the company during the G Share Sale Right Exercise Period of its exercise of the G Share Sale Right, such notice to set out the number of G Shares held by the exercising G Shareholder which are to be subject to the G Share Sale Right (the "G Sale Shares" and a "G Share Sale Right Exercise Notice") and specifying the aggregate number of the G Sale Shares to be purchased. The service of a G Share Sale Right Exercise Notice, and thus the exercise of the G Share Sale Right, shall be irrevocable.
- 43.7 Within 3 days from the expiry of the G Share Sale Right Exercise Period (and assuming a valid G Share Sale Right Exercise Notice has been served pursuant to Article 43.6), the company shall give written notice to those Shareholders who have served a G Share Sale Right Exercise Notice stating whether the total number of G Sale Shares is less than, equal to or greater than 3% of the total number of G Shares in issue at that date, following which the applicable provisions of Articles 43.9 to 43.18 shall apply (the "G Share Sale Right Information Notice").

# Valuation of G Share Sale Right

- **43.8** FMV shall be calculated in accordance with Articles 43.9 to 43.18.
- 43.9 Each of: (i) the G Shareholders (by decision of the Exercising G Shareholder holding the greatest number of G Sale Shares (the "Lead G Shareholder")); and (ii) the company, shall each appoint a separate Valuer to establish FMV as at the date of certification of FMV by that Valuer.
- 43.10 If within 30 days following service of the G Share Sale Right Information Notice, either of the Lead G Shareholder and/or the company fails to appoint a Valuer, the Major A Shareholder shall be entitled to appoint a Valuer on each of their behalf.
- 43.11 Each of the Lead G Shareholder and the company shall instruct the Valuer to deliver to the Lead G Shareholder and the company at the same time and as soon as reasonably practicable, and in any event within 30 days of its appointment, its written valuation report setting its bona fide determination of FMV (each a "G Valuation").

- 43.12 If the higher of the two G Valuations (the "High G FMV") is up to and including 10% higher than the lower of the two G Valuations (the "Low G FMV"), then the two G Valuations shall be averaged and the mean valuation shall be the FMV.
- 43.13 If the High G FMV is more than 10% higher than the Low G FMV, then the two Valuers shall jointly nominate a third valuer who shall be a reputable international investment bank (the "Ultimate G Valuer") to be appointed by the company to determine FMV as at the date of certification of FMV by that Ultimate G Valuer. The company shall instruct the Ultimate G Valuer to deliver to the company and the Lead G Shareholder as soon as reasonably practicable, and in any event within 30 days of its appointment, its written valuation report setting out its bona fide determination of FMV (the "Ultimate G Valuation").
- 43.14 The Ultimate G Valuation will be final and binding on the company and the Exercising G Shareholders if it is greater than or equal to the Low G FMV and less than or equal to the High G FMV.
- **43.15** If the Ultimate G Valuation is:
  - (a) greater than the High G FMV, then FMV shall be the High G FMV; or
  - (b) lower than the Low G FMV, then FMV shall be the Low G FMV,
  - and, each in case, the final determination of FMV will be final and binding on the company, the company Designee and the Exercising G Shareholders.
- 43.16 The fees and expenses of the Valuers and, if applicable, the Ultimate G Valuer will be borne by the company and taken into account by a Valuer when producing its valuation. The company and the Exercising G Shareholders shall each provide such documents and information to the Valuers and, if applicable, the Ultimate G Valuer as are in their possession or control as the Valuer and/or, if applicable, the Ultimate G Valuer may reasonably request from time to time.
- 43.17 Any determination of FMV by a Valuer and, if applicable, the Ultimate G Valuer, shall:
  - (a) be based only on facts and circumstances existing at the date of the valuation on the basis of an arm's length bona fide sale between a willing buyer and a willing seller for the whole of the issued share capital of the company;
  - (b) value the G Sale Shares in accordance with the provisions set out in these Articles (including Article 5.1), without any premium or discount being attributed to the percentage of the issued share capital of the company which they represent or any restrictions on transfer on the G Sale Shares;
  - (c) take into account the then current business plan of the Group as approved by the Board and the actual financial results of the Group;
  - (d) take into account the impact of the applicable Hurdle Amount(s) in relation to the relevant G Shares;
  - (e) exclude the impact on FMV arising as a result of entry by the relevant Group member into an Unapproved Material Related Party Transaction; and

- (f) apply such other criteria as a Valuer or the Ultimate G Valuer may, acting reasonably, consider appropriate.
- 43.18 A Valuer and, if applicable, the Ultimate G Valuer, shall act as an expert and not as an arbitrator. The Exercising G Shareholders and the company may make representations to a Valuer in respect of the determination of FMV.

# Completion of the G Share Sale Right

- 43.19 Subject to Article 43.20, completion of the sale and purchase of the G Sale Shares will take place at the London offices of Freshfields Bruckhaus Deringer LLP (or such other place as may be determined by the company) and will take place on the Business Day which is 10 Business Days following the date on which FMV is determined, save that if any approvals from third parties (including any anti-trust filings or consents) are required for the transfer of any Shares which are the subject of the G Share Sale Right, completion in respect of those Shares only will take place 10 Business Days following receipt of such approvals ("G Share Sale Right Completion").
- 43.20 The obligation of the company, or the company Designee, to complete the purchase of the G Sale Shares from an Exercising G Shareholder is subject to the G Sale Shares to be transferred from that Exercising G Shareholder being transferred with full title guarantee and free from all encumbrances.
- 43.21 At G Share Sale Right Completion, subject to the obligations under Article 43.6 having been complied with by the relevant Exercising G Shareholder, the company will, or will procure that the company Designee will, pay, (unless the company and the relevant Exercising G Shareholder agree otherwise) the G Share Sale Right Consideration to each Exercising G Shareholder the amount payable to him subject to the company first receiving: (i) share certificate(s) (or an express indemnity in the case of any share certificate(s) found to be missing); and (ii) duly executed stock transfer forms, from such Exercising G Shareholder in respect of all his G Sale Shares. For the avoidance of doubt, the failure of one Exercising G Shareholder to comply with his obligations under Article 43.20 shall not prejudice the operation of this Article 43.21 in respect of any other Exercising G Shareholder who has so complied.
- 43.22 An Exercising G Shareholder shall be entitled to exercise any voting and other rights attached to the G Shares referred to in the relevant G Share Sale Right Exercise Notice and shall be entitled to receive and retain all dividends and other distributions in respect of the G Shares until such time as the company has made payment to the Exercising G Shareholder in accordance with Article 43.21 of the amount due to such Exercising G Shareholder.

# Fair Value per G Share

43.23 The Investors covenant that they shall not, and shall procure that the company and each Group member shall not, take any action or omit to take any action, whose purpose is to reduce, suppress or adversely affect the Fair Value per G Share to be determined pursuant to the exercise of the Sale Right. The Investors shall act in good faith in connection with their obligations under the G Share Sale Right.

# 44. NOTICES AND DELIVERY OF DOCUMENTS

Where any notice is or may be required to be given or document(s) delivered (whether to the company or to any Shareholder) under these Articles, such notice will be validly served (or document delivered) if it is served on the company, marked for the attention of the CFO, and the company must forward a copy (or the originals, in the case of stock transfer forms, share certificates and indemnities for lost share certificates) to the relevant Shareholder(s) within 2 Business Days of receipt, to such address (whether physical or virtual) that the relevant Shareholder has advised to the company. Any forwarded notice (or document) by the company to such address will be deemed to have been delivered on the 3rd Business Day following posting or being couriered or the next Business Day if emailed.

#### TAG-ALONG RIGHTS

#### 45. TAG-ALONG MECHANISM

Subject and without prejudice to Article 5, no transfer of any Shares (or any interest in any Shares) may be made by any Selling Shareholder(s) if it would result in a Proposed Tag-along Transfer unless the Acquirer has first made a written offer in accordance with Articles 45 to 51 to the Non-Selling Shareholders to purchase all such Non-Selling Shareholders' Shares at the Notified Price, or where the Non-Selling Shareholders' Shares are not of the same class in respect of which a Selling Shareholder has received an offer from the Acquirer, the price will be determined by reference to the market value of those Non-Selling Shareholders' Shares calculated by reference to Article 5 and the valuation of the company pursuant to the Notified Price (whether the consideration is cash or newly issued shares in the proposed Acquirer's share capital) and on no less preferential terms and conditions (including time of payment, form of consideration, representations, warranties, covenants and indemnities (if any) and limitations of liability) (provided they are given on a several basis) as to be paid and given to and by the Selling Shareholder(s).

# 46. COSTS

A Tagging Shareholder is responsible for his or its proportionate share of the costs of the Proposed Tag-along Transfer to the extent not paid or reimbursed by the Acquirer or the company based on the proportion his or its proceeds bears to the total proceeds realised from a Proposed Tag-along Transfer.

# 47. ADVANCE NOTICE OF TAG-ALONG OFFER

The Selling Shareholder(s) must give written notice to each Non-Selling Shareholder of each Proposed Tag-along Transfer at least 10 Business Days prior to signing a definitive agreement relating to the Proposed Tag-along Transfer providing details of the Acquirer and its proposed price and date of sale and, to the extent it is able, the other terms and conditions.

# 48. TERMS OF TAG-ALONG OFFER

The written offer required to be given by the Acquirer under Article 45 must be given not more than 5 Business Days after the signing of the definitive agreement relating to

the Proposed Tag-along Transfer and must be open for acceptance for at least 10 Business Days after the date of the written offer. The Selling Shareholder(s) shall not complete such transfer unless the written offer is made. The Selling Shareholder(s) must deliver or cause to be delivered to the Non-Selling Shareholders copies of all transaction documents relating to the Proposed Tag-along Transfer promptly as the same become available.

#### 49. ACCEPTANCE OF TAG-ALONG OFFER

If a Non-Selling Shareholder wishes to accept the Acquirer's offer under Article 45 it must do so by means of a written notice to the Selling Shareholder(s) indicating its acceptance of the offer in respect of all of the number of its Shares specified in the written offer.

# 50. EFFECT OF NO ACCEPTANCES OF TAG-ALONG OFFER

If some or all of the Non-Selling Shareholders do not accept such offer within the Acceptance Period, the Proposed Tag-along Transfer is permitted to be made:

- (a) within 45 Business Days after the expiry of that period;
- (b) so long as it takes place on terms and conditions no more favourable in any respect to the Selling Shareholder(s) than those stated in the original written offer under Articles 45 and 48; and
- (c) on the basis that all of the Shares proposed to be sold under the Proposed Tagalong Transfer are transferred.

#### 51. EXCLUSIONS

The provisions of Article 45 will not apply to any transfers of Shares:

- (a) in respect of which a Drag-Along Notice has been served; or
- (b) to a New Holding Company of the company which is established for the purposes of planning for a reorganisation or an Exit and in which the share capital structure (principally the shareholdings but including all economic rights) of the company is replicated in all material respects.

#### DRAG-ALONG RIGHTS

# 52. DRAG-ALONG MECHANISM

52.1 If the Majority Selling Shareholders agree terms for a Proposed Drag-Along Sale with a Purchaser then, on receipt of written notification from the Majority Selling Shareholders, all the Dragged Shareholders are bound to transfer their Shares to the Purchaser on the same terms, and for the same amount, form and timing of consideration, as agreed by the Majority Selling Shareholders in respect of the same class of Share (save as provided in Articles 53 to 55) but subject to any differential valuation arising by virtue of the provisions of Article 5.

# 53. REPRESENTATIONS, WARRANTIES AND COSTS

Dragged Shareholders will not be required to make or give any representations, warranties, covenants and indemnities, other than customary fundamental warranties that the Dragged Shareholder: (i) is the sole legal and beneficial owner of the Shares; (ii) has the requisite capacity, power and authority to enter into the transaction; and (iii) is entitled to transfer the legal and beneficial title to the Shares free from all encumbrances, in an equivalent form to those given by the Majority Selling Shareholders. Each Shareholder is responsible for his or its proportionate share of the Drag-Along Transaction Costs based on the proportion of proceeds that each Shareholder actually receives bears to the total proceeds realised from such Proposed Drag-Along Sale.

#### 54. DRAG-ALONG NOTICE

The Drag-Along Notice must set out the number of Shares proposed to be transferred, the name and address of the proposed Purchaser, the proposed amount, if any, and form of consideration and any other terms and conditions of payment offered for the Shares. The Drag-Along Notice may make provision for the Dragged Shareholders to elect to receive consideration in the form of shares or loan notes on different terms to those agreed by the Majority Selling Shareholders, and the proposed Purchaser may offer a loan note and/or share and/or cash alternative to some or all of the Majority Selling Shareholders and/or Dragged Shareholders. The Drag-Along Notice must specify a date, time and place for the Dragged Shareholders to execute transfers in respect of their Shares, being a date which is not less than 10 Business Days after the date of the Drag-Along Notice (and not earlier than the transfers by the Majority Selling Shareholders). The Drag-Along Notice may be expressed to be conditional upon completion of the sale by the Majority Selling Shareholders. A Drag-Along Notice shall be valid for a period of 12 months from the date of issue.

# 55. EXECUTION OF TRANSFERS

- If a Dragged Shareholder does not, within 10 Business Days of the date of the Drag-55.1 Along Notice (or on the date specified in the Drag-Along Notice if later than 10 Business Days after the date of the Drag-Along Notice) execute transfers in respect of his Shares, then the Board is entitled to authorise and instruct such person as it thinks fit to execute, complete and deliver the necessary transfer(s) as agent on his behalf on the same terms as those accepted by the Majority Selling Shareholders and, against receipt by the company (on trust for the member) of the consideration payable for the Shares, deliver the transfer(s) and any pre-emption waivers to the Purchaser (or its nominee) and register the Purchaser (or its nominee) as the holder of those Shares. After the Purchaser (or its nominee) has been registered as the holder of those Shares, the validity of such proceedings may not be questioned by any person. The company will deliver the consideration payable for each Dragged Shareholder's Shares held on trust in accordance with this Article 55 for a member to that member as soon as practicable following the delivery to the company by that member of his original share certificate in respect of such Shares or an indemnity for a lost share certificate in a form reasonably acceptable to the Board.
- 55.2 The Shareholders acknowledge and agree that the authority conferred under this Article 55 is necessary as security for the performance by the Dragged Shareholders of their obligations under these Articles.

- 55.3 Subject to Article 55.4, unless the Board otherwise agrees in writing, any Shares held by a Dragged Shareholder on the date of a Drag-Along Notice (and any Shares acquired by a Dragged Shareholder from time to time thereafter, whether by virtue of the exercise of any right or option granted or arising by virtue of the holding of Shares by the Dragged Shareholder, or otherwise) shall immediately on failure by the holder of such Shares to comply with this Article 55:
  - (a) automatically cease to confer the right to receive notice of or to attend or vote (either in person or by proxy and whether on a poll or on a show of hands) at any general meeting of the company or (subject to the Companies Acts) at any meeting of the holders of any class of Shares in the capital of the company with effect from the date of the Drag-Along Notice (or the date of acquisition of such Shares, if later); and
  - (b) not be counted in determining the total number of votes which may be cast at any such meeting, or required for the purposes of a written resolution of any member or any class of members, or for the purposes of any other consent required under these Articles.
- 55.4 The rights referred to in Article 55.3 shall be restored immediately upon the transfer of the Shares in accordance with the Drag-Along Notice.
- 55.5 Following the issue of a Drag-Along Notice, if any person becomes a New Member, a Drag-Along Notice is deemed to have been served upon the New Member on the same terms as the previous Drag-Along Notice. The New Member will be bound to sell and transfer all such Shares acquired by him or it to the Purchaser or as the Purchaser may direct and the provisions of this Article 55.5 shall apply (with necessary modifications) to the New Member save that completion of the sale of such Shares shall take place immediately following the registration of the New Member as a Shareholder.

# TRANSMISSION OF SHARES

# 56. RIGHTS OF TRANSMITTEE

Articles 27, 28 and 29 of the Model Articles shall not apply.

# MANDATORY TRANSFERS

# 57. LEAVING SHAREHOLDER REQUIRED TO TRANSFER G SHARES

If a Leaving Shareholder or Former Employee (as applicable) shall, unless the Board (with A Investor Director approval) consents in writing to the contrary, be bound to offer to transfer all or any of the G Shares he holds and shall be deemed to have served on the Termination Date a Transfer Notice offering to transfer those G Shares for such consideration as is determined in accordance with Articles 58 to 66, to the person(s) specified in the Leaver Notice on the date specified in the Leaver Notice. A Leaving Shareholder or Former Employee may be served with a Leaver Notice at any time during the 12 months following the Termination Date (or any longer period that the Board may determine if the Leaving Shareholder or Former Employee (as applicable) is guilty of or suspected of fraud) in respect of any G Shares (and on one or more occasions), subject always to Articles 58 to 66.

# 58. DETERMINATION OF CONTENTS OF THE LEAVER NOTICE

For the purpose of preparing the Leaver Notice, the Board (with A Investor Director approval) must have regard to the provisions of Articles 59 to 62 provided always that, for the purposes of the Leaver Notice, the Board (with A Investor Director approval) may reasonably determine (having regard to the provisions of Articles 59 to 62) that a Leaving Shareholder is a Good Leaver, a Neutral Leaver, or a Bad Leaver without such determination having been agreed with the Leaving Shareholder or Former Employee or otherwise determined by any third party (including any court or tribunal).

# 59. TRANSFEREE FOR LEAVING SHAREHOLDER'S G SHARES

The person to whom G Shares are to be transferred under Article 57 shall be such person or persons as the Board may specify in the Leaver Notice.

#### 60. GOOD LEAVER

60.1 A Leaving Shareholder who is a Good Leaver shall be required to offer for transfer all of his/her G Shares (such G Shares being "Leaver Vested G Shares") for a price per share equal to the higher of Fair Value per Share as at the Termination Date and Cost.

# 61. NEUTRAL LEAVER

61.1 A Leaving Shareholder who is a Neutral Leaver shall be required to offer for transfer such G Shares as result from the application of the following formula:

Leaver Vested G Shares = 
$$D \times G \div P$$

rounded-up to the nearest whole number (such G Shares being "Leaver Vested G Shares") for a price per share equal to the higher of Fair Value per Share and Cost.

**61.2** For the purposes of Article 61.1:

D = (i) in the case of a Leaving Shareholder, the number of full days from the date of acquiring the relevant G Shares (through transfer or issue) until the Termination Date (but capped always at a number equal to the maximum number of P); and (ii) in the case of a Leaving Shareholder who has been employed by a Group member for less than 365 days, 0.

G = number of G Shares held by the Leaving Shareholder on the Termination Date but prior to operation of Articles 57 to 66;

$$P = 1,460 \text{ days}$$
:

61.3 All remaining G Shares held by a Leaving Shareholder who is a Neutral Leaver that are not Leaver Vested G Shares shall be "Neutral Leaver Unvested G Shares" and shall be transferred for a price per share equal to the lower of Fair Value per Share as at the Termination Date and Cost pursuant to Articles 57 to 66.

#### 62. BAD LEAVER

A Leaving Shareholder who is a Bad Leaver shall be required to transfer all of his/her G Shares for a price per share equal to the lower of Fair Value per Share as at the Termination Date and Cost pursuant to Articles 57 to 66.

# 63. RE-CLASSIFICATION OF FORMER EMPLOYEES AND LEAVING SHAREHOLDERS

- 63.1 A Former Employee or Leaving Shareholder who is a Good Leaver or a Neutral Leaver will only continue to be a Good Leaver or a Neutral Leaver (as applicable) if, during any Protected Period, he continues to comply in all material respects with his obligations under any relevant provisions of any Shareholders' Agreement.
- 63.2 The Board (with A Investor Director approval) may designate in writing a Leaving Shareholder, who would otherwise be a Bad Leaver, as a Neutral Leaver or a Good Leaver and allow that individual to retain some or all of his G Shares (subject always to the provisions of Articles 63.1 and 65), regardless of the circumstances surrounding his ceasing to be an employee and/or director of a Group member.

#### 64. VALIDITY OF TRANSFER OF G SHARES

Any dispute as to the determination of the consideration payable for G Shares to be transferred pursuant to Articles 57 to 66 shall not invalidate any Transfer Notice served or deemed to be served and the Leaving Shareholder shall remain bound to transfer the G Shares on the terms of the Transfer Notice and the Leaver Notice and no Leaving Shareholder shall be entitled to injunctive relief, relief from forfeiture or other similar remedies.

# 65. RIGHTS ATTACHING TO G SHARES THAT ARE NOT ACQUIRED FROM A LEAVING SHAREHOLDER

- 65.1 Notwithstanding any other provision in these Articles and subject always to the Board deciding otherwise (with the written consent of an A Investor Director) and subject to the provisions of Article 57, a Leaving Shareholder shall on the Termination Date and provided he retains G Shares, in respect of those G Shares:
  - have all the rights of, and rank *pari passu* with, the other holders of the G Shares save that he is not entitled to:
    - (i) receive any dividend or other distribution declared, made or paid on or after the Termination Date; or
    - (ii) receive notice of or attend any general meeting of the company or (subject to the 2006 Act) at any meeting of the holders of any class of Shares in the capital of the company on or after the Termination Date; and
  - (b) be deemed to have appointed any A Investor Director from time to time (failing whom, any other director of the company) (each an "Attorney" and together the "Attorneys") jointly and severally to be his attorney, failing which, his agent, and with his full authority and on his behalf and in his name or otherwise to:

- sign and deliver all such deeds and documents as any Attorney shall in his absolute and unfettered discretion consider desirable in connection with a Transfer Notice (including, without limitation, any agreement for a sale, powers of attorney, stock transfer forms, notices, letters and certificates);
- (ii) accept any offer for his G Shares, or interests in any G Shares; and
- (iii) receive any notices of, and attend all meetings and sign all resolutions and consents of the members (or any class of them) of any Group member in respect of the G Shares,

and without prejudice to the generality of the foregoing, to do anything, or perform any acts on the Leaving Shareholder or Former Employee's behalf in connection with an Exit (in each case in such manner and on such terms as any Attorney in his absolute and unfettered discretion considers desirable but provided that the Leaving Shareholder or Former Employee shall not be required to make or give any representations, warranties, covenants or indemnities, or be responsible for any costs, in addition to those that he would be required to make or give or for which he would be responsible if he were a Dragged Shareholder).

# 66. FAILURE TO TRANSFER G SHARES

- 66.1 The following provisions apply to a Defaulting Shareholder who fails to comply with the terms of a Transfer Notice. The:
  - (a) Defaulting Shareholder shall consent to, vote for, raise no objections to and waive any applicable rights in connection with the G Shares and shall be required to take all lawful actions with respect to the Transfer Notice as are required by the Directors to facilitate the transfer of the G Shares;
  - (b) company shall be constituted the agent of the Defaulting Shareholder for taking such actions as are necessary to effect the transfer of the G Shares in favour of the relevant transferee(s) as agent on behalf of the Defaulting Shareholder;
  - (c) Directors may authorise an officer of the company or a Shareholder to execute, complete and deliver on behalf of such Defaulting Shareholder all or any necessary documents to effect the transfer of the Defaulted G Shares.
- 66.2 In relation to a transfer pursuant to Articles 57 to 66, after entry in the register of members of the name of the transferee(s) the validity of the transfer to the transferee(s) shall not be questioned by any person.
- 66.3 The Shareholders acknowledge and agree that the authority conferred under Article 66.1 is necessary as security for the performance by any Shareholder to whom this Article applies of his obligations under these Articles.

# **GENERAL MEETINGS**

# 67. QUORUM

67.1 No business shall be transacted at any meeting of the company unless a quorum of members is present at the time when the meeting proceeds to business and remains present during the transaction of business.

67.2 The quorum necessary for the transaction of the business of any meeting of the company shall be any two qualifying persons provided that one shall be an A Shareholder.

# 68. CHAIRING GENERAL MEETINGS

If the Directors have not appointed a chairman, or if the chairman is unable to chair the meeting or is not present within 30 minutes of the time at which a meeting was due to start an A Investor Director will act as chairman of the general meeting, and the appointment of the chairman of the meeting must be the first business of the meeting. Article 39(2) of the Model Articles shall not apply.

#### 69. ATTENDANCE AND SPEAKING BY NON-SHAREHOLDERS

Article 40(2) of the Model Articles shall be amended by the insertion of the words "with the consent of the A Shareholder Majority" after the word "may".

#### 70. POSTPONEMENT OF GENERAL MEETINGS

If the Directors in their absolute discretion decide that it is unreasonable or impracticable for any reason to hold a general meeting at the time or place specified in the notice of that meeting, they may postpone the general meeting to another time or place by giving notice of the revised time or place to all the members.

# 71. PROCEEDINGS AT GENERAL MEETINGS AND VOTES OF MEMBERS

- 71.1 Article 44(2) of the Model Articles shall be amended by the deletion of articles 44(2)(c) and (d) and the insertion of the words "any one qualifying person present and entitled to vote at the meeting".
- 71.2 Article 44(3) of the Model Articles shall be amended by the insertion of the words "A demand so withdrawn shall not invalidate the result of a show of hands declared before the demand was made." as a new paragraph at the end of that article.
- 71.3 Article 44(4) of the Model Articles shall be deleted and replaced with the words "A poll demanded on the election of a chairman or on a question of adjournment shall be taken immediately. A poll demanded on any other question shall be taken immediately or at such time and place as the chairman directs not being more than 30 days after the poll is demanded. No notice need be given of a poll not taken immediately if the time and place at which it is to be taken are announced at the meeting at which it is demanded. In any other case at least seven clear days' notice shall be given specifying the time and place at which the poll is to be taken".

# 72. AMENDMENT OF RESOLUTIONS

Notwithstanding that prior written notice to amend a resolution shall have been given in accordance with article 47(1) of the Model Articles, the chairman, with A Shareholder Majority consent, may accept or propose at any general meeting or adjourned general meeting amendments of a minor or formal nature or to correct a manifest error or which he may in his absolute discretion consider fit for consideration at the meeting.

#### WRITTEN RESOLUTIONS

# 73. PERIOD FOR AGREEING TO A WRITTEN RESOLUTION

A proposed written resolution will lapse if it is not passed before the end of the period of 28 days beginning with the circulation date.

#### **PROXIES**

# 74. METHOD FOR APPOINTING A PROXY

- 74.1 Article 45(1)(d) of the Model Articles shall be deleted and replaced with the words "is delivered to the company in accordance with the Articles and any instructions contained in the notice of the general meeting (or adjourned) meeting to which they relate".
- 74.2 Article 45(1) of the Model Articles shall be amended by the insertion of the words "and a proxy notice which is not delivered in such manner shall be invalid, unless the Directors, in their discretion, accept the notice at any time before the meeting." as a new paragraph at the end of that article.
- 74.3 When two or more valid but differing appointments of proxy are delivered or received in respect of the same Share for use at the same meeting (or adjourned meeting) or poll, the one which is last delivered or received (regardless of its date or the date of its execution) shall be treated as replacing and revoking the other as regards that Share. If the company is unable to determine which was last delivered or received, none of them shall be treated as valid in respect of that Share.
- 74.4 No instrument of proxy shall be valid after the expiration of twelve months from the date stated in it as the date of its execution.

#### CORPORATIONS ACTING BY REPRESENTATIVES

# 75. APPOINTMENT MUST BE DELIVERED

- 75.1 A resolution authorising a person or persons to act as a representative of a corporation shall not be effective for the purposes of any meeting unless a copy or extract of such resolution, certified as a true copy or extract by a director or secretary or member of the governing body of the corporation concerned, has been delivered before commencement of the meeting to a Director of the company save where the Directors otherwise determine in their absolute discretion.
- 75.2 The provisions of Articles 67 to 75 shall apply to meetings of classes of shares except that the quorum necessary for the transaction of the business of any such meeting shall be any two persons holding shares of the relevant class(es) (or, if there is only one holder of shares of the relevant class(es), one person holding shares of the relevant class(es)).

#### **DIRECTORS**

# 76. NUMBER

Unless and until otherwise determined by special resolution of the company the number of Directors must not be fewer than two.

# 77. QUORUM

- 77.1 The quorum for meetings of the Directors shall be three; one of whom must be an A Investor Director (if appointed) or his alternate; and one of whom must be a Director appointed pursuant to Article 80.2 (provided that the conditions stated therein and in Article 80.3 remain subsisting) (if appointed) or his alternate; and one of whom must be a Director appointed pursuant to Article 80.6 (if appointed) or his alternate, save that where a meeting is adjourned through lack of a quorum due to an A Investor Director or a Director appointed pursuant to Article 80.2 or a Director appointed pursuant to Article 80.6 not being present, such meeting will be reconvened at least 2 Business Days after the original meeting and at such reconvened meeting the quorum will be any two Directors.
- 77.2 Articles 11(2) and 11(3)(a) of the Model Articles shall not apply.

# 78. SHAREHOLDING QUALIFICATIONS

A Director need not hold any Shares in the company.

# 79. DELEGATION OF DIRECTORS' POWERS

Delegation of the Directors' powers pursuant to articles 4 and 5 of the Model Articles is subject to approval by the Board, except in the case of delegation by an A Investor Director when Board approval is not required.

#### 80. APPOINTMENT AND REMOVAL OF DIRECTORS

- 80.1 Subject to Article 80.2, the A Shareholder Majority is entitled by written notice to the company from time to time to appoint and remove (and appoint other persons in place of those removed) any person(s) as Director(s) each of whom will be designated as an "A Investor Director" and one of whom may be designated from time to time by the A Shareholder Majority as the chairman of the company.
- 80.2 Subject to Article 80.5, for so long as:
  - the M Shareholders between them hold a number of M Shares which is not less than 5% of the Initial Share Number (the "Initial Director Condition"), the M Shareholders, acting by a decision of Shareholders holding a majority in number of M Shares in issue, shall be entitled by written notice to the company from time to time to nominate for appointment and removal a person (and nominate for appointment another person in place of those removed) as Director; or
  - the M Shareholders between them hold a number of M Shares which is not less than 10% of the Initial Share Number (the "Second Director Condition"), the M Shareholders, acting by a decision of Shareholders holding a majority in number of M Shares in issue, shall be entitled by written notice to the company from time to time to nominate for appointment and removal (and nominate for appointment other persons in place of those removed) up to two persons as Directors.
- 80.3 The right of the M Shareholders to appoint a Director or Directors pursuant to Article 80.2 shall be subject to Simon Denyer and John Gleasure between them holding

- not fewer than 13,240,663 M Shares (the "SDJG Director Condition") at the time of the decision of the Shareholders holding a majority in number of the M Shares.
- 80.4 Articles 12 and 17(2) and 17(3) of the Model Articles shall not apply.
- 80.5 The A Shareholder Majority may remove from office by written notice to the company:
  - (a) any A Investor Director;
  - (b) one of two Directors nominated for appointment by the M Shareholders if the Second Director Condition is not satisfied:
  - any Directors nominated for appointment by the M Shareholders if the Initial Director Condition or the SDJG Director Condition is not satisfied; and
  - (d) any Directors or Board Observers nominated for appointment by the Z Shareholders.
- 80.6 The Z Shareholders shall be entitled by written notice to the company from time to time to nominate for appointment and removal (and nominate for appointment another person in place of those removed) either (at the election of the Z Shareholders from time to time):
  - (a) one Director and one Board Observer; or
  - (b) two Board Observers.
- 80.7 A notice appointing or removing a Director under Article 80.1 may consist of several documents in similar form each signed by or on behalf of any of the members of the A Shareholder Majority and delivered by post, hand, email or courier to the registered office of the company. The removal takes effect immediately on deposit of the notice in accordance with this Article 80.5 or such later date (if any) specified in the notice.
- 80.8 On an Emergency Share Issue, the A Shareholder Majority may appoint any person or persons as a Director(s) with immediate effect by written notice to the company.

#### 81. TERMINATION OF A DIRECTOR'S APPOINTMENT

- 81.1 Article 18 of the Model Articles is modified by inclusion after article 18(f) of the Model Articles of the following sub-paragraphs to be numbered 18(g) and 18(h) respectively:
  - 18(g) "in the case of a Director who holds any executive office, his appointment as such is terminated or expires and the other Directors resolve that his office be vacated; or"
  - 18(h) "that person is removed under Articles 78.1."
- 81.2 A resolution of the Directors that a Director has vacated office under the terms of article 18 of the Model Articles, as amended by these Articles, shall be conclusive as to the fact and grounds of vacation stated in the resolution and article 18 of the Model Articles shall be modified accordingly.

#### 82. ENTITLEMENT TO NOTICES AND REMUNERATION

Each Director appointed by the A Shareholder Majority pursuant to this Article is entitled to all notices and voting rights and in all other respects must be treated as the other Directors of the company, save that the remuneration of such Director is such fee or amount as is agreed between the persons appointing him and the Board.

#### 83. APPOINTMENT OF DIRECTORS AS DIRECTORS OF SUBSIDIARIES

A Director appointed by the A Shareholder Majority and/or Z Shareholders must, if required by his or her appointor(s), be appointed a Director of any or all of the subsidiaries of the company and the provisions of these Articles relating to the conduct of the business of the company and the holding of meetings of the Board are deemed to apply mutatis mutandis to each such subsidiary to which such Director is appointed and the company must procure such appointment and observance of this Article 83.

#### 84. DIRECTORS' EXPENSES

The company must reimburse all reasonable expenses of each Director properly incurred in the performance of his functions, whether such functions are performed in respect of the company or one of its subsidiaries and article 20 of the Model Articles shall not apply.

#### 85. RIGHT TO REPORT TO APPOINTOR

Each Director appointed by the A Shareholder Majority may report back to his appointor(s) on the affairs of the company and its subsidiaries and disclose such information to his appointor(s) as he considers appropriate.

#### 86. OBSERVER

Any Board Observer must be given (at the same time as the relevant Directors) notice of all meetings of the Directors and all agendas, minutes and other papers relating to those meetings. The Board Observer may speak at meetings and require business to be added to the agenda but may not in any circumstances vote on any matter. The company must reimburse all reasonable expenses of the Board Observer properly incurred in performance of this function (whether such function is performed in respect of the company or on of its subsidiaries). Where, in the reasonable opinion of the company, the supply of information pursuant to this Article 86, the Shareholders' Agreement, or the attendance of a Board Observer at a Board Meeting would result in: (i) a breach of third party confidentiality obligations, (ii) the loss of legal privilege, or (iii) breach of any law or regulation (including anti-trust laws), the company shall (a) inform the Board Observer that it is in possession of information that cannot be disclosed, (b) explain the reason why such information cannot be disclosed, and (c) discuss with the Board Observer in good faith to try to find a way of disclosing some or all of the information to the Board Observer which does not result in material risk in connection with (i) to (iii) above.

#### 87. NOTICE OF BOARD MEETINGS

The Board shall send each Director, including each Director appointed by the A Shareholder Majority:

- (a) not less than 10 Business Days' advance notice of each meeting of the Board or of a committee of the Board and not less than 3 Business Days before such meeting an agenda of the business to be transacted at such meeting (together with all papers to be circulated or presented to the same) and no other business shall be transacted at such meeting without the consent of an A Investor Director, provided that, subject to the application of Article 88, the time periods specified in this Article 87(a) may be reduced or waived if approved by the majority of the Directors (whether in person or in accordance with Article 89); and
- (b) as soon as practicable after each such meeting, a copy of the minutes;

provided however, no executive Director who ceases to be an employee of any Group member or who is suspended from employment shall be notified of or entitled to participate in Board meetings or any meeting of any committee of the Board or receive a copy of Board papers or minutes of Board meetings or of meetings of any committee of the Board and article 9 of the Model Articles shall not apply.

#### 88. WEIGHTED VOTING

Each Director shall be entitled to cast one vote in relation to any decision to be taken by the Directors, provided that, the A Investor Director(s) may, if he/she/they (as applicable) so indicate to the other Director(s) present and voting on a matter, cast between them (or, if applicable, individually) such number of votes as is equal to the number of votes that all the other Directors are entitled to cast on the matter, plus one.

#### 89. WRITTEN DECISIONS

- 89.1 A decision of the Directors is taken in accordance with this Article when, subject to the application of Article 88, the majority of Eligible Directors (which, for these purposes, must include at least one of the A Investor Directors), indicate to each other by any means that they share a common view on a matter and article 8 of the Model Articles shall not apply.
- 89.2 Such a decision may take the form of a resolution in writing (which had been circulated to all the Eligible Directors 3 Business Days prior to the date of signature), where, subject to the application of Article 88, the majority of Eligible Directors (which for these purposes must include at least one of the A Investor Directors) have signed one or more copies of it, or to which such majority of Eligible Directors have otherwise indicated agreement in writing.
- 89.3 A decision may not be taken in accordance with this Article if the Eligible Directors would not have formed a quorum at a Directors' meeting.
- 89.4 Reference in article 7 of the Model Articles to "a decision taken in accordance with article 8" of the Model Articles shall be substituted with the wording "a decision of the Eligible Directors taken in accordance with Article 87".

# 90. ALTERNATE DIRECTORS AND OBSERVERS

- 90.1 Any Director (other than an alternate director) may appoint any other Director, or any other person approved by the Board, except in the case of an alternate for an A Investor Director when Board approval is not required, to be an alternate director and may remove from office an alternate director so appointed by him.
- 90.2 An alternate director shall be entitled to receive notice of all meetings of Directors and of all meetings of committees of Directors of which his appointor is a member, to attend and vote at any such meeting at which the Director appointing him is not personally present, and generally to perform all the functions of his appointor as a Director in his absence but shall not be entitled to receive any remuneration from the company for his services as an alternate director.
- 90.3 An alternate director shall cease to be an alternate director if his appointor ceases to be a Director.
- 90.4 Any appointment or removal of an alternate director shall be by notice to the company signed by the Director making or revoking the appointment or in any other manner approved by the Directors and such instrument only takes effect on its deposit at the registered office of the company.
- 90.5 The notice must:
  - (i) identify the proposed alternate; and
  - (ii) in the case of a notice of appointment, contain a statement signed by the proposed alternate that the proposed alternate is willing to act as the alternate of the Director giving the notice.
- 90.6 An alternate director shall be deemed for all purposes to be a Director and shall alone be responsible for his own acts and defaults and he shall not be deemed to be the agent of the Director appointing him.
- 90.7 A Director or any other person may act as alternate director to represent more than one Director and an alternate director shall be entitled at meetings of the Directors, or any committee of the Directors, to one vote for every Director whom he represents in addition to his own vote (if any) as a Director but he shall not be counted more than once for the purposes of a quorum.
- 90.8 If the number of votes for and against a proposal at a meeting of Directors is equal, the chairman or other Director chairing the meeting pursuant to Article 68 shall not have a casting vote. Articles 13(1) and (2) of the Model Articles shall not apply.
- 90.9 In the event a Board Observer appointed by the Z Shareholders is unable to attend a given Board meeting, he or she may appoint an alternate to attend in their place.

# DIRECTORS' GRATUITIES, PENSIONS AND INSURANCE

# 91. REMUNERATION OF DIRECTORS

91.1 Each Director is, subject to Article 82, entitled to such remuneration as the Board may approve.

91.2 A Director who serves on a committee, or who devotes special attention to the business of the company, or who otherwise performs services which in the opinion of the Board are in addition to or outside the scope of the ordinary duties of a Director (which services include, without limitation, visiting or residing abroad in connection with the company's affairs), may be paid such extra remuneration by way of salary, percentage of profits or otherwise as the Board or a relevant committee of the Board may approve.

# 92. DIRECTORS' ABILITY TO PROVIDE BENEFITS TO CURRENT OR FORMER DIRECTORS

- 92.1 The Board may provide benefits, whether by the payment of gratuities or pensions or by purchasing and maintaining insurance or otherwise, for the benefit of any persons who are or were at any time Directors or the holders of any executive or comparable office of employment with the company (or any other company or undertaking which is or has been (a) a subsidiary of the company or (b) otherwise allied to or associated with the company or a subsidiary of the company or (c) a predecessor in business of the company or of any such subsidiary), and for any member of his family (including a Spouse and a former Spouse), or any person who is or was dependent on him, and may (before as well as after he ceases to hold such office or employment) establish, maintain, subscribe and contribute to any fund and pay premiums for the purchase or provision of any such benefit.
- 92.2 The Directors may procure that any of such matters referred to in Article 92.1 may be done by the company either alone or in conjunction with any other person.

#### **DIRECTORS' INTERESTS**

#### 93. PERMITTED DIRECTORS' INTERESTS

- 93.1 Subject to Article 94 the provisions of the 2006 Act, and provided that he has disclosed to the Directors the nature and extent of any interest in accordance with these Articles and the 2006 Act and such interest has either been authorised under these Articles or has been authorised by the Directors in accordance with Article 94, a Director who is in any way, whether directly or indirectly, interested in an existing or proposed transaction or arrangement with the company may:
  - (a) be a party to, or otherwise interested in, any transaction or arrangement with the company or in which the company is otherwise (directly or indirectly) interested;
  - (b) be an Eligible Director and shall be entitled to vote and count in the quorum for the purposes of any proposed decision of the Directors (or committee of Directors), or participate in any unanimous decision, in respect of such contract or proposed contract in which he is interested;
  - (c) be a Director or other officer of, or employed by, or a party to any transaction or arrangement with, or otherwise interested in, anybody corporate promoted by the company or in which the company is otherwise (directly or indirectly) interested or as regards which the company has any powers of appointment;
  - (d) hold any other office or place of profit under the company (except that of auditor or auditor of a subsidiary of the company) in conjunction with the office of Director and may act by himself or through his firm in such professional capacity

- to the company, and in any such case on such terms as to remuneration and otherwise as the Directors may arrange; and
- (e) not, save as he may otherwise agree, be accountable to the company for any benefit which he (or a person connected with him) derives from any such contract, transaction or arrangement of from any such office or employment or from any interest in any such body corporate and no such contract, transaction or arrangement shall be liable to be avoided on the grounds of any such interest or benefit nor shall the receipt of any such remuneration or other benefit constitute a breach of his duty under the Companies Acts.
- 93.2 Articles 14(1)-(4) inclusive of the Model Articles shall not apply and article 14(5) of the Model Articles shall be amended so that "this article" is deleted and replaced with the words "Article 89".

# 94. DIRECTORS' POWER TO AUTHORISE CONFLICTS OF INTEREST

- 94.1 For the purposes of section 175 of the 2006 Act, the Directors shall have the power to authorise any matter which involves, or which could reasonably be expected to involve, a Director (the "Interested Director") in breaching his duty to avoid a Conflict Matter. Where such authorisation is duly given in accordance with law and with these Articles, the Interested Director will not have infringed such duty in respect of the relevant Conflict Matter.
- 94.2 An Interested Director who seeks authorisation of a Conflict Matter must inform the Directors in writing of both the nature and extent of his interest in a Conflict Matter as soon as practicable after his becoming aware of the Conflict Matter and must provide sufficient details of the Conflict Matter to allow the Directors properly to evaluate the Conflict Matter, together with any additional information which the Directors may request.
- 94.3 Any Director (other than the Interested Director) may propose that the Conflict Matter be authorised. Such proposal and any authority given by the Directors shall be effected by a resolution of the Directors passed at a meeting of Directors or by written resolution, in each case in accordance with the provisions of these Articles governing the proceedings of Directors, save that:
  - (a) the Interested Director and any other Director with a similar or related interest to the Conflict Matter will not count in the quorum and will not vote on a resolution giving such authority; and
  - (b) if the Interested Director is a Director whose presence is required for a quorum, his absence shall not invalidate the quorum (but only to the extent that the matter considered and voted upon by the Directors is solely a Conflict Matter involving that Interested Director).
- 94.4 Where the Directors resolve to give authority for a Conflict Matter:
  - (a) the Interested Director will not be obliged to disclose any information which he obtains (otherwise than through his position as a Director of the company) that is confidential to a third party where to do so would amount to a breach of that confidence; and

- (b) the Directors may revoke or vary such authority at any time but this will not affect the validity of anything done by the Interested Director prior to such revocation in accordance with the terms of such authority nor constitute a breach of any duty by that Interested Director in respect thereof.
- 94.5 An Interested Director shall not be required to account to the company for any benefit he receives or profit he makes as a result of any Conflict Matter duly authorised under this Article 94 or Article 95, and no contract shall be liable to be avoided on the grounds of any Director having any type of interest authorised under this Article or which is authorised by an ordinary or special resolution of the company.

# 95. AUTHORISATION OF EXISTING OR POTENTIAL GROUP COMPANY INTERESTS

- 95.1 Subject to compliance by him with his duties as a Director under the 2006 Act (other than the duty in the 2006 Act to avoid a Conflict Matter which is the subject of this Article) any Director may, at any time have a Group Company Interest and notwithstanding his office or the existence of an actual or potential conflict between any Group Company Interest and the interests of the company which would be a Conflict Matter pursuant to the 2006 Act, the relevant Director shall:
  - (a) be entitled to attend any meeting or part of a meeting of the Directors or a committee of the Directors at which any matter which may be relevant to the Group Company Interest may be discussed, and to vote on any resolution of the Directors or a committee thereof relating to such matter, and any Board papers relating to such matter shall be provided to the relevant Director at the same time as the other Directors; and
  - (b) not be obliged to account to the company for any remuneration or other benefits received by him in consequence of any Group Company Interest.
- 95.2 Subject to compliance by him with his duties as a Director under the 2006 Act (other than the duty in the 2006 Act to avoid a Conflict Matter which is the subject of this Article) an A Investor Director may be a Director or other officer of, employed by, hold shares or other securities in, or otherwise be interested, whether directly or indirectly, in:
  - a Relevant Investor (and as such the A Investor Director may, on behalf of the A Shareholders and/or the Major A Shareholder, give or withhold any consent or give any direction required of any A Shareholder or A Shareholders pursuant to the terms of any Shareholders' Agreement and/or of any similar agreement or document ancillary to such an agreement); or
  - (b) any other company,

(in either case an "A Investor Director Interest"), and notwithstanding his office or the existence of an actual or potential conflict between any A Investor Director Interest and the interests of the company the relevant A Investor Director:

shall be entitled to attend any meeting or part of a meeting of the Board or a committee of the Directors at which any matter which may be relevant to the A Investor Director Interest may be discussed, and to vote on a resolution of the Directors or a committee thereof relating to such matter, and any Board papers

- relating to such matter shall be provided to the relevant A Investor Director at the same time as other Directors;
- (d) shall not be obliged to account to the company for any remuneration or other benefits received by him in consequence of any A Investor Director Interest;
- (e) shall be entitled to consult freely about the Group and its affairs with, and to disclose, for investment appraisal purposes, Confidential Information to, any A Shareholder, Relevant Investor, or proposed investor in the Group or any other person on whose behalf it is investing in the Group, and to the Group's auditors, lenders and proposed lenders (or with and to any of its or their professional advisers);
- for the purposes of facilitating an Exit, shall be entitled to disclose any Confidential Information to any proposed purchaser, underwriter, sponsor or broker, subject to the relevant A Investor Director using his reasonable endeavours to procure that any such recipient is made aware that it is Confidential Information and agrees to treat it accordingly; and
- (g) will not be obliged to disclose to the company or use for the benefit of the company any other Confidential Information received by him by virtue of his A Investor Director Interest and otherwise than by virtue of his position as a Director.
- 95.2A In the event that a Z Shareholder duly appoints a Director pursuant to Article 80.6 (the "Z Shareholder Director"), subject to compliance by him with his duties as a Director under the 2006 Act (other than the duty in the 2006 Act to avoid a Conflict Matter which is the subject of this Article), a Z Shareholder Director may be a Director or other officer of, employed by, hold shares or other securities in, or otherwise be interested, whether directly or indirectly, in the Z Shareholder or its Affiliates (a "Z Shareholder Director Interest"), and notwithstanding his office or the existence of an actual or potential conflict between any Z Shareholder Director Interest and the interests of the company, the relevant Z Shareholder Director:
  - shall be entitled to attend any meeting or part of a meeting of the Board or a committee of the Directors at which any matter which may be relevant to the Z Shareholder Director Interest may be discussed, and to vote on a resolution of the Directors or a committee thereof relating to such matter, and any Board papers relating to such matter shall be provided to the relevant Z Shareholder Director at the same time as other Directors;
  - (b) shall not be obliged to account to the company for any remuneration or other benefits received by him in consequence of any Z Shareholder Director Interest;
  - (c) other than in respect of Confidential Information (except following authorisation so to do), shall be entitled to consult freely about the Group and its affairs with, and to disclose information to, the Z Shareholder and its Affiliates (or with and to any of its or their professional advisers); and
  - (d) will not be obliged to disclose to the company or use for the benefit of the company any other Confidential Information received by him by virtue of his Z Shareholder Director Interest and otherwise than by virtue of his position as a Director.

- 95.3 Any Director who has a Group Company Interest, any A Investor Director who has an A Investor Director Interest and any Z Shareholder Director who has a Z Shareholder Director Interest shall, as soon as reasonably practicable following the relevant interest arising, disclose to the Board the existence of such interest and the nature and extent of such interest so far as the relevant A Investor Director, Z Shareholder Director or other Director is able at the time the disclosure is made PROVIDED that no such disclosure is required to be made of any matter in respect of which the relevant A Investor Director, Z Shareholder Director or other Director owes any duty of confidentiality to any third party. A disclosure made to the Board under this Article 95.3 may be made either at a meeting of the Board or by notice in writing to the company marked for the attention of the Directors.
- 95.4 Notwithstanding the provisions of Article 95.1 to 95.3, an A Shareholder or Shareholders holding 10% or more of the issued Shares acting jointly may at any time by notice in writing to the Board, direct that any Group Company Interest be submitted to the Board for authorisation. If such a direction is made, the authorisation may be given by the consent in writing of the Board with the concurrence of an A Investor Director. Upon such consent being given, the provisions of Article 95.1 (in the case of a Group Company Interest) shall apply.
- 95.5 No contract entered into shall be liable to be avoided by virtue of any Director having an interest of the type referred to in Article 94 where the relevant situation has been approved as provided by that Article or which is authorised pursuant to Article 95.

#### **BORROWING POWERS**

# 96. RESTRICTION ON BORROWING POWERS

The power of the company to borrow money and to mortgage or charge its undertaking, property and uncalled capital, and to issue debentures and other securities, whether outright or as collateral security, for any debt, liability or obligation of the company or of any third party is subject to the provisions of any Shareholders' Agreement and the Finance Documents.

# **DIVIDENDS**

# 97. PAYMENT OF DIVIDENDS IN OTHER CURRENCIES

Except as otherwise provided by the rights attached to the Shares, dividends may be declared or paid in any currency. The Directors may agree with any member that dividends which may at any time or from time to time be declared or become due on his Shares in one currency shall be paid or satisfied in another, and may agree the basis of conversion to be applied and how and when the amounts to be paid in the other currency shall be calculated and paid and for the company or any other person to bear any costs involved.

#### 98. INTERIM DIVIDENDS IN SPECIE

An interim dividend paid by the Directors may be satisfied wholly or partly by the distribution of assets and in particular of paid-up shares or debentures of another company. Where any difficulty arises in regard to the distribution, the Directors may settle the same as they see fit and, in particular, may issue fractional certificates (or

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ignore fractions); may fix the value for distribution of any assets; may determine that cash shall be paid to any member upon the fixing of the value so fixed in order to adjust the rights of members; and may vest any assets in trustees on trust for the persons entitled to the dividends.

# NOTICES AND COMMUNICATIONS

# 99. WHEN A COMMUNICATION IS GIVEN

- 99.1 A Communication sent by United Kingdom post shall be deemed to have been given on the day following that on which the envelope containing the Communication was posted to an address in the United Kingdom if pre-paid as first class post and within 48 hours if pre-paid as second class post after it has been posted to an address in the United Kingdom. A Communication sent to an address outside the United Kingdom or from outside the United Kingdom to an address in the United Kingdom shall be deemed to have been received 5 Business Days after posting or being sent by reputable international courier provided that delivery (in each case) in at least 5 Business Days was guaranteed at the time of sending. Proof that the envelope was properly addressed, prepaid and posted shall be conclusive evidence that the Communication was given.
- 99.2 A Communication sent or supplied by electronic means shall be deemed to be given on the same day that it is sent or supplied.
- 99.3 A Communication sent or supplied by means of a website is deemed to be received when the material is first made available on the website or (if later) when the received receives (or is deemed to have received) notice of the fact that the material is available on the website.
- 99.4 A Communication not sent by post but left at a registered address or address for service in the United Kingdom is deemed to be given on the day it is left.
- 99.5 A Communication given by newspaper advertisement shall be deemed to have been served at noon on the day on which the advertisement appears.
- 99.6 In proving that any Communication was served, sent or supplied, it shall be sufficient to show that it was properly addressed, and where applicable prepaid, and delivered to an address permitted for the purpose by the Companies Acts.

# 100. ALTERNATIVE COMMUNICATION OF NOTICES

Where the company considers appropriate, the company need only give notice to those members with whom the company can communicate by electronic means and who have provided the company with an address for this purpose. The company shall also advertise the notice on the same date in at least one national daily newspaper with circulation in the United Kingdom. In any such case the company shall send confirmatory copies of the notice by post or by electronic means to an address for the time being notified to the company by the member for such purposes.

#### **COMPANY NAME**

#### 101. CHANGE OF NAME

The company may change its name by resolution of the Directors including an A Investor Director.

#### **INDEMNITY**

# 102. DIRECTORS MAY BE INDEMNIFIED SUBJECT TO THE COMPANIES ACTS

- **102.1** To the extent permitted by the Companies Acts, the company may:
  - (a) indemnify any Officer against any liability and may purchase and maintain for any Officer insurance against any liability;
  - (b) provide any Officer with funds to meet expenditure incurred or to be incurred by him in connection with any liability under Article 102.1(a); and
  - (c) take any action to enable any Officer to avoid incurring expenditure in connection with any liability under Article 102.1(a).
- 102.2 Articles 52 and 53 of the Model Articles shall not apply.

#### FINANCE ARRANGEMENTS

# 103. RELATIONSHIP TO FINANCE DOCUMENTS

- 103.1 Notwithstanding any other provision of these Articles, no payment can be declared or made by the company by way of dividend or other distribution, purchase, redemption, reduction or return of Shares or capital or by addition to or repayment of any dividend reserve if and to the extent that such payment is prohibited or restricted by the terms of the Finance Documents. No dividends or other distributions payable in respect of Shares, whether pursuant to the provisions of these Articles or otherwise, constitutes a debt enforceable against the company unless permitted to be paid in accordance with the Finance Documents (but without prejudice to the accrual of interest for late payment in accordance with the terms of these Articles).
- 103.2 Where any dividend or redemption payment is not made because of the provisions of this Article, such dividend will be paid or redemption payment made upon the necessary consent being obtained or the prohibition thereon ceasing to apply.

#### **SCHEDULE**

#### **DEFINITIONS AND INTERPRETATION**

#### 1. **DEFINITIONS**

In these Articles unless the context otherwise requires the expressions set out below have the meanings set out after them and article 1 of the Model Articles is modified accordingly:

"100% Sale" means the sale of all: (i) the issued equity share capital of the company; or (ii) the business or assets of the Group to a single buyer or to one or more buyers as part of a single transaction or a series of related transactions;

"1985 Act" the Companies Act 1985;

"2006 Act" the Companies Act 2006;

"A Investor Director(s)" the Director(s) (if any) appointed by written notice of the A Shareholder Majority from time to time pursuant to Article 80;

"A Investor Director Interest" is defined in Article 95.2;

"A Shares" the A ordinary shares of 2 7/9p each in the capital of the company;

"A Shareholders" the holders of A Shares from time to time;

"A Shareholder Majority" one or more A Shareholders together (and with their Affiliates) holding directly (or indirectly through their wholly-owned subsidiaries or nominees) more than half of the aggregate of the Shares in issue from time to time held by the A Shareholders;

"Acceptance Period" is the period beginning with the date of the written offer given pursuant to Article 48 and ending not less than 10 Business Days after the date of the written offer, such period to be specified in the written offer;

"Acquirer" any person or group of persons acting in concert, other than an A Shareholder or its Affiliates interested in acquiring Shares from a Selling Shareholder;

"Acquisition Issue" the issue of Shares by the company to a third party as direct or indirect consideration for the acquisition of shares and/or assets from a third party by the Group, excluding any issue of Shares by way of a Cash Box Placing;

"acting in concert" has the same meaning as in the United Kingdom's City Code on Takeovers and Mergers;

"Adoption Date" 8 May 2018;

"Affiliate" with respect to a person (the "First Person"):

- (a) another person that, directly or indirectly through one or more intermediaries, Controls, or is Controlled by, or is under common Control with, the First Person;
- (b) a pooled investment vehicle organised by the First Person (or an Affiliate thereof) the investments of which are directed by the First Person;

- (c) a partner or an officer or employee of the First Person (or an Affiliate thereof);
- an investment fund organised by the First Person for the benefit of the First Person's (or its Affiliates') partners, officers or employees or their dependants; or
- (e) a successor trustee (if the person is a trustee) or nominee for, or a successor by re-organisation of a trust;
- "Appointment Period" has the meaning given in Article 36.2;
- "Articles" the articles of association of the company as altered from time to time and the expression "this Article" shall be construed accordingly;
- "Attorney" and "Attorneys" have the meaning given to them in Article 65.1(b);
- "Auditors" the auditors of the company from time to time;
- "Bad Leaver" a Leaving Shareholder who ceases to be an employee or director of a Group member due to:
- (a) resignation; or
- (b) dismissal by the company or any of its subsidiaries for a reason constituting Misconduct on his part;
- "Beneficiary" in relation to a Shareholder, a person or persons on whose behalf the Shareholder holds its Shares:
- "Board" the board of Directors for the time being of the company;
- "Board Observer" means any employee or officer or nominee of a Shareholder who has been nominated to attend and observe meetings of the Board, from time to time;
- "Business Day" a day, except a Saturday, Sunday or a public holiday in London, Tokyo and New York, on which clearing banks in London, Tokyo and New York are generally open for business;
- "clear days" in relation to a period of notice means that period excluding: (i) the day when the notice is served or deemed to be served; and (ii) the day for which it is given or on which it is to take effect;
- "Cash Box Placing" an issue of equity securities where the consideration for such equity securities is shares in a special purpose vehicle whose only material asset is cash or any other issue of equity securities for non-cash consideration, the primary purpose of which is to avoid the requirement to comply with the pre-emption rights of the Shareholders which would otherwise apply as set out in Article 10;
- "Communication" any notice, document or information to be given by or on behalf of the company to any person or by any person to the company in accordance with these Articles or the Companies Acts;
- "Companies Acts" the 1985 Act and the 2006 Act;

- "company Designee" a person designated by the company, subject to Major A Shareholder consent, for the purpose of Articles 31 and 43 including but not limited to an employee benefit trust settled by the company or any member of the Group;
- "Confidential Information" information (whether oral or recorded in any medium) relating to any Group member's business, financial or other affairs (including future plans of any Group member) which is treated by a Group member as confidential (or is marked as or is by its nature confidential);
- "Conflict Matter" a situation that conflicts, or possibly may conflict, with the interests of the company;
- "Control" in relation to a body corporate, the power of a person to secure that the affairs of the body corporate are conducted in accordance with the wishes of that person:
- (a) by means of the holding of shares, or the possession of voting power, in or in relation to that or any other body corporate; or
- (b) by virtue of any powers conferred by the constitutional or corporate documents, or any other document, regulating that or any other body corporate; or
- (c) otherwise

and "Controlled" and "Controlling" shall be construed accordingly;

"Cost" means the amount paid or deemed paid (whether by way of purchase, contribution or subscription) for the relevant Shares;

"Defaulted G Shares" G Shares of a Defaulting Shareholder;

"Defaulting Shareholder" a Leaving Shareholder (or Related Person or nominee of the same) who fails to transfer the G Shares within 14 days of the date set out in the Leaver Notice for such transfer:

"Deferred Shares" the deferred shares of 2 7/9p each, in the capital of the company;

"Dentsu" means Dentsu Inc., a company incorporated under the laws of Japan, having its principal office at 1-8-1 Higashi-Shimbashi, Minato-ku, Tokyo 105-7001, Japan;

"Directors" the directors of the company from time to time and "Director" means any of them and the definition of "Directors" in the Model Articles is excluded;

"Drag-Along Notice" notice from the Majority Selling Shareholders to each Dragged Shareholder of any Proposed Drag-Along Sale to be given as soon as practicable after reaching agreement in respect of the Proposed Drag-Along Sale;

"Drag-Along Transaction Costs" means all costs and expenses reasonably incurred in connection with negotiating, preparing for and completing a Proposed Drag-Along Sale pursuant to Article 52 but not including any costs incurred in relation to a dispute between any of the Dragged Shareholders and the Majority Selling Shareholders in relation to the procedure set out in Article 52 or any other unconnected process which has not resulted in the Proposed Drag-Along Sale;

"Dragged Shareholders" Shareholders other than the Majority Selling Shareholders;

- "Electronic Form" has the meaning given in section 1168 of the Companies Act 2006;
- "Eligible Director" a Director who would be entitled to vote on the matter at a meeting of Directors (but excluding any Director whose vote is not to be counted in respect of the particular matter);
- "Emergency Share Issue" any issue of equity securities in the company where:
- (a) there has occurred and is continuing an Event of Default under (and as defined in) a Finance Document where such Event of Default has not been waived by the relevant providers of finance; or
- (b) in the reasonable opinion of the Board and the A Shareholder Majority there is a reasonable likelihood of an Event of Default under (and as defined in) any Finance Document occurring and the issue of equity securities is, in the reasonable opinion of the A Shareholder Majority necessary to avoid such Event of Default occurring;
- "Encumbrance" any claim, mortgage, lien, charge (fixed or floating), option, pledge, assignment by way of security, security interest, retention of title, preferential right or trust arrangement, right to acquire, right of pre-emption or any other encumbrance or other security interest of any kind exercisable by a third party having similar effect or an agreement, arrangement or obligation to create any of the foregoing;
- "Equity Shareholder(s)" holder(s) of equity securities within the meaning of section 560 of the 2006 Act:
- "Excess Share Shareholders" the Equity Shareholders who indicate that they will accept Excess Shares on the same terms as originally offered to all Equity Shareholders;
- "Excess Shares" Shares that have not been accepted by other Equity Shareholders on allotment of the company's equity securities pursuant to Article 10.1;
- "Exercising G Shareholder" has the meaning given in Article 43.6;
- "Exercising Sale Right Holder" has the meaning given in Article 34.4;
- "Exit" a Listing or Sale or Liquidation;
- "Exit Objection Notice" has the meaning given in Article 36.2;
- "Fair Value per Share" the price per Sale Share or Purchase Share based on the FMV and calculated in accordance with these Articles, including the differential valuations arising by virtue of Article 5;
- "Family Trust" the holding of G Shares on trust, discretionary or otherwise, under which a Shareholder and/or Spouse are solely interested in the G Shares, where the Board (with A Investor Director approval) has confirmed in writing that it is satisfied:
- (a) with the terms of the trust instrument relating to such Family Trust and in particular with the powers of the trustees pursuant to such instrument;
- (b) with the identity of the proposed trustees; and

(c) that no costs incurred in connection with the setting up or administration of the relevant Family Trust are to be paid by any Group member;

"Finance Documents" any agreement documenting a loan or other financing to any Group member and "Finance Document" means any one of them;

"Financial Condition" has the meaning given in Article 43.2(c)

"First Hurdle Amount" means at any time the First Hurdle Price multiplied by the number of Shares but excluding all the G Shares in issue;

"First Hurdle Price" means the lowest Hurdle Price applicable to any outstanding G Shares;

"FMV" means the fair market equity value of the company calculated in accordance with the provisions of these Articles;

# "Former Employee" any of:

- (a) a person (whether or not a member of the company or a Leaving Shareholder) who:
  - (i) has ceased for whatever reason to be a director or employee of a Group member; or
  - (ii) is a director or employee of a Group member who has been declared bankrupt;

in each case who becomes a Shareholder; and

(b) any Related Person or nominee holder of such person,

"FPO" the Financial Services and Markets Act (Financial Promotion) Order 2001;

"FSMA" means the Financial Services and Markets Act 2000;

#### "Fund":

- (a) any collective investment scheme (as defined in the FSMA);
- (b) any investment professional, high net worth company, high net worth unincorporated association and high value trust (each as defined in the FPO), partnership, limited partnership, pension fund or insurance company;
- (c) any person who is an authorised person under the FSMA; and
- (d) any subsidiary or parent undertaking of any of the foregoing or any coinvestment scheme;

"Fund Participant" has the meaning given in paragraph 2.10 of this Schedule;

"G Valuation" has the meaning given in Article 43.11;

"G Sale Shares" has the meaning given in Article 43.6;

"Good Leaver" a Leaving Shareholder who ceases to be an employee or director of a Group member due to:

- (a) death; or
- (b) disability; or
- (c) ill health; or
- (d) redundancy; or
- (e) wrongful dismissal; or
- (f) who is otherwise determined to be a "Good Leaver" by the Board (with A Investor Director consent);

"Group" means (a) the company; (b) each of the company's subsidiary undertakings from time to time; (c) any New Holding Company; (d) any subsidiary undertakings of any New Holding Company which are not included in sub-section (b) of this definition, and "Group member" means any of them;

# "Group Company Interest" a Director who:

- (a) is an officer of, employed by, or holds Shares or other securities (whether directly or indirectly) in, the company; or
- (b) is a director or other officer of, employed by or hold shares or other securities (whether directly or indirectly) in, or otherwise is interested, whether directly or indirectly, in any Group member;
- "G Share Anniversary" means, in respect of a G Share, the date falling five years after the date on which such G Share was issued;
- "G Share Sale Right" has the meaning given in Article 43.1;
- "G Share Sale Right Completion" has the meaning given in Article 43.19;
- "G Share Sale Right Exercise Notice" has the meaning given in Article 43.6;
- "G Share Sale Right Information Notice" has the meaning given in Article 43.7;
- "G Share Sale Right Exercise Period" has the meaning given in Article 43.2(b);
- "G Shareholders" the holders of G Shares from time to time:
- "G Shares" the G ordinary shares of 2 7/9p each, in the capital of the company;
- "High FMV" has the meaning given in Article 35.5;
- "High G FMV" has the meaning given in Article 43.12;
- "Holding company" shall have the meaning given to such term in section 1159 of the 2006 Act;
- "Hurdle Amount" means the First Hurdle Amount, the Second Hurdle Amount, the Nth Hurdle Amount, the N+1th Hurdle Amount and/or the Maximum Hurdle Amount (as applicable);
- "Hurdle Price" means, in respect of any G Share, the per share hurdle price set for that G Share as determined by the company's Chief Executive Officer, Chief People Officer

and the Remuneration Committee (with A Investor Director consent) by reference to the company's equity value at the date the G Share is subscribed for or acquired by the G Shareholder;

"Initial Director Condition" has the meaning given in Article 80.2;

"Initial Share Number" the total number of all the Shares in issue at the Original Adoption Date, being 264,813,264 Shares, adjusted for any subsequent redenomination, conversion, consolidation or subdivision;

"Interested Director" a Director who has, or may have, a direct or indirect interest in a Conflict Matter;

"Investment Bank" has the meaning given in Article 36.1(b);

"Investor" the means the Major A Shareholder, the Z Shareholder and each person designated as an Investor for the purposes of any Shareholders' Agreement, and "Investor" means any of them;

"Lead G Shareholder" has the meaning given in Article 43.9;

"Lead M Shareholder" has the meaning given in Article 35.2;

"Leaver Notice" a notice given pursuant to Article 57 to a Leaving Shareholder or Former Employee as the case may be by the Board (with the written consent of the A Investor Director) specifying the person(s) to whom the G Shares should be offered and the consideration payable by such person;

"Leaver Vested G Shares" has the meaning given to it in Article 61.1;

"Leaving Shareholder" any of:

- (a) an employee or director of a Group member who is also a Shareholder and who:
  - (i) ceases for whatever reason to be an employee or director of a Group member without remaining or becoming an employee or director of any other Group member (as the case may be); or
  - (ii) is declared bankrupt; and
- (b) any Related Person or nominee holder of such person;

"Liquidation" the making of a winding up order by a court of competent jurisdiction or the passing of a resolution by the members that the company be wound up;

"Liquidity Event" has the meaning given in Article 5.3(a);

"Liquidity Proceeds" has the meaning given in Article 5.3(b);

"Listing" means either:

(a) the admission of the whole of any class of the company's Shares (or the shares in a New Holding Company of the company established for the purpose of effecting, or making arrangements to effect, the Listing) to the Official List of the United Kingdom Listing Authority or any other Recognised Investment

- Exchange becoming effective and the admission of the whole of any class of the company's Shares to trading on the relevant market for listed securities; or
- (b) the admission of, or the grant of permission for the dealing in, the whole of any class of the company's Shares (or the shares in a New Holding Company established for the purpose of effecting or making arrangements to effect the Listing) on any other public securities market (whether situated in the United Kingdom, the United States of America, Hong Kong, Singapore or in any other jurisdiction) becoming effective;

"Listing Rules" means the applicable laws, regulation and rules (including any securities laws and exchange or regulatory listing rules), and their customary interpretation, applicable to the admission of, or the grant of permission for the dealing in, shares on the relevant public securities market;

"Low FMV" has the meaning given in Article 35.5;

"Low G FMV" has the meaning given in Article 43.12;

"M Shareholders" the holders of M Shares from time to time:

"M Shares" the M ordinary shares of 2 7/9p each in the capital of the company;

"Major A Shareholder" AI Perform Holdings LLP or such Affiliate of AI Perform Holdings LLP which holds the greatest number of A Shares, in each case for so long as AI Perform Holdings LLP and its Affiliates hold between them a majority in number of A Shares from time to time;

"Major A Shareholder Designee" a person designated by the Major A Shareholder for the purposes of Articles 34.3, 36.1(a)(i)(B), 36.1(a)(iii), 36.3(a)(ii), 36.3(d), 36.5, 36.6, 38, 39.6 or 40.3 provided that the Major A Shareholder shall not designate the company;

"Majority Selling Shareholders" holders of more than 50% of the company's issued and allotted Shares who wish to sell all their Shares;

"Maximum Hurdle Amount" means at any time the Maximum Hurdle Price multiplied by the number of Shares in issue;

"Maximum Hurdle Price" means the highest Hurdle Price applicable to any outstanding G Shares at any time;

# "Misconduct" any of:

- (a) the committing of any act of misconduct warranting summary termination at common law; or
- (b) the serious breach by an employee of the obligation of trust and confidence to his employer; or
- (c) the committing of any material or persistent breach of any of the terms or conditions of an employee's service agreement including any wilful neglect of or refusal to carry out any of his duties or to comply with any reasonable instruction given to him by the Board; or
- (d) poor performance as determined by the Board acting fairly and reasonably; or

- (e) being convicted of any criminal offence (other than an offence under the Road Traffic Acts of the United Kingdom for which a penalty of imprisonment is not imposed); or
- being disqualified from holding office in the company or any other company under the Insolvency Act 1986 and the Company Directors Disqualification Act 1986 of the United Kingdom or to be disqualified or disbarred from membership of, or be subject to any serious disciplinary sanction by, any regulatory body within the industry, which undermines the confidence of the Board in the individual's continued employment; or
- (g) having acted in any way which would bring the company or any other Group member into serious disrepute were it to be generally known;

"Model Articles" the model articles for private companies limited by shares contained in Schedule 1 of the Companies (Model Articles) Regulations 2008 (SI 2008/3229) as amended prior to the Adoption Date;

"month" a calendar month;

"Nth Hurdle Amount" means the Nth Hurdle Price multiplied by the number of Shares in issue, but excluding those G Shares with a Hurdle Price higher than the Nth Hurdle Price

"Nth Hurdle Price" means the Hurdle Price applicable to a tranche of G Shares to which neither the First Hurdle Price nor the Maximum Hurdle Price applies where "N" shall represent the number that would be attributed to such tranche of G Shares if all tranches of G Shares in issue at the relevant time were placed in numerical order (from lowest to highest) by reference to their applicable Hurdle Prices;

"N+1th Hurdle Amount" means the N+1th Hurdle Price multiplied by the number of Shares in issue, but excluding those G Shares with a Hurdle Price higher than the N+1th Hurdle Price;

"N+1th Hurdle Price" means the Hurdle Price applicable to a tranche of G Shares to which a Hurdle Price which is next greatest in value to the Nth Hurdle Price applies;

"Neutral Leaver" a Leaving Shareholder who is not a Bad Leaver or a Good Leaver or who is so classified by the Board (with A Investor Director consent);

"Neutral Leaver Unvested G Shares" has the meaning given to it in Article 61.3;

"New Holding Company" means a Holding company of the company inserted as part of a reorganisation or in connection with a Listing and in which the capital structure of the company and the rights of the Shareholders set out in the Articles or any other documents conferring rights on the Shareholders is replicated;

"New Member" a person becoming a new member of the company due to the exercise of a pre-existing option to acquire Shares in the company following the issue of a Drag-Along Notice;

"No Exit Notice" has the meaning given in Article 36.5;

"Non-cash Proceeds" has the meaning given in Article 5.2;

- "Non-Selling Shareholders" each holder of Shares who is not a Selling Shareholder;
- "Notified Price" the highest price per Share offered by the Acquirer to the Selling Shareholder(s) (adjusted, as relevant, for G Shares in accordance with the differential valuation set out in the Article 5);
- "Offer" has the meaning given in Article 8.4;
- "Officer" any existing or former director or other officer of the company or of any associated company (other than any person, whether an officer or not, engaged by the company as auditor);
- "Original Adoption Date" 25 March 2015;
- "Original Transferor" has the meaning given in Article 31.1;
- "Participating Exit Objection Sale Right Z Shareholder" has the meaning given in Article 36.3:
- "Participating Purchase Right Z Shareholder" has the meaning given in Article 39.2;
- "Participating Sale Right Z Shareholder" has the meaning given in Article 36.1;
- "Pro Rata" has the meaning given in Article 34.3;
- "Proposed Drag-Along Sale" the proposed sale to the Purchaser of all the Shares of all the Shareholders;
- "Proposed Tag-along Transfer" the proposed transfer or series of transfers of any Shares by a Selling Shareholder which would result in the Acquirer holding directly or indirectly more than 50% of the Shares (in aggregate);
- "Protected Period" has the meaning given to such a term in any relevant Shareholders' Agreement;
- "Purchaser" a bona fide arm's-length third party purchaser (being a person or group of persons acting in concert, other than the Major A Shareholder or its Affiliates) of the Majority Selling Shareholders' Shares;
- "Purchase Right" has the meaning given in Article 38;
- "Purchase Right Completion" has the meaning given in Article 40.1;
- "Purchase Right Consideration" for each holder of Purchase Shares the relevant Fair Value per Share (being a different price for each of the: (i) M Shares; and (ii) Vested G Shares) multiplied by the number of each of the M Shares and/or Vested G Shares (as applicable) which are Purchase Shares held by that holder at Purchase Right Completion;
- "Purchase Right Exercise Notice" has the meaning given in Article 39.3;
- "Purchase Shares" has the meaning given in Article 39.2;
- "Qualifying Z Shareholder" a Z Shareholder holding 5% or more of the issued Shares from time to time;

- "Realisation Date" has the meaning given in Article 5.2(a);
- "Realised Non-cash Proceeds" has the meaning given in Article 5.2(a);
- "Related Person" a person to whom a Shareholder has transferred Shares pursuant to Article 31.1;
- "Recognised Investment Exchange" means any investment exchange recognised by the Financial Conduct Authority under Part XVIII of the FSMA, such that a recognition order is in force in respect of it;
- "Relevant Investor" any A Shareholder, any transferee or other entity which, directly or indirectly, holds Shares or other securities in the company;
- "Relevant Shareholder" has the meaning given in Article 34.4;
- "Sale" means the sale of all or substantially all of: (i) the issued equity share capital of the company; or (ii) the business or assets of the Group to a single buyer or to one or more buyers as part of a single transaction or a series of related transactions;
- "Sale Right" has the meaning given in Article 33;
- "Sale Right Completion" has the meaning given in Article 37.1;
- "Sale Right Consideration" for each Exercising Sale Right Holder the relevant Fair Value per Share (being a different price for each of the: (i) M Shares; and (ii) Vested G Shares) multiplied by the number of each of the M Shares and/or Vested G Shares (as applicable) which are Sale Shares and held by that Exercising Sale Right Holder at Sale Right Completion;
- "Sale Right Exercise Notice" has the meaning given in Article 34.4;
- "Sale Right Exercise Period" has the meaning given in Article 34.1;
- "Sale Right Information Notice" has the meaning given in Article 34.5;
- "Sale Shares" has the meaning given in Article 34.4;
- "SDJG Director Condition" has the meaning given in Article 80.3;
- "Second Director Condition" has the meaning given in Article 80.2;
- "Second Hurdle Amount" means the Second Hurdle Price multiplied by the number of Shares in issue, but excluding those G Shares with a Hurdle Price higher than the Second Hurdle Price;
- "Second Hurdle Price" means the Hurdle Price applicable to a tranche of G Shares which is the lowest Hurdle Price but is not the First Hurdle Price;
- "Secured Party" any bank, financial institution or other person to whom Shares have been charged by way of security, whether such bank, financial institution or other person is acting as agent, trustee or otherwise;
- "Selling Shareholder" a Shareholder proposing to transfer any Shares (or any interest in any Shares);

- "Shareholders" the holders for the time being of Shares;
- "Shareholders' Agreement" means any shareholders' agreement from time to time entered into between the company and Shareholders who (a) in aggregate hold a majority in nominal value of all the Shares then in issue and (b) between them hold at least one A Share, one Z Share, one M Share and one G Share (in each case to the extent such Shares are in issue), together with any other parties to that shareholders' agreement;
- "Shares" shares in the capital of the company from time to time;
- "Shortfall" has the meaning given in Article 42;
- "specified capitalised sum" has the meaning given in Article 11.1(b);
- "Spouse" a person who is married to or is in a civil partnership with a Shareholder;
- "Tagging Shareholder" is a Non-Selling Shareholder who accepts an offer made in accordance with Article 49:
- "Termination Date" (i) in the case of a Leaving Shareholder, the date on which Shareholder becomes a Leaving Shareholder; and (ii) in the case of a Former Employee, the date on which the Former Employee becomes a holder of any G Shares;
- "transfer" a transfer, sale, assignment, pledge, hypothecation or other disposition, whether directly or indirectly, including pursuant to the creation of a derivative security, the grant of an option or other right, the imposition of a restriction on disposition or voting, by operation of law or by any disposition of an ownership interest in any parent holding company of the relevant person and "transferred" and "transferee" shall be construed accordingly;
- "Transfer Notice" a notice deemed to be given by the Leaving Shareholder or Former Employee offering to transfer the G Shares;
- "Ultimate G Valuation" has the meaning given in Article 43.13;
- "Ultimate G Valuer" has the meaning given in Article 43.13;
- "Ultimate Valuer" has the meaning given in Article 35.6;
- "Ultimate Valuation" has the meaning given in Article 35.6;
- "Unapproved Major Transaction" a transaction by the company which would constitute a Class I Transaction were the UK Listing Rules to apply to the company and which has not been approved in writing by one or more Shareholders holding a majority in number of M Shares (and for the purposes of determining the capitalisation of the company under the class tests under UK Listing Rule 10, the market capitalisation shall be that determined by the Board acting reasonably having recourse to the FMV most recently produced by a Valuer, or if no such valuation is available having recourse to the FMV as established by the Dentsu investment on or around the Adoption Date);
- "Unapproved Material Related Party Transaction" means a transaction not on arm's length terms entered into between a Group member on the one hand and the Major A Shareholder or any Affiliate of the Major A Shareholder on the other hand and which:
  (i) has a value in excess of £1 million in any 12 month period; and (ii) has not been

- approved in writing by Shareholders holding a majority in number of M Shares in issue at that time (and any transaction certified by the company's auditors as being on arm's length terms shall not constitute an Unapproved Material Related Party Transaction);
- "Valuation" has the meaning given in Article 35.4;
- "Valuer" means any reputable international investment bank with relevant experience in producing valuations for similar companies that produces a valuation of the company;
- "Vested G First Hurdle Shareholders" means the holders of Vested G First Hurdle Shares from time to time;
- "Vested G First Hurdle Shares" means the tranche of Vested G Shares to which the First Hurdle Price applies;
- "Vested G Nth Hurdle Shareholders" means the holders of Vested G Nth Hurdle Shares from time to time;
- "Vested G Nth Hurdle Shares" means the tranche of Vested G Shares to which the Nth Hurdle Price applies;
- "Vested G Shares" has the meaning given in Article 6.1;
- "Z Shares" the Z ordinary shares of 2 7/9p each in the capital of the company;
- "Z Share Exit Objection Sale Right Entitlement Notice" has the meaning given in Article 36.3;
- "Z Share Purchase Right Entitlement Notice" has the meaning given in Article 39.2;
- "Z Share Purchase Right Notice Period" has the meaning given in Article 39.2;
- "Z Share Sale Right Entitlement Notice" has the meaning given in Article 36.1;
- "Z Shareholder Designee" a person designated by a Z Shareholder for the purposes of Articles 33, 34.3, 36.1(a)(iii), 36.3(d), 36.5, 37.3, 38, 39.6 or 40.3 provided that the Z Shareholders shall not designate the company;
- "Z Shareholder Director" has the meaning in Article 95.2A;
- "Z Shareholder Director Interest" has the meaning in Article 95.2A; and
- "Z Shareholders" the holders of Z Shares from time to time.

#### 2. INTERPRETATION

In these Articles:

2.1 references to a statute, statutory provision or subordinate legislation include references to such statute, statutory provision or subordinate legislation as amended or re-enacted, and taking account of any subordinated legislation made under it, whether before or after the Adoption Date and includes all subordinate legislation made under the relevant statute whether before or after the Adoption Date:

- save as otherwise specifically provided in these Articles, words and expressions which have particular meanings in the Model Articles shall have the same meanings in these Articles, subject to which and unless the context otherwise requires, words and expressions which have particular meanings in the Companies Acts shall have the same meanings in these Articles;
- 2.3 unless otherwise specified or the context otherwise requires:
  - (a) words in the singular include the plural, and vice versa;
  - (b) words importing any gender include all genders; and
  - a reference to a person includes a reference to a body corporate and to an unincorporated body of persons;
- 2.4 any wording introduced by the terms "including", "include", "in particular" or any similar expression shall be construed as illustrative and shall not limit the sense of the words preceding those terms;
- 2.5 references to 'writing' include references to any method of representing or reproducing words in a legible and non-transitory form whether sent or supplied in Electronic Form or otherwise and 'written' shall be construed accordingly;
- 2.6 headings are inserted for convenience only and do not affect the construction of these Articles;
- 2.7 the agreement, consent, direction or vote of a Shareholder under these Articles may be given by the Shareholder or, failing that and so long as the Shareholder has not given any conflicting agreement, consent, direction or vote, by that Shareholder's Beneficiary; and
- 2.8 if any provision of these Articles (or of any document referred to herein) is held to be illegal, invalid or unenforceable in whole or in part in any relevant jurisdiction the legality, validity and enforceability of the remaining provisions of these Articles (or such document) shall not in any way be affected or impaired thereby.
- 2.9 A reference in these Articles to the transfer of any Share shall mean the transfer (directly or indirectly) of either or both of the legal and beneficial ownership in such Share and/or the grant of an option to acquire either or both of the legal and beneficial ownership in such Share and the following shall be deemed (but without limitation) to be a transfer of a Share:
  - (a) any direction (by way of renunciation or otherwise) by a Shareholder entitled to an allotment or issue of the legal or beneficial interest in any Share that such Share be allotted or issued (beneficially or otherwise) to some person other than himself;
  - (b) any sale or other disposition of any legal or equitable interest in (i) a Share, or (ii) an entity which has a (direct or indirect) legal or equitable interest in a Share, (including any voting right attached thereto) and whether or not by the registered holder thereof and whether or not for consideration or otherwise and whether or not effected by an instrument in writing; and

- (c) any grant of a legal or equitable mortgage or charge over any legal or beneficial interest in any Share (other than arising pursuant to the lien in the Articles).
- 2.10 Notwithstanding the provisions of paragraph 2.9, any transfer by any partner, unitholder, shareholder or other participant in, or operator, manager or custodian of, any Fund (a "Fund Participant") (or by any trustee or nominee for any such Fund Participant) of any interest in such Fund to any person who is, or as a result of the transfer becomes, a Fund Participant, shall not, and shall not be deemed to, be a transfer of Shares for any purpose under these Articles.
- 2.11 In these Articles, for so long as the Major A Shareholder and its Affiliates constitute the A Shareholder Majority, the Major A Shareholder is authorised to execute any document or take any action on behalf of its Affiliates who are Shareholders.

# **APPENDIX**

# **ASSUMPTIONS**

Issued A Shares	315,708,947		
Issued M Shares	36,483,618		
Issued Z Shares	40,317,209		
Total ordinary shares	392,509,774		
Total available pool of G Shares	39,647,452		
of which:	Issued shares	Hurdle Price	Difference between Hurdle Prices
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£8.50	
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£12.43	£3.93
Issued G Shares with hurdle of £13.00 ("Hurdle Price 3")	647,452	£13.00	£0.57
Total issued G Shares	39,647,452		

# WORKED EXAMPLES

Work Example 1	Equity Value
Sale at equity value of £4,000,000,000	£4,000,000,000

# Step 1 - apportion up to Hurdle Price 1 to each ordinary share

	Issued shares	Hurdle Price 1	Total Step 1 amount
Issued A Shares	315,708,947	£8.50	£2,683,526,049.50
Issued M Shares	36,483,618	£8.50	£310,110,753.00
Issued Z Shares	40,317,209	£8.50	£342,696,276.50
Total Step 1 amount to ordinary shares	392,509,774		£3,336,333,079.00

Step 2 - apportion excess up to Hurdle Price 2 to ordinary shares and first tranche of G Shares

Total Step 2 amount to ordinary shares	422,509,774		£663,666,921.00
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£1.57	£47,123,188.28
Issued Z Shares	40,317,209	£1.57	£63,329,181.02
Issued M Shares	36,483,618	£1.57	£57,307,480.00
Issued A Shares	315,708,947	£1.57	£495,907,071.70
	Issued shares	Amount per share (up to difference between Hurdle Price 2 and Hurdle Price 1)	Total Step 2 amount

# Total proceeds for each relevant class of share

Total proceeds per class of share	432,157,226		£4,000,000,000.00
Issued G Shares with hurdle of £13.00 ("Hurdle Price 3")	647,452	£-	£-
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£-	£-
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£1.57	£47,123,188.28
Issued Z Shares	40,317,209	£10.07	£406,025,457.52
Issued M Shares	36,483,618	£10.07	£367,418,233.00
Issued A Shares	315,708,947	£10.07	£3,179,433,121.20
	Issued shares	Aggregate amount per share	Total aggregate amount

Work Example 2 Equity Value

Sale at equity value of £5,000,000,000

£5,000,000,000

Step 1 - apportion up to Hurdle Price 1 to each ordinary share

	Issued shares	Hurdle Price I	Total Step 1 amount
Issued A Shares	315,708,947	£8.50	£2,683,526,049.50
Issued M Shares	36,483,618	£8.50	£310,110,753.00
Issued Z Shares	40,317,209	£8.50	£342,696,276.50
Total Step 1 amount to ordinary shares	392,509,774		£3,336,333,079.00

Excess sale proceeds amount remaining after Step 1 apportionment

£1,663,666,921

Step 2 - apportion excess up to Hurdle Price 2 to ordinary shares and first tranche of G Shares

Total Step 2 amount to ordinary shares	422,509,774		£1,660,463,411.82
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£3.93	£117,900,000.00
Issued Z Shares	40,317,209	£3.93	£158,446,631.37
Issued M Shares	36,483,618	£3.93	£143,380,618.74
Issued A Shares	315,708,947	£3.93	£1,240,736,161.71
	Issued shares	Amount per share (up to difference between Hurdle Price 2 and Hurdle Price 1)	Total Step 2 amount

Step 3 - apportion excess up to Hurdle Price 3 to ordinary shares and first two tranches of G Shares

	Issued shares	Aggregate amount per share	Total aggregate amount
Issued A Shares	315,708,947	£0.01	£2,343,809.04
Issued M Shares	36,483,618	£0.01	£270,852.74
Issued Z Shares	40,317,209	£0.01	£299,313.15
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£0.01	£222,718.65
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£0.01	£66,815.59
Total Step 3 amount to relevant shares	431,509,774		£3,203,509.18

# Total proceeds for each relevant class of share

	Issued shares	Aggregate amount per share	Total aggregate amount
Issued A Shares	315,708,947	£12.44	£3,926,606,020.25
Issued M Shares	36,483,618	£12.44	£453,762,224.48
Issued Z Shares	40,317,209	£12.44	£501,442,221.02
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£3.94	£118,122,718.65
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£0.01	£66,815.59
Issued G Shares with hurdle of £13.00 ("Hurdle Price 3")	647,452	£-	£-
Total proceeds per class of share	432,157,226		£5,000,000,000.00

Work Example 3 Equity Value

Sale at equity value of £10,000,000,000

£10,000,000,000

Step 1 - apportion up to Hurdle Price 1 to each ordinary share

	Issued shares	Hurdle Price 1	Total Step 1 amount
Issued A Shares	315,708,947	£8.50	£2,683,526,049.50
Issued M Shares	36,483,618	£8.50	£310,110,753.00
Issued Z Shares	40,317,209	£8.50	£342,696,276.50
Total Step 1 amount to ordinary shares	392,509,774		£3,336,333,079.00

Excess sale proceeds amount remaining after Step 1 apportionment

£6,663,666,921

Step 2 - apportion excess up to Hurdle Price 2 to ordinary shares and first tranche of G Shares

Total Step 2 amount to ordinary shares	422,509,774		£1,660,463,411.82	
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£3.93	£117,900,000.00	
Issued Z Shares	40,317,209	£3.93	£158,446,631.37	
Issued M Shares	36,483,618	£3.93	£143,380,618.74	
Issued A Shares	315,708,947	£3.93	£1,240,736,161.71	
	Issued shares	Amount per share (up to difference between Hurdle Price 2 and Hurdle Price 1)	Total Step 2 amount	

Step 3 - apportion excess up to Hurdle Price 3 to ordinary shares and first two tranches of G Shares

	Issued shares	Amount per share (up to difference between Hurdle Price 3 and Hurdle Price 2)	Total amount
Issued A Shares	315,708,947	£0.57	£179,954,099.79
Issued M Shares	36,483,618	£0.57	£20,795,662.26
Issued Z Shares	40,317,209	£0.57	£22,980,809.13
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£0.57	£17,100,000.00
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£0.57	£5,129,999.92
Total Step 3 amount to relevant shares	431,509,774		£245,960,571.10

Excess sale proceeds amount remaining after Step 3 apportionment

£4,757,242,938.08

Step 4 - apportion excess over Hurdle Price 3 to ordinary shares and all G shares

	Issued shares	Amount above the Maximum Hurdle Price	Total amount
Issued A Shares	315,708,947	£11.01	£3,475,365,143.04
Issued M Shares	36,483,618	£11.01	£401,616,411.24
Issued Z Shares	40,317,209	£11.01	£443,817,079.48
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£11.01	£330,243,901.17
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£11.01	£99,073,168.85
Issued G Shares with hurdle of £13.00 ("Hurdle Price 3")	647,452	£11.01	£7,127,234.30
Total Step 3 amount to relevant shares	432,157,226		£4,757,242,938.08

# Total proceeds for each relevant class of share

	Issued shares	Aggregate amount per share	Total aggregate amount
Issued A Shares	315,708,947	£24.01	£7,579,581,454.04
Issued M Shares	36,483,618	£24.01	£875,903,445.24
Issued Z Shares	40,317,209	£24.01	£967,940,796.48
Issued G Shares with hurdle of £8.50 ("Hurdle Price 1")	30,000,000	£15.51	£465,243,901.17
Issued G Shares with hurdle of £12.43 ("Hurdle Price 2")	9,000,000	£11.58	£104,203,168.77
Issued G Shares with hurdle of £13.00 ("Hurdle Price 3")	647,452	£11.01	£7,127,234.30
Total proceeds per class of share	432,157,226		£10,000,000,000.00