

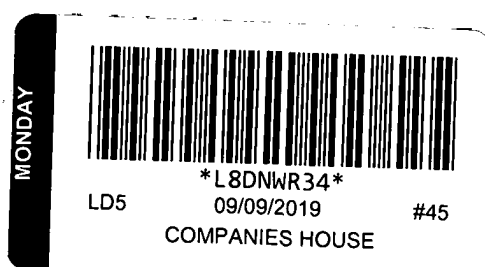
COMPANY REGISTRATION NO.

6324278

PERFORM GROUP LIMITED

CONSOLIDATED ANNUAL REPORT AND FINANCIAL STATEMENTS

31 DECEMBER 2018



PERFORM GROUP LIMITED
CONSOLIDATED ANNUAL REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2018

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PERFORM GROUP LIMITED
CONSOLIDATED ANNUAL REPORT AND FINANCIAL STATEMENTS 31 DECEMBER 2017

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PERFORM GROUP LIMITED

STRATEGIC REPORT

The Directors, in preparing this strategic report, have complied with s414C of the Companies Act 2006.

This strategic report has been prepared for the Group as a whole and therefore gives greater emphasis to those matters which are significant to Perform Group Limited and its subsidiary undertakings when viewed as a whole.

Review of the business

A summary of the Group's business activities is given below. Further details can be found on the Group's website at - www.performgroup.com.

The Group is a global market leader in the commercialisation of multimedia sports content across multiple internet-enabled digital platforms. The Group uses proprietary content collection, production and distribution capabilities, alongside industry-leading digital products, to generate revenue through a mix of licensing content and media (advertising and sponsorship), as well as delivery direct to consumers via its subscription based digital over the top ("OTT") service.

The Group's portfolio of digital sports media rights serves as the basis for its revenue generating activities. The Group seeks to use long-standing relationships with rights owners to acquire rights to a broad portfolio of sporting leagues, tournaments and events with differing schedules to drive its business.

During the current financial year the Group has extended its strategy of rights acquisitions in order to support the ongoing growth of the DAZN platform, driving a growth in underlying subscriber bases in established markets in addition to new launches in Italy and the USA in the year. The continued cash expenditure has been funded by an extension to the loan facility with the Access Industries group which was subsequently converted into equity during the year, an equity investment from the Z shareholder and an issue of further Senior Secured Notes by Perform Group Financing plc.

On 17 September 2018, it was announced that the Perform group of companies will be rebranded as DAZN Group and consolidated into two distinct brands in the market – DAZN and Perform Content. Following the rebranding, DAZN, the consumer facing division, and Perform Content, the B2B division, have standalone, dedicated management teams and growth strategies. On 15 October 2018, DAZN Group initiated a review of strategic alternatives for Perform Content, leading to a sales process for the Perform group of companies. This is further explained in notes 26 and 30, which detail the discontinued operation and subsequent post balance sheet event for the exchanging on the sale of the Perform group of businesses with Vista Equity Partners.

OTT ('DAZN')

In response to rapid changes in the consumption of sports and media content (for example, the shift from analogue and pay TV platforms to a range of digital devices, including smartphones, tablets and smart TVs) and increasing consumer demand for streamed sporting content, the Group launched its direct-to-consumer media subscription platform 'DAZN' in August 2016. During 2016 the Group launched DAZN in Germany, Switzerland, Austria ("DACH") and Japan. Further to this DAZN was launched in Canada in August 2017, Italy in August 2018, the USA in September 2018, and post year end in Spain in February 2019.

DAZN Media

The Group generates display and video advertising and sponsorship revenue through the sale of advertisements across the Group's own branded websites including Goal.com, Sporting News, Mackolik, Soccerway and Spox and mobile products, as well as third-party digital sports products. Video advertising is delivered on the Group's ePlayer, an embeddable sports video-on-demand platform. Advertising inventory is sold to sit alongside leading video and editorial sports content acquired or created by the Group.

Ventures

Our Ventures business represent long term agreements with rights holders where we have a significant input on overall strategy, production, distribution and marketing. In most cases of these partnerships we are also acting as a reseller of the rights to multiple territories as opposed to just gaining the rights for our own platforms. Due to this increased level of input and ability to resell we treat them differently to our traditional rights deals which are recognised within the relevant market that holds the rights. Each partnership will have varying degrees of involvement based on the individual agreements and run for differing lengths of time.

Perform Content

The Group utilises its rights portfolio alongside its proprietary video, data, editorial and audio content, to deliver a range of digital products. These products are licensed to online bookmakers, broadcasters, mobile operators and other media businesses around the world. As a result of the agreed transaction, for the sale of the Perform Content business in 2019, the Perform Content operating segment has been recognised as part of a discontinuing operation, as detailed in note 26.

PERFORM GROUP LIMITED

STRATEGIC REPORT

Financing

On 16 November 2015, Perform Group Financing plc ("the Issuer"), a wholly-owned subsidiary of the Company, issued £175.0 million aggregate principal amount of 8.5% senior secured notes due 2020 ("Notes"). On the same date, certain members of the Group entered into a new multi-currency revolving credit facility of £50.0 million (the "RCF") (and together with the Issuance of the Notes, the "Refinancing Transactions").

On 8 May 2018 Perform Group Financing plc issued an additional £40.0 million 8.5% Senior Secured Notes due 2020 (the "Additional Notes") to be consolidated, and form a single series, with its £175.0 million 8.5% Senior Secured Notes due 2020 (the "Initial Notes"). The Additional Notes have identical terms and conditions in all respects as the initial Notes.

On 10 August 2016, Perform Investment Limited, a wholly owned subsidiary of the Group and part of the Unrestricted Group, entered into a loan facility agreement (the "Facility") with AI International S.à.r.l, an entity in the Access Industries group, the Group's principal shareholder. Perform Investment Limited has utilised the Facility based on the funding requirements of the OTT business. The initial loan agreements were for a combined total of £100.0 million, which were subsequently amended in several extended agreements to take the total from £100.0 million to £650.0 million.

The Facility attracted an interest rate of 8%, which is compounded annually. The Facility was to be repaid on the earlier of 12 August 2019 or upon the occurrence of certain equity events. On 8 May 2018, the Group received an equity investment from the Z shareholder which triggered an equity conversion of the full loan balance, under the terms of the Shareholder Loan agreement reducing the loan to £nil and increasing the Group's equity position. This is further detailed in note 21.

AI Perform Holdings LLP exercised the option to convert the Shareholder Loan to equity on 8 May 2018, following the investment of the Z Shareholder (refer to note 17 for further details). Following the completion of this transaction the value of the derivative liability previously recognised through the accumulated deficit in the statement of changes in equity was reversed, reducing the carrying value at 31 December 2018 to £nil. (2017: £204.3 million).

Post year end on 30 January 2019 Perform Investment Limited entered into a new \$350.0 loan agreement with AI International Holdings (BVI) Limited an entity in the Access Industries group. The agreement was split across three separate facilities agreements; Facility A Loan (\$150.0 million), Facility B Loan (\$100.0 million) and Facility C Loan (\$100.0 million), which will attract an interest rate of 8% annually prior to 30 June 2019 and rising to 10% per annum annually after 30 June 2019. A new agreement has been signed in April 2019 for an addition \$200.0 million loan agreement between AI Perform Holdings LLP and Perform Group Limited, which will attract an interest rate of 10% annually.

Financial review and key performance indicators

Revenue

Continuing Operations

	2018 £m	2017 £m	Movement £m
OTT	212.8	90.8	122.0
Media	59.2	56.7	2.5
Ventures	100.7	109.4	(8.7)
	372.7	256.9	115.8

The Group's revenue has increased £115.8 million (45.1%) to £372.7 million (2017: £256.9 million).

DAZN revenue totalled £212.8 million (2017: £90.8 million) following the second full year of DAZN trading in DACH and Japan, the first full year of Canada, and the launch of Italy and the USA in August 2018.

Media revenue increased by £2.5 million to £59.2 million (2017: £56.7 million) following continued strong growth in advertising revenue from owned and operated portals, including Goal.com, Sporting News, Mackolik, Soccerway and Spox, which was offset by the close of the US ePlayer business at the end of Q1 2017.

Ventures revenue fell by £8.7 million to £100.7 million (2017: £109.4 million) principally as a result of the continued strategic exit from the Group's legacy technology services business, which was fully exited as of July 2017.

PERFORM GROUP LIMITED

STRATEGIC REPORT

Financial review and key performance indicators (continued)

Discontinued operations

Content revenue increased by £16.9 million to £198.6 million (2017: £181.7 million). Revenue continued to be generated from Watch&Bet and from RunningBall customers, with increased events coverage during 2018. Content revenue from the Group's Opta and Omnisport customers increased during the period and the Group expanded its OptaPro offering following the acquisition of Scout7 in October 2017.

Gross loss

Gross loss for the continuing operations increased by £68.4 million to £96.5 million (2017: loss of £28.1 million) due to the £115.8 million increase in revenue being offset by a £184.2 million increase in cost of sales. Cost of sales increased by £153.8 million due to the growth in rights, marketing and product related costs related to the expansion of DAZN of £292.3 million (2017: £138.5 million). Gross margin decreased by 15.0% to (25.9)% in 2018 (2017: (10.9)%).

Administrative expenses

Administrative expenses for the continuing operations increased by £178.1 million to £429.9 million (2017: £251.8 million) due to the following:

- Costs related to the growth of DAZN increased £143.4 million to £258.1 million (2017: £114.7 million);
- Content and production costs fell in the year by £3.6 million to £109.5 million (2017: £113.1 million);
- Long term incentive schemes costs increased £0.2 million to £6.2 million (2017: £6.0 million);
- Depreciation and amortisation costs increased £13.5 million to £42.6 million (2017: £29.1 million) mainly driven by additions to DAZN in the current and prior year;
- Exceptional item costs increased £7.2 million to £23.9 million (2017: £16.7 million);
- FX revaluation increased £3.6 million to £5.5 million loss (2017: £1.9 million (loss) due to the fluctuation in the Japanese Yen to Pound Sterling FX rate combined with the Group holding higher Japanese Yen denominated balances.

Exceptional items increased £7.2 million to £23.9 million (2017: £16.7 million) and include the following in 2018:

- £0.1 million of costs in relation to the closure of the US ePlayer business (2017: £12.0 million) predominantly rights commitments;
- £0.2 million of dilapidation costs upon exit from property leases (2017: £0.2 million);
- Acquisition related costs in the current year include £6.2m in relation to the purchase of the remaining 50% of Perform South America Limited;
- A credit of £0.4 million results from the recovery settlement of PAYE and NIC liabilities with HMRC arising from the tax treatment adopted on the Growth Securities Ownership Plans ("GSOP") incentive arrangements commenced in 2010 and 2013/2014 (2017: expense of £3.9 million);
- Restructuring costs in the current year include £6.9 million incurred in relation to the sale of the discontinued operation and a further £6.4 million on the consolidation into two distinct brands between DAZN and Perform Content.
- Exceptional legal costs in the current year include £3.0 million in relation to professional investigations.

PERFORM GROUP LIMITED

STRATEGIC REPORT

Operating loss

Operating loss for the continuing operations increased by £246.5 million to £526.4 million (2017: £279.9 million loss) as the £115.8 million additional revenues were offset by £362.3 million additional costs across cost of sales and administrative expenses (as explained above). As a result, operating margin decreased to (141.2)% in 2018 (2017: (108.9)%).

Net finance costs

Net finance costs decreased £16.2 million to £26.7 million (2017: £42.9 million) due to the following:

- interest, bank fees and related charges (including the amortisation of arrangement fees due on the Group's senior secured notes and revolving credit facility) increased £1.6 million to £21.7 million (2017: £20.0 million);
- interest on shareholder loan decreased by £17.2 million to £6.4 million (2017: £23.6 million) due to the equity conversion of the Shareholder loan agreement; and
- less interest receivable increased by £0.7 million to £1.4 million (2017: £0.7 million).

Taxation

The tax charge for the continuing operations for the year is £4.6 million (2017: £1.1 million credit). This includes a current tax charge of £7.7 million (2017: £4.1 million charge) and a deferred tax credit of £3.1 million (2017: £5.2 million credit). The higher current tax charge is due to the split of profits between different jurisdictions in the year. The deferred tax credit primarily arises from recognising deferred tax in respect of advanced capital allowances (£1.7 million) and unwinding the deferred tax liability in respect of acquisition intangibles (£1.1 million).

The tax charge for discontinued operations for the year is £2.6 million (2017: £1.6 million charge). This includes a current tax charge of £2.6 million (2017: £1.6 million charge). The higher current tax charge is due to the split of profits between different jurisdictions in the year.

Loss after tax

Loss after tax for the continuing operations for the year is £557.6 million (2017: £534.4 million loss). This loss derives from an operating loss for the year of £526.4 million from continuing operations (2017: £279.9 million loss), a tax charge for the year of £4.6 million for continuing operations (2017: £1.1 million credit), net finance costs of £26.7 million from continuing operations (2017: £42.9 million). Profit after tax from discontinued operations was £72.1 million (2017: £64.1 million). Total loss for the year from continuing and discontinued operations was £485.5 million (2017: £370.3 million).

Cash outflow from operating activities

Cash outflows from operating activities increased £306.8 million to a £607.0 million outflow (2017: £300.2 million outflow). This was caused by an £92.1 million decrease in working capital to a £219.7 million net outflow (2017: £127.2 million net outflow). Exceptional payments increased by £5.3 million to £13.7 million (2017: £8.4 million) principally due to restructuring costs incurred in relation to the separation of the two distinct brands, DAZN and Perform Content, and the sale of the discontinued operation.

Financing activities

Cash from financing activities increased £240.1 million to an inflow of £657.6 million (2017: £417.5 million inflow) with proceeds from borrowing decreasing to £554 million outflow (2017: £434.0 million inflow) consisting of £541.7 million of interest and repayment of shareholder loans, £50.0 million of RCF repayment, offset by a £38.1 million increase in the senior secured notes. These proceeds were offset by interest, bank fees and related charges of £18.1 million (2017: £16.5 million) constituting interest repayments on the Notes and the RCF.

Investing activities

Cash outflow from investing activities decreased £20.6 million to £73.0 million (2017: £52.4 million) due to a £23.6 million increase in capital expenditure to £74.4 million (2017: £50.8 million) driven by the expansion of DAZN.

Debt and liquidity

As at 31 December 2018 the Group had net debt of £38.9 million (2017: £558.3 million) representing cash of £172.6 million (2017: £197.6 million) offset by borrowings of £211.5 million (2017: £755.8 million).

PERFORM GROUP LIMITED

STRATEGIC REPORT

Fixed assets

During the year the Group continued to capitalise expenditure on additions and improvements to its technical software as new products were developed. Total intangible asset additions were £53.2 million (2017: £24.4 million), which included capitalised internal staff costs of £19.2 million (2017: £11.9 million) and capitalised external development and software costs of £33.8 million (2017: £1.5 million). £42.7 million of intangible asset additions were in connection with the expansion of DAZN (2017: £14.6 million). The remainder of the additions included investment in the Group's content distribution and advertising products.

The Group continued its investment programme to update and improve the equipment used to support its technical hardware platform including continued investment in the live video delivery platform and invested £11.8 million during 2018 (2017: £18.3 million). In addition, the Group invested £12.3 million in land and buildings, leasehold improvements and furniture and fittings (2017: £7.2 million). Of the total amount invested in property, plant and equipment, £16.2 million (2017: £17.0 million) related to the expansion of DAZN.

Principal risks and uncertainties

The Directors believe that the Group's continuing success in creating value for its digital rights, its broad product offering, the length and nature of existing contracts and its international customer base will protect future revenues.

In order to deliver and expand its range of services the Group needs to invest continuously in software development and technical hardware. This investment ensures that the Group remains able to provide an innovative, scalable technical platform and to deliver new and improved products to the market and its customers. The Group plans to maintain this investment to deliver new products and services, particularly across mobile devices.

The licensing of sports rights is critical to the success of the business. Such rights are usually licensed for periods of between three to five years. In some instances, rights are acquired for periods longer than the relevant revenue contracts.

The Directors monitor the level of this contract exposure and endeavour, wherever possible, to progress revenue contract renewal negotiations well before the contracts are due to terminate, thus limiting the financial risk of such exposure. Revenue contracts are also worded to ensure rights may be replaced with rights of similar value if a rights renewal is unsuccessful during the period of the relevant contract.

While global economic conditions impact the sports and betting industries, they have not been, and are not anticipated to be, as affected by the economic conditions as have many other sectors and thereby such conditions have not, to date, had a detrimental effect on the Group's operations and revenue. The Directors believe that the Group's success in creating value for its customers' digital rights, the length and nature of its existing contracts and its international customer base will limit any material effect that potentially detrimental global economic conditions may have on its revenue over the medium term.

PERFORM GROUP LIMITED

STRATEGIC REPORT

Principal risks and uncertainties (continued)

In addition to the risks set out above, additional risks are set out in the table below, all of which were considered risks at the prior year end.

Risk	Impact and mitigating actions
Dependency on digital technologies and communications networks	The Group is dependent on third-party internet, mobile and other technology and service providers to deliver its products and services. However, the ultimate control of these platforms and technologies is outside of Management's control. The Group constantly monitors changes in technological trends which could affect the sustainability, usability and economic viability of its products and services to minimise the adverse impact that may result.
Rights costs and margin	There is strong competition from third parties for certain rights. Therefore, there is a risk that the Group will experience increased costs for those rights it acquires or either the Group is outbid for or chooses not to acquire certain rights it would like. The Group has a specific team focused on the acquisition and management of rights. Management continuously assesses the Group's requirements for rights-cleared content (including careful assessment of the economic viability of each set of rights) in order to ensure that it makes strategically appropriate and economically informed decisions. The Group has a highly-developed approach to the selection of rights and the scheduling of content in its services to ensure that value is derived from the rights purchases it makes.
Rights financing	The Group has significant commitments to acquire rights, particularly in the OTT business. In the medium term, the Group expects to fund these rights from operating cash flows. Until such time as the OTT business is fully established, the risk of funding such commitments is mitigated by shareholder support. Refer to the going concern section of the Director's report on page 10 and note 1.
Protection of the Group's content, brands and intellectual property	The digital ecosystem brings with it an inherent risk of content piracy and rights/IP infringement. If substantial piracy of certain of the Group's content were to occur this may diminish demand for or the value of some of the Group's services. The Group monitors infringement of its content, brands and intellectual property rights and continues to develop a range of strategies with which to respond where required.
Exchange risk	A significant portion of the Group's revenue and costs are in Sterling, Euros, Dollars and Yen and the Group is increasingly exposed to trading in other currencies. Management prepare cash flow forecasts by currency and attempt, where appropriate to do so, to naturally hedge the Group's cash flow. Management will continue to carefully monitor the Group's cash flow and consider alternative arrangements if there is a material unhedged exposure.
Tax	Adverse changes in taxation could affect the Group's results and the Group could be exposed to a variety of tax risks in various countries. Management work closely with external tax advisers on an ongoing basis to mitigate tax risks.
Content liability	The Group may be subject to legal or regulatory proceedings if an item of content that the Group produces or handles breaches a third-party's rights, law or regulation. The Group requires that its editorial staff abide by the relevant editorial code of practice. Content produced is reviewed against that code by its senior and managing editors prior to publication to ensure suitability for each geographical market it is published in.
Personal data	The Group controls increasing quantities of personal data which requires adequate protection and management to ensure compliance with applicable laws. The Group continues to invest in the legal and regulatory compliance function and ensure we are in compliance with the Global Data Protection Regulation. Management regularly assess the legal and regulatory requirements of the Group and adjust the level of resource as necessary.

PERFORM GROUP LIMITED

STRATEGIC REPORT

Principal risks and uncertainties (continued)

Risk	Impact and mitigating actions
Products	Constant technological and user behaviour changes necessitate that the Group engages in continuous and sometimes rapid product development. Management are highly focussed on ensuring that the Group makes maximum progress in this respect, but the Group's strategy or its product innovations may not be successful or may take longer to deliver to the market or monetise than anticipated. This could impact the Group's economic performance.
Brexit	<p>The United Kingdom held a referendum on 23 June 2016 to determine whether they should leave the European Union ("EU"). The outcome was in favor of leaving (known as "Brexit").</p> <p>Until the United Kingdom ("UK") officially exits the EU, EU laws and regulations will continue to apply. There remains uncertainty as to how long it will take to negotiate a withdrawal agreement and what the terms of this agreement will be. Due to the size and importance of the UK economy, and the uncertainty and unpredictability concerning the UK's legal, political and economic relationship with Europe after they exit, there may continue to be instability in the market, significant currency fluctuations, and/or otherwise adverse effects on trading agreements or similar cross-border cooperation arrangements for the foreseeable future, including beyond the date that the United Kingdom ceases to be a Member State.</p> <p>In addition, the outcome of Brexit negotiations surrounding free movement of EU and UK nationals and any subsequent visa requirements may have an adverse effect on EU nationals' ability to work in the United Kingdom.</p> <p>Any of these factors or other events or consequences from Brexit described above may have a material adverse effect on our prospects, business, results of operations and financial condition.</p>

Future developments

The Group is confident that demand for its products and services will continue to increase, supported by structural growth drivers and through the Group's own growth strategy.

The Group has made a positive start to 2019, with Q1 showing year-on-year growth in revenues for the continued operations within the DAZN Group.

Details of significant events since the balance sheet date are contained in note 30 to the consolidated financial statements.



Stuart Epstein

Director

30 April 2019

PERFORM GROUP LIMITED

DIRECTORS' REPORT

The Directors present their annual report on the affairs of the Group, together with the financial statements and auditor's report, for the year ended 31 December 2018.

Future developments and events after the balance sheet date

Details of future developments and events that have occurred after the balance sheet date can be found in the Strategic Report and form part of this report by cross-reference.

Going concern

Having reviewed cash flow forecasts and budgets the Directors have a reasonable expectation that the Group has sufficient resources to continue in operational existence for the foreseeable future, being a period of at least 12 months from the date of approval of these financial statements.

The Group had cash balances of £172.6 million (2017: £197.6 million) at the year end, net current assets of £800.6 million (2017: £351.2 million net current liabilities) and net assets of £719.5 million (2017: £233.1 million net liabilities).

The Group continued the expansion of its OTT business in 2018 with the launch of Italy in August 2018 and the USA in September 2018. As part of the continued investment in this exciting and significant growth opportunity, the Group has made significant commitments for the acquisition of critical content rights. As at 31 December 2018, the Group, had commitments to acquire rights of £4,358.2 million (2017: £2,471.4 million) of which £1,054.4 million is due in less than one year (2017: £328.7 million).

The Group has prepared a detailed financial forecast for the four year period to 2022. These forecasts indicate that, based on management's assumptions, the Group is likely to require significant additional funding during this period in order to discharge all obligations as they fall due.

The Group's principal shareholder, Access Industries ("Access"), has confirmed its intention to continue to provide financial support to the Group to enable the Group to ensure that they are able to meet their liabilities as they fall due and therefore to continue as a going concern for the period up to 30 April 2020. This commitment is not legally binding. Additional funding may take the form of further direct investment from Access or other shareholders and/or from external sources. Post year end the Group has received an addition \$550 million of additional funding to support its investment and growth plans. The Directors of the Group have considered the likely availability of alternative funding sources and are satisfied that the necessary cash flow resources will be available.

Taking into account the cash flow forecasts and the expected availability of funding, including support by Access as required, the Directors consider that the Group can meet its liabilities as they fall due for the foreseeable future. On this basis, the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future, being at least 12 months from the date of signing these financial statements, and accordingly have continued to adopt the going concern basis in preparing the financial statements.

Financial risk management objectives and policies

The Group's activities expose it to a number of financial risks including cash flow risk, credit risk and liquidity risk. The use of financial derivatives is governed by the Group's policies approved by the Board of Directors, which provide written principles on the use of financial derivatives to manage these risks. The Group does not use derivative financial instruments for speculative purposes.

Cash flow risk

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates. The Group attempts wherever possible to naturally hedge those risks.

Credit risk

The Group's principal financial assets are bank balances and cash, trade and other receivables and investments.

The Group's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables. An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows.

The credit risk on liquid funds is limited because the counterparties are banks with high credit ratings assigned by international credit-rating agencies.

The Group has no other significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

PERFORM GROUP LIMITED

DIRECTORS' REPORT (CONTINUED)

Liquidity risk

The Group mitigates liquidity risk by ensuring that sufficient funds are available for ongoing operations and future developments. Refer to further detail on going concern on page 8.

Dividends

The Directors have not recommended the payment of a dividend in respect of 2018 (2017: £nil).

Directors

The Directors, who served throughout the year and to the date of signing except as noted, were as follows:

- Simon Denyer
- John Gleasure
- Jörg Mohaupt (Non-Executive Director)
- Paul Walker (Non-Executive Director)
- John Skipper (appointed 7 May 2018)
- Stuart Epstein (appointed 5 September 2018)
- Lincoln Benet (appointed 5 September 2018)
- Kiyoshi Nakamura (appointed 5 September 2018)
- Oliver Slipper (resigned 5 September 2018)
- Peter Williams (resigned 5 September 2018)
- Thomas Harding (resigned 5 September 2018)
- Ashley Milton (resigned 19 November 2018)

Directors' indemnities

The Company has made qualifying third party indemnity provisions for the benefit of its Directors which were made during the year and remain in force at the date of this report.

Political contributions

No political contributions were made during the year (2017: £nil).

Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. If members of staff become disabled, every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group and the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

Employee consultation

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the Group. This is achieved through formal and informal communications throughout the year. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests.

PERFORM GROUP LIMITED

DIRECTORS' REPORT (CONTINUED)

Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

The Company's auditor is Deloitte LLP. Deloitte LLP has expressed its willingness to continue in office as auditor and a resolution to reappoint it will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board.



Stuart Epstein

Director

30 April 2019

PERFORM GROUP LIMITED

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the Group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and the Parent Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 101 "Reduced Disclosure Framework". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing the Parent Company financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether United Kingdom Generally Accepted Accounting Practice has been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

In preparing the Group financial statements, International Accounting Standard 1 requires that directors:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the Company's ability to continue as a going concern.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PERFORM GROUP LIMITED

Report on the audit of the financial statements

Opinion

In our opinion:

- the financial statements of Perform Group Limited (the 'Parent Company') and its subsidiaries (the 'Group') give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31st December 2018 and of the Group's loss for the year then ended;
- the Group financial statements have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and IFRSs as issued by the International Accounting Standards Board (IASB);
- the Parent Company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice including Financial Reporting Standard 101 "Reduced Disclosure Framework"; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the Consolidated income statement;
- the Consolidated statement of comprehensive income;
- the Consolidated and Parent Company statement of financial position
- the Consolidated and Parent Company statements of changes in equity;
- the Consolidated cash flow statement; and
- the related notes 1 to 30 of the Group financial statements and the related notes 1 to 10 to the Parent Company financial statements

The financial reporting framework that has been applied in their preparation is applicable law and IFRSs as adopted by the European Union and, as regards the Parent Company financial statements, as applied in accordance with the provisions of the Companies Act 2006. The financial reporting framework that has been applied in preparation of the Parent Company is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Group and the Parent Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PERFORM GROUP LIMITED

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group's or the Parent Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PERFORM GROUP LIMITED

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Group and of the Parent Company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the Parent Company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

M. R. Lee-Amies

Mark Lee-Amies (Senior statutory auditor)

For and on behalf of Deloitte LLP

Statutory Auditor

London, United Kingdom

30 April 2019

PERFORM GROUP LIMITED

**CONSOLIDATED INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Notes	2018 £'000	2017 £'000
Continuing operations:			
Revenue	1, 2, 3	372,723	256,917
Cost of sales		(469,206)	(284,986)
Gross loss		(96,483)	(28,069)
Administrative expenses		(419,260)	(241,882)
Group operating loss	4	(515,743)	(269,951)
Finance income	2, 6	1,401	710
Finance costs	7	(28,056)	(43,625)
Revaluation of option to convert loan to equity	17	-	(112,689)
Group loss before tax		(542,398)	(425,555)
Taxation (charge)/credit	8	(4,600)	1,122
Group loss for the year from continuing operations		(546,998)	(424,433)
Discontinued operations:			
Profit for the year	26	61,485	54,174
Total loss for the year		(485,513)	(370,259)
<i>Group loss attributable to:</i>			
Owners of the Parent		(485,922)	(370,083)
Non-controlling interests		409	(176)
		(485,513)	(370,259)

PERFORM GROUP LIMITED

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2018**

	2018 £'000	2017 £'000
Group loss for the year	(485,513)	(370,259)
<i>Items that may be reclassified subsequently to profit or loss:</i>		
Exchange differences on translating foreign operations, goodwill and intangible assets held in foreign currencies	3,375	1,455
Total comprehensive loss for the year	(482,137)	(368,804)
<i>Total comprehensive loss for the year attributable to:</i>		
Owners of the Parent	(482,546)	(368,628)
Non-controlling interests	409	(176)
	(482,137)	(368,804)

PERFORM GROUP LIMITED

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Called-up share capital £'000	Share premium £'000	Merger relief reserve £'000	Capital redemption reserve £'000	Retained earnings/ Accumulated deficit £'000	Foreign exchange reserve £'000	Equity attributable to owners of the Parent £'000	Non- controlling interests £'000	Total equity £'000
At 1 January 2017	7,485	102,310	93,533	38,342	(23,321)	1,495	219,844	(613)	219,231
Loss for the year	-	-	-	-	(370,083)	-	(370,083)	(176)	(370,259)
FX on translating foreign operations, goodwill and intangible assets	-	-	-	-	-	1,455	1,455	-	1,455
Total comprehensive loss for the year	-	-	-	-	(370,083)	1,455	(368,628)	(176)	(368,804)
Issuance of option to convert loan to equity (note 19)	-	-	-	-	(83,566)	-	(83,566)	-	(83,566)
At 31 December 2017	7,485	102,310	93,533	38,342	(476,970)	2,950	(232,350)	(789)	(233,139)
Loss for the year	-	-	-	-	(485,922)	-	(485,922)	409	(485,513)
FX on translating foreign operations, goodwill and intangible assets	-	-	-	-	-	3,376	3,376	-	3,376
Total comprehensive loss for the year	-	-	-	-	(485,922)	3,376	(482,546)	409	(482,137)
Share premium/capital issued (note 21)	5,831	1,224,727	-	-	-	-	1,230,558	-	1,230,558
Redenomination of share capital (note 21)	(26)	26	-	-	-	-	-	-	-
Exercise of option to convert loan to equity (note 17)	-	-	-	-	204,255	-	204,255	-	204,255
Recognition of non- controlling interests profits prior to full acquisition	-	-	-	-	(380)	-	(380)	380	-
At 31 December 2018	13,290	1,327,063	93,533	38,342	(759,017)	6,326	719,537	-	719,537

PERFORM GROUP LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2018**

	Notes	2018 £'000	2017 £'000
Non-current assets			
Goodwill	9	19,573	213,590
Acquisition intangibles	10	17,102	46,995
Other intangible assets	11	57,966	42,468
Property, plant and equipment	12	35,013	33,076
Deferred tax asset	19	5,836	8,945
Total non-current assets		135,490	345,074
Current assets			
Trade and other receivables	13	73,457	54,832
Prepayments and accrued income	14	575,138	294,065
Cash and cash equivalents	15	172,571	197,568
		821,166	546,465
Assets held for sale	26	286,994	-
Total current assets		1,108,160	546,465
Total assets		1,243,650	891,539
Current liabilities			
Trade and other payables	16	(267,305)	(153,976)
Derivative liability	18	-	(204,255)
Current borrowings	17	(2,284)	(537,342)
Current tax liabilities	8	(3,971)	(2,121)
		(273,560)	(897,694)
Liabilities directly associated with assets held for sale	26	(33,999)	-
Total current liabilities		(307,559)	(897,694)
Net current assets/(liabilities)		800,601	(351,229)
Non-current liabilities			
Non-current borrowings	17	(209,188)	(218,505)
Deferred tax liability	19	(7,366)	(8,479)
Total non-current liabilities		(216,554)	(226,984)
Total liabilities		(524,113)	(1,124,678)
Net assets/(liabilities)		719,537	(233,139)

PERFORM GROUP LIMITED

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONTINUED)
AS AT 31 DECEMBER 2018**

	Notes	2018 £'000	2017 £'000
Equity			
Called-up share capital	21	13,290	7,485
Share premium		1,327,063	102,310
Merger relief reserve		93,533	93,533
Capital redemption reserve		38,342	38,342
Accumulated deficit		(759,017)	(476,970)
Foreign exchange reserve		6,326	2,950
Equity attributable to owners of the Parent		719,537	(232,350)
Non-controlling interests	22	-	(789)
Total equity		719,537	(233,139)

The financial statements of Perform Group Limited, registered number 6324278, were approved by the Board of Directors and authorised for issue on 30 April 2019.

Signed on behalf of the Board of Directors



Stuart Epstein
Director

PERFORM GROUP LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Notes	2018 £'000	2017 £'000
Operating activities			
Group operating loss		(451,613)	(214,148)
Depreciation and amortisation (including acquisition intangible amortisation)		53,975	39,008
Charge for exceptional items		24,038	16,664
Charge for employee long-term incentive schemes		6,209	6,047
Operating cash flow movements before working capital		(367,391)	(152,429)
Increase in trade and other receivables and prepayments		(345,584)	(146,524)
Increase in trade and other payables		125,927	19,286
Cash generated by operations		(587,048)	(279,667)
Long term incentive payments		(3,162)	(5,329)
Corporation tax payments		(3,555)	(6,847)
Payments in respect of exceptional items		(13,666)	(8,377)
Cash flow used in operating activities		(607,431)	(300,220)
Investing activities			
Purchases of property, plant and equipment		(23,567)	(25,160)
Purchase of intangible assets		(50,796)	(25,626)
Acquisition of subsidiaries and joint ventures (net of cash acquired)	24	-	(2,345)
Investment income	6	1,401	710
Cash flow used in investing activities		(72,962)	(52,421)
Financing activities			
Repayment of borrowings		(60,000)	-
Proceeds from borrowings		187,636	434,000
Proceeds from issues of shares (net of professional fees)		548,053	-
Interest charges paid		(18,084)	(16,505)
Cash flow from financing activities		657,607	417,495
Net increase in cash and cash equivalents in the year		(22,786)	64,854
Cash and cash equivalents at start of year		197,568	134,880
Effect of foreign currency exchange rates		1,630	(2,166)
Cash and cash equivalents at end of year		176,412	197,568

Cash flows in the above table include cash flows from discontinued operations, as disclosed in note 26.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies

General Information

Perform Group Limited is a private company incorporated in the United Kingdom under the Companies Act 2006. The Company is a public Company limited by shares and is registered in England and Wales.

The address of the registered office is Hanover House, Plane Tree Crescent, Feltham, Middlesex TW13 7BZ. The nature of the Group's operations and its principal activities are set out in the Strategic Report.

These financial statements are presented in pounds sterling because that is the currency of the primary economic environment in which the Group operates. Foreign operations are included in accordance with the policies set out below.

Adoption of new and revised standards

In the current year, the Group has applied a number of amendments to IFRSs and a new Interpretation issued by the International Accounting Standard Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2018 as follows:

Standard	Description	Effective Date
IFRS 9	Financial Instruments	1 January 2018
IFRS 15	Revenue from contracts with customers	1 January 2018
Amendments to IFRS 2 (June 2016)	Classification and measurement of share-based payment transactions	1 January 2018
Annual improvements to IFRS's: 2014-2016 cycle (Dec 2016)	Annual improvements to IFRS's: 2014-2016 cycle – IFRS 1 and IAS 28 amendments	1 January 2018
IFRIC 22	Foreign currency transactions and advance consideration	1 January 2018

IFRS 9 Financial Instruments

The adoption of IFRS 9 from 1 January 2018 for the Group resulted in changes in accounting policies, however they have not had a material impact on the Group's financial statement. The Group's financial assets, including trade and contract receivables, are subject to the new expected credit loss model under IFRS 9. In determining the recoverability of financial assets, the Group considers any change in the credit quality, from the date credit was granted to the reporting date using forward looking information. In accordance with the transitional provisions in IFRS 9, comparative figures have not been restated.

IFRS 15 Revenue from Contracts with Customers

IFRS 15 requires the identification of performance obligations in contracts, allocation of the contract price to the performance obligations and recognition of revenue as performance obligations are satisfied. Performance obligations are satisfied as control of goods and services is transferred to customers and control can be transferred at a point in time or over time. Following an assessment of the financial impact of the changes required from the adoption of this new standard, there is no change to the Consolidated Income Statement and the Consolidated Balance Sheet of the Group.

Their adoption has not had any material impact on the disclosures or on the amounts reported in these financial statements.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

New and Revised IFRSs in issue but not yet effective

At the date of authorisation of these financial statements, the Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

Standard	Description	Effective Date
IFRS 16	Leases	1 January 2019
Amendments to IFRS 10 and IAS 28 (Sept 2016)	Sale or contribution of assets between and investor and it's associate or joint venture	Postponed
IFRIC 23	Uncertainty over income tax treatments	1 January 2019
Amendments to IFRS 9 (Oct 2017)	Prepayment features with negative compensation	1 January 2019
Amendments to IAS 28 (Oct 2017)	Long-term interests in associates and joint ventures	1 January 2019
Annual improvements to IFRS's: 2015-2017 cycle (Dec 2017)	Annual improvements to IFRS's: 2015-2017 cycle – IFRS 3, IFRS 11, IAS 12 and IAS 23 amendments	1 January 2019
Amendments to IAS 19	Plan amendment, curtailment or settlement	1 January 2019
Amendments to IFRS 3	Definition of a business	1 January 2020
Amendments to references to the Conceptual Framework in IFRS standards	Conceptual framework	1 January 2020
Amendments to IAS 1 and IAS 8	Definition of material	1 January 2020

The directors do not expect that the adoptions of the Standards listed above will have a material impact on the financial statements of the Group in future periods.

IFRS 16 Leases

IFRS 16 will result in the Group's operating leases being recognised as an asset with an approximate value of 4% to 6% of the total assets reported at the balance sheet date, along with a corresponding financial liability, on the balance sheet. The income statement will also be affected, with the operating lease expense being replaced by a combination of depreciation on the right of use asset and interest on the financial liability, which will have an immaterial impact on the profit before tax in the year of adoption. IFRS 16 will be adopted on 1 January 2019.

Basis of accounting

The Group's consolidated financial statements have been prepared and approved by the Directors in accordance with applicable International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB). The financial statements have also been prepared in accordance with IFRSs adopted by the European Union and therefore the Group financial statements comply with Article 4 of the EU IAS regulation.

The financial statements have been prepared on the historical cost basis, except for the revaluation of certain financial instruments that are measured at fair value at the end of each reporting period, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. The principal accounting policies adopted are set out below.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Basis of consolidation

The Group financial statements incorporate the financial statements of the Company and entities controlled by the Company made up to 31 December each year. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable return from its involvement with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it considers that it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considered all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by a Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins where the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, the results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the date the Company gains control until the date when the Company ceases to control the subsidiary.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Basis of consolidation (continued)

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of the subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Non-controlling interests in subsidiaries are identified separately from the Group's equity therein. The interests of non-controlling shareholders may be initially measured at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement is made on an acquisition by acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity.

(a) Joint arrangements

Under IFRS 11 Joint Arrangements investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. Perform Group has both joint operations and joint ventures.

(b) Joint operation

Perform Group recognises its direct right to the assets, liabilities, revenues and expenses of joint operations and its share of any jointly held or incurred assets, liabilities, revenues and expenses. These have been incorporated in the financial statements under the appropriate headings.

(c) Joint ventures

Interests in joint ventures are accounted for using the equity method (see below), after initially being recognised at cost in the consolidated balance sheet. Details of the joint venture are set out in note 24.

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the group's share of the post-acquisition profits or losses of the investee in profit or loss, and the group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

Going concern

Having reviewed cash flow forecasts and budgets the Directors have a reasonable expectation that the Group has sufficient resources to continue in operational existence for the foreseeable future, being a period of at least 12 months from the date of approval of these financial statements.

The Group had cash balances of £172.6 million (2017: £197.6 million) at the year end, net current assets of £800.6 million (2017: £351.2 million net current liabilities) and net assets of £719.5 million (2017: £233.1 million net liabilities).

The Group continued the expansion of its OTT business in 2018 with the launch of Italy in August 2018 and the USA in September 2018. As part of the continued investment in this exciting and significant growth opportunity, the Group has made significant commitments for the acquisition of critical content rights. As at 31 December 2018, the Group, had commitments to acquire rights of £4,358.2 million (2017: £2,471.4 million) of which £1,054.4 million is due in less than one year (2017: £328.7 million).

The Group has prepared a detailed financial forecast for the four year period to 2022. These forecasts indicate that, based on management's assumptions, the Group is likely to require significant additional funding during this period in order to discharge all obligations as they fall due.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Going concern (continued)

The Group's principal shareholder, Access Industries ("Access"), has confirmed its intention to continue to provide financial support to the Group to enable the Group to ensure that they are able to meet their liabilities as they fall due and therefore to continue as a going concern for the period up to 30 April 2020. This commitment is not legally binding. Additional funding may take the form of further direct investment from Access or other shareholders and/or from external sources. Post year end the Group has received \$550 million of additional funding to support its investment and growth plans. The Directors of the Group have considered the likely availability of alternative funding sources, and are satisfied that the necessary cash flow resources will be available.

Taking into account the cash flow forecasts and the expected availability of funding, including support by Access as required, the Directors consider that the Group can meet its liabilities as they fall due for the foreseeable future. On this basis, the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future, being at least 12 months from the date of signing these financial statements, and accordingly have continued to adopt the going concern basis in preparing the financial statements.

Business combinations

On acquisition, the assets, liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. Acquisition-related costs are recognised in profit or loss as incurred.

Discontinued operations

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- Represents a separate major line of business or geographical area of operations
- Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations, or
- Is a subsidiary acquired exclusively with a view to resale

The classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criterion to be classified as held for sale. When an operation is classified as a discontinued operation, the comparative statement of profit or loss and OCI is re-presented as if the operation has been discontinued from the start of the comparative year.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, are classified as held for sale if it is highly probable that they will be recovered primarily through sale rather than through continuing use.

Such assets, or disposal groups, are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to the remaining assets and liabilities on a pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property or biological assets, which continue to be measured in accordance with the Group's other accounting policies. Impairment losses on initial classification as held for sale or held for sale distributions and subsequent gains and losses or remeasurement are recognised in profit or loss.

Once classified as held for sale, intangible assets and property, plant and equipment are no longer amortised or depreciated, and any equity-accounted investee is no longer equity accounted.

Revenue recognition

Revenue represents amounts derived from the provision of services falling within the Group's continuing ordinary activities, after the deduction of value added tax. Revenue is measured at the fair value of consideration received or receivable.

• OTT

Subscription revenues are recognized rateably over each monthly subscription period. Revenues are presented net of the taxes that are collected from subscribers and remitted to governmental authorities. Deferred revenue consists of subscription fees billed that have not been recognized. Revenue shares to third parties related to subscription revenues are shown within cost of sales.

Revenues related to the sub-licensing of content obtained by the OTT Business are recognised over the course of the contract. Any sub-licensing monies received in advance of the contract commencing are recognised in current liabilities as deferred income.

The Group has entered into agreements where it has licenced the rights to show content to a third party in return for media value as a substitute for cash consideration.

In such instances, as the goods exchanged are dissimilar in nature, the associated revenue and costs are measured at fair value of the goods or services received and recognised according to the delivery of the consideration over a period not exceeding the contractual term.

• DAZN Media

Revenue related to display and video advertising is recognised based on the number of advertising impressions or streams delivered compared to the required number of advertising impressions or streams included within a contract agreed with either a brand or an advertising agency.

Revenue related to sponsorship activity is recognised in line with the services delivered compared to the services specified within a contract agreed with an advertiser.

Where the Group is selling advertising to a third-party website, revenue is recognised on a gross basis as the Company bears the credit risk. The client's shares of such revenues are shown within cost of sales.

• Ventures

Sales of online subscription products, mobile downloads, online pay-per-view transactions and SMS alerts are recognised on a gross basis evenly over the period in which the service is provided by the Group. The client's shares of such revenues are shown within cost of sales.

Service fees generated from the ongoing provision of website servicing, maintenance and hosting to customers are recognised in line with the service delivery to the customer, which is usually evenly across a contractual period. Fees arising from the building of products for customers or for structural enhancements to existing customer products are recognised in line with contractual milestones (which reflect the stage of completion) during the contractual build period.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Revenue recognition (continued)

• Perform Content

Content relates to sales of the Group's Watch&Bet, Opta, Omnisport, WatchandTrade and RunningBall products. Content revenue is recognised over the course of the contract. Any content monies received in advance of the contract commencing are recognised in current liabilities as deferred income.

Content sales also relate to broadcast revenues, arising through the sale of the live TV and digital broadcasting rights for specific sports content within a defined territory, to a sports broadcaster. The Group acquires the right to sell these broadcast rights through strategic investments with key rightsholders. These strategic investments involve the Group underwriting the rightsholders global media rights (inclusive of broadcast rights), in exchange for control of the marketing, production, distribution and monetisation of these media rights across multiple platforms.

Broadcast revenue is recognised on a gross basis as the Group is considered to be the principal. In determining the recognition of broadcast revenues, the Group recognises revenue in line with the services delivered to the customer (i.e. the broadcaster) either on an event, competition or seasonal basis, depending on the contractual terms agreed with the customer. The amount of revenue recognised can usually be determined by reference to the contract with the customer, which includes a detailed pricing schedule per event, competition or season, indicating the value of each of those services to the customer. In some instances, early payments or deposits may be received upfront, prior to commencement of any events. On these occasions, the value will not be directly observable as the deposit will not directly align to a competition. In these instances, the Group uses all relevant market conditions and information to allocate and recognise the overall transaction value across the contract term.

Content costs

The Group typically licenses the right (from sports associations, sports bodies, leagues or their agents or partners) to supply live sports content to online bookmakers and/or to supply aggregated non-exclusive video-on-demand (typically highlights) via the Group's embeddable video player (embedded on publisher websites) or distributed in a news feed (typically highlights). The group also acts as a global broadcast media partner in relation to its strategic partnerships and licenses the rights from the associated sports bodies in order to contract with broadcasters in local territories worldwide. This can often take the form of a revenue share or guaranteed commission to the associated sports bodies

The rights the Group licenses are for a fixed period of time, over a number of years. The rights are generally paid in instalments over the length of the contract, either in advance (and as such the Group will recognise a prepayment) or arrears (and as such the Group will recognise an accrual).

The Group recognises an expense for sports streaming rights to cost of sales, based on the forecast consumption of the economic benefits of the rights, over a period not exceeding the contractual period. The value of the rights return is assessed by reference to the Content revenues, both recognised and projected, over the contractual period of the rights.

In the case of content costs related wholly to the OTT Business, the rights are expensed over the contractual period, based on the forecast weighted average subscriber revenues expected to be generated over the same period.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Exceptional items

The Group highlights in the Strategic Report and notes to the financial statements significant income or costs due to their nature. The Directors consider that this presentation provides an alternative analysis of the Group's underlying performance. The policy requires the Directors to exercise judgement in determining such items.

Items which may be included within this category include:

- reorganisation and restructuring costs including dual-running costs, contracts identified as onerous as a consequence of reorganisation or restructuring decisions, consultancy redundancy, and project management and related restructuring costs (which may include those of employed staff specifically engaged for a limited period of time to assist the management of reorganisations and restructures);
- those directly relating to acquisition activity including earn-out related incentive arrangements classified as remuneration, changes to the assessment of acquisition-related financial liabilities, consultancy, legal, finance and other professional adviser costs that otherwise would not have been incurred had the acquisition not occurred;
- acquisition integration costs including dual-running costs, contracts identified as onerous as a consequence of integration decisions, consultancy, redundancy, and project management and related costs (which may include those of employed staff specifically engaged to assist the integration of acquisitions);
- significant gains/losses arising on foreign exchange assets or liabilities relating to non-trading items such as contingent consideration or bank loans; and
- other particularly significant or unusual items which may include but are not limited to profits or losses on disposal or termination of operations or assets, litigation costs and settlements.

Leases

Rentals payable under operating leases are charged to the Income Statement over the term of the relevant lease and in accordance with the terms of the relevant leases. Operating lease costs relating to accommodation are recognised in the Income Statement under 'Administrative expenses'.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis.

Foreign currencies

The individual financial statements of each Group company are presented in the currency of the primary economic environment in which it operates. For the purpose of the consolidated financial statements, the results and financial position of each Group company are retranslated to pounds sterling, which is the functional currency of the Company, and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual companies, transactions in currencies other than the entity's functional currency are recognised at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when fair value was determined. Non-monetary items that are measured in terms-of-historical cost in a foreign currency are not retranslated. Exchange differences are recognised in profit or loss in the period in which they arise.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated to pounds sterling at exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuate significantly during that period, in which case the exchange rates at the date of transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in equity.

Goodwill arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. The Group elected to treat goodwill arising on acquisitions before the date of transition to IFRS as sterling-denominated assets and liabilities.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Borrowings

Borrowings are initially measured at fair value, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method, with an interest expense recognised on an effective interest basis. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating the interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the period and tax withheld from income. Taxable profit differs from net profit as reported in the Income Statement because it excludes items of income or expense that are taxable or deductible in other years and further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Such assets and liabilities are not recognised if the temporary difference arises from goodwill or the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor accounting profit.

Deferred tax liabilities are recognised for temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of the deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the Income Statement, except when it relates to items charged or credited directly to equity or other comprehensive income, in which case the deferred tax is also dealt with in equity or other comprehensive income.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when:

- (i) they relate to income taxes levied by the same taxation authority; and
- (ii) the Group intends to settle its current tax assets and liabilities on a net basis.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation. Depreciation is recognised as an administrative expense and provided on all property, plant and equipment at rates calculated to write each asset down to its residual value, using the straight-line method, over its expected useful life as follows:

Freehold land – indefinite life

Internet hosting platform – three years

Office furniture and equipment – three years

Leasehold improvements – three years

Motor vehicles – three years

Intangible assets – computer software development

Development costs (including directly attributable overheads) are capitalised only when it is probable that future economic benefit will result from the project and the following criteria are met:

- the technical feasibility of the product has been ascertained;
- adequate technical, financial and other resources are available to complete and sell or use the intangible asset;
- the Group can demonstrate how the intangible asset will generate future economic benefits and the ability to use or sell the intangible asset can be demonstrated;
- it is the intention of management to complete the intangible asset and use it or sell it; and
- the development costs can be measured reliably.

Where these criteria are not met development costs are charged to the Income Statement as incurred.

Amortisation is recognised as an administrative expense and provided on computer software development at a rate calculated to write each asset down to its estimated residual value (assumed to be nil), using the straight-line method, over three years.

Intangible assets – other

Identifiable intangible assets acquired as part of business combinations, that meet the conditions for recognition under IFRS 3, are recognised at their fair value at the acquisition date. Amortisation is recognised as an administration expense and charged, on a straight-line basis, over their useful economic life on the following basis:

Trademarks and domain names – twenty years

Customer relationships – three to twelve years

Information technology architecture – three to twelve years

Impairment of tangible and intangible assets

At each reporting date, the Group reviews the carrying amounts of its goodwill, tangible and intangible assets and intangible assets not yet available for use to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash generating unit/product to which the asset belongs.

Recoverable amount is the higher of the fair value, less costs to sell, and the value in use. In assessing value in use, the estimated future cash flows, which are based on budgeted figures, are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Financial instruments

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument.

Financial liability and equity

Financial liability and equity instruments are classified according to the substance of the contractual arrangements entered into. Equity instruments issued are recorded at the proceeds received, net of direct issue costs.

Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to fluctuations in interest and foreign exchange rates. Further details of foreign exchange contracts are disclosed in note 19.

Derivatives embedded in other financial instruments are carried on the balance sheet at fair value from the inception of the host contract. The Group has identified certain embedded derivatives, described as "derivatives over own equity" under IAS 39 Financial Instruments: Recognition & Measurement ("IAS 39"). These derivatives are held at fair value from the date on which a derivative contract is entered into and subsequently remeasured at each balance sheet date.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value of derivative is calculated by discounting the maximum derivative value by a return on equity discount factor.

Changes in the fair values of these derivatives are recognised immediately in the income statement. The Group does not hold or issue derivatives for speculative purposes.

Trade receivables and other receivable financial assets

Trade receivables do not carry any interest and are stated at their fair value on initial recognition (plus transaction costs if any) and carried at amortised cost under the effective interest method.

Provision for impairment is made when there is objective evidence that the Group will not be able to recover balances in full. The Group has applied the simplified approach to measuring expected credit losses, as permitted by IFRS 9. Therefore the Group does not track changes in credit risk, but recognises a loss allowance based on the financial asset's lifetime expected credit loss. The historical loss rates are adjusted to reflect current and forward-looking information. Balances are written off when the possibility of recovery is assessed as being remote.

Cash and cash equivalents

Cash and cash equivalents include cash in hand, bank accounts, deposits receivable on demand and deposits with maturity dates of three months or less from the date of inception. Bank overdrafts that are repayable on demand and which form an integral part of the Group's cash management are also included as a component of cash and cash equivalents where offset conditions are met.

Trade and other payables

Trade payables are not interest bearing and are stated at their fair value on initial recognition (plus transaction costs if any) and carried at amortised cost. The fair value of trade and other payables has not been disclosed as, due to their short duration, Management considers the carrying values recognised in the balance sheet to be a reasonable approximation of their fair value.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Long-term incentive schemes

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest. At each balance sheet date, the Group revises its estimate of the number of equity instruments expected to vest as a result of the non-market based vesting conditions. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to equity reserves.

Cash-settled payments to employees are measured at the fair value of the instrument at the grant date. The fair value excludes the effect of non-market-based vesting conditions. Details regarding the determination of the fair value of long-term incentive transactions are set out in note 25.

For long-term cash-based payments, a liability is recognised for the goods or services acquired, measured initially at the fair value of the liability.

At each balance sheet date until the liability is settled, and at the date of settlement, the fair value of the liability is re-measured with any changes in fair value recognised in profit or loss for the year.

Pension

The Group makes contributions on behalf of employees to an independent, defined contribution pension scheme. The Group has no further legal obligation to pay contributions after the payment of its fixed contribution that is matched by an employee. These contributions are recognised as an expense in the period the relevant employee services are received.

Critical accounting judgements and key sources of estimation uncertainty

In the application of the Group's accounting policies, which are described in note 1, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The items below are critical judgements that the Directors believe have a significant effect on the amounts recognised in these financial statements:

Commitment to acquire content rights

The Group has commitments to acquire sports content rights. As at 31 December 2018 these commitments total £4.4 billion (2017: £2.5 billion). The Directors do not consider this commitment to be a financial liability as this commitment relates to future payments for future sporting events that the Group has acquired the right to stream. For the reasons set out above and as the organiser declares it waives the exercise of its own rights to stream the sport, the Group does not consider it meets the criteria for recognition of an intangible asset nor does it consider it has a financial liability in accordance with IAS 39 until the sporting event has been delivered.

Internally generated software and research

Management monitors progress of internal software development projects by using a project management system. Significant judgement is required in distinguishing whether such development should be recognised as an expense or capitalised. Development costs are recognised as an asset when all the relevant criteria are met. Where this is not the case costs are not capitalised and are written off as incurred.

The Group's Management also monitors whether the recognition requirements for development costs continue to be met. This is necessary as the economic success of any product development is uncertain and may be subject to future technical problems or developments after the time of recognition. See note 11 to the consolidated financial statements.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies (continued)

Key sources of estimation uncertainty

The estimates and assumptions, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below. Where a source of uncertainty has been discussed above it has not been duplicated below.

Forecasted revenues for OTT and Content

The recognition of content rights costs for the OTT and Content business is based upon the expected consumption of the economic benefit, over a period not exceeding the contractual period. As the Group has limited historical experience in OTT subscription revenue and its strategic partnership revenues within the Content business, there is significant judgment over when the value of the rights will be returned, being predominantly the forecasting of subscription and content revenues over the terms of the rights agreements (up to 10 years). As at 31 December 2018, the Group held a prepayment of £526.2 million (2017: £205.3 million) in respect of content rights costs for the OTT business. The Group has performed a sensitivity analysis which demonstrated that a 5% reduction in the future OTT business revenues would result in an additional rights cost in the current reporting period of £10.4 million (with a corresponding increase in the prepayment in respect of content rights related to the OTT business).

The Group amortises its payments for sports streaming rights to cost of sales, based on a weighting of when the value of the rights will be returned, over a period not exceeding the contractual period. Whilst in substance the sports rights are intangible assets, given their nature they are not capable of recognition as an intangible asset until the sports event occurs, at which time an asset is capable of recognition.

In the case of rights for live events or highlights that are generally viewed live or very soon after the event, unlike film or TV programming, they are generally viewed significantly less as time passes after the original event. The Group has considered whether there is any residual value to such video-on-demand offerings and concluded that any value would be minimal and not material.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2. Revenue

	2018 £'000	2017 £'000
Revenue from continuing operations	372,723	256,917
Finance income	1,401	710
Total revenue	374,124	257,627

3. Divisional business analysis

Geographical revenue information for the years ended 31 December 2018 and 2017 is presented below:

	United Kingdom £'000	Europe £'000	Asia Pacific £'000	Americas £'000	Middle East and Africa £'000	Total £'000
2018						
OTT	-	94,179	107,586	11,002	-	212,767
Media	9,286	26,072	9,223	11,316	3,316	59,213
Ventures	19,304	19,704	39,697	17,426	4,612	100,743
Total revenue	28,590	139,955	156,506	39,744	7,928	372,723

	United Kingdom £'000	Europe £'000	Asia Pacific £'000	Americas £'000	Middle East and Africa £'000	Total £'000
2017						
OTT	-	33,952	54,322	2,550	-	90,824
Media	11,509	24,197	7,022	11,286	2,674	56,688
Ventures	16,586	23,477	40,161	20,399	8,782	109,405
Total revenue	28,095	81,626	101,505	34,235	11,456	256,917

In September 2018, it was announced that the Perform Group of Companies were to be rebranded as DAZN Group, and consolidated into two distinct brands, DAZN and Perform Content, to place greater focus on the Group's key competencies. As part of a strategic review of the Group, the operating segments were updated in order to recognise the change in the structure of the business.

Historically prior to the consolidation into the DAZN and Perform Content brands, four operating segments were recognised; 'Content', 'Media', 'OTT' and 'Other'. As a result of the strategic review of the Group, the 'Content' segment was split into two operating segments being 'Content' and 'Ventures'. The 'Content' operating segment represents all of the revenue that has been recognised within the discontinued operation, being the Perform Content group of businesses, further detailed in note 26. The 'Ventures' operating segment now presents the revenues generating from the Ventures and Broadcast relationships, in addition to revenues previously recognised within the 'Other' operating segment, which is no longer presented separately. The continuing operations within the DAZN Group is now represented by three operating segments as detailed above.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

4. Operating loss

Operating loss has been arrived at after charging/(crediting):

	2018 £'000	2017 £'000
Property rentals payable under operating leases	11,858	7,561
Impairment of trade receivables (note 13)	504	265
Net foreign exchange loss/(gain)	5,521	1,873
Research and development costs	9,719	6,399
Long-term incentive schemes	4,795	4,758
Depreciation of property, plant and equipment	17,495	14,801
Amortisation of intangible assets	23,950	12,419
Amortisation of acquisition intangibles	1,949	1,864

Operating loss also includes the following exceptional items:

	2018 £'000	2017 £'000
Exceptional costs in relation to closure of the US ePlayer	114	11,976
Dilapidation costs upon exit from property leases	206	248
Costs in relation to the Group's acquisitions	6,186	498
HMRC settlement in relation to Growth Securities Ownership Plans incentive arrangements	(383)	3,942
Restructuring costs	13,083	-
Exceptional legal costs	4,698	-
	23,904	16,664

Exceptional items of £23.9 million were recognised in the year (2017: £16.7 million) relating to the following:

- £0.1 million of costs in relation to the closure of the US ePlayer business (2017: £12.0 million) predominantly rights commitments;
- £0.2 million of dilapidation costs incurred upon exit from property leases (2017: £0.2 million);
- Acquisition related costs in the current year include £6.2m in relation to the purchase of the remaining 50% of Perform South America Limited;
- A credit of £0.4 million results from the recovery settlement of PAYE and NIC liabilities with HMRC arising from the tax treatment adopted on the Growth Securities Ownership Plans ("GSOP") incentive arrangements commenced in 2010 and 2013/2014 (2017: expense of £3.9 million);
- Restructuring costs in the current year include £6.9 million incurred in relation to the sale of the discontinued operation and a further £6.4 million on the consolidation into two distinct brands between DAZN and Perform Content.
- Exceptional legal costs in the current year include £3.0 million in relation to professional investigations.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

4. Operating loss (continued)

The analysis of auditor's remuneration is as follows:

	2018 £'000	2017 £'000
Fees payable to the Company's auditor for the audit of the Company's annual accounts	540	365
Fees payable to the Company's auditor for the audit of the Company's subsidiaries	75	35
Total audit fees	615	400
<i>Fees payable to the Group's auditors for other services:</i>		
Tax compliance services	250	407
Tax advisory services	145	317
Corporate finance services	80	217
Other assurance services	171	132
Other services	221	29
Total non-audit fees	867	1,102
Total fees payable to the Group's auditor	1,482	1,502

5. Staff costs

The average monthly number of employees (including Executive Directors) was:

	2018 Nos.	2017 Nos.
Business development and sales	140	110
Account management and marketing	287	168
Production	1,341	1,237
Technology	881	615
Administration and management	489	315
Total	3,138	2,445

Employee costs (including Executive Directors) were:

	2018 £'000	2017 £'000
Wages and salaries	116,038	87,455
Social security costs	17,689	14,127
Pension costs	4,233	2,189
Long-term incentive scheme expenses	6,084	6,047
Total	144,044	109,818

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

5. Staff costs (continued)

Key management costs (including Executive and Non-Executive Directors) were:

	2018 £'000	2017 £'000
Wages and salaries	6,634	4,499
Social security costs	730	868
Pension costs	185	119
Share based payment scheme expenses	1,117	2,404
Total	8,666	7,890

During 2018 the Directors considered 17 individuals to be key (2017: 16) (including Executive and Non-Executive Directors).

Directors' Remuneration was:

	2018 £'000	2017 £'000
Emoluments	2,973	2,006
Company contributions to defined contribution pension schemes	91	51
Payments in respect of long-term incentive schemes*	25,313	971
Total	28,377	3,028

The number of Directors who:

	2018 Nos.	2017 Nos.
Are members of a defined contribution pension scheme	6	4
Had payments in respect of long-term incentive schemes*	6	4

Remuneration of the highest paid director:

	2018 £'000	2017 £'000
Emoluments	910	765
Company contributions to money purchase pension schemes	35	24
Payments in respect of long-term incentive schemes*	8,137	359

*Payments in respect of long-term incentive schemes in the current year were made by Perform Group Limited on behalf of AI Perform Holdings LLP, an entity in the Access Industries group.

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

6. Finance income

	2018 £'000	2017 £'000
Interest receivable	1,401	710

Finance income primarily relates to bank interest receivable.

7. Finance costs

	2018 £'000	2017 £'000
Interest on bank overdrafts and loans	18,349	17,590
Interest on shareholder loan	6,398	23,615
Amortisation of arrangement fees and other bank charges and finance costs	3,309	2,420
Total finance costs	28,056	43,625

Finance costs of £28.1 million were recognised in the year (2017: £43.6 million) relating to the following:

- interest, bank fees and related charges (including the amortisation of arrangement fees) due on the Group's senior secured notes and revolving credit facility of £21.7 million (2017: £20.0 million);
- interest on Shareholder Loan of £6.4 million (2017: £23.6 million); refer to notes 17 and 18 for further details.

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

8. Taxation

	2018 £'000	2017 £'000
Current tax:		
UK current tax (credit)/charge at 19% (2017: 19.25%)	399	(547)
Adjustment in respect of prior years	(314)	161
Foreign tax:		
Overseas current tax charge	6,926	2,151
Adjustment in respect of prior years	533	1,654
Withholding tax	123	705
Deferred tax:		
Origination or reversal of temporary differences	(3,198)	(1,904)
Impact of changes in tax rates	(74)	(489)
Adjustment in respect of prior years	205	(2,853)
Tax charge/(credit) for the year	4,600	(1,122)

UK corporation tax is calculated at 19% (2017: 19.25%) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in those jurisdictions. The charge for the year can be reconciled to the profit before tax in the Consolidated Income Statement as follows:

	2018 £'000	2017 £'000
Loss before tax	(553,037)	(435,479)
Tax at weighted average UK corporation tax rate of 19% (2017: 19.25%)	(105,077)	(83,830)
Effects of:		
Amounts not deductible in determining taxable profit	16,842	31,609
UK Group relief	1,616	-
Prior year adjustments	424	(1,036)
Change in UK tax rate on deferred tax balances	146	440
Different tax rates of subsidiaries operating in other jurisdictions	811	(250)
Non-recognition of losses	85,148	45,090
Other unrecognised deferred tax	4,309	6,150
Charge on exceptional items	258	-
Withholding tax	123	705
Tax charge/(credit)	4,600	(1,122)

A reduction in the UK corporation tax rate from 20.0% to 19.0% was effective from 1 April 2017. A further reduction to the corporation tax rate to 17.0% (effective from 1 April 2020) was substantively enacted as at 31 December 2017. This will reduce future current tax charges accordingly. The deferred tax asset in respect of UK timing differences at 31 December 2017 has been calculated based on the rate of 17.0% being the rate expected to be in force at the time the losses are anticipated to be utilised.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

9. Goodwill

£'000

Cost and net book value	
At 1 January 2017	203,243
Additions	3,702
Retranslation of goodwill of foreign operations at closing rate	6,645
At 31 December 2017	213,590
Retranslation of goodwill of foreign operations at closing rate	1,406
Transfer of goodwill to assets held for sale (note 26)	(195,423)
At 31 December 2018	19,573

The Group has identified four cash generating units ("CGU") for impairment testing in the current year, being Perform Content, Media, OTT and Ventures. This is restated from the prior year when the Group had identified four CGUs being Content, Media, OTT and Other.

As a result of the recognition of the Perform Content group of companies as a discontinued operation in the current year, the goodwill allocated with the Content operating segment has been transferred from goodwill and recognised as part of the asset held for sale within current assets on the balance sheet. This is further detailed in note 26. The carrying amount of goodwill allocated to Media at 31 December 2018 is £19.6m (2017: £18.4 million). No goodwill has been allocated to the OTT (2017: £nil) or Ventures business (2017: £nil).

The Group tests goodwill annually for impairment or more frequently if there are indications that goodwill might be impaired. The Group compares the carrying amount of the unit (including goodwill) to the recoverable amount of the unit.

The recoverable amount of the Media CGU has been determined from value in use calculations. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling prices and direct costs during the period. Management estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGU. Changes in selling prices, volumes and direct costs are based on past experience and expectations of future changes in the market.

Recoverable amounts for the Media CGU was calculated using cash flows calculated for five years as forecast and approved by Management. For all CGU's, a long-term growth rate of 3.0% (2017: 3.0%) was applied in order to extrapolate cash flow projections beyond this period into perpetuity. For both CGU's, the cash flows were discounted using a pre-tax discount rate of 12.0% (2017: 9.5%). In determining the discount rate, management applied judgement in respect of several factors which included assessing the risk attached to the future cash flows and making reference to the capital asset pricing model (the "CAPM") to determine the pre-tax discount rate. Management gave consideration to the selection of appropriate inputs to the CAPM, which included the risk free rate, the equity risk premium and a measure of systematic risk.

The Group has conducted a sensitivity analysis taking into consideration the impact on key impairment test assumptions arising from a range of possible trading and economic scenarios. The sensitivity scenarios applied are summarised below:

- A decrease of 10.0% on forecast growth to 2022;
- A decrease in the long term growth rate beyond 2022 of 1.0%;
- An increase in the weighted average cost of capital ("WACC") of 1.0%; and
- A decrease of 10.0% on forecast gross profit margins.

The sensitivity analysis over the Media CGU shows that no impairment would result from any of the above sensitivities individually, or all of them combined.

The sensitivity analysis indicated that the value in use of the assets were most sensitive to changes in gross profit margins and changes in the WACC. The analysis indicated that a 54.6% reduction in the expected gross profits, or an increase in the WACC rate to 22.0%, would be required before any impairment would occur.

The Group considered the likelihood of such fluctuations individually in gross profit margins or the WACC, as well as the likelihood that all sensitivities described above occur simultaneously, to be highly unlikely given the relative stability of the Group and the environment in which it operates.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

10. Acquisition intangibles

	Trademarks and domain names £'000	Information technology architecture £'000	Customer relationships £'000	Other £'000	Total £'000
Cost					
At 1 January 2017	25,850	27,238	25,533	2,699	81,320
Effect of movement in foreign exchange	(1,291)	666	(25)	98	(552)
At 31 December 2017	24,559	27,904	25,508	2,797	80,768
Effect of movement in foreign exchange	745	145	(280)	35	645
Transfer to asset held for sale	(5,243)	(26,807)	(21,991)	-	(54,041)
At 31 December 2018	20,061	1,242	3,237	2,832	27,372
Accumulated amortisation					
At 1 January 2017	5,031	12,244	8,942	826	27,043
Charge for the year	1,370	2,940	2,260	173	6,743
Effect of movement in foreign exchange	(254)	277	(58)	22	(13)
At 31 December 2017	6,147	15,461	11,144	1,021	33,773
Charge for the year	1,366	2,861	2,214	173	6,614
Effect of movement in foreign exchange	168	114	(180)	24	126
Transfer to asset held for sale	(1,581)	(17,518)	(11,144)	-	(30,243)
At 31 December 2018	6,100	918	2,034	1,218	10,270
Net book value					
At 31 December 2017	18,412	12,443	14,364	1,776	46,995
At 31 December 2018	13,961	324	1,203	1,614	17,102

Individually significant acquisition-related intangibles include:

- Goal.com trademarks and domain names which had a carrying value of £7.0 million at 31 December 2018 (2017: £7.0 million) and a remaining useful economic life of 14 years (2015: 15 years);
- Sporting News trademarks and domain names which had a carrying value of £3.5 million at 31 December 2018 (2017: £3.5 million) and a remaining useful economic life of 14 years (2017: 15 years)

Individually significant acquisition related items that have been transferred to assets held for sale as part of the discontinued operation include Runningball information technology architecture and customer relationship intangibles with a carrying value of £13.0 million (2017: £12.9 million) and Opta trademarks, domain names and customer relationship intangibles with a carrying value of £10.8 million (2017: £10.2 million). See note 26 for further details.

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

11. Other intangible assets

	Computer software development £'000
Cost	
At 1 January 2017	72,530
Additions	24,448
At 31 December 2017	96,978
Additions	53,199
Reclassified as asset held for sale (note 26)	(21,358)
At 31 December 2018	128,819
Accumulated amortisation	
At 1 January 2017	38,508
Charge for the year	16,002
At 31 December 2017	54,510
Charge for the year	28,017
Effect of movement in foreign exchange	203
Reclassified as asset held for sale (note 26)	(11,877)
At 31 December 2018	70,853
Net book value	
At 31 December 2017	42,468
At 31 December 2018	57,966

Included within additions to computer software development in 2018 is £19.2 million (2017: £11.9 million) of capitalised internal staff costs.

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

12. Property, plant and equipment

	Freehold land £'000	Internet hosting platform £'000	Office furniture and equipment £'000	Leasehold improvements £'000	Motor vehicles £'000	Total £'000
Cost						
At 1 January 2017	290	46,384	3,603	9,985	42	60,304
Additions	-	18,264	627	6,544	-	25,435
Disposals	-	-	(3)	(60)	-	(63)
Effect of movement in foreign exchange	-	(145)	(7)	(140)	-	(292)
At 31 December 2017	290	64,503	4,220	16,329	42	85,384
Additions	-	11,815	422	11,845	-	24,082
Effect of movement in foreign exchange	-	661	47	252	-	960
Reclassified as asset held for sale (note 26)	-	(5,065)	(1,441)	(2,188)	(17)	(8,711)
At 31 December 2018	290	71,914	3,248	26,238	25	101,715

Accumulated depreciation

At 1 January 2017	-	28,533	3,035	4,771	42	36,381
Charge for the year	-	11,888	408	3,967	-	16,263
Disposals	-	-	(1)	(22)	-	(23)
Effect of movement in foreign exchange	-	(151)	(2)	(160)	-	(313)
At 31 December 2017	-	40,270	3,440	8,556	42	52,308
Charge for the year	-	13,824	393	4,952	-	19,169
Effect of movement in foreign exchange	-	222	16	93	-	331
Reclassified as asset held for sale (note 26)	-	(2,453)	(1,331)	(1,305)	(17)	(5,106)
At 31 December 2018	-	51,863	2,518	12,296	25	66,702

Net book value

At 31 December 2017	290	24,233	780	7,773	-	33,076
At 31 December 2018	290	20,051	730	13,942	-	35,013

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

13. Trade and other receivables

	2018 £'000	2017 £'000
Gross trade receivables	67,560	52,675
Provision for impairment of trade receivables	(3,761)	(3,847)
Net trade receivables	63,799	48,828
Other receivables	9,658	6,004
Total trade and other receivables	73,457	54,832

Trade receivables are stated at amortised cost as reduced by appropriate allowances for estimated irrecoverable amounts.

The due date for trade receivables will vary depending on the jurisdiction and product but is typically between 30 and 90 days. Trade receivables do not bear any effective interest rate. All trade receivables are subject to credit risk exposure, however, the Group has not identified specific concentration of credit risk with regards to trade receivables, as the amount recognised consists of a large number of receivables from various customers.

Movements on the provision for impairment of trade receivables are as follows:

	2018 £'000	2017 £'000
At 1 January	3,847	3,870
Additional provision	418	1,046
Utilisation of provision (note 4)	(504)	(1,069)
At 31 December	3,761	3,847

The creation and release of provisions for impaired receivables has been included in the Income Statement. Amounts charged to the provision account are generally written off when there is no expectation of recovering additional cash.

The other classes within trade and other receivables do not contain impaired assets.

Some of the unimpaired trade receivables are past due as at the reporting date. Financial assets past due but not impaired are shown below:

	2018 £'000	2017 £'000
Not more than three months	27,925	15,330
More than three months but not more than six months	3,174	4,668
More than six months but not more than a year	1,259	450
More than one year	234	1,635
Total	32,592	22,083

The average credit period taken is 56 days (2017: 72 days).

The Directors consider that the carrying value of trade and other receivables approximates to their fair value.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

14. Prepayments and accrued income

Prepayments and accrued income balances are set out below:

	2018 £'000	2017 £'000
Prepayments for acquiring content and rights	528,569	246,155
Unbilled advertising, distribution and technology related revenues	33,289	33,103
Other prepaid costs	13,280	14,807
	<u>575,138</u>	<u>294,065</u>

15. Cash and cash equivalents

	2018 £'000	2017 £'000
Cash	172,571	197,568

Cash was held in a variety of interest bearing accounts.

Net debt

	2018 £'000	2017 £'000
Cash and cash equivalents	172,571	197,568
Borrowings (refer to note 17)	(211,472)	(755,847)
Net debt	<u>(38,901)</u>	<u>(558,279)</u>

16. Trade and other payables

	2018 £'000	2017 £'000
Trade payables	37,712	24,604
Accruals	155,771	93,694
Deferred income	67,457	30,727
Other creditors	6,365	4,951
	<u>267,305</u>	<u>153,976</u>

The average credit period taken for trade purchases is 29 days (2017: 29 days). The Directors consider that the carrying amount of trade payables approximates to their fair value.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

17. Borrowings

	2018 £'000	2017 £'000
Current borrowings	2,284	537,342
Non-current borrowings	209,188	218,505
	211,472	755,847

On 16 November 2015, Perform Group Financing plc (the "Issuer"), a wholly-owned subsidiary of Perform Group Limited (the "Parent" and, together with its subsidiaries, "Perform" or the "Group"), issued £175.0 million aggregate principal amount of 8.5% senior secured notes due 2020 (the "Notes"). On the same date, certain members of the Group entered into a new £50.0 million multi-currency senior secured revolving credit facility (the "RCF") (together with the issuance of the Notes, the "Refinancing Transactions"). The RCF incurs an interest comprised of a fixed and floating portion. The floating interest rate is determined by reference to the Libor rate.

On 8 May 2018 Perform Group Financing plc issued an additional £40.0 million 8.5% Senior Secured Notes due 2020 (the "Additional Notes") to be consolidated, and form a single series, with its £175.0 million 8.5% Senior Secured Notes due 2020 (the "Initial Notes"). Additional Notes have identical terms and conditions in all respects as the initial Notes.

The Senior Secured Notes were issued at a discount of £3.5 million (2017: £3.5 million) and were subject to directly attributable arrangement fees of £9.8 million, of which £3.0 million related to the additional Senior Secured Notes issued in the year. The carrying value of the discount and fees on notes at 31 December 2018 is £5.4 million (2017: £5.9 million), of which £2.2 million relates to the additional Senior Secured Notes issued in the year. Interest of £2.3 million (2017: £1.9 million) has also accrued but not been paid at 31 December 2018. The carrying value of borrowings is presented net of fees but includes accrued interest.

The Group repaid the full £50.0 million of the RCF in the second quarter of 2018, taking the total amount drawn down to £nil. The RCF was subject to directly attributable fees of £1.0 million, the carrying value of the fees as at 31 December 2018 was £0.4 million (2017: £0.6 million).

The Group has pledged certain assets (which are set out below) as collateral against the senior secured notes. The Group is entitled to receive all cash flows from these pledged assets. Further, there is no obligation to remit these cash flows to another entity. The pledged assets are:

- shares in certain wholly-owned subsidiaries;
- property in certain wholly-owned subsidiaries; and
- substantially all other assets (including bank accounts, intragroup receivables (including the OTT Business Shareholder Loan), trade receivables, patents, trademarks, service marks, designs, business names, copyrights, designs, design rights and domain names, whether registered or unregistered) in certain wholly owned subsidiaries.

On 10 August 2016, Perform Investment Limited, a wholly-owned subsidiary of the Group and part of the Unrestricted Group, entered into a loan facility agreement (the "Unrestricted Group Shareholder Facility Agreement") with AI International S.á.r.l, an entity in the Access Industries group, the Group's principal shareholder. Perform Investment utilised the Facility based on the funding requirements of the OTT business.

The initial loan agreements were for a combined total of £100.0 million, which were subsequently amended in several extended agreements to take the total from £100.0 million to £650.0 million. The Facility attracted an interest rate of 8%, which is compounded annually. The Facility was to be repaid on the earlier of 12 August 2019 or upon the occurrence of certain equity events. On 8 May 2018, the Group received an equity investment from the Z shareholder which triggered an equity conversion of the full loan balance, under the terms of the Shareholder Loan agreement reducing the loan to £nil and increasing the Group's equity position. This is further detailed in note 21.

Refer to note 18 for further details of the derivative over own equity instrument identified from the Shareholder Loan transaction, in addition to note 30 for additional financing events which occurred after the balance sheet date.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

18. Financial risk management

The Group's activities expose it to a variety of financial risks. The main financial risks faced by the Group relate to capital risk, foreign exchange rates, interest rate risks, the risk of default by counterparties to financial transactions and liquidity risk. These risks are managed as described below.

The Group's financial risk management is co-ordinated at its headquarters, in close co-operation with the board of Directors, and focuses on actively securing the Group's short to medium-term cash flows by minimising the exposure to financial markets.

The Group does not actively engage in the trading of financial assets for speculative purposes. The most significant financial risks to which the Group is exposed are described below.

a) Capital risk

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern whilst having enough capital to continue its acquisition strategy and sustain future product development. The Group will continue to seek to maximise the return to shareholders through the optimisation of the debt and equity balance although this is a longer-term aspiration. The Group's overall strategy has not changed in the last year.

The capital structure of the Group consists of net funds, which includes cash and cash equivalents after deducting the borrowings disclosed in note 18, and equity of the Group, comprising issued capital, reserves and retained earnings.

The primary reason for the Group to raise debt or equity is to finance investment in its OTT offering launched in 2016.

The Group's Directors review the capital structure on an ad-hoc basis and consider the impact any acquisitions and new products (and how they are financed) have on the Group's capital structure before completing any acquisition (or financing). As part of this review the Board considers the cost of capital and the risks associated with each class of capital.

The Group had a positive gearing ratio of 29.4% at 31 December 2018 (2017: 324.2% negative). The ratio has improved during the year as a result of the equity investment on 8 May 2018 from the Z shareholder, which triggered the equity conversion of the full loan balance, under the terms of the Shareholder Loan agreement reducing the loan to £nil and increasing the Group's equity position.

The gearing ratio at the year-end is as follows:

	2018 £'000	2017 £'000
Debt	211,472	755,847
Equity	719,537	(233,139)
Debt to equity ratio	29.4%	-324.2%

Debt is defined as all borrowings and equity includes all capital and reserves of the Group that are managed as capital.

Due to the current fast growth and acquisitive nature of the Group, the Group does not currently have a long-term target gearing ratio. The Group also has no current policy as to the level of equity capital and other reserves other than to address statutory requirements.

The Group currently does not envisage paying a dividend in the short term.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

18. Financial risk management (continued)

The fair value of the Group's financial assets and liabilities is as follows:

Categories of financial instruments

	2018 £'000	2017 £'000
Financial assets		
Cash and cash equivalents	172,571	197,568
Trade and other receivables	73,457	54,832
Prepayments and accrued income	575,138	294,065
Financial liabilities		
Trade and other payables	(267,305)	(153,976)
Derivative liability	-	(204,255)
Current borrowings	(2,284)	(537,342)
Non-current borrowings	(209,188)	(218,505)

b) Currency risk

The table below shows the carrying amount of the Group's foreign currency denominated monetary assets and liabilities at the reporting date:

	Euro £'000	US Dollar £'000	Japanese ¥ £'000	Other currencies £'000	Total £'000
2018					
Financial assets	260,132	142,244	207,724	6,422	616,522
Financial liabilities	(43,725)	(70,296)	(7,585)	(3,230)	(124,836)
Total exposure	216,407	71,948	200,139	3,192	491,686
2017					
Financial assets	99,115	67,246	162,035	20,081	348,477
Financial liabilities	(21,762)	(28,410)	(7,840)	(9,662)	(67,674)
Total exposure	77,353	38,836	154,195	10,419	280,803

Exposures to currency exchange rates arise from the Group's retranslation of its foreign subsidiaries as well as the Group's overseas sales and purchases, which are primarily denominated in euros, US dollars and Japanese yen.

The following table illustrates the sensitivity of the net result for the year and equity with regard to the Group's financial assets and financial liabilities and the Euro/Sterling exchange rate, Dollar/Sterling and Yen/Sterling exchange rates. It assumes a +/- 15% movement in each exchange rate on both years. These percentages have been determined based on the average market volatility in exchange rates in the previous 12 months.

If sterling had weakened by 15% then this would have had the following impact:

	2018			2017		
	US Dollar £'000	Euro £'000	Japanese ¥ £'000	US Dollar £'000	Euro £'000	Japanese ¥ £'000
Net profit	208	(130)	548	2,781	(2,354)	(4,640)
Equity	(1,564)	6,940	(4,446)	6,853	13,650	27,211

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

18. Financial risk management (continued)

Currency risk (continued)

If sterling had strengthened by 15% then this would have had the following impact:

	2018			2017		
	US Dollar £'000	Euro £'000	Japanese ¥ £'000	US Dollar £'000	Euro £'000	Japanese ¥ £'000
Net profit	(153)	130	(405)	(2,055)	1,755	3,429
Equity	1,156	(5,129)	3,286	(5,066)	(10,089)	(20,112)

The Group's objective when managing currency risk is to ensure that changes in exchange rates would not have a material impact on the Group. The Group's policy is to review the level of revenues and costs denominated in various key currencies and to naturally hedge wherever possible.

c) Interest rate risk

The Group is exposed to interest rate risk because the Group borrows funds at both fixed and floating interest rates. The risk is managed by the Group by maintaining an appropriate mix between fixed and floating rate borrowings. Refer to note 17 for further details on borrowings.

The Group's exposure to interest rates on financial assets and liabilities are detailed in the liquidity risk management section of this note.

d) Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate as a means of mitigating the risk of financial loss from defaults. The Group uses publicly available financial information and its own trading records to assess the creditworthiness of counterparties. The Group continually monitors its exposure to counterparties and the aggregate value of transactions concluded is spread amongst approved counterparties.

Cash held by counterparty is presented to the Board on a monthly basis. The credit risk on these funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies. Trade receivables consist of a large number of customers, spread across diverse industries and geographical areas.

The Group does not have any significant credit risk exposure to any other single counterparty or any group of counterparties having similar characteristics. The Group defines counterparties as having similar characteristics if they are related entities. Concentration of credit risk to any counterparty did not exceed 5% of financial assets at any time during the year.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

18. Financial risk management (continued)

e) Liquidity risk

Liquidity risk is managed by short and long-term cash flow forecasts. Sufficient cash reserves are held to meet short-term working capital requirements.

As at 31 December 2018 and 2017, the Group's undiscounted non-derivative financial liabilities have contractual maturities (including interest payments where applicable) as summarised below:

	Current within 6 months £'000	Current 6 to 12 months £'000	Non-current 1 to 5 years £'000	Non-current later than 5 years £'000
31 December 2018				
Trade payables	37,712	-	-	-
Senior secured notes	-	-	215,000	-
Interest on senior secured notes	9,138	9,138	18,276	-
Revolving credit facility	-	-	-	-
Interest and repayment of Shareholder Loan	-	-	-	-
	46,850	9,138	233,276	-

	Current within 6 months £'000	Current 6 to 12 months £'000	Non-current 1 to 5 years £'000	Non-current later than 5 years £'000
31 December 2017				
Trade payables	24,604	-	-	-
Senior secured notes	-	-	175,000	-
Interest on senior secured notes	7,438	7,438	29,749	-
Revolving credit facility	-	-	50,000	-
Interest and repayment of Shareholder Loan	535,282	-	-	-
	567,324	7,438	254,749	-

f) Financial instruments fair value disclosure

Financial instruments that are measured at fair value in the consolidated financial statements require disclosure of fair value measurements by level based on the following fair value measurement hierarchy:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and

Level 3 – inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

The fair values of financial assets and liabilities are based on quoted market prices where available. Where the market value is not available, the Group has estimated relevant fair values on the basis of publicly available information from outside sources or on the basis of discounted cash flow models where appropriate.

The senior secured notes have a carrying value of £209.6 million (2017: £169.1 million) and a fair value of £216.1 million (2017: £180.9 million) as at 31 December 2018.

With the exception of the senior secured notes, the Directors consider that the carrying values of financial assets and liabilities recorded at amortised cost in the consolidated financial statements are appropriately equal to their fair value.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

18. Financial risk management (continued)

f) Financial instruments fair value disclosure (continued)

For derivative liabilities issued during 2016, the maximum derivative value was calculated by reference to a recent equity transaction. Regarding derivative liabilities issued in 2017 and during the period ended 31 December 2018, the maximum derivative value was calculated through the use of multiple valuation techniques including trading comparables ("TC") and discounted cash flows ("DCF") to triangulate the valuation assessment. The TC assessment involved the use of certain observable inputs including peer share prices and reference to the Group's previously listed prices before de-listing in 2014. The DCF assessment involved the use of certain unobservable inputs such as the weighted average cost of capital (range: 9% to 16%), revenue compound average growth rate ("CAGR") growth assumptions by division (range: 15% to 120%) as derived from the five-year forecast up to 2022, approved by the Group Directors, and terminal value multipliers (range: 3% to 4%).

AI Perform Holdings LLP exercised the option to convert the Shareholder Loan to equity on 8 May 2018, following the investment of the Z Shareholder (refer to note 17 for further details). Following the completion of this transaction the value of the derivative liability previously recognised through the accumulated deficit in the statement of changes in equity was reversed, reducing the carrying value at 31 December 2018 to £nil. (2017: £204.3 million).

The table below is a reconciliation of the derivatives over own equity measurements for the year ended 31 December 2018:

	2018 £'000	2017 £'000
1 January	204,255	8,000
Issuance of option to convert loan to equity recognised through accumulated deficit	-	83,566
Revaluation of option to convert loan to equity recognised through profit and loss	-	112,689
Exercise of option to convert loan to equity recognised through accumulated deficit	(204,255)	-
31 December	-	204,255

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

19. Deferred tax

The following is the analysis of the deferred tax balances for financial reporting purposes:

	2018 £'000	2017 £'000
Deferred tax assets	5,836	8,945
Deferred tax liabilities	(7,366)	(8,479)
	(1,530)	466
Deferred tax movement		
1 January	466	(4,641)
Credit/(charge) to income statement	3,082	5,166
Effect of movement in foreign exchange	(118)	(59)
Transfer to discontinued operations	(4,960)	-
31 December	(1,530)	466
	At 31 December 2018 £'000	At 31 December 2017 £'000
Analysis of deferred tax		
Capital allowances in excess of depreciation	3,419	3,381
Share-based payments	962	1,013
Losses	1,045	4,319
Acquisition intangibles	(7,362)	(8,479)
Other	406	232
Total	(1,530)	466

In addition to the amounts set out above the Group has an unrecognised deferred tax asset at 31 December 2018 of £138.3 million (2017: £60.6 million) relating to trading losses, £6.3 million relating to capital losses (2017: £6.3 million) and £7.7 million relating to corporate interest restriction (2017: £4.7 million). The Directors have considered cash-flow forecasts and budgets for future years showing profitability and top line growth for the UK entities within the Group. As at 31 December 2018 deferred tax assets in respect of losses have been recognised to the extent that brought forward losses are expected to be recoverable.

No deferred tax liability is recognised in respect of temporary timing differences of £1.4 million (2017: £1.5 million) relating to unremitted earnings of overseas subsidiaries as the Group is able to control the timing of the reversal of these temporary differences and it is probable that they will not reverse in the foreseeable future.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

20. Changes in liabilities from financing activities

	1 January 2018 £'000	Financing cashflows (i) £'000	Equity component of convertible notes £'000	Other changes (ii) £'000	31 December 2018 £'000
Senior secured notes	170,984	37,636	-	3,223	211,843
Revolving credit facility	49,581	(50,000)	-	42	(377)
Interest and repayment of Shareholder Loan (iii)	535,282	140,000	-	(675,282)	-
Derivative financial liability	204,255	-	(204,255)	-	-
Other	-	-	-	6	6
	<u>960,102</u>	<u>127,636</u>	<u>(204,255)</u>	<u>(672,012)</u>	<u>211,472</u>

	1 January 2017 £'000	Financing cashflows (i) £'000	Equity component of convertible notes £'000	Other changes (ii) £'000	31 December 2017 £'000
Senior secured notes	168,926	-	-	2,058	170,984
Revolving credit facility	25,263	24,000	-	318	49,581
Interest and repayment of Shareholder Loan	101,666	410,000	-	23,616	535,282
Derivative financial liability	8,000	-	196,255	-	204,255
	<u>303,855</u>	<u>434,000</u>	<u>196,255</u>	<u>25,992</u>	<u>960,102</u>

- (i) The cash flows from bank loans, loans from related parties and other borrowings make up the net amount of proceeds from borrowings and repayments of borrowings in the cash flow statement.
- (ii) Other charges include interest accruals and payments.
- (iii) AI Perform Holdings LLP exercised the option to convert the Shareholder Loan to equity on 8 May 2018, following the investment of the Z Shareholder (refer to note 17 for further details).

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

21. Share capital

	2018 £'000	2017 £'000
Authorised, issued, allotted and fully paid		
A Ordinary shares of 3 389/600 US cents each	10,041	6,432
M Ordinary shares of 3 389/600 US cents each	1,015	924
I Ordinary shares of 3 389/600 US cents each	-	-
Z Ordinary shares 3 389/600 US cents each	1,117	129
G Shares 3 389/600 US cents each	1,117	-
	13,290	7,485
Number of shares	2018 '000	2017 '000
Authorised, issued, allotted and fully paid		
A Ordinary shares of 3 389/600 US cents each	362,105	231,543
M Ordinary shares of 3 389/600 US cents each	36,586	33,270
I Ordinary shares of 3 389/600 US cents each	-	5
Z Ordinary shares 3 389/600 US cents each	40,317	4,635
G Shares 3 389/600 US cents each	34,890	-
	473,898	269,453

As at 31 December 2018, the Company's share capital consisted of four classes of voting equity shares – A shares, M shares, Z shares and G shares. A shares, M shares and Z shares all have equal voting rights, G shares have no voting rights.

AI Perform Holdings LLP, a portfolio company of Access Industries, held all of the A shares, which represent approximately 76.41% of the equity share capital of the Company (2017: 85.93%).

M shares are held by members of management, its employees and other shareholders, who at 31 December 2018 represented approximately 7.72% of the equity share capital of the Company (2017: 12.35%).

Further Issue of Share Capital

On 8 May 2018, the Z shareholder made an investment on £300.0 million in the capital of the Company in exchange for the issuance of 35,682,707 new Z shares, in addition to the 4,634,502 shares issued on 20 September 2016 for an investment of £35.0 million. The total shares comprised 8.51% of the share capital of the Company (2017: 1.72%). AI Perform Holdings LLP exercised the option to convert the \$650 million Shareholder Loan to equity on 8 May 2018, following the investment of the Z Shareholder. This resulted in the issue of 89,614,239 new A shares, in addition to the conversion of 11,314,911 M ordinary shares into 11,314,911 million A ordinary shares. The I shares were converted into 14,528,745 new M Shares.

On 3 August 2018, the Company completed an equity issue to existing A and M shareholders. The total equity issue was for an amount of £250.0 million, split into three tranches as set out below:

Tranche 1: Received on 3 August 2018, £50.0 million

Tranche 2: Received on 3 September 2018, £100.0 million

Tranche 3: Received on 1 October 2018, £100.0 million

Each tranche is issued at a value of £8.407434 per share, the value at which M and A shareholders subscribed for shares in May 2018. On 3 August 2018, 5,926,547 new A shares and 20,561 M shares were issued in connection with Tranche 1. On 3 September 2018, 11,853,095 new A shares and 41,132 M shares were issued in connection with Tranche 2. On 2 October 2018, 11,853,095 new A shares and 41,132 M shares were issued in connection with Tranche 3.

Issue of G shares

On 24 September 2018, a new class of G shares were issued. 25,572,602 G shares (2017: nil) were issued to Directors under the Group's share option scheme for a total consideration of £nil (2017: £nil). On 29 October 2018 an additional 9,317,142 of G shares were issued to Directors under the Group's share option scheme for a total consideration of £nil (2017: £nil). The total shares comprise 7.36% of the share capital of the Group (2017: 0%). This is further detailed in note 23.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

21. Share capital (continued)

Redenomination of share capital

During the period shareholder approval was given for the redenomination of the Group's share capital from Sterling into US Dollars ('the redenomination'). The effect of the redenomination was to convert all of the shares in the capital of the Company from having a fixed nominal value in sterling of 2 7/9 pence to having a fixed nominal value in US cents of 3 389/600 US cents.

As the applicable rate of exchange to convert the existing Sterling denominated shares into dollar denominated shares would have resulted in a fractional nominal value per share, the Company considered it appropriate to reduce the nominal value of the Company's share capital following the redenomination to a rounded decimal. This will assist in simplifying the administrative functions of the Company and the calculations for current and potential future investors who may have or are considering making investments in the Company.

The Company has therefore completed (on 3 August 2018) a small reduction (the Reduction) of capital in connection with the Redenomination, as permitted by the Companies Act 2006 (the Act). The amount of the Reduction was 0.23 per cent of the Company's allotted share capital immediately following the Reduction, resulting in a decrease of £26,000 in share capital which was recognised as share premium.

22. Non-controlling interests

	2018 £'000	2017 £'000
Perform Media Sales Japan KK*	-	(789)
	-	(789)

* On 23 February 2018, the Group purchased the 30% non-controlling interest in Perform Media Sales Japan KK, which constituted the purchase of 1,500 1 Japanese ¥ shares.

23. Long-term incentive schemes

(a) Cash settled schemes

In order to ensure appropriate retention following the takeover of Perform Group Limited in October 2014 by Access Industries, it was agreed, with regards to the 2013 and 2014 performance share plans (the "PSP Awards"), that the Group will make cash payments equal to the difference between what the award holders received on vesting of their awards (with reference to the £2.60 price paid per share by Access), and what would have been received on full vesting of their awards (also calculated at £2.60 per share). Accordingly, after accounting for leavers, 50% of the April 2013 awards and 83% of the 2014 awards were converted into replacement cash awards. These cash awards would become payable, subject to the participants continued employment and the meeting of financial performance criteria, on or around, the same date that the unvested portions of the PSP Awards would otherwise have come to maturity, being April 2016 for the 2013 awards and April 2017 for the 2014 awards.

The amount of the cash awards was to be determined by the level of business performance against revenue and Adjusted EBITDA targets. The total value of these PSP Awards at inception was calculated as £7.3 million and this has been recognised over the vesting period, the total of which ended in April 2017. As such charges have been recognised in respect of these cash replacement schemes of £nil million for the year ended 31 December 2018 (2017: £0.4 million).

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

23. Long-term incentive schemes (continued)

(b) Equity settled schemes

On 17 July 2018, the Board of Directors approved the grant of Growth Shares ("G Shares") to Executive Directors of the Group for nil consideration. The shares were awarded on 24 September 2018 and 29 October 2018 respectively. As such, charges have been recognised in respect of these Schemes of £1.1 million in the year ended 31 December 2018 (2017: £nil million).

The vesting of the G Shares is contingent upon a 20% growth in share price measured over a 4-year period from the date of issue. An award will not vest if the Group's share price at the date of vesting is below a particular "hurdle price" specified at the respective date of issue. The hurdle price is currently £10.09 (\$13.14) per ordinary G Share (reflecting a 20% hurdle on the share price of £8.41) in respect of the issuances on 24 September 2018 and 29 October 2018. There are no cash settlement alternatives.

(i) The following conditional share awards granted to Directors and staff are outstanding:

	2018 No.	2017 No.
24 September 2018	25,572,601	-
29 October 2018	9,317,142	-
As at 31 December	34,889,743	-

(ii) The following share-based expenses charged in the year are included within administration expenses:

	2018 £'000	2017 £'000
Performance Share Plan (PSP)	1,117	-

(b) Equity settled schemes (continued)

In order to derive the fair value of the Growth shares, the Group have followed an option pricing approach. The option pricing method depends on key assumptions regarding the volatility and time to a liquidity event, but does not require explicit estimates of the possible future outcomes. It is instead based on a risk neutral set of assumptions and it is implemented via a Black and Scholes formulation. The Group has used historical volatilities of comparable listed companies calculated as at the Valuation Dates based on share price data over a term commensurate with the expected life as per the recommendations of IFRS 2.

The following table lists the inputs to the model:

	24 September 2018	29 October 2018
Expected life of (years)	4	4
Share price at date of grant	£8.41	£8.41
Strike price	£10.09	£10.09
Fair value per option	£0.69	£0.66
Dividend yield	Nil	Nil
Risk free rate	30%	30%
Expected volatility	The yield on riskless government securities over the time to liquidity	

(iii) A reconciliation of movements in the number of share awards can be summarised as follows:

	Granted	Vested	Lapsed	31 December 2018
24 September 2018	25,572,601	-	-	25,572,601
29 October 2018	9,317,142	-	-	9,317,142
	34,889,743	-	-	34,889,743

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

24. Interest in joint ventures

Matchroom USA LLC

Matchroom USA LLC ("Matchroom") is a joint venture established in 23 March 2018 in which the Group has joint control and 40% ownership interest. The venture will produce and distribute professional boxing events on an exclusive basis. Most boxing events will take place in the United States and the events are distributed via an online streaming and linear programming service to customers in the United States and globally. Matchroom is structured as a separate vehicle and the Group has a residual interest in its net assets. Accordingly, the Group has classified its interest in Matchroom as a joint venture. The country of incorporation is the US.

The following table summarises the financial information of Matchroom as included in its own financial statements.

(a) Summarised financial information of Matchroom USA LLC

Summarised balance sheet

	31 December 2018 £'000	31 December 2017 £'000
Non-current assets	-	-
Current assets		
Cash and cash equivalents	1,406	-
Trade and other receivables	705	-
Total current assets	2,111	-
Current liabilities		
Trade and other payables	(67)	-
Deferred income	(6,695)	-
Accruals	(140)	-
Total current liabilities	(6,902)	-
Non-current liabilities	-	-
Net liabilities	(4,791)	-

PERFORM GROUP LIMITED

**NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

24. Interest in joint ventures (continued)

Summarised statement of comprehensive income

	2018 £'000	2017 £'000
Revenue	13,476	-
Cost of sales	(9,442)	-
Overheads	(838)	-
Finance income/finance expense	(6)	-
Profit for the period	3,190	-

Reconciliation to carrying amounts

	31 December 2018 £'000	31 December 2017 £'000
Net liabilities (100%)	(4,791)	-
Group's share of net liabilities (40%)	(1,916)	-
Investment in joint venture	-	-
Loss for period ended 31 December 2018 (100%)	3,190	-
Group's share of profit/(loss) (40%)	-	-
Carrying amount of interest in Matchroom USA LLC	-	-

The Group is not entitled to distributions until the cumulative amount of distributions made to Matchroom Holdco has crossed a specific threshold as per the agreement for the joint venture. As this threshold has not been crossed in the current year the Group is not entitled to any share of the profit for the period.

(b) Commitments and contingent liabilities in respect of Matchroom USA LLC

	31 December 2018 £'000	31 December 2017 £'000
Licence fee commitments	7,875	-

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

24. Interest in joint ventures (continued)

PIMGSA LLP

PIMGSA LLP ("FC Diez") is a joint venture established in 19 March 2018, in which the Group has joint control and 50% ownership interest. FC Diez is structured as a separate vehicle and the Group has a residual interest in its net assets. The venture will provide consultancy and commercialisation services to the South American Football Confederation. Accordingly, the Group has classified its interest in FC Diez as a joint venture. The country of incorporation is the UK.

For the period ended 31 December 2018 the Group had outstanding loans to the value of \$5.5 million due from FC Diez.

The following table summarises the financial information of FC Diez as included in its own financial statements:

(a) Summarised financial information of FC Diez

Summarised balance sheet

	31 December 2018 £'000	31 December 2017 £'000
Non-current assets	5,513	-
Current assets		
Cash and cash equivalents	1,310	-
Trade and other receivables	135	-
Total current assets	1,445	-
Current liabilities		
Trade and other payables	(1,285)	-
Intercompany payables	(8,864)	-
Total current liabilities	(10,149)	-
Non-current liabilities		-
Net assets	(3,191)	-

Summarised statement of comprehensive income

	2018 £'000	2017 £'000
Revenue	181	-
Cost of sales	(163)	-
Overheads	(2,936)	-
Finance income/finance expense	(277)	-
Loss for the period	(3,195)	-

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

24. Interest in joint ventures (continued)

Reconciliation to carrying amounts

	31 December 2018	31 December 2017
Net Assets (100%)	(3,191)	-
Group's share of net assets (50%)	(1,596)	-
Investment in joint venture	-	-
Profit/(Loss) for period ended 31 December 2018 (100%)	(3,195)	-
Group's share of profit/(loss) (50%)	(1,598)	-
Carrying amount of interest in FC Diez	-	-

The Group has not recognised any share of the loss for the period in FC Diez as it does not hold a carrying value for the investment in this entity and it has not been deemed necessary to recognise a provision for these losses in the current period under IAS 28.

25. Commitments

(a) Operating leases

As at 31 December 2018, the Group had total outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2018 £'000	2017 £'000
Within one year	10,170	8,775
In the second to fifth years inclusive	40,028	21,921
After five years	35,000	15,236
	85,198	45,932

Operating lease payments represent rentals payable by the Group for office property and computer equipment costs.

(b) Rights commitments

As at 31 December 2018, the continuing operation had total outstanding commitments to acquire sports content rights as follows:

	2018 £'000	2017 £'000
Within one year	1,054,371	328,738
In the second to fifth years inclusive	2,511,096	1,135,297
After five years	792,764	1,007,336
	4,358,231	2,471,371

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

26. Discontinued operations

In September 2018, it was announced that the Perform Group of Companies were to be rebranded as DAZN Group, and consolidated into two distinct brands, DAZN and Perform Content, to place greater focus on the Group's key competencies. On 15 October 2018, DAZN Group initiated a review of strategic alternatives for Perform Content, which resulted in the signing of the transaction documents for the combination of the Perform Content business with US-based STATS. As a result of the transaction, the Company will receive from Vista Equity Partners (the owner of STATS) a combination of cash and a significant minority stake in the newly formed entity. The transaction is expected to close in the second half of 2019 and is subject to customary closing conditions and regulatory approvals.

The Perform Content brand has not previously been classified as a held for sale or as a discontinued operation. The comparative consolidated statement of profit or loss, other comprehensive income and cashflow have been re-presented to show the discontinued operation. As per the guidance of IFRS 5, the disclosure of the discontinued operations does not include an allocation of indirect costs which have therefore been included within the presentation for the continuing operation results.

a) Results of discontinued operations

	2018 £'000	2017 £'000
Revenue	204,559	181,659
Expenses	(140,429)	(125,856)
Results from operating activities	64,130	55,803
Income tax	(2,645)	(1,629)
Results from operating activities, net of tax	61,485	54,174

The profit from the discontinued operations of £72.1 million (2017: £64.1 million) is attributable entirely to the owners of the company. The total tax charge from discontinued operations is a lower effective tax rate compared to what would be expected at the UK corporation tax rate of 19% (2017: 19.25%). This is due to the tax benefit of certain costs / group relief available to be taken by the discontinued operations from other parts of the business and also the taxation of profits arising in other jurisdiction where the tax rates is below the UK tax rate.

Cash flows from (used in) discontinued operations

	2018 £'000	2017 £'000
Net cash used in operating activities	84,813	49,460
Net cash from investing activities	(9,600)	(10,200)
Net cash flows for the year	75,213	39,260

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

26. Discontinued operations (continued)

- b) The major classes of assets and liabilities comprising the operations classified as held for sale are as follows:

	2018 £'000
Goodwill	195,423
Acquisition intangibles	23,798
Property, plant and equipment	3,605
Other intangible assets	9,481
Deferred tax asset	4,960
Trade and other receivables	19,937
Prepayments and accrued income	25,949
Cash and cash equivalents	3,841
Current tax liabilities	(2,471)
Trade and other payables	(31,528)
Net assets and liabilities	252,995

27. Related parties

Related party transactions in the year are as follows:

- **Shareholder loan**

On 10 August 2016, Perform Investment Limited, a wholly-owned subsidiary of the Group and part of the Unrestricted Group, entered into a loan facility agreement (the "Unrestricted Group Shareholder Facility Agreement") with AI International S.á.r.l, an entity in the Access Industries group, the Group's principal shareholder. Perform Investment utilised the Facility based on the funding requirements of the OTT business.

The initial loan agreements were for a combined total of £100.0 million, which were subsequently amended in several extended agreements to take the total from £100.0 million to £650.0 million. The Facility attracted an interest rate of 8%, which is compounded annually. The Facility was to be repaid on the earlier of 12 August 2019 or upon the occurrence of certain equity events. On 8 May 2018, the Group received an equity investment from the Z shareholder which triggered an equity conversion of the full loan balance, under the terms of the Shareholder Loan agreement reducing the loan to £nil and increasing the Group's equity position.

- **Z Shareholder**

On 8 May 2018, the Z shareholder made an investment on £300.0 million in the capital of the Company in exchange for the issuance of 35,682,707 new Z shares, in addition to the 4,634,502 shares issued on 20 September 2016 for an investment of £35.0 million. The total shares comprised 8.91% of the share capital of the Company (2017: 1.7%). During the year the Group entered into transactions with the Z Shareholder in relation to marketing and rights expenses with a total value of £100.4 million, of which a balance of £22.9m was outstanding at the reporting date. Purchases were made at market price and amounts outstanding are unsecured and will be settled in cash.

- **Directors' loans**

During the year ended 31 December 2016, the Group issued an unsecured personal loan of £370,000 to a Director of one of the Group's subsidiary companies. The loan does not attract interest and is not repayable for a period of at least 24 months from the balance sheet date. The total loan amount was repaid in full during the current reporting period.

During 2018, the Group issued loans totalling £0.1 million to the Directors to cover the estimated personal tax liability on the subsequent issue of G shares, in addition, a further £1.8 million was issued subsequent to the year end, refer to note 30 for further details. The loans attract a rate of interest between 2.5% and 3.06% depending on the jurisdiction and are repayable before or at the time the G shares are sold.

There are no additional related party transactions to disclose, with the exception of those in relation to key management personnel which are presented in note 5.

PERFORM GROUP LIMITED

NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

28. Contingent liabilities

There were no material contingent liabilities at the year-end (2017: £nil).

29. Ultimate controlling party

The immediate holding company of Perform Group Limited is AI Perform Holdings LLP, an entity incorporated in England and Wales, which is the parent undertaking of the smallest and largest group for which consolidated financial statements are drawn up and of which Perform Group Limited is a member. AI Perform Holdings LLP and Perform Group Limited are ultimately controlled by Len Blavatnik.

The registered office of AI Perform Holdings LLP is 6th Floor, Marble Arch House, 66 Seymour Street, London, W1H 5BT. Copies of AI Perform Holdings LLP consolidated financial statements will be available from Companies House.

30. Post balance sheet events

• Business consolidation into two brands

In September 2018, it was announced that the Perform Group of Companies were to be rebranded as DAZN Group, and consolidated into two distinct brands, DAZN and Perform Content, to place greater focus on the Group's key competencies. On 15 October 2018, DAZN Group initiated a review of strategic alternatives for Perform Content, which resulted in the signing of the transaction documents for the combination of the Perform Content business with US-based STATS. As a result of the transaction, the Company will receive from Vista Equity Partners (the owner of STATS) a combination of cash and a significant minority stake in the newly formed entity. The transaction is expected to close in the second half of 2019 and is subject to customary closing conditions and regulatory approvals.

• Financing

Post year end in 30 January 2019 Perform Investment Limited entered into a new \$350.0 loan agreement with AI International Holdings (BVI) Limited an entity in the Access Industries group. The agreement was split across three separate facilities agreements; Facility A Loan (\$150.0 million), Facility B Loan (\$100.0 million) and Facility C Loan (\$100.0 million), which will attract an interest rate of 8% annually prior to 30 June 2019, and rising to 10% per annum annually after 30 June 2019. At 26 April 2019 Perform Group Limited entered into a new agreement for an additional \$200.0 million loan from AI Perform Holdings LLP which will attract an interest rate of 10% annually.

• Rights commitments

Subsequent to the period end the Group's outstanding commitment to acquire sports content rights increased £0.3 billion to £4.7 billion.

• Directors' loans

Subsequent to the year end on 9 January 2019, the Group issued a further £1.8 million to cover the estimated personal tax liability on the issue of G shares, in addition to the £0.1 million issued during 2018. Refer to note 27 for further details. The loans attract a rate of interest between 2.5% and 3.06% depending on the jurisdiction and are repayable before or at the time the G shares are sold.

• Incorporated entities

Subsequent to the reporting period, the Group incorporated the following entities:

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company				
DAZN Media India Private Limited	100%	India	Digital sports media	2nd Floor North Block Soorya, Infratech, Melkar Cross Road Melkar, Dakshina Kannada Karnataka, India 574153

There have been no other material post balance sheet events to disclose.

PERFORM GROUP LIMITED

**PARENT COMPANY STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2018**

	Notes	2018 £'000	2017 £'000
Non-current assets			
Investments in subsidiaries	2	355,753	355,753
Deferred tax asset		41	692
Trade and other receivables	3	1,255,611	-
		1,611,405	356,445
Current assets			
Trade and other receivables	3	82,778	62,217
Cash and cash equivalents		62	850
		82,840	63,067
Total assets		1,694,245	419,512
Current liabilities			
Trade and other payables	4	(99,422)	(71,131)
Derivative liability	5	-	(204,255)
		(99,422)	(275,386)
Net current liabilities		(16,582)	(212,319)
Non-current liabilities			
Amounts owed to Group undertakings		-	(41,620)
			(41,620)
Total liabilities		(99,422)	(317,006)
Net assets		1,594,823	102,506
Equity			
Called-up share capital	6	13,290	7,485
Share premium		1,327,063	102,310
Merger relief reserve		93,533	93,533
Capital redemption reserve		38,342	38,342
Retained earnings/(deficit)		122,595	(139,164)
Equity attributable to owners of the Company		1,594,823	102,506

The Company had a profit for the year of £57.0 million (2017: £116.0 million loss).

The financial statements of Perform Group Limited, registered number 6324278, were approved by the Board of Directors and authorised for issue on 30 April 2019.

Signed on behalf of the Board of Directors



Stuart Epstein
Director

PERFORM GROUP LIMITED

**PARENT COMPANY STATEMENT OF CHANGES IN EQUITY
AS AT 31 DECEMBER 2018**

	Issued share capital £'000	Share premium £'000	Merger relief reserve £'000	Capital redemption reserve £'000	Accumulated deficit £'000	Total equity £'000
At 1 January 2017	7,485	102,310	93,533	38,342	60,354	302,024
Loss for the year	-	-	-	-	(115,952)	(115,952)
Issuance of option to convert loan to equity (note 5)	-	-	-	-	(83,566)	(83,566)
Total comprehensive loss for the year	-	-	-	-	(199,518)	(199,518)
At 31 December 2017	7,485	102,310	93,533	38,342	(139,164)	102,506
Share capital/premium issued	5,831	1,224,727	-	-	-	1,230,558
Redenomination of share capital	(26)	26	-	-	-	-
Unrealised gain*	-	-	-	-	458	458
Profit for the year	-	-	-	-	57,047	57,045
Total comprehensive income for the year	-	-	-	-	57,505	57,505
Exercise of option to convert Loan to equity	-	-	-	-	204,255	204,255
At 31 December 2018	13,290	1,327,063	93,533	38,342	122,595	1,594,823

* Unrealised gain relates to the transfer of a payroll liability, to a subsidiary undertaking, which will be settled on behalf of the Company, for which the subsidiary undertaking will not be compensated.

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

1. Accounting policies

Perform Group Limited is a private company incorporated in the England and Wales under the Companies Act. The address of the registered office is Hanover House, Plane Tree Crescent, Feltham, Middlesex, TW13 7BZ. The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

Basis of accounting

The Company meets the definition of a qualifying entity under FRS 100 (Financial Reporting Standard 100) issued by the Financial Reporting Council. These Company financial statements were prepared in accordance with FRS 101 (Financial Reporting Standard 101) 'Reduced Disclosure Framework' as issued by the Financial Reporting Council.

These Company financial statements form part of the Consolidated Group financial statements prepared under IFRS as adopted by the EU and can be found at the front of this document.

As permitted by FRS 101, the Company has taken advantage of the disclosure exemptions available under that standard in relation to share-based payment, financial instruments, capital management and presentation of comparative information in respect of certain assets, presentation of a cash flow statement, standards not yet effective and related party transactions. Where required, equivalent disclosures are given in the Group accounts of Perform Group Limited.

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards and Company law.

The principal accounting policies adopted are the same as those set out in note 1 to the consolidated financial statements except as noted below.

Exemptions

The Directors have taken advantage of the exemption available under section 408 of the Companies Act 2006 and not presented a profit and loss account for the Company alone.

The Company had a profit for the year of £57.0 million (2017: £116.0 million loss).

Going concern

Having reviewed cash flow forecasts and budgets for the year ahead the Directors have a reasonable expectation that the Company has sufficient resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the accounts. Refer to Note 1 of the consolidated financial statements for further details.

Investments in subsidiaries

Fixed asset investments are shown at cost less provision, if any, for impairment.

Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

PERFORM GROUP LIMITED

**NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

1. Accounting policies (continued)

Critical judgements in applying the Company's accounting policies

There are no critical judgements that the Directors believe have a significant effect on the amounts recognised in these financial statements.

Key sources of estimation uncertainty

The estimates and assumptions, which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

The key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2. Investments in subsidiaries

	2018 £'000	2017 £'000
Investments in subsidiaries	355,753	355,753

The investments in subsidiaries are all stated at cost less provision for impairment.

Details of the Company's subsidiaries at 31 December 2018 are as follows. Unless otherwise indicated, all ownership interests are in the ordinary share capital of the investee.

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Subsidiaries:				
Direct holdings of the Company				
Perform Sports Media Limited	100%	United Kingdom	Holding company	Hanover House, Plane Tree Crescent, Feltham, Middlesex, TW13 7BZ ('Hanover House')
Indirect holdings of the Company				
Perform Media Services Limited	100%	United Kingdom	Digital sports media	Hanover House
Perform Group Financing PLC	100%	United Kingdom	Holding company	Hanover House
Perform Media Sales Limited	100%	United Kingdom	Online advertising and sponsorship sales	Sussex House
Perform Media Channels Limited	100%	United Kingdom	Digital sports media	Hanover House
Perform Investment Limited	100%	United Kingdom	Digital sports media	Hanover House
Perform SCA Limited	100%	United Kingdom	Digital sports media	Hanover House
Perform Marketing Services Limited	100%	United Kingdom	Digital sports media	Hanover House
Perform Content Services Limited	100%	United Kingdom	Digital sports media	3rd Floor 11 Strand, London, England, WC2N 5HR ('The Strand')
Perform Content Limited	100%	United Kingdom	Digital sports media	The Strand
Perform Content Nominee Holdings Limited	100%	United Kingdom	Holding company	Hannover House
Perform Netherlands BV	100%	The Netherlands	Holding company	Prins Bernhardplein 200, Het Amstelgebouw 9th floor, 1097 JB Amsterdam, The Netherlands ('Prins Bernhardplein')
Watchandtrade Limited	100%	Northern Ireland	Digital sports media	21F Enterprise Road, Bangor, County Down, BT19 7TA
Fantasy iTeam Investments Limited	100%	United Kingdom	Dormant	Hanover House

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2. Investments in subsidiaries (continued)

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company (continued)				
Fantasy iTeam Ltd	100%	United Kingdom	Digital sports media	Hanover House
Scout 7 Holdings Limited	100%	United Kingdom	Digital sports media	Hanover House
Scout7 Limited	100%	United Kingdom	Digital sports media	Hanover House
Opta Sports Data Limited	100%	United Kingdom	Sports data provider	Sussex House
Classic Sport Limited	100%	United Kingdom	Dormant	Sussex House
Willow TV (UK) Limited	100%	United Kingdom	Dormant	Sussex House
Perform South America Limited	100%	United Kingdom	Holding company	Hanover House
PSN Holdco Limited	100%	United Kingdom	Holding company	Hanover House
Perform Sporting News Limited	100%	United Kingdom	Digital sports media	Sussex House
Perform Sporting News (1) LLC	100%	United States	Digital sports media	c/o United Corporate Services, Inc., 874 Walker Rd., Suite C, Dover, Delaware 19904
Perform Sporting News (2) LLC	100%	United States	Digital sports media	c/o United Corporate Services, Inc., 874 Walker Rd., Suite C, Dover, Delaware 19904
PSN Midco, Inc.	100%	United States	Holding company	c/o United Corporate Services, Inc., 874 Walker Rd., Suite C, Dover, Delaware 19904
Perform Investment Brands Limited	100%	United Kingdom	Holding company	Hanover House
Perform Investment Japan Holdco Limited	100%	United Kingdom	Holding company	Hanover House
Perform Investment Germany Holdco Limited	100%	United Kingdom	Holding company	Hanover House
Perform Investment Japan KK	100%	Japan	Digital sports media	9F Ark Hills South Tower 1-4-5 Roppongi, Minato- ku, Tokyo 106-0032 ('Ark Hills')
Perform Investment Germany GmbH	100%	Germany	Digital sports media	Münchener Str. 101, 85737 Ismaning, Germany
Perform Investment North America Inc.	100%	United States	Digital sports media	1209 Orange Street, County of New Castle, Wilmington, Delaware, 19801, USA ('Orange Street')
Perform Investment Italy SRL	100%	Italy	Digital sports media	Via Manuzio 7, 20124, Milano
Perform Investment Holdco Limited	100%	United Kingdom	Digital sports media	Hanover House

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2. Investments in subsidiaries (continued)

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company (continued)				
DAZN US LLC	100%	United States	Digital sports media	United Corporate Services, Inc., 874 Walker Road, Suite C, County of Kent, Dover, Delaware, 19904, USA (United Corporate Services)
PIMGSA LLP	50%	United Kingdom	Digital sports media	Hanover House
PIMGSA Holdco Limited	50%	United Kingdom	Digital sports media	Hanover House
Perform MR Holdco Limited	100%	United Kingdom	Digital sports media	Hanover House
Matchroom Boxing USA LLC	40%	United States	Digital sports media	United Corporate Services, Inc., 874 Walker Rd., Suite C, Dover, Delaware 19904
Perform Media Asia Pte Limited	100%	Singapore	Digital sports media	137 Telok Ayer Street, #04-01, Singapore, 068602
Perform Media Inc.	100%	United States	Digital sports media	United Corporate Service, Inc., 10 Bank Street, Suite 560, White Plains, New York, 10606, USA
Perform Media Spain S.L.U	100%	Spain	Digital sports media	Avenida General Perón, 38, 6° Puerta 3, 28020 Madrid, Spain
Perform Media Sweden AB	100%	Sweden	Digital sports media	c/o Deloitte AB, 113 79, Stockholm, Sweden
Perform Media Services SRL	100%	Italy	Digital sports media	Via Manuzio 7, 20124, Milano
Perform Media Services Nigeria Limited	100%	Nigeria	Digital sports media	235 Ikorodu Road, Ilupeju, Lagos
Perform Media Poland SP zoo	100%	Poland	Digital sports media	Poland, Katowice, Francuska street No. 34
Perform Content Poland SP zoo	100%	Poland	Digital sports media	Plac Pilsudskiego 1, 00- 078 Warsaw, Poland
Perform Group South Africa Proprietary Limited	100%	South Africa	Digital sports media	PO Box 7750, Centurion, Gauteng, 0046
Perform Content South Africa (Pty) Limited	100%	South Africa	Digital sports media	Central Office Park Unit 4, 257 Jean Avenue, Centurion, Gauteng, 0157.
Perform Media France S.à.r.l	100%	France	Digital sports media	29 rue du Pont, 92200, Neuilly-sur-Seine, France
Activaweb SAS	100%	France	Digital sports media	29 rue du Pont, 92200, Neuilly-sur-Seine, France
Perform Media Norway AS	100%	Norway	Digital sports media	c/o TMF Norway AS, Tollbugata 27, 0157 Oslo, Norway

PERFORM GROUP LIMITED

**NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

2. Investments in subsidiaries (continued)

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company (continued)				
Voetbalzone B.V	100%	The Netherlands	Digital sports media	Het Amstelgebouw 9th floor, Prins Bernhardplein 200, 1097 JB Amsterdam, The Netherlands
Opta Sports S.A.	100%	Spain	Sports data provider	Avenida General Perón, 38, 6° Puerta 3, 28020 Madrid, Spain
Opta Sports Data SRL	100%	Italy	Sports data provider	Piazza S. Babila n. 3, Milan, Italy
Opta Sports Data Inc.	100%	United States	Sports data provider	28 Liberty Street, 30th Floor, New York, NY 10005
Valles Profundos SA	100%	Uruguay	Sports data provider	1134, Esquina Maldonado, Montevideo, 1120, Uruguay
Mediasports Digital GmbH	100%	Germany	Online advertising and sponsorship sales	Münchener Str. 101, 85737 Ismaning, Germany
Sportal GmbH	100%	Germany	Digital sports media	Beta-Straße 9a, 85774 Unterföhring
Perform Media Deutschland GmbH	100%	Germany	Digital sports media	Beta-Straße
Kontertaktik GmbH	100%	Germany	Digital sports media	Beta-Straße
Perform Media Services Germany GmbH	100%	Germany	Digital sports media	Beta-Straße
RunningBall GmbH	100%	Switzerland	Sports data provider	c/o DD Immo Service Plus GmbH, Baarerstrasse 75, Zug 6300, Switzerland
Sportal India Private Ltd	100%	India	Digital sports media	1 st Floor Siddhi Vinayak Chambers, R. P. MARG, OPP. M.I.G. Cricket Club, Bandra East, Mumbai, Maharashtra, India 400051
RunningBall Sports Information GmbH	100%	Austria	Sports data provider	Gürtelturmplatz 1, 8020 Graz, Austria
RunningBall SDN BHD	100%	Malaysia	Sports data provider	Suite No: C3-3-5, Solaris Dutamas, 1 Jalan Dutamas, 50480, Kuala Lumpur
RunningBall Services & Consulting Limited	100%	Cyprus	Sports data provider	Frema House 9, Constantinou Paparigopoulou, office/flat 202, 3106 Limassol, Cyprus

PERFORM GROUP LIMITED

**NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

2. Investments in subsidiaries (continued)

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company (continued)				
RunningBall Informacao Desportiva Unipessoal LDA	100%	Portugal	Sports data provider	Rua Cristovao Pinho Queimado, N° 33, Piso 1, Loja C. Aveiro, 3800 012 Portugal
Perform Media Australia Pty Limited	100%	Australia	Digital sports media	Level 16, 100 William Street, Darlinghurst, NSW, 2010, Australia
Perform Digital Media Canada Inc.	100%	Canada	Digital sports media	99 Bank Street, Suite 1420, Ottawa, Ontario, K1P 1H4, Canada
Perform Media NZ Pty Limited	100%	New Zealand	Digital sports media	19 Graham Street, Auckland, New Zealand
Global Sports Media BV	100%	The Netherlands	Digital sports media	Prins Bernhardplein 200, 1097JB Amsterdam, The Netherlands
Perform Media (India) Private Limited	100%	India	Digital sports media	II Floor, North Block, Soorya Infratech, Melkar cross road, Mudipu, Mangalore, Dakshina Kannada, Karnataka, India 574153
Perform Media Japan KK	100%	Japan	Digital sports media	Ark Hills
Perform Media Sales Japan KK	100%	Japan	Digital sports media	Ark Hills
Perform Media Sales LLC	100%	Russia	Digital sports media	Tsvetnoy Boulevard 2, Moscow, Russian Federation, 127051
Goal.com (HoldCo) SA	100%	Luxembourg	Digital sports media	25b Boulevard Royal, L-2449 Luxembourg
Mackolik Internet Hizmetleri Ticaret A.S.	100%	Turkey	Digital sports media	Zühtüpaşa mahk. Şefik Bey Sokak No:1 Kadıköy, Istanbul, Turkey
Goal.com North America Inc.	100%	United States	Digital sports media	28 Liberty Street, Fl., 30th, New York, NY 10005
Perform Media Brasil Servicos Limitada	100%	Brazil	Digital sports media	Rua Joaquim Floriano, no 243, cj.113 Itaim Bibi, Sao Paulo - SP, 04534010
Socco LLC	50%	United States	Digital sports media	1209 Orange Street, County of New Castle, Wilmington, Delaware, 19801, USA

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

2. Investments in subsidiaries (continued)

	Proportion of all classes of issued share capital owned by the Company	Country of incorporation	Principal activity	Registered Office
Indirect holdings of the Company (continued)				
P Media and Sales Mexico S. de R.L.	100%	Mexico	Digital sports media	Avenida San Jerónimo, Número 700, Colonia San Jerónimo Lidice, Delegación Magdalena Contreras, C.P. 10400, Ciudad de México, México
Perform Media Argentina Srl	100%	Argentina	Digital sports media	AV. Del Libertador 6688, piso 6
Peform Content Australia Pty Limited	100%	Australia	Digital sports media	Level 16, 100 William Street, Darlinghurst, NSW, 2010, Australia
Perform Content SGP Pte. Ltd	100%	Singapore	Digital sports media	City House, #02-01, 36 Robinson Road, Singapore 068877
Perform Content South America SAS	100%	Argentina	Digital sports media	Leandro N.Alem 882, 13th Floor, Buenos Aires, Argentina
Perform Content Brazil Serviços de Mídia Ltda	100%	Brazil	Digital sports media	Rua Joaquim Floriano, no 243, cj. 72, part, Itaim Bibi, Sao Paulo - SP, 04534010
Perform Content Turkey Internet Hizmetleri Ticaret Limited Sirketi	100%	Turkey	Digital sports media	Zühtüpaşa mahk. Şefik Bey Sokak No:1 Kadıköy, İstanbul
Perform Sports and Culture Development (Shanghai) Company Limited	100%	China	Digital sports media	Room 750, 7/F, No. 2, Block 2, 999 Huaihai Road Middle, Xuhui District, Shanghai
DAZN Group Limited	100%	United Kingdom	Digital sports media	Hannover House
DAZN Limited	100%	United Kingdom	Digital sports media	Hannover House
DAZN Japan GK (previously Perform Media Holdings Japan GK)	100%	Japan	Digital sports media	9F Ark Hills South Tower 1-4-5 Roppongi, Minato-ku, Tokyo 106-0032
FC Diez Media Brazil Consultoria em Marketing EIRELI	50%	Brazil	Digital sports media	Rua Joaquim Floriano, 243, suite 72, parte, CEP 04534-010 Sao Paulo, Brazil
FC Diez Media Paraguay SRL	50%	Paraguay	Digital sports media	Juan de Salazar 657, Asunción, Paraguay
FC Diez Media Argentina SRL	50%	Argentina	Digital sports media	Calle Reconquista 336, piso 2o, Ciudad de Buenos Aires
Matchroom Boxing Italy 2018 LLP	40%	United Kingdom	Digital sports media	Mascalls, Mascalls Lane, Great Warley, Brentwood, Essex, CM14 5LJ
Enforel S.A	100%	Uruguay	Digital sports media	Colonia numero 810, oficina 403, Montevideo

The proportion of voting rights held is the same as the proportion of shares held.

PERFORM GROUP LIMITED

NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

The following subsidiaries, all of which are incorporated in England and Wales and are all included above are exempt from the requirements of the UK Companies Act 2006 relating to the audit of individual accounts by virtue of section 479A of that Act:

<u>Company name</u>	<u>Company registration number</u>
Perform SCA Limited	9675485
Perform South America Limited	8276031
Opta Sports Data Limited	4199651
PSN Holdco Limited	9479148
Perform Sporting News Limited	8426667
Perform Media Sales Limited	5160606
Perform Investment Brands Limited	10505002
Perform Investment Holdco Limited	11242697
Perform MR Holdco Limited	11252400
Perform Marketing Services Limited	10670755
WatchandTrade Limited	NI601169
Fantasy iTeam Investments Limited	9579008
Fantasy iTeam Ltd	7170098
Scout 7 Holdings Limited	4261282
Scout7 Limited	4182379
Perform Investment Japan Holdco Limited	10110436
Perform Investment Germany Holdco Limited	10110432

3. Trade and other receivables

	2018 £'000	2017 £'000
Current Trade and other receivables		
Amounts owed by Group undertakings	82,698	61,828
Prepayments and accrued income	80	85
Other taxes and social security	-	304
	82,778	62,217
Non-current trade and other receivables		
Amounts owed by Group undertakings	1,255,611	-

4. Trade and other payables

	2018 £'000	2017 £'000
Trade creditors	23	21
Amounts owed to Group undertakings	93,339	66,507
Accruals and deferred income	3,457	4,603
Other taxes and social security	2,603	-
	99,422	71,131

5. Derivative liability

Refer to the derivative liability as disclosed in note 18 of the consolidated financial statements.

6. Share capital

Share capital is disclosed in note 21 to the consolidated financial statements.

PERFORM GROUP LIMITED

**NOTES TO THE PARENT COMPANY FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

7. Employee and director costs

The average monthly number of employees was 12 (2017: 12), which is comprised entirely of directors and key management personnel. Employee costs were as follows:

	2018 £'000	2017 £'000
Wages and salaries	2,677	2,427
Social security costs	354	303
Pension costs	132	96
Charge for long-term incentive schemes	1,117	585
Total	4,280	3,411

8. Long-term incentive schemes

During the year the Company recognised a charge of £1.1 million (2017: £0.6 million). For further disclosure of the Group's long-term incentive schemes refer to note 23.

9. Subsequent events

Subsequent events are disclosed in note 30 to the consolidated financial statements.

10. Ultimate controlling party

The ultimate controlling party is disclosed in note 29 to the consolidated financial statements.