# **COMPANY REGISTRATION NUMBER 06287006**

# BRADMAN-LAKE LIMITED ACCOUNTS 31 DECEMBER 2016

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29/09/2017 COMPANIES HOUSE

# **ACCOUNTS**

# YEAR ENDED 31 DECEMBER 2016

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# OFFICERS AND PROFESSIONAL ADVISORS

# YEAR ENDED 31 DECEMBER 2016

**Directors** B A Watson

J Marlee

Company secretary B A Watson

Registered office Enterprise Way

Retford

Nottinghamshire DN22 7HH

Auditor Nexia Smith & Williamson

Statutory Auditor Chartered Accountants

Portwall Place Portwall Lane Bristol BS1 6NA

Bankers Barclays Bank plc

One Snowhill

Snowhill Queensway

Birmingham B3 2WN

# **DIRECTORS' REPORT**

#### YEAR ENDED 31 DECEMBER 2016

The Directors have pleasure in presenting their Report and the Accounts of the Company for the year to 31 December 2016.

# PRINCIPAL ACTIVITY

The principal activity of the Company during the period was that of the manufacture and sale of packaging equipment.

#### RESULTS AND DIVIDENDS

The trading results for the year and the Company's financial position at the end of the year are shown in the attached accounts.

The Directors have not recommended a final dividend. An interim dividend of €1,956,204 (2015 - €2,200,698), was paid to Bradman-Lake Group Limited.

#### **DIRECTORS**

The Directors who served the Company during the year were as follows:

B A Watson J Marlee

#### DISCLOSURE OF INFORMATION TO AUDITORS

In the case of each person who was a Director at the time this report was approved:

- so far as that Director was aware there was no relevant available information of which the Company's auditors were unaware; and
- that Director had taken all steps that the Director ought to have taken as a Director to make himself or herself aware of any relevant audit information and to establish that the Company's auditors were aware of that information.

This confirmation is given and should be interpreted in accordance with the provision of s418 of the Companies Act 2006.

#### **DIRECTORS' REPORT (continued)**

#### **YEAR ENDED 31 DECEMBER 2016**

#### **DIRECTORS' RESPONSIBILITIES**

The Directors are responsible for preparing the Directors' Report, the Strategic Report and the Accounts in accordance with applicable law and regulations.

Company law requires the Directors to prepare Accounts for each financial year. Under that law the Directors have elected to prepare the Accounts in accordance with applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under company law the Directors must not approve the Accounts unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these Accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable IFRSs, as adopted by the European Union, have been followed subject to any material departures disclosed and explained in the Accounts; and
- prepare the Accounts on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the Accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed by order of the Directors

Jon Mu

J Marlee

Director

Approved by the Directors on 29/9/17

#### STRATEGIC REPORT

#### YEAR ENDED 31 DECEMBER 2016

The Directors present their Strategic Report for the year ended 31 December 2016.

#### (a) Development performance and position

The Directors are satisfied with the trading results of the Company for the year and they are confident of the future prospects of the Company.

#### Principal risks and uncertainties (b)

The Directors of Langley Holdings plc manage the Group's risks at a group level rather than at an individual company level. For this reason, the Company's Directors believe that a discussion of the Group's risks would not be appropriate for an understanding of the development, performance or position of the business of Bradman-Lake Limited. The principal risks and uncertainties of Langley Holdings plc, which include those of Bradman-Lake Limited, are discussed in the Directors' Report of the Group's Annual Report which does not form part of this Report.

#### (c) Financial Risk Management

The Company's operations expose it to a variety of financial risks, which include cash flow fluctuation.

The Company has committed credit facilities made available through the Group.

The policies set down by the Board of Directors are implemented by the Company's finance department and are subject to regular reviews by the Board.

#### (d) Key performance indicators (KPI's)

The Directors of Langley Holdings plc manage the Group's operations on a divisional basis. For this reason, the Company's Directors believe that analysis using key performance indicators for the Company is not necessary or appropriate for an understanding of the development, performance and position of the business of Bradman-Lake Limited. The key performance indicators of The Langley Holdings Group are discussed in the Directors' Report of the Group's Annual Report which does not form part of this Report.

Signed by order of the Directors

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J Marlee

Director

Bradman-Lake Limited Registered in England and Wales Company number 06287006

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF BRADMAN-LAKE LIMITED

#### YEAR ENDED 31 DECEMBER 2016

We have audited the Accounts of Bradman-Lake Limited for the year ended 31 December 2016 which comprise the Income Statement, the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, the Statement of Cash Flows and the related notes 1 to 21. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the Company's member, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's member, for our audit work, for this report, or for the opinions we have formed.

# Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the Directors are responsible for the preparation of the Accounts and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the Accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Financial Reporting Council's (FRC's) Ethical Standards for Auditors.

# Scope of the audit of the Accounts

A description of the scope of an audit of Accounts is provided on the FRC's website at www.frc.org.uk/auditscopeukprivate.

# **Opinion on Accounts**

In our opinion the Accounts:

- give a true and fair view of the state of the Company's affairs as at 31 December 2016 and of its profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the Accounts are prepared is consistent with those Accounts; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBER OF BRADMAN-LAKE LIMITED (CONTINUED)

#### YEAR ENDED 31 DECEMBER 2016

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Accounts are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Nexia Smith + Williamson

Michael Neale
Senior Statutory Auditor, for and on behalf of
Nexia Smith & Williamson
Statutory Auditor
Chartered Accountants

Portwall Place Portwall Lane Bristol BS1 6NA

29 September 2017.

# **INCOME STATEMENT**

# YEAR ENDED 31 DECEMBER 2016

	Note	2016	2015
		€	€
REVENUE	2	26,654,342	24,432,322
Cost of sales	3	(17,755,990)	(16,482,380)
GROSS PROFIT		8,898,352	7,949,942
Administrative expenses		(3,955,274)	(5,489,435)
OPERATING PROFIT	4	4,943,078	2,460,507
Finance income		30,908	25,036
Finance costs	5	(33,074)	(21,276)
PROFIT BEFORE TAXATION		4,940,912	2,464,267
Income tax	8	(974,547)	(365,008)
PROFIT FOR THE YEAR		3,966,365	2,099,259

All of the activities of the Company are classed as continuing. The profit for the period is attributable to the Equity holder of the immediate Parent Company.

# STATEMENT OF COMPREHENSIVE INCOME

# YEAR ENDED 31 DECEMBER 2016

	2016 €	2015 €
Profit for the year	3,966,365	2,099,259
Other comprehensive (expense)/income for the year:  Items which may be reclassified to profit and loss		
Exchange adjustments	(702,655)	259,559
Total comprehensive income for the year	3,263,710	2,358,818

# STATEMENT OF FINANCIAL POSITION

# FOR THE YEAR ENDED 31 DECEMBER 2016

	Note	<b>20</b> 1	16	201	. <del>Š</del>
NON-CURRENT ASSETS	. er auditak sel	€	€	€	€:
Property, plant and equipment	9	•	259,050		286,330
Deferred income tax asset	13		6,534		26,379
			265,584		312,709
CURRENT ASSETS			50, 7, 5		
Inventories	10	1,161,494		1,178,832	
Trade and other receivables	11	13,877,696		8,230,204	
,		15,039,190		9,409,036	
CURRENT LIABILITIES		<del>*************************************</del>		विभिन्ने देवतः । जन्मे क्यां कर्मा कर्	
Trade and other payables	12	(9,421,058)		(5,145,535)	•
NET CURRENT ASSETS			5,618,132		4,263,501
NET ASSETS			5,883,716		4,576,210
EQUITY					
Share capital	16		1		1
Retained earnings	18		5,883,715		4,576,209
TOTAL EQUITY			5,883,716		4,576,210
**			<del></del>		

These Accounts were approved by the Directors on  $\frac{29}{9}$ ,  $\frac{9}{2017}$  and are signed on their behalf by:

J Marlee

Director

Company registration number: 06287006

# STATEMENT OF CHANGES IN EQUITY

# FOR THE YEAR ENDED 31 DECEMBER 2016

Balance at 1 January 2015	Share Capital € 1	Retained Earnings € 4,418,089	Total Equity € 4,418,090
Changes in equity for the year ended 31 December 2015 Currency exchange adjustment arising on retranslation		259,559	259,559
Profit for the year Dividend paid	- -	2,099,259 (2,200,698)	2,099,259 (2,200,698)
Balance at 31 December 2015	1	4,576,209	4,576,210
Changes in equity for the year ended 31 December 2016 Currency exchange adjustment arising on retranslation Profit for the year Dividend paid	-	(702,655) 3,966,365 (1,956,204)	(702,655) 3,966,365 (1,956,204)
Balance at 31 December 2016	1	5,883,715	5,883,716

# STATEMENT OF CASH FLOWS

# YEAR ENDED 31 DECEMBER 2016

		20	16	2	2015		
CASH FLOWS FROM OPERATING ACTIVITIES	Note	$\epsilon$	$\epsilon$	€	€		
Cash generated from operations Net interest (paid)/received Income taxes paid	21		2,033,667 (2,166) (101,796)		2,100,721 3,760 (454,033)		
NET CASH GENERATED BY OPERATING ACTIVITIES			1,929,705		1,650,448		
CASH FLOWS FROM INVESTING ACTIVITIES							
Purchase of property, plant and equipment		(41,143)		(44,363)			
NET CASH USED IN INVESTING ACTIVITIES			(41,143)		(44,363)		
CASH FLOWS FROM FINANCING ACTIVITIES							
Equity dividends paid		(1,956,204)		(2,220,698)			
NET CASH USED IN FINANCING ACTIVITIES			(1,956,204)		(2,220,698)		
Net (decrease) in cash and cash equivalents			(67,642)		(594,613)		
Cash and cash equivalents at 1 January 2016			(606,777)		(14,417)		
Effects of exchange rate changes on cash and cash equivalents			55,112		2,253		
Cash and cash equivalents at 31 December 2016			(619,307)		(606,777)		
CASH AND CASH EQUIVALENTS CONSISTS OF: Bank overdrafts	12		(619,307)		(606,777)		

The notes on pages 12 to 24 form part of these Accounts

#### NOTES TO THE ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2016

#### 1. ACCOUNTING POLICIES

#### (a) Basis of preparation

Bradman-Lake Limited is a Company incorporated in the United Kingdom.

The Accounts have been prepared in accordance with International Financial Reporting Standards (IFRS) as approved for use in the European Union applied in accordance with the provisions of the Companies Act 2006.

All accounting policies are consistent with those applying in the last annual Accounts for the year ended 31 December 2016.

The Accounts have been prepared on a historical cost basis.

# New and amended standards which became effective during the year

There were a number of Amendments to Standards adopted in the current year, but none of these had a material impact on the Company in the current period.

#### New and amended standards which are not effective for the current period

IFRS 9, Financial Instruments, IFRS 15, Revenue from Contracts with Customers and IFRS 16, Leases are in issue but are not yet effective so the Company has not adopted these standards in these Accounts.

A number of Amendments and Improvements have also been issued but are not yet effective including dealing with recognition of deferred tax assets and treatment of foreign exchange when receiving advance consideration. The directors are currently assessing the impact of these new Standards, Improvements and Amendments on the Company's Accounts.

# (b) Property, plant and equipment

Property, plant and equipment are stated at cost of purchase, net of depreciation and any impairment provision. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following basis:

Plant and machinery
Office and computer equipment

- 5 years straight line

12-20 years straight line

Motor vehicles - 4 years straight line

#### NOTES TO THE ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2016

# 1. ACCOUNTING POLICIES (continued)

#### (c) Financial instruments

Financial assets and financial liabilities are recognised in the Company's Statement of Financial Position when the Company becomes a party to the contractual provisions of the instrument.

#### Trade receivables

Trade receivables do not carry any interest and are initially measured at their fair value and subsequently at their amortised cost, as reduced by appropriate allowances for estimated irrecoverable amounts.

# Borrowings

Interest-bearing loans and overdrafts are recorded initially when the proceeds are received. Finance charges are accounted for at amortised cost using the effective interest method.

# Trade payables

Trade payables are non-interest bearing and are initially measured at their fair value and subsequently at their amortised cost.

# (d) Inventories and work in progress

Inventories are valued at the lower of cost and net realisable value. Cost is calculated as follows:

Raw materials and consumables

cost of purchase on a weighted average basis.

Work in progress

cost of raw materials and labour together with attributable overheads.

Net realisable value is based on estimated selling price less further costs to completion and disposal.

### (e) Construction contracts

Contract costs are recognised when incurred. When the outcome of a construction contract can be estimated reliably and it is probable that the contract will be profitable, contract revenue is recognised over the period of the contract. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised only to the extent of contract costs incurred that it is probable will be recoverable. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

The Company uses the 'percentage of completion method' to determine the appropriate amount to recognise in a given period. The stage of completion is measured by reference to either the contract costs incurred up to the year end as a percentage of total estimated costs for each contract, or by reference to milestone conditions as defined in the contracts as appropriate to the circumstances of the particular contract. Costs incurred in the year in connection with future activity on a contract are excluded from contract costs in determining the stage of completion, and are presented as inventories, prepayments or other assets, depending on their nature.

#### NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

#### 1. ACCOUNTING POLICIES (continued)

The Company presents as an asset the gross amount due from customers for contract work for all contracts in progress for which costs incurred plus recognised profits (less recognised losses) exceeds progress billings. Progress billings not yet paid by customers and retentions are included within 'trade and other receivables'.

The Company presents as a liability the gross amount due to customers for contract work for all contracts in progress for which progress billings exceed costs incurred plus recognised profits (less recognised losses).

# (f) Revenue recognition

Revenue from sales of goods is recognised when the Company has delivered the products and the customer has accepted them. It is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, VAT and other sales related taxes.

Revenue from construction contracts is recognised in accordance with the Company's accounting policy on construction contracts (see (e) above).

#### (g) Income taxes

The income tax expense represents the sum of the tax currently payable and deferred income tax.

Deferred income tax is provided, using the liability method, on temporary differences between the tax bases of assets and liabilities and their carrying amounts, in the Accounts. Deferred income tax assets relating to the carry-forward of unused tax losses are recognised to the extent that it is probable that future taxable profits will be available against which the unused tax losses can be utilised.

Deferred tax has been calculated at the rate expected to apply at the time at which temporary differences are forecast to reverse, based on tax rates which have been substantially enacted at the balance sheet date.

Current and deferred income tax assets and liabilities are offset when the income taxes are levied by the same taxation authority and when there is a legally enforceable right to offset them.

# (h) Foreign currency

#### (a) Transactions and balances

Transactions in currencies other than Euros are recorded at the rates of exchange prevailing on the dates of the transactions. At each year end, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the Statement of Financial Position. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Gains and losses arising on retranslation are included in net profit or loss for the period, except for exchange differences arising on non-monetary assets and liabilities where the changes in fair value are recognised directly in equity.

#### NOTES TO THE ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2016

# 1. ACCOUNTING POLICIES (continued)

# (b) Preparation of Accounts

These Accounts have been presented in Euros because the majority of the Group's trade is conducted in this currency. Income and expense items are translated at the average exchange rates for the period unless exchange rates fluctuate significantly. Exchange differences arising, if any, are classified as equity and transferred to a separate component of equity.

The average exchange rate during the year was &1.22 (2015 - &1.38) to the Pound Sterling. The opening exchange rate was &1.36 (2015 - &1.28) to the Pound Sterling and the closing exchange rate was &1.17 (2015 - &1.36) to the Pound Sterling.

# (i) Cash and cash equivalents

Cash and cash equivalents comprises cash in hand, cash at bank and short term deposits with banks and similar financial institutions, with a maturity of six months or less, and bank overdrafts.

# (j) Pension costs

The employees are eligible to join a defined contribution stakeholder pension scheme which is administered on behalf of the Company by a pension provider. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund. The scheme does not provide a gross minimum pension for contracting out of the state earnings related pension scheme. The annual contributions payable are charged to the Income Statement.

# (k) Operating leases

The relevant annual rentals are charged to the Income Statement on a straight line basis over the lease term.

# (l) Key assumptions and significant judgements

The preparation of the Accounts in conformity with IFRS requires management to make estimates and judgements. The areas where the most judgement is required are highlighted below:

# i Revenue and margin recognition

The Company's revenue recognition and margin recognition policies in respect of the supply, installation and commissioning contracts, which are set out above, are central to the way in which the Company values the work it has carried out each financial period. This policy requires forecasts to be made of the outcomes of the contracts, which require assessments and judgements to be made on the margin likely to be achieved, and hence the costs likely to be incurred.

#### ii Inventories

For financial reporting purposes the Company evaluates its inventory to ensure that it is carried at the lower of cost and net realisable value. Provisions are made against all inventories relating to machines that are no longer manufactured.

# NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

2.	REVENUE	

۷.	REVENUE						
	The revenue and profit before tax are attributable to the one princi	ple activity of the	Company.				
3.	ANALYSIS OF COST OF SALES						
	Cost of sales has been arrived at after charging:						
		2016	2015				
		€	€				
	Cost of materials	10,437,866	9,129,590				
4.	OPERATING PROFIT						
	Operating profit been arrived at after charging/(crediting):						
	operand promotion and an action company (continue).	2016	2015				
		€	€				
	Staff pension contributions	241,794	278,551				
	Depreciation of owned assets	28,730	53,943				
	Fees payable to the company's auditor for the audit	20,750	55,515				
	of the company's annual accounts	32,360	34,530				
	Fees payable to the company's auditor for other	32,300	54,550				
	services	12,269	41,229				
		12,209	41,229				
	Operating lease costs:	225.062	422.204				
	- land and buildings	225,962	422,294				
	Net gain on foreign currency translation	(719,825)	(66,478)				
5.	FINANCE COSTS						
•		2016	2015				
		€	€				
	Other interest	33,074	21,276				
	Cities interest	=======================================					
6.	KEY MANAGEMENT PERSONNEL COMPENSATION						
		2016	2015				
		€	€				
	Salaries and short-term employee benefits	246,045	247,173				
	Post-employment benefits	7,299	8,287				
		252.244	255.460				
		253,344	255,460				
	All of the above key management personnel compensation relates to Directors.						
	Directors' emoluments						
	Directors emoruments	2016	2015				
		2016	2015				
	A	€	€				
	Aggregate emoluments as Directors of the Company	220,670	238,322				
	Value of pension contributions	7,299	8,287				
		207.060	246,600				
		227,969	246,609				
		No.	No.				
	Number of Directors who were accruing benefits	140.	INU.				
	under defined contribution pension scheme	1	1				
	ander derined continuation pension seneme	1	1				

# NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

# 7. PARTICULARS OF EMPLOYEES

The average number of persons employed by the Company during the year was as follows:

		2016	2015
		No.	No.
	Engineering staff	120	123
	Administrative staff	48	49
		168	172
	The aggregate payroll costs of these persons were as follows:		
		2016	2015
	•	2016 €	2015 €
	Wages and salaries	7,786,471	8,440,389
	Social security costs	754,298	862,833
	Other pension costs	241,794	278,551
		8,782,563	9,581,773
8.	INCOME TAX		
0.	INCOME IAA		
	(a) Charge for the year		
		2016 €	2015 €
	Current income tax:	C	C
	UK corporation tax charge on profit for the year	970,358	485,202
	Over provision in prior periods	(12,674)	(115,330)
	Deferred tax	16,863	(4,864)
	Total income tax	974,547	365,008
	(b) Factors affecting current tax charges	_	
	(b) Pactors affecting current tax charges	2016	2015
		€	€
	Profit before taxation	4,940,912	2,644,082
	Profit before taxation multiplied by the standard rate of tax of 20%		
	(2015: 20.25%)	988,182	498,390
	Expenses not deductible for tax purposes	468	572
	Additional deduction for R&D	-	(22,244)
	Adjustments in respect of prior periods	(12,674)	(115,330)
	Adjust closing deferred tax to average rate of 20% (2015: 20.25%)	(1,429)	3,080
	Total income tax expense	974,547	365,008

Finance Act 2016, which received Royal Assent on 15 September 2016, includes legislation to reduce the main rate of corporation tax from 20% to 19% from 1 April 2017 and to 17% from 1 April 2020. Accordingly, deferred tax has been calculated at the tax rate of 17%.

# NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

9.	PROPERTY, PLANT AND EQUIPMENT
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		Leasehold Property Improvements €	Plant & Machinery €	Office and Computer Equipment €	Motor Vehicles €	Total €
	COST At 1 Jan 2015 Additions Exchange adjustments	76,321 - 4,452	534,009 44,363 30,374	369,987 - 21,587	19,660 - 1,147	999,977 44,363 57,560
	At 31 Dec 2015 Additions Exchange adjustments	80,773 - (11,066)	608,746 40,450 (84,915)	391,574 693 (53,672)	20,807	1,101,900 41,143 (152,503)
	At 31 Dec 2016	69,707	564,281	338,595	17,957	990,540
	DEPRECIATION At 1 Jan 2015 Charge for the year Exchange adjustments  At 31 Dec 2015 Charge for the year Exchange adjustments At 31 Dec 2016 NET BOOK VALUE  At 31 Dec 2016 At 31 Dec 2015	76,321 4,452 80,773 (11,066) 69,707	287,023 24,221 16,319 327,563 24,951 (45,811) 306,703 257,578 281,183	345,467 25,924 19,699 391,090 434 (53,597) 337,927	11,728 3,797 619 16,144 3,345 (2,336) 17,153	720,539 53,942 41,089 815,570 28,730 (112,810) 731,490 259,050 286,330
10.	INVENTORIES			2	016 €	2015 €
	Raw materials Work in progress			1,135, 25, 1,161,	562	103,715 75,117 178,832

# NOTES TO THE ACCOUNTS

11.

# YEAR ENDED 31 DECEMBER 2016

#### 10. **INVENTORIES** (continued)

# **CONSTRUCTION WORK IN PROGRESS**

Contracts in prog	ress at the year end:		
. •	·	2016	2015
		€	€
	n contract customers included in trade and other		
receivables (note		1,664,541	2,465,678
	ontract customers included in trade and other	(2 (12 12()	(1.005.673)
payables (note 12	·)	(3,612,136)	(1,005,673)
		(1,947,595)	1,460,005
Contract costs in	curred plus recognised profit less recognised		
losses to date	variou pras rocograsou prom 1000 rocograsou	14,706,598	20,774,234
Less: progress bi	lling		(19,314,229)
		(1,947,595)	1,460,005
		(1,5 1,7,000)	
CHODENT TO	DE AND OTHER RECEIVABLES		
CORRENT TRA	IDE AND OTHER RECEIVABLES	2016	2015
		€	€
Trade receivables		8,518,163	2,224,031
Amounts recovers	able on contracts	1,664,541	
Amounts owed by	Group undertakings	3,454,785	3,374,714
Prepayments and	accrued income	235,733	165,054
Other debtors		4,474	727
·		13,877,696	8,230,204

For terms and conditions relating to related party receivables, refer to note 15.

Trade and other receivables are disclosed net of provisions for bad and doubtful debts, an analysis of which is as follows:

	2016	2015
	€	€
Balance at 1 January	13,569	12,820
Exchange adjustments	(1,176)	749
Balance at 31 December	12,393	13,569

# NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

# 11. CURRENT TRADE AND OTHER RECEIVABLES (continued)

Trade receivables are non-interest bearing and are generally on 30 - 90 days terms.

At 31 December 2016, the analysis of trade receivables that were past due but not impaired is as follows:

	follows:	ne analysis of the	rade receivable	es mai were pa	ist due but not	impaired is as
	10110 113.		Past d	lue but not imp	paired	
		<30 days	30-60 days	60-90 days		>120 days
		past due	past due	past due	past due	past due
		€	€	€	€	€
	2016	5,202,504	133,182	31,256	69,265	262,363
	2015	730,698	360,681	599,472	3,985	801,799
10		ND OTHER R	A SZ A IDE IDE			
12.	CURRENT TRADE A	NDUIHERP	AIABLES		2016	2015
					2016	2013
	Trade payables				1,486,441	1,139,088
	Amounts owed to Group	undertakings			204,807	.763,133
	Income tax payable	undertakings			1,333,142	477,255
	Bank overdrafts				619,307	606,777
	VAT payable				323,843	90,878
	Other taxes and social se	curity			246,546	256,744
	Accruals and deferred in				1,445,536	685,108
	Warranty provision	come			149,300	120,879
	Progress payments	•			3,612,136	1,005,673
					9,421,058	5,145,535
	·					
						Warranty
						<b>Provisions</b>
	Movement in year ende	ed 31 December	2015			€
	Balance at 1 January 201	.5				55,826
	Additional provision rec					119,272
	Provision released to pro	ofit and loss				(56,239)
	Exchange adjustments				•	2,020
	Balance at 31 December	2015				120,879
						Warranty
						<b>Provisions</b>
	Movement in year ende	ed 31 December	2016			€
	Balance at 1 January 201	6				120,879
	Additional provision rec	ognised				38,779
	Provision released to pro	ofit and loss				(7,954)
	Exchange adjustments					(2,404)
	Balance at 31 December	2016				149,300
		* 7				

The warranty provision is estimated from historical data for the company and relates to contracts sold in the year. The standard warranty period for the company is one year.

#### NOTES TO THE ACCOUNTS

## YEAR ENDED 31 DECEMBER 2016

### 13. DEFERRED INCOME TAX

Deferred taxation asset	2016	2015
	€	€
At 1 January	26,379	20,410
Charge to income	(16,863)	(4,863)
Exchange differences	(2,982)	10,832
At 31 December	6,534	26,379
	2016	2015
	$oldsymbol{\epsilon}$	€
Accelerated capital allowances	(1,559)	3,692
Short term timing differences	7,712	16,015
Tax losses carried forward and other deductions	381	6,672
	6,534	26,379

#### 14. COMMITMENTS AND CONTINGENCIES

A contingent liability exists at the year end in respect of the Group VAT liability of €101,479 (2015 - €275,327).

# 15. RELATED PARTY TRANSACTIONS

During the year the Company made sales to and purchases from the following Group entities:

	Sales		Sales Purchases		nases
	2016	2015	2016	2015	
	€	€	€	€	
Bradman-Lake Inc	574,797	2,332,374	131,358	837,225	

At the year end, Bradman-Lake Limited had the following balances with other Group companies:

	Amount due to Amount owed by Company Company		•	
	2016	2015	2016	2015
	€	€	€	€
Bradman-Lake Inc	3,450,393	3,372,399	150,836	266,250
Langley Holdings plc		2,315	38,773	468,292

Interest of €23,377 (2015: €31,070) was paid to Langley Holdings plc in the year and interest of €54,285 (2015: €58,217) was received from Bradman Lake Inc in the year in respect of loan balances included above.

Rent of &183,383 (2015: &208,206) was paid to Langley Holdings plc during the year. A depreciation recharge was paid to Langley Holdings plc of &43,375 (2015: &47,225) in regards of assets owned by the parent but which are used by Bradman Lake Ltd. The company also paid management charges to Langley Holdings plc of &143,187 (2015: &152,965).

#### NOTES TO THE ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2016

# 15. RELATED PARTY TRANSACTIONS (continued)

Terms and conditions of transactions with related parties

The transactions with related parties are made at normal prices. Outstanding balances at the year end are unsecured and interest free.

# 16. SHARE CAPITAL

# Authorised share capital:

		2016		2015
		€		€
100 Ordinary shares of £1 each		100		100
Allotted and called up:				
	2016		2015	
•	No.	€	No.	€
Ordinary shares of £1 each	1	1	1	1

#### 17. ULTIMATE PARENT COMPANY

The immediate Parent Company is Bradman-Lake Group Limited, a company incorporated in the UK. The ultimate Parent Company is Langley Holdings plc, a company incorporated in the UK. Langley Holdings plc itself is controlled by A J Langley. Consolidated Accounts of Langley Holdings plc can be obtained from the Registrar of Companies at Companies House.

# 18. RETAINED EARNINGS

	2016	2015
	€	$\epsilon$
At 1 January	4,576,209	4,418,089
Profit for the year	3,966,365	2,099,259
Currency exchange differences on retranslation	(702,655)	259,559
Dividends paid	(1,956,204)	(2,200,698)
At 31 December	5,883,715	4,576,209

Included within retained earnings of the company are foreign exchange reserves of €618,565 (2015 - €1,321,220).

The net currency exchange difference arising on retranslation in the year was a loss of €702,655 (2015 – gain of €259,559). The foreign currency translation reserves contain accumulated foreign currency translation differences from the translation of the Accounts of the company into its presentational currency.

## NOTES TO THE ACCOUNTS

# YEAR ENDED 31 DECEMBER 2016

#### 19. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2016, the Company had total commitments under non-cancellable operating leases as set out below:

	2016	2015
	$\epsilon$	$\epsilon$
Payments falling due:		
In less than one year	217,495	252,023
Between two and five years	788,014	960,602
After more than five years	441,279	715,866
•	1,446,788	1,928,491

#### 20. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's principal financial instruments comprise loans received together with trade receivables, trade payables and short term deposits which arise directly from its operations. The main purpose of these financial instruments is to fund the Company's operations and to manage its working capital, liquidity and surplus funds.

The Company does not enter into any derivative transactions.

The main risks arising from the Company's financial instruments are foreign currency risk and credit risk. Liquidity risk is not considered to be a main risk to the Company due to the Group's cash and cash equivalents balances being considerably higher than any bank borrowings and the availability of funding from the Group.

# Foreign currency risk

The Company is exposed to foreign currency risk on sales and purchases that are denominated in a currency other than the functional currencies of other Group entities (which are principally Sterling, Euros and US Dollars).

The Company does not utilise any hedging arrangements as the Directors do not consider that the risk posed is significant to the Company's operations.

The following table demonstrates the sensitivity to a reasonably possible change in the Sterling to Euro exchange rate, with all other variables held constant, of the Company's profit or loss before tax due to changes in the fair value of monetary assets and liabilities.

	Increase/decrease	Effect on profit
	in Sterling rate	before tax
		€
2016	+10%	548,989
	-10%	(449,175)
2015	+10% -10%	233,250 (190,842)

#### NOTES TO THE ACCOUNTS

#### YEAR ENDED 31 DECEMBER 2016

# 20. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Credit risk

The Company trades only with recognised, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the results that the Company's exposure to bad debt is not significant.

With respect to credit risk arising from the other financial assets of the Company, comprising of cash and cash equivalents, the Company's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amounts of these instruments.

#### Interest rate risk

The Company's exposure to the risk of changes in market interest rates is solely to the Company's bank overdraft and cash on deposit with floating interest rates. The Company is part of a cash pooling arrangement and the interest risk is therefore shared with other companies in the Group. The interest rate risk of the Group is discussed further in the accounts of Langley Holdings plc.

### Capital risk management

The Company manages capital to ensure adequate resources are retained for the continued growth of the Company. Access to capital includes the availability of funding through agreed credit facilities.

# 21. CASH GENERATED FROM OPERATIONS

	2016	2015
	$oldsymbol{\epsilon}$	€
Profit before tax	4,940,912	2,464,267
Depreciation	28,730	53,943
Net interest expense/(income)	2,166	(3,760)
Decrease/(increase) in inventories	17,338	(272,025)
Increase in trade and other receivables	(5,647,492)	(574,853)
Increase in trade and other payables	3,407,105	173,592
Exchange adjustments	(715,092)	259,557
	2,033,667	2,100,721