#### REGISTERED NUMBER 06278494 (England and Wales)

# REPORT OF THE DIRECTORS AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 JULY 2010 FOR MUSIC & MEDIA SOLUTIONS LIMITED

WEDNESDAY

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#### MUSIC & MEDIA SOLUTIONS LIMITED

## COMPANY INFORMATION for the year ended 31 July 2010

**DIRECTORS** 

D James

R Bett S Fox

SECRETARY

E Marriner

REGISTERED OFFICE

59 - 65 Worship Street London

EC2A 2DU

**REGISTERED NUMBER** 

06278494 (England and Wales)

**AUDITORS** 

BDO LLP

55 Baker Street London, United Kingdom

W1U 7ÉU

**BANKERS** 

Bank of Scotland St James's Gate

14-16 Cockspur Street

London SW1Y 5BL

## REPORT OF THE DIRECTORS for the year ended 31 July 2010

The directors present their report with the financial statements of the company for the year ended 31 July 2010

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of arranging sponsorship for the benefit of group companies

#### **REVIEW OF BUSINESS**

The profit for the year ended 31 July 2010 after taxation was £62,154 (2009 £139,894)

The results for the period and financial position of the company are as shown in the annexed financial statements

#### DIVIDENDS

During the year the company paid an interim dividend of £Nil per share, the directors recommended post year end that a final dividend of £202,048 is paid. The total distribution for dividends for the year ended 31 July 2010 was £202,048 (2009 £91,344).

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 August 2009 to the date of this report

D James

R Bett

Other changes in directors holding office are as follows

A C Driscoll - resigned 25 February 2010 S Fox - appointed 2 March 2010

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This report has been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies

## REPORT OF THE DIRECTORS for the year ended 31 July 2010

AUDITORS
The auditors, BDO LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE BOARD

D James - Director

Date 23 November 2010

## REPORT OF THE INDEPENDENT AUDITORS TO THE SHAREHOLDERS OF MUSIC & MEDIA SOLUTIONS LIMITED

We have audited the financial statements of MUSIC & MEDIA SOLUTIONS LIMITED for the year ended 31 July 2010 which comprise the profit and loss account, the balance sheet, the cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page two, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 July 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or

bel 2010

we have not received all the information and explanations we require for our audit

Matthew White (Senior Statutory Auditor) for and on behalf of BDO LLP

55 Baker Street

London, United Kingdom

Date

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

## PROFIT AND LOSS ACCOUNT for the year ended 31 July 2010

	Notes	2010 £	2009 £
TURNOVER		963,834	619,772
Cost of sales		<u>(569,718</u> )	(189,332)
GROSS PROFIT		394,116	430,440
Administrative expenses		<u>(331,962</u> )	(292,568)
OPERATING PROFIT	3	62,154	137,872
Interest receivable and similar income			2,022
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		62,154	139,894
Tax on profit on ordinary activities	4	<del>-</del>	
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION		62,154	139,894

#### **CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous year

### TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year

#### BALANCE SHEET 31 July 2010

	Notes	2010 £	2009 £
FIXED ASSETS Intangible assets Tangible assets	6 7		154 1,782
		3,317	1,936
CURRENT ASSETS Debtors Cash at bank	8	655,027 190,404	703,874 231,311
CREDITORS Amounts falling due within one year	9	845,431 (646,600)	935,185 <u>(797,127</u> )
NET CURRENT ASSETS		198,831	138,058
TOTAL ASSETS LESS CURRENT L	IABILITIES	202,148	139,994
CAPITAL AND RESERVES Called up share capital Profit and loss account	10 11	100 <u>202,048</u>	100 139,894
SHAREHOLDERS' FUNDS	14	202,148	139,994

The financial statements were approved and authorised for issue by the the Board of Directors on 23 November 2010 and were signed on its behalf by

D.James - Director /

## CASH FLOW STATEMENT for the year ended 31 July 2010

	Notes	2010 £	2009 £
Net cash (outflow)/inflow from operating activities	1	(37,210)	175,869
Returns on investments and servicing of finance	2	•	2,022
Capital expenditure	2	(3,697)	(1,093)
Equity dividends paid		<del></del> :	<u>(91,344</u> )
(Decrease)/Increase in cash in the	period	(40,907)	85,454

Reconciliation of net cash flow to movement in net funds	3		
(Decrease)/Increase in cash in the period		<u>(40,907</u> )	85,454
Change in net funds resulting from cash flows		(40,907)	85,454
Movement in net funds in the period Net funds at 1 August		(40,907) 231,311	85,454 145,857
Net funds at 31 July		190,404	231,311

## NOTES TO THE CASH FLOW STATEMENT for the year ended 31 July 2010

## 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

2	Operating profit Depreciation charges Decrease/(Increase) in debtors (Decrease)/Increase in creditors  Net cash (outflow)/inflow from operating activities  ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CA	ASH FLOW ST	2010 £ 62,154 2,316 48,847 (150,527) (37,210)	2009 £ 137,872 837 (416,042) 453,202 175,869
			2010	2009
	Returns on investments and servicing of finance interest received		£	£ 2,022
	Net cash inflow for returns on investments and servicing of final	nce	-	2,022
	Capital expenditure Purchase of intangible fixed assets Purchase of tangible fixed assets Sale of intangible fixed assets Sale of tangible fixed assets		(2,500) (5,680) 2,304 2,179	(1,093) - 
	Net cash outflow for capital expenditure		(3,697)	<u>(1,093</u> )
3	ANALYSIS OF CHANGES IN NET FUNDS	At 1 8 09 £	Cash flow £	At 31 7 10 £
	Net cash Cash at bank	231,311	(40,907)	190,404
		231,311	(40,907)	190,404
	Total	231,311	(40,907)	190,404

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 July 2010

#### 1 ACCOUNTING POLICIES

Basis of preparing the financial statements

The directors believe there will be adequate resources for the company to continue in operational existence for the foreseeable future based on its current circumstances and future trading plans. MAMA Group Plc has indicated that it will continue to provide financial support to the company and therefore these accounts are prepared on a going concern basis.

**Accounting convention** 

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards

Turnover

Turnover represents amounts receivable, stated net of value added tax, commission from sponsorship deals, which is recognised over the duration of the contract

Intangible assets

Intangible fixed assets are initially recorded at cost. Amortisation is provided to write off each asset over its useful economic life at the following rates.

Computer software

- 33% on cost

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Computer equipment

- 33% on cost

Deferred tax

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation. A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which future reversal of the underlying timing differences can be deducted. Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse. Deferred tax assets and liabilities are not discounted.

2010

2009

#### Dividends

Final equity dividends are recognised when approved by shareholders at an annual general meeting

2	STAFF	COSTS

Wages and salaries Social security costs	£ 222,500 _25,920	£ 201,272 23,400
	248,420	224,672
The average monthly number of employees during the year was as follows	2010	2009
Office and management Directors	<u>4</u> 1	<u> 4</u>
	5	4

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 July 2010

#### 3 OPERATING PROFIT

The operating profit is stated after charging

	2010 £	2009 £
Depreciation - owned assets Computer software amortisation Auditors' remuneration	1,966 350 <u>4,000</u>	714 123 <u>5,000</u>
Directors' remuneration	110,000	95,000

#### 4 TAXATION

Analysis of the tax charge

No liability to UK corporation tax arose on ordinary activities for the year ended 31 July 2010 nor for the year ended 31 July 2009

Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below

	Profit on ordinary activities before tax	2010 £ <u>62,154</u>	2009 £ 139,894
	Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2009 - 28%)	17,403	39,170
	Effects of Expenses not deductible for tax Capital allowances in excess of depreciation Group loss relief received	6,376 208 <u>(23,987</u> )	4,539 38 (43,747)
	Current tax charge		-
5	DIVIDENDS	2010 £	2009 £
	Ordinary shares of £1 each Final		91,344

The proposed final dividend of £202,048 (2009 £91,344) has not been accrued for as the dividend was declared after the balance sheet date

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 July 2010

6	INTANGIBLE FIXED ASSETS		
			Computer software £
	COST		~
	At 1 August 2009		370
	Additions		2,500
	Disposals		<u>(2,870</u> )
	At 31 July 2010		
	AMORTISATION		
	At 1 August 2009		216
	Amortisation for year		350
	Eliminated on disposal		<u>(566</u> )
	At 31 July 2010		<del></del> :
	NET BOOK VALUE		
	At 31 July 2010		<u> </u>
	At 31 July 2009		<u> 154</u>
7	TANGIBLE FIXED ASSETS		
-			Computer
			equipment
	COST		£
	At 1 August 2009		2,796
	Additions		5,680
	Disposals		<u>(2,179)</u>
	At 31 July 2010		6,297
	DEPRECIATION		
	At 1 August 2009		1,014
	Charge for year		<u>1,966</u>
	At 31 July 2010		2,980
	NET BOOK VALUE		3,317
	At 31 July 2010		
	At 31 July 2009		1,782
_	DEDTODO AMOUNTO FALLINO DUE WITUIN ONE YEAR		
8	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR	2010	2009
		£	£
	Trade debtors	495,548	129,533
	Amounts owed by group undertakings	158,808	529,341
	Other debtors	671	-
	Prepayments and accrued income	<del>-</del>	45,000
		655,027	703,874
		300,027	

Amounts owed by group undertakings are unsecured, interest free and repayable on demand

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 July 2010

9	<b>CREDITORS</b>	AMOUNTS FALLING DUE WITHIN ONE YEAR
9	CKEDITOKS	AMOUNTS PALLING DUE WITHIN ONE TO

2010	2009
£	£
11,088	-
147,863	664,713
106,424	25,587
1,201	-
380,024	106,827
646,600	797,127
	£ 11,088 147,863 106,424 1,201 380,024

Amounts owed to group undertakings are unsecured, interest free and repayable on demand

#### 10 CALLED UP SHARE CAPITAL

Allotted, issue	d and fully paid			
Number	Class	Nominal	2010	2009
		value	£	£.
100	Ordinary	£1	<u>100</u>	<u>100</u>

#### 11 RESERVES

	Profit and loss account £
At 1 August 2009 Profit for the year	139,894 62,154
At 31 July 2010	202,048

#### 12 ULTIMATE PARENT COMPANY

The company's parent undertaking is Channelfly Plc Its ultimate parent undertaking and controlling party is HMV Group Plc as it controls 78% of the voting rights HMV Group Plc is the smallest and the largest group into which these accounts are incorporated. Copies of the group accounts which include the company may be requested from 59 - 65 Worship Street, London, EC2A 2DU

## NOTES TO THE FINANCIAL STATEMENTS - continued for the year ended 31 July 2010

#### 13 RELATED PARTY DISCLOSURES

At the 31 July 2010 the company had the following inter company balances with other members of the group

Music & Media Solutions Group Limited PAPA Projects Limited	2010 £ 158,421 	2009 £ 529,341 Nil
	158,808	529,341
Channelfly Plc MAMA Group Plc Barfly Holdings Limited Stonesthrow Media Limited	(147,863) Nil Nil Nil	(410,500) (128,898) (116,315) (9,000)
	(147,863)	(664,713)

The balance with Music & Media Solutions Group Limited and Barfly Holdings Limited relates to group sponsorship income

The balance with Channelfly PLC, MAMA Group Pic & Stonesthrow Media Limited relates to group recharges for administrative, audit and salary expenses

#### 14 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2010 £	2009 £
Profit for the financial year	62,154	139,894
Dividends Share issue		(91,344) 
Net addition to shareholders' funds	62,154	48,550
Opening shareholders' funds	<u>139,994</u>	91,444
Closing shareholders' funds	202,148	139,994