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# Concours Motor Company (1962) Limited

Annual Report and Unaudited Financial Statements  
for the Year Ended 30 June 2017

TM Accountancy Ltd  
Chartered Accountants  
54 Milverton Road  
Knowle  
Solihull  
West Midlands  
B93 0HY

# Concours Motor Company (1962) Limited

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# **Concours Motor Company (1962) Limited**

## **Company Information**

**Chairman** Mr R B Hildick

**Company secretary** Mr A Millner

**Registered office** 54 Milverton Road  
Knowle  
Solihull  
West Midlands  
B93 0HY

**Accountants** TM Accountancy Ltd  
Chartered Accountants  
54 Milverton Road  
Knowle  
Solihull  
West Midlands  
B93 0HY

# **Concours Motor Company (1962) Limited**

## **Director's Report for the Year Ended 30 June 2017**

The director presents his report and the financial statements for the year ended 30 June 2017.

### **Director of the company**

The director who held office during the year was as follows:

Mr R B Hildick - Chairman

### **Principal activity**

The principal activity of the company is the sale, service, repair and restoration of motor vehicles

### **Small companies provision statement**

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

Approved by the director on 29 March 2018 and signed on its behalf by:

.....  
Mr A Millner  
Company secretary

**Chartered Accountants' Report to the Director on the Preparation of the Unaudited Statutory  
Accounts of  
Concours Motor Company (1962) Limited  
for the Year Ended 30 June 2017**

In order to assist you to fulfil your duties under the Companies Act 2006, we have prepared for your approval the accounts of Concours Motor Company (1962) Limited for the year ended 30 June 2017 as set out on pages 4 to 15 from the company's accounting records and from information and explanations you have given us.

As a practising member firm of the Institute of Chartered Accountants in England and Wales (ICAEW), we are subject to its ethical and other professional requirements which are detailed at <http://www.icacw.com/cn/members/regulations-standards-and-guidance/>.

This report is made solely to the Board of Directors of Concours Motor Company (1962) Limited, as a body, in accordance with the terms of our engagement letter dated 17 August 2007. Our work has been undertaken solely to prepare for your approval the accounts of Concours Motor Company (1962) Limited and state those matters that we have agreed to state to the Board of Directors of Concours Motor Company (1962) Limited, as a body, in this report in accordance with ICAEW Technical Release 07/16 AAF. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than Concours Motor Company (1962) Limited and its Board of Directors as a body for our work or for this report.

It is your duty to ensure that Concours Motor Company (1962) Limited has kept adequate accounting records and to prepare statutory accounts that give a true and fair view of the assets, liabilities, financial position and profit of Concours Motor Company (1962) Limited. You consider that Concours Motor Company (1962) Limited is exempt from the statutory audit requirement for the year.

We have not been instructed to carry out an audit or a review of the accounts of Concours Motor Company (1962) Limited. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the statutory accounts.

.....  
TM Accountancy Ltd  
Chartered Accountants  
54 Milverton Road  
Knowle  
Solihull  
West Midlands  
B93 0HY

29 March 2018

# Concours Motor Company (1962) Limited

## Profit and Loss Account for the Year Ended 30 June 2017

	Note	2017 £	2016 £
Turnover		619,840	654,726
Cost of sales		<u>(469,785)</u>	<u>(499,887)</u>
Gross profit		150,055	154,839
Administrative expenses		(142,269)	(158,472)
Other operating income		<u>750</u>	<u>-</u>
Operating profit/(loss)		<u>8,536</u>	<u>(3,633)</u>
Other interest receivable and similar income		198	-
Interest payable and similar expenses		<u>(2,696)</u>	<u>(1,245)</u>
		<u>(2,498)</u>	<u>(1,245)</u>
Profit/(loss) before tax	<u>4</u>	6,038	(4,878)
Taxation		<u>(2,107)</u>	<u>464</u>
Profit/(loss) for the financial year		<u><u>3,931</u></u>	<u><u>(4,414)</u></u>

The above results were derived from continuing operations.

The company has no recognised gains or losses for the year other than the results above.

The notes on pages 9 to 15 form an integral part of these financial statements.

# **Concours Motor Company (1962) Limited**

## **Statement of Comprehensive Income for the Year Ended 30 June 2017**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Profit/(loss) for the year	<u>3,931</u>	<u>(4,414)</u>
Total comprehensive income for the year	<u><u>3,931</u></u>	<u><u>(4,414)</u></u>

The notes on pages 9 to 15 form an integral part of these financial statements.

# Concours Motor Company (1962) Limited

(Registration number: 6227403)

## Balance Sheet as at 30 June 2017

	Note	2017 £	2016 £
<b>Fixed assets</b>			
Tangible assets	<u>6</u>	709,023	685,124
<b>Current assets</b>			
Stocks	<u>7</u>	211,506	191,500
Debtors	<u>8</u>	18,814	23,106
Cash at bank and in hand		199	37,287
		<u>230,519</u>	<u>251,893</u>
<b>Creditors: Amounts falling due within one year</b>	<u>9</u>	<u>(442,508)</u>	<u>(387,239)</u>
<b>Net current liabilities</b>		<u>(211,989)</u>	<u>(135,346)</u>
<b>Total assets less current liabilities</b>		497,034	549,778
<b>Creditors: Amounts falling due after more than one year</b>	<u>9</u>	<u>(375,859)</u>	<u>(434,641)</u>
<b>Provisions for liabilities</b>		<u>(12,432)</u>	<u>(10,325)</u>
<b>Net assets</b>		<u>108,743</u>	<u>104,812</u>
<b>Capital and reserves</b>			
Called up share capital		200	200
Profit and loss account		<u>108,543</u>	<u>104,612</u>
<b>Total equity</b>		<u>108,743</u>	<u>104,812</u>

For the financial year ending 30 June 2017 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

### Director's responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The director acknowledges his responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

The notes on pages 9 to 15 form an integral part of these financial statements.



**Concours Motor Company (1962) Limited**

**(Registration number: 6227403)**

**Balance Sheet as at 30 June 2017**

Approved and authorised by the director on 29 March 2018

.....

Mr R B Hildick

Chairman

The notes on pages 9 to 15 form an integral part of these financial statements.  
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# Concours Motor Company (1962) Limited

## Statement of Changes in Equity for the Year Ended 30 June 2017

	Share capital £	Profit and loss account £	Total £
At 1 July 2016	200	104,612	104,812
Profit for the year	-	3,931	3,931
Total comprehensive income	-	3,931	3,931
At 30 June 2017	200	108,543	108,743

  

	Share capital £	Profit and loss account £	Total £
At 1 July 2016	200	104,612	104,812
Profit for the year	-	3,931	3,931
Total comprehensive income	-	3,931	3,931
At 30 June 2017	200	108,543	108,743

The notes on pages 9 to 15 form an integral part of these financial statements.

# **Concours Motor Company (1962) Limited**

## **Notes to the Financial Statements for the Year Ended 30 June 2017**

### **1 General information**

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is:

54 Milverton Road

Knowle

Solihull

West Midlands

B93 0HY

The principal place of business is:

2113 Warwick Road

Knowle

Solihull

B93 0EF

These financial statements were authorised for issue by the director on 29 March 2018.

### **2 Accounting policies**

#### **Summary of significant accounting policies and key accounting estimates**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **Statement of compliance**

These financial statements have been prepared in accordance with Financial Reporting Standard 102 Section 1A - 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

#### **Basis of preparation**

These financial statements have been prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### **Revenue recognition**

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

#### **Tax**

The tax expense for the period comprises deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the company operates and generates taxable income.

# **Concours Motor Company (1962) Limited**

## **Notes to the Financial Statements for the Year Ended 30 June 2017**

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the financial statements.

Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

### **Tangible assets**

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

### **Depreciation**

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

<b>Asset class</b>	<b>Depreciation method and rate</b>
Freehold Property	Straight line basis 2% per annum
Plant and machinery	Straight line basis 20% per annum
Fixtures and fittings	Straight line basis 20% per annum
Office equipment	Straight line 20 % per annum
Computer equipment	Straight line 33% per annum

### **Goodwill**

Goodwill arising on the acquisition of an entity represents the excess of the cost of acquisition over the company's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the entity recognised at the date of acquisition. Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Goodwill is held in the currency of the acquired entity and revalued to the closing rate at each reporting period date. Goodwill is amortised over its useful life, which shall not exceed ten years if a reliable estimate of the useful life cannot be made.

### **Amortisation**

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

<b>Asset class</b>	<b>Amortisation method and rate</b>
Goodwill	Straight line 20% per annum

### **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

## **Concours Motor Company (1962) Limited**

### **Notes to the Financial Statements for the Year Ended 30 June 2017**

#### **Trade debtors**

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

#### **Stocks**

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. At each reporting date, stocks are assessed for impairment. If stocks are impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognised immediately in profit or loss.

#### **Trade creditors**

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the company does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Profit and Loss Account over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the company has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### **Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the Balance Sheet as a finance lease obligation.

Lease payments are apportioned between finance costs in the Profit and Loss Account and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

## Concours Motor Company (1962) Limited

### Notes to the Financial Statements for the Year Ended 30 June 2017

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### 3 Staff numbers

The average number of persons employed by the company (including the director) during the year, was 3 (2016 - 3).

#### 4 Profit/loss before tax

Arrived at after charging/(crediting)

	2017	2016
	£	£
Depreciation expense	14,393	12,210
Amortisation expense	-	8,000

# Concours Motor Company (1962) Limited

## Notes to the Financial Statements for the Year Ended 30 June 2017

### 5 Intangible assets

	Goodwill £	Total £
<b>Cost or valuation</b>		
At 1 July 2016	40,000	40,000
At 30 June 2017	40,000	40,000
<b>Amortisation</b>		
At 1 July 2016	40,000	40,000
At 30 June 2017	40,000	40,000
<b>Carrying amount</b>		
At 30 June 2017	-	-

### 6 Tangible assets

	Land and buildings £	Furniture, fittings and equipment £	Other property, plant and equipment £	Total £
<b>Cost or valuation</b>				
At 1 July 2016	713,827	8,005	64,852	786,684
Additions	31,556	65	6,671	38,292
At 30 June 2017	745,383	8,070	71,523	824,976
<b>Depreciation</b>				
At 1 July 2016	69,476	5,536	26,548	101,560
Charge for the year	4,356	1,065	8,972	14,393
At 30 June 2017	73,832	6,601	35,520	115,953
<b>Carrying amount</b>				
At 30 June 2017	671,551	1,469	36,003	709,023
At 30 June 2016	644,351	2,469	38,304	685,124

Included within the net book value of land and buildings above is £671,551 (2016 - £644,351) in respect of freehold land and buildings.

7 Stocks

Other inventories

2017	2016
£	£
211,506	191,500



# **Concours Motor Company (1962) Limited**

## **Notes to the Financial Statements for the Year Ended 30 June 2017**

### **Impairment of stocks**

The amount of impairment loss included in profit or loss is £(700) (2016 - £(2,130)). The reversal of impairment is included in stock net realisable value provisions .

### **8 Debtors**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
Trade debtors	11,316	4,911
Prepayments	7,498	6,609
Other debtors	-	11,586
	<u>18,814</u>	<u>23,106</u>

### **9 Creditors**

### **10 Share capital**

**Allotted, called up and fully paid shares**

	<b>2017</b>		<b>2016</b>	
	<b>No.</b>	<b>£</b>	<b>No.</b>	<b>£</b>
Ordinary of £1 each	200	200	200	200
	<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>

### **11 Loans and borrowings**

	<b>2017</b>	<b>2016</b>
	<b>£</b>	<b>£</b>
<b>Non-current loans and borrowings</b>		
Finance lease liabilities	8,533	25,348
Other borrowings	367,326	409,293
	<u>375,859</u>	<u>434,641</u>

## Concours Motor Company (1962) Limited

### Notes to the Financial Statements for the Year Ended 30 June 2017

	2017 £	2016 £
<b>Current loans and borrowings</b>		
Bank borrowings	33,576	33,576
Bank overdrafts	12,216	-
Finance lease liabilities	9,484	9,484
Other borrowings	313,201	274,717
	<u>368,477</u>	<u>317,777</u>

#### Bank borrowings

A commercial mortgage is denominated in sterling with a nominal interest rate of 3.95%, and the final instalment is due on 30 June 2028. The carrying amount at year end is £423,121 (2016 - £459,022).

The commercial mortgage is secured against the Freehold property and workshop

## 12 Related party transactions

#### Directors' remuneration

The director's remuneration for the year was as follows:

	2017 £	2016 £
Remuneration	<u>10,208</u>	<u>10,700</u>

## Concours Motor Company (1962) Limited

### Detailed Profit and Loss Account for the Year Ended 30 June 2017

	2017 £	2016 £
Turnover (analysed below)	619,840	654,726
Cost of sales (analysed below)	<u>(469,785)</u>	<u>(499,887)</u>
Gross profit	<u>150,055</u>	<u>154,839</u>
Gross profit (%)		
<b>Administrative expenses</b>		
Employment costs (analysed below)	(47,625)	(51,416)
Establishment costs (analysed below)	(33,888)	(35,059)
General administrative expenses (analysed below)	(41,608)	(48,241)
Finance charges (analysed below)	(4,755)	(3,546)
Depreciation costs (analysed below)	<u>(14,393)</u>	<u>(20,210)</u>
	(142,269)	(158,472)
Other operating income (analysed below)	<u>750</u>	<u>-</u>
Operating profit/(loss)	<u>8,536</u>	<u>(3,633)</u>
Other interest receivable and similar income (analysed below)	198	-
Interest payable and similar charges (analysed below)	<u>(2,696)</u>	<u>(1,245)</u>
	<u>(2,498)</u>	<u>(1,245)</u>
Profit/(loss) before tax	<u><u>6,038</u></u>	<u><u>(4,878)</u></u>

This page does not form part of the statutory financial statements.  
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# Concours Motor Company (1962) Limited

## Detailed Profit and Loss Account for the Year Ended 30 June 2017

	2017 £	2016 £
<b>Turnover</b>		
Sale of used vehicles, parts and consumables	545,828	622,878
Sales service and MOT income	68,423	28,074
Commissions receivable	5,589	3,774
	<u>619,840</u>	<u>654,726</u>
<b>Cost of sales</b>		
Parts and materials	(96,557)	(58,823)
Cost of of used vehicles sold	(370,778)	(432,842)
Sales warranties	(2,667)	(3,096)
Stock net realisable value provisions	700	2,130
Subcontract cost	(475)	(7,225)
Discounts allowable	(8)	(31)
	<u>(469,785)</u>	<u>(499,887)</u>
<b>Employment costs</b>		
Wages and salaries (excluding directors)	(16,222)	(17,039)
Directors remuneration	(10,208)	(10,700)
Commissions payable	(21,075)	(22,967)
Staff training	(120)	(710)
	<u>(47,625)</u>	<u>(51,416)</u>
<b>Establishment costs</b>		
Rent	(19,131)	(20,048)
Rates	(7,154)	(6,719)
Water rates	(303)	(257)
Light, heat and power	(2,466)	(2,491)
Insurance	(4,834)	(5,544)
	<u>(33,888)</u>	<u>(35,059)</u>
<b>General administrative expenses</b>		
Repairs and renewals	(1,452)	(88)
Telephone and fax	(3,126)	(2,372)
Office expenses	(491)	-
Computer software and maintenance costs	(466)	(467)
Printing, postage and stationery	(337)	(272)
Trade subscriptions		

	(2,141)	(1,117)
Sundry expenses	(471)	(889)
Cleaning and waste removal	(912)	(283)
Motor expenses	(2,829)	(2,574)
Travel and subsistence	(491)	(875)
Advertising	(23,907)	(30,468)

This page does not form part of the statutory financial statements.

# Concours Motor Company (1962) Limited

## Detailed Profit and Loss Account for the Year Ended 30 June 2017

	2017 £	2016 £
Staff entertaining (allowable for tax)	(150)	(135)
Accountancy fees	(4,650)	(4,200)
Legal and professional fees	(185)	(4,501)
	<u>(41,608)</u>	<u>(48,241)</u>
<b>Finance charges</b>		
Bank charges	(4,575)	(3,366)
Credit card charges	(180)	(180)
	<u>(4,755)</u>	<u>(3,546)</u>
<b>Depreciation costs</b>		
Amortisation of goodwill	-	(8,000)
Depreciation of freehold property	(4,356)	(9,476)
Depreciation of plant and machinery (owned)	(8,972)	(1,930)
Depreciation of fixtures and fittings (owned)	(266)	(22)
Depreciation of office equipment (owned)	(799)	(782)
	<u>(14,393)</u>	<u>(20,210)</u>
<b>Other operating income</b>		
Insurance recovery loss of profits	750	-
<b>Other interest receivable and similar income</b>		
Bank interest receivable	198	-
<b>Interest payable and similar expenses</b>		
Bank overdraft interest payable	(571)	(340)
Loan interest payable	(2,125)	(905)
	<u>(2,696)</u>	<u>(1,245)</u>

This page does not form part of the statutory financial statements.

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