

Registered No: 06218832

# **UPP Group Limited Report and financial statements**

For the year ended 31 August 2010

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# UPP Group Limited Report and financial statements for the year ended 31 August 2010

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# **UPP Group Limited Directors and advisors**



**Directors** S O'Shea

M Allen G Behr J Benkel A Clapp P Goddard D Palmer

**Secretary** J Benkel

Auditor Grant Thornton UK LLP

Grant Thornton House 202 Silbury Boulevard Central Milton Keynes Buckinghamshire

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Weston House

246 High Holborn

London WC1V 7EX

# UPP Group Limited Directors' report for the year ended 31 August 2010



The directors present their report and financial statements for the year ended 31 August 2010

#### Results, principal activity and review of the business

The company's principal activity is that of an investment holding company and the provision of treasury management facilities. The principal activity of its subsidiary undertakings is the development, funding, construction and operation (including facilities management) of student accommodation under the University Partnership Programme ('UPP')

The company will continue to progress its strategy for growth through its subsidiary companies UPP Projects Limited and UPP Residential Services Limited

UPP Projects Limited will continue to generate development fee income as a result of its bidding, transaction and development activities. The company will also generate returns from subordinated debt investments in each of the Special Purpose Vehicles established through the activity of UPP Projects Limited. UPP Residential Services Limited will increase its operational returns and generate fees from developing its Asset Management business.

Consolidated financial statements are not produced as the results of all of its subsidiary undertakings are included within the consolidated financial statements of the parent company, UPP Group Holdings Limited

The profit for the year attributable to shareholders and reported in the financial statements is £5,740,000 (2009 £11,220,000)

#### Post balance sheet event

On 26 October 2010 the company entered into agreement to provide subordinated secured loan notes of £3,470,000 on 31 August 2011 to a wholly owned subsidiary, UPP (Kent Student Accommodation II) Holdings Limited This subsidiary company was incorporated on 4 August 2010

#### Financial risk management objectives and policies

The company uses various financial instruments including loans, cash, equity investments and various items, such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the company's operations. All of the company's financial instruments are of sterling denomination and the company does not trade in financial instruments or derivatives.

The existence of these financial instruments exposes the company to a number of financial risks, which are described in more detail below. The directors review and agree policies for managing each of these risks and they are summarised below. These policies have remained unchanged from the previous year.

#### Interest rate risk

The company finances its operations through a mixture of retained profits and intra group borrowings interest on the intra group borrowings is at commercial rates

#### Liquidity risk

The company seeks to manage financial risk by ensuring sufficient liquidity is available to meet foreseeable needs and debt servicing and to invest cash assets safely and profitably

#### Dividend

The directors paid a dividend of £2,800,000 during the year (2009 £14,100,000)





#### Directors and their interests

The directors holding office during the year ended 31 August 2010 and subsequently are

M Allen G Behr

J Benkel

A Clapp C Crawford A Gregson (appointed 7 June 2010) (resigned 2 October 2010) (resigned 7 June 2010)

P Goddard D Lomas D Palmer (appointed 1 December 2009) (resigned 29 September 2010) (appointed 26 January 2011)

S O'Shea

Y Wells

(appointed 9 February 2010, resigned 24 January 2011)

At 31 August 2010, none of the directors had any beneficial interests in the shares of the company or in any of the group companies

#### Creditor payment terms

When entering into commitments for the purchase of services and goods, the company gives due consideration to quality, price and the terms of payment. Suppliers are made aware of these terms. The company abides by these terms whenever it is satisfied that suppliers have provided the services or goods in accordance with such agreed terms and conditions. In the event of disputes, efforts are made to resolve these quickly. The average creditor days in the year were 55 days (2009-38 days).

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

 there is no relevant audit information of which the company's auditors are unaware, and

# UPP Group Limited Directors' report (continued) for the year ended 31 August 2010



#### Statement of directors' responsibilities (continued)

 the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information

#### **Auditor**

Having passed elective resolutions of the shareholders the company is exempt from the obligation to annually re-appoint auditors and to hold annual general meetings. Accordingly the board recommend that Grant Thornton UK LLP continue in office as auditor to the company

On behalf of the Board

G Behr Director

17 FEB 2011



# Report of the independent auditor to the members of UPP Group Limited

We have audited the financial statements of UPP Group Limited for the year ended 31 August 2010 which comprise the profit and loss account, balance sheet, and the related notes 1 to 17 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). These standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/UKNP

#### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 August 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# **Grant Thornton**

# Report of the independent auditor to the members of UPP Group Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you, if in our opinion

- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us, or
- the company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

**Giles Mullins** 

**Senior Statutory Auditor** 

For and on behalf of Grant Thornton UK LLP

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**Statutory Auditors, Chartered Accountants** 

**Central Milton Keynes** 

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		Year ended	Year ended
		31 August	31 August
		2010	2009
	Notes	£'000	£'000
Other operating income	2	77	3,364
Investment income from subsidiary undertakings		4,315	3,349
Operating expenses		(4,590)	(1,483)
Operating (loss) / profit		(198)	5,230
Interest receivable & similar income	6	6,494	5,132
Interest payable & similar charges	-		<u> </u>
Profit on ordinary activities before taxation		6,296	10,362
Tax (charge) / credit on profit on ordinary activities	7	(556)	858
Profit for the financial year	14	5,740	11,220

The above results all relate to continuing operations

The company has no recognised gains and losses other than the profit for the years ended 31 August 2010 and 31 August 2009 and therefore no separate statement of total recognised gains and losses has been presented

## UPP Group Limited Balance sheet as at 31 August 2010



		31 August 2010	31 August 2009
	Notes	£'000	£'009
Fixed assets	110100	2 000	2 000
Investments	8	19,096	19,096
Current assets			
Debtors amounts falling due within one year	9	7,039	7,367
Debtors amounts falling due after more than one year	10	74,627	71,314
Cash at bank and in hand	11	8,828	13,590
		90,494	92,271
Creditors amounts falling due within one year	12	(5,226)	(10,096)
Net current assets	_	85,268	82,175
Total assets less current liabilities		104,364	101,271
	_	104,364	101,271
Share capital and reserves	_		· · · · · · · · · · · · · · · · · · ·
Called up share capital	13	1	1
Share premium account	14	85,493	85,493
Capital reserve	14	592	439
Profit and loss account	14 _	18,278	15,338
	<del></del>	104,364	101,271

The financial statements were approved by the board on and were signed on its behalf by

17 FEB 2011

G Behr Director J Benkel Director

Registered number: 06218832



#### 1. Principal accounting policies

#### (a) Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards and the Companies Act 2006. The accounting policies remain unchanged from the previous year.

#### (b) Cash flow statement

The company has taken advantage of the exemption available under FRS 1 (revised) and has not prepared a cash flow statement by virtue of being a small company

#### (c) Investments

Investments are held at historic cost

For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value only of the shares issued Any premium is ignored

For investments in subsidiaries acquired for consideration including the issue of shares qualifying for group reconstruction relief, cost is measured by reference to the net asset value of the shares issued, and the premium is accounted for accordingly. Where the subsidiary acquired was in a net liability position at acquisition the investment is shown at the nominal vale of the shares issued.

#### (d) Impairment reviews

The carrying values of investments are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable

#### (e) Taxation

#### (i) Current tax

The charge for current taxation for the year is based on the result for the year, adjusted for disallowable items

#### (ii) Deferred tax

Full provision has been made for deferred taxation in respect of timing differences that have originated, but not reversed at the balance sheet date where an event has occurred that results in an obligation to pay more or less tax in the future by the balance sheet date except that

- Provision is made for gains on disposal of assets that have been rolled over into replacement assets only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned
- Provision is not made for the remittance of a subsidiary, associate or joint venture's earnings that would cause tax to be payable where no commitment has been made to the remittance of the earnings
- Deferred tax assets are recognised to the extent that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted



#### 1. Principal accounting policies (continued)

#### (f) Taxation (continued)

#### (ii) Deferred tax (continued)

Deferred tax is measured on a non-discounted basis at the tax rates that are expected to apply in the years in which the timing differences reverse, based on the tax rates enacted at the balance sheet date. Group relief is only accounted for to the extent that a formal policy is in place at the year / period end. Where no policy is in place, current and deferred tax is measured before benefits which may arise from a formal group relief policy.

#### (g) Defined contribution pension scheme

Contributions to employees' personal pension arrangements during the year are charged to the profit and loss account as incurred. For eligible employees, contributions are made to employees' personal pension schemes, based on a predetermined percentage of individuals' salaries.

#### (h) Related party transactions

The company is a wholly owned subsidiary of UPP Group Holdings Limited and as such the company has taken advantage of the terms of FRS 8 not to disclose related party transactions which are eliminated on consolidation

#### (i) Capital reserve

The capital contributions relate to benefits assigned by The Alma Mater Fund LP who retain the risks associated with the benefits. These have been received in cash and are non-refundable

#### 2. Other operating income

Other operating income represents fees (net of VAT) charged to subsidiary undertakings for various services provided

#### 3. Directors' remuneration

	Year ended	Year ended
	31 August	31 August
	2010	2009
	5,000	£,000
Emoluments	479	440
Company contributions to defined contribution schemes	25	25
	504	465

The amounts included above in respect of the highest paid director are as follows

	Year ended	Year ended
	31 August	31 August
	2010	2009
	5,000	£,000
Emoluments	281	247
Company contributions to defined contribution schemes	13_	13
	294	260



#### 3. Directors' remuneration (continued)

In addition a number of directors of the company were also directors of the subsidiary undertakings, UPP Projects Limited and UPP Residential Services Limited, and their remuneration is disclosed in the accounts of those companies

#### 4. Employee costs

The average number of persons employed by the company during the year was as follows	2010 Number	2009 Number
Administration	6	-

During the year ended 31 August 2010 eleven employees were transferred to the company from its subsidiary undertakings, UPP Projects Limited and UPP Residential Services Limited

During the year ended 31 August 2009 the company had no employees

These employees continue to be paid through the subsidiary undertakings and the company was recharged an amount of £1,148,000 by its subsidiary, UPP Projects Limited, for services provided by these employees (2009 £959,000)

#### 5. Auditors' remuneration

	Year ended 31 August 2010 £'000	Year ended 31 August 2009 £'000
Fees payable to the Company's auditor for the audit of the company's annual accounts	3	2
Fees payable to the Company's auditor and its associates for other services		
Audit of other group companies	38	33
Tax services	6	-
_	47	35

#### 6. Interest receivable and similar income

	Year ended	Year ended
	31 August	31 August
	2010	2009
	\$,000	£,000
Interest on cash balances	227	335
Interest from loans to group companies	-	18
Interest from secured subordinated loan notes	6,267	4,779
	6,494	5,132



#### 7. Tax on profit on ordinary activities

a) Analysis of charge / (credit) for the year	Year ended 31 August 2010 £'000	Year ended 31 August 2009 £'000
Current tax		
Current tax on income for the year (note 7b)	556	-
Adjustment to tax charge in respect of prior years	-	(858)
	556	(858)
Deferred tax		, ,
Current year	-	-
Adjustments to tax charge in respect of previous years	-	-
Total deferred tax		
Tax charge / (credit) on profit on ordinary activities	556	(858)

#### b) Factors affecting current tax charge / (credit) for the year

The tax assessed for the year is lower (2009 lower) than the standard rate of corporation tax in the UK 28% (2009 28%) The differences are explained below

	Year ended 31 August 2010 £'000	Year ended 31 August 2009 £'000
Profit on ordinary activities before tax	6,296	10,362
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2009 28%)	1,763	2,901
Other timing differences Non taxable income Adjustment to tax charge in respect of prior years Group relief claimed not paid for	1 (1,208) - -	(938) (858) (1,963) (858)
Group relief claimed not paid for Current tax charge / (credit) for the year (note 7a)	556	<u>.</u>





#### 8. Fixed asset investments

Interest in subsidiary undertakings £'000

Company

At 1 September 2009 and 31 August 2010

19,096

A list of the subsidiary undertakings that were trading at the balance sheet date is as below

	Proportion of	
	shares held	Nature of Business
UPP (Alcuin) Limited	78%	Student Accommodation
UPP (Lancaster) Holdings Limited	100%	Student Accommodation
UPP (Nottingham) Limited	80%	Student Accommodation
UPP (Broadgate Park) Holdings Limited	100%	Student Accommodation
UPP (Plymouth Three) Limited	100%	Student Accommodation
UPP (Kent Student Accommodation)		
Limited	100%	Student Accommodation
UPP (Loughborough Student		
Accommodation) Holdings Limited	100%	Student Accommodation
UPP (Oxford Brookes) Limited	100%	Student Accommodation
UPP (Reading) Limited	100%	Student Accommodation
UPP Leeds Metropolitan II Limited	100%	Student Accommodation
UPP Loring Hall Limited	100%	Student Accommodation
		Develop partnerships for
UPP Projects Limited	100%	the provision of student
		accommodation
UPP Residential Services Limited	100%	Provision of facility
Of 1 Hesiderilial Services Littilled	100%	management services

The proportion of voting rights held are in line with the proportion of shares held except at UPP (Nottingham) Limited where the company holds 85% of the voting rights

The results for the year ended 31 August 2010, and the capital & reserves as at 31 August 2010 for each of these subsidiary undertakings is -

	Profit & Loss for the year £'000	Capital & Reserves £'000
UPP (Alcuin) Limited UPP (Lancaster) Holdings Limited	(573) (3,121)	16,908 20,858
UPP (Nottingham) Limited	(1,660)	8,915
UPP (Broadgate Park) Holdings Limited	3,631	(4,240)
UPP (Plymouth Three) Limited UPP (Kent Student Accommodation) Limited	(392) (208)	13,649 2,924
UPP (Loughborough Student Accommodation)	(200)	2,324
Holdings Limited	(241)	1,764
UPP (Oxford Brookes) Limited	(4,445)	2,735
UPP (Reading) Limited	(1,152)	6,973
UPP Leeds Metropolitan II Limited	(461)	(487)
UPP Loring Hall Limited	82	145
UPP Projects Limited	2,210	8,220
UPP Residential Services Limited	1,208	2,867



#### 9. Debtors: amounts falling due within one year

	31 August 2010 £'000	31 August 2009 £'000
Sundry debtors and accrued income	114	282
VAT recoverable	98	-
Amounts due from group undertakings	6,827	7,085
- ·	7,039	7,367

#### 10. Debtors: amounts falling due after more than one year

	31 August 2010 £'000	31 August 2009 £'000
Secured subordinated loan notes	74,627	71,314

#### Secured subordinated loan notes

The subordinated loan note funding is provided to a number of the subsidiary undertakings. At the balance sheet date an amount of £2,506,000 still remains to be subscribed for and should be so on 31 August 2011. On 26 October 2010, the company entered into agreement to provide subordinated loan notes of £3,470,000 to a new subsidiary undertaking on 31 August 2011 (see note 17).

The loan notes are secured under a number of subordinated debenture deeds. The loan notes are subject to the same security as the senior debt facilities of the relevant subsidiary undertaking but are subordinated to the right of payment of the senior debt providers.

The weighted average interest rate is 11 66% per annum for a weighted average period of 39 years. The final repayment dates on the subordinated loan notes range from August 2038 and August 2058.

#### 11. Cash

Included within the cash balance is an amount of £2,528,000 (2009 £2,528,000) held in advance of the issue of loan notes to UPP (Plymouth Three) Limited on 31 August 2011 This cash is secured by way of a fixed charge to the senior debt provider of that company

Included within cash as at 31 August 2009 was an amount that was held on interest bearing deposit by the company on behalf of two of its subsidiary undertakings, UPP Projects Limited and UPP Residential Services Limited These amounts could be called upon on demand. The amount held on behalf of the subsidiary undertakings as at 31 August 2010 was £5,352,000. As at 31 August 2010 the company did not hold any amounts on behalf of its subsidiary undertakings.



#### 12. Creditors: amounts falling due within one year

	31 August 2010 £'000	31 August 2009 £'000
		2000
Trade creditors	353	18
Loans from group undertakings	2,431	2,431
Amounts owed to group undertakings	-	7,101
Corporation tax payable	556	-
Other taxes and social security	-	242
Accruals and deferred income	1,886	304
	5,226	10,096

#### 13. Called up share capital

	31 August 2010 £	31 August 2009 £
<b>Authorised</b> 20,000,000 Ordinary shares of 0 01p each	2,000	2,000
Allotted, called up and fully paid 10,000,021 Ordinary shares of 0 01p each	1,000	1,000

#### 14. Reconciliation of shareholders' funds and movement on reserves

	Share capital £'000	Share premium account £'000	Profit & loss account £'000	Capital reserve £'000	Total shareholders' funds £'000
At 1 September 2009	1	85,493	15,338	439	101,271
Capital contribution	-	-	-	153	153
Dividend paid in year	-	-	(2,800)	-	(2,800)
Profit for the year	-	-	5,740	-	5,740
At 31 August 2010	1	85,493	18,278	592	104,364

The capital contributions relate to benefits assigned by The Alma Mater Fund LP who retain the risks associated with the benefits. These have been received in cash and are non-refundable



#### 15. Parent undertaking and controlling party

The company's immediate parent undertaking is UPP Group Holdings Limited

UPP Group Holdings Limited is owned by The Alma Mater Fund LP (acting through its general partner Barclays Alma Mater General Partner Limited), Barclays European Infrastructure Fund LP (acting through its general partner Barclays European Infrastructure Limited) and Barclays European Infrastructure Fund II LP (acting through its Barclays European Infrastructure II Limited) The Alma Mater Fund LP and Barclays Alma Mater General Partner Limited are collectively referred to as 'Alma Mater'

It is the directors' opinion that Alma Mater is the ultimate controlling party

The parent undertaking of the smallest and largest group of which the company is a member and for which group accounts are prepared is UPP Group Holdings Limited

Copies of the accounts can be obtained from Companies House, Cardiff CF4 3UZ, once they have been filed

#### 16. Related party transactions

The company is a wholly owned subsidiary of UPP Group Holdings Limited and as such the company has taken advantage of the terms of FRS 8 not to disclose related party transactions which are eliminated on consolidation

Two of the company's subsidiary undertakings, UPP (Alcuin) Limited and UPP (Nottingham) Limited are not 100% owned by the company and therefore this exemption does not apply The transactions with these companies are detailed below

	UPP (Alcuin) Limited		UPP (Nottingham) Limited	
	2010	2009	2010	2009
	£'000	£'000	£'000	£'000
Profit & loss account Sub debt interest receivable &				
directors fees	275	275	904	845
Balance sheet Amounts due from group				
undertakings within one year Amounts due from group	272	278	1,422	1,622
undertakings in more than one year	3,112	3,112	12,210	12,210

#### 17. Post balance sheet events

On 26 October 2010 the company entered into agreement to provide subordinated secured loan notes of £3,470,000 on 31 August 2011 to a wholly owned subsidiary, UPP (Kent Student Accommodation II) Holdings Limited This subsidiary company was incorporated on 4 August 2010