

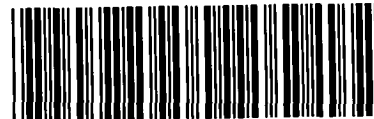
Registered number: 06189487

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**ANNUAL REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 DECEMBER 2017**

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**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**COMPANY INFORMATION**

**Directors**

Thomas Bureau  
Kevin Langford  
Stephen Lavin

**Registered number**

06189487

**Registered office**

Vineyard House  
44 Brook Green  
Hammersmith  
London  
W6 7BT

# **IMMEDIATE MEDIA COMPANY LONDON LIMITED**

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## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

#### Introduction

The Directors present the Strategic Report of Immediate Media Company London Limited for the year ended 31 December 2017.

#### Principal activities

The principal activity of the Company is the development and exploitation of the Company's cross media brands.

#### Business review

The Directors are pleased to report that the Company continues to trade strongly.

The Company operates the London based activities of Immediate Media's award winning special interest content and platform business, which creates compelling content that enhances the way people engage with what they love.

The Company's ultimate parent entity, Vancouver Topco Limited, was acquired by *Burda Gesellschaft mit beschränkter Haftung* (Hubert Burda Media) on 11 January 2017, and the Directors decided to change the period end for the Group from March to December so as to align its year end with that of its new parent. The previous financial statements therefore covered the nine month period to 31 December 2016.

#### Financial key performance indicators

The main KPIs of the business relate to turnover, EBITDA and EBITDA margin.

	12 months to 31 December 2017	9 months to 31 December 2016
	£m	£m
Turnover	127.1	91.0
EBITDA	34.9	24.9
EBITDA margin	27.5%	27.4%

EBITDA is equal to operating profit before restructuring costs, amortisation and depreciation. Turnover and EBITDA were higher in the twelve months to 31 December 2017 than in the nine months to 31 December 2016 due to the longer accounting period.

The underlying business also continued to grow. Compared to the twelve months to 31 December 2016, turnover grew 4.1% from £122.1m to £127.1m. EBITDA margin also improved. Growth was driven by continued revenue growth from the Company's strong print and digital portfolio.

The Company incurred and had provided for one-off costs during the year. These related principally to the transfer of the subscription file to a new subscriptions bureau as a consequence of the closure of the subscriptions fulfilment joint venture (Dovetail) and to redundancy costs. In the nine month period to 31 December 2016 these related principally to costs of the closure of a significant supplier in April 2016 and the planned closure of Dovetail.

The Company also monitors digital visitors and engagement, print and digital circulation and readership numbers. The Company continues to trade profitably and to execute its strategies of providing its customers with high quality content across a wide range of platforms, both print and digital.

On 15 March 2017 the Group refinanced its debt facilities at more favourable rates, following the acquisition by Hubert Burda Media on 11 January 2017. The Company is a guarantor to this loan.

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**STRATEGIC REPORT (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**Principal Risks and Uncertainties**

The activities of the Company are largely within the United Kingdom, and the business is therefore exposed to the overall performance of the UK economy. Whilst a significant majority of the costs of the Company arise in the UK and are denominated in sterling, certain items are imported and will be impacted by currency fluctuations that may arise as a consequence of Brexit. Management has implemented strategies to mitigate such fluctuation to the extent possible.


A large proportion of the revenues of the business are earned from the distribution of physical magazines and over the long term it is expected that consumers will migrate from physical to digital media in a number of sectors in which the Company operates. The Company has a strategy to roll out digital products and to exploit its brands in the digital environment but there can be no certainty of the success of this strategy.

The high loyalty of customers to the key brands of the business, the relatively high dependence on subscriptions and low dependence on advertising as income streams, and the up-market nature of the business' customer base together provide some mitigation of these risks.

The Company has strong operating cash flows, and the Directors consider that there are no significant working capital risks that are likely to require additional funding.

The Directors do not believe there is any significant credit risk with any trading partners that are material to the Company.

This report was approved by the board and signed on its behalf.



**Kevin Langford**  
Director

Date: 27 September 2018

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2017

The Directors present the Directors' report and the financial statements for the year ended 31 December 2017.

#### Research and development activities

It is a strategic priority of the business to understand its customer base and to develop high quality print and digital products for this customer base. The business therefore invests in improving its knowledge of its customer base and its product development function and activity. Total research and development expenditure incurred during the year was £3,990,000 (*nine month period ended 31 December 2016: £2,668,000*), which includes £3,285,000 of capital expenditure (*nine month period ended 31 December 2016: £2,357,000*).

#### Dividends

No dividends have been declared or paid during the year ended 31 December 2017 (*nine-month period ended 31 December 2016: £nil*).

#### Directors

The Directors who served during the year were:

Thomas Bureau  
Kevin Langford  
Stephen Lavin

Directors' and Officers' insurance cover was in place throughout the financial year as appropriate.

#### Political and charitable contributions

The Company did not make any political donations or incur any political expenditure during the year (*nine-month period ended 31 December 2016: £nil*). The Company made charitable donations during the year of £26,287 (*nine-month period ended 31 December 2016: £19,621*).

#### Going Concern

On 15 March 2017 the debt facilities in place at the balance sheet date were refinanced and rolled over into a new facility. The total bank facility available to the Group at the balance sheet date is £97 million. The Company is a guarantor to the loans held by another group company, Immediate Media Company Limited, and the facility expires in March 2022.

The financial covenants of this facility include cash flow cover and leverage. Compliance with covenants was first required to be tested in September 2017. The Company has prepared trading forecasts for the 12 month period ending 30 September 2019; these indicate that there is sufficient headroom against all covenants for a period of not less than 12 months from the date of approval of these financial statements.

After reviewing the Group's forecasts and projections, it is the Directors' view that the Company has adequate resources to continue in operational existence for the foreseeable future. The Company therefore continues to adopt the going concern basis in preparing its financial statements.

#### Employee involvement

Employees attend quarterly update meetings where information is shared with regard to Company performance and organisational priorities. Feedback is encouraged during the quarterly update and on an ad-hoc basis. Further information is provided via team meetings and the Group intranet.

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**DIRECTORS' REPORT (CONTINUED)  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**Disclosure of information to auditors**

Each of the persons who are Directors at the time when this Directors' Report is approved has confirmed that:

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

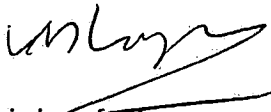
**Post balance sheet events**

There have been no significant events affecting the Company since the year end.

**Auditors**

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to have been re-appointed and KPMG will therefore continue in office.

This report was approved by the board and signed on its behalf.



**Kevin Langford**  
Director

Date: 27 September 2018

Vineyard House  
44 Brook Green  
Hammersmith  
London  
W6 7BT

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2017

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have a general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF IMMEDIATE MEDIA COMPANY LONDON LIMITED**

### **Opinion**

We have audited the financial statements of Immediate Media Company London Limited ("the Company") for the year ended 31 December 2017 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity, and related notes, including the accounting policies in notes 1 and 2.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2017 and of its profit for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

### **Going concern**

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

### **Strategic Report and Directors' Report**

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the Strategic Report and the Directors' Report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the Strategic Report and the Directors' Report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

### **Matters on which we are required to report by exception**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## **INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF IMMEDIATE MEDIA COMPANY LONDON LIMITED**

### **Directors' responsibilities**

As explained more fully in their statement set out on page 5, the Directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

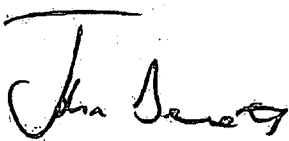
### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

### **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



John Bennett (Senior Statutory Auditor)  
for and on behalf of KPMG LLP, Statutory Auditor  
Chartered Accountants  
15 Canada Square  
London E14 5GL

27 September 2018

IMMEDIATE MEDIA COMPANY LONDON LIMITED

STATEMENT OF COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 31 DECEMBER 2017

	Note	Year to December 2017 £	9 month period to December 2016 £000
Turnover		127,092	90,961
Cost of sales		(37,687)	(26,414)
<b>Gross profit</b>		<b>89,405</b>	<b>64,547</b>
Distribution costs		(12,494)	(9,176)
Administrative expenses excluding restructuring, amortisation, depreciation and impairment		(42,027)	(30,469)
<b>Operating profit before restructuring, amortisation and depreciation</b>	5	<b>34,884</b>	<b>24,902</b>
Restructuring costs and provisions	5	(12,988)	(4,740)
Amortisation, depreciation and impairment	5	(5,688)	(3,120)
<b>Total operating profit</b>		<b>16,208</b>	<b>17,042</b>
Income from shares in group undertakings	9	345	-
Interest receivable and similar income	10	755	542
<b>Profit before taxation</b>		<b>17,308</b>	<b>17,584</b>
Tax on profit	11	(5,023)	(4,416)
<b>Profit for the financial period</b>		<b>12,285</b>	<b>13,168</b>

There were no recognised gains and losses for 2017 or 2016 other than those included in the statement of comprehensive income.

There was no other comprehensive income for 2017 (2016:£NIL).

The notes on pages 11 to 29 form part of these financial statements.

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**  
**REGISTERED NUMBER: 06189487**

**STATEMENT OF FINANCIAL POSITION**  
**AS AT 31 DECEMBER 2017**

	Note	2017 £000	2016 £000
<b>Fixed assets</b>			
Intangible assets	12	5,147	6,619
Tangible assets	13	3,375	3,199
Investments	14	9,138	9,139
		<u>17,660</u>	<u>18,957</u>
<b>Current assets</b>			
Stocks	15	2,768	3,343
Debtors	16	91,250	78,321
Cash at bank and in hand	17	4,863	8,491
		<u>98,881</u>	<u>90,155</u>
Creditors: amounts falling due within one year	18	(35,455)	(38,225)
<b>Net current assets</b>		<u>63,426</u>	<u>51,930</u>
<b>Total assets less current liabilities</b>		<u>81,086</u>	<u>70,887</u>
<b>Provisions for liabilities</b>			
Deferred Taxation	19	(810)	(670)
Provisions	20	(309)	(2,535)
		<u>(1,119)</u>	<u>(3,205)</u>
<b>Net assets</b>		<u>79,967</u>	<u>67,682</u>
<b>Capital and reserves</b>			
Profit and loss account		79,967	67,682
		<u>79,967</u>	<u>67,682</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by:



**Kevin Langford**  
Director

Date: 27 September 2018

The notes on pages 11 to 29 form part of these financial statements.

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**STATEMENT OF CHANGES IN EQUITY  
FOR THE PERIOD TO 31 DECEMBER 2017**

	Called up share capital £000	Profit and loss account £000	Total equity £000
<b>At 1 April 2016</b>	-	54,514	54,514
<b>Comprehensive income for the period</b>			
Profit for the period	-	13,168	13,168
<b>Total comprehensive income for the period</b>	-	13,168	13,168
<b>At 1 January 2017</b>	-	67,682	67,682
<b>Comprehensive income for the year</b>			
Profit for the year	-	12,285	12,285
<b>Total comprehensive income for the year</b>	-	12,285	12,285
<b>At 31 December 2017</b>	-	79,967	79,967

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 1. General information

Immediate Media Company London Limited (the "Company") is a company limited by shares and incorporated and domiciled in the UK.

#### 2. Accounting policies

##### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies (see note 3).

The following principal accounting policies have been applied:

##### 2.2 Financial reporting standard 102 - reduced disclosure exemptions

The Company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

- the requirements of Section 7 Statement of Cash Flows;
- the requirements of Section 3 Financial Statement Presentation paragraph 3.17(d);
- the requirements of Section 11 Financial Instruments paragraphs 11.41(b), 11.41(c), 11.41(e), 11.41(f), 11.42, 11.44 to 11.45, 11.47, 11.48(a)(iii), 11.48(a)(iv), 11.48(b) and 11.48(c);
- the requirements of Section 12 Other Financial Instruments paragraphs 12.26 to 12.27, 12.29(a), 12.29(b) and 12.29A;
- the requirements of Section 26 Share-based Payment paragraphs 26.18(b), 26.19 to 26.21 and 26.23;
- the requirements of Section 33 Related Party Disclosures paragraph 33.7.

This information is included in the consolidated financial statements of Vancouver Topco Limited as at 31 December 2017 and these financial statements may be obtained from Registrar of Companies, Companies House, Cardiff, CF14 3UZ.

##### 2.3 Exemption from preparing consolidated financial statements

The Company is a parent company that is also a subsidiary included in the consolidated financial statements of the ultimate UK parent undertaking, Vancouver Topco Limited, established under the law of an EEA state and is therefore exempt from the requirement to prepare consolidated financial statements under section 400 of the Companies Act 2006.

##### 2.4 Associates and joint ventures

Associates and Joint Ventures are held at cost less impairment.

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

##### 2.5 Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Strategic Report on pages 1 to 2.

The Company is a guarantor to a loan held by its parent company, Immediate Media Company Limited, whose principal facility expires in 2022.

On 15 March 2017 the debt facilities in place at that date were refinanced and rolled over into a new facility of £111 million. The total bank facility available to the Group at the balance sheet date is £97 million.

The financial covenants of this facility include cash flow cover and leverage. The first compliance certificate required to be prepared was for the quarter ended September 2017. The Company has prepared trading forecasts for the 12 month period ending 30 September 2019; these indicate that there is sufficient headroom against all covenants for a period of not less than 12 months from the date of approval of these financial statements.

After reviewing the Company's forecasts and projections, it is the Directors' view that the Company has adequate resources to continue in operational existence for the foreseeable future. Based on this assessment, it is the Board's view that the Company will have adequate resources to continue as a going concern for the foreseeable future.

##### 2.6 Turnover

Company turnover represents income from circulation, advertising and subscription revenue generated from print magazines and digital publishing, as well as income earned from sales of goods over the internet, and other income.

Turnover is recognised on the provision of the related goods or services. Specifically:

- Advertising and circulation revenue are recognised on the date of sale of the related publication;
- Revenue from print and digital subscriptions is recognised over the period of the subscription;
- Other income is recognised on provision of service;
- Sale of goods is recognised when the risks of ownership has passed to the purchaser, which is considered to be when the order has been dispatched.

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Company and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. Circulation income is stated after the deduction of the sales value of actual and estimated returned goods.

All the material activities of the Company are based in the UK and therefore no segmental analysis has been provided.

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

##### 2.7 Intangible assets

Intangible assets are initially recognised at cost. After recognition, under the cost model, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

##### Estimated useful life

All intangible assets are considered to have a finite useful life. If a reliable estimate of the useful life cannot be made, the useful life shall not exceed ten years.

The estimated useful lives range as follows:

Software and Development	-	3 years
Other intangible fixed assets	-	5 to 10 years

Amortisation is charged to the income statement on a straight-line basis over the estimated useful lives of intangible assets.

At each reporting date the Company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount. The Company reviews the amortisation period and method when events and circumstances indicate that the useful life may have changed since the last reporting date.

##### 2.8 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

The estimated useful lives range as follows:

Long-term leasehold property	-	Over the term of the lease
Plant and machinery	-	3 to 5 years
Fixtures and fittings	-	3 to 5 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.



## **IMMEDIATE MEDIA COMPANY LONDON LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017**

#### **2. Accounting policies (continued)**

##### **2.9 Impairment of fixed assets**

Assets that are subject to depreciation or amortisation are assessed at each reporting date to determine whether there is any indication that the assets are impaired. Where there is any indication that an asset may be impaired, the carrying value of the asset (or cash-generating unit to which the asset has been allocated) is tested for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets that have been previously impaired are reviewed at each reporting date to assess whether there is any indication that the impairment losses recognised in prior periods may no longer exist or may have decreased.

##### **2.10 Research and development costs**

Software and development costs are recognised as an intangible asset when all the following criteria are demonstrated:

- The technical feasibility of completing the software so that it will be available for use or sale;
- The intention to complete the software and use or sell it;
- The ability to use the software or to sell it;
- How the software will generate probable future economic benefits;
- The availability of adequate resources to complete the development and to use or sell the software;
- The ability to measure reliably the expenditure attributable to the software during its development;

Software and development costs which do not meet the above criteria are recognised in the Statement of Comprehensive Income as an expense as incurred.

Capitalised development costs are not treated as a realised loss for the purpose of determining the Company's distributable profits as the costs meet the conditions requiring them to be treated as an asset in accordance with FRS 102 Section 18.

##### **2.11 Valuation of investments**

Investments in subsidiaries are measured at cost less accumulated impairment.

##### **2.12 Stocks**

Stocks comprising raw materials, work in progress and finished goods are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis and includes expenditure incurred in acquiring the stocks, production or conversion costs and other costs in bringing them to their existing location and condition.

At each reporting date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the Statement of Comprehensive Income.

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

##### 2.13 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

##### 2.14 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

##### 2.15 Financial instruments

The Company only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the Company would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### 2.16 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

## **IMMEDIATE MEDIA COMPANY LONDON LIMITED**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017**

#### **2. Accounting policies (continued)**

##### **2.17 Foreign currency translation**

###### **Functional and presentation currency**

The Company's functional and presentational currency is sterling (£). All amounts in the financial statements have been rounded to the nearest £1,000.

###### **Transactions and balances**

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income except when deferred in other comprehensive income as qualifying cash flow hedges.

##### **2.18 Operating leases: the Company as lessee**

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard on 1 April 2014 to continue to be charged over the period to the first market rent review rather than the term of the lease.

##### **2.19 Pensions**

###### **Defined contribution pension plan**

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

##### **2.20 Holiday pay accrual**

A liability is recognised to the extent of any unused holiday pay entitlement which is accrued at the Statement of Financial Position date and carried forward to future periods. This is measured at the undiscounted salary cost of the future holiday entitlement so accrued at the Statement of Financial Position date.

## IMMEDIATE MEDIA COMPANY LONDON LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

#### 2. Accounting policies (continued)

##### 2.21 Interest income

Interest income is recognised in the Statement of Comprehensive Income using the effective interest method.

##### 2.22 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of Comprehensive Income in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Statement of Financial Position date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Statement of Financial Position.

##### 2.23 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

#### 3. Judgments in applying accounting policies and key sources of estimation uncertainty

Management capitalises certain development costs in line with the Research and development costs policy and Intangible assets policy. Management has exercised judgement in determining what proportion of individual staff members' time is allocated to specific projects, and at what date the business will start to amortise these assets.

# IMMEDIATE MEDIA COMPANY LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 4. Turnover

All material activities of the Company are based in the UK and therefore no segmental analysis has been provided.

### 5. Operating profit

The operating profit is stated after charging:

	Year to December 2017 £000	9 month period to December 2016 £000
Amortisation of intangible assets	3,454	2,565
Impairment of intangible assets	1,375	-
Depreciation of tangible fixed assets	859	555
Research & development charged as an expense	705	311
Exchange differences	42	40
Operating lease costs	1,515	959
Restructuring costs and provisions	12,988	4,740

Total research and development expenditure incurred in the year was £3,990,000 (nine month period ended 31 December 2016: £2,668,000), which includes £3,285,000 of capital expenditure (nine month period ended 31 December 2016: £2,357,000).

In the year to 31 December 2017, the major items included in restructuring costs were a provision of £11,000,000 against amounts owed by group undertakings, costs associated with the change of subscription providers, and redundancy costs.

Restructuring costs in the nine month period ended 31 December 2016 relate to the closure of one of the Company's major suppliers and the planned closure of another, along with diligence and launch costs related to acquisitions made and potential acquisitions considered by the Company.

### 6. Auditors' remuneration

	Year to December 2017 £000	9 month period to December 2016 £000
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	40	35

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**7. Employees**

Staff costs, including Directors' remuneration, were as follows:

	<b>Year to December 2017 £000</b>	<b>9 month period to December 2016 £000</b>
Wages and salaries	19,315	14,810
Social security costs	2,818	2,024
Cost of defined contribution scheme	774	607
	<u>22,907</u>	<u>17,441</u>

The average monthly number of employees, including the Directors, during the year was as follows:

	<b>Year to December 2017 No.</b>	<b>9 month period to December 2016 No.</b>
Sales	92	78
Production	269	267
Administration	101	114
Contract publishing	45	80
	<u>507</u>	<u>539</u>

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
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**8. Directors' remuneration**

	Year to December 2017 £000	9 month period to December 2016 £000
Directors' emoluments	729	670
Company contributions to defined contribution pension schemes	13	11
	<u>742</u>	<u>681</u>

The highest paid Director received remuneration of £388 thousand (*nine month period ended 31 December 2016 - £383 thousand*).

The value of the Company's contributions paid to a defined contribution pension scheme in respect of the highest paid Director amounted to £7 thousand (*nine month period ended 31 December 2016 - £7 thousand*).

During the year, two Directors sold shares in a related company that they had previously acquired (*nine-month period ended 31 December 2016: £nil*).

**9. Income from shares in group undertakings**

	Year ended December 2017 £000	9 month period to December 2016 £000
Dividends received from associates	345	-
	<u>345</u>	<u>-</u>

**10. Interest receivable and similar income**

	Year ended December 2017 £000	9 month period to December 2016 £000
Interest receivable from jointly controlled entities	13	-
Interest receivable from group undertakings	742	542
	<u>755</u>	<u>542</u>

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**11. Taxation**

	<b>Year to December 2017 £000</b>	<i>9 month period to December 2016 £000</i>
<b>Corporation tax</b>		
Current tax on profits for the year	2,745	1,581
UK group relief payable	2,469	2,693
Adjustment in respect of prior years	(331)	177
<b>Total current tax</b>	<u>4,883</u>	<u>4,451</u>
<b>Deferred tax</b>		
Origination and reversal of timing differences	151	(26)
Changes to tax rates	(11)	(9)
<b>Total deferred tax</b>	<u>140</u>	<u>(35)</u>
<b>Taxation on profit on ordinary activities</b>	<u>5,023</u>	<u>4,416</u>



# IMMEDIATE MEDIA COMPANY LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 11. Taxation (continued)

#### Factors affecting tax charge for the year/period

The tax assessed for the year/period is lower than (2016 - higher than) the standard rate of corporation tax in the UK of 19.25% (2016 - 20%). The differences are explained below:

	Year ended December 2017 £000	9 month period to December 2016 £000
Profit on ordinary activities before tax	17,308	17,584
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19.25% (2016 - 20%)	3,332	3,517
Effects of:		
Disallowed expenditure	2,109	660
Other permanent differences	(70)	(12)
Other timing differences	192	(90)
Other tax adjustments	38	108
Adjustment in respect of prior year - current tax	(331)	177
Adjustment in respect of prior year - deferred tax	(41)	65
Group relief	(13)	-
Consortium relief	(182)	-
Change in tax rates	(11)	(9)
<b>Total tax charge for the year/period</b>	<b>5,023</b>	<b>4,416</b>

#### Factors that may affect future tax charges

A reduction in the UK corporation tax rate from 19% to 17% (effective from 1 April 2020) was substantively enacted on 15 September 2016. The deferred tax liability at 31 December 2017 has been calculated based on these rates.

The Company has no deferred tax assets that are not fully recognised (nine month period to 31 December 2016: £Nil).

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**12. Intangible assets**

	Other Intangibles £000	Software and development £000	Total £000
<b>Cost</b>			
At 1 January 2017	3,585	9,067	12,652
Additions	-	3,357	3,357
Disposals	(3,085)	(2,920)	(6,005)
At 31 December 2017	<u>500</u>	<u>9,504</u>	<u>10,004</u>
<b>Amortisation</b>			
At 1 January 2017	1,380	4,653	6,033
Charge for the year	405	3,049	3,454
On disposals	(3,085)	(2,920)	(6,005)
Impairment charge	1,375	-	1,375
At 31 December 2017	<u>75</u>	<u>4,782</u>	<u>4,857</u>
<b>Net book value</b>			
At 31 December 2017	<u>425</u>	<u>4,722</u>	<u>5,147</u>
At 31 December 2016	<u>2,205</u>	<u>4,414</u>	<u>6,619</u>

On 31 October 2012 £3,085,000 of Other Intangibles relating to parenting and wedding titles and websites transferred into the Company from another group company, Immediate Media Company Magicalia Limited (now dormant). Due to difficult market conditions, an impairment charge of £1,375,000 was made to this asset in the current financial year.

The remaining Other intangibles balance at the year end relates to contract fees on the rights to publish BBC titles.

Capitalised development costs are not treated as a realised loss for the purpose of determining the Company's distributable profits as the costs meet the conditions requiring them to be treated as an asset in accordance with FRS 102 Section 18.

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**13. Tangible fixed assets**

	Leasehold improvements £000	Plant and machinery £000	Fixtures and fittings £000	Total £000
<b>Cost</b>				
At 1 January 2017	3,200	1,479	87	4,766
Additions	23	974	38	1,035
Disposals	-	(297)	(17)	(314)
At 31 December 2017	3,223	2,156	108	5,487
<b>Depreciation</b>				
At 1 January 2017	885	625	57	1,567
Charge for the year	214	617	28	859
Disposals	-	(297)	(17)	(314)
At 31 December 2017	1,099	945	68	2,112
<b>Net book value</b>				
At 31 December 2017	2,124	1,211	40	3,375
At 31 December 2016	2,315	854	30	3,199

**14. Fixed asset investments**

	Investments in subsidiary companies £000
<b>Cost</b>	
At 1 January 2017	9,139
Disposals	(1)
At 31 December 2017	9,138
<b>Net book value</b>	
At 31 December 2017	9,138
At 31 December 2016	9,139

# IMMEDIATE MEDIA COMPANY LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 14. Fixed asset investments (continued)

#### Direct subsidiary undertakings

The following were investments of the Company

Name	Class of shares	Holding	Principal activity
Hitched Limited	Ordinary	100 %	Digital media
Immediate Media TV Limited	Ordinary	100 %	TV shopping
Immediate Media Company Pte Singapore Limited	Ordinary	100 %	Management services

Name	Registered office
Hitched Limited	Vineyard House, 44 Brook Green, Hammersmith, London, W6 7BT, UK
Immediate Media TV Limited	Vineyard House, 44 Brook Green, Hammersmith, London, W6 7BT, UK
Immediate Media Company Pte Singapore Limited	8 Wilkie Road, #03-01 Wilkie Edge, Singapore 228095

#### Associated undertakings - Joint ventures

Name	Country of incorporation	Class of shares	Holding	Principal activity
Dovetail Services (UK) Holdings Limited	UK	Ordinary	50%	In liquidation
Radio Times Events Limited	UK	Ordinary	51%	Dormant

#### Associated undertakings - Associates

Name	Country of incorporation	Class of shares	Holding	Principal activity
Frontline Limited	UK	Ordinary	23%	Magazine distribution

### 15. Stocks

	2017 £000	2016 £000
Raw materials and consumables	408	603
Work in progress	1,569	1,898
Finished goods and goods for resale	791	842
	<u>2,768</u>	<u>3,343</u>

Raw materials, consumables and changes in finished goods and work in progress recognised as cost of sales in the year amounted to £24,673,775 (nine month period ended 31 December 2016: £16,664,584). The write-down of stocks to net realisable value amounted to £nil (nine month period ended 31 December 2016: £nil).

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**16. Debtors**

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Trade debtors	9,431	10,622
Amounts owed by group undertakings	71,179	57,392
Amounts owed by joint ventures and associated undertakings	5,310	5,844
Other debtors	3,283	2,709
Prepayments and accrued income	2,047	1,754
	<u>91,250</u>	<u>78,321</u>

Included in amounts owed by group undertakings is a loan of £15,980,116 (31 December 2016: £15,238,187) owed by Immediate Media TV Limited which was used by the subsidiary to purchase the trade and assets of the Jewellery Maker business. This loan is repayable on demand and accrues interest at 5% per annum.

All remaining amounts owed by group undertakings are repayable on demand and bear no interest.

**17. Cash and cash equivalents**

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Cash at bank and in hand	4,863	8,491
	<u>4,863</u>	<u>8,491</u>

**18. Creditors: Amounts falling due within one year**

	<b>2017</b>	<b>2016</b>
	<b>£000</b>	<b>£000</b>
Trade creditors	8,637	11,830
Amounts owed to group undertakings	3,053	1,564
Amounts owed to associates	-	2,318
Corporation tax	546	36
Accruals and other creditors including other taxes and social security	10,624	9,705
Deferred income	12,595	12,772
	<u>35,455</u>	<u>38,225</u>

**IMMEDIATE MEDIA COMPANY LONDON LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2017**

**19. Deferred taxation**

	2017 £000	2016 £000
At beginning of year	(670)	(705)
Charged to profit or loss	(140)	35
<b>At end of year</b>	<b>(810)</b>	<b>(670)</b>

The provision for deferred taxation is made up as follows:

	2017 £000	2016 £000
Accelerated capital allowances	(810)	(796)
Accrued pension contributions	-	(2)
Write-off of loan to joint venture	-	128
	<b>(810)</b>	<b>(670)</b>

The amount of the net reversal of deferred tax expected to occur next year is £270,378 (nine month period ended 31 December 2016: £138,589), relating to the reversal of existing timing differences on tangible and intangible fixed assets, employee benefits and change in tax rates.

**20. Provisions**

	Annual Leave £000	Provision for constructive obligation £000	Total £000
At 1 January 2017	145	2,390	2,535
Charged to profit or loss	73	-	73
Utilised in year	(145)	(2,154)	(2,299)
<b>At 31 December 2017</b>	<b>73</b>	<b>236</b>	<b>309</b>

The provision for constructive obligation represents an estimate of the Company's share of the losses incurred by a joint venture during its closure. The joint venture ceased trading in November 2017 and entered members' voluntary liquidation on 19 February 2018. Substantially all of the costs related to this had been incurred by January 2018.

The annual leave provision represents holiday balances accrued as a result of services rendered in the current period and which employees are entitled to carry forward. The provision is measured as the salary cost payable for the period of absence.

# IMMEDIATE MEDIA COMPANY LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 21. Share capital

	2017 £	2016 £
<b>Allotted, called up and fully paid</b>		
1 Ordinary share of £1	<u>1</u>	<u>1</u>

### 22. Pension commitments

The Company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the Company to the scheme and amounted to £774,000 (nine month period ended 31 December 2016 £607,000). Contributions amounting to £153,183 (31 December 2016 £157,890) were payable by the Company to the scheme at 31 December 2017.

### 23. Commitments under operating leases

At 31 December 2017 the Company had future minimum lease payments under non-cancellable operating leases as follows:

	2017 £000	2016 £000
<b>Land and buildings</b>		
Not later than 1 year	1,813	1,668
Later than 1 year and not later than 5 years	8,700	6,394
Later than 5 years	10,005	9,730
	<u>20,518</u>	<u>17,792</u>
	2017 £000	2016 £000
<b>Other operating leases</b>		
Not later than 1 year	77	-
Later than 1 year and not later than 5 years	250	-
	<u>327</u>	<u>-</u>

During the year £1,515,000 was recognised as an expense in the Statement of Comprehensive Income in respect of operating leases (nine month period ended 31 December 2016: £959,000).

# IMMEDIATE MEDIA COMPANY LONDON LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2017

### 24. Related party transactions

The Company is a wholly owned subsidiary of Immediate Media Company Limited and has taken exemption under FRS 102.1.12(e) from disclosing transactions and balances with wholly owned entities which form part of the group headed by Vancouver Topco Limited. The following related party transactions were undertaken by the Company with the following associates and joint ventures of the Vancouver Topco Group:

Name of related party	How related to the Group	Income £000	Expenditure £000	Net debtors / (creditors) balance £000
<b>December 2017</b>				
Dovetail Services Limited	Joint Venture	13	(1,348)	-
Frontline Limited	Associate	-	(1,546)	5,310
<b>December 2016</b>				
Dovetail Services Limited	Joint Venture	-	(1,965)	-
Frontline Limited	Associate	-	(1,105)	3,527
Radio Times Events Limited	Joint Venture	-	(278)	-

### 25. Controlling party

At 31 December 2017, the ultimate controlling party of the Company was Burda Gesellschaft mit beschränkter Haftung (Hubert Burda Media), registered address Hauptstraße 130, 77652 Offenburg, Germany.

The group in which the results of the Company are consolidated is Vancouver Topco Limited, a company registered in England and Wales. Copies of the group financial statements are available to the public and can be obtained from the Registrar of Companies, Companies House, Cardiff, CF14 3UZ.

The immediate parent undertaking as at 31 December 2017 was Immediate Media Company Limited, a company registered in England and Wales. Copies of the financial statements are available to the public and can be obtained from the Registrar of Companies, Companies House, Cardiff, CF14 3UZ.