RENEWABLE TECHNICAL SERVICES LIMITED

ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 30 JUNE 2015

THURSDAY



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31/03/2016 COMPANIES HOUSE #321

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# COMPANY INFORMATION For The Year Ended 30 June 2015

**DIRECTORS:** 

C Palmer

D Steventon

B Brimstead

SECRETARY:

C Palmer

**REGISTERED OFFICE:** 

Unit 2, Constellation Park Orion Way Kettering Northamptonshire

NN15 6NL

**REGISTERED NUMBER:** 

06087965 (England and Wales)

**AUDITORS:** 

Haines Watts South Midlands Audit LLP 78 Tenter Road Moulton Park Northampton Northamptonshire NN3 6AX

# MANAGING DIRECTOR'S REPORT For The Year Ended 30 June 2015

On behalf of the board of directors I am pleased to inform you of the results of Renewable Technical Services Limited for the twelve months to 30th June 2015.

During this period the Company achieved turnover of £2,959,099 and a loss of £56,910 after interest and tax

This is an increase in turnover of 22.8% over the previous year.

During the year net tax credits of circa £246,000 were received from HMRC in respect of Research and Development undertaken by the Company. This level of investment underpins the strategy that the future success of the Company will be driven by innovation and technical excellence.

During the year the company secured long term framework agreements with all five of the major Wind Turbine OEMs, which will lead to greater certainty of revenues from a wider customer base.

The Board of Directors have assessed the potential risks and uncertainties to the business and have looked how these could be mitigated:

#### Political risks associated with the implementation of "green policies

The government has removed subsidies for onshore wind farms diverting them offshore. The directors have taken the decision to avoid major onshore construction projects and no such work is included in the sales forecast. Its main focus is inspection, maintenance and repair of the turbines through framework agreements, which will result in greater security of earnings in the future.

#### Relationships with customers

In previous years the business has concentrated on gaining business from one or two major customers. The company has been successful in widening its customer base holding five framework agreements with the major OEM's mentioned earlier in this report. It now has regular work from over twenty companies, which mitigates the risk.

#### Weather risk

The weather risk has been reduced by clauses in the terms and conditions that place the risks for disruption on the customer. Also a number of services provided by the company are not weather dependant.

The current year has started well with record revenues in the first quarter. Taking into account new orders won and the high level discussions with customers for future work I am extremely confident that the business will report substantial growth and an EBIT profit this year as well as generating a significant amount of cash reserves. This will enable the business to fund any increase in working capital as it grows and provide the investment required to ensure that the company can continue to provide a best in class service to its customers.

I can confirm that the Company has set a number of KPI's to be achieved in the coming year. These are:

- To be able to demonstrate an outstanding commitment to the health, safety and wellbeing of our employees.
- To achieve significant growth in the business, maintaining margins and strengthening the financial position of the company.
- To concentrate on the providing more technical services within our existing market areas by the further development of our core skills.
- To continue to increase the training, skills and motivation of our workforce.

The Finance Director, Ian Sharpe retired in August 2015 after over five years with the business. I would like to pay tribute to him for all his hard work and dedication and wish him a long and happy retirement.

Finally, I would also like to pay tribute to the hard work and dedication of the entire RTS team, which has contributed to the successful development of the company and in positioning it to achieve even greater things in the coming year.

#### REPORT OF THE INDEPENDENT AUDITORS TO RENEWABLE TECHNICAL SERVICES LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages four to eight, together with the full financial statements of Renewable Technical Services Limited for the year ended 30 June 2015 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 444 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

#### Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### **Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 444(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

#### "Emphasis of Matter - Going Concern

In forming our opinion on the financial statements, which is not modified, we have considered the adequacy of the disclosure made in note 1 to the financial statements concerning the company's ability to continue as a going concern. The company incurred a loss before tax of £364,560 during the year ended 30 June 2015 and, at that date, it had net current liabilities of £114,881. The directors have considered the detailed cash flow forecasts in their assessment of going concern, as well as the post year end and future trading performance of the company, as detailed in note 1 of these accounts. These conditions, along with those noted in note 1, give rise to a material uncertainty."

The financial statements do not include the adjustments that would result if the company was unable to continue as a going concern.

Gary Weodhall ACA (Senior Statutory Auditor)

for and on behalf of Haines Watts South Midlands Audit LLP

78 Tenter Road Moulton Park Northampton Northamptonshire NN3 6AX

Date: 30 /03 /2016

Gary Woodhell.

### RENEWABLE TECHNICAL SERVICES LIMITED (REGISTERED NUMBER: 06087965)

# ABBREVIATED BALANCE SHEET 30 June 2015

		2015		2014	
	Notes	£	£	£ 2011	£
FIXED ASSETS			450.007		. 70.544
Tangible assets Investments	2 3		153,667 1	•	76,514
THE SUIT CHES	J		· <u>'</u>		
			153,668		76,515
CURRENT ASSETS		·			
Stocks		157,623		149,815	
Debtors		1,322,452		546,042	
Cash at bank and in hand		203,056		147,820	
·		1,683,131		843,677	
CREDITORS		1,000,101		, 040,0,7	
Amounts falling due within one year	4	1,798,012		614,467	
NET CURRENT (LIABILITIES)/ASSETS		•	(114,881)		229,210
TOTAL ASSETS LESS CURRENT LIABILITIES		•	38,787		305,725
MADIDITES	,		30,707		303,723
CREDITORS			•		
Amounts falling due after more than one	A		(4 400 CTE)		(4, 600, 070)
year	- 4		(1,426,675)		(1,690,079)
PROVISIONS FOR LIABILITIES			(70,454)	•	(17,078)
NET LIABILITIES		<b>、</b>	(1,458,342)		(1,401,432)
		•			
CAPITAL AND RESERVES				•	
Called up share capital	5		284	•	284
Share premium		•	467,277		467,277
Profit and loss account			<u>(1,925,903</u> )		(1,868,993)
SHAREHOLDERS' FUNDS			(1,458,342)		(1,401,432)

The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to small companies.

The financial statements were approved by the Board of Directors on its behalf by:

 $\frac{23}{03}/16$  and were signed on

C Palmer - Director

# NOTES TO THE ABBREVIATED ACCOUNTS For The Year Ended 30 June 2015

#### 1. ACCOUNTING POLICIES

#### **Accounting convention**

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

#### **Going Concern**

The company 's business activities, together with the factors likely to affect its future development, performance and position are set out in the Managing Director's Report.

During the year the company made a pre tax loss of £364,560 (this was offset by the receipt of research and development tax credits of £307,650) and had a net deficiency of assets of £1,458,342 at the balance sheet date.

The directors have therefore prepared detailed cash flow forecasts and, based on the results of these forecasts, consider that the company retains sufficient working capital to continue trading for the foreseeable future.

The assumption used in the ongoing forecast is an improvement to trading performance through the increase of customers and turnover, relative to the year under review but in line with that seen in the nine months since the year end.

The structure of the company's work has evolved as a result of a number of longer term framework agreements being agreed with many of it's major customers. This has enabled the company greater visibility of earnings compared to the short term order book in previous periods. Although these contracts do not guarantee work, they do place the company as a preferred supplier. Therefore, material variations to the assumptions made in forecasting future trade and cashflow could place significant strain on the resources of the company.

The majority of outstanding debt is owed to the shareholders and the continued support of the shareholders to the company has been provided through the re arrangement of new loan repayment terms. Additional short term funding is secured against the debtors of the company, the draw down of which the company relies upon to maintain sufficient working capital.

In the directors' opinion the assumptions are fair and valid.

The directors' therefore conclude that it is appropriate to prepare the accounts on the going concern basis.

#### Turnover

Turnover represents the value of services provided under contracts to the extent that there is a right to consideration.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Improvements to property

25% on cost

Plant and machinery

20% on reducing balance

Computer equipment

33% on cost

Motor vehicles

25% on reducing balance

Office equipment

20% on reducing balance

# NOTES TO THE ABBREVIATED ACCOUNTS - continued For The Year Ended 30 June 2015

#### ACCOUNTING POLICIES - continued

#### Stocks

1.

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Work in progress

Where the outcome of a long term contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion. This is measured by reference to the contract labour costs incurred to date as a percentage of the estimated total contract labour costs.

Where the outcome of a long term contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that the total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Progress payments received, when greater than recorded turnover, are deducted from the value of work in progress.

#### **Deferred tax**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

## Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

# NOTES TO THE ABBREVIATED ACCOUNTS - continued For The Year Ended 30 June 2015

2.	TANGIBLE FIXED ASSETS				
, <b>2</b> .			·		· Total £
	COST At 1 July 2014 Additions Disposals				173,973 110,928 <u>(14,360</u> )
	At 30 June 2015	·	•		270,541
	<b>DEPRECIATION</b> At 1 July 2014 Charge for year Eliminated on disposal			•	97,459 31,902 (12,487)
	At 30 June 2015	•		·	116,874
	NET BOOK VALUE At 30 June 2015			• •	153,667
	At 30 June 2014				76,514
3.	FIXED ASSET INVESTMENTS				
Ċ					Investments other than loans £
	COST At 1 July 2014 and 30 June 2015				1
	NET BOOK VALUE At 30 June 2015				· <u>1</u>
	At 30 June 2014				1
	The company's investments at the Ba	alance Sheet date in the	share capital of comp	oanies include th	e following:
	Renewable Technical Services Tru Nature of business: Trustee of an Em	stees Limited			<b>.</b>
	Class of shares: Ordinary	ipioyee benefit Trust	% holding 100.00	·	
4.	CREDITORS				
	Creditors include an amount of £1,92	20,730 (2014 - £1,560,48	38) for which seçurity I	nas been given.	
<b>5</b>	CALLED UP SHARE CAPITAL			•	
	Allotted, issued and fully paid: Number: Class:		` Nominal value:	2015 £	2014 £
	9,147 Ordinary 13,589 Ordinary A		1.25p 1.25p	114 170	114 170
					<u>284</u>

# NOTES TO THE ABBREVIATED ACCOUNTS - continued For The Year Ended 30 June 2015

## 6: DIRECTORS' ADVANCES, CREDITS AND GUARANTEES

The following advances and credits to a director subsisted during the years ended 30 June 2015 and 30 June 2014:

O Bolovan		2015 £	2014 £
C Palmer Balance outstanding at start of year	. •	32,677	32,677
Amounts repaid		<del>-</del>	<u>-</u>
Balance outstanding at end of year		<u>32,677</u>	<u>32,677</u>

T Thorman resigned as director on 25 March 2014. At 30 June 2015 he owed £18,111 (2014: £21,648) to the company. This balance is shown in Amounts owed by participating interests.