#### STATUTORY FINANCIAL STATEMENTS

for the year ended

31 March 2011

FPIDAY



**A**09

27/04/2012 COMPANIES HOUSE

#11

## Orchard Care Homes.Com (Holdings) Limited OFFICERS AND PROFESSIONAL ADVISERS

#### **DIRECTORS**

P C Mancey I Warner P Tomlinson

#### **SECRETARY**

J Daniels

#### **REGISTERED OFFICE**

2150 Century Way Thorpe Park Leeds West Yorkshire LS15 8ZB

#### **AUDITOR**

Baker Tilly UK Audit LLP 2 Whitehall Quay Leeds LS1 4HG

#### **BANKERS**

National Westminster Bank plc 8 Market Place Huddersfield West Yorkshire HD1 2AL

#### **SOLICITORS**

Pinsent Masons LLP 1 Park Row Leeds LS1 5AB

#### **DIRECTORS' REPORT**

The directors submit their report and the Group financial statements of Orchard Care Homes Com (Holdings) Limited for the year ended 31 March 2011

#### PRINCIPAL ACTIVITIES

The Company's principal activity during the period was to act as a holding company The principal activities of its subsidiary companies continued to be the provision of residential, nursing and dementia care for the elderly

#### **BUSINESS REVIEW**

In May 2010, following a period of negotiations with its major creditors, the Company's subsidiary Orchard Care Homes com Limited ("Orchard") delivered a Company Voluntary Arrangement (CVA) proposal to its creditors and convened a meeting on the 13<sup>th</sup> May 2010. The proposal was approved with an overwhelming majority and a cash injection of £0.6 million was immediately delivered into Orchard as part of the proposals. Simultaneously a CVA proposal was similarly approved for the Company. A distribution pot of £1.5 million was created for creditor claims across both CVA's. This distribution has been netted off CVA creditor adjustments shown at Note 5. These proposals left the Group in a debt free position.

Under the terms of the revised rental agreements, landlords had the option to request their lease and operations to be transferred to a new operator. The landlords of 590 beds took advantage of that option and as a result, the scale of the operations of the Group decreased from 2,262 beds to 1,672 beds by the year-end. The current year results and prior year comparatives of these transferred beds are thus shown as discontinued operations within the profit and loss account. The narrative below focuses only on continuing operations.

Turnover from group continuing operations increased 11 2% in the year to £36 8 million. Average occupancy in the continuing portfolio increased to 87 9% (2010 79 1%). Year end occupancy was 86 8% (89 6% when excluding the short term lease to be exited in August 2011 detailed below). The entire portfolio of the Group has now been trading for 2 years or more

Group operating losses on continuing operations before exceptional items reduced to £0 3million (2010 £8 1 million loss). If the trading results of the short term lease detailed below are excluded, the Group is now trading profitably. The Group had cash reserves of over £1 million at the year-end, with the majority held in a deposit bond detailed at Note 14.

During the year, Her Majesty's Revenue and Customs (HMRC) concluded an enquiry into the tax return submitted by the Company's subsidiary Tri-care Limited (TCL) for the period 1 April 2003 to 31 March 2004, (a period when the Company was under the ultimate ownership of Lawrence Neil Tomlinson) TCL had entered into a Capital Redemption Contract (CRC) in that period to mitigate tax on the capital gains made on the sale and leaseback of all the properties that the Company owned HMRC's conclusion was that the disposal of the CRC did not give rise to losses that could be set against the chargeable gains under \$8, Taxation of Chargeable Gains Act 1992 The consequence of this conclusion was an additional net corporation tax charge of £2 44 million plus a further £1 0 million in outstanding interest as at the balance sheet date

On 8<sup>th</sup> June 2007, the entire issued share capital of TCL was bought by Orchard Care Homes com (Holdings) Limited ("Holdings") from Nice Day 2010 Limited ("Nice Day") (formerly LNT Group Limited) Under the terms of the share purchase agreement, Nice Day provided an indemnity in respect of any pre-completion tax liabilities and covenanted to pay to Holdings an amount equivalent to any such liabilities (including interest) and consequent legal costs

DIRECTORS' REPORT

As required under the terms of the tax covenant, following a request by Nice Day, TCL appealed the decision of HMRC to the First-tier Tribunal (Tax Chamber). Also in accordance with the terms of the covenant, Holdings and Nice Day jointly obtained the advice of a tax expert on the prospects of success of the appeal. On the 11<sup>th</sup> November 2011, the tax expert advised that there was no prospect of success in the appeal and that it was not reasonable in all the circumstances to continue to contest the appeal. That opinion of the tax expert is, under the tax covenant, binding on Nice Day and Holdings. Subsequently on 16<sup>th</sup> November 2011, Holdings served a petition to wind up Nice Day.

The winding up petition was due to be heard on 16<sup>th</sup> January 2012 Following the service of the petition, the members of Nice Day appointed Howard Smith and Mark Firmin of KPMG LLP as Joint Liquidators on 21<sup>st</sup> December 2011 Holdings has contested their appointment and continues to pursue its winding up petition to ensure that a full investigation of a relevant entity reorganisation carried out in 2010 is undertaken

#### **FUTURE DEVELOPMENTS**

The financial tuture of the Group subsidiary TCL could be dependent on the outcome of the above petition and the ability of TCL to recover some or all of the balances outstanding from the relevant entities under the control of Lawrence Neil Tomlinson, including Nice Day Whilst the appeal remains before the First-tier Tribunal, TCL will continue to trade as a going concern Any risk associated with TCL does not impact the going concern status of the parent nor any other Group subsidiaries listed at Note 10

On the 12<sup>th</sup> April 2012, TCL sold the entire share capital of its subsidiary Tri-care Homes Limited (TCHL) to Freegold Developments Limited A fellow Group subsidiary, Orchard Care Homes com Limited has entered into a management contract with TCHL to ensure continuity of care following the sale

Within Orchard Care Homes com Limited, one further short term operating lease for 90 beds expired in August 2011. The operation was generating annual trading losses in excess of £300,000 and was thus not renewed, with operations being transferred to the landlord in a consensual deal. The operational losses and a provision for dilapidations of £200,000 are shown within the continuing operations results for 2011.

In September 2011, Orchard Care Homes com (3) Limited, ("Orchard 3") entered into a management agreement to operate 2,163 beds formerly operated by Southern Cross Healthcare PLC Orchard 3 took over regulatory responsibility for 1,387 beds in England on the 30<sup>th</sup> September 2011 and the balance of 776 beds in Scotland and Northern Ireland on the 31<sup>st</sup> October 2011

Under the terms of the agreement, the Group receives a fixed management fee from Orchard 3 for providing the management oversight and support services for the portfolio

#### PRINCIPAL RISKS

The going concern risk highlighted above in respect to the tax balance in TCL is the single biggest risk the Group faces although as previously detailed, the impact is limited to TCL. Wider liquidity risk is much reduced from previous years due to the successful restructuring of the Group achieved by the CVA's. It is however important to note that fee pressure exerted by local authorities continues to have a downward impact on margins, with many authorities freezing rates in their 2010-11 settlements at a time when cost inflation is increasing by up to 5%

#### **DIRECTORS' REPORT**

The principal risk other than the liquidity risk mentioned above is the compliance risk arising from operations. The risk is primarily the non-compliance with regulatory standards as set out by the industry regulator, the Care Quality Commission (CQC). The Group is committed to maintaining an open dialogue with CQC and has dedicated operational resources at Group level which has the responsibility for developing policy and implementing best practice consistently across the Group to ensure policy compliance. The Group has also further expanded its compliance review team during the year Additionally, the Group continues to forge strong links with local authorities to keep up to date with current issues and promote our services as a first class provider of residential, nursing and dementia care

#### FINANCIAL RISK MANAGEMENT

Following the restructure, the Group's operations are no longer exposed to the effect of changes in interest rates on debt

The Group's principal financial instruments comprise sterling cash and bank deposits with trade debtors and trade creditors arising directly from operations

The Group has no market price or foreign currency risk as it holds no listed equity investments or foreign currency balances and has no inputs subject to significant market price fluctuations. The credit risk attributable to trade debtors is minimal as the majority of fees are paid by local authorities and the incidence of bad debt on private fee payers has been minimal. The Group has a well defined process of debt collection to pursue any accounts where payment difficulties arise.

#### **OUR EMPLOYEES**

The Group's goal is to create a strong care-centred culture whilst promoting an inclusive environment where all employees feel they have the opportunity to succeed. The Group has a strong culture built on its core values and recognises employees' contributions and achievements through its performance management and reward and recognition processes.

The Group believes in open communication with its employees. This is achieved through a variety of channels including regular home manager conferences, staff surveys, weekly email news delivery to homes via the Orchard Cascade and the publication of the Team Talk magazine covering a wide range of topical issues and recognising achievement. Employees are encouraged to undertake NVQ training and also have a structured program of mandatory and developmental training programmes to help them achieve their goals

The business also gives sympathetic consideration to applications for employment vacancies from disabled persons. Successful applicants are given appropriate assistance and training and have the same career prospects as other employees. Should employees become disabled during their employment, every assistance is given to enable them to continue their career.

We value our employees and as such we pay close attention to their health, safety, and wellbeing, having particular regard to the Health and Safety at Work Act 1974

#### RESULTS, DIVIDENDS AND KEY PERFORMANCE INDICATORS

The profit for the group for the year, after taxation, amounted to £34,725,936 (2010 £9,512,830 loss) The directors do not recommend payment of a dividend

The directors use a number of financial and non financial key performance indicators which have been referred to earlier in this report to manage the day to day activities of the Group. These include occupancy rates at the homes, operating profits and cash reserves held within the Group. Given the significant events in the current and previous year and the stage of development of the business, the directors are satisfied with the performance of the underlying business.

## Orchard Care Homes.Com (Holdings) Limited DIRECTORS' REPORT

#### **DIRECTORS**

The following directors have held office since 1 April 2010

P C Mancey I Warner P Tomlinson AUDITOR

Baker Tilly UK Audit LLP, Chartered Accountants, has indicated its willingness to continue its service

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO THE AUDITOR

The directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditor, is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

By order of the board

I Warner Director

26 April 2012

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- b make judgements and estimates that are reasonable and prudent,
- c state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- d prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF ORCHARD CARE HOMES COM (HOLDINGS) LIMITED

We have audited the group and parent company financial statements (the financial statements) on pages 8 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As more fully explained in the Directors' Responsibilities Statement set out on page 6, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland)

Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at <a href="https://www.frc.org/uk/apb/scope/private.cfm">www.frc.org/uk/apb/scope/private.cfm</a>

#### Opinion on the financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 March 2011 and of the group's profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- · the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made or
- · we have not received all the information and explanations we require for our audit

Baker Tilly UK Andet LLP

Andrew Allchin (Senior Statutory Auditor)

For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor

Chartered Accountants

2 Whitehall Quay

Leeds

LS1 4HG

26 April 2012

### CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the year ended 31 March 2011

	Notes	2011 Before exceptional items	2011 Exceptional items	2011	2010
		£	£	£	£
TURNOVER Continuing operations Discontinued	1	36,774,281 6,064,346		36,774,281 6,064,346	33,070,276 10,509,483
		42,838,627	-	42,838,627	43,579,759
Cost of sales	2	(26,941,440)		(26,941,440)	(28,303,433)
Gross profit		15,897,187	-	15,897,187	15,276,326
Other operating income		-	-	-	1,249,383
Administrative expenses	2,5	(16,350,181)	27,202,952	10,852,771	(25,670,265)
OPERATING PROFIT/ (LOSS) Continuing operations Discontinued	3	(337,447) (115,547)	27,202,952	26,865,505 (115,547)	(8,080,252) (1,064,304)
Exceptional Items	5	(452,994)	27,202,952	26,749,958	(9,144,556) 1,374,986
Profit/(Loss) on ordinary activities before interest				26,749,958	(7,769,570)
Interest receivable Interest payable	4 6			5,699 (234,599)	2,070 (1,745,330)
PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION				26,521,058	(9,512,830)
Taxation	9			8,204,878	-
PROFIT/(LOSS) FOR THE FINANCIAL YEAR	21			34,725,936	(9,512,830)

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the profit and loss account

Page 8

# Orchard Care Homes.Com (Holdings) Limited CONSOLIDATED BALANCE SHEET

31 March 2011	Company Registration No 06061481		
	Notes	2011 £	2010 £
FIXED ASSETS	11		9,379,003
Intangible assets Tangible assets	12	728,358	565,511
		728,358	9,944,514
CURRENT ASSETS Debtors	13	9,590,057	13,035,211
	14	1,000,000	-
Investments – term deposits  Cash at bank and in hand	14	358,616	446,711
		10,948,673	13,481,922
CREDITORS Amounts falling due within one year	15	(9,972,463)	(21,951,353)
NET CURRENT ASSETS/(LIABILITIES)		976,210	(8,469,431)
TOTAL ASSETS LESS CURRENT LIABILITIES		1,704,568	1,475,083
CREDITORS Amounts falling due after more than one year	16	(4,733,045)	(41,366,343)
NET LIABILITIES		(3,028,477)	(39,891,260)
CAPITAL AND RESERVES			
Called up share capital	18	3,080	1,598
Merger reserve	19	6,270,740	6,270,740
Share premium account	20	9,673,470	7,538,105
Profit and loss account	21	(18,975,767)	(53,701,703)
DEFICIT OF SHAREHOLDERS' FUNDS	22	(3,028,477)	(39,891,260)

The financial statements on pages 8 to 26 were approved by the board of directors and authorised for issue on 26 April 2012 and are signed on its behalf by

I Warner

Director

# Orchard Care Homes.Com (Holdings) Limited COMPANY BALANCE SHEET

31 March 2011	Company Registration No 06061481			
	Notes	2011 '£	2010 £	
FIXED ASSETS Investments	10	2,520,176	37,862,381	
CURRENT ASSETS Debtors Cash at bank and in hand	13	1,524,540 152	121,198 189	
		1,524,692	121,387	
CREDITORS Amounts falling due within one year	15	(34,748)	(34,606,264)	
NET CURRENT ASSETS / (LIABILITIES)		1,489,944	(34,484,877)	
TOTAL ASSETS LESS CURRENT LIABILITIES		4,010,120	3,377,504	
CREDITORS Amounts falling due after more than one year	16	-	(36,458,000)	
NET ASSETS / ( LIABILITIES)		4,010,120	(33,080,496)	
CAPITAL AND RESERVES				
Called up share capital Share premium account Profit and loss account	18 20 21	3,080 9,673,470 (5,666,430)	1,598 7,538,105 (40,620,199)	
SURPLUS/(DEFICIT) OF SHAREHOLDERS' FUNDS	22	4,010,120	(33,080,496)	

The financial statements on pages 8 to 26 were approved by the board of directors and authorised for issue on 26 April 2012 and are signed on its behalf by

I Warner

Director



# Orchard Care Homes.Com (Holdings) Limited CONSOLIDATED CASH FLOW STATEMENT

for the year ended 31 March 2011

RECONCILIATION OF OPERATING PROFIT/(LOSS) TO NE	ET CASH O	UTFLOW FROM	I
OPERATING ACTIVITIES	Notes	2011 £	2010 £
Operating profit/(loss) Depreciation charge Amortisation of goodwill Impairment of goodwill Loss on sale of fixed assets Decrease in stocks Decrease /(increase) in debtors (Decrease)/increase in creditors Other non-cash movements		26,749,958 207,805 546,350 8,832,653 67,838 2,729,698 (216,045) (39,003,486)	(9,144,556) 155,824 832,969 4,920,293 - 390,011 (377,187) 2,919,072
NET CASH OUTFLOW FROM OPERATING ACTIVITIES		(85,229)	(303,574)
CASH FLOW STATEMENT	Notes	2011 £	2010 £
NET CASH OUTFLOW FROM OPERATING ACTIVITIES		(85,229)	(303,574)
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	23	3,006	(739,946)
MANAGEMENT OF LIQUID RESOURCES	23	(1,000,000)	-
TAXATION	23	(624,229)	-
CAPITAL EXPENDITURE AND FINANCIAL INVESTMENT	23	(518,490)	7,975,053
FINANCING	23	2,136,847	(6,854,000)
(DECREASE)/INCREASE IN CASH		(88,095)	77,533

# Orchard Care Homes.Com (Holdings) Limited CONSOLIDATED CASH FLOW STATEMENT

for the year ended 31 March 2011

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN DEBT		
	2011 £	2010 £
		~
AT BEGINNING OF YEAR	(36,011,289)	(49,478,019)
(Decrease)/increase in cash in the year	(88,095)	77,533
Cash inflow from increase in debt and lease financing	-	4,616,000
Loan Note repayments	-	2,238,000
	1	
	<del></del> -	
Change in net debt resulting from cash flows	(88,095)	6,931,533
Write off of loan note debt and accrued interest	36,458,000	-
Conversion to equity of accrued and unpaid loan interest	-	7,538,509
Loan interest accrued	-	(1,003,312)
NET FUNDS/(DEBT) AT 31 MARCH	358,616	(36,011,289)

## Orchard Care Homes.Com (Holdings) Limited ACCOUNTING POLICIES

#### **BASIS OF ACCOUNTING**

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK accounting standards

#### **GOING CONCERN**

The accounts have been prepared on a going concern basis for the reasons outlined below

In May 2010, following a period of negotiations with its major creditors, the Company's subsidiary Orchard Care Homes com Limited ("Orchard") delivered a Company Voluntary Arrangement (CVA) proposal to its creditors and convened a meeting on the 13<sup>th</sup> May 2010. The proposal was approved with an overwhelming majority and a cash injection of £0.6 million was immediately delivered into Orchard as part of the proposals. Simultaneously a CVA proposal was similarly approved for the Company. A distribution pot of £1.5 million was created for creditor claims across both CVA's. This distribution has been netted off CVA creditor adjustments shown at Note 5. These proposals left the Group in a debt free position.

During the year, Her Majesty's Revenue and Customs (HMRC) concluded an enquiry into the tax return submitted by the Company's subsidiary Tri-care Limited (TCL) for the period 1 April 2003 to 31 March 2004, (a period when the Company was under the ultimate ownership of Lawrence Neil Tomlinson) TCL had entered into a Capital Redemption Contract (CRC) in that period to mitigate tax on the capital gains made on the sale and leaseback of all the properties that the Company owned HMRC's conclusion was that the disposal of the CRC did not give rise to losses that could be set against the chargeable gains under s 8, Taxation of Chargeable Gains Act 1992 The consequence of this conclusion was an additional net corporation tax charge of £2 44 million plus a further £1 0 million in outstanding interest as at the balance sheet date

On 8<sup>th</sup> June 2007, the entire issued share capital of TCL was bought by Orchard Care Homes com (Holdings) Limited ("Holdings") from Nice Day 2010 Limited ("Nice Day") (formerly LNT Group Limited) Under the terms of the share purchase agreement, Nice Day provided an indemnity in respect of any pre-completion tax liabilities and covenanted to pay to Holdings an amount equivalent to any such liabilities (including interest) and consequent legal costs

As required under the terms of the tax covenant, following a request by Nice Day, TCL appealed the decision of HMRC to the First-tier Tribunal (Tax Chamber). Also in accordance with the terms of the covenant, Holdings and Nice Day jointly obtained the advice of a tax expert on the prospects of success of the appeal. On the 11<sup>th</sup> November 2011, the tax expert advised that there was no prospect of success in the appeal and that it was not reasonable in all the circumstances to continue to contest the appeal. That opinion of the tax expert is, under the tax covenant, binding on Nice Day and Holdings. Subsequently on 16<sup>th</sup> November 2011, Holdings served a petition to wind up Nice Day.

The financial future of the subsidiary Tri-care Limited (TCL) and its subsidiary Tri-care Homes Limited could be dependent on the outcome of the above petition and the ability of the TCL to recover some or all of the balances outstanding from the relevant entities under the control of Lawrence Neil Tomlinson, including Nice Day Whilst the appeal remains before the First-tier Tribunal, TCL will continue to trade as a going concern, whilst the sale of the entire share capital of the TCH concluded on 12th April 2012

The Group directors have taken appropriate legal and professional advice which has confirmed that the extent of any successful claim made by HMRC against TCL is restricted to TCL and hence the liability is ring fenced within this company. No cross guarantees exist between TCL and the other members of the Group which could be called into force in respect of this position and hence impact on the wider going concern position of the Group. The position in TCL does therefore not jeopardise the going concern position of the other Group subsidiaries as detailed at Note 10 nor the parent undertaking.

## Orchard Care Homes.Com (Holdings) Limited ACCOUNTING POLICIES

As highlighted at Note 14, the Group had cash reserves of over £1 million at the year-end, with the majority held in a deposit bond by Orchard The development of the management contracts in September 2011 with Orchard 3 and in April 2012 with Tri-care Homes Limited provide more than sufficient working capital resources to supplement the current break-even operational status of the remainder of the Group following the transfer of the loss making short term lease site back to its landlord in August 2011

With significant reserves in hand, the commencement of the new management contracts and the knowledge that the issues surrounding TCL cannot impact the wider Group, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### BASIS OF CONSOLIDATION

The consolidated financial statements incorporate those of Orchard Care Homes Com (Holdings) Limited and all of its subsidiary undertakings for the year. Subsidiaries acquired during the year are consolidated using the acquisition method. Their results are incorporated from the date that control passes. The difference between the cost of acquisition of shares in subsidiaries and the fair value of the separable net assets acquired is capitalised and written off on a straight line basis over its estimated economic life. Provision is made for any impairment. All financial statements are made up to 31 March 2011.

All intra-group transactions, balances and unrealised gains on transactions between group companies are climinated on consolidation

#### PURCHASED GOODWILL

Goodwill representing the excess of the purchase price compared with the fair value of net assets acquired is capitalised and written off evenly over 20 years as in the opinion of the directors this represents the period over which the goodwill is effective

Goodwill is reviewed at least on an annual basis for impairment or more frequently when there are indicators that impairment may have occurred. These impairment reviews involve the use of discounted cash flow forecasts in respect of the cash generating units to which the goodwill relates

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at cost

Depreciation is provided on all tangible fixed assets other than freehold land at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life as follows -

Land Short Leasehold Improvements Fixtures and Fittings Motor Vehicles not depreciated 10% - 20% straight line 10% - 33% straight line 25% straight line

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

#### **INVESTMENT IN SUBSIDIARIES**

Investment in subsidiaries are stated in the Holding Company balance sheet at the consideration paid to acquire the investment, less any provision considered necessary by the directors for diminution in value

#### **PENSIONS**

The Group makes available a Group Personal Pension Plan to its employees – no contributions are made by the Group

#### **DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

Deterred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

#### REVENUE RECOGNITION

Revenue is recognised at the point at which services are supplied to residents. Where services are performed gradually over time, revenue is recognised as the activity progresses by reference to the value of the services provided.

#### **OPERATING LEASES**

Rental charges under operating leases are charged to the profit and loss account on a straight line basis over the life of the lease

Held within other debtors are amounts relating to rent deposits and retentions in respect of operating leases. These are recoverable at the earlier of the end of the lease term or on the meeting of certain performance criteria.

#### RELATED PARTY TRANSACTIONS

Exemption from related party transactions disclosure is being claimed in accordance with FRS8 in respect of group transactions with wholly owned subsidiaries

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

#### 1 TURNOVER

Turnover represents the value of goods and services supplied by the company Turnover is attributable to continuing and discontinued activity and originates entirely from the United Kingdom

#### 2 ANALYSIS OF COST OF SALES AND NET OPERATING EXPENSES

		Continuing Operations £	Discontinued Operations £	Total £
	Year Ended 31 <sup>st</sup> March 2011 Cost of sales	22,672,137	4,269,303	26,941,440
	Administrative expenses	12,763,363	1,910,592	10,852,771
	Year Ended 31 <sup>st</sup> March 2010 Cost of sales	21,166,209	7,137,224	28,303,433
	Administrative expenses	21,233,972	4,436,293	25,670,265
3	OPERATING PROFIT/(LOSS)  This is stated after charging		2011 £	2010 £
	Depreciation of owned fixed assets Staff costs Operating lease rentals – land and buildings Operating lease rentals – other Impairment of goodwill Amortisation of goodwill Loss on sale of fixed assets		207,805 21,774,917 10,951,416 48,808 8,832,653 546,350 67,839	155,824 22,270,025 14,209,825 66,814 4,920,293 832,969
	Auditors remuneration Audit services - statutory audit of parent and consolidated accour - statutory audit of subsidiary accounts - taxation	ats	12,000 22,000 12,780 ————————————————————————————————————	10,000 20,000 25,235 ————————————————————————————————————
4	INTEREST RECEIVABLE		2011 £	2010 £
	Bank interest receivable		5,699	2,070
			5,699	2,070

# Orchard Care Homes.Com (Holdings) Limited ACCOUNTING POLICIES

for the year ended 31 March 2011

5	EXCEPTIONAL ITEMS	2011 £	2010 £
	Exceptional items included pre operating profit	<i>a.</i>	<b></b>
	CVA creditor adjustments Loss on the disposal of tangible fixed assets Interest on outstanding corporation tax CVA supervisor fees and legal costs Goodwill write off	37,988,752 (67,839) (1,001,044) (884,264) (8,832,653)	(4,920,393)
		27,202,952	(4,920,393)
	Post operating profit exceptional items		
	Profit on disposal of tangible fixed assets Write down of tangible fixed assets	-	2,370,772 (995,786)
		-	1,374,986
6	INTEREST PAYABLE	2011 £	2010 £
	Bank loans and overdrafts Other loans	776 233,823	25,935 1,719,395
		234,599	1,745,330
7	STAFF COSTS	2011 £	2010 £
	Wages and salaries Social security costs	20,260,905 1,514,012	20,704,213 1,565,812
		21,774,917	22,270,025
	Average monthly number of employees during the year	2011 No	2010 No
	Administration	43	45
	Care staff Maintenance	1,118	1,176
		1,167	1,227

Page 17

# Orchard Care Homes.Com (Holdings) Limited ACCOUNTING POLICIES

for the year ended 31 March 2011

8	DIRECTORS' REMUNERATION	2011 £	2010 £
	Aggregate emoluments	384,723	405,508
	The emoluments of the highest paid director were £226,431 (2010 accrued benefits under pension schemes	£231,339) No	director has any
9	TAXATION	2011 £	2010 £
	Corporation tax  Over provision for the prior year	(8,204,878)	-
	The tax charge assessed for the period is higher than the standard ra (28%) The differences are explained below	ate of corporation 2011 £	tax in the UK 2010 £
	Profit/(loss) on ordinary activities before tax	26,521,058	(9,512,830)
	Profit/(loss) on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2010 28%) Effects of	7,425,896	(2,663,592)
	Deferred tax not provided Income not taxable / Expenses not deductible Short term timing differences Capital allowances in excess of depreciation CVA adjustments Capital gains Tax losses carried forward Group relief	152,710 (8,225,478) - 3,942 (3,125,672) - 410,357	1,722,726 (844,530) (18,523) - 266,254 - 1,537,665
	Actual tax rate different to rate expected  Over provision in prior year  Permanently disallowed items	15,253 (8,204,878) 3,342,992	- - -
	Current tax charge for the year	(8,204,878)	-

A deterred tax asset of £3 4 million (2010 £2 6 million) in respect of tax losses has not been recognised in the financial statements as there is uncertainty over the availability of the future tax profits to utilise the tax losses against

#### **ACCOUNTING POLICIES**

10

for the year ended 31 March 2011

INVESTMENTS			
COMPANY			£
Cost			27.062.201
At 1 April 2010			37,862,381
Impairment in the year			(35,342,205)
			<del></del>
As at 31 March 2011			2,520,176
Analysis of subsidiary undertakings			
Analysis of subsidiary undertakings		Orchard	
		Care	
	Trı Care	Homes Com	
	Limited	Limited	Total
	£	£	£
Cost			
At 1 April 2010	6,555,808	31,306,573	37,862,381
Impairment in the year	(6,555,808)		(35,342,205)
,			
A 4.21 Marcala 2011		2,520,176	2,520,176
As at 31 March 2011	-	2,320,170	2,320,170
			<del></del>

An impairment review has been undertaken by the directors. In the opinion of the directors, the value of the investments in subsidiaries is not less than the amount at which this item is shown in the balance sheet.

The names of the Company's subsidiaries (all of which have co-terminous year ends, and are included within the consolidation), together with their principal activities, are set out below All companies are wholly owned, unless otherwise stated

SUBSIDIARY UNDERTAKINGS	PRINCIPAL ACTIVITY
Orchard Care Homes com Limited	Provision of residential, nursing and EMI care for the elderly
Trı-care Limited	Provision of residential, nursing and EMI care for the elderly
Trı-care Homes Limited	Provision of residential, nursing and EMI care for the elderly
Orchard Care Homes com (2) Limited	Non-trading
Orchard Care Homes com (3) Limited	Non-trading
Orchard Care Homes com (4) Limited	Non-trading
Orchard Care Homes com (5) Limited	Non-trading
Orchard Care Homes com (6) Limited	Non-trading

The issued share capital of all the Company's subsidiaries consists of ordinary share capital and all companies are registered in England and Wales and operate in Great Britain

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

11	INTANGIBLE FIXED ASSETS  THE GROUP	Goodwill on consolidation £
	Cost At 1 April 2010	12,240,214
	31 March 2011	12,240,214
	Amortisation At 1 April 2010 Charge for the year Impairment	2,861,211 546,350 8,832,653
	31 March 2011	12,240,214
	Net book value 31 March 2011	
	31 March 2010	9,379,003

An impairment review in respect of the goodwill has been undertaken by the directors. The impairment review has considered the expected future cash flows to be generated over the period of 16 years by the assets to which the goodwill can be directly attributed using a discount rate of 12%. Based on these assumptions, the results and trading position of the various Group entities and the events that occurred during the year, the ongoing corporation tax position of one of the subsidiary undertakings and the uncertainties that exist in the cash flow forecasts the directors have concluded that it is appropriate to fully impair the goodwill at the balance sheet date

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

12	TANGIBLE FIXED ASSE	TS - GROUF				
		Freehold Land £	Short leasehold Improvements £	Fixtures and Fittings £	Motor Vehicles £	Total £
	Cost At 1 April 2010 Additions Disposals	80,000 - (80,000)	589,023	1,032,753 517,290 (159,634)	30,903 13,200 (7,500)	1,732,679 530,490 (247,134)
	At 31 March 2011	-	589,023	1,390,409	36,603	2,016,035
	Depreciation At 1 April 2010 Charged in the year Disposals	- - -	582,170 900	566,905 198,442 (81,983)	18,093 8,463 (5,313)	1,167,168 207,805 (87,296)
	At 31 March 2011	-	583,070	683,364	21,243	1,287,677
	Net book value 31 March 2011	-	5,953	707,045	15,360	728,358
	At 31 March 2010	80,000	6,853	465,848	12,810	565,511
13	DEBTORS		Group 2011 £	Company 2011 £	Group 2010 £	Company 2010 £
	Trade debtors Amounts due from group c Other debtors Prepayments and accrued 1	-	2,311,732 3,998,050 3,280,275	1,444,136 - 80,404	2,713,726 - 5,693,053 4,628,432	121,198
			9,590,057	1,524,540	13,035,211	121,198
	Amounts due after more th included above Other debtors	an one year	3,839,534	-	5,693,053	-

#### 14 CURRENT ASSET INVESTMENTS - GROUP

Current asset investments represents a sum of £1 million held on a 3 month enhanced fixed rate deposit with Royal Bank of Scotland, maturing 30 June 2011

# Orchard Care Homes.Com (Holdings) Limited ACCOUNTING POLICIES

for the year ended 31 March 2011

15	CREDITORS Amounts falling due wit		_	_	
		Group	Company	Group	Company
		2011	2011	2010	2010
		£	£	£	£
	Trade creditors  Amounts owed to group companies	3,410,609	10,769	6,965,114	88,084 34,507,973
	Corporation tax	2,442,053	-	10,646,933	, , , <u>-</u>
	Other taxation and social security	224,860	-	1,166,255	-
	Other creditors	1,033,480	207	28,949	207
	Accruals and deferred income	2,861,461	23,772	3,144,102	10,000
	Accidais and deferred meanic				
		9,972,463	34,748	21,951,353	34,606,264
16	CREDITORS Amounts falling due in			_	
		Group	Company	Group	Company
		2011	2011	2010	2010
		£	£	£	£
	Other loans (see note 17)	-	-	36,458,000	36,458,000
	Accruals and deterred income	4,733,045	-	4,908,343	-
	recruits and deterred means				
		4,733,045	_	41,366,343	36,458,000
17	DEBT ANALYSIS	Group	Company	Group	Сотрапу
1 /	DEBT ANALTSIS	2011	2011	2010	2010
		£	£	£	£
	The Group's debt is analysed by maturity below -	ž.	~		_
	Repayable -				
	From two to five years	_	<u> </u>	36,458,000	36,458,000
	From two to rive years	<del></del>			
		-	-	36,458,000	36,458,000
				(764.266)	(764 266)
	Less accrued interest		<u> </u>	(764,366)	(764,366)
	N N. I.			35,693,634	35,693,634
	Net debt	-	-	33,093,034	55,075,054

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

#### 17 DEBT ANALYSIS (continued)

The Group debt comprised the following -

Two tranches of mezzanine funding, £24 million principal, with interest charged at the higher of RPI+1% and Bank Base Rate + 1%

Property specific loan note consideration arising from the MBO, totaling £11 7 million principal with interest charged at the higher of RPI+1% and Bank Base Rate + 1%

All of the above debt was either written off or ranked for dividend in the CVA agreed by creditors on  $13^{th}$  May 2010

18	EQUITY SHARE CAPITAL	2011 £	2010 £
	Group and Company		
	Allotted, issued and fully paid		
	299,662 Ordinary Shares of £0 01p each 60,000 Ordinary A Shares of £0 01p each 8,347 Ordinary B Shares of £0 01p each 40,000 Ordinary B Shares of £0 01p each 59,760 Ordinary C Shares of £0 01p each	2,997 - 83 - -	600 - 400 598
		3,080	1,598

On 17 May 2010 the following share transactions took place

- 60,000 A ordinary shares of £0 01 each were designated as 60,000 ordinary shares of £0 01
- 31,653 B ordinary shares of £0 01 each were designated as 31,653 ordinary shares of £0 01 each,
- 59,760 C ordinary shares of £0 01 each were designated as 59,760 ordinary shares of £0 01 each, and
- the company allotted 148,249 shares of £0.01 nominal value for a consideration of £2,136,847.40

All shares rank pari pasu in all respects

19 MERGER RESERVE	MERGER RESERVE	Group 2011 £	Company 2011 £	Group 2010 £	Company 2010 £
	At 1 Aprıl	6,270,740	-	6,270,740	-
	At 31 March	6,270,740	-	6,270,740	-

**ACCOUNTING POLICIES** 

for the year ended 31 March 2011

20	SHARE PREMIUM ACCOUNT	Group 2011 £	Company 2011 £	Group 2010 £	Company 2010 £
	At 1 April Movement for the year	7,538,105 2,135,365	7,538,105 2,135,365	7,538,105	7,538,105
	At 31 March	9,673,470	9,673,470	7,538,105	7,538,105
21	PROFIT AND LOSS ACCOUNT	Group 2011 £	Company 2011 £	Group 2010 £	Company 2010 £
	At 1 April Profit/(Loss) for the financial year	(53,701,703) 34,725,936	(40,620,199) 34,953,769	(44,188,873) (9,512,830)	(39,224,195) (1,396,004)
	At 31 March	(18,975,767)	(5,666,430)	(53,701,703)	(40,620,199)

As permitted by the Companies Act 2006 Section 408, Orchard Holdings Com (Holdings) Limited has not presented its own profit and loss account. The profit/(loss) for the financial period dealt with in the financial statements of the holding company is shown above.

22	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS
11	RECONCILIATION OF MOVEMENT IN SHAREHOLDERS TONDS

RECONCIENTION OF MOVEME	ATT IN CHARACTE			
	Group	Company	Group	Company
	2011	2011	2010	2010
	£	£	£	£
At 1 April	(39,891,260)	(33,080,496)	(37,916,939)	(39,223,001)
Profit/(loss) for the financial year	34,725,936	34,953,769	(9,512,830)	(1,396,004)
Share premium	2,135,365	2,135,365	7,538,105	7,538,105
Shares issued	1,482	1,482	404	404
At 31 March 2011	(3,028,477)	4,010,120	(39,891,260)	(33,080,496)

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

23	CASH FLOWS			2011 £	2010 £
	Analysis of cash flows for headi	ngs netted in the cash	flow	*	<b>&amp;</b>
	Returns on investments and se Interest received Interest paid	rvicing of finance		5,697 (2,691)	2,070 (742,016)
	Net cash inflow/(outflow) from servicing of finance	returns on investme	ents and	3,006	(739,946)
	Capital expenditure and finan Purchase of tangible fixed assets Sale of tangible fixed assets			(530,490) 12,000	(199,347) 8,174,400
	Net cash (outflow)/inflow from financial investment	ı capital expenditure	and	(518,490)	7,975,053
	Financing Issue of share capital New loans raised Repayment of loan notes  Net cash inflow/(outflow) from financing			2,136,847	(4,616,000) (2,238,000)
				2,136,847	(6,854,000)
	Analysis of net debt	At 31 March 2010 £	Cash flow £	Transfer & Other non cash movements £	At 31 March 2011 £
	Cash in hand, at bank	446,711	(88,095)	-	358,616
	Debt due after 1 year	(36,458,000)		36,458,000	
	Total	(36,011,289)	(88,095)	36,458,000	358,616
	The non cash movement of £36 and £11 7 million of loan notes ranked for dividend or written o	plus accrued interest	of £08 million	<ul> <li>These balance</li> </ul>	nezzanine loan ees were either
24	CAPITAL COMMITMENTS			2011 £	2010 £
	At the year end the group had the following commitments				
	Amounts contracted for but not provided in the accounts			-	12,535,000

The capital commitments represent the obligation to acquire further sites operated under leases

#### **ACCOUNTING POLICIES**

for the year ended 31 March 2011

25	OPERATING LEASES	Land and Buildings	Other	Land and Buildings	Other
	Annual commitments under non-	2011	2011	2010	2010
	cancellable operating leases are as follows	£	£	£	£
	Group				
	Operating leases which expire -				
	Within one year	438,750	-	219,375	-
	In the second to fifth years				
	ınclusive	80,784	29,939	756,993	44,385
	Over five years	9,452,176	-	16,274,167	-
	·				
		9,971,710	29,939	17,250,535	44,385

#### 26 RELATED PARTY DISCLOSURES

As part of the loan consideration for the acquisition of Orchard Care Homes com Limited, loan note principal and interest payments of £1,735 have been paid to P C Mancey, a director of the Company in respect of his previous shareholding in the acquired company prior to the CVA As part of the CVA agreement, P C Mancey received a CVA dividend of £17,850 on the remaining loan notes, the balance of which was then written off

During the year, the Group paid rentals of £461,026 to Clipstone Care LLP, the landlord of one of the Group's care homes Clipstone Care LLP is a limited liability partnership of which director P C Mancey is a member There was no outstanding balance at the year end

#### 27 CONTROLLING PARTY

In the directors opinion there was no one ultimate controlling party at the year end

#### 28 GUARANTEES

The company has guaranteed any sums due to The Royal Bank of Scotland Plc by Trı-Care Limited and Orchard Care Homes Com Limited under the terms of a guarantee dated 8 June 2007

Additionally an inter-company guarantee is in place in relation to sums due to the bank

#### 29 POST BALANCE SHEET EVENTS

On the 12<sup>th</sup> April 2012, the Group sold the entire share capital of its subsidiary Tri-care Homes Limited (TCHL) to Freegold Developments Limited A fellow Group subsidiary, Orchard Care Homes com Limited has entered into a management contract with TCHL to ensure continuity of care following the sale

In September 2011, Orchard Care Homes com (3) Limited, ("Orchard 3") entered into a management agreement to operate 2,163 beds formerly operated by Southern Cross Healthcare PLC Orchard 3 took over regulatory responsibility for 1,387 beds in England on the 30<sup>th</sup> September 2011 and the balance of 776 beds in Scotland and Northern Ireland on the 31<sup>st</sup> October 2011