GENMED.ME LIMITED Abbreviated Accounts

for the Year Ended 31 March 2015

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Contents of the Abbreviated Accounts for the year ended 31 March 2015

	Page
Company Information	1
Strategic Report	2
Directors' Report	3
Independent Auditors' Report on the Abbreviated Accounts	4
Abbreviated Profit and Loss Account	5
Abbreviated Balance Sheet	. 6
Cash Flow Statement	7
Notes to the Ahhreviated Accounts	8

Company Information for the year ended 31 March 2015

Directors: Mr Ravindra Modak

Mr Keith Davis Mr Peter Staff

Secretary: Mr Ravindra Modak

Registered office: Merlin House

Langstone Business Village, Priory Drive

Langstone Newport Gwent NP18 2HJ

Registered number: 06045647

Auditors: Haines Watts

Chartered Accountants and Statutory Auditor

Sterling House

177-181 Farnham Road

Slough Berkshire SL1 4XP

Strategic Report for the year ended 31 March 2015

The directors present their strategic report for the year ended 31 March 2015.

Genmed is a vendor neutral managed service provider, specialising in providing economic, administrative and operational efficiencies to NHS bodies.

Review of business

The company continued to enjoy revenue growth during the year with a number of new contracts being awarded as a result of increased pressure on NHS Trusts to reduce costs. The operating performance is summarised below:

	2014-2015	2013-2014	Change
	(£ 000's)	(£ 000's)	· (%)
Turnover	16,613	10,320	61.0
Costs	15,730	9,656	62.9
Administrative costs	886	702	26.2
EBITDA	55	(1)	5600.0

Administrative costs rose as a result of the need to increase contract management capacity to service the additional contracts. Some of the back office functions were sub-contracted in order to enable long term costs to be reduced. However, it is anticipated that revenue growth in 2015-2016 will require further increases in administrative costs in order to ensure that service quality is maintained.

The directors consider the company to be well placed to take advantage of the continuing growth in demand for managed service contracts from the NHS and that the growth experienced during the 2014-2015 year shows that there is a continuing appetite for vendor neutral managed service providers.

The company has a considerable forward portfolio of contracts which guarantees ongoing revenue - in some cases - until 2025.

Principal risks and uncertainties

The directors review internal and external risks at their regular meetings. Internal policies, procedures and controls have been developed, and are regularly updated, to reflect the company's changing needs as it grows.

The directors consider that one of the principal risks to the business is that of ensuring continuing compliance with HMRC requirements for Managed Service Contracts. The company invests in the services of 'blue chip' taxation advisors to provide advice on compliance and every contract is checked for compliance by these advisors before it is executed. The company also retains high quality legal advisors in order to reduce risks in contract terms and drafting.

Increases in competition, particularly from manufacturers, remains a considerable risk to growth and this threat and how to respond to it is monitored constantly. The threat of increased competition also restricts the company's ability to improve profitability through increasing fees.

Future developments

Genmed is a leader in the development of new and innovative contract structures. Product development is a key focus for the company and will ensure continuity of growth through the introduction of managed services into new clinical and non-clinical areas both for existing and new clients.

Genmed also seeks to expand its business by introducing additional services into its current contracts which will add value both for the company and its clients.

On behalf of the board:

Mr Ravindra Modak - Director

Date:

Directors' Report for the year ended 31 March 2015

The directors present their report with the accounts of the company for the year ended 31 March 2015.

Principal activity

The principal activity of the company in the year under review was that of the provision of contracts in Endoscopy, Surgery, Medical IT systems and Pathology.

Dividends

No dividends will be distributed for the year ended 31 March 2015.

Directors

The directors shown below have held office during the whole of the period from 1 April 2014 to the date of this report.

Mr Ravindra Modak Mr Keith Davis Mr Peter Staff

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement as to disclosure of information to auditors

06/11/2015

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

On behalf of the board:

Mr Ravindra Modak - Director

Date:

Independent Auditors' Report to Genmed.Me Limited Under Section 449 of the Companies Act 2006

We have examined the abbreviated accounts which comprise the Abbreviated Profit and Loss Account, the Abbreviated Balance Sheet, Cash Flow Statement and the related notes, together with the full financial statements of Genmed.Me Limited for the year ended 31 March 2015 prepared under Section 396 of the Companies Act 2006.

This report is made solely to the company, in accordance with Section 449 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section and to report our opinion to you.

Basis of opinion

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the Regulations made under that Section.

Michael Davidson (Senior Statutory Auditor)

for and on behalf of Haines Watts

Chartered Accountants and Statutory Auditor

Sterling House

177-181 Famham Road

Slough Berkshire

SL14XP

Abbreviated Profit and Loss Account for the year ended 31 March 2015

N	otes	2015 £	2014 £
Turnover		16,613,389	10,319,868
Cost of sales		(15,729,972)	(9,655,863)
•		883,417	664,005
Administrative expenses		(886,352)	(702,188)
Operating loss		(2,935)	(38,183)
Interest payable and similar charges	4	•	(5)
Loss on ordinary activities before taxation	5	(2,935)	(38,188)
Tax on loss on ordinary activities	7	4,477	-
Profit/(loss) for the financial year		1,542	(38,188)

Continuing operations

None of the company's activities were acquired or discontinued during the current year or previous year.

Total recognised gains and lossesThe company has no recognised gains or losses other than the profit for the current year and the loss for the previous year.

GENMED.ME LIMITED (REGISTERED NUMBER: 06045647)

Abbreviated Balance Sheet 31 March 2015

		•	2015		2014
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		121,925		59,166
Current assets					
Debtors	9	5,320,690		4,771,243	
Cash in hand		633,101	•	1,058,621	
		5,953,791		5,829,864	
Creditors		, ,		, ,	
Amounts falling due within one year	10	5,881,284		5,696,140	
Net current assets			72,507		133,724
Total assets less current liabilities			194,432		192,890
Capital and reserves					
Called up share capital	12		4	•	4
Profit and loss account	13		194,428		192,886
Shareholders' funds	16		194,432		192,890

-The abbreviated accounts have been prepared in accordance with the special provisions of Part 15 of the Companies Act 2006 relating to medium-sized companies.

The financial statements were approved by the Board of Directors on

03/11/2015

and were

Mr Ravindra Modak - Director

Cash Flow Statement for the year ended 31 March 2015

2014
£
403,598
(5)
(4,454)
(38,880)
360,259
-

Reconciliation of net cash flow to movement in net funds	19		
(Decrease)/increase in cash in the perio	d	(425,520)	360,259
Change in net funds resulting from cash flows		(425,520)	360,259
Movement in net funds in the period Net funds at 1 April	,	(425,520) 1,058,621	360,259 698,362
Net funds at 31 March		633,101	1,058,621

Notes to the Abbreviated Accounts for the year ended 31 March 2015

Accounting policies

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnover

Turnover comprises income derived from trading, exclusive of VAT, and is mainly invoiced quarterly in advance. Contract overspends are billed in arrears. Revenue is recognised during the period which it relates to.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery Office Equipment 33% straight line

- 33% straight line

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

2. Staff costs

	Otali oosio	2015 £	2014 £
	Wages and salaries	364,268	293,528
	Social security costs	38,917	34,856
	Other pension costs	14,238	11,383
		417,423	339,767
	The average monthly number of employees during the year was as follows:		
		2015	2014
	Directors and admin	7	6
	Sales and other	4	4
		11	10
		===	====
3.	Directors' emoluments		
		2015	2014
		£	£
	Directors' remuneration	65,000	68,333
		=	
4.	Interest payable and similar charges		
		2015	2014
		£	£
	Bank interest payable	-	1
	Bank loan interest payable	-	4
			
•			5

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2015

•				
5.	Loss on ordinary activities before taxation			•
	The loss on ordinary activities is stated after charging:			
			2015	2014
			£	£
	Depreciation - owned assets		58,001 ———	37,323 ———
6	Auditors' remuneration			
6.	Auditors remuneration		2015	2014
			£	£
	Fees payable to the company's auditors for the audit of the co	ompany's	5 000	5.000
	financial statements		5,000 =====	5,000 =====
7.	Taxation			
	Analysis of the tax credit			
	The tax credit on the loss on ordinary activities for the year wa	as as follows:		2044
•			2015 £	2014 £
	Current tax:		·-	-
	Tax prior year		(4,477)	
	Tax on loss on ordinary activities		(4,477)	-
				===
8.	Tangible fixed assets			
		Plant and	Office	
		machinery £	Equipment £	Totals £
	Cost	£	£	. .
	At 1 April 2014	100,442	20,133	120,575
	Additions	94,157	26,603	120,760
	At 31 March 2015	194,599	46,736	241,335
			 _	
	Depreciation	51,361	10,048	61,409
	At 1 April 2014 Charge for year	47,591	10,410	58,001
				
	At 31 March 2015	98,952 	20,458	119,410
	Net book value			
	At 31 March 2015	_95,647	26,278	121,925
	At 31 March 2014	49,081	10,085	59,166
				<u>—</u>
9.	Debtors: amounts falling due within one year			
٠.			2015	2014
	Too de debase		£	£
	Trade debtors Other debtors		2,791,830	2,746,139 1,011,465
	VAT		69,715	-
•	Prepayments and accrued income		2,459,145	1,013,639
			5,320,690	4,771,243

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2015

0.	Creditors: a	mounts falling due within o	one year		2015	2014
					£	£
	Trade credito	ors			2,432,548	2,956,188
	Social securi	ty and other taxes			11,838	11,207
	VAT	•			-	23,485
	Other credito	ors			317,884	438,318
	Directors' loa	n accounts			2,000	2,000
	Accruals and	deferred income			3,117,014	2,264,942
					5,881,284	5,696,140
1.		ease commitments 2015 the company had annu	al commitments under nor	n-cancellable o	perating leases	as follows:
	7 tt 0 7 tt ta 1011	20 to the company had annu				ating leases
			Land and bui 2015	2014	2015	2014 2014
	٠		2015 £	2014 £	2013 £	£
	Expiring:		~	~	~	-
	Within one y	ear	•	9,180	-	
		e and five years	•	-	29,649	34,129
		• • • • • • • • • • • • • • • • • • • •				
			•	9,180	29,649	34,129
			-	9,180	29,649	34,129
2.	Called up sł	nare capital	-	9,180		34,129
2.	-	•	-	9,180		34,129
2.	Allotted, iss	nare capital ued and fully paid: Class:	-	9,180		
2.	-	ued and fully paid:	-		-	34,129 2014
2.	Allotted, iss	ued and fully paid:		Nominal	2015	2014
2.	Allotted, iss Number:	ued and fully paid: Class:	•	Nominal value:	2015 £	201 £
	Allotted, iss Number:	ued and fully paid: Class:		Nominal value:	2015 £	201 £
	Allotted, iss Number:	ued and fully paid: Class:		Nominal value:	2015 £	201 £
	Allotted, iss Number:	ued and fully paid: Class:		Nominal value:	2015 £	201 £ Profit and los
	Allotted, iss Number:	ued and fully paid: Class:		Nominal value:	2015 £	201 £ Profit and los accoun
	Allotted, iss Number:	ued and fully paid: Class:		Nominal value:	2015 £	201 £ Profit and los accoun
2.	Allotted, iss Number:	ued and fully paid: Class: Ordinary		Nominal value:	2015 £	201 £

14. Pension commitments

At 31 March 2015

The company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £14,238 (2014: £11,383).

194,428

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2015

15.	Related party disclosures		
	Mr Peter Staff Director of the company		
	• •	2045	2044
	•	2015 £	2014 £
	Amount due to related party at the balance sheet date	2,000	2,000
	Genmed Capital Management Limited A company in which Mr R Modak has a material interest.		
	During the year the company made sales of £4,061,551 (2014: £1,683,210) (2014: £721,363) to and from Genmed Capital Management Limited.	and purchase	s of £1,870,216
	•	2015	2014
	Amount due to related party at the balance sheet date	£ 362,773	17,778
	Diversified Management Services Limited A company in which the directors have a material interest.		
	During the year the company made sales of £342 (2014: £Nil) and purchases from Diversified Management Services Limited.	of £86,768 (20	014: £Nil) to and
	Included in purchases were administrative and data analysis service charges of £7	9,135 (2014: £1	Nil).
	No amounts were outstanding at the year end.		
16.	Reconciliation of movements in shareholders' funds	2015	2014
	Profit/(loss) for the financial year	£ 1,542	£ (38,188)
	Net addition/(reduction) to shareholders' funds	1,542	(38,188)
	Opening shareholders' funds	192,890	231,078
	Closing shareholders' funds	194,432	192,890
17	Reconciliation of operating loss to net cash (outflow)/inflow from operating a	ativities	•
17.	Reconcination of operating loss to het cash (outnow/millow from operating a	2015	2014
	•	£	£
	Operating loss	(2,935)	(38,183)
	Depreciation charges	58,001	37,323
	Increase in debtors Increase in creditors	(549,447) 185,144	(3,101,313) 3,505,771
	Net cash (outflow)/inflow from operating activities	(309,237)	403,598
18.	Analysis of cash flows for headings netted in the cash flow statement		
		2015 £	2014 £
	Returns on investments and servicing of finance	L	Z.
	Interest paid		(5)
	Net cash outflow for returns on investments and servicing of finance	-	(5)

Notes to the Abbreviated Accounts - continued for the year ended 31 March 2015

18.	Analysis of cash flows for headings netted in the cash flow statement - continued				
			2015 £	2014 £	
	Capital expenditure				
	Purchase of tangible fixed assets		(120,760)	(38,880)	
	Net cash outflow for capital expenditure		(120,760)	(38,880)	
19.	Analysis of changes in net funds				
		At 1/4/14 £	Cash flow £	At 31/3/15 £	
•	Net cash:	L	_	~	
	Cash at bank and in hand	1,058,621	(425,520)	633,101	
	,	1,058,621	(425,520)	633,101	
	Total	1,058,621	(425,520)	633,101	