Company Registration No. 6039349

**Amstar Media Limited** 

Report and Financial Statements

Year ended 30 June 2012

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# Report and financial statements 2012

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# Report and financial statements 2012

# Officers and professional advisers

## **Directors**

Lord Alan M Sugar Andrew N Cohen Daniel P Sugar Simon Sugar Claude M Littner Michael E Ray Roger G Adams

## Secretary

Mıchael E Ray

## **Registered Office**

Amshold House Goldings Hill Loughton Essex IG10 2RW

## **Bankers**

Lloyds TSB plc City Office 11-15 Monument Street London EC3V 9JA

## **Solicitors**

Kingsley Napley Knights Quarter 14 St Johns Lane London EC1M 4AJ

## Auditor

Deloitte LLP London

# Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2012

This directors' report has been prepared in accordance with the special provisions relating to small Companies under S415A of the Companies Act 2006

## Principal activities

The principal activity of the Company is maximising the royalties and appearance fees earned by Lord Sugar from the media industry. There are no planned changes to the Company's activities

#### **Business review**

The result for the year after taxation was a profit of £1,478,970 (2011 £1,964,043) The profit and loss account for the year is set out on page 7

During the year the Company received revenues generated from book royalties and Lord Sugar's appearances on the TV show "The Apprentice" The Company continues to look for new and to expand existing sources of income from its media operations

## Going concern

The directors have reviewed the current and projected financial position of the Company, making reasonable assumptions about future trading and have concluded that the Company is expected to make a profit in the next financial year

On the basis of this review, and after making due enquiries, the directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the report and financial statements.

#### Financial risks

The directors considered the risks attached to the Company's financial instruments which principally comprise operating debtors and operating creditors and loans to and from other group Companies. The directors have taken a prudent approach in their consideration of the various risks attached to the financial instruments of the Company. The Company's exposure to price risk, credit risk, liquidity risk and cash flow risk is not material for the assessment of assets, liabilities and the financial statements.

The directors' policy on hedging is to hedge all financial risks where it is feasible and cost effective to do so. The Company had no hedged transactions during the year

## Dividends

The directors do not propose the payment of a dividend (2011 £nil)

# Directors' report (continued)

#### Directors

The directors who held office throughout the year are listed on page 1 with the exception of the following changes on 7 February 2012

Colin T Sandy resigned on 7 February 2012 Roger G Adams was appointed on 7 February 2012 Lord Alan M Sugar was appointed on 13 July 2012

On 7 February 2012 Colin T Sandy resigned as Company Secretary and Michael E Ray was appointed as Company Secretary

#### Indemnities

The directors and officers of the Company use the policy taken out by Amshold Group Limited, the ultimate parent company, for indemnity insurance

## Information to auditor

Each of the persons who is a director at the date of approval of this annual report confirms that

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to
  make himself/herself aware of any relevant audit information and to establish that the
  Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

A resolution to re-appoint Deloitte LLP as the Company's auditor will be proposed at the forthcoming Annual General Meeting

Approved by the Board and signed on its behalf by

M E Ray

3 December 2012

# Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditor's report to the sole member of Amstar Media Limited

We have audited the financial statements of Amstar Media Limited for the year ended 30 June 2012 which comprise the profit and loss account, the balance sheet and the related notes 1 to 15 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's member in accordance with chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's member for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibility statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 30 June 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the sole member of Amstar Media Limited (continued)

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- · we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies exemption in preparing the directors report

Andrew Clark FCA (Senior Statutory Auditor)

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for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

London, United Kingdom

3 December 2012

# Profit and loss account Year ended 30 June 2012

	Notes	2012 £	2011 £
Turnover	2	2,144,390	2,895,468
Gross profit		2,144,390	2,895,468
Administrative expenses		(175,632)	(193,262)
Operating profit	4	1,968,758	2,702,206
Interest payable and similar charges	5	-	(95)
Interest receivable and similar income	6	16,529	8,428
Profit on ordinary activities before taxation		1,985,287	2,710,539
Tax charge on profit on ordinary activities	7	(506,317)	(746,496)
Profit for the financial year		1,478,970	1,964,043

All activities derive from continuing operations

There are no recognised gains or losses in the current year other than the result shown above, consequently no statement of total recognised gains and losses has been presented

# Balance sheet 30 June 2012

		2012	
	Notes	£	£
Fixed assets	9	2,341	3,122
Current assets			
Debtors	10	3,764,589	
Cash at bank and in hand		507,080	1,371
Total current assets		4,271,669	2,434,954
Creditors. amounts falling due			
within one year	11	(393,105	(36,141)
Net current assets		3,878,564	2,398,813
Net assets		3,880,905	2,401,935
Capital and reserves			
Called up share capital	12	1	1
Profit and loss account		3,880,904	2,401,934
Shareholder's funds	13	3,880,905	2,401,935

The financial statements of Amstar Media Limited, registered number 6039349 were approved by the board of directors and authorised for issue on 3 December 2012

They were signed on its behalf by

M E Ray Director

# Notes to the financial statements Year ended 30 June 2012

## 1. Accounting policies

The financial statements are prepared in accordance with applicable United Kingdom accounting standards. The particular accounting policies adopted by the directors are described below. They have been applied consistently throughout the current and prior year.

## Accounting convention

The financial statements are prepared under the historical cost convention

## Going concern

The financial statements are prepared on a historical cost convention basis and prepared on the going concern basis as discussed in the directors' report on page 2

#### Depreciation

Depreciation is calculated to write-off the cost, less estimated residual values, of tangible fixed assets over their estimated useful lives The annual depreciation rates and methods are as follows

Office equipment

25% on a reducing balance basis

#### Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is not recognised when fixed assets are revalued unless by the balance sheet date there is a binding agreement to sell the revalued assets and the gain or loss expected to arise on sale has been recognised in the financial statements. Neither is deferred tax recognised when fixed assets are sold and it is more likely than not that the taxable gain will be rolled over, being charged to tax only if and when the replacement assets are sold

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is not discounted

#### Cashflows

As the Company is a wholly-owned subsidiary, the cash flows of the Company are included in the consolidated accounts of Amshold Group Limited which are publicly available (note 14) Consequently the Company is exempt under the provisions of Financial Reporting Standard 1 (Revised) - "Cash Flow Statements", from publishing a separate cash flow statement

# Notes to the financial statements Year ended 30 June 2012

## 2 Turnover

Turnover comprises fees received from appearances and royalties receivable by the Company in the normal course of business arising both in the UK and overseas Revenue is recognised when services are performed

## 3. Staff costs

The Company had no employees in either the current year or prior year. The directors received no emoluments during the current year or prior year.

## 4. Operating profit

Operating profit for the year is stated after charging

		2012 £	2011 £
	Auditor's remuneration - fee for the statutory audit of the Company's annual accounts	1,050	675
	- company secretarial fees	615	615
	Depreciation of owned assets	781	1,040
5.	Interest payable		
		2012	2011
		£	£
	Other interest payable		95
6.	Interest receivable		
		2012	2011
		£	£
	Interest receivable from other group undertakings	16,522	8,428
	Other interest receivable	7	
		16,529	8,428

# Notes to the financial statements Year ended 30 June 2012

## 7. Tax on profit on ordinary activities

(i) Analysis of tax on ordinary activities

	2012 £	2011 £
UK corporation tax charge at 25 5% (2011 27 5%) Group relief paid for	506,313	746,509
Total current tax charge	506,313	746,509
Depreciation in excess of capital allowances Effect of changes in tax rates	(11) 15	(26)
Deferred tax charge (Note 8)	4	(13)
Total tax charge on profit on ordinary activities	506,317	746,496

The 2012 budget (delivered on 21 March 2012) announced a reduction of the UK corporation tax rate to 24% effective from 1 April 2012. The rate change was substantively enacted on 29 March 2012 therefore deferred tax assets or liabilities have been measured at 24% in these financial statements.

The Finance Act 2012, which provides for a reduction in the main rate of corporation tax from 24% to 23% effective from 1 April 2013, was substantively enacted on 3 July 2012. As it was not substantively enacted at the balance sheet date, this rate reduction is not yet reflected in these financial statements in accordance with FRS 21, as it is a non-adjusting event occurring after the reporting period

## (11) Factors affecting tax charge for the current year

The tax charge assessed for the year is greater than that resulting from applying the standard rate of corporation tax in the UK 25.5% (2011 27.5%) The differences are explained below

	2012 £	2011 £
Profit on ordinary activities before tax	1,985,287	2,710,539
Tax charge at 25 5% (2011 27 5%)	506,302	745,398
Factors affecting charge Expenses not deductible Depreciation in excess of capital allowances	11	1,085 26
Total current tax charge for the year	506,313	746,509

# Notes to the financial statements Year ended 30 June 2012

## 8 Deferred tax

Deferred taxation movement for the year

	2012 £	2011 £
1 July 2011 Current year charge/(credit) to profit and loss	(174) 4	(161) (13)
30 June 2012	(170)	(174)
The deferred tax balance relates to fixed assets timing differences		
9. Tangible fixed assets		
		Office equipment £
Cost at 1 July 2010		7,400
At 30 June 2012		7,400
Depreciation At 1 July 2011 Charge for the year		4,278 781
At 30 June 2012		5,059
Net book value At 30 June 2012		2,341
At 30 June 2011		3,122
10. Debtors		
	2012 £	2011 £
Amounts owed by group undertaking Accrued income Deferred tax asset	3,751,480 12,939 170	2,299,126 134,283 174
	3,764,589	2,433,583

Interest is receivable on the amount owed from other group companies at variable rates based on Bank of England base rates

# Notes to the financial statements Year ended 30 June 2012

## 11. Creditors: amounts falling due within one year

	Creators, amounts faming due within one year		
		2012	2011
		£	£
	Trade creditors	10,400	
	Other creditors		27,456
	Accruals and deferred income	1,365	8,685
	Other taxation	128,184	-
	Corporation tax	253,156	
		393,105	36,141
12.	Called up share capital		
12.	Cancu up share capital	***	***
		2012 £	2011 £
	Authorised:	ı.	T.
	1,000,000 ordinary shares of £1 each	1,000,000	1,000,000
	Called up, allotted and fully paid:		
	1 ordinary share of £1	1	1
13.	Reconciliation of movements in shareholder's funds		
		2012 £	2011 £
	Opening shareholder's funds	2,401,935	437,892
	Profit for the year	1,478,970	1,964,043
	Closing shareholder's funds	3,880,905	2,401,935

## 14. Ultimate parent company and controlling party

At 30 June 2012, the Company was indirectly wholly-owned by Lord Sugar

The immediate parent company is Amshold Group Limited, a company incorporated in the United Kingdom which is the parent undertaking of the smallest and largest group which includes the Company and for which group financial statements are prepared. Copies of the group financial statements of Amshold Group Limited are available from Companies House, Crown Way, Maindy, Cardiff CF14 3UZ

## 15. Related party transactions

The Company has taken advantage of the exemption from related party disclosure in accordance with Paragraph 3(c) of Financial Reporting Standard No 8