CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 31 December 2014



## Premier Fleet Management and Contract Hire Limited DIRECTORS AND OFFICERS

#### **DIRECTORS**

J G Bateson

S J Staton

S J Roff

**SECRETARY** 

J G Bateson

**COMPANY NUMBER** 

06025920 (England and Wales)

**REGISTERED OFFICE** 

Masters House 107 Hammersmith Road London W14 0QH

**AUDITOR** 

Baker Tilly UK Audit LLP Chartered Accountants 3<sup>rd</sup> Floor One London Square Cross Lanes Guildford Surrey GU1 1UN

## Premier Fleet Management and Contract Hire Limited STRATEGIC REPORT

The directors submit their strategic report for Premier Fleet Management and Contract Hire Limited ("Premier") for the year ended 31 December 2014.

#### **REVIEW OF THE BUSINESS**

The Directors are satisfied with the results of the group, which are disclosed in the profit and loss account on page 7 of the financial statements.

The Directors are able to announce that the group hit its key financial target for 31 December 2014 with another record high EBITDA of £9,710,350 (2013: £9,212,414), against a turnover of £26,488,802 (2013: £25,082,431). The group ended the year with £2,033,044 cash at bank (2013: £868,802).

Operationally the group's continued focus on "Customer First" resulted in a number of contract wins during 2014, with Venson Automotive Solutions Ltd (VAS) recording a customer retention of 95% (2013: 95%).

The public sector businesses in Hertfordshire and Nottinghamshire continue to contribute to the group's overall results with an EBITDA of £1,917,618 (2013: £1,585,998). The EBITDA from the public sector businesses and the capacity for expansion provide a platform to achieve strong and profitable growth in the future.

#### Going concern

Included within creditors due after one year is an amount of £8,105,371 (2013: £7,452,241) due to Bottin (International) Investments BV ("Bottin BV"), a company under common control. The directors have received confirmation that this funding will not be withdrawn within one year of the date of approval of these financial statements. In addition, Dermot Desmond, the ultimate controlling party of Premier and Bottin BV, has agreed to provide financial support, should it be required, to enable the group to meet its external obligations for at least 12 months from the date of these financial statements.

As a result of the current trading result of the group, combined with the continued support of Bottin BV and Dermot Desmond, the directors are satisfied with the group's future trading position and consider it appropriate to prepare these accounts on a going concern basis.

#### Principal risks

The nature of the group's business is to provide risk transfer fixed price rentals for vehicles to private and public sector customers. The principal risk associated with the business is in the repurchase valuations "residual values" set at the outset of each contract. Residual values are set using industry market tools and analysis of vehicle types within the market place. Constant review of the market, guide prices and current disposal performance allows the business to mitigate its risk.

#### Key performance indicators

Premier Fleet Management and Contract Hire Limited; Gross margin 33.4% (2013: 34.5%)

#### Venson Automotive Solutions Limited;

The company achieved 101% of the market value on vehicles disposed in the year (2013: 103%). This reflects changes in the market but continues to perform in line with industry expectations.

#### Venson Nottingham Limited:

In the reporting year the company delivered a vehicle availability performance of 99.2% (2013: 98.8%).

In the year to 31 December 2014 the company achieved a profit on disposal of fixed assets of £113,698 (2012: £79,021).

## Premier Fleet Management and Contract Hire Limited STRATEGIC REPORT

Venson Herts Limited;

In the reporting period the company delivered a vehicle availability performance of 96.3% (2013: 93.8%).

Interest Payable

As per note 4 of the accounts, within the £1,910,989 (2013: £1,978,188) of interest payable, £655,897 (2013: £633,977) relates to group undertakings.

By order of the board

S J Roff Director

30th September 2015

## Premier Fleet Management and Contract Hire Limited DIRECTORS' REPORT

The directors submit their report and the group financial statements of Premier Fleet Management and Contract Hire Limited ("Premier") for the year ended 31 December 2014.

#### PRINCIPAL ACTIVITIES

The principal activity of the group during the year was that of the provision of fleet management services, total outsourcing solutions and contract hire within the automotive industry.

#### DIRECTORS

The following directors have held office since 1 January 2014:

- J G Bateson
- S J Staton
- S J Roff

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO THE AUDITOR

The directors have confirmed that, as far as they are aware, there is no relevant audit information of which the auditor is unaware. Each of the directors have confirmed that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

#### **AUDITOR**

The auditor, Baker Tilly UK Audit LLP, Chartered Accountants, has indicated its willingness to continue in office.

By order of the board

S'J Roff Director

30th September 2015

DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS

The directors are responsible for preparing the Strategic Report and the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the company and of the profit or loss of the group for that period.

In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- b. make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and the company's transactions and disclose with reasonable accuracy at any time the financial position of the group and the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PREMIER FLEET MANAGEMENT AND CONTRACT HIRE LIMITED

We have audited the group and parent company financial statements (the "financial statements") on pages 7 to 26. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As more fully explained in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at http://www.frc.org.uk/auditscopeukprivate

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent company's affairs as at 31
   December 2014 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Perry Linton FCA (Senior Statutory Auditor)

Baker Thy W Aulit has

For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor

**Chartered Accountants** 

3rd Floor

One London Square

Cross Lanes

Guildford

GU1 1UN

20.9.15

## Premier Fleet Management and Contract Hire Limited CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the year ended 31 December 2014

	Notes	2014 £	2013 £
TURNOVER	1	26,488,802	25,082,431
Cost of sales	•	(17,634,061)	(16,420,710)
GROSS PROFIT	_	8,854,741	8,661,721
Other operating expenses	. 2	(6,016,769)	(5,770,683)
EARNINGS BEFORE INTEREST, TAX AND DEPRECIATION	_	2,837,972	2,891,038
Depreciation and amortisation	2	(2,503,440)	(2,493,056)
OPERATING PROFIT	_	334,532	397,982
Investment income	3	4,621	4,041
Interest payable	4	(903,882)	(855,187)
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(564,729)	(453,164)
Taxation	7	(317,387)	(223,430)
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION	18	(882,116)	(676,594)

The operating profit for the period arises from the group's continuing operations.

No separate Statement of Total Recognised Gains and Losses has been presented as all such gains and losses have been dealt with in the Profit and Loss Account.

# Premier Fleet Management and Contract Hire Limited CONSOLIDATED BALANCE SHEET (Company Registration Number: 06025920)

31 December 2014

	Notes	2014	2013
		£	£
FIXED ASSETS		0.252.202	0.040.000
Goodwill Tangible accets	· 9 10	8,252,392 25,341,598	8,940,092
Tangible assets	10 _	33,593,990	<u>27,159,168</u> 36,099,260
		33,333,330	30,033,200
CURRENT ASSETS			
Stock	12	177,297	227,078
Debtors: amounts falling due within one year	13	15,929,419	15,427,937
Debtors: amounts falling due after more than one year	13	19,668,699	19,435,113
Cash at bank and in hand		2,033,044	868,802
	_	37,808,459	35,958,930
		07,000,100	33,330,330
CREDITORS: Amounts falling due within one year	14	(30,202,073)	(28,432,597)
NET CURRENT ASSETS		7,606,386	7,526,333
TOTAL ASSETS LESS CURRENT LIABILITIES	_	41,200,376	43,625,593
CREDITORS: Amounts falling due after more than one year	15	(39,094,451)	(40,711,930)
PROVISIONS FOR LIABILITIES	16	(74,378)	-
	_		
NET ASSETS	_	2,031,547	2,913,663
CARTAL AND RECERVES	•		
CAPITAL AND RESERVES	4-	10	4.0
Called up share capital Share Premium	17 18	10 3,999,992	7 000 003
Profit and loss account	18 18	(1,968,455)	3,999,992 (1,086,339)
rone and 1033 account	10	(1,300,733)	(1,000,339)
SHAREHOLDERS' FUNDS	19	2,031,547	2,913,663
	-		the second secon

The financial statements on pages 7 to 26 were approved by the board of directors and authorised for issue on 30<sup>th</sup> September 2015 and are signed on its behalf by:

S'J Roff Director

## Premier Fleet Management and Contract Hire Limited COMPANY BALANCE SHEET (Company Registration Number: 06025920)

31 December 2014

Notes	2014 £	2013 £
	_	-
11	4,800,002	4,800,002
•		
13	-	1,295
13	7,847,495	7,373,013
_	7,847,495	7,374,308
14	(18,000)	(9,000)
_	7,829,495	7,365,308
_	12,629,497	12,165,310
15	(8,105,371)	(7,549,855)
	4,524,126	4,615,455
17	10	10
18	3,999,992	3,999,992
18	524,124	615,453
19	4,524,126	4,615,455
	11 13 13 13 14 15 17 18 18	£  11

The financial statements on pages 7 to 26 were approved by the board of directors and authorised for issue on  $30^{th}$  September 2015 and are signed on its behalf by:

S J Roff Director

# Premier Fleet Management and Contract Hire Limited CONSOLIDATED CASH FLOW STATEMENT for the year ended 31 December 2014

		£	£
		-	L
NET CASHFLOW FROM OPERATING ACTIVITIES	21a	11,177,811	11,020,626
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Interest received		4,621	4,041
Other interest paid		(800,874)	(806,122)
Interest paid on hire purchase contracts		(1,027,785)	(1,172,066)
	_		
Net cash outflow for returns on investments and servicing of finance		(1,824,038)	(1,974,147)
CAPITAL EXPENDITURE			
Payments to acquire tangible fixed assets		(8,358,158)	(8,395,278)
Receipts from sales of tangible fixed assets		3,233,736	2,024,606
Noticiples from sales of early fore fixed descep		5,255,.55	2,02 1,000
Net cash outflow for capital expenditure		(5,124,422)	(6,370,672)
CASH INFLOW BEFORE FINANCING	_	4,229,351	2,675,807
		•	
FINANCING			4.630.000
Other New Long Term Loans		(42.060)	4,638,000
Repayment of other long term loans		(42,868)	(3,114,306)
Repayment of other short term loans		(377,000)	(41,926)
Capital element of hire purchase contracts		(2,645,241)	(5,965,651)
Net cash outflow from financing	-	(3,065,109)	(4,483,883)
INCREASE / (DECREASE) IN CASH IN THE PERIOD	-	1,164,242	(1,808,076)
INCREASE / (DECREASE) IN CASH IN THE PERIOD	=	1,104,242	(1,000,070)

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

#### BASIS OF ACCOUNTING

The financial statements have been prepared under the historical cost convention in accordance with applicable United Kingdom accounting standards.

#### CONSOLIDATION

The consolidated financial statements incorporate those of the company and all of its subsidiary undertakings for the year. The difference between the cost of acquisition of shares in subsidiaries and the fair value of the separable net assets acquired is capitalised as purchased goodwill and amortised, whether negative or positive, through the profit and loss account over its estimated economic life. Provision is made for any impairment. All financial statements are made up to 31 December 2014.

#### **GOING CONCERN**

Included within creditors due after one year are loans of £8,105,371 (2013: £7,452,241) from Bottin (International) Investments BV ("Bottin"), a company under common control. The directors have received confirmation that this funding will not be withdrawn within one year of the date of approval of these financial statements. In addition, Dermot Desmond, the ultimate controlling party of Premier and Bottin has agreed to provide financial support, should it be required, to enable the group to meet its external obligations for at least 12 months from the date of these financial statements. On this basis, the directors consider it appropriate to prepare the accounts on a going concern basis. The financial statements do not include any adjustments that would result from a withdrawal of this financial support.

#### **TURNOVER**

Turnover represents the value, net of Value Added Tax, of fit-out fees, commission in respect of operating leases, vehicle rentals, maintenance income, sale of vehicles where the company bears the risks and enjoys the related rewards associated with that sale, reimbursed costs, management fees and income from ancillary services to external clients. Turnover is recognised at the point of delivery of services or when the right to receive commission arises.

Reimbursed costs represent fleet management costs rechargeable to clients.

#### AGENCY FUNDING REVENUE

A substantial part of the group's fleet of vehicles are funded on agency terms under which the group acts as an agent for the funder in purchasing, delivering, collecting and selling the vehicle. Revenue in respect of agency contracts is recognised on straight-line basis over the term of the contract.

#### **RESIDUAL VALUES**

At the expiry of an agency contract the group is obliged to pay the funder a balloon payment equivalent to the estimated residual value of the vehicle. Following sale of the vehicle the group accounts for the net sale proceeds to the funder up to the level of the estimated residual value. Any excess remains with the group; should there be a shortfall the group is exposed to the loss on the residual values. The amount of the exposure is on a pre-agreed basis with the funder. In complying with FRS 5 Reporting the Substance of Transactions the group has decided to show all of the residual value due as gross receivables in debtors and the corresponding amount due to funders as gross payables in creditors.

The residual values of the vehicles are monitored in accordance with the industry practice and projected losses to the company on end-of-life disposals provided for accordingly.

#### **VEHICLE MAINTENANCE CONTRACTS**

During the term of the vehicle contract, the maintenance income element is recognised over the life of the contract in accordance with the industry practice and maintenance expenditure is recognised when incurred.

#### **INVESTMENTS**

Long term investments in subsidiary undertakings are shown, and classified as fixed asset investments. Provision is made for any impairment in the value of fixed asset investments.

#### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at historical cost less accumulated depreciation and any provision for impairment.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write each asset down to its estimated residual value evenly over its expected useful life, as follows:

Freehold buildings

Plant, machinery, fixtures, fittings and equipment Motor vehicles under non-HP agreements Motor vehicles under HP agreements over 25 years 10% to 33 1/3% per annum 25% to 40% per annum see below

Motor vehicles under HP agreements are depreciated on an actuarial basis. This is computed using an Internal Rate of Return as is permitted under FRS 15. The company believes this gives a true and fair view of the consumption of economic benefits as it matches the depreciation charge with the income and interest generated from the vehicle.

Vehicles held for hire are depreciated to estimated resale value at the end of the lease, based on industry data. Used vehicles acquired at the expiry of the funding agreement and held for hire are depreciated at various rates depending on the associated funding mechanism.

#### STOCKS

Parts stock is valued at the lower of cost and net realisable value.

#### **DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax assets are only recognised to the extent that they are deemed recoverable.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been substantively enacted by the balance sheet date.

Deferred tax is measured on a non-discounted basis.

#### LESSOR ACCOUNTING

Assets held for use under operating leases are included within fixed assets. Rental income under contract hire is recognised on a straight line basis over the life of the initial contract. On extension of the contract, income is recognised as earned.

Income and costs in respect of daily hire contracts are recognised gross as the group bears the risks and rewards associated with these sales.

#### PENSION CONTRIBUTIONS

The pension costs charged in the financial statements represent the contributions payable by the group to money purchase pension schemes during the period. Differences between contributions payable in the period and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### LEASED ASSETS AND OBLIGATIONS

Where assets are financed by leasing agreements that give rights approximating to ownership ('finance leases'), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable over the term of the lease. The corresponding leasing commitments are shown as obligations under lease and hire purchase contracts within creditors. Depreciation on the relevant assets is charged to the profit and loss account in accordance with the above depreciation accounting policy.

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the length of the lease and represents a constant proportion of the remaining balance of capital repayments outstanding. The capital component of repayments reduces the amounts payable to the lessor.

All other leases are treated as "operating leases" and the annual rentals are charged to the profit and loss account on a straight line basis over the term of the lease.

#### GOODWILL

Negative goodwill representing the shortfall of the purchase price compared with the fair value of the net assets acquired is capitalised and written off over 4 years as in the opinion of the directors this represents the period over which the goodwill is effective.

Goodwill represents the excess of the purchase price compared with the fair value of the net assets acquired is capitalised and written off evenly over 20 years as in the opinion of the directors this represents the period over which the goodwill is effective.

# Premier Fleet Management and Contract Hire Limited NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

#### 1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The group's turnover and profit on ordinary activities before taxation were all derived from its principal activities wholly undertaken in the United Kingdom.

	principal activities wholly undertaken in the United Kingdom.	•	
	The contributions of the various activities of the group to turn		
		2014 £	2013
	Analysed as:	٤	£
	Management fees and ancillary	4,477,672	4,315,012
	Réimbursed costs	1,879,621	1,710,708
	Fit out	522,705	537,030
	Lease management and ancillary services	15,960,497	14,619,059
	Vehicle sales	3,648,307	3,900,622
		26,488,802	25,082,431
2	OTHER OPERATING EXPENSES		
		2014	2013
		£	£
	Administrative expenses	6,016,769	5,770,683
	Depreciation and amortisation	8,368,711	7,691,431
		14,385,480	13,462,114
	Depreciation of motor vehicles under hire purchase agreements included in cost of sales	(5,865,271)	(5,198,375)
		8,520,209	8,263,739
_			
3	INVESTMENT INCOME		
		2014 £	2013 £
	Bank interest	4,621	4,041
4	INTEREST PAYABLE		
		2014	2013
		£	£
	On bank loans and overdrafts	227,307	172,145
	Interest payable to group undertakings	655,897	633,977
	Hire purchase interest	1,027,785	1,172,066
		1,910,989	1,978,188
	Included in cost of sales	(1,007,107)	(1,123,001)
		903,882	855,187

	•		
5	LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		
_		2014	2013
		£	£
	Loss on ordinary activities before taxation is stated		
	after charging/(crediting): Amortisation of goodwill	687,700	657,000
	Depreciation of tangible fixed assets:		037,000
	Charge for the year:		
	- owned assets	2,088,552	1,648,201
	- leased assets	5,592,459	5,386,230
	Profit on disposal of fixed assets Operating lease rentals:	(739,020)	(114,672)
	Land and buildings	582,126	547,571
	Auditors remuneration:		,
	audit	38,375	55,375
	non-audit	8,000	9,925
6	EMPLOYEES	•	
		2014	2013
	•	No.	No.
	The average monthly number of persons (including directors)		
	The average monthly number of persons (including directors)		
	Sales	3	3
	Administration	75	75
	Technical	. 35	38
	employed by the company during the year was:	113	116
	, , , , , , , , , , , , , , , , , , ,		
		2014	2013
	Staff costs for the above persons:	. <b>£</b>	£
	Wages and salaries	3,886,782	3,818,892
	Social security costs	370,734	401,745
	Other pension costs	80,554	44,388
	•	4 220 070	4 365 635
		4,338,070	4,265,025
		2014	2013
	DIRECTORS' REMUNERATION	. £	£
	Emoluments for qualifying services	287,415	308,518
	Pension costs	4,061	4,061
		291,476	312,579
		2014	2013
		£	£
	Directors emoluments disclosed above include the following		•
	payments in respect of the highest paid director:	154,972	169,312
•		2014	2013
		No.	. No.
	The second of the state of the		
	The number of directors to whom retirement benefits are	1	4
	accruing under money purchase schemes was:	1	1

## Premier Fleet Management and Contract Hire Limited NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

7	TAXATION		
•		2014	2013
		£	£
	UK corporation tax on losses of the year	· _	
	on corporation tax off losses of the year	_	
	Total current tax		
	Deferred tax current year	273,286	(260,098)
	Deferred tax adjustments for prior years	49,706	442,968
	Deferred tax rate change	(5,605)	40,560
•	Total deferred tax	317,387	223,430
	Total tax charge for the year	317,387	223,430
	Factors affecting tax charge for the year:		
	ractors affecting tax charge for the year.		
	Loss on ordinary activities before taxation	(564,729)	(453,164)
	Loss on ordinary activities multiplied by a composite		
	rate of corporation tax of 21.5% (2013: 23.25%)	(121,417)	(105,361)
	Effects of:		
	Non-deductible expenses	158,748	199,583
	Depreciation in excess of capital allowances	43,134	265,943 ·
	Other timing differences	(132,052)	(121,431)
	Other permanent differences	(4,500)	(1,243)
	Tax losses carried forward / utilised	56,087	(237,491)
	Current tax credit for the year	<u> </u>	-

The group has estimated tax losses of £3,409,996 (2013: £2,583,686) available to carry forward against future trading profits.

No deferred tax asset has been recognised in respect of the tax losses carried forward due to the uncertainty of the group's ability to utilise these losses.

#### 8 COMPANY PROFIT AND LOSS ACCOUNT

As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account for the company has been presented. The company's retained loss for the year amounted to £91,329 (2013: £298,767).

9 GOODWILL	Negative goodwill £	Goodwill £	Total £
Cost:			
1 January 2014 and 31 December 2014	(144,566)	13,638,868	13,494,302
Amortisation:			
1 January 2014	(144,566)	4,698,776	4,554,210
Charge for the year	<u>.</u>	687,700	687,700
31 December 2014	(144,566)	5,386,476	5,241,910
Net book value:	•		
31 December 2014		8,252,392	8,252,392
31 December 2013	-	8,940,092	8,940,092

10 TANGIBLE FIXED ASSETS				
		Plant, machinery	•	
	Freehold	fixtures,		
	land and	fittings and	Motor	
	buildings	equipment	vehicles	. Total
	£	£	£	£
Cost:				•
1 January 2014	814,926	3,250,655	39,199,471	43,265,052
Additions	-	550,955	7,807,203	8,358,158
Disposals	-	(79,239)	(7,392,544)	(7,471,783)
31 December 2014	814,926	3,722,371	39,614,130	44,151,427
Depreciation:				
1 January 2014	276,599	1,995,196	13,834,089	16,105,884
Charge for the year	7,637	451,311	7,222,063	7,681,011
Disposals	-	(79,238)	(4,897,828)	(4,977,066)
31 December 2014	284,236	2,367,269	16,158,324	18,809,829
Net book value:				
31 December 2014	530,690	1,355,102	23,455,806	25,341,598
31 December 2013	538,327	1,255,459	25,365,382	27,159,168
Included above are assets he	ld under finance leases	or hire ourchase co	ntracts as follows:	
meladea above are assets he	a under manee lease.	·		
		Fixtures &	Motor	
		fittings	vehicles	Total
	•	£	£	£
Net book value:			47.000.767	
31 December 2014		28,727	17,833,767	17,862,494
31 December 2013		121,403	20,155,075	20,276,478
		•		
Included in Motor Vehicles, at as follows:	oove, are vehicles utilis	sed by the company	in operating lease co	ontracts
			Accumulated	Net Book
		Cost	Depreciation	Value
		£	£	£
Net book value:				
31 December 2014	•	38,981,670	(15,826,665)	23,155,005
31 December 2013		38,575,939	(13,626,147)	24,949,792

11	FIXED ASSET INVESTMENT	rs			
	Cost and net book value: 1 January and 31 December 2014				
	SUBSIDIARY UNDERTAKINGS	Country of registration or	Class of	Proportion held	Nature of business
	Name	incorporation	holding	neia	ousiness
	Venson Automotive Solutions Ltd	United Kingdom	Ordinary	100%	Fleet Management
	Venson Nottingham Ltd	United Kingdom	Ordinary	100%	Fleet Management
	Venson Properties Ltd	United Kingdom	Ordinary	100%	Property Management
	Venson Herts Ltd	United Kingdom	Ordinary	100%	Fleet Management
				,	
12	STOCKS				
		Group 2014 £	Company 2014 £	Group 2013 £	Company 2013 £
	Parts stock	177,297	-	227,078	

## Premier Fleet Management and Contract Hire Limited NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

13 DEBTORS				
	Group 2014 £	Company 2014 £	Group 2013 £	Company 2013 £
Amounts falling due within one	_	2	2	2
Trade debtors	5,380,437		6,388,166	-
Net investment in vehicles let under finance leases	439,319	-	365,283	-
Vehicles subject to repurchase agreements	8,710,661	-	5,697,863	-
Other debtors	381,980		2,314,104	-
Prepayments and accrued income	1,017,022		662,521	1,295
-	15,929,419		15,427,937	1,295
	Group 2014	Company 2014	Group 2013	Company 2013
Amounts falling due after more	£ than one year:	£	£	£
Net investment in vehicles let under finance leases	883,113	-	870,007	-
Vehicles subject to repurchase agreements	18,785,586	-	18,322,097	-
Amounts owed by group undertakings	-	7,847,495	· -	7,373,013
Other debtors	-	-	243,009	
•	19,668,699	7,847,495	19,435,113	7,373,013

Vehicles totalling £1,322,432 (2013: £1,235,290) at cost have been acquired during the year for the purpose of leasing under finance leases. These are not included within tangible fixed assets as the risk of ownership has passed to the lessee. The future rentals due on these contracts are shown as net investment in vehicles under finance leases above. Of these rentals, £883,113 (2013: £870,007) are due after one year.

## Premier Fleet Management and Contract Hire Limited NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

#### 13 DEBTORS (continued)

Included within other debtors due after more than one year is a deferred tax asset of £Nil (2013: £243,009) in respect of accelerated capital allowances.

Deferred taxation:		·£
1 January 2014 Transfer to profit and loss account		243,009 (243,009)
31 December 2014		-
	2014 £	2013 £
Deferred tax has been provided in the financial statements at a rate of 21% (2013: 23%) as follows:		
Excess of depreciation over capital allowances		243,009
	2014 £	2013 £
Deferred tax has not been provided on tax losses and other timing differences not deemed recoverable as follows:	L	Σ.
On tax losses available at 21% Other timing differences	716,009	542,574 -
·	716,009	542,574

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

14 CREDITORS: Amounts falling	Group 2014 £	Company 2014 £	Group 2013 £	Company 2013 £
Bank Loans Group loans	4,306,300	- ·	4,680,638 96,316	-
Vehicles subject to repurchase agreements	8,710,661	-	5,697,863	-
Obligations under finance leases and hire purchase contracts	5,424,755	<del>-</del>	5,419,021	-
Trade creditors	5,166,547	· -	5,722,051	-
Taxes and social security costs	587,784	-	746,223	±
Other creditors	2,021,821	-	1,927,552	-
Accuals and deferred income	3,984,205	18,000	4,142,933	9,000
· 	30,202,073	18,000	28,432,597	9,000

Bank loans consists of two loans which are secured on the assets of the relevant subsidiaries which are in receipt of the funding.

The balance on loan one at 31 December 2014 was £62,518 (2013: £105,385). The loan is repayable by instalments and bears interest at 1.75% above LIBOR.

The balance on loan two at 31 December 2014 was £4,261,000 (2013: £4,638,000). The bank loan is secured on Venson Nottingham Ltd's assets, runs for a period of three years, and is refreshed every three months based on the value of the secured assets and as such has been classified as due within one year. Interest is effectively charged at 6.5% per annum.

15 CREDITORS: Amounts fallir	ng due after more	e than one year		
	Group 2014	Company 2014	Group 2013	Company 2013
	£	£	£	£
Bank Loans	17,218	-	62,747	-
Group loans	8,105,371	8,105,371	. 7,452,241	7,549,855
Vehicles subject to repurchase agreements	18,785,586	-	18,322,097	-
Obligations under finance				
leases and hire purchase contracts	12,186,276	-	14,874,845	-
	39,094,451	8,105,371	40,711,930	7,549,855
	Group	Company	Group	Company
	2014 £	2014 £	2013 £	2013 £
Bank loans:				
Repayable within one year	4,306,300	-	4,680,638	-
Repayable between one and two years	17,218	-	44,007	-
Repayable between two and five years	-	-	18,740	-
	4,323,518	-	4,743,385	-

		•		
	Group 2014 £	Company 2014 £	Group 2013 £	Company 2013 £
Vehicles subject to repurchase a	greements			
Repayable within one year	8,710,661	-	5,697,863	-
Repayable between one and two years	8,261,045	-	7,730,461	-
Repayable between two and five years	10,524,541		10,591,636	-
	27,496,247	-	24,019,960	-
•	Group 2014 £	Company 2014 £	Group 2013 £	Company 2013 £
Obligations under finance leases purchase agreements	and hire			
Repayable within one year	5,424,755	-	5,419,021	-
Repayable between one and two years	6,649,951	-	5,872,872	-
Repayable between two and five years	5,536,325	-	9,001,973	-
	17,611,031		20,293,866	

Obligations under finance lease and hire purchase agreements are secured by related assets and bear finance charges at rates ranging from 0% to 7.3%.

#### 16 PROVISIONS FOR LIABILITIES

•		£
Deferred taxation 1 January 2014 Transfer to profit and loss account		74,378
31 December 2014	•	74,378
Provision for deferred tax has been made as follows:	2014 £	2013 £
Accelerated capital allowances	74,378	0
17 SHARE CAPITAL	2014 £	2013 £
Allotted, issued and fully paid 10 Ordinary shares of £1 each	. 10	10

### NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

18 RESERVES				. ·
Group		·	Share premium £	Profit and loss account £
1 January 2014 Loss for the year	·		3,999,992 -	(1,086,339) (882,116)
31 December 2014			3,999,992	(1,968,455)
Company			Share premium £	Profit and loss account £
1 January 2014 Loss for the year			3,999,992 -	615,453 (91,329)
31 December 2014			3,999,992	524,124
19 RECONCILIATION OF MOVE	MENT IN SHAREHO	OLDERS' FUNDS		
	Group 2014 £	Company 2014 . £	Group 2013 £	Company 2013 £
Loss for the year	(882,116)	(91,329)	(676,594)	(298,767)
Opening shareholders' funds	2,913,663	4,615,455	3,590,257	4,914,222
Closing shareholders' funds	2,031,547	4,524,126	2,913,663	4,615,455

#### **20 PENSION COMMITMENTS**

The group operates a defined contribution pension scheme whose assets are held separately from those of the group in an independently administered fund. The pension cost represents contributions payable by the group amounted to £80,554 (2013: £44,387).

There were £13,444 (2013: £6,632) unpaid pension contributions at the year end.

# Premier Fleet Management and Contract Hire Limited NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

21 NOTES TO THE CASH FLOW	STATEMENT			_
Reconciliation of operating pro operating activities	Reconciliation of operating profit to net cash outflow from			2013 £
Operating profit Depreciation of tangible fixed assets Profit on disposal of fixed assets Decrease / (increase) in stocks Decrease / (increase) in debtors Increase / (decrease) in creditors Amortisation of goodwill Hire purchase interest included in cost of sales			334,532 7,681,011 (739,020) 49,781 (51,355) 2,208,055 687,700 1,007,107	397,982 7,034,431 (114,670) (29,300) (6,858,352) 8,810,534 657,000 1,123,001
Net cash flow from operating a	nctivities		11,177,811	11,020,626
(b)	At 1 January 2014 £	Net cash flows £	Other non-cash changes £	At 31 December 2014 £
Net cash: Cash at bank and in hand	868,802	1,164,242	-	2,033,044
	868,802	1,164,242	-	2,033,044
Debt: Finance leases Debts falling due within one year Debts falling due after one	(20,293,866) (4,776,954) (7,514,988)	(2,645,241) 377,000 47,986	5,328,076 93,654 (655,587)	(17,611,031) (4,306,300) (8,122,589)
year	(31,717,006)	(1,056,013)	4,766,143	(28,006,876)
Non-cash charges relate to into repaid, and non-cash moveme	erest payable on load		led into the loan bal	
	(c)  Reconciliation of net cash flow to movement in net debt			2013 £
Increase/(decrease) in cash in the period  Cash (outflow) / inflow from decrease in debt and finance leases  New finance leases  Accrued interest			1,164,242 (2,220,255) 5,328,076 (561,933)	(1,808,076) 5,862,455 (5,873,482) (602,576)
Movement in net debt in the po Opening net debt	Movement in net debt in the period Opening net debt			(2,421,679) (29,295,327)
Closing net debt	Closing net debt		(28,006,876)	(31,717,006)
22 COMMITMENTS UNDER OPE		-lit		
At 31 December 2014 the follows:	group nad annu	ar communents	2014	2013
Land and buildings:			£ 223,000	£
expiring within two to five expiring after five years	expiring within two to five years expiring after five years			569,000 -
			729,750	569,000

NOTES TO THE FINANCIAL STATEMENTS

for the year ended 31 December 2014

#### 23 CONTROL

The group's immediate parent undertaking is Line Nominees Limited, a company registered in Gibraltar. The group's ultimate parent undertaking is The Apple Limited Partnership.

Mr Dermot Desmond has the ability to exercise dominant influence over The Apple Limited Partnership.

#### 24 RELATED PARTY TRANSACTIONS

The company has taken advantage of the exemptions provided by Financial Reporting Standard Number 8 'Related Party Disclosures' and has not disclosed transactions entered into between two or more members of a group, provided that any subsidiary undertaking which is party to the transaction is wholly owned by a member of that group.

At the period end Bottin (International) Investments BV ("Bottin BV") a company under common control, was owed £8,105,371 (2013: £7,549,855) by the company. Interest of £653,128 (2013: £654,263) has been accrued on this balance as at 31 December 2014, interest of £2,769 (2013: £10,692) was paid in the year.

The directors have received confirmation that the funding received from Bottin BV will not be withdrawn within one year from the date of approval of these financial statements. Dermot Desmond has agreed to provide financial support, should it be required, to enable the group to meet its external obligations as and when they fall due.

Sales made to S Roff, a director of the company, during the year amounted to £5,544 (2013: £5,544). There were no amounts outstanding at the end of the year (2013: Nil).

The group is related to International Investment & Underwriting ("IIU") by virtue of a common director. During the year there were purchases of £5,908 (2013: £ Nil) from IIU, and at 31 December there was an amount of £3,057 (2013: £ Nil) outstanding in respect of these purchases.

#### **25 CAPITAL COMMITMENTS**

The group was committed to £Nil (2013: £99,000) of capital expenditure at the year end in respect of new workshop facilities in York.