# **CCH ADVISERS LIMITED**

**Report and Financial Statements** 

Year ended 31 December 2011

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# **Report and Financial Statements**

# Year ended 31 December 2011

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## Officers and Professional Advisers

The Board of Directors

P Cooper

J D Hambro (resigned 26 October 2011) C Mills (appointed 26 October 2011)

N J L Parsons A Payne

**Company Secretary** 

J O Hambro Capital Management Limited

**Registered Office** 

14 Ryder Court Ryder Street London SW1Y 6QB

**Auditor** 

Grant Thornton UK LLP 30 Finsbury Square

London EC2P 2YU

## The Directors' Report

## Year ended 31 December 2011

The Directors have pleasure in presenting their report and the Financial Statements of the Company for the period ended 31 December 2011

#### Principal activity and business review

The principal activity of the Company during the year continued to be that of providing property advice and management services pursuant to an agreement with Merchant Properties LP and-Merchant Properties Two LP ("the Partnership"), whose business is the holding, management and disposal of properties

#### **Results and Dividends**

The profit for the period amounted to £94,067 (2010 £80,375) Dividends of £150,000 were paid during the year ended 31 December 2011 to JO Hambro Capital Management Group Ltd (2010 £77,000)

The Directors have recommended that a dividend of £29,000 be paid to Harwood Holdco Ltd for the year ended 31 December 2011

### Principal Risks and Uncertainties

The Company's turnover represents management fees receivable from the Partnership, which the Directors consider to be the key performance indicator

For the year ended 31 December 2011 turnover was £327,022 (2010 £292,107) which represents an increase of 12 0%

#### **Directors**

The Directors who served the Company during the year were as follows

P Cooper J D Hambro (resigned 26 October 2011) C Mills (appointed 26 October 2011) N J L Parsons A Payne

### The Directors' Report

## Year ended 31 December 2011

#### **Directors' Responsibilities**

The Directors are responsible for preparing the Directors' Report and the Financial Statements in accordance with applicable law and regulations

Company law requires the Directors to prepare Financial Statements for each financial year. Under that law the Directors have elected to prepare the Financial Statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under Company law the Directors must not approve the Financial Statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those Financial Statements, the Directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the Financial Statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### The directors confirm that

- so far as each director is aware, there is no relevant audit information of which the company's auditor is unaware,
- the directors have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information, and
- The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### **Auditor**

The Auditor, Grant Thornton UK LLP, will be deemed to have been re-appointed at the end of the period of 28 days beginning with the day on which copies of this report and the Financial Statements are sent to the member unless a resolution is passed to the effect that their reappointment is brought to an end

Nicholas Parsons Director

Signed by order of the Board on O2 67 2012

## Independent Auditor's Report to the Shareholders of CCH Advisers Limited

## Year ended 31 December 2011

We have audited the financial statements of CCH Advisers Limited for the year ended 31 December 2011 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## Independent Auditor's Report to the Shareholders of CCH Advisers Limited

#### Year ended 31 December 2011

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- · the financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or

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• we have not received all the information and explanations we require for our audit

Marcus Swales

Senior Statutory Auditor

for and on behalf of Grant Thornton UK LLP

Statutory Auditor, Chartered Accountants

London 2.7-12

## **Profit and Loss Account**

# Year ended 31 December 2011

	Note	2011 £	2010 £
Turnover	3	327,022	292,107
Management fee payable Administrative expenses Non-recurring expenditure	4	(204,389) (5,176) –	(196,101) (145) (13,372)
Operating profit	5	117,457	82,489
Interest receivable	_	127	91
Profit on ordinary activities before taxation		117,584	82,580
Tax on profit on ordinary activities	8	(23,517)	(2,205)
Profit for the financial year	=	94,067	80,375

All amounts relate to continuing activities There are no other recognised gains or losses in the period other than profit

### **Balance Sheet**

### At 31 December 2011

	Note	2011 £	2010 £
Current Assets Debtors Cash at bank	9	47,999 84,408	90,264 106,999
		132,407	197,263
Creditors Amounts falling due within one year	10	(102,547)	(111,470)
Net current assets		29,860	85,793
Net assets	=	29,860	85,793
Capital and reserves			
Called-up equity share capital	11	20.050	2
Profit and loss account	12 _	29,858 	85,791 ———
Shareholders' Funds	13 =	29,860 	85,793 

These Financial Statements were approved by the Directors and authorised for issue on 62 67 12 and are signed on their behalf by

Nicholas Parsons

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Director

## **Notes to the Financial Statements**

## Year ended 31 December 2011

#### 1 Organisation

The Company was incorporated on 28 September 2006 and commenced trading with effect from 30 November 2006. The company's principal activity is to provide property advice and management services pursuant to an agreement with Merchant Properties LP and Merchant Properties Two LP ("the Partnership"), whose business is the holding, management and disposal of properties. The company derives its income from management fees which are calculated as a percentage of the portfolio valuation of the Partnership. The business is therefore subject to the risks associated with the property business within which the company operates.

#### 2 Accounting Policies

The following accounting policies have been applied consistently with items which are considered material in relation to the Company's Financial Statements

#### 2 1 Basis of accounting

The Financial Statements have been prepared under the historical cost convention, modified to include the revaluation of investment properties and in accordance with applicable accounting standards

#### 2 2 Cash flow statement

The Directors have taken advantage of the exemption in Financial Reporting Standard No 1 (Revised 1996) from including a cash flow statement in the Financial Statements on the grounds that the Company is small

#### 2 3 Going Concern

These Financial Statements have been prepared on a going concern basis as the company has an agreement with Merchant Properties LP and Merchant Properties Two LP to provide advisory services for the foreseeable future, to enable it to meet its liabilities as and when they fall due The directors have no reason to believe that the financial support will not continue in the future and consider it appropriate to adopt the going concern basis

#### 2.4 Taxation

Taxation on the profit or loss for the year, not exempt under UK-REIT regulations, comprises current and deferred tax. Taxation is recognised in the profit and loss account except to the extent that it relates to items recognised as direct movements in equity, in which case it is also recognised as a direct movement in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to the tax payable in respect of previous years

## **Notes to the Financial Statements**

## Year ended 31 December 2011

#### 2 Accounting Policies

#### 2 5 Deferred taxation

Full provision is made for deferred tax assets and liabilities from all timing difference between the recognition of gains and losses in the Financial Statements and recognition in the tax computation

A net deferred tax asset is only recognised if it can regarded as more likely than not there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

#### 3. Turnover

The income and pre-tax results all of which arose in the United Kingdom were attributable to property management fees. The basis of the fees is set out below

- The Company is entitled to receive a quarterly management fee, payable in arrears in respect of its services undertaken. The fee is calculated at a rate of 0.8% on whichever is the greater of the aggregate portfolio cost and the gross asset value of the Partnership.
- The Company is also entitled to receive a performance fee which is payable on the earlier
  of the date on which the Partnership dissolves and the date on which the agreement is
  terminated. The fee equates to 20% of the excess above which the hurdle amount
  achieved on the performance calculation date exceeds an IRR of 11.3%

#### 4. Non-recurring expenditure

	2011 £	2010 £
Bad debt expense		13,372

Following a review of expense accruals and debtors during the previous year an amount of £13,372 was identified as incorrectly held as a debtor balance in the Financial Statements. The Directors do not believe this amount will be recovered and have therefore released the balance as a bad debt expense into the profit and loss account.

# Notes to the Financial Statements

Management fees receivable

## Year ended 31 December 2011

5	Operating profit		
	Operating profit is stated after charging		
		2011 £	2010 £
	Auditors' remuneration - audit - taxation	5,000 	5,000
6.	Particulars of employees		
	The Company had no employees during the year (2010 - nil)		
7	Directors' emoluments		
	None of the Directors' received any emoluments in respect of their ser	vices to the Cor	mpany
8	Taxation on ordinary activities		
8	Taxation on ordinary activities  Factors affecting the tax credit for the year	2011 £	2010 £
8			
8	Factors affecting the tax credit for the year	£	£
8	Factors affecting the tax credit for the year  Profit on ordinary activities before taxation	£	£
8	Profit on ordinary activities before taxation  Current tax  Reversal of over accrual for 2009 corporation tax	£ 117,584 ————————————————————————————————————	82,580 
8	Profit on ordinary activities before taxation  Current tax	£ 117,584 ————————————————————————————————————	82,580 
8	Profit on ordinary activities before taxation  Current tax  Reversal of over accrual for 2009 corporation tax UK Corporation tax based on the results for the year at 21% (2010)	£ 117,584  2011 £	82,580 2010 £ (15,137)

47,999

90,264

# **Notes to the Financial Statements**

# Year ended 31 December 2011

10	Creditors Amounts falling due within o	ne year		2011 £	2010 £
	Management fees payable Accruals and other payables			62,497 40,050	58,936 52,534
			=	102,547	111,470
11.	Share capital				
	Allotted, called up and fully paid				
		2011 No	£	2010 No	£
	Ordinary shares of £1 each	:	2	2	2
12	Profit and loss account				
				2011	2010
				£	£
	Balance brought forward Profit for the financial year Distribution to JO Hambro Capital Manage	ement Ltd		85,791 94,067 (150,000)	82,416 80,375 (77,000)
	Balance carried forward		-	29,858	85,791
13	Reconciliation of shareholders' funds			2011	2010
				£	£
	Opening shareholders' funds Profit for the financial year Distribution to JO Hambro Capital Manag	ement Ltd		85,793 94,067 (150,000)	82,418 80,375 (77,000)
	Closing shareholders' funds		•	29,860	85,793
			•		

## **Notes to the Financial Statements**

## Year ended 31 December 2011

### 14. Related party transactions

CCH Advisers Limited was a joint venture between J O Hambro Capital Management Limited ('JOHCM') and Colliers International UK plc ('Colliers') until 26<sup>th</sup> September 2011 From 27<sup>th</sup> September 2011 onwards, after a transfer of the entire JOHCM shareholding to J O Hambro Capital Management Group Limited (JOHCMG), CCH Advisers Limited became a joint venture between JOHCMG and Colliers JOHCMG changed its name to Harwood Holdco Ltd on 24<sup>th</sup> October 2011 Mr J D Hambro is a director of JOHCM and Mr N J L Parsons is an employee of Colliers Colliers is the majority owner of Colliers Capital (UK) Ltd, which acts as property manager to the Company JOHCM and Colliers Capital (UK) Limited are the sub operator and operator respectively of Merchant Properties LP and Merchant Properties Two LP, to which the Company provides property advisory services

Details of transactions with related parties are outlined below

		Annual Expense		Debtor Outstanding	
		2011	2010	2011	2010
Company	Transaction	£	£	£	£
Colliers	Management fees receivable	204,389	196,101	47,999	90,264

#### 15 Ultimate parent undertaking and controlling party

In the opinion of the Directors there is no single controlling party