Registered number: 05863061

B & B Attachments (Holdings) Limited

Annual report

31 December 2021

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COMPANIES HOUSE

Company information

Directors

M R Barton

J W Lamberth

Company secretary

S A Little

Registered number

05863061

Registered office

Unit 46 Colbourne Avenue Nelson Park Industrial Estate

Cramlington NE23 1WD

Independent auditor

UNW LLP

Chartered Accountants St James' Boulevard Newcastle upon Tyne

NE1 4JE

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Group strategic report Year ended 31 December 2021

Introduction

The directors present their report and the financial statements for the year ended 31 December 2021.

Business review

The financial year ended 31 December 2021 saw annual turnover decrease by 11.6%. The impact of COVID-19 remained throughout the year, creating uncertainties and delays with customer orders.

The Board continued to meet on a regular basis to assess the impact of COVID-19 and any new Government guidelines, risk review undertaken, and measures put in place to ensure the business would continue to trade and achieve its targets and objectives. These included:

- Government sponsored furlough scheme adopted where necessary, allowing the group to retain insofar as possible its skilled workforce to align with prevailing and anticipated customer demand.
- The VAT payment for March 2020 was deferred and the option to repay this over 11 months was taken. The final payment was made in January 2022. The Board also took advantage of the 'Coronavirus Business Interruption Loan Scheme'. This was drawn down January 2021 with repayments commencing in February 2022. These measures were taken helping to maintain and protect cashflow.
- Weekly meetings held by members of the board, focusing on COVID-19, cash, supplier and customer demands. Ensuring all Government guidelines were being implemented and adhered to, safeguarding our staff.
- A shift to home working across the business for all staff who were able to do so. Whilst this was a fundamental change, the transition has proved seamless with many staff accessing systems from home with minimal disruption.

The group has continued to keep costs as low as possible in the face of the increased import costs driven by BREXIT and resource issues within the haulage sector.

Profits for the year have remained reasonable, given the uncertainty around BREXIT and COVID-19. The Board are therefore satisfied that the detrimental impacts of COVID-19 were mitigated by a combination of internal improvements, safeguarding measures introduced and where necessary government support schemes.

The Directors are grateful to Kaup GmbH, a long-standing trading partner and supplier, for their continued support.

Principal risks and uncertainties

The management of the business and the execution of the group's strategy are subject to a number of risks. The directors consider key business risks and uncertainties affecting the group to be:

COVID-19 risk

A worsening of the pandemic could threaten the health and wellbeing of our staff, customers and ultimately our business. Having already experienced the impact of COVID-19 and the national measures put in place, the directors and senior managers are confident that our business strategy will adapt effectively should more restrictions become necessary.

Commodity price risk

The group manages commodity risk through competitive sourcing and review of supplier's and competitor's pricing.

Liquidity risk

The group manages liquidity risk through the use of short-term financing facilities, financing of major capital additions over periods ranging from 3-5 years and controlling overhead spend.

Group strategic report (continued) Year ended 31 December 2021

Regulatory risk

The group is subject to a broad range of laws, regulations and standards. The main regulatory risks to the group arise from Health and Safety legislation. The group is ISO9001:2015 compliant. Regular health and safety meetings are held with an external advisor to review current practices. Staff are briefed on health and safety and issued with appropriate protective equipment for their duties.

Foreign exchange risk

The group purchases from both Europe and the USA, however, a large proportion of the customer base are UK based. As a result the group is exposed to reductions in the value of sterling. It is the group's policy to cover cashflows through forward contracts and the company is actively working to grow exports which provide a natural hedge.

Environmental risk

The Board has a responsibility to reduce its environmental impact wherever practical. Carbon reducing measures form an integral part of B&B's overall strategy, helping to improve operational performance and a reduction in potentially harmful emissions to land, water and air. The Board have committed to installing solar energy panels in 2023, helping to reduce B&B's overall carbon footprint.

Financial key performance indicators

The Directors monitor several KPIs however their main concern is revenue, gross margin (%), profit after tax and overall profitability:

	2021	2020
Revenues (£)	9,418,283	10,656,947
Gross margin (%)	43.9	38.2
Profit after tax (£)	117,053	161,361
Staff numbers	70	73

Future developments

The Board remains committed to continuing development of the business and growing turnover and profit.

There is a continued focus on export markets and developing international trade relationships. The Board has plans for further international exhibitions in the next twelve months.

The Board are keen to promote B&B's own manufactured products and are developing a marketing strategy to promote these within the UK and international markets.

The Board recognises the need to develop IT reporting tools to support the manufacturing process. The Board plans to continue development of the company's online offering and back-office IT systems.

This report was approved by the board on 26 April 2022 and signed on its behalf by:

M R Barton Director

Directors' report Year ended 31 December 2021

Principal activity

The principal activity of the group continued to be that of the distribution, service and hire of fork lift truck attachments.

Results and dividends

The profit for the year, after taxation, amounted to £117,053 (2020: £161,361).

Ordinary dividends were paid amounting to £100,000 (2020: £100,000). The directors do not recommend payment of a further dividend.

Directors

The directors who served during the year up to the date of signing were:

M R Barton J W Lamberth

Matters covered in the strategic report

The following information, which would otherwise be disclosed in the directors' report, is instead disclosed in the strategic report as permitted by section 414C(11) of the Companies Act 2006:

- · financial risk management objectives and policies;
- · future developments.

Disclosure of information to auditor

Each of the persons who are directors at the time when this directors' report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the company and the group's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any
 relevant audit information and to establish that the company and the group's auditor is aware of that
 information.

Post balance sheet events

There have been no significant events affecting the group since the year end.

Auditor

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and UNW LLP will therefore continue in office.

This report was approved by the board on 26 April 2022 and signed on its behalf by:

M R Barton Director

Directors' responsibilities statement Year ended 31 December 2021

The directors are responsible for preparing the group strategic report, the directors' report and the consolidated financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards ('United Kingdom Generally Accepted Accounting Practice'), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Independent auditor's report to the members of B & B Attachments (Holdings) Limited

Opinion

We have audited the financial statements of B & B Attachments (Holdings) Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2021, which comprise the group statement of comprehensive income, the group and company balance sheets, the group statement of cash flows, the group and company statement of changes in equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' ('United Kingdom Generally Accepted Accounting Practice').

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company's affairs as at 31 December
 2021 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice: and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ('ISAs (UK)') and applicable law. Our responsibilities under those standards are further described in the 'Auditor's responsibilities for the audit of the financial statements' section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the United Kingdom, including the Financial Reporting Council's Ethical Standard and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's or the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.



Independent auditor's report to the members of B & B Attachments (Holdings) Limited (continued)

Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the group strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the group strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the group strategic report or the directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit
 have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.



Independent auditor's report to the members of B & B Attachments (Holdings) Limited (continued)

Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Group financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We identified areas of law and regulations that could reasonably be expected to have a material effect on the financial statements from our general and sector experience and through discussions with the directors and other management (as required by Auditing Standards) and from inspection of the company's legal correspondence and we discussed with the directors and other management the policies and procedures in place regarding compliance with laws and regulations. We have communicated identified laws and throughout our audit team and remained alert to any indications of non-compliance throughout the audit.

Firstly, the company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we have assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the company is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines and litigation. We identified the following areas as those most likely to have such an effect; health and safety, employment law, data protection and certain aspects of company legislation, recognising the nature of the company's activities. Auditing Standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the directors and other management and inspection of regulatory and legal correspondence, if any. Through these procedures, we did not become aware of any actual or suspected non-compliance material to the financial statements.



Independent auditor's report to the members of B & B Attachments (Holdings) Limited (continued)

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Michael Morris, FCA FCCA (Senior Statutory Auditor) for and on behalf of UNW LLP, Statutory Auditor

Chartered Accountants Newcastle upon Tyne

Michal Ma

26 April 2022

Consolidated statement of comprehensive income Year ended 31 December 2021

			•				
				:	Note	2021 £	2020 £
Turnover					5	9,418,283	10,656,947
Cost of sales				•		(5,282,505)	(6,587,630)
Gross profit					: .	4,135,778	4,069,317
Administrative expenses	:			:		(4,123,117)	(4,093,205)
Other operating income					6	141,507	272,765
Operating profit					7	154,168	248,877
Interest receivable and simi	lar income					32	379
Interest payable and expens	ses				11	(31,085)	(48,506)
Profit before tax						123,115	200,750
Tax on profit				. *	12	(6,062)	(39,389)
Profit for the financial yea	I r					117,053	161,361

There was no other comprehensive income for 2021 (2020: £nil).

Consolidated balance sheet At 31 December 2021

	Note		2021		2020 £
Fixed assets	Note		£		L
	14		47 E77		44 776
Intangible assets Tangible assets	15		17,577 658,916		44,776 818,983
Tangible assets	13	_	030,310		010,905
			676,493		863,759
Current assets					
Stocks	17	1,990,309		1,764,289	
Debtors	18	2,186,569		2,341,957	
Cash at bank and in hand		473,554		698,101	
		4,650,432		4,804,347	
Creditors: amounts falling due within one				/	
year	19	(4,403,400)		(4,926,972)	
Net current assets/(liabilities)			247,032		(122,625)
Total assets less current liabilities		-	923,525		741,134
Creditors: amounts falling due after more					
than one year	20		(313,884)		(154,608)
		_	609,641	_	586,526
Provisions for liabilities					
Deferred tax	24	(140,501)		(134,439)	
Other provisions	25	(102,000)		(102,000)	
			(242,501)		(236,439)
Net assets		-	367,140	-	350,087
Capital and reserves		=	:	=	
Called up share capital	26		100		100
Profit and loss reserves	27		367,040		349,987
Total andia		-	267.446	_	250.007
Total equity		=	367,140	=	350,087 ————

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 April 2022.

M R Barton Director

Company balance sheet At 31 December 2021

	Note		2021 £		2020 £
Fixed assets			* 1		
Investments	16		600,184	. :	600,184
		• • • • • • • • • • • • • • • • • • •	600,184	•	600,184
Creditors: amounts falling due within one year	19	(600,183)		(600,183)	
Net current liabilities	. i -		(600,183)	·	(600,183)
Total assets less current liabilities		. •	1	•	1
Not accepte	:	-		· ···	· · · · · · · · · · · · · · · · · · ·
Net assets		=	`(====================================		\
Capital and reserves					
Called up share capital	26		100		100
Profit and loss account brought forward	27	(99)		(9,9)	
Profit and loss account carried forward	27		(99)		(99)
Total equity		•	1	· -	1

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 26 April 2022.

M R Barton Director

Company registered number: 05863061

Consolidated statement of changes in equity Year ended 31 December 2021

		Called up share capital	Profit and loss account	Total equity
		£	£	£
At 1 January 2020	: **	100	288,626	288,726
Profit for the year		. · .	161,361	161,361
Total comprehensive income for the year			161,361	161,361
Dividends paid		* - 1	(100,000)	(100,000)
Total transactions with owners			(100,000)	(100,000)
At 1 January 2021		100	349,987	350,087
Profit for the year	•	-	117,053	117,053
Total comprehensive income for the year		-	117,053	117,053
Dividends paid		•	(100,000)	(100,000)
Total transactions with owners			(100,000)	(100,000)
At 31 December 2021		100	367,040	367,140

Company statement of changes in equity Year ended 31 December 2021

		Called up share capital	Profit and loss account	Total equity
	:	£	£	£
At 1 January 2020		100	(99)	1 .
Profit for the year		-	100,000	100,000
	. : : : :	<u> </u>	-	
Total comprehensive income for the year		•	100,000	100,000
Dividends paid		-	(100,000)	(100,000)
Total transactions with owners		-	(100,000)	(100,000)
At 1 January 2021		100	(99)	1
Profit for the year	•	<u>.</u>	100,000	100,000
Total comprehensive income for the year	•	•	100,000	100,000
Total comprehensive income for the year Dividends paid		-	(100,000)	(100,000)
Total transactions with owners			(100,000)	(100,000)
At 31 December 2021		100	(99)	1
	•			

Consolidated statement of cash flows Year ended 31 December 2021

·	2021	2020
Cash flows (used in)/from operating activities	£	£
Profit for the financial year	117,053	161,361
Adjustments for:	117,055	101,301
Amortisation of intangible assets	27,199	28,028
Depreciation of tangible assets	219,259	256,442
Impairments of fixed assets	5,454	~ *
Loss/(profit) on disposal of tangible assets	2,631	(3,057)
Government grants received	(9,155)	-
Interest paid	31,085	48,506
Interest received	(32)	(379)
Taxation charge	6,062	39,389
Increase in stocks	(226,020)	(20,738)
Decrease in debtors	155,388	361,956
Decrease in creditors	(556,547)	(294,341)
Corporation tax received		116,579
Net cash generated (used in)/from operating activities	(227,623)	693,746
Cash flows used in investing activities		
Purchase of tangible fixed assets	(67,542)	(138,597)
Sale of tangible fixed assets	265	8,515
Interest received	32	379
HP interest paid	(4,741)	(15,792)
Net cash used in investing activities	(71,986)	(145,495)
Cash flows from/(used in) financing activities		
Other new loans	250,000	-
Repayment of/new finance leases	(48,594)	(49,555)
Dividends paid	(100,000)	(100,000)
Interest paid	(26,344)	(32,714)
Net cash from/(used in) financing activities	75,062	(182,269)
Net (decrease)/increase in cash and cash equivalents	(224,547)	365,982

Consolidated statement of cash flows (continued) Year ended 31 December 2021

	2021 £	2020 £
Cash and cash equivalents at beginning of year	698,101	332,119
Cash and cash equivalents at the end of year	473,554	698,101
Cash and cash equivalents at the end of year comprise:		
Cash at bank and in hand	473,554	698,101
	473,554	698,101

Consolidated analysis of net debt Year ended 31 December 2021

				.: . :	At 1		At 31
	: 1	•			January		December
			1 1 1		2021	Cash flows	2021
				·	£	£	£
Cash at bank and in	hand				698,101	(224,547)	473,554
Debt due after 1 year	ar				•	(204,167)	(204,167)
Debt due within 1 ye	ear				(1,153,033)	(197,118)	(1,350,151)
Finance leases		1	•		(154,596)	48,594	(106,002)
. 1				_		·	
					(609,528)	(577,238)	(1,186,766)
	1111			=			

Notes to the financial statements Year ended 31 December 2021

1. General information

B&B Attachments (Holdings) Limited ("the company") is a private company limited by shares and is registered and incorporated in the United Kingdom, registered in England and Wales. The registered office is Unit 46, Colbourne Avenue, Nelson Park, Cramlington, Northumberland, United Kingdom, NE23 1WD.

2. Statement of compliance

The financial statements have been prepared in accordance with United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland' ('FRS 102') and the Companies Act 2006.

3. Accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

3.1 Basis of preparation of financial statements

The financial statements are prepared on a going concern basis and under the historic cost convention. They are presented in pounds sterling.

These financial statements comprise the consolidated financial statements and the company's separate financial statements. As permitted by Section 408 of the Companies Act 2006, however, the separate profit and loss account of the company is not presented.

3.2 Basis of consolidation

The consolidated financial statements incorporate those of B&B Attachments (Holdings) Limited and all of its subsidiaries.

3.3 Going concern

The group meets its working capital requirements through its cash resources and operating cash flows supported by funding facilities.

The financial forecasts prepared and post year end trading performance indicate that the group will maintain sufficient financial headroom to enable it to continue meeting its liabilities as they fall due in the normal course of business for at least the next twelve months following approval of these financial statements. Notwithstanding any further potential ongoing impact on the group's financial performance and position beyond that already anticipated by the forecasts, the group maintains net funds, working capital and confirmed funding facilities which the directors consider are sufficient to fully mitigate the risks which remain due to the current economic environment.

The directors have a reasonable expectation that the group has adequate financial and other resources to continue in operational existence for the foreseeable future. Accordingly, they continue to prepare the financial statements on a going concern basis.

Notes to the financial statements Year ended 31 December 2021

3. Accounting policies (continued)

3.4 Revenue

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and their sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from the sale of goods is recognised when significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from contracts for the provision of professional services is recognised by reference to the stage of completion when the stage of completion, costs incurred and costs to complete can be estimated reliably. The stage of completion is calculated by comparing costs incurred, mainly in relation to contractual hourly staff rates and materials, as a proportion of total costs. Where the outcome cannot be estimated reliably, revenue is recognised only to the extent of the expenses recognised that it is probable will be recovered.

3.5 Government grants

Grants are accounted under the accruals model as permitted by FRS 102. Grants relating to expenditure on tangible fixed assets are credited to profit or loss at the same rate as the depreciation on the assets to which the grant relates. The deferred element of grants is included in creditors as deferred income.

Grants of a revenue nature are recognised in the consolidated profit and loss account in the same period as the related expenditure.

3.6 Interest income

Interest income is recognised in the consolidated statement of comprehensive income using the effective interest method.

3.7 Finance costs

Finance costs are charged to the consolidated statement of comprehensive income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

Notes to the financial statements Year ended 31 December 2021

3. Accounting policies (continued)

3.8 Intangible assets

Intangible assets are stated at cost less accumulated depreciation and accumulated impairment losses. Amortisation is provided on all intangible assets so as to write off the cost of an asset over its estimated useful life.

The estimated useful lives range as follows:

Intellectual property

15% reducing balance

Computer software

33% straight line

Asset residual values and useful lives are reviewed at the end of each reporting period, and adjusted if appropriate. The effect of any change is accounted for prospectively.

3.9 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price plus any further costs directly attributable to bringing the asset to its working condition for its intended use.

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less their estimated residual value, over their estimated useful lives as follows:

Leasehold property

over the period of the lease

Plant and machinery

20% straight line or 15% reducing balance

Office and computer equipment

33% straight line

Motor vehicles

40% reducing balance or 33% straight line

Asset residual values and useful lives are reviewed at the end of each reporting period, and adjusted if appropriate. The effect of any change is accounted for prospectively.

3.10 Impairment of fixed assets and goodwill

Assets that are subject to depreciation or amortisation are assessed at each balance sheet date to determine whether there is any indication that the assets are impaired. Where there is any indication that an asset may be impaired, the carrying value of the asset (or cash-generating unit to which the asset has been allocated) is tested for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's (or CGU's) fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGUs). Non-financial assets that have been previously impaired are reviewed at each balance sheet date to assess whether there is any indication that the impairment losses recognised in prior periods may no longer exist or may have decreased.

3.11 Fixed assets investments

Investments in subsidiaries are initially measured at cost and subsequently measured at cost less any accumulated impairment losses. The investments are assessed for impairment at each reporting date and any impairment losses or reversals of impairment losses are recognised immediately in the profit or loss.

A subsidiary is an entity controlled by the company. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

Notes to the financial statements Year ended 31 December 2021

3. Accounting policies (continued)

3.12 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Rentals paid under operating leases are charged to profit or loss on a straight-line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight-line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the statement of financial position as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to profit or loss so as to produce a constant periodic rate of interest on the remaining balance of the liability.

3.13 Stocks

Stocks are stated at the lower of cost or estimated selling price less costs to complete and sell. Cost is determined using the first-in first-out (FIFO) method and comprises of direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling costs to complete and sell is recognised as an impairment loss in the income statement. Reversals of impairment losses are also recognised in the income statement.

3.14 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the consolidated statement of cash flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the group's cash management.

3.15 Financial instruments

Basic debt instruments

The group's basic debt instruments, including trade, intercompany and other debtors and creditors and cash and bank balances are all due within one year and are measured, initially and subsequently, at the transaction price.

At the end of each reporting period debt financial assets are assessed for impairment, and their carrying value reduced if necessary. Any impairment charge is recognised in the profit and loss account.

Notes to the financial statements Year ended 31 December 2021

3. Accounting policies (continued)

3.15 Financial instruments (continued)

Derivative financial instruments

Derivative financial instruments, comprising forward currency contracts, are initially recognised at fair value at the date the contract is entered into and are subsequently remeasured to their fair value at each reporting date. Changes in fair value are recognised in the profit and loss account within administrative expenses.

The group does not currently apply hedge accounting for its forward currency contracts.

3.16 Employee benefits

Short-term benefits

Short-term benefits, including holiday pay and other similar non-monetary benefits are recognised as an expense in the period in which the service is received.

Defined contribution pension plan

The group operates a defined contribution pension plan for its employees. Contributions are recognised as an expense when they fall due. Amounts due but not yet paid are included within creditors on the balance sheet. The assets of the plan are held separately from the group in independently administered funds.

3.17 Foreign currency translation

The group's functional currency is the pound sterling. Transactions in foreign currencies are translated into sterling using the spot exchange rates at the dates of the transactions. At each period end, foreign currency monetary assets and liabilities are translated using the closing rate. All foreign exchange gains and losses are recognised in the profit and loss account.

3.18 Taxation

The taxation expense for the year comprises current and deferred tax and is recognised in the profit and loss account.

Current tax is the amount of income tax payable in respect of the taxable profit for the current or past reporting periods. It is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax represents the future tax consequences of transactions and events recognised in the financial statements of current and previous periods and arises from 'timing differences' (where transactions or events are included in the financial statements in periods different from those in which they are assessed for tax). Deferred tax is recognised in respect of all timing differences, except that unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date that are expected to apply to the reversal of timing differences.

Notes to the financial statements Year ended 31 December 2021

3. Accounting policies (continued)

3.19 Provisions

Provisions are made where an event has taken place that gives the group a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to profit or loss in the year that the group becomes aware of the obligation, and are measured at the best estimate at the balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the balance sheet.

3.20 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting.

4. Judgments in applying accounting policies and key sources of estimation uncertainty

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonably under the circumstances.

Significant judgments in applying the entity's accounting policies

The following judgments have been made in the process of applying the above accounting policies that have had the most significant effect on amounts recognised in the financial statements.

Impairment of stock

When stock is found to be obsolete it is written off directly to the profit and loss account. Slow moving stock is assessed by management and provided against when the selling price is deemed to be lower than the original cost.

Impairment of fixed assets

The group considers whether fixed assets are impaired. The useful lives of fixed assets are regularly reviewed and any reduction in the length of the life would result in an impairment charge to the profit and loss account and a reduction in the carrying value of the asset.

Useful economic lives of financial assets

The annual charge for fixed assets is sensitive to changes in the estimated useful lives and residual values of the assets. The useful economic lives and residual values are re-assessed regularly. They are amended when necessary to reflect current estimates, future investments, economic utilisation and the physical condition of the assets.

Key sources of estimation uncertainty in applying the entity's accounting policies

There were no key sources of estimation uncertainty made in applying group's accounting policies that had a significant effect on the financial statements.

Notes to the financial statements Year ended 31 December 2021

5.	Turnover		
	An analysis of turnover by class of business is as follows:		
		2021 £	2020 £
	Goods and services	9,418,283	10,656,947
		9,418,283	10,656,947
	Analysis of turnover by country of destination:		
		2021 £	2020 £
	United Kingdom	7,603,051	8,930,576
	Rest of Europe	517,416	610,093
	Rest of the World	1,297,816	1,116,278
		9,418,283	10,656,947
6.	Other operating income	2021	2020
		2021 £	2020 £
	Other operating income	10,173	11,371
	Job Retention Scheme grant funding	131,334	261,394
		141,507	272,765
7.	Operating profit		
	The operating profit is stated after charging:		
		2021 £	2020 £
	Exchange differences	(237,310)	147,502
	Government grants	(141,507)	(272,765)
	Depreciation of tangible fixed assets	219,259	256,442
	Loss/(profit) on disposal of fixed assets	2,631	(3,057)
	Amortisation of intangible assets (included within administrative expenses)	27,199	28,018
	Other operating lease rentals	189,031	229,173

Notes to the financial statements Year ended 31 December 2021

8.	Auditor's remu	neration					s. ‡4
				• **		2021	2020
	+# ·					3	£
	Fees payable to group's annua	the group's au I financial state	ditor and its assoc ments	iates for the a	udit of the	13,900	13,500
			1 47 4 7				
9.	Employees			•			
	Ctaff santa incli			f -lla		+ . ¹	
	Staff costs, incli	uaing airectors	remuneration, wer	e as follows:			
						Group	Group
		:	1 1			2021 £	2020
		· · ·		<u> </u>		-	.
	Wages and sala					2,350,746	2,334,810
	Social security of		* 11 * * * * * * * * * * * * * * * * * *			247,954	222,189
	Cost of defined	contribution scl	neme	100		123,971	124,050
				:		2 722 674	0.004.040
		· .		:		2,722,671	2,681,049
							•
	The average mo	onthly number	of employees of th	e group, inclu	ding the dir	ectors, during th	e year was as
	10110443.						•
						2021	2020
						No.	Nö.
	Administration					21	21
	Distribution				* * *	25	26
	Production		: *			24	26
	. • •			* ;	• .		
						70	73

The company has no employees other than the director, who did not receive any remuneration (2020: £nil).

Notes to the financial statements Year ended 31 December 2021

10.	Directors' remuneration		
		2021 £	2020 £
	Directors' emoluments	375,120	363,173
	Group contributions to defined contribution pension schemes	16,461	25,020
		391,581	388,193

During the year retirement benefits were accruing to 1 director (2020: 4) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £100,000 (2020: £100,000).

The value of the group's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £nil (2020: £nil).

11. Interest payable and similar expenses

		2021 £	As restated 2020 £
	Bank interest payable	26,344	39,055
	Finance leases and hire purchase contracts	4,741	9,451
		31,085	48,506
12.	Taxation		
•		2021 £	2020 £
	Current tax on profits for the year	-	-
	Total current tax	-	-
	Deferred tax		
	Origination and reversal of timing differences	(27,445)	28,204
	Changes to tax rates	33,720	11,185
	Adjustment in respect of previous periods	(213)	-
	Total deferred tax	6,062	39,389
	Taxation on profit on ordinary activities	6,062	39,389

Notes to the financial statements Year ended 31 December 2021

12. Taxation (continued)

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2020 - higher than) the standard rate of corporation tax in the UK of 19% (2020: 19%). The differences are explained below:

	2021 £	2020 £
Profit on ordinary activities before tax	123,115	200,750
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 19% (2020: 19%) Effects of:	23,392	38,143
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	3,024	2,035
Benefit of research and development tax relief	(68,828)	-
Benefit of superdeduction	(3,191)	-
Deferred tax not recognised	18,158	-
Adjustments to tax charge in respect of prior periods	(213)	-
Tax rate changes	33,720	11,185
Other differences leading to an increase (decrease) in the tax charge	-	(11,974)
Total tax charge for the year	6,062	39,389

Factors that may affect future tax charges

The rate of corporation tax in the UK throughout the period was 19%. In the Spring Budget 2021 the government announced that the main rate of UK corporation tax will increase to 25% from 1 April 2023 and this rate change was substantively enacted on 24 May 2021. Accordingly, deferred tax as at 31 December 2021 has been calculated at 25%.

13. Dividends

	2021 £	2020 £
Dividends paid in the year	100,000	100,000
	100,000	100,000

Notes to the financial statements Year ended 31 December 2021

14. Intangible assets

Group

		Computer software	Intellectual property £	Total £
Cost At 1 January 2021		158,756	49,138	207,894
At 31 December 2021	-	158,756	49,138	207,894
Amortisation At 1 January 2021 Charge for the year		127,518 25,163	35,600 2,036	163,118 27,199
At 31 December 2021	- - ₋ .	152,681	37,636	190,317
Net book value		7 °		
At 31 December 2021	I <u>.</u>	6,075	11,502	17,577
At 31 December 2020	:. :.	31,238	13,538	44,776

Notes to the financial statements Year ended 31 December 2021

15. Tangible fixed assets

Group

	Leasehold improvements	Plant and machinery	Office and computer equipment £	Motor vehicles £	Total £
Cost or valuation	•				
At 1 January 2021	308,277	2,354,323	237,713	24,820	2,925,133
Additions	-	48,741	18,801	-	67,542
Disposals	-	(64,880)	(130,539)	•	(195,419)
At 31 December 2021	308,277	2,338,184	125,975	24,820	2,797,256
Depreciation					•
At 1 January 2021	160,948	1,735,308	205,624	4,270	2,106,150
Charge for the year	27,801	166,277	16,939	8,242	219,259
Disposals	•	(61,984)	(130,539)	-	(192,523)
Impairment charge	-	-	5,454	-	5,454
At 31 December 2021	188,749	1,839,601	97,478	12,512	2,138,340
Net book value					
At 31 December 2021	119,528	498,583	28,497	12,308	658,916
At 31 December 2020	147,329	619,015	32,089	20,550	818,983

During the year assets valued at £5,454 were identified as no longer usable and have been impaired.

Notes to the financial statements Year ended 31 December 2021

15. Tangible fixed assets (continued)

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

en e		1 . 1 1 1			2021	As restated 2020
	. ;				3	£.
Plant and machinery			 • • !	1.1	136,162	174,993
Motor vehicles	1 .				12,308	20,550
					148,470	195,543

The table above has been restated to correctly present the amounts of assets held under finance leases or hire purchase contracts within the motor vehicles category rather than computer equipment in prior year.

16. Fixed asset investments

Company

		Investments in subsidiaries
		£
Cost or valuation		
At 1 January 2021		600,184
At 31 December 2021		600,184

B&B Attachments (1999) Limited and B&B Attachments Limited are both 100% owned subsidiaries. The registered offices can be found at Unit 46, Colbourne Avenue, Nelson Park, Cramlington, Northumberland, United Kingdom, NE23 1WD.

Notes to the financial statements Year ended 31 December 2021

17. Stocks

				Consum:	0
			:	Group 2021	Group 2020
Raw materials a	nd consumables			£ 61,700	49,475
Work in progress	s (goods to be sold)			 41,204	44,402
Finished goods a	and goods for resale	* * * *		1,887,405	1,670,412
				 1,990,309	1,764,289
1.					

The carrying value of stocks are stated net of impairment losses totalling £40,000 (2020: £40,000). Impairment losses totalling £nil (2020: £nil) were recognised in profit and loss.

18. Debtors

		٠	: .		Group 2021	Group 2020
					£	£
Trade debtors					1,946,240	2,024,166
Amounts owed b	y related parties			•	44,128	49,426
Other debtors			•		10,337	53,385
Prepayments an	d accrued incom	е			185,864	214,980
			• .		2,186,569	2,341,957

Amounts owed by related parties are unsecured, interest free and payable on demand.

Notes to the financial statements Year ended 31 December 2021

19. Creditors: Amounts falling due within one year

	Group 2021 £	Group 2020 £	Compan y 2021 £	Company 2020 £
Invoice discounting facility (note 21)	1,294,897	1,143,769	-	*** ;
Other loans (note 21)	45,833	<u>.</u>	-	
Trade creditors	2,505,738	2,648,685	÷	-
Amounts owed to group undertakings	-	-	600,183	600,183
Other taxation and social security	411,424	915,928	-	-
Obligations under finance lease and hire purchase contracts	35,753	48,611	•	-
Other creditors	9,421	9,264	• •	-
Accruals and deferred income	100,334	160,715	-	-
	4,403,400	4,926,972	600,183	600,183

Amounts owed to group undertakings are unsecured, interest free and payable on demand.

20. Creditors: Amounts falling due after more than one year

£	•
	£
204,167	-
70,249	105,985
39,468	48,623
313,884	154,608
	204,167 70,249 39,468

Notes to the financial statements Year ended 31 December 2021

21. Loans

Analysis of the maturity of loans is given below:

	Group 2021 £	Group 2020 £
Amounts falling due within one year		
Invoice discounting facility	1,294,897	1,143,769
Other loans	45,833	-
	1,340,730	1,143,769
Amounts falling due 2-5 years		
Other loans	204,167	-
	1,544,897	1,143,769
		

Amounts owed under the invoice discounting facility agreement amounted to £1,294,897 (2020: £1,143,769). This amount is secured over the group's trade debtors valued at £1,946,240 (2020: £2,024,166).

Other loan received during the year relates to a Coronavirus Business Interruption Loan. The loan incurs 2.96% interest per annum after the initial 12 month period from the drawdown date and is unsecured.

22. Finance leases

Minimum lease payments under hire purchase fall due as follows:

	Group 2021 £	Group 2020 £
Within one year	35,753	31,847
Between 1-5 years	70,249	110,727
	106,002	142,574
		=======================================

Finance leases primarily relate to plant and machinery and motor vehicles used in daily operations of the group. Finance leases are secured over the leased assets, valued at £148,470 (2020: £195,543).

Notes to the financial statements Year ended 31 December 2021

23. Financial instruments

Hedging instruments

The group uses foreign currency forward contracts to manage the foreign exchange risk of future transactions and cash flows. The contracts are valued based on available market data. The group does not adopt hedge accounting for forward exchange contracts and, consequently, fair value gains and losses are recognised in the profit or loss.

At the year-end, the total carrying amount of outstanding foreign exchange forward contracts that the group had committed to was £555,845 (2020: £178,571).

24. Deferred taxation

Group

		2021 £
At beginning of year		(134,439)
Charged to profit or loss		(6,062)
At end of year	=	(140,501)
The provision for deferred taxation is made up as follows:		
	Group 2021 £	Group 2020 £
Fixed asset timing differences	(142,819)	(138,584)
Short term timing differences	2,318	1,808
Losses	-	2,337
	(140,501)	(134,439)

Notes to the financial statements Year ended 31 December 2021

25. Provisions

Group

	Dilapidation provision £
At 1 January 2021	102,000
At 31 December 2021	102,000

The dilapidation provision relates to the property occupied by the group at Unit 46 Colbourne Avenue. Nelson Park Industrial Estate, Cramlington, NE23 1WD and is expected to be utilised at the end of the lease term.

26. Share capital

Allotted, called up and fully paid	2021 £	2020 £
997 (2020: 997) Ordinary shares shares of £0.10 each	100	100
2 (2020: 2) A Ordinary shares shares of £0.10 each	-	-
1 (2020: 1) B Ordinary shares share of £0.10	-	-
	100	100

The ordinary shares confer the right to one vote per share at any general meeting of the company. These shares entitle the holders to any dividends or distributions that are made or declared by the company after payment of the preference dividends in full for that year.

The A and B ordinary shares confer a right to receive notice of and attend at general meetings of the company but no right to vote. The shares entitle the holders to a right to a return of capital on liquidation with no right of redemption and a right to receive a dividend and to be considered separately by the directors of the company in deciding whether a dividend should be paid.

27. Reserves

Profit and loss account

The profit and loss account represents the company's cumulative profits and losses net of cumulative dividends paid and other adjustments.

28. Financial commitments, guarantees and contingent liabilities

The group has a contingent liability by way of an unlimited cross guarantee with B & B Attachments (1999) Limited, B & B Attachments Limited and Colbourne Investments Limited to support the invoice discounting facility.

Notes to the financial statements Year ended 31 December 2021

29. Pension commitments

The group contributes to employees and directors' private pension plans. The pension cost charge represents contributions payable by the group to the plans and amounted to £123,971 (2020: £124,050). Contributions totaling £9,421 (2020: £9,264) were payable to the fund at the balance sheet date and are included in creditors.

30. Commitments under operating leases

At 31 December 2021 the group and the company had future minimum lease payments due under noncancellable operating leases for each of the following periods:

	Group 2021 £	Group 2020 £
Not later than 1 year	102,467	87,688
Later than 1 year and not later than 5 years	47,649	76,969
	150,116	164,657

31. Related party transactions

Included within company debtors is £44,128 (2020: £49,426) owed to B & B Attachments Limited from Colbourne Investments Limited, a related party by virtue of its ultimate owner. Colbourne Investments Limited has charged B. & B. Attachments Limited for management charges incurred during the year totalling to £6,527 (2020: 6,528).

Key management personnel are considered to comprise the company's directors, whose remuneration is disclosed within note 10.

32. Controlling party

The ultimate controlling party is Mr M R Barton, by virtue of his majority shareholding of the ultimate parent company.