

Company Registration No. 5810043

**Reed Elsevier (Investments) plc**

**Directors' Report and Financial Statements**

**For the year ended 31 December 2010**

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COMPANIES HOUSE

**OFFICERS AND PROFESSIONAL ADVISERS**

**Directors**

M Armour  
S Cowden  
A Joseph  
P Richardson

**Secretary**

L Dixon (retired 31 March 2011)  
S Cowden (appointed 31 March 2011)

**Registered Office**

1-3 Strand  
London  
WC2N 5JR

**Auditors**

Deloitte LLP  
Chartered Accountants and Statutory Auditors  
London, United Kingdom

## DIRECTORS' REPORT

The directors present their annual report and the audited financial statements for the year ended 31 December 2010

The company has taken advantage of the exemption granted under s417 of the Companies Act 2006 and has not produced an Enhanced Business Review. The company has prepared accounts in accordance with s415(2) of the Companies Act 2006

### Results and dividends

The profit before taxation for the year was £793,000 (2009 £815,000). No dividends were paid during the year (2009 nil) and the retained profit of £793,000 (2009 £815,000) has been taken to reserves.

### Principal activities and future developments

The company's principal activities are the funding of the activities of Reed Elsevier Group plc. The directors do not anticipate any change in these activities in the foreseeable future. The company was a wholly-owned subsidiary throughout the year.

### Financial risks

The company is exposed to financial risk through its financial assets and liabilities. The key financial risks are credit risk and liquidity risk. Interest rate risk is mitigated by issuing borrowings at fixed rates of interest, or, where borrowings have been swapped to floating rates through the use of interest rate derivatives, by lending to the holding company and fellow subsidiary undertakings at floating rates of interest.

Credit risk is attributable to amounts owed by the holding company and by fellow subsidiary undertakings, and is not considered to be significant. Liquidity risk is not considered to be significant as the company's borrowings are largely matched by amounts receivable from the holding company.

### Directors

The directors who served during the year and those holding office are shown on page 1.

Directors' indemnity insurance has been taken out by the company on the directors' behalf.

### Directors' responsibilities statement

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

**DIRECTORS' REPORT (Continued)**

**Disclosure of information to auditors**

Each of the persons who is a director at the date of approval of this report confirms that

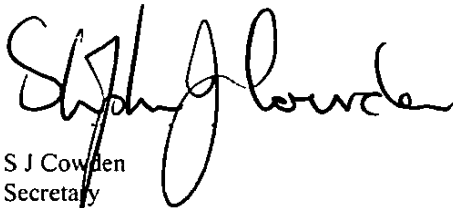
- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

**Auditors**

Deloitte LLP were appointed as auditors for the company and have expressed their willingness to continue in office as auditors and a resolution to re-appoint them will be proposed at the forthcoming Annual General Meeting

By Order of the Board  
1-3 Strand  
London WC2N 5JR

A handwritten signature in black ink, appearing to read 'S J Cowden', written over a horizontal line.

S J Cowden  
Secretary

29 June 2011

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF REED ELSEVIER  
(INVESTMENTS) PLC**

We have audited the financial statements of Reed Elsevier (Investments) plc for the year ended 31 December 2010 which comprise the profit and loss account, the balance sheet and the related notes 1 to 16. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

**Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

**Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to take advantage of the small companies exemption in preparing the directors' report.



Kate J Houldsworth (Senior Statutory Auditor)  
for and on behalf of Deloitte LLP  
Chartered Accountants and Statutory Auditors  
London, United Kingdom

29<sup>th</sup> June

2011

**PROFIT AND LOSS ACCOUNT**  
For the year ended 31 December 2010

	Note	2010 £'000	2009 £ 000
<b>Operating profit</b>	2	-	-
Interest receivable and similar income	5	40,576	40,296
Interest payable and similar charges	6	(39,783)	(39,481)
		<u>793</u>	<u>815</u>
<b>Profit on ordinary activities before taxation</b>		793	815
Tax on profit on ordinary activities	7	-	-
		<u>-</u>	<u>-</u>
<b>Profit on ordinary activities after taxation for the financial year</b>	13	<u>793</u>	<u>815</u>

The historical cost profits and losses are not materially different from the results disclosed above

The activities of the company are derived from continuing operations

The company had no recognised gains or losses this year or during the prior year other than those reflected in the profit and loss account. Consequently, a separate statement of total recognised gains and losses is not provided

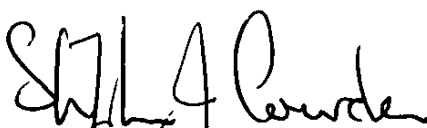
The notes on pages 7 to 11 form part of these accounts

**BALANCE SHEET**  
As at 31 December 2010

	Note	2010 £'000	2009 £ 000
<b>Current assets</b>			
Debtors (amounts falling due within one year)	9	1,020,514	972,989
<b>Current liabilities</b>			
Creditors (amounts falling due within one year)	10	(268,447)	(239,053)
<b>Net current assets</b>		<u>752,067</u>	<u>733,936</u>
<b>Non-current liabilities</b>			
Borrowings	11	(699,746)	(682,408)
<b>Net assets</b>		<u>52,321</u>	<u>51,528</u>
<b>Capital and reserves</b>			
Called up share capital	12	50	50
Share premium	13	50,000	50,000
Profit and loss account	13	2,271	1,478
<b>Shareholders' funds</b>		<u>52,321</u>	<u>51,528</u>

The notes on pages 7 to 11 form part of these accounts

Approved by the board of directors and signed on behalf of Reed Elsevier (Investments) plc



S Cowden  
Director

29 June 2011

**NOTES TO THE ACCOUNTS**  
**For the year ended 31 December 2010**

**I. Accounting policies**

**Compliance with accounting standards**

These financial statements have been prepared under the historical cost convention and are in accordance with applicable United Kingdom accounting standards. The accounting policies adopted below have been consistently applied in the current and prior year.

**Going concern**

The entity principally provides funding for the activities of Reed Elsevier Group plc for which management has assessed the relevant factors surrounding going concern and concludes that there are no material events or uncertainties that may cast significant doubt about the ability of the company to continue as a going concern. Accordingly, the directors continue to adopt the going concern basis in preparing the annual report and accounts.

**Debtors**

Debtors are stated net of provisions for doubtful debts, returns and other allowances.

**Interest receivable/payable**

All interest receivable/payable is recognised on an accruals basis.

**Borrowing costs**

Debt issuance costs are charged to the profit and loss account over the life of the related borrowings so as to produce a constant periodic rate of charge.

**Taxation**

The current tax expense represents the sum of the tax payable on the current year taxable profits, and the movements on deferred tax that are recognised in the profit and loss account. The tax payable on current year taxable profits is calculated using the applicable tax rates that have been enacted, or substantively enacted, by the balance sheet date. Deferred taxation is provided in full for timing differences using the liability method. Deferred tax assets are only recognised to the extent that they are considered recoverable in the short-term. Deferred taxation balances are not discounted.

**Financial instruments**

Financial instruments comprise debtors, cash, creditors and accruals, provisions, borrowings and derivative financial instruments.

Borrowings (other than fixed rate borrowings in designated hedging relationships and for which the carrying value is adjusted to reflect changes in the fair value of the hedged risk), creditors, accruals and provisions are recorded initially at fair value, less directly attributable issuance costs if applicable, and subsequently at amortised cost. Derivative financial instruments are used to hedge interest rate risk.

Where an effective hedge is in place against changes in the fair value of fixed rate borrowings, the hedged borrowings are adjusted for changes in fair value attributable to the risk being hedged with a corresponding income or expense included in the profit and loss account within interest. The offsetting gains or losses from remeasuring the fair value of the related derivatives are also recognised in the profit and loss account within interest. When the related derivative expires, is sold or terminated, or no longer qualifies for hedge accounting, the cumulative change in fair value of the hedged borrowing is amortised in the profit and loss account over the period to maturity of the borrowing using the effective interest method. Any ineffective portion of hedges is recognised immediately in the profit and loss account.

The fair values of interest rate swaps represent the replacement costs calculated using observable market rates of interest. The fair value of long term borrowings is calculated by discounting expected future cash flows at observable market rates.



**NOTES TO THE ACCOUNTS**  
**For the year ended 31 December 2010**

**2. Operating profit**

The directors received no emoluments (2009 nil) in respect of their services to the company

**3. Auditor's remuneration**

Auditor's remuneration for the audit of the company's annual accounts was £1,000 (2009 £1,000) and was borne and not recharged by another group company for the current and preceding year

**4. Staff costs**

The company has no employees (2009 nil)

**5. Interest receivable and similar income**

	2010 £'000	2009 £'000
Interest due from parent company	40,544	40,296
Exchange gains	32	-
	<u>40,576</u>	<u>40,296</u>

**6. Interest payable and similar charges**

	2010 £'000	2009 £'000
On loans repayable after five years	36,986	34,887
On other borrowings repayable within 5 years not by instalments	363	958
Guarantee fees payable to Reed Elsevier PLC	222	196
Guarantee fees payable to Reed Elsevier NV	222	196
Fair value losses on designated fair value hedge relationships	2	31
Interest payable to fellow subsidiary undertakings	1,988	3,213
	<u>39,783</u>	<u>39,481</u>

**7. Tax on profit on ordinary activities**

	2010 £'000	2009 £'000
United Kingdom corporation tax	-	-

The rate of current tax for the year and prior period is 28% based on the UK standard rate of corporation tax

A reconciliation of the notional current tax charge based on the standard rate to the actual current tax charge is as follows

	2010 £'000	2009 £'000
Profit on ordinary activities before taxation	793	815
Tax charge at the standard rate	222	228
Group relief received for nil consideration	(222)	(228)
<b>Current tax charge</b>	<u>-</u>	<u>-</u>

**NOTES TO THE ACCOUNTS**  
**For the year ended 31 December 2010**

**8. Financial Instruments****Hedge accounting**

The hedging relationships that are designated under FRS26 – Financial Instruments are described below

**Fair value hedges**

The company has entered into interest rate swaps to hedge the exposure to changes in the fair value of fixed rate borrowings due to interest rate movements which could affect the profit and loss account

Interest rate derivatives with a principal amount of £300 million were in place at 31 December 2010 (2009 £300 million) swapping a fixed rate term debt issue to floating rate debt for the whole of its term

The gains and losses on the borrowings and related derivatives designated as fair value hedges, which are included in the profit and loss account, for the year ended 31 December 2010 were as follows

	1 January 2010 £'000	Fair value movement gain/(loss) £'000	31 December 2010 £'000
<b>Gains/(losses) on borrowings and related derivatives</b>			
Debt	9,191	(16,205)	(7,014)
Related interest rate swaps	(9,222)	16,203	6,981
	<u>(31)</u>	<u>(2)</u>	<u>(33)</u>

All fair value hedges were highly effective from inception to 31 December 2010

**9. Debtors (falling due within one year)**

	2010 £'000	2009 £ 000
Amounts owed by parent company	1,013,533	972,989
Designated interest rate derivative	6,981	-
	<u>1,020,514</u>	<u>972,989</u>

**10. Creditors (falling due within one year)**

	2010 £'000	2009 £ 000
Amounts owed to fellow subsidiary undertakings	262,301	223,887
Amounts owed to Reed Elsevier PLC	719	500
Amounts owed to Reed Elsevier NV	219	196
Interest payable on borrowings	5,208	5,248
Designated interest rate derivative	-	9,222
	<u>268,447</u>	<u>239,053</u>

**NOTES TO THE ACCOUNTS**  
**For the year ended 31 December 2010**

**11. Borrowings – unsecured (falling due after one year)**

	2010 £'000	2009 £'000
5.625% Public Notes 2016 – measured at amortised cost	396,926	396,396
7.00% Public Notes 2017 – in fair value hedging relationships	302,820	286,012
	<u>699,746</u>	<u>682,408</u>

In March 2009 the company issued term debt of £300 million paying a coupon of 7% and maturing in 2017

The total fair value of borrowings measured at amortised cost is £438 million (2009: £424 million). The total fair value of borrowings in fair value hedging relationships is £351 million (2009: £344 million).

**12. Share capital**

	Authorised		Called up, issued and fully paid	
	Number	£	Number	£
<i>Ordinary shares of £1 each</i>				
At 1 January and 31 December 2010	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>	<u>50,000</u>

**13. Shareholders' funds**

	Share capital £'000	Share premium £'000	Profit and loss account £'000	Total £'000
At 1 January 2010	50	50,000	1,478	51,528
Retained profit for the financial year	-	-	793	793
<b>At 31 December 2010</b>	<u><b>50</b></u>	<u><b>50,000</b></u>	<u><b>2,271</b></u>	<u><b>52,321</b></u>

**14. Cash flow statement**

A cash flow statement is not required under Financial Reporting Standard 1 (Revised) (Cash Flow Statements) as the ultimate parent undertaking prepares group accounts which are publicly available.

**15. Ultimate parent company**

The company's ultimate parent undertaking and controlling entity is Reed Elsevier Group plc, a company incorporated in Great Britain. The smallest and largest group into which the accounts of the company for the year ended 31 December 2010 are consolidated is Reed Elsevier Group plc. Copies of the consolidated accounts of Reed Elsevier Group plc may be obtained from its registered office at 1-3 Strand, London, WC2N 5JR. Reed Elsevier Group plc is jointly owned by Reed Elsevier PLC (a company incorporated in Great Britain) and Reed Elsevier NV (a company incorporated in the Netherlands).

**NOTES TO THE ACCOUNTS**  
**For the year ended 31 December 2010**

**16 Related party transactions**

The company has taken advantage of the exemption granted under paragraph 3(c) of Financial Reporting Standard 8 (Related Party Disclosures) not to disclose transactions with entities that are part of Reed Elsevier Group plc as the consolidated financial statements of Reed Elsevier Group plc, in which the company is included, are publicly available