### Company Registration No. 5754978

# **Cabot Financial Group Limited**

**Report and Financial Statements** 

Year ended 31 October 2010

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# Report and financial statements 2010

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# Report and financial statements 2010

# Officers and professional advisers

#### **Directors**

K W Maynard G P Crawford J F Soden D C E Geer P J Norris J D Randall

#### Secretary

J D Randall

#### Registered office

1 Kings Hill Avenue Kings Hill West Malling Kent ME19 4UA

#### **Bankers**

Barclays Bank PLC 1 Churchill Place London E14 5HP

#### **Solicitors**

Clifford Chance 10 Upper Bank Street London E14 5JJ

#### **Auditors**

Deloitte LLP Chartered Accountants London

### Directors' report

The Directors present their annual report and financial statements of Cabot Financial Group Limited (the "Company") and its subsidiaries (the "Group") for the year ended 31 October 2010

#### Principal activities

The principal activity of the Company is to act as a holding company of a group comprising the purchase and recovery of non-performing consumer loans in the UK and Europe

The subsidiary and associated undertaking principally affecting the profits or net assets of the Group in the year are listed in note 11 to the financial statements

#### **Business review**

The debt purchase marketplace in the UK, the principal area of business activity for the Group, has suffered along with the rest of the economy during the recession but has now stabilised with volumes of debt being sold during 2010 being broadly consistent with the volume in 2009. During the year, the Group has actively considered purchasing debt with a face value in excess of £3 4 billion. The Group made purchases costing in excess of £37m. Whilst this was below the initial target for the year the Directors consider this to be a good performance given the volume of debt being offered for sale.

The prices paid for debt in the UK market reduced significantly in the two year period to October 2009 as the economic environment declined but have started to increase in the last twelve months. The Directors are confident that returns achieved on the portfolios acquired in the year to 31 October 2010 will, in aggregate, be in line with the performance of the assets purchased in the preceding two years and ahead of the performance in the five year plan

The UK remained the dominant market accounting for over 95% of the portfolio purchases

Collections on portfolios for the year to 31 October 2010 exceeded expectations on both the existing portfolios and the portfolios purchased during the year. The outperformance on the existing portfolios reflects the benefits of the approach the Group has adopted with its customers as the economy has become more stable. The Group has always taken a long-term approach to helping the customer deal with their debt obligations and this approach was maintained during the economic downturn. Collections on the assets acquired in the year have exceeded expectations due to the decision to factor in significant reductions in expected customer settlements relative to the historical trend when forecasting the likely collections at the point of pricing. The Directors expect both the turnover and operating profits of the Group to grow in the coming years fuelled by cashflows from portfolios currently owned plus increasing levels of purchases as the major vendors return to the debt sale market

#### Possible sale of the Group

The Directors have been informed by the majority shareholder, Pall Mall Finance Limited, that they intend to sell the Group in the near future and that they have received offers for the Group. Each of the minority shareholders have indicated that they are in agreement with the proposed transaction. Based on the information provided by the majority shareholder the Directors have written down the carrying value of goodwill by £121,542,535 so that the new carrying value of £21,706,252 represents the best current estimate of the net realisable value of the goodwill. If the sale of the Group goes ahead at this valuation the transaction will involve the waiver of accrued interest and principal on the A, B and M notes so that the aggregate carrying value in the Group's balance sheet will be approximately £101 million, the Directors therefore consider this to be the fair value of these liabilities. Each of the loan note holders, which are the same entities as the owners of the ordinary shares, have indicated their agreement with the proposed terms of the transaction and therefore the potential waiver.

#### Financial risk management objectives and policies

#### Cash flow and credit risk

The purchase and collection of non-performing consumer receivables carries a substantial amount of cash risk due to the underlying volatility in the collection characteristics of these assets

To mitigate these risks the Group has developed, and continues to refine, detailed management reporting on individual portfolio performance and re-forecasts future collections on each portfolio on a monthly basis

Due to the long-term nature of the Group's collection strategies, the Group will continue to be exposed to possible changes in legislation and economic trends

## **Directors' report (continued)**

#### Financial risk management objectives and policies (continued)

To mitigate these risks, the Group's senior employees play an active role in trade and industry bodies to ensure that any changes in the legislative collections environment are monitored and assessed as soon as practically possible. To mitigate economic risk the Group does not generally enter into long-term fixed-price purchasing arrangements with a duration of more than one year.

#### Price rick

The market within which the Group operates is highly competitive with a large number of buyers tendering for portfolios that come to market. In order to mitigate this risk the Group continues to invest in pricing models and methodologies in order that segmented sub-portfolios can be accurately priced so that those parts of portfolios with the highest chance of meeting collections expectations are purchased. The Directors consider that substantial ongoing investment in this area will be key to the success of the business.

#### Foreign exchange risk

As at 31 October 2010 the net foreign exchange risk is assessed by the Directors to be immaterial in the context of the total assets of the Group with portfolios acquired in Euros being funded with senior debt drawn in Euros

#### Interest rate risk

All decisions in relation to the hedging of interest rate risk are made by the Board of Directors of the Group. The Group holds a £100 million interest rate cap which expires in December 2010 and two further £50 million interest rate caps covering the period to December 2011 as a hedge against adverse movements on the cost of its senior bank facility. These instruments have been revalued in the balance sheet to fair value as required by FRS 26 Financial Instruments. Recognition and Measurement. The fair value of this derivative at 31 October 2010 was £nil (2009 £144,000). As at 31 October 2009 the Group also held a £20 million interest rate swap with a fair value of a liability of £159,456 however this instrument expired during the year.

#### Going concern and liquidity risk

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in this report. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are described in these financial statements. The Group made an operating loss of £106,653,631 (2009 profit of £1,650,804) and net cash inflow from operating activities decreased to £14,975,994 (2009 £30,547,745). The Group currently has net current assets of £69,909,717 (2009 £87,916,177) and deficit on shareholders' funds of £206,218,749 (2009 £66,527,024). The deficit in net assets principally relates to impaired goodwill and accrued interest charges on loan notes. The Group's long-term debt financing comprises of the £202 million loan notes due in 2016, held by the same entities as the Company's ordinary shares. Accrued interest on these loans notes of £105 million is, although included in current liabilities, due only on a "pay as you can basis" and otherwise not due until the loan notes are repaid at maturity (see note 15). If the Group were sold at the balance sheet date at a valuation consistent with the assumed proceeds as used in the goodwill impairment calculation the loan note and M note holders will need to agree a waiver of principal and interest in the region of £206 million. Each of the loan note holders have indicated their agreement with the proposed terms of the transaction and therefore the potential waiver.

The Group meets its day to day working capital requirements through a £155m senior loan facility. The renewal date of the bank loan facility is 17 December 2011 (see note 15). As at the balance sheet date the senior loan facility was drawn down to £101m. The Directors have already commenced discussions with the banking syndicate regarding the extension of the loan facility and each member of the syndicate has verbally indicated that they expect to continue to provide the facility on terms similar to the current position. The Group has granted a fixed and floating charge over assets with a carrying value of £185m as at the balance sheet date as security for the bank loan. The facility is repaid each month with a set percentage of the amount recovered from the loan portfolios.

The Group's latest forecasts and cash flow projections have been reviewed in comparison to the loan facility terms and covenants and this has not indicated any significant uncertainty over the Group's ability to operate within the requirements of the facility and therefore to continue as a going concern

After making enquiries, the Directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts

## Directors' report (continued)

#### Results and dividends

The audited financial statements and related notes for the year ended 31 October 2010 are set out on pages 8 to 32 The Group's result for the year, after taxation and before minority interests, was a loss of £139,618,677 (2009 loss £29,457,610) The Directors do not recommend the payment of a dividend (2009 £nil)

#### **Directors**

The Directors who held office during the year, except as noted otherwise, were as follows

K W Maynard

G P Crawford

D C E Geer

J D Randall

P J Norris

J F Soden

#### Supplier payment policy

It is the Group's policy to abide by the terms of payment agreed with suppliers

#### Charitable and political contributions

During the year the Group made charitable donations of £2,728 (2009 £2,625) There were no political contributions during the year (2009 £nil)

#### Disabled employees

Applications for employment from disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event that members of staff become disabled every effort is made to ensure that their employment with the Group continues. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

#### **Employee consultation**

The Group places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the Group. This is achieved through formal and informal meetings. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests both informally and via the quarterly meetings of the "Communication and Consultative Committee"

## Directors' report (continued)

#### **Auditors**

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the Director is aware, there is no relevant audit information of which the Company's auditors are unaware, and
- the Director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditors are aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006

Deloitte LLP have expressed their willingness to continue in office as auditors and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting

Approved by the Board of Directors and signed on behalf of the Board

J D Randall Director

22 Dacher 2010

## Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations. Company law requires the Directors to prepare financial statements for each financial year. Under the law, the Directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepting Accounting Practice and applicable law.

Under Company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period In preparing those financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgements and estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company and Group will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent auditors' report to the members of Cabot Financial Group Limited

We have audited the financial statements of Cabot Financial Group Limited for the year ended 31 October 2010 which comprise the Consolidated profit and loss account, the Consolidated and Company balance sheets, the Consolidated statement of total recognised gains and losses, the Consolidated cash flow statement and the related notes 1 to 27 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of Directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the Group's and parent. Company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the Directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Group's and the Parent Company's affairs as at 31 October 2010 and of the Group's loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of Directors' remuneration specified by law are not made, or

we have not received all the information and explanations we require for our audit

Andrew Downes (Senior Statutory Auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditors

London, United Kingdom

December

2010

# Consolidated profit and loss account For the year ended 31 October 2010

	Notes	2010 2009 £ £
Turnover	1, 2	88,324,967 89,070,141
Cost of sales		(32,670,353) (49,744,915)
Gross profit		55,654,614 39,325,226
Administration expenses		(40,774,824) (37,693,651)
Impairment of goodwill	1	(121,542,535)
Other operating income		9,114 19,229
Operating loss/profit		(106,653,631) 1,650,804
Loss on sale of fixed asset investment		- (102)
Interest receivable and similar income	6	53,376 58,637
Interest payable and similar charges	7	(33,219,508) (31,248,907)
Loss on ordinary activities before taxation	3	(139,819,763) (29,539,568)
Tax on loss on ordinary activities	4	201,086 81,958
Loss on ordinary activities after taxation		(139,618,677) (29,457,610)
Minority Interests		(16,308) (6,690)
Loss for the financial year	19	(139,634,985) (29,464,300)

All activities derive from continuing operations

The accompanying notes are an integral part of this consolidated profit and loss account

# Consolidated balance sheet As at 31 October 2010

	Notes	2010 £	2009 £
Fixed assets			
Goodwill	9	21,706,252	152,970,673
Tangible assets	10	4,488,164	4,526,862
		26,194,416	157,497,535
Current assets			
Loan portfolios	12	173,614,702	161,738,508
Debtors amounts falling due within one year	13	3,563,777	4,823,052
Cash at bank and in hand		5,453,993	5,356,142
		182,632,472	171,917,702
Creditors amounts falling due			
within one year	14	(112,722,755)	(84,001,525)
Net current assets		69,909,717	87,916,177
Total assets less current habilities		96,104,133	245,413,712
Creditors: amounts falling due after more			
than one year	15	(301,323,238)	(310,641,485)
Provisions for liabilities and charges	16	(999,644)	(1,299,251)
Net liabilities		(206,218,749)	(66,527,024)
Capital and reserves			-
Called up share capital	18	250,000	250,000
Profit and loss account	19	(206,497,862)	(66,796,950)
Equity shareholders' deficit	24	(206,247,862)	(66,546,950)
Minority interests	_	29,113	19,926
Total capital deficit		(206,218,749)	(66,527,024)

The accompanying notes are an integral part of this consolidated balance sheet

These financial statements of Cabot Financial Group Limited, with registered number 5954978, were approved by the Board of Directors and authorised for issue on 72 Page 2010

Signed on behalf of the Board of Directors

J D Randall

Director

# Company balance sheet As at 31 October 2010

	Notes	2010 £	2009 £
Fixed assets Investments	11	250,000	250,000
Current assets Debtors amounts falling due within one year	13	5,736	5,736
		5,736	5,736
Creditors: amounts falling due within one year	14	(11,750)	(11,750)
Net current habilities		(6,014)	(6,014)
Total assets less current liabilities		243,986	243,986
Net assets		243,986	243,986
Capital and reserves			
Called up share capital	18	250,000	250,000
Profit and loss account	19	(6,014)	(6,014)
Equity shareholders' funds		243,986	243,986

The accompanying notes are an integral part of this consolidated balance sheet

These financial statements of Cabot Financial Group Limited, with registered number 5754978, were approved by the Board of Directors and authorised for issue on **Z2** Daww 2010

Signed on behalf of the Board of Directors

J D Randall

Director

# Consolidated statement of total recognised gains and losses For the year ended 31 October 2010

	Note	2010 £	2009 £
Loss for the financial year		(139,634,985)	(29,464,300)
Currency translation differences	19	(65,927)	397,270
Total recognised losses relating to the year		(139,700,912)	(29,067,030)

# Consolidated cash flow statement For the year ended 31 October 2010

	Notes	2010 £	2009 £
Net cash inflow from operating activities	20	14,975,994	30,547,745
Returns on investments and servicing of finance	21	(5,801,450)	(6,767,698)
Taxation	21	1,553,867	131,396
Capital expenditure and financial investment	21	(1,332,525)	(1,661,950)
Acquisitions and disposals	21		(102)
Cash inflow before use of financing		9,395,886	22,249,391
Financing	21	(9,298,035)	(22,592,544)
Increase/(decrease) in cash in the year	23	97,851	(343,153)

The accompanying notes are an integral part of this consolidated cash flow statement

# Notes to the financial statements For the year ended 31 October 2010

#### 1. Accounting policies

The particular accounting policies adopted are described below. These have been applied consistently throughout the current and preceding year

#### Accounting convention

The financial statements have been prepared under the historical cost convention, except for the revaluation at fair value of certain financial assets and financial liabilities, and in accordance with applicable United Kingdom accounting standards

#### Basis of consolidation

The Group financial statements consolidate the financial statements of the Company and its subsidiaries and associated undertakings drawn up to 31 October each year. The results of subsidiaries acquired or sold are consolidated for the periods from or to the date of which control passed. Acquisitions are accounted for under the acquisition method.

#### Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position are set out in this report. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are described in these financial statements. The Group made an operating loss of £106,653,631 (2009 profit of £1,650,804) and net cash inflow from operating activities decreased to £14,975,994 (2009 £30,547,745). The Group currently has net current assets of £69,909,717 (2009 £87,916,177) and deficit on shareholders' funds of £206,218,749 (2009 £66,527,024). The deficit in net assets principally relates to impaired goodwill and accrued interest charges on loan notes. The Group's long-term debt financing comprises the £202 million loan notes due in 2016, owned by the same entities as the Company's ordinary shares. Accrued interest on these loans notes of £105 million is, although included in current liabilities, due only on a "pay as you can basis" and otherwise not due until the loan notes are repaid at maturity (see note 15). If the Group were sold at the balance sheet date at a valuation consistent with the assumed proceeds as used in the goodwill impairment calculation the loan note and M note holders will need to agree a waiver of principal and interest in the region of £206 million. Each of the loan note holders have indicated their agreement with the proposed terms of the transaction and therefore the potential waiver.

The Group meets its day to day working capital requirements through a £155m senior loan facility. The renewal date of the bank loan facility is 17 December 2011 (see note 15). As at the balance sheet date the senior loan facility was drawn down to £101m. The Directors have already commenced discussions with the banking syndicate regarding the extension of the loan facility and each member of the syndicate has verbally indicated that they expect to continue to provide the facility on terms similar to the current position. The Group has granted a fixed and floating charge over assets with a carrying value of £185m as at the balance sheet date as security for the bank loan.

The Group's latest forecasts and cash flow projections have been reviewed in comparison to the loan facility terms and covenants and this has not indicated any significant uncertainty over the Group's ability to operate within the requirements of the facility and therefore to continue as a going concern

After making enquiries, the Directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

#### Associates

In the Group financial statements investments in associates are accounted for using the equity method. The consolidated profit and loss account includes the Group's share of associate's profit less losses while the Group's share of the net assets of the associates is shown in the consolidated balance sheet. Goodwill arising on the acquisition of associates is accounted for in accordance with the policy set out in this note. Any unamortised balance of goodwill is included in the carrying value of the investment in associates.

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 1. Accounting policies (continued)

#### Financial assets

On initial recognition, FRS 26 Financial Instruments Recognition and Measurement requires that financial instruments be classified into the following categories, at fair value through profit and loss, loans and receivables, held-to-maturity investments or available for sale

The loan portfolios are classified as fair value through profit and loss Debtors are classified as loans and receivables and measured at amortised cost using the effective interest method, less any impairment

Financial instruments are required to be measured using a fair value hierarchy that reflects the significance of the inputs used in measuring the fair value of those instruments. The fair value hierarchy has the following levels

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities,
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices), and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs)

#### Financial liabilities

Except for derivatives, which are classified as fair value through profit and loss on initial recognition, all financial liabilities are carried at amortised cost using the effective interest rate method

#### **Bank borrowings**

Interest bearing loans are recorded at the proceeds received net of direct issue costs. Finance charges are accounted for in the profit and loss account using the effective interest method and are added to the carrying amount of the instrument.

#### Turnover

Turnover represents amounts collected from customers and fees receivable from the servicing of loans on behalf of third parties. Collections from customers are recognised on receipt. Fees are recognised when the services are provided

#### Valuation of consumer loan portfolios

Portfolios are designated "fair value through the profit and loss" in accordance with FRS 26 Financial Instruments Recognition and Measurement

The fair value of portfolios is shown in the balance sheet as "loan portfolios". The change in fair value of portfolios is shown in cost of sales. Fair value is determined in the manner described in note 12 and is highly sensitive to the collections achieved and the forecast algorithm used to project forward collections. The fair value of the loan portfolios has been classified a "Level 3" fair value measurement.

#### Operating leases

Rentals under operating leases are charged on a straight-line basis over the lease term

#### Interest

Interest receivable and payable are recognised using the effective interest rate method

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### Accounting policies (continued)

#### Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Group's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis

#### Pensions

The Group operates a defined contribution pension scheme Pension contributions are charged to the profit and loss account in the month that the liability for paying the contributions arises. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the balance sheet.

#### Intangible assets - goodwill

Goodwill arising on the acquisition of subsidiary undertakings, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight-line basis over its useful economic life, which is estimated at twenty years. Provision is made for any impairment. The Directors have been informed by the majority shareholder that they intend to sell the Group in the near future and that they have received offers for the Group. Based on the information provided by the majority shareholders the Directors have written down the carrying value of goodwill by £121,542,535 so that the new carrying value of £21,706,252 represents the best current estimate of the net realisable value of the goodwill

#### Impairment

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets with finite lives to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs

Recoverable amount is the higher of fair value less any cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 1. Accounting policies (continued)

#### Impairment (continued)

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognised as an expense immediately. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost less estimated residual value on each asset on a straight-line basis over their estimated useful lives as follows

Office equipment 4 years Computers and software 3 years Fixtures and fittings 5 years

Short leasehold property the minimum term of the lease

Motor vehicles 5 years Freehold property 25 years

#### Fixed asset investments

Fixed asset investments are shown at cost less provision for impairment

#### **Derivatives**

Derivatives are measured initially at fair value and subsequently re-measured to their fair value at each balance sheet date. Fair values are obtained from quoted prices prevailing in active markets, including recent market transactions, and valuation techniques, included discounted cash flow models and option pricing models as appropriate. All derivatives are included as assets when their fair value is positive, and liabilities when their fair value is negative. The fair value of the derivatives has been classified a "Level 2" fair value measurement. The only derivatives utilised by the business are in relation to the syndicated banking facility as outlined in the Interest Rate Risk section of the Director's report.

#### Foreign exchange

Transactions in foreign currencies are recorded at the rates of exchange for Sterling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date.

On consolidation, the assets and liabilities of the Group's overseas operations are translated at exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the year. Exchange differences arising on translations of the opening net assets and results of overseas operations are adjusted through reserves. All other exchange differences are recognised as income or expense in the year in which the difference arose.

# Notes to the financial statements (continued) For the year ended 31 October 2010

### 2. Turnover

Turnover predominantly arises in the UK

	2010 £	2009 £
Collections Servicing	84,913,709 3,411,257	86,399,106 2,671,035
	88,324,966	89,070,141

### 3 Loss on ordinary activities before taxation

Loss on ordinary activities before taxation is stated after charging/(crediting)

	2010	2009
	£	£
Auditors' remuneration	192,334	190,760
Movement in fair value of derivatives	303,044	(180,830)
Depreciation of tangible fixed assets	1,373,549	1,284,405
Amortisation of goodwill	9,721,885	9,721,885
Foreign currency movement on borrowings	(25,407)	329,048
Profit on disposal of fixed assets	(2,326)	(1,354)
Operating lease rentals - land and buildings	954,127	1,056,280

The result for the year of the Company was £nil (2009 - £ nil) As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account is presented in respect of the Company

The analysis of auditors' remu	ineration is as follows
--------------------------------	-------------------------

	2010 £	2009 £
Fees payable to the Company's auditors for the audit of the Company's annual accounts	16,470	16,460
Fees payable to the Company's auditors and their associates for other services to the Group The audit of the Company's subsidiaries pursuant to legislation	175,864	174,300
Total audit fees	192,334	190,760
Tax Service Corporate Finance Services	59,925	33,350 23,000
Total non-audit fees	59,925	56,350

# Notes to the financial statements (continued) For the year ended 31 October 2010

### 4. Tax on loss on ordinary activities

The tax credit comprises

	2010 £	2009 £
Current tax		
Foreign tax	97,721	110,71 <b>7</b>
Adjustments in respect of prior periods		
Total current tax	97,721	110,717
Deferred tax		
Origination and reversal of timing differences	(298,807)	(192,675)
Total deferred tax	(298,807)	(192,675)
Total tax credit on loss on ordinary activities	(201,086)	(81,958)
The differences between the total current tax shown above and the amount calcurate of UK corporation tax to the loss before tax is as follows	ılated by applyın	g the standard
	2010	2009
	£	£
Loss on ordinary activities before taxation	(139,819,763)	(29,539,567)
Tax on loss on ordinary activities at standard UK corporation tax rate of 28%		
(2009 – 28%)	39,149,534	8,271,079
Effects of		
Expenses not deductible for tax purposes	(4,938,376)	(4,344,786)
Impairment of goodwill	(34,031,910)	-
Non utilisation of losses	(91,886)	(3,849,189)
Capital allowances in excess of depreciation	(77,841)	38,776
Movement in short-term timing differences	•	-
Tax on overseas earnings	(107,242)	(226,597)
Adjustments to tax charge in respect of previous periods		
Group current tax charge for the year	(97,721)	

Notes 16 and 17 explain the movements on deferred tax in the year

# Notes to the financial statements (continued) For the year ended 31 October 2010

### 5. Information regarding Directors and employees

2010 No.	2009 No.
128	108
304	310
432	418
2010	2009
£	£
14,801,168	13,230,668
1,382,390	1,273,638
257,246	248,882
16,440,804	14,753,188
	128 304 432 2010 £ 14,801,168 1,382,390 257,246

There are three Directors for whom retirement benefits are accruing in respect of defined contribution pension schemes (2009 - 3)

As at the balance sheet date there was a liability of £31,575 (2009 £34,196) in respect of pension contributions to be paid into the scheme

£	2009 £
1,754,949	1,575,841
82,400	80,000
1,837,349	1,655,841
656,402	589,211
30,900	30,000
687,302	619,211
2010	2009
£	£
53,376	58,637
	1,754,949 82,400 1,837,349 656,402 30,900 687,302

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 7. Interest payable and similar charges

	2010	2009
	£	£
Bank loans	6,121,259	6,653,674
A & B loan notes	15,003,547	13,892,072
M loan notes	12,094,702	10,703,161
	33,219,508	31,248,907
	<del></del>	

#### 8. Financial commitments

The Group's annual commitments under non-cancellable operating leases are as follows

	Land and buildings 2010 £	Land and buildings 2009
Expiry date - between one and five years - after five years	90,541 924,614	119,945 924,614

At 31 October 2010, the Group was committed to further purchases of portfolios of non performing consumer loans with a total cost of £1,260,000 (2009 £420,000) over the period to April 2011 under non-cancellable agreements

#### 9. Intangible assets - goodwill

	2010 £	2009 £
Cost		
Brought forward as at 31 October	187,562,578	187,562,578
Carried forward as at 31 October	187,562,578	187,562,578
Accumulated amortisation		
Brought forward as at 31 October	34,591,905	24,870,020
Charge for the year	9,721,886	9,721,885
Impairment of goodwill	121,542,535	<u>-</u>
Brought forward as at 31 October	165,856,326	34,591,905
Net book value		=======================================
Carried forward as at 31 October	21,706,252	152,970,673

The Directors have been informed by the majority shareholder that they intend to sell the Group in the near future and that they have received offers for the Group Based on the information provided by the majority shareholders the Directors have written down the carrying value of goodwill by £121,542,535 so that the new carrying value of £21,706,252 represents the best current estimate of the net realisable value of the goodwill

# Notes to the financial statements (continued) For the year ended 31 October 2010

## 10. Tangible fixed assets

			Computers		Short	Freehold	
	Motor	Office	and	Fixtures	leasehold	Property	
	vehicles	equipment	software	and fittings	property	_	Total
	£	£	£	£	£	£	£
Cost							
At 31 October 2009	52,198	705,662	3,224,620	903,529	2,554,465	-	7,440,474
Additions	-	49,244	559,282	21,830	99,239	616,953	1,346,548
Disposals	(17,643)						(17,643)
At 31 October 2010	34,555	754,906	3,783,902	925,359	2,653,704	616,953	8,769,379
Depreciation							
At 31 October 2009	16,606	534,360	1,638,468	391,634	332,544	-	2,913,612
Charge for the year	7,519	100,576	934,476	162,164	156,475	12,339	1,373,549
Foreign exchange	-	6	429	89	-	-	524
Disposals	(6,469)						(6,469)
At 31 October 2010	17,656	634,942	2,573,373	553,887	489,019	12,339	4,281,216
Net book value							
At 31 October 2010	16,899	119,964	1,210,529	371,472	2,164,685	604,614	4,488,163
At 31 October 2009	35,592	171,302	1,586,152	511,895	2,221,921	-	4,526,862

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 11. Fixed asset investments and acquisitions

	Group	Group	Company	Company
	2010	2009	2010	2009
	£	£	£	£
Subsidiary undertakings Cost and net book value		-	250,000	250,000

#### Principal group investments

The Parent Company and the Group have unlisted investments in the following subsidiary undertakings which principally affect the financial statements of the Group

Subsidiary undertakings	Date of acquisition	Country of incorporation and operation or principal business address	Principal activity	Ordinary shares held	% shares held
Cabot Financial Limited	7 April 2006	Great Britain	Holding company	250,000	100*
Cabot Financial Holdings Group Limited	7 April 2006	Great Britain	Holding company	251,256	100
Cabot Financial Holdings Limited	7 April 2006	Great Britain	Holding company	19,814,190	100
Cabot Financial Debt Recovery Services Limited	7 April 2006	Great Britain	Consumer debt purchase and recovery in UK and Europe	924,001	100
Cabot Financial (Europe) Limited	7 April 2006	Great Britain	Collection of UK consumer debt	12,104,790	100
Cabot Financial (UK)	7 April 2006	Great Britain	UK consumer debt purchase and recovery	10,000,000	100
Cabot Services (Europe) SAS	7 April 2006	France	French consumer debt purchase and recovery	2,500	100
Financial Investigations and Recoveries (Europe)	7 Aprıl 2006	Great Britain	Servicing of UK consumer debt	1	100
Kings Hill Capital Ltd	7 April 2006	Great Britain	Dormant	1	100
Morley Limited	7 April 2006	Great Britain	Dormant	2	100
Morley Funding Limited	7 April 2006	Great Britain	Dormant	2	100
Kings Hill (No 4) Limited	7 April 2006	Great Britain	Dormant	2	100
Cabot Financial International Limited	7 April 2006	Great Britain	Dormant	2	100
Kings Hill (No 1) Limited	7 April 2006	Great Britain	Dormant	2	100
Cabot Consumer Services Limited	7 April 2006	Great Britain	Dormant	1	100
Cabot Financial (Ireland) Limited	17 January 2007	Ireland	Irish debt collection	369,114	93
Cabot Spain SL	27 December 2006	Spain	Spanish consumer debt purchase and recovery	3,000	100
Cabot Financial Asset Purchases (Ireland) Limited	26 April 2007	Ireland	Dormant	100	100

<sup>\*</sup> Directly held subsidiary of Cabot Financial Group Limited

The Group has 100% voting rights on shares held in each of the subsidiary undertakings

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 12. Market risk analysis

The Group is subject to price, credit and cashflow risk in the value of loan portfolios and interest rate risk in relation to its bank loans and related hedging. The Directors consider that the net exposure to foreign exchange risk in the Groups balance sheet is immaterial. The financial risk management objectives and policies were discussed within the Directors' report on page 2 and 3.

#### Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the Group consists of debt, which includes the borrowings disclosed in note 14 and 15, plus cash and equity attributable to equity holders of the parent as disclosed in notes 18 to 24.

#### (a) Price and cashflow risk sensitivity analysis in fair value of loan portfolios

	2010	2009	2010	2009
	£	£	£	£
Loan portfolios Fair value	173,614,702	161,738,508	-	-

The following table summarises the movement in the fair value of the loan portfolios in the year

Loan portfolio value as at 31 October 2009	£ 161,738,508
Movement in fair value expensed as cost of sales Foreign exchange movement treated as administration expense Portfolios purchased in period	(25,903,292) (4,155) 37,783,641
Loan portfolio value as at 31 October 2010	173,614,702

The Group uses a Revaluation Model to calculate the fair value of loan portfolios. The Revaluation Model is a cashflow model developed at a portfolio level based on projected cashflows over the forecast cash collection period for each individual portfolio ("the forecast period"). Cashflows are discounted using the yields calculated for each portfolio. The initial yield is calculated at the time of purchase and subsequently compared with yields observed in current market transactions in similar loan portfolios and adjusted if necessary. Significant volatility in yields for similar purchased loan portfolios is not anticipated in the absence of fundamental changes in the economic or legislative environment.

The weighted average forecast period used in the Revaluation Model was 74 months (2009 74 months) and the weighted average yield used for discounting cashflows was 40 0% (2009 39 6%) The weighted average initial yield of new acquisitions in the year to 31 October 2010 was consistent with that of the prior year and the Directors do not consider that this is likely to vary significantly

The Revaluation Model is updated with the collections experience on a monthly basis and a new collections forecast is generated using a combination of the actual collections seen over the immediately preceding months and long term trend analysis of how collections on the Group's loan portfolios decay on a monthly basis over several years

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 12. Market risk analysis (continued)

The fair value of the portfolios is therefore highly dependent on the collections achieved on the loan portfolios in the past as these determine the initial starting point of the projection and the long-term gradient used to project the decay of the forecast collections. The fair value is also dependent on the yield assumptions

The effect of a 10% reduction in cash collection statistics and a 10% reduction in the long term gradient used in the Revaluation Model are illustrated separately below. The Directors believe that a 10% reduction is a reasonable sensitivity as this correlates with the largest annual adverse variance in cash collections against forecast cashflows observed since the Revaluation model was introduced in its current form in October 2007.

The effect of changes to the assumptions feeding the Revaluation Model are illustrated below

Group	Opening balance sheet £	Change in fair value recorded in cost of sales	Closing balance sheet £
Reduction in cash collections experience used in forecast by 10%			
Year ended 31 October 2009			
Per financial statements Reduction due to change of assumption	177,827,659 (17,085,924)	2,217,815	161,738,508 (14,868,109)
Account was to smaller or accompany.		_, ,	
	160,741,735		146,870,399
Group	Opening balance sheet	Change in fair value recorded in cost of sales	Closing balance sheet
Year ended 31 October 2010	£	£	£
Per financial statements	161,738,508		173,614,702
Reduction due to change of assumption	(14,868,109)	(1,448,816)	(16,316,925)
	146,870,399		157,297,777
Reduction in the long term gradient used in forecast by 10%			
Year ended 31 October 2009			
Per financial statements	177,827,659		161,738,508
Reduction due to change of assumption	(5,461,464)	716,713	(4,744,751)
	172,366,195		156,993,757
Year ended 31 October 2010			
Per financial statements	161,738,508		173,614,702
Reduction due to change of assumption	(4,744,751)	(1,218,111)	(5,962,862)
	156,993,757		167,651,840

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 12. Market risk analysis (continued)

An increase of 10% in cash collections experience and a 10% increase in the long-term gradient used in forecast will have the exact opposite effect in the loan portfolios amount at balance sheet date

#### (b) Interest rate risk sensitivity analysis

The fair value of the Group's £100 million interest rate cap, which expires on 24 December 2010, is nil (2009 £144,000). The Group has two further £50 million interest rate caps which expire in December 2011, the fair value of which are nil. The Directors do not consider a scenario which changes this fair valuation to be material.

The Group's senior debt facility is linked to the monthly LIBOR so the balance sheet value is the fair value

The Group has in issue £142.3 million of 8% A and B loan notes and £60.0 million of 13% M loan notes. These loan notes are purely "pay if you can" liabilities and are inherently linked to the Group's equity structure. Interest is only payable on a "pay if you can" basis. The Directors have been informed by the majority shareholder that they intend to sell the Group in the near future and that they have received offers for the Group. If the sale of the Group goes ahead at the current expected valuation the transaction will involve the waiver of accrued interest and principal on the loan notes and M notes so that the aggregate carrying value in the Group's balance sheet will be approximately £101 million, the Directors therefore consider this to be the fair value of these liabilities.

#### (c) Credit risk sensitivity analysis

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in a financial loss to the Group. As the Group's business is the purchase and recovery of non-performing consumer loans it is exposed to a significant credit risk so, as disclosed in the Directors Report, continues to develop, and continues to refine, detailed management reporting on individual portfolio performance and re-forecasts future collections on each portfolio on a monthly basis. Pricing models are used to assess the purchase price of each portfolio. Underlying the amount included in Loan Portfolios in the balance sheet is the underlying receivables from the Group's customers who, although all have suffered issues with personal credit, are highly diverse in nature spread across all of the geographical regions of the UK (with a small proportion amounting to less than 5% of the customer base across in France, Spain and Ireland) and from all socio-economic groups. The Group does not therefore have a significant risk to any single counterparties. The underlying credit risk associated this the aggregated customer base is, in essence identical to the cashflow risk associated with forecasting the future cash flows from the portfolio disclosed in (a) above

#### (d) Liquidity risk analysis

As at 31 October 2010 the Group's revaluation model indicates that £456 million (2009 £422 million) will be received on the Group's loan portfolios over a ten year period. The exact timing of this cashflow is highly dependent on the economic circumstances prevailing at that time but as described above the Group continues to develop and refine the revaluation model to ensure the forecast collections are accurate and reflect the current economic environment. The liquidity risk is significantly reduced by the fact that the interest on the loan notes, which form an integral part of the financing structure for the Group, is payable on a "Pay as you can" basis

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 13. Debtors: amounts falling due within one year

	Group 2010	Group 2009	Company 2010	Company 2009
	£	£	£	£
Amounts owed by group undertakings	-	-	5,042	5,042
Trade debtors	435,737	404,387	-	-
Corporation tax	55	1,598,989	_	-
Other debtors and prepayments	3,127,985	2,819,677	694	694
	3,563,777	4,823,053	5,736	5,736

The Directors believe the fair value of these assets is not materially different to the balance sheet value

#### 14. Creditors: amounts falling due within one year

	Group 2010	Group 2009	Company 2010	Company 2009
		£	£	£
Bank loans and overdrafts	-	-	-	-
Accrued M loan notes interest (see note 15)	45,130,872	33,036,170	-	-
Accrued "A" & "B" loan notes interest (see note 15)	60,201,461	45,197,915	-	-
Trade creditors	560,137	465,187	-	-
Corporation tax	114,691	61,238	_	-
Other tax and social security	544,524	443,149	-	-
Other creditors	1,193,527	804,227	-	-
Accruals and deferred income	4,977,543	3,993,639	11,750	11,750
	112,722,755	84,001,525	11,750	11,750

The Directors believe the fair value of these liabilities, other than the accrued interest on the "A", "B" and M loan notes, is not materially different to the balance sheet value

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 15. Creditors: amounts falling due after more than one year

	Group 2010	Group 2009	Company 2010	Company 2009
	£	£	£	£
Debenture loans, loan stock and other loans	202,346,416	202,346,416	-	-
Bank loans and overdrafts	98,976,822	108,295,069	-	-
	301,323,238	310,641,485	-	-
Analysis of loan repayments		<del></del>		
In more than one year but less than 5 years	98,976,822	108,295,069	•	-
In more than 5 years	202,346,416	202,346,416	-	-

The Group has granted a fixed and floating charge over assets with a carrying value of £185m as at the balance sheet date as security for the bank loan. The bank loans were renewed on 18 December 2009 (see Directors' report) and are repayable on 17 December 2011. The interest rate is variable and fluctuates in accordance with LIBOR. The Debenture loans, loan stock and other loans above are 13% "M" loan notes and 8% "A" and "B" loan notes. The "M", "A" and "B" loan notes are repayable in 2016. The "M" loan notes rank ahead of the "A" and "B" loan notes in the event of a winding of the Group. The interest on these loan notes is only payable on a "pay if you can basis" and the loan notes are fully subordinated to the bank loans. The "A" and "B" loan notes are pari passu. The Directors have been informed by the majority shareholder that they intend to sell the Group in the near future and that they have received offers for the Group. If the sale of the Group goes ahead at the current expected valuation the transaction will involve the waiver of accrued interest and principal on the "A", "B" and "M"so that the aggregate carrying value in the Group's balance sheet will be approximately £101 million, the Directors therefore consider this to be the aggregate fair value of the loan notes and the related accrued interest. Each of the loan note holders, which are the same entities as the owners of the ordinary shares, have indicated their agreement with the proposed terms of the transaction and therefore the potential waiver.

#### 16. Provisions for liabilities and charges

	Group £	Company £
At 31 October 2009 Current period timing adjustment	1,299,251 (299,606)	-
At 31 October 2010	999,645	-

The provision is entirely a deferred tax liability relating to the timing difference between the tax and the increase in brought forward reserves at 1 November 2006 in respect of the cumulative effect on adoption of FRS 26. The remaining provision is anticipated to be released evenly to the profit and loss account over the period to 31 October 2016.

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### Deferred tax asset

	Group 2010	Group 2009	Company 2010	Company 2009
	£	£		£
Accelerated capital allowances	366,144	266,771	-	-
Tax losses not recognised	7,271,389	7,306,884	-	-
Other timing differences	-	-	-	-
Deferred tax not recognised	(7,637,533)	(7,573,655)	-	-
	•	-	-	-

A deferred tax asset has not been recognised in respect of unutilised tax losses as the current expectation as there will not be sufficient taxable profits from which the losses could be deducted The potential deferred tax asset currently amounts to £7,637,533 (2009 £7,530,596)

	Group 2010	Group 2009
	£	£
At 31 October Current period timing adjustments	-	-
At end of year	-	
Share capital	2010	2009

### 18.

	~	~
Authorised:	52 500	52 500
52,500 class "A" ordinary shares of £1 each	52,500	52,500
197,500 class "B" ordinary shares of £1 each	197,500	197,500
100 class "C" ordinary shares of £1 each	100	100
	250,100	250,100
Called up, allotted and fully paid		
52,500 class "A" ordinary shares of £1 each	52,500	52,500
197,500 class "B" ordinary shares of £1 each	197,500	197,500
	250,000	250,000
	<del></del>	

# Notes to the financial statements (continued) For the year ended 31 October 2010

### 19 Profit and loss account

	Group 2010	Group 2009	Company 2010	Company 2009
	£	£	£	£
At 31 October	(66,796,950)	(37,729,922)	(6,014)	(6,014)
Loss for the year	(139,634,985)	(29,464,300)	-	-
Exchange differences on consolidation	(65,927)	397,270		
At 31 October	(206,497,862)	(66,796,952)	(6,014)	(6,014)

### 20. Reconciliation of operating profit to net cash outflow from operating activities

	2010	2009
	£	£
Operating loss/ profit	(106,653,631)	1,650,805
Depreciation	1,373,549	1,284,405
Gain on disposal of fixed assets	(2,326)	(1,354)
Amortisation of goodwill	9,721,886	9,721,885
Impairment of goodwill	121,542,534	-
Foreign exchange loss on consolidation	(73,047)	393,712
Increase in loan portfolios	(11,876,194)	16,089,151
Increase in debtors	(339,659)	(389,295)
Increase in creditors	1,282,882	1,798,436
	14,975,994	30,547,745
		• •

# Notes to the financial statements (continued) For the year ended 31 October 2010

## 21. Analysis of cash flows

				2010 £	2009 £
	Returns on investments and servicing of f	ïnance			
	Interest received Interest paid			53,377 (5,854,827)	58,637 (6,826,335)
	interest paid			(3,634,621)	(0,820,333)
	Net cash outflow			(5,801,450)	(6,767,698)
	Taxation				(102.224)
	French corporation tax paid UK corporation tax refunded			1,553,867	(102,334) 233,730
	On oviporation and rotalian				
	Net cash inflow			1,553,867	131,396
	Capital expenditure and financial investing	nent			
	Purchase of tangible fixed assets			(1,346,025)	(1,661,950)
	Sale of tangible fixed assets			13,500	<del></del>
	Net cash outflow			(1,332,525)	(1,661,950)
	Acquisitions and disposals				
	Sales of Gescobro				(102)
	Net cash outflow				(102)
	Financing				
	Bank loans			(9,298,035)	(22,592,544)
	Net cash outflow			(9,298,035)	(22,592,544)
22.	Analysis of changes in net debt				
				Other non-	
		2009	Cash flow	cash charges	2010
		£	£	£	£
	Cash in hand and at bank	5,356,142	97,851	-	5,453,993
	Debt due within one year Debt due after one year	(310,641,485)	9,298,035	20,212	(301,323,238)
	Total	(305,285,343)	9,395,886	20,212	(295,869,245)
		` <del></del>			` <del></del>

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 23 Reconciliation of net cash flow to movement in net debt

	2010 £	2009 £
Increase (decrease) in cash in the year	97,851	(343,153)
Cash outflow from changes in debt	9,318,247	22,765,207
Movement in net debt	9,416,098	22,422,054
Net debt at start of year	(305,285,343)	(327,707,397)
Net debt at end of year	(295,869,245)	(305,285,343)

The 2009 column has been restated to correct a prior year casting error

#### 24. Reconciliation of movement in shareholders' (deficit)/funds

	Group 2010 £	Group 2009 £	Company 2010 £	Company 2009 £
Loss for the financial year Other recognised losses relating to the year	(139,634,985) (65,927)	(29,464,300) 397,270		
	(139,700,912)	(29,067,030)	_	
Net reduction in shareholders' funds/(deficit)	(139,700,912)	(29,067,030)	-	-
Opening shareholders' funds/(deficit)	(66,546,952)	(37,479,922)	243,986	243,986
Closing shareholders' funds/(deficit)	(206,247,864)	(66,546,952)	243,986	243,986

### 25 Contingent liabilities

Certain companies within the Group are party to a guarantee in favour of the Group's bankers in relation to loans drawn down by other Group companies Amounts outstanding at 31 October 2010 were £100,966,241 (2009 £107,776,326) The expectation is that any liability under these guarantees will not be crystallised in the foreseeable future

# Notes to the financial statements (continued) For the year ended 31 October 2010

#### 26. Related party transactions

The Company has taken advantage of the exemption in paragraph 3(c) of FRS 8 not to disclose transactions with wholly owned group companies wherein any subsidiary undertaking which is a party to the transactions is wholly owned by a member of that group

During the year to 31 October 2010 fees of £55,110 (2009 £86,470) were incurred by Cabot Financial (UK) Ltd (a 100% owned subsidiary of Cabot Financial Debt Recovery Services Limited) in respect of collections of £275,550 (2009 £414,088) collected on behalf of the Cabot Financial (UK) Ltd by Cabot Financial Ireland Limited (a 93% owned subsidiary of the Cabot group) Cabot Financial Ireland Limited repaid a loan of £82,890 to Cabot Financial (UK) Limited during the year The net balance due from Cabot Financial Ireland at the balance sheet date was £36,554 (2009 £402,426)

During the year to 31 October 2010 fees of £12,807 (2009 £13,477) were incurred by Cabot Financial (Europe) Limited (a 100% owned subsidiary of Cabot Financial Debt Recovery Services Limited) in respect of administrative services provided by Cabot Financial Ireland Limited The net balance due to Cabot Financial Ireland at the balance sheet date was £3,428 (2009 £32,758)

During the year to 31 October 2010 professional fees of £nil (2009 £13,681) were recharged to Cabot Financial Debt Recovery Services (a 100% owned subsidiary of Cabot Financial Holdings Limited) in respect of its 93% ownership of Cabot Financial Ireland Limited The Cabot Financial Debt Recovery Services Limited also held a loan of £2,158,669 (2009 £2,158,669) due from Cabot Financial Ireland Limited throughout the year The net balance due from Cabot Financial Ireland at the balance sheet date was £2,158,669 (2009 £2,136,453)

During the year the Group purchased services of £76,775 (2009 £75,141) from companies controlled by Citigroup Hold Co Limited (formerly called NPIL Hold Co Limited) During the year the Group purchased £27,761,834 (2009 £nil) of consumer loan portfolios from companies controlled by Citigroup Inc As at the balance sheet date £39,083,706 (2009 £47,518,887) of the Group's loan facility is drawn from entities controlled by Citigroup Inc The interest expense on this part of the facility during the year was £2,039,426 (2009 £3,120,576), and the related creditor at 31 October was £92,263 (2009 £134,900)

During the year interest of £10,502,793 (2009 £9,294,407) was accrued on "M" loan notes held by companies controlled by Citigroup Hold Co Limited The amount due under these loan notes, including accrued interest, was £91,293,508 (2009 £80,790,915) at the balance sheet date. No interest was paid during the period

During the year interest of £11,875,174 (2009 £10,995,452) was accrued on "A" and "B" loan notes held by companies controlled by Citigroup Hold Co Limited The amount due under these loan notes, including accrued interest, was £160,314,850 (2009 £148,439,676) at the balance sheet date No interest was paid during the period

#### 27 Ultimate parent company

The Company's immediate parent company is Pall Mall Finance Limited The ultimate parent undertaking of the smallest and largest group into which the Company consolidates is Citigroup Hold Co Limited (formerly called NPIL Hold Co Limited) The ultimate controlling party is Citigroup Inc, a company listed on the New York Stock Exchange in the United States Copies of the financial statements are available from Citigroup Inc 399 Park Avenue, New York, NY 10043