# "K" Line (Europe) Limited

## **Report and Financial Statements**

31 December 2007

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LD6 16/04/2008 15 COMPANIES HOUSE

### Registered No 05639474

### **Directors**

Y Aokı

T Shimizu

P Bertrand

J Fritzen

S Soda

H Nagayama

G King

D Wakeling

Captain T Igarashi

M Tanı

H Yasuı

K Morı

M Hashizume

### Secretary

R J R Dowding

### **Auditors**

Ernst & Young LLP
1 More London Place
London SE1 2AF

## **Bankers**

National Westminster Bank Plc 135 Bishopsgate London EC2M 3UR

Bank of Tokyo Mitsubishi UFJ Limited 12-15 Finsbury Circus London EC2M 7BT

ABN AMRO Bank N V 250 Bishopsgate London EC2M 4AA

Sumitomo Mitsui Banking Corporation Europe Limited 99 Queen Victoria Street London EC4N 4TA

Mizuho Corporate Bank Limited Bracken House One Friday Street London EC4M 9JA Registered No 05639474

## Registered Office 5th Floor

5th Floor River Plate House 7-11 Finsbury Circus London EC2M 7EA

The directors present their report and financial statements for the year ended 31 December 2007

### Results and dividends

The profit for the year after taxation amounted to £590,000 The directors do not recommend the payment of any dividends

## Principal activities and review of the business

The principal activity of the company during the year was that of general shipping agents for containerships and car carriers throughout Europe

The company's key financial performance indicators during the year were as follows

0003	%
0 15 160	09/
9 15,169	
0 396	49%
6 406	145%
8 4,826	-42%
)(	

Turnover during the year is attributed to agency activities which attract a percentage of commission. The increase for the year reflects the increase in operations as well as the addition of a new Energy division.

The reduction in the cash balance is mainly due to a change in the way sub-agents are managed

### **Future developments**

The directors aim to maintain the management policies which have resulted in the company's growth in recent years. They consider that 2008 will show a further growth in income from continuing operations arising from the Energy division.

### **Directors**

The directors who served the company during the year were as follows

Y Aokı

P Bertrand

J Fritzen

T Shimizu

S Soda

D Araı (resigned 1 July 2007) H Nagayama (appointed 1 July 2007)

G King

Captain T Igarashi

D Wakeling

H Yasui (appointed 1 April 2007)
M Tani (appointed 1 April 2007)
K Mori (appointed 1 July 2007)
M Hashizume (appointed 1 July 2007)

### Key risks and uncertainties

The principal risks and uncertainties facing the company are broadly grouped as

#### Competitive risks

In the UK, the company is not subject to any major competitor risk as the main income is supported by a service fee agreement with its ultimate parent company located in Japan

### Legislative risks

In the UK and Europe, the main legislative risks are EU competition law, employment law and tax law These standards are subject to continuous revision, however, they are not expected to have a material impact on the ability of the company to generate a profit

Treasury operations and financial instruments

The company operates a treasury function which is responsible for managing the liquidity, interest and foreign currency risks associated with the company's activities

The company does not enter into derivative transactions and is not exposed to significant foreign currency exchange risk

The company's principal financial instruments include its leasing agreements. The purpose of these is to raise finance for the company's operations. In addition, the company has various other financial assets and liabilities such as trade debtors and trade creditors arising directly from its operations.

### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities

The company manages its cash flow in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the business

### Interest rate risk

The company is not exposed to significant interest rate risk as it is not heavily reliant on variable interest rate borrowings

#### Foreign currency risk

The company has no significant exposure to foreign currency risk

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for that other party by failing to discharge an obligation. Company policies are aimed at minimising such losses, and require that deferred terms are only granted to customers who demonstrate an appropriate payment history and satisfy credit worthiness procedures.

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are reviewed on a regular basis and provision is made for doubtful debts where necessary. The company does not suffer from significant bad debt expense.

## **Auditors**

A resolution to reappoint Ernst & Young LLP as auditors will be put to the members at the Annual General Meeting

### Directors' statement as to disclosure of information to auditors

The directors who were members of the board at the time of approving the directors' report are listed on page 1. Having made enquiries of fellow directors and of the company's auditors, each of these directors confirms that

- To the best of each director's knowledge and belief, there is no information relevant to the preparation of their report of which the company's auditors are unaware, and
- Each director has taken all the steps a director might reasonably be expected to have taken to be aware of relevant audit information and to establish that the company's auditors are aware of that information

By order of the board

1 5 APR 2008

## Statement of directors' responsibilities

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom. Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



We have audited the company's financial statements for the year ended 31 December 2007 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, and the related notes 1 to 19 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

## Respective responsibilities of directors and auditors

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you whether in our opinion the information given in the directors' report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it

### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.



**Opinion** 

In our opinion

- the financial statements give a true and fair view, in accordance with United Kingdom Generally
  Accepted Accounting Practice, of the state of the company's affairs as at 31 December 2007 and of
  its profit for the year then ended,
- the financial statements have been properly prepared in accordance with the Companies Act 1985,
   and
- the information given in the directors' report is consistent with the financial statements

Ernst & Young LI Registered auditor

London

16 APR 2008

# Profit and loss account

for the year ended 31 December 2007

	Notes	2007 £000	2006 £000
Turnover	2	16,549	15,169
Cost of sales		_	_
Gross profit		16,549	15,169
Administrative expenses		15,755	14,510
Operating profit	3	794	659
Interest receivable	7	167	85
Interest payable and similar charges	8	(5)	(16)
Profit on ordinary activities before taxation		956	728
Tax on profit on ordinary activities	9	366	332
Profit for the year		590	396
		=	

# Statement of total recognised gains and losses

for the year ended 31 December 2007

There are no recognised gains or losses other than the profit of £590,000 (2006 - profit of £396,000) attributable to the shareholders for the year ended 31 December 2007

# **Balance sheet**

at 31 December 2007

	•	2007	2006
	Notes	£000	£000
Fixed assets			
Tangible assets	10	1,150	1,143
Current assets		·	
Debtors	11	10,938	9,415
Cash at bank		2,818	4,825
		13,756	14,240
Creditors. amounts falling due within one year	12	13,233	14,173
Net current assets		523	67
Total assets less current liabilities		1,673	1,210
Creditors amounts falling due after more than one year	13	677	804
		996	406
Capital and reserves			
Called up share capital	16	10	10
Profit and loss account	17	986	396
Shareholders' funds	17	996	406

A. Nagagara
Director

1 5 APR 2008

at 31 December 2007

### 1. Accounting policies

### Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards

### Cash flow statement

The directors have taken advantage of the exemption in Financial Reporting Standard No 1 (revised) from including a cash flow statement in the financial statements on the grounds that the company is wholly owned and its parent publishes consolidated financial statements

#### Fixed assets

All fixed assets are initially recorded at cost

#### Depreciation

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition of each asset evenly over its expected useful life, as follows

Leasehold property

20% per annum

Furniture and equipment

15% – 33% per annum

The carrying values of tangible fixed assets are reviewed for impairment if events or changes in circumstances indicate the carrying value may not be recoverable

#### Deferred taxation

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exception

deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

### Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction.

Gains and losses on exchange are dealt with in the profit and loss account

### Operating lease agreements

Rentals paid under operating leases are charged to the profit and loss account as they fall due

#### Pension costs

Payments to the company's defined contribution pension scheme are included in the profit and loss account as incurred

at 31 December 2007

## 2. Turnover

Turnover, which arises on continuing activities, represents the amounts receivable for services provided during the period, exclusive of VAT

	during the period, exclusive of VAT		
		2007	2006
		£000	£000
	United Kingdom	772	691
	Rest of the World	15,777	14,478
	•	16,549	15,169
3.	Operating profit		
	This is stated after charging		
		2007	2006
		£000	£000
	Auditors' remuneration (note 4)	76	106
	Depreciation of owned fixed assets	480	411
	Depreciation of owned fixed assets	=======================================	
	Operating lease rentals — land and buildings	567	471
	- plant and machinery	93	89
	•	660	560
4.	Auditor's remuneration		
		2007	2006
		£000	£000
	Audit of the financial statements	13	21
	Other fees to auditors - taxation services	63	85
		76	106
		<del></del> :	

at 31 December 2007

5.	Staff costs		
		2007	2006
		£000	£000
	Wages and salaries	8,894	7,972
	Social security costs	623	521 536
	Other pension costs (note 14)	572	330
		10,089	9,029
	The monthly account of foundations down the monthly of fillings		
	The monthly average number of employees during the year was as follows		
		2007	2006
		No	No
	Administrative staff	202	179
6.	Directors' emoluments		
0.	The remuneration paid to directors was		
	The remaineration paid to directors was	2007	2006
		2007 £000	2006 £000
	Emoluments	1,334	1,328
	Company contributions paid to personal		
	money purchase pension schemes	9	25
	Numbers of directors in respect of whom contributions were made in the year		
	Numbers of directors in respect of whom contributions were made in the year		
		No	No
	Pension contributions	_	_
	The amounts in respect of the highest paid director are as follows		
		2007	2006
		£000	£000
	Emoluments	308	365
	Company contributions paid to personal money purchase pension schemes	_	_
	•		

at 31 December 2007

7.	Interest receivable		
		2007	2006
		£000	£000
	Interest receivable	167	85
8.	Interest payable and similar charges		
		2007	2006
		£000	£000
	Bank interest payable	5	16
9.	Taxation		
•	(a) Tax on profit on ordinary activities		
	The tax charge is made up as follows		
		2007	2006
		£000	£000
	Current tax		
	UK corporation tax at 30%	365	279
	Adjustments in respect to previous periods	-	12
	Total current tax (note 9(b))	365	291
	Deferred tax		
	Origination and reversal of timing differences (note 9(c))	l	41
	Tax on profit on ordinary activities	366	332
	(b) Factors affecting current tax charge	<del></del> -	
	The tax assessed on the profit on ordinary activities for the year differs from the corporation tax in the UK of 30%. The differences are reconciled below	e standard rate of	,
		2007	2006
		£000	£000
	Profit on ordinary activities before tax	956	728
	Performance and the second sec		
	Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30%	287	218
	Disallowed expenses and taxable income	63	66
	Capital allowances in arrears/(excess) of depreciation	15	(5)
	Adjustments in respect to previous periods	_	12
	Total current tax (note 9(a))	365	291

The deferred tax asset included in the balance sheet is as follows

at 31 December 2007

## 9. Taxation (continued)

(c) Deferred tax

2007 2006 £000 £000 Included in debtors (note 11) 39 38 2007 2006 £000 £000 Decelerated capital allowances 38 39 Deferred tax asset 38 39

At 31 December 2006
On acquisition of agency division
Profit and loss account movement arising during the year
Adjustments in respect of prior periods

39
80
Profit and loss account movement arising during the year
12
(5)
Adjustments in respect of prior periods
(13)

At 31 December 2007 38 39

£000

£000

at 31 December 2007

10.	Tangi	ble fixed	l assets
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IŲ.	rangible fixed assets			
		Furniture and	Leasehold	
		equipment	property	Total
		£000	£000	£000
	Cost			
	At 1 January 2007	1,247	307	1,554
	Adjustment to opening balances	1,956	54	2,010
	Additions	472	26	498
	Disposal	(17)	_	(17)
	At 31 December 2007	3,658	387	4,045
	Depreciation			
	At 1 January 2007	370	40	411
	Adjustment to opening balances	1,956	54	2,010
	Provided during the period	403	77	480
	Disposal adjustment	(5)	-	(5)
	At 31 December 2007	2,724	171	2,895
	Net book value			
	At 31 December 2007	934	216	1,150
	At 1 January 2007	<del></del>	267	1,143
	711 I January 2007	<del></del>		
11.	Debtors			
			2007	2006
			£000	£000
	Trade debtors		8,528	7,494
	Amounts owing from group undertakings		1,060	532
	Other debtors		902	847
	Prepayments and accrued income		410	503
	Deferred taxation (note 9(c))		38	39
			10,938	9,415
12.	Creditors: amounts falling due within one year			
	·		2007	2006
			£000	£000
	Bank overdraft		365	360
	Trade creditors		4,277	3,853
	Corporation tax		142	46
	Other taxation and social security		719	561
	Accruals and deferred income		694	586
	Amounts owing to group undertakings		7,036	8,767
			13,233	14,173

at 31 December 2007

## 13. Creditors: amounts falling due after more than one year

	2007 £000	2006 £000
Accruals and deferred income	. 677	804

## 14. Defined contribution pension scheme

The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost and charge represent contributions payable by the company to the fund and amounted to £572,000 (2006 - £536,000). The amount of outstanding contributions at the year end was £nil (2006 - £nil).

### 15. Commitments under operating leases

Allotted, called up and fully paid

Ordinary shares of £1 each

At 31 December 2007, the company had annual commitments under non-cancellable operating leases as follows

			2007		2006
		Land and		Land and	
		buildings	Other	buildings	Other
		£000	£000	£000	£000
	Operating leases which expire				
	Within one year	-	36	73	17
	Between two and five years	_	38	_	52
	In more than five years	558	_	445	_
		<del></del>			
		558	74	518	69
		=====			
16.	Share capital				
				2007	2006
	Authorised			£000	£000
	Ordinary shares of £1 each			2,000	2,000

2007

£000

10

No

10,001

2006

£000

10

No

10,001

at 31 December 2007

#### 17 Reserves and reconciliation of shareholders' funds

	Share capital £000	Profit and loss account £000	Total share- holders' funds £000
On incorporation Arising on issue of shares Profit for the period	10 —	- 396	- 10 396
At 31 December 2006 Profit for the year	10	396 590	406 590
At 31 December 2007	10	986	996

### 18. Related party transactions

The company has taken advantage of the exemption available in FRS 8 from disclosing transactions with related parties, 90% or more of whose voting rights are controlled within the Kawasaki Kisen Kaisha Limited group

### 19. Ultimate parent undertaking and controlling party

The immediate parent undertaking is "K" Line Holding (Europe) Limited The financial statements of "K" Line Holding (Europe) Limited represent the smallest group in which the company is consolidated and may be obtained from the company's registered office

The ultimate parent undertaking and controlling party is Kawasaki Kisen Kaisha Limited, which is incorporated in Japan

The financial statements of Kawasaki Kisen Kaisha Limited, which represent the largest group in which the company is consolidated, are available from Kawasaki Kisen Kaisha Limited, Hibiya Central Buildings, 2-9 Nishi-Shinbashi 1 - chome, Minato-ku, Tokyo 105-8421, Japan