

LANGWORTHY CORNERSTONE ASSOCIATION LIMITED (COMPANY LIMITED BY GUARANTEE)

COMPANY REGISTRATION NUMBER: 05626422 CHARITY REGISTRATION NUMBER. 1114637

FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2012



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Languarthy Cornerstone Association is a Registered Charity and Company Limited by Guarantee Registered in England and Wales Company No 05626422 Charity Registration No 1114637 Working to improve the health and wellbeing of the people of Salford and more specifically those of

Seedley & Langworthy'



FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2012

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DIRECTORS' REPORT

The directors present their report and the financial statements for the year ended 31st March 2012

Structure, governance and management

Status - governing document

The Charity is a company limited by guarantee and has no share capital. The charitable company was established under a memorandum and articles, available on request to the company secretary. All members (the trustees under the governing documents) have agreed to contribute a sum of up to £1 in the event of the company winding up

Charity registration no 1114637 (registered 13th June 2006)
Company registration no 05626422 (incorporated 17th November 2005)

Directors

Directors who held office during the year (who are also the Trustees of the Charity) were

Lorna S Leaston

Nicola Green (appointed September 2011)

Linda Robson

Gordon Wilson (appointed December 2011)

Karen Ainsworth

Pam Johnson (appointed February 2012)

Kate Berry

Helen Dunn (appointed February 2012)

June Ditchburn

June DitchburnJoyce FitzpatrickBeverley FletcherJohnina PownallGerry StoneSusan Bowen

June Mallon (appointed December 2011)

Company Secretary

John Phillips

Senior Management Team

John Phillips

Chief Officer

Bankers

Co-operative Bank plc, PO Box 101, 1 Balloon Street, Manchester M60 4EP

Accountants

Community Accountancy Service Limited, The Grange, Pilgrim Drive, Beswick, Manchester M11 3TQ

Solicitors

Chadwick's Solicitors, Tudor House, 9-11 Towngate, Leyland, Lancashire PR25 2EN

Organisational structure - appointment of new trustees

The company operates on a non-profit making basis and is a registered charity. The directors are responsible for the overall management and control of the charity. Under the memorandum and articles, new trustees are appointed as required by the trustees. In appointing new trustees the trustees have regard to a balance of skills, age and gender, this is reviewed at least annually. There is a procedure for approval of proposed new trustees.

Trustee induction and training

New trustees will be familiar with the work of the charity. New trustees will receive/be directed to the memorandum and articles, minutes of previous meetings, the last annual accounts (with advice on their content), Charity Commission and Companies House advice and regulations and the Charity Commission pack for new trustees. Additionally new trustees are given one to one advice on relevant aspects depending on their knowledge.

Our Aims and Objectives

Purposes and Aims

Under the memorandum and articles the objects of the charity are "the promotion and preservation of good health of persons in the area of benefit, the promotion and advancement of education and training in general and in such a way as to reflect the personal, family, social and community needs of those living in the area of benefit, with due regard to gender, disability, race or culture"

During this financial year activities have included the following:

This was another year of major progress for LCA, enabled largely by the Way to Wellbeing contract with Salford NHS. This allowed us to transfer the café staff and NHS seconded staff to direct employment with LCA, thus creating a single team rising from 3 staff to 9 staff by the end of the period.

We reorganised the Café into a healthy food project providing a range of healthy home cooked meals and healthy cookery courses, including a reward scheme for choosing healthy options. We also ran Bistro evenings, where the more experienced healthy cookers got to show off their skills by running the cornerstone as a restaurant for the evening. Customer numbers had more than doubled by the end of the period, and feedback from customers was very positive in terms of the range of options available and the quality of the food on offer. We joined Fareshare during the period, a charity that helps to reduce food waste by redistributing overproduced stock from supermarkets and food companies which would otherwise go to landfill. This allowed us to keep food costs down, and give away any stock that was not going to be used in meals. We also reduced waste by not using plastic cartons and by increasing use of reusable containers etc. The Café also started producing nutritious meals for the children attending the Little Explorers Playgroup in the centre, so instead of bringing lunchboxes, they all sit down and eat home cooked food together each day, and again, feedback has been very positive

During this financial year activities have included the following:

In June, we achieved the PQASSO L1 Quality Mark, a major achievement for the organisation following almost a years' effort by both the staff and the board. We were the 78th organisation in the country to be awarded the mark, and one of only a handful to achieve this at the first attempt. The mark is endorsed by the charity Commission, and has helped us to achieve high standards across the organisation, as well as improve our credibility in terms of commissioning opportunities and with other potential funders and partners.

In July, we were awarded an additional contract to provide a smoking cessation service at the Cornerstone (Kick-it @ the Cornerstone), which allowed us to employ a worker to provide advice and encouragement, as well as one-to-one support to those wanting to cut down or quit smoking. The project had started to really generate benefits by the end of the period with some quits already achieved and nearly 100 people advised and supported. LCA also co-ordinated work to contribute to the Salford Smoking Cessation Marketing Campaign through member organisations of Salford Community Media Partnership, generating a series of cutting edge animations distributed through social media, and an amazing finale event at Buile Hill Park in March LCA work throughout the year was guided by its Business Plan 2011-13

We were pretty successful at working towards most of the aspirations set out in the plan more specifically to achieve a better match between the profile of those using the centre and that of the local population. For example, participation by males increased from 25% to 32%. This was achieved mainly by providing more activities to attract males especially the cookery courses, language classes, computers and indoor Kurling. We also achieved a younger age profile by providing more activities for children, young people and working age people, for example Zumba, Zumbatonics, Arts and Crafts, Summer School, Street Dance as well as by opining on Saturdays. We also worked more closely with the children's centre and provided activities specifically aimed at parents with young children, for example morning Zumba sessions including a crèche

We continued to provide a wide range of classes and activities with our partners (Salford NHS, Seedley and Langworthy Trust, Salford College, Salford City Council and Broughton Database among others), and freelancers, which included

Basic Literacy, Numeracy, Active Seniors, Computers, Italian, Spanish, French, ESOL Conversation, Keep-Fit, Boxercise, Zumba, Karate, Salsa, Pilates, Reiki, Tai-Chi, Art Class, Job Club, CAB Advice, JobCentre Plus Advice, Parent Craft, COPD, Illness in Recovery, Snap Shots, Card Making, Jewellery Making, Crafts and Chat, Knitting Club, and of course Cookery Classes

We also held and participated in a number of community events as well as raising our profile by developing our own website (www langworthycornerstone co uk) and beginning to dabble in social media such as Facebook

On the less positive side, by the end of the period, we had still not managed to sign off the lease on the building with Salford NHS, but only a few details remained to be finalised, so hopefully we will not be reporting this again next year

Although we recruited further local people to serve in a voluntary capacity on our management committee and many local people helped out the Cornerstone informally, we didn't make as much progress on developing formal volunteering at the centre as we had hoped, largely due to lack of capacity

During this financial year activities have included the following:

It is also disappointing to report that despite Media City opening officially in May, ten minutes walk from the Cornerstone, the Media Partnership (SCMP), despite tremendous efforts still failed to attract (or even identify) any funding to continue its work in providing training and raising local people's aspirations with regard to the media industry. Four years on, it is still difficult to see where the benefits to local adults living around Media City might come from, if there is to trickle down from this massive development we have been unable to find it

We are also very concerned at the impact that funding cuts are having on our partner organisations as this directly impacts on the services we can provide. We were especially disappointed to hear of the reductions in funding available to the Seedley and Langworthy Trust and Broughton Database, organisations that have made a major contribution to the Cornerstone over the years. This is especially depressing at a time when there is increased need in the community and it is difficult to see where that specialist help might now come from

The Cornerstone continued to accommodate a number of other organisations including a GP surgery (Salford Care Centres), SureStart Children's Centre, Health Visitors, Family Support Services, Little Explorers and a Toy Library

The Centre also provides a range of hourly rental space including the auditorium, computer suite plus arts and crafts workshop and others

It is of great credit to the hard work of all the staff, the board, partners and volunteers that such a lot was achieved during the period and that the prospects for the centre were so greatly improved

How Our Activities Have Delivered Public Benefit

Our overall aim is to "Improve the Health and Wellbeing of the People of Salford and especially those of Seedley and Langworthy"

We work in partnership with a range of other organisations to provide a varied programme of classes, services and activities to improve health and wellbeing, education and employability, as well as attracting further resources to expand and improve our offer

We carry our regular research and collect feedback to ensure that there is a good match between what is on offer and what the needs of the area are

Services and activities are generally free and centre users come from a wide range of backgrounds and age groups, though we would like to do more for teenagers than we do at present All the activities and services outlined above deliver public benefit to the residents of Salford, and more specifically 75% of our participants are residents of Seedley and Langworthy, one of the most deprived wards in Salford

Future plans

- * To continue working towards achieving the aspirations outlined in the business plan
- * To develop volunteering at the centre
- * To identify further sources of funding, contracts and partners to further expand the range of services we are able to provide for local people
- * To continue raising the profile of the centre and gain recognition for the tremendous work that goes on
- * To sign off the lease!

The contribution of supporters

The assistance of volunteer supporters is gratefully acknowledged

Various supporters are closely involved with the trustees in all of the Charity's work and without such participation the achievements so far would not have been possible. It is the Trustees policy to involve supporters as much as possible.

Major risks

The trustees/directors have reviewed the major risks to which the charity/company is exposed and have established systems to mitigate those risks

Financial review

Thanks to the funding sources mentioned below, the charity has funds for its work as noted in the accounts. The charity anticipates using reserves where needed to fund future developments

Principle funding sources

The main sources are rental charges to building users and Salford NHS Way to Wellbeing contract

Investment policy

Aside from retaining a prudent amount in reserves each year, most of the charity's funds are to be spent in the short term so there are few funds for any longer term investment

Reserves

The Trustees aim to keep sufficient reserves to meet the day-to-day expenditure of the charity and to keep sufficient reserves to see all projects to their conclusion

Trustees' Responsibilities

The trustees (who are also directors of Langworthy Cornerstone Association Limited for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

Company law requires the trustees to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Charitable Company, and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period

In preparing those financial statements, the trustees are required to

- select suitable accounting policies and apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the charitable company will continue in operation

The trustees are responsible for keeping proper accounting records, that disclose with reasonable accuracy, at any time, the financial position of the charitable company and enable them to ensure that the accounts company with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Registered office 451 Liverpool Street, Salford, Manchester M6 5QQ

John Phillips

Company Secretary

Date 6th November 2012

Independent examiner's report to the trustees of LANGWORTHY CORNERSTONE ASSOCIATION LIMITED

I report on the accounts of the company for the year ended 31st March 2012, which are set out on pages 8 to 14

Respective responsibilities of trustees and examiner The trustees (who are also the directors of the company for the purposes of company law) are responsible for the preparation of the accounts. The trustees consider that an audit is not required for this year under section 144(2) of the Charities Act 2011 (the 2011 Act) and that an independent examination is needed. The charity is required by company law to prepare accrued accounts and I am qualified to undertake the examination by being a qualified member of The Association of Chartered Certified Accountants.

Having satisfied myself that the charity is not subject to audit under company law and is eligible for independent examination, it is my responsibility to

- examine the accounts under section 145 of the 2011 Act,
- to follow the procedures laid down in the general Directions given by the Charity Commission under section 145(b) of the 2011 Act, and
- to state whether particular matters have come to my attention

Basis of independent examiner's report

My examination was carried out in accordance with the general Directions given by the Charity Commission. An examination includes a review of the accounting records kept by the charity and a comparison of the accounts presented with those records. It also includes consideration of any unusual items or disclosures in the accounts, and seeking explanations from you as trustees concerning any such matters. The procedures undertaken do not provide all the evidence that would be required in an audit and consequently no opinion is given as to whether the accounts present a 'true and fair view' and the report is limited to those matters set out in the statement below.

Independent examiner's statement

In connection with my examination, no matter has come to my attention

- (1) which gives me reasonable cause to believe that in any material respect the requirements
 - to keep accounting records in accordance with section 386 of the Companies Act 2006,
 and
 - to prepare accounts which accord with the accounting records, comply with the accounting requirements of section 396 of the Companies Act 2006, , and
 - with the methods and principles of the Statement of Recommended Practice Accounting and Reporting by Charities have not been met, or
- (2) to which, in my opinion, attention should be drawn in order to enable a proper understanding of the accounts to be reached

AM King ACCA

A M King

Community Accountancy Service Ltd

The Grange, Pilgrim Drive, Beswick, Manchester, M11 3TQ

Date 6th November 2012

STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31ST MARCH 2012

Notes	Unrestricted Funds	Restricted Funds	Year Ended 31st March 2012	Year Ended 31st March 2011
INCOMING RESOURCES	£	£	£	£
INCOMING RESOURCES FROM GENERATED FUNDS:				
Activities for generating funds:				
Room and Facilities Rental	123,412	-	123,412	146,809
Café Income	26,733	-	26,733	6,685
Bank Interest	134	-	134	91
Incoming resources from charitable activities Grants & Contract Income	s:			
NLDC	-	-	-	5,000
Seedley and Langworthy Trust	-	-	-	600
NHS Salford	152,381	•	152,381	64,095
Business Link North West	-	-	-	985
Salford CVS	-	•	-	10,000 125
GMPTE Salford City Council	-	-	-	2,000
Salford City Council Community Health & Social Care	•	840	840	2,000
SCC - Smoking Cessation	_	67,000	67,000	- -
TOTAL INCOMING RESOURCES	302,660	67,840	370,500	236,390
RESOURCES EXPENDED				· ·
Charitable activities	145,891	77,701	223,592	146,060
Support costs	105,245	-	105,245	94,436
Governance costs	3,205	-	3,205	3,679
TOTAL RESOURCES EXPENDED 3	254,341	77,701	332,042	244,175
NET MOVEMENT IN FUNDS	48,319	(9,861)	38,458	(7,785)
Reconciliation of funds Total Funds B/Fwd	(20,320)	25,961	5,641	13,426
Total Funds C/Fwd	27,999	16,100	44,099	5,641

The statement of financial activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing activities.

The notes on pages 10 to 14 form part of these accounts

LANGWORTHY CORNERSTONE ASSOCIATION LIMITED BALANCE SHEET AS AT 31 MARCH 2012

		2012		201	1
	NOTES	£	£	£	£
FIXED ASSETS Tangible Fixed Assets	5		6,878		1,050
CURRENT ASSETS Debtors & Prepayments Cash at Bank	6	25,861 74,668 100,529		16,174 69,344 85,518	
CREDITORS: Amounts falling due within one year	7	(63,308) (63,308)		(80,927) (80,927)	
NET CURRENT ASSETS			37,221		4,591
TOTAL NET ASSETS			44,099	=	5,641
ACCUMULATED RESERVES					
Unrestricted Reserves	10		27,999		(20,320)
Restricted Reserves	10		16,100	_	25,961
			44,099	_	5,641

For the year in question the company was entitled to the exemption from audit under section 477 of the Companies Act 2006 relating to small companies

- The members have not required The company to obtain an audit of its accounts for the year in question in accordance with section 476
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts

Approved on behalf of the board of trustees/directors

Director

Beverley Fletcher

Director

Pam Johnson

Date

6th November 2012

The notes on pages 10 to 14 form part of these accounts

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2012

1 ACCOUNTING POLICIES

a) Basis of accounting

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008) and with the Statement of Recommended Practice Accounting and Reporting by Charities issued in March 2005 and with the Charities Act 1993

b) Fund accounting

- Unrestricted Funds are available for use at the discretion of the trustees in furtherance of the general objectives of the charity
- Restricted funds are subjected to restrictions on their expenditure imposed by the donor or through the terms of an appeal

c) Incoming resources

All incoming resources are included in the statement of financial activities when the charity is entitled to the income and the amount can be quantified with reasonable accuracy. The following specific policies are applied to particular categories of income.

- Voluntary income is received by way of grants, donations and gifts and is included in full in the Statement of Financial Activities when receivable. Grants, where entitlement is not conditional on the delivery of a specific performance by the charity, are recognised when the charity becomes unconditionally entitled to the grant.
- Investment Income is included when receivable
- Incoming resources from charitable trading activity are accounted for when earned
- Income resources from grants, where related to performance and specific deliverables, are accounted for as the charity earns the right to consideration by its performance

d) Resources expended

Expenditure is recognised on an accruals basis as a liability is incurred. Expenditure includes any VAT which cannot be fully recovered, and is reported as part of the expenditure to which it relates.

- Costs of generating funds comprise the costs associated with attracting voluntary income and the costs of trading for fundraising purposes
- Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.
- Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the accountancy fee and costs linked to the strategic management of the charity
- All costs are allocated between the expenditure categories of the SOFA on the basis designed to reflect the use of the resources. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis as set out in note 5.

e) Fixed assets

Fixed Assets are included in the accounts at cost less accumulated depreciation Additions of a single item or a group of similar assets exceeding £500, are capitalised at cost

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets over their estimated useful lives

Computers & Equipment

33 33%

Fixtures & Fittings

25 00%

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2012

2 NET INCOMING RESOURCES FOR THE YEAR

This is stated after charging	na	charg	after	tated	ış	This
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	This is stated after charging				Voor
				Year Ended	Year Ended
				31 03 12	31 03 11
	Depression			£	£
	Depreciation			3,545	1,693
	Accountancy Fees			1,080	1,140
3	TOTAL RESOURCES EXPEND	ED			
					Year
				Year Ended	Ended
			Activities	31 03 12	31 03 11
	Ob and a let a satisfation		£	£	£
	Charitable activities	Dunant	140.057	140.057	105 405
	Employment & Agency Costs	Direct	140,057	140,057	105,485
	Café Food	Direct	12,141	12,141	4,075
	Activities	Direct	12,237	12,237	9,222
	Projects	Direct	55,420	55,420	20,244
	Training	Direct	2,728	2,728	3,093
	CRB Checks	Direct	410	410	
	Travel Expenses	Direct	346	346	168
	Business Plan & PQASSO	Direct		-	4,555
	Bad & Doubtful Debts	Direct	50	50	(1,933)
	Advertising	Direct	-	-	990
	Subscriptions	Direct	203	203	161
			223,592	223,592	146,060
	Support Costs				
	Printing, Post & Stationery	Direct	6,922	6,922	855
	Cleaning & Maintenance	Direct	27,367	27,367	22,399
	Telephone	Direct	761	761	3,661
	Insurance	Direct	1,027	1,027	859
	Minor Equipment	Direct	3,849	3,849	265
	Payroll Bureau Charges	Direct	805	805	251
	Security	Direct	29,225	29,225	26,414
	Software & IT	Direct	3,030	3,030	2,480
	Depreciation	Direct	3,545	3,545	1,693
	Heat & Light	Direct	16,273	16,273	27,927
	Rates	Direct	12,122	12,122	6,775
	Website	Direct		· •	300
	Miscellaneous	Direct	319	319	557
			105,245	105,245	94,436
	Governance costs				
	Accountancy	Direct	1,080	1,080	1,140
	Legal Fees	Direct	2,125	2,125	2,539
	Legal i ees	DIICCI	3,205	3,205	3,679
	TOTAL RESOURCES EXPEND	ED	332,042	332,042	244,175

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2012

3 STAFF COSTS AND NUMBERS

Staff costs were as follows

:

		Year
	Year Ended	Ended
	31 03 12	31 03 11
	£	£
Wages and Salaries	122,990	98,460
Pension Costs	8,953	3,028
Social Security Costs	8,114	3,997
•	140,057	105,485

No employee earned £60,000 per annum or more

The organisation operates a contracted in money purchase pension scheme

The average number of employees, calculated on the basis of full time equivalents, was as follows

Management & Administration 2 3

Project Delivery Staff 3
Reception & Caretaking 2 1

4 TRUSTEES' REMUNERATION AND EXPENSES

Other than listed below, no members of the Management Committee received any remuneration during the year

No trustee or other person related to the charity had any personal interest in or any contract or transaction entered into by the charity during the year

		Beverley Fletcher Karen Ainsworth	£ 132 	£ 400	
5	FIXED ASSETS			Fixtures &	Tatal
			Computers	Fittings	Total
	COST		£	£	£
	As at 01 04 11		7,118	6,917	14,035
	Additions		1,825	7,548	9,373
	C/fwd as at 31 03 12		8,943	14,465	23,408
					
	DEPRECIATION		£	£	£
	As at 01 04 11		6,922	6,063	12,985
	Charge for the period		804	2,741	3,545
	C/fwd as at 31 03 12		7,726	8,804	16,530_
					-
	NET BOOK VALUE A	S 31 03 12	1,217	5,661	6,878
	NET BOOK VALUE A	S 31 03 11	196	854	1,050
					

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2012

6 DEBTORS & PREPAYMENTS

	2012	2011
	£	£
Debtors	24,398	15,909
Prepayments	1,463	265
	25,861	16,174

7 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	£	£
Creditors	58,763	77,602
Deferred Income	120	_
Accruals	4,425	3,325_
	63,308	80,927

8 CAPITAL COMMITMENTS

Contracted but not provided for £ £ nil nil

9 TAXATION

An application has been granted for an exemption from tax on income and gains falling within section 505 of the Taxes Act 1988 or s256 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the charity. The company is not registered for Value Added Tax (VAT)

10 MOVEMENT IN FUNDS

	Balance at 01 04 11 £	Incoming £	Outgoing £	Transfer £	Balance at 31 03 12 £
Restricted					
NHS Salford	25,961	-	(13,371)	-	12,590
Community Health & Social Care	-	840	(840)	-	-
SCC - Smoking Cessation	-	67,000	(63,490)		3,510
·	25,961	67,840	(77,701)	•	16,100
Unrestricted	(20,320)	302,660	(254,341)	-	27,999
	5,641	370,500	(332,042)	-	44,099

Purpose of Restricted Funds.

NHS Salford

Community Health & Social Care

SCC - Smoking Cessation

for stamp duty and legal fees

for Kurling equipment

for work on 2011-12 Salford Smoking Cessation Marketing

Campaign

11 ANALYSIS OF NET ASSETS BETWEEN FUNDS

	General Funds £	Restricted Funds £	Total 2012 £
Tangible Fixed Assets	6,878	-	6,878
Current Assets	84,429	16,100	100,529
Current Liabilities	(63,308)	-	(63,308)
Net Assets at 31 March 2012	27,999	16,100	44,099

12 STATUS

In the event of a winding up all members (the trustees under the governing documents) have agreed to contribute an amount not exceeding £1

13 GOING CONCERN

The company's main source of income is room and facilities rental and grants. The company is reliant on the continuation of adequate funding. The directors consider that it is appropriate to prepare accounts on a going concern basis and, consequently the accounts do not include any adjustments that would be necessary if these sources of income should cease or be inadequate.