

REGISTERED NUMBER: 05622782 (England and Wales)

**ABBREVIATED AUDITED ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2007**  
**FOR**  
**DOBSON & CROWTHER LIMITED**



**DOBSON & CROWTHER LIMITED**

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for the Year Ended 31 December 2007**

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**DOBSON & CROWTHER LIMITED**

**COMPANY INFORMATION**  
**for the Year Ended 31 December 2007**

**DIRECTORS:**

MJ Smith  
P Holden  
J Goddard

**SECRETARY:**

N Thomas

**REGISTERED OFFICE:**

Holyhead Road  
Llangollen  
LL20 8AE

**REGISTERED NUMBER:**

05622782 (England and Wales)

**AUDITORS:**

COLIN GRAY & CO LIMITED  
Chartered Accountants  
Registered Auditor,  
26 Lower Kings Road  
Berkhamsted  
Hertfordshire  
HP4 2AB

# **DOBSON & CROWTHER LIMITED**

## **REPORT OF THE DIRECTORS for the Year Ended 31 December 2007**

The directors present their report with the accounts of the company for the year ended 31 December 2007

### **COMMENCEMENT OF TRADING**

The company commenced trading on 14th March 2006

### **PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of colour printing and manufacture of bespoke envelopes, photographic wallets and horticultural pockets

### **REVIEW OF BUSINESS**

The results for the year and financial position of the company are as shown in the annexed accounts

### **DIVIDENDS**

No dividends will be distributed for the year ended 31 December 2007

### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2007 to the date of this report

MJ Smith  
P Holden  
J Goddard

### **STATEMENT OF DIRECTORS' RESPONSIBILITIES**

The directors are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

**DOBSON & CROWTHER LIMITED**

**REPORT OF THE DIRECTORS  
for the Year Ended 31 December 2007**

**STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information (as defined by Section 234ZA of the Companies Act 1985) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information

**AUDITORS**

The auditors, COLIN GRAY & CO LIMITED, will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985

**ON BEHALF OF THE BOARD:**

A handwritten signature in black ink, appearing to read 'N Thomas', is written over a horizontal line.

N Thomas - Secretary

9 September 2008

**REPORT OF THE INDEPENDENT AUDITORS TO  
DOBSON & CROWTHER LIMITED  
UNDER SECTION 247B OF THE COMPANIES ACT 1985**

We have examined the abbreviated accounts set out on pages five to fifteen, together with the financial statements of Dobson & Crowther Limited for the year ended 31 December 2007 prepared under Section 226 of the Companies Act 1985

This report is made solely to the company, in accordance with Section 247B of the Companies Act 1985. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

**Respective responsibilities of directors and auditors**

The directors are responsible for preparing the abbreviated accounts in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with that provision and to report our opinion to you.

**Basis of opinion**

We conducted our work in accordance with Bulletin 2006/3 "The Special Auditor's Report on Abbreviated Accounts in the United Kingdom" issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

**Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated accounts have been properly prepared in accordance with that provision.

*Colin Gray & Co Limited*

COLIN GRAY & CO LIMITED  
Chartered Accountants  
Registered Auditor,  
26 Lower Kings Road  
Berkhamsted  
Hertfordshire  
HP4 2AB



25 September 2008

**DOBSON & CROWTHER LIMITED**

**ABBREVIATED PROFIT AND LOSS ACCOUNT**  
for the Year Ended 31 December 2007

	Notes	Year Ended 31 12 07		Period 15 11 05 to 31 12 06	
		£	£	£	£
<b>GROSS PROFIT</b>			2,327,062		1,859,063
Selling and distribution expenses		1,059,534		912,337	
Administrative expenses		979,455		674,177	
			<u>2,038,989</u>		<u>1,586,514</u>
<b>OPERATING PROFIT</b>	3		288,073		272,549
Exceptional item	4		-		166,599
			<u>288,073</u>		<u>105,950</u>
Interest receivable and similar income			8,387		6,123
			<u>296,460</u>		<u>112,073</u>
Interest payable and similar charges	5		286,386		200,270
			<u>286,386</u>		<u>200,270</u>
<b>PROFIT/(LOSS) ON ORDINARY ACTIVITIES BEFORE TAXATION</b>			10,074		(88,197)
Tax on profit/(loss) on ordinary activities	6		-		-
			<u>-</u>		<u>-</u>
<b>PROFIT/(LOSS) FOR THE FINANCIAL YEAR AFTER TAXATION</b>			10,074		(88,197)
			<u>10,074</u>		<u>(88,197)</u>
<b>PROFIT/(DEFICIT) FOR THE YEAR</b>			10,074		(88,197)
Deficit brought forward			(88,197)		-
			<u>(88,197)</u>		<u>-</u>
<b>DEFICIT CARRIED FORWARD</b>			<u>(78,123)</u>		<u>(88,197)</u>

**CONTINUING OPERATIONS**

None of the company's activities were acquired or discontinued during the current year or previous period

**TOTAL RECOGNISED GAINS AND LOSSES**

The company has no recognised gains or losses other than the profit for the current year and the loss for the previous period

The notes form part of these abbreviated accounts

**DOBSON & CROWTHER LIMITED**

**ABBREVIATED BALANCE SHEET**  
31 December 2007

	Notes	2007	2006
		£	£
<b>FIXED ASSETS</b>			
Intangible assets	7	(130,880)	(143,713)
Tangible assets	8	2,115,183	1,803,719
		<u>1,984,303</u>	<u>1,660,006</u>
<b>CURRENT ASSETS</b>			
Stocks	9	698,222	509,244
Debtors	10	2,675,647	3,336,756
Cash at bank and in hand		589,529	195,975
		<u>3,963,398</u>	<u>4,041,975</u>
<b>CREDITORS</b>			
Amounts falling due within one year	11	4,753,079	4,498,673
<b>NET CURRENT LIABILITIES</b>		<u>(789,681)</u>	<u>(456,698)</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		1,194,622	1,203,308
<b>CREDITORS</b>			
Amounts falling due after more than one year	12	1,147,745	1,166,505
<b>NET ASSETS</b>		<u><u>46,877</u></u>	<u><u>36,803</u></u>
<b>CAPITAL AND RESERVES</b>			
Called up share capital	16	125,000	125,000
Profit and loss account		(78,123)	(88,197)
<b>SHAREHOLDERS' FUNDS</b>	17	<u><u>46,877</u></u>	<u><u>36,803</u></u>

These abbreviated accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies

The financial statements were approved by the Board of Directors on 9 September 2008 and were signed on its behalf by



P Holden - Director

The notes form part of these abbreviated accounts

**DOBSON & CROWTHER LIMITED**

**CASH FLOW STATEMENT**  
for the Year Ended 31 December 2007

	Notes	Year Ended 31 12 07		Period 15 11 05 to 31 12 06	
		£	£	£	£
<b>Net cash inflow from operating activities</b>	1		1,441,912		354,260
<b>Returns on investments and servicing of finance</b>	2		(277,999)		(194,147)
<b>Capital expenditure</b>	2		(484,710)		(1,772,455)
			<u>679,203</u>		<u>(1,612,342)</u>
<b>Financing</b>	2		(285,649)		1,808,317
<b>Increase in cash in the period</b>			<u>393,554</u>		<u>195,975</u>
<hr/>					
<b>Reconciliation of net cash flow to movement in net debt</b>	3				
Increase in cash in the period			393,554		195,975
Cash outflow/(inflow) from decrease/(increase) in debt and lease financing			<u>25,649</u>		<u>(1,423,317)</u>
Change in net debt resulting from cash flows			<u>419,203</u>		<u>(1,227,342)</u>
<b>Movement in net debt in the period</b>			<u>419,203</u>		<u>(1,227,342)</u>
<b>Net debt at 1 January</b>			<u>(1,227,342)</u>		<u>-</u>
<b>Net debt at 31 December</b>			<u>(808,139)</u>		<u>(1,227,342)</u>

The notes form part of these abbreviated accounts

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE CASH FLOW STATEMENT**  
for the Year Ended 31 December 2007

**1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES**

	Year Ended 31 12 07	Period 15 11 05 to 31 12 06
	£	£
Operating profit	288,073	272,549
Depreciation charges	171,413	124,434
Profit on disposal of fixed assets	(11,000)	(11,985)
Exceptional item	-	(166,599)
Increase in stocks	(188,978)	(509,244)
Decrease/(Increase) in debtors	661,109	(3,336,756)
Increase in creditors	521,295	3,981,861
<b>Net cash inflow from operating activities</b>	<b>1,441,912</b>	<b>354,260</b>

**2 ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT**

	Year Ended 31 12 07	Period 15 11 05 to 31 12 06
	£	£
<b>Returns on investments and servicing of finance</b>		
Interest received	8,387	6,123
Interest paid	(283,179)	(200,270)
Interest element of hire purchase payments	(3,207)	-
<b>Net cash outflow for returns on investments and servicing of finance</b>	<b>(277,999)</b>	<b>(194,147)</b>
<b>Capital expenditure</b>		
Purchase of intangible fixed assets	-	153,994
Purchase of tangible fixed assets	(495,710)	(1,938,434)
Sale of tangible fixed assets	11,000	11,985
<b>Net cash outflow for capital expenditure</b>	<b>(484,710)</b>	<b>(1,772,455)</b>
<b>Financing</b>		
New loans in year	187,000	1,423,317
Loan repayments in year	(201,599)	-
Capital repayments in year	(11,050)	-
Share issue	-	125,000
Repayment of deferred consideration	(260,000)	260,000
<b>Net cash (outflow)/inflow from financing</b>	<b>(285,649)</b>	<b>1,808,317</b>

The notes form part of these abbreviated accounts

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE CASH FLOW STATEMENT  
for the Year Ended 31 December 2007**

**3 ANALYSIS OF CHANGES IN NET DEBT**

	At 1 1 07 £	Cash flow £	At 31 12 07 £
Net cash			
Cash at bank and in hand	195,975	393,554	589,529
	<u>195,975</u>	<u>393,554</u>	<u>589,529</u>
Debt			
Hire purchase	-	(175,950)	(175,950)
Debts falling due within one year	(256,812)	51,089	(205,723)
Debts falling due after one year	(1,166,505)	150,510	(1,015,995)
	<u>(1,423,317)</u>	<u>25,649</u>	<u>(1,397,668)</u>
Total	<u>(1,227,342)</u>	<u>419,203</u>	<u>(808,139)</u>

The notes form part of these abbreviated accounts

# DOBSON & CROWTHER LIMITED

## NOTES TO THE ABBREVIATED ACCOUNTS for the Year Ended 31 December 2007

### 1 ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention

#### Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied, exclusive of Value Added Tax and trade discounts

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter

Freehold property	- 5% on cost
Plant and machinery	- 12.5% on cost

#### Stocks

Stocks and work in progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

Cost includes all direct expenditure and an appropriate proportion of fixed and variable overheads

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

### 2 STAFF COSTS

	Year Ended 31 12 07 £	Period 15 11 05 to 31 12 06 £
Wages and salaries	3,679,741	2,851,988
Social security costs	358,714	287,167
Other pension costs	120,321	60,376
	<u>4,158,776</u>	<u>3,199,531</u>

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE ABBREVIATED ACCOUNTS - continued  
for the Year Ended 31 December 2007**

**2 STAFF COSTS - continued**

The average monthly number of employees during the year was as follows

	Year Ended 31 12 07	Period 15 11 05 to 31 12 06
Directors	3	3
Administration	9	9
Sales, marketing and distribution	13	20
Manufacturing	110	98
	<u>135</u>	<u>130</u>

**3 OPERATING PROFIT**

The operating profit is stated after charging/(crediting)

	Year Ended 31 12 07 £	Period 15 11 05 to 31 12 06 £
Depreciation - owned assets	167,720	134,715
Depreciation - assets on hire purchase contracts	16,526	-
Profit on disposal of fixed assets	(11,000)	(11,985)
Goodwill amortisation	(12,833)	(10,281)
Auditors' remuneration	2,774	8,353
Payments made under operating leases	<u>29,338</u>	<u>27,242</u>
Directors' emoluments	311,714	241,261
Directors' pension contributions to money purchase schemes	<u>7,610</u>	<u>3,785</u>

The number of directors to whom retirement benefits were accruing was as follows

Money purchase schemes	<u>2</u>	<u>2</u>
------------------------	----------	----------

Information regarding the highest paid director is as follows

	Year Ended 31 12 07 £	Period 15 11 05 to 31 12 06 £
Emoluments etc	133,471	92,587
Pension contributions to money purchase schemes	<u>3,830</u>	<u>1,850</u>

**4 EXCEPTIONAL ITEMS**

The exceptional item during 2006 related to the costs in raising finance

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE ABBREVIATED ACCOUNTS - continued**  
for the Year Ended 31 December 2007

**5 INTEREST PAYABLE AND SIMILAR CHARGES**

	Year Ended 31 12 07 £	Period 15 11 05 to 31 12 06 £
Bank loan interest	96,209	82,392
Interest payable for invoice discounting	186,970	117,878
Hire purchase	3,207	-
	<u>286,386</u>	<u>200,270</u>

**6 TAXATION**

**Analysis of the tax charge**

No liability to UK corporation tax arose on ordinary activities for the year ended 31 December 2007 nor for the period ended 31 December 2006

**7 INTANGIBLE FIXED ASSETS**

	Goodwill £
<b>COST</b>	
At 1 January 2007	
and 31 December 2007	(153,994)
<b>AMORTISATION</b>	
At 1 January 2007	(10,281)
Amortisation for year	(12,833)
At 31 December 2007	(23,114)
<b>NET BOOK VALUE</b>	
At 31 December 2007	(130,880)
At 31 December 2006	(143,713)

**8 TANGIBLE FIXED ASSETS**

	Freehold property £	Plant and machinery £	Totals £
<b>COST</b>			
At 1 January 2007	870,438	1,067,996	1,938,434
Additions	-	495,710	495,710
At 31 December 2007	870,438	1,563,706	2,434,144
<b>DEPRECIATION</b>			
At 1 January 2007	27,486	107,229	134,715
Charge for year	34,221	150,025	184,246
At 31 December 2007	61,707	257,254	318,961
<b>NET BOOK VALUE</b>			
At 31 December 2007	808,731	1,306,452	2,115,183
At 31 December 2006	842,952	960,767	1,803,719

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE ABBREVIATED ACCOUNTS - continued**  
for the Year Ended 31 December 2007

**8 TANGIBLE FIXED ASSETS - continued**

Included in cost of land and buildings is freehold land of £186,024 (2006 - £186,024) which is not depreciated

There is a debenture over the land and buildings in respect of a bank loan of £778,000 and a debenture over the plant and machinery in respect of a bank loan of £700,000

Fixed assets, included in the above, which are held under hire purchase contracts are as follows

	Plant and machinery £
<b>COST</b>	
Additions	305,813
At 31 December 2007	<u>305,813</u>
<b>DEPRECIATION</b>	
Charge for year	16,526
At 31 December 2007	<u>16,526</u>
<b>NET BOOK VALUE</b>	
At 31 December 2007	<u><u>289,287</u></u>

**9 STOCKS**

	2007 £	2006 £
Raw materials	263,649	205,720
Work-in-progress	124,487	57,821
Finished goods	289,068	227,575
Machine spares	21,018	18,128
	<u>698,222</u>	<u>509,244</u>

**10 DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2007 £	2006 £
Trade debtors	2,458,471	3,148,925
Other debtors	62,002	30,431
Prepayments and accrued income	155,174	157,400
	<u>2,675,647</u>	<u>3,336,756</u>

There is a fixed and floating charge over the company's debtors ledger in favour of the invoice discounting provider

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE ABBREVIATED ACCOUNTS - continued  
for the Year Ended 31 December 2007**

**11 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2007	2006
	£	£
Bank loans and overdrafts (see note 13)	205,723	256,812
Hire purchase contracts (see note 14)	44,200	-
Trade creditors	1,645,050	1,368,509
Social security and other taxes	367,469	243,868
Other creditors	19,675	100,691
Invoice discounting	2,003,123	1,816,511
Deferred consideration	-	260,000
Accruals and deferred income	467,839	452,282
	<u>4,753,079</u>	<u>4,498,673</u>

**12 CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	2007	2006
	£	£
Bank loans (see note 13)	1,015,995	1,166,505
Hire purchase contracts (see note 14)	131,750	-
	<u>1,147,745</u>	<u>1,166,505</u>

The bank loans are repayable over periods between 5 and 8 years Rates of interest are between 1 5% and 2 25% over the relevant bank's base rate

**13 LOANS**

An analysis of the maturity of loans is given below

	2007	2006
	£	£
Amounts falling due within one year or on demand		
Bank loans	<u>205,723</u>	<u>256,812</u>
Amounts falling due between one and two years		
Bank loans - 1-2 years	<u>205,723</u>	<u>256,812</u>
Amounts falling due between two and five years		
Bank loans - 2-5 years	<u>372,170</u>	<u>665,436</u>
Amounts falling due in more than five years		
Repayable by instalments		
Bank loans more 5 yr by instal	<u>438,102</u>	<u>244,257</u>

**DOBSON & CROWTHER LIMITED**

**NOTES TO THE ABBREVIATED ACCOUNTS - continued  
for the Year Ended 31 December 2007**

**14 OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES**

	Hire purchase contracts	
	2007	2006
	£	£
Net obligations repayable		
Within one year	44,200	-
Between one and five years	131,750	-
	<u>175,950</u>	<u>-</u>

The following operating lease payments are committed to be paid within one year

	Other operating leases	
	2007	2006
	£	£
Expiring		
Within one year	6,072	5,317
Between one and five years	18,146	25,242
	<u>24,218</u>	<u>30,559</u>

**15 SECURED DEBTS**

The bank loans are secured by debentures over the land and buildings and the plant and machinery

**16 CALLED UP SHARE CAPITAL**

Authorised, allotted, issued and fully paid				
Number	Class	Nominal value	2007	2006
			£	£
63,750	Ordinary A	£1	63,750	63,750
61,250	Ordinary B	£1	61,250	61,250
			<u>125,000</u>	<u>125,000</u>

**17 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS**

	2007	2006
	£	£
Profit/(Loss) for the financial year	10,074	(88,197)
Shares issued during the period	-	125,000
<b>Net addition to shareholders' funds</b>	<u>10,074</u>	<u>36,803</u>
Opening shareholders' funds	36,803	-
<b>Closing shareholders' funds</b>	<u>46,877</u>	<u>36,803</u>

**18 DISCLOSURE OF CONTROL**

The company is controlled by Mr M J Smith, a director by virtue of his shareholding