

Marex Spectron Group Limited

Report and Financial Statements

Period from 1 April 2011 to 31 December 2011

Registered number 05613060

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COMPANY INFORMATION

Country of Incorporation

United Kingdom

Legal form

Private limited company

Directors

J C Cohen
S Fink
D A Hallgarten
S J N Heale
J M Isaacs
P Kadas
R B Nagloff
J P Phizackerley
V Pignatti-Morano
G H Prentice
S H Sparke
P M Sugarman

Secretary and registered office

N R Edwards
155 Bishopsgate, London, EC2M 3TQ

Company number

05613060

Auditors

Ernst & Young LLP, 1 More London Place, London, SE1 2AF

Bankers

JP Morgan Chase Bank, 125 London Wall, London, EC2Y 5AJ
HSBC, Level 19, 8 Canada Square, London, E14 5HQ

DIRECTORS' REPORT

The directors present their report and financial statements for the nine months to 31 December 2011 for Marex Spectron Group Limited, formerly Marex Group Limited, and its subsidiaries (together Marex Spectron) or the Group

About Us

Marex Spectron is a leading independent specialist broker focused on Physical and Financial Commodities products, Financial Futures, Foreign Exchange and the provision of services in electronic markets

Marex Spectron provides voice and electronic execution and clearing services for commodity markets in OTC Energy, Metals, Energy Futures, Agricultural products, Financial Futures, Foreign Exchange and Securities markets. Our client base includes commodity producers and consumers, CTAs, hedge funds, banks, brokers and e-locals. Marex Spectron has a reputation for first class client service with an experienced team of almost four hundred client facing professionals based in major financial centres across the globe.

Our trading desks offer valuable market insight with commentary on trade flows, fundamentals and technical analysis and they also provide increased liquidity by market making or block trading large or complex orders. Our integrated voice/screen business model combines communication via our desks with advanced electronic trading platforms and creates premier clearing service across all markets.

Marex Spectron is a leading full service broker on the London Metal Exchange, NYSE Liffe, ICE Futures, Eurex and CME and provides access to other exchanges in North America and Asia. Marex Spectron subsidiaries are a member of the Futures and Options Association and are regulated by the Financial Services Authority.

Marex Spectron's ProTrader is the leading service provider to the Professional Trader marketplace.

Chief Executive Officer Review

Overview

Despite challenging market conditions I am pleased to report a solid performance by Marex Spectron businesses during 2011 across the multiple regions and asset classes where business is carried out.

Before reviewing the financial performance, I would like to highlight the change in the Group's trading name from Marex to Marex Spectron. This name change marks a very significant milestone in the development of the Group, namely the acquisition of Spectron Group Limited and its subsidiaries (Spectron), to reflect this on 4 July 2011, the name of the holding company was changed from Marex Group Limited to Marex Spectron Group Limited.

Spectron operates in one of the largest global energy marketplaces and has some 180 employees. Its market leading screen-based trading systems serves more than 1,500 clients trading physical and financial products in a number of wholesale markets. These include Natural Gas, Electricity, Emissions, Coal, Crude Oil, Petroleum products, Biofuels and other environmental products. The OTC segment also incorporates the freight related business previously run by International Maritime Exchange ASA (IME).

Spectron also expands our geographical footprint with offices, in addition to London and New York, in Singapore, Oslo and Frankfurt.

The acquisition of Spectron is transformational. Given Marex Spectron's longstanding expertise in exchange-traded derivatives and Spectron's market-leading execution capabilities in a broad range of OTC derivatives across the full spectrum of energy products, it is a highly complementary combination. This acquisition was completed on 13 May 2011.

Acquisitions

Following the acquisition of Spectron and in line with the Group's strategic plan to increase its product offerings, a subsidiary, Marex Financial Limited, acquired the Global Markets Division of Eden Financial Limited (Eden). This acquisition was completed on 29 July 2011 and adds securities trading capabilities to our clients in the European region.

Eden's securities desk brings us around 25 professionals in Securities brokerage as well as offering niche procurement of independent research services to our clients.

DIRECTORS' REPORT (CONTINUED)

We see huge opportunities in bringing the combined product offerings to an enlarged client base. We welcome the staff of Spectron and Eden to the enlarged Marex Spectron Group and look forward to working with them to further execute upon the Group's strategy.

Review of the Financial Performance

During the nine months to December 2011, markets have been roiled by high levels of uncertainty. The period started with uprisings in the Middle East, natural disasters in Japan and the on-going debt crisis in the Eurozone, which reached aggravated levels during the summer months.

Despite tough market conditions commission income remained healthy with good growth in certain asset classes. Commodity prices experienced elevated volatility during the summer period but have held up despite coming off the record highs set during the first half of the year. Underlying demand for Commodities remains strong. Positive momentum in the US, an increasing likelihood of a soft landing in China and efforts to resolve the Eurozone crisis bode well for our businesses in 2012.

As previously reported, with the majority of our business revenues in US Dollars and the increased geographical spread of our businesses, management made the decision during the year to change the reporting currency of the Group to US Dollars. Additionally the basis of accounting for the activities acquired in Spectron and Eden was changed from UK GAAP to International Financial Reporting Standards (IFRS).

All previous year's numbers have been restated appropriately.

| | Nine months to 31 Dec 2011 \$m | Year ended 31 March 2011 \$m |
|-------------------|--------------------------------------|------------------------------------|
| Revenue | 232.2 | 230.4 |
| Profit before Tax | 29.8 | 15.9 |

We have also taken the opportunity to harmonise the financial year end to 31 December for both our existing and newly acquired entities. This results in a shortened accounting period for some units, which together with the acquisition of new businesses, makes a direct comparison of the financial results more complicated. We believe the growth of the business can be seen best by reviewing comparable's for the 2011 and 2010 calendar years.

On that basis, Revenues grew by 22% to \$369.4m in 2011 from \$303.3m in 2010. Profit before Tax declined from \$35.8m to \$31.4m.

| Product Line Performance | 2011 \$m | 2010 \$m | Change % |
|--------------------------|-------------|-------------|-------------|
| Commodity Products | 242.3 | 203.4 | 19% |
| Financial Products | 47.1 | 33.6 | 40% |
| Electronic Market | 80.0 | 66.3 | 21% |
| Total Gross Revenue | 369.4 | 303.3 | 22% |
| Profit before Tax | 31.4 | 35.8 | (12%) |

Priorities

- The purchase of the OTC energy business of Spectron transformed the profile of the Group, providing it with a much more stable, diverse broking model. Integration of the newly acquired business has been a key focus of management.

DIRECTORS' REPORT (CONTINUED)

- Expansion of our energy capabilities, and the geographic footprint, has been a prime objective. The purchase of Spectron together with organic hiring of senior producers in all regions means that this process continues to progress strongly, particularly in North America where we have successfully built out our workforce.
- The programme – initiated in 2010 – of substantial investments in support staff, automation and harmonisation of business practices is largely complete. We are now able to increase producer headcount and add new clients – as exemplified by the fallout of the MF Group bankruptcy – without incremental core cost or operational risk.
- Analytical rigour in the allocation and utilisation of credit, liquidity and capital are now cornerstones of the business plans and we are already seeing the impact in reduced exposures despite increasing revenues.
- Dislocation in other large financial institutions has created a fertile recruiting environment across all areas of our business and we are now attracting some of the best talent in the marketplace.

Commodity Products Commodity markets remained robust throughout the period despite a much deeper drop in volumes in other markets and saw sustained client flows across all product sets, despite significant uncertainty and volatile markets. The Group continued to source new clients across all regions, prominently from the Far East.

- **OTC Energy** The energy sector was particularly buoyant and our dominant market position enabled the business to grow revenues by nearly 30%. We saw particular strength in the Fuel Oil and Emissions desks as well as continued growth in the core Gas markets.
- **Metals** Demand for base metals remained strong, particularly from Asian and emerging economies. In contrast to the market, our LME volumes continue to grow and as a result we have grown our share of the market. The desk continues to add new clients with very active interest from Asia and the hedge fund sector.
- **Agriculturals** A strong performance in the early part of the year with standout results in Grain, Rapeseed, Coffee and Cocoa as we saw prices hitting multi-decade highs. Client interest tailed off in the second half along with the underlying prices.
- **Energy Futures** Listed energy futures contracts maintained high volumes, paralleling the OTC energy contracts, due to disruptive events highlighted earlier and continued demand from China. Commission revenues experienced a substantial increase reflecting the addition of new teams in the previous year.

Financial Products Activity in financial products was generally slow as a result of investor reticence due to the debt crisis in Europe, decisions on Quantitative Easing and the timing of interest rate rises across almost all developed economies. Nevertheless commission grew from the expanded footprint.

- **Financial Futures and Options** The second half of the year reflected these factors with renewed client activity and stronger overall performance.
- **Foreign Exchange ("FX")** The FX desk had a disappointing year and is undergoing a substantial restructuring in a competitive marketplace.
- **Securities** The newly acquired Eden business, which encompasses broking across the Securities spectrum as well as Independent Research, together with the more recently hired broking team in Equity Derivatives, got off to a slow start in exceptionally challenging market conditions.

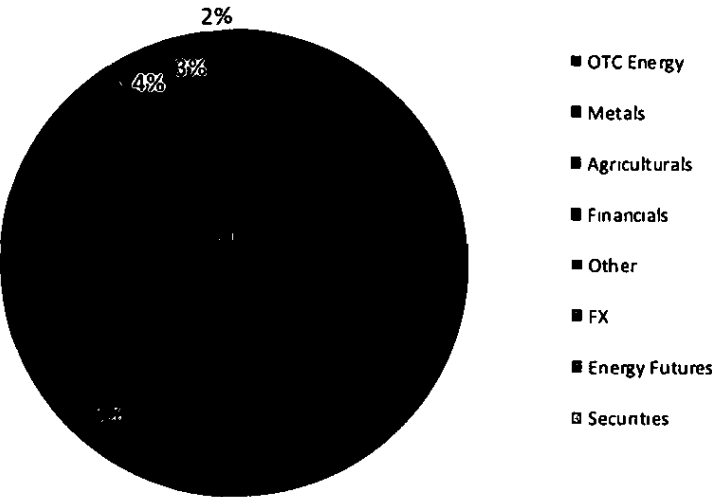
Electronic Markets We have reorganised our offering of professional trading, data and electronic platform services under this new group.

- **The ProTrader business**, which offers clearing and execution services to professional traders on futures exchanges across the globe, benefitted during the year from the extreme volatility as this is beneficial to their clients' short term trading horizons.
- **EasyScreen** offers a specialised trading platform to clients, providing an electronic interface to brokers and exchanges.

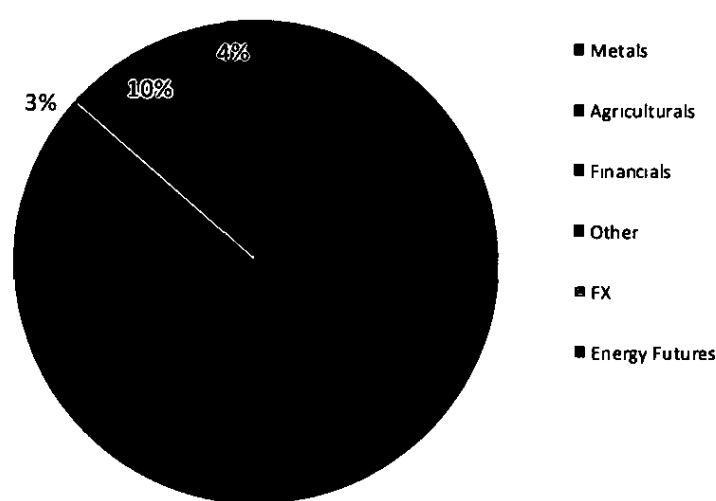
Marex Spectron is now a highly diversified brokerage company across a wide range of Commodity products and Financial asset classes. The breadth of clients and lack of concentration in any single client group or any single market sector improved the long term resilience of our business model.

DIRECTORS' REPORT (CONTINUED)

Net Revenue by Product Line 2011



Net Revenue by Product Line 2010



DIRECTORS' REPORT (CONTINUED)

Future Outlook: Our core priorities are now the development of our international locations in the USA and Asia and growing our electronic market capability. We will lead with global products where we already have a foothold such as Metals, Fuel, Crude and Coal products. We will also continue the build out of the financials business in all locations and in particular on re-establishing FX as a global product. Our electronic business will see growth as we have made substantial investments in our electronic offering.

Movement of Share Capital: The following share capital issuances and repurchases were made during the period

- On 13 May 2011, the company issued the 30,974,714 Ordinary Shares and 179,794 Non-voting Ordinary Shares to fund the acquisition of the Spectron Group
- In July, the company repurchased 565,426 Non-Voting Ordinary Shares, 218 Deferred Shares and 1,440,000 Growth Shares from a former employee
- During September the company issued 130,833 Non-Voting Ordinary Shares to certain employees to participate in ownership of the Group

Dividends: No dividends were paid during the nine months ended 31 December 2011 (Year ended 31 March 2011 - \$6,536,000)

Directors

The following directors have held office during the year

J C Cohen
S Fink
D A Hallgarten
S J N Heale
J M Isaacs
P Kadas
R B Nagioff
J P Phizackerley
G H Prentice
V Pignatti-Morano
S H Sparke
P M Sugarman

Going Concern: After reviewing the Group and Company's annual budget, liquidity requirements, plans and financial arrangements, the directors are satisfied that the Group and Company has adequate resources to continue to operate for the foreseeable future and confirm that the Group and Company are going concerns. For this reason they continue to adopt the going concern basis in preparing these financial statements.

Charitable and political contributions: Charitable donations of \$980,000 were made during the period ended 31 December 2011 to support charities in the markets that we operate in (Year ended 31 March 2011 - \$nil). No contributions were made for political purposes (Year ended 31 March 2011 - \$nil).

Events since the balance sheet date: There are no post balance sheet events to note.

Financial risk management objectives, principal risks and uncertainties, and policies: The Group's financial risk management objectives and policies are disclosed in note 16.

Auditors: The auditors are deemed to be reappointed under section 487(2) of the Companies Act 2006.

Indemnity of Directors: Each director is indemnified out of the assets of the Group against all costs, charges, losses and liabilities incurred by them in the proper exercise of their duties. Directors who have resigned during the year also benefit from the same indemnity arrangement. In addition to this the directors are covered by an insurance policy.

DIRECTORS' REPORT (CONTINUED)

Directors' responsibilities: The directors are responsible for preparing the financial statements in accordance with applicable United Kingdom law and International Financial Reporting Standards ("IFRS") as adopted by the European Union

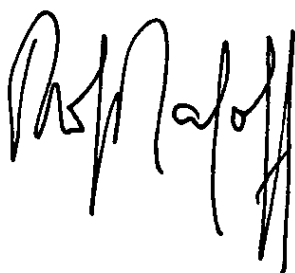
Under Company law the directors must not approve the financial statements unless they fairly present the financial position, financial performance and cash flows of the Group for that year. In preparing the financial statements, the directors are required to

- select suitable accounting policies in accordance with International Accounting Standard ("IAS") 8 Accounting Policies, Changes in Accounting Estimates and Errors and then apply them consistently,
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information,
- provide additional disclosures when compliance with the specific requirements in IFRSs is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's financial position and financial performance,
- state that the Group has complied with IFRS, subject to any material departures disclosed and explained in the financial statements, and
- make judgments and estimates that are reasonable and prudent

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' statement as to disclosure of information to auditor: All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the Company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

On behalf of the Board



R B Nagioff

22 March 2012

AUDITORS' REPORT

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MAREX SPECTRON GROUP LIMITED

We have audited the financial statements of Marex Spectron Group Limited for the period ended 31 December 2011 which comprise the Consolidated Income Statement, the Consolidated and Company Statement of Financial Position, the Consolidated Statement of Comprehensive Income, the Consolidated and Company Statement of Changes in Shareholders' Equity and the Consolidated Statement of Cash Flows, and the related notes 1 to 24. The financial reporting framework that has been applied in their preparation is applicable law and International Financial reporting Standards ("IFRSs") as adopted by the European Union and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 7, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error.

This includes an assessment of whether the accounting policies are appropriate to the group's and the parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the group financial statements

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2011 and of the group's profit for the period then ended,
- have been properly prepared in accordance with IFRSs as adopted by the European Union, and
- have been properly prepared in accordance with IFRSs as adopted by the European Union and as applied in accordance with the provisions of the Companies Act 2006, and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

AUDITORS' REPORT (CONTINUED)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Ernst & Young LLP

Andrew Woosey (Senior Statutory Auditor)

For and on behalf of Ernst & Young LLP (Statutory Auditor)

London

26 March 2012

**CONSOLIDATED INCOME STATEMENT
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|------------------------------|-------------|--|--|
| | Note | | |
| Revenue | 2 | 232,239 | 230,373 |
| Operating expenses | | (230,052) | (211,753) |
| Provision for doubtful debts | 12 | 742 | (2,500) |
| Operating profit | 3 | <u>2,929</u> | <u>16,120</u> |
| Other income / (expense) | 4 | 24,911 | (3,070) |
| Finance income (net) | 6 | <u>1,955</u> | <u>2,841</u> |
| Profit before tax | | <u>29,795</u> | <u>15,891</u> |
| Taxation | 7 | <u>(9,595)</u> | <u>(6,325)</u> |
| Profit after tax | | <u><u>20,200</u></u> | <u><u>9,566</u></u> |
| Attributable to: | | | |
| Equity holders of the parent | | 20,126 | 9,474 |
| Minority interest | | <u>74</u> | <u>92</u> |
| | | <u><u>20,200</u></u> | <u><u>9,566</u></u> |

The notes on pages 20 to 50 form part of these financial statements

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|--|--|
| Profit after tax | 20,200 | 9,566 |
| Other comprehensive income | | |
| Reclassification adjustment for gains on sale of investments, included in income statement | (16,280) | - |
| Net gain on revaluation of AFS investments | 11,994 | 822 |
| Other comprehensive income, net of tax | (4,286) | 822 |
| Total comprehensive income | 15,914 | 10,388 |
| Attributable to: | | |
| Equity holders of the parent | 15,840 | 10,296 |
| Minority interest | 74 | 92 |
| | 15,914 | 10,388 |

The notes on pages 20 to 50 form part of these financial statements

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | Share capital \$'000 | Share premium \$'000 | Retained earnings \$'000 | FX translation reserve \$'000 | AFS reserve \$'000 | Minority interest \$'000 | Total \$'000 |
|---|----------------------------|----------------------------|--------------------------------|--|--------------------------|--------------------------------|-----------------|
| At 1 April 2010 | 171,170 | 6,197 | 16,568 | (5,912) | 3,197 | 469 | 191,689 |
| Profit for the year | - | - | 9,474 | - | - | 92 | 9,566 |
| Dividends paid | - | - | (6,536) | - | - | - | (6,536) |
| Capital distribution | - | - | (2,790) | - | - | - | (2,790) |
| Redemption provision | - | - | (801) | - | - | - | (801) |
| Revaluation of AFS investments | - | - | - | - | 961 | - | 961 |
| Deferred tax on market value movement of unlisted shares | - | - | - | - | (166) | - | (166) |
| Foreign currency translation | - | - | - | 584 | 27 | 32 | 643 |
| At 1 April 2011 | 171,170 | 6,197 | 15,915 | (5,328) | 4,019 | 593 | 192,566 |
| Share capital issued | 5 | 127,364 | - | - | - | - | 127,369 |
| Redenomination of share capital | 5,062 | 283 | (5,345) | - | - | - | - |
| Minority interest of entities acquired during period | - | - | - | - | - | (304) | (304) |
| Profit for the period | - | - | 20,126 | - | - | 74 | 20,200 |
| Stock buyback | - | - | (3,931) | - | - | - | (3,931) |
| Gain on sale of AFS investments | - | - | - | - | (22,000) | - | (22,000) |
| Deferred tax on gain on sale of AFS investments | - | - | - | - | 5,720 | - | 5,720 |
| Revaluation of AFS investments | - | - | - | - | 16,312 | - | 16,312 |
| Deferred tax on market value movement of unlisted shares | - | - | - | - | (4,243) | - | (4,243) |
| Foreign currency translation | - | - | (5,328) | 5,274 | (75) | - | (129) |
| At 31 December 2011 | 176,237 | 133,844 | 21,437 | (54) | (267) | 363 | 331,560 |

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AT 31 DECEMBER 2011**

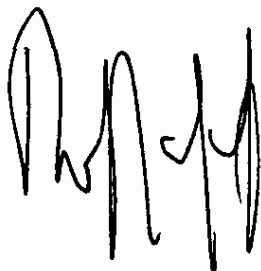
| | Note | 31 Dec 2011 \$'000 | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 | 31 March 2011 \$'000 |
|-------------------------------------|------|-----------------------|-----------------------|-------------------------|-------------------------|
| Assets | | | | | |
| Non-current assets | | | | | |
| Property, plant and equipment (PPE) | 8 | 11,884 | | 5,155 | |
| Intangible assets | 9 | 149,246 | | 13,078 | |
| Investments | 10 | 33,351 | | 16,529 | |
| Total non-current assets | | | 194,481 | | 34,762 |
| Current assets | | | | | |
| Inventory | 11 | 69,219 | | 200,010 | |
| Trade and other receivables | 12 | 329,108 | | 1,052,380 | |
| Cash and cash equivalents | 13 | 618,898 | | 413,312 | |
| Total current assets | | | 1,017,225 | | 1,665,702 |
| Total assets | | | 1,211,706 | | 1,700,464 |
| Liabilities | | | | | |
| Trade payables | 14 | 800,399 | | 1,007,708 | |
| Provisions | | 1,230 | | - | |
| Derivative instruments | 15 | 72,727 | | 498,630 | |
| Corporation tax liability | | 1,052 | | 676 | |
| | | | 875,408 | | 1,507,014 |
| Non-current liabilities | | | | | |
| Deferred tax | 7 | 4,738 | | 884 | |
| | | | 4,738 | | 884 |
| Total liabilities | | | 880,146 | | 1,507,898 |
| TOTAL NET ASSETS | | | 331,560 | | 192,566 |

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AT 31 DECEMBER 2011 (CONTINUED)**

| | Note | 31 Dec 2011 \$'000 | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 | 31 March 2011 \$'000 |
|---|------|-----------------------|-----------------------|-------------------------|-------------------------|
| Capital and reserves attributable to equity holders of the Company | | | | | |
| Share capital | 17 | 176,237 | | 171,170 | |
| Share premium | 18 | 133,844 | | 6,197 | |
| Retained earnings | 18 | 21,437 | | 15,915 | |
| FX translation reserve | 18 | (54) | | (5,328) | |
| Revaluation reserve | 18 | (267) | | 4,019 | |
| | | | <u>331,197</u> | | <u>191,973</u> |
| Minority interest | | | <u>363</u> | | <u>593</u> |
| TOTAL EQUITY | | | <u>331,560</u> | | <u>192,566</u> |

The financial statements on pages 20 to 50 were approved by the Board of Directors on 20 March 2012 and were signed on its behalf by

R B Nagioff



**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | Note | Nine months to 31 Dec 2011 \$'000 | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|------|---|---|---------------------------------------|---------------------------------------|
| Operating activities | | | | | |
| Profit before tax | | 29,795 | | 15,891 | |
| Adjustments for | | | | | |
| Depreciation | 8 | 3,271 | | 2,297 | |
| Amortisation of intangible fixed assets | 9 | 1,272 | | 1,383 | |
| Gain on sale of AFS investments | 4 | (22,000) | | - | |
| Impairment of investments | 4 | 1,609 | | - | |
| Share of associate's profit - non-cash component | | (9) | | - | |
| Operating cash flows before changes in working capital | | | 13,938 | | 19,571 |
| Decrease in trade receivables | | 719,341 | | 45,769 | |
| (Decrease) in trade payables | | (203,797) | | (439,614) | |
| Increase in provisions | | 1,230 | | - | |
| Net trade payables on acquisition of subsidiaries | | (3,870) | | - | |
| Increase/ (decrease) in inventory | | 130,791 | | (10,008) | |
| Net (Decrease)/ increase in derivative instruments | | (425,903) | | 492,989 | |
| | | | 217,792 | | 89,136 |
| Cash flow from operating activities | | | 231,730 | | 108,707 |
| Corporation tax paid to taxation authorities | | | (5,633) | | (4,612) |
| Corporation tax group relief paid to ultimate parent | | | (346) | | |
| Foreign currency translation | | | (47) | | 166 |
| Net cash flows from operating activities | | | 225,704 | | 104,261 |

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | Note | Nine months to 31 Dec 2011 \$'000 | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|--|------|---|---|---------------------------------------|---------------------------------------|
| Investing activities | | | | | |
| Purchase of fixed assets | 8 | (8,453) | | (3,953) | |
| Development expenditure capitalised | | (1,498) | | (1,779) | |
| Purchase of shares and seats | 10 | - | | (6,603) | |
| Purchase of Spectron group | | (155,293) | | - | |
| Purchase of Eden | | (9,046) | | - | |
| Purchase of other investments | | (1,609) | | - | |
| Net cash flows from investing activities | | | (175,899) | | (12,335) |
| Financing activities | | | | | |
| Issue of share capital | | 127,370 | | - | |
| Capital distribution paid | | (2,790) | | - | |
| Redemption of preference shares | | (801) | | - | |
| Payment of dividend | | - | | (6,536) | |
| Net cashflows from financing activities | | | 123,779 | | (6,536) |
| Net increase in cash and cash equivalents | | | 173,584 | | 85,390 |
| As at 1 April | | | | | |
| Cash available on demand and short term deposits | | 413,311 | 413,311 | 327,921 | 327,921 |
| Cash on acquisition of subsidiaries | | | 32,003 | | - |
| Net increase in cash and cash equivalents | | | 173,584 | | 85,390 |
| | | | 618,898 | | 413,311 |
| Cash available on demand and short term deposits | | 618,898 | | 413,311 | |
| At end of Period | | | 618,898 | | 413,311 |

**COMPANY STATEMENT OF FINANCIAL POSITION
AT 31 DECEMBER 2011**

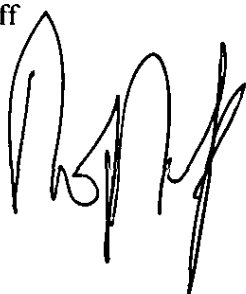
| | Note | 31 Dec 2011 \$'000 | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 | 31 March 2011 \$'000 |
|--|------|-----------------------|-----------------------|-------------------------|-------------------------|
| Assets | | | | | |
| Non-current assets | | | | | |
| Investments | 10 | 354,042 | | 199,687 | |
| Subordinated loan due from group undertaking | 23 | 23,000 | | 13,000 | |
| Total non-current assets | | | 377,042 | | 212,687 |
| Current assets | | | | | |
| Due from group undertakings | | 728 | | 301 | |
| Trade and other receivables | 12 | 237 | | 3,946 | |
| Cash and cash equivalents | | 567 | | 1,591 | |
| Total current assets | | | 1,532 | | 5,838 |
| Total assets | | | 378,574 | | 218,525 |
| Liabilities | | | | | |
| Current liabilities | | | | | |
| Trade and other payables | 14 | - | | 7,199 | |
| Corporation tax liability | | 481 | | 126 | |
| Deferred tax | | (140) | | 98 | |
| Amounts due to group undertakings | | 58,457 | | 29,176 | |
| Total current liabilities | | | 58,798 | | 36,599 |
| Total liabilities | | | 58,798 | | 36,599 |
| TOTAL NET ASSETS | | | 319,776 | | 181,926 |

COMPANY STATEMENT OF FINANCIAL POSITION (CONTINUED)

| | Note | 31 Dec 2011 \$'000 | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 | 31 March 2011 \$'000 |
|---|------|-----------------------|-----------------------|-------------------------|-------------------------|
| Capital and reserves attributable to equity holders of the Company | | | | | |
| Share capital | 17 | | 176,237 | | 171,170 |
| Share premium | 18 | | 133,844 | | 6,197 |
| Retained earnings | 18 | | 10,115 | | 4,460 |
| FX translation reserve | 18 | | - | | (181) |
| Revaluation reserve | 18 | | (420) | | 280 |
| TOTAL EQUITY | | | <u>319,776</u> | | <u>181,926</u> |

The financial statements on pages 20 to 50 were approved by the Board of Directors on the 20 March 2012 and were signed on its behalf by

R B Nagioff



**COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| | Share capital \$'000 | Share premium \$'000 | Retained earnings \$'000 | FX translation reserve \$'000 | AFS reserve \$'000 | Total \$'000 |
|---|----------------------------|----------------------------|--------------------------------|--|--------------------------|-----------------|
| At 1 April 2010 | 171,170 | 6,197 | 9,516 | (528) | - | 186,355 |
| Profit for the year | - | - | 5,071 | - | - | 5,071 |
| Capital distribution | - | - | (2,790) | - | - | (2,790) |
| Redemption provision | - | - | (801) | - | - | (801) |
| Revaluation of AFS investments | - | - | - | - | 378 | 378 |
| Deferred tax on market value movement of unlisted shares | - | - | - | - | (98) | (98) |
| Dividend paid | - | - | (6,536) | - | - | (6,536) |
| Foreign currency translation | - | - | - | 347 | - | 347 |
| At 1 April 2011 | 171,170 | 6,197 | 4,460 | (181) | 280 | 181,926 |
| Share capital issued | 5 | 127,364 | - | - | - | 127,369 |
| Redenomination of share capital | 5,062 | 283 | (5,345) | - | - | - |
| Profit for the period | - | - | 15,112 | - | - | 15,112 |
| Stock buyback | - | - | (3,931) | - | - | (3,931) |
| Revaluation of AFS investments | - | - | - | - | (938) | (938) |
| Deferred tax on market value movement of unlisted shares | - | - | - | - | 238 | 238 |
| Foreign currency translation | - | - | (181) | 181 | - | - |
| At 31 December 2011 | 176,237 | 133,844 | 10,115 | - | (420) | 319,776 |

The notes on pages 20 to 50 form part of these financial statements

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

1. Accounting policies

Basis of preparation

The principal accounting policies adopted in the preparation of the financial statements are set out below. The policies have been consistently applied during the period presented, unless otherwise stated.

These financial statements have been prepared on a going concern basis and in accordance with International Financial Reporting Standards (IFRS and IFRIC interpretations) issued by the International Accounting Standards Board (IASB) as adopted by European Union and with those parts of the Companies Act 2006 applicable to companies preparing their accounts under IFRS.

Basis of consolidation

Where the Group has the power, either directly or indirectly, to govern the financial and operating policies of another entity or business so as to obtain benefits from its activities, it is classified as a subsidiary. The consolidated financial statements present the results of the Company and its subsidiaries ("the Group") as if they formed a single entity. The Group's share of joint ventures is accounted for under the equity method. Intercompany transactions and balances between Group companies are eliminated in full.

Revenue

Revenue comprises the following:

- execution and clearing commissions, which are recognised on trade date basis,
- metals broking, energy broking and foreign exchange trading activity where the Group acts as principal, which is typically recognised on a fair value basis whereby movements in fair values of the position are recognised in the income statement, and
- desk facilities fees, license and software fees, which are recognised on an accrual basis.

In accordance with accepted practice, those financial instruments held for trading purposes are marked to market and consequently gains and losses are taken to the Income Statement.

Finance income (net)

Finance income is earned on balances held at exchanges, banks and brokers, and on overdrawn client balances. Finance expenses are paid on overdrafts, overdrawn accounts with brokers and exchanges, client and counterparty balances. Finance income and expenses are recognised on an amortised cost basis using effective interest rates.

Business combinations

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the consolidated balance sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the consolidated income statement from the date on which control is obtained.

Goodwill

Goodwill represents the excess of the cost (including the fair value of deferred and contingent consideration) of a business combination over the interest in the fair value of identifiable assets, liabilities and contingent liabilities acquired. Cost comprises the fair values of assets given, liabilities assumed and equity instruments issued, plus any direct costs of acquisition.

Goodwill is capitalised as an intangible asset with any impairment in carrying value being charged to the income statement.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

Impairment of non-financial assets

Impairment tests on goodwill and other intangible assets with indefinite useful economic lives are undertaken annually. Other non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount (i.e. the higher of value in use and fair value less costs to sell), the asset is written down accordingly.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit (i.e. the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows). Goodwill is allocated on initial recognition to each of the Group's cash-generating units that are expected to benefit from the synergies of the combination giving rise to the goodwill.

Impairment charges are included in the operating expenses line item in the income statement.

Intangible assets

The Group's intangible assets include those determined at the time of a business combination, internally generated intangible assets (development costs) and software licences.

Internally generated intangible assets (development costs)

Expenditure on internally developed products is capitalised if it can be demonstrated that

- it is technically feasible to develop the product for it to be sold,
- adequate resources are available to complete the development,
- there is an intention to complete and sell the product,
- the Group is able to sell the product,
- sale of the product will generate future economic benefits, and
- expenditure on the project can be measured reliably.

Capitalised development costs are amortised over the periods the Group expects to benefit from selling the products developed. The amortisation expense is included as a charge within the income statement.

Development expenditure not satisfying the above criteria and expenditure on the research phase of internal projects is recognised in the income statement as incurred.

Software licenses

The licenses have been granted for a period of between two and five years with, option of renewal at the end of this period. It is amortised evenly over the period of the patent.

Joint ventures, subsidiaries and associates

A joint venture is an entity in which the Group has an interest and, in the opinion of the directors, exercises joint control over its operating and financial policies. An interest exists where an instrument is held on a long term basis.

The consolidated financial statements account for investments in joint ventures under the equity method of accounting. The income statement includes the Group's share of post-tax profit or losses for that entity. The balance sheet shows the Group's share of the net assets or liabilities of those entities, together with any attributable goodwill and separately identifiable intangible assets.

In the Company accounts, interests in subsidiaries are accounted for at cost less impairment.

Investments in associates are accounted for under the equity method in the consolidated financial statements.

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2011

Foreign currency

The financial statements are presented in US Dollars (USD), which is the functional currency of the Group

Transactions entered into by Group entities in a currency other than the currency of the primary economic environment in which they operate (the "functional currency") are recorded at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet date. Exchange differences arising on the retranslation of unsettled monetary assets and liabilities are similarly recognised immediately in the income statement.

On consolidation, the results of overseas operations are translated into USD at rates approximating to those ruling when the transactions took place. All assets and liabilities of overseas operations, including goodwill arising on the acquisition of those operations, are translated at the rate ruling at the balance sheet date. Any exchange differences arising on translating the opening net assets at opening rate and the results of overseas operations at actual rate are recognised directly in equity, in the "foreign exchange reserve".

Financial assets

The Group classifies its financial assets into one of the following categories, depending on the purpose for which the asset was acquired. The Group's accounting policy for each category is as follows:

- *Fair value through profit or loss* This category includes derivatives held for trading. They are carried in the balance sheet at fair value with changes in fair value recognised in the income statement. The Group records its "held for trading" financial assets at fair value through the Income Statement.
- *Loans and receivables* These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of goods and services to customers (trade debtors), but also incorporate other types of contractual monetary asset. They are carried at amortised cost using the effective interest method less any provision for impairment.
- *Available-for-sale* Non-derivative financial assets not included in the above categories are classified as available-for-sale. They comprise the Group's strategic investments in entities not qualifying as subsidiaries, associates or jointly controlled entities, and investments in memberships, seats and interests in investment exchanges. They are carried at fair value with changes in fair value recognised directly in equity. Fair values of quoted investments are based on current prices. If the market for a financial asset is not active, and for unlisted securities, fair value is established by using the latest available trade price.

Financial liabilities

The Group classifies its financial liabilities into one of two categories, depending on the purpose for which the liability was assumed. The Group's accounting policy for each category is as follows:

- *Fair value through profit or loss* This category includes derivatives held for trading. They are carried in the balance sheet at fair value with changes in fair value recognised in the income statement.
- *Other financial liabilities* Other financial liabilities include the following items:
 - Trade payables and other short-term monetary liabilities, which are recognised at amortised cost.
 - Bank borrowings. Such interest bearing liabilities are subsequently measured at amortised cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carried in the balance sheet.

Netting of financial assets and liabilities

Financial assets and liabilities are offset with counterparty if a valid contractual netting agreement is in place and the Group has an intention and ability to settle on a net basis with that counterparty. This creates a single obligation to pay (or receive) a net sum of cash.

Retirement benefits: defined contribution schemes

The Group operates defined contribution schemes. Contributions are charged to the income statement in the year to which they relate.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

Leased assets

Where substantially all of the risks and rewards incidental to ownership of a leased asset have been transferred to the Group (a "finance lease"), the asset is treated as if it had been purchased outright. The amount initially recognised as an asset is the present value of the minimum lease payments payable over the term of the lease. The corresponding lease commitment is shown as a liability. Lease payments are analysed between capital and interest. The interest element is charged to the income statement over the period of the lease and is calculated so that it represents a constant proportion of the lease liability. The capital element reduces the balance owed to the lessor.

Where substantially all of the risks and rewards incidental to ownership are retained by the lessor (an "operating lease"), the total rentals payable under the lease are charged to the income statement on a straight-line basis over the lease term.

The land and buildings elements of property leases are considered separately for the purposes of lease classification.

Inventories

Inventories represent metal warrants held by the Group. Inventories are stated at market value with revaluation differences reported in the Income Statement.

Deferred taxation

Deferred tax assets and liabilities are recognised where the carrying amount of an asset or liability in the balance sheet differs to its tax base, except for differences arising on:

- the initial recognition of goodwill,
- goodwill for which amortisation is not tax deductible,
- the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable profit, and
- investments in subsidiaries and jointly controlled entities where the Group is able to control the timing of the reversal of the difference and it is probable that the difference will not reverse in the foreseeable future.

Recognition of deferred tax assets is restricted to those instances where it is probable that taxable profit will be available against which the difference can be utilised.

The amount of the asset or liability is determined using tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the deferred tax liabilities/(assets) are settled/(recovered). Deferred tax balances are not discounted.

Deferred tax assets and liabilities are offset when the Group has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

Property, plant and equipment

Items of property, plant and equipment are initially recognised at cost. As well as the purchase price, cost includes directly attributable costs and the estimated present value of any future costs of dismantling and removing items. The corresponding liability is recognised within provisions.

Depreciation is provided on property, plant and equipment to write off the carrying value of items over their expected useful economic lives. It is applied at the following rates:

- | | | |
|------------------------|---|--|
| Leasehold improvements | - | over the remaining length of the lease or 20% per annum straight line, where appropriate |
| Fixtures and fittings | - | 25% per annum straight line, varying between 50% to 20% |
| Computer equipment | - | 50% per annum straight line, varying between 50% to 20% |
| Cycle scheme | - | 100% per annum straight line |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

Provisions

Provisions are recognised for liabilities of uncertain timing or amount that have arisen as a result of past transactions and are discounted at a pre-tax rate reflecting current market assessments of the time value of money and the risks specific to the liability

Critical accounting estimates and judgments

The Group makes estimates and assumptions regarding the future. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below

(a) Useful lives of intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are amortised or depreciated over their useful lives. Useful lives are based on the management's estimates of the period that the assets will generate revenue, which are periodically reviewed for continued appropriateness. Changes to estimates can result in significant variations in the carrying value and amounts charged to the Income Statement in specific periods.

(b) Fair value of financial instruments

The Group determines the fair value of financial instruments that are not quoted, based on estimates using present values or other valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. Where market prices are not readily available, fair value is either based on estimates obtained from independent experts or quoted market prices of comparable instruments. In that regard, the derived fair value estimates cannot be substantiated by comparison with independent markets and, in many cases, may not be capable of being realised immediately.

Investments

Fixed asset investments are stated at cost less diminution in value.

Current asset investments are stated at their market value. Profits and losses arising from this valuation are taken into the Income Statement.

Client money

The Group holds money on behalf of clients in accordance with the client money rules of the Financial Services Authority. Such monies and the corresponding liability are included on the balance sheet.

Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the appropriate original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is included in the Income Statement within 'Operating Profit'. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

recoveries of amounts previously written off are also included within 'Operating Profit' in the Income Statement

Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method

Standards and Interpretations issued by the IASB and not endorsed by the EU

At 31 December 2011, the following amendments to standards and interpretations, effective for these consolidated financial statements, were issued by the IASB but not endorsed by the EU

| | Effective date for periods beginning on or after |
|--|--|
| Amendments to IFRS 7 'Financial Instruments Disclosures' on derecognition | 1 July 2012 |
| Amendments to IAS 12 'Income Taxes' on deferred tax | 1 January 2012 |
| Amendment to IAS 1 'Financial Statement Presentation' regarding other comprehensive income | 1 July 2012 |
| Amendment to IAS 19 'Employee benefits' | 1 January 2013 |
| IFRS 9 'Financial Instruments' | 1 January 2015 |
| IFRS 10 Consolidate financial statements | 1 January 2013 |
| IFRS 12 'Disclosures of interests in other entities' | 1 January 2012 |
| IFRS 13 'Fair Value Measurement' | 1 January 2013 |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**
2. Revenue Analysis

| | Commodities Nine months to 31 Dec 2011 \$'000 | Financial products Nine months to 31 Dec 2011 \$'000 | Electronic Markets Nine months to 31 Dec 2011 \$'000 | Total Nine months to 31 Dec 2011 \$'000 |
|-----------------------------|--|---|---|--|
| <i>Revenue</i> | | | | |
| Broker dealer activities | 125,927 | 33,135 | 54,282 | 213,344 |
| Trading | - | - | 1,686 | 1,686 |
| Software fees | - | - | 3,295 | 3,295 |
| Other | 6,695 | - | 7,219 | 13,914 |
| Total | 132,622 | 33,135 | 66,482 | 232,239 |

| | Commodities Year ended 31 March 2011 \$'000 | Financial products Year ended 31 March 2011 \$'000 | Electronic Markets Year ended 31 March 2011 \$'000 | Total Year ended 31 March 2011 \$'000 |
|-----------------------------|--|---|---|--|
| <i>Revenue</i> | | | | |
| Broker dealer activities | 122,218 | 25,271 | 71,847 | 219,336 |
| Trading | - | - | 1,599 | 1,599 |
| Software fees | - | - | 4,060 | 4,060 |
| Other | - | - | 5,378 | 5,378 |
| Total | 122,218 | 25,271 | 82,884 | 230,373 |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

3. Operating Profit

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|--------------------------------------|--|--|
| This has been arrived after charging | | |
| Staff costs | 113,814 | 97,452 |
| Depreciation | 3,271 | 2,296 |
| Amortisation | 1,272 | 1,383 |
| Payments under operating leases | 7,425 | 2,680 |
| Sale and purchase expenses | 114 | 3,752 |
| Auditors services | | |
| Auditors' services | 900 | 641 |
| Non-audit services | 111 | 365 |

Audit fees for the Company for the period ended 31 December 2011 and the prior year were borne by a subsidiary undertaking

4. Other Income / (Expense)

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|--|--|--|
| Foreign exchange revaluation gain / (loss) | 3,174 | (3,262) |
| Dividends received | 204 | 192 |
| Profit on sale of AFS investments | 22,000 | - |
| Impairment of investments | (1,609) | - |
| Derecognition of liability | 1,087 | - |
| Share of associate's profit | 55 | - |
| | <u>24,911</u> | <u>(3,070)</u> |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

5. Staff Costs

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|--|--|
| Staff costs (including directors) comprise | | |
| Wages and salaries | 100,070 | 88,671 |
| Short-term monetary benefits | 3,553 | 1,154 |
| Defined contribution pension cost | 981 | 955 |
| Employer's national insurance contributions and similar taxes | 9,209 | 6,673 |
| | <u>113,814</u> | <u>97,453</u> |

Directors' remuneration

The remuneration for directors for their services to the Group, for the period that they were directors of Marex Spectron Group Limited was as follows

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|-----------------------------------|--|--|
| Directors' emoluments | 2,407 | 8,617 |
| Short-term monetary benefits | 10 | 10 |
| Defined contribution pension cost | 24 | 25 |
| | <u>2,441</u> | <u>8,652</u> |

There were 3 directors in the Group's defined contribution scheme (for the year ended 31 March 2011 – 3)

The remuneration of the highest paid director for his services to the Group was \$1,613,501 (for the year ended 31 March 2011 - \$4,312,142) Group pension contributions of \$15,038 (for the year ended 31 March 2011 - \$28,769) were made on his behalf, whilst he was a director of Marex Spectron Group Limited

Interest free loan amounting in aggregate to \$178,286 was given to 2 directors to finance tax due on non-cash emoluments. These amounts were outstanding as at 31 December 2011 and are included in total receivables. No such amounts were recorded for the year ended 31 March 2011

The average number of employees, including directors, during the period to 31 December 2011 was 462 (for the year ended 31 March 2011 – 226)

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**
6. Finance Income (net)

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|--|---|---------------------------------------|
| Interest receivable from brokers | 747 | 489 |
| Interest receivable from counterparties | 1,042 | 1,265 |
| Interest receivable from warrant financing | 805 | 1,959 |
| Bank interest receivable | 851 | 1,349 |
| Finance revenue | 3,445 | 5,062 |
| Interest payable to clients | (280) | (174) |
| Interest payable to brokers | (498) | (216) |
| Bank interest payable | (712) | (1,831) |
| Finance expense | (1,490) | (2,221) |
| Finance income net | 1,955 | 2,841 |

7. Taxation
a) Tax expense

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|---|---------------------------------------|
| <i>Current tax expense</i> | | |
| UK and foreign corporation tax on profit for the year | 2,154 | 5,156 |
| Adjustment for prior year | 95 | 7 |
| Unutilised tax losses | 1,910 | 1,060 |
| Sub total | 4,159 | 6,223 |
| <i>Deferred tax credit</i> | | |
| Origination and reversal of temporary differences arising in the current year | 5,573 | 31 |
| Origination and reversal of temporary differences arising in the prior year | (137) | 71 |
| Sub total | 5,436 | 102 |
| Total | 9,595 | 6,325 |
| Tax charge relating to items charged to equity | | |
| Charge for the year | 4,243 | 166 |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**
b) Reconciliation of the total tax charge

The reasons for the difference between the actual tax charge for the period ended 31 December 2011 and the standard rate of corporation tax in the UK applied to profits for the period are as follows

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|--|--|
| Profit before tax | 29,795 | 15,889 |
| Expected tax charge based on the standard rate of corporation tax in the UK of 26% (Mar 2011 28%) | 7,747 | 4,448 |
| Impact of 26.5% effective rate for applicable entities | 72 | - |
| Variance in corporation tax of non-UK entities | (684) | (476) |
| Income not taxable | (412) | (41) |
| Expenses not deductible for tax purposes | 1,034 | 1,216 |
| Indexation applied to chargeable gains | (58) | - |
| Prior year adjustments | (42) | 77 |
| Unutilised tax assets | 1,910 | 1,060 |
| Deferred tax restatement due to legislated change in future tax rate | 28 | 41 |
| | <u>9,595</u> | <u>6,325</u> |
| c) Deferred tax liability | | |
| Accelerated capital allowances | (836) | (500) |
| Revaluation of available for sale financial assets | (89) | 1,384 |
| Deferred sale of available for sale assets | 5,663 | - |
| Total deferred tax (asset) / liability | <u>4,738</u> | <u>884</u> |
| At 1 April 2011 | 884 | 608 |
| Fair value upon acquisition of subsidiaries | (107) | - |
| Charged/(credited) to the Income Statement for the year | 5,436 | 102 |
| On sale of AFS investments | (5,720) | - |
| Charged to the Revaluation Reserve for the period | 4,243 | 166 |
| FX translation | 2 | 8 |
| At 31 December / 31 March | <u>4,738</u> | <u>884</u> |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**
d) Unrecognised deferred tax asset

This asset has not been recognised as it cannot be foreseen when the items will become taxable

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|----------------------------------|---|---------------------------------------|
| Gift to Employee Benefit Trust | 1,334 | 1,432 |
| Realised losses in United States | 2,870 | 1,113 |
| | <u>4,204</u> | <u>2,545</u> |

8. Property, Plant and Equipment

| | Leasehold improvements \$'000 | Computer equipment \$'000 | Furniture, fixtures and fittings \$'000 | Cycle scheme \$'000 | Total \$'000 |
|---|-------------------------------------|---------------------------------|--|---------------------------|-----------------|
| Cost | | | | | |
| At 1 April 2011 | 4,078 | 10,855 | 2,054 | - | 16,987 |
| Fair value of assets on acquisition of subsidiaries | 172 | 1,158 | 208 | 9 | 1,547 |
| Additions | 2,256 | 3,839 | 2,358 | - | 8,453 |
| At 31 December 2011 | <u>6,506</u> | <u>15,852</u> | <u>4,620</u> | <u>9</u> | <u>26,987</u> |
| Depreciation | | | | | |
| At 1 April 2011 | 3,458 | 6,973 | 1,401 | - | 11,832 |
| Charge for the year | 598 | 2,165 | 502 | 6 | 3,271 |
| At 31 December 2011 | <u>4,056</u> | <u>9,138</u> | <u>1,903</u> | <u>6</u> | <u>15,103</u> |
| Net book value | | | | | |
| At 31 December 2011 | <u>2,450</u> | <u>6,714</u> | <u>2,717</u> | <u>3</u> | <u>11,884</u> |
| At 31 March 2011 | <u>620</u> | <u>3,882</u> | <u>653</u> | <u>-</u> | <u>5,155</u> |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**
9. Intangible Assets

| | Goodwill \$'000 | Computer development, licences and software \$'000 | Total \$'000 |
|---|----------------------------|---|-------------------------|
| Cost | | | |
| At 1 April 2011 | 11,415 | 4,282 | 15,697 |
| Fair value of assets on acquisition of subsidiaries | - | 631 | 631 |
| Additions | 135,310 | 1,498 | 136,808 |
| At 31 December 2011 | 146,725 | 6,411 | 153,136 |
| Amortisation | | | |
| At 1 April 2011 | - | 2,619 | 2,619 |
| Charge for the year | - | 1,272 | 1,272 |
| At 31 December 2011 | - | 3,891 | 3,891 |
| Net book value | | | |
| At 31 December 2011 | 146,725 | 2,521 | 149,246 |
| At 31 March 2011 | 11,415 | 1,663 | 13,078 |

On 13 May 2011, the Group acquired 100% of the voting shares of Spectron Group Limited, a private company based in the UK with offices across major financial centres. The company is involved in providing voice and screen based agency broking and data services for OTC Energy products. The acquisition broadens the asset classes offered as well as bringing in a broad range of new clients that can be serviced by the enlarged Group. The consideration was \$154.7m, fully satisfied by payment of cash.

On 29 July 2011, Marex Financial Limited, a principal subsidiary within the Group acquired the Global Market division of Eden Financial Limited. This acquisition broadens the asset class offerings to the enlarged group by including the Equities, Fixed income and procurement of independent research services. The consideration was \$9.4m, subject to a claw back on contingent events. The deferred earn-out payment was assigned a zero consideration.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

The fair value of identifiable assets and liabilities of Spectron Group and the Global Market division of Eden Financial Limited as at the date of acquisition were

| | Spectron \$'000 | Eden \$'000 | Total \$'000 |
|--|----------------------------|------------------------|-------------------------|
| Consideration | | | |
| Cash | 155,293 | 9,046 | 164,339 |
| Contingent Consideration | - | 433 | 433 |
| | <u>155,293</u> | <u>9,489</u> | <u>164,782</u> |
| Recognised amounts of identifiable assets acquired and liabilities assumed | | | |
| Financial assets | 29,142 | 356 | 29,498 |
| Other current assets | 22,933 | - | 22,933 |
| Investments | 503 | - | 503 |
| Property, plant and Equipment | 1,547 | - | 1,547 |
| Identifiable intangibles | 631 | - | 631 |
| Financial Liabilities | (25,640) | - | (25,640) |
| Total Identifiable net assets | <u>29,116</u> | <u>356</u> | <u>29,472</u> |
| Goodwill | 126,177 | 9,133 | 135,310 |
| | <u>155,293</u> | <u>9,489</u> | <u>164,782</u> |

10. Investments
**Non current asset investments
Group:**

| | Associates 31 Dec 2011 \$'000 | Unlisted investments 31 Dec 2011 \$'000 | Unlisted investments 31 March 2011 \$'000 |
|---|--|--|--|
| Cost or valuation | | | |
| At 1 April | - | 16,529 | 8,933 |
| Reclassification | - | - | - |
| Fair value of assets on acquisition of subsidiaries | 182 | 319 | - |
| Additions | - | 25,052 | 6,603 |
| Disposals | - | (23,443) | - |
| Revaluation | - | 16,312 | 993 |
| Impairment charge | - | (1,609) | - |
| Share of associate's profit | 9 | - | - |
| At 31 December / 31 March | <u>191</u> | <u>33,160</u> | <u>16,529</u> |

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2011

Unlisted investments include memberships, seats and interests in investment exchanges, which are classified as available for sale financial assets and are recorded at market value with changes in fair value reported in equity. Unlisted investments also includes investment in two limited partnerships that are controlled by the ultimate parent company. These and all other unlisted investments are recorded at cost less any provision for impairment.

The market value for unlisted investments is determined as the latest available traded price.

Associated are accounted for using equity method.

| Company: | 31 Dec 2011 | 31 March 2011 |
|---------------------------|--------------------|----------------------|
| | \$'000 | \$'000 |
| At 1 April | 199,687 | 185,801 |
| Additions in year | 156,902 | 13,508 |
| Revaluation | (938) | 378 |
| Impairment | (1,609) | - |
| At 31 December / 31 March | 354,042 | 199,687 |

Consists of:

| Investment in subsidiaries | 31 Dec 2011 | 31 March 2011 |
|---------------------------------------|--------------------|----------------------|
| | \$'000 | \$'000 |
| Investment in Marex Financial Limited | 172,391 | 172,391 |
| Investment in Marex Services Limited | 4,890 | 4,890 |
| Investment in Marex USA Limited | 8,276 | 8,276 |
| Investment in EasyScreen Limited | 244 | 244 |
| Investment in Marex Hong Kong Limited | 1,286 | 1,286 |
| Investment in Marex North America LLC | 5,000 | 5,000 |
| Investment in Spectron Group Limited | 155,293 | - |
| | 347,380 | 192,087 |
| Unlisted investments | 6,662 | 7,600 |
| At 31 December / 31 March | 354,042 | 199,687 |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

The principal subsidiaries of Marex Spectron Group Limited as at 31 December 2011 are as follows

| Name | Country of incorporation | Class | Proportion of ownership interest | Nature of business |
|-------------------------|---------------------------------|-----------------|---|--|
| Marex Financial Limited | United Kingdom | Ordinary shares | 100% | Commodities and financial instruments broker and clearer |
| Marex Services Limited | United Kingdom | Ordinary shares | 100% | Facilities company |
| Easyscreen Limited | United Kingdom | Ordinary shares | 100% | Technology services |
| Marex USA Limited | United Kingdom | Ordinary shares | 100% | Futures and options broking |
| Marex North America LLC | United States of America | Ordinary shares | 100% | Commodities and financial instruments broker and clearer |
| Marex Hong Kong Limited | Hong Kong | Ordinary shares | 100% | Futures and options broking |
| Spectron Group Limited | United Kingdom | Ordinary shares | 100% | Spectron holding company |

Principal subsidiary undertakings held indirectly

| Name | Country of incorporation | Class | Proportion of ownership interest | Nature of business |
|--|---------------------------------|----------------------|---|------------------------------------|
| Marex Financial Suisse SA | Switzerland | Ordinary shares | 60% | Futures and OTC broking |
| Marex Trading Services (Gibraltar) Limited | Gibraltar | Ordinary shares | 100% | Provision of facilities to traders |
| Carlton Commodities 2004 LLP | United Kingdom | Partnership interest | n/a | Commodity and option trading |
| Spectron Services Limited | United Kingdom | Ordinary Shares | 100% | Facilities company |
| Spectron Energy Inc | United States of America | Ordinary Shares | 100% | Energy OTC broking |
| Spectron Commodities Limited | United Kingdom | Ordinary Shares | 100% | Futures and option broking |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| Name | Country of incorporation | Class | Proportion of ownership interest | Nature of business |
|--|---------------------------------|----------------------|---|---------------------------|
| Spectron Energy Services Limited | United Kingdom | Ordinary Shares | 100% | Energy OTC broking |
| Marex Spectron Securities Holdings Limited | United Kingdom | Ordinary Shares | 100% | Equity broking |
| Marex Spectron Securities LLP | United Kingdom | Partnership Interest | n/a | Equities broking |
| Marex Spectron Asia Pte Ltd | Singapore | Ordinary Shares | 100% | Freight OTC broking |
| Spectron Energy Asia Pte Ltd | Singapore | Ordinary Shares | 100% | Energy OTC broking |
| Spectron Commodity Futures Inc | United States of America | Ordinary Shares | 100% | Futures broking |

Other related entities

| | Country of incorporation | Class | Proportion of ownership interest | Nature of business |
|--------------------------------------|---------------------------------|-----------------|---|---------------------------|
| Ogier Employee Benefit Trust Limited | Channel Islands | Ordinary Shares | Nil | Trustee |
| Eclipse Energy Group AS | Norway | Ordinary Shares | 22% | Consulting |

11. Inventory

| | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|------------------------------|-------------------------------|---------------------------------|
| Investment in metal warrants | 69,219 | 200,010 |

The above investments relate to metal warrant positions, and are accounted for at market value. As at 31 December 2011, \$68,750,000 of the warrants are held by a bank as collateral against cash borrowings (at 31 March 2011 - \$110,000,000)

**NOTES TO THE FINANCIAL STATEMENTS
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12. Trade and Other Receivables

| Group: | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|---|-------------------------------|---------------------------------|
| Amounts due from exchanges, clearing houses and other counterparties - fair value of transactions | 295,782 | 1,020,933 |
| Deposits with exchanges and clearing houses | 21,390 | 18,500 |
| Other debtors | 3,215 | 3,469 |
| Loans receivable | 1,676 | 165 |
| Prepayments | 7,045 | 8,140 |
| Other tax and social security taxes | - | 1,173 |
| | <u>329,108</u> | <u>1,052,380</u> |

Amounts due from exchanges, clearing houses and other counterparties are stated after deducting an impairment provision of \$4,738,000 (as at 31 March 2011 - \$5,765,000)

The movement in the impairment provision is as follows

| | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|--|-------------------------------|---------------------------------|
| At 1 April | 5,765 | 9,645 |
| On acquisition of subsidiaries | 207 | - |
| (Credit) / charged to Income Statement | (742) | 2,500 |
| Bad debts written off | (309) | (6,216) |
| Foreign exchange revaluation | (183) | (164) |
| At 31 December / 31 March | <u>4,738</u> | <u>5,765</u> |
| Company | | |
| Prepayments | - | 3,931 |
| Other debtors | 237 | 15 |
| | <u>237</u> | <u>3,946</u> |

13. Cash and Cash Equivalents

Included in cash and cash equivalents at 31 December 2011 are balances of \$442,183,000 (as at 31 March 2011 - \$188,255,000) held by the Group on behalf of clients in accordance with the Client Money rules of the Financial Services Authority

**NOTES TO THE FINANCIAL STATEMENTS
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14. Trade and Other Payables

| Group: | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|--|-------------------------------|---------------------------------|
| <i>Trade payables</i> | | |
| Amounts due to clients - fair value of transactions | 666,591 | 829,495 |
| Other tax and social security taxes | 1,585 | 1,628 |
| Other creditors | 2,386 | 224 |
| Accruals | 67,337 | 72,423 |
| Bank borrowings | 62,500 | 100,000 |
| | <u>800,399</u> | <u>1,003,770</u> |
| All bank borrowings are repayable within one year at prevailing market rates | | |
| <u>Non-trade payables</u> | | |
| Payables to ultimate parent | - | 346 |
| Capital distribution | - | 2,791 |
| Redeemable preference shares | - | 801 |
| | <u>-</u> | <u>3,938</u> |
| | <u>800,399</u> | <u>1,007,708</u> |
| Company | | |
| Accruals | - | 6,398 |
| Redeemable preference shares | - | 801 |
| | <u>-</u> | <u>7,199</u> |

On 15 June 2010 Marex Spectron Group Limited reduced its share capital by cancelling 237,011 Non-Voting Ordinary Shares. Immediately following this reduction the Company issued 50,000 Redeemable Preference Shares of £0.0001 each. The Redeemable Preference Shares redeemed as of 30 June 2011 at £10.00 per share plus 5% compound annual interest from the date of completion of the acquisition of a majority of the issued share capital of the Company by Amphitryon Limited to 30 June 2011.

15. Derivative Instruments

Included in derivative investments are the Group's own position in commodities and financial products stated at market value. The substantial decrease reflects a matched position that matured during the period, the position was undertaken to facilitate the transfer of a specific customer position in a prior period and was not subject to market risk and had been fully cash settled by the client.

16. Financial Risk Management Objectives and Policies

The Group's activities expose it to a number of financial risks – market risk (foreign currency risk, interest rate risk and volatility in the markets in which the Group operates), credit risk, operational risk and liquidity risk.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

The Group manages these risks through various control mechanisms and its approach to risk management is both prudent and evolving

Overall responsibility for risk management rests with the Board. Dedicated resources within the Risk department control and manage the exposures of the Group's own positions, the positions of its clients and its exposures to its counterparties as well as operational exposures, within the Risk Appetite set by the Board. This Risk Appetite and the associated Risk Framework and procedures are reviewed by senior management, the Risk Committee and the Board on a regular basis.

Foreign currency risk

As the majority of the revenue and asset and liabilities of the Group are generated in US dollars, the Group is subject to minimal structural currency risk. In addition a small level of, foreign currency market risk is derived from the Foreign Exchange ("FX") desk.

The Group aims to mitigate foreign exchange risk generated by the FX desk by setting pre-determined limits and by daily review and monitoring of the currency positions and exposures within such agreed limits.

Interest rate risk

The Group is exposed to interest rate risk on cash and investment balances it holds, client balances and bank borrowings.

The Group's view is that the main interest rate risk is derived from interest bearing deposits in which the Group invests surplus funds, and bank borrowings.

Market risk

The level or volatility of the markets in which the Group operates can adversely affect its ability to meet its business objectives and earnings. The Board has defined its risk appetite for market risk and this is implemented through the Board and senior management approved Integrated Risk Management Framework. A variety of measurement methodologies, including Value at Risk (VaR), scenario analysis and stress testing are used to quantify and assess the levels of market risk to which the Group is exposed.

The Group's overall exposure to market risk is mitigated by its operations as an intermediary on most transactions. As an intermediary, the Group aims to minimise its market risk by matching buyers and sellers. However, from time to time the Group will take the risk of a given trade onto its own books within pre-defined parameters and risk limits which are monitored and controlled by the Risk Department.

All trading instruments are subject to market risk, (the potential that future changes in market conditions may make an instrument less valuable – for instance due to fluctuations in prices, volatility interest rates or foreign exchange rates). Market risk is also directly impacted by the liquidity in the markets in which the instruments are traded. As the instruments are recognised at fair value, those changes are directly reported in income.

Although the Group has a material holding in metal warrants, the market risk in this activity is largely eliminated or minimised by hedging these warrants using spot and forward trades on the London Metal Exchange.

Concentration risk

In order to avoid excessive concentrations of risk with respect to bank counterparties the Group maintains a diversified portfolio of cash account in accordance with the Board's Risk Appetite.

To mitigate the concentration of credit risk exposure to a particular single customer or counterparty or group of affiliated customers or counterparties, the Group monitors these exposures carefully and ensures that these remain within pre-defined limits and the Large Exposures limits determined by appropriate regulatory rules.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

Liquidity risk

The Group defines liquidity risk as the failure to meet its day to day capital and cash flow requirements. Liquidity risk is assessed and managed under the ILAA and Liquidity Risk Framework.

To mitigate liquidity risk the Group has implemented robust cash management policies and procedures that monitor liquidity daily to ensure that the Group has sufficient resources to meet its margin requirement at clearing houses and third party brokers.

There are strict guidelines followed in relation to products and duration into which excess liquidity can be invested. Excess liquidity is invested in cash deposits with financial institutions for a period of less than three months.

All non-derivative financial assets and liabilities mature, or are repayable, within one year.

All of the financial assets of the Group are either based upon floating rates or upon fixed rates with an interest term of less than three months. The financial liabilities are based upon rates set on a daily basis, apart from the financing of the warrant positions where the rates are set for the term of the loan. For assets not marked to market there is no material difference between the carrying value and fair value.

Other risk management

In addition to the financial risks above, the Group is also exposed to various elements of operational risk, most evident amongst these, are geographical and internal control failure.

Operational risk

Operational risk is the risk of loss arising through failures associated with personnel, processes or systems, or from external events. It is inherent in every business organisation and covers a wide spectrum of issues. Operational risk is managed through systems and procedures in which processes are documented, authorisation is independent, and transactions are monitored and reconciled.

The Group maintains disaster recovery or contingency facilities to support operations and ensure business continuity. The innovation of these facilities is regularly tested.

Compliance or regulatory risk arises from a failure or inability to comply with the laws, regulations or codes applicable specifically to the financial services industry. Non-compliance can lead to fines, public reprimands, enforced suspensions of services, or in extreme cases, withdrawal of authorisation to operate.

Companies within the Group are subject to authorisation by the Financial Services Authority ("FSA") governing the UK financial services industry, Commodity and Futures Trading Commission ("CFTC") under the delegated rules of the CME and National Futures Association ("NFA") in the US and the Securities and Futures Commission ("SFC") in Hong Kong and their respective regulatory requirements.

Geographic risk arises from the physical separation of some elements from the central control locations. Internal control failure is the risk arising from the adequacy or breakdown of critical internal control processes.

Capital management

The primary objective of the Group's capital management is to ensure that it maintains strong healthy capital ratios in order to support its business growth as well as to maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. The Group also manages its capital so that it complies with the requirements of the regulatory authorities, as well as ensuring its capital base is adequate to cover the risks inherent in the business as defined in its Group ICAAP document.

Marex Financial Limited is regulated by the FSA as a BIPRU 730k Investment firm. Marex Financial Limited has fully complied with its externally imposed capital requirements in the year. The Capital Resources Requirement as at 31 December 2011 was \$94,125,000 and 31 March 2011 was \$116,081,000. This compares to the Regulatory Capital of \$157,468,000 at 31 December 2011 and \$172,222,000 at 31 March 2011.

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Marex USA Limited is regulated by the FSA as a BIPRU 730k Investment firm. The Company has fully complied with its externally imposed capital requirements in the year. The Capital Resources Requirement as at 31 December 2011 was \$946,000 and 31 March 2011 was \$1,034,000. This compares to the Regulatory Capital at 31 December 2011 of \$1,127,000 and \$1,340,000 at 31 March 2011.

Marex USA Limited is also regulated in the USA by the NFA, on behalf of the CFTC, and has fully complied with its externally imposed capital requirements in the year. Under the requirements of the NFA, as of 31 December 2011, the adjusted net capital of the Company was \$2,354,000 (31 March 2011 - \$2,621,000) and the net capital requirement was \$1,000,000 (31 March 2011 - \$1,000,000).

Marex North America LLC is regulated by the CME on behalf of the CFTC and has fully complied with its externally imposed capital requirements in the year. Under the requirements of the CME, as of 31 December 2011, the adjusted net capital of the Company was \$16,633,000 and the net capital requirement was \$7,333,000.

Marex Hong Kong Limited is regulated by the SFC. Under the requirements of the SFC, as of 31 December 2011, the adjusted net capital of the Company was HKD 7,803,000 (31 March 2011 - HKD 6,778,000) and the net capital requirement was HKD 3,000,000 (31 March 2011 - HKD 3,000,000).

Spectron Energy Services Limited is regulated by the FSA as a BIPRU 50k Investment firm. Spectron Energy Services Limited has fully complied with its externally imposed capital requirements in the year. The Capital Resources Requirement as at 31 December 2011 was \$10,357,000 and 31 December 2010 was \$10,147,000. This compares to the Regulatory Capital of \$29,832,000 at 31 December 2011 and \$17,919,000 at 31 December 2010.

Spectron Commodity Futures Inc is regulated by the NFA on behalf of the CFTC and has fully complied with its externally imposed capital requirements in the year. Under the requirements of the NFA, as of 31 December 2011, the adjusted net capital of the Company was \$85,000 and the net capital requirement was \$45,000.

Marex Spectron Securities LLP is regulated by the FSA as a BIPRU 50k Investment firm. Marex Spectron Securities LLP has fully complied with its externally imposed capital requirements in the year. The Capital Resources Requirement as at 31 December 2011 was £634,000 and 31 March 2011 was £568,000. This compares to the Regulatory Capital of £700,000 at 31 December 2011 and £700,000 at 31 March 2011.

Fair value of financial instruments

Determination of fair value and fair value hierarchy

The Group uses the following hierarchy for determining the fair value of financial instrument by valuation techniques:

- Level 1 quoted (adjusted) prices in active markets for identical assets or liabilities,
- Level 2 other techniques for which all inputs which have a significant effect on the recorded fair value are observables, either directly or indirectly, and
- Level 3 techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

All of the Group's trading instruments are classified within Level 1 (at 31 March 2010 all in Level 1).

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

Set out below is a comparison by category of carrying amounts and fair value of the Group's financial instruments that are carried in the financial statements

| | Fair and book value 31 Dec 2011 \$'000 | Fair and book value 31 March 2011 \$'000 |
|---|---|---|
| Financial assets | | |
| Fair value through the income statement | | |
| Cash and cash equivalents | 618,898 | 413,311 |
| Amounts due from exchanges, clearing houses and other counterparties - fair value of transactions | 295,782 | 1,020,932 |
| Deposits with exchanges and clearing houses | 21,390 | 18,500 |
| | <u>936,070</u> | <u>1,452,743</u> |
| Available for sale | | |
| Investments | 33,160 | 16,529 |
| At amortised cost | | |
| Loans receivable | 1,676 | 165 |
| Total | <u>970,906</u> | <u>1,469,437</u> |
| Financial liabilities | | |
| Fair value through the income statement | | |
| Amounts due to clients - fair value of transactions | 666,591 | 829,499 |
| Derivative financial instruments | 72,727 | 498,630 |
| | <u>739,318</u> | <u>1,328,129</u> |
| At amortised cost | | |
| Bank borrowings | 62,500 | 100,000 |
| Total | <u>801,818</u> | <u>1,428,129</u> |

Credit risk

The maximum credit risk exposure relating to financial assets is represented by the carrying value as at the balance sheet date

Credit risk in the Group principally arises from cash and cash equivalents deposited with third party institutions, exposures from transactions and balances with exchanges and clearing houses, and exposures resulting from transactions and balances relating to customers and counterparties, some of which have been granted credit lines

The Group only makes treasury deposits with banks and financial institutions that have received the necessary approval by the Group's Credit Risk Committee and, if beyond the Executive Management discretion, by the Risk Committee of the Board. These deposits are also subject to counterparty limits with respect to concentration and maturity.

The Group's exposure to customer and counterparty transactions and balances is managed through the Group's credit policies and, where appropriate, the use of initial and variation margin credit limits in conjunction with

**NOTES TO THE FINANCIAL STATEMENTS
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overall position limits for all customers and counterparties. These exposures are monitored both intraday and overnight.

The limits are set by the Credit Committee through a formalised process. Credit limits over a certain Board approved amount also require the direct approval of the Risk Committee of the Board.

The table below shows the credit quality of the Group's financial assets.

| (Fitch ratings or equivalent S&P/ Moody's ratings) | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|---|-----------------------|-------------------------|
| Fair value of amounts due from exchanges, clearing houses and other counterparties | | |
| Rated AA+ | - | 19,977 |
| AA | 29,236 | 58,880 |
| AA- | 62,193 | 9,723 |
| A+ | 75,943 | 683,485 |
| A | 11,006 | 1,666 |
| A- | 589 | 75 |
| BBB+ | 301 | - |
| Lower rated and non-rated | 137,904 | 265,626 |
| Total | 317,172 | 1,039,432 |

Cash balances

| | | |
|---------------------------|----------------|----------------|
| Rated AA+ | - | - |
| AA | 64,726 | 12,368 |
| AA- | 315,105 | 357,716 |
| A+ | 8,667 | 24,927 |
| A | 195,275 | - |
| A- | 21,040 | 18,286 |
| Lower rated and non-rated | 14,085 | 14 |
| Total | 618,898 | 413,311 |

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Concentration risk

The largest concentration of cash balances as at 31 December 2011 was 38.7% (as at 31 March 2011 – 32.8%) of the total investment portfolio to a US based AA- rated global banking group (as at 31 March 2011 AA-)

The largest concentration of exposures to exchanges, clearing houses and other counterparties exposures as at 31 December 2011 was 32.8% (as at 31 March 2011 – 59%) to a non-rated global clearing house (as at 31 March 2011 A+ rated clearing house)

Interest rate sensitivity analysis

The Group's exposure to interest rate fluctuations is limited through the offset that exists between the bulk of its interest bearing assets and interest bearing liabilities. Since the return paid on client liabilities is generally reset to prevailing market interest rates on an overnight basis the Group is only exposed for the time it takes to reset its investments which are held at rates fixed for a maturity which does not exceed three months.

The following table shows the estimated impact on profit after tax for the interest bearing financial instruments held at the balance sheet date

| | +/- 25 bps interest rate | | +/- 50 bps interest rate | |
|-----------------------------|---------------------------------|---------------------------------|---------------------------------|--|
| | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 | 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
| Impact on profit before tax | 521 / (521) | 1,308 / (1,308) | 1,042 / (1,042) | 2,616 / (2,616) |

Foreign exchange sensitivity

In preparation to convert the functional currency to US dollars, the Group built its US dollar position during the year. The table below summarises the foreign exchange exposure on the net monetary position of the Group, expressed in US Dollars, and the effect of a reasonable shift of the relevant exchange rates on the Group's reported net assets.

| | 31 Dec 2011 GBP \$'000 | 31 Dec 2011 Euro \$'000 | 31 March 2011 US\$ \$'000 | 31 March 2011 Euro \$'000 |
|---|-----------------------------------|------------------------------------|--------------------------------------|--------------------------------------|
| Net exposure | 3,322 | 1,960 | 138,815 | 13,913 |
| Reasonable shift | 10.00% | 5.00% | 10.00% | 5.00% |
| Total effect on profit before tax of positive movements | 332 | 98 | 13,882 | 696 |
| Total effect on profit before tax of negative movements | (332) | (98) | (13,882) | (696) |

Market risk sensitivity

As principally an intermediary, the Group's market risk exposure is modest. It manages this market risk exposure using sophisticated risk management techniques within pre-defined and independently monitored parameters and limits.

The Group uses a range of tools to monitor and limit market risk exposures. These include value at risk ("VaR"), sensitivity analysis and stress testing.

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Value at risk

VaR is a technique that estimates the potential losses that could occur on risk positions as a result of movements in market rates and prices over a specified time horizon and to a given level of confidence

The VaR models used by the Group are based upon both Monte Carlo and historic simulations. These models derive plausible future scenarios from past series of recorded market rates and prices, taking account of inter-relationships between different markets and rates, including interest rates and foreign exchange rates. These models also incorporate the effect of option features on the underlying exposures.

The historical simulation model used by the Group incorporates the following features

- potential market movements are calculated with reference to data from the past 250 days,
- historical markets rates and prices are calculated with reference to foreign exchange rates and commodity prices, interest rates and the associated volatilities, and
- VaR is calculated to a 1 day 99.75% one tail confidence level and multiplied by the square root of time to calculate the VaR for a 10 day holding period.

The Monte Carlo simulation model used by the Group incorporates the following features

- 1,000 simulations using a variance covariance matrix,
- simulations generated using geometric Brownian motion,
- joint estimation is done using regulatory variance covariance, i.e. no decay factor is applied. The estimation period is 250 days, and
- VaR is calculated to a 1 day, 99.75% one tail confidence level, multiplied by the square root of time to calculate the 10 day holding period,

The Group validates the VaR by comparing to alternative risk measures, for example, scenario analysis and exchange initial margins.

Although a valuable guide to risk, VaR should always be viewed in the context of its limitations, for example

- the use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature,
- the use of a 10 day holding period assumes that all positions can be liquidated or hedged in 10 days. This may not fully reflected the market risk arising at times of severe liquidity, when a 10-day holding period may be insufficient to liquidate or hedge all positions fully,
- the use of a 99.75% confidence level, by definition, does not take into account losses that might occur beyond this level of confidence,
- the VaR, disclosed below, is calculated on the basis of exposures outstanding at the close of business and therefore does not necessarily reflect intra-day exposure, and
- VaR is unlikely to reflect loss potential on exposures that only arise under significant market moves.

The Group recognises these limitations by augmenting its VaR limits with other position and sensitivity limit structures. The Group also applies a wide range of stress testing, both on individual portfolios and on the Group's consolidated positions.

The table below summarises the market risk exposure using VaR. This is a portfolio number based on the Group's average market exposure at the end of each month during the financial year. This is considered a stressed number based on the extended theoretical holding period.

| | 31 Dec 2011 | 31 March 2011 |
|-------------------|--------------------|----------------------|
| | \$'000 | \$'000 |
| Average month VaR | 773 | 907 |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

17. Share Capital

| | 31 Dec 2011 | 31 Dec 2011 |
|---|----------------------|----------------------|
| | Number | \$ |
| Ordinary shares of \$0 000165 each | 106,491,588 | 17,571 |
| Non-voting ordinary shares of \$0 000165 each | 3,991,251 | 659 |
| Deferred shares of \$1 65 each | 106,798,441 | 176,217,428 |
| Growth shares of \$0 000165 each | 6,314,159 | 1,042 |
| | | <u>176,236,700</u> |
| | 31 March 2011 | 31 March 2011 |
| | Number | \$ |
| Ordinary shares of £0 0001 each | 75,516,874 | 12,103 |
| Non-voting ordinary shares of £0 0001 each | 4,246,050 | 680 |
| Deferred shares of £1 each | 106,798,659 | 171,155,531 |
| Growth shares of £0 0001 each | 7,754,159 | 1,242 |
| | | <u>171,169,556</u> |

During the period the Company undertook the redenomination of its Share Capital into USD. The par value of each category of Share Capital was converted into USD using the exchange rate of 1 65. Furthermore, the following issuances and repurchases were made during the period:

- 1 On 13 May 2011, the company issued the 30,974,714 Ordinary Shares and 179,794 Non-voting Ordinary Shares for GBP 2 47155 to fund the acquisition of the Spectron Group.
- 2 In July, the company repurchased 565,426 Non-Voting Ordinary Shares, 218 Deferred Shares and 1,440,000 Growth Shares from a former employee.
- 3 During September the company issued 130,833 Non-Voting Ordinary Shares for a consideration of \$418,666 to certain employees to participate in ownership of the Group.

In accordance with the Companies Act 2006 the Company has adopted a new Articles of Association, which defines the new share classes with no authorised limits.

The rights of the shares are as follows:

| | |
|---------------------------|---|
| Ordinary share | Full voting rights and right to participate in ordinary dividends pro rata with non-voting Ordinary shares. In the event of a winding up, entitled to a return of capital pro rata with non-voting Ordinary shares. No right of redemption. |
| Non-voting ordinary share | Same rights as Ordinary shares, other than having no voting rights. |
| Deferred shares | No voting rights, no right to participate in dividends and no right to redemption. In the event of a winding up, entitled to return of capital pro rata with Ordinary shares. |
| Growth shares | No voting rights, no rights to participate in dividends, no entitlement to participate in winding up and no right of redemption. |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

18. Reserves

| Group | Share premium 31 Dec 2011 \$'000 | AFS reserve 31 Dec 2011 \$'000 | Retained earnings 31 Dec 2011 \$'000 | FX translation reserve 31 Dec 2011 \$'000 |
|---|---|---|---|--|
| At 1 April 2011 | 6,197 | 4,019 | 15,915 | (5,328) |
| Share capital issued | 127,364 | - | - | - |
| Redenomination of share capital | 283 | - | (5,345) | - |
| Profit for the period | - | - | 20,126 | - |
| Capital distribution | - | - | (3,931) | - |
| Gain on sale of AFS investments | - | (22,000) | - | - |
| Deferred tax on gain on sale of AFS investments | - | 5,720 | - | - |
| Revaluation of AFS investments | - | 16,312 | - | - |
| Deferred tax on market value movement of unlisted shares | - | (4,243) | - | - |
| Foreign currency translation | - | (75) | (5,328) | 5,274 |
| At 31 December 2011 | 133,844 | (267) | 21,437 | (54) |

| | Share premium 31 March 2011 \$'000 | AFS reserve 31 March 2011 \$'000 | Retained earnings 31 March 2011 \$'000 | FX translation reserve 31 March 2011 \$'000 |
|---|---|---|---|--|
| At 1 April 2010 | 6,197 | 3,197 | 16,568 | (5,912) |
| Profit for the year | - | - | 9,474 | - |
| Dividends paid | - | - | (6,536) | - |
| Capital distribution | - | - | (2,790) | - |
| Redemption provision | - | - | (801) | - |
| Revaluation of AFS investments | - | 961 | - | - |
| Deferred tax on market value movement of unlisted shares | - | (166) | - | - |
| Foreign currency translation | - | 27 | - | 584 |
| At 31 March 2011 | 6,197 | 4,019 | 15,915 | (5,328) |

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

| Company: | Share premium 31 Dec 2011 \$'000 | AFS reserve 31 Dec 2011 \$'000 | Retained earnings 31 Dec 2011 \$'000 | FX translation reserve 31 Dec 2011 \$'000 |
|--|---|---|---|--|
| At 1 April 2011 | 6,197 | 280 | 4,460 | (181) |
| Share capital issued | 127,364 | - | - | - |
| Redenomination of share capital | 283 | - | (5,345) | - |
| Profit for the period | - | - | 15,112 | - |
| Capital distribution | - | - | (3,931) | - |
| Revaluation of AFS investments | - | (938) | - | - |
| Deferred tax on market value movement of unlisted shares | - | 238 | - | - |
| Foreign currency translation | - | - | (181) | 181 |
| At 31 December 2011 | 133,844 | (420) | 10,115 | - |

| | Share premium 31 March 2011 \$'000 | AFS reserve 31 March 2011 \$'000 | Retained earnings 31 March 2011 \$'000 | FX translation reserve 31 March 2011 \$'000 |
|--|---|---|---|--|
| At 1 April 2010 | 6,197 | - | 9,516 | (528) |
| Profit for the year | - | - | 5,071 | 0 |
| Dividends paid | - | - | (2,790) | 0 |
| Capital distribution | - | - | (801) | 0 |
| Redemption provision | - | 378 | - | 0 |
| Revaluation of AFS investments | - | (98) | - | 0 |
| Deferred tax on market value movement of unlisted shares | - | - | (6,536) | 0 |
| Foreign currency translation | 0 | 0 | 0 | 347 |
| At 31 March 2011 | 6,197 | 280 | 4,460 | (181) |

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The following describes the nature and purpose of each reserve within owners' equity

| Reserve | Description and purpose |
|-------------------|---|
| Share capital | Amount subscribed for share capital at nominal value |
| Retained earnings | Cumulative net gains and losses recognised in the consolidated income statement |
| AFS reserve | Cumulative unrealised gains on investments in exchanges that are held as available for sale, recognised in equity |
| Share premium | Amount of consideration received over and above par value of shares |

19. Dividends Paid and Proposed

| | Nine months to 31 Dec 2011 \$'000 | Year ended 31 March 2011 \$'000 |
|---|--|--|
| Declared and paid during the period/year on ordinary shares | | |
| First dividend - paid 2 July 2010 | - | 5,768 |
| Second dividend - paid 6 August 2010 | - | 721 |
| Third dividend - paid 3 September 2010 | - | 47 |
| | - | 6,536 |

20. Leases

The Group has entered into commercial leases on its properties. During the current year and as part of its expanding operations both in the UK and overseas, the Group entered into several new lease arrangements for additional properties. The lessee has the options of renewal on each of these leases subject to negotiation between the Group, as lessee, and each landlord in the period preceding the expiration of each lease. There were no restrictions placed upon the lessee by entering into these leases.

The total future minimum lease payments are due as follows

| | 31 Dec 2011 \$'000 | 31 March 2011 \$'000 |
|---|-------------------------------|---------------------------------|
| Not later than one year | 5,646 | 3,738 |
| Later than one year and not later than five years | 21,826 | 14,561 |
| Later than five years | 9,080 | 10,639 |
| At 31 December / 31 March | 36,552 | 28,937 |

21. Company Financial Statements – Profit for the Year

As permitted by section 408 of the Companies Act 2006 the Company has elected not to present its Income Statement for the year. Marex Spectron Group Limited reported a profit for the period ended 31 December 2011 of \$15,112,000 (year ended 31 March 2011 profit of \$5,071,000). The Company paid nil dividends during the period (year ended 31 March 2011 - \$6,536,000).

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 31 DECEMBER 2011**

22. Contingent Liabilities and Other Commitments

As at 31 December 2011 the Group had \$65m (31 March 2011 \$140m) of bank guarantees lodged with clearing houses to offset margin requirements

23. Subordinated Loan

| | 31 Dec 2011 | 31 March 2011 |
|----------------------------------|--------------------|----------------------|
| | \$'000 | \$'000 |
| Subordinated loan repayable 2013 | 23,000 | 13,000 |

On 10 November 2011, the company advanced an additional US\$10,000,000 to Marex North America LLC, a subsidiary undertaking, under a revolving subordinated loan which terminates on 31 March 2016 Interest rate is set at US prime rate plus 0.5%

24. Ultimate and Immediate Parent Undertaking

In the directors' opinion, the ultimate and immediate parent and controlling party is Amphitryon Limited, a company incorporated in Jersey, Channel Islands

The Group pays management fees to parties associated to the ultimate parent company based on a percentage of the Group's profitability amounting to \$1,717,000 (for the year ended 31 March 2011 - \$1,387,000) of which \$796,000 (as at 31 March 2011 - \$171,000) was payable period end Furthermore, additional charges amounting to \$2,700,000 (year ended 31 March 2011 - \$796,000) were made for provision of various management and professional services to the Group

During the period, a principal subsidiary undertook transactions with its ultimate parent company that resulted in it transferring some of its interest in certain assets All amounts with related parties were settled in full by period end and there are no outstanding assets and liabilities due from or to the ultimate parent company in respect of these transactions