The Change Management Group Limited

Filleted Accounts

31 December 2018

The Change Management Group Limited

Registered number: 05598202

Balance Sheet

as at 31 December 2018

| | Notes | | 2018 | | 2017 |
|--|-------|-----------|-----------|-----------|-----------|
| | | | £ | | £ |
| Fixed assets | | | | | |
| Tangible assets | 3 | | 10,658 | | 14,085 |
| Investments | 4 | | 2 | | 4,417 |
| | | _ | 10,660 | _ | 18,502 |
| Current assets | | | | | |
| Debtors | 5 | 1,054,824 | | 1,389,197 | |
| Cash at bank and in hand | | 1,892,284 | | 1,986,292 | |
| | , | 2,947,108 | | 3,375,489 | |
| Creditors: amounts falling due within one year | 6 | (652,414) | | (861,910) | |
| Net current assets | | | 2,294,694 | | 2,513,579 |
| Net assets | | - - | 2,305,354 | - - | 2,532,081 |
| Capital and reserves | | | | | |
| Called up share capital | | | 259,173 | | 259,173 |
| Share premium | | | 21,038 | | 21,038 |
| Revaluation reserve | 7 | | 35,637 | | 35,637 |
| Profit and loss account | | | 1,989,506 | | 2,216,233 |
| Shareholders' funds | | _ _ | 2,305,354 | _ _ | 2,532,081 |

The directors are satisfied that the company is entitled to exemption from the requirement to obtain an audit under section 477 of the Companies Act 2006.

The members have not required the company to obtain an audit in accordance with section 476 of the Act.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.

The accounts have been prepared and delivered in accordance with the special provisions applicable to companies subject to the small companies regime. The profit and loss account has not been delivered to the Registrar of Companies.

Julia Cook

Director

Approved by the board on 27 September 2019

The Change Management Group Limited Notes to the Accounts for the year ended 31 December 2018

1 Accounting policies

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland (as applied to small entities by section 1A of the standard).

Turnover

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods and from the rendering of services. Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have transferred to the buyer. Turnover from the rendering of services is recognised by reference to the stage of completion of the contract. The stage of completion of a contract is measured by comparing the costs incurred for work performed to date to the total estimated contract costs.

Tangible fixed assets

Tangible fixed assets are measured at cost less accumulative depreciation and any accumulative impairment losses. Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset evenly over its expected useful life, as follows:

Motor vehicles 25% straight line Fixtures, fittings and office equipment over 3 years

Investments

Investments in subsidiaries, associates and joint ventures are measured at cost less any accumulated impairment losses. Listed investments are measured at fair value. Unlisted investments are measured at fair value unless the value cannot be measured reliably, in which case they are measured at cost less any accumulated impairment losses. Changes in fair value are included in the profit and loss account.

Debtors

Short term debtors are measured at transaction price (which is usually the invoice price), less any impairment losses for bad and doubtful debts. Loans and other financial assets are initially recognised at transaction price including any transaction costs and subsequently measured at amortised cost determined using the effective interest method, less any impairment losses for bad and doubtful debts.

Creditors

Short term creditors are measured at transaction price (which is usually the invoice price). Loans and other financial liabilities are initially recognised at transaction price net of any transaction costs and subsequently measured at amortised cost determined using the effective interest method.

Taxation

A current tax liability is recognised for the tax payable on the taxable profit of the current and past periods. A current tax asset is recognised in respect of a tax loss that can be carried back to recover tax paid in a previous period. Deferred tax is recognised in respect of all timing differences between the recognition of income and expenses in the financial statements and their inclusion in tax assessments. Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference, except for revalued land and investment property where the tax rate that applies to the sale of the asset is used. Current and deferred tax assets and liabilities are not discounted.

Provisions

Provisions (ie liabilities of uncertain timing or amount) are recognised when there is an obligation at the reporting date as a result of a past event, it is probable that economic benefit will be transferred to settle the obligation and the amount of the obligation can be estimated reliably.

Foreign currency translation

Transactions in foreign currencies are initially recognised at the rate of exchange ruling at the date of the transaction. At the end of each reporting period foreign currency monetary items are translated at the closing rate of exchange. Non-monetary items that are measured at historical cost are translated at the rate ruling at the date of the transaction. All differences are charged to profit or loss.

Pensions

Contributions to defined contribution plans are expensed in the period to which they relate.

| £ | £ |
|----------|--|
| | |
| 129,495 | 112,007 |
| 63,519 | - |
| - | (23,457) |
| 193,014 | 88,550 |
| | |
| - | 23,457 |
| 193,014 | 112,007 |
| | |
| | |
| Motor | |
| vehicles | Total |
| £ | £ |
| | |
| 28,023 | 100,734 |
| - | 7,687 |
| (28,023) | (34,148) |
| _ | 74,273 |
| | 129,495 63,519 - 193,014 - 193,014 Motor vehicles £ 28,023 |

| Depreciation | | | |
|---------------------|---------|----------|----------|
| At 1 January 2018 | 58,626 | 28,023 | 86,649 |
| Charge for the year | 11,114 | - | 11,114 |
| On disposals | (6,125) | (28,023) | (34,148) |
| At 31 December 2018 | 63,615 | | 63,615 |
| Net book value | | | |
| At 31 December 2018 | 10,658 | - | 10,658 |
| At 31 December 2017 | 14,085 | - | 14,085 |

4 Investments

Investments in subsidiary undertakings

£

Cost

At 1 January 2018 4,417

Revaluation (4,415)

At 31 December 2018 2

Subsidiary undertakings

The following were subsidiary undertakings of the company:

| Name | Country of incorporation | Class of shares | Holding | Principal activity |
|--------------------------------|--------------------------|-----------------|---------|-----------------------------|
| Change Management Group FZE | United Arab Emirates | Ordinary | 100% | Management consultancy |
| CMG Acorn Limited | England and Wales | Ordinary | 100% | Dormant |
| CMG Digital Limited | England and Wales | Ordinary | 100% | Dormant |
| CMG Partners LLP | England and Wales | | 90% | Dissolved on 20 Feb 2018 |

The aggregate of the share capital and reserves as at 31 December 2018 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

| | Agreegate of share capital and reserves | Profit/ (loss) |
|-----------------------------|--|----------------|
| | £ | £ |
| Change Management Group FZE | (95,458) | (11,791) |
| CMG Acorn Limited | 2 | - |
| CMG Digital Limited | 2 | |

| 5 | Debtors | 2018 | 2017 |
|---|---------|------|------|
| | | £ | £ |

| Trade debtors | 748,746 | 908,751 |
|--|-----------|-----------|
| Other debtors | 15,557 | 2,064 |
| Prepayments and accrued income | 290,521 | 478,382 |
| | 1,054,824 | 1,389,197 |
| | | |
| 6 Creditors: amounts falling due within one year | 2018 | 2017 |
| | £ | £ |
| Trade creditors | 62,428 | 233,509 |
| Amounts owed to group undertakings and undertakings in which | 2 | 0 |
| the company has a participating interest | 2 | 2 |
| Taxation and social security costs | 373,321 | 352,994 |
| Other creditors | 7,101 | 3,130 |
| Accruals and deferred income | 209,562 | 272,275 |
| | 652,414 | 861,910 |
| | | |
| 7 Revaluation reserve | 2018 | 2017 |
| | £ | £ |
| At 1 January 2018 | 35,637 | 35,637 |
| At 31 December 2018 | 35,637 | 35,637 |

8 Related party transactions

During the year the Company paid £7,704 (2017: £7,692) to Retail Management Associates, a company in which Mr John Hoerner is interested, for providing consulting services. At the reporting date the amount due to Retail Management Associates was £nil (2017: £nil).

During the year the Company £32,462 (2017: £nil) was receivable from Change Management LP

a company in which Ms Julia Cook is interested, for providing services. At the reporting date the amount due from Change Management LP was £32,462 (2017: £nil).

9 Controlling party

The ultimate controlling party is Ms Julia Harmon Cook by virtue of her holding 91% of shares in the company.

10 Other information

The Change Management Group Limited is a private company limited by shares and incorporated in England. Its registered office is:

Island Studios

22 St Peter's Square

London W6 9NW

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