Registered number: 05598202

THE CHANGE MANAGEMENT GROUP LIMITED

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2016

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# THE CHANGE MANAGEMENT GROUP LIMITED REGISTERED NUMBER:05598202

## BALANCE SHEET AS AT 31 DECEMBER 2016

	Note		2016 £		2015 £-
FIXED ASSETS			_		~
Tangible assets	4		10,933		11,797
Investments	5		4,417		4,417
			15,350		16,214
CURRENT ASSETS					
Debtors: amounts falling due within one year	6	2,306,841		1,719,808	
Cash at bank and in hand		1,880,102		979,617	
		4,186,943		2,699,425	
Creditors: amounts falling due within one year	7	(1,571,669)		(1,415,876)	
NET CURRENT ASSETS			2,615,274		1,283,549
NET ASSETS			2,630,624		1,299,763
CAPITAL AND RESERVES		·		·	
Called up share capital	8		259,173		259,173
Share premium account			21,038		21,038
Capital redemption reserve			35,637		35,637
Profit and loss account			2,314,776		983,915
		•	2,630,624	•	1,299,763
		:		:	

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The company has opted not to file the statement of comprehensive income in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 27 September 2017.

Director

竹he notes on pages 2 to 8 form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

#### 1. GENERAL INFORMATION

The Change Management Group Limited is a private company limited by shares and incorporated in England & Wales. Its registered office is at Island Studios, 22 St Peter's Square, Hammersmith, London, W6 9NW.

The financial statements are prepared in Sterling (£), which is the functional currency of the company.

#### 2. ACCOUNTING POLICIES

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The following principal accounting policies have been applied:

## 2.2 Exemption from preparing consolidated financial statements

The company, and the group header by it, qualify as small as set out in section 383 of the Companies Act 2006 and the parent and group are considered eligible for the exemption to prepare consolidated accounts.

#### 2.3 Revenue

Turnover comprises revenue in respect of services supplied, exclusive of Value Added Tax and trade discounts. Where the company has incomplete contracts at the balance sheet date, income and expenditure for these contracts is recognised so that it reflects the partial performance of the contractual obligations. For such contracts, the amount of revenue reflects the value of the work performed. Revenue not invoiced to clients is included in debtors and payments on account in excess of the relevant amount of revenue are included in creditors.

The following criteria must also be met before turnover is recognised:

Turnover from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

#### 2. ACCOUNTING POLICIES (continued)

# 2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, as detailed below.

Depreciation is provided on the following basis:

Motor vehicles

- 25% straight line

Fixtures and fittings

- over 3 years

Office equipment

- over 3 years

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

In prior years, the depreciation method for Fixtures and Fittings and Office Equipment was 20% straight line. During the year, the method was changed depreciate them over 3 years. The overall effect of this change is immaterial.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of Comprehensive Income.

#### 2.5 Valuation of investments

Investments in subsidiaries are measured at cost less accumulated impairment.

#### 2.6 Debtors

Short term debtors are measured at transaction price, less any impairment.

#### 2.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty.

#### 2.8 Creditors

Short term creditors are measured at the transaction price.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

#### 2. ACCOUNTING POLICIES (continued)

#### 2.9 Foreign currency translation

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Statement of Comprehensive Income.

#### 2.10 Operating leases: the company as lessee

Rentals paid under operating leases are charged to the Statement of Comprehensive Income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

#### 2.11 Pensions

The company contributes to a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the company pays fixed contributions into a separate entity. Once the contributions have been paid the company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the company in independently administered funds.

#### 2.12 Taxation

Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the company operates and generates income.

#### 3. EMPLOYEES

The average monthly number of employees, including directors, during the year was 19 (2015 -17).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

## 4. TANGIBLE FIXED ASSETS

Motor vehicles £	Fixtures and fittings £	Office equipment £	Total £
28,023	13,319	36,695	78,037
•	637	9,388	10,025
-	-	(3,631)	(3,631)
28,023	13,956	42,452	84,431
28,023	8,911	29,306	66,240
•	2,970	7,550	10,520
-	•	(3,262)	(3,262)
28,023	11,881	33,594	73,498
-	2,075	8,858	10,933
-	4,408	7,389	11,797
	28,023 - - 28,023 - 28,023	£ £  28,023 13,319 - 637  28,023 13,956  28,023 8,911 - 2,970  28,023 11,881	vehicles £     fittings £     equipment £       28,023     13,319     36,695       -     637     9,388       -     -     (3,631)       28,023     13,956     42,452       28,023     8,911     29,306       -     2,970     7,550       -     -     (3,262)       28,023     11,881     33,594

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

# 5. FIXED ASSET INVESTMENTS

	Investments in subsidiary companies £
COST OR VALUATION	
At 1 January 2016	4,417
At 31 December 2016	4,417
NET BOOK VALUE	
At 31 December 2016	4,417
At 31 December 2015	4,417

# **SUBSIDIARY UNDERTAKINGS**

The following were subsidiary undertakings of the company:

Name	Country of incorporation	Class of shares	Holding	Principal activity
Change Management	United Arab			Management
Group FZE	Emirates England and	Ordinary	100 %	consultancy
CMG Acorn Limited	Wales England and	Ordinary	100 %	Dormant
CMG Digital Limited	Wales England and	Ordinary	100 %	Dormant
CMG Partners LLP	Wales		90 %	Dormant

The aggregate of the share capital and reserves as at 31 December 2016 and of the profit or loss for the year ended on that date for the subsidiary undertakings were as follows:

	Aggregate of share capital and reserves £	Profit/(loss)
Change Management Group FZE	140,778	(167,576)
CMG Acorn Limited	2	-
CMG Digital Limited	2	
CMG Partners LLP	-	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

6.	DEBTORS		
		2016 £	2015 £
	Trade debtors	1,718,714	1,034,792
	Other debtors	14,895	14,796
	Prepayments and accrued income	573,232	670,220
		2,306,841	1,719,808
		<del></del>	
7.	CREDITORS: Amounts falling due within one year		
		2016 £	2015 £
	Trade creditors	390,178	612,962
	Amounts owed to group undertakings	2	14,062
	Taxation and social security	705,061	321,094
	Other creditors	186,302	333,462
	Accruals and deferred income	290,126	134,296
		1,571,669	1,415,876
8.	SHARE CAPITAL		
		2016	2015
	Shares classified as equity	£	£
	Allotted, called up and fully paid		
	259,173 Ordinary shares of £1 each	259,173	259,173

# 9. PENSION COMMITMENTS

The company contributes to a defined contributions pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £22,990 (2015 -£nil). Contributions totalling £146 (2015 -£nil) were payable to the fund at the balance sheet date

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

#### 10. COMMITMENTS UNDER OPERATING LEASES

At 31 December 2016 the company had future minimum lease payments under non-cancellable operating leases as follows:

<b>'</b>	2016 £	2015 £
Not later than 1 year 17,	449	30,620
Later than 1 year and not later than 5 years	-	17,449
	449	48,069

## 11. FIRST TIME ADOPTION OF FRS 102

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.

# 12. AUDITORS' INFORMATION

The full financial statements were audited by Sopher + Co LLP, Chartered Accountants and Statutory Auditors, and an unqualified audit report was signed on their behalf by Martyn Atkinson FCA as Senior Statutory Auditor.