

THE GAME AND WILDLIFE CONSERVATION TRUST

CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2018

Company number 5579632

Registered charity number 1112023

Scottish Charity Number SCO38868

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THE GAME AND WILDLIFE CONSERVATION TRUST
YEAR ENDED 31 DECEMBER 2018
LEGAL AND ADMINISTRATIVE DETAILS

Address: Burgate Manor, Fordingbridge, Hampshire SP6 1EF

Trustees: Chairman: Sir James Paice (appointed 5 July 2018)
I Coghill (retired 5 July 2018)

Vice Chairmen: The Hon P D P Astor (retired 5 July 2018)
H R Oliver-Bellasis
Dr A J Hamilton

Ex officio: S P Morant (Chairman: Lowlands Research Steering Committee)
D L Mayhew CBE (Chairman: Fisheries Research Steering Committee)
The Marquess of Downshire (Chairman: Uplands Research Steering Committee)
D A J Noble (Chairman: Scottish Committee)

Elected Trustees:

The Rt Hon Richard Benyon MP	D J Flux
R Bronks (retired 5 July 2018)	Sir Max Hastings (retired 5 July 2018)
S J O Catlin (appointed 5 July 2018)	S P Morant
S Chantler	A C Salvesen OBE, DL
R C Compton	The Duke of Norfolk
A H Daniell	Mrs R A Shelley
J Duckworth-Chad	J F G Shields
J P G Finnis (appointed 5 July 2018)	Mrs E M Weir
Miss L Jukes	J N Wildgoose (retired 5 July 2018)
	D N O Williams OBE

Officers: Chief Executive Officer	Mrs T Dent BSc, FRAGS, CBE
Director of Policy and Public Affairs	A Leake BSc, PhD
Director of Research	N W Sotherton PhD
Deputy Director of Research	N J Aebischer Lic ès Sc Math, PhD
Director - Scotland	A Smith BSc, MSc, DPhil
Director - Wales	Ms S Evans
Director of Fundraising	J Payne
Director of Membership, Marketing & Communications	A Gilruth
Chief Financial Officer	N Sheeran BSc, ACMA, CGMA

Advisers: Solicitors	Wisons, Alexandra House, St John Street, Salisbury SP1 2SB
Bankers	NatWest Bank plc, 11 High Street, Ringwood, BH24 1BA
Investment Managers	Ruffer Investment Management Ltd, 103 Wigmore Street, London W1U 1QS Cazenove & Co, 12 Moorgate, London EC2R 6DA
Auditors	Fletcher & Partners, Crown Chambers, Bridge Street, Salisbury SP1 2LZ

Numbers: Registered Charity Number 1112023
Registered Company Number 05579632
Scottish Charity Number SCO38868

THE GAME AND WILDLIFE CONSERVATION TRUST
TRUSTEES' REPORT INCORPORATING STRATEGIC REPORT
FOR THE YEAR ENDED 31 DECEMBER 2018

The Trustees present their annual directors' report with the consolidated financial statements of the Game and Wildlife Conservation Trust ('the Charity') for the year ended 31 December 2018. These relate to the Charity, the Allerton Research and Educational Trust, the Game and Wildlife Scottish Demonstration Farm and the Charity's subsidiaries Game and Wildlife Conservation Trading Limited and GWCT Events Limited, and have been prepared to comply with the provisions of the Companies Act 2006, the Charities Act 2011 and the Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015).

STRUCTURE, GOVERNANCE AND MANAGEMENT

Constitution and Charitable Status

The Game and Wildlife Conservation Trust is a charitable company limited by guarantee, incorporated on 30 September 2005 and registered as a charity on 11 November 2005. The Charity was established under a Memorandum of Association which established the objects and powers of the charitable company and is governed under its Articles of Association. In the event of it being wound up members are required to contribute an amount not exceeding £10. The members for company law purposes are the trustees.

The Game and Wildlife Conservation Trust took over the activities of The Game Conservancy Trust following the close of business on 31 December 2005, when all the assets and activities of the Game Conservancy Trust were formally transferred to it. Under Schemes made by the Charity Commission on 8 March 2006 the Game and Wildlife Conservation Trust was appointed as sole trustee of both The Game Conservancy Trust and The Allerton Research and Educational Trust. The Schemes also included a Uniting Direction that from the same date The Game Conservancy Trust and the Allerton Research and Educational Trust shall be treated as forming a part of The Game and Wildlife Conservation Trust for the purposes of registration and accounting.

Recruitment and Appointment of Trustees

The directors of the company are also charity trustees for the purposes of charity law and under the Charity's Articles are allowed to delegate any of their functions to committees consisting of two or more individuals appointed by them, at least one of which must be a trustee.

Procedures are in place for the recruitment of new trustees when a trustee vacancy occurs. These include a skills audit of the Board of Trustees in order to identify relevant skills from which the charity would benefit, and notifying members of the potential vacancy and the relevant skills required via the website and the Gamewise publication.

Trustee Induction and Training

All trustees attend an induction day and receive a trustee induction folder containing information about the Charity.

Risk Management

The trustees confirm that they have reviewed the major risks to which the Charity is exposed and, where practicable, they have established systems to mitigate those risks.

Organisational Structure

Ultimate control of the Charity is exercised by the trustees, the majority of whom are elected for a four-year term. Day-to-day management is the responsibility of the Chief Executive Officer with the support of the Executive Directors.

The group has 133 employees, most of whom are based at its headquarters at Burgate Manor, Fordingbridge, Hampshire. This total includes 63 scientists who are engaged directly in research. The Charity has close to 40 county groups which organise fund-raising events throughout the United Kingdom and a total of about 60,000 supporters, of whom about 20,000 are members/annual supporters. The Charity's subsidiary companies carry out trading and fundraising activities on behalf of the Charity. All their profits are paid to the Charity under the Gift Aid scheme.

Public Benefit

The Trustees confirm that they have complied with the duty in section 17(5) of the Charities Act 2011 to have due regard to the public benefit guidance published by the Charity Commission.

THE GAME AND WILDLIFE CONSERVATION TRUST
TRUSTEES' REPORT INCORPORATING STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

OBJECTS AND ACTIVITIES

Objects

The objects of the Game and Wildlife Conservation Trust are:

- a. to promote for the public benefit the conservation of game and its associated flora and fauna
- b. to conduct research into game and wildlife management (including the use of game animals as a natural resource) and the effects of farming and other land management practices on the environment; and to publish the useful results of that research;
- c. to advance the education of the public and those managing the countryside in the effects of farming and management of land which is sympathetic to game and other wildlife;
- d. To conserve game and wildlife for the public benefit including, where it is for the protection of the environment, the conservation or promotion of biological diversity through
 - the provision, conservation, restoration or enhancement of a natural habitat; or
 - the maintenance or recovery of a species in its natural habitat in land or in water and in particular where the natural habitat is situated in the vicinity of a landfill site.

There has been no change in the objects of the Game and Wildlife Conservation Trust over the last year. Although differently phrased and slightly broader, these objects are very similar to those of the Game Conservancy Trust.

Policies

To enable the Charity to fulfil its objects, the Trustees have adopted the following policies:

1. **Research** - To carry out scientific research to the highest possible standards of quality and objectivity; to publish the results in peer-reviewed journals; and to communicate the results to as wide an audience as possible, including government, the Charity's members, other land users and the general public.
2. **Conservation** - To develop practical conservation policies which are informed by the results of the Charity's research; to test the practicalities and effectiveness of the policies; and to communicate them to as wide an audience as possible.
3. **Reserves** - The Trustees have reviewed the reserves policy and have adopted a policy based on an assessment of risk to future income flows. The resulting number is then tested against current rates of expenditure to ensure that it is robust. The policy is that there should be a minimum level of liquid reserves of at least £1m, with a target of £1.5m.
4. **Investments**
 - On unrestricted funds and the Underwood Endowment:** To invest in a combination of equities, fixed interest stocks, other investments and cash, on a total return basis, with the objectives of not losing money on a rolling 12 month basis and obtaining a return which is significantly higher than the return on cash.
 - On ARET endowment funds:** To invest in a combination of equities, fixed interest stocks and cash, with the objective of obtaining a total return in excess of an agreed blended benchmark.

ACHIEVEMENTS AND PERFORMANCE

Review of Activities and Achievements

Our core work continues to be scientific research, supported by four broad educational initiatives (policy, profile, education and practice), aimed at improved wildlife conservation and better understanding of the contribution game management makes to that. Our achievements in the year were:

Research and demonstration: our research programme comprises around 80 projects within seven research groups. We continue to focus on the biology and ecology of game species, the positive and negative impacts of game management on other wildlife, and wildlife conservation and species recovery. Our new project SAMARCH (SAlmonid MAnagement Round the CHannel) using acoustic tags to track salmon and sea trout in estuarine and inter-coastal waters in the English Channel got off to a good start; this is the first time tracking work of this type has been done on juvenile and adult salmonids and its already yielding new and exciting data. In Scotland we are working on a number of papers on mountain hare and culling strategies to help inform policy. The Langholm Moor Demonstration Project write-up is nearly complete and we expect to publish a final report in mid-2019.

THE GAME AND WILDLIFE CONSERVATION TRUST
TRUSTEES' REPORT INCORPORATING STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

ACHIEVEMENTS AND PERFORMANCE (continued)

Research and demonstration continued: The ongoing work at the Allerton Project - our research and demonstration farm in Leicestershire - continues to inform post-Brexit policy ideas for Defra, in particular strategies for improving soil and water quality - key aims within Defra's 25 Year Environment Plan launched in January 2018. Our upland work focus is starting to shift to the burning and cutting of vegetation on blanket bog and how that contributes to bog restoration; as well as continuing to work on black grouse conservation and range expansion, and relationship between curlew populations, productivity and grouse moor management. In the lowlands we are working on understanding how land managers can improve the conservation of our indigenous population of woodcock; we have initiated a series of northern European wild grey partridge recovery projects building on the success of work previously done at Royston, Rotherfield and Whitburgh in Scotland; we moved our released pheasant impact work to look at these issues on some large-scale shoots, which showed some favourable impacts of game management on diversity of cropping and over-wintering farmland bird populations.

Policy: The launch of Defra's 25 Year Environment Plan in January 2018 provided a focus for our thinking regarding post-Brexit Agri-Environment policy, supplemented by specific developments appropriate to England, Scotland and Wales.

Farmer Clusters (voluntary, farmer-led, landscape-scale conservation projects) as conceived and piloted by GWCT with support from Natural England were featured in the 25 year plan as an example of the type of landscape-scale conservation Defra wishes to see more of in the future. The number of farmers in Farmer Cluster-type groups since the last round of Facilitation Funding in 2017 has risen to over 1,200 in more than 100 clusters.

In Scotland, our Director Scotland was requested to act as a special advisor to the Review of Grouse Moor Management chaired by Prof Werritty.

In Wales our evidence referred to in the Natural Resources Wales consultation documents on game shooting on publicly owned land was welcome as "the most academically sophisticated, and based on extensive empirical work and peer reviewed research papers"; disappointingly the decision was ultimately made by the Minister with little reference to the ecological evidence.

Our Chief Executive continues to serve on the board of Natural England. We continue to be involved in Defra's Upland Stakeholder Forum and are helping implement the Joint Hen Harrier Recovery Plan for England, including the start of the brood management scheme in the English uplands following the granting of a licence to trial it in January 2018.

Communication: our programme aims to better explain the relevance of our science in providing solutions to game and wildlife management issues, and species recovery. We launched a new book 'The Knowledge – every guns guide to conservation' at the Ragley Game Fair in summer 2018. It proved very popular and on the back of it we instigated an on-line Game Shot Accreditation course which 1,000 people have now undertaken.

Education: We continued our programme of tertiary education in Universities and colleges reaching in the region of 1,000 under-and post-graduate students at over 20 universities and colleges. Demand for our BASIS-accredited Conservation Management Course is growing in anticipation of post-Brexit policies rewarding land managers for the delivery of environmental good and services. Our Scottish Game Fair goes from strength to strength as a key educational event; 2018 was our 30th consecutive show.

Practice: Our Shoot Biodiversity Assessment Service is expanding and we had a full programme of training and courses in the year.

THE GAME AND WILDLIFE CONSERVATION TRUST
TRUSTEES' REPORT INCORPORATING STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

Review of Financial Transactions and Position

Key points:

- Income was £8.45 million, a slight increase over 2017
- Expenditure on charitable activities was £5.55 million (an increase of 8%).
- There was a surplus of £307,000 on unrestricted funds
- The Trust's net assets were £8.6 million at the end of the year.

The Trust showed a surplus on unrestricted funds in 2018 due once again to the generosity of our supporters and effective cost management by our staff. The decrease in net assets was due to a combination of spending restricted donations which had been received in previous years and unrealised losses on the investments, reflecting the performance of the stock market in the final quarter of 2018.

The Trustees continue to keep the Trust's financial performance under close review and to take appropriate measures to protect the Trust against the inevitable uncertainty in fundraising in the current climate. They continue to be satisfied that the Trust's overall financial position is sound. The Trust's reserves policy is that unrestricted cash and investments should exceed £1.5 million and must not fall below £1 million. At the end of 2018 the Trust's reserves (according to this definition) were around £1.3 million, compared to £1.0 million at the end of 2017.

Principal risks and uncertainties

Some of the principal risks identified by the Trustees are as follows:

- The Charity remains dependent on the generosity of its supporters for a significant proportion of its income.
- Our success in accessing public sector funding nevertheless carries with it the risk that such funding sources will not be renewed due to political or economic changes
- We have a wide range of legislative requirements to comply with

These risks have been addressed as follows:

- We have proactive membership and fundraising departments
- We monitor income and expenditure carefully through detailed budgeting, financial controls and reporting.
- The reserves policy has been shown to provide security in the event of an unexpected drop in income
- We continually monitor legislative requirements and ensure that our procedures are compliant
- Where appropriate we insure against financial loss.

Plans for future periods

A new 5 year business plan was approved in July 2016. The key aims are:

1. **Understanding wildlife management.** To develop understanding of wildlife management as a policy and practical conservation concept.
2. **Developing sustainable game management.** To tackle the current challenges around sustainable game management.
3. **Achieving conservation in the wider countryside.** To encourage individual stewardship for conservation in order to help reverse biodiversity loss.
4. **Improve profile and voice.** To raise the profile of GWCT as a conservation organisation and to speak with more authority to a wider audience.
5. **Grow our income.** To increase fundraising income to allow us to meet our Strategic Objectives.
6. **Enthuse and motivate our staff and volunteers.** To deliver our Strategic Objectives through providing strong leadership, personal development opportunities, and improved administrative support.

THE GAME AND WILDLIFE CONSERVATION TRUST
TRUSTEES' REPORT INCORPORATING STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

ACCOUNTING AND REPORTING RESPONSIBILITIES

The Trustees are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the trustees to prepare accounts, for each financial year, which give a true and fair view of the charity group's financial activities during the year and the financial position of the group at the end of the year. In preparing these accounts, the trustees are required to:

Select suitable accounting policies and then apply them consistently.

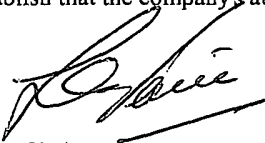
Make judgements and estimates that are reasonable and prudent.

State whether applicable accounting standards and statements of recommended practice have been followed, subject to any departures disclosed and explained in the accounts.

Prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue to operate.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy the financial position of the group and which enable them to ensure that the accounts comply with the provisions of the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In accordance with company law, as the company's directors, we certify that so far as we are aware, there is no relevant audit information of which the company's auditors are unaware, and as directors of the company we have taken all the steps that we ought to have taken in order to make ourselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.



Sir J Paice - Chairman

Approved by the Trustees: 1 May 2019

INDEPENDENT AUDITORS' REPORT
TO THE TRUSTEES OF THE GAME AND WILDLIFE CONSERVATION TRUST

Opinion

We have audited the consolidated financial statements of the Game and Wildlife Conservation Trust and its subsidiaries for the year ended 31 December 2018, which comprise Consolidated Statement of Financial Activities, Consolidated Income and Expenditure Account, Consolidated and Company Balance Sheet, Consolidated Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including Financial Reporting Standard 102: The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- i) give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 December 2018 and of the group's incoming resources and application of resources, including its income and expenditure for the year then ended;
- ii) have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- iii) have been properly prepared in accordance with the requirements of the Companies Act 2006 and the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- i) the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- ii) the Trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group or the parent charitable company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The Trustees are responsible for the other information. The other information comprises the information included in the Trustees' Annual Report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

INDEPENDENT AUDITORS' REPORT
TO THE TRUSTEES OF THE GAME AND WILDLIFE CONSERVATION TRUST
(CONTINUED)

Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- i) the information given in the Trustees' Annual Report (incorporating the strategic report and the directors' report) for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- ii) the Trustees' Annual report (incorporating the strategic report and the directors' report) have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report including the Strategic Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Act 2011 requires us to report to you if, in our opinion:

- i) adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- ii) the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- iii) certain disclosures of Trustees' remuneration specified by law are not made; or
- iv) we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the Trustees' Responsibilities Statement, set out on page 5, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

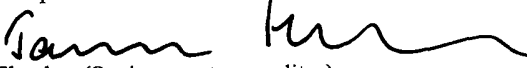
In preparing the financial statements, the Trustees are responsible for assessing the group and the parent charitable company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the group and the parent charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities]. This description forms part of our auditor's report.

This report is made solely to the Trustees, as a body, in accordance with sections 495 and 496 of the Companies Act 2006 and in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005. Our audit work has been undertaken so that we might state to the Trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and Trustees as a body, for our audit work, for this report or for the opinions we have formed.


 James Fletcher (Senior statutory auditor)
 for and on behalf of Fletcher & Partners, Statutory Auditor

Crown Chambers
 Salisbury 10 May 2014

Fletcher & Partners is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

THE GAME AND WILDLIFE CONSERVATION TRUST
CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES
FOR THE YEAR ENDED 31 DECEMBER 2018

	Note	General Fund	Designated Funds	Restricted Funds	Endowed Funds	Total 2018	Total 2017
Income and endowments from:							
Donations and legacies	2						
Members subscriptions		1,289,957	-	-	-	1,289,957	1,244,845
Donations and legacies		869,553	-	787,573	-	1,657,126	1,860,842
		<u>2,159,510</u>	<u>-</u>	<u>787,573</u>	<u>-</u>	<u>2,947,083</u>	<u>3,105,687</u>
Charitable activities	3	-	-	1,693,813	-	1,693,813	1,430,827
Other trading activities							
Fundraising events	4a	3,093,592	-	59,923	-	3,153,515	3,273,019
Advisory Service		229,679	-	-	-	229,679	240,820
Trading income		127,266	-	-	-	127,266	106,206
Investment income	5	4,627	-	119,909	4,830	129,366	138,776
Other		110,247	-	60,670	-	170,917	137,301
Total		<u>5,724,921</u>	<u>-</u>	<u>2,721,888</u>	<u>4,830</u>	<u>8,451,639</u>	<u>8,432,636</u>
Expenditure on:							
Raising funds							
Fundraising events	4a	1,267,053	-	-	-	1,267,053	1,447,028
Membership and marketing		638,639	-	-	-	638,639	549,406
Other fundraising costs	6	1,210,764	-	-	-	1,210,764	1,080,420
		<u>3,116,456</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,116,456</u>	<u>3,076,854</u>
Charitable activities							
Research and conservation							
Lowlands	7	1,305,148	-	626,065	-	1,931,213	1,799,284
Uplands	7	327,993	-	166,773	-	494,766	499,270
Demonstration	7	229,429	-	1,139,565	4,150	1,373,144	1,447,768
Fisheries	7	125,662	-	725,778	-	851,440	545,901
		<u>1,988,232</u>	<u>-</u>	<u>2,658,181</u>	<u>4,150</u>	<u>4,650,563</u>	<u>4,292,223</u>
Public education	7	313,542	75,000	459,266	50,000	897,808	827,717
		<u>2,301,774</u>	<u>75,000</u>	<u>3,117,447</u>	<u>54,150</u>	<u>5,548,371</u>	<u>5,119,940</u>
Total		<u>5,418,230</u>	<u>75,000</u>	<u>3,117,447</u>	<u>54,150</u>	<u>8,664,827</u>	<u>8,196,794</u>
Income/(expenditure)							
before investment gains		306,691	(75,000)	(395,559)	(49,320)	(213,188)	235,842
Net gains / (losses) on investments:							
Realised		(12,882)	-	-	(7,124)	(20,006)	42,280
Unrealised	12	2,005	-	-	(237,412)	(235,407)	93,690
Net income / (expenditure)		<u>295,814</u>	<u>(75,000)</u>	<u>(395,559)</u>	<u>(293,856)</u>	<u>(468,601)</u>	<u>371,812</u>
Transfers between funds		<u>449,908</u>	<u>-</u>	<u>463,135</u>	<u>(913,043)</u>	<u>-</u>	<u>-</u>
Net movement in funds		<u>745,722</u>	<u>(75,000)</u>	<u>67,576</u>	<u>(1,206,899)</u>	<u>(468,601)</u>	<u>371,812</u>
Reconciliation of funds:							
Total funds brought forward		2,407,544	86,492	811,045	5,798,986	9,104,067	8,732,255
Total funds carried forward		<u>£3,153,266</u>	<u>£11,492</u>	<u>£878,621</u>	<u>£4,592,087</u>	<u>£8,635,466</u>	<u>£9,104,067</u>

The statement of financial activities includes all gains and losses recognised in the year.
All income and expenditure derive from continuing activities.

THE GAME AND WILDLIFE CONSERVATION TRUST
CONSOLIDATED INCOME AND EXPENDITURE ACCOUNT
FOR THE YEAR ENDED 31 DECEMBER 2018

	<u>Note</u>	<u>2018</u>	<u>2017</u>
TURNOVER	3	1,693,813	1,430,827
OTHER OPERATING INCOME		6,628,460	6,863,033
		<u>8,322,273</u>	<u>8,293,860</u>
EXPENDITURE			
Operating charges		8,432,098	7,968,745
Depreciation of tangible fixed assets		247,047	238,192
		<u>8,679,145</u>	<u>8,206,937</u>
OPERATING (LOSS)		<u>(356,872)</u>	<u>86,923</u>
OTHER INCOME			
Interest receivable and similar income	5	129,366	138,776
Interest payable and similar charges		-	-
Profit/(loss) on disposal of fixed assets		14,318	10,143
Realised gains/(losses) on investments		(20,006)	42,280
		<u>123,678</u>	<u>191,199</u>
(DEFICIT) / SURPLUS FOR THE YEAR ON ORDINARY ACTIVITIES		<u>(233,194)</u>	<u>278,122</u>
BORNE FROM/(RETAINED IN)			
DESIGNATED, RESTRICTED AND ENDOWMENT FUNDS		<u>527,003</u>	<u>(123,319)</u>
GENERAL FUND RETAINED SURPLUS/(DEFICIT) FOR THE YEAR		<u>£293,809</u>	<u>£154,803</u>
CONTINUING OPERATIONS			

All income and expenditure derive from continuing activities.

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

The statement of financial activities includes all gains and losses recognised in the year.

THE GAME AND WILDLIFE CONSERVATION TRUST
CONSOLIDATED BALANCE SHEET
FOR THE YEAR ENDED 31 DECEMBER 2018

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Fixed Assets:			
Tangible assets	11a	3,742,438	3,283,162
Investments	12	3,254,913	4,112,848
		<u>6,997,351</u>	<u>7,396,010</u>
Current assets:			
Stock	13	401,697	356,835
Debtors	14	1,481,921	1,373,622
Cash at bank and in hand		1,024,917	1,002,516
		<u>2,908,535</u>	<u>2,732,973</u>
Liabilities:			
Creditors: Amounts falling due within one year	15	<u>765,753</u>	<u>544,068</u>
Net current assets		<u>2,142,782</u>	<u>2,188,905</u>
Total assets less current liabilities		9,140,133	9,584,915
Creditors: Amounts falling due after more than one year	16	504,667	480,848
Total net assets		<u><u>£8,635,466</u></u>	<u><u>£9,104,067</u></u>
The funds of the charity:			
Endowment Funds	17	4,592,087	5,798,986
Restricted income funds	18	878,621	811,045
Unrestricted Funds:			
Designated funds	19	11,492	86,492
Fair value reserve	20	205,216	296,065
General fund		2,908,494	2,069,350
Non-charitable trading fund	4	<u>39,556</u>	<u>42,129</u>
		<u>3,164,758</u>	<u>2,494,036</u>
Total charity funds		<u><u>£8,635,466</u></u>	<u><u>£9,104,067</u></u>

Signed on behalf of the Trustees
Sir J Paice - Chairman

Approved by the Trustees: 1 May 2019



THE GAME AND WILDLIFE CONSERVATION TRUST
COMPANY ONLY BALANCE SHEET
FOR THE YEAR ENDED 31 DECEMBER 2018

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Fixed Assets:			
Tangible assets	11b	1,401,876	896,573
Investments	12	966,285	631,187
		<u>2,368,161</u>	<u>1,527,760</u>
Current assets:			
Stock	13	-	-
Debtors	14	1,624,303	1,687,526
Cash at bank and in hand		567,667	487,936
		<u>2,191,970</u>	<u>2,175,462</u>
Liabilities:			
Creditors: Amounts falling due within one year	15	474,798	356,596
Net current assets		<u>1,717,172</u>	<u>1,818,866</u>
Total assets less current liabilities		4,085,333	3,346,626
Creditors: Amounts falling due after more than one year	16	157,239	102,373
Total net assets		<u><u>£3,928,094</u></u>	<u><u>£3,244,253</u></u>
The funds of the charity:			
Restricted income funds	18	802,892	792,346
Unrestricted Funds:			
Designated funds	19	11,492	86,492
Fair value reserve	20	205,216	296,065
General fund		2,908,494	2,069,350
		<u>3,125,202</u>	<u>2,451,907</u>
Total charity funds		<u><u>£3,928,094</u></u>	<u><u>£3,244,253</u></u>

Signed on behalf of the Trustees
Sir J Paice - chairman



Approved by the Trustees: 1 May 2019

THE GAME AND WILDLIFE CONSERVATION TRUST
CONSOLIDATED CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2018

	<u>Note</u>	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:			
Net cash provided by (used in) operating activities	22a	(489,986)	(100,915)
Cash flows from investing activities:			
Dividends, interest and rents from investments		129,366	138,776
Proceeds from sale of property, plant and equipment		23,370	25,133
Purchase of property, plant and equipment		(315,374)	(195,639)
Proceeds from sale of investments		1,291,758	1,024,326
Purchase of investments		(656,906)	(897,651)
Net cash provided by (used in) investing activities		472,214	94,945
Cash flows from financing activities:			
Repayments of borrowing		(99,190)	(41,972)
Cash inflow from new borrowing		162,454	-
Life membership subscriptions received		9,240	3,757
Net cash provided by (used in) financing activities		72,504	(38,215)
Change in cash and cash equivalents in the reporting period		54,732	(44,185)
Cash and cash equivalents at the beginning of the reporting period		1,176,591	1,220,776
Cash and cash equivalents at the end of the reporting period	22b	<u>£1,231,323</u>	<u>£1,176,591</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS
FOR THE YEAR ENDED 31 DECEMBER 2018

1. ACCOUNTING POLICIES

a. Basis of accounting

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015), the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

The Game and Wildlife Conservation Trust meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy.

In preparing the financial statements the trustees have considered whether in applying the accounting policies required by FRS 102 and the Charities SORP FRS 102 the restatement of comparative items was required. The trustees do not consider that any adjustments to either assets or liabilities were required.

The financial statements have been prepared on a going concern basis. The trustees are not aware of any issues that might impact on the financial stability of the group and consequently consider the going concern basis to be appropriate for the foreseeable future.

b. Consolidation

The Accounts comprise the consolidated financial statements of The Game and Wildlife Conservation Trust; The Game Conservancy Trust; the wholly-owned subsidiaries Game and Wildlife Conservation Trading Limited and Game Conservancy Events Limited; the Allerton Research and Educational Trust; and the Game and Wildlife Scottish Demonstration Farm, consolidated on a line-by-line basis. They also include the results of all the Trust's branches. The inclusion of the Allerton Research and Educational Trust within the consolidated accounts results from a Uniting Direction issued by the Charity Commission.

c. Tangible Fixed Assets

All assets costing more than £500 are capitalised. Tangible fixed assets are depreciated on a straight line basis over their anticipated useful economic lives, using the following annual rates:

Freehold land	Nil
Freehold buildings	1% - 4%
Equipment fixtures and fittings	6% to 33%
Motor vehicles	10% to 33%

A nil depreciation rate is used for freehold land because the Trustees are of the opinion that its life is indefinite. Impairment reviews are carried out where there is an indication that an asset's recoverable amount is less than its net book value. Any recognised loss which arises as a result of such a review is treated as additional depreciation.

d. Investments

Investments are carried at market value. Realised and unrealised gains and losses arising in the year are shown on the Statement of Financial Activities, and are credited or charged to the funds in which the assets are held.

e. Stock

Stock consists of farm and shop stock. It is valued at the lower of cost and net realisable value.

f. Liabilities

Liabilities, including constructive liabilities, are recognised at their expected settlement value, when it is considered that it is more likely than not that a future transfer of economic benefits will occur as a result of a past event.

g. Finance leases

Where assets are acquired under finance leases, the lease rentals, less finance charges, are capitalised and depreciated over the lives of the assets. The related obligations are shown under Creditors.

h. Operating leases

Rent payable under operating leases is charged as expenditure on a straight-line basis over the lease terms.

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

1. ACCOUNTING POLICIES (CONTINUED)

i. Financial instruments

The Trust only has basic financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value with the exception of bank loans which are subsequently measured at amortised cost using the effective interest rate.

j. Income

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the item(s) of income have been met, it is probable that the income will be received and the amount can be measured reliably.

Income from government and other grants, whether capital or revenue grants, is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred. Grants and donations for specific purposes are accounted for as receivable and are treated as forming restricted funds.

For legacies, entitlement is taken as the earlier of the date on which either: the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the Trust that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the intention to make a distribution. Where legacies have been notified to the charity, or the charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

Life members' subscriptions are allocated to income on the following basis:

Members joining in 2003 and subsequent years	- over 15 years
Members joining in 2002 and previous years	- over 10 years

Dividends and distributions from investments are included when receivable and the amount can be measured by the charity; this is normally on notification of the distribution payable by the investment manager.

Income is stated net of VAT, when this is applicable.

Donated professional services are recognised as income when the charity has control over the item, any conditions associated with the donated item have been met, the receipt of economic use by the charity is probable and that economic benefit can be measured reliably. In accordance with the Charities SORP (FRS 102) general volunteer time is not recognised. The charity benefits from numerous volunteers, especially in respect of fundraising by county groups.

On receipt, donated professional services are recognised on the basis of the value of the gift to the charity. This is the amount the charity would have been willing to pay to obtain services of equivalent economic benefit on the open market. A corresponding amount is then recognised in expenditure in the period of receipt.

k. Expenditure on charitable activities

These include salaries and other direct costs undertaken to advance the objects of the charity. Support costs are allocated to the activities on the basis of time spent by the relevant staff.

l. Fund-raising costs

These consist of three elements:

- (i) The direct costs of fundraising events, such as the G.W.C.T. Ball, the G.W.C.T. Scottish Fair and smaller events organised by the county committees.
- (ii) The costs of recruiting and servicing the Trust's members.
- (iii) Other fundraising costs, which include the costs of the Fundraising Department and the costs of the Advisory Service and the Shop run by Game and Wildlife Conservation Trading Limited.

Many of these activities have a dual function in that they both raise funds for the Trust and also provide the opportunity for the Trust to educate the public about the conservation of game species and their habitats. Where it is considered that it is not possible to apportion the relevant costs between the two functions in a meaningful way, these activities are shown as fundraising events.

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

1. ACCOUNTING POLICIES (CONTINUED)

m. Support costs

Support costs represent the costs of the Trust's office and administration staff in providing support to the Trust's direct charitable activities. They are allocated to the Trust's activities in accordance with the use of resources. Where expenses cannot be allocated directly to any activity they are apportioned on the basis of the time incurred by the relevant staff.

n. Governance costs

These costs represent the costs incurred by the Trust's management, finance and administrative departments on the management of the Trust's assets and compliance with constitutional, statutory and legal requirements. These costs are allocated to the Trust's activities in accordance with the use of resources.

o. Pension Costs

Pension scheme arrangements are operated on the basis of a defined contribution pension scheme on behalf of a majority of employees. Contributions are charged to the income and expenditure account in the period for which they are payable to the scheme.

p. Value Added Tax

Irrecoverable VAT is included as part of the cost of the item to which it relates.

r. Fund Accounting

Funds held by the charity fall into the following categories:

(i) Unrestricted general funds:

These are funds which can be used, at the discretion of the trustees, in accordance with the charitable objects of the Trust.

(ii) Designated funds:

These are funds set aside by the trustees out of unrestricted general funds for specific future purposes or projects; or to identify particular sources of income which it is intended should be spent on specific projects in the future.

(iii) Restricted funds:

These are funds which can only be used for particular purposes within the objects of the Trust. Restrictions arise either when they are specified by the donor or when funds are raised for a specific purpose. In most cases the restriction is that the funds have to be spent on a specific research project or group of research projects, although donations and grants are also received for particular aspects of public education such as the production of a certain publication.

(iv) Endowment funds

These are funds whose capital is held on a long-term basis and cannot normally be spent, although the income may be applied either to general or restricted purposes depending on the wishes of the donor of the original capital. The capital of permanent endowment can never be spent; the capital of spendable endowment may be spent in certain circumstances.

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

2. VOLUNTARY INCOME

	Unrestricted Funds	Restricted Funds	Endowment Funds	Total 2018	Total 2017
Members' subscriptions	1,289,957		-	1,289,957	1,244,845
Donations	185,622	373,585	-	559,207	848,882
Grants from other charities	211,190	413,988	-	625,178	854,205
Sponsorship	22,150		-	22,150	27,096
Legacies	450,591	-	-	450,591	130,659
	869,553	787,573	-	1,657,126	1,860,842
	<u>£2,159,510</u>	<u>£787,573</u>	<u>£-</u>	<u>£2,947,083</u>	<u>£3,105,687</u>

3. CHARITABLE ACTIVITIES

	Unrestricted Funds	Restricted Funds	Total 2018	Total 2017
Research contracts	-	84,001	84,001	101,637
Research grants from UK Government and EU	-	762,658	762,658	597,795
Research grants from other bodies	-	342,370	342,370	180,115
Farm income	-	467,559	467,559	542,655
Lectures and tours	-	37,225	37,225	8,625
	<u>£-</u>	<u>£1,693,813</u>	<u>£1,693,813</u>	<u>£1,430,827</u>

The grants from the UK Government are from a variety of research and countryside agencies. The grants from other bodies are mainly from non-profit-making organisations which are not themselves charities.

4a. FUNDRAISING EVENTS

	Gross Income	Direct Expenditure	Net Contribution 2018	Net Contribution 2017
Carried out by subsidiary companies	841,677	(693,950)	147,727	126,597
Carried out by The Game and Wildlife Conservation Trust:				
London events	442,018	(150,199)	291,819	179,747
Scottish events	186,394	(69,958)	116,436	185,054
GCUSA	255,406	(13,871)	241,535	269,300
County Group events	1,428,020	(339,075)	1,088,945	1,065,293
	<u>£3,153,515</u>	<u>(£1,267,053)</u>	<u>£1,886,462</u>	<u>£1,825,991</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

4b. NET INCOME FROM TRADING SUBSIDIARIES

The Game and Wildlife Conservation Trust has two wholly-owned trading subsidiaries, Game and Wildlife Conservation Trading Limited and its subsidiary GWCT Events Limited, which are both incorporated in the United Kingdom. Game and Wildlife Conservation Trading Limited operates the Advisory Service and the Shop, and also carries out various fundraising events. GWCT Events Limited runs fundraising events on behalf of the Trust. Their taxable profits are paid to the Game and Wildlife Conservation Trust under Gift Aid and Game and Wildlife Conservation Trading Limited also pays interest on a loan from the Trust. Accounts of both companies are filed with the Registrar of Companies.

A summary of the companies' results is as follows:

	Game and Wildlife Conservation Trading Limited	GWCT Events Ltd	Total 2018	Total 2017
Turnover	1,159,162	-	1,159,162	1,124,480
Cost of sales	(604,874)	-	(604,874)	(632,969)
Gross profit	554,288	-	554,288	491,511
Administrative expenses	(373,444)	-	(373,444)	(349,197)
Other operating income	69,942	-	69,942	69,766
Operating profit / (loss)	250,786	-	250,786	212,080
Interest payable to The Game and Wildlife Conservation Trust	(9,000)	-	(9,000)	(9,000)
Profit on ordinary activities before taxation	241,786	-	241,786	203,080
Payment under gift aid to The Game and Wildlife Conservation Trust	(244,359)	-	(244,359)	(204,789)
Retained profit / (loss) for the year	(2,573)	-	(2,573)	(1,709)
Retained profit brought forward	44,214	(2,085)	42,129	43,838
Retained profit carried forward	£ 41,641	£ (2,085)	£ 39,556	£ 42,129

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

4c. FINANCIAL ACTIVITIES OF THE CHARITY

The financial activities shown in the consolidated statement includes those of the Game Conservancy Trust and the Allerton Research and Educational Trust as well as the charity's wholly owned subsidiaries Game and Wildlife Conservation Trading Limited and G.W.C.T. Events Limited and the connected charity Game and Wildlife Scottish Demonstration Farm.

A summary of the financial activities undertaken by the Game and Wildlife Conservation Trust, the Game Conservancy Trust and the Allerton Research and Educational Trust are set out below:

	<u>Total 2018</u>	<u>Total 2017</u>
Gross income	7,155,467	7,223,436
Total expenditure	<u>7,432,192</u>	<u>6,941,135</u>
NET INCOME / (EXPENDITURE)	(276,725)	282,301
Realised gains/(losses) on investments	(20,006)	42,280
Unrealised gains / (losses) on investments	<u>(235,407)</u>	<u>93,690</u>
NET MOVEMENT IN FUNDS	<u>(532,138)</u>	<u>418,271</u>
Total funds brought forward	<u>9,193,881</u>	<u>8,775,610</u>
BALANCES AT 31 DECEMBER 2018	<u><u>£8,661,743</u></u>	<u><u>£9,193,881</u></u>
Represented by:		
The Game and Wildlife Conservation Trust		
Restricted income funds	802,892	792,346
Unrestricted income funds	<u>3,125,202</u>	<u>2,451,907</u>
	<u>3,928,094</u>	<u>3,244,253</u>
The Game Conservancy Trust		
Endowment Funds	<u>£ -</u>	<u>1,019,165</u>
Allerton Research and Educational Trust		
Endowment Funds	4,592,087	4,779,821
Restricted income funds	<u>161,562</u>	<u>150,642</u>
	<u>4,753,649</u>	<u>4,930,463</u>
TOTAL FUNDS	<u><u>£8,681,743</u></u>	<u><u>£9,193,881</u></u>

5. INVESTMENT INCOME

	<u>2018</u>	<u>2017</u>
Dividends from listed investments	9,457	19,951
Dividends from charitable common investment funds	80,734	86,305
Estate income	<u>39,175</u>	<u>32,520</u>
	<u><u>£129,366</u></u>	<u><u>£138,776</u></u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

6. OTHER FUNDRAISING COSTS

	Direct Costs	Support Costs	Governance Costs	Total 2018	2017
Fundraising department	262,735	46,002	4,315	313,052	386,673
Regional fundraising and initiatives	517,655	90,636	8,502	616,793	422,694
Advisory Service costs	183,614	32,149	3,016	218,779	220,046
Shop purchases and expenses	52,152	9,131	857	62,140	44,364
Investment management	-	-	-	-	6,643
	<u>£1,016,156</u>	<u>£177,918</u>	<u>£16,690</u>	<u>£1,210,764</u>	<u>£1,080,420</u>

7. CHARITABLE ACTIVITIES**a. Costs of Charitable Activities**

	Direct Costs	Support Costs	Governance Costs	Total 2018	Total 2017
Research:					
Lowlands	1,624,110	280,767	26,336	1,931,213	1,799,284
Uplands	415,242	72,704	6,820	494,766	499,270
Demonstration Farms	1,153,103	201,171	18,870	1,373,144	1,447,768
Fisheries	714,587	125,117	11,736	851,440	545,901
	<u>3,907,042</u>	<u>679,759</u>	<u>63,762</u>	<u>4,650,563</u>	<u>4,292,223</u>
Public education	766,599	119,957	11,252	897,808	827,717
	<u>£4,673,641</u>	<u>£799,716</u>	<u>£75,014</u>	<u>£5,548,371</u>	<u>£5,119,940</u>

b. Support Costs

Support costs constitute central management and administrative costs which are necessarily incurred to enable the charity to carry out its activities. They are made up as follows:

	2018	2017
Management	403,949	392,549
Finance	253,631	269,250
Information technology	222,546	213,550
Human resources	129,384	114,788
Central office expenses	162,381	126,771
	<u>£1,171,891</u>	<u>£1,116,908</u>

These costs have been allocated to the Trust's charitable activities, fundraising and governance on the basis of the usage of these resources by the various activities, as follows:

Charitable activities (Note 7)	799,716	781,291
Fundraising	315,781	281,784
Governance (Note 8)	56,394	53,833
	<u>£1,171,891</u>	<u>£1,116,908</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

8. GOVERNANCE COSTS

	<u>2018</u>	<u>2017</u>
Staff and office costs	56,394	53,833
Audit fees	21,900	21,500
Accountancy	10,500	14,600
Trustees' expenses	6,992	4,139
Professional fees	4,720	-
	<u>£100,506</u>	<u>£94,072</u>

9. STAFF COSTS

	<u>2018</u>	<u>2017</u>
Wages and salaries	3,740,434	3,287,368
Social security costs	365,983	343,817
Pension costs	273,201	256,708
	<u>£4,379,618</u>	<u>£3,887,893</u>

Pension costs are allocated to activities in proportion to the related staffing costs and are therefore charged to both unrestricted and restricted funds.

The key management of the parent charity, the Trust, comprise the trustees and the officers listed on page 1. The total employee benefits (gross pay, employer NI and pension) of the key management personnel of the Trust were £812,911 (2017: £796,028).

The average monthly head count was 133 staff (2017: 130 staff) and the average monthly number of full-time equivalent employees during the year were as follows:

	<u>2018</u>	<u>2017</u>
The number of employees was:		
Research and conservation	59	62
Education	17	17
Farm	3	3
Membership and records	7	7
Regional activities and fundraising	16	12
Administration and support	18	18
	<u>120</u>	<u>119</u>

The following numbers of employees had emoluments of over £60,000:

Emoluments in the range £110,000 - £120,000	1	-
Emoluments in the range £100,000 - £110,000	-	1
Emoluments in the range £80,000 - £90,000	2	3
Emoluments in the range £70,000 - £80,000	2	1
Emoluments in the range £60,000 - £70,000	2	-

For these employees, benefits were accruing under money purchase pension schemes, and the total employer's contributions to these schemes was £60,850 (2017: £48,332).

10. TRANSACTIONS WITH TRUSTEES

	<u>2018</u>	<u>2017</u>
Trustees' remuneration - for acting as trustees	-	-
- for other services	-	-
Trustees' travel and fundraising expenses reimbursed (6 trustees)	<u>£7,445</u>	<u>£4,138</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

11. NET INCOME / (EXPENDITURE) FOR THE YEAR

This is stated after charging:

	<u>2018</u>	<u>2017</u>
Depreciation	£247,047	£238,192
Auditor's remuneration		
Audit fees	£21,900	£21,500
Accountancy and other advice	£10,500	£14,600
Interest payable	£6,834	£3,312

11a. TANGIBLE FIXED ASSETS GROUP

	Freehold Land and Buildings	Equipment Fixtures and Fittings	Motor Vehicles	Totals
COST OR VALUATION				
At 1 January 2018	3,319,631	1,772,126	481,808	5,573,565
Additions	404,500	228,082	82,792	715,374
Disposals	-	(17,450)	(74,850)	(92,300)
At 31 December 2018	<u>3,724,131</u>	<u>1,982,758</u>	<u>489,750</u>	<u>6,196,639</u>
DEPRECIATION				
At 1 January 2018	567,122	1,352,092	371,189	2,290,403
Charge for the year	44,752	134,446	67,849	247,047
Disposals	-	(13,815)	(69,434)	(83,249)
At 31 December 2018	<u>611,874</u>	<u>1,472,723</u>	<u>369,604</u>	<u>2,454,201</u>
NET BOOK VALUE				
At 31 December 2018	<u>£3,112,257</u>	<u>£510,035</u>	<u>£120,146</u>	<u>£3,742,438</u>
At 31 December 2017	<u>£2,752,509</u>	<u>£420,034</u>	<u>£110,619</u>	<u>£3,283,162</u>

The cost or valuation of freehold land and buildings is made up as follows:

	<u>2018</u>	<u>2017</u>
ARET land and buildings as valued at acquisition in 1992	1,849,152	1,849,152
Fordingbridge land and buildings as revalued in 1994	400,000	400,000
Subsequent additions, at cost	1,474,979	1,070,479
	<u>£3,724,131</u>	<u>£3,319,631</u>

The historical cost of the land and buildings included at the 1994 valuation was £232,425 (2017: £232,425).

THE GAME AND WILDLIFE CONSERVATION TRUST
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FOR THE YEAR ENDED 31 DECEMBER 2018

11b. TANGIBLE FIXED ASSETS (CONTINUED)

COMPANY	Freehold Land and Buildings	Equipment Fixtures and Fittings	Motor Vehicles	Totals
COST OR VALUATION				
At 1 January 2018	819,225	993,970	406,055	2,219,250
Additions	400,000	175,182	65,828	641,010
Disposals	-	-	(74,850)	(74,850)
At 31 December 2018	1,219,225	1,169,152	397,033	2,785,410
DEPRECIATION				
At 1 January 2018	129,798	883,857	309,022	1,322,677
Charge for the year	8,200	63,278	58,812	130,290
Disposals	-	-	(69,433)	(69,433)
At 31 December 2018	137,998	947,135	298,401	1,383,534
NET BOOK VALUE				
At 31 December 2018	<u>£1,081,227</u>	<u>£222,017</u>	<u>£98,632</u>	<u>£1,401,876</u>
At 31 December 2017	<u>£689,427</u>	<u>£110,113</u>	<u>£97,033</u>	<u>£896,573</u>

The cost or valuation of freehold land and buildings is made up as follows:

	<u>2018</u>	<u>2017</u>
Fordingbridge land and buildings as revalued in 1994	400,000	400,000
Subsequent additions, at cost or valuation	819,225	419,225
	<u>£1,219,225</u>	<u>£819,225</u>

The historical cost of the land and buildings included at the 1994 valuation was £232,425 (2017: £232,425).

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

12. INVESTMENTS

	The Group			
	The Company		Spendable Endowment Funds	Total
	Unrestricted Funds	Permanent Endowment Fund		
Market value:				
At 1 January 2018	631,187	1,002,128	2,479,533	4,112,848
Additions	155,654	407,567	93,685	656,906
Disposals	(710,108)	(482,850)	(118,806)	(1,311,764)
Revaluation	2,005	(51,701)	(185,711)	(235,407)
(Decrease) / increase in cash	(8,460)	20,863	19,927	32,330
At 31 December 2018	£70,278	£896,007	£2,288,628	£3,254,913
Cost at 31 December 2018	£75,321	£944,280	£1,670,736	£2,690,337
Cost at 31 December 2017	£502,697	£922,201	£1,670,736	£3,095,634

In December 2018 the Permanent Endowment Fund was redesignated, £500,000 being Unrestricted Funds and £396,007 Restricted Funds.

The market values were made up as follows:

	2018	2017
UK Listed Investments	1,528,545	1,661,601
Overseas Listed Investments	477,611	1,099,133
Charitable Common Investment Funds	953,879	1,159,539
Other Investments	88,472	18,500
Cash on Deposit	206,406	174,075
	£3,254,913	£4,112,848

Holdings whose market values are more than 5% of the total portfolio are:

	2018	2017
1,360,172 Cazenove Equity Income Trust for Charities	637,377	841,899

13. STOCKS

	The Group		The Company	
	2018	2017	2018	2017
Goods for resale	14,073	14,073	-	-
Farm Stocks				
Growing crops	61,851	59,941	-	-
Stock in store	50,009	37,139	-	-
Crops in store	86,514	52,496	-	-
Livestock	146,720	152,550	-	-
Feedstuffs	23,793	27,886	-	-
Other	18,737	12,750	-	-
	£401,697	£356,835	£-	£-

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

14. DEBTORS

	The Group		The Company	
	2018	2017	2018	2017
Trade debtors	251,499	214,425	60,893	66,947
Income tax recoverable	12,748	15,726	12,748	15,726
VAT recoverable	25,958	33,056	-	-
Other debtors	747,432	638,642	656,822	510,270
Amount due from GC USA	280,800	300,000	280,800	300,000
Amount due from other group entities	-	-	484,929	662,813
Prepayments	163,484	171,773	128,111	131,770
	<u>£1,481,921</u>	<u>£1,373,622</u>	<u>£1,624,303</u>	<u>£1,687,526</u>

15. CREDITORS: Amounts falling due within one year

	The Group		The Company	
	2018	2017	2018	2017
Trade creditors	347,414	197,911	187,952	89,550
Life membership subscriptions	22,636	24,719	22,636	24,719
VAT payable	47,446	24,901	35,481	24,901
Income tax and national insurance	145,725	132,261	144,709	132,261
Amount due to other group entities	-	-	17,003	17,003
Hire purchase	27,555	-	17,175	-
Accruals	102,141	130,581	42,327	60,519
Deferred income	64,336	24,485	7,515	7,643
Mortgage	8,500	9,210	-	-
	<u>£765,753</u>	<u>£544,068</u>	<u>£474,798</u>	<u>£356,596</u>

16. CREDITORS: Amounts falling due after more than one year

	The Group		The Company	
	2018	2017	2018	2017
Mortgage (see also Note 23a)	114,719	122,819	-	-
Other loans				
- secured (see also Note 24b)	205,564	255,656	-	-
Hire purchase	94,611	-	67,466	-
Life membership subscriptions	84,286	95,099	84,286	95,099
Deferred income	5,487	7,274	5,487	7,274
	<u>£504,667</u>	<u>£480,848</u>	<u>£157,239</u>	<u>£102,373</u>

The amounts falling due after more than five years were as follows:

Life membership subscriptions	34,850	50,250	34,850	50,250
Mortgage	82,779	82,779	-	-
	<u>£117,629</u>	<u>£133,029</u>	<u>£34,850</u>	<u>£50,250</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

17. ENDOWMENT FUNDS

	Permanent Endowment	Spendable Endowment	
	Underwood Fund	ARET Endowment Fund	Total
At 1 January 2018	1,019,165	4,779,821	5,798,986
Investment income received	12,517	-	12,517
Investment management fees	(7,687)	-	(7,687)
Expenditure from fund	(50,000)	(4,150)	(54,150)
Realised gains / (losses) on investments	(9,251)	2,127	(7,124)
Unrealised gains / (losses) on investments	(51,701)	(185,711)	(237,412)
Transfer to other funds	(913,043)	-	(913,043)
At 31 December 2018	£ -	£4,592,087	£4,592,087

Underwood Fund (permanent endowment)

This fund originated as a donation to the Trust in 2011, the capital to be held as permanent endowment and managed on a total return basis, the return to be used to fund an annual fellowship to research into the sustainability of game management and sporting fisheries and to promote the results of that research for the public benefit. In 2018 it was agreed with the donor that £500,000 could be transferred to the Trust's unrestricted General Fund and that the remainder of the fund should be spent on public education over the following five years.

ARET Endowment Fund (spendable endowment)

This fund is derived from the original capital of the Allerton Research and Educational Trust (ARET) and is represented mainly by fixed assets and investments. Its use is restricted to supporting the work of ARET, and capital as well as income can be applied for this purpose.

18. RESTRICTED FUNDS

The income funds of the charity include restricted funds comprising the following unexpended balances of grants and donations held on trusts to be applied for specific purposes:

	Balance 01.01.18	Income	Expenditure	Gains and transfers	Balance 31.12.18
The Game and Wildlife Conservation Trust					
Grants and donations					
Lowlands research	294,852	478,677	(626,065)	-	147,464
Uplands research	100,262	106,511	(166,773)	(20,000)	20,000
Fisheries	75,089	650,689	(725,778)	-	-
Education	294,308	338,892	(452,785)	433,043	613,458
	764,511	1,574,769	(1,971,401)	413,043	780,922
Other funds	27,835	616	(6,481)	-	21,970
	792,346	1,575,385	(1,977,882)	413,043	802,892
Allerton Research and Educational Trust					
ARET research and farm	150,642	863,119	(852,199)	-	161,562
Game and Wildlife Scottish Demonstration Farm					
GWSDF research and farm	(131,943)	283,384	(287,366)	50,092	(85,833)
	£811,045	£2,721,888	(£3,117,447)	£463,135	£878,621

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

19. DESIGNATED FUNDS

The income funds include the following designated funds which have been set aside out of unrestricted funds:

	Balance 01.01.18	Movement in Funds		Balance 31.12.18
		Income	Expenditure	
Legacy Fund	8,045	-	-	8,045
VAT Refund	26,848	-	(26,848)	-
Property Refurbishment Fund	51,599	-	(48,152)	3,447
	<u>£86,492</u>	<u>£ -</u>	<u>£ (75,000)</u>	<u>£11,492</u>

The Legacy Fund was established in 1993 as a separate fund derived from legacies in excess of £10,000 received in 1993 and subsequent years. The Trustees can use discretion when deciding whether to allocate a legacy over £10,000 to the Legacy Fund.

The VAT refund arose from the repayment in 1996 to 2002 of VAT incurred in previous years; the money was earmarked for improvements to management systems. The Property Refurbishment Fund was established in 1997 by the transfer of £250,000 from the General Fund. In 2018 the trustees resolved to apply £75,000 from these funds for public education.

20. FAIR VALUE RESERVE

	Balance 01.01.18	Movement in Funds		Balance 31.12.18
		Revaluation	Amounts now realised	
Property fair value reserve	167,575	-	-	167,575
Unrealised gains on investments	128,490	2,005	(92,854)	37,641
	<u>£296,065</u>	<u>£2,005</u>	<u>(£92,854)</u>	<u>£205,216</u>

The property fair value reserve contains the surplus on the revaluation of Fordingbridge land and buildings in 1994. The investment revaluation reserves represents the difference between the cost and the market value of investments at the balance sheet date.

21. ANALYSIS OF GROUP NET ASSETS BETWEEN FUNDS

Fund balances at 31 December 2018 were represented by the following assets and liabilities:

	Unrestricted Funds	Restricted Funds	Endowment Funds	Total
Tangible fixed assets	1,343,682	299,533	2,099,223	3,742,438
Investments	540,818	425,467	2,288,628	3,254,913
Current assets	1,930,906	632,614	345,015	2,908,535
Current liabilities	(566,748)	(190,115)	(8,890)	(765,753)
Long-term liabilities	(83,900)	(288,878)	(131,889)	(504,667)
	<u>£3,164,758</u>	<u>£878,621</u>	<u>£4,592,087</u>	<u>£8,635,466</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

22. NOTES TO THE CASH FLOW STATEMENT

a. Reconciliation of net income / (expenditure) to net cash flow from operating activities

	<u>2018</u>	<u>2017</u>
Net income / (expenditure for the reporting period (as per the statement of financial activities)	(468,601)	371,812
Depreciation charges	247,047	238,192
(Gains) / losses on investments	255,413	(135,970)
Dividends, interest and rents from investments	(129,366)	(138,776)
Non cash donation of fixed assets	(400,000)	-
Loss / (profit) on sale of fixed assets	(14,318)	(10,791)
Life membership income	(24,197)	(24,197)
(Increase) / decrease in stocks	(44,862)	18,086
(Increase) / decrease in debtors	(108,299)	(406,147)
Increase/ (decrease) in creditors	197,197	(13,124)
Net cash provided by (used in) operating activities	<u><u>(£489,986)</u></u>	<u><u>£ (100,915)</u></u>

b. Analysis of cash and cash equivalents

	<u>2018</u>	<u>2017</u>
Brokers' deposit accounts	206,406	174,075
Cash at bank and in hand	1,024,917	1,002,516
Total cash and cash equivalents	<u><u>£1,231,323</u></u>	<u><u>£1,176,591</u></u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

23. COMMITMENTS**a. Mortgage commitments**

The mortgage loans are secured on 109.18 acres of the Allerton Research and Educational Trust's freehold land.

One loan, originally of £190,000, is repayable over 20 years from October 2010 in quarterly instalments, interest is charged at a variable rate, currently 2.4%.

A total of £71,969 (2017: £82,779) is repayable after more than five years.

b. Capital expenditure commitments

	<u>2018</u>	<u>2017</u>
Authorised by the Trustees but not contracted for	-	-

c. Operating lease commitments

The total commitment under non-cancellable operating lease rentals was:

	<u>2018</u>	<u>2017</u>
In respect of land and buildings:		
Leases which expire within one year	20,291	34,165
Leases which expire in the second to fifth years	142,600	180,000
Leases which expire in the second to fifth years	133,000	140,000
In respect of fixtures, fittings and equipment:		
Leases which expire within one year	13,890	8,220
In respect of motor vehicles:		
Leases which expire within one year	10,220	8,660
Leases which expire in the second to fifth years	46,250	30,210
	<u>£366,251</u>	<u>£401,255</u>
Rentals paid during the year were:		
Land and buildings	141,696	141,249
Fixtures, fittings and equipment	14,288	8,220
Motor vehicles	41,427	19,435
	<u>£197,411</u>	<u>£168,904</u>

THE GAME AND WILDLIFE CONSERVATION TRUST
NOTES TO THE CONSOLIDATED ACCOUNTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018

23. COMMITMENTS (Continued)

d. Pension commitments

	<u>2018</u>	<u>2017</u>
Annual commitment (defined contribution scheme)	£273,201	£256,708
Contributions outstanding at the year-end	<u>£43,850</u>	<u>£40,967</u>

24. RELATED PARTY TRANSACTIONS

a. Game and Wildlife Scottish Demonstration Farm

This charitable company, which is controlled by employees of the Trust, is included in these consolidated financial statements. The company carries out research and educational activities on a demonstration farm in Scotland. The company leases Auchnerran Farm, Aberdeenshire, at a peppercorn rent from Findrack (Investments) Limited, a company of which Mr Salvesen is a shareholder and director. The loan from the Andrew Salvesen Family Trust, a charitable trust of which Mr Salvesen is a trustee, was further reduced by payments of £50,092 in the year taking the balance to £205,564.

This loan is interest-free and if not repaid sooner is repayable in full in 2024. It is secured on the charitable company's farming assets. £7,620 was also paid to lease cottages from Findrack (Investments) Limited, a company of which Mr Salvesen is a shareholder and director.